U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU

WH-42119

## **2002 ECONOMIC CENSUS ELECTRICAL GOODS**

OMB No. 0607-0880: Approval Expires 06/30/2004

## **DUE DATE FEBRUARY 12, 2003**

Mail your completed form to: **U.S. CENSUS BUREAU** 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

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- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address

WH-42119

## INFORMATION COPY ONOT USE TO REPORT ONOT USE TO

/Places correct any arrara in this mailing address !

| .ag aaa.ooo.   |  | (Flease correct any erro  | ns iii uns inaiii               | ny au          | uress.)             |                           |         |              |   |
|--|--|---|---------------------------------|----------------|---------------------|---------------------------|---------|--------------|---|
| that receive this questions law, YOUR CENSUS REI                           | naire to answer the qu  PORT IS CONFIDENT  ation and may be used | itle 13, United States Code, estions and return the reportable. It may be seen only be only for statistical purpose | rt to the U.S.<br>by persons sv | Cens           | sus Bure<br>to upho | eau. By did the co        | the sar | ne<br>itiali |   |
| Use blue or black ink.   | • Please center number   | ers in their respective boxes   | s. Examples                     | :              |                     |                           |         |              |   |
| Do not use pencil.   | • Do not put slashes t   | ·   |                                 |                | 4 0 4               |                           | . ~     | _            |   |
| Place an "X" inside the box.   | ,  |   | X                               | 0              | 1 2 3               | 3 4 5                     | 6 7     | 8            | 9 |
| The reporting unit for this where business is conductinformation sheet(s). | s form is an establishm<br>ted or where services                 | nent. An <b>establishment</b> is or industrial operations are   | generally a s<br>performed.     | ingle<br>For f | physica<br>urther c | al locatio<br>larificatio | on, see | !            |   |
| 1 MONTHS IN OPERATION  |  |   |                                 |                | Mark "X             |                           | 2002    |              |   |
|  |  |   |                                 |                | if None             | Numb                      | er of m | onth         | s |
| Number of months in one  | eration during 2002 (If  | none, mark "X" and go to  | <b>a</b> )                      | 000            | , 🗆                 |                           |         |              |   |
| - Transcr of months in ope   |  | Thoric, mark X and go to \$   |                                 | . 000          | 2                   |                           |         |              |   |
| 2 EMPLOYER IDENTIFICATI  |  |   |                                 |                |                     |                           |         |              |   |
| Is the Employer Identifica   | ition Number (EIN) sho   | own in the mailing address  | the same as t                   | he o           | ne used             | for this                  | _       |              |   |
| establishment on its lates   | st 2002 Internal Revenu  | ie Service Form 941, Emplo  | yer's Quarter                   | iy Fe          | derai ia            | x Returr                  | 1?      |              |   |
| 0021 Yes 0022  | No - Enter curre   | ent EIN (9 digits)  | ▶ 0025                          |                | -                   |                           |         |              |   |
| 3 PHYSICAL LOCATION  A. Is this establishment's (P.O. box and rural roll)  | oute ad <u>dresses are not</u>                                   | •   | ng address?                     |                |                     |                           |         |              |   |
|  | 0035 Number and  | street  |                                 |                |                     |                           |         |              |   |
| 0031   |  |   |                                 |                |                     |                           |         |              |   |
|  |  |   | 1                               | l              | <b>-</b>            |                           |         |              |   |
| 0032 No - Enter physi  | ical→ 0036 City, town, v   | rillage, etc.   | 0037 State                      | 0038           | ZIP Code            | 9                         |         |              |   |
| location   |  |   |                                 | ·              |                     | -                         |         |              |   |
| <b>B.</b> Is this establishment p  | physically located insid   | le the legal boundaries of th   | ne city, town,                  | villa          | ge, etc.?           |                           |         |              |   |
| <sub>0041</sub>  | □ No 0043  | ☐ No legal boundaries   | 0044                            |                | Do no               | know                      |         |              |   |
| C. Type of municipality v  | where this establishme   | nt is physically located  |                                 |                |                     |                           |         |              |   |
| _  |  |   |                                 |                |                     |                           |         |              |   |
| 0046 City, village, or I   | borough 0047   | ☐ Town or township  | 0048                            |                | Other               | or do no                  | t know  | ,            |   |

