

# Minority Business Development Agency

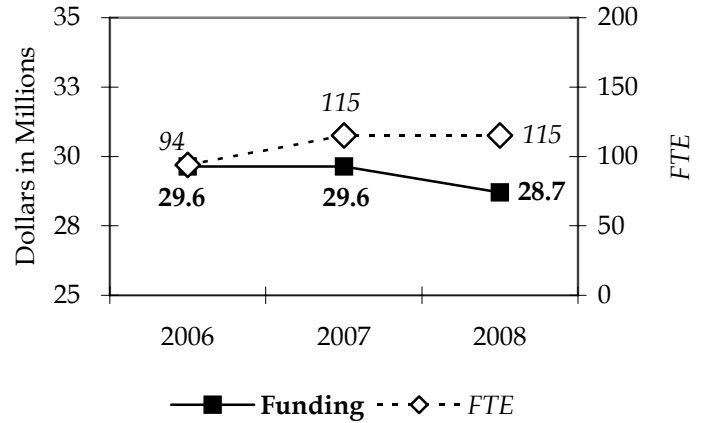
The Minority Business Development Agency (MBDA) seeks to achieve entrepreneurial parity for Minority Business Enterprises (MBEs) by actively promoting their ability to grow and to participate in the global economy. MBDA promotes minority business development through a range of activities. MBDA has successfully reengineered its organizational structure to expand its frontline support for minority business assistance, information and customer service. MBDA funds a network of centers that provide a variety of direct and indirect business assistance services intended to promote and advance the achievement of economic parity for minority businesses.

For FY 2008, MBDA will continue to focus on increasing opportunities for wealth creation within the minority business community. The Agency's goal is to increase opportunities and access of minority-owned businesses to the marketplace and financing. To accomplish this goal, MBDA will:

- Foster the expansion of opportunities for minority-owned business in the global marketplace;
- Identify sources of financial capital for minority owned firms;
- Develop and enhance electronic tools to provide access to growth markets through automated matching of MBEs to public and private sector opportunities;
- Provide management and technical assistance to minority owned businesses; and,
- Advocate for the increased use of electronic commerce and new technologies by MBEs.

MBDA plans to develop additional avenues by which it can leverage its resources while expanding the availability of services to MBEs. MBDA will continue to use the Internet to establish information clearinghouses and national referral centers for minority-owned businesses of any size, which will provide a wider access to public and private business development resources. MBDA will also expand its automated matching capabilities related to contracting opportunities. MBDA will continue to use the Minority Business Enterprise Centers (MBECs) and Native American Business Enterprise Centers (NABECs) to provide management and technical assistance and Minority Business Opportunity Committees (MBOCs) to provide contract opportunities and financial transactions for minority-owned businesses.

**Appropriation and FTE**



## Summary of Appropriations

<u>Funding Levels</u>	2006	2007	2008	Increase
<u>Appropriation</u>	<u>Actual</u>	<u>Estimate</u>	<u>Estimate</u>	<u>(Decrease)</u>
Minority Business Development	\$29,641	\$29,640	\$28,701	(\$939)
<b>FTE</b>				
Minority Business Development	94	115	115	0

## Highlights of Budget Changes

### Appropriation: Minority Business Development

#### Summary of Requirements

	<u>Detailed</u>		<u>Summary</u>	
	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>
<b>2007 Continuing Resolution</b>			115	\$29,640
<b>Adjustment to support level in 2007 President's Budget</b>				1
<b>Adjustments to Base</b>				
<b><u>Other Changes</u></b>				
2007 Pay raise		\$57		
2008 Pay raise		205		
Working Capital Fund Pay Raise		23		
Civil Service Retirement System(CSRS)		(24)		
Federal Employees' Retirement System(FERS)		39		
Thrift Savings Plan		7		
Federal Insurance Contributions Act (FICA) - OASDI		21		
Health insurance		30		
Change in Compesable Days		69		
Employees' Compensation Fund		(9)		
Travel				
Per Diem		9		
Mileage		5		
Rent payments to GSA		39		
Postage		4		
Printing and reproduction		2		
Working Capital Fund		47		
General Pricing Level Adjustments				
Communications, utilities, and miscellaneous charges		1		
Other services		63		
Supplies		2		
Equipment		5		
Subtotal, other cost changes			0	595
Less: Administrative efficiencies			0	(1,535)
<b>TOTAL, ADJUSTMENTS TO BASE</b>			<b>0</b>	<b>(940)</b>
<b>2008 Base</b>			<b>115</b>	<b>28,701</b>
Program Changes			0	0
<b>2008 APPROPRIATION</b>			<b>115</b>	<b>28,701</b>

***Comparison by Activity***

	2007 Currently Avail.		2008 Base		2008 Estimate		Increase / Decrease	
	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>
<b>DIRECT OBLIGATIONS</b>								
Minority Business Development	115	\$29,640	115	\$28,701	115	\$28,701	0	\$0
<b>TOTAL DIRECT OBLIGATIONS</b>	115	29,640	115	28,701	115	28,701	0	0
REIMBURSABLE OBLIGATIONS	0	300	0	300	0	300	0	0
<b>TOTAL OBLIGATIONS</b>	115	29,940	115	29,001	115	29,001	0	0
<b>FINANCING</b>								
Unobligated balance, start of year (Direct)		0						
Offsetting collections from:								
Federal funds		(300)				(300)		
Subtotal, financing	0	(300)			0	(300)		
<b>TOTAL BUDGET AUTHORITY/ APPROPRIATION</b>	115	\$29,640			115	\$28,701		

## MBDA Performance Measures

MBDA supports the Department’s strategic goal to provide the information and tools to maximize U.S. competitiveness and enable economic growth for American industries, workers, and consumers. MBDA’s ability to develop an entrepreneurial innovative market-focused economy and improve minority owned business access to financing is demonstrated through the following key performance measures:

- The dollar value of contract awards obtained
- The dollar value of financing awards obtained

MBDA will continue to develop and refine its performance measures as a key management tool for benchmarking program impact. The following table shows the measures that MBDA uses to gauge its performance. A more detailed description of these goals and measures may be found in the MBDA section of the Department of Commerce budget.

### Performance Goal and Measures

(Dollars reflects obligations in Millions)

	2006 Actual	2007 Estimate / Target	2008 Estimate / Target
<b>Goal: To increase access to the marketplace and financing for minority-owned businesses *</b>	<b>\$29.7</b>	<b>\$29.9</b>	<b>\$29.0</b>
Dollar value of contract awards obtained	\$1.1B	\$850M	\$850M
Dollar value of financial awards obtained	\$410M	\$450M	\$450M
Number of new job opportunities created	4,000	1,800	1,800
Percent increase in client gross receipts	7.5%	5%	5%
Percent increase in American Customer Satisfaction Index (ACSI)	N/A	5%	N/A

\* Total obligations may differ from those reported in other tables in this section and in Congressional Justification exhibits due to the inclusion of prior year funds in the amounts cited above.