Pennsylvania

1997

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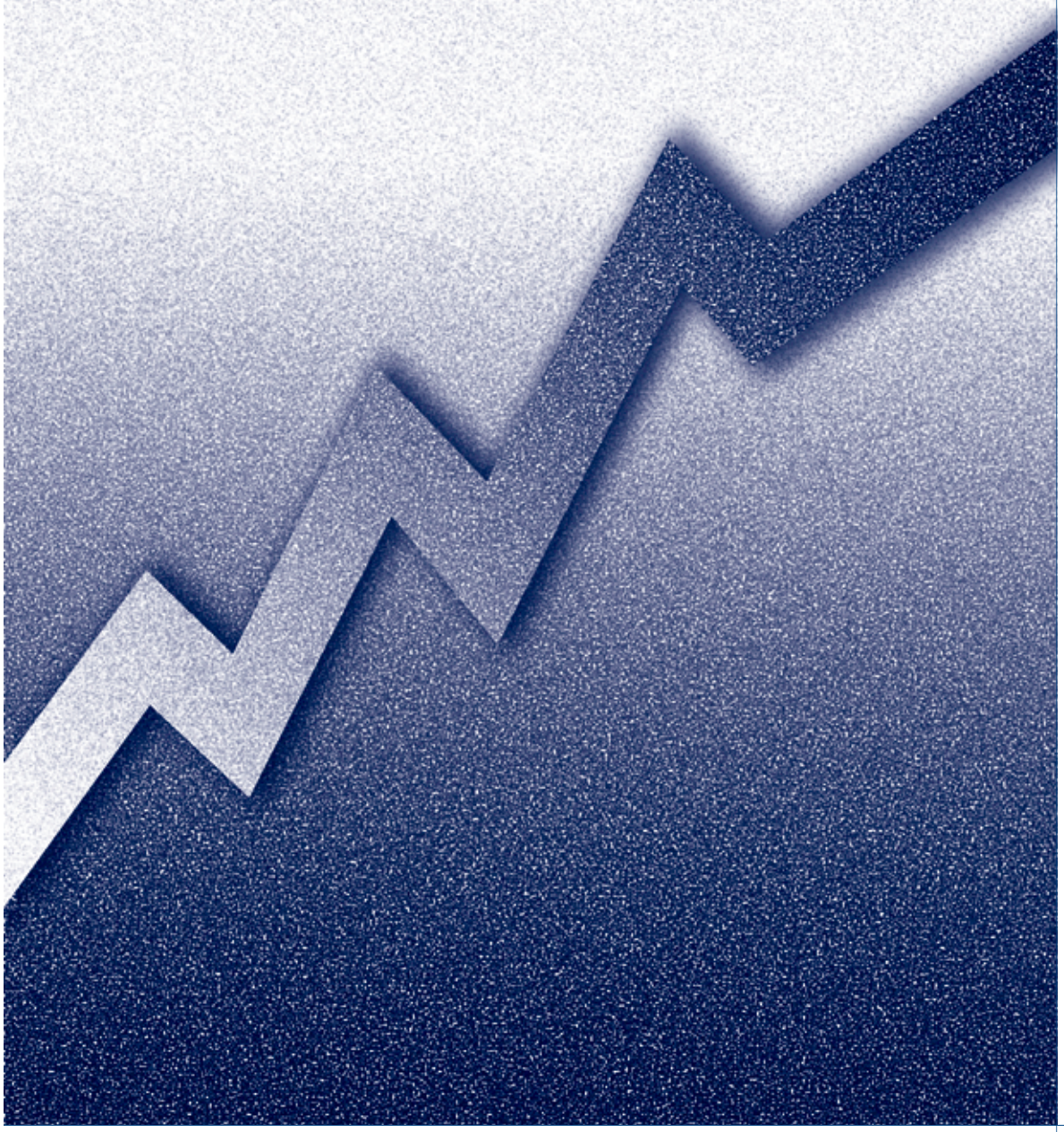
1997 Economic Census

Wholesale Trade

Geographic Area Series



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

U.S. Census Bureau, 1997 Economic Census

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.
V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

U.S. Census Bureau, 1997 Economic Census

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

U.S. Census Bureau, 1997 Economic Census

Table 1. **Summary Statistics for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA								
42	**Wholesale trade**	**17 138**	**159 354 185**	**8 588 178**	**2 051 321**	**237 567**	**17 080 985**	**8 512 314**	**8 919 651**
	Wholesaler distributors and jobbers	13 115	74 410 886	5 627 009	1 288 290	170 796	11 171 570	6 551 680	6 768 212
	Importers	342	2 664 076	177 873	46 244	4 710	445 943	312 171	321 728
	Exporters	156	1 015 812	64 260	14 692	1 511	144 483	70 790	73 894
	Own brand importer-marketers	103	1 244 764	125 780	29 379	3 165	273 485	219 084	228 147
	Terminal grain elevators	2	D	D	D	b	D	D	D
	Country grain elevators	14	D	D	D	b	D	D	D
	Assemblers of farm products, except country grain elevators	78	1 150 114	54 824	13 118	2 228	116 660	15 095	16 778
	Sales branches (with stock)	748	17 184 023	959 295	260 257	24 170	1 983 247	1 294 166	1 460 781
	Sales offices (without stock)	591	42 420 614	1 111 872	293 958	17 541	2 091 605	–	–
	Auction companies	40	4 967 620	42 712	9 806	3 570	89 943	693	1 416
	Brokers	353	5 262 314	113 722	24 686	3 201	190 042	9 865	10 197
	Commission merchants	280	1 666 521	58 651	14 286	1 249	127 482	2 399	2 105
	Import agents	12	43 521	1 580	399	44	4 413	979	852
	Export agents	23	262 064	4 148	1 041	76	8 220	5 240	5 269
	Manufacturers' agents	1 281	6 873 763	241 651	54 167	5 136	421 041	14 277	13 855
421	Wholesale trade, durable goods	11 536	92 413 418	5 228 386	1 249 268	141 214	10 193 035	5 812 998	6 049 848
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 222	24 805 075	442 882	104 010	17 215	832 116	617 101	622 082
42111	Automobile & other motor vehicle whsle	343	22 259 532	211 824	48 794	8 542	375 929	271 395	278 975
421110	Automobile & other motor vehicle whsle	343	22 259 532	211 824	48 794	8 542	375 929	271 395	278 975
4211101	Automobile & motorcycle whsle	163	10 219 475	65 788	15 388	4 328	148 409	44 476	47 185
4211102	Bus & recreational vehicle whsle	17	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	27	D	D	D	f	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	33	D	D	D	f	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	103	D	D	D	h	D	D	D
42112	Motor vehicle supplies & new parts whsle	470	1 926 636	169 218	40 386	6 032	321 442	273 825	275 824
421120	Motor vehicle supplies & new parts whsle	470	1 926 636	169 218	40 386	6 032	321 442	273 825	275 824
4211201	Motor vehicle supplies & new parts—warehouse distributors	193	921 271	86 072	20 394	3 368	162 207	173 014	179 491
4211202	Motor vehicle supplies & new parts—jobbers	259	938 719	76 573	18 580	2 494	148 246	98 643	94 116
4211203	Petroleum products marketing equipment whsle	18	66 646	6 573	1 412	170	10 989	2 168	2 217
42113	Tire & tube whsle	83	D	D	D	g	D	D	D
421130	Tire & tube whsle	83	D	D	D	g	D	D	D
42114	Motor vehicle parts, (used) whsle	326	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle	326	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle	500	1 994 293	174 210	41 680	5 349	393 471	176 012	187 332
42121	Furniture whsle	258	1 089 615	93 493	22 802	2 748	179 627	71 928	83 579
421210	Furniture whsle	258	1 089 615	93 493	22 802	2 748	179 627	71 928	83 579
4212101	Household & lawn furniture whsle	111	414 546	31 981	7 733	1 098	72 231	47 788	52 114
4212102	Office & business furniture whsle	147	675 069	61 512	15 069	1 650	107 396	24 140	31 465
42122	Home furnishings whsle	242	904 678	80 717	18 878	2 601	213 844	104 084	103 753
421220	Home furnishings whsle	242	904 678	80 717	18 878	2 601	213 844	104 084	103 753
4212201	Household china, glassware, & crockery whsle	33	306 888	17 991	4 552	560	86 540	37 899	36 050
4212202	Linens, domestics, draperies, & curtains whsle	54	152 753	21 643	4 615	716	39 476	15 419	18 447
4212203	Floor coverings whsle	76	286 303	27 977	6 806	836	59 775	37 064	35 013
4212204	Other home furnishings whsle	79	158 734	13 106	2 905	489	28 053	13 702	14 243
4213	Lumber & other construction materials whsle	560	4 881 816	237 405	55 310	6 902	502 083	275 025	279 928
42131	Lumber, plywood, millwork, & wood panel whsle	273	3 575 278	139 148	32 332	4 373	287 036	202 883	198 730
421310	Lumber, plywood, millwork, & wood panel whsle	273	3 575 278	139 148	32 332	4 373	287 036	202 883	198 730
4213101	Lumber without yard whsle	64	D	D	D	f	D	D	D
4213102	Lumber with yard whsle	71	D	D	D	g	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	138	1 086 471	73 055	17 198	2 252	156 492	111 606	105 107
42132	Brick, stone, & related construction materials whsle	94	407 556	21 349	4 104	605	51 210	19 949	22 204
421320	Brick, stone, & related construction materials whsle	94	407 556	21 349	4 104	605	51 210	19 949	22 204
4213201	Brick, block, tile, clay/cement sewer pipe whsle	36	66 694	5 060	1 110	185	12 504	4 348	4 769
4213202	Sand, gravel, & stone whsle	29	47 950	6 606	1 014	190	14 326	3 216	3 604
4213203	Cement, lime, & related products whsle	29	292 912	9 683	1 980	230	24 380	12 385	13 831
42133	Roofing, siding, & insulation material whsle	82	381 430	27 942	6 312	711	60 095	21 273	26 614
421330	Roofing, siding, & insulation material whsle	82	381 430	27 942	6 312	711	60 095	21 273	26 614
4213301	Roofing, siding, & insulation material whsle	82	381 430	27 942	6 312	711	60 095	21 273	26 614

