

Table 3A. Small Business Lending in New Mexico Using Call Report Data, June 2001

Bank Name	Small Business Lending (<\$M) Scores					Small Business Lending (<\$100k) Scores				
	Total (1)	SBL/TA (2)	SBL/TBL (3)	SBL(\$) (\$1,000) (4)	SBL(#) (5)	Bank asset Sz. (6)	Total Rank (7)	SSBL(\$) (\$1,000) (8)	SSBL(#) (9)	Cdt/TA (10)
Ranchers Banks	80.0	0.366	1	46,994	270	\$100M-500M	20	6,842	191	0.004
Bank 1st	80.0	0.576	1	34,363	303	<\$100M	23	5,650	190	0
First Nm Bank	77.5	0.28	0.994	34,880	437	\$100M-500M	28	8,631	359	0
First St Bank Taos	75.0	0.272	0.637	195,762	2351	\$500M-\$1B	27	34,079	1,679	0.005
Bank Of Santa Fe	75.0	0.375	0.816	58,579	425	\$100M-500M	14	4,777	200	0
First Nb	72.5	0.259	0.811	63,774	887	\$100M-500M	30	15,474	678	0
Peoples Bank	72.5	0.365	0.976	28,861	480	<\$100M	34	10,036	367	0
Bank Of Las Vegas	67.5	0.26	0.83	35,123	375	\$100M-500M	17	5,030	243	0
Centinel Bank Of Taos	67.5	0.313	0.732	31,004	466	<\$100M	29	8,464	359	0.008
Valley Nb	67.5	0.26	0.612	52,932	746	\$100M-500M	31	14,910	590	0.001
New Mexico B&Tc	67.5	0.237	0.721	63,895	793	\$100M-500M	25	13,268	562	0.003
Bank Of The Rio Grande Na	65.0	0.275	1	15,909	337	<\$100M	18	2,835	204	0
Grants St Bank	65.0	0.27	1	13,989	267	<\$100M	27	5,067	218	0
Vectra Bank Colorado Na	65.0	0.164	0.622	375,989	4261	\$1B-\$10B	24	68,295	2,872	0
Los Alamos Nb	62.5	0.176	0.536	130,054	1285	\$500M-\$1B	23	19,107	852	0.01
International Bank	62.5	0.259	0.785	37,116	405	\$100M-500M	21	6,941	291	0
Interamerica Bank	62.5	0.564	1	18,644	190	<\$100M	19	3,117	99	0
Community Bank	62.5	0.24	0.911	31,938	362	\$100M-500M	20	5,531	235	0
Bank Of Belen	62.5	0.298	0.951	22,332	264	<\$100M	22	4,758	194	0
Valley Bank Of Cmrc	60.0	0.195	1	18,160	328	<\$100M	35	18,160	328	0
First Nb	60.0	0.185	0.801	32,299	489	\$100M-500M	26	8,477	370	0.006
Citizens Bank	60.0	0.142	0.796	49,823	817	\$100M-500M	30	16,048	628	0.005
Four Corners Cmnty Bank	60.0	0.347	1	9,693	118	<\$100M	19	2,194	76	0
Western Bank	57.5	0.228	1	17,314	272	<\$100M	26	5,472	220	0
Citizens Bank	57.5	0.172	0.91	27,046	714	\$100M-500M	36	14,668	660	0
Ambank	57.5	0.209	1	11,251	234	<\$100M	25	4,319	192	0
Wells Fargo Bank Nm Na	55.0	0.103	0.519	485,003	4828	\$1B-\$10B	22	79,756	3,046	0
First Nb In Las Vegas	55.0	0.224	1	14,318	180	<\$100M	32	14,318	180	0
Citizens Bank	55.0	0.196	0.725	41,931	348	\$100M-500M	20	8,860	230	0.003
Bank Of Albuquerque Na	55.0	0.075	0.506	75,038	898	\$1B-\$10B	23	21,243	727	0
Sunrise Bank Albuquerque	55.0	0.382	0.927	14,888	81	<\$100M	5	1,165	31	0
First Nm Bank	50.0	0.248	0.978	10,978	193	<\$100M	21	3,023	156	0
Bank Of The Southwest	50.0	0.192	0.703	21,891	382	\$100M-500M	25	6,561	310	0
Portales Nb	50.0	0.112	1	9,500	367	<\$100M	36	9,500	367	0
Western Bank Gallup Nm	50.0	0.2	0.98	16,740	182	<\$100M	12	2,711	119	0
Western Cmrc Bank	47.5	0.119	0.662	30,451	739	\$100M-500M	28	10,559	598	0
Lea Cty St Bank	47.5	0.162	0.946	20,922	222	\$100M-500M	14	3,986	157	0.002
American Heritage Bank	47.5	0.231	1	5,696	79	<\$100M	22	2,583	65	0.006
Western Bank Artesia Nm	42.5	0.182	0.751	17,129	318	<\$100M	20	4,087	238	0
Western Bank	42.5	0.152	1	8,164	185	<\$100M	31	8,164	185	0.003
First Nb Of Santa Fe	42.5	0.132	0.542	44,993	340	\$100M-500M	10	4,151	180	0

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Mesilla Valley Bank	42.5	0.191	1	1,698	19	<\$100M	9	280	13	0
First Nb	40.0	0.214	0.912	11,084	127	<\$100M	11	1,771	86	0
First Nb Of New Mexico	40.0	0.143	0.9	10,237	288	<\$100M	28	5,084	255	0
Western Bank	40.0	0.135	1	6,781	191	<\$100M	22	3,628	170	0
First St Bank	30.0	0.073	1	4,334	138	<\$100M	25	4,334	138	0.024
Bank Of Clovis	30.0	0.148	1	3,513	63	<\$100M	12	808	47	0
Citizens Bank	27.5	0.028	1	1,462	40	<\$100M	15	1,462	40	0.003
Carlsbad Nb	25.0	0.081	0.547	14,068	246	\$100M-500M	14	4,264	174	0
High Desert St Bank	25.0	0.135	0.905	6,465	40	<\$100M	4	751	15	0
Farmers & Stockmens Of Clayt	22.5	0.114	0.884	5,843	65	<\$100M	6	792	49	0
Dsrn Nb	0.0	0	.	-	0	<\$100M	.	-	-	0

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/.

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.