U.S. DEPARTMENT OF Economics and Statistics A U.S. CENSUS BUREAU FORM WH-42103	Administration 2002 ECONOMIC CEN MOTOR VEHICLE PARTS AND	
DUE DATE FEBRUARY 12, 2003 Mail your completed form to: U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001	WH-42103	TCOPY
Please read the accompanying information sheet(s) before answering the questions. Need help or have questions about filling out this form? Visit our Web site at	INFORMATI DO NOT USE	ON COL TO REPORT
<i>Call</i> 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday. - <i>OR</i> - <i>Write</i> to the address above.	DO NOT OPE	
Include your 11-digit Census File Number (CFN) printed in the mailing address.	(Please correct any errors	s in this mailing address.)
of Census Bureau informa files are immune from leg. • Use blue or black ink. • Do not use pencil. • Place an "X" inside the box. The reporting unit for this	 PORT IS CONFIDENTIAL. It may be seen only by tion and may be used only for statistical purposes. al process. Please center numbers in their respective boxes. Do not put slashes through 0 or 7. form is an establishment. An establishment is g ted or where services or industrial operations are p 	Examples: 0 1 2 3 4 5 6 7 8 9 generally a single physical location
1 MONTHS IN OPERATION	ration during 2002 (If none, mark "X" and go to 😨.	Mark "X" 2002 if None Number of months
2 EMPLOYER IDENTIFICATIO		he same as the one used for this
0021 Yes 0022	No - Enter current EIN (9 digits) —	→ 0025 -
 3 PHYSICAL LOCATION A. Is this establishment's (P.O. box and rural rou 	physical location the same as shown in the mailing ite addresses are not physical locations.)	g address?
₀₀₃₁ Yes	0035 Number and street	
0032 No - Enter physic location	cal→ 0036 City, town, village, etc.	0037 State 0038 ZIP Code -
	hysically located inside the legal boundaries of the	
C. Type of municipality w	→ No legal boundaries /here this establishment is physically located	0044 📙 Do not know
0046 City, village, or b		0048 Other or do not know

Form	n W	H-42	210	3															Pag
			_		Dollar	figure	es sho	ould be	e rounc	ded to)			Mark "X if None			200 /iil.	2 Thou.	
	RE	W TO PORT	Ē		thous	ands	of do	llars.						_	φ Dii.		1	0 2	
	-	URE SURE			-				28.79:			Report		▶ ∐ □					
					lf a va	lue is	"0" (c	or less	than \$	500.00):	Report							
4	SA	LES,	SHI	PMENTS	, RECEI	PTS, C	DR RE	VENU	E					Mark "X	"		200)2	
	Α.	cond	lucte	ed for ot	hers. In	clude	shipp	ing an	nd hand	dling cl	harges	of busine s. Exclud	e	if None		N	∕lil.	Thou.	C
	В.	Did t	this e	establish	ment er	arn co	mmis	sions	for the	sale o	f merc	chandise	?						
		1121		Yes - G	o to line	e C													
		1121		No - Go											[200	12	
		1122	_	N0 - 00	to inte	L									\$ Bil.	N	ліі.	Thou.	
	C.	Gros <i>line J</i>	ss se A.)	lling val	ie of bu	isines:	s conc 	ducted	on a c 	ommis 	ssion l	basis (Ind 	clude or	1 • 1123					_
	D.	Com	miss	sions rec	eived o	n tran	sactio	ns rep	orted c	on line	С.			• 1124					
	Ε.	ls thi	is th	e only e	stablish	ment o	of this	s firm?											
		0907		Yes - C	io to 🖸														
		0908		No - Ga	to line	F											Mark ")		002
	F	Perce	ent (of produ	nte sold	hy thi	ie eeta	ahlishr	nent m	anufar	otured	or mine	d in the	United S	States		if Non	e Per	cent
	••	by y	our	compar	y or its	subsi	idiarie	s		• • •						1125			
														Mark "X			200)2	
	G	Valu	o of	domesti	o tranef	ore to	other	oetab	lichmor	nte wit	hin ve	our comp		if None	\$ Bil.		/lil.	Thou.	