| orm WH-42119 | Page 2 |
|--------------|--------|
|              |        |

|   |                                       | 2  |   | Mark "X"                |                 | 200                        | 2                 |              |
|---|---------------------------------------|--|---|-------------------------|-----------------|----------------------------|-------------------|--------------|
|   | HOW TO                                | Dollar figures should be <b>rounded</b> to <b>thousands</b> of dollars.  |   | if None                 | \$ Bil.         | Mil.                       | Thou.             | Dol.         |
|   | REPORT<br>DOLLAR<br>FIGURES           | If a figure is <b>\$1,025,628.79</b> :   | Report  |                         |                 | 1                          | 0 2 6             | •            |
|   | TIGOTILO                              | If a value is "0" (or less than \$500.00):   | Report  | $\boxtimes$             | i l             |                            |                   |              |
| 4 | SALES, SHIPN                          | MENTS, RECEIPTS, OR REVENUE  |   | -                       |                 |                            |                   |              |
|   | • 0 .                                 |  |   | Mark "X"<br>if None     | \$ Bil.         | 200<br>Mil.                | 2<br>Thou.        | Dol.         |
|   | conducted                             | operating receipts (Include the gross selling value for others. Include shipping and handling charges and Hawaii's General Excise Tax.)  | ges. Exclude                                  |                         |                 |                            |                   |              |
|   | <b>B.</b> Did this es                 | tablishment earn commissions for the sale of m   | erchandise?                                   |                         |                 |                            |                   |              |
|   | 1121  Y                               | es - Go to line C  |   |                         |                 |                            |                   |              |
|   | 1122 D                                | lo - Go to line E  |   |                         | \$ Bil.         | 200<br>Mil.                | 2<br>Thou.        | Dol.         |
|   |                                       | ng value of business conducted on a commissio  |   | 1123                    |                 |                            |                   |              |
|   | <b>D.</b> Commission                  | ons received on transactions reported on line C  |   | 1124                    |                 |                            |                   |              |
|   | E. Is this the                        | only establishment of this firm?   |   |                         |                 |                            |                   |              |
|   | <sub>0907</sub>                       | es - Go to 🕤   |   |                         |                 |                            |                   |              |
|   | 0908                                  | lo - Go to line F  |   |                         |                 | Mark "><br>if None         |                   |              |
|   | F. Percent of by your co              | products sold by this establishment manufactur <b>ompany</b> or its subsidiaries   | ed or mined in the l                          | United St               | tates           | 1125                       | 1 010             | %            |
|   |                                       |  |   | Mark "X"                |                 | 200                        | 2                 |              |
|   |                                       | omestic transfers to other establishments within rom line A.)  |   | if None                 | \$ Bil.         | Mil.                       | Thou.             | Dol.         |
| 5 | E-COMMERCE                            | SALES, SHIPMENTS, RECEIPTS, OR REVENUE   |   |                         | ,               |                            |                   |              |
|   | operating<br>are negoti<br>system. Pa | tablishment have any e-commerce sales and/or receipts are sales of goods and services where a ated, over an Internet, Extranet, Electronic Data a syment may or may not be made online. Please fees - Go to line B | nn order is placed by<br>Interchange (EDI) ne | y the buy<br>etwork, el | er, or plectron | orice and t<br>ic mail, or | terms of other on | sale<br>line |
|   | п.                                    | la Ca 4a <b>0</b>  |   | ſ                       |                 |                            |                   |              |
|   |                                       | No - Go to 6   |   |                         | Es              | 200<br>timates are         |                   | е            |
|   | <b>B.</b> E-commerce e-commerce       | ce sales and/or operating receipts of this establisce sales and/or operating receipts in <b>②</b> , line A. In   | shment (Include<br>nclude the gross           |                         | \$ Bil.         | Mil.                       | Thou.             | Dol.         |
|   | selling val                           | ue of business conducted for others. Include shi<br>xclude sales taxes and Hawaii's General Excise   | pping and handling                            | • 0185                  | '               |                            |                   |              |
|   | C. Did this es                        | tablishment have any EDI sales and/or operating  | receipts during 200                           | 02?                     |                 |                            |                   |              |
|   | 0191                                  | es - Go to line D  |   |                         |                 |                            |                   |              |
|   | <sub>0192</sub>                       | No - Go to <b>6</b>  |   |                         |                 |                            |                   |              |
|   | <b>D.</b> Were this on line B?        | establishment's EDI sales and/or operating recei   | pts included with e-                          | commerc                 | ce sales        | s and oper                 | ating rec         | eipts        |
|   | <sub>0196</sub> $\square$ Y           | es es  |   |                         |                 |                            |                   |              |
|   | <sub>0197</sub>                       | No   |   |                         |                 |                            |                   |              |

