



United States Department of Agriculture

Office of the Secretary
Washington, D.C. 20250

MAY 25 2004

Honorable J. Dennis Hastert
Speaker of the U.S. House
of Representatives
235 Cannon House Office Building
Washington, D.C. 20515

Dear Mr. Speaker:

The Department of Agriculture's (USDA) Report to Congress on Fiscal Year (FY) 2003 Competitive Sourcing Efforts in accordance with Section 647(b) of Division F of the Consolidated Appropriations Act, 2004, Pub. L. No. 108-199 is included in the Enclosure of this letter. The USDA conducts competitive sourcing competitions according to the Office of Management and Budget (OMB) Circular No. A-76, Performance of Commercial Activities and the above Act.

The Office of the Chief Financial Officer (OCFO) is the lead for competitive sourcing within the USDA. The Office of Human Resources Management provides guidance for deployment, reduction in force, transfer of function, labor management relations, and other considerations of workforce planning and plays a key role in the development of "Most Efficient Organizations" as required in OMB Circular No. A-76. USDA's competitive sourcing decision-making process aligns with our strategic work plan by enabling USDA and its agencies to be more effective and efficient by, for example, preventing skill gaps. The decision-making process also incorporates the budget and the workforce plans of each USDA agency.

Competitive sourcing requires the participation of senior managers and functional experts that work as a team to determine the scope of the study. The workforce and human capital plans are consulted for the best possible use of competitive sourcing at each USDA agency. The Federal Activities Inventory Reform Act of 1998 is used to identify functions and locations. Functions that are classified as commercial activities are candidates for competition. Each USDA agency then reviews study methods, analyzes the advantages and disadvantages, and prepares a feasibility analysis in an effort to make an informed decision about competing. The Department requires agencies to provide the results of its analysis prior to announcing and conducting studies.

We strive to meet the Administration's Competitive Sourcing initiative in a fair and equitable way. In FY 2003, Agriculture's results did not meet expectations. In many cases, competitions were not structured in a strategic fashion. Many competitions

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Sincerely,

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Ann M. Veneman
Secretary

Enclosure



United States Department of Agriculture

Office of the Secretary
Washington, D.C. 20250

MAY 25 2004

Honorable Tom Harkin
Ranking Minority Member
Committee on Agriculture, Nutrition
and Forestry
United States Senate
SR-328A Russell Senate Office Building
Washington, D.C. 20510-6000

Dear Senator Harkin:

The Department of Agriculture's (USDA) Report to Congress on Fiscal Year (FY) 2003 Competitive Sourcing Efforts in accordance with Section 647(b) of Division F of the Consolidated Appropriations Act, 2004, Pub. L. No. 108-199 is included in the Enclosure of this letter. The USDA conducts competitive sourcing competitions according to the Office of Management and Budget (OMB) Circular No. A-76, Performance of Commercial Activities and the above Act.

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Ann M. Veneman
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United States Department of Agriculture

Office of the Secretary
Washington, D.C. 20250

MAY 25 2004

Honorable Thad Cochran
Chairman
Committee on Agriculture, Nutrition
and Forestry
United States Senate
SR-328A Russell Senate Office Building
Washington, D.C. 20510-6000

Dear Chairman Cochran:

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Ann M. Veneman
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United States Department of Agriculture

MAY 25 2004

Office of the Secretary
Washington, D.C. 20250

Honorable Herb Kohl
Ranking Minority Member
Subcommittee on Agriculture, Rural Development
and Related Agencies
Committee on Appropriations
United States Senate
SH-123 1016 Hart Senate Office Building
Washington, D.C. 20510

Dear Senator Kohl:

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United States Department of Agriculture

Office of the Secretary
Washington, D.C. 20250

MAY 25 2004

Honorable Robert F. Bennett
Chairman
Subcommittee on Agriculture, Rural Development
and Related Agencies
Committee on Appropriations
United States Senate
SD-188 Dirksen Senate Office Building
Washington, D.C. 20510-6026

Dear Mr. Chairman:

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Ann M. Veneman
Secretary

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United States Department of Agriculture

Office of the Secretary
Washington, D.C. 20250

MAY 25 2004

Honorable Robert C. Byrd
Ranking Minority Member
Committee on Appropriations
United States Senate
S-128 Capitol Building
Washington, D.C. 20510

Dear Senator Byrd:

The Department of Agriculture's (USDA) Report to Congress on Fiscal Year (FY) 2003 Competitive Sourcing Efforts in accordance with Section 647(b) of Division F of the Consolidated Appropriations Act, 2004, Pub. L. No. 108-199 is included in the Enclosure of this letter. The USDA conducts competitive sourcing competitions according to the Office of Management and Budget (OMB) Circular No. A-76, Performance of Commercial Activities and the above Act.

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Ann M. Veneman
Secretary

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United States Department of Agriculture

Office of the Secretary
Washington, D.C. 20250

MAY 2004

Honorable Ted Stevens
President pro Tempore
of the Senate
522 Hart Senate Office Building
Washington, D.C. 20510

Dear Mr. President pro Tempore of the Senate:

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Ann M. Veneman
Secretary

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United States Department of Agriculture

Office of the Secretary
Washington, D.C. 20250

MAY 25 2004

Honorable Richard B. Cheney
President of the Senate
276 Eisenhower Executive Office Building
Washington, D.C. 20502

Dear Mr. President of the Senate:

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MAY 25 2004

Honorable Robert W. Goodlatte
Chairman
Committee on Agriculture
U.S. House of Representatives
1301 Longworth House Office Building
Washington, D.C. 20515-6001

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MAY 25 2004

Honorable David R. Obey
Ranking Minority Member
Committee on Appropriations
U.S. House of Representatives
1016 Longworth House Office Building
Washington, D.C. 20510-6015

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Honorable C.W. Bill Young
Chairman
Committee on Appropriations
U.S. House of Representatives
H-218 Capitol Building
Washington, D.C. 20515

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Honorable Marcy Kaptur
Ranking Minority Member
Subcommittee on Agriculture, Rural Development
FDA and Related Agencies
Committee on Appropriations
U.S. House of Representatives
2362-A Rayburn House Office Building
Washington, D.C. 20515-6016

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2362-A Rayburn House Office Building
Washington, D.C. 20515-6016

Dear Mr. Chairman:

The Department of Agriculture's (USDA) Report to Congress on Fiscal Year (FY) 2003 Competitive Sourcing Efforts in accordance with Section 647(b) of Division F of the Consolidated Appropriations Act, 2004, Pub. L. No. 108-199 is included in the Enclosure of this letter. The USDA conducts competitive sourcing competitions according to the Office of Management and Budget (OMB) Circular No. A-76, Performance of Commercial Activities and the above Act.

