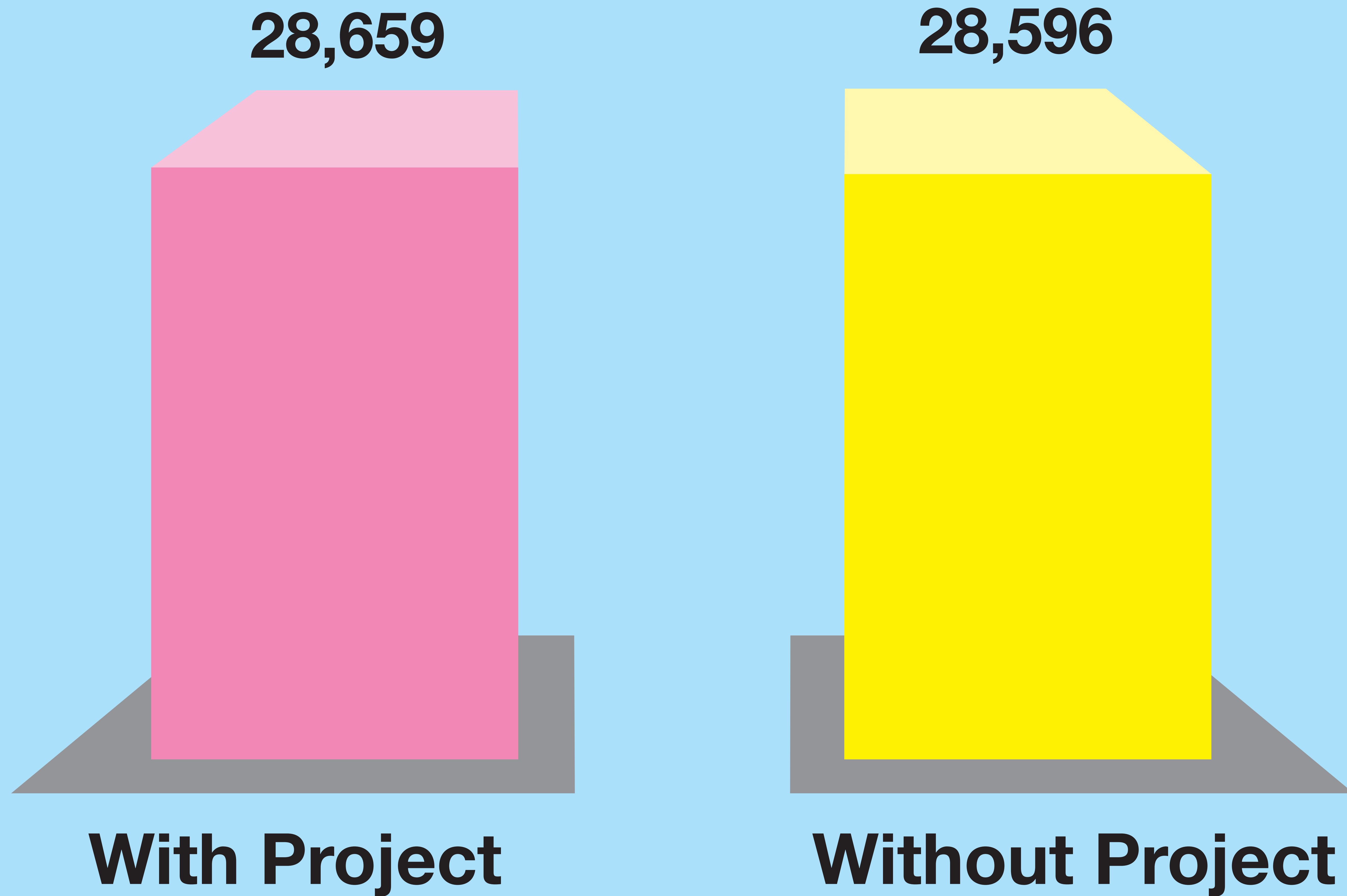




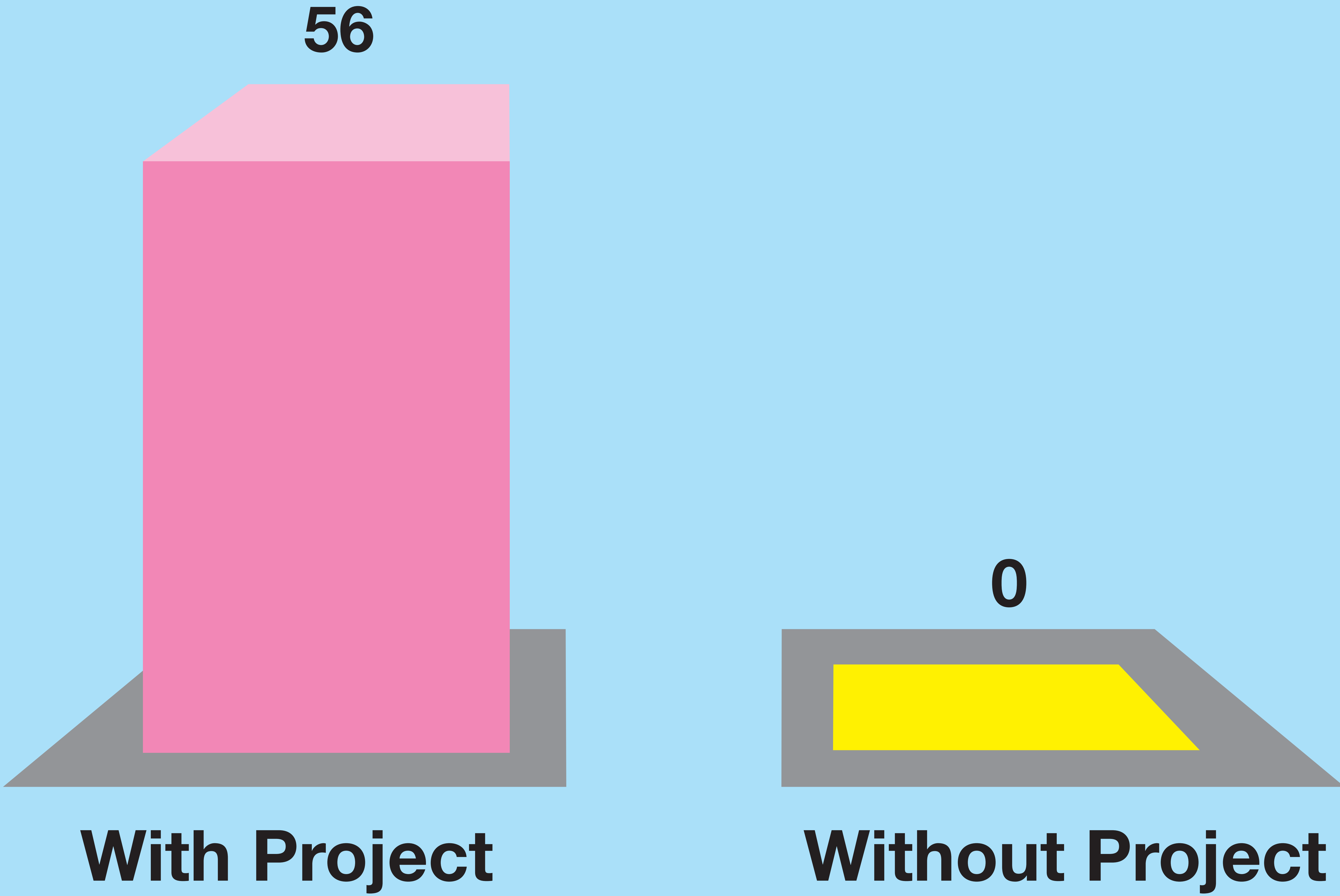
# All 22 Congressional Safety Mandates Have Been Met

