SODA ASH

By Dennis S. Kostick

Domestic survey data and tables were prepared by Jeff Milanovich, statistical assistant, and the world production table was prepared by Regina R. Coleman, international data coordinator.

Soda ash, also known as sodium carbonate (Na₂CO₃), is an alkali chemical refined from the mineral trona or naturally occurring sodium carbonate-bearing brines (both referred to as natural soda ash), the mineral nahcolite (referred to as natural sodium bicarbonate, from which soda ash can be produced), or manufactured from one of several chemical processes (referred to as synthetic soda ash).

Production

Soda ash production and inventory data were collected by the U.S. Geological Survey (USGS) from monthly, quarterly, and annual voluntary surveys of the U.S. soda ash industry. A survey request was sent to each of the six soda ash companies, all of which responded, representing 100% of the total production data in this report (table 1). The information and data are fundamental resources for analysis, both within and outside the government. The soda ash data and information are used by the public and private sectors to better understand minerals and materials usage and the ultimate disposition of

materials in the economy and in the environment and to develop public and private sector policies and practices that better utilize our mineral and material resources. Some of the organizations that use the soda ash data and information are financial institutions, State and Federal agencies, soda-ash-consuming industries (e.g., glass, chemicals, and detergents), educational institutions, and the general public.

U.S. production of natural soda ash from California, Colorado, and Wyoming in 2000 was 10.2 million metric tons (Mt), which was virtually the same as that of 1999. Based on about 14.5 Mt (16 million short tons) of total nameplate capacity, the U.S. soda ash industry operated at 70% of total capacity. This capacity utilization rate appears low because it includes the full nameplate capacity of 900,000 metric tons (t) (1 million short tons) for American Soda, L.L.P., which began late in the year with minimal output but was included in the industry total because nameplate capacity is based on the industry total as of December 31 of each year. Furthermore, the capacity utilization rate was low because OCI Chemical Corp. and FMC Wyoming Corp. had idled about 820,000 t (900,000).

Soda Ash in the 20th Century

The 20th century has been called the greatest century of industrial progress in the history of civilization. In that time, the world soda ash industry had emerged as an important component of the family of chlor-alkali producers. During the past 100 years, the world soda ash industry expanded rapidly to provide a multitude of new products for millions of users. As the century closed and the new millennium began, the world soda ash industry was undergoing a restructuring as competition increased from new sources and traditional enduse markets changed. The first natural soda domestic soda ash production increased to about 370,000 tons, of which only about 25,000 tons was natural soda ash. In 1900, the majority of U.S. soda ash production was synthetic soda ash produced by four companies operating a total of five plants at Detroit and Wyandotte, MI; Syracuse, NY; Barberton, OH; and Saltville, VA. Natural soda ash was produced from alkaline lakes by five companies operating a total of five plants in Keeler, CA (Owens Lake); Ragtown, NV (Big Soda Lake and Little Soda Lake); Schurz, NV (Double Springs Marsh); and Laramie, WY (Union Pacific Lakes).

Around the beginning of the 20th century, the estimated distribution of soda ash by end use was glass, 25%; sodium bicarbonate and sal soda, 25%; paper manufacture, 20%; soap and chemicals, 20%; and miscellaneous, 10%. Soda ash exports during this period were negligible. As the U.S. population continued to grow after 1900 and the demand for

consumer products increased, soda ash production and consumption also increased.

By 2000, soda ash had already become a mature commodity with a growth rate that followed population growth and gross domestic product trends. The United States had become the world leader in production and trade. Soda ash production in 2000 was exclusively from natural sources; the last synthetic soda ash plant in the United States had closed in 1986. Ironically, this last plant was also the first one built in the country in 1884. The rising cost of energy, issues pertaining to pollution, and competition from natural soda ash were the factors that forced the closure of all the U.S. synthetic soda ash plants and many of the synthetic plants in the world leading up to 2000. The U.S. soda ash industry in 2000 consisted of six producers that mined sodium-carbonate-bearing deposits in California, Colorado, and Wyoming.

Glass was still the largest end use for soda ash in 2000, representing 50% of total domestic consumption. Soda ash was still used for soap and detergents and chemicals, as it was a century before; new uses such as flue gas desulfurization and water treatment also developed. The Belgian company Solvay S.A., which invented the Solvay synthetic soda ash production process and introduced it to the United States in 1884, competed with U.S. producers for most of the 20th century only to become a partner in the last decade and an important member of the U.S. soda ash industry in 2000.

SODA ASH—2000 72.1

short tons) and 590,000 t (650,000 short tons), respectively, of available capacity until market conditions improved.

At the beginning of 2000, the U.S. soda ash industry consisted of five companies: four in Wyoming operating five plants that produced soda ash from underground trona ore and one in California that produced soda ash from sodium-carbonate-rich brines. A sixth company came on-stream in October that produced soda ash and sodium bicarbonate from underground nahcolite in Colorado. Nahcolite is a mineral that is naturally-occurring sodium bicarbonate (its name is derived from the chemical elements contained in sodium bicarbonate: Na (sodium), H (hydrogen), C (carbon), O (oxygen), and "lite" (stone).

Increasingly, foreign synthetic soda ash producers and consumers had become involved in the U.S. natural soda ash industry. In 2000, foreign investment in U.S. soda ash operations was 36% of total nameplate capacity. The six U.S. companies have partners from Belgium, Japan, and the Republic of Korea (table 2).

In October 2000, the newest U.S. soda ash facility began solution mining at an underground nahcolite deposit in the Piceance Creek Basin of Rio Blanco County in northwest Colorado. The company, American Soda, L.L.P., was formed in 1996 as a joint-venture partnership with Williams Soda Products Co., which was a wholly-owned subsidiary of The Williams Companies, Inc. (60%), and American Alkali, Inc. (40%). The water-soluble nahcolite was associated with oil shale on Federal sodium mineral leases. Hot water was injected into wells drilled to a depth of approximately 670 meters (m). A vertical cavern about 150 m to 180 m long was developed and topped with a cap of nitrogen gas to prevent further dissolution and spalling of the cavern roof. A sodiumbicarbonate-bearing solution was recovered and processed to remove the carbon dioxide gas, and the remaining sodiumcarbonate-rich solution was pipelined 71 kilometers to the soda ash refinery at Parachute. On November 3, the first soda ash was produced at the plant. Although a small quantity of product was made for test purposes during the remainder of the year, the first commercial deliveries were not scheduled until January 2001. During its first year of production, the plant was scheduled to operate at a rate of about 545,000 metric tons per year (t/yr), but when fully operable, the facility will have a nameplate capacity of 900,000 t/yr of soda ash and about 135,000 t/yr of sodium bicarbonate.

