OMB No	o. 06	08-0066: Approval Expires	8/31/2009	BEA USE ONLY	Control number										
FORM BE- (2-2008)	45									U.:		ARTMEI EAU OF E			
			SURAN	JRVEY OF INSU CE COMPANIES report is manda	WITH FOREIGN	PE	RSO			. S .					
		address of U.S. Reporte rrect as necessary	er –												
10001	1														
10002	2														
10003	3														
10004	4														
Complete and file this form or file electronically at <u>www.bea.gov/efile</u> . Assistance is available at (202) 606-5588, M-F 8:30 a.m. – 5:00 p.m., eastern time.															
How to Step		: Verify or correct name	and addr	ass of U.S. Banartar	named in the mail	ing l	abol	and	com	nlot	o Par	+ 1			
Step 2		Complete Part 2.				ing i		anu	COII	ipieu	51 011	ι ι.			
Step 3		Complete Part 3 and So	chedules	A and B based on th	e instructions aive	n in	Part 3	3							
Step		File the completed form (or within 90 days after	n within 6	0 days after the clo	se of each calendai										
		By mailing to:	Bureau BE-50(S	partment of Comme of Economic Analys SB) gton, DC 20230											
		delivering form to:	Bureau BE-50(S Shippin 1441 L S	partment of Comme of Economic Analys SB) g and Receiving Sec Street, NW gton, DC 20005	sis										
		or Faxing form to:	(202) 60	06-5318											
		File electronically at:	www.be	ea.gov/efile											
Part 1															
Per abo	sor out	n to consult concernir this report	ng questi	ions	Certificatio	is be	en pr	repa	ared	in ac	corda	ance v	vith tł	ne	
10005	1	Name			applicable in accurate exce	struc	tions	, is	com	plete	e, and	l is su	bstan	tiall	у
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10009	5	E-mail address													
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Secu 100	ure a	against interception by a $1 \prod_{i=1}^{1} N_{i}$	a third pa	rty.)	Print or type nan	ne							Date	Э	

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nter the 4-digit dustry Classifi	industry co cations fou	ode tha	nt best de pages IV	scribes the U.S. Reporter from the Summary of and V of the General Instructions.
0012 1		• 5242	Agencies	s, brokerages, and other insurance related activities
		• 5243	3 Insuranc	e carriers, except life insurance carriers rance carriers
		• 5245	/ Life Ilisu	
hat is the prim	ary Employ	er Ider	ntificatio	Number used by the U.S. Reporter to file U.S. income
payroll taxes?	·			
0013 1	_			
as the U.S. Rep	orter in ex	Istence	e auring t	he entire reporting period?
⁰⁰¹⁴ 1 Yes				
1				nother U.S. insurance company and you are consolidated into
	their BE-45	i for this	s quarter,	then stop here. Otherwise, complete the report, or in the space at
	the bottom	n of this	page, exp	lain why you were not in existence for the entire period.
hat is your prir	ncinal line o	of insu	rance?	
1				
⁰⁰¹⁶ 1 Life	insurance			
1	perty and ca	sualty i	nsurance	
			nsurance	
	perty and ca er — <i>Specif</i> y		nsurance	
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12 Pro 13 Oth 13 Oth hat best descri 0017 1 Insu 12 Insu	er — Specify ibes your of irance comp irance broke	rganiza bany	ation?	a list of member companies that are consolidated in this report

Part 3

Step 1				Step 2				
For which of the following types of insur lid transactions occur between the U.S. FOREIGN PERSONS during the past caler such transactions expected to occur in the	Did any of the types of transactions marked in Step 1 exceed \$8 million last year, or are they expected to exceed \$8 million in the current year? Only mark "Yes" or "No" for the type(s) of transaction(s) that you checked in Step 1.							
Mark all that apply.								
Type of Transaction	<u>Code</u>							
Reinsurance premiums earned from nsurance companies resident abroad	1	20001	1	² 1 ☐ Yes 2 ☐ No				
Reinsurance premiums ceded to nsurance companies resident abroad	2	20002	1	² 1 □Yes 2 □ No				
osses incurred on reinsurance assumed rom insurance companies resident abroad	3	20003	1	² 1 □ Yes 2 □ No				
Losses recovered on reinsurance ceded to nsurance companies resident abroad	4	20004	1	² 1 □ Yes 2 □ No				
Premiums earned from primary nsurance sold to foreign persons	5	20005	1	² 1 Yes 2 No				
Losses incurred on primary insurance sold of foreign persons	6	20006	1	² 1 □Yes 2 □ No				
Auxiliary insurance services, receipts	7	20007	1	² 1 Yes 2 No				
Auxiliary insurance services, payments	8	20008	1	² 1 Yes 2 No				
None of the above		20009	1	If any type of transaction is marked Yes, then reporting is required or requested as follows:				
				• <u><i>Quarterly</i></u> reporting of transaction types 1 and 2 on Schedule A is mandatory for all quarters.				
				• <u><i>Quarterly</i></u> reporting of transaction types 3 and 4 on Schedule A is voluntary .				
				• <u>Annual</u> reporting of transaction types 3 through 8 o Schedule B is mandatory the fourth quarter only.				
Did the U.S. Reporter have any insurant million last year or that are expected to type of transaction in Step 2?)	ce transa exceed	actions \$8 mil	cov lion	vered by this survey that exceeded \$8 this year? (Did you mark "Yes" for any				
²⁰⁰¹⁰ ' 1 Tyes – Report mandatory tran Section II of Schedule A.	sactions	on the a	ppro	opriate schedule or please report voluntary transactions				
2 No – Stop here and return pa	ages 1 thr	ough 3	acco	ording to the instruction on page 1.				

