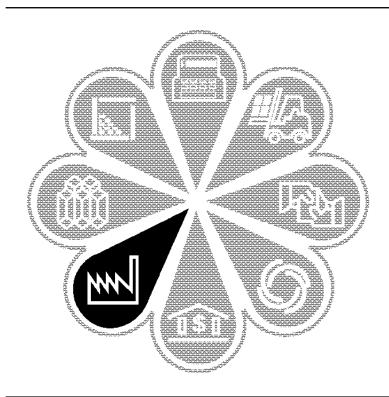
1992Census of Manufactures

MC92-I-38A

INDUSTRY SERIES

Search and Navigation Equipment and Engineering, Measuring, Controlling, and Optical Instruments

Industries 3812, 3821, 3822, 3823, 3824, 3825, 3826, 3827, and 3829



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Economics and Statistics Administration Everett M. Ehrlich, Under Secretary for Economic Affairs

BUREAU OF THE CENSUS Martha Farnsworth Riche, Director

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If you have any questions concerning the statistics in this report, call 301-457-4817.



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- · Census of Retail Trade
- · Census of Wholesale Trade
- · Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- · Census of Transportation, Communications, and Utilities
- · Census of Manufactures
- · Census of Mineral Industries
- · Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, financial, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Manufactures

GENERAL

This report, from the 1992 Census of Manufactures, is one of a series of 83 industry reports, each of which provides statistics for individual industries or groups of related industries. Additional separate reports will be issued for each State and the District of Columbia and for special subjects such as manufacturers' shipments to the federal government and concentration ratios in manufacturing.

The industry reports include such statistics as number of establishments, employment, payroll, value added by manufacture, cost of materials consumed, capital expenditures, product shipments, etc.

State reports present similar statistics for each State and its important metropolitan areas (MA's), counties, and places. Selected statistical totals for "all manufacturing" have been shown in the State reports for MA's with 250 employees or more and for counties and places with 500 employees or more.

The General Summary report contains industry, product class, and geographic area statistics summarized in one report. The introduction to the General Summary discusses, at greater length, many of the subjects described in this introduction. For example, the General Summary text discusses the relationship of value added by manufacture to national income by industry of origin, the changes in statistical concepts over the history of the censuses, and the valuation problems arising from intracompany transfers between manufacturing plants of a company and between manufacturing plants and sales offices and sales branches of a company.

SCOPE OF CENSUS AND DEFINITION OF **MANUFACTURING**

The 1992 Census of Manufactures covers all establishments with one paid employee or more primarily engaged in manufacturing as defined in the 1987 Standard Industrial Classification (SIC) Manual This is the system of industrial classification developed by experts on classification in Government and private industry under the guidance of the Office of Information and Regulatory Affairs, Office of

Management and Budget. This classification system is used by Government agencies as well as many organizations outside the Government.

The SIC Manual defines manufacturing as the mechanical or chemical transformation of substances or materials into new products. The assembly of component parts of products also is considered to be manufacturing if the resulting product is neither a structure nor other fixed improvement. These activities are usually carried on in plants, factories, or mills that characteristically use powerdriven machines and materials-handling equipment.

Manufacturing production is usually carried on for the wholesale market, for transfers to other plants of the same company, or to the order of industrial users rather than for direct sale to the household consumer. Some manufacturers in a few industries sell chiefly at retail to household consumers through the mail, through house-to-house routes, or through salespersons. Some activities of a service nature (enameling, engraving, etc.) are included in manufacturing when they are performed primarily for trade. They are considered nonmanufacturing when they are performed primarily to the order of the household consumer.

RELATIONSHIP BETWEEN ANNUAL SURVEY OF MANUFACTURES AND CENSUS OF **MANUFACTURES**

The Bureau of the Census conducts the annual survey of manufactures (ASM) in each of the 4 years between the censuses of manufactures. The ASM is a probability-based sample of approximately 62,000 establishments and collects the same industry statistics (employment, payroll, value of shipments, etc.) as the census of manufactures. In addition to collecting the information normally requested on the census form, the establishments in the ASM sample are requested to supply information on assets, capital expenditures, retirements, depreciation, rental payments, supplemental labor costs, costs of purchased services, and foreign content of materials consumed. Except for supplemental labor costs, the extra ASM items are collected only in census years.

ESTABLISHMENT BASIS OF REPORTING

The census of manufactures is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

location. The ASM also is conducted on an establishment basis, but separate reports are filed for just those establishments selected in the sample. Companies engaged in distinctly different lines of activity at one location are requested to submit separate reports if the plant records permit such a separation and if the activities are substantial in size.

In 1992, as in earlier years, a minimum size limit was set for inclusion of establishments in the census. All establishments employing one person or more at any time during the census year are included. The same size limitation has applied since 1947 in censuses and annual surveys of manufactures. In the 1939 and earlier censuses, establishments with less than \$5,000 value of products were excluded. The change in the minimum size limit in 1947 does not appreciably affect the historical comparability of the census figures except for data on number of establishments for a few industries. This report excludes information for separately operated administrative offices, warehouses, garages, and other auxiliary units that service manufacturing establishments of the same company (see Auxiliaries).

MANUFACTURING UNIVERSE AND CENSUS REPORT FORMS

The 1992 Census of Manufactures universe includes approximately 380,000 establishments. The amounts of information requested from manufacturing establishments were dependent upon a number of factors. The more important considerations were the size of the company and whether it was included in the annual survey of manufactures. The methods of obtaining information for the various subsets of the universe to arrive at the aggregate figures shown in the publication are described below:

1. Small single-establishment companies not sent a report form. In the 1992 Census of Manufactures, approximately 143,000 small single-establishment companies were excused from filing reports. Selection of these small establishments was done on an industryby-industry basis and was based on annual payroll and total shipments data as well as on the industry classification codes contained in the administrative records of Federal agencies. The cutoffs were selected so that these administrative-records cases would account for no more than 3 percent of the value of shipments for all manufacturing. Generally, all single-establishment companies with less than 5 employees were excused, while all establishments with more than 20 employees were mailed forms.

Information on the physical location of the establishment, as well as information on payrolls, receipts (shipments), and industry classification, was obtained from the administrative records of other Federal agencies under special arrangements, which safeguarded their confidentiality. Estimates of data for these small establishments were developed using industry averages in conjunction with the administrative information. The value of shipments and cost of materials

were not distributed among specific products and materials for these establishments but were included in the product and material "not specified by kind" (n.s.k.) categories.

The industry classification codes included in the administrative-records files were assigned on the basis of brief descriptions of the general activity of the establishment. As a result, an indeterminate number of establishments were erroneously coded at the four-digit SIC level. This was especially true whenever there was a relatively fine line of demarcation between industries or between manufacturing and nonmanufacturing activity.

Sometimes these administrative-records cases were only given a two- or three-digit SIC group. For the 1992 Census of Manufactures, these establishments were sent a separate classification form, which requested information on the products and services of the establishment. This form was used to code many of these establishments to the four-digit SIC level. Establishments that did not return the classification form were coded later to those four-digit SIC industries identified as "not elsewhere classified" (n.e.c.) within the given two- or three-digit industry groups.

As a result of these situations, a number of small establishments may have been misclassified by industry. However, such possible misclassification has no significant effect on the statistics other than on the number of companies and establishments.

The total establishment count for individual industries should be viewed as an approximation rather than a precise measurement. The counts for establishments with 20 employees or more are far more reliable than the count of total number of establishments.

- 2. **Establishments sent a report form.** The over 237,000 establishments covered in the mail canvass were divided into three groups:
 - a. ASM sample establishments. This group consisted of approximately 62,000 establishments covering all the units of large manufacturing establishments as well as a sample of the medium and smaller establishments. The probability of selection was proportionate to size (see Appendix B, Annual Survey of Manufactures).

In a census of manufactures year, the ASM report form (MA-1000) replaces the first page of the regular census form for those establishments included in the ASM. In addition to information on employment, payroll, and other items normally requested on the regular census form, establishments in the ASM sample were requested to supply information on assets, capital expenditures, retirements, depreciation, rental payments, supplemental labor costs, and costs of purchased services. See appendix A, section 2, for an explanation of these items.

The census part of the report form is 1 of approximately 200 versions containing product, material, and special inquiries. The diversity of manufacturing activities necessitated the use of these many forms to canvass the 459 manufacturing industries. Each form was developed for a group of related industries.

Appearing on each form was a list of products primary to the group of related industries as well as secondary products and miscellaneous services that establishments classified in these industries were likely to be performing. Respondents were requested to identify the products, the value of each product, and, in a large number of cases, the quantity of the product shipped during the survey year. Space also was provided for the respondent to describe products not specifically identified on the form.

The report form also contained a materials-consumed inquiry, which varied from form to form depending on the industries being canvassed. The respondents were asked to review a list of materials generally used in their production processes. From this list, each establishment was requested to identify those materials consumed during the survey year, the cost of each, and, in certain cases, the quantity consumed. Once again, space was provided for the respondent to describe significant material not identified on the form.

Finally, a wide variety of special inquiries was included to measure activities peculiar to a given industry, such as operations performed and equipment used.

- b. Large and medium establishments (non-ASM). Approximately 112,000 establishments were included in this group. A variable cutoff, based on administrative-records payroll data and determined on an industry-by-industry basis, was used to select those establishments that were to receive 1 of the approximately 200 census of manufactures regular forms. The first page, requesting establishment data for items such as employment and payroll, was standard but did not contain the detailed statistics included on the ASM form. The product, material, and special inquiry sections supplied were based on the historical industry classification of the establishment.
- c. Small single-establishment companies (non-ASM). This group consisted of approximately 63,000 establishments. For those industries where application of the variable cutoff for administrative-records cases resulted in a large number of small establishments being included in the mail canvass, an abbreviated or "short" form was used. These establishments received 1 of the approximately 80 versions of the short form, which requested summary product and

material data and totals but no details on employment, payrolls, cost of materials, inventories, and capital expenditures.

Use of the short form has no adverse effect on published totals for the industry statistics; the same data were collected on the short form as on the long form. However, detailed information on materials consumed was not collected on the short form; thus its use would increase the value of the n.s.k. categories.

AUXILIARIES

In this industry report, the data on employment and payroll are limited to operating manufacturing establishments. The census report form filed for auxiliaries (ES-9200) requested a description of the activity of the establishments serviced. However, the manufacturing auxiliaries were coded only to the two-digit major group of the establishments they served; whereas, the operating establishments were coded to a four-digit manufacturing industry. Data for the approximately 11,000 separately operated auxiliaries are included in the geographic area series and in a report issued as part of the 1992 Enterprise Statistics Survey.

Auxiliaries are establishments whose employees are primarily engaged in performing supporting services for other establishments of the same company, rather than for the general public or for other business firms. They can be at different locations from the establishments served or at the same location as one of those establishments but not operating as an integral part thereof and serving two establishments or more. Where auxiliary operations are conducted at the same location as the manufacturing operation and operate as an integral part thereof, they usually are included in the report for the operating manufacturing establishment.

Included in the broad category of auxiliaries are administrative offices. Employees in administrative offices are concerned with the general management of multiestablishment companies, i.e., with the general supervision and control of two units or more, such as manufacturing plants, mines, sales branches, or stores. The functions of these employees may include the following:

- 1. Program planning, including sales research and coordination of purchasing, production, and distribution
- 2. Company purchasing, including general contracts and purchasing methods
- 3. Company financial policy and accounting
- General engineering, including design of product machinery and equipment, and direction of engineering effort conducted at the individual operation locations
- 5. Company personnel matters
- 6. Legal and patent matters

Other types of auxiliaries serving the plants or central management of the company include purchasing offices, sales promotion offices, research and development organizations, etc.

INDUSTRY CLASSIFICATION OF ESTABLISH-MENTS

Each of the establishments covered in the census was classified in 1 of 459 manufacturing industries in accordance with the industry definitions in the 1987 SIC Manual. The 1987 edition of this manual represents a major revision for manufacturing industries from the 1972 edition and its 1977 supplement. Appendix A of the 1987 Manual notes the revisions in the four-digit industry levels between 1972/77 and 1987.

An industry is generally defined as a group of establishments producing the same product or a closely related group of products. The product groupings from which industry classifications are derived are based on considerations such as similarity of manufacturing processes, types of materials used, types of customers, and the like. The resulting group of establishments must be significant in terms of number, value added by manufacture, value of shipments, and number of employees. The system operates in such a way that the definitions progressively become narrower with successive additions of numerical digits. For 1992, there are 20 major groups (two-digit SIC), 139 industry groups (three-digit SIC), and 459 industries (four-digit SIC). This represents an expansion of four-digit industries from 452 in 1972/77 and a reduction of threedigit groups from 143 in 1972/77. Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. There are about 11,000 products identified by a seven-digit code. The seven-digit products are considered the primary products of the industry with the same four digits.

Accordingly, an establishment is usually classified in a particular industry on the basis of its major activity during a particular year, i.e., production of the products primary to that industry exceeds, in value, production of the products primary to any other single industry. In a few instances, however, the industry classification of an establishment is not only determined by the products it makes but also by the process employed in operations. Refining of nonferrous metals from ore or rolling and drawing of nonferrous metals (processes which involve heavy capitalization in specialized equipment) would be classified according to the process used during a census year. These establishments then would be "frozen" in that industry during the following ASM years.

In either a census or ASM year, establishments included in the ASM sample with certainty weight, other than those involved with heavily capitalized activities described above, are reclassified by industry only if the change in the primary activity from the prior year is significant or if the change has occurred for 2 successive years. This procedure prevents reclassification when there are minor shifts in product mix.

In ASM years, establishments included in the ASM sample with noncertainty weight are not shifted from one industry classification to another. They are retained in the industry where they were classified in the base census year (see Appendix B, Annual Survey of Manufactures). However, in the following census year, these ASM plants are allowed to shift from one industry to another.

The results of these rules covering the switching of plants from one industry classification to another are that, at the aggregate level, some industries comprise different mixes of establishments between survey years and establishment data for such industry statistics as employment and payroll may be tabulated in different industries between survey years. Hence, comparisons between prior-year and current-year published totals, particularly at the four-digit SIC level, should be viewed with caution. This is particularly true for the comparison between the data shown for a census year versus the data shown for the previous ASM year.

As previously noted, the small establishments that may have been misclassified by industry are usually administrative-records cases whose industry codes were assigned on the basis of incomplete descriptions of the general activity of the establishment. Such possible misclassifications have no significant effect on the statistics other than on the number of companies and establishments.

While some establishments produce only the primary products of the industry in which they are classified, all establishments of an industry rarely specialize to this extent. The industry statistics (employment, inventories, value added by manufacture, total value of shipments including resales and miscellaneous receipts, etc.) shown in tables 1a through 5a, therefore, reflect not only the primary activities of the establishments in that industry but also their secondary activities. The product statistics in table 6a represent the output of all establishments whether or not they are classified in the same industry as the product. For this reason, in relating the industry statistics, especially the value of shipments to the product statistics, the composition of the industry's output shown in table 5b should be considered.

The extent to which industry and product statistics may be matched with each other is measured by two ratios which are computed from the figures shown in table 5b. The first of these ratios, called the primary product specialization ratio, measures the proportion of product shipments (both primary and secondary) of the establishments classified in the industry represented by the primary products of those establishments. The second ratio, called the coverage ratio, is the proportion of primary products shipped by the establishments classified in the industry to total shipments of such products by all manufacturing establishments.

However, establishments making products falling into the same industry category may use a variety of processes and materials to produce them. Also, the same industry classification (based on end products) may include both establishments that are highly integrated and those that put only the finishing touches on an already highly fabricated item. For example, the refrigeration equipment industry includes instances of almost complete integration (production of the compressor, condensing unit, electric motor, casting, stamping of the case, and final assembly) all carried on at one plant. On the other hand, the condensing unit, the motor, and the case may be purchased and only assembled into the finished product.

In some instances, separate industry categories have been established for integrated and nonintegrated establishments. For other industries, the census provides separate statistics on the production of intermediate commodities made and used in the producing plant. For some industries characterized by many plants of the same company, separate figures on interplant transfers of products usually are shown.

Differences in the integration of production processes, types of operations, and alternatives in types of materials used should be considered when relating the industry statistics (employment, payrolls, value added, etc.) to the product and material data.

VALUE OF SHIPMENTS FOR THE INDUSTRY COMPARED WITH VALUE OF PRODUCT SHIPMENTS

This report shows value of shipments data for industries and products. In tables 1a through 5b, these data represent the total value of shipments of all establishments classified in a particular industry. The data include the shipments of the products classified in the industry (primary to the industry), products classified in other industries (secondary to the industry), and miscellaneous receipts (repair work, sale of scrap, research and development, installation receipts, and resales). Value of product shipments shown in table 6a represents the total value of all products shipped that are classified as primary to an industry.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the data for an individual establishment or company. However, the number of establishments classified in a specific industry is not considered a disclosure, so this information may be released even though other information is withheld.

The disclosure analysis for the industry statistics in tables 1a through 5a of this report is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed except for new capital expenditures. However, the suppressed data are included in higher-level totals. A separate disclosure analysis is performed for new capital expenditures that can be suppressed even though value of shipments data are publishable.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Manufactures may be obtained on computer diskette or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Manufacturing and Construction Division, Bureau of the Census, Washington, DC 20233.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- Not available. (NA)
- (NC) Not comparable.
- (S) Withheld because estimate did not meet publication standards.
- (X) Not applicable.
- (Z) Less than half the unit shown.
- Not elsewhere classified. n.e.c.
- Not specified by kind. n.s.k.
- pt. Part.
- Revised.
- SIC Standard Industrial Classification.

Other abbreviations, such as lb, gal, yd, doz, bbl, and s tons, are used in the customary sense.

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SIC's 357, 36-39	Bruce Goldhirsch	301-457-4817
Import/ export publications	Foreign Trade Division	301-457-3041
Industry analysis and forecasting	International Trade Administration	202-377-4356

Users' Guide for Locating Statistics in This Report by Table Number

For explanation of terms, see appendixes

			Four-dig	it industry :	statistics				/e-digit pro/ /en-digit pr		
Item	His- torical	Oper- ating ratios	By geo- graphic area	Sum- mary and supple- mental	By employ- ment size	By industry and product class specialization	Materials con- sumed by kind	Industry- product analysis	Product ship- ments	Product class by geo- graphic area	Historical product class
Number of companies	1a			3a					*6a		
Number of establishments	1a		2	3a	4	5a					
Employment and payroll: Number of employees Payroll Supplemental labor costs Production workers Production-worker hours Production-worker wages	1a 1a 1a 1a 1a	1b 1b 1b 1b 1b	2 2 2 2 2	3a 3a 3a 3a 3a 3a	4 4 4 4	5a 5a 5a 5a 5a					
Shipments, cost of materials, and value added: Value of shipments (four-digit)	1a 1a 1a	1b 1b 1b	2 2 2	3a 3a 3a 3a	4 4	5a 5a 5a	7	5b	6a 6a	6b	6 c
Inventories: Total, end of year By stage of fabrication	1a			3a 3a	4						
Capital expenditures, assets, rental payments, and purchased services: New capital expenditures. Used plant and equipment expenditures. Gross assets Depreciation Retirements of buildings and machinery. Rental payments Foreign content of materials consumed Purchased services.	1a		2	3b 3b 3b 3b 3b 3b 3c 3c	4	5 a					
Ratios: Specialization Coverage	1a 1a							5b 5b			

^{*}Number of companies with shipments of more than \$100 thousand.

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Description of Industries and Summary of Findings

This report shows 1992 Census of Manufactures statistics for establishments classified in each of the following industries:

SIC code and title

3812	Search and Navigation Equipment
3821	Laboratory Apparatus and Furniture
3822	Environmental Controls
3823	Process Control Instruments
3824	Fluid Meters and Counting Devices
3825	Instruments to Measure Electricity
3826	Analytical Instruments
3827	Optical Instruments and Lenses
3829	Measuring and Controlling Devices, N.E.O

The industry statistics (employment, payroll, cost of materials, value of shipments, inventories, etc.) are reported for each establishment as a whole. Aggregates of such data for an industry reflect not only the primary activities of the establishments but also their activities in the manufacture of secondary products as well as their miscellaneous activities (contract work on materials owned by others, repair work, etc.). This fact should be taken into account in comparing industry statistics (tables 1 through 5a) with product statistics (table 6) showing shipments by all industries of the primary products of the specified industry. The extent of the "product mix" is indicated in table 5b, which shows the value of primary and secondary products shipped by establishments classified in the specified industry and the value of primary products of the industry shipped as secondary products by establishments classified in other industries.

Establishment data were tabulated based on industry definitions included in the 1987 Standard Industrial Classification (SIC) Manual¹. The 1987 edition represents a major revision for manufacturing industries from the 1972 edition and its 1977 supplement. In addition to the 1987 SIC revision, changes were made to the product class (five-digit) and product code (seven-digit) categories. The

product class and product code comparability between the 1992 and 1987 censuses is shown in appendix C. This appendix presents, in tabular form, the linkage from 1992 to 1987, and 1987 to 1992.

All dollar figures included in this report are at prices current for the year specified and, therefore, unadjusted for changes in price levels. Consequently, when making comparisons to prior years, users should take into consideration the inflation that has occurred.

INDUSTRY 3812, SEARCH AND NAVIGATION EQUIPMENT

This industry is made up of establishments primarily engaged in manufacturing search, detection, navigation, guidance, aeronautical, and nautical systems and instruments. Important products of this industry are radar systems and equipment; sonar systems and equipment; navigation systems and equipment; countermeasures equipment; aircraft and missile control systems and equipment; flight and navigation sensors, transmitters, and display; gyroscopes; airframe equipment instruments; and speed, pitch, and roll navigational instruments and systems. Establishments primarily engaged in manufacturing aircraft engine instruments or meteorological systems and equipment, including weather tracking equipment, are classified in industry 3829. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3812, Search and Navigation Equipment, had employment of 255.0 thousand. The employment figure was 31 percent below the 369.4 thousand reported in 1987. Compared with 1991, employment decreased 9 percent. The 1991 data are based on the Census Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The leading States in employment in 1992 were California, Texas, New York, and Florida, accounting for approximately 51 percent of the industry's employment. These same States were the leaders in 1987 when they accounted for 53 percent of the industry's employment.

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

The total value of shipments for establishments classified in this industry was \$35.3 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3812 shipped \$30.0 billion of search and navigation equipment products considered primary to the industry, \$2.9 billion of secondary products, and had \$2.3 billion of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 91 percent (specialization ratio). In 1987, the specialization ratio was 89 percent.

Establishments in this industry also accounted for 87 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 90 percent.

The products primary to industry 3812, no matter in what industry they were produced, appear in table 6a and aggregate to \$34.4 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the search and navigation equipment industry amounted to \$10.1 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 4 percent of the total value of shipments.

INDUSTRY 3821, LABORATORY APPARATUS AND FURNITURE

This industry is made up of establishments primarily engaged in manufacturing laboratory apparatus and furniture. Important products of this industry include laboratory balances and scales, laboratory furnaces and ovens, laboratory centrifuges, and various components, parts, and accessories for laboratory apparatus. Laboratory instruments are classified elsewhere, generally in other industries of industry group 382. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3821, Laboratory Apparatus and Furniture, had employment of 17.7 thousand. The employment figure was 4 percent above the 17.1 thousand reported in 1987.

The leading States in employment in 1992 were California, Delaware, New Jersey, and Pennsylvania. This represents a shift from 1987 when California, New Jersey, Wisconsin, and Pennsylvania were the leading States.

The total value of shipments for establishments classified in this industry was \$2.1 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3821 shipped \$1.7 billion of laboratory apparatus and furniture products considered primary to the industry, \$277.5 million of secondary products, and had \$164.7 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 86 percent (specialization ratio). In 1987, the specialization ratio was 89 percent.

Establishments in this industry also accounted for 90 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 92 percent.

The products primary to industry 3821, no matter in what industry they were produced, appear in table 6a and aggregate to \$1.8 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the laboratory apparatus and furniture industry amounted to \$817.1 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 15 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 6 percent of the total value of shipments.

INDUSTRY 3822, ENVIRONMENTAL CONTROLS

This industry is made up of establishments primarily engaged in manufacturing temperature and related controls for heating and air-conditioning installations and refrigeration applications, which are electrically, electronically, or pneumatically actuated, and which measure and control variables such as temperature and humidity; and automatic regulators used as components of household appliances.

Establishments primarily engaged in manufacturing industrial process controls are classified in industry 3823; those manufacturing motor control switches are classified in industry 3625; those manufacturing switches for household appliances are classified in industry 3643; and those manufacturing appliance timers are classified in industry

3873. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3822, Environmental Controls, had employment of 25.0 thousand. The employment figure was 6 percent below the 26.5 thousand reported in 1987. Compared with 1991, employment increased 11 percent. The 1991 data are based on the Census Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The leading States in employment in 1992 were California, Illinois, Minnesota, and Ohio. These same States were the leaders in 1987.

The total value of shipments for establishments classified in this industry was \$2.6 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3822 shipped \$2.2 billion of environmental controls products considered primary to the industry, \$183.1 million of secondary products, and had \$261.9 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 92 percent (specialization ratio). In 1987, the specialization ratio also was 92 percent.

Establishments in this industry also accounted for 91 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 89 percent.

The products primary to industry 3822, no matter in what industry they were produced, appear in table 6a and aggregate to \$2.4 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the environmental control industry amounted to \$1.0 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 15 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 5 percent of the total value of shipments.

INDUSTRY 3823, PROCESS CONTROL INSTRUMENTS

This industry is made up of establishments primarily engaged in manufacturing industrial instruments and related products for measuring, displaying (indicating and/ or recording), transmitting, and controlling process variables in manufacturing, energy conversion, and public service utilities. These instruments operate mechanically, pneumatically, electronically, or electrically to measure process variables, such as temperature, humidity, pressure, vacuum, combustion, flow, level, viscosity, density, acidity, alkalinity, specific gravity, gas and liquid concentration, sequence, time interval, mechanical motion, and rotation, Establishments primarily engaged in manufacturing electrical integrating meters are classified in industry 3825; those manufacturing residential and commercial comfort controls are classified in industry 3822; those manufacturing all liquidin-glass and bimetal thermometers and glass hydrometers are classified in industry 3829; those manufacturing recorder charts are classified in industry group 275; and those manufacturing analytical and optical instruments are classified in industries 3826 and 3827. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3823, Process Control Instruments, had employment of 50.1 thousand. The employment figure was 6 percent below the 53.3 thousand reported in 1987.

The leading States in employment in 1992 were California, Pennsylvania, Ohio, and Massachusetts, accounting for approximately 47 percent of the industry's employment. This represents a shift from 1987 when Pennsylvania, California, Massachusetts, and Illinois accounted for approximately 46 percent of the industry's employment.

