

From: Don Hardwick
Sent: Tuesday, April 07, 1998 10:31 AM
To: Kurt Kolb
Subject: FW: Discussion points for 1:1

pb's comments re: boot process

Tomhen can give more detail if needed

-----Original Message-----

From: Tom Henningsgard
Sent: Tuesday, April 07, 1998 10:24 AM
To: Don Hardwick
Cc: John O'Hara; Jeffrey Kratz
Subject: Discussion points for 1:1

PB NEC concerns with new Intial Boot Process options:

1. How come MS froze Windows 98 code about a year ago, and then a month and a half before scheduled release, you change components that effect the OEM build! (HW diagnostics, Registration process, ISP referral business).
2. PB NEC has contracts with multiple ISPs that run through 98 and 99. Why should PB give up or share this revenue stream with MS. When will OLS file be eliminated from desktop?
3. Confused about how to integrate what PB has and what "premier ISP" and then backup referral list looks like.
4. Registration Wizard process; PB needs more details now to incorporate into their process.
What fields are collected and how can PB use these fields to prefill and integrate with their registration collection capabilities, which include serial # of PC, software load #.
5. Channel Bar "ON" by default. "No one has proved that Channels are reliable". If preferred ISP registered, then want AOL off of channel bar; believe AOL will "steal" registered PB users.



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