# APPENDIX I-1 FORM HUD 11701 - APPLICATION FOR APPROVAL-FHA LENDER AND/OR GINNIE MAE MORTGAGE-BACKED SECURITIES ISSUER

Applicability:	Ginnie Mae I MBS Program and Ginnie Mae II MBS Program.
Purpose:	To provide a form for use by an applicant in summarizing the applicant's business background and experience in the mortgage banking industry.
Prepared by:	Applicant.
Prepared in:	Duplicate (triplicate, if the applicant is applying for both FHA and Ginnie Mae approval).
Distribution:	Applicant retains one copy and forwards original(s) to FHA and/or Ginnie Mae, together with the application fee(s) and the required forms and other supplemental information set forth in the form HUD 11701.
Completion Instructions:	The circled numbers on the illustrated form correspond with the numbers listed below.
1.	Full legal name of applicant (if the applicant is "doing business as," include trade name).
2.	Phone number, fax number and e-mail for organization.
3.	Geographic address of home office (must be physical address).
4.	Mailing address.
5.	Name of contact person and phone number for application.
6.	Fax number and e-mail for contact person.
7.	Date (year and month) applicant was incorporated.
8.	State in which applicant was incorporated.
9.	Check appropriate box(es) indicating program(s) for which approval is requested.
10.	Check whether applicant is a minority-owned and/or woman-owned firm (optional).
11.	Check organization type.
12.	Federal Tax Identification Number of applicant.
13.	Date applicant's fiscal year ends.

- 14. Provide (on a separate sheet) the names, social security numbers, and titles of all corporate officers and all stockholders owning 25% or more of the applicant's stock. The percentage share of ownership must also be given. The applicant must also designate which individual is in charge of the day-to-day operations of the firm.
- 15. Check appropriate box (yes or no) in questions one through seven. If a "no" answer is applicable, then a detailed explanation must be attached on a separate sheet.
- 16. Section C: Complete as applicable.
- 17. Insert FHA mortgagee number (if applicable).
- 18. Fannie Mae seller/servicer number(s).
- 19. Freddie Mac seller/servicer number(s).
- 20. Total dollar amount of mortgage servicing portfolio (irrespective of ownership). Total dollar amount of mortgage servicing portfolio being subserviced by other entity(s).
- 21. A description of any restrictions on the applicant's activities that have been imposed by Fannie Mae and/or Freddie Mac. Also include a copy of applicant's annual eligibility certification report, and the most recent compliance report from Fannie Mae and/or Freddie Mac.
- 22. Applicants for Ginnie Mae's multifamily program approval: Provide eligibility certification of multifamily approval by Fannie Mae and/or Freddie Mac.
- 23. Applicants for Ginnie Mae's multifamily program approval who are not approved for Fannie Mae and/or Freddie Mac's multifamily program: Provide two resumes showing the relevant experience in multifamily originating and servicing.
- 24. FHA mortgagee number (if applicable).
- 25. Provide a brief description of applicant's history. Also include operating and business plans.
- 26. On a separate sheet, break down applicant's mortgage loan operations (segregated by loan type, i.e., conventional, FHA, VA, RD, § 184) over the last three years, and by program type, i.e., single-family, multifamily, manufactured housing, property improvement, etc.
- 27. On a separate sheet, list investors, number of loans and dollar amount for whom the applicant services mortgages. Subservicing is to be broken out using the same format.
- 28. On a separate sheet, list investors to whom the applicant sells mortgages.
- 29. On separate sheets, include at least four resumes, which at a minimum must include three officers and one additional full time employee of the applicant. The resumes must show the employee's name, social security number, date of birth, and relevant experience pertaining to the mortgage banking industry over the past 10 years. The resume must also indicate the name of the employer(s), date(s) worked, title(s), supervisor(s), and a

brief description of duties, responsibilities, and accomplishments for each job. Each resume must also include an original signature and date.

- 30. Check box if appropriate.
- 31. Name of applicant.
- 32. Date application is prepared.
- 33. Signature and typed name of authorized official.
- 34. Title of authorized official submitting application.

Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

The information requested on this form is required by 24 CFR Part 202 and Sec. 306(g) of the National Housing Act or by HUD Handbooks 4060.1 and 5500.3. The information collected assists FHA and Ginnie Mae in determining which lenders should be approved to participate in the FHA single and multifamily insurance programs and/or the Ginnie Mae Mortgage-Backed Securities Program. It is used to help FHA minimize its risk in insuring single-family and multifamily mortgages and Ginnie Mae to minimize its risk. Applicants are not required to respond to this collection of information unless a current OMB approval number is displayed on the form.

**Privacy Act Statement**. Names and Social Security Numbers are requested in order for the Department to obtain positive identification of the applicant's officers, directors, stockholders and employees who have authority to obligate the applicant. The information requested will be used solely to determine the eligibility of the individuals to participate in the Department's mortgage insurance programs. The Department is authorized to request this information by Executive Order 9397 and it will not be disclosed outside the Department without prior consent except as required or permitted by law. The Social Security Numbers are provided to HUD on a voluntary basis. Failure to provide this information could cause delay in processing of the applications.

#### Instructions for Completing Form HUD-11701

Applicants seeking qualification as a FHA-approved lender/mortgagee or loan correspondent under the Title I and/or Title II programs and/or as an approved issuer with the Government National Mortgage Association ("Ginnie Mae"), must complete the appropriate sections of this form.

Qualified applicants may obtain one of the following three types of approval:

#### 1. FHA Approval Only

Applicants seeking only FHA approval must complete Sections A, B, and C of this form and provide the supplemental information requested. The application fee is nonrefundable and is \$1,000 for Title1, Title II, or for both; there is no additional fee if the applicant is already approved for one program. The application and fee must be sent to the appropriate address shown below.

#### 2. Ginnie Mae Approval Only

Applicants seeking only Ginnie Mae approval must complete Sections A, B, D or E, and F of this form and provide the supplemental information requested. A nonrefundable application fee of \$250, made payable to Ginnie Mae via wire transfer only, is required at the time of application. The fee is to be wired directly to Ginnie Mae's Office of Finance while the application package itself must be sent to the appropriate address shown below.

#### 3. FHA and Ginnie Mae Approval

Applicants seeking both FHA and Ginnie Mae approval must complete Sections A, B, C, D or E, and F of this form and provide the supplemental information requested. Separate fees are to be paid for each program as specified above. The application and fee must be sent to both FHA and Ginnie Mae at the appropriate addresses shown below.

#### 4. Conversion of FHA Status

An applicant already approved for Title I or Title II and wishing to convert its status must complete Section A and each changed item in Section C. If there are no changes regarding officers or owners, item 11 in Section A may be omitted. The applicant must submit the application together with the supplemental information to the appropriate address shown below. The nonrefundable conversion fee is \$300 for Title I, Title II, or Title I and Title II at the same time and must be sent to the appropriate address shown below.

#### Addresses for Submission of Application and Fee:

Applications for FHA approval only, sent by U.S. Mail:

U.S. Department of Housing and Urban Development Lender Approval & Recertification Division Rm B133 / P3214 451 7<sup>th</sup> Street, SW Washington, D.C. 20410-8888

Applications for FHA approval only, sent by delivery service:

U.S. Department of Housing and Urban Development Lender Approval & Recertification Division Suite 3214 490 L'Enfant Plaza East, SW Washington, D.C. 20024-2118

Applications for Ginnie Mae approval only, sent by U.S. Mail: Government National Mortgage Association 451 7<sup>th</sup> Street, SW Washington, D.C. 20410-9000

Previous editions are obsolete. Replaces HUD-92001, 92001-D and LD Fee for FHA Title I approval or conversion:

U.S. Department of Housing and Urban Development P. O. Box 198608 Atlanta, GA 30384

Fee for FHA Title II approval or conversion, or fee for FHA Title I and Title II approval or conversion:

U.S. Department of Housing and Urban Development P. O. Box 198619 Atlanta, GA 30384

Supplemental Information required to be submitted with form HUD-11701, for verifying that an applicant meets FHA Title I and/or Title II requirements for depending on the type of institutio determine what additional informati what classification type the inst Supervised Lender, Non-Supe Correspondent, Investing Lend Institution). The criteria used in de classification are the same for approvals. Title I lender status is co 4700.2. Title II lender status is con 4060.1. After determining its classi information listed under the appro Check the appropriate boxes to in documents have been included with