The Office of the Chief Financial Officer (OCFO) is the lead for competitive sourcing within the USDA. The Office of Human Resources Management provides guidance for deployment, reduction in force, transfer of function, labor management relations, and other considerations of workforce planning and plays a key role in the development of "Most Efficient Organizations" as required in OMB Circular No. A-76. USDA's competitive sourcing decision-making process aligns with our strategic work plan by enabling USDA and its agencies to be more effective and efficient by, for example, preventing skill gaps. The decision-making process also incorporates the budget and the workforce plans of each USDA agency.

Competitive sourcing requires the participation of senior managers and functional experts that work as a team to determine the scope of the study. The workforce and human capital plans are consulted for the best possible use of competitive sourcing at each USDA agency. The Federal Activities Inventory Reform Act of 1998 is used to identify functions and locations. Functions that are classified as commercial activities are candidates for competition. Each USDA agency then reviews study methods, analyzes the advantages and disadvantages, and prepares a feasibility analysis in an effort to make an informed decision about competing. The Department requires agencies to provide the results of its analysis prior to announcing and conducting studies.

We strive to meet the Administration's Competitive Sourcing initiative in a fair and equitable way. In FY 2003, Agriculture's results did not meet expectations. In many cases, competitions were not structured in a strategic fashion. Many competitions

Honorable Henry Bonilla

2

focused on too little work. Other competitions involved activities that were grouped in ways that work would not normally be provided by the private sector. The Department is actively working to correct these weaknesses. OCFO recently issued internal guidance to ensure feasibility analyses are performed before activities are scheduled for competition. OCFO also has been conducting competitive sourcing reviews with the USDA agencies to ensure there is a clear understanding of the principles and procedures for implementing the initiative. In short, Agriculture is taking a measured approach in 2004 to ensure past lessons lay the foundation for future success. In FY 2004 USDA plans to study 467 full-time equivalent employees.

Sincerely,

A handwritten signature in black ink, appearing to read "Ann M. Veneman", with a stylized flourish at the end.

Ann M. Veneman
Secretary

Enclosure

**United States Department of Agriculture
Report to Congress on Fiscal Year (FY) 2003
Competitive Sourcing Activities**

The total number of competitions completed – 417

2. The total number of competitions announced but not completed in FY 2003 – 20

The activities include:

- Support Activities for Loan Operation Services
- Security Services
- Facilities Operations and Maintenance Services
- Research Farming Services
- Information Technology
- Trails, Roads and Fleet Maintenance
- Operations Support for Cartography and Geospatial Center
- Geological Analysis Functions
- Clerical and Mail Support
- Soil Conservation Technician Functions

3. The total number of full-time equivalent (FTE) Federal employees studied under completed competitions – 3,928
4. The total number of FTE Federal employees that are being studied under competitions announced but not completed – 1,954
5. The incremental costs directly attributable to conducting the competitions identified under numbers (1) and (2), including costs attributable to paying outside consultants and contractors – \$9,497,390
6. The estimate of the total anticipated savings of completed studies – (\$5,067,585)
7. Actual savings derived from the implementation of competitions completed after May 29, 2003 - \$213,000
8. The total projected number of FTE Federal employees that are covered by competitions scheduled to be announced in FY 2004, which will be covered on the next report to Congress - 467

UNITED STATES DEPARTMENT OF AGRICULTURE
FY 2003 COMPETITIVE SOURCING ACTIVITIES SUMMARY
COMPLETED COMPETITIONS
(Dollars in Millions)

