U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU

WH-42217

2002 ECONOMIC CENSUS CONFECTIONERIES

OMB No. 0607-0880: Approval Expires 06/30/2004

DUE DATE FEBRUARY 12, 2003

Mail your completed form to: **U.S. CENSUS BUREAU** 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit our Web site at www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing addrage

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/Places correct any arrara in this mailing address !

	(Please correct any errors i	iii uiis maiiii	ig addres	5./				
that receive this questions law, YOUR CENSUS RE	QUIRED BY LAW. Title 13, United States Code, renaire to answer the questions and return the report to PORT IS CONFIDENTIAL. It may be seen only by partion and may be used only for statistical purposes. all process.	to the U.S. persons sw	Census I orn to u	Bureau. phold th	By the	e sar fiden	ne itiali	
 Use blue or black ink. 	• Please center numbers in their respective boxes.	Examples:						
 Do not use pencil. 	 Do not put slashes through 0 or 7. 	\boxtimes	0 1	2 3 4	<i>r c</i>	7	8	9
• Place an "X" inside the box.			0 1 2	2 3 4	5 6		O	9
The reporting unit for this where business is conductinformation sheet(s).	form is an establishment. An establishment is ge ted or where services or industrial operations are pe	enerally a si erformed. I	ingle phy For furth	/sical loo er clarifi	cation cation	, see		
1 MONTHS IN OPERATION			Mai	rk "X"	2	002		
• mortino interessimante					umber	of m	onth	าร
Number of months in ope	eration during 2002 (If none, mark "X" and go to ② .)		. 0002					
2 EMPLOYER IDENTIFICATI Is the Employer Identifica establishment on its lates	ON NUMBER tion Number (EIN) shown in the mailing address the t 2002 Internal Revenue Service Form 941, Employer	e same as tl r's Quarterl	he one u y Federa	sed for	this eturn?			
0021 Yes 0022	□ No - Enter current EIN (9 digits) —	→ 0025						
A. Is this establishment's (<i>P.O.</i> box and rural rooms)	physical location the same as shown in the mailing ute addresses are not physical locations.) 0035 Number and street	address?						
0031	oos Number and Street							
0032 No - Enter physi	cal→ 0036 City, town, village, etc.	0037 State	0038 ZIP	Code				
location					-			
B. Is this establishment p	physically located inside the legal boundaries of the control of t	city, town,	village, e	etc.?				
0041 Yes 0042	□ No legal boundaries	0044	□ Do	not kno	w			
C. Type of municipality v	where this establishment is physically located							
O046 City, village, or I	oorough 0047 Town or township	0048	□ Otl	her or d	o not l	know	,	

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₀₁₉₇ \square No

P	а	q	е	2

A. Did this establishment have any e-commerce sales and/or operating receipts in 2002? operating receipts are sales of goods and services where an order is placed by the bu are negotiated, over an Internet, Extranet, Electronic Data Interchange (EDI) network, e system. Payment may or may not be made online. Please see the information sheet(s	yer, or price and electronic mail, o	terms of s r other on	sale line				
O181 Ses - Go to line B							
0182 No - Go to 6	200						
-	Estimates are	e acceptabl	е				
B. E-commerce sales and/or operating receipts of this establishment (Include e-commerce sales and/or operating receipts in ②, line A. Include the gross	\$ Bil. Mil.	Thou.	Dol				
selling value of business conducted for others. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.)							
Charges. Exclude sales taxes and Hawaii's General Excise Tax.,							
C. Did this establishment have any EDI sales and/or operating receipts during 2002?							
Olean State of the Olean State o							
0192 No - Go to 6							
D. Were this establishment's EDI sales and/or operating receipts included with e-commer on line B?	ce sales and ope	rating rec	eipts				
₀₁₉₆							