	U.													₉₅					
5	E-C	OMN	ЛER	CE SALE	S, SHIP	MENT	S, RE	CEIPT	s, or r	(EVEN	UE								
	Α.	Did t	this e	establish	ment ha	ave ar	ny e-co	omme	rce sale	es and	/or op	erating r	eceipts	in 2002? by the bu	(E-con	nmero	ce sale	es and	feal
		are r	nego	tiated, o	ver an l	nterne	ət, Ext	ranet,	Electro	onic Da	ata Inte	erchange	e (EDI) n	etwork, e on sheet(electro	nic m	ail, or	other o	nlin
		0181		Yes - G	o to line	e B													
		0182		No - Go	to 6										[200	12	
	-				-		atin a	****	to of th	ia aata	blichr	mont /Inc	luda		E	stima		acceptal	ole
	в.	e-coi sellir	mme ng va	erce sale alue of b	s and/ol usiness	r oper cond	ating ucted	receip for ot	ts in 🕢 hers. In), line / nclude	A. Incl shippi	ment (Inc ude the ing and I x.)	gross handling) • • 0185	\$ Bil.	N	/lil.	Thou.	
	С.	Did t	this (establish	ment h	ave ar	וy EDI	sales	and/or	opera	ting re	eceipts d	uring 20	002?					
		0191		Yes - G	o to line	e D													
		0192		No - Go	to 🙃														
	D.		e thi ne B	s establi	-	s EDI	sales	and/o	r operat	ting re	eceipts	include	d with e	-comme	rce sal	es an	d ope	rating re	ceip
		0196		Yes															
				No															
		0197		NO															

6	mber (CFŃ) from the mailing address. EMPLOYMENT AND PAYROLL	
V		
	 Include: Full- and part-time employees working at this establishment whose payroll was reported on Internal Reven Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Nu (EIN) shown in the mailing address or corrected in 2. 	ue mber
	Exclude:	
	• Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.	
	Temporary staffing obtained from a staffing service.	
	Mark "X" 20	-
	For further clarification, see information sheet(s). if None Num	IDel
	A. Number of employees for pay period including March 12	
	B. Payroll before deductions (Exclude employer's cost for fringe benefits.) Mark "X" 2002 if None \$ Mil. The	ou. I
		1
	1. Annual payroll	
	2. First quarter payroll (January-March, 2002)	
0	LEASED EMPLOYMENT AND PAYROLL	
-	A. Did this establishment have any full- or part-time leased employees whose payroll was filed under an employ leasing company's EIN?	yee
	Exclude:	
	• Temporary staffing obtained from a staffing service.	
	• Contractors, subcontractors, or independent contractors.	
	• Purchased or managed services, such as janitorial, guard, or landscape services.	
	 Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services. 	
	• Employees already reported in 6.	
	For further clarification, see information sheet(s).	
	10241 Ves - Go to line B	
	Mark "X" 20	02
	0242 No - Go to 🛈 if None Num	nber
	B. Number of leased employees for pay period including March 12	
	C. Payroll for leased employees before deductions (<i>Exclude employer's cost for fringe</i>	
	benefits.) \$ Mil. The	ou. I
	1. Annual payroll for leased employees	
	Mark "X" 2002	
	if None \$ Mil. The	ou. I
	2. First quarter payroll for leased employees (January-March, 2002)	
8	 2. First quarter payroll for leased employees (<i>January-March, 2002</i>)	

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А	. Did this establishment have in	nventories a	at the er	nd of 2001	l or 2002?							
	0486 Yes - Go to line B											
	0487 🛛 No - Go to 🔀											
В	. Were inventories of this estat	lishment s	ubject to	the Last	-in, First-o	ut (LIF	O) metł	nod o	f valua	tion?		
	0481 🔲 Yes - Use the sum of	of LIFO amo	ount (E2,) plus the	LIFO rese	rve (E1	1) for co	mple	ting lin	nes C and	D2.	
	0482 🔲 No - Complete only	lines C and	I D1.									