Table 1. **Summary Statistics for the State: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle	111	517 552	48 966	12 562	1 213	103 742	30 920	32 380
421390	Other construction materials whsle	111	517 552	48 966	12 562	1 213	103 742	30 920	32 380
4213901	Flat glass & other construction glass whsle	18	157 081	14 019	3 776	299	36 900	2 224	2 191
4213902	Other construction materials whsle	93	360 471	34 947	8 786	914	66 842	28 696	30 189
4214	Professional & commercial equipment & supplies whsle	1 684	12 654 571	1 128 552	284 317	25 120	2 065 822	877 780	924 823
42141	Photographic equipment & supplies whsle	42	232 324	19 030	4 677	515	36 641	25 402	25 979
421410	Photographic equipment & supplies whsle	42	232 324	19 030	4 677	515	36 641	25 402	25 979
42142	Office equipment whsle	322	1 369 793	198 148	52 271	5 340	332 707	73 865	78 225
421420	Office equipment whsle	322	1 369 793	198 148	52 271	5 340	332 707	73 865	78 225
42143	Computer & computer peripheral equipment & software whsle	516	7 266 620	513 260	130 769	10 007	919 302	485 612	531 908
421430	Computer & computer peripheral equipment & software whsle	516	7 266 620	513 260	130 769	10 007	919 302	485 612	531 908
4214301	Computer & peripheral equipment whsle	421	6 830 552	464 067	118 582	8 708	837 147	478 307	526 791
42143011	Computers & peripheral equipment for resale	137	4 007 292	72 105	16 678	1 801	157 968	405 063	449 371
42143012	Computers & peripheral equipment for end use	284	2 823 260	391 962	101 904	6 907	679 179	73 244	77 420
4214302	Computer software (packaged) whsle	95	436 068	49 193	12 187	1 299	82 155	7 305	5 117
42144	Other commercial equipment whsle	221	544 090	68 191	18 830	1 950	126 104	41 771	44 551
421440	Other commercial equipment whsle	221	544 090	68 191	18 830	1 950	126 104	41 771	44 551
4214401	Restaurant & hotel equipment & supplies whsle	122	366 186	38 035	8 711	1 181	69 331	27 697	29 470
4214402	Store machines & equipment whsle	99	177 904	30 156	10 119	769	56 773	14 074	15 081
42145	Medical, dental, & hospital equipment & supplies whsle	397	2 710 201	260 766	61 596	5 365	520 039	199 367	186 720
421450	Medical, dental, & hospital equipment & supplies whsle	397	2 710 201	260 766	61 596	5 365	520 039	199 367	186 720
4214501	Surgical, medical, & hospital supplies whsle	349	2 476 515	229 884	54 133	4 666	447 340	178 421	164 126
4214502	Dental equipment & supplies whsle	48	233 686	30 882	7 463	699	72 699	20 946	22 594
42146	Ophthalmic goods whsle	63	145 641	23 842	5 446	838	42 689	14 758	16 438
421460	Ophthalmic goods whsle	63	145 641	23 842	5 446	838	42 689	14 758	16 438
42149	Other professional equipment & supplies whsle	123	385 902	45 315	10 728	1 105	88 340	37 005	41 002
421490	Other professional equipment & supplies whsle	123	385 902	45 315	10 728	1 105	88 340	37 005	41 002
4214901	Religious & school supplies whsle	27	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	96	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	745	11 382 061	387 435	89 496	9 514	819 575	785 917	827 076
42151	Metal service centers & offices	642	9 766 026	358 001	83 022	8 920	756 985	732 742	758 450
421510	Metal service centers & offices	642	9 766 026	358 001	83 022	8 920	756 985	732 742	758 450
4215101	Ferrous metal service centers & sales offices	533	7 680 789	310 868	71 992	7 777	648 082	564 704	587 396
42151011	Ferrous metal service centers	343	3 763 711	251 194	58 276	6 486	527 881	564 704	587 396
42151012	Ferrous metal sales offices	190	3 917 078	59 674	13 716	1 291	120 201	–	–
4215102	Nonferrous metal service centers & sales offices	109	2 085 237	47 133	11 030	1 143	108 903	168 038	171 054
42151021	Nonferrous metal service centers	61	1 341 364	36 486	8 365	901	88 016	168 038	171 054
42151022	Nonferrous metal sales offices	48	743 873	10 647	2 665	242	20 887	–	–
42152	Coal & other mineral & ore whsle	103	1 616 035	29 434	6 474	594	62 590	53 175	68 626
421520	Coal & other mineral & ore whsle	103	1 616 035	29 434	6 474	594	62 590	53 175	68 626
4215201	Coal whsle	81	1 389 644	22 957	4 896	463	46 823	34 134	40 838
4215202	Other mineral & ore whsle	22	226 391	6 477	1 578	131	15 767	19 041	27 788
4216	Electrical goods whsle	1 313	12 674 635	776 807	188 075	18 566	1 556 481	580 513	620 151
42161	Electrical apparatus & equip, wiring supp, & const material whsle	552	6 202 643	295 458	69 993	6 924	601 002	247 106	266 947
421610	Electrical apparatus & equip, wiring supp, & const material whsle	552	6 202 643	295 458	69 993	6 924	601 002	247 106	266 947
42162	Electrical appliance, television & radio set whsle	109	719 239	29 973	7 168	862	66 743	53 597	57 683
421620	Electrical appliance, television & radio set whsle	109	719 239	29 973	7 168	862	66 743	53 597	57 683