The total value of shipments for establishments classified in this industry was \$6.4 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3823 shipped \$5.3 billion of process control instrument products considered primary to the industry, \$403.3 million of secondary products, and had \$691.8 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 93 percent (specialization ratio). In 1987, the specialization ratio was 92 percent.

Establishments in this industry also accounted for 89 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 92 percent.

The products primary to industry 3823, no matter in what industry they were produced, appear in table 6a and aggregate to \$5.9 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the process control instruments industry amounted to \$2.1 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 15 percent of the total value of shipments.

INDUSTRY 3824, FLUID METERS AND COUNTING DEVICES

This industry is made up of establishments primarily engaged in manufacturing totalizing (registering) meters monitoring fluid flows, such as watermeters and gasmeters; and producers of mechanical and electromechanical counters and associated metering devices. Establishments primarily engaged in manufacturing electricity integrating meters and electronic frequency counters are classified in industry 3825, and those manufacturing industrial process instruments are classified in industry 2823. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3824, Fluid Meters and Counting Devices, had employment of 16.2 thousand. The employment figure was 60 percent above the 10.1 thousand reported in 1987.

The leading States in employment in 1992 were Illinois, Michigan, Pennsylvania, and Wisconsin. This represents a shift from 1987 when Pennsylvania, Connecticut, Wisconsin, and North Carolina were the leading States.

The total value of shipments for establishments classified in this industry was \$2.6 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3824 shipped \$2.4 billion of fluid meters and counting device products considered primary to the industry, \$175.0 million of secondary products, and had \$59.7 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary

and primary products shipped by establishments in this industry was 93 percent (specialization ratio). In 1987, the specialization ratio was 95 percent.

Establishments in this industry also accounted for 87 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 76 percent.

The products primary to industry 3824, no matter in what industry they were produced, appear in table 6a and aggregate to \$2.7 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the fluid meters and counting devices industry amounted to \$1.1 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 5 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 4 percent of the total value of shipments.

INDUSTRY 3825, INSTRUMENTS TO MEASURE ELECTRICITY

This industry is made up of establishments primarily engaged in manufacturing instruments for measuring the characteristics of electricity signals, such as voltmeters, ammeters, wattmeters, watt-hour meters, demand meters, and equipment for testing the electrical characteristics of electrical, radio, and communication circuits and of internal combustion engines. Establishments primarily engaged in the manufacturing of electronic checkout, monitoring, evaluating, and other electronic support equipment for electronic navigational, radar, and sonar systems are classified in industry 3812, and those manufacturing similar equipment for communication systems classified in industry group 366. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3825, Instruments to Measure Electricity, had employment of 68.7 thousand. The employment figure was 19 percent below the 85.2 thousand reported in 1987.

The leading States in employment in 1992 were California, Massachusetts, New York, and Oregon. These same States were the leaders in 1987.

The total value of shipments for establishments classified in this industry was \$8.9 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3825 shipped \$7.5 billion of electricity measurement instrument products considered primary to the industry, \$454.6 million of secondary products, and had \$924.6 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 94 percent (specialization ratio). In 1987, the specialization ratio was 95 percent.

Establishments in this industry also accounted for 93 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 92 percent.

The products primary to industry 3825, no matter in what industry they were produced, appear in table 6a and aggregate to \$8.1 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the electricity measurement instruments industry amounted to \$3.1 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 11 percent of the total value of shipments.

INDUSTRY 3826, ANALYTICAL INSTRUMENTS

This industry is made up of establishments primarily engaged in manufacturing laboratory instruments and instrument systems for chemical or physical analysis of the composition or concentration of samples of solid, fluid, gaseous, or composite material. Establishments primarily engaged in manufacturing instruments for monitoring and analyzing continuous samples from medical patients are classified in industry 3845, and from industrial process streams are classified in industry 3823. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3826, Analytical Instruments, had employment of 39.7 thousand. The employment figure was 27 percent above the 31.2 thousand reported in 1987. Compared with 1991, employment increased 7 percent. The 1991 data are based on the

Census Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The leading States in employment in 1992 were California, Massachusetts, Florida, and Texas, accounting for approximately 59 percent of the industry's employment. These same States were the leaders in 1987.

The total value of shipments for establishments classified in this industry was \$5.2 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3826 shipped \$4.2 billion of analytical instrument products considered primary to the industry, \$481.6 million of secondary products, and had \$502.5 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 90 percent (specialization ratio). In 1987, the specialization ratio was 87 percent.

Establishments in this industry also accounted for 83 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 90 percent.

The products primary to industry 3826, no matter in what industry they were produced, appear in table 6a and aggregate to \$5.1 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the analytical instrument industry amounted to \$2.2 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 8 percent of the total value of shipments.

INDUSTRY 3827, OPTICAL INSTRUMENTS AND LENSES

This industry is made up of establishments primarily engaged in manufacturing instruments and apparatus that measure an optical property and optically project, measure, or magnify an image, such as binoculars, microscopes, prisms, and lenses. Included are establishments primarily engaged in manufacturing optical sighting and fire control equipment. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3827, Measuring and Controlling Devices, N.E.C., had employment of 18.9 thousand. The employment figure was 6 percent below the 20.1 thousand reported in 1987. Compared with 1991, employment decreased 16 percent. The 1991 data are based on the Census Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The leading States in employment in 1992 were California, Massachusetts, Connecticut, and New York, accounting for approximately 62 percent of the industry's employment. This represents a shift from 1987 when California, Massachusetts, New Hampshire, and Connecticut were the leading States.

The total value of shipments for establishments classified in this industry was \$2.3 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3827 shipped \$1.9 billion of optical instrument and lense products considered primary to the industry, \$230.3 million of secondary products, and had \$124.7 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 89 percent (specialization ratio). In 1987, the specialization ratio was 91 percent.

Establishments in this industry also accounted for 83 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 80 percent.

The products primary to industry 3827, no matter in what industry they were produced, appear in table 6a and aggregate to \$2.3 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the optical instruments and lenses industry amounted to \$836.0 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 6 percent of the total value of shipments.

INDUSTRY 3829, MEASURING AND CONTROLLING DEVICES, N.E.C.

This industry is made up of establishments primarily engaged in manufacturing measuring and controlling devices, not elsewhere classified, including meteorological instruments. Important products of this industry are physical

properties testing equipment, nuclear radiation detection and monitoring instrumentation, aircraft engine instruments (except flight), and liquid-in-glass and bimental thermometers. Also included in this industry are establishments primarily engaged in manufacturing surveying and drafting instruments, such a alidades, transits, sextants, theodolites, slide rules, and T-squares. Products of this industry also are collected in the Current Industrial Report (CIR) MA-38B, Selected Instruments and Related Products. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3829, Measuring and Controlling Devices, N.E.C., had employment of 38.1 thousand. The employment figure was 7 percent below the 41.0 thousand reported in 1987.

The leading States in employment in 1992 were California, Texas, Ohio, and Pennsylvania, accounting for approximately 42 percent of the industry's employment. This represents a shift from 1987 when California, Ohio, New York, and Massachusetts were the leading States.

The total value of shipments for establishments classified in this industry was \$4.4 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3829 shipped \$3.6 billion of measuring and controlling devices, not elsewhere classified, products considered primary to the industry, \$351.3 million of secondary products, and had \$493.5 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 91 percent (specialization ratio). In 1987, the specialization ratio was 86 percent.

Establishments in this industry also accounted for 82 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 80 percent.

The products primary to industry 3829, no matter in what industry they were produced, appear in table 6a and aggregate to \$4.3 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the measuring and controlling devices, not elsewhere classified, industry amounted to \$1.6 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 5 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 9 percent of the total value of shipments.

Table 1a. Historical Statistics for the Industry: 1992 and Earlier Years

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Excludes data for	auxiliaries.	All establi							iii oi teiiiis, see	appendixes				Pot	ioo
Year ¹	Com- panies ²	Total	With 20 employ- ees or more	All emp	Payroll (million	Number	duction wor	Wages (million	Value added by manufac- ture ⁴ (million	Cost of materials ⁵ (million	Value of shipments (million	New capital expenditures ⁶ (million	End-of- year inven- tories ⁴ (million	Spe- ciali- zation ⁷ (per-	Cover- age ⁸ (per-
	' (no.)	(no.)	(no.)	(1,000)	dollars)	(1,000)	(millions)	dollars)	dollars)	dollars)	dollars)	dollars)	dollars)	cent)	cent)
1992 Census	634	769	409	255.0	11 056.2	103.6	203.1	3 511.8	24 411.1	10 115.8	35 266.1	859.1	7 408.2	91	87
1991 ASM 1990 ASM 1989 ASM 1988 ASM 1987 Census	(NA) (NA) (NA) (NA) (NA) 918	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA) 507	279.8 313.6 339.5 361.3 369.4	11 630.7 12 257.9 12 445.3 12 547.3 12 368.0	112.3 130.3 140.8 155.3 158.8	218.0 256.7 276.7 297.1 314.4	3 633.3 4 080.8 4 147.3 4 452.6 4 466.8	23 672.3 24 931.9 23 924.5 24 666.7 24 738.7	10 113.6 11 401.5 11 275.3 10 874.7 11 510.2 12 208.3	36 213.4 36 733.5 35 295.4 36 596.4 36 266.8	829.9 1 124.5 1 366.9 1 368.6 1 439.0	7 780.4 8 686.4 9 153.9 9 187.0 9 454.6	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)
					INDU	STRY 38	21, LABOI	RATORY A	PPARATUS	AND FURNIT	URE	'			
1992 Census 1991 ASM 1990 ASM 1989 ASM 1988 ASM 1987 Census	330 (NA) (NA) (NA) (NA) 246	342 (NA) (NA) (NA) (NA) (NA) 260	143 (NA) (NA) (NA) (NA) 124	17.7 14.8 17.8 18.2 19.3 17.1	571.6 485.7 529.4 519.0 531.5 440.9	9.0 6.9 9.1 9.8 11.2 9.6	18.4 14.6 19.1 20.3 23.2 19.2	213.9 166.6 206.2 214.6 235.3 195.2	1 314.9 1 100.1 1 209.7 1 238.7 1 301.9 1 142.4	817.1 650.5 682.2 728.0 777.3 639.8	2 106.0 1 782.5 1 916.7 1 969.8 2 068.8 1 769.3	55.4 52.7 59.5 58.1 66.1 52.3	376.2 294.0 372.0 417.0 433.9 398.3	86 (NA) (NA) (NA) (NA)	90 (NA) (NA) (NA) (NA) 92
						INDUS	TRY 3822	, ENVIRO	NMENTAL C	ONTROLS					
1992 Census 1991 ASM 1990 ASM 1988 ASM 1988 ASM	294 (NA) (NA) (NA) (NA) (NA)	318 (NA) (NA) (NA) (NA) (NA)	130 (NA) (NA) (NA) (NA) (NA)	25.0 22.5 26.1 25.4 27.1 26.5	685.4 615.2 664.8 613.7 643.8 602.4	16.8 14.9 18.2 18.2 19.5	32.1 27.7 35.2 35.4 38.0 36.2	356.0 312.6 366.9 361.6 383.3 357.3	1 633.0 1 297.7 1 461.6 1 471.5 1 444.3 1 302.7	997.1 892.4 934.2 889.0 861.4 760.0	2 607.1 2 243.7 2 396.0 2 336.3 2 291.1 2 068.8	81.3 56.0 61.2 66.3 57.0 66.3	409.9 372.5 449.6 421.3 402.6 374.0	92 (NA) (NA) (NA) (NA) (NA)	91 (NA) (NA) (NA) (NA)
1986 ASM	(NA) (NA) (NA) (NA) (NA) 221 (NA)	(NA) (NA) (NA) (NA) (NA) 245 (NA)	(NA) (NA) (NA) (NA) (NA)	25.8 27.1 28.2 27.9 28.8 32.6	575.6 580.9 574.2 539.5 497.5 527.8	18.5 19.5 20.9 20.4 20.6 23.9	35.7 36.9 38.5 38.1 36.2 45.5	350.3 355.9 359.0 332.1 301.9 337.6	1 278.2 1 318.2 1 303.6 1 130.5 1 025.7 991.1	687.3 669.8 684.2 616.6 514.3 588.4	1 990.4 1 989.3 1 966.1 1 745.2 1 549.1 1 587.1	49.8 63.6 57.9 67.7 66.8 72.6	335.4 366.5 377.0 363.6 361.7 348.3	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA) 90 (NA)
1980 ASM 1979 ASM 1978 ASM 1977 Census	(NA) (NA) (NA) (NA) 182	(NA) (NA) (NA) (NA) 201	(NA) (NA) (NA) (NA)	33.2 35.1 40.0 39.0	502.3 474.8 487.1 450.3	24.8 26.8 31.4 30.6	48.9 52.3 61.5 57.9	338.1 325.0 345.0 315.6	969.5 872.2 951.5 859.6	592.2 511.5 568.7 529.4	1 541.5 1 366.2 1 492.5 1 358.7	60.6 46.3 49.4 47.7	344.7 312.8 308.5 285.9	(NA) (NA) (NA) (NA)	(NA) (NA) (NA) 92
1992 Census 1991 ASM 1990 ASM 1989 ASM 1988 ASM 1986 ASM 1985 ASM 1983 ASM	817 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	885 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	358 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	50.1 50.4 54.7 55.0 53.7 53.3 52.2 55.3 57.4 55.5	1 764.8 1 654.6 1 730.5 1 672.2 1 552.0 1 476.3 1 350.8 1 383.4 1 353.0 1 213.3	24.0 23.7 26.1 28.0 26.8 26.7 26.2 28.3 30.3 26.9	47.3 47.2 52.8 56.0 52.9 53.3 51.5 55.3 59.7 51.6	582.9 537.4 600.6 625.8 554.7 560.0 530.9 554.5 555.0 472.6	4 182.9 3 765.7 3 764.7 3 700.3 3 328.2 3 204.7 2 924.4 3 046.2 3 017.6 2 611.4	2 137.7 2 078.8 2 169.7 2 060.8 1 918.6 1 601.2 1 575.4 1 590.0 1 352.3 1 113.3	6 360.4 5 903.5 5 924.0 5 693.1 5 248.9 4 788.2 4 535.4 4 609.6 4 307.9 3 781.5	158.1 346.8 150.6 135.8 129.9 129.3 148.0 149.9 131.3 101.6	1 246.4 1 133.5 1 219.7 1 225.6 1 176.5 1 094.1 1 082.4 1 170.1 1 151.7 1 031.8	93 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	89 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)
1982 Census 1981 ASM 1980 ASM 1979 ASM 1978 ASM 1977 Census	586 (NA) (NA) (NA) (NA) 382	627 (NA) (NA) (NA) (NA) (NA) 426	290 (NA) (NA) (NA) (NA) 207	60.3 53.6 51.2 51.4 50.6 46.5	1 256.1 1 013.4 897.4 828.1 765.6 664.8	30.0 28.1 26.6 27.1 25.5 23.4	57.7 55.7 53.1 54.5 50.8 47.0	482.0 421.0 370.2 353.0 311.0 265.9	2 826.9 2 437.7 2 049.5 1 895.8 1 609.6 1 399.4	1 175.5 1 088.4 986.8 875.6 764.6 657.1	4 037.8 3 508.6 2 991.6 2 682.1 2 328.5 2 022.0	127.4 117.1 94.2 83.5 74.1 52.1	1 074.4 934.7 860.0 775.3 643.6 555.9	91 (NA) (NA) (NA) (NA) 90	87 (NA) (NA) (NA) (NA) 80
					IND	USTRY 3	824, FLUI	D METER	S AND COUN	NTING DEVIC	ES				
1992 Census 1991 ASM 1989 ASM 1989 ASM 1988 ASM 1986 ASM 1985 ASM 1985 ASM 1984 ASM 1984 ASM 1983 ASM 1980 ASM 1979 ASM 1977 Census	181 (NA) (NA) (NA) (NA) 148 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	193 (NA) (NA) (NA) (NA) 158 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	74 (NA) (NA) (NA) (NA) 61 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	16.2 12.8 10.4 10.7 10.9 10.1 10.4 10.9 9.8 11.1 15.2 16.5 17.8 17.0	533.7 388.2 278.6 269.4 267.5 237.1 237.3 236.6 230.9 189.7 198.0 256.8 247.9 245.5 221.6 197.6	11.3 8.3 6.6 6.8 7.3 6.5 6.2 6.5 6.2 6.9 10.3 11.3 11.9 11.8	21.6 16.3 12.9 14.0 12.7 11.8 12.2 11.8 13.1 20.2 22.2 23.6 23.4 22.5	331.8 214.0 138.5 134.6 145.8 119.9 113.8 117.4 119.5 103.9 109.4 153.7 152.7 143.2 138.4 118.0	1 469.2 1 260.1 976.7 987.6 976.5 566.5 548.3 554.7 529.5 422.9 460.2 530.0 533.6 556.7 489.4 429.0	1 117.5 986.9 683.3 672.6 659.8 381.2 298.1 310.2 298.2 259.3 266.7 368.0 358.6 315.0 273.9 231.3	2 601.5 2 246.8 1 665.9 1 656.9 1 659.0 938.6 885.3 810.9 692.4 728.3 901.1 844.2 749.9 650.4	74.1 81.8 57.0 38.2 40.4 34.9 29.0 41.0 26.3 18.0 27.6 32.2 27.8 28.6 18.0 19.9	280.4 264.6 242.3 232.3 233.9 177.4 158.8 171.6 184.5 154.6 172.0 182.8 192.4 203.1 172.0 148.8	93 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	87 (NA) (NA) (NA) (NA) 76 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)
					IND	JSTRY 38	325, INSTI	RUMENTS	TO MEASUR	RE ELECTRIC	ITY				
1992 Census 1991 ASM 1990 ASM 1989 ASM 1987 Census 1986 ASM 1985 ASM 1985 ASM 1983 ASM 1983 ASM 1982 Census 1981 ASM 1981 ASM 1981 ASM 1982 Census	900 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	964 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	388 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	68.7 69.3 78.4 78.4 82.9 85.2 86.2 92.4 95.8 89.7 94.9 94.9	2 549.0 2 496.8 2 603.9 2 485.5 2 511.1 2 476.7 2 356.1 2 052.3 1 8882.9 1 647.9	32.3 34.0 38.7 39.6 42.1 43.9 44.3 48.3 53.0 49.5 48.9 50.2 52.4	63.4 73.9 77.3 78.7 84.7 91.4 89.2 93.1 101.7 94.1 92.5 96.7 100.7	896.8 921.6 995.3 962.9 990.6 1 005.4 986.0 987.2 860.4 757.1 736.4 667.4	5 721.1 5 455.6 5 352.4 5 206.1 5 198.0 5 090.9 4 535.2 5 169.8 5 371.3 4 413.3 4 290.1 4 074.6 3 574.1	3 091.2 2 800.3 3 041.0 2 798.9 2 801.4 2 662.4 2 407.1 2 474.0 2 589.5 2 129.0 1 840.7 1 780.9 1 697.9	8 873.3 8 239.7 8 389.7 7 919.9 7 984.4 7 703.3 6 940.5 7 705.2 7 810.5 6 484.4 6 094.4 5 744.9 5 183.4	324,7 257.2 292.7 304.7 214.8 307.5 290.4 343.1 418.0 272.6 308.3 278.6 260.4	1 891.4 1 922.4 1 996.8 1 935.0 1 918.5 1 878.7 1 739.4 1 811.8 1 890.7 1 586.5 1 469.1 1 344.7 1 229.9	94 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	93 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)
1979 ASM 1978 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	84.6 76.6	1 258.9 1 072.3	48.4 45.6	96.5 88.6	557.1 503.6	2 796.0 2 162.1	1 340.4 1 286.2	4 025.0 3 368.6	215.7 150.0	1 049.3 834.4	(NA) (NA)	(NA) (NA)

See footnotes at end of table.

MANUFACTURES-INDUSTRY SERIES

SEARCH & NAV. EQUIP.; MEASUR., CNTRL., OPT. INSTR. 38A-9

Historical Statistics for the Industry: 1992 and Earlier Years—Con.

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

		All establi	shments ³	All em	ployees	Pro	duction wo	rkers						Ra	tios
Year ¹	Com- panies ² (no.)	Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture ⁴ (million dollars)	Cost of materials ⁵ (million dollars)	Value of shipments (million dollars)	New capital expend-itures ⁶ (million dollars)	End-of- year inven- tories ⁴ (million dollars)	Spe- ciali- zation ⁷ (per- cent)	Cover- age ⁸ (per- cent)
					INDUST	RY 3825	INSTRU	MENTS TO	MEASURE	ELECTRICIT	Y-Con.				
1977 Census	621	671	279	66.5	889.1	40.4	78.3	414.5	1 807.7	1 026.8	2 761.0	99.1	668.9	90	89
						INDU	STRY 382	6, ANALY	TICAL INSTR	RUMENTS					
1992 Census 1991 ASM 1990 ASM 1989 ASM 1988 ASM 1987 Census	551 (NA) (NA) (NA) (NA) 528	593 (NA) (NA) (NA) (NA) (NA) 562	227 (NA) (NA) (NA) (NA) 207	39.7 37.0 37.8 35.9 32.2 31.2	1 478.1 1 343.5 1 285.3 1 142.5 1 012.6 892.9	15.2 14.7 15.1 15.3 13.6 13.5	29.6 29.8 30.6 30.8 27.6 26.7	394.3 366.5 360.9 354.4 318.3 287.3	3 004.8 3 134.0 3 018.7 2 776.4 2 458.9 2 107.1	2 205.5 1 965.0 1 875.6 1 598.1 1 447.9 1 363.2	5 191.3 5 070.6 4 906.1 4 306.1 3 863.0 3 468.2	227.8 195.3 151.9 163.4 167.0 125.5	992.4 980.2 1 004.0 971.9 852.5 781.2	90 (NA) (NA) (NA) (NA) (NA)	83 (NA) (NA) (NA) (NA) 90
					II	IDUSTRY	3827, OF	TICAL INS	STRUMENTS	AND LENSE	S				
1992 Census 1991 ASM 1990 ASM 1989 ASM 1988 ASM 1987 Census	415 (NA) (NA) (NA) (NA) 236	425 (NA) (NA) (NA) (NA) (NA) 250	167 (NA) (NA) (NA) (NA) 127	18.9 22.4 22.0 21.1 21.3 20.1	679.9 829.6 702.5 627.4 630.1 581.6	9.4 11.1 12.6 11.9 11.7 11.3	19.8 23.0 26.2 23.3 22.9 21.9	256.7 301.3 333.1 287.6 275.7 260.8	1 435.0 1 342.0 1 326.7 1 186.3 1 251.7 1 167.8	836.0 879.7 874.2 749.2 786.8 694.7	2 262.9 2 380.4 2 217.7 1 917.5 2 001.4 1 863.6	65.0 77.6 77.2 72.4 83.3 83.3	513.7 568.9 678.4 646.6 650.6 610.2	89 (NA) (NA) (NA) (NA) 91	83 (NA) (NA) (NA) (NA) (NA)
					INDUST	RY 3829,	MEASUR	RING AND	CONTROLLI	NG DEVICES	S, N.E.C.				
1992 Census 1991 ASM 1990 ASM 1989 ASM 1988 ASM 1987 Census	977 (NA) (NA) (NA) (NA) 938	1 006 (NA) (NA) (NA) (NA) 970	318 (NA) (NA) (NA) (NA) (NA) 304	38.1 38.7 36.3 38.4 38.8 41.0	1 305.4 1 256.7 1 155.4 1 117.8 1 102.3 1 098.8	19.3 19.5 18.1 20.4 20.7 20.2	38.1 40.1 36.2 41.5 40.8 39.8	483.6 479.2 429.3 447.2 432.1 413.9	2 809.5 2 741.0 2 518.7 2 404.2 2 368.5 2 259.0	1 584.2 1 620.0 1 443.1 1 394.7 1 349.1 1 228.1	4 400.1 4 395.3 4 039.7 3 828.8 3 698.6 3 442.0	180.1 131.5 126.8 147.2 116.8 104.0	1 076.7 1 076.1 1 040.3 1 018.7 980.3 928.0	91 (NA) (NA) (NA) (NA) 86	82 (NA) (NA) (NA) (NA) (NA)

¹In annual survey of manufactures (ASM) years, data are estimates based on a representative sample of establishments canvassed annually and may differ from results of a complete canvass of all establishments. ASM publication shows percentage standard errors. Unless otherwise noted, for data prior to 1977, see 1977 Census of Manufactures, vol. II, table 1 of the industry

Selected Operating Ratios for the Industry: 1992 and Earlier Years

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Year	Payroll per employee (dollars)	Production workers as percent of total employment (percent)	Annual hours of production workers (number)	Average hourly earnings of production workers (dollars)	Cost of materials as percent of value of shipments (percent)	Cost of materials and payroll as percent of value of shipments (percent)	Value added per employee (dollars)	Payroll as percent of value added (percent)	Value added per production worker hour (dollars)
			INDU	STRY 3812, SE/	ARCH AND NAV	IGATION EQUI	PMENT		
1992 Census	43 358 41 568 39 088 36 658 34 728 33 481	41 40 42 41 43 43	1 960 1 941 1 970 1 965 1 913 1 980	17.29 16.67 15.90 14.99 14.29	29 31 31 31 31 31	60 64 64 66 66 66	95 730 84 604 79 502 70 470 68 272 66 970	45 49 49 52 51 50	120.19 108.59 97.12 86.46 83.02 78.69
•		'	INDUST	RY 3821, LABO	RATORY APPA	RATUS AND FU	RNITURE		
1992 Census 1991 ASM 1990 ASM 1989 ASM 1988 ASM 1987 Census	32 294 32 818 29 742 28 516 27 539 25 784	51 47 51 54 58 56	2 044 2 116 2 099 2 071 2 071 2 000	11.63 11.41 10.80 10.57 10.14 10.17	39 36 36 37 38 36	66 64 63 63 63 61	74 288 74 331 67 961 68 060 67 456 66 807	43 44 44 42 41 39	71.46 75.35 63.34 61.02 56.12 59.50
				INDUSTRY 3822	2, ENVIRONMEN	NTAL CONTROL	.s		
1992 Census	27 416 27 342 25 471 24 161 23 756	67 66 70 72 72	1 911 1 859 1 934 1 945 1 949	11.09 11.29 10.42 10.21 10.09	38 40 39 38 38	65 67 67 64 66	65 320 57 676 56 000 57 933 53 295	42 47 45 42 45	50.87 46.85 41.52 41.57 38.01
1987 Census	22 732 22 310 21 435 20 362 19 337	70 72 72 74 73	1 946 1 930 1 892 1 842 1 868	9.87 9.81 9.64 9.32 8.72	37 35 34 35 35	66 63 63 64 66	49 158 49 543 48 642 46 227 40 520	46 45 44 44 48	35.99 35.80 35.72 33.86 29.67
1982 Census 1981 ASM 1980 ASM	17 274 16 190 15 130	72 73 75	1 757 1 904 1 972	8.34 7.42 6.91	33 37 38	65 70 71	35 615 30 402 29 202	49 53 52	28.33 21.78 19.83

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chapter.