Competition Description								Incremental Costs of Conducting Studies			Savings and/or Performance Improvements			
Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost - All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
AMS	Program Assistant (Laborer)	Direct Conversion	TN	15	6/03	9/03	CTR	\$0.000	\$0.000	\$0.015	1	\$0.015	N/A	
AMS	Program Assistant (Laborer)	Direct Conversion	AR	10	6/03	9/03	CTR	\$0.000	\$0.000	\$0.010	1	\$0.010	N/A	
AMS	Program Assistant (Laborer)	Direct Conversion	GA	10	6/03	9/03	CTR	\$0.000	\$0.000	\$0.010	1	\$0.010	N/A	
AMS	Program Assistant (Laborer)	Direct Conversion	AL	9	6/03	9/03	CTR	\$0.000	\$0.000	\$0.009	1	\$0.009	N/A	
AMS	Program Assistant (Equip. Oper)	Direct Conversion	TN	25	6/03	9/03	CTR	\$0.000	\$0.000	\$0.023	1	\$0.023	N/A	
APHIS	ADP, Information Technology	Direct Conversion	MD, FL, CO, NY,	44	1/03	5/03	CTR	\$0.027	\$0.027	\$0.000	5	\$0.000	\$0.000	
APHIS	Medfly Production Workers	Streamlined	FL	17	5/03	8/03	I/H	\$0.059	\$0.059	\$0.000	5	\$0.000	\$0.000	
APHIS	ALB Tree Climbers	Streamlined	IL, NJ, NY	23	5/03	8/03	I/H	\$0.059	\$0.059	\$0.000	5	\$0.000	\$0.000	
APHIS	Lab Workers	Streamlined	MS	10	5/03	8/03	I/H	\$0.057	\$0.057	\$0.000	5	\$0.000	\$0.000	
APHIS	Pilots	Streamlined	CO, ID, MT, ND, NM, NB, OR, TX, UT, WY	36	5/03	8/03	I/H	\$0.053	\$0.053	\$0.000	5	\$0.000	\$0.000	
APHIS	Maintenance	Streamlined	FL, HI, IA, MA, MD, MI, TX	29	5/03	8/03	I/H	\$0.083	\$0.083	\$0.000	5	\$0.000	\$0.000	
FS	NCRS Facility Maintenance	Direct Conversion	MN	0.5	1/03	1/03	CTR	\$0.000	\$0.000	\$0.230	5	\$0.046	\$0.046	Cost efficiencies were achieved by expanding the scope of an existing facilities maintenance contract to realize economies of scale for both the work performed under the direct conversion and the existing contract work.
FS	R1 Wildland Engine Model 52	Direct Conversion	MT	5	5/03	5/03	CTR	\$0.000	\$0.000	\$0.775	5	\$0.155	\$0.000	
FS	R6/PNW Umatilla NF Road Maintenance	Direct Conversion	OR	1	5/03	5/03	CTR	\$0.000	\$0.000	\$0.146	2	\$0.073	\$0.073	
FS	Content Analysis Team	Direct Conversion	Service-wide	41	5/03	5/03	CTR	\$0.000	\$0.000	\$0.000	0	0	\$0.000	
FS	R5 RO Building Assistant	Direct Conversion	CA	1	10/03	10/03	CTR	\$0.000	\$0.000	\$0.015	3	\$0.005	\$0.000	
FS	Job Corps - Anaconda	Streamlined	MT	55	5/03	6/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Frenchburg	Streamlined	KY	48	5/03	6/03	I/H	\$0.015	\$0.015	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - LBJ	Streamlined	NC	45	5/03	6/03	I/H	\$0.014	\$0.014	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Pine Knot	Streamlined	KY	55	5/03	6/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Timber Lake	Streamlined	OR	54	5/03	6/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Trapper Creek	Streamlined	MT	52	5/03	6/03	I/H	\$0.016	\$0.016	\$0.000	5	\$0.000	\$0.000	
FS	NCRS Facility Maintenance	Streamlined	MN, WI	3.5	5/03	7/03	I/H	\$0.066	\$0.066	\$0.000	3	\$0.000	\$0.000	
FS	PSW Facility & Grounds Maintenance	Streamlined	CA	3.25	5/03	7/03	I/H	\$0.018	\$0.018	\$0.030	5	\$0.006	\$0.000	
FS	NE/NA Trails, Roads, Facility, & Grounds Maintenance	Streamlined	CT, NH, PA, VT	6.9	5/03	8/03	I/H	\$0.065	\$0.065	\$0.000	5	\$0.000	\$0.000	
FS	NE/NA Trails, Roads, Facility, & Grounds Maintenance	Streamlined	OH, PA, WV	6.3	5/03	8/03	I/H	\$0.060	\$0.060	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Colville NF Fleet Maintenance	Streamlined	WA	2.41	5/03	8/03	I/H	\$0.006	\$0.006	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Deschutes-Ochoco NF Fleet Maintenance	Streamlined	OR	4.7	5/03	8/03	I/H	\$0.011	\$0.011	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Fremont-Winema NF/Lakeview BLM Fleet Maintenance	Streamlined	OR	2.5	5/03	8/03	I/H	\$0.006	\$0.006	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Malheur NF Fleet Maintenance	Streamlined	OR	1	5/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Mt Hood NF Fleet Maintenance	Streamlined	OR	2.6	5/03	8/03	I/H	\$0.006	\$0.006	\$0.000	4	\$0.000	\$0.000	
FS	R6/PNW Okanogan-Wenatchee NF Fleet Maintenance	Streamlined	WA	2.8	5/03	8/03	I/H	\$0.007	\$0.007	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Mt Baker-Snoqualmie-Olympic NF Fleet Maintenance	Streamlined	WA	0.85	5/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Rogue River-Siskiyou NF Fleet Maintenance	Streamlined	OR	3.4	5/03	8/03	I/H	\$0.008	\$0.008	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Umatilla NF Fleet Maintenance	Streamlined	OR	0.75	5/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	

UNITED STATES DEPARTMENT OF AGRICULTURE
FY 2003 COMPETITIVE SOURCING ACTIVITIES SUMMARY
COMPLETED COMPETITIONS
(Dollars in Millions)

Competition Description								Incremental Costs of Conducting Studies		Savings and/or Performance Improvements				
Agency	Function Completed/Description	Type of Competition	Location (State)	# of FTE In study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
FS	R6/PNW Umpqua NF Fleet Maintenance	Streamlined	OR	2.67	5/03	8/03	I/H	\$0.006	\$0.006	\$0.000		\$0.000	\$0.000	
FS	R6/PNW Wallowa-Whitman NF Fleet Maintenance	Streamlined	OR	3	5/03	8/03	I/H	\$0.007	\$0.007	\$0.000		\$0.000	\$0.000	
FS	R6/PNW Colville Road Maintenance			5.13	5/03	8/03	I/H	\$0.012	\$0.012	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Deschutes-Ochoco NF Road Maintenance		OR	11.48	5/03	8/03	I/H	\$0.027	\$0.027	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Gifford Pinchot NF-Columbia River Gorge NSA Road Maintenance	Streamlined	OR, WA	11.56	5/03	8/03	I/H	\$0.028	\$0.028	\$0.000	3	\$0.000	\$0.000	
	R6/PNW Malheur NF Road Maintenance	Streamlined		4.25	5/03	8/03	I/H	\$0.010	\$0.010	\$0.000	3	\$0.000	\$0.000	
	R6/PNW Mt Hood NF Road Maintenance	Streamlined		10.13	5/03	8/03	I/H	\$0.024	\$0.024	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Mt Baker-Snoqualmie NF Road Maintenance	Streamlined	WA	4.31	5/03	8/03	I/H	\$0.010	\$0.010	\$0.000		\$0.000	\$0.000	
FS	R6/PNW Okanogan-Wenatchee NF Road Maintenance	Streamlined	WA	9.83	5/03	8/03	I/H	\$0.023	\$0.023	\$0.000		\$0.000	\$0.000	
FS	R6/PNW Rogue River-Siskiyou NF Road Maintenance	Streamlined	OR	3.23	5/03	8/03	I/H	\$0.008	\$0.008	\$0.000		\$0.000	\$0.000	
FS	R6/PNW Umpqua NF Road Maintenance	Streamlined	OR	8.56	5/03	8/03	I/H	\$0.020	\$0.020	\$0.000		\$0.000	\$0.000	
FS	R6/PNW Wallowa-Whitman NF Road Maintenance	Streamlined	OR	2.7	5/03	8/03	I/H	\$0.006	\$0.006	\$0.000		\$0.000	\$0.000	
FS	R6/PNW Willamette NF Road Maintenance	Streamlined	OR	8.2	5/03	8/03	I/H	\$0.020	\$0.020	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Colville NF Buildings & Grounds Maintenance	Streamlined	WA	0.22	5/03	8/03	I/H	\$0.001	\$0.001	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Deschutes-Ochoco NF Buildings & Grounds Maintenance	Streamlined	OR	6.36	5/03	8/03	I/H	\$0.015	\$0.015	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Fremont-Winema NF Buildings & Grounds Maintenance	Streamlined	OR	8	5/03	8/03	I/H	\$0.019	\$0.019	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Gifford Pinchot NF Buildings & Grounds Maintenance	Streamlined	WA	7.84	5/03	8/03	I/H	\$0.019	\$0.019	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Malheur-Umatilla NF Buildings & Grounds Maintenance	Streamlined	OR	2.07	5/03	8/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Mt Baker-Snoqualmie NF Buildings & Grounds Maintenance	Streamlined	WA	3.52	5/03	8/03	I/H	\$0.008	\$0.008	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Mt Hood NF -Columbia River Gorge NSA Buildings & Grounds Maint	Streamlined	OR	3.83	5/03	8/03	I/H	\$0.009	\$0.009	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Okanogan-Wenatchee NF/Wenatchee Lab Buildings & Grounds Maint	Streamlined	WA	4.11	5/03	8/03	I/H	\$0.010	\$0.010	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Olympic NF/Olympic Lab Buildings & Grounds Maintenance	Streamlined	WA	2.95	5/03	8/03	I/H	\$0.007	\$0.007	\$0.000	4	\$0.000	\$0.000	
FS	R6/PNW Rogue River-Siskiyou NF Buildings & Grounds Maintenance	Streamlined	OR	0.28	5/03	8/03	I/H	\$0.001	\$0.001	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Sitawaw NF/Corvallis Lab Buildings & Grounds Maintenance	Streamlined	OR	6.41	5/03	8/03	I/H	\$0.015	\$0.015	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Umpqua NF Buildings & Grounds Maintenance	Streamlined	OR	1.78	5/03	8/03	I/H	\$0.004	\$0.004	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Wallowa-Whitman NF-LaGrande Lab Buildings & Grounds Maint	Streamlined	OR		5/03	8/03	I/H	\$0.007	\$0.007	\$0.000		\$0.000	\$0.000	