Consumption

The USGS collects reported consumption data by end use on a quarterly basis from the marketing and sales departments of each company. Every effort has been made to categorize company sales within the correct end-use sector. Quarterly reports are often revised in subsequent quarters because of customer reclassifications or other factors. Because all U.S. soda ash companies responded to the quarterly survey, the data represented 100% of the total reported consumption data found in this report.

In 2000, U.S. apparent consumption of soda ash was 6.43 Mt; reported consumption, however, was 6.39 Mt (table 3). Reported consumption and apparent consumption data do not

necessarily correspond because reported consumption data were based on actual sales, whereas apparent consumption data were the calculated quantity available for domestic consumption based on balancing supply (production, imports, and inventory adjustments) with external demand (exports).

In 2000, U.S. apparent consumption and reported consumption varied by 40,000 t, which was slightly less than 1% of apparent consumption. The discrepancy between the two forms of consumption was attributed to disagreement between the sources of export data used to derive consumption statistics. The two sources were the U.S. Census Bureau, which reports exports upon departure from U.S. ports, and the soda ash producers, which consider a shipment as exported when their export association, the American Natural Soda Ash Corp. (ANSAC), takes consignment of the product at the California, Colorado, or Wyoming plant sites. Transit times between the plant and port, which can take about 2 to 3 weeks before the cargo is actually exported, and carryover export inventories contribute to the discrepancy between reported and apparent consumption as well.

The distribution of soda ash by end use in 2000 was glass, 50%; chemicals, 27%; soap and detergents, 11%; distributors, 6%; flue gas desulfurization and pulp and paper, 2% each; and water treatment and other, 1% each.

Glass.—Glass manufacture represented about 50% of domestic soda ash consumption: the container sector accounted for 48%; flat, 36%; and specialty and fiber, 8% each. There were 57 glass container manufacturing plants in 24 States that produced a variety of different colored glass containers for various products. About 58% of the container market was clear (flint) glass; 35% was brown (amber) glass; 6% was green, and 1% was miscellaneous colors. The containers are made for beverages (beer, carbonated, and noncarbonated drinks), chemical and household products, food, liquor, medical products, and toiletries and cosmetics.

According to U.S. Census Bureau data, production of glass containers decreased by 3% to 8.56 Mt in 2000 from 8.85 Mt in 1999 primarily because of the beverage sector whose use of glass continued to decline because more soft drinks were packaged in plastic containers than in glass bottles. Production of glass containers for the beer industry increased by 1.9% to 4.04 Mt from 3.97 Mt in 1999. From 1980 to 2000, the output of glass beer containers varied between a low of 2.6 million metric tons per year (Mt/yr) to a high of 4.0 Mt/yr; however, the beer container sector composed 30% of the total quantity of glass containers manufactured in 1980, whereas it accounted for 52% of the sector in 2000. This increase is attributed to the decline in such other sectors as glass food containers [narrow neck (30)%, and wide mouth (26%)] during that time period, with glass food container production decreasing to 2.0 Mt in 2000 from 3.6 Mt in 1980. Production of beverage containers also declined; however, a large amount of data had been withheld since 1996, which made it difficult to accurately determine how much of a decrease there has been since 1980, when beverage containers accounted for 19% of all glass containers.

Although the domestic glass recycling rate was not published for 1999 or 2000, it is assumed the recycling rate remained the same as that of 1998, which was 35%. Of that, 24% was

estimated to be post-consumer cullet and the remainder being in-house scrap. Some municipalities had started terminating their glass-collection programs because the price of clean, sorted cullet had declined, thereby making it less attractive to recyclers. Another reason was that breakage during collection had affected the quality of material sold to glass container manufacturers.

In March 2000, Miller Brewing Co. and Continental PET Technologies announced they developed a new plastic bottle for beer for widespread distribution. The bottle had been test-marketed since October 1998 in six major cities, and consumer acceptance was favorable. The benefits of the new container were that it kept the beer colder than aluminum cans and as long as glass bottles, was one-seventh the weight of comparable glass containers, was unbreakable, and was recyclable with other polyethylene terephthalae (PET) containers. The PET beer bottle was accepted in areas where glass bottles were not allowed or were as convenient, such as stadiums, pools, concerts, and beaches (Miller Brewing Co., 2000).

In July, a new PET resin was introduced for beer and other hot-fill applications by KoSa. KoSa was formed in December 1998 when Koch Industries, Inc. (through its subsidiaries Koch International Equity Investments B.V. and Koch Equity Investments, Inc.), and IMASAB S.A. de C.V. purchased the polyester business of Hoechst Aktiengesellschaft. The new plastic beer container provides a lightweight, thermally stable bottle that allows the beer to be pasteurized in the bottle, which up to this time could only be done with glass bottles. The PET bottle also can be used for carbonated soft drinks, water, juice, food, and custom container applications (KoSa, 2000).

Chemicals.—Soda ash is used to manufacture many sodiumbase inorganic chemicals, including sodium bicarbonate, sodium chromates, sodium phosphates, and sodium silicates.

According to data from the U.S. Census Bureau, production of sodium bicarbonate decreased by 4% to 486,000 t in 2000 from 505,000 t in 1999 (U.S. Census Bureau, 2000).

