WH-421		DEQUIPMENT OMB No. 0607-0880: Approval Expires 06/30/200
DUE DATE FEBRUARY 12, 2003	3	
<i>Mail</i> your completed form to: U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-000	WH-42127	TCOPY
Please read the accompanying information sheet(s) before answering the questions. Need help or have questions	TNFORMATI	TO REPORT
about filling out this form? Visit our Web site at www.census.gov/econhelp Call 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.	INFORMATI DO NOT USE	
<i>- OR -</i> <i>Write</i> to the address above. Include your 11-digit Census Fil Number (CFN) printed in the mailing address.		rs in this mailing address.)
that receive this quest law, YOUR CENSUS	REQUIRED BY LAW. Title 13, United States Code, onnaire to answer the questions and return the repor REPORT IS CONFIDENTIAL. It may be seen only b mation and may be used only for statistical purposes legal process. • Please center numbers in their respective boxes • Do not put slashes through 0 or 7.	rt to the U.S. Census Bureau. By the same by persons sworn to uphold the confidentiality s. Further, copies retained in respondents' s. Examples:
	x. this form is an establishment. An establishment is ducted or where services or industrial operations are	
1 MONTHS IN OPERATI	DN operation during 2002 (If none, mark "X" and go to \mathfrak{P}	Mark "X" 2002 if None Number of months
2 EMPLOYER IDENTIFIC Is the Employer Identi		the same as the one used for this
₀₀₂₁	No - Enter current EIN (9 digits)	→ 0025 -
 3 PHYSICAL LOCATION A. Is this establishme (P.O. box and rura) 	nt's physical location the same as shown in the mailir route addresses are not physical locations.)	ng address?
₀₀₃₁	0035 Number and street	
0032 No - Enter pl location	nysical→ ⁰⁰³⁶ City, town, village, etc.	0037 State 0038 ZIP Code
B. Is this establishme	nt physically located inside the legal boundaries of th	e city, town, village, etc.?
0041 Yes 00	No legal boundaries	0044 Do not know
	y where this establishment is physically located	

Form	n W	H-42	212	7												-					Page
	нс	W TO	0		Dollar thous	figur	es sh	nould	be ro	ounde	d to				Mark "X" if None	\$ Bil		Mil.	2002	Thou.	Do
	RE	PORT	Ē		lf a fig					79:		R	eport —						1	026	
	FIC	SURE	S		lf a va						0.00):		eport —								
4	SA	LES.	SHIF	PMENTS	RECEIF	PTS. (OR R	EVEN	IUE				-								
															Mark "X" if None	, \$ Bil		Mil.	2002	Thou.	D
	А.	conc	ducte	ed for otl	iers. In	clude	ship	ping	and h	handli	ng cha	rges.	f business Exclude 		, 🗆						
	В.	Did t	this e	establish	ment ea	rn co	ommi	issior	ns for	the sa	ale of r	nerch	andise?								
		1121		Yes - G	o to line	с															
		1122		No - Go	to line	E													2002	!	
	c	Gros		alling valu	e of bu	einee		nduct	ed on		nmiee	ion h	asis (Inclu	de on		\$ Bil		Mil.		Thou.	D
	0.																				
	D.	D. Commissions received on transactions reported on line C																			
	Е.	ls th	is th	e only es	tablishr	nent	of th	is firr	n?												
		0907		Yes - G	o to 🖸																
		0908		No - Go	to line	F												Mari	k "X)2
	E	Poro	ont d	of produc	te cold	by th	ic oc	stablic	hmor	at mar	Jufaati	urod c	or mined in	n tha	l Initad S	tatos		if N	lone	Perc	I
	г.	by y	our	compar	y or its	subs	idiar	ies.		· · ·			· · · · · ·		· · · · ·		• 112	:5			
															Mark "X"				2002		
	G.	Valu	e of	domesti	: transfe	ers to	othe	er est	ablish	ment	s withi	n vou	ır compan	IV	if None	\$ Bil	•	Mil.		Thou.	D
															; []						
5	E-C	E-COMMERCE SALES, SHIPMENTS, RECEIPTS, OR REVENUE																			
	Α.	A. Did this establishment have any e-commerce sales and/or operating receipts in 2002? (E-commerce sales and operating receipts are sales of goods and services where an order is placed by the buyer, or price and terms of sale are proportioned over an laternate Electropic Data Internate (EDI) network, electropic mail, or other oplice																			
		are negotiated, over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other onlin system. Payment may or may not be made online. Please see the information sheet(s) for further clarification.)													line						
		0181		Yes - G	o to line	в															
		0182		No - Go	to 👩														2002	!	
	В.	E-co	mme	erce sale	s and/or	oper	rating	g rece	eipts d	of this	estab	lishm	ent <i>(Incluc</i>	de		\$ Bil		nates Mil.	are	acceptabl Thou.	e D
		e-co sellii	mme ng va	erce sale alue of b	s and/or usiness	oper cond	rating lucte	g rece ed for	eipts i other	in 4 , I s. Incl	line A. 'ude sl	Inclu nippin	de the gro g and han)	oss ndling	• 0185		•			inou.	
	C.	Did t	this e	establish	ment ha	ive ar	ny E[DI sal	es an	d/or o	peratir	ng rea	eipts duri	ng 20	02?						
		0191		Yes - G	o to line	D															
		0192		No - Go	to 👩																
	D.	Were on li			hment'	s EDI	sale	s and	l/or op	peratir	ng rece	eipts i	ncluded w	vith e-	commer	ce sa	les a	ind o	pera	ating rec	eip [.]
		0196		Yes																	
		0197		No																	
		5.07																			