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<ul> <li>Iender approval, varies</li> <li>on making application. To</li> <li>titon is required, determine</li> <li>stitution falls under (i.e.,</li> <li>vervised Lender, Loan</li> <li>ider, or Governmental</li> <li>determining an institution's</li> <li>both Title I and Title II</li> <li>covered in HUD Handbook</li> <li>overed in HUD Handbook</li> <li>sification type, provide the</li> <li>opriate classification type.</li> <li>indicate that the required</li> <li>the application package.</li> </ul>		Non-supervised Lender	Supervised Loan Correspondent	Non-supervised Loan Correspondent	Investing Lender	Governmental Institution	Conversion to Full Lender	Conversion to Loan Correspondent	Supervised Mortgagee	Non-supervised Mortgagee	Supervised Loan Correspondent	Non-supervised Loan Correspondent	Investing Mortgagee	Governmental Institution	Conversion to Full Lender	Conversion to Loan Correspondent
1. Sponsor Cover Letter																
2. Wire Transfer Fee Confirmation																
3. Application Form																
4. Credit Reports																
5. Resumes																
6. Financial Statements																
7. Licenses																
8. State DBA Approval (if using)																
9. Facilities Evidence																
10a. Fidelity Bond																
10b. E & O Insurance																
11. Quality Control Plan																
12. Funding Program																
13. Sanctions Letter																

FHA Title I

### Supplemental Information to be Submitted to Obtain Ginnie Mae Approval

Supplemental information required to be submitted with form HUD-11701 for verifying that an applicant meets Ginnie Mae requirements for issuer approval. For additional information on the Ginnie Mae I and II programs see Handbook 5500.3. All applicants will be approved to issue Ginnie Mae I and II single-family securities; however, in order to securitize Ginnie Mae II pools or loan packages, applicants must Ginnie Mae also execute form HUD-11709, Master Agreement for Servicer's Principal and Interest Custodial Account, and form HUD-11709, Master Agreement for Servicer's Principal and Interest Custodial Account, and form HUD-11709-A, ACH Debit Authorization.

Check the appropriate box to indicate that each required document has been included with the application package.
1. Evidence of Wire Transfer to Ginnie Mae for Nonrefundable application fee (\$250)
2. HUD Form 11702
3. Certificate of Insurance – Fidelity Bond reflecting adequate coverage and proper Ginnie Mae loss payee endorsement
4. Certificate of Insurance - Errors and Omissions reflecting adequate coverage and proper Ginnie Mae loss payee endorsement
5. Evidence of Quality Control Plan for underwriting, origination, and servicing of mortgage loans and secondary marketing. Provide a copy of quality control findings for the past six months and management's response to those findings.
6. Audited Financial Statements for latest three years (2 copies)
7. Most recent interim financial statement (balance sheet and income statement) signed by an officer as true and correct
8. Dollar value of loans to officers/directors/affiliates as of most recent financial audit
9. Dollar value of pledged assets as of the most recent financial audit
10. List of affiliated issuer(s) participating in the Ginnie Mae program, along with their four-digit Ginnie Mae issuer identification number(s
11. List name(s), address(es), telephone number(s), and contact person(s) for mortgage insurance companies, warehouse lenders, and investors for whom the applicant is currently doing business
12. HUD Form 11709
13. HUD Form 11709-A
Previous editions are obsolete

Ginnie Mae

FHA Title II

U.S. Department of Housing and Urban Development Federal Housing Administration and Government National Mortgage Association

OMB Approval No. 2503-0033 (Exp. 11/30/2008)

Section A. General Information							
1a. Corporate Name		2a. Phone (include area code and extension)					
(1)		(2) Ext.					
1b. DBA (if applicable)			2b. FAX (include area of				
(1)		2c. E-mail	(2)				
3. Geographic Address of Home Office (must			2c. E-mail	(2)			
Attention (Use a title, not an individual's na	ime) (3)		5a. Contact Person for				
Street Address	(3)			uns application	<sup>on</sup> (5)		
			5b. Contact Phone Number and extension for this applicatio				
City	(3) State	Zip Code	6a. Contact FAX Numb	(5) er and area o	Ext.		
County				6			
County	(3)		6b. Contact E-Mail Address for this application				
	ographic		_	<u>(6)</u>			
Attention (Use a title, not an individual's na	(4)		7. Date of Charter				
Street Address/ P.O. Box	(4)						
O't.		<b>7</b> 0	8. Under Laws of the State of (if applicable)				
City	4 State	Zip Code		(8)			
9. Program Approval(s) Requested			10. Minority/Wo	men-Owned	d Business (Optional)		
FHA Title I (Property Improvement Loans/N					(10)		
FHA Title II (Mortgage Loans)	FHA Multifamily Ginnie Mae Multifamily	FHA Title II Con		Dwned/Wome	en-Owned		
11. Institution Type		12. Applicant Taxpayer Ide	ntifying Number	13. Fiscal			
Credit Union Savings Bank	Bank Savings and Loan	(9 digits)		(month)			
Mortgage Co./Finance Co.	Savings and Loan						
<ol> <li>All Applicants must provide the inform space is needed, use a separate sheet</li> </ol>							
Officer/Owner Name	Title	e (if applicable)	Social Security Number		% Ownership		
7							

