

U.S. Exports to Australia

A State Perspective

U.S. exports of merchandise to Australia totalled \$13.1 billion in 2003, up \$1.3 billion from the 1999 level of \$11.8 billion. Over the 1999–2003 period, Australia was the eighth largest U.S. growth market, as measured by dollar increases in exports. In 2003, Australia ranked 14th among all foreign markets for U.S. goods.

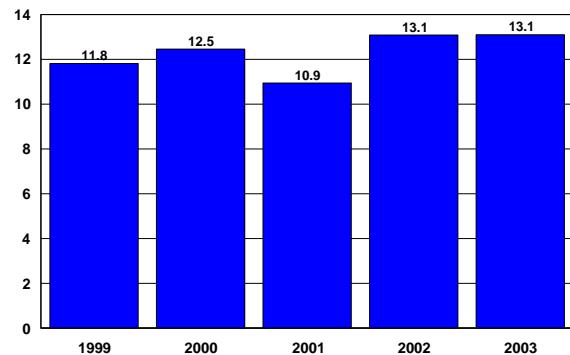
U.S. exports to Australia are growing significantly faster than overall U.S. exports. U.S. merchandise exports to the world increased 4.5 percent, from \$693 billion in 1999 to \$724 billion in 2003. Over the same period, exports to Australia expanded by 10.9 percent—the tenth largest percentage gain among the 30 largest U.S. markets (ranked by 2003 dollar value of exports).

While Australia accounted for 1.8 percent of total U.S. merchandise exports in 2003, the Australian market was substantially more important to some states. For example, 5.8 percent of Washington's exports of goods went to Australia in 2003. Australia is also an important market for North Dakota (accounting for 5.5 percent of the state's exports), Kentucky (3.7 percent), Illinois (3.5 percent), and Iowa (2.8 percent).

Thirty states exported more than \$100 million in goods to Australia in 2003. Five of these states exported more than \$500 million, and two exported merchandise worth more than \$1 billion.

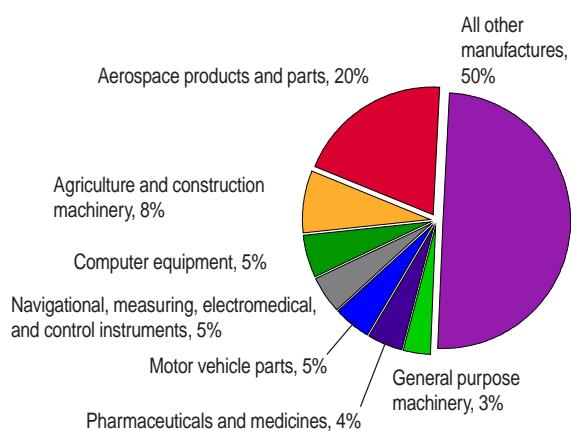
U.S. Exports to Australia Were 11 Percent Higher in 2003 Than in 1999

Merchandise Exports to Australia, \$ Billions



Aerospace Products and Parts Is the Leading Category of U.S. Exports to Australia

Shares of \$12 Billion in Manufactured Exports, 2003



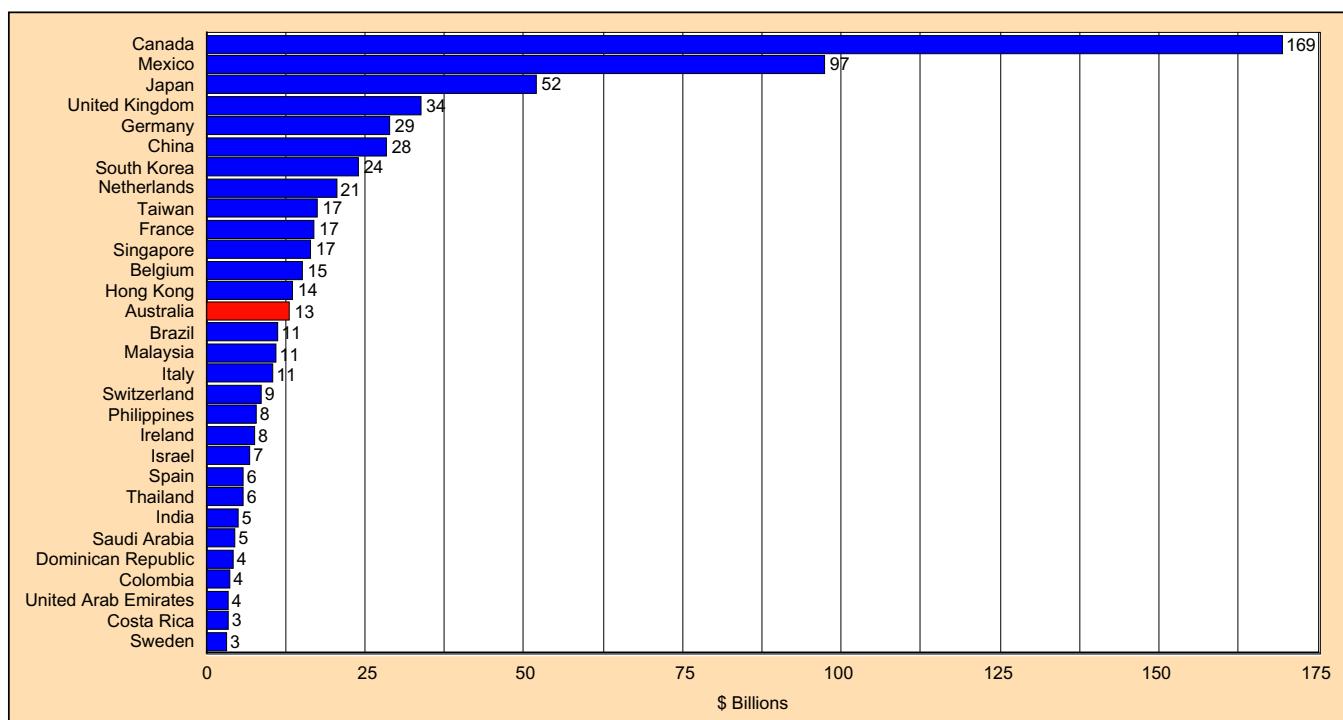
Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce. The Origin of Movement (OM) series allocates exports to states based on transportation origin, i.e., the state from which goods begin their journey to the port (or other point of exit) from the United States. The transportation origin of exports is not always the same as the location where the goods were produced. Thus, conclusions about "export production" in a state should not be made solely on the basis of the Origin of Movement state export figures.

Note: Details in text and graphs may not add to totals due to rounding.

Prepared by the Office of Trade & Economic Analysis, Trade Development, International Trade Administration, U.S. Department of Commerce.

Australia Was the Fourteenth Largest Market for U.S. Merchandise Exports in 2003

Value of U.S. Merchandise Exports to Its 30 Largest Markets



Washington and California were the top state exporters to Australia in 2003.

Washington recorded merchandise exports of \$2.0 billion to Australia, while California recorded \$1.9 billion. Together, these two states accounted for 30 percent of total U.S. goods exported to Australia in 2003.

Other states that posted large export totals to Australia in 2003 were Illinois (\$925 million), Texas (\$749 million), Michigan (\$524 million), Pennsylvania (\$430 million), Kentucky (\$394 million), New York (\$392 million), Ohio (\$389 million), and Florida (\$319 million).

Thirty-four—more than two-thirds—of the states increased their merchandise exports to Australia from 1999 to 2003. Washington recorded the largest dollar growth among the states. Exports of merchandise from Washington to Australia increased by \$1.4 billion from \$602 mil-

lion in 1999 to \$2.0 billion in 2003. Other states posting large increases in export value to Australia over the 1999–2003 period were Kentucky (exports up \$235 million), Pennsylvania (up \$167 million), South Carolina (up \$131 million), and Illinois (up \$98 million).

Six states more than doubled their exports of goods to Australia from 1999 to 2003. Nevada registered the fastest growth, rising 266 percent, from \$14 million in 1999 to \$52 million in 2003. Nevada was followed by Washington (exports up 227 percent), Wyoming (up 225 percent), North Dakota (up 153 percent), Kentucky (up 148 percent), and South Carolina (up 135 percent).