				End of	2002		• •			End o	f 2001	
		Mark "X' if None	\$ Bil.	Mil.	Thou.	Dol.		rk "X" None	\$ Bil.	Mil.	Thou.	Do
C	C. Total inventories (Report the total value of merchandise inventories the											
	establishment owned)	0460					0470					
D	. Of the value on line C report:											
	1. Amount not subject to LIFO costing.	0464					0474					
	2. Amount subject to LIFO		1		1 1					1 1	1 1	
	costing (gross)	0465					0475					
E	• Of the value on line D2 report:		-									
	1. Amount of LIFO reserve	0466					0476					
	2. Amount of LIFO value	0400					0476					
	(net)	0467					0477					
N	lote - The sum of lines D1 and [)2 should e	qual line	e C. The	sum of lin	es E1 a	and E2	shou	d equa	I line D2.		
	VENTORY VALUATION		-				_					
N	lethods of valuation for invento		-		-	end of	2002					
b	Using the inventory value repor reakdown of the value for end o	ted in ® , lii of 2002 acco	ne D1 al ording to	oove, repo the inve	ort the entory valu	ıation		rk "X"		End of	1	_
п	nethods shown below.)						ITT	Vone	\$ Bil.	Mil.	Thou.	Do
А	First-in, First-out (FIFO).						0491					_
В	Average cost						0492					
C	Standard cost						0493			I		
D	. Other methods - Specify 7											
	0895						0494					
	. TOTAL (Sum of lines A throu	ah D shou	ld equal	the value	reported	in 🕡.					1 1	

CONTINUE ON PAGE 5

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lf not shown, please Number (CFN) from t	enter your 11-digit Census File the mailing address.
SELECTED EXPEN	ISES Mark "X" 2002
	if None \$ Bil. Mil. Thou. Dol.
A. Operating experimentary experimentary of the second sec	enses (Include payroll. Exclude cost of goods sold and se.)
B. Purchases of n trade and cash	nerchandise for resale, net of returns, allowances, and discounts (Include amounts allowed for trade-ins.) 1160
C. For the value r Interchange (E	reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data DI) network, electronic mail, or other online system?
0441	
₀₄₄₂ No	
₀₄₄₃ Do no	ot know
16-17 Not Applicab	le.
 A. KIND OF BUSI Principal kind of b (Mark "X" only ON 	pusiness in 2002
0700 421 120 10 19	New motor vehicle parts, warehouse distributor, sold primarily to jobbers or other wholesalers
421 120 20 17	New motor vehicle parts, jobber, sold primarily to retailers and repair shops
421 140 10 23	Used motor vehicle parts and supplies dealer
441 310 50 26	Retail used automotive parts dealer
421 110 10 11	New and used automobiles and motorcycles
441 110 00 29	New and used motor vehicle dealer
421 110 30 17	Light trucks, 14,000 lb. or less
421 110 40 15	Medium trucks and tractors, 14,001 lb. to 33,000 lb.
421 110 50 12	Heavy trucks and road tractors, over 33,000 lb.
811 111 00 14	General motor vehicle repair shop
421 120 30 15	Petroleum products marketing equipment, including equipment used by gasoline service stations and bulk plants
421 130 00 19	Tires and tubes
422 690 20 23	Chemicals and allied products
421 830 30 24	General-purpose industrial machinery
336 211 00 11	Truck equipment distributor/upfitter primarily completing trucks by installing and assembling truck bodies and/or other equipment onto truck chassis
777 420 00 13	Truck equipment distributor primarily reselling equipment, parts, and accessories, with or without installation onto completed vehicles
771 000 00 14	□ Other kind of business - Specify →
0701	

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			OPERATION
			be of operation in 2002 In a constraint of the second
			Merchant wholesaler, buying and selling on own account
0600	12		Importer
	13		Exporter
	11		Merchant wholesale distributor or jobber
	14		Own-brand importer and marketer
	20		Manufacturers' sales branch or office
			Agent, broker, or commission merchant
	41		Auction company
	42		Broker, representing buyers and sellers
	43		Commission merchant
	44		Import agent
	45		Export agent
	46		Manufacturers' agent
	49		Electronic market - business to business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis
	77		Other broker or agent - <i>Specify</i>
0601			
1 9 c	LASS	OF C	CUSTOMER
4	4. As a	gen	eral business practice, did this establishment sell to household consumers and individual users in 2002?
