U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU

IN-51801

## **2002 ECONOMIC CENSUS DATA PROCESSING, HOSTING, AND RELATED SERVICES**

OMB No. 0607-0887: Approval Expires 09/30/2004

## **DUE DATE FEBRUARY 12, 2003**

Mail your completed form to: **U.S. CENSUS BUREAU** 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit our Web site at www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address

IN-51801

## INFORMATION COPY ONOT USE TO REPORT ONOT USE TO

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YOUR RESPONSE IS RE that receive this questions law, YOUR CENSUS REI of Census Bureau informa files are immune from leg	naire to answer <b>PORT IS CON</b> ation and may l	the question the fine the transfer that the first the transfer the tra	ns and return the report. It may be seen only by	to the U.S. persons sw	Cen: vorn	sus Bu to uph	reau. old th	By tl e co	ne sa nfide	me ntial	
Use blue or black ink.	• Please cente	r numbers ir	their respective boxes.	Examples	:						
Do not use pencil.	• Do not put s		•			4 0	2 4		_ ~	_	
Place an "X" inside the box.	•			X	0	1 2	3 4	5	6 7	8	9
The reporting unit for this where business is conductinformation sheet(s).	s form is an est ted or where s	ablishment. ervices or in	An <b>establishment</b> is g dustrial operations are p	jenerally a s performed.	ingle For f	physi urther	cal loc clarifi	catio	n, se	e	
1 MONTHS IN OPERATION						Mark			2002		
						if No	ne N	umbe	r of n	nonth	าร
Number of months in ope	eration during :	2002 (If none	mark "X" and go to 🖘	)	000	, $\square$					
- Italiasi of months in ope			- and go to <b>-</b>		. 000	_					
2 EMPLOYER IDENTIFICATI											
Is the Employer Identifica	tion Number (E	EIN) shown i	n the mailing address th	ie same as t	he o	ne use	d for	this	,		
establishment on its lates	st 2002 internal	Revenue Se	ervice Form 941, Employe	er's Quarter	iy Fe	derai	ax Ke	turn	<b>'</b>		
0021 Yes 0022	No - Ent	ter current E	IN (9 digits)	→ 0025		-					
3 PHYSICAL LOCATION  A. Is this establishment's (P.O. box and rural ro.)	ute addresses a	are not phys	ical locations.)	g address?							
	0035 Nun	nber and stree	et								
0031											
				1		=:= 0					
No - Enter physi	ical→ 0036 City	, town, village	e, etc.	0037 State	0038	ZIP Co	de				
location								-			ı
<b>B.</b> Is this establishment p	ohysically locat	ed inside the	e legal boundaries of the	city, town,	villa	ge, etc	.?				
<sub>0041</sub>	□ No	0043	No legal boundaries	0044		Do n	ot kno	w			
C. Type of municipality v	where this estal	olishment is	physically located								
			,								
0046 City, village, or l	borough	0047	Town or township	0048		Othe	r or do	o not	knov	N	

Form IN-51801 Page 2 2002 Mark "X" Dollar figures should be rounded to if None \$ Mil. Thou. Dol. HOW TO thousands of dollars. **REPORT** 0 2 **DOLLAR** If a figure is \$1,025,628.79: Report -**FIGURES** X If a value is "0" (or less than \$500.00): Report -SALES, SHIPMENTS, RECEIPTS, OR REVENUE 2002 Mark "X if None \$ Mil. Thou. Dol. E-COMMERCE SALES, SHIPMENTS, RECEIPTS, OR REVENUE A. Did this establishment have any e-commerce sales, receipts, and/or revenue in 2002? (E-commerce includes sales, receipts, and/or revenue from any transaction completed over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system. Transactions are agreements between buyers and sellers to transfer ownership of, or rights to use, goods or services. Payment for these goods or services may or may not be made online. Please see the information sheet(s) for further clarification.) ☐ Yes - Go to line B 2002 No - Go to 6 Estimates are acceptable \$ Mil. Thou. Dol. B. E-commerce sales, receipts, and/or revenue of this establishment (Include e-commerce **EMPLOYMENT AND PAYROLL** Include: Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 2. Exclude: Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN. Temporary staffing obtained from a staffing service. 2002 Mark "X if None Number For further clarification, see information sheet(s). 2002 Mark "X" if None Thou. Dol. **B.** Payroll before deductions (Exclude employer's cost for fringe benefits.) \$ Mil 