2For the Census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

3Includes establishments with payroll at any time during the year.

4Beginning in 1982, all respondents were requested to report their inventories at cost or market prior to adjustment to LIFO cost. This is a change from prior years when respondents were permitted to value their inventories using any generally accepted accounting method. Consequently, 1982 data for inventories and value added by manufacture are not comparable to prior-year data.

5Cost of materials is the sum of five components: the cost of (1) parts used in the manufacture of finished goods (materials, parts, containers, and supplies incorporated into products or otherwise directly consumed in the process); (2) purchased items later resold without further manufacture; (3) fuels; (4) electricity; and (5) commissions or fees to outside parties for contract manufacturing. A separate cost for each of the five components is shown in table 3a. Detailed data on materials consumed by type, are shown in table 7.

5Detailed data on new machinery and equipment expenditures are provided in table 3c.

7Represents ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for establishments classified in the industry.

8Represents ratio of primary products shipped by establishments classified in industry to total shipments of such products by all manufacturing establishments, wherever classified.

Table 1b. Selected Operating Ratios for the Industry: 1992 and Earlier Years—Con.

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

	Production				Cost of			
Payroll per employee (dollars)	workers as percent of total employment (percent)	Annual hours of production workers (number)	Average hourly earnings of production workers (dollars)	Cost of materials as percent of value of shipments (percent)	materials and payroll as percent of value of shipments (percent)	Value added per employee (dollars)	Payroll as percent of value added (percent)	Value added per production worker hour (dollars)
·	·	IND	USTRY 3822, E	NVIRONMENTA	L CONTROLS-	Con.		
13 527 12 178 11 546	76 79 78	1 951 1 959 1 892	6.21 5.61 5.45	37 38 39	72 71 72	24 849 23 788 22 041	54 51 52	16.68 15.47 14.85
		IND	USTRY 3823, P	ROCESS CONT	ROL INSTRUME	NTS		
35 226 32 829 31 636 30 404 28 901	48 47 48 51 50	1 971 1 992 2 023 2 000 1 974	12.32 11.39 11.38 11.18 10.49	34 35 37 36 37	61 63 66 66 66	83 491 74 716 68 824 67 278 61 978	42 44 46 45 47	88.43 79.78 71.30 66.08 62.91
27 698 25 877 25 016 23 571 21 861	50 50 51 53 48	1 996 1 966 1 954 1 970 1 918	10.51 10.31 10.03 9.30 9.16	33 35 34 31 29	64 65 65 63 62	60 126 56 023 55 085 52 571 47 052	46 46 45 45 46	60.13 56.78 55.08 50.55 50.61
20 831 18 907 17 527 16 111 15 130 14 297	50 52 52 53 50 50	1 923 1 982 1 996 2 011 1 992 2 009	8.35 7.56 6.97 6.48 6.12 5.66	29 31 33 33 33 32	60 60 63 64 66 65	46 881 45 479 40 029 36 883 31 810 30 095	44 42 44 44 48 48	48.99 43.76 38.60 34.79 31.69 29.77
	I	INDUS	TRY 3824, FLU	ID METERS AN	D COUNTING D	EVICES	I	
32 944 30 328 26 788 25 178 24 541	70 65 63 64 67	1 912 1 964 1 955 1 897 1 918	15.36 13.13 10.74 10.43 10.41	43 44 41 41 40	63 61 58 57 56	90 691 98 445 93 913 92 299 89 587	36 31 29 27 27	68.02 77.31 75.71 76.56 69.75
23 475 22 817 22 750 21 183 19 357	64 60 60 60 63	1 954 2 048 1 903 1 877 1 903	9.44 8.96 9.95 9.80 8.81	41 35 36 37 37	66 62 63 65 65	56 089 52 721 53 337 48 578 43 153	42 43 43 44 45	44.61 43.17 47.01 43.40 35.84
17 838 16 895 15 024 13 792 13 035 12 428	62 68 68 67 69 70	1 899 1 961 1 965 1 983 1 983 2 009	8.35 7.61 6.88 6.07 5.91 5.24	37 41 41 37 37 36	64 69 69 66 66 66	41 459 34 868 32 339 31 275 28 788 26 981	43 48 46 44 45 46	35.13 26.24 24.04 23.59 20.91 19.07
		INDUST	TRY 3825, INSTI	RUMENTS TO N	MEASURE ELEC	TRICITY	l.	
37 103	47	1 963	14.15	35	64	83 277	45	90.24
33 213 31 703 30 291	49 51 51	1 997 1 987 2 012	12.47 12.88 12.24 11.70	36 35 35	64 67 67 67	78 724 68 270 66 404 62 702	46 49 48 48	73.82 69.24 66.15 61.37
29 069 27 333 24 823 24 594 22 880	52 51 52 55 55	2 082 2 014 1 928 1 919 1 901	11.00 11.05 10.63 9.71 9.14	35 35 32 33 33	67 69 62 63 64	59 752 52 613 55 950 56 068 49 201	49 52 44 44 47	55.70 50.84 55.53 52.82 46.90
21 050 19 545 17 365 14 881 13 999 13 370	55 53 55 57 60 61	1 892 1 926 1 922 1 994 1 943 1 938	8.18 7.62 6.63 5.77 5.68 5.29	30 31 33 33 38 37	61 63 65 65 70 69	47 827 42 981 37 662 33 050 28 226 27 183	44 45 46 45 50 49	46.38 42.14 35.49 28.97 24.40 23.09
1	1		INDUSTRY 382	6, ANALYTICAL	INSTRUMENTS	· · · · · · · · · · · · · · · · · · ·		_
37 232 36 311 34 003 31 825 31 447 28 619	38 40 40 43 42 43	1 947 2 027 2 026 2 013 2 029 1 978	13.32 12.30 11.79 11.51 11.53 10.76	42 39 38 37 37 39	71 65 64 64 64 65	75 688 84 703 79 860 77 337 76 363 67 535	49 43 43 41 41 41	101.51 105.17 98.65 90.14 89.09 78.92
35 974 37 036 31 932 29 735 29 582 28 935	50 50 57 56 55 55	2 106 2 072 2 079 1 958 1 957 1 938	12.96 13.10 12.71 12.34 12.04 11.91	37 37 39 39 39	67 72 71 72 71 68	75 926 59 911 60 305 56 223 58 765 58 100	47 62 53 53 50 50	72.47 58.35 50.64 50.91 54.66 53.32
	l.	INDUSTRY	7 3829, MEASUR	ING AND CON	TROLLING DEVI	CES, N.E.C.	L	
34 262 32 473 31 829 29 109 28 410 26 800	51 50 50 53 53 49	1 974 2 056 2 000 2 034 1 971 1 970	12.69 11.95 11.86 10.78 10.59 10.40	36 37 36 36 36 36	66 65 64 66 66 68	73 740 70 827 69 386 62 609 61 044 55 098	46 46 46 46 47 49	73.74 68.35 69.58 57.93 58.05 56.76
	### ### ### ### ### ### ### ### ### ##	employee (dollars) 13 527	employee (dollars)	Control Cont	Company	Industry 3822, Environments Colorers C		

Note: For qualifications of data, see footnotes on table 1a.

MANUFACTURES-INDUSTRY SERIES

SEARCH & NAV. EQUIP.; MEASUR., CNTRL., OPT. INSTR. 38A-11

[Excludes data for auxiliaries. States with 100 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Excludes data for auxiliaries. States		. 100 0p					199			addieny term.	от охранация	. 0. 101110, 0		1987
		All establ	ishments	All em	ployees	Pro	duction wo	kers						
Industry and geographic area	E¹	Total (no.)	With 20 employ- ees or more (no.)	Number ² (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expend- itures (million dollars)	All employ- ees ² (1,000)	Value added by manufac- ture (million dollars)
INDUSTRY 3812, SEARCH AND NAVIGATION EQUIPMENT														
United States	-	769	409	255.0	11 056.2	103.6	203.1	3 511.8	24 411.1	10 115.8	35 266.1	859.1	369.4	24 738.7
Alabama	E3 - - -	8 12 3 164 13	4 8 3 103 7	.9 9.0 E 65.4 H	23.6 365.8 (D) 3 193.9 (D)	.6 3.0 (D) 24.2 (D)	1.3 5.9 (D) 51.9 (D)	12.0 82.9 (D) 951.0 (D)	48.0 1 026.7 (D) 6 593.4 (D)	76.2 484.4 (D) 2 353.2 (D)	122.2 1 545.6 (D) 9 079.2 (D)	2.1 49.7 (D) 172.9 (D)	1.2 10.4 (NA) 99.5 (NA)	77.5 556.1 (D) 6 730.7 (D)
Connecticut Florida Georgia Illinois Indiana	- E5 -	23 55 12 15 4	11 21 4 10 3	4.0 18.7 .6 4.2 .2	174.4 727.4 24.0 178.4 7.6	1.7 6.4 .2 1.0 .1	3.3 12.0 .3 2.2 .2	45.3 146.2 4.5 29.2 2.2	258.1 1 831.0 34.1 334.5 13.7	126.8 758.3 18.3 145.0 4.1	370.9 2 667.3 53.9 494.5 16.9	9.5 84.9 (D) (D) (D)	7.1 25.0 F 7.6 (NA)	331.7 1 984.6 (D) 491.9 (D)
lowa Kansas Louisiana Maryland Massachusetts	E1 E9 -	4 15 5 19 49	3 9 2 10 27	I H C 17.7 16.3	(D) (D) (D) 803.4 668.5	(D) (D) (D) 6.2 10.5	(D) (D) (D) 8.8 19.3	(D) (D) (D) 229.0 363.0	(D) (D) (D) 1 796.1 1 617.5	(D) (D) (D) 703.7 928.3	(D) (D) (D) 2 572.4 2 490.8	(D) 5.3 (D) 60.9 40.3	(NA) (NA) (NA) 24.6 22.2	(D) (D) (D) 1 574.8 1 528.1
Michigan Minnesota Minnesota Mississippi Missouri New Hampshire	- - - -	13 7 3 7 10	9 4 2 5 8	2.9 H F 4.9 I	109.0 (D) (D) 174.9 (D)	1.6 (D) (D) 1.3 (D)	4.6 (D) (D) 2.4 (D)	69.3 (D) (D) 36.1 (D)	193.7 (D) (D) 211.4 (D)	62.3 (D) (D) 171.1 (D)	262.8 (D) (D) 392.1 (D)	7.5 (D) (D) (D) (D)	4.1 (NA) (NA) (NA) (NA)	184.9 (D) (NA) (D) (D)
New Jersey	- - - E1	46 5 72 8 20	20 3 38 4 5	15.1 G 22.3 1.1 1.1	744.9 (D) 1 035.5 32.5 38.9	7.4 (D) 8.0 .8 .7	14.6 (D) 14.9 1.5 1.5	319.4 (D) 317.7 17.7 21.1	1 319.5 (D) 2 806.5 61.8 91.2	857.6 (D) 967.7 82.8 31.9	2 281.2 (D) 3 873.1 140.2 122.9	52.8 (D) 93.3 (D) 2.2	21.1 (NA) 39.7 G .8	1 498.8 (D) 2 791.4 (D) 38.1
Oklahoma Oregon Pennsylvania Rhode Island Texas	E1 E1 -	4 15 24 5 50	2 8 11 2 27	F 1.7 2.7 G 23.0	(D) 53.8 92.4 (D) 925.8	(D) .8 1.4 (D) 8.5	(D) 1.5 2.7 (D) 17.7	(D) 16.9 37.6 (D) 253.3	(D) 145.1 216.0 (D) 2 001.5	(D) 58.9 141.6 (D) 717.9	(D) 202.9 353.8 (D) 2 864.5	(D) (D) 11.3 (D) 83.8	F 5.4 (NA) 33.1	(D) (D) 281.5 (D) 2 000.1
Utah Virginia Washington Wisconsin	- E5 -	6 13 27 8	5 11 13 4	G 8.8 3.5 E	(D) 352.5 148.1 (D)	(D) 2.6 1.1 (D)	(D) 5.4 2.6 (D)	(D) 66.3 32.2 (D)	(D) 1 031.7 316.2 (D)	(D) 304.8 68.2 (D)	(D) 1 371.7 373.2 (D)	5.6 54.5 11.6 (D)	(NA) 10.4 .3 F	(D) 1 099.8 34.6 (D)
INDUSTRY 3821, LABORATORY APPARATUS AND FURNITURE														
United States	-	342	143	17.7	571.6	9.0	18.4	213.9	1 314.9	817.1	2 106.0	55.4	17.1	1 142.4
Arkansas	E1 - -	1 64 5 7 5	1 30 1 4 2	C 2.6 C E G	(D) 89.7 (D) (D) (D)	(D) 1.3 (D) (D) (D)	(D) 2.4 (D) (D) (D)	(D) 29.0 (D) (D) (D)	(D) 223.7 (D) (D) (D)	(D) 102.9 (D) (D) (D)	(D) 328.2 (D) (D) (D)	(D) 19.3 (D) (D) (D)	E G (NA) .5 F	(D) (D) (NA) 58.4 (D)
Florida	E1 E3 -	13 18 9 3 1	6 10 1 1 1	.3 1.2 .1 E C	7.3 38.7 3.0 (D) (D)	.1 .6 .1 (D) (D)	.3 1.4 .1 (D) (D)	2.6 16.9 1.1 (D) (D)	17.8 77.3 6.4 (D) (D)	7.7 59.2 3.4 (D) (D)	25.6 136.2 9.8 (D) (D)	(D) 2.0 .2 (D) (D)	(NA) G (NA) (NA) E	(NA) (D) (NA) (D) (D)
Massachusetts	E1 - - E7	9 25 13 7 4	5 9 5 3 1	.2 .7 F .5 C	6.5 22.6 (D) 17.4 (D)	.1 .3 (D) .2 (D)	.2 .6 (D) .5 (D)	2.2 8.3 (D) 6.2 (D)	15.1 61.6 (D) 40.8 (D)	6.8 32.0 (D) 16.4 (D)	21.7 93.0 (D) 57.5 (D)	.3 1.5 .6 1.6 (D)	(NA) F .8 F (NA)	(NA) (D) 42.6 (D) (NA)
Missouri	- - E1 -	5 2 5 23 24	1 1 2 12 7	C E E 1.5 1.0	(D) (D) (D) 46.3 33.5	(D) (D) (D) .7 .5	(D) (D) (D) 1.5 1.1	(D) (D) (D) 20.0 10.5	(D) (D) (D) 86.2 85.1	(D) (D) (D) 54.5 48.7	(D) (D) (D) 141.9 133.6	(D) (D) (D) 1.6 3.0	(NA) E E 1.7 F	(D) (D) (D) 85.9 (D)
North Carolina Ohio Oregon Pennsylvania Texas Wisconsin	- E1 - E1	7 14 6 28 12 9	1 5 1 16 7 5	F .8 .1 1.6 .5	(D) 28.4 2.8 49.4 13.4 41.3	(D) .4 .1 .9 .3	(D) .9 .2 1.8 .7 2.0	(D) 12.9 1.8 23.9 6.7 23.2	(D) 56.5 4.6 85.4 30.4 89.2	(D) 36.8 4.2 62.7 21.3 60.9	(D) 93.1 8.7 149.0 52.1 150.4	(D) (D) (Z) 3.3 1.0 4.7	F (NA) 1.2 E 1.4	(D) (D) (D) 68.7 (D) 57.3

See footnotes at end of table.

[Excludes data for auxiliaries. States with 100 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

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		All estab	ishments	All em	ployees	Pro	duction wo	rkers						
Industry and geographic area	E ¹	Total (no.)	With 20 employ- ees or more (no.)	Number ² (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expend- itures (million dollars)	All employ- ees ² (1,000)	Value added by manufac- ture (million dollars)
INDUSTRY 3822, ENVIRONMENTAL CONTROLS														
United States Alabama California Connecticut Florida Georgia Illinois Indiana Iowa Kentucky Maine Massachusetts Michigan Minnesota Missouri New Hampshire New Jersey New Mexico New York North Carolina Ohio Oklahoma Pennsylvania Rhode Island Tennessee Texas Virginia Wisconsin	E3 E1	318 342 88 199 77 188 33 44 41 122 188 133 55 188 211 177 88 211 187 187 187 187 197 197 197 197 197 197 197 19	130 1 13 2 5 2 2 12 6 6 1 1 4 4 4 4 5 5 3 3 2 2 3 1 6 6 4 4 4 4 4 7 7 2 6 6	25.0 E 1.7 .2 .2 .3 .3 .4.1 1.8 .C .2 .7 .6 .6 .H .G .C .2 .2 .6 .C .8 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7	685.4 (D) 49.5 5.5 12.1 5.5 119.5 44.8 (D) 27.6 4.1 19.1 14.0 (D) (D) 7.0 (D) 12.9 5.5 56.1 17.4 28.3 18.4 (D) 17.6	16.8 (D) 1.2 1.1 4.2 2.4 1.4 (D) 1.0 1.0 (D) (D) (D) (D) 3.3 1.1 2.0 (D) 5.5 (D) 5.5 (D) 5.5	32.1 (D)) 2.3 .2 .7 .7 .4 4.66 2.55 (D)) 1.9 .2 (D) (D) (D) .2 (D) .2 .3 .9 (D) .1 .9 .2 .3 .2 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7	356.0 (D) 26.5 2.7 6.2 3.5 61.5 27.7 (D) 15.0 6.9 7.0 (D) (D) 3.0 (D) 5.8 2.0 33.9 (D) 11.3 6.9 (D) 21.4 11.3 (D) 9.5	1 633.0 (D) 132.0 13.4 33.3 17.3 274.2 116.1 (D) 72.2 5.5 39.8 48.0 (D) (D) (D) 15.6 (D) 126.7 10.8 121.9 (D) 26.9 38.0 61.5 59.4 (D) 31.7	997.1 (D) 85.3 4.2 22.0 7.3 223.8 78.2 (D) 38.5 8.9 21.3 35.8 (D) (D) (D) 8.1 (D) 18.8 4.3 47.1 (D) 29.2 11.5 39.2 32.2 (D) 22.7	2 607.1 (D) 214.1 17.2 53.6 26.0 492.8 193.4 (D) 111.0 15.2 60.4 83.7 (D) (D) (D) 22.6 (D) 44.5 14.6 170.6 170.6 100.2 91.3 (D) 54.6	81.3 (D) .3 1.8 1.5 5.5 (D) 2.3 2 1.0 (D) (D) (D) .3 5.8 (E) .8 (26.5 (NA) 3.7 E 4.4.4.5 F 9.1.9 (NA) E E (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	1 302.7 (D) 141.4 (D) 230.2 83.5 (D) (D) (D) (D) (NA) 6.2 (D) (NA) 137.2 (NA) 11.0 (D) (D) (D) (D) (D) (D) (D) (D)
INDUSTRY 3823, PROCESS CONTROL INSTRUMENTS														
United States Arizona California Colorado Connecticut Florida Georgia Illinois Indiana Kansas Kentucky Louisiana Massachusetts Michigan Minnesota Misnouri Nebraska Nevada New Jersey New York North Carolina Ohio Oklahoma Oregon Pennsylvania Rhode Island Tennessee Texas Virginia Washington West Virginia West Virginia Wisconsin	E2 E1 E1 E1 E1 E2 E2 E1 E1 E2 E2 E1 E1 E2 E2 E2 E1 E1 E2	885 14 173 24 29 23 12 49 18 2 2 1 15 5 54 4 4 4 3 39 38 17 41 11 13 66 66 8 8 64 11 11 13 3 2 2	358 3 71 111 111 11 11 11 11 11 11 11 11 11 1	50.1 G 7.7 1.1 2.7 2.5 5.1.0 C E .9 4.1.1 3.2 2.3 3.3 4.7 1.2 2.8 2.3 3.3 4.7 1.2 2.8 2.9 2.3 3.3 2.9 2.9 3.9 4.9 4.9 3.9 4.9 4.9 4.9 5.9 6.9 6.9 6.9 6.9 6.9 6.9 6.9 6.9 6.9 6	1 764.8 (D) 286.7 39.7 90.8 12.7 6.0 81.4 26.2 (D) 28.8 133.3 3.4 106.3 3.4 (D) 3.7 24.5 24.5 7.2 102.6 8.9 (D) 25.0	24.0 (D) 3.7 .6 6 1.6 (D) .7 .7 2.3 3 .5 5 1.4 4 .1 1 .1 1 .1 3.2 2 .1 1 .1 (D) .5 .5	47.3 (D) 7.2 1.1 1.1 (D) 1.3 4.5 1.0 (D) 1.3 4.5 1.0 (D) 1.1 7.7 2.2 3.3 3.5 1.1 1.1 6.3 2.2 2.3 3 (D) 1.1	582.9 (D) 91.5 13.1 39.1 4.0 2.2 22.9 11.8 (D) 19.5 53.9 11.9 33.4 1.6 (D) 1.2 8.1 8.2 8.2 1.5 82.4 4.8 29.6 4.9 3.2 (D) 13.7	4 182.9 (D) 576.2 129.2 215.0 31.7 18.7 203.3 65.3 (D) (D) (D) 47.5 334.0 68.3 148.8 10.3 167.6 20.6 392.6 90.2 10.0 608.8 14.8 8.6 211.7 17.9 19.3 (D) 17.9 19.3 (D) 17.9 19.3 (D) 17.9 19.3 19.3 19.5 19.5 19.5 19.5 19.5 19.5 19.5 19.5	2 137.7 (D) 353.1 39.5 117.3 15.8 11.2 104.7 33.1 (D) (D) 26.3 153.4 38.6 131.0 (D) 4.9 31.4 104.3 11.3 228.2 68.8 7.2 307.6 6.8 307.6 136.5 136	6 360.4 (D) 946.6 (168.1 333.7 48.2 30.0 311.2 98.1 (D) (D) 70.2 484.7 106.4 284.6 16.5 (D) 17.0 84.6 272.4 31.6 626.6 (159.8 17.3 941.4 18.1 10.7 343.1 31.9 33.7 (D) 88.9	158.1 (D) 27.0 7.2 5.7 (D) (D) 11.9 (D) (D) 9 7.88 2.2 (D) (D) (D) 1.4 15.2 2.5 2.5 2.1 6.6 (D) (D) (D) 8.0 8.0 5.6 (D) (D) 1.5	53.3 G 7.66	3 204.7 (D) 479.6 57.4 175.6 31.6 (NA) 169.1 38.4 (NA) 10.0 10.4 373.6 63.5 (D) (NA) 51.6 (D) (XA) 497.8 (NA) 497.8 (NA) (D) 200.3 (D) 9.8 (D) (D)
INDUSTRY 3824, FLUID METERS AND COUNTING DEVICES United States	E1 - E3	193 2 2 23 3 2 9 7 7 1 12 2 2	74 2 2 7 7 1 4 4 2 1 1 7 1 1 6	16.2 F E E .7 C C .3 3 .1 E E .9 E I	533.7 (D) (D) 20.9 (D) 6.7 2.2 (D) 22.7 (D) (D)	11.3 (D) (D) .4 (D) .2 .1 (D) .5 (D) (D)	21.6 (D) (D) .8 .8 (D) .4 .2 (D) 11.0 (D) (D) (D)	331.8 (D) (D) 12.2 (D) 3.4 1.0 (D) 9.4 (D)	1 469.2 (D) (D) 33.4 (D) 10.5 6.9 (D) 64.1 (D)	1 117.5 (D) (D) 48.0 (D) 7.0 (D) 35.4 (D)	2 601.5 (D) 95.6 (D) 17.7 13.8 (D) 100.2 (D)	74.1 (D) (D) (D) (D) (D) (D) 2 (D) 3.0 (D)	10.1 E (NA) F E 9.9 (NA) E F (NA) E	566.5 (D) (NA) (D) 27.2 (NA) (D) (D) (NA) (D)

See footnotes at end of table.

