

TITLE: ADMISSIONS NEWSLETTER PLUS

				AJ IMAGES	CARLETON COMM		EVOLUTION IMPRESSION		GRAY GRAPHICS		NPC		AJ IMAGES	
				ROSELLE, NJ	MECHBRG., PA		ROCHESTER, NY		CPTL.HGHTS., MD		CLAYSBURG, PA		ROSELLE, NJ	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>I COMPLETE PRODUCT</b>														
<b>4-PAGE PRODUCT IN A SINGLE COLOR</b>														
a														
1	MAKEREADY AND/OR SETUP	3	261.95	785.85	421.05	1,263.15	370.00	1,110.00	200.00	600.00	200.00	600.00	250.00	750.00
2	RUNNING PER 100 COPIES	1500	2.15	3,225.00	3.37	5,055.00	2.40	3,600.00	4.00	6,000.00	3.75	5,625.00	1.53	2,295.00
<b>6-PAGE PRODUCT IN A SINGLE COLOR</b>														
b														
1	MAKEREADY AND/OR SETUP	1	306.37	306.37	589.47	589.47	515.00	515.00	350.00	350.00	220.00	220.00	290.00	290.00
2	RUNNING PER 100 COPIES	375	2.51	941.25	4.47	1,676.25	4.00	1,500.00	6.00	2,250.00	3.85	1,443.75	2.30	862.50
<b>SADDLE STITCHED EACH PAGE</b>														
c														
1	MAKEREADY AND/OR SETUP	5	42.82	214.10	31.58	157.90	24.20	121.00	15.00	75.00	14.00	70.00	24.70	123.50
2	RUNNING PER 100 COPIES	3000	0.44	1,320.00	0.68	2,040.00	0.45	1,350.00	0.50	1,500.00	0.25	750.00	0.26	780.00
<b>LOOSELEAF PRODUCT</b>														
d														
1	PRINTING IN A SINGLE COLOR EACH PAGE													
1	MAKEREADY AND/OR SETUP	1	88.83	88.83	26.32	26.32	24.30	24.30	25.00	25.00	14.00	14.00	14.62	14.62
2	RUNNING PER 100 COPIES	375	1.50	562.50	0.53	198.75	0.50	187.50	3.50	1,312.50	0.25	93.75	0.18	67.50
2	PRINTING FACE ONLY 17 X 11" EACH PAGE													
1	MAKEREADY AND/OR SETUP				47.37		35.50		125.00		75.00		55.00	
2	RUNNING PER 100 COPIES				0.68		0.85		2.00		3.00		0.28	
<b>ADDITIONAL COLORS</b>														
e														
1	<b>EACH 4-PAGE PRODUCT</b>													
1	MAKEREADY AND/OR SETUP	1	82.02	82.02	168.42	168.42	160.00	160.00	100.00	100.00	85.00	85.00	122.50	122.50
2	RUNNING PER 100 COPIES	375	0.95	356.25	1.05	393.75	0.78	292.50	3.00	1,125.00	0.20	75.00	0.19	71.25
2	<b>EACH 6-PAGE PRODUCT</b>													
1	MAKEREADY AND/OR SETUP				231.58		219.00		150.00		95.00		136.25	
2	RUNNING PER 100 COPIES				1.32		1.06		4.00		0.28		0.28	
3	<b>EACH ADDITIONAL PAGE</b>													
1	MAKEREADY AND/OR SETUP	3	11.64	34.92	17.89	53.67	16.50	49.50	75.00	225.00	12.00	36.00	10.00	30.00
2	RUNNING PER 100 COPIES	1875	0.14	262.50	0.47	881.25	0.22	412.50	2.00	3,750.00	0.10	187.50	0.05	93.75
<b>II PAPER PER 100 LEAVES 8-1/2 X 11"</b>														