In addition to American Soda, which began producing soda ash and sodium bicarbonate from Colorado nahcolite, AmerAlia, Inc., received approval of its environmental assessment from the Bureau of Land Management to proceed with the planned construction of a 68,000 t/yr (75,000-short-ton-per-year) sodium bicarbonate plant in Colorado. AmerAlia's partner, U.S. Filter, Inc., drilled three of the five groundwater monitoring wells around the mine site that will detect any excursion of sodium-bicarbonate-bearing solutions from the solution mined caverns. U.S. Filter was financing 80% of the \$40 million project with AmerAlia securing the remaining 20% financing. Startup was scheduled for sometime in 2001 (Industrial Minerals, 2000a).

Soaps and Detergents.—Detergents were the third largest use of soda ash. Soda ash was used as a builder to emulsify oil stains, to reduce the redeposition of dirt during washing and rinsing, to provide alkalinity for cleaning, and to soften laundry water. In addition, soda ash was a component of sodium tripolyphosphate (STPP), another major builder in detergent formulations. Soda ash consumption has been decreasing because phosphatic detergents can contribute to eutrophication, which is an environmental concern. Many regions of the Nation adopted phosphate limitations or bans, affecting about 40% of

the U.S. population. A strong U.S. economy boosted demand for industrial and institutional cleaners and automatic dishwashing detergents in the past couple of years. New technology incorporating enzymes in dishwashing detergents and a move toward liquid cleansers, however, may adversely affect STPP consumption in the future.

In response to the environmental concern that cardboard detergent packaging contributes to the volume of landfill waste, detergent manufacturers changed formulations to make compact and superconcentrated products. These reformulations required sodium silicates and synthetic zeolites, which are made from soda ash. Liquid detergents, which do not contain any soda ash, competed with powdered detergents and commanded about 50% of the household laundry detergent market in 2000 compared with 15% in 1978.

Stocks

Yearend 2000 stocks of dense soda ash in domestic plant silos, warehouses, terminals, and on teamtracks amounted to 245,000 t. Producers indicated that a potential supply problem could exist if inventories fell below 180,000 t. Most consumers of soda ash did not have the storage facilities to accommodate large quantities of soda ash and had to rely on suppliers to provide the material on a timely basis.

Prices

In the domestic market, large-volume buyers of soda ash were primarily the major glass container manufacturers whose purchases were seasonal (more beverage containers made in the second and third quarters for summertime beverage consumption). Soda ash sales to the flat glass sector were usually dependent on the state of the economy because the largest use of flat glass was in automobile manufacture and in residential housing and commercial building construction. These two major industrial sectors were especially sensitive to changing economic conditions, and soda ash sales follow trends in the two sectors.

The average annual value for bulk, dense natural soda ash, free-on-board (f.o.b.) Green River, WY, and Searles Valley, CA, was \$73.00 per metric ton (\$66.23 per short ton), which was a 4% decrease compared with that of 1999. No value data were collected from the Colorado producer because the majority of its yearend output was for test purposes and not for commercial customers. The value is not a price but rather the value of the combined revenue of California and Wyoming bulk, dense soda ash sold on an f.o.b. plant basis at list, spot, or discount prices, on long-term contracts, and for export, divided by the quantity of soda ash sold. The list prices quoted in trade journals or by producers differed from the annual average values reported to and by the USGS. This value may or may not correspond to the posted list prices. The list price for Wyoming bulk, dense soda ash has not changed since it was raised effective July 1, 1995, or as contracts permit, to \$105 per short ton from \$98 per ton. The California price for the comparable product also increased by \$7 per short ton, to \$130 per ton from \$123 per ton (table 4).

FMC announced a soda ash price increase of \$5 per short ton

SODA ASH—2000 72.3

on August 31, effective October 1 or as contracts permit. The company stated that the increase was necessary in order to bring prices to reinvestment levels and to offset rising energy costs. Despite an oversupply of soda ash in the market, FMC forecasted export sales would increase and certain caustic soda customers would switch to soda ash so long as caustic soda prices were high (Chemical Week, 2000a). One week later, OCI Chemical and Solvay Minerals Inc. followed FMC and announced a \$5 per short ton price increase (Chemical Week, 2000c). General Chemical Corp. was the next to follow, on September 27, with its \$5 price increase (Chemical Week, 2000d); IMC Chemical Co. announced in early October that it would raise its soda ash prices by \$5 effective immediately or as contracts permit (Chemical Week, 2000b). The industry indicated that the price increase attempt was in response to an improving supply-demand balance for soda ash during the fourth quarter of 1999. General Chemical issued another \$5 per short ton price increase effective December 1 that was followed by FMC, which also raised its price by another \$5 per short ton on all grades of soda ash including bulk, bagged, and all material sold through distribution centers, warehouses, and transloaders (Chemical Market Reporter, 2000b). Although there was some success in raising prices in the spot market, the full effect of the increase attempt would not be noticeable until 2001, because 90% of domestic sales were on annual contracts renewable each January.

Foreign Trade

Exports of 3.90 Mt represent about 38% of U.S. soda ash production. The problems in the Asian economies that began in late 1997 continued through 1999 and into 2000. An upturn in the economies in most of the nations, however, was evident by mid-2000, and U.S. soda ash exports began to increase. In 2000, Asia received 44% of the U.S. soda ash exported, accounting for 17% of total domestic output, compared with 38% of total U.S. soda ash exported in 1999 representing 14% of domestic production. The economic problems lasted longer than most market analysts had forecasted, resulting in delays in several domestic soda ash capacity expansions. In 2000, China increased its soda ash production by 9% compared with that of 1999, to 8.34 Mt from 7.65 Mt. Increases in Chinese soda ash production, industry rationalization, and improving economic conditions in Asia may affect the U.S. soda ash export market (Chemical Market Reporter, 2000c).

The U.S. soda ash industry exported the majority of its soda ash through its export association, ANSAC. Because of rising energy and transportation costs, ANSAC raised its selling price by \$10 per metric ton, effective November 1 (Chemical Market Reporter, 2000a).