Manufactured goods made up 92 percent of U.S. exports to Australia in 2003. Aerospace products and parts was the largest export category, with \$2.4 billion (18 percent) of total shipments. Other significant



manufactured export categories were agriculture and construction machinery (\$943 million); computer equipment (\$646 million); navigational, measuring, electromedical, and control instruments (\$565 million); and motor vehicle parts (\$564 million).

In dollar terms, the leading growth category among manufactured exports to Australia is aerospace products and parts. Export shipments of these products during the 1999–2003 period grew by \$947 million from \$1.4 billion to \$2.4 billion. Other manufactured export categories that registered large dollar growth from 1999 to 2003 were pharmaceuticals and medicines (up \$229 million), agriculture and construction machinery (up \$167 million), motor vehicles (up \$124 million), and medical equipment and supplies (up \$109 million).

In percentage terms, the fastest-growing category among U.S. manufactured exports to Australia is dairy products, which rose 183 percent from \$3.9 million in 1999 to \$11.2 million in 2003. Other rapidly growing manufactured exports during the 1999–2003 period were furniture-related products (up 178 percent), nonmetallic mineral products (up 86 percent), grain and oilseed milling products (up 80 percent), and foundries (up 76 percent).

A total of 19,296 U.S. companies exported merchandise to Australia in 2001, the latest data available. Of those, 86 percent (16,669 firms) were small and medium-sized enterprises (SMEs) with fewer than 500 employees.

SMEs generated more than one-fourth (26 percent) of the known value of U.S. exports to Australia in 2001.



State Merchandise Export Totals to Australia, 1999–2003

(Thousands of Dollars)

| State | 1999 | 2000 | 2001 | 2002 | 2003 | \$ Change 1999–2003 | \$ Change 2002–2003 | % Change 1999–2003 | % Change 2002–2003 |
|----------------------|------------|------------|------------|------------|------------|------------------------|------------------------|-----------------------|-----------------------|
| Alabama | 113,624 | 134,112 | 143,765 | 122,874 | 125,227 | 11,604 | 2,354 | 10.2 | 1.9 |
| Alaska | 17,229 | 15,198 | 30,893 | 21,767 | 16,621 | -608 | -5,146 | -3.5 | -23.6 |
| Arizona | 131,835 | 150,826 | 124,158 | 195,437 | 158,380 | 26,545 | -37,057 | 20.1 | -19.0 |
| Arkansas | 40,698 | 45,201 | 47,237 | 60,379 | 52,517 | 11,819 | -7,862 | 29.0 | -13.0 |
| California | 2,185,205 | 2,442,013 | 2,084,531 | 1,910,109 | 1,899,408 | -285,797 | -10,702 | -13.1 | -.6 |
| Colorado | 135,237 | 133,864 | 118,584 | 117,466 | 112,719 | -22,518 | -4,747 | -16.7 | -4.0 |
| Connecticut | 81,125 | 99,202 | 210,145 | 207,315 | 140,152 | 59,027 | -67,163 | 72.8 | -32.4 |
| Delaware | 14,926 | 11,838 | 12,623 | 14,288 | 11,683 | -3,243 | -2,605 | -21.7 | -18.2 |
| Florida | 389,524 | 350,031 | 339,908 | 284,902 | 318,714 | -70,810 | 33,812 | -18.2 | 11.9 |
| Georgia | 544,863 | 439,898 | 249,282 | 252,374 | 287,603 | -257,260 | 35,230 | -47.2 | 14.0 |
| Hawaii | 2,679 | 6,153 | 2,135 | 54,750 | 1,548 | -1,131 | -53,201 | -42.2 | -97.2 |
| Idaho | 28,935 | 31,293 | 19,562 | 21,335 | 24,145 | -4,790 | 2,810 | -16.6 | 13.2 |
| Illinois | 827,155 | 804,643 | 933,857 | 909,728 | 924,660 | 97,505 | 14,933 | 11.8 | 1.6 |
| Indiana | 203,349 | 262,765 | 235,429 | 227,750 | 238,900 | 35,551 | 11,149 | 17.5 | 4.9 |
| Iowa | 120,244 | 115,313 | 114,926 | 115,330 | 144,110 | 23,866 | 28,780 | 19.8 | 25.0 |
| Kansas | 105,388 | 69,054 | 72,010 | 99,325 | 108,429 | 3,041 | 9,104 | 2.9 | 9.2 |