1VUn 6	mber (CFN) from the mailing address.	
U	EMPLOYMENT AND PAYROLL	
	Include:	
	 Full- and part-time employees working at this establishment whose payroll was reported on Intern Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identifi (EIN) shown in the mailing address or corrected in 2. 	nal Revenue cation Number
	Exclude:	
	• Full- or part-time leased employees whose payroll was filed under an employee leasing company	's EIN.
	• Temporary staffing obtained from a staffing service.	2002
	For further clarification, see information sheet(s). Mark "X"	Number
	A. Number of employees for pay period including March 12	
	Mark "X"	2002
	B. Payroll before deductions (<i>Exclude employer's cost for fringe benefits.</i>) if None \$M	lil. Thou.
	1. Annual payroll	
	2. First quarter payroll (January-March, 2002)	
0	LEASED EMPLOYMENT AND PAYROLL	
	 Exclude: Temporary staffing obtained from a staffing service. Contractors, subcontractors, or independent contractors. Purchased or managed services, such as janitorial, guard, or landscape services. Professional or technical services purchased from another firm, such as software consulting, conprogramming, engineering, or accounting services. Employees already reported in ⁽²⁾. For further clarification, see information sheet(s). Yes - Go to line B 	mputer 2002
	0242 No - Go to 🛈 Mark "X" if None	Number
	B. Number of leased employees for pay period including March 12	
	C. Payroll for leased employees before deductions (Exclude employer's cost for fringe benefits.) \$ M	2002 iil. Thou.
	1. Annual payroll for leased employees.	
	Mark "X" if None \$ M 2. First quarter payroll for leased employees (January-March, 2002)	2002 iil. Thou.
8	- 9 Not Applicable.	

