## DUE DATE FEBRUARY 12, 2003

Mail your completed form to:
U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?
Visit our Web site at www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

FI-52451

YOUR RESPONSE IS REOUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ink.
- Do not use pencil.
- Place an "X" inside the box.
- Please center numbers in their respective boxes. Examples:
- Do not put slashes through 0 or 7 .

The reporting unit for this form is a consolidation of all your company's domestic establishments for the industry specified in the mailing address section. Establishments are generally single physical locations. Please update the pre-identified establishments for this industry in the locations of operations supplement. For further clarification, see information sheet(s).

HOW TO
REPORT
DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

If a figure is $\mathbf{\$ 1 , 0 2 5 , 6 2 8 . 7 9}$ :
If a value is " 0 " (or less than $\$ 500.00$ ):

| Mark "X" if None | 2002 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. | Dol. |
| Report $\longrightarrow \square$ |  | 1 | 026 |  |
| Report $\longrightarrow$ 区 |  |  |  |  |

(1)-3 Not Applicable.
(4) SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Refer to accompanying information sheet(s) for special instructions for this question.)

Revenue

| Mark "X" if None | 2002 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. | Dol. |
| $\square$ |  |  |  |  |

(5) E-COMMERCE SALES, SHIPMENTS, RECEIPTS, OR REVENUE
A. Did this reporting unit have any e-commerce sales, receipts, and/or revenue in 2002? (E-commerce includes sales, commissions, rents, or fees collected from any transaction completed over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system. Transactions are agreements between buyers and sellers to transfer ownership of, or rights to use, goods or services. Payment for these goods or services may or may not be made online. Please see the information sheet(s) for further clarification.)
0181Yes - Go to line B
$0182 \square$ No - Go to $\boldsymbol{\sigma}$
B. E-commerce sales, receipts, and/or revenue of this reporting unit (Include e-commerce sales, receipts, and/or revenue in 4. Exclude sales taxes.).

| 2002 |  |  |  |
| :--- | :---: | :---: | :---: |
| Estimates are acceptable |  |  |  |
| \$ Bil. | Mil. | Thou. | Dol. |
|  |  |  |  |
|  |  |  |  |

## 6 <br> EMPLOYMENT AND PAYROLL

## Include:

- Full- and part-time employees for this reporting unit whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return.


## Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.

For further clarification, see information sheet(s).

A. Number of employees for pay period including March 12 .

0320
B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll 0300
2. First quarter payroll (January-March, 2002) 0310

| Mark " ${ }^{\prime}$ if None | 2002 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. | Dol. |
| $\square$ |  |  |  |  |
| $\square$ |  |  |  |  |

(7) LEASED EMPLOYMENT AND PAYROLL
A. Did this reporting unit have any full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN?

## Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.
- Employees already reported in $\boldsymbol{6}$.

For further clarification, see information sheet(s).
0241Yes - Go to line B 0242No - Go to 18
B. Number of leased employees for pay period including March 12
12.

C. Payroll for leased employees before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll for leased employees

0350
2. First quarter payroll for leased employees (January-March, 2002)

| Mark "X" <br> if None | 2002 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. | Dol. |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

Not Applicable.
(18) KIND OF BUSINESS

Principal kind of business in 2002
(Mark "X" only ONE box.)
Direct insurance carrier
0700
$5241261014 \quad \square$
Property and casualty insurance carrier
$5241280055 \quad \square$ Warranty insurance carrier
$5241261030 \quad \square$ Workers' compensation insurance carrier
$5241269017 \square$ Surety, fidelity, and liability insurance carrier
$5241270015 \quad \square$ Title insurance carrier
$5241280030 \quad \square$ Other direct insurance carrier - Specify

0701

## Reinsurance carriers

$5241304012 \quad \square$ Property and casualty reinsurance carrier
$5241305019 \quad \square$ Surety, fidelity, and liability reinsurance carrier
$5241306017 \quad \square$ Title reinsurance carrier
$5241309029 \quad \square$ Other reinsurance carrier-Specify

