

| ITEM NO | DESCRIPTION | BRACELAND BROS | | RD PRTG. ASSOC | | TPS ENTRPRSES | | |
|-------------|------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|----------------|-----------------|---------------|----------------|----------------|
| | | BASIS OF AWARD | JNIT RATE COST | Atlanta, GA | Farmingdale, NY | Newton, IL | UNIT RATE COST | UNIT RATE COST |
| I. | PRINTING AND BINDING: | | | | | | | |
|2..... | <i>Side Stitched: Printing in a single ink color, including binding.....each page:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | <i>Makeready and/or setup charges:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 2148 | 1.70 | 3,651.60 | 3.25 | 6,981.00 | 0.75 | 1,611.00 |
|(2) | <i>Format B.....</i> | 17184 | 1.70 | 29,212.80 | 3.25 | 55,848.00 | 1.00 | 17,184.00 |
|(3) | <i>Format C.....</i> | 2148 | 3.50 | 7,518.00 | 7.00 | 15,036.00 | 2.00 | 4,296.00 |
| | <i>Running charges per 100 copies:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(4) | <i>Format A.....</i> | 6444 | 0.25 | 1,611.00 | 0.45 | 2,899.80 | 0.288 | 1,855.87 |
|(5) | <i>Format B.....</i> | 51552 | 0.25 | 12,888.00 | 0.65 | 33,508.80 | 0.283 | 14,589.22 |
|(6) | <i>Format C.....</i> | 6444 | 0.50 | 3,222.00 | 0.75 | 4,833.00 | 0.60 | 3,866.40 |
|6..... | <i>Fold-ins:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(a).. | <i>Printing in a single ink color on one side only, including binding (tipping-in or inserting throughout text).....per fold-in unit:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | <i>Makeready and/or setup charges:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 0 | 4.00 | 0.00 | 3.50 | 0.00 | 2.60 | 0.00 |
|(2) | <i>Format B.....</i> | 390 | 4.00 | 1,560.00 | 3.50 | 1,365.00 | 2.60 | 1,014.00 |
|(3) | <i>Format C.....</i> | 0 | 8.00 | 0.00 | 9.00 | 0.00 | 6.00 | 0.00 |
| | <i>Running charges per 100 copies:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(4) | <i>Format A.....</i> | 0 | 1.25 | 0.00 | 0.65 | 0.00 | 0.90 | 0.00 |
|(5) | <i>Format B.....</i> | 1170 | 1.50 | 1,755.00 | 0.75 | 877.50 | 0.90 | 1,053.00 |
|(6) | <i>Format C.....</i> | 0 | 3.00 | 0.00 | 0.90 | 0.00 | 2.00 | 0.00 |
|(b).. | <i>Printing in a single ink color on one side only, including binding (gathering in sets at the end of text)....per fold-in unit:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | <i>Makeready and/or setup charges:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 0 | 2.90 | 0.00 | 3.50 | 0.00 | 2.60 | 0.00 |
|(2) | <i>Format B.....</i> | 0 | 2.90 | 0.00 | 3.50 | 0.00 | 2.60 | 0.00 |
|(3) | <i>Format C.....</i> | 0 | 5.80 | 0.00 | 9.00 | 0.00 | 6.00 | 0.00 |
| | <i>Running charges per 100 copies:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(4) | <i>Format A.....</i> | 0 | 1.25 | 0.00 | 0.65 | 0.00 | 0.90 | 0.00 |
|(5) | <i>Format B.....</i> | 0 | 1.25 | 0.00 | 0.75 | 0.00 | 0.90 | 0.00 |
|(6) | <i>Format C.....</i> | 0 | 2.50 | 0.00 | 0.90 | 0.00 | 2.00 | 0.00 |
|(c).. | <i>Printing on second side (same ink color as first side)....per fold-in unit:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | <i>Makeready and/or setup charges:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 0 | 1.50 | 0.00 | 3.50 | 0.00 | 2.40 | 0.00 |
|(2) | <i>Format B.....</i> | 39 | 1.50 | 58.50 | 3.50 | 136.50 | 2.40 | 93.60 |
|(3) | <i>Format C.....</i> | 0 | 3.00 | 0.00 | 9.00 | 0.00 | 6.00 | 0.00 |
| | <i>Running charges per 100 copies:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(4) | <i>Format A.....</i> | 0 | 0.60 | 0.00 | 0.65 | 0.00 | 0.60 | 0.00 |
