BUREAU OF	FORM	FARM-PRODUCT RAW MATERIALS
	DUE DATE	
FE	BRUARY 12, 2003	
Mail	your completed form to:	WH-42221
	CENSUS BUREAU East 10th Street	TT
	rsonville, IN 47134-0001	
Pleas	e read the accompanying	INFORMATION COPY DO NOT USE TO REPORT
inform	nation sheet(s) before ering the questions.	TODMALL
Need	help or have questions	TNHUR TO REPUT
abou	t filling out this form?	TISH LU IC
	our Web site at .census.gov/econhelp	
Call 1	1-800-233-6136, between a.m. and 8:00 p.m., Eastern	
time,	Monday through Friday.	
Write	- OR - to the address above.	
Includ	de your 11-digit Census File per (CFN) printed in the	
mailir	ng address.	(Please correct any errors in this mailing address.)
	of Census Bureau informa	PORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidential ation and may be used only for statistical purposes. Further, copies retained in respondents'
	files are immune from leg	al process.
	files are immune from leg e blue or black ink. not use pencil.	Please center numbers in their respective boxes. Examples: Do not put clashes through 0 or 7
• Do	files are immune from leg e blue or black ink.	Please center numbers in their respective boxes. Examples:
• Do	files are immune from leg e blue or black ink. not use pencil. ace an "X" inside the box. The reporting unit for this where business is conduct	Please center numbers in their respective boxes. Examples: Do not put clashes through 0 or 7
• Do	files are immune from leg e blue or black ink. not use pencil. tee an "X" inside the box. The reporting unit for this where business is conduct information sheet(s).	 Please center numbers in their respective boxes. Examples: Do not put slashes through 0 or 7. Image: Control of the stable stable
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• Do • Pla	files are immune from leg e blue or black ink. not use pencil. ide an "X" inside the box. The reporting unit for this where business is conduct information sheet(s). MONTHS IN OPERATION Number of months in oper EMPLOYER IDENTIFICATI Is the Employer Identifica establishment on its lates 0021 Yes 0022 PHYSICAL LOCATION A. Is this establishment's (P.O. box and rural rol 0031 Yes 0032 No - Enter physi	Please center numbers in their respective boxes. Examples: Do not put slashes through 0 or 7. 0 1 2 3 4 5 6 7 8 a form is an establishment. An establishment is generally a single physical location ted or where services or industrial operations are performed. For further clarification, see <i>Mark "X"</i> 2002 <i>Number of montl</i> if <i>None</i> Number of montl eration during 2002 (<i>If none, mark "X" and go to</i> ①.)
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0047 Town or township