SCHEDULE A — Quarterly Insurance Transactions with Foreign Affiliates

- If any type of transaction is marked **Yes** in Step 2 of item **1**, then reporting of Section I below is mandatory, and voluntary reporting is requested for Section II below.
- For additional instructions, see the General Instructions A.I.
- Report all currency figures in thousands of dollars. Example: If the amount is \$1,555,000.00 report as 1,555.
- Round amounts less than \$500.00 to 0.
- Use additional copied sheets as necessary.
- Separate copies of this schedule are to be filed to report transactions with (1) your foreign affiliates, (2) your foreign parent(s) and other members of the affiliated foreign group (AFG), and (3) unaffiliated foreign persons. This Schedule covers transactions with Mark (X) one

 21000 (1) 1 **1** Foreign affiliates

					Section I -	Mandatory	Section II – Voluntary			
	Country		BEA USE ONLY		Quarterly premiums earned on reinsurance assumed from insurance companies resident abroad	Quarterly premiums incurred on reinsurance ceded to insurance companies resident abroad	Quarterly losses incurred on reinsurance assumed from insurance companies resident abroad	Quarterly losses recovered on reinsurance ceded to insurance companies resident abroad		
			(1)	(2)		(4)	(5)	(6)		
1.	Total, lines 2–32 this page	01	1	2	3	4	5	6		
2.	Australia	02	¹ 601	2	3	4	5	6		
3.	Barbados	03	¹ 251	2	3	4	5	6		
4.	Belgium	04	¹ 302		3	4	5	6		
5.	Bermuda	05	¹ 252		3	4	5	6		
	Brazil	06	¹ 202		3	4	5	6		
	Canada	07	¹ 100		3	4	5	6		
	Cayman Islands	08	¹ 266		3	4	5	6		
	Denmark	09	¹ 305		3	4	5	6		
	Finland	10	¹ 306		3	4	5	6		
	France	11	¹ 307		3	4	5	6		
	Germany	12	¹ 308		3	4	5	6		
	Ireland	13	¹ 313		3	4	5	6		
	Italy	14	¹ 314		3	4	5	6		
	Japan Korea, South	15 16	¹ 614 ¹ 626		3	4	5	6		
	Mexico	17	¹ 213		3	4	5	6		
	Netherlands	17	¹ 319		3	4	5	6		
_	Norway	19	¹ 320		3	4	5	6		
	Spain	20	¹ 323		3	4	5	6		
	Sweden	21	¹ 324		3	4	5	6		
	Switzerland	22	¹ 325		3	4	5	6		
	United Kingdom	23	¹ 327		3	4	5	6		
	Other countries with whic transactions were \$50,000 or more — Specify country (supplemental copied sheets necessary)	0.00 (Use as	1	2	3	4	5			
24.		24	1	2	2	4	5	6		
25.		25	1	2	3 3	4	5	6		
26.		26	1	2	3	4	5	6		
27.		27	1	2	3	4	5	6		
28.		28	1	2	3	4	5	6		
29.		29	1	2	3	4	5	6		
30. 31.		30	1	2	3	4	5	6		
	Countries with which	31 32	1	2	3	4	5	6		
52.	transactions were less tha \$50,000.00 each, total		709							

SCHEDULE A — Quarterly Insurance Transactions with Foreign Parent(s) and Other Members of the AFG

- If any type of transaction is marked **Yes** in Step 2 of item **1**, then reporting of Section I below is mandatory, and voluntary reporting is requested for Section II below.
- For additional instructions, see the General Instructions A.I.
- Report all currency figures in thousands of dollars. Example: If the amount is \$1,555,000.00 report as 1,555.
- Round amounts less than \$500.00 to 0.
- Use additional copied sheets as necessary.
- Separate copies of this schedule are to be filed to report transactions with (1) your foreign affiliates, (2) your foreign parent(s) and other members of the affiliated foreign group (AFG), and (3) unaffiliated foreign persons. This Schedule covers transactions with Mark (X) one

(2) ¹ **2** Foreign parent(s) and other members of the AFG

					Section I –	Mandatory	Section II -	- Voluntary
	Country		BEA USE ONL	Y	Quarterly premiums earned on reinsurance assumed from insurance companies resident abroad	Quarterly premiums incurred on reinsurance ceded to insurance companies resident abroad	Quarterly losses incurred on reinsurance assumed from insurance companies resident abroad	Quarterly losses recovered on reinsurance ceded to insurance companies resident abroad
			(1)	(2)	(3)	(4)	(5)	(6)
1.	Total, lines 2–32 this page	01	1	2	5	*	5	0
2.	Australia	02	¹ 601	2	3	4	5	6
3.	Barbados	03	¹ 251		3	4	5	6
4.	Belgium	04	¹ 302	2	3	4	5	6
5.	Bermuda	05	¹ 252		3	4	5	6
6.	Brazil	06	¹ 202		3	4	5	6
	Canada	07	¹ 100		3	4	5	6
	Cayman Islands	08	¹ 266		3	4	5	6
-	Denmark	09	¹ 305		3	4	5	6
-	Finland	10	¹ 306		3	4	5	6
	France	11	¹ 307		3	4	5	6
	Germany	12	¹ 308		3	4	5	6
	Ireland	13	¹ 313		3	4	5	6
	Italy	14	¹ 314		3	4	5	6
	Japan Karaa Sauth	15	¹ 614 ¹ 626		3	4	5	6
	Korea, South Mexico	16 17	¹ 213		3	4	5	6
	Netherlands	17	¹ 319		3	4	5	6
	Norway	19	¹ 320		3	4	5	6
	Spain	20	¹ 323		3	4	5	6
	Sweden	21	¹ 324		3	4	5	6
	Switzerland	22	¹ 325		3	4	5	6
	United Kingdom	23	¹ 327		3	4	5	6
	Other countries with which transactions were \$50,000 or more — Specify country supplemental copied sheets necessary)	0.00 (Use as	1	2	3	4	5	
24.		24					-	
25.		25	1	2	3	4	5	6
26.		26	1	2	3	4	5	6
		27	1	2	3	4	5	6
28.		28	1	2	3	4	5	6
29.		29	1	2	3	4	5	6
30.		30	1	2	3	4	5	6
31.	Countries with which	31 32	1	2	3	4	5	6
52.	transactions were less tha \$50,000.00 each, total		709					

SCHEDULE A — Quarterly Insurance Transactions with Unaffiliated Foreign Persons

- If any type of transaction is marked **Yes** in Step 2 of item **1**, then reporting of Section I below is mandatory, and voluntary reporting is requested for Section II below.
- For additional instructions, see the General Instructions A.I.
- Report all currency figures in thousands of dollars. Example: If the amount is \$1,555,000.00 report as 1,555.
- Round amounts less than \$500.00 to 0.
- Use additional copied sheets as necessary.
- Separate copies of this schedule are to be filed to report transactions with (1) your foreign affiliates, (2) your foreign parent(s) and other members of the affiliated foreign group (AFG), and (3) unaffiliated foreign persons. This Schedule covers transactions with Mark (X) one

