

Table Q1. New Houses Sold by Sales Price: United States

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under	\$125,000 to	\$150,000 to	\$200,000 to	\$250,000 to	\$300,000 to	\$400,000 to	\$500,000 to	\$750,000
		\$125,000	\$149,999	\$199,999	\$249,999	\$299,999	\$399,999	\$499,999	\$749,999	and over
Number of houses ¹										
ANNUAL DATA										
2005	1,283	104	122	246	200	152	203	111	99	45
2006	1,051	64	97	208	162	138	174	84	80	43
2007	776	38	68	162	125	102	121	65	62	32
RSE (%)	3	15	10	5	6	6	7	9	8	13
QUARTERLY DATA										
2005:										
1st quarter	328	31	34	66	51	35	47	29	25	9
2nd quarter	351	31	32	73	55	42	54	29	25	11
3rd quarter	326	28	33	67	45	37	55	25	25	11
4th quarter	277	21	30	47	47	35	45	23	21	8
2006:										
1st quarter	285	18	26	57	42	39	46	23	21	12
2nd quarter	300	19	29	60	45	40	50	22	23	11
3rd quarter	250	15	26	55	40	28	35	20	19	12
4th quarter	216	15	20	41	33	28	37	18	17	8
2007:										
1st quarter	213	10	17	42	33	30	36	19	17	9
2nd quarter	235	12	21	52	37	30	36	19	18	10
3rd quarter	181	9	18	37	31	26	25	14	14	7
4th quarter	146	8	14	33	24	16	23	13	11	5
2008:										
1st quarter	141	9	13	29	27	20	20	10	9	5
2nd quarter ^f	143	8	13	30	25	19	21	9	10	6
3rd quarter ^p	118	9	13	26	21	13	15	10	7	4
RSE (%)	4	19	13	9	9	9	8	16	16	21
Percent distribution										
ANNUAL DATA										
2005	100	8	10	19	16	12	16	9	8	4
2006	100	6	9	20	15	13	17	8	8	4
2007	100	5	9	21	16	13	16	8	8	4
QUARTERLY DATA										
2005:										
1st quarter	100	9	10	20	16	11	14	9	8	3
2nd quarter	100	9	9	21	16	12	15	8	7	3
3rd quarter	100	9	10	21	14	11	17	8	8	4
4th quarter	100	7	11	17	17	13	16	8	8	3
2006:										
1st quarter	100	6	9	20	15	14	16	8	7	4
2nd quarter	100	6	10	20	15	13	17	7	8	4
3rd quarter	100	6	10	22	16	11	14	8	8	5
4th quarter	100	7	9	19	15	13	17	8	8	4
2007:										
1st quarter	100	5	8	20	16	14	17	9	8	4
2nd quarter	100	5	9	22	16	13	15	8	8	4
3rd quarter	100	5	10	20	17	14	14	8	8	4
4th quarter	100	5	10	23	16	11	16	9	7	3
2008:										
1st quarter	100	6	9	21	19	14	14	7	6	3
2nd quarter ^f	100	6	9	21	17	13	15	7	7	5
3rd quarter ^p	100	8	11	22	17	11	13	9	6	3

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^fRevised. NA Not available. RSE Relative Standard Error.

Z. Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q2. New Houses Sold by Sales Price: Northeast