After 2 years of declining export sales, U.S. soda ash exports in 2000 were 3.90 Mt, which was 8% greater than that of 1999. In 2000, U.S. exports to 47 countries, on a regional basis, were as follows: Asia, 44%; North America and South America, 21% each; Europe and the Middle East, 4% each; Africa and Oceania, 2% each; and Central America, 1% (table 6). Shipments to the Caribbean were negligible. The average free-alongside-ship value was \$122.52 per ton in 2000 compared with \$123.48 per ton in 1999. Although the data in tables 1 and

6 are rounded to three significant digits, the unit values shown are based on the actual unrounded statistics and not the rounded data. The top 10 countries, representing 72% of total U.S. soda ash exports, in decreasing order and percent of total, were: Mexico, 16%; the Republic of Korea, 10%; Japan, 9%; Brazil, 7%; Indonesia, 6%; Taiwan, 5%; Venezuela, 5%; Chile, 4%; and Thailand, 4%. About 57% of all U.S. soda ash exports went through the Columbia-Snake River customs district; the Laredo, TX, customs district was the second largest, with 15% of the total (table 5).

Imports of soda ash decreased by 18% to 75,000 t. The majority (99%) came from Canada, where General Chemical operated a synthetic soda ash plant in Amherstburg, Ontario. The remainder was imported from Bulgaria, Hong Kong, Italy, Japan, Mexico, Turkey, and the United Kingdom. The average customs-insurance-freight value of imported soda ash was \$114.32 per ton.

World Review

The largest consumers of soda ash were, for the most part, developed nations; these countries, however, also usually have lower growth rates compared with developing countries, which usually have greater demands for consumer products. Although the production and consumption quantities varied among the countries, the end-use patterns were basically the same; glass, chemicals, and detergents were the major sectors (table 8).

Nine countries had the capacity to produce more than 1 Mt/yr. They are, in descending order, the United States, China, Russia, India, Germany, France, Italy, Poland, and the United Kingdom. Bulgaria, Romania, and Ukraine had production installations that were rated at about 1 Mt/yr; adverse economic conditions, however, had caused these nations to produce below their design capacities. Recent acquisitions or joint ventures with major European soda ash producers that have soda ash manufacturing expertise should reverse this situation in the next few years. Most of these soda-ash-producing countries have large populations that require consumer products made with soda ash. The less developed nations tend to have higher soda ash demands and higher growth rates as soda-ash-consuming industries are developed. In 2000, world soda ash production was estimated to be 34.2 Mt, which was a 3% increase compared with that of 1999.

Canada.—Overcapacity, high energy costs, and low profitability were cited as reasons why General Chemical announced it would close its synthetic soda ash plant in Amherstburg, Ontario, in April 2001 and would reopen the plant when market conditions improved. The plant, which was built in 1919, had a nameplate capacity of 500,000 t/yr (Chemical and Engineering News, 2000).

Germany.—IMC Chemicals closed its synthetic soda ash plant in Duisburg in January 2000. The plant was formerly owned by Matthes & Weber GmbH and had a capacity of 280,000 t/yr, which was about 5% of the European soda ash industry capacity (Industrial Minerals, 2000d).

India.—ANSAC filed a petition with the U.S. Trade Representative to suspend the Generalized System of Preferences for India until there was progress toward fair and equitable access to Indian soda ash markets. The import tariff

on soda ash was 38.5%, which was the highest in the world, and other import fees brought the total to 69.9%. Reports indicated that the tariffs would have to be reduced to 12% before U.S. soda ash could be competitive, bringing the net effective import fee to 38.92%, which would include the 12% tariff, a 10% surcharge, an 18% countervailing duty tax, and special import fees (North American Mineral News, 2000).

Japan.—Asahi Glass Co., Ltd., announced it planned to permanently close its synthetic soda ash plant in Kitakyushu by the end of the first quarter of 2001. The decision to close the plant was based on the large capital expenditure required to modernize the facility and the company's investment in the U.S. soda ash industry. Through its subsidiary AG Soda Corp., Asahi has a 20% partnership with Solvay Minerals in its Wyoming operation (Industrial Minerals, 2000b).

Pakistan.—ICI Pakistan, Ltd., which was owned by ICI plc (76%) and private investors (24%), announced a \$10 million expansion at its synthetic soda ash plant in Khewara, northern Punjab. The expansion would increase the facility's capacity from 190,000 t/yr to 225,000 t/yr. The operation supplied about 80% of the domestic soda ash requirements of the country's detergent, glass, and paper industries (Industrial Minerals, 2000c).

Outlook

As the 20th century drew to a close, the number of producers in the world soda ash industry became smaller because of the closures of many synthetic soda ash plants in Europe, South America, and Asia during the 1990s. At the beginning of the new millennium, three dominant groups have survived to become the world leaders in soda ash—Solvay S.A. of Belgium, ANSAC of the United States (which represents all six domestic producers), and the Chinese soda ash industry. In years to come, these three soda ash suppliers will produce and export soda ash to many customers all over the world. Because the glass container sector is the largest soda-ash-consuming sector, the demand for soda ash for glass containers may decline as consumers slowly accept their food and beverages packaged in the newer PET containers.

The outlook for soda ash for the next 5 years is favorable. Domestic soda ash is expected to grow between 0.5% and 1.0% per year, and world demand is forecast to range from 2.0% to 2.5% per year for the next several years. Asia and South America remain the likeliest areas for increased soda ash consumption in the near future.