 23000 (3) ¹ **3** Unaffiliated foreign persons

					Section I –	Mandatory	Section II -	- Voluntary
	Country			Y	Quarterly premiums earned on reinsurance assumed from insurance companies resident abroad	Quarterly premiums incurred on reinsurance ceded to insurance companies resident abroad	Quarterly losses incurred on reinsurance assumed from insurance companies resident abroad	Quarterly losses recovered on reinsurance ceded to insurance companies resident abroad
			(1)	(2)		(4)	(5)	(6)
1.	Total, lines 2–32 this page	01	1	2	3	4	5	6
2.	Australia	02	¹ 601	2	3	4	5	6
3.	Barbados	03	¹ 251		3	4	5	6
4.	Belgium	04	¹ 302		3	4	5	6
5.	Bermuda	05	¹ 252		3	4	5	6
6.	Brazil	06	¹ 202		3	4	5	6
	Canada	07	¹ 100		3	4	5	6
	Cayman Islands	08	¹ 266		3	4	5	6
-	Denmark	09	¹ 305		3	4	5	6
-	Finland	10	¹ 306		3	4	5	6
	France	11	¹ 307		3	4	5	6
	Germany	12	¹ 308		3 3	4	5	6
	Ireland	13	¹ 313		3	4	5	6
	Italy	14	¹ 314		3	4	5	6
	Japan Karaa Cauth	15	¹ 614		3	4	5	6
	Korea, South Mexico	16 17	¹ 626 ¹ 213		3	4	5	6
	Netherlands	17	¹ 319		3	4	5	6
	Norway	19	¹ 320		3	4	5	6
	Spain	20	¹ 323		3	4	5	6
	Sweden	20	¹ 324		3	4	5	6
	Switzerland	22	¹ 325	-	3	4	5	6
	United Kingdom	23	¹ 327		3	4	5	6
	Other countries with whic transactions were \$50,00 or more — Specify country supplemental copied sheets necessary)	0.00 (Use	1	2	3	4	5	
24.		24	<u> </u>	-				
25.		25	1	2	3	4	5	6
26.		26	1	2	3	4	5	6
27.		27	1	2	3	4	5	6
28.		28	1	2	3	4	5	6
29.		29	1	2	3	4	5	6
30.		30	1	2	3	4	5	6
31.		31	1	2	3	4	5	6
32.	Countries with which transactions were less tha \$50,000.00 each, total	32 an	¹ 709	2	3	4	5	U

SCHEDULE B — Annual Insurance Transactions with Foreign Affiliates (File this schedule only once each year, within 90 days after the close of the calendar year)

- If any type of transaction is marked **Yes** in Step 2 of item **1**, then reporting of Sections III, IV, and V below is mandatory once each year.
- For additional instructions, see the General Instructions A.I.
- Report all currency figures in thousands of dollars. Example: If the amount is \$1,555,000.00 report as 1,555.
- Round amounts less than \$500.00 to 0.
- Use additional copied sheets as necessary.
- Separate copies of this schedule are to be filed to report transactions with (1) your foreign affiliates, (2) your foreign parent(s) and other members of the affiliated foreign group (AFG), and (3) unaffiliated foreign persons. This Schedule covers transactions with Mark (X) one

 $(1)^{1}$ **1** Foreign affiliates

	Country				SECTION III – ance sold to fo	Primary insur- preign persons		- Reinsurance ses	SECTION V – Auxiliary insurance services		
				Y	Annual premiums earned	Annual losses incurred	Annual losses incurred on reinsurance assumed from insurance companies resident abroad	Annual losses recovered on reinsurance ceded to insurance companies resident abroad	Annual receipts	Annual payments	
			(1)	(2)		(4)	(5)	(6)	(7)	(8)	
1.	Total, lines 2–32 this page	01	1	2	3	4	5	6	7	8	
2.	Australia	02	¹ 601	2	3	4	5	6	7	8	
3.	Barbados	03	¹ 251		3	4	5	6	7	8	
4.	Belgium	04	¹ 302		3	4	5	6	7	8	
5.	Bermuda	05	¹ 252		3	4	5	6	7	8	
6.	Brazil	06	¹ 202		3	4	5	6	7	8	
	Canada	07	¹ 100		3	4	5	6	7	8	
	Cayman Islands	08	¹ 266		3	4	5	6	7	8	
-	Denmark	09	¹ 305		3	4	5	6	7	8	
-	Finland	10	¹ 306		3	4	5	6	7	8	
	France	11	¹ 307		3	4	5	6	7	8	
	Germany	12	1 308		3	4	5	6	7	8	
	Ireland	13	¹ 313		3	4	5	6	7	8	
	Italy	14	¹ 314		3	4	5	6	7	8	
	Japan Karaa Cauth	15	¹ 614 ¹ 626		3	4	5	6	7	8	
	Korea, South Mexico	16 17	¹ 213		3	4	5	6	7	8	
	Netherlands	17	¹ 319		3	4	5	6	7	8	
	Norway	19	¹ 320		3	4	5	6	7	8	
	Spain	20	¹ 323		3	4	5	6	7	8	
	Sweden	21	¹ 324	-	3	4	5	6	7	8	
	Switzerland	22	¹ 325		3	4	5	6	7	8	
	United Kingdom	23	¹ 327		3	4	5	6	7	8	
	Other countries with whic transactions were \$50,00 or more — Specify country supplemental copied sheets necessary)	0.00 (Use					-		-	2	
24.		24	1	2	3	4	5	6	7	8	
25.		25	1	2	3	4	5	6	7	8	
		26	1	2	3	4	5	6	7	8	
27.		27	1	2	3	4	5	6	7	8	
28.		28	1	2	3	4	5	6	7	8	
29.		29	1	2	3	4	5	6	7	8	
30.		30	1	2	3	4	5	6	7	8	
31.		31	1	2	3	4	5	6	7	8	
32.	Countries with which transactions were less tha \$50,000.00 each, total	32 an	' 709		5	*	5	U	,	U U	

