

Table 3A Expanded. Small Business Lending Institutions in New Mexico Using Call Report Data, June 2006

Name of Lending Institution	City	Small Business Lending (<\$1M)					Micro Business Lending (<\$100k)				
		Total Rank (1)	LSBL/TA (2)	LSBL/TBL (3)	LSBL (1,000) (4)	LSBL# (5)	Institution Asset Size (6)	Total Rank (7)	SSBL\$ (1,000) (8)	SSBL# (9)	CRD/TA (10)
Bank of The Rio Grande NA	Las Cruces	87.5	0.329	1	37,195	512	\$100M-500M	82.5	7,462	356	0
First Federal Bank	Roswell	85.0	0.151	0.66	84,670	677	\$500M-\$1B	80.0	10,727	337	0
Portales NB	Portales	82.5	0.241	1	29,957	607	\$100M-500M	97.5	29,957	607	0
International Bk	Raton	80.0	0.315	0.796	52,738	534	\$100M-500M	75.0	8,922	347	0
Pioneer Bank	Roswell	77.5	0.064	1	33,667	334	\$500M-\$1B	95.0	33,667	334	0
Union Savings Bank	Albuquerque	77.5	0.237	1	16,152	66	<\$100M	42.5	498	13	0
Bank of Belen	Belen	75.0	0.284	0.853	36,593	323	\$100M-500M	50.0	5,156	191	0
New Mexico B&TC	Albuquerque	72.5	0.229	0.575	132,023	1,350	\$500M-\$1B	67.5	20,182	786	0.003
Century Bank FSB	Santa Fe	72.5	0.129	0.517	53,663	487	\$100M-500M	75.0	5,961	276	0
First Cmnty Bk	Taos	70.0	0.2	0.531	519,802	5,016	\$1B-\$10B	57.5	58,673	3,066	0.002
First NB	Artesia	70.0	0.212	0.619	91,844	1,102	\$100M-500M	75.0	19,390	749	0
City Bk NM	Ruidoso	67.5	0.299	0.867	30,472	305	\$100M-500M	55.0	4,866	186	0
Citizens Bk	Farmington	65.0	0.151	0.762	75,004	846	\$100M-500M	67.5	13,916	513	0.002
Community Bk	Santa Fe	62.5	0.233	0.628	36,594	303	\$100M-500M	40.0	5,066	175	0
Los Alamos NB	Los Alamos	60.0	0.158	0.456	200,414	1,673	\$1B-\$10B	57.5	24,040	993	0.007
Centinel Bk Of Taos	Taos	60.0	0.216	0.612	30,838	307	\$100M-500M	45.0	5,108	197	0.006
First NB	Alamogordo	60.0	0.178	0.792	34,024	340	\$100M-500M	45.0	5,170	229	0.004
Charter Bank	Santa Fe	60.0	0.041	0.49	50,077	225	\$1B-\$10B	52.5	2,129	59	0
American Heritage Bk	Clovis	57.5	0.28	1	13,806	272	<\$100M	80.0	6,166	243	0.012
Bank Of Las Vegas	Las Vegas	57.5	0.244	0.6	35,906	294	\$100M-500M	50.0	6,124	171	0
First NM Bk	Silver City	57.5	0.27	1	16,204	180	<\$100M	55.0	2,943	117	0
Bank of The Southwest	Roswell	57.5	0.214	0.528	28,219	446	\$100M-500M	77.5	7,437	347	0
First NB of New Mexico	Clayton	57.5	0.182	0.866	23,512	340	\$100M-500M	77.5	6,507	262	0
Vectra Bk Colorado NA	Farmington	57.5	0.145	0.408	350,879	2,462	\$1B-\$10B	55.0	40,767	1,266	0
Sunrise Bk Albuquerque	Albuquerque	57.5	0.412	0.809	22,373	145	<\$100M	17.5	1,701	44	0
Bank of Clovis	Clovis	57.5	0.179	1	16,469	287	<\$100M	90.0	16,469	287	0
Tucumcari FS & LA	Tucumcari	57.5	0.119	0.984	3,649	27	<\$100M	55.0	423	12	0
First NB in Las Vegas	Las Vegas	55.0	0.183	0.988	17,973	222	<\$100M	60.0	4,345	150	0.005
Citizens Bk	Las Cruces	55.0	0.151	0.633	46,094	373	\$100M-500M	45.0	7,249	200	0.002
Main Bk	Albuquerque	55.0	0.351	0.944	14,739	127	<\$100M	40.0	1,955	63	0
First NM Bk	Deming	55.0	0.141	0.678	30,711	399	\$100M-500M	67.5	7,092	304	0
First NB of Santa Fe	Santa Fe	55.0	0.153	0.403	76,472	559	\$500M-\$1B	40.0	7,084	291	0
Valley NB	Espanola	55.0	0.161	0.6	42,232	344	\$100M-500M	40.0	5,493	211	0
Bank 1st	Albuquerque	55.0	0.391	0.626	27,561	168	<\$100M	35.0	2,940	74	0
Alamogordo FS & LA	Alamogordo	55.0	0.083	0.691	12,578	67	\$100M-500M	52.5	1,028	29	0
First NB	Ruidoso	52.5	0.284	0.828	15,923	169	<\$100M	42.5	2,412	109	0
Bank of Albuquerque NA	Albuquerque	52.5	0.094	0.521	117,183	951	\$1B-\$10B	52.5	18,844	641	0
Mesilla Valley Bk	Las Cruces	52.5	0.459	0.899	12,799	98	<\$100M	45.0	1,844	52	0
Western Bk	Lordsburg	50.0	0.225	0.712	21,688	221	<\$100M	65.0	5,505	138	0