| If no<br>Nun | ot shown, please enter your 11-digit Census File aber (CFN) from the mailing address.  |                        |                             |                     |      |
|--------------|--|------------------------|-----------------------------|---------------------|------|
| 6            | EMPLOYMENT AND PAYROLL   |                        |                             |                     |      |
|              | Include:   |                        |                             |                     |      |
|              | <ul> <li>Full- and part-time employees working at this establishment whose payroll was rep<br/>Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the En<br/>(EIN) shown in the mailing address or corrected in 2.</li> </ul>  | oorted or<br>aployer l | n Internal i<br>dentificati | Revenue<br>on Numbe | er   |
|              | Exclude:   |                        |                             |                     |      |
|              | • Full- or part-time leased employees whose payroll was filed under an employee lea  | asing cor              | npany's E                   | IN.                 |      |
|              | • Temporary staffing obtained from a staffing service.   | N/1 =                  | rk "X"                      | 2002                |      |
|              | For further clarification, see information sheet(s).   |                        | None                        | Number              |      |
|              | A. Number of employees for pay period including March 12   | . 0320                 |                             |                     |      |
|              |  |                        |                             | 2002                |      |
|              | <b>B.</b> Payroll before deductions (Exclude employer's cost for fringe benefits.)   | Mark "X"<br>if None    | \$ Mil.                     | Thou.               | Dol. |
|              |  |                        |                             |                     |      |
|              | 1. Annual payroll  | , 🗀                    |                             |                     |      |
|              | 2. First quarter payroll (January-March, 2002)   | , 🗆                    |                             |                     |      |
| Ø            | LEASED EMPLOYMENT AND PAYROLL  |                        |                             |                     |      |
|              | <ul> <li>A. Did this establishment have any full- or part-time leased employees whose payroll we leasing company's EIN?</li> <li>Exclude:         <ul> <li>Temporary staffing obtained from a staffing service.</li> <li>Contractors, subcontractors, or independent contractors.</li> </ul> </li> </ul> | as filed               | under an e                  | employee            |      |
|              | Purchased or managed services, such as janitorial, guard, or landscape services.   |                        |                             |                     |      |
|              | <ul> <li>Professional or technical services purchased from another firm, such as software programming, engineering, or accounting services.</li> </ul>   | consulti               | ng, compl                   | ıter                |      |
|              | • Employees already reported in <b>6</b> .   |                        |                             |                     |      |
|              | For further clarification, see information sheet(s).   |                        |                             |                     |      |
|              | To further claimcation, see information sheet(s).  |                        |                             |                     |      |
|              | 0241   |                        |                             |                     |      |
|              | 0242 No - Go to <b>1</b>   |                        | rk "X"<br>None              | 2002<br>Number      |      |
|              |  |                        |                             | Number              |      |
|              | B. Number of leased employees for pay period including March 12  | 0370                   |                             |                     |      |
|              | C. Payroll for leased employees before deductions (Exclude employer's cost for fringe  |                        |                             | 2002                |      |
|              | benefits.)   |                        | \$ Mil.                     | Thou.               | Dol. |
|              | 1. Annual payroll for leased employees   | 0350                   |                             |                     |      |
|              |  | Mark "X"               |                             | 2002                |      |
|              |  | if None                | \$ Mil.                     | Thou.               | Dol. |
|              | 2. First quarter payroll for leased employees (January-March, 2002)  | , 🗆                    |                             |                     |      |
| 8-           | Not Applicable.  |                        |                             |                     |      |
|              | ——————————————————————————————————————   |                        |                             |                     |      |
|              |  |                        |                             |                     |      |
|              |  |                        |                             |                     |      |
|              |  |                        |                             |                     |      |

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|    | VENTORIES  |              |                |          |             |              |        |                     |          |                |          |    |
|----|--|--------------|----------------|----------|-------------|--------------|--------|---------------------|----------|----------------|----------|----|
| (R | eport inventories using ge                         | nerally acc  | epted          | l accou  | nting prac  | ctices.)     |        |                     |          |                |          |    |
| A. | . Did this establishment ha                        | ive invento  | ries a         | t the e  | nd of 200   | 1 or 2002?   |        |                     |          |                |          |    |
|    | O486 Yes - Go to line                              | : B          |                |          |             |              |        |                     |          |                |          |    |
|    | <sub>0487</sub>                                    |              |                |          |             |              |        |                     |          |                |          |    |
| В. | Were inventories of this                           | establishme  | ent su         | ıbject t | o the Last  | -in, First-o | ut (LI | FO) method o        | f valua  | tion?          |          |    |
|    | O481 Yes - Use the s                               | um of LIFO   | amo            | unt (E2  | ?) plus the | LIFO rese    | rve (E | 1) for comple       | ting lin | nes C and I    | D2.      |    |
|    | No - Complete                                      | only lines ( | C and          | D1.      |             |              |        |                     |          |                |          |    |
|    |  | Ma           | rk "X"         |          | End of      | 2002         |        | Mark "X"            |          | End of         | 2001     |    |
|    |  |              | Vone           | \$ Bil.  | Mil.        | Thou.        | Dol.   | if None             | \$ Bil.  | Mil.           | Thou.    | Do |
| C. | . Total inventories<br>(Report the total value of  |              |                |          |             |              |        |                     |          |                |          |    |
|    | merchandise inventories establishment owned)       |              |                |          |             |              |        | 0470                |          |                |          |    |
| D. | . Of the value on line C rep                       | oort:        |                |          |             |              |        |                     |          |                |          |    |
|    | 1. Amount not subject to LIFO costing              | O 0464       |                |          |             |              |        | 0474                |          |                |          |    |
|    | 2. Amount subject to LIF                           | ÷0           |                |          |             |              |        |                     |          |                |          |    |
| _  | costing (gross)                                    | • • 0465     |                |          |             |              |        | 0475                |          |                |          |    |
| E. | Of the value on line D2 report:                    |              |                |          |             |              |        |                     |          |                |          |    |
|    | <b>1.</b> Amount of LIFO reserve                   | 0466         |                |          |             |              |        | 0476                |          |                |          |    |
|    | 2. Amount of LIFO value (net)                      | 0467         |                |          |             |              |        | 0477                |          |                |          |    |
| No | ote - The sum of lines D1 a                        | and D2 sho   | uld e          | qual lir | e C. The    | sum of lin   | es E1  | and E2 shoul        | d equa   | Il line D2.    |          |    |
|    | VENTORY VALUATION ethods of valuation for inv      |              | + ah           | inat ta  | LIFO cost   | ing at the   | and a  | £ 2002              |          |                |          |    |
| (U | Ising the inventory value re                       | eported in ( | <b>o</b> , lin | ne D1 a  | bove, rep   | ort the      |        |                     |          | F d f          | 2002     |    |
|    | eakdown of the value for e<br>ethods shown below.) | end of 2002  | acco           | ording   | to the inve | entory valu  | ıation | Mark "X"<br>if None | \$ Bil.  | End of<br>Mil. | Thou.    | Do |
| Α. | First-in, First-out (FIFO).                        |              |                |          |             |              |        | . 0491              |          |                |          |    |
| В. | Average cost                                       |              |                |          |             |              |        | . 0492              |          |                |          |    |
| C. | . Standard cost                                    |              |                |          |             |              |        | . 0493              |          |                | <u> </u> |    |
| D. | Other methods - Specify                            | 7            |                |          |             |              |        |                     |          |                |          |    |
|    | 0895   |              |                |          |             |              |        | 0494                |          |                |          |    |
|    |  |              |                |          |             |              |        |                     |          |                |          |    |