| Kentucky | 158,637 | 168,547 | 218,400 | 187,657 | 393,532 | 234,896 | 205,876 | 148.1 | 109.7 |
| Louisiana | 133,437 | 150,259 | 151,608 | 164,179 | 199,201 | 65,765 | 35,022 | 49.3 | 21.3 |
| Maine | 17,319 | 40,085 | 42,005 | 37,586 | 28,878 | 11,559 | -8,709 | 66.7 | -23.2 |
| Maryland | 81,937 | 113,292 | 122,082 | 94,920 | 110,729 | 28,792 | 15,809 | 35.1 | 16.7 |
| Massachusetts | 268,111 | 256,463 | 237,576 | 250,848 | 253,761 | -14,350 | 2,914 | -5.4 | 1.2 |
| Michigan | 453,389 | 582,564 | 437,255 | 552,883 | 524,481 | 71,092 | -28,402 | 15.7 | -5.1 |
| Minnesota | 206,425 | 197,284 | 191,776 | 182,482 | 215,507 | 9,082 | 33,024 | 4.4 | 18.1 |
| Mississippi | 32,900 | 123,591 | 17,454 | 22,184 | 22,477 | -10,423 | 293 | -31.7 | 1.3 |
| Missouri | 161,421 | 170,731 | 128,584 | 126,063 | 137,208 | -24,213 | 11,145 | -15.0 | 8.8 |
| Montana | 3,377 | 3,207 | 2,963 | 2,039 | 3,396 | 19 | 1,357 | 0.6 | 66.5 |
| Nebraska | 36,865 | 38,333 | 41,699 | 50,779 | 62,034 | 25,169 | 11,256 | 68.3 | 22.2 |
| Nevada | 14,265 | 43,915 | 38,665 | 49,529 | 52,277 | 38,013 | 2,749 | 266.5 | 5.5 |
| New Hampshire | 20,324 | 29,947 | 23,651 | 20,059 | 32,651 | 12,327 | 12,592 | 60.7 | 62.8 |
| New Jersey | 241,629 | 505,952 | 272,025 | 274,339 | 306,812 | 65,184 | 32,473 | 27.0 | 11.8 |
| New Mexico | 14,278 | 4,407 | 10,046 | 5,680 | 6,498 | -7,780 | 818 | -54.5 | 14.4 |
| New York | 705,965 | 583,400 | 403,112 | 365,497 | 392,417 | -313,548 | 26,919 | -44.4 | 7.4 |
| North Carolina | 234,461 | 247,041 | 222,539 | 215,904 | 262,362 | 27,900 | 46,458 | 11.9 | 21.5 |
| North Dakota | 18,627 | 24,264 | 25,125 | 46,489 | 47,047 | 28,420 | 558 | 152.6 | 1.2 |
| Ohio | 323,439 | 354,893 | 349,412 | 338,964 | 388,929 | 65,490 | 49,965 | 20.2 | 14.7 |
| Oklahoma | 48,190 | 44,433 | 36,802 | 41,474 | 48,787 | 597 | 7,313 | 1.2 | 17.6 |
| Oregon | 172,169 | 184,807 | 160,376 | 220,231 | 257,178 | 85,009 | 36,947 | 49.4 | 16.8 |
| Pennsylvania | 262,736 | 327,050 | 254,443 | 291,160 | 430,196 | 167,460 | 139,036 | 63.7 | 47.8 |
| Rhode Island | 11,158 | 12,311 | 19,318 | 11,300 | 10,172 | -986 | -1,128 | -8.8 | -10.0 |
| South Carolina | 97,134 | 103,638 | 150,477 | 171,711 | 228,264 | 131,129 | 56,553 | 135.0 | 32.9 |
| South Dakota | 11,090 | 5,930 | 8,275 | 3,682 | 3,474 | -7,616 | -208 | -68.7 | -5.6 |
| Tennessee | 203,503 | 174,098 | 189,033 | 223,456 | 224,842 | 21,339 | 1,386 | 10.5 | .6 |
| Texas | 685,236 | 798,451 | 739,870 | 713,046 | 749,232 | 63,996 | 36,186 | 9.3 | 5.1 |
| Utah | 44,858 | 59,677 | 54,083 | 51,632 | 67,257 | 22,399 | 15,626 | 49.9 | 30.3 |
| Vermont | 8,574 | 10,699 | 11,412 | 10,702 | 12,779 | 4,205 | 2,077 | 49.1 | 19.4 |
| Virginia | 198,979 | 147,202 | 122,575 | 160,919 | 149,524 | -49,454 | -11,395 | -24.9 | -7.1 |
| Washington | 601,939 | 510,984 | 575,735 | 2,627,030 | 1,966,879 | 1,364,940 | -660,151 | 226.8 | -25.1 |
| West Virginia | 31,183 | 32,769 | 29,796 | 30,405 | 37,504 | 6,321 | 7,099 | 20.3 | 23.3 |
| Wisconsin | 254,386 | 207,506 | 241,564 | 255,158 | 279,937 | 25,550 | 24,779 | 10.0 | 9.7 |
| Wyoming | 4,568 | 7,682 | 5,684 | 5,765 | 14,836 | 10,268 | 9,071 | 224.8 | 157.4 |
| District of Columbia | 8,119 | 28,707 | 8,014 | 17,122 | 5,302 | -2,817 | -11,821 | -34.7 | -69.0 |
| Puerto Rico | 76,179 | 140,153 | 110,498 | 142,903 | 92,599 | 16,420 | -50,304 | 21.6 | -35.2 |
| Virgin Islands | 226 | 82 | 109 | 0 | 193 | -32 | 193 | -14.4 | . |
| Unallocated | 1,021,683 | 913,983 | 551,740 | 503,043 | 519,871 | -501,812 | 16,828 | -49.1 | 3.3 |
| UNITED STATES | 11,810,729 | 12,459,740 | 10,944,827 | 13,083,949 | 13,103,840 | 1,293,111 | 19,891 | 10.9 | 0.2 |