Previous editions are obsolete.

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Replaces HUD-92001, 92001-D and LD

## (15) Section B. History and Business Status

Ple	ase check the appropriate answer for eac	h question below. If any of the	questions require	e a "Yes" an	swer, provide an explanation	on on a separate sheet				
	Yes No		Yes No							
1. 2.	tingent liabilities not disclosed	of any assessments or con- l in its financial statements? of its principals, officers, ard of Directors, or individuals	,	marketing broker/dea previous fis	e any mortgage insurance companies, secon keting agencies or warehouse lenders, er/dealers denied the applicant approval in the ious fiscal years being reported? Provide the date ons for each denial.					
	presently suspended, termin fined, convicted, denied app any Federal, State, or loca government-related entity, wh	pries, ever been, or are any nated, debarred, sanctioned, roval, or refused a license by al government agency, or a pere the action is related to the		Has the a action by	applicant been subject to any past or present HUD, VA, Fannie Mae, Freddie Mac, or other nt-related entity to indemnify the entity against					
3.	financial services industry?	mensurate with those of the principals, officers, individuals		supervisory	pplicant currently subjec / action by any regulatory clude, but are not lim	agency? Regulatory				
	serving on its Board of Di authorized signatories, or em proceeding or subject to an or has resulted, in suspens Federal, State, or local gover	ectors, individuals acting as ployees currently involved in a nvestigation that could result on, fine, or disbarment by a nment agency, conviction in a		determinati audits, and are not	s, cease and desist ion, memoranda of under l investigations. Supervisor limited to, the appoint r, or managing agent.	rstanding, unresolved ry actions include, but				
	mortgagee's errors and omiss	-	7. 🗌 🗌	executive I	pplicant or any owner, p been involved, through ow previously defaulted Gin	nership or otherwise,				
/	ction C: FHA Title I and Title II only				5. Lender/Mortgagee Type	6. Institution Type				
=	Attention (Use a title, not an individual's n	Geographic 🗌 Mailing ame)			Government	Federal     State     Local				
Title I and Title	Street Address/ P.O. Box City		Supervised * (not Loan Correspondent)	Credit Union Bank Savings Bank						
						Savings & Loan				
2.	Payee Address Must be completed for all Fl Attention (Use a title, not an individual's na		Non-supervised (not Loan Correspondent)	<ul> <li>Insurance Company</li> <li>Mortgage Co./ Finance Co.</li> </ul>						
and	Street Address/ P.O. Box		Loan Correspondent (Supervised/Non-supervised)	Mortgage Co./ Finance Co.						
Title	City CHUMS Address Check if same as:	eographic Mailing	Zip Code	2/00	Investing Mortgagee	Correspondent * For-Profit Not-for-Profit				
, vln	Attention (Use a title, not an individual's na			iyee						
Title II on	Street Address/ P.O. Box					Service Provider				
	City	State	Zip Code	7	5. Lender/Mortgagee Type Code (HUD use)	6. Institution Type (HUD use)				
4. Aluo	Endorsement Address Check if same as: L Attention (Use a title, not an individual's na	* 7. Examined and Super O Federal Reserve Syst	em and Super-							
Title II or	Street Address/ P.O. Box		Federal Deposit Insurance Corp. vised Cod. Code Grant Control (HUD use National Credit Union Admin.							
	City	State	Zip Code							
	Sponsor Home Office Lender/Mortgagee ID 10 digits)	10. Origination/Service	Oriainate Service	(HUD use)	<ul><li>11. Fiscal Year End (month)</li><li>12. Financial Statement Dat</li></ul>					
	Applicant Taxpayer Identifying Number 9 digits)	<ul> <li>Title I Property Improver</li> <li>Manufactured Hot</li> <li>Title II 1-4 Family Mortgage</li> </ul>	ment		13a. Title I Home Office Len (10 digits)					
		Multifamily Mortga	ages 🗌 🗌		13b. Title II Home Office Mc approval (10 digits)	ortgagee ID, if prior				