MANUFACTURES-INDUSTRY SERIES

SEARCH & NAV. EQUIP.; MEASUR., CNTRL., OPT. INSTR. 38A-13

[Excludes data for auxiliaries. States with 100 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

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		All establ	ishments	All em	ployees	Pro	duction wo	rkers						
Industry and geographic area	E ¹	Total (no.)	With 20 employ- ees or more (no.)	Number ² (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expend- itures (million dollars)	All employ- ees ² (1,000)	Value added by manufac- ture (million dollars)
INDUSTRY 3824, FLUID METERS AND COUNTING DEVICES—Con.														
Nebraska New Hampshire New Jersey New York North Carolina	- E6 E1	2 3 10 11 7	1 1 3 2 2	F C .3 .1 E	(D) (D) 7.0 2.9 (D)	(D) (D) .1 .1 (D)	(D) (D) .3 .2 (D)	(D) (D) 1.3 1.8 (D)	(D) (D) 18.3 6.3 (D)	(D) (D) 13.8 2.8 (D)	(D) (D) 32.1 9.1 (D)	(D) (D) .3 (D) (D)	E F (NA) (NA) F	(D) (D) (NA) (NA) (D)
Ohio	- - E7 -	9 7 11 4 2	3 2 7 3 1	.4 C 2.1 E C	10.8 (D) 67.5 (D) (D)	.3 (D) 1.4 (D) (D)	.8 (D) 2.5 (D) (D)	6.9 (D) 37.0 (D) (D) 8.4	27.2 (D) 216.4 (D) (D)	49.0 (D) 112.8 (D) (D)	75.7 (D) 328.3 (D) (D)	(D) .3 13.2 (D) (D)	(NA) (NA) 2.2 E (NA)	(D) (NA) 160.9 (D) (NA) 22.0
VirginiaWisconsin	_	1 7	1 2	.5 F F	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	(D) (D)	E F	(D) (D)
INSTRUMENTS TO MEASURE ELECTRICITY														
United States Alabama	E1 E1	964 7 18 268 34 26	388 3 4 110 9 13	68.7 F .3 17.6 4.2 .7	2 549.0 (D) 9.3 761.5 181.1 21.8	32.3 (D) .1 8.5 2.1 .3	63.4 (D) .2 17.0 4.8 .7	896.8 (D) 2.5 289.3 65.7 7.0	5 721.1 (D) 16.6 1 653.8 360.9 49.3	3 091.2 (D) 11.6 778.2 219.2 24.3	8 873.3 (D) 28.5 2 438.0 577.2 74.7	324.7 (D) .5 87.6 (D) 1.2	.5 .3 19.6 (NA) 1.0	5 090.9 38.4 13.8 1 375.4 (D) 46.8
Florida Georgia Illinois Indiana Kansas	_	28 11 41 13 5	12 5 20 5 2	1.8 .7 2.9 1.3 F	58.3 26.8 90.4 35.6 (D)	.7 .3 1.4 .9 (D)	1.4 .6 2.6 1.7 (D)	16.4 5.3 30.0 21.1 (D)	138.8 74.3 402.2 66.9 (D)	82.5 60.4 266.4 40.8 (D)	194.5 134.2 659.5 111.0 (D)	7.5 2.1 64.2 3.2 (D)	1.4 F 2.3 G F	57.1 (D) 152.5 (D) (D) 50.3
Massachusetts Michigan Minnesota Mississippi Missouri	E2 E3	55 30 21 1	20 10 6 1	5.2 F .7 C	195.9 (D) 24.7 (D) 9.9	(D) 2.0 (D) .2 (D)	3.6 (D) .4 (D)	63.5 (D) 5.4 (D) 3.3	498.9 (D) 58.4 (D) 15.6	15Ò.2 (D) 25.5 (D) 8.6	651.5 (D) 83.4 (D) 25.5	26.0 1.4 1.2 (D)	6.8 .9 F (NA) E	549.2 57.0 (D) (NA)
Nevada New Hampshire New Jersey New York North Carolina Ohio	E3 -	4 19 36 56 8 35 27	4 9 14 28 6 17	2.3 2.0 4.6 1.2 2.0	(D) 65.6 84.9 179.4 40.4 63.5	(D) 1.6 .7 2.3 .8	(D) 3.1 1.6 4.5 1.4 1.9	(D) 42.7 24.1 66.0 20.1 19.2	(D) 99.5 189.9 306.9 73.4 113.9	(D) 79.1 73.9 199.7 45.7 81.0	(D) 192.7 258.8 579.6 121.3 201.2	(D) 5.3 6.6 14.6 2.7 4.7	1.2 3.5 4.1 7.5 G 2.6	26.4 208.4 242.9 290.6 (D) 124.0
Oregon Pennsylvania Rhode Island South Carolina South Dakota Texas	- - -	27 34 7 3 1 50	9 15 2 1 1 18	I 1.4 .2 F C 1.5	(D) 37.1 6.1 (D) (D) 49.2	(D) .8 .1 (D) (D) .6	(D) 1.4 .2 (D) (D) 1.2	(D) 15.8 2.2 (D) (D) 11.1	(D) 101.7 12.3 (D) (D) 102.0	(D) 60.0 4.5 (D) (D) 63.7	(D) 162.3 17.2 (D) (D) 167.5	(D) 2.3 .2 (D) (D) 2.9	(NA) 1.5 .5 G E G	(D) 103.1 26.1 (D) (D) (D)
Utah Virginia Washington Wisconsin	E3 -	4 11 35 11	3 5 12 5	4.2 .9	(D) 14.8 155.3 24.7	(D) .2 1.8 .5	(D) .5 2.5 1.0	(D) 7.0 47.1 10.7	(D) 31.3 420.7 50.1	(D) 8.9 186.1 36.1	(D) 39.0 607.9 86.5	(D) .6 21.7 2.8	(NA) G 6.2 F	(NA) (D) 478.8 (D)
INDUSTRY 3826, ANALYTICAL INSTRUMENTS														
United States	-	593	227	39.7	1 478.1	15.2	29.6	394.3	3 004.8	2 205.5	5 191.3	227.8	31.2	2 107.1
Arizona California Colorado Connecticut Delaware	E1 - - -	11 133 16 12 4	3 56 7 5 3	.3 10.2 1.1 G G	9.3 406.2 37.0 (D) (D)	.1 3.2 .5 (D) (D)	5.9 .9 (D)	1.4 97.7 10.6 (D) (D)	20.4 868.9 51.8 (D) (D)	9.7 630.8 39.5 (D) (D)	30.6 1 488.3 89.1 (D) (D)	.8 44.9 5.9 (D) (D)	.2 6.5 .8 G (NA)	13.0 523.9 48.6 (D) (NA)
Florida Georgia	E1	19 5 19 5 3	7 3 5 2 2	4.1 E .4 .2 .1	167.3 (D) 13.9 5.3 2.7	2.0 (D) .2 (Z) (Z)	3.9 (D) .4 .1	56.9 (D) 4.8 .7 .6	175.5 (D) 35.4 12.2 4.9	243.8 (D) 27.8 4.5 2.4	424.7 (D) 61.9 16.4 7.4	(D) .5 1.0 (D) .2	2.5 (NA) E (NA) (NA)	156.6 (NA) (D) (NA) (NA)
Maryland	- - -	18 62 16 10 5	4 30 5 4 3	.2 5.6 1.1 .5 .4	8.3 221.2 31.0 21.4 10.7	.1 1.8 .6 .2 .2	.2 3.6 1.3 .4 .4	2.5 45.8 12.5 6.5 5.2	25.8 578.6 60.1 43.9 22.6	11.7 315.6 54.1 24.7 6.9	35.0 894.9 114.7 69.1 29.2	1.1 15.4 2.6 (D) (D)	.8 5.9 F E	44.8 314.2 (D) (D) (D)
New Hampshire	_ _ E1	7 28 27 6 24	5 12 8 2 9	.3 1.2 1.0 C 1.4	10.7 46.8 32.6 (D) 42.8	.1 .5 .3 (D) .6	.2 .9 .7 (D) 1.1	2.1 13.8 9.4 (D) 10.5	30.2 96.3 66.9 (D) 78.4	19.9 80.6 51.0 (D) 60.3	46.1 176.3 120.0 (D) 139.8	.7 3.5 4.1 (D) 3.9	(NA) 1.1 G (NA) 1.0	(NA) 72.7 (D) (NA) 49.0

See footnotes at end of table.

38A-14 SEARCH & NAV. EQUIP.; MEASUR., CNTRL., OPT. INSTR.

MANUFACTURES-INDUSTRY SERIES

[Excludes data for auxiliaries. States with 100 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

							199			audiony toxii	or explanation			1987
		All establ	ishments	All em	ployees	Pro	duction wo	rkers						
Industry and geographic area	E ¹	Total (no.)	With 20 employ- ees or more (no.)	Number ² (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expend- itures (million dollars)	All employ- ees ² (1,000)	Value added by manufac- ture (million dollars)
INDUSTRY 3826, ANALYTICAL INSTRUMENTS—Con.														
Oregon Pennsylvania Rhode Island Tennessee Texas Vermont Virginia Wisconsin	E4 E1 E9 E1	11 36 4 5 40 2 9 12	56 16 2 15 1 3 5	.4 2.4 E E 3.5 C .3 1.2	13.0 83.4 (D) (D) 116.7 (D) 13.0 50.3	.1 1.2 (D) (D) 1.4 (D) .1	.3 1.8 (D) (D) 2.8 (D) .2 .9	3.6 29.2 (D) (D) 25.3 (D) 2.1 9.7	29.2 144.8 (D) (D) 130.0 (D) 25.8 101.4	22.2 109.6 (D) (D) 135.5 (D) 13.7 59.5	51.6 253.5 (D) (D) 258.1 (D) 39.9 161.0	1.0 7.6 (D) (D) (D) (D) 1.2 4.4	.4 2.0 (NA) (NA) (NA) (NA) E G	12.9 160.2 (NA) (NA) (D) (NA) (D)
INDUSTRY 3827, OPTICAL INSTRUMENTS AND LENSES														
United States	-	425	167	18.9	679.9	9.4	19.8	256.7	1 435.0	836.0	2 262.9	65.0	20.1	1 167.8
Arizona	E3 - - -	9 2 103 16 9	1 2 45 5 5	.1 C 6.5 .4 1.7	4.3 (D) 257.8 9.7 86.3	(Z) (D) 2.8 .3 .7	.1 (D) 6.0 .6 1.2	.9 (D) 77.8 5.2 25.9	7.1 (D) 556.7 21.5 169.9	4.2 (D) 368.3 13.5 50.4	11.2 (D) 933.3 34.6 212.5	(D) (D) 20.4 1.0 (D)	(NA) (NA) 6.4 E 1.9	(NA) (NA) 438.3 (D) 157.6
Florida Illinois Maryland Massachusetts Michigan	-	20 17 7 39 12	8 4 3 18 4	.8 .2 .5 2.3 C	20.9 5.4 14.2 82.1 (D)	.5 .1 .3 1.1 (D)	.9 .2 .6 2.2 (D)	9.7 2.6 7.9 32.4 (D)	62.5 10.7 24.3 160.0 (D)	27.3 4.0 10.0 118.6 (D)	86.7 15.3 34.0 274.8 (D)	5.4 .3 (D) 7.3 (D)	.5 E (NA) (NA)	20.3 (D) (D) (D) (NA)
Minnesota	- - - -	10 4 4 10 20	6 3 2 6 8	C .2 C .3 .5	(D) 4.8 (D) 9.4 20.5	(D) .1 (D) .1 .2	(D) .2 (D) .3 .5	(D) 2.7 (D) 4.0 7.0	(D) 7.2 (D) 13.1 37.6	(D) 2.9 (D) 6.8 38.1	(D) 10.0 (D) 19.6 78.6	.9 .2 (D) .3 1.3	(NA) (NA) (NA) G	(NA) (D) (D) (D) 19.1
New Mexico	-	3 40 9 13 24	1 17 4 4 7	C 1.3 .8 .9 .6	(D) 42.3 24.6 30.9 15.6	(D) .7 .6 .5	(D) 1.6 1.6 1.1	(D) 19.4 13.2 15.6 8.8	(D) 86.1 65.8 69.7 26.7	(D) 50.0 28.8 34.7 17.2	(D) 137.0 95.8 99.0 45.5	(D) 3.1 4.3 (D) 2.0	(NA) 1.3 F F .5	(NA) 73.2 (D) (D) 21.3
South Dakota Texas Vermont Washington	– E1 E5	1 9 6 5	1 1 3 2	C .1 .2 .1	(D) 2.6 4.5 3.2	(D) .1 .1 .1	(D) .2 .2 .1	(D) 1.3 2.5 1.3	(D) 6.1 11.0 7.3	(D) 5.2 5.3 3.1	(D) 11.9 15.8 10.4	(D) (D) .3 (D)	(NA) F (NA) (NA)	(NA) (D) (NA) (NA)
INDUSTRY 3829, MEASURING AND CONTROLLING DEVICES, N.E.C.														
United States	-	1 006	318	38.1	1 305.4	19.3	38.1	483.6	2 809.5	1 584.2	4 400.1	180.1	41.0	2 259.0
Alabama Arizona California Colorado Connecticut		15 163 29 38	1 6 62 6 17	6.0 6.3 1.8	(D) (D) 223.0 8.4 72.1	(D) (D) 3.0 .2 .8	(D) (D) 5.9 .3 1.6	(D) (D) 81.6 2.9 20.3	(D) (D) 445.5 16.9 143.5	(D) (D) 149.1 13.5 41.7	(D) (D) 596.7 29.9 175.9	.1 .3 19.5 .7 7.5	(NA) (NA) 5.0 E 2.5	(D) (NA) 289.1 (D) 134.2
Florida	- - E2 -	44 10 44 19 4	7 2 16 4 1	1.2 .3 1.4 .3 C	30.0 7.7 50.3 7.6 (D)	.8 .2 .5 .1 (D)	1.6 .3 1.3 .2 (D)	14.7 2.9 12.9 2.7 (D)	78.8 24.4 148.4 15.9 (D)	57.6 13.2 79.1 10.7 (D)	135.7 36.2 228.4 28.1 (D)	1.5 .6 4.4 .3 (D)	1.3 (NA) 2.3 .2 (NA)	72.7 (D) 152.8 7.0 (NA)
Maryland Massachusetts Michigan Minnesota Missouri	E1 E1 - -	19 58 52 26 9	7 18 15 7 2	.8 2.5 1.1 1.6 .2	26.9 97.3 35.3 62.1 7.3	.4 1.3 .5 .9 (Z)	.8 2.3 1.1 1.7 .1	9.1 42.0 13.0 33.3 .9	54.6 208.0 65.2 141.0 17.2	39.3 99.6 42.3 60.0 5.0	99.6 308.6 111.1 206.2 22.1	1.6 7.6 1.6 7.8 .7	1.1 3.0 1.1 1.4 (NA)	41.5 198.0 43.8 105.7 (NA)
New Hampshire	- - E1 -	8 43 6 51 23	5 14 1 18 7	.3 1.9 C 2.2 1.0	10.2 61.5 (D) 73.4 28.0	.1 .9 (D) 1.2 .5	.2 1.8 (D) 2.3 .9	2.9 20.3 (D) 29.0 9.5	22.1 124.0 (D) 109.0 76.9	11.0 98.6 (D) 91.1 35.2	33.7 226.2 (D) 201.4 111.3	.7 16.5 .2 8.3 3.6	.2 1.9 (NA) (NA) F	5.2 113.0 (D) (D) (D)
Ohio	- - - -	67 10 50 7 16	21 3 21 4 5	3.2 .2 3.0 F .7	109.4 6.6 97.2 (D) 26.9	1.6 .1 1.7 (D) .4	3.1 .2 3.6 (D) .8	37.0 2.2 43.9 (D) 11.0	285.2 9.5 151.8 (D) 59.6	141.4 8.4 95.8 (D) 37.5	431.6 19.5 245.2 (D) 95.9	10.2 (D) 7.2 (D) 1.9	4.0 (NA) 2.9 .2 .6	204.9 (NA) 142.9 9.6 39.4
Texas	- - - E1 -	73 6 3 7 29	24 2 1 2 5	3.7 .2 F C .9 C	122.1 6.8 (D) (D) 27.9 (D) 8.9	2.0 .1 (D) (D) .4 (D)	4.0 .2 (D) (D) .9 (D)	46.0 1.8 (D) (D) 11.4 (D) 4.2	317.6 16.6 (D) (D) 51.6 (D) 28.2	289.0 7.5 (D) (D) 18.0 (D) 21.7	594.8 23.6 (D) (D) 68.5 (D)	69.0 .5 (D) (D) 1.9 (D) 1.2	2.3 (NA) (NA) (NA) 2.1 (NA)	124.4 (NA) (D) (NA) 141.0 (NA)
Wisconsin	_	17	5	.4	8.9	.3	.5	4.2	28.2	21.7	48.8	1.2	.4	18.4

See footnotes at end of table.

Note: For qualifications of data, see footnotes on table 1a.

¹Payroll and sales data for some small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other Government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate the items shown for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown for those States where estimated value of shipments data based on administrative-record data account for 10 percent or more of figure shown: E1−10 to 19 percent; E2−20 to 29 percent; E3−30 to 39 percent; E4−40 to 49 percent; E5−50 to 59 percent; E6−60 to 69 percent; E7−70 to 79 percent; E8−80 to 89 percent; E9−90 percent or more.

2Statistics for some producing States have been withheld to avoid disclosing data for individual companies. However, for States with 100 employees; more, number of establishments is shown and employment-size range is indicated by one of the following symbols: C−100 to 249 employees; E−250 to 499 employees; F−500 to 999 employees; G−1,000 to 24,999 employees; H−2,500 to 4,999 employees; L−50,000 to 99,999 employees; M−100,000 employees or more.

Summary Statistics for the Industry: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

ltem	Search and navigation equipment (SIC 3812)	Laboratory apparatus and furniture (SIC 3821)	Environ- mental controls (SIC 3822)	Process control instruments (SIC 3823)	Fluid meters and counting devices (SIC 3824)	Instruments to measure electricity (SIC 3825)	Analytical instruments (SIC 3826)	Optical instruments and lenses (SIC 3827)	Measuring and controlling devices, n.e.c. (SIC 3829)
Companiesnumber_	634	330	294	817	181	900	551	415	977
All establishmentsnumber With 1 to 19 employeesnumber With 20 to 99 employeesnumber With 100 employees or morenumber	769	342	318	885	193	964	593	425	1 006
	360	199	188	527	119	576	366	258	688
	174	98	79	226	37	255	146	132	231
	235	45	51	132	37	133	81	35	87
Employment and labor costs: Employees	255.0	17.7	25.0	50.1	16.2	68.7	39.7	18.9	38.1
	14 035.7	707.9	891.3	2 197.4	701.1	3 077.9	1 815.7	860.0	1 621.0
	11 056.2	571.6	685.4	1 764.8	533.7	2 549.0	1 478.1	679.9	1 305.4
	2 979.5	136.3	205.8	432.6	167.4	528.9	337.6	180.1	315.6
paymentsmil dol	965.8	52.2	76.8	170.1	64.7	236.4	126.9	64.5	130.3
Employer voluntary paymentsmil dol	2 013.7	84.2	129.0	262.5	102.6	292.5	210.8	115.6	185.3
Production workers: Average for year	103.6	9.0	16.8	24.0	11.3	32.3	15.2	9.4	19.3
	108.0	8.9	16.6	24.4	11.6	33.3	15.3	9.8	19.8
	105.4	9.0	17.1	24.2	11.7	32.7	15.3	9.5	19.5
	101.6	9.1	17.0	24.0	10.8	32.0	15.3	9.3	19.1
	99.6	9.0	16.7	23.6	11.2	31.1	15.1	9.1	18.7
Hours millions_	203.1	18.4	32.1	47.3	21.6	63.4	29.6	19.8	38.1
Wagesmil dol	3 511.8	213.9	356.0	582.9	331.8	896.8	394.3	256.7	483.6
Cost of materials¹ mil dol_	10 115.8	817.1	997.1	2 137.7	1 117.5	3 091.2	2 205.5	836.0	1 584.2
Materials, parts, containers, etc., consumed² mil dol_	8 758.8	685.1	805.7	1 918.5	1 039.3	2 578.7	1 899.2	729.7	1 348.7
Resales mil dol_	99.6	75.7	122.3	115.2	34.3	349.3	245.9	49.9	154.0
Fuels mil dol_	28.4	5.0	4.4	10.5	2.8	14.9	5.2	4.0	5.4
Purchased electricity mil dol_	268.1	14.8	21.8	44.0	15.5	60.0	28.9	30.3	35.3
Contract work mil dol_	960.9	36.5	43.0	49.6	25.6	88.3	26.3	22.0	40.7
Quantity of electric energy used for heat and power: Purchased mil kWh Generated less sold mil kWh	4 169.7 (D)	220.3	360. <u>9</u>	621.9 (D)	269.0	849.8 (D)	384.6 (D)	393.7 -	485.3 (D)
Total value of shipmentsmil dol	35 266.1	2 106.0	2 607.1	6 360.4	2 601.5	8 873.3	5 191.3	2 262.9	4 400.1
Value addedmil dol_	24 411.1	1 314.9	1 633.0	4 182.9	1 469.2	5 721.1	3 004.8	1 435.0	2 809.5
Inventories by stage of fabrication: Beginning of 1992mil dol Finished goodsmil dol_ Work in processmil dol_ Materials and suppliesmil dol_	8 296.5	359.3	372.9	1 289.3	290.7	2 022.6	977.1	512.4	1 079.6
	305.3	90.7	110.4	294.7	55.3	419.3	359.1	100.0	222.9
	6 787.8	98.7	160.7	453.6	129.5	854.9	227.0	254.4	431.4
	1 203.3	170.0	101.7	541.0	105.9	748.4	390.9	157.9	425.2
End of 1992mil dol_	7 408.2	376.2	409.9	1 246.4	280.4	1 891.4	992.4	513.7	1 076.7
Finished goodsmil dol_	287.3	124.3	134.6	274.1	51.7	409.4	377.1	97.4	252.1
Work in processmil dol_	6 066.6	91.1	159.5	434.2	118.3	803.8	228.0	265.2	395.8
Materials and suppliesmil dol_	1 054.2	160.8	115.8	538.1	110.4	678.2	387.2	151.0	428.8

Note: For qualifications of data, see footnotes on table 1a.

¹Data on purchased services for the repair of buildings and machinery and for communication services are not included in cost of materials, etc., but are shown in table 3c. ²Data on materials consumed by type are shown in table 7. Data on amount purchased or transferred from foreign sources are shown in table 3c.

Table 3b. Gross Book Value of Depreciable Assets, Capital Expenditures, Retirements, Depreciation, and Rental Payments: 1992

[Million dollars. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

ltem	Search and navigation equipment (SIC 3812)	Laboratory apparatus and furniture (SIC 3821)	Environ- mental controls (SIC 3822)	Process control instruments (SIC 3823)	Fluid meters and counting devices (SIC 3824)	Instruments to measure electricity (SIC 3825)	Analytical instruments (SIC 3826)	Optical instruments and lenses (SIC 3827)	Measuring and controlling devices, n.e.c. (SIC 3829)
Gross book value of depreciable assets:									
Total: Beginning of year New capital expenditures¹ Used capital expenditures Retirements End of year Buildings and other structures:	15 149.5	604.8	800.2	1 496.7	804.7	3 300.6	1 496.4	854.8	1 233.6
	859.1	55.4	81.3	158.1	74.1	324.7	227.8	65.0	180.1
	108.7	8.0	1.5	20.8	2.8	89.1	19.3	6.6	21.8
	895.2	26.5	45.1	53.3	33.4	276.6	92.2	35.0	64.9
	15 222.1	641.7	837.9	1 622.4	848.1	3 437.8	1 651.3	891.4	1 370.6
Beginning of year	4 495.6	162.6	198.2	395.8	121.7	1 030.4	394.8	221.8	372.5
	153.6	15.6	8.8	23.4	6.7	33.0	85.2	7.1	24.4
	85.5	(D)	.7	(D)	.5	(D)	3.9	3.9	11.5
	121.4	(D)	5.6	(D)	1.8	(D)	15.1	5.3	5.1
	4 613.2	178.1	202.1	430.3	127.1	1 076.0	468.7	227.6	403.3
Machinery and equipment: Beginning of year New capital expenditures¹ Used capital expenditures Retirements End of year	10 653.9	442.2	602.0	1 101.0	683.0	2 270.2	1 101.6	633.0	861.1
	705.5	39.9	72.5	134.7	67.4	291.7	142.6	57.9	155.7
	23.2	(D)	.8	(D)	2.3	(D)	15.4	2.7	10.3
	773.7	(D)	39.5	(D)	31.6	(D)	77.1	29.8	59.9
	10 608.9	463.6	635.8	1 192.1	721.0	2 361.8	1 182.5	663.8	967.3
Depreciation charges during 1992: Total Buildings and other structures Machinery and equipment	1 179.8	53.6	60.0	140.7	119.9	279.0	152.7	86.0	117.4
	227.0	10.2	7.7	23.9	8.7	46.3	22.0	11.4	19.7
	952.7	43.4	52.3	116.8	111.3	232.6	130.7	74.6	97.7
Rental payments: Total Buildings and other structures Machinery and equipment	336.6	19.6	32.9	80.6	15.4	111.7	61.9	35.2	52.2
	236.5	12.0	18.0	50.3	8.4	69.0	41.8	18.2	32.1
	100.1	7.6	14.8	30.3	7.0	42.8	20.1	17.0	20.2

¹Data on new machinery and equipment expenditures by type are provided in table 3c.

Table 3c. Supplemental Industry Statistics Based on Sample Estimates: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

	Search and equip (SIC :	ment	Laboratory ap furni (SIC 3	ture	Environmental controls (SIC 3822)		Process control instruments (SIC 3823)	
ltem	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)
Purchased services: Cost of purchased services for the repair of— Buildings and other structures Response coverage ratio (percent) ² Machinery Response coverage ratio (percent) ² Other purchased services:	87.9	(X)	2.4	(X)	5.3	(X)	12.4	(X)
	83.1	(X)	92.0	(X)	73.7	(X)	57.0	(X)
	101.2	(X)	8.3	(X)	12.2	(X)	14.6	(X)
	81.3	(X)	91.8	(X)	76.2	(X)	53.1	(X)
Communications Response coverage ratio (percent) ² Legal Response coverage ratio (percent) ² Accounting and bookkeeping Response coverage ratio (percent) ² Advertising Response coverage ratio (percent) ² Software and other data processing Response coverage ratio (percent) ² Software are coverage ratio (percent) ² Refuse removal, including hazardous waste Response coverage ratio (percent) ²	91.4 80.3 66.9 77.7 15.7 76.9 36.1 81.0 152.5 81.0 25.2 80.5	XXX XXX XXX XXX XXX XXX XXX XXX XXX XX	9.5 88.7 3.9 92.0 2.7 92.0 14.3 86.6 4.7 88.7 2.6 83.3	88888888888888888888888888888888888888	10.5 78.8 3.1 61.8 2.9 73.4 73.4 71.5 76.8 1.6	\$	25.6 52.7 27.4 56.7 4.4 50.9 38.2 55.5 16.4 2.8 51.5	(X) (X) (X) (X) (X) (X) (X) (X) (X) (X)
New machinery and equipment expenditures Automobiles, trucks, etc., for highway use Computers and peripheral data processing equipment All other Adjustment ratio ³	705.5	(X)	39.9	(X)	72.5	(X)	134.7	(X)
	4.0	33	1.0	17	.4	33	4.2	54
	201.9	1	10.2	5	11.5	8	44.7	4
	499.7	1	28.7	3	60.6	2	85.8	4
	1.1	(X)	1.3	(X)	1.1	(X)	1.4	(X)
Cost of materials, components, parts, etc., used	8 758.8	(X)	685.1	(X)	805.7	(X)	1 918.5	(X)
	268.7	1	37.4	23	59.4	10	(S)	(X)
	8 490.1	1	647.6	2	746.4	1	(S)	(X)
	1.7	(X)	1.6	(X)	1.6	(X)	(S)	(X)

See footnotes at end of table.

Table 3c. Supplemental Industry Statistics Based on Sample Estimates: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

	Fluid meters and counting devices (SIC 3824)		Instruments to measure electricity (SIC 3825)		Analytical instruments (SIC 3826)		Optical instruments and lenses (SIC 3827)		Measuring and controlling devices, n.e.c. (SIC 3829)	
ltem	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)
Purchased services: Cost of purchased services for the repair of— Buildings and other structures	1.8 78.9 7.7 80.1	XXXX XXXX	22.5 73.0 25.7 71.6	(X) (X) (X) (X)	8.7 67.7 17.8 69.0	(X) (X) (X) (X)	4.9 82.0 8.1 82.0	(X) (X) (X) (X)	5.9 62.8 31.5 63.1	(X) (X) (X) (X)
Communications	4.5 80.3 1.9 65.6 1.6 66.0 4.8 64.9 1.7 66.0 3.7 80.3	8888888888888888	37.1 67.8 19.8 71.4 8.2 70.5 54.1 71.8 20.3 71.1 4.2 67.9	\$	28.7 67.4 15.3 68.0 10.2 68.9 32.7 69.0 16.7 4.3 67.6	\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$	7.3 81.2 7.9 81.3 3.7 82.0 12.8 82.0 5.0 81.1 2.4 78.1	\$	15.3 65.9 7.9 67.8 6.1 67.3 22.1 67.2 15.0 66.5 3.2 66.9	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
New machinery and equipment expenditures Automobiles, trucks, etc., for highway use Computers and peripheral data processing equipment All other Adjustment ratio ³	67.4 .4 7.4 59.6 1.2	(X) 12 5 1 (X)	291.7 1.8 99.8 190.1 1.1	(X) 12 2 1 (X)	142.6 3.7 23.6 115.3 1.1	(X) 11 7 2 (X)	57.9 .3 9.7 47.8 1.3	(X) 36 13 3 (X)	155.7 20.5 51.1 84.1 1.3	(X) 7 5 5 (X)
Cost of materials, components, parts, etc., used Materials purchased or transferred from foreign sources ⁴ Materials purchased or transferred from domestic sources Adjustment ratio ³	1 039.3 (S) (S) (S)	(X) (X) (X) (X)	2 578.7 211.9 2 366.9 2.0	(X) 8 1 (X)	1 899.2 (S) (S) (S)	(X) (X) (X) (X)	729.7 44.8 685.0 1.6	(X) 20 2 (X)	1 348.7 60.8 1 288.0 2.0	(X) 9 1 (X)

Note: The amounts shown for purchased services reflect only those services that establishments purchase from other companies. Amounts purchased by separate central admnistrative offices and services provided to establishments by central admnistrative offices are excluded.