WU 40107

10	INVENTORIES														
-	(Report inventories using generally	v accepted	d accou	nting prac	tices.)										
	A. Did this establishment have inventories at the end of 2001 or 2002?														
	 Ves - Go to line B No - Go to No - Go to B. Were inventories of this establishment subject to the Last-in, First-out (LIFO) method of valuation? Ves - Use the sum of LIFO amount (E2) plus the LIFO reserve (E1) for completing lines C and D2. 														
	0482 No - Complete only lines C and D1.														
		Mark "X' if None		End of Mil.	2002 Thou.	Dol.		rk "X" None	\$ Bil.	End of Mil.	2001 Thou.				
	C. Total inventories		φ Dii.		- mou.				\$ BII.		lindu				
	(Report the total value of merchandise inventories the	460	· ·			1									
	establishment owned) $_{0}$	460		I			0470								
	D. Of the value on line C report:														
	1. Amount not subject to LIFO costing ₀	464													
	-	464					0474	_							
	2. Amount subject to LIFO costing (gross).	465					0475								
	E. Of the value on line D2														
	report:														
	1. Amount of LIFO	466													
	reserve	466					0476								
	2. Amount of LIFO value (<i>net</i>)	467					0477								
	Note: The same of the D1 and D2														
	Note - The sum of lines D1 and D2	snould e	quai iin	e C. The	sum of lin	ies E I		snou	a equa	ii iine D2.					
Ð	INVENTORY VALUATION Methods of valuation for inventorie	e not sub	niect to	LIEO cost	na at the	and o	f 2002								
	(Using the inventory value reported		End of	2002											
	breakdown of the value for end of methods shown below.)	2002 acco	ording t	o the inve	ntory valu	ıation		rk "X" None	\$ Bil.	Mil.	Thou.				
	A. First-in, First-out (FIFO)						0.404								
								_							
	B. Average cost						0492								
	C. Standard cost						0493								
	D. Other methods - Specify														
	0895						0494								
											1 1				
	E. TOTAL (Sum of lines A through line D1 for end of 2002.)	h D shoui	d equal	the value	e reported	in 🛈,									

,	SELECTED EXPE	
		N2E2
		Mark "X" 2002 if None \$Bil. Mil. Thou. [
	A. Operating exp interest exper	benses (Include payroll. Exclude cost of goods sold and nse.)
	B. Purchases of trade and cas	merchandise for resale, net of returns, allowances, and h discounts (Include amounts allowed for trade-ins.)
	C. For the value Interchange (E	reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data EDI) network, electronic mail, or other online system?
	₀₄₄₁ Yes	
	₀₄₄₂ No	
	₀₄₄₃ Do r	not know
16-0	17 Not Applical	ole.
<u> </u>	A. KIND OF BUS	
	Principal kind of I	
	(Mark "X" only O	
0700	421 830 10 10	Food-processing machinery and equipment
	421 830 30 16	General-purpose industrial machinery, equipment, and parts, including pumps and motors no used for hydraulics
	421 830 21 17	Hydraulic and pneumatic pumps and motors
	421 830 22 16	Hydraulic and pneumatic parts and accessories, excluding pumps and motors
	421 830 40 14	Metalworking machinery, equipment, and supplies
	421 830 50 11	Materials handling equipment and parts
	421 830 60 19	Oil well, refinery, and pipeline machinery, equipment, and supplies
	421 830 70 17	Other industrial machinery and equipment
	421 610 00 18	Electrical apparatus and equipment, wiring supplies, and construction materials, including industrial controls
	421 690 20 58	Electronic parts and equipment
	421 810 00 16	Construction and mining machinery and equipment
	421 840 50 19	Industrial valves and fittings, excluding hydraulic and pneumatic valves and fittings
	811 111 00 14	General motor vehicle repair shop
	336 211 00 11	Truck equipment distributor/upfitter primarily completing trucks by installing and assembling truck bodies and/or other equipment onto truck chassis
	777 420 00 13	Truck equipment distributor primarily reselling equipment, parts, and accessories, with or without installation onto completed vehicles
	771 000 00 14	Other kind of business - Specify