0046 City, village, or borough

0048 Other or do not know

Form	n WI	H-42	22 [°]	1																	Page
		W TC	-		Dollar fi	igure	s sho	uld b	e rour	nded t	to				rk "X" Vone	\$ Bil.		2 /iil.	002	Thou.	Do
	REI	PORT	-		thousa If a figu							Rep).rt	_					1 (026	
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Λ	C A I		спі	PMENTS,						+				-					_		
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		cond	lucte	d operatin ed for othe ces and Ha	ers. Incl	ude s	shipp	oing ai	nd han	ndling	charge	es. Exc	siness clude 01	-		\$ Bil.		∕lil.		Thou.	Do
	B.	Did t	his e	establishn	nent ear	n con	nmis	sions	for the	e sale	of me	rchanc	lise?								
		1121		Yes - <i>Go</i>	to line (C															
		1122		No - <i>Go</i> :	to line E														002		
	c	Gros	c co	lling value	of bue	inoss	conc	ductor	t on a	comm	niesion	haeie	(Include o	m		\$ Bil.	1	/lil.		Thou.	Do
															23						
	D.	Com	miss	sions rece	ived on	trans	sactio	ns rep	ported	on lin	ne C .			• 11	24						
	Ε.	ls thi	s th	e only est	ablishm	ent o	of this	; firm?	?												
		0907		Yes - Go	to 🗗																
		0908		No - <i>Go</i> :	to line F												,	Mark if No		200	
	F.	Perce	ent c	of product	s sold b	y this	s esta	ablishi	ment r	nanuf	acture	d or m	ined in the	e Unit	ted S	tates) 1	Perc	ent o
		by y e	our	company	or its s	ubsic	diarie	s									1125				/
															rk "X" Vone	\$ Bil.	ſ	2 /iil.	002	Thou.	Do
				domestic										٢		¢ Diii				inou	
					-							•••	• • • • 09	905							
9				CE SALES												/-				,	
		opera	atino	q receipts	are sale	s of	good	ls and	l servic	es wh	nere an	i ordei	ng receipts <i>is placed</i> nge (EDI)	by th	e bu	ver, oi	price	e and	d te	rms of s	sale
		syste	em. I	Payment i	nay or r	nay r	not be	e mac	de onli	ne. P	lease s	see the	informati	on sh	ieet(s) for f	urthe	r cla	rific	cation.)	me
		0181		Yes - <i>Go</i>	to line l	В															
		0182		No - <i>Go</i>	to 🕝													2	002		
	В.	E-cor	nme	erce sales	and/or (opera	ating	receir	ots of t	this es	tablish	nment	(Include			E \$ Bil.	1	tes a ⁄Iil.	ire a	icceptabl Thou.	e Do
		sellir	ng va	erce sales alue of bu Exclude s	siness c	ondu	ıcted	for ot	thers. I	Includ	e ship	oing a	he gross nd handlin 	ng 	0185	φ Dii.		,		THOU.	
	С.	Did t	his e	establishn	ient hav	e any	y EDI	sales	and/o	or opei	rating	receip	ts during 2	2002?							
		0191		Yes - <i>Go</i>	to line l	D															
		0192		No - <i>Go</i>	to 🕝																
		Were on lii			ıment's	EDI s	sales	and/o	r oper	ating	receipt	ts inclu	uded with	e-com	nmer	ce sal	es an	d op	era	ting rec	eipts
		0196		Yes																	
		0197		No																	

	ber (CFN) from the mailing address.
6	EMPLOYMENT AND PAYROLL
	nclude:
	 Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 2.
	Exclude:
	• Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
	• Temporary staffing obtained from a staffing service.
	For further clarification, see information sheet(s). Mark "X" 2002 if None Number
	A. Number of employees for pay period including March 12
	Mark "X" 2002
	3. Payroll before deductions (Exclude employer's cost for fringe benefits.)
	1 Appual payroll
	1. Annual payroll
	2. First quarter payroll (January-March, 2002)
9	EASED EMPLOYMENT AND PAYROLL
	 Exclude: Temporary staffing obtained from a staffing service. Contractors, subcontractors, or independent contractors. Purchased or managed services, such as janitorial, guard, or landscape services. Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services. Employees already reported in O. For further clarification, see information sheet(s). 0241 Yes - Go to line B 0242 No - Go to O Low
	3. Number of leased employees for pay period including March 12
	2002 Payroll for leased employees before deductions (Exclude employer's cost for fringe 2002
	benefits.) \$ Mil. Thou.
	1. Annual payroll for leased employees.
	1. Annual payroll for leased employees.
	Mark "X" 2002 if None \$ Mil. Thou.
	2. First quarter payroll for leased employees (January-March, 2002)
8-	9 Not Applicable.
6	

m WI⊒_//2221

WH-42221											Pag
INVENTORIES (Report inventories using generally	accepted	d accou	inting prac	tices.)							
A. Did this establishment have inve	entories a	at the e	end of 200'	l or 2002?							
0486 Yes - Go to line B											
0487 🛛 No - Go to 🕼											
B. Were inventories of this establis	hment su	ubiect t	o the Last	-in, First-o	ut (Lll	FO) me	thod c	f valua	tion?		
0481		-								D2.	
0482 No - Complete only lin	nes C and	I D1.									
	Mark "X"	,	End of	2002	1		lark "X'	r	End of	2001	_
C. Total inventories	if None	\$ Bil.	Mil.	Thou.	Dol.	i i	f None	\$ Bil.	Mil.	Thou.	
(Report the total value of merchandise inventories the											
establishment owned) 04	60					0470					t
D. Of the value on line C report:											
1. Amount not subject to LIFO costing	64					0474					
2. Amount subject to LIFO costing (gross).	65					0475					
E. Of the value on line D2											
report:											
1. Amount of LIFO reserve	66					0476					_
2. Amount of LIFO value (<i>net</i>)	67					0477					
Note The sum of lines D1 and D2	مامور			ours of lin	оо Г 1	and C) oh ou	اطمعينه		· · · · ·	
Note - The sum of lines D1 and D2		quarm			esei		2 SHOU		ai iine Dz.		
INVENTORY VALUATION Methods of valuation for inventorie	s not sub	oject to	LIFO cost	ing at the	end o	of 2002					
(Using the inventory value reported breakdown of the value for end of 2	l in 🕡, lii	ne D1 a	bove, repo	ort the	untion	M	ark "X"		End of	2002	
methods shown below.)	2002 8000	Jung		entory vaic	ιατιστι		None	\$ Bil.	Mil.	Thou.	
A. First-in, First-out (FIFO)						. 0491					
B. Average cost						. 0492					
C. Standard cost						• 0493					
D. Other methods - <i>Specify</i> ⊋											
						1	_				
							1 1		1	1	
0895						0494					
 E. TOTAL (Sum of lines A through line D1 for end of 2002.) 	n D shoul	d equa	l the value	e reported	in @ , •••						