Source: U.S. Census Bureau, Origin of Movement Series.

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.



**State Merchandise Export Totals To Australia, 1999–2003,
Ranked By 2003 Export Value**

(Thousands of Dollars)

| Rank | State | 1999 | 2000 | 2001 | 2002 | 2003 | \$ Change 1999–2003 | \$ Change 2002–2003 | % Change 1999–2003 | % Change 2002–2003 |
|------|----------------------|------------|------------|------------|------------|------------|------------------------|------------------------|-----------------------|-----------------------|
| 1 | Washington | 601,939 | 510,984 | 575,735 | 2,627,030 | 1,966,879 | 1,364,940 | -660,151 | 226.8 | -25.1 |
| 2 | California | 2,185,205 | 2,442,013 | 2,084,531 | 1,910,109 | 1,899,408 | -285,797 | -10,702 | -13.1 | -0.6 |
| 3 | Illinois | 827,155 | 804,643 | 933,857 | 909,728 | 924,660 | 97,505 | 14,933 | 11.8 | 1.6 |
| 4 | Texas | 685,236 | 798,451 | 739,870 | 713,046 | 749,232 | 63,996 | 36,186 | 9.3 | 5.1 |
| 5 | Michigan | 453,389 | 582,564 | 437,255 | 552,883 | 524,481 | 71,092 | -28,402 | 15.7 | -5.1 |
| 6 | Pennsylvania | 262,736 | 327,050 | 254,443 | 291,160 | 430,196 | 167,460 | 139,036 | 63.7 | 47.8 |
| 7 | Kentucky | 158,637 | 168,547 | 218,400 | 187,657 | 393,532 | 234,896 | 205,876 | 148.1 | 109.7 |
| 8 | New York | 705,965 | 583,400 | 403,112 | 365,497 | 392,417 | -313,548 | 26,919 | -44.4 | 7.4 |
| 9 | Ohio | 323,439 | 354,893 | 349,412 | 338,964 | 388,929 | 65,490 | 49,965 | 20.2 | 14.7 |
| 10 | Florida | 389,524 | 350,031 | 339,908 | 284,902 | 318,714 | -70,810 | 33,812 | -18.2 | 11.9 |
| 11 | New Jersey | 241,629 | 505,952 | 272,025 | 274,339 | 306,812 | 65,184 | 32,473 | 27.0 | 11.8 |
| 12 | Georgia | 544,863 | 439,898 | 249,282 | 252,374 | 287,603 | -257,260 | 35,230 | -47.2 | 14.0 |
| 13 | Wisconsin | 254,386 | 207,506 | 241,564 | 255,158 | 279,937 | 25,550 | 24,779 | 10.0 | 9.7 |
| 14 | North Carolina | 234,461 | 247,041 | 222,539 | 215,904 | 262,362 | 27,900 | 46,458 | 11.9 | 21.5 |
| 15 | Oregon | 172,169 | 184,807 | 160,376 | 220,231 | 257,178 | 85,009 | 36,947 | 49.4 | 16.8 |
| 16 | Massachusetts | 268,111 | 256,463 | 237,576 | 250,848 | 253,761 | -14,350 | 2,914 | -5.4 | 1.2 |
| 17 | Indiana | 203,349 | 262,765 | 235,429 | 227,750 | 238,900 | 35,551 | 11,149 | 17.5 | 4.9 |
| 18 | South Carolina | 97,134 | 103,638 | 150,477 | 171,711 | 228,264 | 131,129 | 56,553 | 135.0 | 32.9 |
| 19 | Tennessee | 203,503 | 174,098 | 189,033 | 223,456 | 224,842 | 21,339 | 1,386 | 10.5 | 0.6 |
| 20 | Minnesota | 206,425 | 197,284 | 191,776 | 182,482 | 215,507 | 9,082 | 33,024 | 4.4 | 18.1 |
| 21 | Louisiana | 133,437 | 150,259 | 151,608 | 164,179 | 199,201 | 65,765 | 35,022 | 49.3 | 21.3 |
| 22 | Arizona | 131,835 | 150,826 | 124,158 | 195,437 | 158,380 | 26,545 | -37,057 | 20.1 | -19.0 |
| 23 | Virginia | 198,979 | 147,202 | 122,575 | 160,919 | 149,524 | -49,454 | -11,395 | -24.9 | -7.1 |
| 24 | Iowa | 120,244 | 115,313 | 114,926 | 115,330 | 144,110 | 23,866 | 28,780 | 19.8 | 25.0 |
| 25 | Connecticut | 81,125 | 99,202 | 210,145 | 207,315 | 140,152 | 59,027 | -67,163 | 72.8 | -32.4 |
| 26 | Missouri | 161,421 | 170,731 | 128,584 | 126,063 | 137,208 | -24,213 | 11,145 | -15.0 | 8.8 |
| 27 | Alabama | 113,624 | 134,112 | 143,765 | 122,874 | 125,227 | 11,604 | 2,354 | 10.2 | 1.9 |
| 28 | Colorado | 135,237 | 133,864 | 118,584 | 117,466 | 112,719 | -22,518 | -4,747 | -16.7 | -4.0 |
| 29 | Maryland | 81,937 | 113,292 | 122,082 | 94,920 | 110,729 | 28,792 | 15,809 | 35.1 | 16.7 |
| 30 | Kansas | 105,388 | 69,054 | 72,010 | 99,325 | 108,429 | 3,041 | 9,104 | 2.9 | 9.2 |
| 31 | Utah | 44,858 | 59,677 | 54,083 | 51,632 | 67,257 | 22,399 | 15,626 | 49.9 | 30.3 |
| 32 | Nebraska | 36,865 | 38,333 | 41,699 | 50,779 | 62,034 | 25,169 | 11,256 | 68.3 | 22.2 |
| 33 | Arkansas | 40,698 | 45,201 | 47,237 | 60,379 | 52,517 | 11,819 | -7,862 | 29.0 | -13.0 |
| 34 | Nevada | 14,265 | 43,915 | 38,665 | 49,529 | 52,277 | 38,013 | 2,749 | 266.5 | 5.5 |
| 35 | Oklahoma | 48,190 | 44,433 | 36,802 | 41,474 | 48,787 | 597 | 7,313 | 1.2 | 17.6 |
| 36 | North Dakota | 18,627 | 24,264 | 25,125 | 46,489 | 47,047 | 28,420 | 558 | 152.6 | 1.2 |
| 37 | West Virginia | 31,183 | 32,769 | 29,796 | 30,405 | 37,504 | 6,321 | 7,099 | 20.3 | 23.3 |
| 38 | New Hampshire | 20,324 | 29,947 | 23,651 | 20,059 | 32,651 | 12,327 | 12,592 | 60.7 | 62.8 |
| 39 | Maine | 17,319 | 40,085 | 42,005 | 37,586 | 28,878 | 11,559 | -8,709 | 66.7 | -23.2 |
| 40 | Idaho | 28,935 | 31,293 | 19,562 | 21,335 | 24,145 | -4,790 | 2,810 | -16.6 | 13.2 |
| 41 | Mississippi | 32,900 | 123,591 | 17,454 | 22,184 | 22,477 | -10,423 | 293 | -31.7 | 1.3 |
| 42 | Alaska | 17,229 | 15,198 | 30,893 | 21,767 | 16,621 | -608 | -5,146 | -3.5 | -23.6 |
| 43 | Wyoming | 4,568 | 7,682 | 5,684 | 5,765 | 14,836 | 10,268 | 9,071 | 224.8 | 157.4 |
| 44 | Vermont | 8,574 | 10,699 | 11,412 | 10,702 | 12,779 | 4,205 | 2,077 | 49.1 | 19.4 |
| 45 | Delaware | 14,926 | 11,838 | 12,623 | 14,288 | 11,683 | -3,243 | -2,605 | -21.7 | -18.2 |
| 46 | Rhode Island | 11,158 | 12,311 | 19,318 | 11,300 | 10,172 | -986 | -1,128 | -8.8 | -10.0 |
| 47 | New Mexico | 14,278 | 4,407 | 10,046 | 5,680 | 6,498 | -7,780 | 818 | -54.5 | 14.4 |
| 48 | South Dakota | 11,090 | 5,930 | 8,275 | 3,682 | 3,474 | -7,616 | -208 | -68.7 | -5.6 |
| 49 | Montana | 3,377 | 3,207 | 2,963 | 2,039 | 3,396 | 19 | 1,357 | 0.6 | 66.5 |
| 50 | Hawaii | 2,679 | 6,153 | 2,135 | 54,750 | 1,548 | -1,131 | -53,201 | -42.2 | -97.2 |
| | District of Columbia | 8,119 | 28,707 | 8,014 | 17,122 | 5,302 | -2,817 | -11,821 | -34.7 | -69.0 |
| | Puerto Rico | 76,179 | 140,153 | 110,498 | 142,903 | 92,599 | 16,420 | -50,304 | 21.6 | -35.2 |
| | Virgin Islands | 226 | 82 | 109 | 0 | 193 | -32 | 193 | -14.4 | . |
| | Unallocated | 1,021,683 | 913,983 | 551,740 | 503,043 | 519,871 | -501,812 | 16,828 | -49.1 | 3.3 |
| | UNITED STATES | 11,810,729 | 12,459,740 | 10,944,827 | 13,083,949 | 13,103,840 | 1,293,111 | 19,891 | 10.9 | 0.2 |