UNITED STATES DEPARTMENT OF AGRICULTURE
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Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
FS	R6/PNW Willamette NF Buildings & Grounds Maintenance	Streamlined	OR	2.18	5/03	8/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Eastern Washington Water/Wastewater Operations & Maintenance	Streamlined	WA	0.36	5/03	8/03	I/H	\$0.001	\$0.001	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Western Washington Water/Wastewater Operations & Maintenance	Streamlined	WA	1.6	5/03	8/03	I/H	\$0.004	\$0.004	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Eastern Oregon Water/Wastewater Operations & Maintenance	Streamlined	OR	1.54	5/03	8/03	I/H	\$0.004	\$0.004	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Western Oregon Water/Wastewater Operations & Maintenance	Streamlined	OR	3.03	5/03	8/03	I/H	\$0.007	\$0.007	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Colville-Okanogan-Wenatchee NF Trails Maintenance	Streamlined	WA	14.68	5/03	8/03	I/H	\$0.035	\$0.035	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Deschutes-Ochoco-Fremont-Winema NF Trails Maintenance	Streamlined	OR	8.2	5/03	8/03	I/H	\$0.020	\$0.020	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Gifford Pinchot-Mt Hood NF/Columbia River Gorge Trails Maint	Streamlined	OR, WA	8.44	5/03	8/03	I/H	\$0.020	\$0.020	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Malheur-Umatilla-Wallowa-Whitman NF Trails Maintenance	Streamlined	OR	7.9	5/03	8/03	I/H	\$0.019	\$0.019	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Mt Baker-Snoqualmie-Olympic NF Trails Maintenance	Streamlined	WA	2.91	5/03	8/03	I/H	\$0.007	\$0.007	\$0.000	3	\$0.000	\$0.000	
FS	R6/PNW Siuslaw-Willamette-Umpqua-Rogue River-Sisloyou NF Trails Maint	Streamlined	OR	8.24	5/03	8/03	I/H	\$0.020	\$0.020	\$0.000	3	\$0.000	\$0.000	
FS	Job Corps - Angell	Streamlined	OR	54	5/03	9/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Blackwell	Streamlined	WI	51	5/03	9/03	I/H	\$0.016	\$0.016	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Boxelder	Streamlined	SD	53	5/03	9/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Cass	Streamlined	AR	55	5/03	9/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Curlew	Streamlined	WA	54	5/03	9/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Flatwoods	Streamlined	VA	53	5/03	9/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Glaconda	Streamlined	IL	53	5/03	9/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Jacobs Creek	Streamlined	TN	55	5/03	9/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Ouachita	Streamlined	AR	53	5/03	9/03	I/H	\$0.017	\$0.017	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Pine Ridge	Streamlined	NE	48	5/03	9/03	I/H	\$0.015	\$0.015	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Schenck	Streamlined	NC	57	5/03	9/03	I/H	\$0.018	\$0.018	\$0.000	5	\$0.000	\$0.000	
FS	Job Corps - Wolf Creek	Streamlined	OR	51	5/03	9/03	I/H	\$0.016	\$0.016	\$0.000	5	\$0.000	\$0.000	
FS	R1 Fleet, Roads, Buildings, & Grounds Maintenance - Study Area 1	Streamlined	ID, MT	40.03	5/03	9/03	I/H	\$0.065	\$0.065	\$0.000	5	\$0.000	\$0.000	
FS	R1 Fleet, Roads, Buildings, & Grounds Maintenance - Study Area 2	Streamlined	ID, MT	32.18	5/03	9/03	I/H	\$0.052	\$0.052	\$0.000	5	\$0.000	\$0.000	
FS	R1 Fleet, Roads, Buildings, & Grounds Maintenance - Study Area 3	Streamlined	MT, SD, ND	11.92	5/03	9/03	I/H	\$0.019	\$0.019	\$0.000	5	\$0.000	\$0.000	
FS	R1 Trails Maintenance T-1	Streamlined	ID, MT	44.98	5/03	9/03	I/H	\$0.073	\$0.073	\$0.000	5	\$0.000	\$0.000	
FS	R1 Trails Maintenance T-3	Streamlined	MT, SD, ND	26.12	5/03	9/03	I/H	\$0.042	\$0.042	\$0.000	5	\$0.000	\$0.000	
FS	R2 Buildings, Grounds, & Fleet Maintenance	Streamlined	CO, WY, SD, NE	37.49	5/03	9/03	I/H	\$0.065	\$0.065	\$0.000	5	\$0.000	\$0.000	
FS	R2 Roads, Buildings, Grounds, & Fleet Maintenance	Streamlined	CO, KS	48.16	5/03	9/03	I/H	\$0.069	\$0.069	\$0.000	5	\$0.000	\$0.000	

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COMPLETED COMPETITIONS
(Dollars in Millions)