	0251		Yes
	0252		No
B	B. Were	e 759	% or more of this establishment's sales to retailers/wholesalers for resale in 2002?
	0256		Yes
	0257		No
C	C. Did t	this e	establishment require proof of business or professional license from new customers in 2002?
	0276		Yes
	0277		No
			CONTINUE WITH 😨 ON PAGE 7

	nt sho ber	own, (CFN	please enter your 11-digit Census File) from the mailing address.		
Ð	CLAS	SS OF	CUSTOMER - Continued		
				2002	
	D . E	stima	te the percentage of this establishment's total sales (reported in (2), line A) by class of	Whole per of sales a receipts	and
	Cl		ner. (Circle all that apply and then report percentages for the items circled.)		%
	1	. н	ousehold consumers and individual users		%
	2	. E:	xport sales		
	3	. R	etailers for resale		%
	4	. v	/holesale establishments for resale		%
	5	. R	epair shops for use in repair work		%
	6	. v	lanufacturing and mining industrial users for use as input goods in production $_{0266}$		%
	7	. R	estaurants, hotels, food services, and contract feeding		%
	8	. в	usinesses for end use in their own operation, not for resale or production		%
	9	. в	uilding contractors, heavy construction, and special trade contractors		%
	1		armers for use in farm production		%
			overnmental bodies (federal, state, and local).		%
	•	2. 0	ther - Specify 7		
		80	74 0272		%
	1	3. Т	OTAL	1 0 0	%
-	Princ	cipal r	OF SELLING nethod of selling in 2002 <i>only ONE box.)</i>		
	0751		Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electr	onic mean	s)
	0752		Store or display showroom (selling from a fixed or permanent location with physical displays of p merchandise and/or from a counter)	oriced	
	0753		Narehouse or office (including telephone/fax orders or outside sales representatives)		
	0754		Mail order		
	0755		Home shopping via television		
	0756		Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house plan, or temporary kiosk sales)	, party	
	0756	ŀ			
	0756		/ending machines		
			Vending machines Dther - <i>Specify</i>		

							2002		
	HOW TO REPORT						es are acce ollars OR p		s.
	PERCENTS	If figure is 38.76% of total sales:	Report whole perce	nte	\$ Bil.	Mil.	Thou.	Dol.	Percer 3
22									
4	(Report sales by c Include the value from merchandise	, SHIPMENTS, RECEIPTS, OR RE ommodity group, either as a doll of merchandise marketed under under operating leases. See HO Do not combine data for two o	lar figure or as a whole p capital, finance, or full pa W TO REPORT DOLLAR	avou	t leases	s. and ren	tal receipt	s deriv	ved
							2002		
	Descript	on of sales, shipments, receipts, or r		Cen- sus			es are acce Iollars OR p	•	
	2000.191			use	\$ Bil.	Mil.	Thou.	Dol.	Perce
0723				0720	0721				0722
1.	New and rebuilt a supplies <i>(Report p</i>	utomotive parts and supplies, an parts installed in repair work on li	d trailer parts and ine 26b.)						
