



EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF MANAGEMENT AND BUDGET
WASHINGTON, D.C. 20503

FOR IMMEDIATE RELEASE
April 26, 2005

2005-10

Federal Government Signs SmartBUY Agreement with Oracle

Washington, D.C. – The Office of Management and Budget (OMB), General Services Administration (GSA) and Department of Defense (DoD) announced today a government-wide SmartBUY agreement with Oracle USA, Inc. The agreement provides significant savings on Oracle databases, application servers, associated options and Oracle applications for government agencies.

“This SmartBUY agreement is another example of the President’s Management Agenda driving change and delivering results to taxpayers. In signing this agreement, the government has taken a significant step forward in maximizing its purchasing power,” said Karen Evans, Administrator of E-Government and Information Technology.

In addition to providing substantial savings, the agreement streamlines the acquisition of Oracle products throughout the Federal Government, providing significant benefits to the acquisition and procurement community.

“By providing a mandatory contract vehicle for Oracle database products, we can reduce the burden on acquisition and procurement officials throughout the government,” said David H. Safavian, Administrator of the Office of Federal Procurement Policy.

OMB created the SmartBUY initiative to ensure that the Federal Government leverages its immense buying power to achieve maximum cost savings and quality for commodity software. SmartBUY is a government-wide enterprise software licensing initiative to streamline the acquisition process and provide best priced, standards-compliant Information Technology. SmartBUY does not mandate the use of a particular brand; rather, it mandates the use of the cost-effective common vehicle when an agency decides to purchase the software of a designated brand. GSA heads the SmartBUY interagency initiative and leads the interagency team in negotiating government-wide enterprise licenses for software.

“Over the past two years, GSA has signed five SmartBUY agreements. This significant agreement with Oracle will provide great cost savings to agencies and to the American people,” said Stephen Perry, Administrator of the General Services Administration.

Negotiated over the past three months, the agreement was led by officials from the Department of the Army, supported by the DoD Enterprise Software Initiative program and the GSA SmartBUY office.

“This SmartBUY agreement is the result of great teamwork and a strong partnership with Oracle. I congratulate the Army Small Computer Program on their success in leading the federal negotiating team. The agreement reflects the benefits of creating true partnerships between government and industry that help both partners meet their goals,” said Dr. Margaret Myers, Principal Director at the Department of Defense’s Office of the Deputy CIO.

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