Competition Description								Incremental Costs of Conducting Studies		Savings and/or Performance Improvements				
Agency	Function Completed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
FS	R2 Trails	Streamlined	CO, WY, SD, KS, NE	59.63	5/03	9/03	I/H	\$0.086	\$0.086	\$0.000	5	\$0.000	\$0.000	
FS	R3 Trails	Streamlined	AZ, NM	48.46	5/03	9/03	I/H	\$0.069	\$0.069	\$0.000	5	\$0.000	\$0.000	
FS	R3 Fleet, Roads, Grounds, & Building Maintenance - North Zone	Streamlined	NM	22.41	5/03	9/03	I/H	\$0.032	\$0.032	\$0.000	5	\$0.000	\$0.000	
FS	R3 Fleet, Roads, Grounds, & Building Maintenance - Western Zone	Streamlined	AZ	51.66	5/03	9/03	I/H	\$0.074	\$0.074	\$0.000	5	\$0.000	\$0.000	
FS	R3 Fleet, Roads, Grounds, & Building Maintenance - Southern Zone	Streamlined	AZ, NM	26.9	5/03	9/03	I/H	\$0.039	\$0.039	\$0.000	5	\$0.000	\$0.000	
FS	R4 Trails Maintenance - 3	Streamlined	ID, WY	15.99	5/03	9/03	I/H	\$0.035	\$0.035	\$0.000	5	\$0.000	\$0.000	
FS	R4 Trails Maintenance - 4	Streamlined	UT, NV	42.8	5/03	9/03	I/H	\$0.041	\$0.041	\$0.000	5	\$0.000	\$0.000	
FS	R4 Fleet Roads, Buildings, & Grounds Maintenance - 4	Streamlined	ID	39.32	5/03	9/03	I/H	\$0.038	\$0.038	\$0.000	5	\$0.000	\$0.000	
FS	R4 Fleet Roads, Buildings, & Grounds Maintenance - 5 (SE ID/WYO)	Streamlined	ID, WY	32.41	5/03	9/03	I/H	\$0.031	\$0.031	\$0.000	5	\$0.000	\$0.000	
FS	R4 Fleet Roads, Buildings, & Grounds Maintenance - Study 8 (N. Utah)	Streamlined	UT	21.99	5/03	9/03	I/H	\$0.021	\$0.021	\$0.000	5	\$0.000	\$0.000	
FS	R4 Fleet Roads, Buildings, & Grounds Maintenance - Study 9 (S. Utah)	Streamlined	S. UT	47.18	5/03	9/03	I/H	\$0.046	\$0.046	\$0.000	5	\$0.000	\$0.000	
FS	R4 Fleet Roads, Buildings, & Grounds Maintenance - 7 (H-T)	Streamlined	NV	7.15	5/03	9/03	I/H	\$0.007	\$0.007	\$0.000	5	\$0.000	\$0.000	
FS	R5 Trails Maintenance - North Zone	Streamlined	CA	30.18	5/03	9/03	I/H	\$0.085	\$0.085	\$0.000	5	\$0.000	\$0.000	
FS	R5 Trails Maintenance - South Zone	Streamlined	CA	38.69	5/03	9/03	I/H	\$0.109	\$0.109	\$0.000	5	\$0.000	\$0.000	
FS	R5 Facilities & Grounds Maintenance - Central Zone	Streamlined	CA	21.85	5/03	9/03	I/H	\$0.059	\$0.059	\$0.000	5	\$0.000	\$0.000	
FS	R5 Facilities & Grounds Maintenance - South Zone	Streamlined	CA	18.31	5/03	9/03	I/H	\$0.050	\$0.050	\$0.000	5	\$0.000	\$0.000	
FS	R5 Facilities & Grounds Maintenance - North Zone	Streamlined	CA	20.52	5/03	9/03	I/H	\$0.056	\$0.056	\$0.000	5	\$0.000	\$0.000	
FS	R8 Ouachita NF Fleet Maintenance	Streamlined	AR	0.58	5/03	9/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	
FS	R8 Atabara NF Road Maintenance	Streamlined	AL	0.54	5/03	9/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	
FS	R8 Chattahoochee-Oconee NF Road Maintenance	Streamlined	GA	0.81	5/03	9/03	I/H	\$0.004	\$0.004	\$0.000	5	\$0.000	\$0.000	
FS	R8 Cherokee NF Road Maintenance	Streamlined	TN	0.18	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	
FS	R8 Francis Marion-Sumter NF Road Maintenance	Streamlined	SC	0.67	5/03	9/03	I/H	\$0.004	\$0.004	\$0.000	5	\$0.000	\$0.000	
FS	R8 GW-Jefferson NF Road Maintenance	Streamlined	VA	2.63	5/03	9/03	I/H	\$0.014	\$0.014	\$0.000	5	\$0.000	\$0.000	
FS	R8 Kisatchie NF Road Maintenance	Streamlined	LA	0.35	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	
FS	R8 Mississippi NF Road Maintenance	Streamlined	MS	0.54	5/03	9/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	
FS	R8 North Carolina NF Road Maintenance	Streamlined	NC	1.26	5/03	9/03	I/H	\$0.007	\$0.007	\$0.000	5	\$0.000	\$0.000	
FS	R8 Ouachita NF Road Maintenance	Streamlined	AR	1.95	5/03	9/03	I/H	\$0.010	\$0.010	\$0.000	5	\$0.000	\$0.000	
FS	R8 Ozark-St Francis NF Road Maintenance	Streamlined	AR	0.69	5/03	9/03	I/H	\$0.004	\$0.004	\$0.000	5	\$0.000	\$0.000	
FS	R8 Texas NF Road Maintenance	Streamlined	TX	0.38	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	
FS	R8 Alabama NF Trails Maintenance	Streamlined	AL	0.22	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	
FS	R8 Caribbean NF Trails Maintenance	Streamlined	PR	0.7	5/03	9/03	I/H	\$0.004	\$0.004	\$0.000	5	\$0.000	\$0.000	

UNITED STATES DEPARTMENT OF AGRICULTURE
FY 2003 COMPETITIVE SOURCING ACTIVITIES SUMMARY
COMPLETED COMPETITIONS
(Dollars in Millions)