	15 SEL	ECTED EXPEN	e la
A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.)			Mark "X" 2002
Interchange (EDI) network, electronic mail, or other online system?	В.	<i>interest expens</i> Purchases of n	chandise for resale, net of returns, allowances, and
0442 No 0443 Do not know		Interchange (E	orted on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data network, electronic mail, or other online system?
Do not know Incipal kind of business in 2002 (Mark "X" only ONE box.) A KIND OF BUSINESS Principal kind of business in 2002 (Mark "X" only ONE box.) 422 510 00 17 422 510 00 17 Crimeipal kind of business in 2002 (Mark "X" only ONE box.) 422 500 18 Livestock 422 590 10 18 Hides, skins, and pelts 422 590 20 16 Leaf tobacco 422 590 30 14 Wool, wool tops, and mohair 422 590 40 12 Cotton 422 590 50 19 Other farm product raw materials 422 910 20 19 Farm supplies, sold primarily to retail or other wholesale establishments for resale 422 910 10 11 Farm supplies, sold primarily to farmers for use in farm production 422 690 20 23 Chemicals and allied products 71 000 00 14 Other kind of business - Specify 7			
A. KIND OF BUSINESS Principal kind of business in 2002 (Mark "X" only ONE box.) 422 510 00 17 Grain and field beans 422 520 00 15 Livestock 422 590 10 18 Hides, skins, and pelts 422 590 20 16 Leaf tobacco 422 590 30 14 Wool, wool tops, and mohair 422 590 40 12 Cotton 422 590 40 12 Cotton 422 590 50 19 Other farm product raw materials 422 910 20 19 Farm supplies, sold primarily to retail or other wholesale establishments for resale 422 910 10 11 Farm supplies, sold primarily to farmers for use in farm production 422 690 20 23 Chemicals and allied products 771 000 00 14 Other kind of business - Specify			now
A. KIND OF BUSINESS Principal kind of business in 2002 (Mark "X" only ONE box.) 422 510 00 17 Grain and field beans 422 520 00 15 Livestock 422 590 10 18 Hides, skins, and pelts 422 590 20 16 Leaf tobacco 422 590 30 14 Wool, wool tops, and mohair 422 590 40 12 Cotton 422 590 40 12 Cotton 422 590 50 19 Other farm product raw materials 422 910 20 19 Farm supplies, sold primarily to retail or other wholesale establishments for resale 422 910 10 11 Farm supplies, sold primarily to farmers for use in farm production 422 690 20 23 Chemicals and allied products 771 000 00 14 Other kind of business - Specify Context	1 8- 1 7	Not Applicab	
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422 590 20 16Leaf tobacco422 590 30 14Wool, wool tops, and mohair422 590 40 12Cotton422 590 50 19Other farm product raw materials422 910 20 19Farm supplies, sold primarily to retail or other wholesale establishments for resale422 901 10 11Farm supplies, sold primarily to farmers for use in farm production422 690 20 23Chemicals and allied products771 000 00 14Other kind of business - Specify		422 520 00 15	
 422 590 30 14 Wool, wool tops, and mohair 422 590 40 12 Cotton 422 590 50 19 Other farm product raw materials Farm supplies, sold primarily to retail or other wholesale establishments for resale Farm supplies, sold primarily to farmers for use in farm production 422 690 20 23 Chemicals and allied products Other kind of business - Specify 		422 590 10 18	
 422 590 40 12 Cotton 422 590 50 19 Other farm product raw materials 422 910 20 19 Farm supplies, sold primarily to retail or other wholesale establishments for resale Farm supplies, sold primarily to farmers for use in farm production 422 690 20 23 Chemicals and allied products Other kind of business - Specify 			
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 422 910 10 11 Farm supplies, sold primarily to farmers for use in farm production 422 690 20 23 Chemicals and allied products 771 000 00 14 Other kind of business - Specify 			
422 690 20 23 □ Chemicals and allied products 771 000 00 14 □ Other kind of business - Specify 7			
771 000 00 14 Other kind of business - <i>Specify</i>		422 910 10 11	
0701		771 000 00 14	Other kind of business - Specify →
	0701		