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	1 age 3													
If not shown, please Number (CFN) from t	enter your 11-digit Census File he mailing address.													
LEASED EMPLOYI	MENT AND PAYROLL													
<b>A.</b> Did this establi leasing compa	A. Did this establishment have any full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN?													
Exclude:														
<ul><li>Temporary</li></ul>	Temporary staffing obtained from a staffing service.													
• Contractors	, subcontractors, or independent contractors.													
Purchased or managed services, such as janitorial, guard, or landscape services.														
<ul> <li>Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.</li> </ul>														
• Employees already reported in <b>6</b> .														
For further clarification, see information sheet(s).														
Yes - Go to line B														
<sub>0242</sub>	Mark "X" 2002 Go to ๋█ if None Number													
0242 — 110 -	Number 1													
<b>B.</b> Number of lea	sed employees for pay period including March 12													
<b>C.</b> Payroll for leas fringe benefits	ed employees before deductions (Exclude employer's cost for 2002													
minge seneme	\$ Mil. Thou. Dol.													
<b>1.</b> Annual pay	roll for leased employees													
	Mark "X" 2002													
	if None \$ Mil. Thou. Dol.													
2. First quarte	r payroll for leased employees (January-March, 2002)													
8-17 Not Applicab	le.													
18 KIND OF BUSINES	S OR ACTIVITY													
•	usiness or activity in 2002													
(Mark "X" only ON														
0700	g, hosting, and related services													
514 210 00 14	Data processing service bureaus - providing data entry, image processing, database management, record conversion, and other computer processing services from central processing centers													
514 210 00 22	Business process management services - providing hardware and software to support, host, and manage a business process for clients, including human resources management, supply chain management, etc.													
514 210 00 30	Application service providers (ASPs) - providing computer applications to businesses and individuals on a pay-per-use or periodic fee basis over the Internet													
514 210 00 48	☐ Data storage services, including remote backup and storage of computer data													
514 210 00 55	Disaster recovery services - providing backup computer processing systems													
514 210 00 63	Web site hosting services													
514 210 00 71	Internet streaming services - providing media streaming services to Internet broadcasters and others on a contract basis													
514 191 00 17	☐ Internet service providers (ISPs) - providing clients with access to the Internet													
	CONTINUE WITH <b>©</b> ON PAGE 4													

Form	IN-51801							Page 4							
18	KIND OF BUSINES	SS O	R ACTIVITY - Continued												
	Data processir	ng, h	osting, and related services - Co	ntinued											
0700	514 199 20 15		Web search portals - primarily eng search the World Wide Web	aged in operating web sites	that enabl	e Internet	users	to							
	522 320 90 31		Credit and/or debit card processing	g services											
	777 518 01 15		Other data processing, hosting, and	d related services - Specify	?										
0701															
	Electronic sho	ppin	g, auctions, and markets												
	Electronic shopping, auctions, and markets  454 112 00 38														
	773 000 00 69		Business-to-business electronic ma	siness-to-business electronic markets - Specify goods or services											
0701															
	Other kind of I	busir	ness or activity												
	511 210 00 10		Software publishers, including dev	eloping and publishing or pu	ublishing o	nly, packa	ged s	software							
	773 000 00 85		Other type of publisher or Internet	content provider - Specify											
0701															
	541 513 00 45		Computer facilities management so customer's computer systems and	ervices - providing on-site m data processing facilities	anagemen	t and ope	ration	of							
	541 214 20 35		Payroll accounting services - collect paychecks, payroll reports, and tax	cting payroll-related informat filings	ion from c	lients and	gene	rating							
	773 000 00 10		Other kind of business or activity -	Specify 7											
0701															
19-	21 Not Applicab	le.													
						2002									
	ноw то					nates are a rt dollars O	•								
	REPORT PERCENTS				\$ Mil.	Thou.	Dol.	Percent							
	7 211021110		If figure is <b>38.76%</b> of total sales:	Report whole percents	1 1			3 9							
22	DETAIL OF SALES	S, SH	PMENTS, RECEIPTS, OR REVENUE			_									
	(Report receipts b REPORT DOLLAR receipts lines.)	y sou FIGL	urce either as a dollar figure or as a IRES on page 2 and HOW TO REPO	whole percent of total receip RT PERCENTS above. Do no	ots (reporte ot combine	ed in <b>4</b> ). data for t	See F wo o	IOW TO r more							
	procurement, syst	tems	t advice or testimony on technical m integration, and systems security. I s bundled with the design and devel	Exclude advice on issues rela	d software ated to bus	requireme siness stra	ents a itegy,	nd and							
	Line 2 - Include o software applicati		ning the structure and/or writing the	computer code necessary to	o create an	d/or imple	ement	i a							
	to the Internet. In accommodations	clude for v	g a customer's web site and related e for web site hosting with integration ariations in traffic use, consulting, content of the process refronts, shopping carts, order process	on: a secure and reliable site ustomization, and e-commer	, Internet of	connection	ns wit	ection h							
			CONTINUE WITH												

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## If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.



DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

- **Line 6** Include the provision of leased software applications from a centralized, hosted, and managed computing environment. Include for application service provisioning with integration: assimilation to systems and other applications of the client, consulting, and customization service.
- **Line 7** Include bundled service package that combines information-technology-intensive services with labor (manual or professional depending on the solution), machinery, and facilities to support, host, and manage a business process for a client.
- **Line 8** Include the provision of rack space within a secured facility for the placement of servers and enterprise platforms. The service includes space for the client's hardware and software, connection to the Internet or other communication networks, and routine monitoring of servers.
- **Line 10** Include the ongoing management and administration of data as an organizational resource such as data modeling, data mobilization, data mining, system architecture, etc.
- Line 11 Include sending audio and video data over the Internet or providing services associated with the storage, production (including encoding), and support of video and audio streaming over the Internet.
- **Line 12** Include other IT hosting or infrastructure provisioning services such as hosting client's application, processing client's data, and computer time sharing.
- **Line 13** Include managing and monitoring of a client's communication network (including hardware and software), providing security services, and providing day-to-day management of a client's computer system.
- **Line 14c** Include the provision of customer support in using or trouble-shooting the computer hardware and software.
- **Line 14f** Include providing standby computer equipment and duplicate software in a separate location enabling the client to resume and maintain routine computerized operations in the event of a disaster such as a fire or flood.
- Line 15b Include moving data from one storage device to another or from one file format to another.
- Line 20 Include training services for the use of computer hardware, software, networks, or other IT-related topic.
- **Line 22** Include providing a client with temporary or longer term computer systems experts to augment a client's own computer specialists.

			2002									
	Description of sales, shipments, receipts, or revenue	Cen- sus use			imates are a ort dollars C							
0700			\$ Mil.		Thou.	Dol.	Percent					
0723		0720	0721	_i			0722					
1.	Information technology (IT) technical consulting services	35000		·								
2.	Custom application design and development services											
	a. Web site design and development services	35051	-									
	<b>b.</b> Database design and development services	35052	+	-								
	<b>c.</b> Customization and integration of cross-industry applications	35053	-	-								
	<b>d.</b> Customization and integration of vertical-market applications	35054										
	e. Other custom application design and development services - Specify											
		35055										
	f. Sum lines 2a through 2e	35050										
3.	Network design and development services											
	a. Network security design and development services	35101		· 								
	<b>b.</b> Network design and development services, other than security	35102										
	c. Sum lines 3a and 3b	35100										

CONTINUE WITH 2 ON PAGE 6

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22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued													
	Cen- Estimates are acceptable.													
	Description of sales, shipments, receipts, or revenue	sus	Rep	ort dollars (	R per	cents.								
0723		0720	\$ Mil.	Thou.	Dol.	Percent 0722								
4.	Computer systems integration services	35153												
5.	Web site hosting services													
	a. Web site hosting services with integration of related applications	35201												
	<b>b.</b> Web site hosting services without integration of related applications	35202												
	c. Sum lines 5a and 5b	35200												
6.	Application service provisioning													
	<b>a.</b> Application service provisioning with integration services	35251												
	<b>b.</b> Application service provisioning without integration services	35252												
	c. Sum lines 6a and 6b	35250												
<b>7</b> .	Business process management services	55250												
	a. Financial	35301												
	<b>b.</b> Human resources													
	c. Supply chain management	35302												
		35303												
	d. Customer relations management	35304												
	e. Vertical markets	35305												
	f. Other - Specify													
		35306												
	g. Sum lines 7a through 7f	35300												
8.	Collocation services	32660												
9.	Data storage services	35350												
10.	Data management services	35400												
	Video and audio streaming services	32670												
	Other information technology (IT) infrastructure provisioning services - Specify													
12.	Carol information technology (11) infrastructure provisioning services - Specify													
		32680				. '								
13.	Information technology (IT) infrastructure (computer) and network management services	25450												
	management octvices	35450												



