

Table 3A. Small Business Lending in Delaware Using Call Report Data, June 2001

Bank Name	Small Business Lending (<\$M) Scores					Small Business Lending (<\$100K) Scores				
	Total (1)	SBL/TA (2)	SBL/TBL (3)	SBL\$ (Thousands) (4)	SBL# (5)	Bank Asset Sz. (6)	Total Rank (7)	SSBL\$ (Thousands) (8)	SSBL# (9)	Cdt/TA (10)
Mbna America De Na	100.0	0.647	1	1,047,344	488160	\$1B-\$10B	40	1,047,344	488,160	0
Chase Manhattan Bank Usa Na	82.5	0.009	1	424,593	80454	>\$10B	35	424,593	80,454	0.408
Bank Of Delmarva Na	75.0	0.25	0.864	44,997	898	\$100M-500M	33	13,560	745	0.002
Mellon Bank De Na	72.5	0.155	0.637	95,075	1066	\$500M-\$1B	30	18,699	636	0
Baltimore Tc	70.0	0.201	0.7	61,835	693	\$100M-500M	28	9,788	466	0
County Bank	70.0	0.256	0.742	41,717	461	\$100M-500M	31	13,458	359	0.002
Christiana B&Tc	70.0	0.13	1	10,940	90	<\$100M	22	1,203	46	0
Calvin B Taylor Bank Of De	70.0	0.265	1	2,825	23	<\$100M	19	217	13	0
First Nb Of Wyoming	67.5	0.15	0.843	24,660	488	\$100M-500M	30	7,406	382	0.003
Wilmington Tc	65.0	0.081	0.279	574,025	5611	\$1B-\$10B	26	86,309	3,377	0.009
Citibank De	65.0	0.052	0.526	354,360	17744	\$1B-\$10B	37	257,727	17,109	0
First Bank Of De	65.0	0.136	1	5,233	11	<\$100M	12	70	1	0
Pnc Bank De	62.5	0.061	0.246	148,550	1624	\$1B-\$10B	27	28,640	1,126	0.003
Felton Bank	62.5	0.157	0.932	6,083	64	<\$100M	27	1,584	38	0
Delaware Nb	60.0	0.111	0.608	31,926	600	\$100M-500M	28	8,861	460	0.005
First Nb Of Atlanta	60.0	0.008	1	2,723	3866	\$100M-500M	29	2,723	3,866	0.636
First Union Nb Of De	57.5	0.039	0.418	94,686	789	\$1B-\$10B	21	9,319	316	0
Commerce Bank/De Na	57.5	0.111	0.783	13,742	126	\$100M-500M	24	2,302	82	0
Sun Nb De	55.0	0.141	0.555	24,540	211	\$100M-500M	24	4,269	127	0
Thebancorp.Com Bank	55.0	0.154	0.593	16,186	46	\$100M-500M	17	566	10	0
Discover Bank	50.0	0	1	2,899	10	>\$10B	17	343	6	0.92
Cross Country Bank	47.5	0	1	161	4	\$1B-\$10B	22	161	4	0.879
Mbna America Bank Na	45.0	0	1	1,101	4	>\$10B	7	-	-	0.354
Allfirst Fncl Ctr Na	40.0	0.002	0.994	179	3	<\$100M	20	80	2	0
First Usa Bank Na	40.0	0	1	5	2	>\$10B	19	5	2	0.107
Bankers Tr De	32.5	0.001	0.007	1,473	6	\$1B-\$10B	11	43	1	0
Advanta Nb	0.0	0	.	-	0	\$100M-500M	.	-	-	0
Bank Of Ny De	0.0	0	.	-	0	\$500M-\$1B	.	-	-	0
Citibank Usa	0.0	0	.	-	0	\$1B-\$10B	.	-	-	0.954
Bank Of New Castle	0.0	0	.	-	0	<\$100M	.	-	-	0
Associates Nb De	0.0	0	.	-	0	\$100M-500M	.	-	-	0.191
Transamerica Bank Na	0.0	0	.	-	0	<\$100M	.	-	-	0
Juniper Bank	0.0	0	.	-	0	<\$100M	.	-	-	0

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/.

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.