

Data for Education and Training Institutions

What earnings should young workers expect in different industries?

Industries paying the highest earnings to 22-24 year old workers (both sexes)

	Earnings of Incumbents	Earnings of New hires	Employment	Quarterly Hires
Communications	\$7,459	\$9,060	1,467	334
Research Services	\$7,148	\$7,935	3,925	724
Wholesale Trade- Durable Goods	\$7,141	\$7,113	2,127	412
Construction-Special Trade Contractors	\$6,436	\$6,464	4,858	853
Automotive Dealers And Gasoline Service Stations	\$5,886	\$6,081	1,823	283
Building Construction- General Contractors And Operative Builders	\$5,809	\$6,836	1,240	165
Wholesale Trade - Nondurable Goods	\$5,456	\$6,367	1,426	212
Real Estate	\$5,307	\$5,927	1,073	164
Health Services	\$5,108	\$5,577	5,494	893
Business Services	\$5,081	\$6,052	9,330	2,203

Source: MD Department of Labor, Licensing and Regulation and LEHD (Employment > 1000)

LEHD data show that the highest earnings for this age group are highest in the communication industry—but that the most jobs are in Business Services. These indicators can both be used as performance benchmarks and as placement guidance tools

What industries have the greatest earnings growth (career ladders)?

Industries paying the highest earnings to 22-24 year old workers (both sexes)

	Earnings of New Hires	Growth	Employment	Quarterly Hires
Educational Services	4,319	22.34%	1,318	220
Communications	7,459	21.46%	1,467	334
Business Services	5,081	19.11%	9,330	2,203
Building Construction- General Contractors And Operative Builders	5,809	17.68%	1,240	165
Wholesale Trade - Nondurable Goods	5,456	16.70%	1,426	212
Automotive Repair	5,002	15.79%	1,203	210
Miscellaneous Retail	3,250	14.65%	3,077	546
Research Services	7,148	11.01%	3,925	724
Health Services	5,108	9.18%	5,494	893
Depository Institutions	4,624	8.04%	1,047	240

Source: MD Department of Labor, Licensing and Regulation and LEHD (Employment > 1000; earnings > \$3,000)

By comparing the earnings of new hires in each industry with incumbent earnings, the LEHD data can be used to construct a crude measure of earnings growth. Educational Services offer the most growth, but Business and Health Services have the greatest number of jobs.