Form WH-42	212	Page Page
		OPERATION be of operation in 2002
(Mark ",	Х" оі	nly ONE box.)
		Merchant wholesaler, buying and selling on own account
⁰⁶⁰⁰ 12		Importer
13		Exporter
11		Merchant wholesale distributor or jobber
14		Own-brand importer and marketer
20		Manufacturers' sales branch or office
		Agent, broker, or commission merchant
41		Auction company
42		Broker, representing buyers and sellers
43		Commission merchant
44		Import agent
45		Export agent
46		Manufacturers' agent
49		Electronic market - business to business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis
77		Other broker or agent - Specify 7
0601		
19 CLASS	OF C	CUSTOMER
A. As a	gen	eral business practice, did this establishment sell to household consumers and individual users in 2002?
0251		Yes
0252		No
B. Wer	e 759	% or more of this establishment's sales to retailers/wholesalers for resale in 2002?
0256		Yes
0257		No
C. Did	this e	establishment require proof of business or professional license from new customers in 2002?
0276		Yes
0277		No
		CONTINUE WITH 😨 ON PAGE 7

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			ease enter your 11-digit Census File rom the mailing address. USTOMER - Continued			
	02/101			2	002	
	D. Es	timate	the percentage of this establishment's total sales (reported in () , line A) by class of . (<i>Circle all that apply and then report percentages for the items circled.</i>)	Whole of sal rec		
						%
	1.		sehold consumers and individual users		-	%
	2.	Expo	ort sales		-	%
	3.	Reta	ilers for resale		-	
	4.	Who	plesale establishments for resale		-	%
	5.	Repa	air shops for use in repair work		-	%
	6.	Man	ufacturing and mining industrial users for use as input goods in production $_{0266}$		+	%
	7.	Rest	aurants, hotels, food services, and contract feeding			%
	8.	Busi	nesses for end use in their own operation, not for resale or production			%
	9.	Build	ding contractors, heavy construction, and special trade contractors			%
	10	. Farm	ners for use in farm production			%
	11	. Gov	ernmental bodies (federal, state, and local).			%
			er - Specify Z			
					1	
		0874	0272		+	%
	13	. тот	AL	1 0	0	%
20	Princi	pal met	SELLING thod of selling in 2002 aly ONE box.)			
	0751	Ele	ctronic commerce (selling goods or facilitating the sale of goods via the Internet or other elect	ronic m	eans	
	0752 [Sto me	re or display showroom (selling from a fixed or permanent location with physical displays of p rchandise and/or from a counter)	priced		
	0753	🗆 Wa	rehouse or office (including telephone/fax orders or outside sales representatives)			
	0754	Ma	il order			
	0734	_				
	0755 [_ Hor	ne shopping via television			
	Г	Dire	me shopping via television ect selling (selling in a face-to-face manner away from a fixed location, such as house-to-house n, or temporary kiosk sales)	e, party		
	0755 [Dire pla	ect selling (selling in a face-to-face manner away from a fixed location, such as house-to-house	e, party		
	0755 [0756 [Dire pla	ect selling (selling in a face-to-face manner away from a fixed location, such as house-to-house n, or temporary kiosk sales)	e, party		
	0755 [0756 [0757 [0758 [Dire pla	ect selling (selling in a face-to-face manner away from a fixed location, such as house-to-house n, or temporary kiosk sales) nding machines	e, party		