Competition Description										Incremental Costs of Conducting Studies				Savings and/or Performance Improvements			
Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)			
PS	R8 Chattanooga-Ocoee NF Trails Maintenance	Streamlined	GA	1.41	5/03	9/03	I/H	\$0.008	\$0.008	\$0.000	5	\$0.000	\$0.000				
PS	R8 Cherokee NF Trails Maintenance	Streamlined	TN	1.75	5/03	9/03	I/H	\$0.009	\$0.009	\$0.000	5	\$0.000	\$0.000				
PS	R8 Daniel Boone NF Trails Maintenance	Streamlined	KY	1	5/03	9/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000				
FS	R8 Florida NF Trails Maintenance	Streamlined	FL	0.25	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000				
PS	R8 Francis Marion-Sumter NF Trails Maintenance	Streamlined	SC	1.03	5/03	9/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000				
FS	R8 GW-Jefferson NF Trails Maintenance	Streamlined	VA	3.63	5/03	9/03	I/H	\$0.019	\$0.019	\$0.000	5	\$0.000	\$0.000				
FS	R8 Kiamichi NF Trails Maintenance	Streamlined	LA	2.42	5/03	9/03	I/H	\$0.013	\$0.013	\$0.000	5	\$0.000	\$0.000				
FS	R8 Mississippi NF Trails Maintenance	Streamlined	MS	0.97	5/03	9/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000				
FS	R8 North Carolina NF Trails Maintenance	Streamlined	NC	1.79	5/03	9/03	I/H	\$0.010	\$0.010	\$0.000	5	\$0.000	\$0.000				
FS	R8 Osage NF Trails Maintenance	Streamlined	AR	1.83	5/03	9/03	I/H	\$0.010	\$0.010	\$0.000	5	\$0.000	\$0.000				
FS	R8 Ozark-St Francis NF Trails Maintenance	Streamlined	AR	2.07	5/03	9/03	I/H	\$0.011	\$0.011	\$0.000	5	\$0.000	\$0.000				
FS	R8 Texas NF Trails Maintenance	Streamlined	TX	0.39	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000				
PS	R8 Alabama NF Buildings & Grounds Maintenance	Streamlined	AL	0.46	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000				
FS	R8 Caribbean NF Buildings & Grounds Maintenance	Streamlined	PR	0.81	5/03	9/03	I/H	\$0.004	\$0.004	\$0.000	5	\$0.000	\$0.000				
PS	R8 Chattahoochee-Oconee NF Buildings & Grounds Maintenance	Streamlined	GA	0.23	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000				
FS	R8 Cherokee NF Buildings & Grounds Maintenance	Streamlined	TN	2.59	5/03	9/03	I/H	\$0.014	\$0.014	\$0.000	5	\$0.000	\$0.000				
FS	R8 Daniel Boone NF Buildings & Grounds Maintenance	Streamlined	KY	0.65	5/03	9/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000				
FS	R8 Florida NF Buildings & Grounds Maintenance	Streamlined	FL	0.24	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000				
FS	R8 Francis Marion-Sumter NF Buildings & Grounds Maintenance	Streamlined	SC	0.08	5/03	9/03	I/H	\$0.000	\$0.000	\$0.000	5	\$0.000	\$0.000				
PS	R8 GW-Jefferson NF Buildings & Grounds Maintenance	Streamlined	VA	2.46	5/03	9/03	I/H	\$0.013	\$0.013	\$0.000	5	\$0.000	\$0.000				
PS	R8 Kiamichi NF Buildings & Grounds Maintenance	Streamlined	LA	2.46	5/03	9/03	I/H	\$0.013	\$0.013	\$0.000	5	\$0.000	\$0.000				
PS	R8 Mississippi NF Buildings & Grounds Maintenance	Streamlined	MS	0.39	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000				
PS	R8 North Carolina NF Buildings & Grounds Maintenance	Streamlined	NC	0.97	5/03	9/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000				
PS	R8 Osage NF Buildings & Grounds Maintenance	Streamlined	AR	0.52	5/03	9/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000				
PS	R8 Ozark-St Francis NF Buildings & Grounds Maintenance	Streamlined	AR	1.51	5/03	9/03	I/H	\$0.008	\$0.008	\$0.000	5	\$0.000	\$0.000				
PS	R8 Texas NF Buildings & Grounds Maintenance	Streamlined	TX	0.09	5/03	9/03	I/H	\$0.000	\$0.000	\$0.000	5	\$0.000	\$0.000				
PS	R9 Allegheny NF, Maintenance Study	Streamlined	PA	1.79	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000				
PS	R9 Chequamegon-Nicolet NF, Maintenance Study	Streamlined	WI	8.7	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000				
PS	R9 Chippewa NF, Maintenance Study	Streamlined	MN	2.45	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000				
PS	R9 Green Mountain NF, Maintenance Study	Streamlined	VT	2.86	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000				

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COMPLETED COMPETITIONS
(Dollars in Millions)

