

Table A.2 Small Business Lending in Delaware Using Call Report Data, June 2000

Bank Name	Location	Small Business Lending (<\$1M) Scores					Bnk Asset Sz.	Dollars in SBL	Number or SBL	Total Score (<\$250K)	Total Score (<\$100K)
		Total (1)	SBL/TA (2)	SBL/TBL (3)	SBL(\$ (4)	SBL(# (5)					
Bank Of Delmarva Na	Seaford	85.0	10.0	8.0	8.0	8.0	\$100M-500M	45,687	907	82.5	82.5
Christiana B&Tc	Greenville	72.5	8.0	9.0	6.0	6.0	<\$100M	10,916	89	65.0	60.0
Baltimore Tc	Selbyville	70.0	10.0	3.0	8.0	7.0	\$100M-500M	57,104	632	70.0	70.0
Citibank De	New Castle	70.0	6.0	2.0	10.0	10.0	\$1B-\$10B	353,304	14,527	85.0	95.0
Calvin B Taylor Bk Of De	Ocean View	70.0	9.0	10.0	4.0	5.0	<\$100M	1,954	13	47.5	50.0
County Bk	Rehoboth Beach	67.5	10.0	4.0	7.0	6.0	\$100M-500M	35,334	385	72.5	77.5
Delaware Nb	Georgetown	65.0	8.0	4.0	7.0	7.0	\$100M-500M	26,379	399	67.5	65.0
Wilmington Tc	Wilmington	65.0	6.0	1.0	10.0	9.0	\$1B-\$10B	550,824	5,782	65.0	65.0
Sun Nb De	Wilmington	62.5	9.0	3.0	7.0	6.0	\$100M-500M	29,639	267	57.5	57.5
First Nb Of Wyoming	Wyoming	62.5	7.0	5.0	6.0	7.0	\$100M-500M	18,407	391	72.5	75.0
Pnc Bk De	Wilmington	62.5	6.0	1.0	9.0	9.0	\$1B-\$10B	161,501	1,653	62.5	62.5
First Union Nb Of De	Wilmington	60.0	5.0	2.0	9.0	8.0	\$1B-\$10B	96,828	884	57.5	55.0
Felton Bk	Felton	60.0	8.0	6.0	5.0	5.0	<\$100M	5,695	61	72.5	62.5
Republic First Bk Of De	Brandywine Hundred	60.0	9.0	5.0	5.0	5.0	<\$100M	3,575	9	45.0	35.0
Commerce Bk De Na	Wilmington	57.5	7.0	5.0	6.0	5.0	<\$100M	7,415	38	47.5	47.5
Bankers Tr De	Wilmington	35.0	4.0	1.0	5.0	4.0	\$1B-\$10B	2,219	8	32.5	30.0
Mbna America Bk De	Wilmington	22.5	3.0	.	3.0	3.0	<\$100M	-	-	.	.
First Nb Of Atlanta	New Castle	-	-	-	-	-	\$100M-500M	1,992	3,730	67.5	70.0
Associates Nb De	Newark	-	-	-	-	-	\$100M-500M	-	-	.	.
Citibank Usa	Wilmington	-	-	-	-	-	\$1B-\$10B	-	-	.	.
Cross Country Bk	Wilmington	-	-	-	-	-	\$1B-\$10B	42	1	50.0	50.0
Advanta Nb	Wilmington	-	-	-	-	-	\$1B-\$10B	-	-	.	.
Mellon Bk De Na	Wilmington	-	-	-	-	-	\$500M-\$1B	82,995	959	75.0	72.5
Bank Of Ny De	Newark	-	-	-	-	-	\$500M-\$1B	-	-	.	.
Allfirst Fncl Ctr Na	Millsboro	-	-	-	-	-	<\$100M	195	3	47.5	50.0
Bank Of New Castle	New Castle	-	-	-	-	-	<\$100M	-	-	.	.
Jcpenny Card Bk Na	Harrington	-	-	-	-	-	<\$100M	-	-	.	.
Transamerica Bk Na	New Castle	-	-	-	-	-	<\$100M	-	-	.	.
Mbna America Bk Na	Wilmington	-	-	-	-	-	>\$10B	526,535	330,357	87.5	92.5
Chase Manhattan Bk Usa Na	Wilmington	-	-	-	-	-	>\$10B	181,852	73,827	82.5	85.0
Greenwood Tc	Greenwood	-	-	-	-	-	>\$10B	1,656	8	42.5	42.5
First Usa Bk Na	Wilmington	-	-	-	-	-	>\$10B	11	5	47.5	50.0

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/.

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.