

Table 3A. Small Business Lending in Arizona Using Call Report Data, June 2001

Bank Name	Small Business Lending (<\$M) Scores					Small Business Lending (<\$100K) Scores				
	Total (1)	SBL/TA (2)	SBL/TBL (3)	SBL\$ (Thousands) (4)	SBL# (5)	Bank Asset Sz. (6)	Total Rank (7)	SSBL\$ (Thousands) (8)	SSBL# (9)	Cdt/TA (10)
Community Bank Of Arizona	82.5	0.324	0.862	50,906	750	\$100M-500M	37	14,377	610	0
Sunrise Bank Arizona	80.0	0.623	0.908	39,416	250	<\$100M	16	1,707	76	0
Frontier St Bank	75.0	0.304	1	30,538	359	\$100M-500M	33	6,452	258	0
Sunstate Bank	75.0	0.294	0.997	26,723	429	<\$100M	36	8,996	338	0.006
Bank Of The Southwest	72.5	0.477	0.964	32,546	165	<\$100M	19	2,375	59	0
Valley Bank Of Arizona	70.0	0.401	0.832	29,292	232	<\$100M	24	3,162	126	0
Bank Of Tucson	70.0	0.39	0.77	43,187	356	\$100M-500M	25	4,913	168	0
Camelback Cmnty Bank	70.0	0.464	0.835	26,120	241	<\$100M	32	5,215	131	0
Desert Hills Bank	70.0	0.523	1	17,553	66	<\$100M	13	826	19	0
Wells Fargo Bank Arizona Na	67.5	0.047	0.647	534,360	3147	>\$10B	25	44,419	1,355	0
Stockmens Bank	67.5	0.176	0.754	97,696	1420	\$500M-\$1B	31	18,727	1,071	0.002
Union Bank Arizona Na	67.5	0.511	0.942	14,077	117	<\$100M	28	2,578	73	0
National Bank Of Arizona	65.0	0.201	0.518	523,647	4185	\$1B-\$10B	27	65,628	2,183	0
Mohave St Bank	65.0	0.262	0.58	41,192	627	\$100M-500M	34	11,301	456	0.003
Southern Arizona Cmnty Bank	65.0	0.42	0.815	20,251	182	<\$100M	25	2,583	89	0
Arrowhead Cmnty Bank	65.0	0.55	0.951	11,761	70	<\$100M	17	873	26	0
Valley Cmrc Bank	62.5	0.241	0.808	25,234	962	\$100M-500M	29	4,008	860	0.004
Harris Tr Bank Of Arizona	60.0	0.128	0.691	38,640	448	\$100M-500M	26	6,625	322	0
First Nb Of Az	60.0	0.142	0.599	45,589	458	\$100M-500M	28	9,278	303	0
Stearns Bank Arizona Na	60.0	0.311	0.87	20,255	98	<\$100M	20	2,134	46	0
Bank One Arizona Na	57.5	0.02	0.139	494,547	8746	>\$10B	25	131,263	7,283	0.054
Bank Of Amer Na Usa	57.5	0.015	0.231	346,086	241617	>\$10B	32	263,904	238,967	0.741
Valley First Cmnty Bank	57.5	0.367	0.678	18,881	188	<\$100M	25	2,694	85	0
Northern Tr Bank Of Arizona Na	55.0	0.091	0.561	77,513	539	\$500M-\$1B	20	6,025	246	0
Foothills Bank	55.0	0.226	1	13,482	114	<\$100M	20	1,793	70	0
First Cap Bank Of Arizona	52.5	0.291	0.511	35,859	234	\$100M-500M	20	3,290	110	0
East Valley Cmnty Bank	52.5	0.307	0.713	11,585	128	<\$100M	26	2,212	73	0
Scottsdale Cmnty Bank	52.5	0.252	1	5,814	70	<\$100M	32	5,814	70	0
Yuma Cmnty Bank	52.5	0.318	1	5,176	22	<\$100M	7	84	3	0
Southwest Bank Of Phoenix	52.5	0.368	0.587	23,052	91	<\$100M	12	875	26	0
First St Bank	50.0	0.207	0.977	5,286	77	<\$100M	25	1,179	53	0
Mesa Bank	47.5	0.29	0.707	12,993	140	<\$100M	22	2,025	78	0
Canyon Cmnty Bank Na	47.5	0.227	1	3,971	38	<\$100M	23	804	24	0.002
Mission Bank	42.5	0.114	1	588	4	<\$100M	16	100	3	0
Western Scty Bank	37.5	0.063	0.288	7,931	407	\$100M-500M	29	4,406	365	0
Home Nb	35.0	0.171	0.614	9,680	70	<\$100M	12	506	28	0
Johnson Bank Arizona Na	20.0	0.018	0.047	5,408	21	\$100M-500M	7	175	4	0.002
Dillard Nb	10.0	0	0	-	0	<\$100M	4	-	-	0
Nextbank Na	0.0	0	.	-	0	\$500M-\$1B	.	-	-	0.676
Sears Nb	0.0	0	.	-	0	\$100M-500M	.	-	-	0
May Nb Of Arizona	0.0	0	.	-	0	<\$100M	.	-	-	0

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Direct Mrch Cr Card Bank Na	0.0	0 .		-	0	\$1B-\$10B	.	-	-	0.828
Bank Of Hawaii Cr Card Na	0.0	0 .		-	0	\$100M-500M	.	-	-	0

Note: Small businesses seeking loans from small-business-friendly banks should also consider banks that participate in SBA loan programs. To locate an SBA preferred or certified lender near you call 1-800-8-ASK-SBA or check SBA's home page at www.sba.gov/gopher/Local-Information/Certified-Preferred-Lenders/.

Source: U.S Small Business Administration, Office of Advocacy, Office of Economic Research, from the call report data collected by the Federal Reserve.