



## SABIT GROUP PROGRAM

### CREATING A FORUM FOR EURASIAN BUSINESS DEVELOPMENT THROUGH TECHNICAL ASSISTANCE

The **Special American Business Internship Training Program (SABIT)** offers U.S. companies and organizations the opportunity to provide technical assistance, while exposing their products and services to potential business partners and customers from Eurasia. The SABIT Group Program encourages U.S. exports and investment in Eurasia, and assists economic restructuring in the region by bringing 15 to 20 managers and technical experts to the United States for four weeks of industry-specific training. Participation in the Group Program enables U.S. host organizations to establish new business contacts in these emerging markets, and to network with Eurasian counterparts.

#### PARTICIPATION

Any American profit or non-profit organization may host a group. Hosts volunteer to share their knowledge and expertise with delegations through presentations, site visits and roundtable discussions, which vary in length from a few hours to several days. The Group Program is ideally suited for small and medium-sized businesses that are new-to-market exporters looking to establish or expand relationships with potential customers, distributors, or partners in the Eurasian markets.

#### PROGRAM ADMINISTRATION

The SABIT Group Program provides delegations with technical training and exposure to U.S. business practices, products, and technologies. Each training session begins with an orientation in Washington, D.C. that includes overviews of relevant industries, the U.S. government, American culture, financing mechanisms, free market dynamics, and business plan development. The orientation is followed by on-site training with U.S. host companies in relevant regions of the United States. In addition, trainees attend conferences and technical seminars. This format provides the group with both a broad perspective of the industry, as well as detailed information about specific companies, products, and services.

SABIT arranges group logistics, and covers all costs associated with accommodation, transportation, and simultaneous interpretation, minimizing host company costs, and maximizing the benefit derived by both hosts and visitors.

**Interested organizations are encouraged to contact SABIT or visit [www.mac.doc.gov/sabit](http://www.mac.doc.gov/sabit) to find out more about participating in the SABIT Group Program.**

#### 2005 SABIT GROUP PROGRAM CALENDAR



##### Oil Pipelines (NIS)

January 15 - February 12

##### Healthcare Administration

(West NIS/Caucasus)

January 29 - February 26

##### Road Construction

(West NIS/Caucasus)

February 26 - March 26

##### Water Resource Management

(Central Asia)

March 12 - April 9

##### Offshore Oil and Gas Exploration and Production (NIS)

April 17 - May 15

##### Insurance (Central Asia)

April 23 - May 21

##### Residential and Commercial Construction (Central Asia)

May 21 - June 18

##### Timber and Wood Processing (Russia)

June 4 - July 2

##### Healthcare Administration (Russia)

August 6 - September 3

##### Oil Refining (NIS)

August 13 - September 10

##### Dairy Processing & Packaging (West NIS/Caucasus)

August 20 - September 17

##### Energy Efficiency in Construction (RFE)

August 27 - September 24