References Cited

- U.S. Census Bureau, 2000, Current industrial reports—Inorganic chemicals: Bureau of the Census, MQ325A (99) 1-4, April 2001, 6 p.
- Chemical and Engineering News, 2000, General Chemical ends era with Solvay plant closure: Chemical and Engineering News, v. 78, no. 50, December 11, p. 35.
- Chemical Market Reporter, 2000a, Soda ash: Chemical Market Reporter,

- v. 258, no. 181, October 30, p. 34.
- ——2000b, Soda ash producers seek to recover value in difficult market conditions: Chemical Market Reporter, v. 258, no. 25, December 18, p. 5.
- ——2000c, Sodium bicarbonate market braces for the entrance of American Soda: Chemical Market Reporter, v. 258, no. 12, September 18, p. 5.
- Chemical Week, 2000a, FMC leads soda ash price increases: Chemical Week, v. 162, no. 34, September 13, p. 19
- ——2000b, IMC raises soda ash: Chemical Week, v. 162, no. 39, October 18, p. 51
- 2000c, Soda ash advances: Chemical Week, v. 162, no. 35, September 20, p. 43.
- ——2000d, Soda ash advances: Chemical Week, v. 162, no. 37, October 4, p. 31.
- Industrial Minerals, 2000a, AmerAlia's nahcolite mine gets go-ahead: Industrial Minerals, no. 390, March, p. 25.
- ——2000b, Asahi Glass to cease soda ash output: Industrial Minerals, no. 393, June, p. 14.
- 2000c, ICI to increase soda ash capacity by 18%: Industrial Minerals, no. 394, July, p. 15.
- ——2000d, Soda ash and fertiliser closures for IMC: Industrial Minerals, no. 388, January, p. 15.
- KoSa, 2000, KoSa launches innovative resin for beer and hot-fill markets: KoSa news release, July 26, 1p.
- Miller Brewing Co., 2000, Forget the green beer this St. Patrick's day—Miller announces national rollout of plastic bottles: Miller Brewing Co. press release, March 9, 2 p.
- North American Mineral News, 2000, US turns up the heat on Indian soda ash: North American Mineral News, no. 58, March, p. 16.

GENERAL SOURCES OF INFORMATION

U.S. Geological Survey Publications

Evaporites and Brines. Ch. in United States Mineral Resources, Professional Paper 820, 1973.

Soda Ash. Ch. in Mineral Commodity Summaries, annual.

Soda Ash. Ch. in Minerals Yearbook, annual.

Soda Ash. Mineral Industry Surveys, monthly.

Other

Chemical and Engineering News.

Chemical Marketing Reporter.

Chemical Week.

Engineering and Mining Journal, commodities survey.

Industrial Minerals (London).

Manufacture of Soda. Te-Pang Hou, American Chemical Society Monograph Series, 1942.

Natural Soda Ash. D.E. Garrett, Van Nostrand Reinhold, 1st ed., 1992.

Proceedings of the International Soda Ash Conference—Volumes 1 and 2. J.R. Dyni and R.W. Jones, eds., 1998.

Soda Ash. Ch. in Industrial Minerals and Rocks, Society of Mining, Metallurgy, and Exploration, Inc., 6th ed., Donald Carr, ed., 1994.

Soda Ash. Mining Engineering, annual review of industrial minerals.

Soda Ash and Sodium Sulfate. Ch. in Mineral Facts and Problems, U.S. Bureau of Mines Bulletin 675, 1985.

SODA ASH—2000 72.5

TABLE 1 SALIENT SODA ASH STATISTICS 1/

(Thousand metric tons and thousand dollars, except value per ton)

| | 1996 | 1997 | 1998 | 1999 | 2000 |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| United States: | | | | | |
| Production 2/ | 10,200 | 10,700 | 10,100 | 10,200 | 10,200 |
| Value 2/ | \$926,000 | \$915,000 | \$842,000 | \$779,000 | \$748,000 |
| Value, average annual: | | | | | |
| Per short ton | \$82.60 | \$77.25 | \$75.30 | \$69.11 | \$66.23 |
| Per metric ton | \$91.05 | \$85.15 | \$83.00 | \$76.00 | \$73.00 |
| Production, Wyoming trona | 16,300 | 17,100 | 16,500 | 15,900 | 15,700 |
| Exports | 3,840 | 4,190 | 3,660 | 3,620 | 3,900 |
| Value | \$508,000 | \$547,000 | \$478,000 | \$447,000 | \$477,000 |
| Imports for consumption | 107 | 101 | 83 | 92 | 75 |
| Value | \$14,700 | \$13,400 | \$10,800 | \$11,100 | \$8,570 |
| Stocks, December 31, producers' | 271 | 259 | 273 | 248 | 245 |
| Consumption: | | | | | |
| Apparent | 6,480 r/ | 6,670 | 6,560 | 6,740 | 6,430 |
| Reported | 6,390 | 6,480 | 6,550 | 6,430 | 6,390 |
| World, production | 31,800 | 33,100 | 32,400 r/ | 33,200 r/ | 34,200 e/ |
| | | | | | |

e/ Estimated. r/ Revised.

TABLE 2 U.S. PRODUCERS OF SODA ASH IN 2000

(Million short tons, unless otherwise noted)

| | Plant nameplate | | |
|---|-----------------|-----------------|----------------------------|
| Company | capacity | Plant location | Source of sodium carbonate |
| American Soda, L.L.P. 1/ | 1.00 | Parachute, CO | Underground nahcolite. |
| FMC Wyoming Corp Green River 2/ | 3.55 | Green River, WY | Underground trona. |
| FMC Wyoming Corp Granger 3/ | 1.30 | Granger, WY | Do. |
| General Chemical (Soda Ash) Partners 4/ | 2.80 | Green River, WY | Do. |
| IMC Chemical Co. 5/ | 1.45 | Trona, CA | Dry lake brine. |
| OCI Chemical Corp. 6/ | 3.10 | Green River, WY | Underground trona. |
| Solvay Minerals Inc. 7/ | 2.80 | do. | Do. |
| Total | 16.00 | | |
| Total million metric tons | 14.50 | | |

^{1/} Came on-stream October 2000. A joint venture with Williams Sodium Products Co., which is a subsidiary of The Williams Companies, Inc. (60%), and American Alkali, Inc. (40%).

^{1/} Data are rounded to no more than three significant digits, except value per ton.

^{2/} Natural only; soda liquors and purge liquors are withheld to avoid disclosing company proprietary data.

^{2/} Formed joint venture (20%) in February 1996 with Sumitomo Corp. and Nippon Sheet Glass Co., Ltd., both of Japan.

^{3/} Tg Soda Ash Inc. was sold to FMC Wyoming Corp. in July 1999.

^{4/} A joint venture between General Chemical Corp. (51%), Owens-Illinois, Inc. [acquired Australian Consolidated Industries International (ACI) in 1998] (25%), and TOSOH Wyoming Inc. of Japan (24%), which purchased part of ACI's share in June 1992. An expansion was completed in 1998.

