

# Upstate New York World Trade News

U.S. Department of Commerce - U.S. Commercial Service

## BUFFALO EXPORT ASSISTANCE CENTER

130 S. Elmwood Ave, Suite 530  
Buffalo, NY 14202  
Phone: (716) 551-4191  
Fax: (716) 551-5290

## ROCHESTER EXPORT ASSISTANCE CENTER

400 Andrews Street  
Rochester, NY 14604  
Phone: (585) 263-6480  
Fax: (585) 325-6505



## DIRECTOR

James C. Mariano

## INTERNATIONAL TRADE SPECIALISTS

Rosanna Masucci (Buffalo)  
Timothy McCall (Rochester)

[www.export.gov](http://www.export.gov)

October 2008

**YOUR PRIVACY IS IMPORTANT TO US! WE MAKE EVERY EFFORT TO MINIMIZE UNWANTED COMMUNICATIONS FROM OUR OFFICE. IF YOU DO NOT WISH TO RECEIVE SIMILAR INFORMATION, PLEASE CALL OUR OFFICE.**

## **NEW TRADE SPECIALIST FOR ROCHESTER AREA COMPANIES**

We are pleased to announce that a new Trade Specialist started at the Rochester USEAC on September 29, 2008. Timothy McCall comes to Rochester from Topeka, Kansas, where he worked for the Kansas State Department of Commerce, Trade Development Division as an International Trade Representative. During his time in Kansas, Tim attended the Farnborough Aerospace Show and managed the Governor's Exporter of the Year Award program. Tim also has sales experience in the private sector.

Tim will be working with companies in the following counties: Chemung, Livingston, Monroe, Ontario, Schuyler, Seneca, Steuben, Wayne, and Yates.

Companies interested in speaking with Tim can contact our Rochester office at 585-263-6480 or email: [timothy.mccall@mail.doc.gov](mailto:timothy.mccall@mail.doc.gov).

## **ROCHESTER EVENTS**

### **The International Resource Group**

"Living in Nation X: An Outsider Perspective"  
Tuesday October 28, 2008, 11:30 AM - 1:00 PM  
The Inn on Broadway, 26 Broadway, Rochester, NY  
For more information, email: [irg@rochester.rr.com](mailto:irg@rochester.rr.com)

### **Rochester International Business Council**

Automated Export System Mandatory Filing  
October 29, 2008 8:30 AM - 4:00 PM  
Cost: \$125 per person  
Monroe Community College, Empire Room  
Co-sponsored by U.S. Department Of Commerce  
To register, go to: <http://www.RochesterBiz.com/IBC>

## **WEBINAR ON SENDING TEMPORARY WORKERS INTO CANADA**

Gain first-hand knowledge from Citizenship & Immigration Canada (CIC) on the documents and procedures necessary for sending temporary workers to Canada, from the comfort of your computer. Mr. Anton Suphal, Regional Program Advisor, CIC, is the featured speaker.

This webinar will take place on **Wednesday, October 15** from **10:00 AM - 11:00 AM** and the cost is \$35 to participate.

To register, go to:  
[http://export.gov/eac/show\\_detail\\_trade\\_events.asp?EventID=28380](http://export.gov/eac/show_detail_trade_events.asp?EventID=28380)

## **BUFFALO EVENTS**

### **Buffalo World Trade Association Speed Networking Event**

Matchmaking for International Business  
Thursday, October 16, 2008 5:30 PM  
Millennium Hotel, 2040 Walden Ave., Buffalo, NY  
No charge for BWTA members, \$30 for non-members  
To register, email [CherryL.Miller@bwta.us](mailto:CherryL.Miller@bwta.us)

### **World Trade Center Buffalo Niagara**

2008 Traders Series: Adapting to Change in China  
Future of U.S. Trade and Investment in China  
Thursday, November 6, 2008; 7:30 AM - 9:30 AM  
Harry's Harbour Place Restaurant, Buffalo, NY  
Speaker: Dr. John Thomas, University at Buffalo  
School of Management  
\$20 for WTCBN Members, \$45 for non-members  
To register, go to <http://www.wtcbn.com>

## **NY STATE TRADE MISSION TO SOUTH AFRICA**

The International Division of the NY State Dept. of Economic Development is sponsoring a trade mission to South Africa. Interested companies should contact Charles Radier at 845-567-4882 or [cradier@empire.state.ny.us](mailto:cradier@empire.state.ny.us).

## **CENTRAL NY EVENTS**

### **Syracuse University, Whitman School of Management**

Africa: The Untapped Market -  
Launch of the Whitman School's Africa Business Program  
Friday, October 17, 2008 10:30 AM - 1:00 PM  
Whitman School of Management, SU Campus, Room 402  
Keynote Speaker: Florizelle Liser,  
U.S. Trade Representative, Assistant for Africa  
Other Speakers include:  
Cyrille S. Oguin, Ambassador of Benin  
Perezi Kamunanwire, Ambassador of Uganda  
Joanie Mahoney, Onondaga County Executive  
To register, contact Agnes Magnarelli at 315-443-1383 or [ahmagnar@syr.edu](mailto:ahmagnar@syr.edu)