

**Table 3A. Banks' Small Business Lending in Delaware Using Call Report Data, June 2003**

Bank Name	City	Small Business Lending (<\$1M)						Small Business Lending (<\$100k)			
		Total Rank (1)	SBL/TA (2)	SBL/TBL (3)	SBL\$(1000) (4)	SBL# (5)	Bank Asset Sz. (6)	Total Rank (7)	SSBL\$ (1000) (8)	SSBL# (9)	Cdt/TA (10)
Mbna America De Na	Wilmington	100.0	0.621	1	1,239,578	863,542	\$1B-\$10B	100.0	1,239,578	863,542	0
Bank One De Na	Wilmington	80.0	0.025	1	440,767	195,471	>\$10B	87.5	440,767	195,471	0.232
Chase Manhattan Bk Usa Na	Newark	80.0	0.022	1	711,799	107,924	>\$10B	90.0	711,799	107,924	0.502
Bank Of Delmarva	Seaford	80.0	0.295	0.837	65,300	754	\$100M-500M	85.0	14,110	549	0.001
First Nb Of Wyoming	Wyoming	72.5	0.238	0.887	46,345	559	\$100M-500M	72.5	7,990	381	0.002
Citizens Bk	Wilmington	72.5	0.101	0.724	100,288	911	\$500M-\$1B	72.5	16,981	524	0
Baltimore Tc	Selbyville	70.0	0.211	0.685	74,540	714	\$100M-500M	67.5	9,730	444	0
Felton Bk	Felton	65.0	0.227	0.922	10,761	127	<\$100M	67.5	2,465	83	0
Wilmington Tc	Wilmington	65.0	0.076	0.227	624,155	5,323	\$1B-\$10B	65.0	74,252	2,922	0.007
Citibank De	New Castle	65.0	0.052	0.518	311,521	25,751	\$1B-\$10B	90.0	282,917	25,481	0
Delaware Nb	Georgetown	62.5	0.122	0.678	41,388	566	\$100M-500M	72.5	8,757	406	0.003
County Bk	Rehoboth Beach	62.5	0.21	0.639	51,982	445	\$100M-500M	62.5	7,360	303	0.001
Commerce Bk/De Na	Wilmington	57.5	0.073	0.737	20,325	171	\$100M-500M	52.5	2,653	103	0
Pnc Bk De	Wilmington	55.0	0.041	0.22	104,100	1,492	\$1B-\$10B	65.0	28,212	1,143	0
Wachovia Bank Of De Na	Wilmington	55.0	0.049	0.358	93,232	605	\$1B-\$10B	50.0	8,327	247	0
Bancorp Bk	Wilmington	55.0	0.167	0.361	41,542	147	\$100M-500M	40.0	1,387	29	0
First Bank Of De	Brandywine Hundred	52.5	0.076	0.707	4,323	11	<\$100M	35.0	117	2	0
Christiana B&Tc	Greenville	50.0	0.114	0.615	13,941	100	\$100M-500M	45.0	1,033	40	0
Allfirst Fncl Ctr Na	Millsboro	40.0	0.002	1	168	2	<\$100M	45.0	73	1	0
Mbna America Bk Na	Wilmington	40.0	0	0.651	9,327	26	>\$10B	30.0	166	2	0.361
Cross Country Bk	Wilmington	40.0	0	1	151	1	\$1B-\$10B	17.5	-	-	0.804
Discover Bk	Greenwood	27.5	0	0.548	1,406	9	>\$10B	42.5	281	6	0.903
Mellon Bk De Na	Greenville	27.5	0.003	0.222	426	3	\$100M-500M	17.5	-	-	0
Deutsche Bk Tr Co De	Wilmington	22.5	0.001	0.002	439	1	\$500M-\$1B	10.0	-	-	0
Advanta Nb	Wilmington	0.0	0	.	-	-	\$100M-500M	0.0	-	-	0
Bank Of Ny De	Newark	0.0	0	.	-	-	\$100M-500M	0.0	-	-	0
Bank Of New Castle	New Castle	0.0	0	.	-	-	<\$100M	0.0	-	-	0
Juniper Bk	Wilmington	0.0	0	.	-	-	\$100M-500M	0.0	-	-	0.372

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at [www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/](http://www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/).

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.