

SABIT GROUP PROGRAM

PAST PROGRAMS SINCE 1996

Agribusiness Program — In 1997, SABIT trained 47 food processing and packaging experts from the NIS. The interns came solely from the private sector and represented plant managers, engineers, and technical specialists from the agribusiness/food industries sector. The three sessions focused on the dairy industry; fruits and vegetables processing and packaging; and beverages processing and packaging.

Defense Conversion Program — During Fiscal Year 1996, the SABIT Defense Conversion Training Program, in conjunction with Commerce's Bureau of Export Administration, trained 88 NIS defense enterprise executives from Belarus, Kazakhstan, Russia, and Ukraine. All sessions focused on U.S. methods of diversifying the production base away from the defense industry and towards commercial applications.

Financial Services Program — During 1996 and 1997, SABIT trained 93 financial experts from the NIS. Four separate sessions focused on banking, insurance, accounting, and securities.

Russian Far East (RFE) Program — As part of the U.S. Department of State's U.S.-Russia Regional Investment Initiative to promote economic restructuring in specific regions of Russia, SABIT trained 90 managers and engineers from the Russian Far East. Six sixweek sessions took place from Fall 1997 to Fall 1999, and focused on oil and gas exploration and production, mining, renewable energy resources, customs, port development, and the timber industry.

Ukrainian Investment Stimulation Program — Three six-week sessions targeting building materials and construction, food processing and packaging, and accounting in Ukraine were held in 1998 and trained 40 specialists from that country. The goal was to create a climate for foreign investment and provide a strong push for reforming Ukraine's industrial base and economy.

Merchandising in Russia (MIR) Program — The MIR program was initiated in 1999 to improve the retail industry in Russia, and also to foster trade and joint business development between U.S. and Russian retail businesses. A total of 66 managers were trained in four training sessions for Russian managers focusing on apparel, auto parts, food marketing, and tourism.

Caucasus/Central Asia Regional Program — In 2000, SABIT held three 4-week training sessions for 48 managers from this region. The sessions covered energy, building and home construction, and technology commercialization.

Environmental Technologies Program — Since 1996, SABIT trained 206 environmental managers, scientists, engineers, consultants, and government officials from the NIS. Sessions were held on hazardous waste clean-up, wastewater treatment/ management, oil and gas clean-up/spill management, paper/pulp industry clean-up, mining industry clean-up, air pollution management, water system management, oil spill cleanup that was for companies in the Russian Far East only.

Business Management for Women — In fall 2000-2001, SABIT held three 4-week sessions for 54 women business owners and entrepreneurs. Sessions were held in accounting, apparel/consumer goods, and tourism/travel agency management.

Quality Management in Manufacturing — In 2000, SABIT held two four-week sessions on improving the quality of manufactured materials. The first session was open to residents of Kharkiv, Ukraine, and the second session was open to residents from all of Ukraine. In 2001, SABIT held two more sessions open only to Ukrainians. The training for these two sessions was conducted in Poland.



Business Association Development —In 2000-2001, SABIT held three 4-week sessions for managers from Russia, and one 4-week session for 72 managers from all of the NIS in business association development. These sessions mainly targeted business association staff members, although some business leaders were included. The sessions open only to Russia covered leasing, packaging and labeling, and scientific commercialization. The session for all of the NIS was on small business association development.

Tomsk Regional Programs — In fall 2000-2001, SABIT held three 4-week sessions for business leaders and scientists from the Tomsk Region in support of the Russian Regional Initiative. Sessions covered oil and gas, energy efficiency, and timber. A total of 47 individuals participated.

NIS Services Programs — In fall 2000-2001, SABIT held three 4-week sessions for 53

professionals in the service industries. Sessions focused on hotel management, tourism, and hospital administration.

2002 Standards Program – In cooperation with the National Institute for Standards and Technology (NIST), the programs in 2002 included three four-week sessions in telecommunications, oil and gas, and chemicals production. The first two weeks of each session were spent at NIST covering technical issues in standardization; the final two weeks of each session were spent at site visits provided by host companies.

Technology Commercialization: Three 4-week sessions in 2002 focused on technology

commercialization in plastics, telecom, and software development. The Plastics session trained 18 delegates from the NIS in Connecticut, Maryland, Massachusetts, Ohio, and Pennsylvania. Telecommunications/Information Technology and Software Development sessions included opportunities for the delegates to attend large trade shows and technical seminars.

Energy: Fifty-four oil and gas managers and engineers from the NIS were trained within three 4-week sessions in 2002 on Oil and Gas Exploration and Production, Gas Pipelines, and Oil Pipelines. Site visits included small and large companies in Louisiana, Texas, Ohio, and Oklahoma.

Transportation Infrastructure: Two 4-week sessions in early 2002 focused on Road Construction (NIS) and Railroads. The Road Construction session trained 18 managers and civil engineers from the NIS and visited companies in Virginia, South Carolina, Wisconsin, and Minnesota. The Railroad session trained 16 managers and civil engineers and visited companies in Virginia, Pennsylvania, Illinois, and Colorado.

Russian Far East Energy Program: Two 3-week sessions in 2002 focused on Energy Efficiency in the Construction Industry, and Renewable/Alternative Energy. Management Strategies, Inc was the selected contractor for this program. To find out more about these sessions, please visit http://www.managementstrategies.com