^{5/} IMC Global, Inc., acquired North American Chemical Co. in April 1998; operation renamed.

^{6/} Rhône-Poulenc Basic Chemicals Co. of France sold its 51% share to Oriental Chemical Industries Chemical Corp. of Korea on February 29, 1996; Anadarko Petroleum Corp. (acquired Union Pacific Resources Co. in 2000) owns 49%. An 800,000-metric-ton expansion, brought on-stream in November 1998, increased plant capacity to 3.1 million short tons; however, the company planned to take 900,000 metric tons out of service temporarily for equipment refurbishment.

^{7/} Solvay Soda Ash Joint Venture is owned by Solvay S.A. of Belgium (80%) and Asahi Glass Co. of Japan (20%), which became a partner in February 1990. Capacity increase of 272,000 metric tons (300,000 short tons) installed December 1995 and 454,000 metric tons (500,000 short tons) in October 2000.

TABLE 3 REPORTED CONSUMPTION OF SODA ASH IN THE UNITED STATES, BY END USE, BY QUARTERS 1/

(Metric tons)

| SIC | | | | | 2000 | | |
|------|-------------------------------|------------|---------------|----------------|---------------|----------------|------------|
| code | End use | 1999 | First quarter | Second quarter | Third quarter | Fourth quarter | Total |
| 32 | Glass: | | | | | | |
| 3221 | Container | 1,620,000 | 381,000 | 401,000 | 378,000 | 368,000 | 1,530,000 |
| 3211 | Flat | 1,130,000 | 272,000 | 290,000 | 288,000 | 304,000 | 1,150,000 |
| 3296 | Fiber | 263,000 | 62,200 | 62,500 | 60,000 | 62,100 | 247,000 |
| 3229 | Other | 254,000 | 61,800 | 63,000 | 58,600 | 56,500 | 240,000 |
| | Total | 3,270,000 | 777,000 | 817,000 | 785,000 | 791,000 | 3,170,000 |
| 281 | Chemicals | 1,670,000 | 404,000 | 421,000 | 439,000 | 455,000 | 1,720,000 |
| 284 | Soaps and detergents | 729,000 | 171,000 | 180,000 | 190,000 | 175,000 | 715,000 |
| 26 | Pulp and paper | 121,000 | 30,800 | 29,000 | 25,400 | 28,500 | 114,000 |
| 2899 | Water treatment 2/ | 104,000 | 21,200 | 21,800 | 26,400 | 20,400 | 89,800 |
| | Fluegas desulfurization | 130,000 | 29,400 | 27,700 | 30,600 | 32,900 | 121,000 |
| | Distributors | 329,000 | 92,000 | 98,700 | 95,600 | 85,400 | 372,000 |
| | Other | 75,300 | 20,100 | 18,500 | 19,800 | 32,700 | 91,100 |
| | Total domestic consumption 3/ | 6,430,000 | 1,550,000 | 1,610,000 | 1,610,000 | 1,620,000 | 6,390,000 |
| | Exports 4/ | 3,850,000 | 841,000 | 1,030,000 | 1,050,000 | 1,080,000 | 4,010,000 |
| | Canada | 242,000 | 49,100 | 49,600 | 44,200 | 59,500 | 202,000 |
| | Total industry sales 5/ | 10,300,000 | 2,390,000 | 2,650,000 | 2,660,000 | 2,700,000 | 10,400,000 |
| | Total sales from plants | 10,100,000 | 2,290,000 | 2,640,000 | 2,600,000 | 2,690,000 | 10,200,000 |
| | Total production | 10,200,000 | 2,390,000 | 2,530,000 | 2,580,000 | 2,740,000 | 10,200,000 |

^{1/} Data are rounded to no more than three significant digits; may not add to totals shown.

TABLE 4 SODA ASH YEAREND PRICES

(Dollars per short ton)

| | 1999 | 2000 |
|--|--------|--------|
| Sodium carbonate (soda ash): | | |
| Dense, 58% Na2O 100-pound, paper bags, carlot, works, f.o.b. | 153.00 | 153.00 |
| Bulk, carlot, same basis, tons | 105.00 | 105.00 |
| Light 58% 100-pound, paper bags, carlot, same basis | 210.00 | 210.00 |
| Bulk, carlot, same basis, tons | 173.00 | 173.00 |

Sources: Chemical Marketing Reporter. Current Prices of Chemicals and Related Materials, v. 257, no. 1, January 3, 2000, p. 24; and v. 259, no. 1, January 1, 2001, p. 21.

^{2/} Includes soda ash equivalent from soda liquors and purge liquors sold to powerplant for water treatment. Sales of mine water are excluded.

^{3/} Imports reported by the producer/importer have been distributed into appropriate end-use categories listed above.

^{4/} Includes Canada. As reported by producers; may not necessarily agree with that reported by the U.S. Census Bureau for the same periods.

^{5/} Represents soda ash from domestic origin (production and inventory changes) and imports and for exports. Includes soda ash sold by coproducers and distributed by purchasers into appropriate end-use categories.

TABLE 5 REGIONAL DISTRIBUTION OF U.S. SODA ASH EXPORTS, BY CUSTOMS DISTRICTS, IN 2000 1/

(Metric tons)