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	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	652	5 752 753	451 376	110 914	10 780	888 736	279 810	295 521
421690	Other electronic parts & equipment whsle	652	5 752 753	451 376	110 914	10 780	888 736	279 810	295 521
4216901	Communications equipment & supplies whsle	316	3 275 508	270 930	70 154	5 522	555 878	92 683	92 406
4216902	Electronic parts (excluding communications equipment) whsle	336	2 477 245	180 446	40 760	5 258	332 858	187 127	203 115
4217	Hardware, & plumbing & heating equipment & supplies whsle	916	4 018 759	352 302	82 192	9 707	674 256	403 505	436 064
42171	Hardware whsle	366	1 623 823	156 238	34 985	4 431	291 496	192 719	205 056
421710	Hardware whsle	366	1 623 823	156 238	34 985	4 431	291 496	192 719	205 056
42172	Plumbing & heating equipment & supplies (hydronics) whsle	253	1 455 334	90 311	20 353	2 441	178 044	108 315	124 191
421720	Plumbing & heating equipment & supplies (hydronics) whsle	253	1 455 334	90 311	20 353	2 441	178 044	108 315	124 191
42173	Warm air heating & air-conditioning equipment & supplies whsle	235	756 528	86 397	21 541	2 259	170 304	89 554	93 442
421730	Warm air heating & air-conditioning equipment & supplies whsle	235	756 528	86 397	21 541	2 259	170 304	89 554	93 442
42174	Refrigeration equipment & supplies whsle	62	183 074	19 356	5 313	576	34 412	12 917	13 375
421740	Refrigeration equipment & supplies whsle	62	183 074	19 356	5 313	576	34 412	12 917	13 375
4218	Machinery, equipment, & supplies whsle	3 253	14 055 742	1 285 090	299 267	33 382	2 364 909	1 560 965	1 644 650
42181	Construction & mining (except petroleum) machinery & equip whsle	269	2 361 408	189 351	46 046	4 626	366 437	534 845	576 109
421810	Construction & mining (except petroleum) machinery & equip whsle	269	2 361 408	189 351	46 046	4 626	366 437	534 845	576 109
42182	Farm & garden machinery & equipment whsle	282	811 780	76 557	17 650	2 882	143 098	204 130	214 591
421820	Farm & garden machinery & equipment whsle	282	811 780	76 557	17 650	2 882	143 098	204 130	214 591
4218201	Farm machinery & equipment—farm dealers	203	453 869	47 298	11 136	2 035	88 096	149 768	155 284
4218202	Farm machinery & equipment—whsle distributors	58	186 989	14 286	3 253	497	26 284	29 290	32 840
4218203	Lawn & garden machinery & equipment whsle	21	170 922	14 973	3 261	350	28 718	25 072	26 467
42183	Industrial machinery & equipment whsle	1 550	5 745 735	622 056	144 457	15 017	1 134 670	474 302	480 059
421830	Industrial machinery & equipment whsle	1 550	5 745 735	622 056	144 457	15 017	1 134 670	474 302	480 059
4218301	Food-processing machinery & equipment whsle	56	147 634	22 220	5 084	581	39 559	18 048	19 153
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	183	523 169	76 960	17 468	1 842	127 813	47 837	50 479
42183021	Hydraulic & pneumatic pumps & motors whsle	73	153 675	22 233	5 198	563	38 733	12 234	12 606
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	110	369 494	54 727	12 270	1 279	89 080	35 603	37 873
4218303	General-purpose industrial machinery & equipment whsle	493	1 589 165	171 368	39 866	4 176	310 537	132 859	136 973
4218304	Metalworking machinery & equipment whsle	205	914 503	82 720	18 623	1 853	156 611	53 837	54 916
4218305	Materials handling equipment whsle	259	1 058 212	148 653	35 977	3 863	267 087	112 313	108 035
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	46	168 685	15 883	3 296	285	32 107	17 174	18 120
4218307	Other industrial machinery & equipment whsle	308	1 344 367	104 252	24 143	2 417	200 956	92 234	92 383
42184	Industrial supplies whsle	742	3 949 225	278 992	63 734	7 037	511 286	233 086	250 874
421840	Industrial supplies whsle	742	3 949 225	278 992	63 734	7 037	511 286	233 086	250 874
4218401	General-line industrial supplies whsle	104	170 005	18 310	4 311	616	34 449	15 854	16 238
4218402	Mechanical power transmission supplies whsle	152	775 665	57 545	13 987	1 461	103 479	61 631	68 253
4218403	Welding supplies whsle	99	194 764	24 209	6 335	807	49 631	20 371	23 635
4218404	Industrial containers & supplies whsle	72	587 598	26 419	4 804	553	46 309	9 415	9 949
4218405	Industrial valves & fittings (except fluid-power) whsle	80	566 854	53 553	11 498	1 052	95 340	41 845	40 701
4218406	Other industrial supplies whsle	235	1 654 339	98 956	22 799	2 548	182 078	83 970	92 098

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	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	330	735 863	83 404	19 180	2 904	150 897	65 686	67 560
421850	Service establishment equipment & supplies whsle	330	735 863	83 404	19 180	2 904	150 897	65 686	67 560
4218501	Beauty & barber shop equipment & supplies whsle	54	59 256	8 265	2 071	400	16 847	8 148	8 533
4218502	Custodial, janitors' equipment & supplies whsle	122	190 721	33 968	7 769	1 183	57 632	19 932	19 038
4218503	Laundry & dry-cleaning equipment & supplies whsle	30	171 272	9 949	2 275	297	17 657	7 044	8 163
4218504	Other service establishment equipment & supplies whsle	124	314 614	31 222	7 065	1 024	58 761	30 562	31 826
42186	Transportation equipment & supplies (exc motor vehicle) whsle	80	451 731	34 730	8 200	916	58 521	48 916	55 457
421860	Transportation equipment & supplies (exc motor vehicle) whsle	80	451 731	34 730	8 200	916	58 521	48 916	55 457
4218601	Aircraft & aeronautical equipment & supplies whsle	40	225 509	16 328	4 127	477	28 477	34 074	37 446
4218602	Marine machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	28	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	1 343	5 946 466	443 703	104 921	15 459	984 322	536 180	507 742
42191	Sporting & recreational goods & supplies whsle	193	967 473	77 305	16 308	2 995	163 831	149 208	145 547
421910	Sporting & recreational goods & supplies whsle	193	967 473	77 305	16 308	2 995	163 831	149 208	145 547
42192	Toy & hobby goods & supplies whsle	101	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	101	D	D	D	f	D	D	D
42193	Recyclable material whsle	509	2 932 908	192 210	44 818	6 589	442 766	137 059	143 984
421930	Recyclable material whsle	509	2 932 908	192 210	44 818	6 589	442 766	137 059	143 984
4219301	Iron & steel scrap processors & dealers	236	1 774 803	94 254	22 453	3 199	244 107	79 139	88 880
42193011	Iron & steel scrap processors (using power processing equipment)	148	1 361 927	82 702	19 537	2 732	219 038	70 299	65 735
42193012	Iron & steel scrap processors (not using power processing equip)	88	412 876	11 552	2 916	467	25 069	8 840	23 145
4219302	Recyclable paper & paperboard whsle	73	287 713	24 583	5 828	777	53 554	7 038	7 049
4219303	Other recyclable material whsle	200	870 392	73 373	16 537	2 613	145 105	50 882	48 055
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	158	440 264	55 950	13 833	1 596	106 291	103 594	103 905
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	158	440 264	55 950	13 833	1 596	106 291	103 594	103 905
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	143	420 176	54 272	13 482	1 548	102 797	101 762	100 066
4219402	Precious metal (excluding ores) whsle	15	20 088	1 678	351	48	3 494	1 832	3 839
42199	Other miscellaneous durable goods whsle	382	D	D	D	h	D	D	D
421990	Other miscellaneous durable goods whsle	382	D	D	D	h	D	D	D
4219901	Musical instruments & supplies whsle	12	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	59	357 551	8 441	1 715	277	20 972	5 154	5 567
4219903	General merchandise (durable goods) whsle	116	419 911	28 202	11 224	1 403	57 315	54 214	9 584
4219904	Prerecorded media whsle	52	186 096	20 029	4 724	751	38 320	20 473	22 789
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	36	114 476	9 365	2 080	408	20 712	14 918	16 326
42199042	Prerecorded video tapes whsle	16	71 620	10 664	2 644	343	17 608	5 555	6 463
4219905	Fire extinguishers & fire safety equipment whsle	51	44 301	7 557	1 679	289	13 895	3 493	3 563
4219906	Other durable goods whsle	92	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	5 602	66 940 767	3 359 792	802 053	96 353	6 887 950	2 699 316	2 869 803
4221	Paper & paper product whsle	643	4 250 303	326 473	76 941	8 493	646 231	236 819	244 140
42211	Printing & writing paper whsle	110	1 502 481	83 635	20 064	1 757	174 755	66 065	65 097
422110	Printing & writing paper whsle	110	1 502 481	83 635	20 064	1 757	174 755	66 065	65 097
42212	Stationery & office supplies whsle	295	1 007 615	102 626	24 474	2 892	198 119	68 233	71 318
422120	Stationery & office supplies whsle	295	1 007 615	102 626	24 474	2 892	198 119	68 233	71 318
42213	Industrial & personal service paper whsle	238	1 740 207	140 212	32 403	3 844	273 357	102 521	107 725
422130	Industrial & personal service paper whsle	238	1 740 207	140 212	32 403	3 844	273 357	102 521	107 725

