Indiana Exports to Australia

Indiana's export shipments of merchandise to Australia in 2003 totaled \$239 million, the 17th largest figure of the 50 states. Exports to Australia accounted for 1.5 percent of the state total in 2003.

Indiana's exports to Australia in 2003 were 17 percent higher than they were in 1999, but still below the 2000 value of \$263 million.

From 1999 to 2003, Indiana boosted exports to Australia by \$36 million—the 14th largest increase among the 50 states.

Australia was Indiana's ninth largest export market in 2003, ranking below Brazil but ahead of China and South Korea.

An overwhelming majority—98 percent—of Indiana's merchandise exports to Australia are manufactured products.

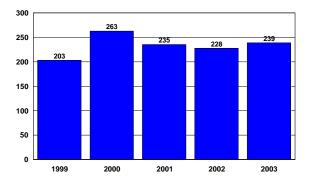
The state's top export category to Australia is machinery manufactures. In 2003, Indiana exported machinery products to Australia valued at \$58 million—almost one-fourth of the state's total exports to this market (including non-manufactures). Within the machinery category, engines, turbines, and power transmission equipment led in 2003, recording shipments of \$37 million.

Indiana's other leading exports to Australia in 2003 included chemical manufactures (\$45 million, of which \$38 million consisted of pharmaceuticals and medicines), transportation equipment (\$33 million, of which \$20

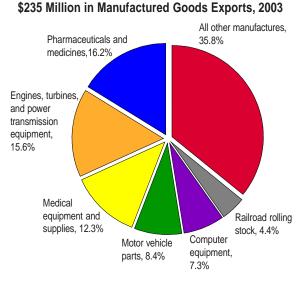


Indiana's Exports to Australia Were 17 Percent Higher in 2003 Than in 1999

Merchandise Exports to Australia, \$ Millions



Indiana Exports a Wide Array of Manufactured Products to Australia



Note: Manufactures are a subcategory of total merchandise exports, which also include mining commodities and unprocessed agricultural products.

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce. The Origin of Movement (OM) series allocates exports to states based on transportation origin, i.e., the state from which goods begin their journey to the port (or other point of exit) from the United States. The transportation origin of exports is not always the same as the location where the goods were produced. Thus, conclusions about "export production" in a state should not be made solely on the basis of the Origin of Movement state export figures.

Prepared by the Office of Trade & Economic Analysis, Trade Development, International Trade Administration, U.S. Department of Commerce.

million was motor vehicle parts), miscellaneous manufactures (\$31 million, of which \$29 million was medical equipment and supplies), and computers and electronic products (\$27 million, of which \$17 million was computer equipment).

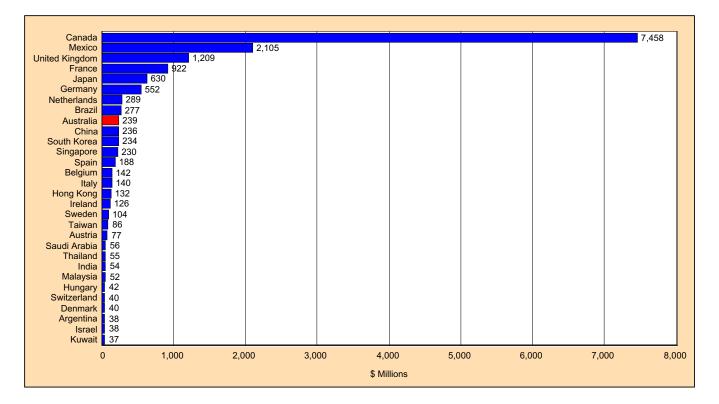
The growth in Indiana's exports to Australia from 1999 to 2003 was mainly due to computers and electronic products (exports up \$19 million) and machinery manufactures (up \$12 million).

Among Indiana's top 30 markets (ranked by 2003 dollar value of exports), exports to Australia were the 20th fastest growing over the 1999–2003 period, increasing 17 percent. Indiana's exports to Australia grew faster than its exports to the Netherlands, Hong Kong, or Canada.

In dollar terms, Australia was Indiana's 11th largest growth market from 2002 to 2003, with export shipments increasing by \$36 million.



Australia Was Indiana's Ninth Largest Market for Merchandise Exports in 2003



Value of Indiana's Merchandise Exports to Its 30 Largest Markets