

Table A.2 Small Business Lending in Arizona Using Call Report Data, June 2000

Bank Name	Location	Small Business Lending (<\$1M) Scores					Bnk Asset Sz.	Dollars in	Number or	Total Score	Total Score
		Total	SBL/TA	SBL/TBL	SBL(\$)	SBL(#)		SBL	SBL	(<\$250K)	(<\$100K)
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Community Bk Of Arizona	Wickenburg	82.5	7.0	9.0	8.0	9.0	\$100M-500M	46,392	776	95.0	95.0
County Bk	Prescott	82.5	7.0	8.0	9.0	9.0	\$100M-500M	83,364	834	90.0	87.5
Frontier St Bk	Show Low	82.5	9.0	9.0	8.0	7.0	\$100M-500M	42,279	434	77.5	82.5
First Intl B&Tc	Scottsdale	80.0	10.0	9.0	7.0	6.0	<\$100M	32,019	274	82.5	87.5
Mohave St Bk	Lake Havasu City	75.0	7.0	7.0	8.0	8.0	\$100M-500M	45,858	678	85.0	85.0
Valley Cmrc Bk	Phoenix	75.0	8.0	7.0	6.0	9.0	<\$100M	31,025	804	70.0	70.0
Stockmens Bk	Kingman	70.0	5.0	5.0	9.0	9.0	\$100M-500M	81,387	1,254	77.5	80.0
Heritage Bk	Phoenix	70.0	9.0	6.0	7.0	6.0	<\$100M	37,910	267	72.5	67.5
Sunrise Bk Arizona	Phoenix	70.0	10.0	7.0	6.0	5.0	<\$100M	28,237	160	47.5	30.0
Union Bk Arizona Na	Gilbert	70.0	10.0	10.0	4.0	4.0	<\$100M	10,953	100	70.0	70.0
National Bk Of Arizona	Tucson	67.5	5.0	2.0	10.0	10.0	\$1B-\$10B	399,461	2,916	70.0	67.5
Bank Of Tucson	Tucson	67.5	8.0	6.0	7.0	6.0	<\$100M	35,845	295	67.5	62.5
Valley Bk Of Arizona	Phoenix	67.5	10.0	6.0	6.0	5.0	<\$100M	27,734	167	52.5	40.0
Sunstate Bk	Casa Grande	67.5	7.0	8.0	5.0	7.0	<\$100M	22,241	403	85.0	87.5
Bank Of The Southwest	Tempe	65.0	9.0	8.0	5.0	4.0	<\$100M	21,013	102	67.5	42.5
Founders Bk Of Arizona	Scottsdale	62.5	5.0	3.0	9.0	8.0	\$100M-500M	89,585	651	65.0	65.0
Wells Fargo Bk Arizona Na	Phoenix	62.5	3.0	2.0	10.0	10.0	\$1B-\$10B	478,207	3,210	60.0	60.0
Valley First Cmnty Bk	Scottsdale	62.5	9.0	6.0	5.0	5.0	<\$100M	19,686	189	65.0	67.5
First Cap Bk Of Arizona	Phoenix	60.0	8.0	3.0	7.0	6.0	<\$100M	36,218	206	47.5	42.5
Rocky Mtn Bk	Chandler	57.5	5.0	4.0	7.0	7.0	\$100M-500M	31,339	392	62.5	67.5
M&I Thunderbird Bk	Phoenix	57.5	4.0	1.0	9.0	9.0	\$500M-\$1B	155,176	1,579	60.0	72.5
Stearns Bk Arizona Na	Scottsdale	57.5	8.0	7.0	5.0	3.0	<\$100M	20,409	88	37.5	35.0
Camelback Cmnty Bk	Phoenix	57.5	9.0	5.0	4.0	5.0	<\$100M	16,782	168	60.0	67.5
Bank One Arizona Na	Phoenix	57.5	2.0	1.0	10.0	10.0	>\$10B	533,597	9,818	57.5	57.5
Northern Tr Bk Of Arizona Na	Phoenix	55.0	3.0	2.0	9.0	8.0	\$500M-\$1B	61,725	496	47.5	45.0
Century Bk	Scottsdale	55.0	5.0	8.0	4.0	5.0	<\$100M	14,750	192	55.0	65.0
Harris Tr Bk Of Arizona	Scottsdale	52.5	4.0	4.0	6.0	7.0	\$100M-500M	24,308	397	47.5	42.5
Western Scty Bk	Scottsdale	52.5	4.0	5.0	5.0	7.0	\$100M-500M	21,064	484	70.0	77.5
Community First Nb	Phoenix	52.5	3.0	2.0	8.0	8.0	\$500M-\$1B	40,964	583	55.0	55.0
First St Bk	Flagstaff	50.0	6.0	9.0	2.0	3.0	<\$100M	6,120	68	52.5	57.5
Foothills Bk	Yuma	50.0	4.0	10.0	3.0	3.0	<\$100M	9,231	75	35.0	52.5
Home Nb	Scottsdale	45.0	6.0	4.0	4.0	4.0	<\$100M	12,233	92	30.0	35.0
Mesa Bk	Mesa	45.0	6.0	5.0	3.0	4.0	<\$100M	9,685	93	40.0	45.0
Southern Arizona Cmnty Bk	Tucson	42.5	6.0	3.0	4.0	4.0	<\$100M	11,552	104	50.0	57.5
East Valley Cmnty Bk	Chandler	42.5	7.0	4.0	3.0	3.0	<\$100M	6,957	62	50.0	35.0
Scottsdale Cmnty Bk	Scottsdale	42.5	3.0	10.0	2.0	2.0	<\$100M	453	3	45.0	32.5
First Bk Of Arizona Na	Scottsdale	30.0	4.0	3.0	3.0	2.0	<\$100M	8,126	56	35.0	32.5
Johnson Bk Arizona Na	Phoenix	17.5	2.0	1.0	2.0	2.0	\$100M-500M	6,239	22	17.5	17.5
Bank Of Hawaii Cr Card Na	Phoenix	-	-	-	-	-	\$100M-500M	-	-	.	.
Sears Nb	Tempe	-	-	-	-	-	\$100M-500M	-	-	.	.
Direct Mrch Cr Card Bk Na	Scottsdale	-	-	-	-	-	\$1B-\$10B	-	-	.	.
Nextbank Na	Phoenix	-	-	-	-	-	\$500M-\$1B	-	-	.	.
Dillard Nb	Gilbert	-	-	-	-	-	<\$100M	-	-	.	.
Jewelers Nb	Tempe	-	-	-	-	-	<\$100M	-	-	.	.

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Bank Name	Location	Small Business Lending (<\$1M) Scores					Bnk Asset Sz.	Dollars in SBL	Number or SBL	Total Score (<\$250K)	Total Score (<\$100K)
		Total (1)	SBL/TA (2)	SBL/TBL (3)	SBL(\$)(4)	SBL(#)(5)					
May Nb Of Arizona	Phoenix	-	-	-	-	-	<\$100M	-	-	.	.
Bank Of Amer Na Usa	Phoenix	-	-	-	-	-	>\$10B	289,178	225,290	62.5	77.5

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at [www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/](http://www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/).

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.