orm	. VV	H-4221/						ŀ	Page 2
					Mark "X"		200	12	
		OW TO	Dollar figures should be rounded to thousands of dollars.		if None	\$ Bil.	Mil.	Thou.	Dol.
	DC	PORT DLLAR	If a figure is \$1,025,628.79 :	. 🗆		1	0 2 6		
	FIC	GURES	. 🛛						
4	SΔ	LES SHIPMENTS	RECEIPTS, OR REVENUE						
	0, 1	LEO, OTHI MENTO,	TIESEN 16, ON TIEVENSE		Mark "X"		200	2	
	A.	conducted for other	ng receipts (Include the gross selling value ers. Include shipping and handling charge awaii's General Excise Tax.)	s. Exclude	if None	\$ Bil.	Mil.	Thou.	Dol.
	В.		ment earn commissions for the sale of mero to line C	chandise?					
		1122	to line E				200	2	
						\$ Bil.	Mil.	Thou.	Dol.
		line A.)	e of business conducted on a commission		1123				
	D.	Commissions rece	eived on transactions reported on line C .		1124				
	E.	Is this the only est	tablishment of this firm?						
		0907	7.10 G						
		₀₉₀₈ No - <i>Go</i>	to line F				Mark ")		2
							if Non	e Perce	ent
	F.	Percent of product by your company	ts sold by this establishment manufactured y or its subsidiaries	I or mined in the	United S	tates 	1125	L	%
					Mark "X"		200)2	
					if None	\$ Bil.	Mil.	Thou.	Dol.
	G.	Value of domestic (Exclude from line	transfers to other establishments within year	our company	, D				
6	E-0	COMMERCE SALES	S, SHIPMENTS, RECEIPTS, OR REVENUE						
	A.	operating receipts are negotiated, ov system. Payment 1	ment have any e-commerce sales and/or op s are sales of goods and services where an ver an Internet, Extranet, Electronic Data Int may or may not be made online. Please so to line B	order is placed b terchange (EDI) ne	y the buy etwork, e	er, or lectron	price and i ic mail, or	terms of s other onl	sale ine
		₀₁₈₂ No - <i>Go</i>	to 6				200	12	
	D	F-commerce sales	and/or operating receipts of this establish	ment (Include			stimates are	acceptable	9
	D.	e-commerce sales selling value of bu	s and/or operating receipts in \$\textbf{0}\$, line A. Inc. with section in \$\textbf{0}\$, line A. Inc. with section in \$\textbf{0}\$, line A. Inc. with section in \$\textbf{0}\$, in \$\textbf{0}\$, and the shipp sales taxes and Hawaii's General Excise Tally.	lude the gross ping and handling	. 0185	\$ Bil.	Mil.	Thou.	Dol.
	C.	Did this establishm	ment have any EDI sales and/or operating r	eceipts during 20	02?				
		0191	o to line D						

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If not shown, please enter your 11-digit Census File				
Number (CFN) from the mailing address.				
6 EMPLOYMENT AND PAYROLL				
Include:				
 Full- and part-time employees working at this establishment whose payroll was reposed Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer (EIN) shown in the mailing address or corrected in 2. 	orted on ployer la	Internal I Ientificatio	Revenue on Numbe	er
Exclude:				
• Full- or part-time leased employees whose payroll was filed under an employee leas	sing con	npany's E	IN.	
• Temporary staffing obtained from a staffing service.	Max	·k "X"	2002	
For further clarification, see information sheet(s).		lone	Number	
A. Number of employees for pay period including March 12	0320			
	Mark "X"		2002	
B. Payroll before deductions (Exclude employer's cost for fringe benefits.)	if None	\$ Mil.	Thou.	Dol.
1. Annual payroll				
2. First quarter payroll (<i>January-March, 2002</i>)				
7 LEASED EMPLOYMENT AND PAYROLL				
Exclude: • Temporary staffing obtained from a staffing service. • Contractors, subcontractors, or independent contractors. • Purchased or managed services, such as janitorial, guard, or landscape services. • Professional or technical services purchased from another firm, such as software of programming, engineering, or accounting services. • Employees already reported in ③. For further clarification, see information sheet(s). □ Yes - Go to line B □ No - Go to ⑩	Mar	g, compu k "X" lone	2002	
110 00 10 00	_		Number	
B. Number of leased employees for pay period including March 12	0370			
C. Payroll for leased employees before deductions (Exclude employer's cost for fringe benefits.)		\$ Mil.	2002 Thou.	Dol.
1. Annual payroll for leased employees	0350		1 1	
	Mark "X" if None	\$ Mil.	2002 Thou.	Dol.
8-9 Not Applicable.				