							2002		
	ноw то						es are acce ollars OR p	•	
	REPORT PERCENTS				\$ Bil.	Mil.	Thou.	Dol.	Perce
	TENCENTS	If figure is 38.76% of total sales:	Report whole percer	nts					3
22	DETAIL OF SALE	S, SHIPMENTS, RECEIPTS, OR RE	VENUE						
	(Report sales by Include the value from merchandis	commodity group, either as a dol o of merchandise marketed under se under operating leases. See HO e. Do not combine data for two o	ivoui	t leases	s, and ren	tal receipt	s deri	ved	
							2002		
	. .			Cen- sus			es are acce ollars OR p	•	
	Descrip	ption of sales, shipments, receipts, or r	evenue	use	\$ Bil.	Mil.	Thou.	Dol.	s. Perce
0723			_	0720	0721				0722
1.	Food-processing	machinery, equipment, and parts							
	a. New commer	cial food-processing machinery, ir	cluding baking				1 1		
	machinery, sl	icers, and choppers	· · · · · · · · · · · · · · · · · · ·	12231					
	b. Used comme	rcial food-processing machinery a	nd equipment	12233					
	c. New packing,	packaging, and bottling equipme	nt	12232					
	d. Used packing	, packaging, and bottling equipme	nt	12234					
	e. Sum lines 1a	a through 1d		12230					
2.	General-purpose	industrial machinery, equipment,	and parts						
		excluding hydraulic and pneumati		12321					
	b. New diesel er	ngines, excluding automotive engi	nes	12323					
	c. New controlli accessories	ng, recording, and indicating instr	uments and	12326					
		neral-purpose industrial machiner		12327					
	e. Used general	-purpose industrial machinery and	12328						
	f. Sum lines 2a	a through 2e		12320					
3.	Hydraulic and pn	eumatic pumps, motors, and part	s						
	a. Pumps			12311					
				12312					
	c. Pump and mo	otor parts		12313					
	d. Sum lines 3a	a through 3c		12300					
4.	Hydraulic and pn	eumatic valves							
	a. Hydraulic valv	ves		12391					
	b. Pneumatic va	lves		12392					
						1			1

lf n Nui	ot shown, please enter your 11-digit Census File mber (CFN) from the mailing address.					
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued					
	Description of sales, shipments, receipts, or revenue	Cen- sus use			2002 es are acceptal ollars OR perce	
0723		0720	\$ Bil.	Mil.	Thou. Do	ol. Perce
5.	Hydraulic and pneumatic cylinders and rotary actuators					
	a. Hydraulic cylinders and rotary actuators	12411				
	b. Pneumatic cylinders and rotary actuators	12412				
	c. Sum lines 5a and 5b	12400				
6.	Hydraulic and pneumatic connectors and assemblies					
	a. Hydraulic and pneumatic connectors	12421				
	b. Hydraulic and pneumatic assemblies	12422				
	c. Sum lines 6a and 6b	12420				
7.	Hydraulic filters, components, accessories, and parts	12430				
8.	Metalworking machinery, equipment, and parts	12330				
9.	Materials handling machinery, equipment, and parts					
	a. New conveying equipment	12341				
	b. New hoists and cranes	12342				
	c. New forklifts	12343				
	d. New industrial trucks and tractors	12344				
	e. Used materials handling machinery, equipment, and parts	12345				
	f. Sum lines 9a through 9e	12340				
10.	Oil well, oil refinery, and pipeline machinery, equipment, and supplies					
	a. New oil refining and pipeline machinery, equipment, and supplies	12351				
	b. New oil field machinery, equipment, and supplies, including drilling					
	bits	12352		I		
	c. Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	12353				
	d. Sum lines 10a through 10c	12350				
11.	Other industrial machinery, equipment, and parts					
	a. New metal smelting and refining machinery and equipment	12361				
	b. New power plant machinery, excluding electrical	12362				
	c. New printing trades machinery, equipment, and supplies	12363				