Table 4. Industry Statistics by Employment Size of Establishment: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

	A.II	All em	oloyees	Pro	duction wor	kers	Value			New	End-of-
E ¹	estab- lish- ments (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	expend- itures (million dollars)	year inven- tories (million dollars)
-	769	255.0	11 056.2	103.6	203.1	3 511.8	24 411.1	10 115.8	35 266.1	859.1	7 408.2
E9 E6 E3 E2 E3 E2 E1 	152 116 92 106 68 79 50 40 40 26 252	.3 .8 1.3 3.3 4.7 12.7 18.3 29.3 65.5 118.8	7.4 22.3 35.9 104.2 161.0 440.3 674.7 1 156.4 2 952.5 5 501.5	.1 .3 .6 .1.6 2.4 6.1 10.2 13.5 23.0 45.7	.2 .6 1.3 3.0 4.7 12.3 18.7 27.6 44.8 89.9	2.4 7.3 13.4 37.7 58.2 157.3 283.2 190.6 1 767.7 9.3	15.8 46.4 81.1 240.7 365.9 959.9 1 397.4 2 622.6 5 743.2 12 938.1 57.6	6.7 20.3 30.9 133.9 214.1 474.6 594.3 1 164.7 2 447.5 5 028.6 24.5	22.4 66.8 109.9 376.3 578.3 1 458.8 2 015.6 3 906.6 8 407.5 18 323.9	6 1.8 2.0 9.2 11.5 29.5 47.6 83.5 260.4 413.0	4.6 13.0 23.8 70.9 148.3 332.0 375.0 1 866.6 3 825.1 16.9
_	342	17.7	571.6	9.0	18.4	213.9	1 314.9	817.1	2 106.0	55.4	376.2
E8 E4 E2 E1	69 57 73 74 24 28 14 2	.1 .4 1.0 2.3 1.7 4.5 4.7 3.0 (D)	3.5 10.2 29.6 66.6 55.5 137.8 156.8 111.5 (D)	.1 .2 .5 1.2 .8 2.4 2.4 1.3 (D)	.2 .4 1.0 2.4 1.7 5.1 4.9 2.7 (D)	1.3 4.1 11.0 26.8 19.4 58.9 59.6 32.7 (D)	7.8 24.8 61.8 158.0 124.1 301.9 381.8 254.9	4.7 13.6 31.0 75.6 72.3 184.8 220.5 214.6 (D)	12.5 38.1 92.8 230.6 195.2 487.8 607.7 441.2	.3 1.2 1.8 5.2 4.3 13.7 20.1 8.9	2.4 6.9 15.7 45.0 34.3 85.6 126.1 (D)
	E9 E6 E3 E2 E1 E9 E8 E4 E2	E1	All establishments (no.) Number (1,000) - 769 255.0 E9 152 3 E6 116 8.8 E3 92 1.3 E2 106 3.3 E2 106 3.3 E3 68 4.7 E2 79 12.7 E1 50 18.3 - 40 65.5 - 26 118.8 E9 252 1.3 - 342 17.7 E8 69 1 E4 57 .4 E2 73 1.0 E4 57 .4 E2 73 1.0 E1 74 2.3 - 24 1.7 - 28 4.5 - 28 4.5 - 14 4.7 - 28 4.5 - 14 4.7 - 28 4.5 - 14 4.7 - 2 28 .0 - 1 (D)	establishments (no.) Number (million dollars) - 769 255.0 11 056.2 E9 152 3 7.4 E6 116 8 22.3 E3 92 1.3 35.9 E2 106 3.3 104.2 E3 68 4.7 161.0 E2 79 12.7 440.3 E1 50 18.3 674.7 - 40 29.3 1 156.4 - 40 65.5 2 952.5 - 26 118.8 5 501.5 E9 252 1.3 28.4 - 40 65.5 2 952.5 - 26 118.8 5 501.5 E9 252 1.3 28.4	All establishments	All establishments (no.) (1,000) Payroll (million (1,000) (1,000) Payroll (1,0	All establish ments (no.) Number (1,000) Mumber (1,	All establish ments (no.) Number (1,000) Mumber (1,	All establishments	All establishments Number (in) Payroll (in) Number	All establishments Number (no.) Number (no.)

See footnotes at end of table.

38A-18 SEARCH & NAV. EQUIP.; MEASUR., CNTRL., OPT. INSTR.

MANUFACTURES-INDUSTRY SERIES

¹For description of relative standard error of estimate, see Qualifications of the Data in appendixes.
2A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight, see appendix B) for those ASM establishments that reported to the weighted total employment for all ASM establishments classified in the industry.
3Detail has been adjusted upwards to account for nonresponse. Inverse of the ratio shown represents a measure of the response of the inquiry. (See appendixes for further explanation.)
4Data may understate the true cost of imported parts, components, and supplies since some respondents do not know the origin of these materials. Includes cases where materials were purchased from secondary suppliers or where they were transferred from company-operated warehouses or other distribution points. Direct purchases from foreign suppliers and importers by domestic manufacturing establishments are believed to be reported accurately.

Table 4. Industry Statistics by Employment Size of Establishment: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

[For meaning of abbreviations and symbols, see in	troduct	ory text. F	or explanati	on of terms,	see append	dixes]						
		All	All em	ployees	Pro	duction wor	rkers	Value			New	End-of-
Industry and employment size class	E ¹	estab- lish- ments (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	capital expend- itures (million dollars)	year inven- tories (million dollars)
INDUSTRY 3822, ENVIRONMENTAL CONTROLS												
Total	. -	318	25.0	685.4	16.8	32.1	356.0	1 633.0	997.1	2 607.1	81.3	409.9
Establishments with an average of— 1 to 4 employees ———————————————————————————————————	E6 E2 E1 E2	71 54 63 55 24 26 11 12 1 1	.1 .4 .9 1.7 1.7 4.0 3.7 12.5 (D) (D)	3.0 9.2 21.6 44.8 43.3 104.2 79.0 380.3 (D) (D)	.1 .2 .5 1.0 1.1 2.9 2.9 8.0 (D) (D)	.2 .5 1.1 1.9 2.2 5.4 5.7 15.1 (D) (D)	1.6 4.5 10.3 18.7 19.6 57.2 49.4 194.7 (D)	6.2 18.1 48.2 109.2 91.7 343.8 200.1 815.6 (D) (D)	4.0 13.4 31.2 61.7 66.7 192.9 127.5 499.8 (D) (D)	10.1 31.4 78.5 168.7 157.4 534.8 327.7 1 298.5 (D) (D)	.2 .6 1.4 4.3 3.4 9.5 15.1 46.7 (D)	1.7 5.6 13.5 30.7 32.5 83.1 44.3 198.7 (D)
INDUSTRY 3823, PROCESS CONTROL INSTRUMENTS												
Total	. E1	885	50.1	1 764.8	24.0	47.3	582.9	4 182.9	2 137.7	6 360.4	158.1	1 246.4
Establishments with an average of— 1 to 4 employees	E6 E2 E1 E1 E1 E1	204 165 158 141 85 92 27 8 5	.4 1.1 2.2 4.5 5.9 13.8 9.4 6.0 6.9	10.9 30.8 67.6 149.4 193.9 454.5 315.6 227.3 314.9	.1 .5 1.0 2.0 3.1 6.9 5.0 3.1 2.3	.3 1.0 2.0 4.0 6.3 13.6 10.2 5.3 4.5	3.7 10.8 23.3 46.6 74.8 164.1 119.4 74.8 65.4	25.0 66.3 144.9 319.3 446.4 1 045.2 751.9 398.2 985.7	13.5 37.4 88.3 163.4 250.5 561.4 403.7 242.2 377.3	38.5 103.8 234.3 485.3 697.9 1 627.6 1 153.9 653.3 1 365.8	.9 2.3 4.0 7.7 15.3 35.0 30.8 29.0 33.3	7.3 19.7 42.0 87.2 133.0 328.4 232.7 161.4 234.7
Covered by administrative records ²	. E9	320	1.4	33.7	.6	1.2	11.3	68.9	37.1	106.0	2.3	20.5
INDUSTRY 3824, FLUID METERS AND COUNTING DEVICES												
Total	. -	193	16.2	533.7	11.3	21.6	331.8	1 469.2	1 117.5	2 601.5	74.1	280.4
Establishments with an average of— 1 to 4 employees	E6 E2 E3 E1	54 39 26 27 10 23 9 3 1 1	.1 .3 .4 .8 .7 .3.8 .3.3 .6.9 (D) (D)	2.1 6.4 9.5 21.0 16.3 98.6 111.1 268.8 (D) (D)	.1 .2 .3 .5 .4 2.5 2.1 .5 .3 (D)	.1 .3 .6 1.0 .7 5.3 4.2 9.4 (D) (D)	1.1 3.2 5.3 9.8 6.7 51.4 58.4 195.9 (D) (D)	5.9 15.4 20.0 43.7 33.9 253.0 299.6 797.6 (D) (D)	4.0 11.6 14.4 29.3 26.5 213.5 198.8 619.4 (D)	9.9 26.9 34.0 74.8 61.3 466.3 512.8 1 415.5 (D)	.3 .7 1.1 1.7 1.1 15.2 16.2 37.8 (D)	1.4 3.8 5.4 14.5 11.8 89.0 61.8 92.8 (D) (D)
INDUSTRY 3825, INSTRUMENTS TO MEASURE ELECTRICITY												
Total	. E1	964	68.7	2 549.0	32.3	63.4	896.8	5 721.1	3 091.2	8 873.3	324.7	1 891.4
Establishments with an average of— 1 to 4 employees	E7 E3 E1 E2 E1 E1	238 176 162 175 80 78 27 17	.4 1.2 2.2 5.4 5.6 12.5 8.6 11.7 21.2 (D)	12.8 36.5 62.2 177.8 194.0 430.5 357.3 422.8 855.1 (D)	.1 .5 1.0 2.4 2.7 5.4 3.5 6.7 <u>9.9</u>	.4 1.1 1.9 4.8 5.7 10.7 7.0 11.4 20.5 (D)	4.9 13.9 21.3 58.2 66.1 131.6 96.9 189.4 314.6 (D)	24.1 (Z) 120.6 374.9 429.8 1 105.0 891.7 1 103.7 1 725.2 (D)	13.9 166.3 64.5 210.7 232.2 501.0 401.9 641.3 859.4 (D)	39.2 112.1 185.1 594.2 664.4 1 600.0 1 273.3 1 735.5 2 669.4 (D)	1.2 3.2 4.3 15.1 19.5 91.6 46.3 36.8 106.7 (D)	9.1 25.8 39.3 139.2 139.7 365.2 353.3 340.1 479.7 (D)
Covered by administrative records ²	. E9	410	2.1	52.1	.9	1.8	20.4	94.2	51.4	145.6	4.8	34.5

See footnotes at end of table.

Table 4. Industry Statistics by Employment Size of Establishment: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

		All	All em	oloyees	Pro	duction wor	rkers	Value added by			New capital	End-of-
Industry and employment size class	E ¹	estab- lish- ments (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	expend- itures (million dollars)	yea inven tories (millior dollars
INDUSTRY 3826, ANALYTICAL INSTRUMENTS												
Total	. -	593	39.7	1 478.1	15.2	29.6	394.3	3 004.8	2 205.5	5 191.3	227.8	992.4
Establishments with an average of— 1 to 4 employees	E5 E2 E1 E1 E1 -	169 112 85 88 58 43 23 11 3	.3 .8 1.2 2.8 4.1 6.6 7.7 7.5 8.8 (D)	8.5 23.7 38.7 93.2 155.0 230.1 296.9 282.9 349.1 (D)	.1 .3 .5 1.1 1.4 2.6 3.2 3.4 2.5 (D)	.2 .7 1.1 2.3 3.0 4.9 5.6 7.1 4.8 (D)	2.5 7.1 13.2 28.0 37.2 64.4 73.9 98.8 69.2 (D)	19.9 52.9 80.1 186.5 341.9 567.3 678.4 607.5 470.3	12.0 31.4 41.6 118.1 191.2 337.0 508.6 498.5 467.2 (D)	31.6 81.9 122.5 301.5 527.9 904.7 1 183.5 1 106.4 931.2 (D)	.8 2.7 3.2 6.0 13.1 31.2 23.6 102.6 44.5 (D)	7.0 18.1 21.2 58.3 105.4 159.9 213.4 240.4 168.8
Covered by administrative records ²	E9	231	.8	20.4	.3	.7	5.9	42.0	26.0	68.0	2.0	13.2
INDUSTRY 3827, OPTICAL INSTRUMENTS AND LENSES												
Total	. -	425	18.9	679.9	9.4	19.8	256.7	1 435.0	836.0	2 262.9	65.0	513.7
Establishments with an average of— 1 to 4 employees 5 to 9 employees 20 to 49 employees 50 to 99 employees 100 to 249 employees 250 to 499 employees 500 to 999 employees 1,000 to 2,499 employees	E6 E2 - - - -	124 67 67 88 44 22 7 5	.2 .5 .9 2.8 3.1 3.6 2.4 5.4 (D)	6.2 12.9 26.2 88.3 107.3 110.3 86.5 242.2 (D)	.1 .3 .5 1.5 1.7 1.9 1.1 2.2 (D)	.3 1.0 3.1 3.8 3.8 2.2 5.1 (D)	2.9 5.8 12.0 38.0 50.1 46.5 34.1 <u>67.4</u> (D)	14.0 28.1 50.7 162.2 221.0 219.0 185.5 554.6 (D)	7.9 14.4 23.5 187.3 128.4 172.6 93.5 208.4 (D)	21.8 42.5 74.7 334.5 341.5 390.4 284.3 773.1 (D)	.6 2.0 2.0 5.7 11.7 15.0 6.3 21.8 (D)	5.6 9.6 12.9 151.9 76.5 86.1 80.3 90.7
Covered by administrative records ²	E9	176	.7	16.9	.4	.8	7.7	33.5	18.5	52.0	1.6	13.8
INDUSTRY 3829, MEASURING AND CONTROLLING DEVICES, N.E.C.												
Total	. -	1 006	38.1	1 305.4	19.3	38.1	483.6	2 809.5	1 584.2	4 400.1	180.1	1 076.7
Establishments with an average of— 1 to 4 employees	E3 E1 E1 E1 -	388 140 160 162 69 59 17 10	.6 .9 2.2 5.0 5.1 9.1 9.0 (D)	16.8 22.3 68.5 162.5 171.1 310.0 216.6 337.7 (D)	.4 .5 1.1 2.5 2.4 4.2 3.2 5.0	.7 .9 2.3 5.3 4.7 8.3 6.4 9.4 (D)	6.8 8.8 25.2 61.2 56.4 95.0 74.1 156.2 (D)	34.1 71.4 151.1 327.3 366.8 640.3 559.2 659.4 (D)	21.0 27.8 101.4 194.8 239.9 364.9 358.4 276.0	54.9 99.3 253.2 520.5 617.7 980.0 916.1 958.5 (D)	1.6 3.4 4.0 11.7 11.9 42.5 23.9 81.2 (D)	14.1 16.8 42.5 113.5 142.1 269.8 189.6 288.8
Covered by administrative records ²		414	1.1	24.0	.7	1.2	9.5	47.7	29.1	76.8	2.5	21.1

Note: For qualifications of data, see footnotes on table 1a. Data shown as (D) are included in underscored figures above.

Industry Statistics by Industry and Primary Product Class Specialization: 1992

[Table presents selected statistics for establishments according to their degree of specialization in products primary to their industry. Measures of plant specialization shown are (1) industry specialization: ratio of primary product shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment; and (2) product class specialization: ratio of largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment. See appendix for method of computing ratios. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

						-					
Indus-	Indus- try or		All employees		Pro	oduction work	kers	Value			New
prod- uct class code	Industry or primary product class	All estab- lish- ments (number)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	capital expend- itures (million dollars)
3812	Search and navigation equipment: All establishments in industry	769	255.0	11 056.2	103.6	203.1	3 511.8	24 411.1	10 115.8	35 266.1	859.1
38121	Establishments with this product class primary: Aeronautical, nautical, and navigational instruments, not sending or receiving radio signals	75	19.8	717.1	8.4	17.3	215.3	1 659.0	916.7	2 658.7	73.7
38122	Search, detection, navigation, and guidance systems and equipment	273	228.0	10 119.8	92.0	179.3	3 221.3	22 309.1	9 000.4	31 970.1	768.0
3821	Laboratory apparatus and furniture: All establishments in industry	342	17.7	571.6	9.0	18.4	213.9	1 314.9	817.1	2 106.0	55.4

See footnotes at end of table.

38A-20 SEARCH & NAV. EQUIP.; MEASUR., CNTRL., OPT. INSTR.

MANUFACTURES-INDUSTRY SERIES

¹Payroll and sales data for some small single-establishment manufacturing companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other Government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate the items shown for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown for those employment-size classes where estimated data based on administrative-record data account for 10 percent or more of figures shown: E1-10 to 19 percent; E2-20 to 29 percent; E3-30 to 39 percent; E4-40 to 49 percent; E5-50 to 59 percent; E6-60 to 69 percent; E7-70 to 79 percent; E8-80 to 89 percent; E9-90 percent or more.

2Report forms were not mailed to small single-establishment companies with up to 20 employees (cutoff varied by industry). Payroll and sales data for 1992 were obtained from administrative records supplied by other agencies of the Federal Government. Those data were then used in conjunction with industry averages to estimate the items shown. Data are also included in respective employment-size classes shown.

Table 5a. Industry Statistics by Industry and Primary Product Class Specialization: 1992—

[Table presents selected statistics for establishments according to their degree of specialization in products primary to their industry. Measures of plant specialization shown are (1) industry specialization: ratio of primary product shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment; and (2) product class specialization: ratio of largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment. See appendix for method of computing ratios. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Indus- try or			All em	ployees	Pro	oduction work	ers	Value			New
prod- uct class code	Industry or primary product class	All estab- lish- ments (number)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	capital expend- itures (million dollars)
3822	Environmental controls: All establishments in industry	318	25.0	685.4	16.8	32.1	356.0	1 633.0	997.1	2 607.1	81.3
3823	Process control instruments: All establishments in industry	885	50.1	1 764.8	24.0	47.3	582.9	4 182.9	2 137.7	6 360.4	158.1
3824	Fluid meters and counting devices: All establishments in industry	193	16.2	533.7	11.3	21.6	331.8	1 469.2	1 117.5	2 601.5	74.1
38242 38243 38244	Establishments with this product class primary: Integrating and totalizing meters for gas and liquids Counting devices Motor vehicle instruments	40 23 19	5.9 2.1 7.0	181.6 63.8 262.4	3.7 1.3 5.5	7.1 2.8 10.1	94.1 30.7 193.5	505.9 147.6 761.9	309.6 118.8 649.8	817.1 281.5 1 409.7	32.7 6.8 32.0
3825	Instruments to measure electricity: All establishments in industry	964	68.7	2 549.0	32.3	63.4	896.8	5 721.1	3 091.2	8 873.3	324.7
38251 38252	Establishments with this product class primary: Integrating instruments, electrical Test equipment for testing electrical, radio, and communication circuits, and motors	16 323	4.9 52.3	141.0 2 042.2	3.5 23.3	6.3 45.9	84.3 679.8	248.5 4 776.3	226.5 2 487.7	480.7 7 302.6	12.8 283.5
38253	Other instruments to measure electricity	63	6.0	203.6	2.9	5.9	70.1	388.9	209.9	614.4	14.7
3826	Analytical instruments: All establishments in industry	593	39.7	1 478.1	15.2	29.6	394.3	3 004.8	2 205.5	5 191.3	227.8
3827	Optical instruments and lenses: All establishments in industry	425	18.9	679.9	9.4	19.8	256.7	1 435.0	836.0	2 262.9	65.0
38271	Establishments with this product class primary: Sighting, tracking, and fire-control equipment, optical- type	32	4.4	175.8	1.7	3.4	47.3	395.4	347.9	744.0	12.9
38274	Optical instruments and lenses, n.e.c.	174	13.1	469.5	6.9	14.8	193.1	971.4	452.3	1 414.8	48.0
3829	Measuring and controlling devices, n.e.c.: All establishments in industry	1 006	38.1	1 305.4	19.3	38.1	483.6	2 809.5	1 584.2	4 400.1	180.1
38291 38292	Establishments with this product class primary: Aircraft engine instruments, except flight Physical properties testing and inspection equipment	31	5.9	204.9	3.3	6.1	91.4	343.9	205.2	559.6	13.1
38294	and kinematic testing and measuring equipment Nuclear radiation detection and monitoring	174	10.7	389.4	5.0	10.1	140.5	806.5	440.9	1 251.4	31.1
38295	instrumentsCommercial, geophysical, meteorological, and	45	4.8	164.8	2.3	4.7	58.0	380.7	203.2	582.1	16.2
38296	general-purpose instrumentsSurvey and drafting instruments and associated	144	10.7	379.6	5.4	11.2	129.2	882.1	498.6	1 370.2	103.5
	equipment	27	2.0	59.1	1.2	2.1	24.7	169.7	85.5	262.4	5.7

Note: For qualifications of data, see footnotes on table 1a.

Table 5b. Industry-Product Analysis - Value of Industry and Primary Product Shipments; Specialization and Coverage Ratios: 1992 and Earlier Census Years

[Million dollars. An establishment is assigned to an industry based on shipment values of products representing largest amount considered primary to an industry. Frequently, establishment shipments comprise mixtures of products assigned to an industry (primary), those considered primary to other industries (secondary), and receipts for activities such as merchandising or contract work (total miscellaneous receipts). Subtotals for total value of shipments show this product pattern for an industry. Primary products specialization ratio is the primary products value of shipments divided by the sum of primary products value of shipments plus secondary products value of shipments. The extent of which an industry's primary products are shipped by establishments classified both in and out of an industry is the coverage ratio and is calculated by dividing the primary products value of shipments by the value of primary products shipments made in all industries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry	1992	1987	1982
INDUSTRY 3812, SEARCH AND NAVIGATION EQUIPMENT			
Total value of shipments Primary products value of shipments Secondary products value of shipments Total miscellaneous receipts Value of resales Contract receipts Other miscellaneous receipts Receipts for research and development Other miscellaneous receipts Other miscellaneous receipts, n.s.k.	2 337.5 186.0 29.3 2 122.1 1 064.7	36 266.8 30 632.7 3 909.9 1 724.2 89.6 3 1599.4 1 172.0 427.4 (NA)	(NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)
Primary products specialization ratio	91	89	(NA)
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	34 435.0 29 984.2 4 450.8	34 016.9 30 632.7 3 384.2	(NA) (NA) (NA)
Coverage ratio	87	90	(NA)

MANUFACTURES-INDUSTRY SERIES

SEARCH & NAV. EQUIP.; MEASUR., CNTRL., OPT. INSTR. 38A-21

Table 5b. Industry-Product Analysis—Value of Industry and Primary Product Shipments; Specialization and Coverage Ratios: 1992 and Earlier Census Years—Con.

[Million dollars. An establishment is assigned to an industry based on shipment values of products representing largest amount considered primary to an industry. Frequently, establishment shipments comprise mixtures of products assigned to an industry (primary), those considered primary to other industries (secondary), and receipts for activities such as merchandising or contract work (total miscellaneous receipts). Subtotals for total value of shipments show this product pattern for an industry. Primary products specialization ratio is the primary products value of shipments divided by the sum of primary products value of shipments plus secondary products value of shipments. The extent of which an industry's primary products are shipped by establishments classified both in and out of an industry is the coverage ratio and is calculated by dividing the primary products value of shipments by the value of primary products shipments made in all industries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

meaning of abbreviations and symbols, see introductory text. For explanation Industry	1992	1987	1982
INDUSTRY 3821, LABORATORY APPARATUS AND FURNITURE			
Total value of shipments Primary products value of shipments Secondary products value of shipments Total miscellaneous receipts Value of resales Contract receipts Other miscellaneous receipts	2 106.0 1 663.8 277.5 164.7 136.3 11.6 16.7	1 769.3 1 482.9 174.8 111.6 73.7 (D)	(NA) (NA) (NA) (NA) (NA) (NA) (NA)
Primary products specialization ratio	86	89	(NA)
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	1 843.9 1 663.8 180.1	1 618.8 1 482.9 135.9	(NA) (NA) (NA)
Coverage ratio	90	92	(NA)
INDUSTRY 3822, ENVIRONMENTAL CONTROLS			
Total value of shipments Primary products value of shipments Secondary products value of shipments Total miscellaneous receipts Value of resales Contract receipts Other miscellaneous receipts	2 607.1 2 162.1 183.1 261.9 192.7 (D)	2 068.8 1 796.7 147.5 124.5 73.6 (D)	1 549.1 1 386.1 119.1 43.9 36.2 (D)
Primary products specialization ratio	92	92	92
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	2 377.2 2 162.1 215.1	2 024.6 1 796.7 227.9	1 544.5 1 386.1 158.4
Coverage ratio	91	89	90
INDUSTRY 3823, PROCESS CONTROL INSTRUMENTS			
Total value of shipments Primary products value of shipments Secondary products value of shipments	6 360.4 5 265.3 403.3 691.8 165.9 30.9 495.0 58.6 384.3 52.1	4 788.2 4 038.5 367.1 382.6 122.3 10.2 250.1 26.2 223.9 (NA)	4 037.8 3 390.4 379.6 267.8 95.3 (D) (D) 39.4 (D)
Primary products specialization ratio	93	92	91
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	5 943.1 5 265.3 677.8	4 370.9 4 038.5 332.3	3 915.1 3 390.4 524.7
Coverage ratio	89	92	87
INDUSTRY 3824, FLUID METERS AND COUNTING DEVICES			
Total value of shipments Primary products value of shipments Secondary products value of shipments Total miscellaneous receipts Value of resales Contract receipts Other miscellaneous receipts Receipts for repair work Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts	2 601.5 2 366.8 175.0 59.7 40.6 (D) (D) (D) (D)	938.6 861.7 46.7 30.3 25.0 (D) (D) (D) (D) (NA)	728.3 663.6 47.1 17.6 9.7 (D) (D) 4.5 (D)
Primary products specialization ratio	93	95	94
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	2 734.7 2 366.8 367.9	1 133.1 861.7 271.4	787.1 663.6 123.4
Coverage ratio	87	76	84
INDUSTRY 3825, INSTRUMENTS TO MEASURE ELECTRICITY			
Total value of shipments Primary products value of shipments Secondary products value of shipments Total miscellaneous receipts Value of resales Contract receipts Other miscellaneous receipts Receipts for repair work Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts	8 873.3 7 494.2 454.6 924.6 605.3 17.9 301.3 76.6 158.8 66.0	7 703.3 6 972.9 345.6 384.8 200.3 22.7 161.8 107.6 54.2 (NA)	6 094.4 5 058.2 282.9 753.3 497.6 (D) (D) 37.0 (D)
Primary products specialization ratio	94	95	94
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	8 066.8 7 494.2 572.6	7 612.3 6 972.9 639.4	5 575.6 5 058.2 517.4

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Table 5b. Industry-Product Analysis—Value of Industry and Primary Product Shipments; Specialization and Coverage Ratios: 1992 and Earlier Census Years—Con.

