### **Tennessee**

## Exports to Australia 🕹



Tennessee's export shipments of merchandise to Australia in 2003 totaled \$225 million, the 19th largest figure among the 50 states. Exports to Australia accounted for 1.8 percent of the state total in 2003, equal to the national average.

Tennessee's exports to Australia grew 10 percent from 1999 to 2003, an increase of \$21 million.

Australia was Tennessee's 12th largest export market in 2003, ranking behind South Korea but ahead of France.

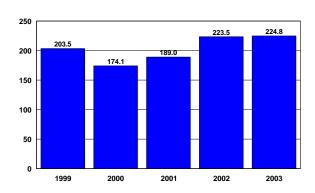
The overwhelming majority (99 percent) of Tennessee's exports to Australia consists of manufactured products.

The state's top manufactured export category to Australia is machinery manufactures. In 2003, Tennessee exported \$48 million worth of machinery manufactures to Australia, or about 22 percent of the state's total (including non-manufactures). Within the machinery category, agriculture and construction machinery accounted for shipments worth \$30 million.

Tennessee's other leading exports to Australia in 2003 included computers and electronic products (\$33 million, of which \$23 million consisted of navigational, measuring, electromedical, and control instruments); miscellaneous manufactures (\$31 million, of which medical equipment and supplies accounted

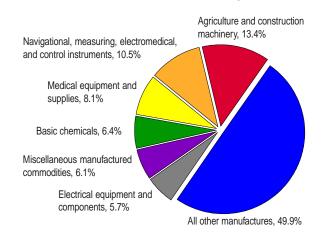
#### Tennessee's Exports to Australia Were 10 Percent Higher in 2003 Than in 1999

Merchandise Exports to Australia, \$ Millions



### Tennessee Exports a Wide Range of Manufactured Products to Australia

\$222 Million in Manufactured Goods Exports, 2003



Note: Manufactures are a subcategory of total merchandise exports, which also include mining commodities and unprocessed agricultural products.

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce. The Origin of Movement (OM) series allocates exports to states based on transportation origin, i.e., the state from which goods begin their journey to the port (or other point of exit) from the United States. The transportation origin of exports is not always the same as the location where the goods were produced. Thus, conclusions about "export production" in a state should not be made solely on the basis of the Origin of Movement state export figures.

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for \$18 million); chemical manufactures (\$29 million, of which basic chemicals accounted for \$14 million); and transportation equipment (\$26 million, of which \$12 million was motor vehicle parts).



Increases in the state's manufactured exports to Australia have been due mainly to a rise in shipments of computers and electronic products. Tennessee's exports of these products to Australia grew by \$18 million from 1999 to 2003.

# Australia Was Tennessee's 12th Largest Market for Merchandise Exports in 2003 Value of Tennessee's Merchandise Exports to Its 30 Largest Markets