	a. Batteries			10211					
	b. Complete engi	nes		10212					
	c. Electrical engir	e parts, including ignition parts		10213					
	d. Brake parts, inc	cluding fluid and all disk and dru	m parts	10214					
	e. Exhaust system	n parts		10215					
	f. Automotive gla	155		10216					
	g. Hoses, belts, g	askets, and wiper blades		10217					
	h. Filters, includir	ng oil, air, gas, and transmission		10218					
	i. Engine parts, e	xcluding electrical parts		10219					
	j. Body parts and	l repair materials		10221					
	k. Suspension pa	rts, including shocks, struts, and	ball joints	10222					
	I. Automotive ac	cessories, excluding car stereos a	and CD players	10224					
	m. Other automot	ive parts and supplies		10223					
	n. Sum lines 1a	through 1m		10200					
2.	Used automotive	parts, accessories, and equipmen	nt	10240					
3.	Tires and tubes								
	a. New automobi	le tires and tubes		10311					
	b. Re-treaded and	l used automobile tires and repai	ir materials	10312					
		bus tires, including industrial, of		10313					
	d. Re-treaded and including indus	l used truck and bus tires and rep strial, off-road, and farm tractor t	pair materials, ires	10314					
	e. Sum lines 3a	through 3d		10300					

Nun	ot shown, please enter your 11-digit Census File ober (CFN) from the mailing address.						
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued						
	Description of sales, shipments, receipts, or revenue	Cen- sus use			2002 es are acce ollars OR p	•	
0723		0720	\$ Bil. 0721	Mil.	Thou.	Dol.	Percen
4.	Petroleum products marketing equipment	10250					
5.	Communications equipment and supplies	11650					
6.	Car stereos, tape players, and CD players	11512					
7.	New and used automobiles, motorcycles, and trailers	10100				_	
8.	Buses, campers, and motor homes	10120					
9.	Light trucks and truck bodies, 14,000 lb. or less, including vans and						
•	cargo vans	10130					
10.	Medium trucks, truck bodies, and tractors, 14,001 lb. to 33,000 lb	10140					
11.	Heavy trucks, truck bodies, trailers, and road tractors, more than 33,000 lb.	10150					
12.	Refined petroleum products, excluding liquefied petroleum (LP)	15400					
13.	Chemicals and allied products, including automotive fluids and additives	15330					
14.	Paint and paint supplies, including automotive paints	16000					
	Construction and mining machinery and equipment, including parts and						
	attachments	12100					
16.	Farm machinery, equipment, and parts	12200					
17.	Lawn and garden machinery, equipment, and parts	12220					
18.	General-purpose industrial machinery, equipment, and parts	12320					
19.	Electrical apparatus and equipment	11400					
20.	Electric household appliances, including gas clothes dryers	11500					
21.	Electronic parts and equipment, excluding communications equipment	11600					
22.	Hardware	11700					
23.	Flat iron and steel products	11120					
24.	Miscellaneous commodities - Specify						
					1 1		
	a	19811					
	b	19812					
	C	19813					
25.	Rental and operating lease receipts	19940					

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Description of sales, shipments, receipts, or revenue 2002 Use Estimates are acceptable. Report dollars OR percents. 7723 728 26. Service receipts and labor charges, including installed parts 729 a. Labor charges for repair work 1270 b. Parts installed in repair work 1270 c. Other service receipts and labor charges - Specify 7 1270 d. Sum lines 26a through 26c 12700 1277 12700 1278 12700 1279 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1270 12700 1280 12700 1290 1 1290 1 1290 1 1290 </th <th>22</th> <th>DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued								
Description of sales, shipments, receipts, or revenue Sustemation of soles, shipments. Report dollars OR percents. 0723 0721 Mil. Thou Dol. Percent 0723 0721 Mil. Thou Dol. Percent 0723 0721 Mil. Thou Dol. Percent 0724 0721 Mil. Thou Dol. Percent 0725 0721 1970 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 1000 10000 10000 10000 10000			Can							
a. Labor charges for repair work 1070 1070 1070 1070 b. Parts installed in repair work 1970 1970 1070 1070 c. Other service receipts and labor charges - Specify 7 1970 1970 1070 1070 d. Sum lines 26a through 26c 19700 19700 1070 1070 1070 27. Receipts for machine shop job work, including receipts for custom built, rebuilt, or repaired parts 19800 1070 1070 1070 28. TOTAL (Should equal ©, line A if reporting in dollars.) 19800 1070 1070 1070 28. TOTAL (Should equal ©, line A if reporting in dollars.) 19800 1070 1070 1070 28. TOTAL (Should equal ©, line A if reporting in dollars.) 19800 1070 1070 1070 29. Not Applicable. 19800 19800 1070 1070 1070 1070 39. Yes - Go to line B 19800 1070 19800 1070 1070 1070 1070 9. No - Go to To Shili. Mill. Thou. Dol. 1070 1070		Description of sales, shipments, receipts, or revenue	sus							