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Form	WH-42127						Page 10
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued						
	Description of sales, shipments, receipts, or revenue	Cen- sus use		Report d	2002 es are accep ollars OR po	ercents	S.
0723		0720	\$ Bil. 0721	Mil.	Thou.	Dol.	Percent 0722
11.	Other industrial machinery, equipment, and parts - Continued						
	d. New textile and sewing machinery and equipment	12364					
		10005					
	e. New woodworking machinery	12365					
	f. Other new industrial machinery and equipment, including industrial water treatment equipment	12366					
	g. Used industrial machinery and equipment	12367					
	h. Sum lines 11a through 11g	12360					
12.	New and rebuilt automotive parts and supplies, and trailer parts and supplies (<i>Report parts installed in repair work on line 34b.</i>)	10200					
13.	Hardware, including hand tools, bolts, nuts, and fasteners	11700					
14.	Flat iron and steel products	11120					
15.	Iron and steel wire and wire products	11140					
16.	Nonferrous metals, including magnesium, nickel, tin, lead, and zinc, excluding gemstones	11230					
17.	Electrical apparatus and equipment	11400					
18.	Electronic parts and equipment, excluding communications equipment	11600					
19.	Communications equipment and supplies	11650					
20.	New computer equipment	10920					
21.	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters	11800					
22.	Construction and mining machinery and equipment, including parts and attachments	12100					
23.	Farm machinery, equipment, and parts	12200					
24.	Lawn and garden machinery, equipment, and parts	12220					
25.	Mechanical power transmission supplies	12370					
	Industrial valves and fittings, excluding hydraulic valves and fittings	12380					
	Industrial containers and supplies	12450					
	Abrasives, strapping, tape, ink, and mechanical rubber goods	12460					
29.	Transportation equipment and supplies	12630					
30.	Plastics materials and basic shapes	15300					
31.	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum .	15330					
	CONTINUE WITH 😨 ON PAGE 11						

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CONTINUE ON PAGE 11

22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
	Description of sales, shipments, receipts, or revenue	Cen- sus use			2002 ates are acce dollars OR p	•	s.	
0723		0720	\$ Bil. 0721	Mil.	Thou.	Dol.	Perc 0722	er
32.	Miscellaneous commodities - Specify							
	a	19811						
	b	19812						
	C	19813						
33.	Rental and operating lease receipts	19940						
34.	Service receipts and labor charges, including installed parts							
	a. Labor charges for repair work	19701						
	b. Parts installed in repair work	19702						
	c. Other service receipts and labor charges - Specify \overrightarrow{p}							
		19703						
	d. Sum lines 34a through 34c	19700						
35.		19720						
36.	Receipts for installing equipment	19740						
37.	TOTAL (Should equal 4 , line A if reporting in dollars.)	19990					1 ()
23	Not Applicable.		<u> </u>					
24	SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping a	and h	andling) of merc	handise in	2002?		
	0981 See - Go to line B				20	002		
	0982 🗖 No - Go to 😨	\$ Bil	Estimates a					
	B. Receipts of this establishment from customers for shipping and handlin merchandise	ng of 	• • 098				Ju.	
	C. Are receipts for shipping and handling included in sales and receipts (r	eport	ed in 🕻	, line A)	?			
	₀₉₈₈							
	0989 D No							
25	Not Applicable.							

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26 SPEC	IAL INQUIRIES				
			I		T
(Li by	ist the number of employees reported in ⑤, line A and ⑦, line B v the employee's primary function.)	Cen- sus use	Number of IRS 941 employees reported ir , line A by primary function	Cen- sus use	
1.	Selling	1131		1141	
2.	Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers	1132		1142	
3.	General support of other establishments in your company - including central administrative, accounting, research, and other support employees	1133		1143	
4.	Packaging	1135		1145	
5.	Production, including employees who manufacture products from raw materials or semi-finished products (<i>Report 'knockdown' assembly employees on line 6 below.</i>)	1136		1146	
6.	'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products.	1134		1144	
7.	Other - Specify				
083	7	1137		1147	
о.		1138	(Total should equal ❻, line A)	1148	(Total should equal �, line B)
B. PE	RCENT OF DROP SHIPPED SALES				
					2002 Whole percent of sales and receipts
		and di			%
		· · ·			
	A. EN (L) by 1. 2. 3. 4. 5. 6. 7. 083 8. 8. PE Pe es	 A. EMPLOYMENT BY PRIMARY FUNCTION (List the number of employees reported in ⁽²⁾, line A and ⁽²⁾, line B by the employee's primary function.) Selling. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers General support of other establishments in your company - including central administrative, accounting, research, and other support employees. Production, including employees who manufacture products from raw materials or semi-finished products (<i>Report</i> '<i>knockdown</i>' assembly - assembling prefabricated components designed for a single application or reassembly of completed products. Other - Specify 7 8. TOTAL B. PERCENT OF DROP SHIPPED SALES 	A. EMPLOYMENT BY PRIMARY FUNCTION (List the number of employees reported in Q , line A and Q , line B by the employee's primary function.) Cen- sus use 1. Selling. 1131 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers 1132 3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees 1133 4. Packaging 1135 5. Production, including employees who manufacture products from raw materials or semi-finished products (<i>Report</i> 'knockdown' assembly employees on line 6 below.) 1136 6. 'Knockdown' assembly employees on line 6 below.) 1134 7. Other - Specify 7 1137 8. TOTAL 1138 B. PERCENT OF DROP SHIPPED SALES 1137 Percentage of sales (reported in Q , line A) that were drop shipped and di establishment 0, line A) that were drop shipped and di	A. EMPLOYMENT BY PRIMARY FUNCTION (List the number of employees reported in ♥, line A and ♥, line B by the employee's primary function.) Image: Center of the second	 A. EMPLOYMENT BY PRIMARY FUNCTION (List the number of employees reported in ③, line A and ④, line B by the employee's primary function.) 1. Selling

