

Information for Decision Makers

Identifying Key Industries (2001)

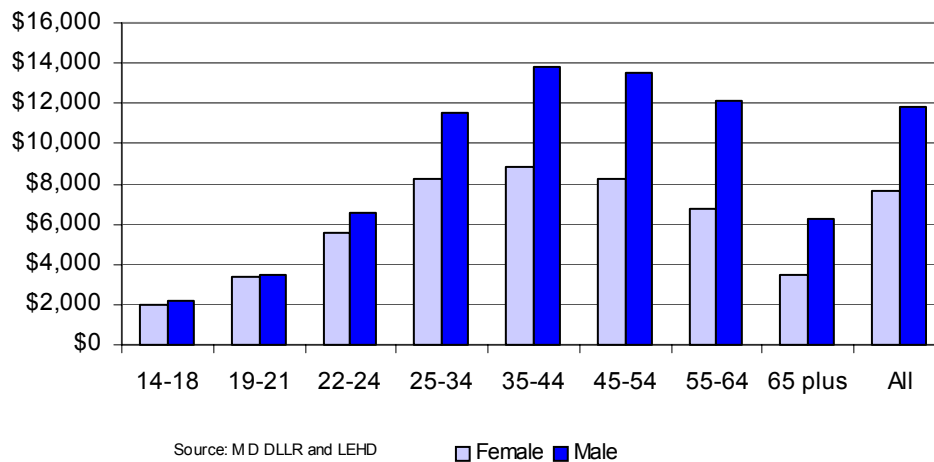
Industry	Employment	Job Creation	Hires		Earnings
			All	Males 35-44	
Business Services	215,851	16,089	22,403	3,453	\$9,989
Health Services	166,768	8,698	10,110	568	\$9,416
Eating And Drinking Places	135,772	7,692	12,120	912	\$3,502
Construction-Special Trade Contractors	118,052	8,458	9,646	2,269	\$9,542
Research, Management, And Related Services	105,260	6,231	7,760	1,184	\$13,902
Wholesale Trade- Durable Goods	66,836	5,008	5,592	1,180	\$13,626
Social Services	57,235	3,691	4,890	290	\$5,711
Miscellaneous Retail	56,662	3,707	5,126	382	\$5,530
Food Stores	46,806	3,897	4,123	352	\$5,259
Total	1,803,356	112,633	143,043	19,362	\$9,265

LEHD data can be used to quickly identify the top ten industries, the jobs created, the number of workers hired and the earnings of the jobs—and adds information on who the jobs are for (although only one age/sex category is presented here).

Source: Maryland Department of Labor, Licensing and Regulation; LEHD Program

Zooming In—The Local Context for Evaluation (2001)

Quarterly Earnings in Business Services



Background

Business Services is biggest employer in Maryland

Value Added from LEHD

Local context for evaluation of placement services

Important earnings differences by age and sex—use of “overall” earnings can be inappropriate, for example, if a client base is under 25