Competition Description								Incremental Costs of Conducting Studies		Savings and/or Performance Improvements				
Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
FS	R9 Hiawatha NF, Maintenance Study	Streamlined	MI	6.59	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	
FS	R9 Hoosier NF, Maintenance Study	Streamlined	IN	1.62	5/03	9/03	I/H	\$0.000	\$0.000	\$0.000	5	\$0.000	\$0.000	
FS	R9 Huron Manistee NF, Maintenance Study	Streamlined	MI	2.52	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	
FS	R9 Mark Twain NF, Maintenance Study	Streamlined	MO	3.62	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	
FS	R9 Midewin NTGP, Maintenance Study	Streamlined	IL	0.13	5/03	9/03	I/H	\$0.000	\$0.000	\$0.000	5	\$0.000	\$0.000	
FS	R9 Monongahela NF, Maintenance Study	Streamlined	WV	8.56	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	
FS	R9 Ottawa NF, Maintenance Study	Streamlined	MI	4.28	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	
FS	R9 Shawnee NF, Maintenance Study	Streamlined	IL	5.15	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	
FS	R9 Superior NF, Maintenance Study	Streamlined	MN	3.86	5/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	
FS	R9 Wayne NF, Maintenance Study	Streamlined	OH	1.25	5/03	9/03	I/H	\$0.000	\$0.000	\$0.000	5	\$0.000	\$0.000	
FS	R9 White Mountain NF, Maintenance Study	Streamlined	NH	14.68	5/03	9/03	I/H	\$0.004	\$0.004	\$0.000	5	\$0.000	\$0.000	
FS	R10 Road Maintenance	Streamlined	AK	3.44	5/03	9/03	I/H	\$0.020	\$0.020	\$0.000	5	\$0.000	\$0.000	
FS	R10 Fleet Maintenance	Streamlined	AK	4.21	5/03	9/03	I/H	\$0.027	\$0.027	\$0.000	5	\$0.000	\$0.000	
FS	R10 Buildings and Grounds Maintenance	Streamlined	AK	20.15	5/03	9/03	I/H	\$0.120	\$0.120	\$0.000	5	\$0.000	\$0.000	
FS	FPL Madison Facility & Grounds Maintenance	Streamlined	WI	3.21	5/03	9/03	I/H	\$0.037	\$0.037	\$0.000	5	\$0.000	\$0.000	
FS	RMRS Fleet, Buildings, & Grounds Maintenance	Streamlined	AZ	0.79	5/03	9/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	
FS	RMRS Fleet, Buildings, & Grounds Maintenance	Streamlined	CO	1.38	5/03	9/03	I/H	\$0.009	\$0.009	\$0.000	5	\$0.000	\$0.000	
FS	RMRS Fleet, Buildings, & Grounds Maintenance	Streamlined	WY	0.37	5/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	
FS	RMRS Logan Fleet, Buildings, & Grounds Maintenance	Streamlined	UT	0.81	5/03	9/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	
FS	RMRS Fleet, Buildings, & Grounds Maintenance	Streamlined	MT	1.4	5/03	9/03	I/H	\$0.009	\$0.009	\$0.000	5	\$0.000	\$0.000	
FS	RMRS Fleet, Buildings, & Grounds Maintenance	Streamlined	ID	1.22	5/03	9/03	I/H	\$0.008	\$0.008	\$0.000	5	\$0.000	\$0.000	
FS	RMRS Ogden Fleet, Buildings, & Grounds Maintenance	Streamlined	UT	0.7	5/03	9/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	
FS	RMRS Provo Fleet, Buildings, & Grounds Maintenance	Streamlined	UT	0.8	5/03	9/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	
FS	SRS Fleet, Facility, & Grounds Maintenance	Streamlined	NC, GA, SC, AR	5.3	5/03	9/03	I/H	\$0.023	\$0.023	\$0.000	5	\$0.000	\$0.000	
FS	R6/PNW Olympic NF Road Maintenance	Streamlined	WA	8.02	5/03	8/03	CTR	\$0.019	\$0.019	\$0.420	3	\$0.140	\$0.140	
GIPSA	Information Technology	Direct Conversion	DC	3	7/02	8/02	CTR	\$0.000	\$0.000	-\$0.271	1	-\$0.271	\$0.000	
GIPSA	Clerical Support	Direct Conversion	DC	3	2/03	2/03	CTR	\$0.000	\$0.000	-\$0.059	1	-\$0.059	\$0.000	
NRCS	Clerical Support	Streamlined	AZ	2	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	AZ	2	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	CO	10	6/03	6/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	HI	2	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	IN	1	6/03	6/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.

UNITED STATES DEPARTMENT OF AGRICULTURE
FY 2003 COMPETITIVE SOURCING ACTIVITIES SUMMARY
COMPLETED COMPETITIONS
(Dollars in Millions)

Competition Description								Incremental Costs of Conducting Studies		Savings and/or Performance Improvements				
Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
NRCS	Clerical Support	Streamlined	LA	2	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	SC	2	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	HI	1	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	LA	1	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	MN	1	6/03	6/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	NE	2	6/03	6/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	CO	9	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	MN	4	6/03	6/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	WI	10	6/03	6/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	AL	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	CA	3	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	CO	3	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	FL	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	KS	2	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	KS	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	KY	6	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	MD	3	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	MI	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	MT	5	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	NE	8	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	OH	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	OK	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	OR	4	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	PA	6	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	PA	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	PA	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	PA	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	PA	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.

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Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
NRCS	Clerical Support	Streamlined	PA	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	PA	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	TN	1	6/03	7/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	TX	6	6/03	7/03	CTR	\$0.001	\$0.001	\$0.143	5	\$0.029	N/A	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	UT	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	WV	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	WY	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	AL	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	AR	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	MD	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	MI	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	NY	1	6/03	7/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	ND	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	OH	1	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	PA	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	TX	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	TX	1	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MO	10	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MO	7	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NM	7	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NM	5	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	TN	6	6/03	7/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	TX	6	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	TX	6	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	TX	7	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	TX	5	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	TX	6	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	TX	6	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.

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Competition Description								Incremental Costs of Conducting Studies		Savings and/or Performance Improvements				
Agency	Function Completed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
NRCS	Soil Conservation Technician Functions	Streamlined	TX	9	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	UT	3	6/03	7/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	WA	5	6/03	7/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	AK	4	6/03	7/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	AZ	9	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	CA	8	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	CA	5	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	HI	2	6/03	7/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	KS	4	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	MD	5	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	MA	1	6/03	7/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	MI	3	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	MT	10	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	MT	6	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	NE	5	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	NV	3	6/03	7/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	NM	6	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	OH	7	6/03	7/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	OR	10	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	SD	7	6/03	7/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	TX	7	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	TX	8	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	TX	6	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	TX	4	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	TX	6	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	TX	4	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	TX	4	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	TX	4	6/03	7/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.

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Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost - All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
NRCS	Soil Conservation Technician Functions	Streamlined	IA	7	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	IA	7	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	IA	7	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	IA	8	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	LA	10	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	ME	1	6/03	8/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MI	4	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MN	8	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MN	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MN	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MN	9	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MN	7	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MN	8	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MN	9	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MN	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MT	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MT	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	MT	8	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NE	7	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NE	8	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NE	4	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NE	9	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NE	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NE	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NE	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NE	9	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	NY	10	6/03	8/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	ND	7	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.

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Competition Description								Incremental Costs of Conducting Studies		Savings and/or Performance Improvements				
Agency	Function Completed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
NRCS	Soil Conservation Technician Functions	Streamlined	ND	9	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	ND	8	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	ND	8	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	ND	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	ND	7	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	OK	10	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	OK	7	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	OR	10	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	OR	9	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	PA	10	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	PA	8	6/03	8/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	SD	9	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	SD	9	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	VA	7	6/03	8/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	WV	3	6/03	8/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	WY	4	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	WY	6	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	WY	9	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	AL	2	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	FL	1	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	ID	10	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	IL	4	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	IL	3	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	IL	4	6/03	8/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	LA	4	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	ME	2	6/03	8/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	NH	1	6/03	8/03	I/H	\$0.005	\$0.005	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.

