

Table 3A Expanded. Banks' Small Business Lending in Arizona Using Call Report Data, June 2004

Bank name	City	Small Business Lending (<\$1M)						Micro-Business Lending (<\$100k)			
		Total Rank (1)	LSBL/TA (2)	LSBL/TBL (3)	LSBL\$ (1000) (4)	LSBL# (5)	Bnk. Asset Sz. (6)	Total Rank (7)	SSBL\$ (1000) (8)	SSBL# (9)	Cdt/TA (10)
Sunrise Bank Arizona	Phoenix	80.0	0.454	0.717	60,582	413	\$100M-500M	57.5	3,504	116	0
Sunstate Bank	Casa Grande	77.5	0.305	0.872	45,668	601	\$100M-500M	95.0	10,878	429	0.004
Commerce Bank of AZ	Tucson	77.5	0.499	0.935	36,664	187	<\$100M	57.5	2,793	84	0
Canyon Cmnty Bank Na	Tucson	75.0	0.443	1	27,236	199	<\$100M	57.5	2,101	81	0.003
Bank of Tucson	Tucson	72.5	0.346	0.759	54,175	418	\$100M-500M	80.0	6,077	175	0
Western Scty Bank	Scottsdale	72.5	0.4	0.644	71,431	424	\$100M-500M	77.5	7,973	201	0
Camelback Cmnty Bank	Phoenix	70.0	0.423	0.664	33,830	253	<\$100M	75.0	3,998	118	0
Bank of The Southwest	Tempe	70.0	0.489	0.823	41,218	188	<\$100M	55.0	3,047	71	0
Desert Hills Bank	Phoenix	70.0	0.364	0.818	42,527	240	\$100M-500M	45.0	2,579	90	0.001
East Valley Cmnty Bank	Chandler	67.5	0.63	0.896	26,379	157	<\$100M	57.5	2,057	66	0
National Bank of AZ	Tucson	65.0	0.184	0.438	610,136	3,764	\$1B-\$10B	67.5	57,438	2,156	0
Southern Arizona Cmnty Bank	Tucson	65.0	0.397	0.691	31,943	258	<\$100M	65.0	3,234	103	0
Summit Bank	Prescott	65.0	0.563	0.96	17,826	136	<\$100M	65.0	1,858	72	0
Valley First Cmnty Bank	Scottsdale	62.5	0.509	0.749	26,966	149	<\$100M	30.0	1,247	48	0
Valley Cmrc Bank	Phoenix	60.0	0.204	0.575	31,076	1,202	\$100M-500M	77.5	4,170	1,052	0.004
Mesa Bank	Mesa	60.0	0.346	0.762	30,330	240	<\$100M	70.0	3,232	132	0
Horizon Cmty Bank	Lake Havasu City	57.5	0.333	0.894	22,714	190	<\$100M	87.5	4,986	121	0.001
Mohave St Bank	Lake Havasu City	57.5	0.189	0.468	47,014	462	\$100M-500M	77.5	8,034	268	0.001
Meridian Bank Na	WickeNBurg	57.5	0.157	0.421	97,055	913	\$500M-\$1B	72.5	13,932	577	0
Arrowhead Cmnty Bank	Glendale	57.5	0.358	0.714	24,333	197	<\$100M	70.0	2,873	99	0
BNC NB	Phoenix	57.5	0.112	0.417	70,968	793	\$500M-\$1B	65.0	10,071	515	0
Union Bank Arizona na	Gilbert	55.0	0.341	0.864	21,510	175	<\$100M	70.0	2,793	113	0
Foothills Bank	Yuma	55.0	0.24	0.833	24,010	205	<\$100M	70.0	2,976	125	0
Bank of Amer Na USA	Phoenix	55.0	0.011	0.224	439,823	7,339	>\$10B	55.0	23,371	5,222	0.948
Cactus Cmrc Bank AZ Bank Corp	Glendale	55.0	0.406	1	5,647	41	<\$100M	55.0	719	24	0
Northern Tr Bank Na	Phoenix	55.0	0.083	0.433	97,150	548	\$1B-\$10B	50.0	5,798	211	0
First NB of AZ	Scottsdale	55.0	0.072	0.265	108,756	562	\$1B-\$10B	47.5	7,956	258	0
Alliance Bank of AZ	Phoenix	55.0	0.211	0.501	55,191	261	\$100M-500M	32.5	2,135	80	0
First St Bank	Flagstaff	52.5	0.286	0.971	15,792	172	<\$100M	82.5	3,303	114	0
Stockmens Bank	Kingman	52.5	0.059	0.194	51,490	1,103	\$500M-\$1B	70.0	14,367	913	0.001
Yuma Cmnty Bank	Yuma	52.5	0.379	0.846	20,877	132	<\$100M	37.5	1,386	41	0
1st Bank Yuma	Yuma	52.5	0.404	0.663	23,325	137	<\$100M	30.0	1,256	38	0
Mission Bank	Kingman	50.0	0.361	0.901	12,116	118	<\$100M	65.0	1,721	67	0
Copper Star Bank	Scottsdale	47.5	0.316	0.617	31,613	128	\$100M-500M	25.0	1,268	41	0
Country Bank	Prescott	45.0	0.247	1	15,278	112	<\$100M	50.0	1,462	51	0
Harris Bank Na	Scottsdale	40.0	0.03	0.517	28,515	222	\$500M-\$1B	47.5	3,722	111	0
Stearns Bank Arizona Na	Scottsdale	40.0	0.241	0.528	24,163	136	\$100M-500M	35.0	1,904	43	0
Towne Bank of AZ	Mesa	37.5	0.107	1	1,400	9	<\$100M	20.0	67	3	0
Choice Bank	Scottsdale	35.0	0.086	1	3,246	12	<\$100M	20.0	169	3	0
Arizona Bank & Tr	Mesa	30.0	0.198	0.625	10,929	54	<\$100M	17.5	485	19	0
Biltmore Bank of Arizona	Phoenix	27.5	0.166	0.439	16,529	96	<\$100M	22.5	1,197	39	0
Johnson Bank AZ Na	Phoenix	15.0	0.029	0.074	14,284	73	\$100M-500M	15.0	1,141	32	0.001

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United AZ Bank Na	Cave Creek	12.5	0.07	0.328	1,624	39	<\$100M	50.0	756	29	0
Direct Mrch Cr Card Bank Na	Scottsdale	0.0	0	.	-	-	\$100M-500M	0.0	-	-	0.202
Dillard NB	Gilbert	0.0	0	.	-	-	<\$100M	0.0	-	-	0

Note: Small businesses seeking loans should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/.

Source: U.S Small Business Administration, office of Advocacy, office of Economic Research, from the call report data collected by the Federal Reserve.