- ✓ Established mandatory pre-authority safety audits.
- ✓ Conducted at least <sup>100</sup>~~50~~ percent of the safety audits on-site in Mexico.
- ✓ Issued permanent operating authority only to Mexican trucking companies who pass safety compliance review.
- ✓ Conducted at least <sup>100</sup>~~50~~ percent of the compliance reviews on-site in Mexico - including any who did not receive an on-site pre-authority audit.
- ✓ Checked the validity of the driver's license every time a truck crossed the border.
- ✓ Assigned Mexican truck companies a distinct DOT number.
- ✓ Ensured that all trucks from Mexico displayed a CVSA decal. DOT Validated the decal with a check of all trucks from Mexico that do not display a current CVSA decal.
- ✓ Had state inspectors in the border states report any violations of safety regulations by trucks from Mexico to the U.S. federal authorities.
- ✓ Equiped all U.S.-Mexico commercial border crossings with weight scales - including weigh-in-motion (WIM) systems at 5 of the 10 busiest crossings.
- ✓ Studied the need for weigh-in-motion (WIM) systems at all other border crossings.
- ✓ Collected proof of insurance by a U.S. certified insurance carrier from Mexican companies who want to operate beyond the border zone.
- ✓ Limited trucks from Mexico operating beyond the border zone to cross the border only where a certified federal or state inspector is on duty.
- ✓ Limited trucks from Mexico operating beyond the border zone to cross the border only where there is capacity to conduct inspections and park out of service vehicles.
- ✓ Ensured compliance of all U.S. safety regulations by Mexican operators who wish to go beyond border zones.
- ✓ Improved training and certification for border inspectors and auditors.
- ✓ Studied needed staffing along the border.
- ✓ Prohibited Mexican trucking companies from leasing vehicles from other companies when they are suspended, restricted, or limited from their right to operate in the United States.
- ✓ Forbade foreign motor carriers from operating in the United States if they have been found to have operated illegally in the United States.
- ✓ Worked with all state inspectors to take enforcement action or notify U.S. DOT authorities when they discover safety violations.
- ✓ Applied the same U.S. hazardous materials driver requirements to drivers from Mexico hauling hazardous materials.
- ✓ Provided \$54 million in Border Infrastructure Grants for border improvements and construction.
- ✓ Conducted a comprehensive Inspector General's review – to be certified by the Secretary - that determines if border operations meet requirements.
- ✓ *DOT self-imposed mandate to install GPS devices on all participating trucks from Mexico.*