42217034

											P			
INVENTORIES		,												
Report inventories using generally accepted accounting practices.)														
Left Did this establishment have inventories at the end of 2001 or 2002?														
O486 Yes - Go to line B														
0487 No - Go to ©														
3. Were inventories of this establishment subject to the Last-in, First-out (LIFO) method of valuation?														
O481 Yes - Use the sum of	LIFO amo	unt (E3	2) plue tha	I IFO rese	orvo (F	1) for a	romnle	etina lir	nes C and	Π2				
			.) pius tiie	Lii O Tese	7 V G (L	. 17 101 (ompi	ting iii	ies C and i	DZ.				
No - Complete only lin	nes C and	d D1.												
	Mark "X"	,	End of	f 2002			lark "X"	,	End of	2001				
O T-1-1	if None	\$ Bil.	Mil.	Thou.	Dol.	i	f None	\$ Bil.	Mil.	Thou.				
C. Total inventories (Report the total value of														
merchandise inventories the establishment owned)0	460					0470								
D. Of the value on line C report:														
1. Amount not subject to					1				1 1	1 1				
LIFO costing 04	464					0474	Ш							
2. Amount subject to LIFO costing (gross)	465					0475								
E. Of the value on line D2 report:														
1. Amount of LIFO		1			4				1	1				
reserve	466					0476								
2. Amount of LIFO value (net)	467					0477								
Note - The sum of lines D1 and D2	should e	qual lin	ne C. The	sum of lir	nes E1	and E	2 shou	ld equa	al line D2.					
INVENTORY VALUATION														
Methods of valuation for inventorie (Using the inventory value reported		-		_	end o	f 2002								
breakdown of the value for end of	2002 acco	ording	to the inve	entory valu	ıation		ark "X" None	φ Β:1	End of	1				
methods shown below.)						•	None	\$ Bil.	Mil.	Thou.				
A. First-in, First-out (FIFO)						. 0491								
B. Average cost						. 0492								
C. Standard cost						• 0493		,						
D. Other methods - Specify														
0895						0494								



12-14 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.						
15 SELECTED EXPENSES		Mark "X" if None	\$ Bil.	200 Mil.)2 Thou.	Dol.
A. Operating expenses (Include payroll. Exclude cost of go interest expense.)	oods sold and		V 5		Tirod.	50
B. Purchases of merchandise for resale, net of returns, all trade and cash discounts (Include amounts allowed for	owances, and trade-ins.) 1160					
C. For the value reported on line B, were any of these god Interchange (EDI) network, electronic mail, or other onl	ds ordered over an Inte ne system?	rnet, Ex	ctranet,	Electronic	: Data	
0441						
₀₄₄₂						
₀₄₄₃ Do not know						
16-17 Not Applicable.						
A. KIND OF BUSINESS Principal kind of business in 2002 (Mark "X" only ONE box.)						
0700 422 450 00 19 Confectioneries						
422 940 00 17						
422 410 00 18 General-line groceries, including di	ied milk					
771 000 00 14 Other kind of business - Specify						
0701						

Form WH-42	2217	Page 6
Principa	ıl typ	OPERATION le of operation in 2002 le ONE box.)
		Merchant wholesaler, buying and selling on own account
0600 12		Importer
13		Exporter
11		Merchant wholesale distributor or jobber
14		Own-brand importer and marketer
20		Manufacturers' sales branch or office
		Agent, broker, or commission merchant
41		Auction company
42		Broker, representing buyers and sellers
43		Commission merchant
44		Import agent
45		Export agent
46		Manufacturers' agent
49		Electronic market - business to business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis
77		Other broker or agent - Specify 7
0601		
19 CLASS	OF C	USTOMER
_		eral business practice, did this establishment sell to household consumers and individual users in 2002?
0251		Yes
0252		No
B. Wer	e 75%	% or more of this establishment's sales to retailers/wholesalers for resale in 2002?
0256		Yes
0257		No
C. Did	this e	establishment require proof of business or professional license from new customers in 2002?
0276		Yes
0277	Ш	No
		CONTINUE WITH © ON PAGE 7