0701 $\qquad$

## Other business activities

524210006Insurance agent or broker, not owned or operated by any insurance carrier
$5251900030 \quad \square$ Guaranty Association (fund)
$7750000015 \quad \square$ Other kind of business or activity - Specify

0701
19-21 Not Applicable.
$\square$

| HOW TO REPORT PERCENTS | If figure is $\mathbf{3 8 . 7 6 \%}$ of total sales： |  | 2002 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Estimates are acceptable． Report dollars OR percents． |  |  |  |  |
|  |  |  | \＄Bil． | Mil． | Thou． | Dol． | Percent |
|  |  | Report whole percents |  |  |  |  | 39 |

DETAIL OF SALES，SHIPMENTS，RECEIPTS，OR REVENUE
（Report sources of revenue for this reporting unit，either as a dollar figure or as a whole percent of total revenue （reported in 4）．See HOW TO REPORT DOLLAR FIGURES on page 1 and HOW TO REPORT PERCENTS above．Do not combine data for two or more lines．）

Net premiums earned：Please refer to the definition currently used by the National Association of Insurance Commissioners．

Description of sales，shipments，receipts，or revenue

1．Property and casualty direct insurance premiums earned－net
a．Fire insurance
b．Allied lines insurance
c．Multiple peril insurance
d．Crop－hail insurance
e．Ocean marine insurance
f．Inland marine insurance
g．Workers＇compensation insurance
h．Private passenger auto insurance，including no－fault，liability，and physical damage
i．Commercial auto insurance，including no－fault，liability，and physical damage
j．Aircraft insurance
k．Medical malpractice insurance
I．Product liability insurance
m．Other liability insurance
n．Warranty insurance
o．Surety and fidelity insurance
p．Mortgage guarantee insurance
q．Glass insurance
r．Burglary and theft insurance
s．Boiler and machinery insurance

| Cen－ sus use | 2002 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimates are acceptable． Report dollars OR percents． |  |  |  |  |
|  | \＄Bil． | Mil． | Thou． | Dol． | $$ |
| 0720 | 0721 |  |  |  |  |
| 50131 |  |  |  |  |  |
| 50132 |  |  |  |  |  |
| 50133 |  |  |  |  |  |
| 50134 |  |  |  |  |  |
| 50135 |  |  |  |  |  |
| 50136 |  |  |  |  |  |
| 50146 |  |  |  |  |  |
| 50137 |  |  |  |  |  |
| 50138 |  |  |  |  |  |
| 50139 |  |  |  |  |  |
| 50147 |  |  |  |  |  |
| 50141 |  |  |  |  |  |
| 50142 |  |  |  |  |  |
| 50143 |  |  |  |  |  |
| 50144 |  |  |  |  |  |
| 50145 |  |  |  |  |  |
| 50148 |  |  |  |  |  |
| 50149 |  |  |  |  |  |
| 50151 |  |  |  |  |  |

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue

0723

1. Property and casualty direct insurance premiums earned - net Continued
t. Nuclear insurance
u. All other property and casualty insurance
v. Sum lines 1a through 1 u
2. Title insurance premiums earned - net
3. Reinsurance premiums - assumed
a. Property and casualty
b. Surety
c. Title
d. Life
e. Health and medical
f. Accident
g. Other reinsurance

## h. Sum lines 3a through $\mathbf{3 g}$

4. Accident, health, and medical insurance premiums earned - net
5. Life insurance premiums earned - net
6. Annuity revenue, including considerations and annuity fund deposit
7. Other insurance premiums earned - net
8. Realized capital gains (losses) on investment accounts
9. Other investment income - net (Report rental revenue on line 10.)
10. Gross rents from real properties
11. Title search, title reconveyance, and title abstract service fees
12. Other revenue-Specify
13. TOTAL (Should equal 4 if reporting in dollars.)