SCHEDULE B — Annual Insurance Transactions with Foreign Parent(s) and Other Members of the AFG (File this schedule only once each year, within 90 days after the close of the calendar year)

- If any type of transaction is marked **Yes** in Step 2 of item 10, then reporting of Sections III, IV, and V below is mandatory once each year.
- For additional instructions, see the General Instructions A.I.
- Report all currency figures in thousands of dollars. Example: If the amount is \$1,555,000.00 report as 1,555.
- Round amounts less than \$500.00 to 0.
- Use additional copied sheets as necessary.
- Separate copies of this schedule are to be filed to report transactions with (1) your foreign affiliates, (2) your foreign parent(s) and other members of the affiliated foreign group (AFG), and (3) unaffiliated foreign persons. This Schedule covers transactions with Mark (X) one

 32000 (2) ¹ **2** Foreign parent(s) and other members of the AFG

	Country				SECTION III – ance sold to fo	Primary insur- preign persons		- Reinsurance ses	SECTION V – Auxiliary insurance services		
				Y	Annual premiums earned	Annual losses incurred	Annual losses incurred on reinsurance assumed from insurance companies resident abroad	Annual losses recovered on reinsurance ceded to insurance companies resident abroad	Annual receipts	Annual payments	
			(1)	(2)		(4)	(5)	(6)	(7)	(8)	
1.	Total, lines 2–32 this page	01	1	2	3	4	5	6	7	8	
2.	Australia	02	¹ 601	2	3	4	5	6	7	8	
3.	Barbados	03	¹ 251	2	3	4	5	6	7	8	
4.	Belgium	04	¹ 302		3	4	5	6	7	8	
5.	Bermuda	05	¹ 252		3	4	5	6	7	8	
	Brazil	06	¹ 202		3	4	5	6	7	8	
	Canada	07	¹ 100		3	4	5	6	7	8	
	Cayman Islands	08	¹ 266		3	4	5	6	7	8	
-	Denmark	09	¹ 305		3	4	5	6	7	8	
	Finland	10	¹ 306		3	4	5	6	7	8	
	France	11	¹ 307		3	4	5	6	7	8	
	Germany	12	¹ 308		3	4	5	6	7	8	
	Ireland	13	¹ 313		3	4	5	6	7	o 8	
	Italy	14	¹ 314		3	4	5	6	7	8	
	Japan Korea, South	15 16	¹ 614 ¹ 626		3	4	5	6	7	8	
	Mexico	17	¹ 213		3	4	5	6	7	8	
	Netherlands	18	¹ 319		3	4	5	6	7	8	
	Norway	19	¹ 320		3	4	5	6	7	8	
	Spain	20	¹ 323		3	4	5	6	7	8	
	Sweden	21	¹ 324		3	4	5	6	7	8	
	Switzerland	22	¹ 325		3	4	5	6	7	8	
	United Kingdom	23	¹ 327		3	4	5	6	7	8	
	Other countries with whic transactions were \$50,00 or more — Specify country supplemental copied sheets necessary)	0.00 (Use	1	2	3	4	5	6	7	0	
24.		24		2		4	5	6		8	
25.		25	1	2	3	4	5	6	7	8	
26.		26	1	2	3	4	5	6	7	8	
27.		27	1	2	3	4	5	6	7	8	
28.		28	1	2	3	4	5	6	7	8	
29.		29	1	2	3	4	5	6	7	8	
30.		30	1	2	3	4	5	6	7	8	
31.		31	1	2	3	4	5	6	7	8	
32.	Countries with which transactions were less tha \$50,000.00 each, total	32 an	¹ 709	2	3	4	5	6	7	8	

SCHEDULE B — Annual Insurance Transactions with Unaffiliated Foreign Persons (File this schedule only once each year, within 90 days after the close of the calendar year)

- If any type of transaction is marked **Yes** in Step 2 of item **1**, then reporting of Sections III, IV, and V below is mandatory once each year.
- For additional instructions, see the General Instructions A.I.
- Report all currency figures in thousands of dollars. Example: If the amount is \$1,555,000.00 report as 1,555.
- Round amounts less than \$500.00 to 0.
- Use additional copied sheets as necessary.
- Separate copies of this schedule are to be filed to report transactions with (1) your foreign affiliates, (2) your foreign parent(s) and other members of the affiliated foreign group (AFG), and (3) unaffiliated foreign persons. This Schedule covers transactions with Mark (X) one

33000 (3) ¹ **3** Unaffiliated foreign persons

					SECTION III – ance sold to fo	Primary insur- preign persons		- Reinsurance ses	SECTION V – Auxiliary insurance services		
	Country		BEA USE ONLY		Annual premiums earned (3)	Annual losses incurred (4)	Annual losses incurred on reinsurance assumed from insurance companies resident abroad (5)	Annual losses recovered on reinsurance ceded to insurance companies resident abroad (6)	Annual receipts (7)	Annual payments (8)	
1.	Total, lines 2–32 this page	01	1	2	3	4	5	6	7	8	
2	Australia	02	¹ 601	2	3	4	5	6	7	8	
	Barbados	03	¹ 251		3	4	5	6	7	8	
	Belgium	04	¹ 302		3	4	5	6	7	8	
	Bermuda	05	¹ 252		3	4	5	6	7	8	
	Brazil	06	¹ 202		3	4	5	6	7	8	
7.	Canada	07	¹ 100	_	3	4	5	6	7	8	
8.	Cayman Islands	08	¹ 266	2	3	4	5	6	7	8	
9.	Denmark	09	¹ 305		3	4	5	6	7	8	
10.	Finland	10	¹ 306	2	3	4	5	6	7	8	
11.	France	11	¹ 307	2	3	4	5	6	7	8	
	Germany	12	¹ 308	-	3	4	5	6	7	8	
13.	Ireland	13	¹ 313	-	3	4	5	6	7	8	
	Italy	14	¹ 314	_	3	4	5	6	7	8	
	Japan	15	¹ 614		3	4	5	6	7	8	
	Korea, South	16	¹ 626	_	3	4	5	6	7	8	
	Mexico	17	¹ 213		3	4	5	6	7	8	
	Netherlands	18	¹ 319		3	4	5	6	7	8	
	Norway	19	¹ 320 ¹ 323		3	4	5	6	7	8	
	Spain Sweden	20	¹ 323		3	4	5	6	7	8	
	Switzerland	21 22	¹ 324	-	3	4	5	6	7	8	
	United Kingdom	22	¹ 325		3	4	5	6	7	8	
201	Other countries with whice transactions were \$50,000 or more — Specify country supplemental copied sheets necessary)	ch 0.00 (Use	1	2	3	4	5	6	7	8	
24.		24									
25.		25	1	2	3	4	5	6	7	8	
26.		26	1	2	3	4	5	6	7	8	
		27	1	2	3	4	5	6	7	8	
28.		28	1	2	3	4	5	6	7	8	
29.		29	1	2	3	4	5	6	7	8	
30.		30	1	2	3	4	5	6	7	8	
31.		31	1	2	3	4	5	6	7	8	
32.	Countries with which transactions were less tha \$50,000.00 each, total	32 an	709		-		-				