 26. Service receipts and labor charges, including installed parts a. Labor charges for repair work b. Parts installed in repair work c. Other service receipts and labor charges - Specify 7 d. Sum lines 26a through 26c isroal <l< th=""><th></th><th></th><th></th><th><u> </u></th><th>Mil.</th><th>Thou.</th><th>Dol.</th><th></th><th>cent</th><th></th></l<>				<u> </u>	Mil.	Thou.	Dol.		cent	
 a. Labor charges for repair work b. Parts installed in repair work c. Other service receipts and labor charges - Specify 7 isroa <		Service receipts and labor charges, including installed parts	0720	0721				0722		
b. Parts installed in repair work 19702 19702 c. Other service receipts and labor charges - Specify 7 19703 19703 d. Sum lines 26a through 26c 19700 19700 27. Receipts for machine shop job work, including receipts for custom built, rebuilt, or repaired parts 19900 1 0 28. TOTAL (Should equal (), line A if reporting in dollars.) 19990 1 0 0 28. TOTAL (Should equal (), line A if reporting in dollars.) 19990 1 0 0 28. TOTAL (Should equal (), line A if reporting in dollars.) 19990 1 0 0 29. Not Applicable. 202 SHIPPING AND HANDLING 2002 5 5 5 5 1 1 0 0 9980 9881 Yes - Go to line B 2002 5<	20.									
 c. Other service receipts and labor charges - Specify 7 Image: Image: Imag		a. Labor charges for repair work	19701					+		_
a 19703 19703 19704 10<		b. Parts installed in repair work	19702							
d. Sum lines 26a through 26c 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 10000 1000		c. Other service receipts and labor charges - Specify \overrightarrow{p}								
d. Sum lines 26a through 26c 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 19700 10000 1000			19703							
 27. Receipts for machine shop job work, including receipts for custom built, rebuilt, or repaired parts										_
rebuilt, or repaired parts 1000 28. TOTAL (Should equal), line A if reporting in dollars.) 19990 30. Not Applicable. 1000 32. Not Applicable. 1000 33. Not Applicable. 1000 34. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002? 1000 0981 Yes - Go to line B 0982 No - Go to ? B. Receipts of this establishment from customers for shipping and handling of merchandise		d. Sum lines 26a through 26c	19700							
 28. TOTAL (Should equal), line A if reporting in dollars.) Not Applicable. 29 SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002? 0981 Yes - Go to line B 0982 No - Go to ? B. Receipts of this establishment from customers for shipping and handling of merchandise	27.	Receipts for machine shop job work, including receipts for custom built,	10090							
 Not Applicable. SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002? 0981 Yes - Go to line B 0982 No - Go to 2 B. Receipts of this establishment from customers for shipping and handling of merchandise			19980					1	0 0	_
 SHIPPING AND HANDLING A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002? OB81 Yes - Go to line B OB82 No - Go to C B. Receipts of this establishment from customers for shipping and handling of merchandise	-		19990					'		
 A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002? 0981 Yes - Go to line B 0982 No - Go to B. Receipts of this establishment from customers for shipping and handling of merchandise	-	-								_
0981 Yes - Go to line B 0982 No - Go to To B. Receipts of this establishment from customers for shipping and handling of merchandise Estimates are acceptable \$ Bil. Mil. Thou. Dol. \$ C. Are receipts for shipping and handling included in sales and receipts (reported in Content of the set of the s	4	SHIPPING AND HANDLING								
0982 No - Go to 3 B. Receipts of this establishment from customers for shipping and handling of merchandise \$ Bil. Mil. Thou. Dol. C. Are receipts for shipping and handling included in sales and receipts (reported in 3, line A)? \$ Yes \$ No 0988 Yes \$ No \$ No		A. Did this establishment have any receipts from customers for shipping a	and h	andlin	g of mercl	nandise in	20027	>		
0982 No - Go to 3 B. Receipts of this establishment from customers for shipping and handling of merchandise		0981 Ves - Go to line B				20	000			
 B. Receipts of this establishment from customers for shipping and handling of merchandise C. Are receipts for shipping and handling included in sales and receipts (reported in @, line A)? OP88 Yes OP88 No 						20	102			
<pre>merchandise</pre>		₀₉₈₂ 🔲 No - <i>Go to</i> 😨			E	stimates ar	re acce	ptable		
0988 □ Yes 0989 □ No						1	1		Dol.	
