
“LED Means Business”

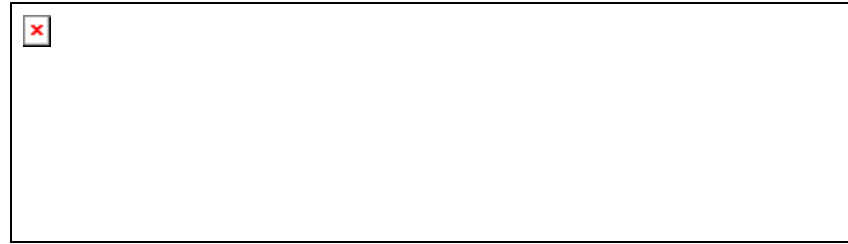
**Local Employment Dynamics
Annual Workshop
March 6, 2008**

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Agenda

- What is MEP?
- NIST MEP Relationship with Census
- How we can use LED



Mission Statement

“To strengthen the global competitiveness of US-based manufacturing by providing information, decision support, and implementation of innovative approaches focused on leveraging technologies, techniques, and business best practices.”

MEP Office Locations

www.mep.nist.gov – or – 800-MEP-4MFG

59 “Centers”
1600 Field Staff
440 Service Locations

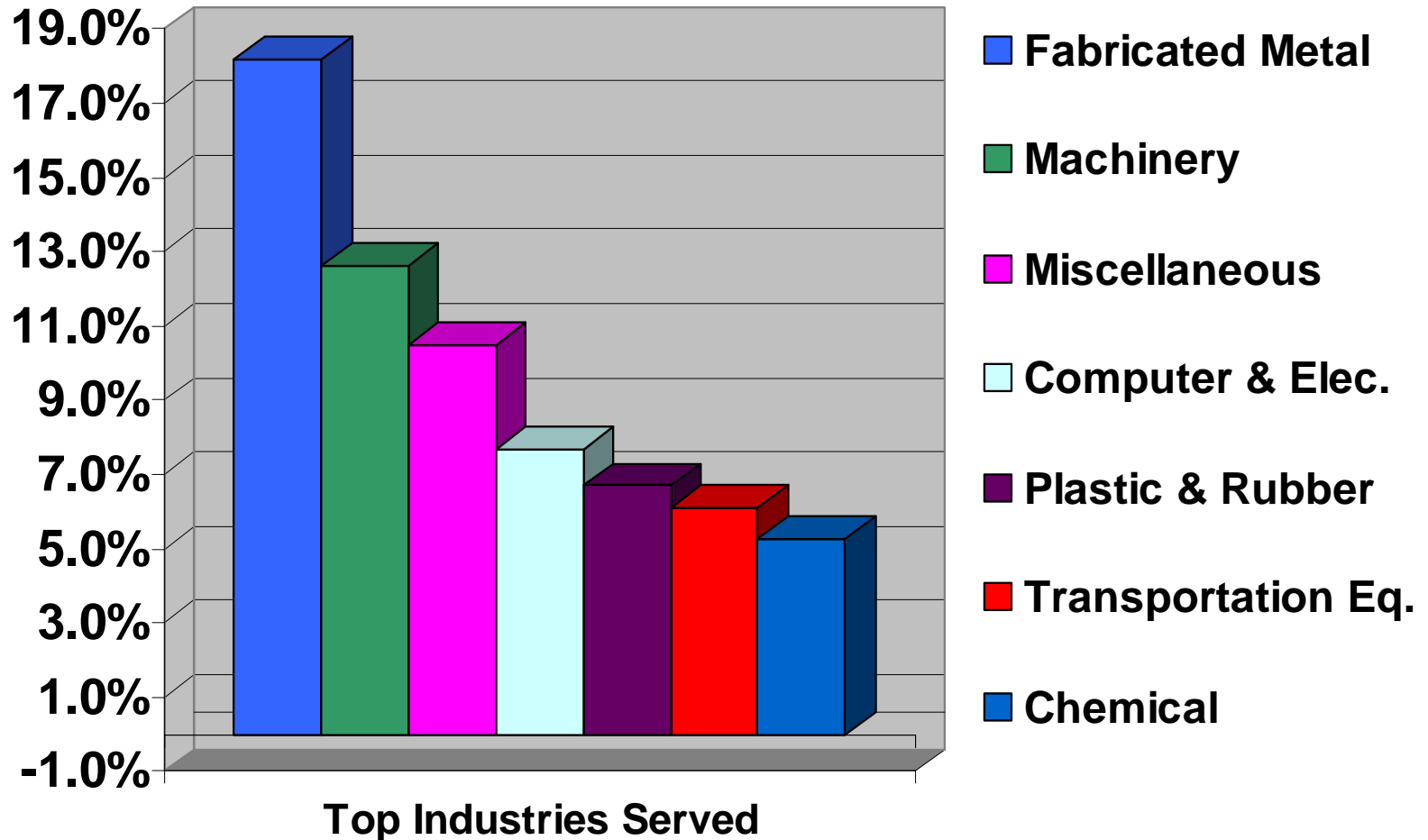


What MEP Does

- Focus on meeting manufacturer's short term needs, but in context of overall company strategy
- MEP Center areas of common strength
 - Engineering Services for products and processes
 - Lean Manufacturing
 - Quality Systems
 - Environmental Services
 - Workforce Development
 - Growth Services – new or expanded market opportunities
- Working directly with over 24,000 manufacturing companies a year*

*Based on FY2006 MEP Center reported performance data.

Top Industries Served (as of September 2007)



Client Impacts Resulting from MEP Services

| | |
|-----------------------------|-----------------|
| ■ New Sales | \$3.11 Billion |
| ■ Retained Sales | \$3.65 Billion |
| ■ Capital Investment | \$1.65 Billion |
| ■ Cost Savings | \$1.115 Billion |
| ■ Jobs Created and Retained | 52,585 |

FY 2006 economic impact results are based on a survey of 4,959 MEP-served establishments out of 5,384 attempted.

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NIST MEP-Census Relationship

- Follow-Up Survey
- Research about Program Effectiveness

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How we can use LED

- MEP Center: Strategy for serving marketplace
 - Understanding manufacturing landscape
 - Identifying growing sectors
- MEP Centers working with client manufacturers
 - Company HR Issues
 - Benchmarking against other employers
 - Turnover, wages, etc.

Questions?