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under	\$200,000 to	\$300,000 to	\$500,000 to	\$750,000
		\$200,000	\$299,999	\$499,999	\$749,999	and over
Number of houses ¹						
ANNUAL DATA						
2005	81	11	21	32	11	6
2006	63	9	15	24	8	6
2007	65	13	16	21	9	6
RSE (%)	10	37	23	14	27	38
QUARTERLY DATA						
2005:						
1st quarter	18	2	4	9	2	1
2nd quarter	26	4	8	10	4	1
3rd quarter	20	3	5	7	3	2
4th quarter	17	1	4	7	3	1
2006:						
1st quarter	16	2	5	6	2	1
2nd quarter	18	2	4	7	2	2
3rd quarter	17	3	3	6	2	2
4th quarter	13	1	4	5	2	1
2007:						
1st quarter	15	1	4	6	3	2
2nd quarter	23	6	5	7	3	2
3rd quarter	14	3	4	4	1	1
4th quarter	13	3	2	5	2	1
2008:						
1st quarter	9	1	3	3	2	1
2nd quarter ^r	10	1	3	3	1	2
3rd quarter ^p	7	(Z)	2	3	2	1
RSE (%)	14	(A)	27	23	37	51
Percent distribution						
ANNUAL DATA						
2005	100	14	26	39	14	7
2006	100	14	24	39	13	10
2007	100	20	24	33	14	9
QUARTERLY DATA						
2005:						
1st quarter	100	13	23	46	12	6
2nd quarter	100	14	30	37	15	5
3rd quarter	100	16	26	36	13	8
4th quarter	100	8	25	42	17	8
2006:						
1st quarter	100	11	29	38	13	9
2nd quarter	100	13	21	41	14	11
3rd quarter	100	21	17	38	14	11
4th quarter	100	11	30	36	13	10
2007:						
1st quarter	100	8	27	37	17	12
2nd quarter	100	25	23	31	14	7
3rd quarter	100	24	28	28	11	10
4th quarter	100	22	17	39	14	9
2008:						
1st quarter	100	11	29	30	19	11
2nd quarter ^r	100	9	33	31	11	16
3rd quarter ^p	100	2	28	35	21	14

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q3. New Houses Sold by Sales Price: Midwest

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under	\$150,000 to	\$200,000 to	\$300,000 to	\$500,000
		\$150,000	\$199,999	\$299,999	\$499,999	and over
Number of houses ¹						
ANNUAL DATA						
2005	205	37	50	69	40	9
2006	161	30	43	49	29	10
2007	118	20	35	37	18	8
RSE (%)	9	26	11	14	21	25
QUARTERLY DATA						
2005:						
1st quarter	48	9	10	17	10	1
2nd quarter	64	12	17	21	11	3
3rd quarter	53	11	14	16	9	2
4th quarter	40	6	9	15	8	2
2006:						
1st quarter	42	8	12	12	8	3
2nd quarter	49	11	13	14	9	2
3rd quarter	36	6	10	12	6	2
4th quarter	34	5	9	11	6	2
2007:						
1st quarter	33	5	10	11	6	2
2nd quarter	36	7	10	12	5	3
3rd quarter	28	6	7	9	5	1
4th quarter	22	4	8	6	3	2
2008:						
1st quarter	18	3	5	6	3	1
2nd quarter ^r	22	4	7	7	3	1
3rd quarter ^p	16	4	5	4	1	1
RSE (%)	12	27	18	16	27	27
Percent distribution						
ANNUAL DATA						
2005	100	18	24	34	20	5
2006	100	19	27	30	18	6
2007	100	17	29	31	15	7
QUARTERLY DATA						
2005:						
1st quarter	100	19	22	36	20	3
2nd quarter	100	19	27	33	17	4
3rd quarter	100	21	27	31	18	3
4th quarter	100	14	23	37	21	5
2006:						
1st quarter	100	19	28	27	19	7
2nd quarter	100	22	26	29	18	4
3rd quarter	100	17	27	32	16	7
4th quarter	100	15	26	33	19	7
2007:						
1st quarter	100	14	31	32	17	5
2nd quarter	100	19	28	32	13	7
3rd quarter	100	20	25	33	17	5
4th quarter	100	17	35	28	13	8
2008:						
1st quarter	100	16	28	32	17	7
2nd quarter ^r	100	19	31	31	13	6
3rd quarter ^p	100	27	32	27	9	5

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q4. New Houses Sold by Sales Price: South