0989 No		B. Receipts of this establishment from customers for shipping and handlin	ng of 	09	\$ Bil.	1	1		1	
		B. Receipts of this establishment from customers for shipping and handlin merchandise			\$ Bil.	Mil.	1		1	
		 B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 			\$ Bil.	Mil.	1		1	
		 B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 0988 Yes 			\$ Bil.	Mil.	1		1	
	25	 B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 0988 Yes 0989 No 			\$ Bil.	Mil.	1		1	
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	25	 B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 0988 Yes 0989 No 			\$ Bil.	Mil.	1		1	-
	25	 B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 0988 Yes 0989 No 			\$ Bil.	Mil.	1		1	
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	25	 B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 0988 Yes 0989 No 			\$ Bil.	Mil.	1		1	
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	25	 B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 0988 Yes 0989 No 			\$ Bil.	Mil.	1		1	
	2	 B. Receipts of this establishment from customers for shipping and handlin merchandise C. Are receipts for shipping and handling included in sales and receipts (r 0988 Yes 0989 No 			\$ Bil.	Mil.	1		1	

A EMPLOYMENT BY PRIMARY FUNCTION (List the number of employees reported in O , line A and O , line B by the employee's primary function.) 1. Selling		ber (CFN) from the mailing address.				
(List the number of employees reported in Q , line A and Q , line B Image: Construction of IRS 941 Construction of IRS 941 1. Selling. 1132 Image: Construction of IRS 941 Construction of IRS 941 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers 1132 1142 3. General support of other establishments in your company - including employees neared administrative, accounting, research, and other support of other establishments in your company - including employees on line 6 below. 1132 1142 4. Packaging 1135 1146 1144 5. Production, including employees who manufacture products from raw materials or semi-finished products (<i>Report</i> 'maker adminished (<i>Total should equal</i> Q, <i>line A</i>) 7. Other - Specify 7 1138 1140 1138 1134 1142 1139 1141 1142 1134 1144 1144						
by the employee's primary function.) Common propose for set of the approximation of the set of the set of the approximation of the set of the se	1					
1. Selling. 1131 1141 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers 1132 1142 3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees 1132 1142 4. Packaging 1135 1146 5. Production, including employees who manufacture products from raw materials or semi-finished products (<i>Report</i> 'incockdown' assembly employees on line 6 below.) 1135 1146 6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products. 1132 1144 7. Other - Specify 7 1132 1144 1144 8. TOTAL 1138 1144 1144 Cotal should equal ©, line A) that were drop shipped and did not enter this establishment		by the employee's primary function.)	Cen- sus	employees reported ir , line A by primary function	¹ sus	O , line B by prim
 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers		1. Selling	1131		1141	
including central administrative, accounting, research, and other support employees		 Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers 	1132		1142	
 4. Packaging		including central administrative, accounting, research, and	1			
 5. Production, including employees who manufacture products from raw materials or semi-finished products (<i>Report</i> '<i>knockdown' assembly employees on line 6 below.</i>). 6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products. 7. Other - Specify 7 8. TOTAL 8. TOTAL 98. PERCENT OF DROP SHIPPED SALES 		other support employees	1133		1143	
from raw materials or semi-finished products (<i>Report</i> <i>'knockdown' assembly employees on line 6 below.</i>)		4. Packaging	1135		1145	
designed for a single application or reassembly of completed products		from raw materials or semi-finished products (Report			1146	