22 [	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued			0000		
		Cen-	Es	2002 timates are a		able.
	Description of sales, shipments, receipts, or revenue	sus use	Rep	ort dollars C	R per	ents.
723		0720	\$ Mil.	Thou.	Dol.	Percen
	nformation technology (IT) technical support services	0,20	072.			0722
	Software-related technical support services	35501				
		35501				
k	Hardware-related technical support services	35502				
C	Combined software and hardware technical support services	35503				
c	<b>I.</b> Auditing and assessing computer operations	35504				
E	Data recovery services	35505				
f	Disaster recovery services, business continuity services	35506				
		35506				
ć	Other information technology (IT) technical support services - Specify					
		35507				
_		33307				
ř	n. Sum lines 14a through 14g	35500				
15.	nformation and document transformation services					
ŧ	Laging and other data capture services	32691				
k	Data conversion and migration services	32692				
c	c. Sum lines 15a and 15b	32690				
1 <b>6</b> .	nternet access services					
	Narrowband	35551				
		35551				
k	Broadband	35552				
C	Sum lines 16a and 16b	35550				
<b>17.</b>	nternet telecommunication services - Specify					
_		32700				
18. F	Resale of computer hardware and software	35700				
1 <b>9</b> . F	Rental and leasing of computer hardware	35750				
<b>20</b> .	nformation technology (IT) related training services	35760				
	Data analysis services	35770				
<b>22</b> . (	Computer staff augmentation services	35780				

orm	IN-51801							Р	age 8					
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued													
	2002													
		able.												
	Description of sales, shipments, receipts, or revenue	use	\$ M		The		DR pero	Pero	ent					
723		0720	0721		111	Ju.	Boi.	0722	,0110					
			Ì											
23.	Management consulting services - Specify type of consulting work													
		36030												
24.	Sale of merchandise, excluding computer hardware and software - Specify													
		00040												
		39042												
25.	All other receipts - Specify if more than 10 percent of total receipts													
	, and the second se													
		39535												
26	TOTAL RECEIPTS - Sum of lines should equal <b>4</b> if reporting in dollars							1 (	0					
26. 23-	Not Applicable.	39690												
$\stackrel{\smile}{=}$	<u> </u>													
25	EXPORTS OF GOODS AND SERVICES <b>NOTE</b> - An export is a tangible or intangible product (i.e., good, license agreem													
	possessions). Products transferred to, sold to, or services performed for unaffili (i.e., foreign parent firms, subsidiaries, branches, etc.) are included. Products proforeign firms are excluded.  A. Did the receipts (reported in 4) include any amounts for exported goods or services.			ome	stic si	ubsid	diaries	of						
		JCI VICC	,											
	0911						2002							
	<sub>0912</sub> No				\$ N	/lil.	1	ou.	Dol.					
	<b>B.</b> Amount of receipts for exported goods or services		0	914										
26	SPECIAL INQUIRIES													
	SUPPORT SERVICES													
	Was this establishment primarily engaged in providing management, admini establishments of the same company (rather than for the general public or o	strativ	e, or s	upp	ort se	rvice	es to (	other						
	establishments of the same company trather than for the general public of o	tilei bi	1311163	3 111	1113/ 11	1 200	JZ:							
	0998													
	<sub>0999</sub>													
27-	Not Applicable.													

If n	ot sh	own, (CFN)	please enter you from the mailin	ır 11-d	digit ress	Census File	•											
29	OPEI Activ	RATIO	NAL STATUS at best describes t only ONE box.)				us at t	he end (	of 2002									
	0011	□ Ir	operation	0014		Ceased oper	ration	- Give d	ate at rig	ht _		0018	Month	Day	Year			
	0013	□ T	emporarily or easonally inactive	0015		Sold or leas - Give date name and n	at righ	t AND e	nter new	/		<b>→</b>						
		0060	Name of new owner	or ope	rator			0061	Employe	r Iden	ntification	Numbe	er					
										er EIN of new ner (9 digits)								
		0062	Mailing address (nur	mber aı	nd str	eet, P.O. Box,	etc.)				,,							
		0063 (	City, town, village, e	tc.							0064 State	e 0065 Z	IP Code					
														-				
Rem	narks	(Pleas	e use this space fo	or any	expl	anations that	t may l	be esser	ntial in ur	nders	standing	your r	eported	data.)				
30	CER	TIFICA	TION - This repor	t is sul	bstan	tially accurat	te and	was pre	pared in	acco	ordance	with th	e instru	ctions.				
Is the	e time	e perio	d covered by this	report	t a ca	lendar year?			Mont	th	Year			Month	Year			
0078	□ Y	'es	0079 No - E	Enter ti	ime p	period covere	ed <b>→</b>	FROM					TO 0071					
0072	Name (	of pers	on to contact regard	ling this	s repo	ort		0073 Tit					0071					
			Area code	,	Num	ber	Exte	ension			Ar	rea code	9	Num	ber			
	Telep	hone	0074		-				F	ax	0075			-				
0076 <b> </b>	nterne	t e-mai	l address								Date		Month	Day	Year			
										C	completed	d 90069		1				
			Thank you	for	COn	npleting	VOU	2002	Econ	om	ic Ce							
			PLEASE PHOTO															