a	WHITE OFFSET BOOK 60 LBS	240	0.95	228.00	1.26	302.40	0.93	223.20	0.74	177.60	1.00	240.00	0.75	180.00
b	COLORLED OFFSEST BOOK 60 LBS				1.89		1.33		1.10		1.30		0.85	
c	WHITE LITHO (GLOSS) COATED BOOK 70 LBS	720	1.09	784.80	1.89	1,360.80	1.48	1,065.60	1.60	1,152.00	1.65	1,188.00	0.88	633.60
d	WHITE DULL COATED OFFSET BOOK 70 LBS	24	1.11	26.64	2.42	58.08	1.58	37.92	1.60	38.40	1.65	39.60	0.88	21.12
e	WHITE INDEX 110 LBS	24	2.27	54.48	2.63	63.12	2.55	61.20	4.50	108.00	2.45	58.80	1.84	44.16
f	COLORLED INDEX 110 LBS	168	2.60	436.80	3.05	512.40	2.80	470.40	5.00	840.00	2.55	428.40	1.95	327.60
g	WHITE LITHO (GLOSS) COATED COVER 80 LBS	960	2.67	2,563.20	4.47	4,291.20	3.05	2,928.00	6.00	5,760.00	3.05	2,928.00	2.08	1,996.80
h	WHITE DULL COATED COVER 80 LBS				3.79		3.45		7.00		3.05		2.08	
<b>PER 100 LEAVES 17 X 11"</b>														
i	WHITE INDEX 110 LBS	24	4.54	108.96	4.42	106.08	5.10	122.40	8.00	192.00	4.90	117.60	3.68	88.32
j	COLORLED INDEX 110 LBS	240	5.32	1,276.80	5.05	1,212.00	5.60	1,344.00	9.00	2,160.00	5.10	1,224.00	3.90	936.00
<b>III ADDITIONAL OPERATIONS</b>														
a	SCAN AND DIGITIZE PHOTOS EACH PHOTO	12	6.00	72.00	11.58	138.96	16.00	192.00	40.00	480.00	5.00	60.00	8.00	96.00
b	SHRINK OR KRAFT WRAP PER PACKAGE	650	0.26	169.00	0.26	169.00	0.26	169.00	0.30	195.00	0.20	130.00	0.24	156.00
c	BANDING PER BAND				0.26		0.30		1.00		0.20		0.04	
d	DRILLING PER 100 LEAVES				0.32		0.45		0.05		0.20		0.22	
e	ADDITIONAL FOLDING PER 100 LEAVES	730	0.19	138.70	0.79	576.70	0.55	401.50	3.00	2,190.00	0.20	146.00	0.17	124.10
f	GATHERING ADDITIONAL MAT. PER 100 PIECE	8	2.65	21.20	0.74	5.92	0.65	5.20	10.00	80.00	1.10	8.80	0.50	4.00
g	PERFORATING													
1	MAKEREADY EACH PERFORATION EACH LINE	24	11.50	276.00	31.58	757.92	27.25	654.00	50.00	1,200.00	5.00	120.00	10.00	240.00
2	RUNNING PER 100 LEAVES	750	0.85	637.50	2.32	1,740.00	2.20	1,650.00	2.00	1,500.00	0.50	375.00	0.65	487.50
h	PROOFS PER PROOF	136	8.75	1,190.00	8.42	1,145.12	3.75	510.00	3.00	408.00	20.00	2,720.00	9.50	1,292.00
i	SYSTEM TIMEWORK....PER HOUR.....	4	25.00	100.00	52.63	210.52	120.00	480.00	85.00	340.00	40.00	160.00		
<b>CONTRACTOR TOTALS</b>				<b>\$16,263.67</b>		<b>\$25,154.15</b>		<b>\$19,636.72</b>		34,133.50		19,144.20		12,127.82
<b>DISCOUNT</b>					5.00%	<b>\$1,257.71</b>	0.25%	<b>\$49.09</b>	1.00%	341.34	0.25%	47.86		
<b>DISCOUNTED TOTALS</b>				<b>\$16,263.67</b>		<b>\$23,896.44</b>		<b>\$19,587.63</b>		33,792.16		19,096.34		12,127.82
				<b>AWARDED</b>										