

**Table 3A. Banks' Small Business Lending in Arizona Using Call Report Data, June 2003**

Bank Name	City	Small Business Lending (<\$1M)					Small Business Lending (<\$100k)				
		Total Rank (1)	SBL/TA (2)	SBL/TBL (3)	SBL\$(1000) (4)	SBL# (5)	Bnk. Asset Sz. (6)	Total Rank (7)	SSBL\$ (1000) (8)	SSBL# (9)	Cdt/TA (10)
Sunrise Bk Arizona	Phoenix	82.5	0.528	0.863	49,820	378	<\$100M	52.5	2,693	114	0
Sunstate Bk	Casa Grande	80.0	0.341	0.976	41,425	542	\$100M-500M	95.0	10,119	403	0.005
Southern Arizona Cmnty Bk	Tucson	77.5	0.398	0.87	34,188	248	<\$100M	70.0	3,674	113	0
Bank Of The Southwest	Tempe	77.5	0.507	0.948	39,230	191	<\$100M	55.0	2,776	72	0
Stockmens Bk	Kingman	75.0	0.215	0.719	154,895	1,635	\$500M-\$1B	85.0	22,473	1,096	0.001
Camelback Cmnty Bk	Phoenix	72.5	0.394	0.753	37,126	263	<\$100M	75.0	4,497	131	0
Western Scty Bk	Scottsdale	70.0	0.37	0.642	62,886	445	\$100M-500M	75.0	8,741	241	0
Bank Of Tucson	Tucson	67.5	0.321	0.726	46,707	381	\$100M-500M	75.0	5,957	173	0
Commerce Bk Of Az	Tucson	67.5	0.551	0.988	16,356	98	<\$100M	50.0	1,295	46	0
Wells Fargo Bk Arizona Na	Phoenix	65.0	0.046	0.607	572,665	2,942	>\$10B	55.0	33,093	934	0
Community Bk Of Arizona Na	Wickenburg	65.0	0.165	0.62	72,923	750	\$100M-500M	80.0	13,570	543	0
National Bk Of Arizona	Tucson	65.0	0.182	0.461	549,126	3,834	\$1B-\$10B	62.5	49,648	1,792	0
Valley Bk Of Arizona	Phoenix	65.0	0.354	0.767	24,345	206	<\$100M	62.5	2,876	117	0
Foothills Bk	Yuma	65.0	0.278	0.998	23,398	176	<\$100M	65.0	2,805	109	0
Mesa Bk	Mesa	65.0	0.363	0.802	24,390	216	<\$100M	72.5	2,873	125	0
East Valley Cmnty Bk	Chandler	65.0	0.436	0.847	17,928	149	<\$100M	65.0	1,963	82	0
Arrowhead Cmnty Bk	Glendale	62.5	0.376	0.852	19,680	151	<\$100M	57.5	2,106	77	0
Canyon Cmnty Bk Na	Tucson	62.5	0.356	0.991	15,407	155	<\$100M	52.5	1,402	83	0.002
Valley First Cmnty Bk	Scottsdale	60.0	0.382	0.811	16,467	119	<\$100M	30.0	878	45	0
Union Bk Arizona Na	Gilbert	60.0	0.341	0.845	17,855	186	<\$100M	82.5	3,103	132	0
First St Bk	Flagstaff	60.0	0.31	1	12,402	156	<\$100M	77.5	2,684	100	0
Bank Of Amer Na Usa	Phoenix	57.5	0.018	0.31	528,823	231,443	>\$10B	85.0	509,686	229,477	0.954
Mohave St Bk	Lake Havasu City	57.5	0.224	0.492	47,118	481	\$100M-500M	77.5	8,893	299	0.002
1st Bk Yuma	Yuma	57.5	0.41	0.745	19,409	118	<\$100M	32.5	1,150	36	0
Valley Cmrc Bk	Phoenix	55.0	0.2	0.586	30,639	1,180	\$100M-500M	67.5	4,287	1,055	0.003
Bnc Nb	Tempe	55.0	0.117	0.324	69,511	752	\$500M-\$1B	60.0	9,744	485	0
Harris Bk Na	Scottsdale	52.5	0.072	0.689	33,063	242	\$100M-500M	52.5	3,265	123	0
Northern Tr Bk Na	Phoenix	52.5	0.075	0.423	87,885	531	\$1B-\$10B	47.5	5,205	212	0
First Nb Of Az	Scottsdale	52.5	0.107	0.36	87,405	465	\$500M-\$1B	57.5	11,609	263	0
Mission Bk	Kingman	52.5	0.29	1	8,088	80	<\$100M	65.0	1,486	51	0
Scottsdale Cmnty Bk	Scottsdale	50.0	0.353	0.689	24,174	94	<\$100M	30.0	1,299	36	0
Yuma Cmnty Bk	Yuma	47.5	0.339	0.791	15,238	96	<\$100M	35.0	1,101	34	0
Desert Hills Bk	Phoenix	47.5	0.264	0.595	25,751	103	<\$100M	32.5	1,626	41	0
Summit Bk	Prescott	47.5	0.24	1	5,650	31	<\$100M	27.5	345	9	0

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Horizon Cmty Bk	Lake Havasu City	42.5	0.116	1	4,099	60	<\$100M	65.0	1,568	47	0.001
Country Bk	Prescott	42.5	0.152	1	5,344	47	<\$100M	45.0	999	27	0
Stearns Bk Arizona Na	Scottsdale	37.5	0.227	0.537	18,389	135	<\$100M	45.0	2,079	52	0
Alliance Bk Of Az	Phoenix	37.5	0.176	0.606	23,689	84	\$100M-500M	17.5	537	22	0
United Az Bk Na	Cave Creek	27.5	0.164	0.588	4,071	55	<\$100M	65.0	1,408	40	0
Johnson Bk Arizona Na	Phoenix	15.0	0.007	0.017	3,019	10	\$100M-500M	10.0	8	1	0.001
Biltmore Bk Of Arizona	Phoenix	12.5	0.013	0.071	312	2	<\$100M	17.5	100	1	0
Sears Nb	Tempe	0.0	0	.	-	-	\$100M-500M	0.0	-	-	0.314
Dillard Nb	Gilbert	0.0	0	.	-	-	<\$100M	0.0	-	-	0
Direct Mrch Cr Card Bk Na	Scottsdale	0.0	0	.	-	-	\$1B-\$10B	0.0	-	-	0.623
Choice Bk	Scottsdale	0.0	0	.	-	-	<\$100M	0.0	-	-	0

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at [www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/](http://www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/).

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.