| 1 age  |
|--|
| If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.  |
| 15 SELECTED EXPENSES   |
| Mark "X"         2002           if None         \$ Bil.         Mil.         Thou.         Dol.  |
| A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.)  |
| <b>B.</b> Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.)                                     |
| C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system? |
| 0441 ☐ Yes   |
| 0442   |
| 0443 Do not know   |
| 16-17 Not Applicable.  |
| A. KIND OF BUSINESS Principal kind of business in 2002 (Mark "X" only ONE box.)  |
| 421 610 00 18 Electrical apparatus and equipment, wiring supplies, and construction materials, including industrial controls   |
| 421 620 00 16 Electric household appliances, including home audio and video equipment  |
| 421 690 10 19 Communications equipment and supplies  |
| 421 690 20 17 Other electronic parts and equipment, including blank tapes, compact discs, and computer diskettes   |
| 421 720 00 15 Plumbing and heating equipment and supplies, including the sale of gas appliances and water heaters  |
| 421 710 00 25 Hardware, including hand tools, bolts, nuts, and fasteners   |
| 421 990 41 19 Prerecorded compact discs, audio tapes, and phonograph records   |
| 421 990 42 18 Prerecorded video discs, video tapes, and video cassettes  |
| 421 430 11 13 Computers and peripheral equipment sold for resale   |
| 421 430 12 12 Computers and peripheral equipment sold for end use  |
| 421 430 20 12 Packaged computer software   |
| 421 830 30 24 General-purpose industrial machinery   |
| 771 000 23 17 Construction contracting - Specify   |
|  |
|  |
| 771 000 00 14 U Other kind of business - Specify   |
| 0701   |
|  |
|  |



| Form | WH-4                  | 211    | Page 0  | )<br>- |
|------|-----------------------|--------|---|--------|
| 18   | Princip               | al typ | OPERATION see of operation in 2002 solvenly ONE box.)   |        |
|      |                       |        | Merchant wholesaler, buying and selling on own account  |        |
| 0600 | 12                    |        | Importer  |        |
|      | 13                    |        | Exporter  | 1      |
|      | 11                    |        | Merchant wholesale distributor or jobber  |        |
|      | 14                    |        | Own-brand importer and marketer   |        |
|      | 20                    |        | Manufacturers' sales branch or office   |        |
|      |                       |        | Agent, broker, or commission merchant   |        |
|      | 41                    |        | Auction company   |        |
|      | 42                    |        | Broker, representing buyers and sellers   |        |
|      | 43                    |        | Commission merchant   |        |
|      | 44                    |        | Import agent  |        |
|      | 45                    |        | Export agent  |        |
|      | 46                    |        | Manufacturers' agent  |        |
|      | 49                    |        | Electronic market - business to business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis |        |
|      | 77                    |        | Other broker or agent - Specify   |        |
|      |                       |        |   |        |
| 0601 |                       |        |   |        |
| •    |                       |        | CUSTOMER eral business practice, did this establishment sell to household consumers and individual users in 2002?   |        |
|      |                       |        | Yes   |        |
|      | 0251                  |        |   | 1      |
|      | 0252<br><b>R</b> Wei  |        | No % or more of this establishment's sales to retailers/wholesalers for resale in 2002?   |        |
|      |                       |        | Yes   | 1      |
|      | 0256                  |        | No  | 1      |
|      | 0257<br><b>C.</b> Did |        | establishment require proof of business or professional license from new customers in 2002?   |        |
|      | 0276                  |        | Yes   |        |
|      | 0277                  |        | No  |        |
|      |                       |        | CONTINUE WITH <b>©</b> ON PAGE 7  |        |