Source: U.S. Census Bureau, Origin of Movement Series.

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.



June 2004

U.S. Exports to Australia - 5

**State Merchandise Export Totals To Australia, 1999–2003,
Ranked By 1999–2003 Dollar Change**

(Thousands of Dollars)

| Rank | State | 1999 | 2000 | 2001 | 2002 | 2003 | \$ Change 1999–2003 | \$ Change 2002–2003 | % Change 1999–2003 | % Change 2002–2003 |
|----------------------|----------------|------------|------------|------------|------------|------------|------------------------|------------------------|-----------------------|-----------------------|
| 1 | Washington | 601,939 | 510,984 | 575,735 | 2,627,030 | 1,966,879 | 1,364,940 | -660,151 | 226.8 | -25.1 |
| 2 | Kentucky | 158,637 | 168,547 | 218,400 | 187,657 | 393,532 | 234,896 | 205,876 | 148.1 | 109.7 |
| 3 | Pennsylvania | 262,736 | 327,050 | 254,443 | 291,160 | 430,196 | 167,460 | 139,036 | 63.7 | 47.8 |
| 4 | South Carolina | 97,134 | 103,638 | 150,477 | 171,711 | 228,264 | 131,129 | 56,553 | 135.0 | 32.9 |
| 5 | Illinois | 827,155 | 804,643 | 933,857 | 909,728 | 924,660 | 97,505 | 14,933 | 11.8 | 1.6 |
| 6 | Oregon | 172,169 | 184,807 | 160,376 | 220,231 | 257,178 | 85,009 | 36,947 | 49.4 | 16.8 |
| 7 | Michigan | 453,389 | 582,564 | 437,255 | 552,883 | 524,481 | 71,092 | -28,402 | 15.7 | -5.1 |
| 8 | Louisiana | 133,437 | 150,259 | 151,608 | 164,179 | 199,201 | 65,765 | 35,022 | 49.3 | 21.3 |
| 9 | Ohio | 323,439 | 354,893 | 349,412 | 338,964 | 388,929 | 65,490 | 49,965 | 20.2 | 14.7 |
| 10 | New Jersey | 241,629 | 505,952 | 272,025 | 274,339 | 306,812 | 65,184 | 32,473 | 27.0 | 11.8 |
| 11 | Texas | 685,236 | 798,451 | 739,870 | 713,046 | 749,232 | 63,996 | 36,186 | 9.3 | 5.1 |
| 12 | Connecticut | 81,125 | 99,202 | 210,145 | 207,315 | 140,152 | 59,027 | -67,163 | 72.8 | -32.4 |
| 13 | Nevada | 14,265 | 43,915 | 38,665 | 49,529 | 52,277 | 38,013 | 2,749 | 266.5 | 5.5 |
| 14 | Indiana | 203,349 | 262,765 | 235,429 | 227,750 | 238,900 | 35,551 | 11,149 | 17.5 | 4.9 |
| 15 | Maryland | 81,937 | 113,292 | 122,082 | 94,920 | 110,729 | 28,792 | 15,809 | 35.1 | 16.7 |
| 16 | North Dakota | 18,627 | 24,264 | 25,125 | 46,489 | 47,047 | 28,420 | 558 | 152.6 | 1.2 |
| 17 | North Carolina | 234,461 | 247,041 | 222,539 | 215,904 | 262,362 | 27,900 | 46,458 | 11.9 | 21.5 |
| 18 | Arizona | 131,835 | 150,826 | 124,158 | 195,437 | 158,380 | 26,545 | -37,057 | 20.1 | -19.0 |
| 19 | Wisconsin | 254,386 | 207,506 | 241,564 | 255,158 | 279,937 | 25,550 | 24,779 | 10.0 | 9.7 |
| 20 | Nebraska | 36,865 | 38,333 | 41,699 | 50,779 | 62,034 | 25,169 | 11,256 | 68.3 | 22.2 |
| 21 | Iowa | 120,244 | 115,313 | 114,926 | 115,330 | 144,110 | 23,866 | 28,780 | 19.8 | 25.0 |
| 22 | Utah | 44,858 | 59,677 | 54,083 | 51,632 | 67,257 | 22,399 | 15,626 | 49.9 | 30.3 |
| 23 | Tennessee | 203,503 | 174,098 | 189,033 | 223,456 | 224,842 | 21,339 | 1,386 | 10.5 | 0.6 |
| 24 | New Hampshire | 20,324 | 29,947 | 23,651 | 20,059 | 32,651 | 12,327 | 12,592 | 60.7 | 62.8 |
| 25 | Arkansas | 40,698 | 45,201 | 47,237 | 60,379 | 52,517 | 11,819 | -7,862 | 29.0 | -13.0 |
| 26 | Alabama | 113,624 | 134,112 | 143,765 | 122,874 | 125,227 | 11,604 | 2,354 | 10.2 | 1.9 |
| 27 | Maine | 17,319 | 40,085 | 42,005 | 37,586 | 28,878 | 11,559 | -8,709 | 66.7 | -23.2 |
| 28 | Wyoming | 4,568 | 7,682 | 5,684 | 5,765 | 14,836 | 10,268 | 9,071 | 224.8 | 157.4 |
| 29 | Minnesota | 206,425 | 197,284 | 191,776 | 182,482 | 215,507 | 9,082 | 33,024 | 4.4 | 18.1 |
| 30 | West Virginia | 31,183 | 32,769 | 29,796 | 30,405 | 37,504 | 6,321 | 7,099 | 20.3 | 23.3 |
| 31 | Vermont | 8,574 | 10,699 | 11,412 | 10,702 | 12,779 | 4,205 | 2,077 | 49.1 | 19.4 |
| 32 | Kansas | 105,388 | 69,054 | 72,010 | 99,325 | 108,429 | 3,041 | 9,104 | 2.9 | 9.2 |
| 33 | Oklahoma | 48,190 | 44,433 | 36,802 | 41,474 | 48,787 | 597 | 7,313 | 1.2 | 17.6 |
| 34 | Montana | 3,377 | 3,207 | 2,963 | 2,039 | 3,396 | 19 | 1,357 | 0.6 | 66.5 |
| 35 | Alaska | 17,229 | 15,198 | 30,893 | 21,767 | 16,621 | -608 | -5,146 | -3.5 | -23.6 |
| 36 | Rhode Island | 11,158 | 12,311 | 19,318 | 11,300 | 10,172 | -986 | -1,128 | -8.8 | -10.0 |
| 37 | Hawaii | 2,679 | 6,153 | 2,135 | 54,750 | 1,548 | -1,131 | -53,201 | -42.2 | -97.2 |
| 38 | Delaware | 14,926 | 11,838 | 12,623 | 14,288 | 11,683 | -3,243 | -2,605 | -21.7 | -18.2 |
| 39 | Idaho | 28,935 | 31,293 | 19,562 | 21,335 | 24,145 | -4,790 | 2,810 | -16.6 | 13.2 |
| 40 | South Dakota | 11,090 | 5,930 | 8,275 | 3,682 | 3,474 | -7,616 | -208 | -68.7 | -5.6 |
| 41 | New Mexico | 14,278 | 4,407 | 10,046 | 5,680 | 6,498 | -7,780 | 818 | -54.5 | 14.4 |
| 42 | Mississippi | 32,900 | 123,591 | 17,454 | 22,184 | 22,477 | -10,423 | 293 | -31.7 | 1.3 |
| 43 | Massachusetts | 268,111 | 256,463 | 237,576 | 250,848 | 253,761 | -14,350 | 2,914 | -5.4 | 1.2 |
| 44 | Colorado | 135,237 | 133,864 | 118,584 | 117,466 | 112,719 | -22,518 | -4,747 | -16.7 | -4.0 |
| 45 | Missouri | 161,421 | 170,731 | 128,584 | 126,063 | 137,208 | -24,213 | 11,145 | -15.0 | 8.8 |
| 46 | Virginia | 198,979 | 147,202 | 122,575 | 160,919 | 149,524 | -49,454 | -11,395 | -24.9 | -7.1 |
| 47 | Florida | 389,524 | 350,031 | 339,908 | 284,902 | 318,714 | -70,810 | 33,812 | -18.2 | 11.9 |
| 48 | Georgia | 544,863 | 439,898 | 249,282 | 252,374 | 287,603 | -257,260 | 35,230 | -47.2 | 14.0 |
| 49 | California | 2,185,205 | 2,442,013 | 2,084,531 | 1,910,109 | 1,899,408 | -285,797 | -10,702 | -13.1 | -0.6 |
| 50 | New York | 705,965 | 583,400 | 403,112 | 365,497 | 392,417 | -313,548 | 26,919 | -44.4 | 7.4 |
| District of Columbia | | 8,119 | 28,707 | 8,014 | 17,122 | 5,302 | -2,817 | -11,821 | -34.7 | -69.0 |
| Puerto Rico | | 76,179 | 140,153 | 110,498 | 142,903 | 92,599 | 16,420 | -50,304 | 21.6 | -35.2 |
| Virgin Islands | | 226 | 82 | 109 | 0 | 193 | -32 | 193 | -14.4 | . |
| Unallocated | | 1,021,683 | 913,983 | 551,740 | 503,043 | 519,871 | -501,812 | 16,828 | -49.1 | 3.3 |
| UNITED STATES | | 11,810,729 | 12,459,740 | 10,944,827 | 13,083,949 | 13,103,840 | 1,293,111 | 19,891 | 10.9 | 0.2 |