[Million dollars. An establishment is assigned to an industry based on shipment values of products representing largest amount considered primary to an industry. Frequently, establishment shipments comprise mixtures of products assigned to an industry (primary), those considered primary to other industries (secondary), and receipts for activities such as merchandising or contract work (total miscellaneous receipts). Subtotals for total value of shipments show this product pattern for an industry. Primary products specialization ratio is the primary products value of shipments divided by the sum of primary products value of shipments plus secondary products value of shipments. The extent of which an industry's primary products are shipped by establishments classified both in and out of an industry is the coverage ratio and is calculated by dividing the primary products value of shipments by the value of primary products shipments made in all industries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Industry	1992	1987	1982
INDUSTRY 3825, INSTRUMENTS TO MEASURE ELECTRICITY —Con.			
Coverage ratio	93	92	91
INDUSTRY 3826, ANALYTICAL INSTRUMENTS			
Total value of shipments Primary products value of shipments Secondary products value of shipments Total miscellaneous receipts Value of resales Contract receipts Other miscellaneous receipts Receipts for repair work Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts	5 191.3 4 207.3 481.6 502.5 373.7 34.9 93.9 57.0 34.7 2.3	3 468.2 2 844.0 441.5 182.8 123.8 (D) (D) 22.7 (D) (NA)	(NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)
Primary products specialization ratio	90	87	(NA)
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	5 088.4 4 207.3 881.1	3 156.6 2 844.0 312.6	(NA) (NA) (NA)
Coverage ratio	83	90	(NA)
INDUSTRY 3827, OPTICAL INSTRUMENTS AND LENSES			
Total value of shipments Primary products value of shipments Secondary products value of shipments Total miscellaneous receipts Value of resales Contract receipts Other miscellaneous receipts Receipts for repair work Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts, n.s.k.	2 262.9 1 907.8 230.3 124.7 72.9 (D) (D) (D) (D)	1 863.6 1 595.7 161.7 106.1 79.4 17.7 90.0 .7 89.3 (NA)	(NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)
Primary products specialization ratio	89	91	(NA)
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	2 287.7 1 907.8 379.8	1 990.2 1 595.7 394.5	(NA) (NA) (NA)
Coverage ratio	83	80	(NA)
INDUSTRY 3829, MEASURING AND CONTROLLING DEVICES, N.E.C.			
Total value of shipments Primary products value of shipments Secondary products value of shipments Total miscellaneous receipts Value of resales Contract receipts Other miscellaneous receipts Receipts for repair work Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts Other miscellaneous receipts, n.s.k.	4 400.1 3 555.3 351.3 493.5 231.9 32.9 228.7 46.8 37.2 144.7	3 442.0 2 723.5 428.7 289.7 119.7 23.9 146.1 34.8 111.3 (NA)	(NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)
Primary products specialization ratio	91	86	(NA)
Value of primary products shipments made in all industries Value of primary products shipments made in this industry Value of primary products shipments made in other industries	4 337.2 3 555.3 781.9	3 389.3 2 723.5 665.8	(NA) (NA) (NA)
Coverage ratio	82	80	(NA)

Note: For qualifications of data, see footnotes on table 1a.

Table 6a. Product and Product Classes—Value of Shipments by All Producers: 1992 and 1987

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For meaning of abbreviations and symbols, see introductory text]

Shipments	in appendixes. For meaning of appreviations and symbols, see introduction	ory text]			
		1992		1987	
Product code	Product	Number of companies with shipments	Value of product	Number of companies with shipments	Value of product
		of \$100,000 or more	shipments ¹ (million dollars)	of \$100,000 or more	shipments ¹ (million dollars)
3812- —	SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEMS, INSTRUMENTS, AND EQUIPMENT				
	Total	(NA)	34 435.0	(NA)	34 016.9
38121 38121 00	Aeronautical, nautical, and navigational instruments, not sending or receiving radio signals	(NA)	2 551.3	(NA)	2 267.6
38122	engine instruments ² Search, detection, navigation, and guidance systems and equipment	110 (NA)	2 551.3 31 264.0	129 (NA)	2 267.6 30 886.3
38122 00 38120	Search, detection, navigation, and guidance systems and equipment ²	255	31 264.0	244	30 886.3
38120 00	Search, detection, navigation, guidance, aeronautical, and nautical systems, instruments, and equipment, n.s.kSearch, detection, navigation, guidance, aeronautical, and nautical	(NA)	619.7	(NA)	863.0
38120 02	systems, instruments, and equipment, n.s.k. ³ Search, detection, navigation, guidance, aeronautical, and nautical systems, instruments, and equipment, n.s.k. ⁴	(NA) (NA)	537.2 82.5	(NA) (NA)	715.2 147.8
3821	LABORATORY APPARATUS AND FURNITURE				
	Total	(NA)	1 843.9	(NA)	1 618.8
38210	Laboratory apparatus and furniture	(NA)	1 843.9	(NA)	1 618.8
38210 10 38210 20 38210 00	Laboratory and scientific apparatus ² Laboratory furniture and parts sold separately ² Laboratory apparatus and furniture, n.s.k. ⁵ Laboratory apparatus and furniture, n.s.k. ⁶	218 33 (NA)	1 416.9 289.0 105.0	208 (NA) (NA)	1 303.0 268.6 15.3
38210 02	Laboratory apparatus and furniture, n.s.k. ⁶	(NA)	33.0	(NA)	31.9
3822- —	ENVIRONMENTAL CONTROLS				
	Total	(NA)	2 377.2	(NA)	2 024.6
38220 38220 00	Automatic controls for monitoring residential and commercial environments and appliance regulating controls	(NA)	2 377.2	(NA)	2 024.6
38220 00	and appliance regulating controls ² Environmental controls, n.s.k. ⁶	213 (NA)	2 317.8 59.4	129 (NA)	1 957.4 67.2
3823- —	PROCESS CONTROL INSTRUMENTS				
	Total	(NA)	5 943.1	(NA)	r4 370.9
38230 38230 00 38230 02	Process control instruments Process control instruments2 Process control instruments, n.s.k. ⁴	(NA) 615 (NA)	5 943.1 5 830.0 113.1	(NA) 475 (NA)	^r 4 370.9 ^r 4 184.6 186.4
3824	FLUID METERS AND COUNTING DEVICES	((V))	110.1	(10.0)	100.4
3024					
38242	Total	(NA) (NA)	2 734.7 775.3	(NA) (NA)	1 133.1 609.0
38242 00 38243	Integrating and totalizing meters for gas and liquids ²	57	775.3 272.0	54	609.0
38243 00	Counting devices Counting devices, excluding motor vehicle instruments ²	(NA) 41	272.0	(NA) 51	219.3 219.3
38244 38244 00	Motor vehicle instruments	(NA) 35	1 593.4 1 593.4	(NA) 30	241.2 241.2
38240 38240 00 38240 02	Fluid meters and counting devices, n.s.k	(NA) (NA) (NA)	94.0 76.5 17.5	(NA) (NA) (NA)	63.6 31.7 31.9
3825- —	INSTRUMENTS TO MEASURE ELECTRICITY				
	Total	(NA)	8 066.8	(NA)	7 612.3
38251 38251 00	Integrating instruments, electrical	(NA) 32	445.2 445.2	(NA) 23	399.8 399.8
38252	Test equipment for testing electrical, radio, and communication circuits, and motors	(NA)	6 610.0	(NA)	6 116.8
38252 00	Test equipment for testing electrical, radio, and communication circuits, and motors ²	374	6 610.0	402	6 116.8
38253 38253 00	Other instruments to measure electricityOther instruments to measure electricity2	(NA) 92	559.5 559.5	(NA) 98	671.0 671.0
38250 38250 00 38250 02	Instruments to measure electricity, n.s.k. Instruments to measure electricity, n.s.k. ³ Instruments to measure electricity, n.s.k. ⁴	(NA) (NA) (NA)	452.1 283.5 168.6	(NA) (NA) (NA)	424.7 163.1 261.6

See footnotes at end of table.

38A-24 SEARCH & NAV. EQUIP.; MEASUR., CNTRL., OPT. INSTR.

MANUFACTURES-INDUSTRY SERIES

Table 6a. Product and Product Classes-Value of Shipments by All Producers: 1992 and 1987 - Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For meaning of abbreviations and symbols, see introductory text]

opoo	in appendixed. For meaning or approvidence and dympolo, doe introduce	0.7 10.11			
		1992		1987	
Product code	Product	Number of companies with shipments of \$100,000 or more	Value of product shipments ¹ (million dollars)	Number of companies with shipments of \$100,000 or more	Value of product shipments ¹ (million dollars)
3826- —	ANALYTICAL INSTRUMENTS				
	Total	(NA)	5 088.4	(NA)	3 156.6
38260 38260 00 38260 02	Analytical and scientific instruments, except optical	(NA) 370 (NA)	5 088.4 5 019.2 69.2	(NA) 282 (NA)	3 156.6 3 050.0 106.6
3827- —	OPTICAL INSTRUMENTS AND LENSES				
	Total	(NA)	2 287.7	(NA)	1 990.2
38271 38271 00	Sighting, tracking, and fire-control equipment, optical-type Sighting, tracking, and fire-control equipment, optical-type ²	(NA) 60	786.5 786.5	(NA) 59	729.4 729.4
38274 38274 10 38274 20	Optical instruments and lenses, n.e.c. Binoculars and astronomical instruments ^{2 9} Other optical instruments and lenses (except sighting, tracking, and	(NA) 16	1 418.8 68.0	(NA) 15	1 205.9 36.3
38274 00	fire-control) ^{2 9} Optical instruments and lenses, n.e.c., n.s.k.	193 (NA)	1 259.5 91.4	159 (NA)	1 169.6 (NA)
38270 38270 00 38270 02	Optical instruments and lenses, n.s.k. Optical instruments and lenses, n.s.k. ³ Optical instruments and lenses, n.s.k. ⁴	(NA) (NA) (NA)	82.3 25.7 56.7	(NA) (NA) (NA)	54.8 54.8
3829	MEASURING AND CONTROLLING DEVICES, N.E.C.				
	Total	(NA)	4 337.2	(NA)	3 389.3
38291 38291 00	Aircraft engine instruments, except flightAircraft engine instruments, except flight²	(NA) 48	622.6 622.6	(NA) 49	510.1 510.1
38292	Physical properties testing and inspection equipment and kinematic testing and measuring equipment	(NA)	1 170.6	(NA)	906.4
38292 00	Physical properties testing and inspection equipment and kinematic testing and measuring equipment ²	232	1 170.6	196	906.4
38294 38294 00	Nuclear radiation detection and monitoring instruments Nuclear radiation detection and monitoring instruments ²	(NA) 52	579.6 579.6	(NA) 61	645.0 645.0
38295	Commercial, geophysical, meteorological, and general-purpose instruments	(NA)	1 409.5	(NA)	891.5
38295 00	Commercial, geophysical, meteorological, and general-purpose instruments ^{2 9}	187	1 409.5	(NA)	891.5
38296 38296 00	Survey and drafting instruments and associated equipment Surveying and drafting instruments and apparatus, including photogrammetric equipment ²	(NA) 37	243.5 243.5	(NA) 45	230.2 230.2
38290 38290 00	Measuring and controlling devices, n.e.c., n.s.k	(NA) (NA)	311.3 234.6	(NA) (NA)	206.2 64.6
38290 02	Measuring and controlling devices, n.e.c., n.s.k.8	(NA)	76.8	(NA)	141.6

Data reported by all producers, not just those with shipments of \$100,000 or more.

2Additional detail is collected for this product in the Current Industrial Reports. For the survey number and title, see appendix C, part 3.

3Typically for establishments with 10 employees or more.

4Typically for establishments with less than 10 employees.

5Typically for establishments with 15 employees or more.

6Typically for establishments with 5 employees or more.

8Typically for establishments with 5 employees or more.

8Typically for establishments with less than 5 employees.

9For 1992, product code is revised. See appendix C, parts 1 and 2 for comparability.

Table 6b. Product Classes—Value of Shipments by All Producers for Specified States: 1992 and 1987

[Million dollars. Product classes shown are those where the data are geographically dispersed, provided dispersion is not approximated by data in table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some States are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1992. For meaning of abbreviations and symbols, see introductory text]

individual companies in 1992. For meaning of abbrevial				:	
Product class and geographic area	1992 value of product shipments	1987 value of product shipments	Product class and geographic area	1992 value of product shipments	1987 value of product shipments
38121, AERONAUTICAL, NAUTICAL, AND NAVIGATIONAL INSTRUMENTS, NOT SENDING OR RECEIVING RADIO SIGNALS			38253, OTHER INSTRUMENTS TO MEASURE ELECTRICITY	550.5	074
United States	2 551.3	2 267.6	United States	559.5	671.0
California	216.8	261.5	California	107.0	165.8
Connecticut	136.0	109.6	Florida	16.9 14.6	10.2
Kansas Massachusetts	26.3 31.6	17.2 192.0	Massachusetts	50.8	52.5
Michigan	119.3	126.5	New Hampshire		60.i 21.i
New ÝorkPennsylvania	45.6 187.0	64.6 205.1	Ohio	62.4	66.0
Texas	24.2	(NA)	Pennsylvania		42.
Washington	74.7	(NA)	Texas	9.6	(NA
38122, SEARCH, DETECTION, NAVIGATION, AND GUIDANCE SYSTEMS AND EQUIPMENT			38271, SIGHTING, TRACKING, AND FIRE- CONTROL EQUIPMENT, OPTICAL-TYPE		
United States	31 264.0	30 886.3	United States	786.5	729.4
			California	407.1	(NA
AlabamaArizona	124.4 564.2	130.0 575.2	Florida	42.6	28.
California	7 745.2	9 106.0	Massachusetts	81.2 17.6	79. (NA
Colorado	1 195.2	782.5	New Jersey	46.4	(NA
Connecticut	271.4	367.4	New York	13.8	28.3
Florida	2 039.4	1 585.5			
Maryland Massachusetts	2 523.3 2 118.3	2 119.0 1 929.1	38274, OPTICAL INSTRUMENTS AND		
Michigan	128.0	(NA)	LENSES, N.E.C.		
Missouri	279.0	181.6	United States	1 418.8	1 205.9
New Jersey	2 036.8	2 115.7			
New York	3 267.9	3 768.0	California	427.9 9.2	(NA (NA
North Carolina	147.7 216.5	135.5 108.7	Connecticut	152.8	(NA
Oregon	139.3	(NA)	Florida	44.5	(NA
Pennsylvania	126.8	279.4	Illinois	11.7	(NA
TexasVirginia	2 500.0 1 273.6	2 396.9 1 274.5	Maryland	30.6	(NA
viigiilia	1 2/3.0	1 2/4.5	Massachusetts	240.9	(NA
38242, INTEGRATING AND TOTALIZING			Michigan Minnesota	9.1 17.7	(NA (NA
METERS FOR GAS AND LIQUIDS			Missouri	14.6	(NA
					`
United States	775.3	609.0	New York	51.1 149.8	(NA (NA
California	24.3	14.9	Ohio	83.9	(NA
OhioPennsylvania	14.9 270.1	(NA) 219.4	Oregon	38.8	(NA
Texas	68.1	32.9	Pennsylvania Texas	42.5 5.6	(NA (NA
			Vermont	12.2	(NA
38243, COUNTING DEVICES			20004 AIDODAET ENGINE INCEDUMENTO		
United States	272.0	219.3	38291, AIRCRAFT ENGINE INSTRUMENTS, EXCEPT FLIGHT		
Connecticut	11.6	34.0			
Illinois	66.9	59.4	United States	622.6	510.
New York	3.5	6.4	California	50.5	114.:
38244, MOTOR VEHICLE INSTRUMENTS			Minnesota	22.4	(NA 9,4
•			Texas	8.1	9.4
United States	1 593.4	241.2	38292, PHYSICAL PROPERTIES TESTING		
Illinois	15.4	21.4	AND INSPECTION EQUIPMENT AND		
New York Washington	3.8 7.4	(NA) (NA)	KINEMATIC TESTING AND MEASURING		
vvasnington	'	(14/1)	EQUIPMENT		
38251, INTEGRATING INSTRUMENTS,			United States	1 170.6	906.4
ELECTRICAL					
United States	445.2	399.8	California	138.5	147.6 (NA
			Connecticut	29.2	26.7
California	10.2	(NA)	Illinois	45.6	(NA
ACCES THAT FOLLOWENE FOR THAT INC			Massachusetts	102.6	82.9
38252, TEST EQUIPMENT FOR TESTING			Michigan	76.2	74.:
ELECTRICAL, RADIO, AND COMMUNICATION CIRCUITS, AND MOTORS			New Jersey		44.
•			New York		67.0 (NA
United States	6 610.0	6 116.8	Ohio	134.8	42.
Arizona	28.5	28.9	Pennsylvania		75.4
CaliforniaConnecticutConnecticut	2 096.6	1 626.0	Texas	14.6 7.9	17.0
Ilinois	54.8 278.9	69.1 184.4			1
Massachusetts	589.4	571.3	38294, NUCLEAR RADIATION DETECTION		
Michigan	18.7	53.5	AND MONITORING INSTRUMENTS		
Minnesota	177.2	(NA)	United Ctet		
New Hampshire	14.8	68.4	United States	579.6	645.
New JerseyNew York	232.4 327.1	370.6 478.0	California	43.5	68.
			Illinois	97.7	123.
Ohio Pennsylvania	97.9 78.2	113.9 80.6	Massachusetts	2.9 26.8	2.
Pennsylvania	112.5	80.6			(NA 64.
Virginia	25.7	38.2	Ohio	134.8	172.
Washington	511.0	702.3			11.
Wisconsin	93.8	39.1	Texas	45.3	l (NA

Table 6b. Product Classes—Value of Shipments by All Producers for Specified States: 1992 and 1987—Con.

[Million dollars. Product classes shown are those where the data are geographically dispersed, provided dispersion is not approximated by data in table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some States are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1992. For meaning of abbreviations and symbols, see introductory text]

Product class and geographic area	1992 value of product shipments	1987 value of product shipments	Product class and geographic area	1992 value of product shipments	
38295, COMMERCIAL, GEOPHYSICAL, METEOROLOGICAL, AND GENERAL- PURPOSE INSTRUMENTS			38295, COMMERCIAL, GEOPHYSICAL, METEOROLOGICAL, AND GENERAL- PURPOSE INSTRUMENTS—Con.		
United States	1 409.5	891.5	New York Ohio Oklahoma Pennsylvania Texas Washington	159.5 9.0 21.4 38.2 495.3 7.8	65.8 16.3 (NA) 65.2 125.1 (NA)
Arizona California Colorado Connecticut	8.2 174.2 11.3 70.3 27.2	13.2 218.5 5.6 38.7 5.4	38296, SURVEY AND DRAFTING INSTRUMENTS AND ASSOCIATED EQUIPMENT		
Massachusetts	43.7 19.6	35.9 7.9	United States	243.5	230.2
New Hampshire	4.1 50.2	(NA) 80.2	CaliforniaConnecticut	60.5 5.5	36.3 12.7

Note: For qualifications of data, see footnotes on table 6a.

Table 6c. Historical Statistics for Product Classes—Value Shipped by All Producers: 1992 and Earlier Years

[Million dollars. For meaning of abbreviations and symbols, see introductory text]

Product code	Product class	1992	1991 ¹	1990 ¹	1989 ¹	1988 ¹	1987	1982	1977
3812- 38121	Search, detection, navigation, guidance, aeronautical, and nautical systems, instruments, and equipment	34 435.0	34 173.3	35 249.8	33 292.7	35 003.5	34 016.9	(NA)	(NA)
38122	receiving radio signalsSearch, detection, navigation, and guidance systems and	2 551.3	2 724.6	2 735.7	2 651.4	2 617.0	2 267.6	1 418.7	804.6
38120	equipment Search, detection, navigation, guidance, aeronautical, and nautical	31 264.0	31 289.0	32 198.2	30 641.3	31 574.8	30 886.3	(NA)	(NA)
30120	systems, instruments, and equipment, n.s.k.	619.7	159.7	315.9	315.5	811.8	863.0	(NA)	(NA)
3821- 38210	Laboratory apparatus and furnitureLaboratory apparatus and furniture	1 843.9 1 843.9	1 673.0 1 673.0	1 779.4 1 779.4	1 793.8 1 793.8	1 690.9 1 690.9	1 618.8 1 618.8	(NA) (NA)	(NA) (NA)
3822- 38220	Environmental controls	2 377.2	2 164.2	2 311.7	2 352.6	2 254.8	2 024.6	1 544.5	1 106.4
30220	environments and appliance regulating controls	2 377.2	2 164.2	2 311.7	2 352.6	2 254.8	2 024.6	1 544.5	1 106.4
3823- 38230	Process control instruments	5 943.1 5 943.1	5 304.1 5 304.1	5 515.0 5 515.0	5 218.2 5 218.2	4 748.6 4 748.6	4 370.9 4 370.9	3 915.1 3 915.1	2 061.1 2 061.1
3824- 38242 38243 38244 38240	Fluid meters and counting devices Integrating and totalizing meters for gas and liquids Counting devices Motor vehicle instruments. Fluid meters and counting devices, n.s.k.	2 734.7 775.3 272.0 1 593.4 94.0	2 300.1 733.5 163.7 1 320.4 82.5	2 470.2 737.0 203.3 1 453.2 76.7	1 562.8 650.4 200.1 632.8 79.6	1 637.3 671.6 211.2 686.0 68.5	1 133.1 609.0 219.3 241.2 63.6	787.1 519.6 162.0 76.2 29.3	634.3 344.0 147.0 123.2 20.1
3825- 38251 38252	Instruments to measure electricity	8 066.8 445.2	7 803.8 410.8	7 943.2 392.1	7 623.3 363.2	7 682.7 407.9	7 612.3 399.8	5 575.6 363.2	2 566.2 223.5
38253 38250	circuits, and motors Other instruments to measure electricity Instruments to measure electricity, n.s.k.	6 610.0 559.5 452.1	6 137.8 629.2 626.0	6 286.0 628.5 636.5	6 153.8 604.6 501.8	6 170.0 631.1 473.7	6 116.8 671.0 424.7	4 455.2 556.7 200.5	1 784.9 429.9 127.9
3826- 38260	Analytical instruments Analytical and scientific instruments, except optical	5 088.4 5 088.4	4 762.5 4 762.5	4 460.7 4 460.7	4 019.5 4 019.5	3 372.6 3 372.6	3 156.6 3 156.6	(NA) (NA)	(NA) (NA)
3827- 38271 38274 38270	Optical instruments and lenses	2 287.7 786.5 1 418.8 82.3	2 028.8 570.5 1 359.6 98.7	2 010.5 629.4 1 277.4 103.8	1 976.8 641.3 1 246.5 89.1	2 095.1 664.7 1 381.7 48.7	1 990.2 729.4 1 205.9 54.8	(NA) 505.4 922.8 (NA)	(NA) 227.3 390.0 (NA)
3829- 38291 38292	Measuring and controlling devices, n.e.c. Aircraft engine instruments, except flight Physical properties testing and inspection equipment and kinematic	4 337.2 622.6	4 352.9 585.7	3 923.8 504.8	3 778.0 483.0	3 601.3 539.1	3 389.3 510.1	(NA) 311.0	(NA) 120.1
38294	testing and measuring equipmentNuclear radiation detection and monitoring instruments	1 170.6 579.6	1 150.1 617.1	1 052.5 652.3	1 026.2 595.5	913.4 609.8	906.4 645.0	635.2 596.4	276.6 344.2
38295 38296 38290	Commercial, geophysical, meteorological, and general-purpose instruments Survey and drafting instruments and associated equipment Measuring and controlling devices, n.e.c., n.s.k.	1 409.5 243.5 311.3	1 425.5 217.1 357.4	1 153.6 251.9 308.7	1 101.1 259.4 312.7	976.2 321.2 241.6	891.5 230.2 206.2	(NA) (NA) (NA)	(NA) (NA) (NA)

¹Figures are estimates derived from a representative sample of manufacturing establishments. Standard errors associated with estimates are published in annual survey of manufactures publications for this period.