#### The undersigned agrees to comply with the provisions of the HUD regulations and the requirements of the Secretary of HUD. I certify that I am authorized to execute this application on behalf of the applicant. Section D. Ginnie Mae I and/or II Applicants (Fannie Mae and/or Freddie Mac Approved) FHA Mortgagee Number (if applicable) 1. On a separate sheet, please provide a description of any 5. restrictions on the applicant's activities that have been imposed (17` (21) by Fannie Mae and/or Freddie Mac. Please also provide a copy of the applicant's annual eligibility certification report and the most recent compliance report from Fannie Mae and/or Freddie Mac. 2. Fannie Mae Seller/Servicer Number(s) 6. For those applicants applying for approval in Ginnie Mae's (18) multifamily program, provide eligibility certification of multifamily (22) approval by Fannie Mae and/or Freddie Mac. 3. FHLMC Seller/Servicer Number(s) 7. For those applicants who are not approved for Fannie Mae's (19) and/or Freddie Mac's multifamily program, provide two resumes (23) showing the relevant experience in multifamily origination and Total Dollar Amount of Mortgage Servicing Portfolio 4. servicing for the past ten years. (Sub-servicing) (Servicing) (20) (20) \$ \$ Section E. Ginnie Mae I and/or II Applicants (No Fannie Mae or Freddie Mac Approval) FHA Mortgagee Number: (If applicable) 1. On a separate sheet, please list investors to whom the applicant sells mortgages. (28) (24` 6. On a separate sheet, please list at least four resumes (minimum of On a separate sheet, please provide a brief description of the three full-time officers and one full-time employee) for the key (29) officers and employees of the applicant. The resume must show applicant's history. Please include operating and business plans. the employee's name, Social Security Number, date of birth, and On a separate sheet, please provide the following: Mortgage loan the relevant experience pertaining to the mortgage banking operations and volume of originations segregated by loan type industry. Please include each employee's employment history for (i.e., conventional, FHA/VA, RHS) during the last three years for the past ten years by name of the employer, date, title, supervisor, single-family residential and multifamily loans. and a brief description of the duties, responsibilities, and On a separate sheet, please list investors, number of loans and accomplishments. Each resume must also include an original dollar amount for whom the applicant services mortgages (subsignature and date. servicing is to be identified and broken out separately using the same format). Section F. Ginnie Mae Certifications (All Ginnie Mae Applicants) (30)<sub>1.</sub> The financial statements submitted to Ginnie Mae are complete 4. Agreements: The undersigned applicant by submitting this and accurate statements of the applicant's financial condition. application agrees to issue and administer Ginnie Mae mortgagebacked securities and service pooled mortgages in accordance with To the best of its knowledge and belief, the information and data 2. Section 306(g) of the National Housing Act, its applicable contained herein are true and correct. Further, it is the opinion of regulations; and the applicable "Government National Mortgage the undersigned that it has powers and authority sufficient to act Association Mortgage-Backed Securities Guide" (Ginnie Mae I: as an issuer of Ginnie Mae mortgage-backed securities. Ginnie Mae II: Handbook 5500.3). Each applicant warrants that while the application is pending 3. action by Ginnie Mae, the applicant will notify Ginnie Mae in 5. HMBS Program Only: Applicants who intend to issue HMBS must writing of a change in any material factor that could affect the provide additional documentation to Ginnie Mae to demonstrate the application decision. following: a) Net Worth Requirement of \$500,000 b) Servicing of HECM loans and/or ability to track and monitor Participation accounting. All Applicants are required to sign and date the application. Applicant Date (32) (31) Signature (must be original) Name (printed or typed) (33` (33` Title (must be President, Vice President, Partner, or Managing Member) (34) (HUD Use Only) Approved **Title I ID Number** U.S. Department of Housing and Urban Development, Director, Office of Lender Activities and Program Compliance By: (Signature of Director, Lender Approval and Recertification Division) Title II ID Number Date

**FHA Certification**