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		Total Rank (1)	LSBL/TA (2)	LSBL/TBL (3)	LSBL (1,000) (4)	LSBL# (5)	Institution Asset Size (6)	Total Rank (7)	SSBL\$ (1,000) (8)	SSBL# (9)	CRD/TA (10)
Grants St Bk	Grants	50.0	0.17	1	16,650	165	<\$100M	35.0	2,656	106	0
Ambank	Silver City	50.0	0.193	0.98	16,472	222	<\$100M	47.5	2,984	157	0
Western Bk	Alamogordo	47.5	0.197	1	12,056	177	<\$100M	62.5	3,259	136	0
High Desert St Bk	Albuquerque	47.5	0.205	0.892	17,020	108	<\$100M	15.0	1,655	33	0
Western CMRC Bk	Carlsbad	42.5	0.12	0.362	30,529	517	\$100M-500M	60.0	8,222	396	0
Valley Bk of CMRC	Roswell	42.5	0.174	0.87	15,809	212	<\$100M	45.0	3,203	143	0
Western Bk Artesia NM	Artesia	42.5	0.16	0.595	20,861	317	\$100M-500M	57.5	5,241	238	0
Lea Cty St Bk	Hobbs	40.0	0.073	0.848	13,337	323	\$100M-500M	50.0	3,100	276	0.002
Citizens Bk	Clovis	40.0	0.097	0.587	18,864	388	\$100M-500M	77.5	8,048	340	0
Four Corners Cmnty Bk	Farmington	40.0	0.195	0.531	23,763	279	\$100M-500M	45.0	4,624	166	0
Western Bk	Clovis	35.0	0.197	0.718	8,388	111	<\$100M	47.5	2,064	74	0
First St Bk	Socorro	30.0	0.028	1	2,845	53	\$100M-500M	32.5	934	39	0.008
Carlsbad NB	Carlsbad	22.5	0.082	0.439	15,487	299	\$100M-500M	55.0	5,339	219	0
Farmers & Stockmens of Clayton	Clayton	22.5	0.1	0.788	5,405	78	<\$100M	37.5	1,421	58	0
DSRM NB	Albuquerque	NR	0	-	-	-	<\$100M	NR	-	-	0

Note: Some states may have banks that are not ranked (NR) under the Total Rank column.

Small businesses seeking loans should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or visit <http://www.sba.gov/services/financialassistance/7alenderprograms/>.

Source: U.S. Small Business Administration, Office of Advocacy, Office of Economic Research, from the Call Reports collected by the Federal Reserve.

