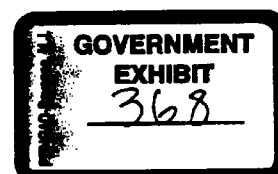


**From:** Susan Norberg (Butcher)  
**Sent:** Wednesday, January 07, 1998 1:36 PM  
**To:** Darryl Saunders  
**Cc:** Jeff Dosselt; Mauricio Gonzalez de la Fuente; Kevin Cherry; Mark Hayes  
**Subject:** Distribution % for ISP's.

Darryl,

The netscape analysis hasn't been updated since early November. I would hope that we could get IE and competitive browser ship estimates from the following accounts? Can you help get these? AT&T, Spry/CompuServe and AOL has historically been easy to get. Time period we're looking for is Oct - Dec 1997. Thanks! /susan

Netcom	550,000	820,400		0.0%
Netcom - Canada	-	-		#DIV/0!
AT&T	1,000,000	-		#DIV/0!
AOL	10,000,000	-	-	#DIV/0!
Brigadoon	20,000	-		#DIV/0!
Concentric	220,000	3,812	1,931	33.6%
MCI	300,000	-		
Mindspring	240,000	-		#DIV/0!
Earthlink	360,000	1,201,019	5,000,000	80.6%
Spry (CompuServe)	300,000			#DIV/0!
<b>Total NA Shipments</b>	<b>12,990,000</b>	<b>2,025,231</b>	<b>5,001,931</b>	<b>71.2%</b>



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