Table 7. Materials Consumed by Kind: 1992 and 1987

[Includes cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

NOUSTRY 3812, SEARCH AND NAVIGATION EQUIPMENT	Material code	Material	1992 delivered cost	1987 delivered cost
Materials, ingredients, containers, and supplies 8.786.8 10.476.5 10.776.5 10.		INDUSTRY 3812. SEARCH AND NAVIGATION EQUIPMENT	(million dollars)	(million dollars)
Components for declaratic country, except tables: 310.5 10.7		·	8 758.8	10, 476.5
Profess cloth boards Profess compared 915.5 17 17 17 17 17 17 17 1			3 7000	
Absorbed with inserted distintions componentials \$91.9 \$9.9		Printed circuit boards	315.5	(1)
Capacition Cap		boards with inserted electronic components)Semiconductors, including transistors, diodes, rectifiers, and integrated		(1)
Section Communication equipment	367601	CapacitorsResistors	93.5 82.9	(1) (1) 14 807 6
Section Comparing equipment 179	366301	Electronic communication equipment Electrical instrument mechanisms and meter movements (including	664.4	(2)
Decidence introduces and harms (in liquid) 3 2 0 0	364300	Electronic computing equipment	179.0 76.5	(²) 83.9
Placetic receive consumed in the form of granules, pellets, powders, laudis. 128				
dec. specific rooks, blobs and shippes 128 160 170	281995	Silicon, hyperpure		(2) (2)
Seet metal products (except samplings)		etc., except sheets, rods, tubes and shapes		
Bobs, nuts, series, watehers, frets, and scew machine products 105.3 94.1		Sheet metal products (except stampings)		
Casings (out) and semflinished) 145.8 129.8	345001 340063	Bolts, nuts, screws, washers, rivets, and screw machine products Other fabricated metal products	105.3 252.2	94.1 (²)
Steel 1859		Castings (rough and semifinished)		
Paper and paperboard containers (including shipping sacks and other paper 18.8 5.387, 18.121 2.188.8 5.387, 18.121 2.188.8 5.387, 18.121 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8 2.188.8	335001	SteelAluminum and aluminum-base alloy	75.8	87.2
Materials, Ingredients, containers, and supplies 1812.1 2 176.8	260091	Paper and paperboard containers (including shipping sacks and other paper packaging products)	19.8	16.5
Address Components for electronic circuitry, except tubes:		All other materials and components, parts, containers, and supplies Materials, ingredients, containers, and supplies, n.s.k.3		
Materials, ingredients, containers, and supplies Sea.		INDUSTRY 3821, LABORATORY APPARATUS AND		
Components for electronic circuitry, except tubes: 14.8 (?)		FURNITURE		
Printed circuit assemblies, loaded boards or modules (printed circuit boards with inserted electronic components). 29.8 (?)		Materials, ingredients, containers, and supplies	685.1	526.1
boards with inserted electronic components 29.8 6		Printed circuit boards	14.8	(2)
19 6 6 6 6 6 6 6 6 6		boards with inserted electronic components)		_
Section Sect	367601	Capacitors	1.9 1.6	(2) (2) (2)
Electrical instrument mechanisms and meter movements (including instrument relays) 3.6 5.5	364300 360101	Current-carrying wiring devicesElectric transmission, distribution, and control equipment	8.8 1.6	2.3 3.1
Fractional horsepower electric motors and generators (less than 1 hp), including timing motors 7.2 7.2 7.3	382501	Electrical instrument mechanisms and meter movements (including instrument relays)	3.6	5.5
dec.	362119	Fractional horsepower electric motors and generators (less than 1 hp), including timing motors		
344401 Sheet metal products, except stampings		etc		
345001 Bolts, nuts, screws, washers, rivets, and screw machine products		Sheet metal products, except stampings		
Castings (rough and semifinished): 16	349012 345001	Bolts, nuts, screws, washers, rivets, and screw machine products	1.2 5.4	1.0 4.4
1.6 (4) 336005 Aluminum and aluminum-base alloy				(2)
Shapes and forms, except castings, forgings, and fabricated metal products: Shapes and forms, except castings, forgings, and fabricated metal products: Steel		Iron and steel		(⁴) 1.9
331002 Sieel	336003	Other nonterrous		.5
335099	335105	SteelCopper and copper-base alloy	.8	(2) (2) 3.7
Corrugated paperboard)	335099 320101	Other nonferrous shapes and forms Glass and glass products (excluding windows and mirrors)	2.1	3.7 (²) 3.3
970099 All other materials and components, parts, containers, and supplies 288.2 4293.9		corrugated paperboard)Paper and paperboard containers (including shipping sacks and other paper		
		All other materials and components, parts, containers, and supplies	288.2	⁴ 293.9

[Includes cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

Material code	Material	1992 delivered cost (million dollars)	1987 delivered cost (million dollars)
	INDUSTRY 3822, ENVIRONMENTAL CONTROLS		
	Materials, ingredients, containers, and supplies	805.7	667.0
367201	Components for electronic circuitry, except tubes: Printed circuit boards	30.4	(2)
367981	Printed circuit assemblies, loaded boards or modules (printed circuit boards with inserted electronic components)	8.7	(2)
367408	Semiconductors, including transistors, diodes, rectifiers, and integrated circuits.	41.6	(2)
367501 367601 367990	Capacitors Resistors Other components and accessories, n.e.c., not listed elsewhere	9.0 7.6 47.5	(2) (2) (2) (2) (2) (6.4
364300 360101	Current-carrying wiring devicesElectric transmission, distribution, and control equipment	12.3 7.4	6.8
357001 382501	Electronic computing equipment Electrical instrument mechanisms and meter movements (including instrument relays)	7.2	12.4
382591 362119	Electrical measuring instruments and parts, not listed elsewhere	(5)	2.2
282104	including timing motorsPlastics resins consumed in the form of granules, pellets, powders, liquids,	8.4	(4)
308004	etcFabricated plastics products (except gaskets, hoses, and belting)	19.4 24.2	12.2 14.4
344401	Fabricated metal products, except forgings: Sheet metal products, except stampings	21.4	5.0
346901 349012 345001	Metal stampings Fabricated wire products (including wire rope, cable, springs, etc.) Bolts, nuts, screws, washers, rivets, and screw machine products	33.5 11.2 38.2	27.6 2.3 34.8
340080 346000	Other fabricated metal products	27.1 .1	(2)
332001	Castings (rough and semifinished): Iron and steel	4.7	(4)
336005 336003	Aluminum and aluminum-base alloyOther nonferrous	34.0 5.2	(4) 9.1 (2)
331002	Shapes and forms, except castings, forgings, and fabricated metal products: Steel	14.8	29.1
335105 335010 335099	Copper and copper-base alloy	18.3 9.5 7.2	23.8 14.4 (2)
320101 260070	Glass and glass products (excluding windows and mirrors) Paper and paperboard products (except paperboard boxes, containers, and	2.3	(²) 1.5
260091	corrugated paperboard)Paper and paperboard containers (including shipping sacks and other paper	3.1	1.5
970099 971000	packaging products)	7.7 ⁵ 141.3 200.5	7.5 4270.1 180.8
	,g,,,		
	INDUSTRY 3823, PROCESS CONTROL INSTRUMENTS		
	Materials, ingredients, containers, and supplies	1 918.5	1 427.5
367201	Components for electronic circuitry, except tubes: Printed circuit boards	46.9	(2)
367981 367408	Printed circuit assemblies, loaded boards or modules (printed circuit boards with inserted electronic components).————————————————————————————————————	70.5	(²)
367501	circuitsCapacitors	68.9 13.9	(2)
367601 367990	Resistors Other components and accessories, n.e.c., not listed elsewhere	60.9 43.7	(2) (2) (2) (2) 8.6
364300 360101 357001	Current-carrying wiring devices Electric transmission, distribution, and control equipment Electronic computing equipment	15.5 14.9 84.8	6.3 54.6
382501	Electrical instrument mechanisms and meter movements (including instrument relays) Electrical measuring instruments and parts, not listed elsewhere	24.5	49.9
382591 362119	Fractional horsepower electric motors and generators (less than 1 hp), including timing motors	66.8	53.6
282104	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc	2.6	(4)
308004	Fabricated plastics products (except gaskets, hoses, and belting) Fabricated metal products, except forgings:	26.0	23.0
344401 346901	Sheet metal products, except stampings Metal stampings	62.0 22.9	39.3 14.2
349012 345001	Fabricated wire products (including wire rope, cable, springs, etc.) Bolts, nuts, screws, washers, rivets, and screw machine products	13.4 26.8	11.6 17.9
340080 346000	Other fabricated metal products	35.9 4.1	(2)
332001	Castings (rough and semifinished): Iron and steel	32.6	19.4
336005 336003	Aluminum and aluminum-base alloyOther nonferrous	19.1 5.1	16.4 6.0
331002 335105	Shapes and forms, except castings, forgings, and fabricated metal products: Steel	22.4	51.7
335105 335010 335099	Aluminum and aluminum-base alloyOther nonferrous shapes and forms	7.1 8.6 8.6	13.6 15.2 (²)
320101 260070	Glass and glass products (excluding windows and mirrors) Paper and paperboard products (except paperboard boxes, containers, and	7.5	(²) 8.1
260091	corrugated paperboard)Paper and paperboard containers (including shipping sacks and other paper	9.5	19.6
200091	packaging products)	10.0	8.2

[Includes cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

Material code	Material	1992 delivered cost (million dollars)	1987 delivered cost (million dollars)
	INDUSTRY 3824, FLUID METERS AND COUNTING DEVICES		
	Materials, ingredients, containers, and supplies	1 039.3	346.0
367201	Components for electronic circuitry, except tubes:	42.5	(2)
367981	Printed circuit assemblies, loaded boards or modules (printed circuit boards with inserted electronic components)	19.9	(7)
367408	Semiconductors, including transistors, diodes, rectifiers, and integrated circuits	79.8	
367501 367601	CapacitorsResistors	22.6 7.3	(2) (2) (2) (2) (3) (D) (D) 2.6
367990 364300 360101	Other components and accessories, n.e.c., not listed elsewhere	3.9 12.1 5.6	(2) (D)
357001 382501	Electronic computing equipment	11.4	2.6
382591	instrument relays) Electrical measuring instruments and parts, not listed elsewhere	26.5 (D)	10.0 12.0
362119	Fractional horsepower electric motors and generators (less than 1 hp), including timing motors	7.3	.1
282104 308004	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc	46.5 27.7	10.1 11.5
300004	Fabricated metal products, except forgings:	21.7	11.5
344401 346901	Sheet metal products, except stampings	10.4 16.5	1.2 9.3
349012 345001 340080	Fabricated wire products (including wire rope, cable, springs, etc.) Bolts, nuts, screws, washers, rivets, and screw machine products Other fabricated metal products	7.8 17.9 8.4	1.8 14.7 2
346000	Forgings	(D)	(2)
332001	Castings (rough and semifinished): Iron and steel	23.9	(D) 27.5
336005 336003	Aluminum and aluminum-base alloy Other nonferrous	34.4 17.4	27.5 (D)
331002	Shapes and forms, except castings, forgings, and fabricated metal products: Steel	19.9	4.6
335105 335010	Copper and copper-base alloy	1.2 9.0	4.6 (D) 1.8 (²) 2.8
335099 320101 260070	Other nonferrous shapes and form's	(D) 2.4	(²) 2.8
260070	corrugated paperboard)	.5	(D)
970099	packaging products)All other materials and components, parts, containers, and supplies	9.2 429.5	3.1 184.4
971000	Materials, ingredients, containers, and supplies, n.s.k.3	94.7	48.5
	INDUSTRY 3825, INSTRUMENTS TO MEASURE ELECTRICITY		
	Materials, ingredients, containers, and supplies	2 578.7	2 265.3
367201	Components for electronic circuitry, except tubes: Printed circuit boards	134.3	(2)
367981	Printed circuit assemblies, loaded boards or modules (printed circuit boards with inserted electronic components)	187.0	(7)
367408	Semiconductors, including transistors, diodes, rectifiers, and integrated circuits	260.9	
367501 367601	CapacitorsResistors	58.2 45.4	(2) (2) (2) (2)
367990 364300 360101	Other components and accessories, n.e.c., not listed elsewhere	124.0 60.1 95.3	(²) 35.1 35.6
357001 382501	Electric transmission, distribution, and control equipment Electronic computing equipment Electrical instrument mechanisms and meter movements (including	49.8	64.0
382591	instrument relays) Electrical measuring instruments and parts, not listed elsewhere	23.5 107.8	74.1 106.8
362119 282104	Fractional horsepower electric motors and generators (less than 1 hp), including timing motorsPlastics resins consumed in the form of granules, pellets, powders, liquids,	3.8	5.7
308004	etc	23.5 47.0	25.0 17.0
	Fabricated metal products, except forgings:		
344401 346901	Sheet metal products, except stampings	83.6 13.6	58.8 15.4
349012 345001 340080	Fabricated wire products (including wire rope, cable, springs, etc.) Bolts, nuts, screws, washers, rivets, and screw machine products Other fabricated metal products	20.8 26.9 32.6	20.7 25.9 (2)
346000	Forgings	.2	(2)
332001	Castings (rough and semifinished): Iron and steel	3.9	(⁴) 8.7
336005 336003	Aluminum and aluminum-base alloyOther nonferrous	8.5 .4	8.7 (²)
331002	Shapes and forms, except castings, forgings, and fabricated metal products: Steel	17.0	20.3
335105 335010	Copper and copper-base alloy	6.8 16.7	7.3 33.6
335099 320101	Other nonferrous shapes and forms Glass and glass products (excluding windows and mirrors) Paper and paper and products (excluding windows and mirrors) And paper and paper and products (except paper)	3.5 18.7	(²) 13.5
260070 260091	Paper and paperboard products (except paperboard boxes, containers, and corrugated paperboard)————————————————————————————————————	19.8	21.2
970099	packaging products)	18.0 408.2	13.5 ⁴ 947.3
971000	Materials, ingredients, containers, and supplies, n.s.k.3	659.0	715.8

[Includes cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

Material code	Material	1992 delivered cost (million dollars)	1987 delivered cost (million dollars)
	INDUSTRY 3826, ANALYTICAL INSTRUMENTS		
	Materials, ingredients, containers, and supplies	1 899.2	1 201.5
367201	Components for electronic circuitry, except tubes: Printed circuit boards	23.8	(2)
367981	Printed circuit assemblies, loaded boards or modules (printed circuit boards with inserted electronic components)	71.0	(2)
367408	Semiconductors, including transistors, diodes, rectifiers, and integrated circuits	38.8	
367501 367601	CapacitorsResistors	7.5 9.3	(2) (2) (2) (2) 1.9
367990 364300	Other components and accessories, n.e.c., not listed elsewhereCurrent-carrying wiring devices	50.6 21.7	(²) 1.9
360101 357001 382501	Electric transmission, distribution, and control equipment Electronic computing equipment Electrical instrument mechanisms and meter movements (including	26.2 65.6	.6 18.4
382591	instrument relays) Electrical measuring instruments and parts, not listed elsewhere	18.5 75.1	6.8 38.1
362119	Fractional horsepower electric motors and generators (less than 1 hp), including timing motors	11.5	10.3
282104	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc.	1.9	1.9
308004	Fabricated plastics products (except gaskets, hoses, and belting) Fabricated metal products, except forgings:	43.1	13.1
344401 346901	Sheet metal products, except stampings Metal stampings Fabricated wire products (including wire rope, cable, springs, etc.)	74.3 6.4	15.1 4.1
349012 345001	Bolts, nuts, screws, washers, rivets, and screw machine products	7.3 37.3	2.8 9.2
340080 346000	Other fabricated metal products Forgings	47.9 (⁶)	(2) (2)
332001	Castings (rough and semifinished): Iron and steel	1.6	(4) 7.1
336005 336003	Aluminum and aluminum-base alloyOther nonferrous	3.3 1.1	7.1 (²)
331002	Shapes and forms, except castings, forgings, and fabricated metal products: Steel	7.9	16.2
335105 335010	Copper and copper-base alloy	(7) 13.2	(⁴) 6.3
335099 320101	Other nonferrous shapes and forms Glass and glass products (excluding windows and mirrors)	⁷ 2.4 47.0	(²) 8.6
260070 260091	Paper and paperboard products (except paperboard boxes, containers, and corrugated paperboard)	6.5	1.3
970099	Paper and paperboard containers (including shipping sacks and other paper packaging products)	19.3 ⁶ 417.4	3.7 4465.1
971000	Materials, ingredients, containers, and supplies, n.s.k.3	741.7	570.9
	INDUSTRY 3827, OPTICAL INSTRUMENTS AND LENSES		
	Materials, ingredients, containers, and supplies	729.7	589.2
367201	Components for electronic circuitry, except tubes: Printed circuit boards	12.1	(2)
367981	Printed circuit assemblies, loaded boards or modules (printed circuit boards with inserted electronic components)	6.0	(2)
367408	Semiconductors, including transistors, diodes, rectifiers, and integrated circuits	12.2	(²)
367501 367601 367990	Capacitors Resistors Other components and accessories, n.e.c., not listed elsewhere	3.9 2.9 (D)	(2) (2) (2)
364300 360101	Current-carrying wiring devices	(b) 1.2 5.2	1`.2
357001 382501	Electric transmission, distribution, and control equipment Electronic computing equipment Electrical instrument mechanisms and meter movements (including	12.0	(D) 8.2
382591 362119	instrument relays)	4.7 1.8	(D) 4.6
282104	Fractional horsepower electric motors and generators (less than 1 hp), including timing motors	.9	(D)
308004	etc	5.5 5.6	(D) 1.9
04404	Fabricated metal products, except forgings:		
344401 346901 349012	Sheet metal products, except stampings	11.3 3.9 .8	2.8 2.1
345001 340080	Bolts, nuts, screws, washers, rivets, and screw machine products	3.4 30.0	.5 2:2 (2) (2)
346000	Forgings	(D)	(2)
332001	Castings (rough and semifinished): Iron and steelAluminum and aluminum-base alloy	6.1	.3
336005 336003	Other nonferrous	12.0 1.0	5.1 .4
331002	Shapes and forms, except castings, forgings, and fabricated metal products: Steel	6.1	(D) .7
335105 335010	Copper and copper-base alloy	2.2 7.7	3.1
335099 320101 260070	Other nonferrous shapes and forms	2.2 88.0	(²) 35.1
260070	Paper and paperboard products (except paperboard boxes, containers, and corrugated paperboard). Paper and paperboard containers (including shipping sacks and other paper	.5	.7
970099	All other materials and components, parts, containers, and supplies	7.8 179.4	8.8 323.4
971000	Materials, ingredients, containers, and supplies, n.s.k.3	281.3	188.1

[Includes cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

Material code	Material	1992 delivered cost (million dollars)	1987 delivered cost (million dollars)
	INDUSTRY 3829, MEASURING AND CONTROLLING DEVICES, N.E.C.		
	Materials, ingredients, containers, and supplies	1 348.7	1 085.2
	Components for electronic circuitry, except tubes:		
367201 367981	Printed circuit boards Printed circuit assemblies, loaded boards or modules (printed circuit	35.8	(2)
367408	boards with inserted electronic components)	79.6	(2)
	circuits	38.8	(2)
367501 367601	CapacitorsResistors	10.7	(2) (2) (2) (2) (2)
367990	Other components and accessories, n.e.c., not listed elsewhere	38.9	(2)
364300	Current-carrying wiring devices	15.8	16.4
360101 357001	Electric transmission, distribution, and control equipment	17.6 51.1	(²) (⁸)
382501	Electrical instrument mechanisms and meter movements (including	31.1	
	instrument relays)	27.7	20.0
382591 362119	Electrical measuring instruments and parts, not listed elsewhere Fractional horsepower electric motors and generators (less than 1 hp),	12.3	(2)
302119	including timing motors	13.4	(2)
282104	Plastics resins consumed in the form of granules, pellets, powders, liquids,		, ,
308004	Fabricated plastics products (except gaskets, hoses, and belting)	8.3 23.4	6.3 7.1
	Fabricated metal products, except forgings:		
344401	Sheet metal products, except longings.	34.2	20.6
346901	Metal stampings	10.1	4.6
349012 345001	Fabricated wire products (including wire rope, cable, springs, etc.) Bolts, nuts, screws, washers, rivets, and screw machine products	8.5 14.3	(²) 15.0
340080	Other fabricated metal products	63.8	
346000	Forgings	1.7	(2)
	Castings (rough and semifinished):		
332001 336005	Iron and steelAluminum and aluminum-base alloy	23.1	15.6 7.9
336003	Other nonferrous	2.8	(2)
	Shapes and forms, except castings, forgings, and fabricated metal products:		
331002 335105	SteelCopper and copper-base alloy	20.2 7.5	50.0 9.2
335010	Aluminum and aluminum-base alloy	13.3	15.2
335099	Other nonferrous shapes and forms	14.7	(²) 8.5
320101 260070	Glass and glass products (excluding windows and mirrors) Paper and paperboard products (except paperboard boxes, containers, and	8.8	8.5
	corrugated paperboard)	3.8	(2)
260091	Paper and paperboard containers (including shipping sacks and other paper	0.5	
970099	packaging products)All other materials and components, parts, containers, and supplies	8.5 321.1	3.1 497.3
971000	Materials, ingredients, containers, and supplies, n.s.k.3	394.1	388.4

For 1987, materials were not collected separately but were included in code 367990.

2For 1987, materials were not collected separately but were included in code 970099 of the industry in which the material was consumed.

3Total cost of materials of establishments that did not report detailed materials data, including establishments that were not mailed a form.

4For 1987, materials were combined to avoid disclosing data for individual companies.

5For 1992, materials are combined to avoid disclosing data for individual companies.

6For 1992, materials are combined to avoid disclosing data for individual companies.

8For 1987, materials were combined to avoid disclosing data for individual companies.

8For 1987, materials were collected differently and were combined with code 970099.

Appendix A. **Explanation of Terms**

This appendix is in two sections. Section 1 includes items requested of all establishments mailed census of manufactures forms including annual survey of manufactures (ASM) forms. Note that this section also includes several items (number of establishments and companies, value added, classes of products, and specialization and coverage ratios) not included on the report forms but derived from information collected on the forms. Section 2 covers supplementary items requested only from establishments included in the ASM sample. Results of the supplementary ASM inquiries are included in table 3c of this report.

SECTION 1. ITEMS COLLECTED OR DERIVED BASED ON ALL CENSUS OF MANUFACTURES (INCLUDING ASM) REPORT FORMS

Number of establishments and companies. A separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

If the company operated at different physical locations, even if the individual locations were producing the same line of goods, a separate report was requested for each location. If the company operated in two or more distinct lines of manufacturing at the same location, a separate report was requested for each activity.

An establishment not in operation for any portion of the year was requested to return the report form with the proper notation in the "Operational Status" section of the form. In addition, the establishment was requested to report data on any employees, capital expenditures, inventories, or shipments from inventories during the year.

In this report, data are shown for establishments in operation at any time during the year. A comparison with the number of establishments in operation at the end of the year will be provided in the Introduction of the *General Summary* subject report.

Employment and related items. The report forms requested separate information on production workers for a specific payroll period within each quarter of the year and on other employees as of the payroll period which included the 12th of March.

All employees. This item includes all full-time and part-time employees on the payrolls of operating manufacturing establishments during any part of the pay period which included the 12th of the months specified on the report form. Included are all persons on paid sick leave,

paid holidays, and paid vacations during these pay periods. Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average for the payroll periods including the 12th of March, May, August, and November.

Production workers. This item includes workers (up through the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations at the establishment covered by the report. Employees above the working-supervisor level are excluded from this item.

All other employees. This item covers nonproduction employees of the manufacturing establishment including those engaged in factory supervision above the line-supervisor level. It includes sales (including driver salespersons), sales delivery (highway truckdrivers and their helpers), advertising, credit, collection, installation and servicing of own products, clerical and routine office function, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.), professional, and technical employees. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations to the plant and utilized as a separate work force.

In addition to reports sent to operating manufacturing establishments, information on employment during the payroll period which included March 12 and annual payrolls also was requested of auxiliary units (e.g., administrative offices, warehouses, and research and development

laboratories) of multiestablishment companies. However, these figures are not included in the totals for individual industries shown in this report. They are included in the *General Summary* and geographic area reports as a separate category.

Payroll. This item includes the gross earnings of all employees on the payrolls of operating manufacturing establishments paid in the calendar year 1992. Respondents were told they could follow the definition of payrolls used for calculating the Federal withholding tax. It includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of corporations; it excludes payments to proprietors or partners of unincorporated concerns. Also excluded are payments to members of Armed Forces and pensioners carried on the active payrolls of manufacturing establishments.

The census definition of payrolls is identical to that recommended to all Federal statistical agencies by the Office of Management and Budget. It should be noted that this definition does not include employers' Social Security contributions or other nonpayroll labor costs, such as employees' pension plans, group insurance premiums, and workers' compensation.

The ASM provides estimates of employers' supplemental labor costs, both those required by Federal and State laws and those incurred voluntarily or as part of collective bargaining agreements. (Supplemental labor costs are explained later in this appendix.)

As in the case of employment figures, the payrolls of separate auxiliary units of multiestablishment companies are not included in the totals for individual industries or industry groups.

Production-worker hours. This item covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave.

Cost of materials. This term refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

The important components of this cost item are (1) all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year, (2) electric energy purchased, (3) fuels consumed for heat, power, or the generation of electricity, (4) work done by

others on materials or parts furnished by manufacturing establishments (contract work), and (5) products bought and resold in the same condition. (See discussion of duplication of data below.)

Specific materials consumed. In addition to the total cost of materials, which every establishment was required to report, information also was collected for most manufacturing industries on the consumption of major materials used in manufacturing. The inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. Information on the establishments consuming less than a specified amount (usually \$25,000) of a specific material were not requested to report consumption of that material separately. Also, the cost of materials for the small establishments for which either administrative records or short forms were used was imputed as "not specified by kind." (See Census of Manufactures for the importance of administrative records in the industry.)

Value of shipments. This item covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and resold without further processing. Included are all items made by or for the establishments from materials owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of "all other costs" (including company overhead) and profit. (See discussion of duplication of data below.)

Individual products. As in previous censuses, data were collected for most industries on the quantity and value of individual products shipped. In the 1992 census program, information was collected on the output of almost 11,000 individual product items. The term "product," as used in the census of manufactures, represents the finest level of detail for which output information was requested. Consequently, it is not necessarily synonymous with the term "product" as used in the marketing sense. In some cases, it may be much more detailed and, in other cases, it is more aggregative. For example, "pharmaceutical preparations" was distributed into over 100 terms; whereas, "motor gasoline" was reported as a single item.

Approximately 6,300 of the product items were listed separately on the 1992 census report forms. Data for

about 4,500 products were obtained in the monthly, quarterly, or annual surveys comprising the Current Industrial Reports series of the Census Bureau. Totals for the year 1992 for these items, as derived from the commodity surveys, are shown in the "products shipped" table.

The list of products for which separate information was collected was prepared after consultation with industry and government representatives. Comparability with previous figures was given considerable weight in the selection of product categories so that comparable 1987 information is presented for most products.

Typically, both quantity and value of shipments information were collected. However, if quantity was not significant or could not be reported by manufacturers, only value of shipments was collected.

Shipments include both commercial shipments and transfers of products to other plants of the same company. For industries in which a considerable portion of the total shipments is transferred to other plants of the same company, separate information on interplant transfers also was collected. Moreover, for products that are used to a large degree within the same establishment as materials or components in the fabrication of other products, total production and often consumption of the item within the plant was collected. Typically, the information on production also was collected for products for which there are significant differences between total production and shipments in a given year because of wide fluctuations in finished goods inventories. Other measures of output of products with long production cycles were used as appropriate and feasible.

