

Trade Mission to Argentina, Chile & Peru

> ready > set > export

December 1 - 5, 2008

ABOUT THE TRADE MISSION

The Pennsylvania Center for Trade Development (CTD), in partnership with the Greater Philadelphia Hispanic Chamber of Commerce and World Trade Center of Greater Philadelphia, will lead a business development mission to Argentina, Chile, and Peru.

This mission gives participants a tremendous opportunity to meet face-to-face with prospective pre-screened business partners, to explore export opportunities for their products and services as well as to get first-hand experience of the business environment of these rapidly growing markets.

You will receive:

- > Pre-arranged one-on-one business appointments with prospective business partners based on your criteria.
- > Detailed information on prospective business partners.
- > Identification of hotels, interpreters & drivers.
- > On-the-ground assistance in all three countries provided by the CTD's Authorized Trade Representative in Chile and their in-country partners.
- > Follow-up assistance and liaison services to ensure that business objectives are met.

REGISTRATION

- > **Deadline is October 10, 2008**
- > First 10 qualified companies will be accepted.
- > You may join us for all 3 markets or choose the stops that best suit your business objectives.
- > Registration fee: \$500 if joining us for only one country; \$800 for two countries; \$900 for all three countries.

TRADE MISSION ITINERARY

- November 30** Arrive in Buenos Aires, Argentina
- December 1-2** Company meetings in Buenos Aires
- December 3-4** Company meetings in Santiago, Chile
- December 5** Company meetings in Lima, Peru
- December 6** Depart for Pennsylvania

WHY THESE MARKETS?

Argentina's economy has sustained a robust recovery following the severe 2001-02 economic crisis, with 5 consecutive years of over 8% growth in real GDP, and is forecasted to keep performing well. U.S. exports to Argentina totaled \$5.3 billion which represents a 268% increase over 2002.

Chile is traditionally one of the most stable, low risk countries in South America. The U.S. Chile Free Trade Agreement which came into force in 2004 has significantly boosted U.S. exports to Chile. In 2007, U.S. exports to Chile jumped to \$8.3 billion, a 207% increase over 2003.

Peru is one of the fastest growing economies in Latin America and represents a rapidly expanding market for American goods and services. In 2007 alone, American exports grew by 41% to a record level of \$4.1 billion. This trend should be reinforced as a result of the pending U.S. Peru Free Trade Agreement.

Companies from all industry sectors are welcome to participate! Some of the greatest export opportunities can be found but are not be limited to the following sectors: mining equipment, plastics materials & resins, food processing & packaging equipment, medical & laboratory equipment, oil & gas field machinery, construction equipment, telecommunications equipment, computers & peripherals, agriculture machinery.

Take advantage of the favorable conditions in these markets and a more competitive U.S. dollar and develop your sales in these markets now.

Remember to enquire about the Market Access Grant which can significantly offset your mission related expenses!

CONTACT

For additional information, contact:

Jana New

Center for Trade Development

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newPA.com/trade

pennsylvania
INTERNATIONAL BUSINESS
DEVELOPMENT



GREATER PHILADELPHIA
**HISPANIC CHAMBER
OF COMMERCE**



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PARTICIPATION AGREEMENT

Attention: Jana New | Fax: 717.772.5106

Participation Fee: \$500 (one country)/\$800 (two countries)/\$900 (three countries)

Registration deadline is October 10, 2008.

The participation fee does not cover ground transportation; shipment of brochures and any samples; payment to interpreters (as needed); or travel and hotel expenses. All appointments will be arranged and coordinated by the Commonwealth's Authorized Trade Representative in Chile (Trade Chile). A \$500/\$800/\$900 participation check must accompany this form. Limited mission slots will be filled on a first-come, first-serve basis.

Please make your check payable to the *Commonwealth of Pennsylvania* and forward with a copy of this agreement to:

Pennsylvania Department of Community and Economic Development
Office of International Business Development, Center for Trade Development / Attn: Jana New
400 North Street, 4th Floor
Commonwealth Keystone Building
Harrisburg, Pennsylvania 17120-0225

COMPANY NAME:		
ADDRESS:		
CITY:	STATE:	ZIP:
TELEPHONE:	FAX:	
COMPANY CONTACT:	TITLE:	
E-MAIL:	WEBSITE:	

As a duly authorized representative of the above-named company, I have read, understand and agree to the following terms necessary to be a participating company in the Pennsylvania Trade Mission to Argentina, Chile, and Peru:

- > Only Pennsylvania commodities and/or value-added products may be a part of the participating company's exhibit.
- > The participating company must have an office and staff or manufacturing facility in Pennsylvania.
- > In the event of company self-withdrawal from participation with the Commonwealth for this trade mission, the registered company will be subject to forfeiture of the entire registration fee.
- > All participating companies must provide information on the results attained through participation in this trade mission to the Pennsylvania Department of Community and Economic Development. "Results" are current and future sales and dealings transacted as an outcome of attending the trade mission. This information is confidential and will be held in strictest confidence.

Authorized Representative (print)

Signature

Title

Date