# Trucks from Mexico Don't Need the Demo Project to Compete in the U.S.



# U.S. Trucks Need the Demo Project to Compete in Mexico



# Without the Demo Project, U.S. Trucking Companies Miss Out on \$265 Billion in Trade Along the U.S.-Mexico Border

**\$265 Billion**  
Worth of Goods Moved  
Across Border



**Mexican Trucking Companies**

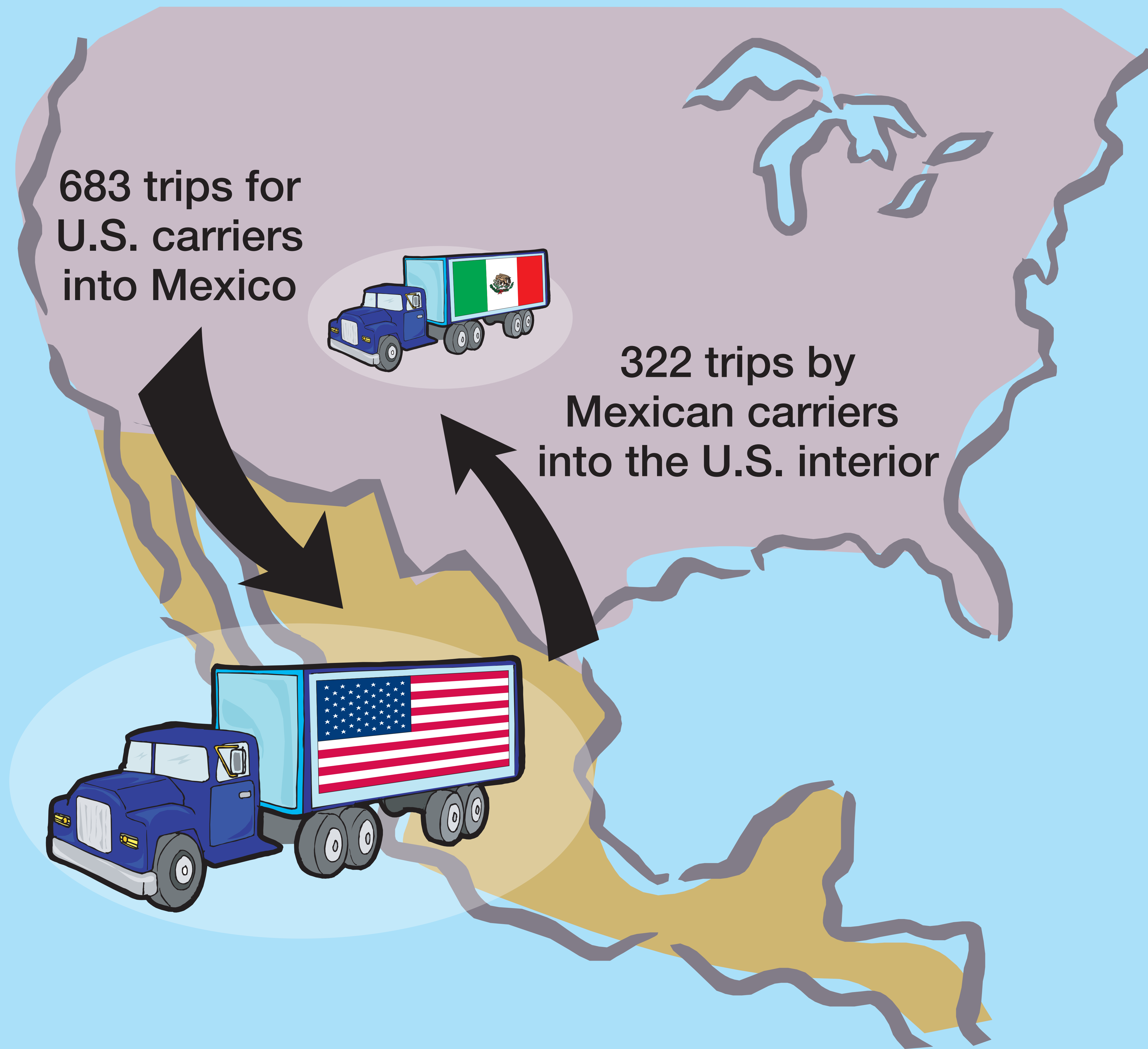
**\$0**  
Worth of Goods Moved  
Across Border