Form WH-42221	
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Page	6
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Principa	al typ	© OPERATION be of operation in 2002 hly ONE box.)
		Merchant wholesaler, buying and selling on own account
0600 12		Importer
13		Exporter
19		Farm product assembler
17		Country grain elevator
15		Terminal grain elevator
11		Merchant wholesale distributor or jobber
14		Own-brand importer and marketer
20		Manufacturers' sales branch or office
		Agent, broker, or commission merchant
41		Auction company
42		Broker, representing buyers and sellers
43		Commission merchant
44		Import agent
45		Export agent
46		Manufacturers' agent
49		Electronic market - business to business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis
77		Other broker or agent - <i>Specify</i> 7
0601		
•		CUSTOMER
A. As a	gen	eral business practice, did this establishment sell to household consumers and individual users in 2002?
0251		Yes
0252		No
B. Wer		% or more of this establishment's sales to retailers/wholesalers for resale in 2002?
0256		Yes
0257		No
		establishment require proof of business or professional license from new customers in 2002? Yes
0276		No
0277	_	CONTINUE WITH (ON PAGE 7

19			blease enter your 11-digit Census File from the mailing address. CUSTOMER - Continued				
					2	2002	
	D. E	stimat	e the percentage of this establishment's total sales (reported in \mathbf{Q} , line A) by class of error (<i>Circle all that apply and then report percentages for the items circled.</i>)			e per ales a ceipts	ind
	1	. Ho	usehold consumers and individual users	0261			%
	2	. Ex	port sales	0262		-	%
	3	. Re	tailers for resale	0263			%
	4	. WI	nolesale establishments for resale	0264		-	%
	5	. Re	pair shops for use in repair work	0265		_	%
	6	5. Ma	nufacturing and mining industrial users for use as input goods in production	0266			%
	7	. Re	staurants, hotels, food services, and contract feeding	0267		_	%
	8	. Bu	sinesses for end use in their own operation, not for resale or production	0268			%
	9	. Bu	ilding contractors, heavy construction, and special trade contractors	0269		-	%
	1	0. Fa	mers for use in farm production	0270			%
	1	1. Go	vernmental bodies (federal, state, and local)	0271			70
	1	2 01					
		2. Ut	ner - Specify Z				
	•	2. Ut		0272			%
		087		0272	1 0	0	
<u> </u>	1 MET Princ	087 3. TC HOD C	1	0272	1 0) 0	
<u> </u>	1 MET Princ	087 3. TC HOD C pal m k "X" c	TAL	• • •			%
<u> </u>	1 MET Princ <i>(Mar</i>	087 3. TC HOD C cipal m ck "X" c □ El □ S	TAL	electro	onic m		%
-	1 MET Princ (Mai 0751	087 3. TC HOD C Sipal m ck "X" c □ El □ S m	TAL	electro	onic m		%
-	1 MET Princ (<i>Mar</i> 0751 0752	087 3. TC HOD C Sipal m C C C S m C W	TAL	electro	onic m		%
-	1 MET Princ (<i>Mar</i> 0751 0752	087 3. TC HOD C Sipal m C El Sr m N N	TAL	electro	onic m		% % s)
-	1 MET Princ (<i>Mar</i> 0751 0752 0753 0754	0877 3. TC HOD C Lipal m C Lipal m El C S m N N N L N D	TAL	electro	onic m	nean	%
<u> </u>	1 Princ (<i>Mar</i> 0751 0752 0753 0754 0755	0877 3. TC HOD C Lipal m C Lipal m El S m N N N D P P	PTAL OF SELLING ethod of selling in 2002 only ONE box.) ectronic commerce (selling goods or facilitating the sale of goods via the Internet or other tore or display showroom (selling from a fixed or permanent location with physical display: erchandise and/or from a counter) //arehouse or office (including telephone/fax orders or outside sales representatives) ail order ome shopping via television irect selling (selling in a face-to-face manner away from a fixed location, such as house-to-location	electro	onic m	nean	%
<u> </u>	1 MET Princ (<i>Mar</i> 0751 0752 0753 0754 0755	3. TC HOD C Sipal m k "X" (El S S M W M M M M M N V	A TAL F SELLING ethod of selling in 2002 only ONE box.) ectronic commerce (selling goods or facilitating the sale of goods via the Internet or other tore or display showroom (selling from a fixed or permanent location with physical display erchandise and/or from a counter) /arehouse or office (including telephone/fax orders or outside sales representatives) ail order ome shopping via television irect selling (selling in a face-to-face manner away from a fixed location, such as house-to-fan, or temporary kiosk sales)	electro	onic m	nean	%