Public reporting burden for this BE-45 report is estimated to average 8 hours per response. This burden includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate to Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, Washington, DC 20230; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0066, Washington, DC 20503.

Purpose — Reports on this form are required to obtain reliable and up-to-date information on transactions between U.S. insurance companies and foreign persons. The information will be used to formulate U.S. policy, and to analyze the impact of that policy and the policies of foreign countries, on such international transactions. The data will also be used in compiling the U.S. balance of payments accounts.

Authority — This survey is being conducted under the authority of the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101-3108, as amended – hereinafter "the Act"), and the filing of reports is mandatory under section 5(b)(2) of the Act (22 U.S.C. 3104). Regulations for the survey may be found in 15 CFR Part 801.

Penalties — Whoever fails to report may be subject to a civil penalty of not less than \$2,500, and not more than \$25,000, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violations, upon conviction, may be punished by a like fine, imprisonment, or both. (*See 22 U.S.C. 3105.*) Notwithstanding the above, a U.S. person is not subject to any penalty for failure to report if a valid Office of Management and Budget (OMB) control number is not displayed on the form; such a number (0608-0066) is displayed at the top of the first page of this form.

Confidentiality — The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical and statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process.

I. WHO IS TO REPORT AND GENERAL COVERAGE

A. Who must report

1. Form BE-45 is to be filed by U.S. insurance companies that have engaged in reinsurance transactions with foreign persons, that have earned premiums from or incurred losses to, foreign persons in the capacity of primary insurers, or that have engaged in international sale or purchase transactions in services auxiliary to insurance. Filing is mandatory if, with respect to these transactions, any of the following eight items was greater than positive \$8,000,000 or less than negative \$8,000,000 for the previous calendar year or can expected to be in the current calendar year, on an accrual basis: (1) premiums earned, and (2) losses, on reinsurance ceded; (5) premiums incurred, and (4) losses, on primary insurance sold; (7) sales of, and (8) purchases of, auxiliary insurance services.

Complete Schedule A, columns 3 and 4 for each of the four quarters of the calendar year for transactions that occurred during the reporting quarter. Please complete Schedule A, columns 5 and 6 on a voluntary basis for each of the four quarters of the calendar year for losses that occurred during the reporting quarter.

Complete Schedule B, Sections III, IV, and V for the fourth quarter of the calendar year for transactions that occurred during the entire calendar year (on an annual basis).

- Exemption A U.S. person receiving this form from BEA is not required to report data if it does not meet the mandatory reporting requirements. However, it must complete and return Parts 1, 2, and 3.
- **B. Transactions involving a broker** At times, insurance transactions between a U.S. person and a foreign person may be arranged by, billed through, or otherwise facilitated by, a broker, agent, or intermediary. In order to avoid duplication, the data should be reported by the insurance company assuming the risk or recovering or paying the loss. Brokers, agents, and intermediaries are generally not to report.

II. WHAT TO REPORT

- A. Report transactions with affiliated foreign persons as well as with unaffiliated foreign persons (see Definitions IV.J and K). File separate Forms BE-45 to report transactions with (1) your foreign affiliates, (2) your foreign parent(s), and other members of the affiliated foreign group, and (3) unaffiliated foreign persons.
- **B.** Report transactions with alien insurance groups, whether or not funds remitted to and from these organizations are cleared through their American Trust Funds.
- **C.** Note that the criterion for reporting is whether the transaction is between a U.S. person and a foreign person. It is immaterial whether the assets insured are located in the United States or abroad.
- **D.** Report transactions with U.S. affiliates of foreign firms **for the account of their foreign parent firm**. (Report them on the form covering your transactions with unaffiliated foreign persons.)
- **E.** Report transactions with foreigners made by your foreign affiliate **for your account**. (Report them on the form covering your transactions with unaffiliated foreign persons.)

III. WHAT NOT TO REPORT

- **A.** Do **not** report transactions with U.S. affiliates of foreign firms for their own account. Transactions with these U.S. affiliates are considered domestic-to-domestic for purposes of this survey.
- **B.** Do **not** report transactions with foreigners made by your foreign affiliates **for their own account**.
- **C.** Do **not** report premiums to, or losses from, foreign insurance companies on primary or direct insurance. Premiums on such insurance purchased from foreign insurance companies are to be reported on Form BE-20, Benchmark Survey of Selected Services Transactions with Unaffiliated Foreign Persons. Form BE-22, Annual Survey of Selected Services Transactions with Unaffiliated Foreign Persons, Form BE-577, Direct Transactions of U.S. Reporter with Foreign Affiliate, or Form BE-605, Transactions of U.S. Affiliate, Except a U.S. Banking Affiliate with Foreign Parent.

IV. DEFINITIONS

- **A. Insurance Companies**, for purposes of this survey, includes insurance carriers of all types, and groups of such companies.
- **B. United States**, when used in a geographic sense, means the several states, the District of Columbia, the Commonwealth of Puerto Rico, and all the territories and possessions of the United States. **NOTE:** The U.S. Virgin Islands and Guam are territories of the United States.
- **C. Foreign**, when used in a geographic sense, means that which is situated outside the United States or which belongs to or is characteristic of a country other than the United States.