Source: U.S. Census Bureau, Origin of Movement Series.

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.



**State Merchandise Export Totals To Australia, 1999–2003,
Ranked By 1999–2003 Percentage Change**

(Thousands of Dollars)

| Rank | State | 1999 | 2000 | 2001 | 2002 | 2003 | \$ Change 1999–2003 | \$ Change 2002–2003 | % Change 1999–2003 | % Change 2002–2003 |
|------|-----------------------|------------|------------|------------|------------|------------|------------------------|------------------------|-----------------------|-----------------------|
| 1 | Nevada | 14,265 | 43,915 | 38,665 | 49,529 | 52,277 | 38,013 | 2,749 | 266.5 | 5.5 |
| 2 | Washington | 601,939 | 510,984 | 575,735 | 2,627,030 | 1,966,879 | 1,364,940 | -660,151 | 226.8 | -25.1 |
| 3 | Wyoming | 4,568 | 7,682 | 5,684 | 5,765 | 14,836 | 10,268 | 9,071 | 224.8 | 157.4 |
| 4 | North Dakota | 18,627 | 24,264 | 25,125 | 46,489 | 47,047 | 28,420 | 558 | 152.6 | 1.2 |
| 5 | Kentucky | 158,637 | 168,547 | 218,400 | 187,657 | 393,532 | 234,896 | 205,876 | 148.1 | 109.7 |
| 6 | South Carolina | 97,134 | 103,638 | 150,477 | 171,711 | 228,264 | 131,129 | 56,553 | 135.0 | 32.9 |
| 7 | Connecticut | 81,125 | 99,202 | 210,145 | 207,315 | 140,152 | 59,027 | -67,163 | 72.8 | -32.4 |
| 8 | Nebraska | 36,865 | 38,333 | 41,699 | 50,779 | 62,034 | 25,169 | 11,256 | 68.3 | 22.2 |
| 9 | Maine | 17,319 | 40,085 | 42,005 | 37,586 | 28,878 | 11,559 | -8,709 | 66.7 | -23.2 |
| 10 | Pennsylvania | 262,736 | 327,050 | 254,443 | 291,160 | 430,196 | 167,460 | 139,036 | 63.7 | 47.8 |
| 11 | New Hampshire | 20,324 | 29,947 | 23,651 | 20,059 | 32,651 | 12,327 | 12,592 | 60.7 | 62.8 |
| 12 | Utah | 44,858 | 59,677 | 54,083 | 51,632 | 67,257 | 22,399 | 15,626 | 49.9 | 30.3 |
| 13 | Oregon | 172,169 | 184,807 | 160,376 | 220,231 | 257,178 | 85,009 | 36,947 | 49.4 | 16.8 |
| 14 | Louisiana | 133,437 | 150,259 | 151,608 | 164,179 | 199,201 | 65,765 | 35,022 | 49.3 | 21.3 |
| 15 | Vermont | 8,574 | 10,699 | 11,412 | 10,702 | 12,779 | 4,205 | 2,077 | 49.1 | 19.4 |
| 16 | Maryland | 81,937 | 113,292 | 122,082 | 94,920 | 110,729 | 28,792 | 15,809 | 35.1 | 16.7 |
| 17 | Arkansas | 40,698 | 45,201 | 47,237 | 60,379 | 52,517 | 11,819 | -7,862 | 29.0 | -13.0 |
| 18 | New Jersey | 241,629 | 505,952 | 272,025 | 274,339 | 306,812 | 65,184 | 32,473 | 27.0 | 11.8 |
| 19 | West Virginia | 31,183 | 32,769 | 29,796 | 30,405 | 37,504 | 6,321 | 7,099 | 20.3 | 23.3 |
| 20 | Ohio | 323,439 | 354,893 | 349,412 | 338,964 | 388,929 | 65,490 | 49,965 | 20.2 | 14.7 |
| 21 | Arizona | 131,835 | 150,826 | 124,158 | 195,437 | 158,380 | 26,545 | -37,057 | 20.1 | -19.0 |
| 22 | Iowa | 120,244 | 115,313 | 114,926 | 115,330 | 144,110 | 23,866 | 28,780 | 19.8 | 25.0 |
| 23 | Indiana | 203,349 | 262,765 | 235,429 | 227,750 | 238,900 | 35,551 | 11,149 | 17.5 | 4.9 |
| 24 | Michigan | 453,389 | 582,564 | 437,255 | 552,883 | 524,481 | 71,092 | -28,402 | 15.7 | -5.1 |
| 25 | North Carolina | 234,461 | 247,041 | 222,539 | 215,904 | 262,362 | 27,900 | 46,458 | 11.9 | 21.5 |
| 26 | Illinois | 827,155 | 804,643 | 933,857 | 909,728 | 924,660 | 97,505 | 14,933 | 11.8 | 1.6 |
| 27 | Tennessee | 203,503 | 174,098 | 189,033 | 223,456 | 224,842 | 21,339 | 1,386 | 10.5 | 0.6 |
| 28 | Alabama | 113,624 | 134,112 | 143,765 | 122,874 | 125,227 | 11,604 | 2,354 | 10.2 | 1.9 |
| 29 | Wisconsin | 254,386 | 207,506 | 241,564 | 255,158 | 279,937 | 25,550 | 24,779 | 10.0 | 9.7 |
| 30 | Texas | 685,236 | 798,451 | 739,870 | 713,046 | 749,232 | 63,996 | 36,186 | 9.3 | 5.1 |
| 31 | Minnesota | 206,425 | 197,284 | 191,776 | 182,482 | 215,507 | 9,082 | 33,024 | 4.4 | 18.1 |
| 32 | Kansas | 105,388 | 69,054 | 72,010 | 99,325 | 108,429 | 3,041 | 9,104 | 2.9 | 9.2 |
| 33 | Oklahoma | 48,190 | 44,433 | 36,802 | 41,474 | 48,787 | 597 | 7,313 | 1.2 | 17.6 |
| 34 | Montana | 3,377 | 3,207 | 2,963 | 2,039 | 3,396 | 19 | 1,357 | 0.6 | 66.5 |
| 35 | Alaska | 17,229 | 15,198 | 30,893 | 21,767 | 16,621 | -608 | -5,146 | -3.5 | -23.6 |
| 36 | Massachusetts | 268,111 | 256,463 | 237,576 | 250,848 | 253,761 | -14,350 | 2,914 | -5.4 | 1.2 |
| 37 | Rhode Island | 11,158 | 12,311 | 19,318 | 11,300 | 10,172 | -986 | -1,128 | -8.8 | -10.0 |
| 38 | California | 2,185,205 | 2,442,013 | 2,084,531 | 1,910,109 | 1,899,408 | -285,797 | -10,702 | -13.1 | -0.6 |
| 39 | Missouri | 161,421 | 170,731 | 128,584 | 126,063 | 137,208 | -24,213 | 11,145 | -15.0 | 8.8 |
| 40 | Idaho | 28,935 | 31,293 | 19,562 | 21,335 | 24,145 | -4,790 | 2,810 | -16.6 | 13.2 |
| 41 | Colorado | 135,237 | 133,864 | 118,584 | 117,466 | 112,719 | -22,518 | -4,747 | -16.7 | -4.0 |
| 42 | Florida | 389,524 | 350,031 | 339,908 | 284,902 | 318,714 | -70,810 | 33,812 | -18.2 | 11.9 |
| 43 | Delaware | 14,926 | 11,838 | 12,623 | 14,288 | 11,683 | -3,243 | -2,605 | -21.7 | -18.2 |
| 44 | Virginia | 198,979 | 147,202 | 122,575 | 160,919 | 149,524 | -49,454 | -11,395 | -24.9 | -7.1 |
| 45 | Mississippi | 32,900 | 123,591 | 17,454 | 22,184 | 22,477 | -10,423 | 293 | -31.7 | 1.3 |
| 46 | Hawaii | 2,679 | 6,153 | 2,135 | 54,750 | 1,548 | -1,131 | -53,201 | -42.2 | -97.2 |
| 47 | New York | 705,965 | 583,400 | 403,112 | 365,497 | 392,417 | -313,548 | 26,919 | -44.4 | 7.4 |
| 48 | Georgia | 544,863 | 439,898 | 249,282 | 252,374 | 287,603 | -257,260 | 35,230 | -47.2 | 14.0 |
| 49 | New Mexico | 14,278 | 4,407 | 10,046 | 5,680 | 6,498 | -7,780 | 818 | -54.5 | 14.4 |
| 50 | South Dakota | 11,090 | 5,930 | 8,275 | 3,682 | 3,474 | -7,616 | -208 | -68.7 | -5.6 |
| | District of Columbia. | 8,119 | 28,707 | 8,014 | 17,122 | 5,302 | -2,817 | -11,821 | -34.7 | -69.0 |
| | Puerto Rico | 76,179 | 140,153 | 110,498 | 142,903 | 92,599 | 16,420 | -50,304 | 21.6 | -35.2 |
| | Virgin Islands | 226 | 82 | 109 | 0 | 193 | -32 | 193 | -14.4 | . |
| | Unallocated | 1,021,683 | 913,983 | 551,740 | 503,043 | 519,871 | -501,812 | 16,828 | -49.1 | 3.3 |
| | UNITED STATES | 11,810,729 | 12,459,740 | 10,944,827 | 13,083,949 | 13,103,840 | 1,293,111 | 19,891 | 10.9 | 0.2 |

Source: U.S. Census Bureau, Origin of Movement Series.

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.



June

2004

U.S. Exports to Australia - 7

**State Merchandise Export Totals To Australia, 1999–2003,
Ranked By 2002–2003 Dollar Change**

(Thousands of Dollars)