							2002		
	HOW TO						es are acce ollars OR p	•	
	REPORT PERCENTS				\$ Bil.	Mil.	Thou.	Dol.	Percen
		If figure is 38.76% of total sales:	Report whole perce	nts					3
2		S, SHIPMENTS, RECEIPTS, OR RE							
	Include the value from merchandise	commodity group, either as a doll of merchandise marketed under e under operating leases. See HO . Do not combine data for two o	capital, finance, or full p W TO REPORT DOLLAR	avou	t leases	s. and rent	al receipt	s deriv	ved
				0			2002		
	Descript	ion of sales, shipments, receipts, or r		Cen- sus use			es are acce ollars OR p	•	
0723			-	0720	\$ Bil.	Mil.	Thou.	Dol.	Percer
1.	Grains, beans, an	d seeds							
	a. Corn, excludin	g corn grown for silage		14911					
		γ		14912					
			-	14913					
		uding sorghum grown for silage	-						
	-		-	14914					
				14915					
		er grains, beans, and rice	-	14916					
_	-	through 1f	•••••	14900					
2.	Cattle, hogs, shee								
			-	15011					
	b. Hogs			15012					
				15013					
	d. Goats			15014					
		through 2d		15000					
3.		pelts		15100					
4.	Leaf tobacco						1 1		
		temmed and re-dried at this loca	-	15121					
		obacco		15122					
	c. Sum lines 4a	and 4b		15120					
5.	Wool, wool tops,	and mohair		15130					
6.	Raw cotton			15200					

CONTINUE WITH 2 ON PAGE 9

42221085

CONTINUE ON PAGE 9

22	mber (CFN) from the mailing address.							Ţ
-					2002			
	Description of sales, shipments, receipts, or revenue	Cen- sus			es are acce Iollars OR p	•		
		use	\$ Bil.	Mil.	Thou.	Dol.	Perce	er
0723		0720	0721				0722	
7.	Inedible farm products							
	a. Raw sugar	15141						_
	b. Horses, mules, and donkeys	15142						_
	c. Other inedible farm products	15143						_
	d. Sum lines 7a through 7c	15140						ī
8.	Farm supplies							
	a. Hay and straw	15811						_
	b. Poultry and livestock feeds, including silage, not mixed on location .	15812						_
	c. Poultry and livestock feeds, including silage, mixed on location	15813						
	d. Herbicides, soil sterilizers, and soil conditioners	15814						
	e. Insecticides, fungicides, and pesticides	15815						
	f. Other agricultural chemicals and fertilizers	15816						
	g. Seeds and bulbs for planting	15817						_
	h. Other farm supplies, including harness and saddlery equipment	15818						-
	i. Sum lines 8a through 8h	15800						
9.	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum	15330						
10	Plastics materials and basic shapes							-
		15300						-
	Industrial gases	15320						-
	Liquefied petroleum (LP)	15420						-
	Refined petroleum products, excluding liquefied petroleum (LP)	15400						-
	General-purpose industrial machinery, equipment, and parts	12320						-
15.	Rough, dressed, and finished dimensional lumber	10600			+++-			-
16.	Iron and steel wire and wire products	11140						_