|(5) | <i>Format B.....</i> | 117 | 0.60 | 70.20 | 0.75 | 87.75 | 0.60 | 70.20 |
|(6) | <i>Format C.....</i> | 0 | 1.20 | 0.00 | 0.90 | 0.00 | 2.00 | 0.00 |
|7..... | <i>Additional Color (s): Printing text, covers, and/or fold-ins in an additional color or colors:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(a).. | <i>Printing text or cover in a color in addition to the first single ink color press run charged for under items 1 through 5....each page:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | <i>Makeready and/or setup charges:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 21 | 20.00 | 420.00 | 6.00 | 126.00 | 18.00 | 378.00 |
|(2) | <i>Format B.....</i> | 172 | 20.00 | 3,440.00 | 6.00 | 1,032.00 | 18.00 | 3,096.00 |
|(3) | <i>Format C.....</i> | 21 | 30.00 | 630.00 | 12.00 | 252.00 | 20.00 | 420.00 |
| | <i>Running charges per 100 copies:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(4) | <i>Format A.....</i> | 63 | 2.00 | 126.00 | 3.00 | 189.00 | 0.90 | 56.70 |
|(5) | <i>Format B.....</i> | 516 | 2.00 | 1,032.00 | 3.00 | 1,548.00 | 0.90 | 464.40 |
|(6) | <i>Format C.....</i> | 63 | 3.00 | 189.00 | 5.00 | 315.00 | 2.00 | 126.00 |
|(b).. | <i>Printing fold-ins in a color in addition to the color charged for under item 6 per side...per fold-in unit:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | <i>Makeready and/or setup charges:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 0 | 20.00 | 0.00 | 24.00 | 0.00 | 20.00 | 0.00 |
|(2) | <i>Format B.....</i> | 4 | 20.00 | 80.00 | 24.00 | 96.00 | 20.00 | 80.00 |
|(3) | <i>Format C.....</i> | 0 | 30.00 | 0.00 | 48.00 | 0.00 | 30.00 | 0.00 |
| | <i>Running charges per 100 copies:</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(4) | <i>Format A.....</i> | 0 | 2.00 | 0.00 | 4.00 | 0.00 | 2.00 | 0.00 |
|(5) | <i>Format B.....</i> | 12 | 2.00 | 24.00 | 4.00 | 48.00 | 2.00 | 24.00 |
|(6) | <i>Format C.....</i> | 0 | 3.00 | 0.00 | 6.00 | 0.00 | 5.00 | 0.00 |
| II. | PAPER (PER 100 LEAVES): | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(b).... | <i>White Offset Book (75 g/m2 (50-lb):</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 3205 | 0.60 | 1,923.00 | 1.00 | 3,205.00 | 0.487 | 1,560.84 |
|(2) | <i>Format B.....</i> | 26610 | 0.75 | 19,957.50 | 1.05 | 27,940.50 | 0.487 | 12,959.07 |
|(3) | <i>Format C.....</i> | 3205 | 1.50 | 4,807.50 | 2.10 | 6,730.50 | 1.00 | 3,205.00 |
|(e).... | <i>Colored Offset Book (75 g/m2 (50-lb):</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 14 | 6.00 | 84.00 | 1.75 | 24.50 | 0.95 | 13.30 |
|(2) | <i>Format B.....</i> | 112 | 6.00 | 672.00 | 1.90 | 212.80 | 0.95 | 106.40 |
|(3) | <i>Format C.....</i> | 14 | 10.00 | 140.00 | 3.80 | 53.20 | 1.90 | 26.60 |
|(n).... | <i>White Index (200 g/m2 (110-lb):</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 14 | 5.50 | 77.00 | 3.75 | 52.50 | 3.50 | 49.00 |
|(2) | <i>Format B.....</i> | 112 | 5.50 | 616.00 | 3.75 | 420.00 | 3.50 | 392.00 |
|(3) | <i>Format C.....</i> | 14 | 11.00 | 154.00 | 7.50 | 105.00 | 7.00 | 98.00 |
|(o).... | <i>Colored Index (200 g/m2 (110-lb):</i> | | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|(1) | <i>Format A.....</i> | 14 | 6.00 | 84.00 | 4.00 | 56.00 | 4.00 | 56.00 |
|(2) | <i>Format B.....</i> | 112 | 6.00 | 672.00 | 4.00 | 448.00 | 4.00 | 448.00 |
|(3) | <i>Format C.....</i> | 14 | 12.00 | 168.00 | 8.00 | 112.00 | 8.00 | 112.00 |

| | | | | | | | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|--------------|---------------------|--------------|---------------------|--------------|--------------------|--|