**U.S. Trucking Companies**



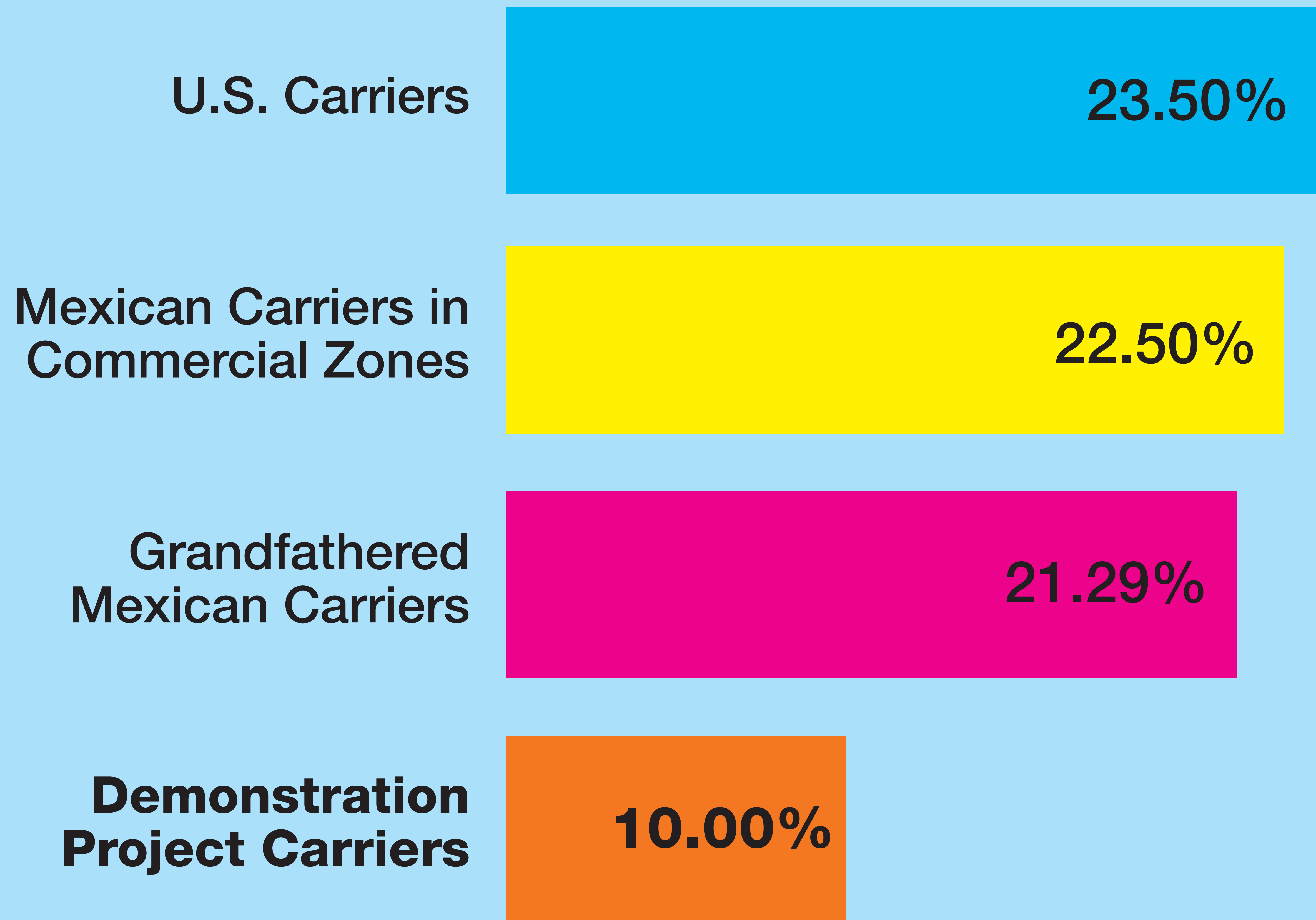
# U.S. Trucks are Taking Greater Advantage of the Demo Project



# Tougher Requirements for Mexican Trucking Companies Operating in the U.S.

Requirement	United States	Mexico
Preauthorization Safety Audits	No	<b>Yes</b>
CVSA Decals	No	<b>Yes</b>
Medical Exams by MDs	No	<b>Yes</b>
Immigration Requirements	N/A	<b>Yes</b>
Customs Requirements	N/A	<b>Yes</b>
Cabotage Ban	N/A	<b>Yes</b>
Drug and Alcohol Testing	Yes	<b>Yes</b>
Medical Qualifications	Yes	<b>Yes</b>
English Language Proficiency	Yes	<b>Yes</b>
Hours of Service	Yes	<b>Yes</b>
Driver's Qualification Files	Yes	<b>Yes</b>
Vehicle Maintenance	Yes	<b>Yes</b>
Size and Weight	Yes	<b>Yes</b>
EPA/Emissions Standards	Yes	<b>Yes</b>
Fuel Tax	Yes	<b>Yes</b>
State Registration Fees	Yes	<b>Yes</b>

