

Table A.2 Small Business Lending in New Mexico Using Call Report Data, June 2000

Bank Name	Location	Small Business Lending (<\$1M) Scores					Bnk Asset Sz.	Dollars in	Number or	Total Score	Total Score
		Total	SBL/TA	SBL/TBL	SBL(\$)	SBL(#)		SBL	SBL	(<\$250K)	(<\$100K)
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Bank Of Santa Fe	Santa Fe	80.0	10.0	5.0	9.0	8.0	\$100M-500M	76,433	505	72.5	32.5
First Nb	Alamogordo	80.0	6.0	10.0	8.0	8.0	\$100M-500M	37,822	506	65.0	65.0
First St Bk Taos	Taos	80.0	9.0	3.0	10.0	10.0	\$500M-\$1B	189,765	2,125	77.5	75.0
Centinel Bk Of Taos	Taos	80.0	10.0	6.0	8.0	8.0	<\$100M	43,611	643	82.5	80.0
Valley Nb	Espanola	77.5	9.0	4.0	9.0	9.0	\$100M-500M	69,472	723	95.0	95.0
First Nb	Artesia	75.0	8.0	4.0	9.0	9.0	\$100M-500M	61,613	753	75.0	82.5
Ranchers Bks	Belen	72.5	9.0	9.0	7.0	4.0	\$100M-500M	36,731	239	47.5	42.5
Bank 1St	Albuquerque	72.5	10.0	10.0	6.0	3.0	<\$100M	24,438	181	42.5	35.0
Citizens Bk	Clovis	70.0	5.0	9.0	7.0	7.0	\$100M-500M	26,870	407	77.5	70.0
Valley Bk Of Cmrc	Roswell	70.0	9.0	7.0	5.0	7.0	<\$100M	23,049	386	85.0	92.5
Bank Of The Rio Grande Na	Las Cruces	67.5	8.0	9.0	4.0	6.0	<\$100M	14,859	343	85.0	87.5
New Mexico B&Tc	Albuquerque	65.0	6.0	3.0	9.0	8.0	\$100M-500M	49,637	666	57.5	57.5
Vectra Bk Colorado Na	Farmington	65.0	4.0	2.0	10.0	10.0	\$1B-\$10B	372,309	5,100	67.5	70.0
Peoples Bk	Taos	65.0	9.0	5.0	6.0	6.0	<\$100M	23,315	352	67.5	65.0
International Bk	Raton	62.5	7.0	3.0	8.0	7.0	\$100M-500M	36,931	428	57.5	52.5
Community Fnb	Las Cruces	62.5	6.0	4.0	7.0	8.0	\$100M-500M	35,612	582	67.5	67.5
Los Alamos Nb	Los Alamos	62.5	4.0	1.0	10.0	10.0	\$500M-\$1B	115,722	1,207	62.5	55.0
Citizens Bk	Farmington	60.0	3.0	3.0	9.0	9.0	\$100M-500M	49,328	808	75.0	75.0
Interamerica Bk	Albuquerque	60.0	10.0	7.0	4.0	3.0	<\$100M	17,520	195	62.5	40.0
Wells Fargo Bk Nm Na	Albuquerque	57.5	2.0	1.0	10.0	10.0	\$1B-\$10B	488,100	5,249	60.0	57.5
First Nb In Las Vegas	Las Vegas	57.5	7.0	9.0	4.0	3.0	<\$100M	14,488	179	70.0	80.0
Bank Of Las Vegas	Las Vegas	55.0	6.0	2.0	7.0	7.0	\$100M-500M	29,049	408	37.5	40.0
First Nm Bk	Deming	55.0	6.0	4.0	6.0	6.0	\$100M-500M	23,711	357	60.0	65.0
First Scty Bk Of Nm Na	Albuquerque	55.0	1.0	1.0	10.0	10.0	\$1B-\$10B	97,429	1,161	52.5	52.5
Grants St Bk	Grants	55.0	8.0	6.0	3.0	5.0	<\$100M	12,735	293	60.0	67.5
Sunrise Bk Albuquerque	Albuquerque	55.0	10.0	10.0	1.0	1.0	<\$100M	5,097	18	15.0	10.0