) (CLASS	OF CUSTOMER - Continued	
			2002
ı	D. Estir	mate the percentage of this establishment's total sales (reported in 4 , line A) by class of omer. (Circle all that apply and then report percentages for the items circled.)	Whole per of sales a receipt
	1.	Household consumers and individual users	
	2.	Export sales	
	3.	Retailers for resale	
	4.	Wholesale establishments for resale	
	5.	Repair shops for use in repair work	
	6.	Manufacturing and mining industrial users for use as input goods in production	
	7.	Restaurants, hotels, food services, and contract feeding	
	8.	Businesses for end use in their own operation, not for resale or production	
	9.	Building contractors, heavy construction, and special trade contractors	
	10.	Farmers for use in farm production	
	11.	Governmental bodies (federal, state, and local)	
	12.	Other - Specify	
		0874	1 0 0
F (Principa	D OF SELLING Il method of selling in 2002 X" only ONE box.) Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce)	onic mear
	752	Store or display showroom (selling from a fixed or permanent location with physical displays of p merchandise and/or from a counter)	
C	753	Warehouse or office (including telephone/fax orders or outside sales representatives)	
C	754	Mail order	
C	755	Home shopping via television	
C	756	Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house plan, or temporary kiosk sales)	, party
C	757	Vending machines	
C	758	Other - Specify	

22



		2002							
		Estimate	es are accep	otable.					
		Report dollars OR percents.							
	\$ Bil. Mil. Thou. Dol. Percent								
Report whole percents					3 9				

DETAIL OF SALE	S SHIPMENTS	RECEIPTS	OR REVENUE
	.0, 0:::: ::::::::::::::::::::::::::::::		OIL IL V L I V C L

(Report sales by commodity group, either as a dollar figure or as a whole percent of total sales reported in ②, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

	TENCENTS above. Do not combine data for two or more lines.								
		Cen-	2002 Estimates are acceptable. Report dollars OR percents.						
	Description of sales, shipments, receipts, or revenue	use	# D.1						
		0720	\$ Bil.	Mil.	Thou.	Dol.	Percent		
0723		0720	0721				0722		
1.	Confectioneries								
	a. Candy	14411							
	b. Chewing gum	14412							
	c. Nuts	14413							
	d. Chips and popcorn	14414							
	e. Other confectioneries	14415							
	f. Sum lines 1a through 1e	14400							
2.	Coffee, tea, and spices	14800							
3.	Bread and baked goods	14820							
4.	Canned food	14830							
5.	Grocery specialties, including pasta, sugar, and pet food	14860							
6.	Packaged frozen food	14100							
7.	Dairy products, excluding dried, canned, condensed, and evaporated dairy products	14200							
8.	Fresh meat and meat products	14600		1 1					
9.	Soft drinks and bottled water	14850							
10.	Food and beverage basic materials, including flavoring extracts, fruit peel, sausage casings, hop extract, malt, and yeast	14840							
11.	Tobacco and tobacco products	15900							
	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries	13500							
	Paper and plastic products	13400							
14.	Janitorial equipment and supplies	12520							

CONTINUE WITH 2 ON PAGE 9



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UIII	rage 9							
If no	If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.							
DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued								
					2002			
	Description of sales, shipments, receipts, or revenue	Cen- sus use	Benort dollars OB percents					
0723		0720	\$ Bil.	Mil.	Thou.	Dol.	Perce 0722	nt
15.	Miscellaneous commodities - Specify							
	a.	19811						_
	b	19812						
	С.	19813						
16.	Service receipts and labor charges, including installed parts	19700						
17.	Receipts for harvesting, cleaning, shelling, and other farm product							
	preparation services	19920						\vdash
18.	Rental and operating lease receipts	19940						_
19.	TOTAL (Should equal 4), line A if reporting in dollars.)	19990					1 0	0
23	Not Applicable.							
24	SHIPPING AND HANDLING							
	A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002?							
	0981 ☐ Yes - Go to line B							
	No - Go to 20 Estimates are acceptable							
				\$ Bil.	Mil.	Th	ou. C	Ool.
	B. Receipts of this establishment from customers for shipping and handli merchandise	ng of	098	35				
	C. Are receipts for shipping and handling included in sales and receipts (reported in 4, line A)?							
	₀₉₈₈							
	₀₉₈₉							
25	Not Applicable.							