Table 3B Expanded. Micro Business Lending Institutions in New Mexico Using Call Report Data, June 2006

Name of Lending Institution	City of Industry	HQ State or Territory	Micro Business Lending (<\$100k)					Small Business Lending (<\$1M)				
			Total Rank (1)	SSBL/TA (2)	SSBL/TBL (3)	SSBL\$ (1,000) (4)	SSBL# (5)	Institution Asset Size (6)	Total Rank (7)	LSBL\$ (1,000) (8)	LSBL# (9)	CRD/TA (10)
Portales NB	Portales	NM	97.5	0.241	1	29,957	607	\$100M-500M	82.5	29,957	607	0
Pioneer Bank	Roswell	NM	95.0	0.064	1	33,667	334	\$500M-\$1B	77.5	33,667	334	0
Bank of Clovis	Clovis	NM	90.0	0.179	1	16,469	287	<\$100M	57.5	16,469	287	0
Bank of The Rio Grande NA	Las Cruces	NM	82.5	0.066	0.201	7,462	356	\$100M-500M	87.5	37,195	512	0
American Heritage Bk	Clovis	NM	80.0	0.125	0.447	6,166	243	<\$100M	57.5	13,806	272	0.012
First Federal Bank	Roswell	NM	80.0	0.019	0.084	10,727	337	\$500M-\$1B	85.0	84,670	677	0
First NB of New Mexico	Clayton	NM	77.5	0.05	0.24	6,507	262	\$100M-500M	57.5	23,512	340	0
Bank of The Southwest	Roswell	NM	77.5	0.056	0.139	7,437	347	\$100M-500M	57.5	28,219	446	0
Citizens Bk	Clovis	NM	77.5	0.041	0.25	8,048	340	\$100M-500M	40.0	18,864	388	0
Century Bank FSB	Santa Fe	NM	75.0	0.014	0.057	5,961	276	\$100M-500M	72.5	53,663	487	0
International Bk	Raton	NM	75.0	0.053	0.135	8,922	347	\$100M-500M	80.0	52,738	534	0
First NB	Artesia	NM	75.0	0.045	0.131	19,390	749	\$100M-500M	70.0	91,844	1,102	0
First Nm Bk	Deming	NM	67.5	0.033	0.157	7,092	304	\$100M-500M	55.0	30,711	399	0
Citizens Bk	Farmington	NM	67.5	0.028	0.141	13,916	513	\$100M-500M	65.0	75,004	846	0.002
New Mexico B&TC	Albuquerque	NM	67.5	0.035	0.088	20,182	786	\$500M-\$1B	72.5	132,023	1,350	0.003
Western Bk	Lordsburg	NM	65.0	0.057	0.181	5,505	138	<\$100M	50.0	21,688	221	0
Western Bk	Alamogordo	NM	62.5	0.053	0.27	3,259	136	<\$100M	47.5	12,056	177	0
First NB in Las Vegas	Las Vegas	NM	60.0	0.044	0.239	4,345	150	<\$100M	55.0	17,973	222	0.005
Western CMRC Bk	Carlsbad	NM	60.0	0.032	0.097	8,222	396	\$100M-500M	42.5	30,529	517	0
Western Bk Artesia Nm	Artesia	NM	57.5	0.04	0.149	5,241	238	\$100M-500M	42.5	20,861	317	0
Los Alamos NB	Los Alamos	NM	57.5	0.019	0.055	24,040	993	\$1B-\$10B	60.0	200,414	1,673	0.007
First Cmnty Bk	Taos	NM	57.5	0.023	0.06	58,673	3,066	\$1B-\$10B	70.0	519,802	5,016	0.002
Tucumcari FS & LA	Tucumcari	NM	55.0	0.014	0.114	423	12	<\$100M	57.5	3,649	27	0
First Nm Bk	Silver City	NM	55.0	0.049	0.182	2,943	117	<\$100M	57.5	16,204	180	0
City Bk NM	Ruidoso	NM	55.0	0.048	0.138	4,866	186	\$100M-500M	67.5	30,472	305	0
Carlsbad NB	Carlsbad	NM	55.0	0.028	0.151	5,339	219	\$100M-500M	22.5	15,487	299	0
Vectra Bk Colorado NA	Farmington	NM	55.0	0.017	0.047	40,767	1,266	\$1B-\$10B	57.5	350,879	2,462	0
Alamogordo FS & LA	Alamogordo	NM	52.5	0.007	0.056	1,028	29	\$100M-500M	55.0	12,578	67	0
Charter Bank	Santa Fe	NM	52.5	0.002	0.021	2,129	59	\$1B-\$10B	60.0	50,077	225	0
Bank of Albuquerque NA	Albuquerque	NM	52.5	0.015	0.084	18,844	641	\$1B-\$10B	52.5	117,183	951	0
Lea Cty St Bk	Hobbs	NM	50.0	0.017	0.197	3,100	276	\$100M-500M	40.0	13,337	323	0.002
Bank of Belen	Belen	NM	50.0	0.04	0.12	5,156	191	\$100M-500M	75.0	36,593	323	0
Bank of Las Vegas	Las Vegas	NM	50.0	0.042	0.102	6,124	171	\$100M-500M	57.5	35,906	294	0
Western Bk	Clovis	NM	47.5	0.048	0.177	2,064	74	<\$100M	35.0	8,388	111	0
Ambank	Silver City	NM	47.5	0.035	0.177	2,984	157	<\$100M	50.0	16,472	222	0
Mesilla Valley Bk	Las Cruces	NM	45.0	0.066	0.129	1,844	52	<\$100M	52.5	12,799	98	0
Valley Bk of CMRC	Roswell	NM	45.0	0.035	0.176	3,203	143	<\$100M	42.5	15,809	212	0