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	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	249	14 998 963	539 602	144 545	9 305	995 817	464 460	592 998
42221	Drugs, & druggists' sundries whsle	249	14 998 963	539 602	144 545	9 305	995 817	464 460	592 998
422210	Drugs, & druggists' sundries whsle	249	14 998 963	539 602	144 545	9 305	995 817	464 460	592 998
4222101	General-line drugs whsle	118	2 453 470	84 011	20 406	2 975	171 314	265 048	243 436
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	131	12 545 493	455 591	124 139	6 330	824 503	199 412	349 562
4223	Apparel, piece goods, & notions whsle	484	2 264 604	160 870	38 299	5 197	414 221	251 194	259 962
42231	Piece goods, notions, & other dry goods whsle	137	396 700	31 228	7 157	1 178	70 161	46 680	52 216
422310	Piece goods, notions, & other dry goods whsle	137	396 700	31 228	7 157	1 178	70 161	46 680	52 216
4223101	Piece goods—jobbers	99	310 709	21 915	5 081	874	51 396	40 204	45 284
4223102	Notions & other dry goods whsle	38	85 991	9 313	2 076	304	18 765	6 476	6 932
42232	Men's & boys' clothing & furnishings whsle	136	851 543	59 197	13 881	2 272	135 439	119 287	125 130
422320	Men's & boys' clothing & furnishings whsle	136	851 543	59 197	13 881	2 272	135 439	119 287	125 130
42233	Women's, children's, & infants' clothing & accessories whsle	163	536 360	37 381	9 308	1 064	85 973	45 574	50 101
422330	Women's, children's, & infants' clothing & accessories whsle	163	536 360	37 381	9 308	1 064	85 973	45 574	50 101
42234	Footwear whsle	48	480 001	33 064	7 953	683	122 648	39 653	32 515
422340	Footwear whsle	48	480 001	33 064	7 953	683	122 648	39 653	32 515
4224	Grocery & related products whsle	1 646	26 077 870	1 212 143	279 414	38 742	2 438 609	785 762	786 137
42241	General-line grocery whsle	162	6 321 553	297 465	70 771	9 286	554 284	310 390	308 832
422410	General-line grocery whsle	162	6 321 553	297 465	70 771	9 286	554 284	310 390	308 832
4224101	General-line grocery whsle, voluntary group	5	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	149	D	D	D	i	D	D	D
42242	Packaged frozen food whsle	156	1 775 760	72 527	17 464	2 461	161 165	50 078	57 119
422420	Packaged frozen food whsle	156	1 775 760	72 527	17 464	2 461	161 165	50 078	57 119
42243	Dairy products, (except dried or canned) whsle	122	1 534 577	67 835	15 229	2 090	157 556	27 724	25 872
422430	Dairy products, (except dried or canned) whsle	122	1 534 577	67 835	15 229	2 090	157 556	27 724	25 872
4224301	Raw milk whsle	7	602 472	3 411	892	111	7 902	586	621
4224302	Dairy product (except raw milk) whsle	115	932 105	64 424	14 337	1 979	149 654	27 138	25 251
42244	Poultry & poultry product whsle	62	577 992	22 270	5 252	921	44 147	5 209	4 940
422440	Poultry & poultry product whsle	62	577 992	22 270	5 252	921	44 147	5 209	4 940
4224402	Poultry & poultry product (except live) whsle	59	D	D	D	f	D	D	D
42245	Confectionery whsle	139	1 054 203	67 614	15 249	2 308	211 820	41 938	40 089
422450	Confectionery whsle	139	1 054 203	67 614	15 249	2 308	211 820	41 938	40 089
42246	Fish & seafood whsle	50	191 857	12 647	2 815	377	26 320	6 987	9 552
422460	Fish & seafood whsle	50	191 857	12 647	2 815	377	26 320	6 987	9 552
42247	Meat & meat product whsle	154	2 505 794	77 407	17 898	2 438	148 788	52 527	56 072
422470	Meat & meat product whsle	154	2 505 794	77 407	17 898	2 438	148 788	52 527	56 072
42248	Fresh fruit & vegetable whsle	257	2 047 605	131 718	29 164	4 392	273 451	29 257	29 781
422480	Fresh fruit & vegetable whsle	257	2 047 605	131 718	29 164	4 392	273 451	29 257	29 781
42249	Other grocery & related products whsle	544	10 068 529	462 660	105 572	14 469	861 078	261 652	253 880
422490	Other grocery & related products whsle	544	10 068 529	462 660	105 572	14 469	861 078	261 652	253 880
4224901	Coffee, tea, & spice whsle	54	226 333	20 676	4 810	675	39 751	10 194	12 885
4224902	Bread & baked goods whsle	170	1 694 288	131 169	28 687	4 161	226 142	44 562	49 919
4224903	Soft drinks whsle	102	986 781	120 240	26 985	3 832	241 410	22 835	23 027
4224904	Canned goods whsle	35	2 031 992	33 139	7 762	919	75 667	17 158	17 483
4224905	Food & beverage basic materials whsle	24	129 843	9 890	2 132	243	23 308	26 909	3 503
4224906	Other grocery specialties whsle	159	4 999 292	147 546	35 196	4 639	254 800	139 994	147 063
4225	Farm-product raw material whsle	95	792 187	18 484	4 035	988	41 940	27 372	28 323
42251	Grain & field bean whsle	32	255 986	8 456	1 694	275	18 987	18 493	19 391
422510	Grain & field bean whsle	32	255 986	8 456	1 694	275	18 987	18 493	19 391
42252	Livestock whsle	42	375 490	4 718	1 073	575	11 810	1 348	1 261
422520	Livestock whsle	42	375 490	4 718	1 073	575	11 810	1 348	1 261
42259	Other farm product raw material whsle	21	160 711	5 310	1 268	138	11 143	7 531	7 671
422590	Other farm product raw material whsle	21	160 711	5 310	1 268	138	11 143	7 531	7 671
4225901	Hides, skins, & pelts whsle	6	D	D	D	b	D	D	D
4225902	Leaf tobacco whsle	2	D	D	D	a	D	D	D
4225905	Other farm-product raw material whsle	12	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	651	5 663 230	431 615	103 783	9 698	913 812	267 448	259 917
42261	Plastics materials & basic forms & shapes whsle	178	1 019 732	78 191	17 444	1 887	161 670	79 414	79 686
422610	Plastics materials & basic forms & shapes whsle	178	1 019 732	78 191	17 444	1 887	161 670	79 414	79 686
42269	Other chemical & allied products whsle	473	4 643 498	353 424	86 339	7 811	752 142	188 034	180 231
422690	Other chemical & allied products whsle	473	4 643 498	353 424	86 339	7 811	752 142	188 034	180 231
4226901	Industrial gases (except LP) whsle	54	214 935	23 941	5 629	658	53 006	10 900	11 287
4226902	Other chemical & allied products whsle	419	4 428 563	329 483	80 710	7 153	699 136	177 134	168 944
4227	Petroleum & petroleum products whsle	325	5 317 743	160 587	39 534	5 156	380 694	178 792	173 109
42271	Petroleum bulk stations & terminals	215	4 320 002	130 077	32 224	4 216	313 148	147 406	141 918
422710	Petroleum bulk stations & terminals	215	4 320 002	130 077	32 224	4 216	313 148	147 406	141 918
4227101	Petroleum bulk stations & terminals (except LP)	209	4 294 536	128 525	31 850	4 147	308 240	145 693	140 153
42271011	Petroleum bulk stations (except LP)	140	1 292 206	67 823	16 415	2 616	155 778	35 270	36 457
42271012	Petroleum bulk terminals (except LP)	69	3 002 330	60 702	15 435	1 531	152 462	110 423	103 696
4227102	Liquefied petroleum bulk stations & terminals	6	25 466	1 552	374	69	4 908	1 713	1 765
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	110	997 741	30 510	7 310	940	67 546	31 386	31 191
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	110	997 741	30 510	7 310	940	67 546	31 386	31 191
4228	Beer, wine, & distilled alcoholic beverage whsle	380	1 723 969	147 061	32 484	4 484	300 977	89 495	89 559
42281	Beer & ale whsle	320	1 500 945	126 812	27 573	3 905	255 761	74 939	73 476
422810	Beer & ale whsle	320	1 500 945	126 812	27 573	3 905	255 761	74 939	73 476
42282	Wine & distilled alcoholic beverage whsle	60	223 024	20 249	4 911	579	45 216	14 556	16 083
422820	Wine & distilled alcoholic beverage whsle	60	223 024	20 249	4 911	579	45 216	14 556	16 083
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	35	D	D	D	e	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	25	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1 129	5 851 898	362 957	83 018	14 290	755 649	397 974	435 658
42291	Farm supplies whsle	192	994 850	55 753	12 890	1 995	131 680	88 064	87 795
422910	Farm supplies whsle	192	994 850	55 753	12 890	1 995	131 680	88 064	87 795
4229101	Farm supplies—farm dealers	83	269 660	17 436	4 186	746	43 427	32 374	32 860
4229102	Farm supplies—whsle distributors	109	725 190	38 317	8 704	1 249	88 253	55 690	54 935
42292	Book, periodical, & newspaper whsle	175	847 432	86 413	20 731	4 374	163 147	65 180	70 873
422920	Book, periodical, & newspaper whsle	175	847 432	86 413	20 731	4 374	163 147	65 180	70 873
42293	Flower, nursery stock, & florists' supplies whsle	133	324 649	43 972	9 950	1 908	90 122	25 232	26 839
422930	Flower, nursery stock, & florists' supplies whsle	133	324 649	43 972	9 950	1 908	90 122	25 232	26 839
42294	Tobacco & tobacco product whsle	79	2 173 402	56 787	12 906	2 188	111 485	96 829	123 942
422940	Tobacco & tobacco product whsle	79	2 173 402	56 787	12 906	2 188	111 485	96 829	123 942
42295	Paint, varnish, & supplies whsle	81	340 982	29 616	7 008	882	67 035	25 046	27 067
422950	Paint, varnish, & supplies whsle	81	340 982	29 616	7 008	882	67 035	25 046	27 067
4229501	Paint, varnish, & supplies whsle	81	340 982	29 616	7 008	882	67 035	25 046	27 067
42299	Other miscellaneous nondurable goods whsle	469	1 170 583	90 416	19 533	2 943	192 180	97 623	99 142
422990	Other miscellaneous nondurable goods whsle	469	1 170 583	90 416	19 533	2 943	192 180	97 623	99 142
4229901	Art goods whsle	140	363 527	23 130	5 321	1 002	67 350	36 042	38 217
4229902	General merchandise (nondurable goods) whsle	103	376 114	20 120	4 276	522	32 862	21 007	19 607
4229903	Textile bags, bagging, & burlap whsle	9	15 096	947	180	25	3 037	3 583	3 291
4229904	Other nondurable goods whsle	217	415 846	46 219	9 756	1 394	88 931	36 991	38 027