| III. FILMS: | | | | | | | | |
|(a).... Base film.....per film or unit: | | | | | | | | |
|(1) Format A..... | 542 | 0.70 | 379.40 | 1.25 | 677.50 | 0.70 | 379.40 | |
|(2) Format B..... | 4447 | 1.00 | 4,447.00 | 1.50 | 6,670.50 | 0.70 | 3,112.90 | |
|(3) Format C..... | 542 | 2.00 | 1,084.00 | 3.00 | 1,626.00 | 1.50 | 813.00 | |
| IV. ELECTRONIC PREPRESS: | | | | | | | | |
|(a).... Outputting trim/page size unit.....per page..... | 10900 | 2.00 | 21,800.00 | 8.00 | 87,200.00 | 0.12 | 1,308.00 | |
|(b).... Outputting labels from electronic media...per 100 labels..... | 50 | 25.00 | 1,250.00 | 75.00 | 3,750.00 | 3.00 | 150.00 | |
| V. ADDITIONAL OPERATIONS: | | | | | | | | |
|(a).... Shrink-film packaging.....per package..... | 7200 | 0.15 | 1,080.00 | 0.25 | 1,800.00 | 0.18 | 1,296.00 | |
|(d).... Kraft paper wrapping.....per package..... | 500 | 0.25 | 125.00 | 0.40 | 200.00 | 0.60 | 300.00 | |
|(n).... Lipping or angle cutting (at contractor's option) fold-ins over page depth.....per 100 fold-ins..... | 10 | 20.00 | 200.00 | 45.00 | 450.00 | 10.00 | 100.00 | |
|(q).... Drilling (each run) (five holes).....per 100 leaves... | 63600 | 0.03 | 1,908.00 | 0.05 | 3,180.00 | 0.02 | 1,272.00 | |
| VI. PACKING AND SEALING FOR DISTRIBUTION: | | | | | | | | |
| ..1.....Bulk shipments (other than by mail): | | | | | | | | |
|(a).... Wrapping and tying shipping bundles.....each bundle..... | 100 | 0.90 | 90.00 | 0.75 | 75.00 | 1.25 | 125.00 | |
|(b).... Packing and sealing shipping containers (up to approximately 20.4 kg (45 lbs) capacity) each container..... | 1531 | 1.00 | 1,531.00 | 1.50 | 2,296.50 | 1.25 | 1,913.75 | |
|(c).... Palletizing.....each pallet..... | 76 | 15.00 | 1,140.00 | 25.00 | 1,900.00 | 14.00 | 1,064.00 | |
| ..2.....Mailing, includes affixing labels and delivery to a post office: | | | | | | | | |
|(c).... Single copy in kraft envelope (up to 200 leaves) each envelope..... | 100 | 0.35 | 35.00 | 0.35 | 35.00 | 0.37 | 37.00 | |
|(d).... Multiple copies in kraft envelope (up to 200 leaves) each envelope..... | 50 | 0.40 | 20.00 | 0.40 | 20.00 | 0.46 | 23.00 | |
|(e).... Single or multiple copies over 200 leaves, up to 5.4 kg (12 lbs), in cushioned shipping bags, or wrapped in shipping bundles (maximum gross weight 12.2 kg (27 lbs))...each bundle or container: | 25 | 0.65 | 16.25 | 0.95 | 23.75 | 0.70 | 17.50 | |
|(f).... Quantities over 5.4 kg (12 lbs), up to 10.8 kg (24 lbs) wrapped in shipping bundles, or packed in shipping containers, at contractor's option (maximum gross weight 12.2 kg (27 lbs))....each bundle or container..... | 30 | 0.75 | 22.50 | 1.25 | 37.50 | 1.25 | 37.50 | |
|(g).... Quantities over 10.8 kg (24 lbs), up to 16.3 kg (36 lbs), packed in shipping containers (maximum gross weight 18.1 kg (40 lbs))...each container..... | 38 | 1.00 | 38.00 | 1.50 | 57.00 | 1.25 | 47.50 | |
|(l).... Addressing additional labels for more than one parcel per destination.....each label..... | 100 | 0.10 | 10.00 | 0.25 | 25.00 | 0.18 | 18.00 | |
|(j).... Bar code labels -price must include cost of printing and labeling per order: | | | | | | | | |
|(1) Makeready..... | 0 | 20.00 | 0.00 | 20.00 | 0.00 | 15.00 | 0.00 | |
|(2) Per 100 Inner Package Labels..... | 0 | 15.00 | 0.00 | 25.00 | 0.00 | 3.00 | 0.00 | |
|(3) Per Carton label..... | 0 | 0.10 | 0.00 | 25.00 | 0.00 | 0.10 | 0.00 | |
| CONTRACTOR TOTALS | | | \$132,019.25 | | \$274,563.10 | | \$81,319.14 | |
| DISCOUNT | | 2.00% | \$2,640.39 | 1.00% | \$2,745.63 | 2.00% | \$1,626.38 | |
| DISCOUNTED TOTALS | | | \$129,378.86 | | \$271,817.47 | | \$79,692.76 | |

AWARDED