| | North | Central | South | | | Middle | | | | | Percentage |
|-----------------------|---------|---------|---------|-----------|---------|---------|--------|-----------|---------|-----------|------------|
| Customs districts | America | America | America | Caribbean | Europe | East | Africa | Asia | Oceania | Total | of total |
| Atlantic: | | | | | | | | | | | |
| Baltimore, MD | | | | | 313 | | | 5 | | 318 | (2/) |
| Miami, FL | | | 40 | 302 | | | 284 | | | 626 | (2/) |
| New York, NY | | | | | 410 | 23 | | 30 | | 463 | (2/) |
| Savannah, GA | | | | | | | | 364 | | 364 | (2/) |
| Gulf: | | | | | | | | | | | |
| Houston-Galveston, TX | | | 806 | 354 | 20 | | 35 | | | 1,220 | (2/) |
| Port Arthur, TX | | 2,010 | 240,000 | 10,800 | | | 84,700 | | | 337,000 | 9 |
| Pacific: | | | | | | | | | | | |
| Columbia-Snake River | | 35,800 | 265,000 | | 163,000 | 138,000 | | 1,530,000 | 72,000 | 2,210,000 | 57 |
| Los Angeles, CA | | | | | | | | 746 | | 746 | (2/) |
| San Diego, CA | 12,400 | | 328,000 | | 4,850 | | | 166,000 | 14,100 | 525,000 | 13 |
| San Francisco, CA | | | | | 19 | | | | | 19 | (2/) |
| Seattle, WA | 24,100 | | | | | | | | | 24,100 | 1 |
| North-central: | | | | | | | | | | | |
| Chicago, IL | | | | | 36 | | | | | 36 | (2/) |
| Detroit, MI | 136,000 | | | | 326 | | | | | 136,000 | 3 |
| Duluth, MN | 767 | | | | | | | | | 767 | (2/) |
| Great Falls, MT | 16,500 | | | | | | | | | 16,500 | (2/) |
| Pembina, ND | 6,430 | | | | | | | | | 6,430 | (2/) |
| Northeast: | | | | | | | | | | | |
| Buffalo, NY | 16,800 | | | | | | | | | 16,800 | (2/) |
| Ogdensburg, NY | 1,220 | | | | | | | | | 1,220 | (2/) |
| St. Albans, VT | 91 | | | | | | | | | 91 | (2/) |
| Southwest: | | | | | | | | | | | |
| El Paso, TX | 1,260 | | | | | | | | | 1,260 | (2/) |
| Laredo, TX | 598,000 | | | | | | | | | 598,000 | 15 |
| Unknown: | 21,700 | | | | | | | | | 21,700 | 1 |
| Total | 835,000 | 37,800 | 834,000 | 11,400 | 169,000 | 138,000 | 85,000 | 1,700,000 | 86,100 | 3,900,000 | 100 |
| Percentage of total | 21 | 1 | 21 | (2/) | 4 | 4 | 2 | 44 | 2 | 100 | XX |
| | | | | | | | | | | | |

XX Not applicable. -- Zero.

Source: U.S. Census Bureau. Reviewed by the U.S. Geological Survey using trade data and information from the Journal of Commerce.

^{1/} Data are rounded to no more than three significant digits; may not add to totals shown.

^{2/} Less than 1/2 unit.

TABLE 6
U.S. EXPORTS OF SODA ASH, BY COUNTRY 1/

| | 1999 | | | 2000 | | | | |
|----------------------|--------------|-------------|----------|--------------|-------------|----------|--|--|
| | Quantity | 1,,,, | | Quantity | 2000 | | | |
| | (thousand | Value 2/ | Unit | (thousand | Value 2/ | Unit | | |
| Country | metric tons) | (thousands) | value | metric tons) | (thousands) | value | | |
| Argentina | 114 | \$15,800 | \$139.08 | 114 | \$16,200 | \$142.54 | | |
| Australia | 45 | 5,370 | 118.66 | 64 | 8,460 | 132.22 | | |
| Belgium | 118 | 14,500 | 123.36 | 60 | 7,290 | 121.55 | | |
| Bolivia | 2 | 426 | 173.48 | 2 | 271 | 135.50 | | |
| Brazil | 301 | 39,300 | 130.61 | 261 | 36,200 | 138.86 | | |
| Canada | 259 | 21,400 | 82.82 | 223 | 20,000 | 89.87 | | |
| Chile | 150 | 21,800 | 145.46 | 165 | 23,800 | 144.06 | | |
| China | 40 | 3,230 | 81.10 | 135 | 11,600 | 86.23 | | |
| Colombia | 73 | 10,300 | 140.50 | 82 | 12,600 | 153.20 | | |
| Costa Rica | 9 | 1,440 | 160.19 | 17 | 2,680 | 157.53 | | |
| Ecuador | 5 | 646 | 129.00 | 10 | 1,430 | 143.40 | | |
| France | 84 | 9,430 | 112.18 | 47 | 4,940 | 105.04 | | |
| Germany | 1 | 71 | 109.96 | | · | | | |
| Guatemala | 16 | 2,660 | 165.12 | 17 | 2,840 | 167.12 | | |
| Indonesia | 272 | 33,600 | 123.65 | 243 | 26,200 | 108.02 | | |
| Italy | 5 | 688 | 135.00 | 10 | 925 | 92.50 | | |
| Jamaica | 5 | 914 | 188.83 | 2 | 288 | 144.00 | | |
| Japan | 312 | 41,400 | 132.48 | 353 | 45,500 | 128.84 | | |
| Korea, Republic of | 227 | 30,600 | 134.52 | 390 | 48,200 | 123.69 | | |
| Malaysia | 95 | 13,400 | 141.29 | 117 | 15,500 | 132.66 | | |
| Mexico | 545 | 60,200 | 110.57 | 612 | 67,500 | 110.22 | | |
| New Zealand | 21 | 2,310 | 108.89 | 22 | 2,390 | 108.55 | | |
| Nigeria | 8 | 792 | 100.83 | 9 | 4,480 | 497.89 | | |
| Pakistan | | | | 10 | 1,180 | 118.10 | | |
| Panama | | | | 4 | 556 | 139.00 | | |
| Peru | 20 | 2,980 | 152.25 | 15 | 2,220 | 147.80 | | |
| Philippines | 64 | 8,320 | 129.50 | 74 | 8,740 | 118.12 | | |
| Portugal | 5 | 658 | 130.00 | 5 | 671 | 134.20 | | |
| Saudi Arabia | 92 | 8,950 | 97.29 | 117 | 10,800 | 92.44 | | |
| Singapore | 16 | 1,980 | 127.87 | 13 | 1,420 | 108.92 | | |
| South Africa | 84 | 10,600 | 127.08 | 76 | 9,960 | 131.00 | | |
| Spain | 100 | 10,300 | 103.13 | 40 | 4,160 | 104.03 | | |
| Taiwan | 157 | 20,200 | 128.26 | 186 | 23,600 | 126.95 | | |
| Thailand | 194 | 26,900 | 138.76 | 163 | 19,100 | 117.28 | | |
| Trinidad and Tobago | 11 | 1,930 | 170.42 | 9 | 1,400 | 156.00 | | |
| United Arab Emirates | 18 | 1,600 | 88.83 | 21 | 1,790 | 85.05 | | |
| United Kingdom | 8 | 1,100 | 144.82 | 6 | 856 | 142.67 | | |
| Uruguay | 1 | 116 | 146.60 | | | | | |
| Venezuela | 138 | 20,000 | 145.03 | 185 | 29,700 | 160.56 | | |
| Vietnam | 0 | 783 | 87.00 | 15 | 1,460 | 97.13 | | |
| | 9 | 103 | 67.00 | 13 | 1,100 | 71.15 | | |
| Other 3/ | 1 | 113 r/ | 113.00 r | | 256 | 256.00 | | |