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	PENNSYLVANIA—Con.								
	Merchant wholesalers	**13 810**	**80 673 745**	**6 054 547**	**1 392 721**	**182 580**	**12 164 992**	**7 184 695**	**7 425 176**
421	Wholesale trade, durable goods	9 308	46 080 770	3 877 201	895 329	111 554	7 671 747	4 939 511	5 150 467
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 103	3 554 937	331 369	75 507	12 325	613 425	552 600	558 555
42111	Automobile & other motor vehicle whsle	296	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle	296	D	D	D	h	D	D	D
4211101	Automobile & motorcycle whsle	135	D	D	D	g	D	D	D
4211102	Bus & recreational vehicle whsle	15	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	18	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	32	D	D	D	f	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	96	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	407	1 166 201	132 492	30 815	5 164	248 224	235 221	243 204
421120	Motor vehicle supplies & new parts whsle	407	1 166 201	132 492	30 815	5 164	248 224	235 221	243 204
4211201	Motor vehicle supplies & new parts—warehouse distributors	171	804 590	82 863	19 446	3 213	155 295	169 663	176 462
4211202	Motor vehicle supplies & new parts—jobbers	223	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	13	D	D	D	c	D	D	D
42113	Tire & tube whsle	74	D	D	D	f	D	D	D
421130	Tire & tube whsle	74	D	D	D	f	D	D	D
42114	Motor vehicle parts, (used) whsle	326	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle	326	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle	378	D	D	D	h	D	D	D
42121	Furniture whsle	188	629 053	79 530	18 816	2 430	151 277	57 942	66 129
421210	Furniture whsle	188	629 053	79 530	18 816	2 430	151 277	57 942	66 129
4212101	Household & lawn furniture whsle	75	259 806	27 339	6 613	946	62 771	33 983	34 863
4212102	Office & business furniture whsle	113	369 247	52 191	12 203	1 484	88 506	23 959	31 266
42122	Home furnishings whsle	190	D	D	D	g	D	D	D
421220	Home furnishings whsle	190	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	23	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	46	D	D	D	f	D	D	D
4212203	Floor coverings whsle	62	D	D	D	f	D	D	D
4212204	Other home furnishings whsle	59	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	429	3 764 193	184 385	42 000	5 581	380 266	230 545	229 976
42131	Lumber, plywood, millwork, & wood panel whsle	224	3 228 997	124 524	28 590	3 945	251 548	185 598	182 715
421310	Lumber, plywood, millwork, & wood panel whsle	224	3 228 997	124 524	28 590	3 945	251 548	185 598	182 715
4213101	Lumber without yard whsle	58	D	D	D	f	D	D	D
4213102	Lumber with yard whsle	68	D	D	D	g	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	98	843 678	63 646	14 912	1 992	128 896	100 794	97 715
42132	Brick, stone, & related construction materials whsle	63	126 757	11 562	2 100	386	31 362	5 617	7 112
421320	Brick, stone, & related construction materials whsle	63	126 757	11 562	2 100	386	31 362	5 617	7 112
4213201	Brick, block, tile, clay/cement sewer pipe whsle	19	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	25	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	19	60 864	4 712	948	156	15 204	2 831	3 798
42133	Roofing, siding, & insulation material whsle	56	D	D	D	e	D	D	D
421330	Roofing, siding, & insulation material whsle	56	D	D	D	e	D	D	D
4213301	Roofing, siding, & insulation material whsle	56	D	D	D	e	D	D	D
42139	Other construction materials whsle	86	D	D	D	f	D	D	D
421390	Other construction materials whsle	86	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	13	D	D	D	c	D	D	D
4213902	Other construction materials whsle	73	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 392	8 771 219	717 415	163 537	18 850	1 320 968	775 412	836 156
42141	Photographic equipment & supplies whsle	35	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	35	D	D	D	e	D	D	D
42142	Office equipment whsle	272	558 131	119 999	29 236	3 914	198 966	59 315	63 183
421420	Office equipment whsle	272	558 131	119 999	29 236	3 914	198 966	59 315	63 183

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	PENNSYLVANIA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	426	5 602 518	281 906	58 139	6 813	503 069	453 038	500 313
421430	Computer & computer peripheral equipment & software whsle	426	5 602 518	281 906	58 139	6 813	503 069	453 038	500 313
4214301	Computer & peripheral equipment whsle	343	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	110	3 725 718	56 371	12 477	1 605	129 237	386 284	431 026
42143012	Computers & peripheral equipment for end use	233	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	83	D	D	D	g	D	D	D
42144	Other commercial equipment whsle	188	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	188	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	100	D	D	D	g	D	D	D
4214402	Store machines & equipment whsle	88	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	305	1 509 424	168 733	38 732	3 938	345 548	150 916	153 928
421450	Medical, dental, & hospital equipment & supplies whsle	305	1 509 424	168 733	38 732	3 938	345 548	150 916	153 928
4214501	Surgical, medical, & hospital supplies whsle	263	1 369 736	150 569	34 635	3 471	308 927	137 598	137 136
4214502	Dental equipment & supplies whsle	42	139 688	18 164	4 097	467	36 621	13 318	16 792
42146	Ophthalmic goods whsle	59	D	D	D	f	D	D	D
421460	Ophthalmic goods whsle	59	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	107	330 310	42 916	10 009	1 032	83 478	35 177	37 308
421490	Other professional equipment & supplies whsle	107	330 310	42 916	10 009	1 032	83 478	35 177	37 308
4214901	Religious & school supplies whsle	25	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	82	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	559	5 751 263	317 039	72 108	8 045	680 364	647 874	687 844
42151	Metal service centers & offices	484	4 845 550	297 933	67 711	7 605	637 419	601 959	624 921
421510	Metal service centers & offices	484	4 845 550	297 933	67 711	7 605	637 419	601 959	624 921
4215101	Ferrous metal service centers & sales offices	405	3 687 967	266 930	61 301	6 903	556 666	465 213	487 262
42151011	Ferrous metal service centers	310	3 247 122	230 864	53 543	6 007	481 842	465 213	487 262
42151012	Ferrous metal sales offices	95	440 845	36 066	7 758	896	74 824	–	–
4215102	Nonferrous metal service centers & sales offices	79	1 157 583	31 003	6 410	702	80 753	136 746	137 659
42151021	Nonferrous metal service centers	55	1 069 759	26 358	5 407	564	70 162	136 746	137 659
42151022	Nonferrous metal sales offices	24	87 824	4 645	1 003	138	10 591	–	–
42152	Coal & other mineral & ore whsle	75	905 713	19 106	4 397	440	42 945	45 915	62 923
421520	Coal & other mineral & ore whsle	75	905 713	19 106	4 397	440	42 945	45 915	62 923
4215201	Coal whsle	57	D	D	D	e	D	D	D
4215202	Other mineral & ore whsle	18	D	D	D	c	D	D	D
4216	Electrical goods whsle	894	7 323 713	474 224	109 461	11 276	1 050 275	432 310	462 821
42161	Electrical apparatus & equip, wiring supp, & const material whsle	346	3 996 352	166 761	38 616	4 374	396 096	207 585	227 826
421610	Electrical apparatus & equip, wiring supp, & const material whsle	346	3 996 352	166 761	38 616	4 374	396 096	207 585	227 826
42162	Electrical appliance, television & radio set whsle	81	214 907	15 846	3 610	582	34 933	26 410	29 625
421620	Electrical appliance, television & radio set whsle	81	214 907	15 846	3 610	582	34 933	26 410	29 625
42169	Other electronic parts & equipment whsle	467	3 112 454	291 617	67 235	6 320	619 246	198 315	205 370
421690	Other electronic parts & equipment whsle	467	3 112 454	291 617	67 235	6 320	619 246	198 315	205 370
4216901	Communications equipment & supplies whsle	231	1 880 149	192 736	45 084	3 935	417 603	77 133	75 693
4216902	Electronic parts (excluding communications equipment) whsle	236	1 232 305	98 881	22 151	2 385	201 643	121 182	129 677