IV. DEFINITIONS

- **D. Person** means any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether or not organized under the laws of any State), and any government (including a foreign government, the U.S. Government, a State or local government, and any agency, corporation, financial institution, or other entity or instrumentality thereof, including a government sponsored agency).
 - United States person means any person resident in the United States or subject to the jurisdiction of the United States.
 - **2. Foreign person** means any person resident outside the United States or subject to the jurisdiction of a country other than the United States.
- **E. Business enterprise** means any organization, association, branch, or venture which exists for profitmaking purposes or to otherwise secure economic advantage, and any ownership of any real estate. (A business enterprise is a "person" within the definition in paragraph D above.)
- **F. Direct investment** means the ownership or control, directly or indirectly, by one person of 10 per centum or more of the voting stock of an incorporated business enterprise, or an equivalent ownership interest in an unincorporated business enterprise.
- **G. Parent** means a person of one country who, directly or indirectly, owns or controls 10 per centum or more of the voting stock of an incorporated business enterprise or an equivalent ownership interest in an unincorporated business enterprise, which is located outside that country.
 - **1. U.S. parent** means the U.S. person that has direct investment in a foreign business enterprise.
 - **2. Foreign parent** means the foreign person, or the first person outside the United States in a foreign chain of ownership, which has direct investment in a U.S. business enterprise, including a branch.
- H. Affiliated foreign group means (i) the foreign parent, (ii) any foreign person, proceeding up the foreign parent's ownership chain, which owns more than 50 per centum of the person below it up to and including that person which is not owned more than 50 per centum by another foreign person, and (iii) any foreign person, proceeding down the ownership chain(s) of each of these members, which is owned more than 50 per centum by the person above it.
- I. Affiliate means a business enterprise located in one country which is directly or indirectly owned or controlled by a person of another country to the extent of 10 per centum or more of its voting stock for an incorporated business or an equivalent interest for an unincorporated business, including a branch.
 - **1. Foreign affiliate** means an affiliate located outside the United States in which a U.S. person has direct investment.
 - **2. U.S affiliate** means an affiliate located in the United States in which a foreign person has direct investment.
 - **3. Foreign affiliate of a foreign parent** means, with reference to a given U.S. affiliate, any member of the affiliated foreign group owning the U.S. affiliate that is not a foreign parent of the U.S. affiliate.
- **J. Affiliated foreign person** means, with respect to a given U.S. person, (i) a foreign affiliate of which the U.S. person is a U.S. parent, or (ii) the foreign parent or other member of the affiliated foreign group of which the U.S. person is a U.S. affiliate.
- **K. Unaffiliated foreign person** means, with respect to a given U.S. person, any foreign person that is not an affiliated foreign person as defined in paragraph J above.

L. Country means the country of location of the foreign person with whom a transaction has occurred.

V. REPORTING PROCEDURES

- A. Due date A completed BE-45 is due within 60 days after the close of each calendar quarter, except the final quarter of the calendar year, when the reports are due within 90 days after the close of the quarter.
- **B. Calendar year** For the purposes of this form, you must report on a calendar year basis. For example, your fourth quarter report is your reporting quarter that ends in the fourth calendar quarter.
- **C. Extension** Requests for an extension of the reporting deadline will not normally be granted. However, in a hardship case, a written request for an extension will be considered if it is received at least 15 days before the due date. You may Fax the request to (202) 606-5318 or e-mail the request to BE-45extension@bea.gov. BEA will provide a written response to such a request.
- D. For assistance or additional copies of the forms Phone (202)606-5588 between 8:30 a.m. and 5:00 p.m. eastern time. Copies of our forms are also available on BEA's web page: www.bea.gov/bea/surveys/iussurv.htm
- E. Response required If you received this form directly from BEA, a response is required, by completing Parts I, II, and III, and the appropriate schedule, if required, and returning the form to BEA.
- **F. Rounding** Report currency amounts in U.S. dollars rounded to thousands (omitting 000). For example, if the amount is \$1,334,515.00, report it as \$1,335.
- **G. Estimates** If actual figures are not available, report estimates and label them as such. When data items cannot be fully subdivided as required, report totals and an estimated breakdown of the totals.
- H. Original and file copies File a single original copy of the form. Please use the copy with the address label if such a labeled copy has been provided. In addition, retain a copy of the report in your files to facilitate resolution of problems; these copies should be retained by the U.S. reporter for a period of not less than three years beyond the original due date.

VI. SPECIFIC ITEM INSTRUCTIONS

Schedule A

For property and casualty insurance companies

Calculate columns (3) and (4) as follows: Premiums written (column 3) or ceded (column 4) during the quarter, plus unearned premiums at the beginning of the quarter, minus unearned premiums at the end of the quarter. Report premiums net of cancellations. Report premium gross of commissions and profit commissions paid to or received from foreign persons, including commissions initially paid to or received from a U.S. intermediary (agent or broker) of a foreign person.

Calculate columns (5) and (6) as follows: Losses paid (column 5) or recovered (column 6) during the quarter, plus case reserves at the end of the quarter, plus losses incurred but not reported at the end of the quarter, minus case reserves at the beginning of the quarter, minus losses incurred but not reported at the beginning of the quarter. Losses paid or recovered should not include loss adjustment expenses (reportable on Schedule B).

For life insurance companies —

Premiums received (column 3) and paid (column 4) reflect premiums accrued on reinsurance assumed from or ceded to insurance companies resident abroad. These amounts, therefore, are adjusted for changes in due, deferred, and advanced premiums for each quarter. Report premium gross of commissions and profit commissions paid to or received from foreign persons, including commissions initially paid to or received from a U.S. intermediary (agent or broker) of a foreign person.

VI. SPECIFIC ITEM INSTRUCTIONS — Continued

Losses paid (column 5) and recovered (column 6) reflect policy claims on reinsurance assumed or ceded, adjusted for changes in claims due, unpaid, and in the course of settlement.

Schedule B

For property and casualty insurance companies (columns 3 and 4)

Report premiums (column 3) as follows: Premiums written during the current year, plus unearned premiums at the beginning of the current calendar year, minus unearned premiums at the end of the current calendar year. Report premiums net of cancellations. Report premium gross of commissions and profit commissions paid to or received from foreign persons, including commissions initially paid to or received from a U.S. intermediary (agent or broker) of a foreign person.