| Rank | State | 1999 | 2000 | 2001 | 2002 | 2003 | \$ Change 1999–2003 | \$ Change 2002–2003 | % Change 1999–2003 | % Change 2002–2003 |
|------|----------------------|------------|------------|------------|------------|------------|------------------------|------------------------|-----------------------|-----------------------|
| 1 | Kentucky | 158,637 | 168,547 | 218,400 | 187,657 | 393,532 | 234,896 | 205,876 | 148.1 | 109.7 |
| 2 | Pennsylvania | 262,736 | 327,050 | 254,443 | 291,160 | 430,196 | 167,460 | 139,036 | 63.7 | 47.8 |
| 3 | South Carolina | 97,134 | 103,638 | 150,477 | 171,711 | 228,264 | 131,129 | 56,553 | 135.0 | 32.9 |
| 4 | Ohio | 323,439 | 354,893 | 349,412 | 338,964 | 388,929 | 65,490 | 49,965 | 20.2 | 14.7 |
| 5 | North Carolina | 234,461 | 247,041 | 222,539 | 215,904 | 262,362 | 27,900 | 46,458 | 11.9 | 21.5 |
| 6 | Oregon | 172,169 | 184,807 | 160,376 | 220,231 | 257,178 | 85,009 | 36,947 | 49.4 | 16.8 |
| 7 | Texas | 685,236 | 798,451 | 739,870 | 713,046 | 749,232 | 63,996 | 36,186 | 9.3 | 5.1 |
| 8 | Georgia | 544,863 | 439,898 | 249,282 | 252,374 | 287,603 | -257,260 | 35,230 | -47.2 | 14.0 |
| 9 | Louisiana | 133,437 | 150,259 | 151,608 | 164,179 | 199,201 | 65,765 | 35,022 | 49.3 | 21.3 |
| 10 | Florida | 389,524 | 350,031 | 339,908 | 284,902 | 318,714 | -70,810 | 33,812 | -18.2 | 11.9 |
| 11 | Minnesota | 206,425 | 197,284 | 191,776 | 182,482 | 215,507 | 9,082 | 33,024 | 4.4 | 18.1 |
| 12 | New Jersey | 241,629 | 505,952 | 272,025 | 274,339 | 306,812 | 65,184 | 32,473 | 27.0 | 11.8 |
| 13 | Iowa | 120,244 | 115,313 | 114,926 | 115,330 | 144,110 | 23,866 | 28,780 | 19.8 | 25.0 |
| 14 | New York | 705,965 | 583,400 | 403,112 | 365,497 | 392,417 | -313,548 | 26,919 | -44.4 | 7.4 |
| 15 | Wisconsin | 254,386 | 207,506 | 241,564 | 255,158 | 279,937 | 25,550 | 24,779 | 10.0 | 9.7 |
| 16 | Maryland | 81,937 | 113,292 | 122,082 | 94,920 | 110,729 | 28,792 | 15,809 | 35.1 | 16.7 |
| 17 | Utah | 44,858 | 59,677 | 54,083 | 51,632 | 67,257 | 22,399 | 15,626 | 49.9 | 30.3 |
| 18 | Illinois | 827,155 | 804,643 | 933,857 | 909,728 | 924,660 | 97,505 | 14,933 | 11.8 | 1.6 |
| 19 | New Hampshire | 20,324 | 29,947 | 23,651 | 20,059 | 32,651 | 12,327 | 12,592 | 60.7 | 62.8 |
| 20 | Nebraska | 36,865 | 38,333 | 41,699 | 50,779 | 62,034 | 25,169 | 11,256 | 68.3 | 22.2 |
| 21 | Indiana | 203,349 | 262,765 | 235,429 | 227,750 | 238,900 | 35,551 | 11,149 | 17.5 | 4.9 |
| 22 | Missouri | 161,421 | 170,731 | 128,584 | 126,063 | 137,208 | -24,213 | 11,145 | -15.0 | 8.8 |
| 23 | Kansas | 105,388 | 69,054 | 72,010 | 99,325 | 108,429 | 3,041 | 9,104 | 2.9 | 9.2 |
| 24 | Wyoming | 4,568 | 7,682 | 5,684 | 5,765 | 14,836 | 10,268 | 9,071 | 224.8 | 157.4 |
| 25 | Oklahoma | 48,190 | 44,433 | 36,802 | 41,474 | 48,787 | 597 | 7,313 | 1.2 | 17.6 |
| 26 | West Virginia | 31,183 | 32,769 | 29,796 | 30,405 | 37,504 | 6,321 | 7,099 | 20.3 | 23.3 |
| 27 | Massachusetts | 268,111 | 256,463 | 237,576 | 250,848 | 253,761 | -14,350 | 2,914 | -5.4 | 1.2 |
| 28 | Idaho | 28,935 | 31,293 | 19,562 | 21,335 | 24,145 | -4,790 | 2,810 | -16.6 | 13.2 |
| 29 | Nevada | 14,265 | 43,915 | 38,665 | 49,529 | 52,277 | 38,013 | 2,749 | 266.5 | 5.5 |
| 30 | Alabama | 113,624 | 134,112 | 143,765 | 122,874 | 125,227 | 11,604 | 2,354 | 10.2 | 1.9 |
| 31 | Vermont | 8,574 | 10,699 | 11,412 | 10,702 | 12,779 | 4,205 | 2,077 | 49.1 | 19.4 |
| 32 | Tennessee | 203,503 | 174,098 | 189,033 | 223,456 | 224,842 | 21,339 | 1,386 | 10.5 | 0.6 |
| 33 | Montana | 3,377 | 3,207 | 2,963 | 2,039 | 3,396 | 19 | 1,357 | 0.6 | 66.5 |
| 34 | New Mexico | 14,278 | 4,407 | 10,046 | 5,680 | 6,498 | -7,780 | 818 | -54.5 | 14.4 |
| 35 | North Dakota | 18,627 | 24,264 | 25,125 | 46,489 | 47,047 | 28,420 | 558 | 152.6 | 1.2 |
| 36 | Mississippi | 32,900 | 123,591 | 17,454 | 22,184 | 22,477 | -10,423 | 293 | -31.7 | 1.3 |
| 37 | South Dakota | 11,090 | 5,930 | 8,275 | 3,682 | 3,474 | -7,616 | -208 | -68.7 | -5.6 |
| 38 | Rhode Island | 11,158 | 12,311 | 19,318 | 11,300 | 10,172 | -986 | -1,128 | -8.8 | -10.0 |
| 39 | Delaware | 14,926 | 11,838 | 12,623 | 14,288 | 11,683 | -3,243 | -2,605 | -21.7 | -18.2 |
| 40 | Colorado | 135,237 | 133,864 | 118,584 | 117,466 | 112,719 | -22,518 | -4,747 | -16.7 | -4.0 |
| 41 | Alaska | 17,229 | 15,198 | 30,893 | 21,767 | 16,621 | -608 | -5,146 | -3.5 | -23.6 |
| 42 | Arkansas | 40,698 | 45,201 | 47,237 | 60,379 | 52,517 | 11,819 | -7,862 | 29.0 | -13.0 |
| 43 | Maine | 17,319 | 40,085 | 42,005 | 37,586 | 28,878 | 11,559 | -8,709 | 66.7 | -23.2 |
| 44 | California | 2,185,205 | 2,442,013 | 2,084,531 | 1,910,109 | 1,899,408 | -285,797 | -10,702 | -13.1 | -0.6 |
| 45 | Virginia | 198,979 | 147,202 | 122,575 | 160,919 | 149,524 | -49,454 | -11,395 | -24.9 | -7.1 |
| 46 | Michigan | 453,389 | 582,564 | 437,255 | 552,883 | 524,481 | 71,092 | -28,402 | 15.7 | -5.1 |
| 47 | Arizona | 131,835 | 150,826 | 124,158 | 195,437 | 158,380 | 26,545 | -37,057 | 20.1 | -19.0 |
| 48 | Hawaii | 2,679 | 6,153 | 2,135 | 54,750 | 1,548 | -1,131 | -53,201 | -42.2 | -97.2 |
| 49 | Connecticut | 81,125 | 99,202 | 210,145 | 207,315 | 140,152 | 59,027 | -67,163 | 72.8 | -32.4 |
| 50 | Washington | 601,939 | 510,984 | 575,735 | 2,627,030 | 1,966,879 | 1,364,940 | -660,151 | 226.8 | -25.1 |
| | District of Columbia | 8,119 | 28,707 | 8,014 | 17,122 | 5,302 | -2,817 | -11,821 | -34.7 | -69.0 |
| | Puerto Rico | 76,179 | 140,153 | 110,498 | 142,903 | 92,599 | 16,420 | -50,304 | 21.6 | -35.2 |
| | Virgin Islands | 226 | 82 | 109 | 0 | 193 | -32 | 193 | -14.4 | . |
| | Unallocated | 1,021,683 | 913,983 | 551,740 | 503,043 | 519,871 | -501,812 | 16,828 | -49.1 | 3.3 |
| | UNITED STATES | 11,810,729 | 12,459,740 | 10,944,827 | 13,083,949 | 13,103,840 | 1,293,111 | 19,891 | 10.9 | 0.2 |

Source: U.S. Census Bureau, Origin of Movement Series.

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.