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under	\$150,000 to	\$200,000 to	\$300,000 to	\$500,000
		\$150,000	\$199,999	\$299,999	\$499,999	and over
Number of houses ¹						
ANNUAL DATA						
2005	638	173	152	162	106	45
2006	559	127	136	158	100	38
2007	411	80	99	120	83	30
RSE (%)	4	12	7	4	12	19
QUARTERLY DATA						
2005:						
1st quarter	168	49	41	41	25	11
2nd quarter	164	46	41	41	26	9
3rd quarter	161	46	41	36	27	10
4th quarter	146	42	31	40	24	9
2006:						
1st quarter	148	34	37	41	26	11
2nd quarter	157	36	38	44	29	10
3rd quarter	136	34	37	35	21	10
4th quarter	118	28	28	33	21	7
2007:						
1st quarter	114	21	28	33	24	8
2nd quarter	123	25	32	34	24	8
3rd quarter	94	20	22	30	16	6
4th quarter	81	16	20	22	17	6
2008:						
1st quarter	78	18	19	24	11	5
2nd quarter ^r	78	17	19	22	14	6
3rd quarter ^p	68	17	17	18	13	3
RSE (%)	5	15	13	8	16	27
Percent distribution						
ANNUAL DATA						
2005	100	27	24	25	17	7
2006	100	23	24	28	18	7
2007	100	19	24	29	20	7
QUARTERLY DATA						
2005:						
1st quarter	100	29	25	24	15	7
2nd quarter	100	28	25	25	16	6
3rd quarter	100	29	26	23	17	6
4th quarter	100	29	21	28	16	6
2006:						
1st quarter	100	23	25	27	17	7
2nd quarter	100	23	24	28	18	6
3rd quarter	100	25	27	26	15	7
4th quarter	100	24	24	28	18	6
2007:						
1st quarter	100	18	24	29	21	7
2nd quarter	100	20	26	28	19	6
3rd quarter	100	21	23	32	17	7
4th quarter	100	20	24	27	21	7
2008:						
1st quarter	100	24	25	31	14	6
2nd quarter ^r	100	21	25	28	18	8
3rd quarter ^p	100	26	24	26	19	5

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q5. New Houses Sold by Sales Price: West

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under	\$200,000 to	\$300,000 to	\$500,000 to	\$750,000
		\$200,000	\$299,999	\$499,999	\$749,999	and over
Number of houses ¹						
ANNUAL DATA						
2005	358	49	99	137	51	22
2006	267	25	79	104	40	20
2007	181	22	54	64	28	13
RSE (%)	5	22	11	7	14	21
QUARTERLY DATA						
2005:						
1st quarter	94	19	24	33	14	5
2nd quarter	97	14	27	37	13	6
3rd quarter	93	12	24	36	14	6
4th quarter	74	8	22	30	10	4
2006:						
1st quarter	78	8	25	30	10	6
2nd quarter	76	7	23	28	12	6
3rd quarter	61	5	19	22	10	5
4th quarter	51	4	13	22	9	3
2007:						
1st quarter	51	5	15	19	8	4
2nd quarter	54	6	15	19	9	5
3rd quarter	45	6	14	14	7	3
4th quarter	30	5	9	11	4	2
2008:						
1st quarter	36	5	14	12	3	2
2nd quarter ^r	33	4	12	11	4	2
3rd quarter ^p	27	5	9	9	2	2
RSE (%)	6	16	12	11	26	30
Percent distribution						
ANNUAL DATA						
2005	100	14	28	38	14	6
2006	100	9	29	39	15	7
2007	100	12	30	35	16	7
QUARTERLY DATA						
2005:						
1st quarter	100	20	25	35	14	5
2nd quarter	100	15	27	38	14	7
3rd quarter	100	13	26	38	16	7
4th quarter	100	11	30	40	13	6
2006:						
1st quarter	100	10	31	38	13	8
2nd quarter	100	10	30	37	15	8
3rd quarter	100	9	31	37	16	8
4th quarter	100	8	25	43	18	6
2007:						
1st quarter	100	9	30	37	16	7
2nd quarter	100	12	28	35	16	8
3rd quarter	100	13	32	32	16	7
4th quarter	100	15	31	36	12	6
2008:						
1st quarter	100	13	39	34	10	5
2nd quarter ^r	100	13	37	32	12	6
3rd quarter ^p	100	18	34	33	9	6

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q6. Median and Average Sales Price of Houses Sold by Region

[Dollars]