| CLA  |                | OF CUSTOMER - Continued  |      |                           |          |
|------|----------------|--|------|---------------------------|----------|
|      |                |  |      | 2002                      | <u>_</u> |
| D.   | Estim<br>custo | ate the percentage of this establishment's total sales (reported in <b>4</b> , line A) by class of mer. (Circle all that apply and then report percentages for the items circled.)   |      | ole pe<br>sales<br>receip | a        |
|      | 1.             | Household consumers and individual users   |      |                           |          |
|      | <b>2.</b> [    | Export sales   |      |                           |          |
|      | <b>3.</b> i    | Retailers for resale   |      |                           |          |
|      | <b>4</b> . \   | Wholesale establishments for resale  |      |                           |          |
|      | <b>5</b> . i   | Repair shops for use in repair work  |      |                           |          |
|      | <b>6.</b> 1    | Manufacturing and mining industrial users for use as input goods in production   |      |                           |          |
|      | <b>7.</b> i    | Restaurants, hotels, food services, and contract feeding   |      |                           |          |
|      | <b>8.</b> I    | Businesses for end use in their own operation, not for resale or production  |      |                           |          |
|      | <b>9.</b> [    | Building contractors, heavy construction, and special trade contractors  |      |                           |          |
|      | 10. l          | Farmers for use in farm production   |      |                           |          |
|      | 11. (          | Governmental bodies (federal, state, and local)  |      |                           |          |
|      | <b>12</b> . (  | Other - <i>Specify</i>   |      |                           |          |
|      |                |  |      |                           |          |
|      |                | 0272 TOTAL   | 1    | 0 (                       | _<br>ว   |
| Prir | ncipal         | O OF SELLING<br>method of selling in 2002<br>" only ONE box.)  |      |                           |          |
| 0751 |                | Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic commerce (selling goods or facilitating the sale of goods or facilitating the goods of goods or facilitating the go | onic | mea                       | r        |
| 0752 | Ш              | Store or display showroom (selling from a fixed or permanent location with physical displays of p merchandise and/or from a counter)   | rice | d                         |          |
| 0753 |                | Warehouse or office (including telephone/fax orders or outside sales representatives)  |      |                           |          |
| 0754 |                | Mail order   |      |                           |          |
| 0755 |                | Home shopping via television   |      |                           |          |
| 0750 |                | Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house plan, or temporary kiosk sales)  | , pa | rty                       |          |
| 0756 |                | Vending machines   |      |                           |          |
| 0756 |                |  |      |                           |          |
|      |                | Other - Specify  |      |                           |          |

| 01111 1111 12110 |  |                       |         |      |                              |      | ı ug   | , 0 0 |
|------------------|--|-----------------------|---------|------|------------------------------|------|--------|-------|
|                  |  |                       |         |      | 2002                         |      |        |       |
| HOW TO<br>REPORT |  |                       |         |      | es are accep<br>ollars OR pe | •    |        |       |
| PERCENTS         |  |                       | \$ Bil. | Mil. | Thou.                        | Dol. | Percer | nt    |
|                  | If figure is <b>38.76%</b> of total sales: | Report whole percents |         |      |                              |      | 3      | 9     |

| 2  | DETA |
|----|------|
| ш- | DLIA |

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report sales by commodity group, either as a dollar figure or as a whole percent of total sales reported in ②, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