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	PENNSYLVANIA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	726	2 332 616	264 789	61 089	8 068	511 785	352 322	380 500
42171	Hardware whsle	309	1 115 685	132 167	29 331	4 003	243 864	184 420	196 510
421710	Hardware whsle	309	1 115 685	132 167	29 331	4 003	243 864	184 420	196 510
42172	Plumbing & heating equipment & supplies (hydronics) whsle	163	561 195	54 952	12 825	1 747	111 085	76 502	87 574
421720	Plumbing & heating equipment & supplies (hydronics) whsle	163	561 195	54 952	12 825	1 747	111 085	76 502	87 574
42173	Warm air heating & air-conditioning equipment & supplies whsle	201	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	201	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	53	D	D	D	f	D	D	D
421740	Refrigeration equipment & supplies whsle	53	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	2 625	8 234 318	1 026 284	238 364	28 052	1 896 337	1 281 791	1 346 878
42181	Construction & mining (except petroleum) machinery & equip whsle	228	1 111 252	134 045	31 646	3 342	260 615	341 860	361 375
421810	Construction & mining (except petroleum) machinery & equip whsle	228	1 111 252	134 045	31 646	3 342	260 615	341 860	361 375
42182	Farm & garden machinery & equipment whsle	275	676 705	70 586	16 714	2 791	134 752	191 308	201 358
421820	Farm & garden machinery & equipment whsle	275	676 705	70 586	16 714	2 791	134 752	191 308	201 358
4218201	Farm machinery & equipment—farm dealers	200	D	D	D	g	D	D	D
4218202	Farm machinery & equipment—whsle distributors	55	D	D	D	e	D	D	D
4218203	Lawn & garden machinery & equipment whsle	20	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	1 168	3 725 005	484 761	112 711	12 281	885 956	427 984	435 711
421830	Industrial machinery & equipment whsle	1 168	3 725 005	484 761	112 711	12 281	885 956	427 984	435 711
4218301	Food-processing machinery & equipment whsle	47	115 280	17 940	4 073	477	33 437	15 925	17 066
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	154	429 099	69 777	15 791	1 685	114 810	43 911	46 597
42183021	Hydraulic & pneumatic pumps & motors whsle	55	100 488	18 248	4 259	476	32 166	10 290	10 578
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	99	328 611	51 529	11 532	1 209	82 644	33 621	36 019
4218303	General-purpose industrial machinery & equipment whsle	335	934 116	136 478	32 208	3 458	251 046	126 768	130 799
4218304	Metalworking machinery & equipment whsle	160	536 647	53 972	11 430	1 357	103 648	43 588	44 232
4218305	Materials handling equipment whsle	217	814 366	121 620	29 536	3 205	210 826	96 078	93 766
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	29	109 507	12 947	2 601	223	27 091	15 904	16 763
4218307	Other industrial machinery & equipment whsle	226	785 990	72 027	17 072	1 876	145 098	85 810	86 488
42184	Industrial supplies whsle	596	1 934 424	231 119	52 614	6 077	428 023	211 173	229 941
421840	Industrial supplies whsle	596	1 934 424	231 119	52 614	6 077	428 023	211 173	229 941
4218401	General-line industrial supplies whsle	93	147 213	16 955	4 025	586	32 061	15 846	16 228
4218402	Mechanical power transmission supplies whsle	127	483 383	48 037	11 633	1 279	87 472	60 175	66 685
4218403	Welding supplies whsle	71	D	D	D	f	D	D	D
4218404	Industrial containers & supplies whsle	56	154 486	23 528	4 263	502	40 807	9 415	9 949
4218405	Industrial valves & fittings (except fluid-power) whsle	56	338 131	41 511	9 142	842	74 677	39 789	38 513
4218406	Other industrial supplies whsle	193	D	D	D	g	D	D	D
42185	Service establishment equipment & supplies whsle	291	472 442	74 680	17 254	2 711	135 459	60 565	63 051
421850	Service establishment equipment & supplies whsle	291	472 442	74 680	17 254	2 711	135 459	60 565	63 051
4218501	Beauty & barber shop equipment & supplies whsle	50	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	109	156 206	30 746	7 005	1 109	52 837	18 983	18 405
4218503	Laundry & dry-cleaning equipment & supplies whsle	29	D	D	D	e	D	D	D
4218504	Other service establishment equipment & supplies whsle	103	D	D	D	f	D	D	D

Table 1. **Summary Statistics for the State: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	67	314 490	31 093	7 425	850	51 532	48 901	55 442
421860	Transportation equipment & supplies (exc motor vehicle) whsle	67	314 490	31 093	7 425	850	51 532	48 901	55 442
4218601	Aircraft & aeronautical equipment & supplies whsle	36	193 264	15 314	3 897	457	26 583	34 074	37 446
4218602	Marine machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	21	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	1 202	D	D	D	j	D	D	D
42191	Sporting & recreational goods & supplies whsle	159	D	D	D	h	D	D	D
421910	Sporting & recreational goods & supplies whsle	159	D	D	D	h	D	D	D
42192	Toy & hobby goods & supplies whsle	87	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	87	D	D	D	f	D	D	D
42193	Recyclable material whsle	493	2 753 850	189 623	44 090	6 508	437 057	136 489	143 981
421930	Recyclable material whsle	493	2 753 850	189 623	44 090	6 508	437 057	136 489	143 981
4219301	Iron & steel scrap processors & dealers	230	1 602 393	92 208	21 848	3 134	239 382	78 572	88 880
42193011	Iron & steel scrap processors (using power processing equipment)	146	D	D	D	h	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	84	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle	72	D	D	D	f	D	D	D
4219303	Other recyclable material whsle	191	D	D	D	h	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	145	430 553	55 389	13 724	1 575	104 773	103 542	103 651
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	145	430 553	55 389	13 724	1 575	104 773	103 542	103 651
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	131	D	D	D	g	D	D	D
4219402	Precious metal (excluding ores) whsle	14	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	318	D	D	D	h	D	D	D
421990	Other miscellaneous durable goods whsle	318	D	D	D	h	D	D	D
4219901	Musical instruments & supplies whsle	9	D	D	D	b	D	D	D
4219902	Forest products (except lumber) whsle	56	355 429	8 421	1 714	276	20 930	5 154	5 567
4219903	General merchandise (durable goods) whsle	90	D	D	D	g	D	D	D
4219904	Prerecorded media whsle	44	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	28	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	16	71 620	10 664	2 644	343	17 608	5 555	6 463
4219905	Fire extinguishers & fire safety equipment whsle	46	D	D	D	e	D	D	D
4219906	Other durable goods whsle	73	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	4 502	34 592 975	2 177 346	497 392	71 026	4 493 245	2 245 184	2 274 709
4221	Paper & paper product whsle	508	2 889 513	269 815	63 905	7 402	518 683	218 489	218 998
42211	Printing & writing paper whsle	92	875 049	61 712	14 437	1 303	115 388	55 751	53 327
422110	Printing & writing paper whsle	92	875 049	61 712	14 437	1 303	115 388	55 751	53 327
42212	Stationery & office supplies whsle	215	729 180	79 414	18 885	2 414	153 885	62 364	65 197
422120	Stationery & office supplies whsle	215	729 180	79 414	18 885	2 414	153 885	62 364	65 197
42213	Industrial & personal service paper whsle	201	1 285 284	128 689	30 583	3 685	249 410	100 374	100 474
422130	Industrial & personal service paper whsle	201	1 285 284	128 689	30 583	3 685	249 410	100 374	100 474
4222	Drugs, & druggists' sundries whsle	218	3 171 641	136 042	31 867	4 251	286 725	332 822	314 535
42221	Drugs, & druggists' sundries whsle	218	3 171 641	136 042	31 867	4 251	286 725	332 822	314 535
422210	Drugs, & druggists' sundries whsle	218	3 171 641	136 042	31 867	4 251	286 725	332 822	314 535
4222101	General-line drugs whsle	118	2 453 470	84 011	20 406	2 975	171 314	265 048	243 436
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	100	718 171	52 031	11 461	1 276	115 411	67 774	71 099