Period	United States ¹	Northeast	Midwest	South	West
Median sales price					
ANNUAL DATA					
2005	240,900	343,800	216,900	197,300	332,600
2006	246,500	346,000	213,500	208,200	337,700
2007	247,900	320,200	208,600	217,700	330,900
RSE (%)	3	11	5	4	5
QUARTERLY DATA					
2005: 1st quarter	232,500	366,800	219,000	188,600	309,800
2nd quarter	233,700	325,700	208,900	192,000	329,900
3rd quarter	236,400	318,700	202,700	190,000	344,300
4th quarter	243,600	370,300	224,200	200,000	332,000
2006: 1st quarter	247,700	334,600	210,700	205,900	330,000
2nd quarter	246,300	344,600	203,100	206,700	329,800
3rd quarter	235,600	380,500	216,800	195,100	342,200
4th quarter	245,400	351,400	216,200	207,400	356,500
2007: 1st quarter	257,400	370,300	212,800	222,900	341,500
2nd quarter	242,200	304,900	203,200	208,300	344,600
3rd quarter	241,800	301,300	209,600	214,900	310,200
4th quarter	238,400	336,900	197,400	214,900	321,300
2008: 1st quarter	233,900	325,900	219,200	202,200	293,700
2nd quarter ^f	235,300	352,500	198,500	208,100	302,500
3rd quarter ^p	225,700	414,400	182,400	200,800	289,200
RSE (%)	4	13	6	6	6
Average sales price					
ANNUAL DATA					
2004	274,500	366,100	240,800	232,800	340,000
2005	297,000	397,000	249,800	249,200	388,700
2006	305,900	428,300	257,100	257,700	405,900
2007	313,600	437,700	256,800	269,800	403,700
RSE (%)	3	15	6	5	5
QUARTERLY DATA					
2004: 1st quarter	262,900	363,900	238,400	221,800	317,500
2nd quarter	265,300	333,400	239,800	214,900	337,900
3rd quarter	274,000	384,100	237,900	229,800	345,500
4th quarter	286,300	404,400	239,400	239,500	362,500
2005: 1st quarter	288,500	396,600	240,400	242,500	374,200
2nd quarter	287,800	373,000	239,700	236,600	386,200
3rd quarter	294,600	396,500	239,400	241,600	396,200
4th quarter	294,200	426,300	261,800	240,300	387,900
2006: 1st quarter	305,300	408,300	259,200	258,500	399,200
2nd quarter	302,600	431,200	242,300	250,700	413,200
3rd quarter	308,100	454,100	257,200	256,200	409,300
4th quarter	299,600	416,000	264,600	251,100	415,600
2007: 1st quarter	322,100	508,600	252,000	271,200	418,600
2nd quarter	310,100	404,900	261,600	264,000	414,000
3rd quarter	301,200	423,500	244,700	256,500	388,700
4th quarter	305,800	425,400	251,700	271,300	383,900
2008: 1st quarter	290,400	464,600	272,800	248,500	354,500
2nd quarter ^f	304,200	511,000	239,100	268,100	375,400
3rd quarter ^p	283,400	488,900	224,200	247,300	361,400
RSE (%)	4	13	6	6	6

^pPreliminary. ^fRevised. RSE Relative standard error.

¹ May reflect revisions not distributed to months.

Table Q7. New Houses Sold by Type of Financing

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Period	Total	Conventional ¹	FHA	VA	Rural Housing Service	Cash
	Number of houses ²					
ANNUAL DATA						
2005	1,283	1,150	51	28	1	52
2006	1,051	948	38	25	1	38
2007	776	693	28	24	2	30
RSE (%)	3	3	10	26	39	10
QUARTERLY DATA						
2005: 1st quarter	328	293	13	9	1	12
2nd quarter	351	318	14	7	(Z)	12
3rd quarter	326	290	14	7	1	16
4th quarter	277	246	12	7	(Z)	13
2006: 1st quarter	285	254	12	10	(Z)	9
2nd quarter	300	272	12	6	(Z)	11
3rd quarter	250	224	9	7	(Z)	10
4th quarter	216	197	7	4	1	7
2007: 1st quarter	213	193	5	7	(Z)	8
2nd quarter	235	210	9	7	1	8
3rd quarter	181	160	7	6	1	8
4th quarter	146	129	7	5	(Z)	5
2008: 1st quarter	141	110	18	7	(NA)	6
2nd quarter ^r	143	108	21	7	(NA)	7
3rd quarter^p	118	85	20	8	(NA)	5
RSE (%)	4	6	12	26	(NA)	19
Percent distribution						
ANNUAL DATA						
2005	100	90	4	2	(Z)	4
2006	100	90	4	2	(Z)	4
2007	100	89	4	3	(Z)	4
QUARTERLY DATA						
2005: 1st quarter	100	90	4	3	(Z)	4
2nd quarter	100	91	4	2	(Z)	3
3rd quarter	100	89	4	2	(Z)	5
4th quarter	100	89	4	2	(Z)	5
2006: 1st quarter	100	89	4	3	(Z)	3
2nd quarter	100	91	4	2	(Z)	4
3rd quarter	100	90	4	3	(Z)	4
4th quarter	100	92	3	2	(Z)	3
2007: 1st quarter	100	91	2	3	(Z)	4
2nd quarter	100	89	4	3	(Z)	3
3rd quarter	100	88	4	3	(Z)	4
4th quarter	100	88	4	4	(Z)	3
2008: 1st quarter	100	78	12	5	(NA)	4
2nd quarter ^r	100	76	15	5	(NA)	5
3rd quarter^p	100	72	17	7	(NA)	5