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CONTINUE ON PAGE 13

	CFN) from the mailing address.				
A. In	dicate activities that were performed by this establishment or were performed by this establishment or were performed by this establishment or were many during 2002. Mark "X" ALL that apply.)	e performed for t	his establishmen	t by another	
		This activity was performed by this establishment	This activity was performed for this establishment by	This activity was not provided by this establishmen	
1.	Product Development		another company		
	a. Product design/engineering	0921	0941	0961	
	b. Materials fabrication/processing/assembly/blending	0922	0942	0962	
2.	Order Fulfillment				
	a. Bundling or kitting (combining multiple items into a prepackaged product)	0923	0943	0963	
	b. Pick and pack (taking goods from inventory and packaging them to fill orders)	0924	0944	0964	
	c. Warehousing	0925	0945	0965	
	d. Breaking bulk (reducing large shipments into smaller portions for customers)	0926	0946	0966	
	e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)	0927	0947	0967	
	f. Long distance delivery (beyond local areas and commercial zones)	0928	0948	0968	
	g. Less than truckload	0929	0949	0969	
3.	Other Services				
	a. Customs brokerage (providing the services of a licensed customs broker).	0930	0950	0970	
	b. Logistics consulting (providing advice and expertise)	0931	0951	0971	
	c. Processing of returned merchandise	0932	0952	0972	
B. Du	uring 2002 did this establishment:				
1.	Manage inventory owned by this establishment AND held at this	location?	0936 🗌 Yes	₀₉₃₇ 🗆 No	
2.	Manage inventory owned by this establishment BUT held at a culocation?	stomer's 	₀₉₅₆	₀₉₅₇ No	
3.	Manage inventory owned by another company BUT held at this I	ocation?	₀₉₇₆ Yes	₀₉₇₇ 🛛 No	
4.	Manage inventory owned by another company AND held somew at this location?	here other than	₀₉₉₄ 🗌 Yes		

ctivity that best d Mark "X" only ON In operation Temporar seasonally 0060 Name of r 0062 Mailing ac 0063 City, town	E box.) on ily or y inactive new owner or ddress (numbe	0014	shment's statu Ceased opera Sold or lease - Give date a name and m eet, P.O. Box, e	ation - Gi ed to anot na right Al nailing add	tve date at rig ther operator VD enter new dress below 0061 Employe Enter El	7 7 I dentification N N of new	*	Month	Day	Yea		
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0062 Mailing ac	ddress (numb n, village, etc.		eet, P.O. Box, e	etc.)	Enter El	N of new	lumbe	r				
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0063 City, town	ı, village, etc.	er and stro	eet, P.O. Box, e	etc.)	Owner		Enter EIN of new owner (9 digits)					
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