Classes of products. To summarize the product information, the separate products were aggregated into classes of products that, in turn, were grouped into all primary products of each industry. The code structure used is a seven-digit number for the individual product, a five-digit number for the class of product, and a four-digit number for the total primary products in an industry. (See Census of Manufactures, Industry Classification of Establishments, for application of the coding structure to the assignment of SIC codes for establishments.)

In the 1992 census, the 11,000 products were grouped into approximately 1,500 separate classes on the basis of general similarity of manufacturing processes, types of materials used, etc. However, the grouping of products was affected by the economic significance of the class and, in some cases, dissimilar products were grouped because the products were not sufficiently significant to warrant separate classes.

Duplication in cost of materials and value of shipments. The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the annual survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

Value added by manufacture. This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments (products manufactured plus receipts for services rendered). The result of this calculation is adjusted by the addition of value added by merchandising operations (i.e., the difference between the sales value and the cost of merchandise sold without further manufacture, processing, or assembly) plus the net change in finished goods and work-in-process between the beginning- and end-of-year inventories.

For those industries where value of production is collected instead of value of shipments (see footnote in table 1a), value added is adjusted only for the change in work-in-process inventories between the beginning and end of year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

"Value added" avoids the duplication in the figure for value of shipments that results from the use of products of some establishments as materials by others. Value added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

New and used capital expenditures. For establishments in operation and any known plants under construction, manufacturers were asked to report their new expenditures for (1) permanent additions and major alterations to

manufacturing establishments, and (2) machinery and equipment used for replacement and additions to plant capacity if they were of the type for which depreciation accounts were ordinarily maintained.

The totals for new expenditures include expenditures leased from nonmanufacturing concerns through capital leases. New facilities owned by the Federal Government but operated under contract by private companies, and plant and equipment furnished to the manufacturer by communities and nonprofit organizations are excluded. Also excluded are expenditures for used plant and equipment (although reported in the census), expenditures for land, and cost of maintenance and repairs charged as current operating expenses.

Manufacturers also were requested to report the value of all used buildings and equipment purchased during the year at the purchase price. For any equipment or structure transferred for the use of the reporting establishment by the parent company or one of its subsidiaries, the value at which it was transferred to the establishment was to be reported. Furthermore, if the establishment changed ownership during the year, the cost of the fixed assets (building and equipment) was to be reported under used capital expenditures.

Total expenditures for used plant and equipment is a universe figure; it is collected on all census forms. However, the breakdown of this figure between expenditures for used buildings and other structures and expenditures for used machinery and equipment is collected only on the ASM form. The data for total new capital expenditures, new building expenditures, and new machinery expenditures, as well as the data for total used expenditures, are shown in table 3b.

End-of-year inventories. Respondents were asked to report their 1991 and 1992 end-of-year inventories at cost or market. Effective with the 1982 Economic Census, this change to a uniform instruction for reporting inventories was introduced for all sector reports. Prior to 1982, respondents were permitted to value inventories using any generally accepted accounting method (FIFO, LIFO, market, to name a few). In 1982, LIFO users were asked to first report inventory values prior to the LIFO adjustment and then to report the LIFO reserve and the LIFO value after adjustment for the reserve.

Because of this change in reporting instructions, the 1982 through 1992 data for inventories and value added by manufacture included in the tables of this report are not comparable to the prior-year data shown in table 1a of this report and in historical census of manufactures and annual survey of manufactures publications.

In using inventory data by stage of fabrication for "all industries" and at the two-digit industry level, it should be noted that an item treated as a finished product by an establishment in one industry may be reported as a raw material by another establishment in a different industry. For example, the finished-product inventories of a steel mill would be reported as raw materials by a stamping plant. Such differences are present in the inventory figures by stage of fabrication shown for individual industries, industry groups, and "all manufacturing", which are aggregates of figures reported by establishments in specified industries.

Specialization and coverage ratios. These items are not collected on the report forms but are derived from the data shown in table 5b. An establishment is classified in a particular industry if its shipments of primary products of that industry exceed in value its shipments of the products of any other single industry.

An establishment's shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). Specialization and coverage ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in tables 1a through 5a and data on product shipments shown in tables 6a through 6c.

Specialization ratio represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments wherever classified.

SECTION 2. ITEMS COLLECTED ONLY ON ASM REPORT FORMS

The following items were collected only from establishments included in the ASM sample:

Supplemental labor costs. Supplemental labor costs are divided into legally required expenditures and payments for voluntary programs. The legally required portion consists primarily of Federal old age and survivors' insurance, unemployment compensation, and workers' compensation. Payments for voluntary programs include all programs not specifically required by legislation whether they

were employer initiated or the result of collective bargaining. They include the employer portion of such plans as insurance premiums, premiums for supplemental accident and sickness insurance, pension plans, supplemental unemployment compensation, welfare plans, stock purchase plans on which the employer payment is not subject to withholding tax, and deferred profit-sharing plans. They exclude such items as company-operated cafeterias, in-plant medical services, free parking lots, discounts on employee purchases, and uniforms and work clothing for employees.

While the excluded items do benefit employees and all or part of their cost generally is similar to the items covered in the ASM labor costs statistics, accounting records generally do not provide reliable figures on net employee benefits of these types.

Retirements of depreciable assets. Included in this item is the gross value of assets sold, retired, scrapped, destroyed, etc., during 1992. When a complete operation or establishment changed ownership, the respondent was instructed to report the value of the assets sold at the original cost as recorded in the books of the seller. The respondent also was requested to report retirements of equipment or structures owned by a parent company that the establishment was using as if it were a tenant.

Depreciation charges for fixed assets. This item includes depreciation and amortization charged during the year against assets. Depreciation charged against fixed assets acquired since the beginning of the year and against assets sold or retired during the year are components of this category. Respondents were requested to make certain that they did not report accumulated depreciation.

Rental payments. Total rental payments is collected on all census forms. However, the breakdown between rental payments for buildings and other structures and rental payments for machinery and equipment is collected only on the ASM forms. This item includes rental payments for the use of all items for which depreciation reserves would be maintained if they were owned by the establishment, e.g., structures and buildings, and production, office, and transportation equipment. Excluded are royalties and other payments for the use of intangibles and depletable assets, and land rents where separable.

When an establishment of a multiestablishment company was charged rent by another part of the same company for the use of assets owned by the company, it was instructed to exclude that cost from rental payments. However, the book value (original cost) of these companyowned assets was to be reported as assets of the establishment at the end of the year.

If there were assets at an establishment rented from another company and the rents were paid centrally by the head office of the establishment, the company was instructed to report these rental payments as if they were paid directly by the establishment.

Depreciable assets. Total value of gross depreciable assets is collected on all census forms. However, the detail for depreciable assets is collected only on the ASM forms. The data encompass all fixed depreciable assets on the books of establishments at the beginning and end of the year. The values shown (book value) represent the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation). Included are all

buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Excluded are nondepreciable capital assets, including inventories and intangible assets, such as timber and mineral rights.

The definition of fixed depreciable assets is consistent with the definition of capital expenditures. For example, expenditures include actual capital outlays during the year, rather than the final value of equipment put in place and buildings completed during the year. Accordingly, the value of assets at the end of the year includes the value of construction in progress. In addition, respondents were requested to make certain that assets at the beginning of the year plus new and used capital expenditures, less retirements, equalled assets at the end of the year.

New and used capital expenditures. The data for total new capital expenditures, new building expenditures, new machinery expenditures, and total used capital expenditures are collected on all census forms. However, the breakdown between expenditures for used buildings and other structures and expenditures for used machinery and equipment is collected only on the ASM form. (See further explanation on capital expenditures in section 1.)

Quantity of electric energy consumed for heat and power. Data on the cost of purchased electric energy are collected on all census forms. However, data on the quantity of purchased electric energy are collected only on the ASM forms. In addition, information is collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.

Breakdown of new capital expenditures for machinery and equipment. ASM establishments were requested to separate their capital expenditures for new machinery and equipment into (1) automobiles, trucks, etc., for highway use, (2) computers and peripheral data processing equipment, and (3) all other.

The category "automobiles, trucks, etc., for highway use" is intended to measure expenditures for vehicles designed for highway use that were acquired through a purchase or lease-purchase agreement. Vehicles normally operating off public highways (vehicles specifically designed to transport materials, property, or equipment on mining, construction, logging, and petroleum development projects) are excluded from this item.

Foreign content of cost of materials. Establishments included in the ASM sample panel were requested to provide information on foreign-made materials purchased or transferred from foreign sources. This includes materials acquired from a central warehouse or other domestic establishment of the same company but made in an operation outside of the 50 States, District of Columbia, Puerto Rico, or U.S. territories.

Cost of purchased services. ASM establishments were requested to provide information on the cost of purchased services for the repair of buildings and other structures, the repair of machinery, communication services, legal services, accounting and bookkeeping services, advertising, software and other data processing services, and refuse removal. Each of these items reflect the costs paid directly by the establishment, and exclude salaries paid to employees of the establishment for these services.

Included in the cost of purchased services for the repair of buildings and machinery are payments made for all maintenance and repair work on buildings and equipment, such as painting, roof repairs, replacing parts, and overhauling equipment. Such payments made to other establishments of the same company and for repair and maintenance of any leased property also are included. Extensive repairs or reconstruction that were capitalized are considered capital expenditures for used buildings and machinery and are, therefore, excluded from this item. Repair and maintenance costs provided by an owner as part of a rental contract or incurred directly by an establishment in using its own work force also are excluded.

Included in the cost of purchased advertising services are payments for printing, media coverage, and other advertising services and materials.

Included in the cost of purchased software and other data processing services are all purchases by the establishment from other companies. Excluded are services provided by other establishments of the same company (such as by a separate data processing unit).

Included in the cost of purchased refuse removal services are all costs of refuse removal services paid by the establishment, including costs for hazardous waste removal or treatment. Excluded are all costs included in rental payments or as capital expenditures.

Three basic approaches were utilized to produce these statistics.

1. For items 1 through 6, data were estimated (imputed) for all non-ASM establishments using the available data in the establishment record and industry-based parameters. The statistics were then generated by simply tabulating all census records including the imputed value for non-ASM establishments and the unweighted value for ASM establishments. Separate imputation rates were developed and are shown in the table. For quantity of purchased electricity for heat and power (item 7), a similar procedure was used; however, the imputation parameters were geographicallybased instead of industry-based. For quantities of generated less sold electricity, no imputation was performed for non-ASM establishments. The estimates for these items are simply tabulations of unweighted ASM values.

Since the published statistics for these items were developed from the complete census universe and not just the ASM establishments, there are no sampling variances associated with these statistics. However, there is an unknown level of bias for each of the items due to the imputation of the non-ASM establishments. This bias is felt to be small due to the strong correlation between the items being imputed and the collected items that were used to generate the impute values.

2. For items 8 and 9, the estimates were developed using a ratio estimation methodology. For item 8, an estimate of the breakout of new capital expenditures for machinery and equipment into the three categories was made from ASM establishments reporting these categories. The estimated proportions were then applied to the corresponding census value for new capital expenditures for machinery and equipment to produce the estimates.

The estimates for item 9, foreign content of cost of materials, were developed in a similar manner based on costs of parts, supplies, and components (item 5a) as the control total for the three categories.

For items 8 and 9, an adjustment ratio of the following form was computed:

$$Rj = \frac{NMc}{TMEasm}$$

where:

NMc = the census value of new capital expenditures for machinery and equipment

TMEasm = the weighted ASM value of new capital expenditures for machinery and equipment from reporters of the detailed breakout data

3. For item 10, cost of purchased services, the estimates were made by simply tabulating weighted data for all the ASM records that reported the item. A response coverage ratio (a measure of the extent to which respondents reported for each item) is shown in table 3c for the types of services. It is derived for each item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight, see appendix B) for those ASM establishments that reported the specific inquiry to the weighted total employment for all ASM establishments classified in the industry.

Appendix B.

Annual Survey of Manufactures Sampling and Estimating Methodologies

DESCRIPTION OF SURVEY SAMPLE

The annual survey of manufactures (ASM) contains two components. The mail portion of the survey is a probability sample of about 64,000 manufacturing establishments selected from a total of about 216,000 establishments. These 216,000 establishments represent all manufacturing establishments of multiunit companies and all single-establishment companies mailed schedules in the 1987 Census of Manufactures. This mail portion is supplemented annually by a Social Security Administration list of new manufacturing establishments opened after 1987 and a list of new multiunit manufacturing establishments identified from the Census Bureau's Company Organization Survey.

For the current panel, all establishments of companies with 1987 shipments in manufacturing in excess of \$500 million were included in the survey panel with certainty. There are approximately 500 such companies collectively accounting for approximately 18,000 establishments. For the remaining portion of the mail survey, the establishment was defined as the sampling unit. For this portion, all establishments with 250 employees or more and establishments with a very large value of shipments also were included in the survey panel with certainty. A total of 12,100 establishments were selected from this portion of the universe with certainty. Therefore, of the 64,000 manufacturing establishments included in the ASM panel, approximately 31,000 are selected with certainty. These certainty establishments collectively account for approximately 80 percent of the total value of shipments in the 1987 census.

Smaller establishments in the remaining portion of the mail survey were sampled with probabilities ranging from 0.999 to 0.005 in accordance with mathematical theory for optimum allocation of a sample. The probabilities of selection assigned to the smaller establishments were proportional to measures of size determined for each establishment. The measures of size depend directly upon each establishment's 1987 product class values and the historic variability of the year-to-year shipments of each product class. Product classes displaying more volatile year-to-year change in shipments at the establishment level were sampled at a heavier rate.

This method of assigning measures of size was used in order to maximize the precision (that is, minimize the variance of estimates of the year-to-year change) in the value of product class shipments. Implicitly, it also gave weight differences in employment, value added, and other

general statistics, since these are highly correlated with value of shipments. Individual sample selection probabilities were obtained by multiplying each establishment's final measure of size by an overall sampling fraction coefficient calculated to yield a total expected sample size.

The sample selection procedure gave each establishment in the sampling frame an independent chance of selection. This method of independent selection permits the rotation of small establishments out of a given sample panel without introducing a bias into the survey estimates.

The nonmail portion of the survey includes all singleestablishment companies that were tabulated as administrative records in the 1987 Census of Manufactures. Although this portion contained approximately 134,000 establishments, it accounted for less than 2 percent of the estimate for total value of shipments at the total manufacturing level. This portion was not sampled; rather, the data for every establishment in this group were estimated based on selected information obtained annually from the administrative records of the Internal Revenue Service and the Social Security Administration. This administrative-records information, which includes payroll, total employment, industry classification, and physical location of the establishment, was obtained under conditions which safeguard the confidentiality of both tax and census records. Estimates of data other than payroll and employment for these small establishments were developed from industry averages.

The corresponding estimates for the mail and nonmail establishments were added together, along with the base-year differences, as defined in the Description of Estimating Procedure section, to produce the figures shown in this publication.

DESCRIPTION OF ESTIMATING PROCEDURES

Most of the ASM estimates for the years 1988-1991 were computed using a difference estimation procedure. For each item, a base-year difference was developed. This base-year difference is equal to the difference between the 1987 census published number for an item total and the linear ASM estimate of the total for 1987. The ASM linear estimate was obtained by multiplying each sample establishment's data by its sample weight (the reciprocal of its probability of selection) and summing the weighted values.

These base-year differences were then added to the corresponding current-year linear estimates, which include the sum of the estimates for the mail and nonmail

establishments, to produce the estimates for the years 1983-1991. Estimates developed by this procedure usually are far more reliable than comparable linear estimates developed from the current sample data alone.

However, the 1992 sample estimates for the purchased service items, shown in table 3c, are strictly ASM linear estimates developed only from ASM establishments that reported the specific item.

The remaining estimates in table 3c, showing the break-down of expenditures for new machinery and equipment and costs of parts (separated into purchases from foreign sources and purchases from domestic sources), were computed as ratio estimates. To do this, linear estimates of the new machinery detail items were developed from the ASM establishments and were ratio adjusted to the corresponding census total for new machinery. In a similar fashion, the ASM linear estimates of the detailed purchased materials items were ratio adjusted to the corresponding census total for cost of parts.

QUALIFICATIONS OF THE DATA

The estimates developed from the sample are apt to differ somewhat from the results of a survey covering all companies in the sampled lists but otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the differences between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of the estimates.

The particular sample selected for the ASM is one of a large number of similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretical, comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data for selected statistics in this report. They are presented in the form of relative standard errors (the standard errors divided by the estimated values to which they refer).

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals (ranges that would include the comparable, completecoverage value for specified percentages of all the possible samples).

The complete-coverage value would be included in the range:

- From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.
- 2. From two standard errors below to two standard errors above the derived estimate for about 19 of 20 of all possible samples.
- 3. From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference that the comparable, complete-survey result would be within the indicated ranges would be correct in approximately the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown as 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection, reporting, coding, transcription, imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected in the course of the Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or only moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown.

The concept of complete coverage under the conditions prevailing for the ASM is not identical to the complete coverage of the census of manufactures, as the censuses have been conducted. Nearly all types of operational errors that affect the ASM also occur in the censuses. The ASM and the censuses, are conducted under quite different conditions, and operational errors can be better controlled in the ASM than in the censuses. As a result, for many of the census figures, the errors are of the same order of size as the total errors of the corresponding annual survey estimates. The differences between the census and ASM operating conditions also disturb, to some degree, the comparability of the ASM and census data.

Any figures shown in the tables in this publication having an associated standard error exceeding 15 percent may be of limited reliability. However, the figure may be combined with higher-level totals, creating a broader aggregate, which then may be of acceptable reliability.

Appendix C. **Product Code Reference Tables**

Part 1. Comparability of Product Classes and Product Codes That Changed: 1992 to 1987

1992	1987	1992	1987	1992	1987	1992	1987
8274	38272	38432 09 38432 09	38432 04 38432 05	38611 81 38611 81	38611 79 38611 82	38617 29 38617 29	38617 15 38617 24
8274	38273	38432 09 38432 19 38432 19	38432 05 38432 06 38432 07	38611 81 38611 97 38611 97	38611 62 38611 63 38611 64	38617 41 38617 43	38617 49 38617 49
8274 10	38272 00	38432 19	38432 08	38611 97 38611 97	38611 91 38611 98	38617 45 38617 47	38617 49 38617 49
8274 20	38273 00	38511 17 38511 17 38511 17	38511 12 38511 14 38511 16	38612 00	38612 22	38617 51 38617 51	38617 27 38617 49
8295 00 8295 00	38295 10 38295 20	38511 17	38511 16	38612 00 38612 00 38612 00	38612 24 38612 25 38612 27	38618 14 38618 15	38618 13 38618 13
8411 23	38411 22	38514 45	38514 43	36612 00	30012 21	38618 19	38618 13
8411 23 8411 84 8411 96	38411 24 38421 03 38411 76	38517 09 38517 09	38517 01 38517 05	38613 11 38613 11	38613 16 38613 17	38731 04 38731 04 38731 04	38731 01 38731 02 38731 03
8411 96 8411 96 8411 96	38411 76 38411 81 38411 97	38517 09 38517 09	38517 07 38517 10	38613 11 38613 21 38613 21	38613 74 38613 81 38613 85	38731 14 38731 14 38731 14	38731 05 38731 06
8423 73	38423 23	38517 19 38517 19	38517 01 38517 05	38613 21	38613 89	38731 14 38731 14	38731 07 38731 11
8423 73 8423 73 8423 73	38423 24 38423 71	38517 19 38517 19	38517 07 38517 11	38615 06	38615 05	38731 14	38731 13
		38611 67	38611 66	38615 08 38615 19	38615 05 38615 01	38732 59 38732 59	38732 52 38732 56
8431 04 8431 04	38431 12 38431 13	38611 67 38611 81	38611 69 38611 75	38615 19 38615 19	38615 04 38615 05	38732 69 38732 69	38732 66 38732 68

Part 2. Comparability of Product Classes and Product Codes That Changed: 1987 to 1992

1987	1992	1987	1992	1987	1992	1987	1992
38272	38274	38432 04	38432 09	38611 69	38611 67	38617 15	38617 29
38272 00	38274 10	38432 05 38432 06	38432 09 38432 19	38611 75 38611 79	38611 81 38611 81	38617 24 38617 27	38617 29 38617 51
38273	38274	38432 07	38432 19	38611 82	38611 81	38617 49	38617 41
8273 00	38274 20	38432 08	38432 19	38611 91	38611 97	38617 49	38617 43
		38511 12	38511 17	38611 98	38611 97	38617 49 38617 49	38617 45 38617 47
88295 10	38295 00	38511 14	38511 17	38612 22	38612 00	38617 49	38617 51
8295 20	38295 00	38511 16	38511 17	38612 24	38612 00	00040 40	00040 44
		00544.44	00544.45	38612 25	38612 00	38618 13 38618 13	38618 14 38618 15
8411 22 8411 24	38411 23 38411 23	38514 41 38514 43	38514 45 38514 45	38612 27	38612 00	38618 13	38618 19
8411 76	38411 96	00014 40	00014 40			00704 04	00704.04
8411 81	38411 96	38517 01	38517 09	38613 16	38613 11	38731 01 38731 02	38731 04 38731 04
88411 97	38411 96	38517 01	38517 19	38613 17 38613 74	38613 11 38613 11	38731 03	38731 04
0.404.00	00444.04	38517 05 38517 05	38517 09 38517 19	38613 81	38613 21	38731 05	38731 14
8421 03	38411 84	38517 07	38517 09	38613 85	38613 21	38731 06 38731 07	38731 14 38731 14
8423 23	38423 73	38517 07	38517 19 38517 09	38613 89	38613 21	38731 11	38731 14
8423 24	38423 73	38517 10 38517 11	38517 19	00045.04	00045.40	38731 13	38731 14
3423 71	38423 73		333 70	38615 01 38615 04	38615 19 38615 19	38732 52	38732 59
		38611 63	38611 97	38615 05	38615 06	38732 56	38732 59
8431 12	38431 04	38611 64	38611 97	38615 05	38615 08	38732 66	38732 69
8431 13	38431 04	38611 66	38611 67	38615 05	38615 19	38732 68	38732 69

Part 3. Current Industrial Reports by Product Code

[Current Industrial Reports (CIR) data are contained in the publication Manufacturing Profiles: 1992 [MP-1(92)] issued August 1994 and available through the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. To access the most current CIR data electronically, dial the Census-BEA Electronic Forum at 301-457-2310. Your communications modern should be set as follows: Baud rate: 1200, 2400, 9600; Parity: None; Data bits: 8; Stop bits: 1; Duplex: full. Before making your first call, decide on a password and be prepared to provide the following regarding your computer: PC brand name, monitor screen dimensions (e.g., 80 columns by 24 lines), monitor color support, modern baud rate, and PC communications software package. Call the voice number, 301-457-1242, for further bulletin board assistance]

Product code	Current Industrial Report	Product code	Current Industrial Report
3812100 3812200 3821010 3821020 3822000	MA38B, Selected Instruments and Related Products	3812100 3812200 3821010 3821020 3822000	MA38B, Selected Instruments and Related Products
3823000 3824200 3824300 3824400 3825100	MA38B, Selected Instruments and Related Products	3823000 3824200 3824300 3824400 3825100	MA38B, Selected Instruments and Related Products
3825200 3825300 3826000 3827100 3827410	MA38B, Selected Instruments and Related Products	3825200 3825300 3826000 3827100 3827410	MA38B, Selected Instruments and Related Products
3827420 3829100 3829200 3829400 3829500	MA38B, Selected Instruments and Related Products	3827420 3829100 3829200 3829400 3829500	MA38B, Selected Instruments and Related Products
3829600 3844000 3845000	MA38B, Selected Instruments and Related Products MA36R, Electromedical and Irradiation Equipment MA36R, Electromedical and Irradiation Equipment	3829600 3844000 3845000	MA38B, Selected Instruments and Related Products MA36R, Electromedical and Irradiation Equipment MA36R, Electromedical and Irradiation Equipment

Publication Program

1992 CENSUS OF MANUFACTURES

Publications of the 1992 Census of Manufactures, containing preliminary and final data on manufacturing establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

Preliminary Reports

Industry series—83 reports (MC92-I-20A(P) to -39D(P))

Preliminary industry data are issued in 83 separate reports covering 459 industries. Preliminary summary data for the United States and States are released in one report.

Final Reports

Industry series—83 reports (MC92-1-20A to -39D)

Each of the 83 reports provides information for a group of related industries ("dairy products" includes industries for butter, cheese, milk, etc.). Final figures for the United States are shown for each of the 459 manufacturing industries on quantity and value of products shipped and materials consumed, cost of fuels and electric energy, capital expenditures, assets, rents, inventories, employment, payroll, payroll supplements, hours worked, value added by manufacture, number of establishments, and number of companies. Comparative statistics for earlier years are provided where available.

For each industry, data on value of shipments, value added by manufacture, capital expenditures, employment, and payroll are shown by employment-size class of establishment, State, and degree of primary product specialization.

Geographic area series—51 reports (MC92-A-1 to -51)

A separate report is being published for each State and the District of Columbia. Each report presents data for industry groups and industries on value of shipments, cost of materials, value added by manufacture, employment, payroll, hours worked, new capital expenditures, and number of manufacturing establishments for the State, MA's, counties, and selected places. Comparative statistics for earlier census years are shown for the State and large MA's. Manufacturing totals are presented for each county and for places with significant manufacturing activity. Detailed statistics (including inventories, assets, rents, and energy costs) are presented only in statewide totals.

Subject series—3 reports (MC92-S-1 to -3)

Each of the three reports contains detailed statistics for an individual subject, such as concentration ratios in manufacturing, manufacturers' shipments to the Federal Government, and a general national-level summary.

Reference series—1 report (MC92-R-1)

The Numerical List of Manufactured and Mineral Products includes a description of the principal products and services published in the 1992 Censuses of Manufactures and Mineral Industries.

Location of Manufacturing Plants—1 report (MC92-LM)

This report includes data for number of establishments by four-digit SIC industry and by employment-size class for counties, incorporated places of 2,500 inhabitants or more, and Zip Codes for each State. This report is available only on compact disc-read only memory (CD-ROM).

Analytical Reports—2 reports (AR92-1 and -2)

Exports From Manufacturing Establishments (AR92-1)

This report presents data on exports by two- and three-digit SIC industry groups for the United States and States. Information is presented on value of direct report shipments and estimates of the employment required to manufacture these products. Included are estimates of employment in manufacturing and nonmanufacturing establishments that supply parts, materials, and services for production of manufactured exports.

Selected Characteristics of Manufacturing Establishments That Export (AR92-2)

This report presents data on the number of manufacturing companies and establishments that export by major group, State, employment size, and ratios of exports to shipments.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the reports as well as additional information not published in the final reports, such as location of manufacturing plants. Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, wholesale trade, financial, insurance, real estate, service industries, construction industries, mineral industries, transportation, communications, utilities, enterprise statistics, minority-owned businesses, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Commonwealth of the Northern Mariana Islands. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.