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	394	1 707 769	139 441	32 732	4 782	365 971	223 289	232 161
42231	Piece goods, notions, & other dry goods whsle	111	295 016	27 100	6 061	1 099	58 519	46 653	52 204
422310	Piece goods, notions, & other dry goods whsle	111	295 016	27 100	6 061	1 099	58 519	46 653	52 204
4223101	Piece goods—jobbers	79	253 204	19 644	4 488	833	45 531	40 185	45 277
4223102	Notions & other dry goods whsle	32	41 812	7 456	1 573	266	12 988	6 468	6 927
42232	Men's & boys' clothing & furnishings whsle	116	677 826	51 871	12 147	2 093	119 731	94 055	100 288
422320	Men's & boys' clothing & furnishings whsle	116	677 826	51 871	12 147	2 093	119 731	94 055	100 288
42233	Women's, children's, & infants' clothing & accessories whsle	128	310 813	31 852	7 744	975	73 755	45 574	50 101
422330	Women's, children's, & infants' clothing & accessories whsle	128	310 813	31 852	7 744	975	73 755	45 574	50 101
42234	Footwear whsle	39	424 114	28 618	6 780	615	113 966	37 007	29 568
422340	Footwear whsle	39	424 114	28 618	6 780	615	113 966	37 007	29 568
4224	Grocery & related products whsle	1 258	15 590 373	858 902	194 065	27 833	1 689 218	732 598	734 930
42241	General-line grocery whsle	131	4 603 068	261 801	62 126	8 083	495 687	302 983	301 196
422410	General-line grocery whsle	131	4 603 068	261 801	62 126	8 083	495 687	302 983	301 196
4224101	General-line grocery whsle, voluntary group	5	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	118	D	D	D	i	D	D	D
42242	Packaged frozen food whsle	103	896 582	52 423	12 423	1 858	114 564	45 490	52 647
422420	Packaged frozen food whsle	103	896 582	52 423	12 423	1 858	114 564	45 490	52 647
42243	Dairy products, (except dried or canned) whsle	93	1 218 876	48 597	10 486	1 518	108 573	24 201	22 877
422430	Dairy products, (except dried or canned) whsle	93	1 218 876	48 597	10 486	1 518	108 573	24 201	22 877
4224301	Raw milk whsle	7	602 472	3 411	892	111	7 902	586	621
4224302	Dairy product (except raw milk) whsle	86	616 404	45 186	9 594	1 407	100 671	23 615	22 256
42244	Poultry & poultry product whsle	54	489 125	20 546	4 831	865	41 757	5 209	4 940
422440	Poultry & poultry product whsle	54	489 125	20 546	4 831	865	41 757	5 209	4 940
4224402	Poultry & poultry product (except live) whsle	51	D	D	D	f	D	D	D
42245	Confectionery whsle	101	517 056	26 924	5 648	1 118	73 965	37 634	36 617
422450	Confectionery whsle	101	517 056	26 924	5 648	1 118	73 965	37 634	36 617
42246	Fish & seafood whsle	47	D	D	D	e	D	D	D
422460	Fish & seafood whsle	47	D	D	D	e	D	D	D
42247	Meat & meat product whsle	139	1 947 142	72 825	16 750	2 317	140 972	52 061	55 592
422470	Meat & meat product whsle	139	1 947 142	72 825	16 750	2 317	140 972	52 061	55 592
42248	Fresh fruit & vegetable whsle	234	1 890 261	125 697	27 812	4 259	261 441	29 063	29 590
422480	Fresh fruit & vegetable whsle	234	1 890 261	125 697	27 812	4 259	261 441	29 063	29 590
42249	Other grocery & related products whsle	356	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	356	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle	43	137 818	17 146	4 012	549	32 052	9 177	11 892
4224902	Bread & baked goods whsle	92	888 972	64 356	11 375	1 734	96 796	35 991	41 495
4224903	Soft drinks whsle	64	D	D	D	g	D	D	D
4224904	Canned goods whsle	18	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	17	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	122	2 407 973	102 701	23 987	3 308	183 632	135 440	142 971
4225	Farm-product raw material whsle	71	D	D	D	f	D	D	D
42251	Grain & field bean whsle	31	D	D	D	e	D	D	D
422510	Grain & field bean whsle	31	D	D	D	e	D	D	D
42252	Livestock whsle	21	D	D	D	c	D	D	D
422520	Livestock whsle	21	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	19	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	19	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	6	D	D	D	b	D	D	D
4225902	Leaf tobacco whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	487	1 980 424	203 613	46 014	5 167	412 007	165 416	163 441
42261	Plastics materials & basic forms & shapes whsle	132	597 108	60 682	13 381	1 510	127 593	53 491	53 273
422610	Plastics materials & basic forms & shapes whsle	132	597 108	60 682	13 381	1 510	127 593	53 491	53 273
42269	Other chemical & allied products whsle	355	1 383 316	142 931	32 633	3 657	284 414	111 925	110 168
422690	Other chemical & allied products whsle	355	1 383 316	142 931	32 633	3 657	284 414	111 925	110 168
4226901	Industrial gases (except LP) whsle	42	72 465	13 407	3 029	402	26 013	7 400	7 696
4226902	Other chemical & allied products whsle	313	1 310 851	129 524	29 604	3 255	258 401	104 525	102 472

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	PENNSYLVANIA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	254	D	D	D	h	D	D	D
42271	Petroleum bulk stations & terminals	164	D	D	D	h	D	D	D
422710	Petroleum bulk stations & terminals	164	D	D	D	h	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	158	D	D	D	h	D	D	D
42271011	Petroleum bulk stations (except LP)	129	1 221 921	62 197	15 033	2 464	148 278	30 578	31 479
42271012	Petroleum bulk terminals (except LP)	29	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	6	25 466	1 552	374	69	4 908	1 713	1 765
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	90	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	90	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	370	D	D	D	h	D	D	D
42281	Beer & ale whsle	317	D	D	D	h	D	D	D
422810	Beer & ale whsle	317	D	D	D	h	D	D	D
42282	Wine & distilled alcoholic beverage whsle	53	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	53	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	28	D	D	D	e	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	25	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	942	4 523 320	309 217	69 609	12 810	650 363	371 017	408 049
42291	Farm supplies whsle	162	826 430	47 203	10 609	1 707	112 392	73 539	72 036
422910	Farm supplies whsle	162	826 430	47 203	10 609	1 707	112 392	73 539	72 036
4229101	Farm supplies—farm dealers	62	D	D	D	f	D	D	D
4229102	Farm supplies—whsle distributors	100	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	137	555 988	67 320	15 865	3 826	130 728	63 549	70 571
422920	Book, periodical, & newspaper whsle	137	555 988	67 320	15 865	3 826	130 728	63 549	70 571
42293	Flower, nursery stock, & florists' supplies whsle	124	301 709	43 086	9 698	1 871	88 637	24 952	26 532
422930	Flower, nursery stock, & florists' supplies whsle	124	301 709	43 086	9 698	1 871	88 637	24 952	26 532
42294	Tobacco & tobacco product whsle	75	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle	75	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle	61	171 032	18 507	4 430	622	44 384	15 295	16 632
422950	Paint, varnish, & supplies whsle	61	171 032	18 507	4 430	622	44 384	15 295	16 632
4229501	Paint, varnish, & supplies whsle	61	171 032	18 507	4 430	622	44 384	15 295	16 632
42299	Other miscellaneous nondurable goods whsle	383	D	D	D	h	D	D	D
422990	Other miscellaneous nondurable goods whsle	383	D	D	D	h	D	D	D
4229901	Art goods whsle	114	299 746	20 906	4 780	936	61 863	35 742	37 908
4229902	General merchandise (nondurable goods) whsle	84	354 545	19 250	4 060	491	31 207	21 007	19 607
4229903	Textile bags, bagging, & burlap whsle	9	15 096	947	180	25	3 037	3 583	3 291
4229904	Other nondurable goods whsle	176	D	D	D	g	D	D	D
	Manufacturers' sales branches and sales offices	**1 339**	**59 604 637**	**2 071 167**	**554 215**	**41 711**	**4 074 852**	**1 294 166**	**1 460 781**
421	Wholesale trade, durable goods	804	33 865 497	1 042 948	286 112	21 067	1 959 293	850 075	876 280
4211	Motor vehicle & motor vehicle parts & supplies whsle	63	16 244 848	66 990	18 197	1 573	125 755	63 746	61 962
42111	Automobile & other motor vehicle whsle	23	15 546 069	29 379	8 231	681	47 576	19 054	23 103
421110	Automobile & other motor vehicle whsle	23	15 546 069	29 379	8 231	681	47 576	19 054	23 103
4211101	Automobile & motorcycle whsle	7	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	8	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	31	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	31	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	22	D	D	D	f	D	D	D
42113	Tire & tube whsle	9	D	D	D	c	D	D	D
421130	Tire & tube whsle	9	D	D	D	c	D	D	D