0837 1137 1147 8. TOTAL 1138 1148 (Total should equal Q , line A) (Total should equal Q , line A) B. PERCENT OF DROP SHIPPED SALES 2002 Whole pe of sales receip 2002 Percentage of sales (reported in Q , line A) that were drop shipped and did not enter this establishment		designed for a single application or reassembly of comple	ted		1144	
0837 1137 1147 8. TOTAL 1138 1148 (Total should equal ③, line A) (Total should equal ④, line A) B. PERCENT OF DROP SHIPPED SALES 2002 Whole per of sales receip 2002 Percentage of sales (reported in ④, line A) that were drop shipped and did not enter this establishment .1111		7. Other - Specify				
(Total should equal ③ , line A) (Total should equal ④ , line A) (Total should equal ④ , line A) B. PERCENT OF DROP SHIPPED SALES 2002 Whole pe of sales receip Percentage of sales (reported in ④ , line A) that were drop shipped and did not enter this establishment		0837	1137		1147	
equal (), line A) equal (), line A) B. PERCENT OF DROP SHIPPED SALES 2002 Whole percentage of sales (reported in (), line A) that were drop shipped and did not enter this establishment		8. TOTAL	1138		1148	
Percentage of sales (reported in 4, line A) that were drop shipped and did not enter this establishment						(Total should equal 9 , line l
Percentage of sales (reported in 4 , line A) that were drop shipped and did not enter this establishment		3. PERCENT OF DROP SHIPPED SALES				
Percentage of sales (reported in 4), line A) that were drop shipped and did not enter this establishment						2002
Percentage of sales (reported in 4, line A) that were drop shipped and did not enter this establishment						Whole per
establishment						receipt
27 Not Applicable.						.1111
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Form WH-42103

28	ESTA	BLISHMENT ACTIVITIES			
	co	dicate activities that were performed by this establishment or were ompany during 2002. <i>Mark "X" ALL that apply.)</i>	e performed for t	his establishmen	t by another
			This activity was performed by this establishment	This activity was performed for this establishment by another company	This activity was not provided by this establishment
	1.	Product Development			
		a. Product design/engineering	0921	0941	0961
		b. Materials fabrication/processing/assembly/blending	0922	0942	0962
	2.	Order Fulfillment			
		a. Bundling or kitting (combining multiple items into a prepackaged product)	0923	0943	0963
		b. Pick and pack (taking goods from inventory and packaging them to fill orders)	0924	0944	0964
		c. Warehousing	0925	0945	0965
		d. Breaking bulk (reducing large shipments into smaller portions for customers)	0926	0946	0966
		e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)	0927	0947	0967
		f. Long distance delivery (beyond local areas and commercial zones)	0928	0948	0968
		g. Less than truckload	0929	0949	0969
	3.	Other Services			
		a. Customs brokerage (providing the services of a licensed customs broker)	0930	0950	0970
		b. Logistics consulting (providing advice and expertise)	0931	0951	0971
		c. Processing of returned merchandise	0932	0952	0972
	B. Du	uring 2002 did this establishment:			
	1.	Manage inventory owned by this establishment AND held at this	location?	₀₉₃₆	₀₉₃₇ No
	2.	Manage inventory owned by this establishment BUT held at a culocation?	stomer's •••••	₀₉₅₆	₀₉₅₇ 🛛 No
	3.	Manage inventory owned by another company BUT held at this I	ocation?	₀₉₇₆ Yes	₀₉₇₇ 🛛 No
	4.	Manage inventory owned by another company AND held somew at this location?	here other than	₀₉₉₄ 🗌 Yes	₀₉₉₅ 🗆 No

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Page 12

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		st describes th	nis estal	blishment's s	status at th	e end of 2	2002					
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		ig address (nun			UX, etc./							
	0063 City,	town, village, et	с.					0064 State	e 0065 ZI	P Code		
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Remarks	(Please us	e this space fo	r any ex	xpianations t	inat may be	e essentia	i in unae	erstanding	your re	eportea	data.)	
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