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(Dollars in Millions)

Competition Description								Incremental Costs of Conducting Studies		Savings and/or Performance Improvements				
Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Nat. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
NRCS	Soil Mapping	Streamlined	NJ	2	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	NC	5	6/03	8/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	ND	6	6/03	8/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	WA	5	6/03	8/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	WV	4	6/03	8/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	DC	8	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	DC	3	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	ME	1	6/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	NJ	3	6/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	NJ	3	6/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	NJ	4	6/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	NM	4	6/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	WA	1	6/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	CA	1	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	DC	2	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	DC	1	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	DC	2	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	NM	1	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	AL	9	6/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	AR	6	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	AR	6	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	AR	6	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	AR	6	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	AR	6	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	AR	7	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	AR	7	6/03	9/03	I/H	\$0.001	\$0.001	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	CA	8	6/03	9/03	I/H	\$0.002	\$0.002	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.

UNITED STATES DEPARTMENT OF AGRICULTURE
FY 2003 COMPETITIVE SOURCING ACTIVITIES SUMMARY
COMPLETED COMPETITIONS
(Dollars in Millions)

Competition Description								Incremental Costs of Conducting Studies		Savings and/or Performance Improvements				
Agency	Function Completed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)	End Date (Mo/Yr)	Winning Provider	FY 2003 Costs	Total Cost -- All Years	Estimated Savings	Period of Est. Savings (Years)	Annualized Savings	Actual Savings (if available)	Quantifiable Description of Improvements in Service or Performance (if appropriate)
NRCS	Soil Conservation Technician Functions	Streamlined	SC	4	6/03	9/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	VT	3	6/03	9/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
NRCS	Soil Mapping	Streamlined	SC	2	6/03	9/03	I/H	\$0.003	\$0.003	\$0.000	5	\$0.000	\$0.000	Added focus on quality and cost-effective performance.
RD	Operations & Management (O&M)	Direct Conversion	DC, MO	13.5	11/02	6/03	CTR	\$0.206	\$0.206	-\$0.063	1	-\$0.063	\$0.000	In Progress
RD	Human Resources (HR) ⁶	Direct Conversion	DC	6.5	11/02	7/03	CTR	\$0.112	\$0.112	\$0.000	0	\$0.000	\$0.000	* Contract not awarded as of 5/6/04
RD	Rural Housing Service	Direct Conversion	DC	9	11/02	8/03	CTR	\$0.195	\$0.195	-\$2.172	1	-\$2.172	\$0.000	Feb - Sept 04 - \$374,000.00. 2.6 million is for 5 years
RD	Centralized Servicing Center (CSC) ⁵	Standard	MO	95	11/02	8/03	I/H	\$0.419	\$0.498	\$0.000	0			
RD	Dep. Chief Financial Officer (DCFO) ⁵	Standard	MO	27	11/02	8/03	I/H	\$0.145	\$0.156	\$0.000	0			
REE-NASS	Statistical Data Collection/Capture	Direct Conversion	Nationwide	145	10/01	10/02	CTR	\$0.000	\$0.000	\$0.400	1	\$0.400		

SUMMARY:

Total number competitions	417 Competitions
Total number of FTEs studied	3,929
Total costs to conduct studies ³	\$4.729
Total anticipated savings associated with 2003 studies	(\$0.339)
Gross savings less incremental costs	(\$5.068)

**UNITED STATES DEPARTMENT OF AGRICULTURE
FY 2003 COMPETITIVE SOURCING ACTIVITIES SUMMARY**

Announced Competitions

(Dollars in Millions)

Competition Description						Incremental Costs of Conducting Studies	Anticipated Savings or Quantifiable Description of Improvements in Service or Performance (if available in \$Mil.)
Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)		
FSA	Support of training; information management and processing; debt management; and loan operations services	Standard	DC,MO	148	11/02	\$0.502	Study not completed due to Congressional restrictions.
FS	Information Technology Study	Standard	Service-wide	1200	2/03	\$2.664	TBD
FS	R10 Trails Maintenance	Standard	AK	19.66	5/03	\$0.118	TBD
FS	R5 Roads Maintenance	Standard	CA	66	6/03	\$0.369	TBD
FS	R5 Fleet Maintenance	Standard	CA	58.57	7/03	\$0.356	TBD
NRCS	Functions of the National Cartography and Geospatial Center	Standard	TX	96	6/03	\$0.280	\$ 5.000 Million Savings over 5 Years
NRCS	Geological Analysis Functions	Standard	AR, CA, CO, IA, ID, KS, KY, MA, MI, MO, MS, NE, NC, NJ, NM, NY, OH, OK, OR, TN, TX, UT, VA, WA, WV, WI, WY	36	6/03	\$0.102	\$ 0.850 Million Savings over 5 Years
NRCS	Clerical Support	Streamlined	AR	1	6/03	\$0.001	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	MS	5	6/03	\$0.002	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	SD	3	6/03	\$0.001	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	SD	3	6/03	\$0.001	Added focus on quality and cost-effective performance.
NRCS	Clerical Support	Streamlined	SD	3	6/03	\$0.001	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	NV	1	6/03	\$0.003	Added focus on quality and cost-effective performance.
NRCS	Mail & Supply	Streamlined	SD	1	6/03	\$0.001	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	GA	10	6/03	\$0.001	Added focus on quality and cost-effective performance.
NRCS	Soil Conservation Technician Functions	Streamlined	GA	10	6/03	\$0.001	Added focus on quality and cost-effective performance.

**UNITED STATES DEPARTMENT OF AGRICULTURE
FY 2003 COMPETITIVE SOURCING ACTIVITIES SUMMARY**

Announced Competitions

(Dollars in Millions)

Competition Description						Incremental Costs of Conducting Studies	Anticipated Savings or Quantifiable Description of Improvements in Service or Performance (if available in \$Mil.)
Agency	Function Competed/Description	Type of Competition	Location (State)	# of FTE in study	Start Date (Mo/Yr)		
NRCS	Soil Conservation Technician Functions	Streamlined	MD	2	6/03	\$0.002	Added focus on quality and cost-effective performance.
REE-ARS	ARS: Facilities Opns & Maint Svcs	Standard (New)	MD, DC	206	6/03	\$0.221	
REE-ARS	ARS: Research Farming Svcs	Standard (New)	MD, DC	58	6/03	\$0.089	
REE-ARS	ARS: Security Svcs	Streamlined (New)	MD	27	6/03	\$0.053	
	Total FY2003	20 Competitions		1,954		\$4.769	\$5.850

SUMMARY:

Total number competitions	20 Competitions
Total number of FTEs being studied	1954
Total FY 2003 costs to conduct studies ¹	\$4.769
Total anticipated savings associated with 2003 studies	\$5.850
Gross savings less costs to conduct studies	\$1.081

Notes:

¹In the Congressional Budget Justification, FS reported overtime costs as "TBD." Those costs have been calculated and are included as part of the incremental costs figures.