r/ Revised. -- Zero.

Source: U.S. Census Bureau. Reviewed by the U.S. Geological Survey using Journal of Commerce trade data and information.

^{1/} Data are rounded to no more than three significant digits, except unit value; may not add to totals shown.

^{2/} F.a.s. value.

^{3/} Includes Aruba (2000), The Bahamas (1999), the Dominican Republic (2000), Finland (2000), Ghana (2000), Hong Kong (2000), Norway, Russia, Suriname (1999), Switzerland (2000), and Tonga (1999).

 ${\small \mbox{TABLE 7}} \\ {\small \mbox{U.S. PRODUCTION OF SODIUM COMPOUNDS, BY MONTH 1/2}} \\$

(Thousand metric tons)

| | 1 | 999 | 2000 | | |
|-----------|----------|----------|----------|----------|--|
| | | Wyoming | | Wyoming | |
| | Soda ash | trona 2/ | Soda ash | trona 2/ | |
| January | 835 | 1,490 | 809 | 1,380 | |
| February | 749 | 1,230 | 740 | 1,330 | |
| March | 877 | 1,480 | 841 | 1,390 | |
| April | 833 | 1,320 | 839 | 1,290 | |
| May | 886 | 1,450 | 810 | 1,220 | |
| June | 859 | 1,370 | 881 | 1,230 | |
| July | 911 | 1,140 | 871 | 1,110 | |
| August | 803 | 1,180 | 875 | 1,400 | |
| September | 824 | 1,280 | 835 | 1,350 | |
| October | 888 | 1,290 | 966 | 1,490 | |
| November | 899 | 1,290 | 897 | 1,310 | |
| December | 884 | 1,350 | 880 | 1,220 | |
| Total | 10,200 | 15,900 | 10,200 | 15,700 | |
| 4.1- | | 4 1 1 | 41.1 | | |

^{1/} Data are rounded to no more than three significant digits; may not add to totals shown.

 ${\bf TABLE~8}$ SODA ASH: ESTIMATED WORLD PRODUCTION, BY COUNTRY 1/2/

(Thousand metric tons)

| Country | 1996 | 1997 | 1998 | 1999 | 2000 |
|------------------------|-------------|------------|-------------|------------|-----------|
| Australia | 300 | 300 | 300 | 300 | 300 |
| Austria | 200 | 150 | 150 | 150 | 150 |
| Bosnia and Herzegovina | 15 | 15 | 15 | 15 | 15 |
| Botswana | 119 3/ | 200 3/ | 196 3/ | 234 r/ 3/ | 225 |
| Brazil | 200 | 200 | 200 | 200 | 200 |
| Bulgaria | 800 3/ | 800 | 800 | 800 | 800 |
| Canada | 300 | 300 | 300 | 300 | 300 |
| China | 6,693 3/ | 7,258 3/ | 7,440 3/ | 7,654 3/ | 8,343 3/ |
| Egypt | 50 r/ | 50 r/ | 50 | 50 | 50 |
| France | 1,100 | 1,053 3/ | 1,000 | 1,000 | 1,000 |
| Germany | 1,400 | 1,400 | 1,400 | 1,400 | 1,400 |
| India | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| Italy | 1,100 3/ | 1,000 | 1,000 | 1,000 | 1,000 |
| Japan | 926 3/ | 801 3/ | 722 3/ | 722 r/ 3/ | 685 |
| Kenya 4/ | 223 | 258 3/ | 243 3/ | 246 r/ 3/ | 246 |
| Korea, Republic of | 320 | 320 | 300 | 310 r/ | 310 |
| Mexico | 290 | 290 | 290 | 290 | 290 |
| Netherlands | 400 | 400 | 400 | 400 | 400 |
| Pakistan | 215 3/ | 220 | 220 | 230 | 230 |
| Poland | 909 3/ | 950 3/ | 1,000 | 926 r/3/ | 950 |
| Portugal | 150 | 150 | 150 | 150 | 150 |
| Romania | 537 3/ | 548 3/ | 550 | 550 | 550 |
| Russia | 1,449 r/ 3/ | 1,652 r/3/ | 1,538 r/ 3/ | 1,918 r/3/ | 2,199 3/ |
| Spain | 500 | 500 | 500 | 500 | 500 |
| Taiwan | 128 | 128 | 126 r/ | 140 r/ | 140 |
| Turkey | 400 | 500 3/ | 500 | 500 | 500 |
| Ukraine | 375 | 367 3/ | 390 | 460 3/ | 500 |
| United Kingdom | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| United States 4/ | 10,200 3/ | 10,700 3/ | 10,100 3/ | 10,200 3/ | 10,200 3/ |
| Total | 31,800 | 33,100 | 32,400 r/ | 33,200 r/ | 34,200 |

r/ Revised.

^{2/} Includes solution-mined trona.

^{1/} World totals, U.S. data, and estimated data are rounded to no more than three significant digits; may not add to totals shown.

^{2/} Table includes data available through April 19, 2001. Synthetic unless otherwise specified.

^{3/} Reported figure.

^{4/} Natural only.