Report losses paid (columns 4 and 5) or recovered (column 6) as follows: Losses during the current year, plus case reserves at the end of the current year, plus losses incurred but not reported at the end of the current year, minus case reserves at the beginning of the current year, minus losses incurred but not reported at the beginning of the current year. Losses paid or recovered should not include loss adjustment expenses (reportable under column 8).

For life insurance companies (columns 3 and 4)

Report premiums earned (column 3). These amounts should be adjusted for changes in due, deferred, and advanced premiums for the current year. Report premium gross of commissions and profit commissions paid to foreign persons, including commissions initially paid to a U.S. intermediary (agent or broker) of a foreign person.

Calculate columns (4), (5), and (6) as follows: Losses paid (columns 4 and 5) and losses recovered (column 6) reflect policy claims on reinsurance assumed or ceded, adjusted for changes in claims due, unpaid, and in the course of settlement.

Auxiliary insurance services (columns 7 and 8) — Include agent's commissions, insurance brokering and agency services, insurance consulting services, evaluation, allocated loss adjustment expenses, and other adjustment services, actuarial services, salvage administration services, and regulatory and monitoring services on indemnities and recovery services.

SUMMARY OF INDUSTRY CLASSIFICATIONS

AGRICULTURE, FORESTRY, **FISHING, AND HUNTING**

- Crop production 1110
- Animal production 1120
- 1130 Forestry and logging
- Fishing, hunting, and trapping 1140
- 1150 Support activities for agriculture and forestry

MINING

- 2111 Oil and gas extraction
- 2121 Coal
- 2123 Nonmetallic minerals
- 2124 Iron ores
- 2125 Gold and silver ores
- Copper, nickel, lead, and zinc ores 2126
- 2127 Other metal ores
- Support activities for oil and gas 2132 operations
- 2133 Support activities for mining, except for oil and gas operations

UTILITIES

- 2211 Electric power generation,
- transmission, and distribution
- 2212 Natural gas distribution 2213 Water, sewage, and other systems

CONSTRUCTION

- 2360 Construction of buildings
- Heavy and civil engineering 2370 construction
- 2380 Specialty trade contractors

MANUFACTURING

- 3111 Animal foods
- 3112 Grain and oilseed milling
- Sugar and confectionery products 3113 Fruit and vegetable preserving 3114
- and specialty foods
- Dairy products 3115
- 3116 Meat products 3117
- Seafood product preparation and packaging
- Bakeries and tortillas 3118 3119 Other food products
- 3121
- Beverages 3122 Tobacco
- 3130 Textile mills 3140 Textile product mills
- 3150 Apparel
- 3160 Leather and allied products
- 3210 Wood products
- Pulp, paper, and paperboard mills 3221
- 3222 Converted paper products 3231 Printing and related support
- activities
- 3242 Integrated petroleum refining and extraction
- 3243 Petroleum refining without extraction
- Asphalt and other petroleum and 3244 coal products
- 3251 Basic chemicals

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- 3252 Resins, synthetic rubbers, and artificial and synthetic fibers and filaments
- 3253 Pesticides, fertilizers, and other agricultural chemicals
- 3254 Pharmaceuticals and medicines

3255 Paints, coatings, and adhesives 3256 Soap, cleaning compounds, and WHOLESALE TRADE

GOODS

4234

4239

4244

4247

4248

4440

4450

4461

4471

4480

4510

4520

4530

4540

AND BROKERS

RETAIL TRADE

stores

stores

MERCHANT WHOLESALERS, DURABLE

4231 Motor vehicles and motor vehicle

4232 Furniture and home furnishing

4233 Lumber and other construction

merchant wholesalers

equipment and supplies

merchant wholesalers

petroleum) merchant

4236 Electrical and electronic goods

4237 Hardware, and plumbing and

4238 Machinery, equipment, and

MERCHANT WHOLESALERS

4241 Paper and paper product

NONDURABLE GOODS

merchant wholesalers

4235 Metal and mineral (except

wholesalers

wholesalers

parts and supplies merchant

materials merchant wholesalers Professional and commercial

heating equipment and supplies merchant wholesalers

supplies merchant wholesalers

Miscellaneous durable goods

merchant wholesalers

merchant wholesalers

merchant wholesalers

4243 Apparel, piece goods, and notions

merchant wholesalers Grocery and related product

merchant wholesalers

merchant wholesalers

merchant wholesalers

4249 Miscellaneous nondurable goods

merchant wholesalers

ELECTRONIC MARKETS AND AGENTS

4251 Wholesale electronic markets and

agents and brokers

4410 Motor vehicle and parts dealers

4420 Furniture and home furnishings

4431 Electronics and appliance stores

Food and beverage stores

Gasoline stations

music stores

Nonstore retailers

Building material and garden

Health and personal care stores

Clothing and clothing accessories

Sporting goods, hobby, book, and

Page 13

General merchandise stores

Miscellaneous store retailers

equipment and supplies dealers

products merchant wholesalers

beverage merchant wholesalers

Beer, wine, and distilled alcoholic

Petroleum and petroleum

4246 Chemical and allied products

4245 Farm product raw material

4242 Drugs and druggists' sundries

- toilet preparations 3259 Other chemical products and preparations
- Plastics products 3261
- 3262
- Rubber products Clay products and refractories 3271
- 3272 Glass and glass products
- Cement and concrete products 3273
- Lime and gypsum products Other nonmetallic mineral 3274
- 3279 products
- 3311 Iron and steel mills and ferroalloys
- 3312 Steel products from purchased steel
- 3313 Alumina and aluminum production and processing
- 3314 Nonferrous metal (except aluminum) production and processing
- Foundries 3315
- Forging and stamping 3321
- Cutlery and handtools 3322
- Architectural and structural metals 3323 3324
- Boilers, tanks, and shipping containers
- 3325 Hardware
- Spring and wire products Machine shops; turned products; 3326
- 3327
- and screws, nuts, and bolts Coating, engraving, heat treating, and allied activities 3328
- 3329 Other fabricated metal products Agriculture, construction, and 3331
- mining machinery
- Industrial machinery 3332
- 3333 Commercial and service industry machinery 3334 Ventilation, heating, air-
- conditioning, and commercial refrigeration equipment Metalworking machinery
- 3335 3336 Engines, turbines, and power transmission equipment
- 3339 Other general purpose machinery
- Computer and peripheral 3341 equipment
- Communications equipment 3342
- 3343 Audio and video equipment
- 3344 Semiconductors and other electronic components
- 3345 Navigational, measuring, electromedical, and control instruments
- 3346 Manufacturing and reproducing magnetic and optical media
- 3351 Electric lighting equipment
- 3352 Household appliances
- Electrical equipment 3353 3359
- Other electrical equipment and components 3361 Motor vehicles
- 3362 Motor vehicle bodies and trailers
- Motor vehicle parts 3363
- 3364
- Aerospace products and parts Railroad rolling stock Ship and boat building 3365
- 3366

manufacturing

- 3369 Other transportation equipment
- Furniture and related products 3370
- 3391 Medical equipment and supplies 3399 Other miscellaneous