|      | TENCEIVIS above. Do not combine data for two or more lines.                                      | _     |                             |          |                     |        |                 |  |  |
|------|--|-------|-----------------------------|----------|---------------------|--------|-----------------|--|--|
|      |  | Cen-  |                             | Estimate | 2002<br>es are acce | ptable |                 |  |  |
|      | Description of sales, shipments, receipts, or revenue  | sus   | Report dollars OR percents. |          |                     |        |                 |  |  |
| 0723 |  | 0720  | \$ Bil.                     | Mil.     | Thou.               | Dol.   | Percent<br>0722 |  |  |
| 1.   | Electrical apparatus and equipment   |       |                             |          |                     |        |                 |  |  |
|      | a. Power and distribution transformers   | 11411 |                             |          |                     |        |                 |  |  |
|      | <b>b.</b> Switchgear and switchboard apparatus   | 11412 |                             |          |                     |        |                 |  |  |
|      | <b>c.</b> Motors and generators, including motor-generator sets                                  | 11413 |                             |          |                     |        |                 |  |  |
|      | d. Conduit, raceway, and fittings  | 11414 |                             |          |                     |        |                 |  |  |
|      | e. Electric light bulbs  | 11415 |                             |          |                     |        |                 |  |  |
|      | f. Interior wiring, excluding conduit  | 11416 |                             |          | -                   |        |                 |  |  |
|      | g. Exterior wiring and cables, excluding conduit   | 11417 |                             |          |                     |        |                 |  |  |
|      | h. Lighting fixtures   | 11418 |                             |          |                     |        |                 |  |  |
|      | i. Industrial controls   | 11419 | ,                           |          |                     |        |                 |  |  |
|      | j. Other electrical apparatus and equipment, including fuses and lightning rods                  | 11421 |                             |          |                     |        |                 |  |  |
|      | k. Sum lines 1a through 1j   | 11400 |                             |          | 1 1                 |        |                 |  |  |
| 2.   | Electric household appliances, including gas clothes dryers                                      |       |                             |          |                     |        |                 |  |  |
|      | <b>a.</b> Televisions  | 11511 |                             |          |                     |        |                 |  |  |
|      | <b>b.</b> Radios, stereos, tape players, and CD players  | 11512 |                             |          |                     |        |                 |  |  |
|      | c. VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles | 11513 |                             |          |                     |        |                 |  |  |
|      | <b>d.</b> Electric household ranges and ovens  | 11514 |                             |          |                     |        |                 |  |  |
|      | e. Household refrigerators and freezers  | 11515 |                             |          |                     |        |                 |  |  |
|      | f. Electric household washing machines and dryers, including gas clothes dryers                  | 11516 |                             |          |                     |        |                 |  |  |
|      | diodilos diyoto  | 11310 |                             |          |                     |        |                 |  |  |

CONTINUE WITH 2 ON PAGE 9



| _          | DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued                                     |       |         |          |                             |      |         |
|------------|--|-------|---------|----------|-----------------------------|------|---------|
|            |  | Cen-  |         | F-4:     | 2002                        |      |         |
|            | Description of sales, shipments, receipts, or revenue  | sus   |         |          | es are acce<br>Iollars OR p | •    |         |
|            |  | use   | \$ Bil. | Mil.     | Thou.                       | Dol. | Percent |
| 0723       |  | 0720  | 0721    |          |                             |      | 0722    |
| 2.         | Electric household appliances, including gas clothes dryers - Continued                          |       |         |          |                             |      |         |
|            | g. Household vacuum cleaners and sewing machines   | 11517 |         |          |                             |      |         |
|            | <b>h.</b> Other electric household appliances, including dishwashers, toasters                   |       |         |          |                             |      |         |
|            | and fans   | 11518 |         |          |                             |      |         |
|            | i. Sum lines 2a through 2h   | 11500 | I       |          |                             |      |         |
| 3.         | Electronic parts and equipment, including computer components                                    |       |         |          |                             |      |         |
|            | a. Integrated circuits   | 11612 |         |          |                             |      |         |
|            |  | 11012 |         |          |                             |      |         |
|            | <b>b.</b> Capacitors and resistors   | 11613 |         |          |                             |      |         |
|            | c. Semiconductors  | 11615 |         |          |                             |      |         |
|            | <b>d.</b> Electronic connectors and other passive electronic parts                               | 11616 |         |          |                             |      |         |
|            | e. Other electronic parts and equipment  | 11618 |         |          |                             |      |         |
|            |  | 11010 |         |          |                             |      |         |
|            | f. Sum lines 3a through 3e   | 11600 |         |          |                             |      |         |
| 4.         | New computer equipment, excluding computer components  | 10920 |         |          |                             |      |         |
| 5.         | Packaged computer software, including game software and cartridges .                             | 10950 |         |          |                             |      |         |
| 6.         | Communications equipment and supplies  |       |         |          |                             |      |         |
|            | <b>a.</b> Telephones   | 11651 |         |          |                             |      |         |
|            | <b>b.</b> Other communications equipment   | 11652 |         |          |                             |      |         |
|            |  |       |         |          |                             |      |         |
|            | c. Sum lines 6a and 6b   | 11650 |         |          |                             |      |         |
| <b>7</b> . | Prerecorded compact discs (CDs), audio tapes, and phonograph records                             | 13130 |         |          |                             |      |         |
| 8.         | Prerecorded video tapes, and digital video discs (DVDs)  | 13140 | ·       |          |                             |      |         |
| 9.         | Office equipment, excluding computers  | 10900 |         |          |                             |      |         |
| 10         | Diversity and business beating annium at and available including an                              |       |         |          |                             |      |         |
| 10.        | Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters | 11800 |         |          |                             |      |         |
| 11.        | Forced-air heating and air-conditioning equipment and supplies                                   | 11900 | _       | <u> </u> |                             |      |         |
| 12         | Refrigeration equipment and supplies, including commercial                                       |       |         |          |                             |      |         |
|            | refrigerators  | 12000 |         |          |                             |      |         |
| 13.        | General-purpose industrial machinery, equipment, and parts                                       | 12320 |         |          |                             |      |         |
| 14.        | Materials handling machinery, equipment, and parts   | 12340 |         |          |                             |      |         |
|            | Hardware, including hand tools, bolts, nuts, and fasteners                                       |       |         |          |                             |      |         |