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Four Corners Cmnty Bk	Farmington	NM	45.0	0.038	0.103	4,624	166	\$100M-500M	40.0	23,763	279	0
Centinel Bk of Taos	Taos	NM	45.0	0.036	0.101	5,108	197	\$100M-500M	60.0	30,838	307	0.006
First NB	Alamogordo	NM	45.0	0.027	0.12	5,170	229	\$100M-500M	60.0	34,024	340	0.004
Citizens Bk	Las Cruces	NM	45.0	0.024	0.1	7,249	200	\$100M-500M	55.0	46,094	373	0.002
Union Savings Bank	Albuquerque	NM	42.5	0.007	0.031	498	13	<\$100M	77.5	16,152	66	0
First NB	Ruidoso	NM	42.5	0.043	0.125	2,412	109	<\$100M	52.5	15,923	169	0
Main Bk	Albuquerque	NM	40.0	0.047	0.125	1,955	63	<\$100M	55.0	14,739	127	0
Community Bk	Santa Fe	NM	40.0	0.032	0.087	5,066	175	\$100M-500M	62.5	36,594	303	0
Valley NB	Espanola	NM	40.0	0.021	0.078	5,493	211	\$100M-500M	55.0	42,232	344	0
First NB of Santa Fe	Santa Fe	NM	40.0	0.014	0.037	7,084	291	\$500M-\$1B	55.0	76,472	559	0
Farmers & Stockmens of Clayton	Clayton	NM	37.5	0.026	0.207	1,421	58	<\$100M	22.5	5,405	78	0
Grants St Bk	Grants	NM	35.0	0.027	0.16	2,656	106	<\$100M	50.0	16,650	165	0
Bank 1st	Albuquerque	NM	35.0	0.042	0.067	2,940	74	<\$100M	55.0	27,561	168	0
First St Bk	Socorro	NM	32.5	0.009	0.328	934	39	\$100M-500M	30.0	2,845	53	0.008
Sunrise Bk Albuquerque	Albuquerque	NM	17.5	0.031	0.062	1,701	44	<\$100M	57.5	22,373	145	0
High Desert St Bk	Albuquerque	NM	15.0	0.02	0.087	1,655	33	<\$100M	47.5	17,020	108	0
Dsrn NB	Albuquerque	NM	NR	0	.	-	-	<\$100M	NR	-	-	0

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Source: U.S. Small Business Administration, Office of Advocacy, Office of Economic Research, from the Call Reports collected by the Federal Reserve.