**State Merchandise Export Totals To Australia, 1999–2003,
Ranked By 2002–2003 Percentage Change**

(Thousands of Dollars)

| Rank | State | 1999 | 2000 | 2001 | 2002 | 2003 | \$ Change 1999–2003 | \$ Change 2002–2003 | % Change 1999–2003 | % Change 2002–2003 |
|----------------------|----------------|------------|------------|------------|------------|------------|------------------------|------------------------|-----------------------|-----------------------|
| 1 | Wyoming | 4,568 | 7,682 | 5,684 | 5,765 | 14,836 | 10,268 | 9,071 | 224.8 | 157.4 |
| 2 | Kentucky | 158,637 | 168,547 | 218,400 | 187,657 | 393,532 | 234,896 | 205,876 | 148.1 | 109.7 |
| 3 | Montana | 3,377 | 3,207 | 2,963 | 2,039 | 3,396 | 19 | 1,357 | 0.6 | 66.5 |
| 4 | New Hampshire | 20,324 | 29,947 | 23,651 | 20,059 | 32,651 | 12,327 | 12,592 | 60.7 | 62.8 |
| 5 | Pennsylvania | 262,736 | 327,050 | 254,443 | 291,160 | 430,196 | 167,460 | 139,036 | 63.7 | 47.8 |
| 6 | South Carolina | 97,134 | 103,638 | 150,477 | 171,711 | 228,264 | 131,129 | 56,553 | 135.0 | 32.9 |
| 7 | Utah | 44,858 | 59,677 | 54,083 | 51,632 | 67,257 | 22,399 | 15,626 | 49.9 | 30.3 |
| 8 | Iowa | 120,244 | 115,313 | 114,926 | 115,330 | 144,110 | 23,866 | 28,780 | 19.8 | 25.0 |
| 9 | West Virginia | 31,183 | 32,769 | 29,796 | 30,405 | 37,504 | 6,321 | 7,099 | 20.3 | 23.3 |
| 10 | Nebraska | 36,865 | 38,333 | 41,699 | 50,779 | 62,034 | 25,169 | 11,256 | 68.3 | 22.2 |
| 11 | North Carolina | 234,461 | 247,041 | 222,539 | 215,904 | 262,362 | 27,900 | 46,458 | 11.9 | 21.5 |
| 12 | Louisiana | 133,437 | 150,259 | 151,608 | 164,179 | 199,201 | 65,765 | 35,022 | 49.3 | 21.3 |
| 13 | Vermont | 8,574 | 10,699 | 11,412 | 10,702 | 12,779 | 4,205 | 2,077 | 49.1 | 19.4 |
| 14 | Minnesota | 206,425 | 197,284 | 191,776 | 182,482 | 215,507 | 9,082 | 33,024 | 4.4 | 18.1 |
| 15 | Oklahoma | 48,190 | 44,433 | 36,802 | 41,474 | 48,787 | 597 | 7,313 | 1.2 | 17.6 |
| 16 | Oregon | 172,169 | 184,807 | 160,376 | 220,231 | 257,178 | 85,009 | 36,947 | 49.4 | 16.8 |
| 17 | Maryland | 81,937 | 113,292 | 122,082 | 94,920 | 110,729 | 28,792 | 15,809 | 35.1 | 16.7 |
| 18 | Ohio | 323,439 | 354,893 | 349,412 | 338,964 | 388,929 | 65,490 | 49,965 | 20.2 | 14.7 |
| 19 | New Mexico | 14,278 | 4,407 | 10,046 | 5,680 | 6,498 | -7,780 | 818 | -54.5 | 14.4 |
| 20 | Georgia | 544,863 | 439,898 | 249,282 | 252,374 | 287,603 | -257,260 | 35,230 | -47.2 | 14.0 |
| 21 | Idaho | 28,935 | 31,293 | 19,562 | 21,335 | 24,145 | -4,790 | 2,810 | -16.6 | 13.2 |
| 22 | Florida | 389,524 | 350,031 | 339,908 | 284,902 | 318,714 | -70,810 | 33,812 | -18.2 | 11.9 |
| 23 | New Jersey | 241,629 | 505,952 | 272,025 | 274,339 | 306,812 | 65,184 | 32,473 | 27.0 | 11.8 |
| 24 | Wisconsin | 254,386 | 207,506 | 241,564 | 255,158 | 279,937 | 25,550 | 24,779 | 10.0 | 9.7 |
| 25 | Kansas | 105,388 | 69,054 | 72,010 | 99,325 | 108,429 | 3,041 | 9,104 | 2.9 | 9.2 |
| 26 | Missouri | 161,421 | 170,731 | 128,584 | 126,063 | 137,208 | -24,213 | 11,145 | -15.0 | 8.8 |
| 27 | New York | 705,965 | 583,400 | 403,112 | 365,497 | 392,417 | -313,548 | 26,919 | -44.4 | 7.4 |
| 28 | Nevada | 14,265 | 43,915 | 38,665 | 49,529 | 52,277 | 38,013 | 2,749 | 266.5 | 5.5 |
| 29 | Texas | 685,236 | 798,451 | 739,870 | 713,046 | 749,232 | 63,996 | 36,186 | 9.3 | 5.1 |
| 30 | Indiana | 203,349 | 262,765 | 235,429 | 227,750 | 238,900 | 35,551 | 11,149 | 17.5 | 4.9 |
| 31 | Alabama | 113,624 | 134,112 | 143,765 | 122,874 | 125,227 | 11,604 | 2,354 | 10.2 | 1.9 |
| 32 | Illinois | 827,155 | 804,643 | 933,857 | 909,728 | 924,660 | 97,505 | 14,933 | 11.8 | 1.6 |
| 33 | Mississippi | 32,900 | 123,591 | 17,454 | 22,184 | 22,477 | -10,423 | 293 | -31.7 | 1.3 |
| 34 | North Dakota | 18,627 | 24,264 | 25,125 | 46,489 | 47,047 | 28,420 | 558 | 152.6 | 1.2 |
| 35 | Massachusetts | 268,111 | 256,463 | 237,576 | 250,848 | 253,761 | -14,350 | 2,914 | -5.4 | 1.2 |
| 36 | Tennessee | 203,503 | 174,098 | 189,033 | 223,456 | 224,842 | 21,339 | 1,386 | 10.5 | 0.6 |
| 37 | California | 2,185,205 | 2,442,013 | 2,084,531 | 1,910,109 | 1,899,408 | -285,797 | -10,702 | -13.1 | -0.6 |
| 38 | Colorado | 135,237 | 133,864 | 118,584 | 117,466 | 112,719 | -22,518 | -4,747 | -16.7 | -4.0 |
| 39 | Michigan | 453,389 | 582,564 | 437,255 | 552,883 | 524,481 | 71,092 | -28,402 | 15.7 | -5.1 |
| 40 | South Dakota | 11,090 | 5,930 | 8,275 | 3,682 | 3,474 | -7,616 | -208 | -68.7 | -5.6 |
| 41 | Virginia | 198,979 | 147,202 | 122,575 | 160,919 | 149,524 | -49,454 | -11,395 | -24.9 | -7.1 |
| 42 | Rhode Island | 11,158 | 12,311 | 19,318 | 11,300 | 10,172 | -986 | -1,128 | -8.8 | -10.0 |
| 43 | Arkansas | 40,698 | 45,201 | 47,237 | 60,379 | 52,517 | 11,819 | -7,862 | 29.0 | -13.0 |
| 44 | Delaware | 14,926 | 11,838 | 12,623 | 14,288 | 11,683 | -3,243 | -2,605 | -21.7 | -18.2 |
| 45 | Arizona | 131,835 | 150,826 | 124,158 | 195,437 | 158,380 | 26,545 | -37,057 | 20.1 | -19.0 |
| 46 | Maine | 17,319 | 40,085 | 42,005 | 37,586 | 28,878 | 11,559 | -8,709 | 66.7 | -23.2 |
| 47 | Alaska | 17,229 | 15,198 | 30,893 | 21,767 | 16,621 | -608 | -5,146 | -3.5 | -23.6 |
| 48 | Washington | 601,939 | 510,984 | 575,735 | 2,627,030 | 1,966,879 | 1,364,940 | -660,151 | 226.8 | -25.1 |
| 49 | Connecticut | 81,125 | 99,202 | 210,145 | 207,315 | 140,152 | 59,027 | -67,163 | 72.8 | -32.4 |
| 50 | Hawaii | 2,679 | 6,153 | 2,135 | 54,750 | 1,548 | -1,131 | -53,201 | -42.2 | -97.2 |
| District of Columbia | | 8,119 | 28,707 | 8,014 | 17,122 | 5,302 | -2,817 | -11,821 | -34.7 | -69.0 |
| Puerto Rico | | 76,179 | 140,153 | 110,498 | 142,903 | 92,599 | 16,420 | -50,304 | 21.6 | -35.2 |
| Virgin Islands | | 226 | 82 | 109 | 0 | 193 | -32 | 193 | -14.4 | . |
| Unallocated | | 1,021,683 | 913,983 | 551,740 | 503,043 | 519,871 | -501,812 | 16,828 | -49.1 | 3.3 |
| UNITED STATES | | 11,810,729 | 12,459,740 | 10,944,827 | 13,083,949 | 13,103,840 | 1,293,111 | 19,891 | 10.9 | 0.2 |

Source: U.S. Census Bureau, Origin of Movement Series.

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