CONTINUE WITH 2 ON PAGE 10

Form WH-42221

					2002		
	Description of sales, shipments, receipts, or revenue	Cen- sus use		Report	ates are acce dollars OR p	percent	s.
723		0720	\$ Bil. 0721	Mil.	Thou.	Dol.	Percent 0722
17.	Miscellaneous commodities - Specify						
	a	19811					
	b	19812					
	с.	19813					
18	Receipts from Commodity Credit Corporation	19910					
19.	Rental and operating lease receipts	19940					
20.	Receipts for harvesting, cleaning, shelling, and other farm product preparation services	19920					
	Service receipts and labor charges, including installed parts	19700					4 0
21. 22.	Service receipts and labor charges, including installed parts TOTAL (Should equal ②, line A if reporting in dollars.)	19700 19990					1 0
21. 22. 23 24	Service receipts and labor charges, including installed parts	19990				2002	
21. 22. 23 24	 Service receipts and labor charges, including installed parts TOTAL (Should equal , line A if reporting in dollars.) Not Applicable. SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping a 0981 Yes - Go to line B 	19990	andling		20	002	,
21. 22. 23 24	Service receipts and labor charges, including installed parts TOTAL (<i>Should equal</i>), <i>line A if reporting in dollars.</i>) Not Applicable. SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping a	19990	andling		20 Estimates ar)02 re acce	ptable
21. 22. 23 24	 Service receipts and labor charges, including installed parts TOTAL (Should equal , line A if reporting in dollars.) Not Applicable. SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping a 0981 Yes - Go to line B 0982 No - Go to B. Receipts of this establishment from customers for shipping and handling 	and h	andling	\$ Bil.	20 Estimates ar)02 re acce	,
21. 22. 23 24	 Service receipts and labor charges, including installed parts TOTAL (Should equal , line A if reporting in dollars.) Not Applicable. SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping a 0981 Yes - Go to line B 0982 No - Go to 2 B. Receipts of this establishment from customers for shipping and handling 	19990 and h	098	\$ Bil.	20 Estimates an . Mil.)02 re acce	ptable
21. 22. 23 24	 Service receipts and labor charges, including installed parts TOTAL (Should equal , line A if reporting in dollars.) Not Applicable. SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping a 0981 Yes - Go to line B 0982 No - Go to B. Receipts of this establishment from customers for shipping and handling merchandise C. Are receipts for shipping and handling included in sales and receipts (response) 	19990 and h	098	\$ Bil.	20 Estimates an . Mil.)02 re acce	ptable
21. 22. 23 24	 Service receipts and labor charges, including installed parts TOTAL (Should equal , line A if reporting in dollars.) Not Applicable. SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping a 0981 Yes - Go to line B 0982 No - Go to B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 0988 Yes 	19990 and h	098	\$ Bil.	20 Estimates an . Mil.)02 re acce	ptable
21. 22. 23 24	 Service receipts and labor charges, including installed parts TOTAL (Should equal , line A if reporting in dollars.) Not Applicable. SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping a 0981 Yes - Go to line B 0982 No - Go to B. Receipts of this establishment from customers for shipping and handling merchandise C. Are receipts for shipping and handling included in sales and receipts (response) 	19990 and h	098	\$ Bil.	20 Estimates an . Mil.)02 re acce	ptable

CONTINUE ON PAGE 11

EMPLOYMENT BY PRIMARY FUNCTION (List the number of employees reported in ③, line A and ②, line B by the employee's primary function.)	Cen- sus	Number of IRS 941	0	
(List the number of employees reported in 6, line A and 7, line B by the employee's primary function.)			0	
	use	employees reported in , line A by primary function	Cen- sus use	line B by primary
1. Selling	1131		1141	
2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers	1132		1142	
including central administrative, accounting, research, and	1133		1143	
4. Packaging	1135		1145	
from raw materials or semi-finished products (Report	1136		1146	
designed for a single application or reassembly of completed	1134		1144	
7. Other - Specify				
0837	1137		1147	
8. TOTAL	1138		1148	
		(Total should equal 6, line A)		(Total should equal �, line B)
1171 Yes 1172 No PERCENT OF DROP SHIPPED SALES Percentage of sales (reported in ④, line A) that were drop shipped a	nd di	d not enter this		2002 Whole percer of sales and receipts
	<u> </u>		· ·	
	 other support employees	including central administrative, accounting, research, and other support employees	including central administrative, accounting, research, and other support employees 4. Packaging 5. Production, including employees who manufacture products from raw materials or semi-finished products (<i>Report</i> 'knockdown' assembly employees on line 6 below.) 6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products. 7. Other - Specify 7 ess7 8. TOTAL 1137 GOODS PURCHASED FROM FARMERS Were 50 percent or more of the goods sold by this establishment in 2002 purchased directly for 1121 Yes 1121 Yes 1122 No Percentage of sales (reported in Q , line A) that were drop shipped and did not enter this establishment	including central administrative, accounting, research, and other support employees