|           |  | Cen- Fetima        |   | 2002     |         |                |       |     |      |
|-----------|--|--------------------|---|----------|---------|----------------|-------|-----|------|
|           | Description of sales, shipments, receipts, or revenue  | sus<br>use         | Estimates are acceptable. Report dollars OR percents. |          |         |                |       |     |      |
| 0723      |  |                    | \$ Bil.   | Mil.     | TI      | iou.           | Dol.  | Per | cent |
|           | Miscellaneous commodities - Specify  |                    |   |          |         |                |       |     |      |
|           |  |                    |   |          |         |                |       |     |      |
|           | a  | 19811              |   |          |         | _              |       |     |      |
|           | b  | 19812              |   |          |         |                |       |     |      |
|           | c.   | 19813              |   |          |         |                |       |     |      |
| 7         | Rental and operating lease receipts  | 10040              |   |          |         |                |       |     |      |
|           |  | 19940              |   |          |         |                |       |     |      |
| 18.       | Service receipts and labor charges, including installed parts  |                    |   |          |         |                |       |     |      |
|           | a. Labor charges for repair work   | 19701              |   |          |         |                |       |     |      |
|           | <b>b.</b> Parts installed in repair work   | 19702              |   |          |         |                |       |     |      |
|           | c. Other service receipts and labor charges - Specify →  |                    |   |          |         |                |       |     |      |
|           | , and the second se |                    |   |          |         |                |       |     |      |
|           |  | 19703              |   |          |         | _              |       |     |      |
|           | d. Sum lines 18a through 18c   | 19700              |   |          |         |                |       |     |      |
| 9.        | Receipts for service contracts   | 19720              |   |          |         |                |       |     |      |
| 20.       | Receipts for installing equipment  | 19740              |   |          |         |                |       |     |      |
|           |  |                    |   |          |         |                |       | 1   | 0 0  |
| 21.<br>23 | <b>TOTAL</b> (Should equal <b>4</b> ), line A if reporting in dollars.)  | 19990              |   |          |         |                |       |     |      |
| <u></u>   | SHIPPING AND HANDLING  |                    |   |          |         |                |       |     |      |
|           | <b>A.</b> Did this establishment have any receipts from customers for shipping a                               | and h              | andlina   | of mara  | handi   | aa in          | 20022 |     |      |
|           |  | and n              | anding  | or merci | iiaiiui | 3 <b>C</b> III | 2002: |     |      |
|           |  | Yes - Go to line B |   |          |         |                |       |     |      |
|           | No - Go to 3 Estimates are acceptable \$Bil. Mil. Thou.  |                    |   |          |         | Dol            |       |     |      |
|           | B. Receipts of this establishment from customers for shipping and handling                                     | ng of              | 0985  |          |         |                |       |     |      |
|           | merchandise  |                    |   |          |         |                |       |     |      |
|           | merchandise  | eport              | ed in <b>4</b> ,                                      | line A)  | ?       |                |       |     |      |
|           |  | eport              | ed in <b>4</b> ,                                      | line A)  | ?       |                |       |     |      |
|           | C. Are receipts for shipping and handling included in sales and receipts (r                                    | report             | ed in <b>4</b> ,                                      | line A)  | ?       |                |       |     |      |
| 250       | C. Are receipts for shipping and handling included in sales and receipts (r                                    | report             | ed in <b>4</b> ,                                      | line A)  | ?       |                |       |     |      |

| Form WH-42119  |                    |  |                    | Page 11  |
|--|--------------------|--|--------------------|--|
| If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.  |                    |  |                    |  |
| SPECIAL INQUIRIES  |                    |  |                    |  |
| A. EMPLOYMENT BY PRIMARY FUNCTION  |                    |  |                    |  |
| (List the number of employees reported in <b>3</b> , line A and <b>7</b> , line B by the employee's primary function.)                           | Cen-<br>sus<br>use | Number of IRS 941<br>employees reported in<br><b>3</b> , line A by primary<br>function | Cen-<br>sus<br>use | Number of leased employees reported in <b>2</b> , line B by primary function |
| <b>1.</b> Selling  | 1131               |  | 1141               |  |
| 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers                                 | 1132               |  | 1142               |  |
| 3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees | 1133               |  | 1143               |  |
| <b>4.</b> Packaging  | 1135               |  | 1145               |  |
| <ol> <li>Production, including employees who manufacture products<br/>from raw materials or semi-finished products (Report</li> </ol>            |                    |  | 1140               |  |
| 'knockdown' assembly employees on line 6 below.)   | 1136               |  | 1146               |  |
| <b>6.</b> 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products       | 1134               |  | 1144               |  |
| 7. Other - Specify 7   |                    |  |                    |  |
| 0837   | 1137               |  | 1147               |  |
| 8. TOTAL   | 1138               |  | 1148               |  |
|  |                    | (Total should<br>equal <b>6</b> , line A)  |                    | (Total should<br>equal <b>⑦</b> , line B)                                    |
| B. PERCENT OF DROP SHIPPED SALES   |                    |  |                    |  |
| Percentage of sales (reported in <b>4</b> ), line A) that were drop shipped a  | and di             | d not enter this   |                    | Whole percent of sales and receipts  |
| establishment  |                    |  |                    | .1111 %  |
| Not Applicable.  |                    |  |                    |  |
|  |                    |  |                    |  |
|  |                    |  |                    |  |
|  |                    |  |                    | <del>ر</del><br>د  |
|  |                    |  |                    | 771011   |
|  |                    |  |                    | 101  |
|  |                    |  |                    |  |