TRANSPORTATION AND WAREHOUSING

- 4810 Air transportation
- Rail transportation 4821
- 4833 Petroleum tanker operations
- Other water transportation 4839
- 4840 Truck transportation
- Transit and ground passenger 4850 transportation
- 4863 Pipeline transportation of crude oil, refined petroleum products, and natural gas
- Other pipeline transportation Scenic and sightseeing 4868
- 4870
- transportation Support activities for 4880
- transportation 4920 Couriers and messengers
- 4932 Petroleum storage for hire
- 4939 Other warehousing and storage

INFORMATION

- Newspaper, periodical, book, and 5111 directory publishers
- 5112 Software publishers Motion picture and video 5121
- industries
- 5122
- Sound recording industries Radio and television broadcasting 5151 5152 Cable and other subscription
- programming 5161 Internet publishing and
- broadcasting 5171 Wired telecommunications
- carriers
- 5172 Wireless telecommunications carriers (except satellite)
- Telecommunications resellers 5173
- Satellite telecommunications 5174
- 5175 Cable and other program distribution
- Other telecommunications 5179
- Internet service providers and 5181
- web search portals 5182 Data processing, hosting, and
- related services 5191 Other information services

FINANCE AND INSURANCE

- 5221 Depository credit intermediation (Banking)
- Activities related to credit 5223 intermediation
- 5224 Nondepository credit intermediation
- 5229 Nondepository branches and agencies
- Securities and commodity 5231 contracts intermediation and brokerage
- Other financial investment 5238 activities and exchanges
- Agencies, brokerages, and other 5242 insurance related activities
- 5243 Insurance carriers, except life insurance carriers
- 5249 Life insurance carriers
- 5252 Funds, trusts, and other financial vehicles



REAL ESTATE AND RENTAL AND LEASING

- 5310 Real estate
- 5321 Automotive equipment rental and leasing 5329
 - Other rental and leasing services Lessors of nonfinancial intangible
- 5331 assets (except copyrighted works)

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

- 5411 Legal services
- 5412 Accounting, tax preparation, bookkeeping, and payroll services
- 5413 Architectural, engineering, and related services
- Specialized design services 5414
- Computer systems design and 5415 related services
- 5416 Management, scientific, and technical consulting services
- Scientific research and 5417 development services
- 5418 Advertising and related services
- Other professional, scientific, and 5419 technical services

MANAGEMENT OF COMPANIES **AND ENTERPRISES**

- 5512 Holding companies, except bank holding companies
- Corporate, subsidiary, and 5513 regional management offices

ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND **REMEDIATION SERVICES**

- 5611 Office administrative services
- 5612 Facilities support services
- 5613 Employment services
- 5614 Business support services Travel arrangement and 5615
- reservation services
- 5616 Investigation and security services
- Services to buildings and 5617 dwellings
- Other support services 5619
- Waste management and 5620 remediation services

EDUCATIONAL SERVICES

6110 Educational services

HEALTH CARE AND SOCIAL ASSISTANCE

- 6210 Ambulatory health care services
- 6220 Hospitals
- Nursing and residential care 6230 facilities
- Social assistance 6240

ARTS, ENTERTAINMENT, AND RECREATION

- 7110 Performing arts, spectator sports, and related industries
- 7121 Museums, historical sites, and similar institutions
- 7130 Amusement, gambling, and recreation industries

ACCOMMODATION AND FOOD SERVICES

- 7210 Accommodation
- 7220 Food services and drinking places

OTHER SERVICES

- 8110 Repair and maintenance
- Personal and laundry services 8120
- 8130 Religious, grantmaking, civic, professional, and similar organizations

PUBLIC ADMINISTRATION

9200 Public administration

OVERFLOW SHEET FOR SCHEDULE A OF FORM BE-45, QUARTERLY SURVEY OF INSURANCE TRANSACTIONS BY U.S. INSURANCE COMPANIES WITH FOREIGN PERSONS

Company Name			Control Number									
Form BE-45 Schedule A			Overflow Page # of									
Country	U	EA JSE NLY	Quarterly premiums earned on reinsurance assumed from insurance companies resident abroad	Quarterly	Quarterly losses on reinsurance assumed from insurance companies resident abroad	Quarterly losses recovered on reinsurance ceded to insurance companies resident abroad						
BEA USE ONLY 00	01	2	3	4	5	6						
Country total for this page 00 (sum of 33-54)	1 1	2	3	4	5	6						
	31	2	3	4	5	6						
03	41	2	3	4	5	6						
	51	2	3	4	5	6						
	61	2	3	4		6						
	71	2	3	4	5	6						
	81	2	3	4		6						
	91	2	3	4	5	6						
	01	2	3	4		6						
	11	2	3	4	5	6						
	21 31	2	3	4	5	6						
	31 41	2	3	4		6 6						
	41 51	2	3	4	5	6						
	51 61	2	3	4	5	6						
	71	2	3	4	-	6						
	81	2	3	4	5	° 6						
	91	2	3	4		6						
	01	2	3	4	5	6						
05	11	2	3	4	5	6						
05	21	2	3	4	5	6						
05	31	2	3	4	5	6						
05	41	2	3	4	5	6						

Note: You may use this Overflow Sheet if there is insufficient space on the Form BE-45, Schedule A or B, to list every individual foreign country with which you had transactions.

The Overflow sheet is also available in Microsoft Excel format. If you wish to receive a copy of the Excel file, send an e-mail message to <u>be-45@bea.gov</u> with your request and we will reply to you with the file attached to our message.