# Participating Vehicles Have Better Safety Records



**Vehicle Out-of-Service Rates**



## **Consolidated Appropriations Act, 2008**

*SEC. 733. None of the funds made available in this Act may be used to **establish or implement** a rule allowing poultry products to be imported into the United States from the People's Republic of China.*



## **Consolidated Appropriations Act, 2008**

*SEC. 103. None of the funds made available under this Act may be obligated or expended to **establish or implement** a program under which essential air service communities are required to assume subsidy costs commonly referred to as the EAS local participation program.*

## **Consolidated Appropriations Act, 2008**

*SEC. 136. None of the funds made available under this Act may be used to **establish** a cross-border motor carrier demonstration program to allow Mexico-domiciled motor carriers to operate the commercial zones along the international border between the United States and Mexico.*



# **Widespread Support for Cross Border Trucking**

**San Francisco Chronicle    The New York Times    Washington Post**

**Wall Street Journal    Chicago Tribune    Investor's Business Daily**

**Dallas Morning News    San Diego Union-Tribune    Arizona Republic**

**San Antonio Express-News    The Seattle Times    The Patriot News**

**The Daily News (Longview, Wash.)    The Albuquerque Tribune    Ventura County Star**

**East Valley Tribune    Orlando Sentinel    The Herald (Monterey County, Calif.)**

**Amarillo Globe-News (Texas)    The Kansas City Star    The Washington Times**

**Arizona Daily Star    The Cincinnati Post    Waco-Tribune    The Herald Zeitung**

**(New Braunfels, Texas)    Portland Press Herald/Maine Sunday Telegram**

**Scripps News    Waco Tribune    International Herald Tribune    Lufkin Daily News**

**Waco Tribune    Detroit News    Star-Telegram    San Antonio Business Journal**

**Denver Post    Tucson Citizen**

# **Widespread Support for Cross Border Trucking**

**American Apparel & Footwear Association (AAFA)      American Bakers Association      American Cotton Shippers Association**  
**American Farm Bureau Federation      American Feed Industry Association      American Frozen Food Institute**  
**American Meat Institute      American Seed Trade Association      American Soybean Association      American Trucking**  
**Associations      Business Roundtable      Cargill, Incorporated      Caterpillar      Cessna Aircraft Company**  
**Chicago Sweeteners, Inc.      Coalition of Service Industries      Commodity Markets Council      ConAgra Foods, Inc.**  
**Consumer Electronics Association      Corn Refiners Association      Distilled Spirits Council of the United States**  
**Eastman Kodak Company      Emergency Committee for American Trade (ECAT)      The Fertilizer Institute**  
**Grocery Manufacturers Association      Hormel Foods Corporation      International Dairy Foods Association**  
**Mars Incorporated      National Association of Manufacturers (NAM)      National Chicken Council      National Cotton Council**  
**National Council of Farmer Cooperatives      National Foreign Trade Council      National Grain and Feed Association**  
**National Milk Producers Federation      National Oilseed Processors Association      National Pork Producers Council**  
**National Potato Council      National Turkey Federation      Nestle USA      North American Equipment Dealers Association**  
**North American Export Grain Association      North American Millers' Association      Northwest Fruit Exporters**  
**Northwest Horticultural Council      Pet Food Institute      Phillip Jennings Turf Farms, LLC      Smithfield Foods**  
**Sweetener Users Association      Transportation, Elevator & Grain Merchants Association      Travel Goods Association**  
**Tyson Foods, Inc.      U.S. Apple Association      United States Association of Importers of Textiles & Apparel**  
**U.S. Chamber of Commerce      U.S. Dairy Export Council      U.S. Meat Export Federation      U.S. Wheat Associates**  
**United Egg Association      United Egg Producers      United States Dry Bean Council**  
**United States - Mexico Chamber of Commerce      US Hides, Skins and Leather Association      USA Poultry & Egg Export Council**  
**USA Rice Federation      Washington Apple Commission      National Association of Wheat Growers**  
**Nestle Purina PetCare Company      International Textile Group**