**CONTINUE ON PAGE 12** 

| . 0 | WII 42110   |   |   | Page 12  |
|-----|---|---|---|--|
| 28  | ESTABLISHMENT ACTIVITIES  |   |   |  |
|     | A. Indicate activities that were performed by this establishment or were company during 2002.<br>(Mark "X" ALL that apply.) | e performed for the                               | his establishmen  | t by another   |
|     |   | This activity was performed by this establishment | This activity was performed for this establishment by another company | This activity was not provided by this establishment |
|     | 1. Product Development  |   | another company   |  |
|     | a. Product design/engineering   | 0921  | 0941  | 0961   |
|     | <b>b.</b> Materials fabrication/processing/assembly/blending  | 0922  | 0942  | 0962   |
|     | 2. Order Fulfillment  |   |   |  |
|     | a. Bundling or kitting (combining multiple items into a prepackaged product)  | 0923  | 0943  | 0963   |
|     | <b>b.</b> Pick and pack (taking goods from inventory and packaging them to fill orders)                                     | 0924  | 0944  | 0964   |
|     | c. Warehousing  | 0925  | 0945  | 0965   |
|     | d. Breaking bulk (reducing large shipments into smaller portions for customers)   | 0926  | 0946  | 0966   |
|     | e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)                  | 0927  | 0947  | 0967   |
|     | <b>f.</b> Long distance delivery (beyond local areas and commercial zones)  | 0928  | 0948  | 0968   |
|     | g. Less than truckload  | 0929  | 0949  | 0969   |
|     | 3. Other Services   |   |   |  |
|     | a. Customs brokerage (providing the services of a licensed customs broker)  | 0930  | 0950  | 0970   |
|     | <b>b.</b> Logistics consulting (providing advice and expertise)   | 0931  | 0951  | 0971   |
|     | c. Processing of returned merchandise   | 0932  | 0952  | 0972   |
|     | <b>B.</b> During 2002 did this establishment:   |   |   |  |
|     | 1. Manage inventory owned by this establishment AND held at this  | location?   | <sub>0936</sub>   | <sub>0937</sub>                                      |
|     | 2. Manage inventory owned by this establishment BUT held at a cu location?  | stomer's<br>                                      | <sub>0956</sub>   | <sub>0957</sub>                                      |
|     | 3. Manage inventory owned by another company BUT held at this I   | ocation?  | <sub>0976</sub>   | <sub>0977</sub>                                      |
|     | 4. Manage inventory owned by another company AND held somew at this location?   | here other than                                   | <sub>0994</sub>   | <sub>0995</sub>                                      |
|     |   |   |   |  |

| If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.  |   |  |  |  |
|--|---|--|--|--|
| OPERATIONAL STATUS Activity that best describes this establishment's status at the er (Mark "X" only ONE box.)   | nd of 2002                                    |  |  |  |
| 0011 In operation 0014 Ceased operation - Give date at right Month Day   |   |  |  |  |
| Temporarily or on seasonally inactive  Sold or leased to anoth of the control of  | D enter new                                   |  |  |  |
| 0060 Name of new owner or operator   | D061 Employer Identification Number           |  |  |  |
|  | Enter EIN of new owner (9 digits) —           |  |  |  |
| 0062 Mailing address (number and street, P.O. Box, etc.)   |   |  |  |  |
|  |   |  |  |  |
| 0063 City, town, village, etc.   | 0064 State 0065 ZIP Code                      |  |  |  |
|  |   |  |  |  |
|  |   |  |  |  |
| 30 CERTIFICATION - This report is substantially accurate and was   | prepared in accordance with the instructions. |  |  |  |
| Is the time period covered by this report a calendar year?   | Month Year Month Year                         |  |  |  |
| 0078 ☐ Yes 0079 ☐ No - Enter time period covered—  | 0070 0071                                     |  |  |  |
| 0072 Name of person to contact regarding this report 0073  | Title   |  |  |  |
|  |   |  |  |  |
| Telephone Control Cont | Fax O075 Number -                             |  |  |  |
| 0076 Internet e-mail address   | Date Month Day Year                           |  |  |  |
|  | completed 0069                                |  |  |  |
| Thank you for completing your 20   | 02 Economic Census form                       |  |  |  |

Thank you for completing your 2002 Economic Census form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.