Leah Alexander <leah@pmiaus.com> 12/18/2002 05:55:44 PM

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To: David C. Childs A-76comments/OMB/EOP@EOP

CC:

Subject: A-76 Rev Comments from Austin, TX

Dear Sir/madam,

For nearly 20 years I have had the pleasure of working for the corporate offices four (4) different Government Support Service Contractors in AUSTIN,

TX. These companies remain in existence and continue to provide outstanding services to the Government. With past performance and affordable prices being key factors to remaining in business, it is apparent that the Government CAN and DOES receive cost efficient and outstanding services from

the private sector.

It is apparent that there is a private company for just about every service provided by the Government, and if Government employees were truly interested in the Government as a whole and would have an open mind to the positive aspects that the private sectors offer, billions of dollars could be saved in many areas. When the Government is doing a service in-house with 375 people and the contractor can do it successfully with less than 200, are the savings not obvious?

As experienced Government Support Contractors, we all know the importance of

providing an outstanding level of service to the Government. Poor performance could haunt you forever and even put you out of business. The majority of us are not "fly-by-night" companies but experienced personnel who have spun-off from a protégé company or gained vast experience from careers in the military. Our expertise and majority of our employees are retired military running or writing a contract in which they spent their entire military career doing hands-on which also points out that the Government employees that are affected by A-76's aren't thrown out to the curb. They end up working for companies such as this one, and when one company's contract expires, they stay put, and wait for the next company to come on board and sign their paycheck. It's a win-win situation for them and the contractors.

We support the A-76 revision and hope that it eliminates Unfair Competition under Agency-to-Agency arrangements, and provide a level playing field for all.

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