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Includes houses reporting other types of financing

²Houses for which type of financing was not reported have been distributed proportionally to those for which type of financing was reported.

Table Q8. Median and Average Sales Price of New Houses Sold by Type of Financing

[Dollars]

Period	Total ¹	Conventional ²	FHA	VA	Rural Housing Service	Cash
Median sales price						
ANNUAL DATA						
2005	240,900	252,200	134,900	161,500	104,700	221,000
2006	246,500	258,400	146,200	184,900	145,100	246,900
2007	247,900	258,500	151,700	187,700	139,700	249,400
RSE (%)	3	3	3	7	10	8
QUARTERLY DATA						
2005: 1st quarter	232,500	242,700	133,600	166,000	98,600	218,200
2nd quarter	233,700	246,700	134,900	145,100	(S)	212,600
3rd quarter	236,400	250,100	130,500	179,400	117,300	194,400
4th quarter	243,600	251,900	140,200	191,200	(S)	243,800
2006: 1st quarter	247,700	258,800	149,000	177,200	(S)	258,000
2nd quarter	246,300	256,500	136,200	185,600	(S)	222,700
3rd quarter	235,600	247,500	149,700	183,600	(S)	254,800
4th quarter	245,400	257,800	146,000	204,400	145,300	252,500
2007: 1st quarter	257,400	269,200	159,500	162,900	(S)	238,700
2nd quarter	242,200	249,400	149,300	199,900	(S)	221,700
3rd quarter	241,800	250,900	149,700	190,000	166,900	299,300
4th quarter	238,400	248,600	155,700	171,600	(S)	201,200
2008: 1st quarter	233,900	252,600	177,200	174,900	(NA)	229,200
2nd quarter ^f	235,300	253,900	187,600	194,500	(NA)	256,600
3rd quarter^p	225,700	236,200	185,600	196,300	(NA)	273,600
RSE (%)	4	6	5	8	(NA)	9
Average sales price						
ANNUAL DATA						
2005	297,000	307,500	140,000	175,300	108,300	284,600
2006	305,900	316,900	160,100	195,700	137,200	301,800
2007	313,600	320,000	161,900	199,700	148,700	342,900
RSE (%)	3	3	3	5	6	10
QUARTERLY DATA						
2005: 1st quarter	288,500	298,400	138,700	165,500	104,200	286,300
2nd quarter	287,800	300,700	137,100	161,000	130,000	250,800
3rd quarter	294,600	307,700	133,200	184,000	110,600	284,500
4th quarter	294,200	304,500	148,300	196,700	(S)	290,500
2006: 1st quarter	305,300	317,500	153,400	185,300	(S)	344,000
2nd quarter	302,600	313,800	144,600	193,300	(S)	309,400
3rd quarter	308,100	315,500	184,100	191,900	(S)	283,700
4th quarter	299,600	314,000	163,400	205,200	133,200	261,800
2007: 1st quarter	322,100	332,000	165,000	178,000	(S)	257,200
2nd quarter	310,100	315,600	155,900	214,700	(S)	372,800
3rd quarter	301,200	303,200	164,100	199,900	163,200	402,700
4th quarter	305,800	312,000	163,200	208,100	(S)	317,400
2008: 1st quarter	290,400	310,800	194,500	202,300	(NA)	320,900
2nd quarter ^f	304,200	326,000	208,400	207,700	(NA)	344,300
3rd quarter^p	283,400	303,400	203,500	203,000	(NA)	292,600
RSE (%)	4	6	3	5	(NA)	8

A Represents an RSE that is greater than or equal to 100 or could not be computed.

^fPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review. Z Less than 0.5 percent.

¹ May reflect revisions not distributed to months.

² Includes houses reporting other types of financing.