Form WH-42221

28	ESTA	BLISHMENT ACTIVITIES			
	CO	dicate activities that were performed by this establishment or were impany during 2002. <i>Jark "X" ALL that apply.)</i>	e performed for th	his establishmen	t by another
			This activity was performed by this establishment	This activity was performed for this establishment by another company	This activity was not provided by this establishment
	1.	Product Development			
		a. Product design/engineering	0921	0941	0961
		b. Materials fabrication/processing/assembly/blending	0922	0942	0962
	2.	Order Fulfillment			
		a. Bundling or kitting (combining multiple items into a prepackaged product)	0923	0943	0963
		b. Pick and pack (taking goods from inventory and packaging them to fill orders)	0924	0944	0964
		c. Warehousing	0925	0945	0965
		d. Breaking bulk (reducing large shipments into smaller portions for customers)	0926	0946	0966
		e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)	0927	0947	0967
		f. Long distance delivery (beyond local areas and commercial zones)	0928	0948	0968
		g. Less than truckload	0929	0949	0969
	3.	Other Services			
		a. Customs brokerage (providing the services of a licensed customs broker)	0930	0950	0970
		b. Logistics consulting (providing advice and expertise)	0931	0951	0971
		c. Processing of returned merchandise	0932	0952	0972
	B. Di	uring 2002 did this establishment:			
	1.	Manage inventory owned by this establishment AND held at this	location?	₀₉₃₆	₀₉₃₇ 🛛 No
	2.	Manage inventory owned by this establishment BUT held at a culocation?		₀₉₅₆	₀₉₅₇ 🗆 No
	3.	Manage inventory owned by another company BUT held at this I	location?	0976 🛛 Yes	₀₉₇₇ 🛛 No
	4.	Manage inventory owned by another company AND held somew at this location?		₀₉₉₄	₀₉₉₅ 🗆 No

42221127

Page 12

CONTINUE ON PAGE 13

	RATIONAL STATUS				1 - 1 0000				
	vity that best describes t rk "X" only ONE box.)	nıs establisl	nment's statu	is at the end	1 of 2002				
0011	□ In operation	0014	Ceased opera	ation - <i>Give</i>	date at right	t	018 Mon	th Day	Year
0013	Temporarily or seasonally inactive		Sold or lease - <i>Give date a</i> name and m	t right AND	enter new				
	0060 Name of new owner	or operator		00	61 Employer lo	dentification Nur	nber		
					Enter EIN owner (9		-		
	0062 Mailing address (nun	nber and stre	et, P.O. Box, e	etc.)	-				
	0063 City, town, village, et	с.				0064 State 006	65 ZIP Co	de	
								-	
Develo	Please use this space for								
30 CER	TIFICATION - This report	is substant	ially accurate	e and was p	repared in ad	ccordance with	n the inst	tructions.	
	TIFICATION - This report			e and was p	repared in ad	ccordance with	the inst	tructions.	Year
Is the time	e period covered by this	report a cal			Month DM		то	Month	Year
Is the time	e period covered by this	report a cal nter time p	endar year? eriod covered		DM 0070			Month	Year
Is the time	e period covered by this Yes 0079 🗌 No - E	report a cal nter time p	endar year? eriod covered	d→ FR0	DM 0070		то	Month	Year
Is the time	e period covered by this Yes 0079 🗌 No - E	report a cal nter time p	endar year? eriod covered	d→ FR0	DM 0070		TO 00	Month	
Is the time	e period covered by this Yes 0079 I No - E of person to contact regard Area code hone	report a cal nter time p ing this repo	endar year? eriod covered	d → FRC	DM 0070	Year Area c	TO 00	71 Month	
Is the time 0078 Y 0072 Name Telep	e period covered by this Yes 0079 O No - E of person to contact regard Area code	report a cal nter time p ing this repo	endar year? eriod covered	d → FRC	OM 0070 Title	Year Area c	TO 00	Month 71 Num	