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26 9	SPECIAL INQUIRIES					
1	A. EMPLOYMENT BY PRIMARY FUNCTION					
	(List the number of employees reported in 6 , line A and by the employee's primary function.)	, line B	Cen- sus use	Number of IRS 941 employees reported in 6 , line A by primary function	Cen- sus use	Number of leased employees reported in 9 , line B by primary function
	1. Selling		1131		1141	
	2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers		1132		1142	
	3. General support of other establishments in your compaincluding central administrative, accounting, research, other support employees	and	1133		1143	
	4. Packaging		1135		1145	
	5. Production, including employees who manufacture profrom raw materials or semi-finished products (Report 'knockdown' assembly employees on line 6 below.) .		1136		1146	
	 'Knockdown' assembly - assembling prefabricated com designed for a single application or reassembly of com 	ponents	.50			
	products		1134		1144	
	,			1 1 1 1 1		
	0837		1137		1147	
	G. POTAL CONTROL CONTR		1130	(Total should equal 6 , line A)	1140	(Total should equal ⊙ , line B)
ı	3. GENERAL LINE GROCERIES Mark "X" only ONE box if this establishment is a:					
	Voluntary group wholesaler (An establishment a promotions under a group name)	ffiliated w	ith in	dependent retailers e	engag	ged in joint sales
	Retail-cooperative wholesaler (An establishment buying collectively)	owned an	d ope	erated cooperatively	by ir	ndependent retailers
	Other grocery wholesaler					
	PERCENT OF DROP SHIPPED SALES					2002
						Whole percent of sales and receipts
	Percentage of sales (reported in 4, line A) that were drop establishment	shipped a	nd di	d not enter this		.1111 %
27 1	Not Applicable.					

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If n Nur	ot sho nber ((wn, please enter your 11-digit Census File CFN) from the mailing address.					
28 ESTABLISHMENT ACTIVITIES							
A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002. (Mark "X" ALL that apply.)							
			This activity was performed by this establishment	This activity was performed for this establishment by another company	This activity was not provided by this establishment		
	1.	Product Development					
		a. Product design/engineering	0921	0941	0961		
		b. Materials fabrication/processing/assembly/blending	0922	0942	0962		
	2.	Order Fulfillment					
		a. Bundling or kitting (combining multiple items into a prepackaged product)	0923	0943	0963		
		b. Pick and pack (taking goods from inventory and packaging them to fill orders)	0924	0944	0964		
		c. Warehousing					
			0925	0945	0965		
		d. Breaking bulk (reducing large shipments into smaller portions for customers)	0926	0946	0966		
		e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)	0927	0947	0967		
		f. Long distance delivery (beyond local areas and commercial zones)	0928	0948	0968		
		g. Less than truckload	0929	0949	0969		
	3.	Other Services					
		a. Customs brokerage (providing the services of a licensed customs broker)	0930	0950	0970		
		b. Logistics consulting (providing advice and expertise)	0931	0951	0971		
		c. Processing of returned merchandise	0932	0952	0972		
	B. Du	ring 2002 did this establishment:					
	1.	Manage inventory owned by this establishment AND held at this	location?	₀₉₃₆	₀₉₃₇ No		
	2.	Manage inventory owned by this establishment BUT held at a culocation?		₀₉₅₆	₀₉₅₇		
	3.	Manage inventory owned by another company BUT held at this I	ocation?	₀₉₇₆	₀₉₇₇		
	4.	Manage inventory owned by another company AND held somew at this location?		₀₉₉₄	₀₉₉₅		
	3.	Manage inventory owned by another company BUT held at this I Manage inventory owned by another company AND held somew	ocation?	0976 Yes	0977 N		

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OPERATIONAL STATUS Activity that best describes this establishment's status at the (Mark "X" only ONE box.)	he end of 2002
(IVIAIR A OITIY OINE DOX.)	
$_{0011}$ \square In operation $_{0014}$ \square Ceased operation -	- Give date at right — Month Day Year
Temporarily or 0015 Sold or leased to a seasonally inactive - Give date at right name and mailing	another operator t AND enter new address below
oogo Nama af mana an an an an an an	2000 Faradayan Idantification Namehan
0060 Name of new owner or operator	0061 Employer Identification Number Enter EIN of new
0062 Mailing address (number and street, P.O. Box, etc.)	owner (9 digits) →
0063 City, town, village, etc.	0064 State 0065 ZIP Code
© CERTIFICATION - This report is substantially accurate and	was prepared in accordance with the instructions.
Is the time period covered by this report a calendar year?	Month Year Month Year
0078 ☐ Yes 0079 ☐ No - Enter time period covered →	FROM TO 0071
0072 Name of person to contact regarding this report	0073 Title
Area code Number Exte	ension Area code Number
Telephone -	Fax -
0074 0076 Internet e-mail address	0075 Month Day Year
	Date completed
Thank you for completing your	

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