## SPECIAL INQUIRIES

## A. OPERATING EXPENSES AND BENEFITS PAID (LOSSES)

(To be completed by insurance carriers and health plans ONLY.)
Report the benefits paid to policyholders (losses) and administrative expenses of providing insurance by this organization during 2002.

## INSTRUCTIONS FOR ADMINISTRATIVE EXPENSES

## Include:

- Commissions paid to salespersons on premiums and annuity considerations, including commissions and expense allowances on reinsurance assumed (net of commissions received on reinsurance ceded).
- Wages and salaries.
- Insurance taxes, licenses, and fees.
- Increase in loading on, and cost of collection in excess of loading on, deferred and uncollected premiums.
- Aggregate write-ins for deductions.
- Investment expenses, including investment taxes, licenses, and fees, depreciation on real estate and other invested assets. Assign real estate investment expenses to line 4 (all other activities); assign all other investment expenses according to the distribution of reserves.
- Other general insurance expenses.


## Exclude:

- Federal income taxes.

| 2002 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Activity | Census use | Benefits paid (losses) |  |  | $\begin{array}{\|l} \text { Cen- } \\ \text { sus } \\ \text { use } \end{array}$ | Administrative expenses |  |  |
|  |  | \$ Bil. | Mil. | Thou. |  | \$ Bil. | Mil. | Thou. |
| 1. Property and casualty insurance | 5006 |  |  |  | 5026 |  |  |  |
| 2. Property and casualty reinsurance | 5012 |  |  |  | 5032 |  |  |  |
| 3. Providing claims processing and other administrative services for other parties |  |  |  |  | 5023 |  |  |  |
| 4. All other activities (i.e., life, accident and health, and hospital and medical service plans, inluding reinsurance) | 5007 |  |  |  | 5027 |  |  |  |
| 5. TOTAL (Sum lines 1 through 4) | 5005 |  |  |  | 5025 |  |  |  |

B. NET PREMIUMS EARNED BY STATE

Report the net premiums earned by state for activities covered by this form. Estimates are acceptable. The total of this question should equal the sum of lines 1 through 7 (reported in (3).


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

SPECIAL INQUIRIES - Continued


SPECIAL INQUIRIES - Continued

| State | $\begin{array}{\|l\|} \text { Cen- } \\ \text { sus } \\ \text { use } \end{array}$ | 2002 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ Bil. | Mil. | Thou. | Dol. |
| 36. Ohio | 5136 |  |  |  |  |
| 37. Oklahoma | 5137 |  |  |  |  |
| 38. Oregon | 5138 |  |  |  |  |
| 39. Pennsylvania | 5139 |  |  |  |  |
| 40. Rhode Island | 5140 |  |  |  |  |
| 41. South Carolina | 5141 |  |  |  |  |
| 42. South Dakota | 5142 |  |  |  |  |
| 43. Tennessee | 5143 |  |  |  |  |
| 44. Texas | 5144 |  |  |  |  |
| 45. Utah | 5145 |  |  |  |  |
| 46. Vermont | 5146 |  |  |  |  |
| 47. Virginia | 5147 |  |  |  |  |
| 48. Washington | 5148 |  |  |  |  |
| 49. West Virginia | 5149 |  |  |  |  |
| 50. Wisconsin | 5150 |  |  |  |  |
| 51. Wyoming | 5151 |  |  |  |  |
| 52. TOTAL (Sum lines 1 through 51) | 5152 |  |  |  |  |

Not Applicable.
28 LOCATIONS OF OPERATION
A. Complete pre-identified locations of operation supplement (See attached pages.)
B. Complete additional locations of operation supplement (See attached pages.)
C. Number of locations

Include:

- All locations in operation or temporarily inactive in 3 A.
- All locations added in ஒ8B.

Exclude:

- All locations that have ceased operation or were sold.

Total number of locations currently in operation 6070

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.
Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.