Bank Of Belen	Belen	55.0	8.0	5.0	5.0	4.0	<\$100M	18,137	249	57.5	50.0
First Nb Of Santa Fe	Santa Fe	52.5	4.0	2.0	8.0	7.0	\$100M-500M	48,386	459	42.5	32.5
Carlsbad Nb	Carlsbad	52.5	3.0	7.0	6.0	5.0	\$100M-500M	24,845	260	35.0	32.5
Western Bk Artesia Nm	Artesia	52.5	7.0	4.0	5.0	5.0	<\$100M	21,351	324	47.5	50.0
First Nm Bk	Silver City	52.5	7.0	7.0	3.0	4.0	<\$100M	10,443	227	72.5	80.0
Ruidoso St Bk	Ruidoso	50.0	5.0	5.0	5.0	5.0	\$100M-500M	20,844	307	47.5	45.0
First Nb	Ruidoso	50.0	8.0	7.0	3.0	2.0	<\$100M	11,338	130	42.5	22.5
Citizens Bk	Las Cruces	47.5	4.0	2.0	7.0	6.0	\$100M-500M	31,012	336	40.0	40.0
Bank Of The Southwest	Roswell	47.5	5.0	3.0	5.0	6.0	\$100M-500M	19,903	362	52.5	67.5
Bank Of Albuquerque Na	Albuquerque	47.5	1.0	1.0	8.0	9.0	\$500M-\$1B	45,741	678	47.5	57.5
Western Bk Gallup Nm	Gallup	47.5	7.0	6.0	4.0	2.0	<\$100M	17,362	168	30.0	25.0
Western Bk	Alamogordo	47.5	5.0	5.0	4.0	5.0	<\$100M	17,162	262	50.0	57.5
First Nb Of New Mexico	Clayton	45.0	3.0	8.0	2.0	5.0	<\$100M	8,840	258	65.0	80.0
Western Cmrc Bk	Carlsbad	42.5	1.0	1.0	6.0	9.0	\$100M-500M	23,214	667	52.5	67.5
Western Bk	Clovis	42.5	3.0	8.0	2.0	4.0	<\$100M	7,295	218	45.0	52.5
Ambank	Silver City	42.5	5.0	6.0	3.0	3.0	<\$100M	9,776	212	57.5	57.5
Western Bk	Lordsburg	40.0	3.0	9.0	2.0	2.0	<\$100M	7,589	150	57.5	70.0
Portales Nb	Portales	40.0	2.0	10.0	2.0	2.0	<\$100M	6,620	157	50.0	67.5

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		Total (1)	SBL/TA (2)	SBL/TBL (3)	SBL(\$)(4)	SBL(#)(5)					
Community Bk	Espanola	37.5	4.0	2.0	5.0	4.0	\$100M-500M	22,735	234	50.0	45.0
High Desert St Bk	Albuquerque	35.0	2.0	10.0	1.0	1.0	<\$100M	3,609	23	30.0	22.5
Farmers & Stockmens Of Clayt	Clayton	32.5	2.0	8.0	2.0	1.0	<\$100M	6,261	62	12.5	12.5
Four Corners Cmnty Bk	Farmington	32.5	5.0	6.0	1.0	1.0	<\$100M	2,460	26	42.5	27.5
First St Bk	Socorro	30.0	1.0	8.0	1.0	2.0	<\$100M	3,877	104	37.5	52.5
Citizens Bk	Tucumcari	27.5	1.0	8.0	1.0	1.0	<\$100M	1,245	42	30.0	32.5
Lea Cty St Bk	Hobbs	22.5	2.0	1.0	3.0	3.0	\$100M-500M	12,315	201	17.5	30.0
Dsrn Nb	Albuquerque	-	-	-	-	-	<\$100M	-	-	.	.

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at [www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/](http://www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/).

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.