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	PENNSYLVANIA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	21	D	D	D	f	D	D	D
42121	Furniture whsle	14	D	D	D	c	D	D	D
421210	Furniture whsle	14	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	7	D	D	D	f	D	D	D
421220	Home furnishings whsle	7	D	D	D	f	D	D	D
4212201	Household china, glassware, & crockery whsle	2	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	71	768 475	44 334	11 325	1 168	106 537	44 460	49 910
42131	Lumber, plywood, millwork, & wood panel whsle	24	205 713	11 544	2 966	360	30 610	17 285	16 015
421310	Lumber, plywood, millwork, & wood panel whsle	24	205 713	11 544	2 966	360	30 610	17 285	16 015
4213103	Plywood, veneer, millwork, & wood panel whsle	19	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	22	144 803	7 135	1 463	193	14 732	14 332	15 092
421320	Brick, stone, & related construction materials whsle	22	144 803	7 135	1 463	193	14 732	14 332	15 092
4213201	Brick, block, tile, clay/cement sewer pipe whsle	12	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	10	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	10	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	10	D	D	D	c	D	D	D
42139	Other construction materials whsle	15	D	D	D	e	D	D	D
421390	Other construction materials whsle	15	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	5	D	D	D	c	D	D	D
4213902	Other construction materials whsle	10	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	134	3 413 335	378 581	113 039	5 696	679 755	100 169	86 463
42142	Office equipment whsle	39	797 792	77 409	22 851	1 399	132 519	14 502	14 988
421420	Office equipment whsle	39	797 792	77 409	22 851	1 399	132 519	14 502	14 988
42143	Computer & computer peripheral equipment & software whsle	60	D	D	D	h	D	D	D
421430	Computer & computer peripheral equipment & software whsle	60	D	D	D	h	D	D	D
4214301	Computer & peripheral equipment whsle	58	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	15	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	43	D	D	D	h	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	22	973 650	68 198	17 260	1 060	126 075	46 756	31 152
421450	Medical, dental, & hospital equipment & supplies whsle	22	973 650	68 198	17 260	1 060	126 075	46 756	31 152
4214501	Surgical, medical, & hospital supplies whsle	20	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	74	D	D	D	g	D	D	D
42151	Metal service centers & offices	69	3 945 529	44 899	11 942	1 056	92 492	129 668	132 336
421510	Metal service centers & offices	69	3 945 529	44 899	11 942	1 056	92 492	129 668	132 336
4215101	Ferrous metal service centers & sales offices	53	3 209 396	30 847	7 747	655	67 970	98 376	98 941
42151011	Ferrous metal service centers	25	444 734	16 693	4 099	429	38 985	98 376	98 941
42151012	Ferrous metal sales offices	28	2 764 662	14 154	3 648	226	28 985	–	–
4215102	Nonferrous metal service centers & sales offices	16	736 133	14 052	4 195	401	24 522	31 292	33 395
42151021	Nonferrous metal service centers	6	271 605	10 128	2 958	337	17 854	31 292	33 395
42151022	Nonferrous metal sales offices	10	464 528	3 924	1 237	64	6 668	–	–
4216	Electrical goods whsle	173	3 617 367	242 767	65 468	6 040	407 877	146 417	155 010
42161	Electrical apparatus & equip, wiring supp, & const material whsle	72	1 294 971	93 668	24 009	1 773	147 094	37 914	36 997
421610	Electrical apparatus & equip, wiring supp, & const material whsle	72	1 294 971	93 668	24 009	1 773	147 094	37 914	36 997
42162	Electrical appliance, television & radio set whsle	7	347 782	9 995	2 493	184	24 838	27 173	28 013
421620	Electrical appliance, television & radio set whsle	7	347 782	9 995	2 493	184	24 838	27 173	28 013

Table 1. **Summary Statistics for the State: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	94	1 974 614	139 104	38 966	4 083	235 945	81 330	90 000
421690	Other electronic parts & equipment whsle	94	1 974 614	139 104	38 966	4 083	235 945	81 330	90 000
4216901	Communications equipment & supplies whsle	71	1 310 101	75 179	24 366	1 525	133 271	15 489	16 651
4216902	Electronic parts (excluding communications equipment) whsle	23	664 513	63 925	14 600	2 558	102 674	65 841	73 349
4217	Hardware, & plumbing & heating equipment & supplies whsle	45	D	D	D	f	D	D	D
42171	Hardware whsle	14	197 951	18 043	4 230	304	36 712	8 294	8 540
421710	Hardware whsle	14	197 951	18 043	4 230	304	36 712	8 294	8 540
42172	Plumbing & heating equipment & supplies (hydronics) whsle	17	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	17	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	220	4 302 073	185 785	45 785	3 849	342 321	273 182	292 381
42181	Construction & mining (except petroleum) machinery & equip whsle	27	1 229 091	54 434	14 206	1 261	103 954	192 252	214 155
421810	Construction & mining (except petroleum) machinery & equip whsle	27	1 229 091	54 434	14 206	1 261	103 954	192 252	214 155
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	103	1 106 775	89 831	21 666	1 756	168 443	42 345	40 914
421830	Industrial machinery & equipment whsle	103	1 106 775	89 831	21 666	1 756	168 443	42 345	40 914
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	13	56 995	4 628	1 156	98	8 748	3 450	3 609
42183021	Hydraulic & pneumatic pumps & motors whsle	11	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	33	266 273	12 070	2 918	259	22 321	5 103	5 145
4218304	Metalworking machinery & equipment whsle	10	214 783	21 956	5 730	369	42 319	9 368	10 019
4218305	Materials handling equipment whsle	17	196 741	24 827	5 911	591	51 673	16 049	14 130
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	8	23 710	1 794	428	36	2 860	1 270	1 336
4218307	Other industrial machinery & equipment whsle	20	D	D	D	e	D	D	D
42184	Industrial supplies whsle	75	1 644 819	30 625	7 714	634	52 683	20 803	19 746
421840	Industrial supplies whsle	75	1 644 819	30 625	7 714	634	52 683	20 803	19 746
4218402	Mechanical power transmission supplies whsle	16	261 503	8 531	2 113	157	13 893	1 456	1 568
4218403	Welding supplies whsle	28	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	26	946 361	16 805	4 259	311	27 188	14 875	13 891
42185	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D

Table 1. **Summary Statistics for the State: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	535	25 739 140	1 028 219	268 103	20 644	2 115 559	444 091	584 501
4221	Paper & paper product whsle	65	1 068 428	45 427	10 958	884	107 316	17 972	24 629
42211	Printing & writing paper whsle	10	617 574	21 203	5 480	435	57 974	9 973	11 402
422110	Printing & writing paper whsle	10	617 574	21 203	5 480	435	57 974	9 973	11 402
42212	Stationery & office supplies whsle	43	195 306	18 782	4 650	377	35 705	5 864	6 116
422120	Stationery & office supplies whsle	43	195 306	18 782	4 650	377	35 705	5 864	6 116
42213	Industrial & personal service paper whsle	12	255 548	5 442	828	72	13 637	2 135	7 111
422130	Industrial & personal service paper whsle	12	255 548	5 442	828	72	13 637	2 135	7 111
4222	Drugs, & druggists' sundries whsle	19	11 782 592	402 905	112 559	5 035	707 202	131 638	278 463
42221	Drugs, & druggists' sundries whsle	19	11 782 592	402 905	112 559	5 035	707 202	131 638	278 463
422210	Drugs, & druggists' sundries whsle	19	11 782 592	402 905	112 559	5 035	707 202	131 638	278 463
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	19	11 782 592	402 905	112 559	5 035	707 202	131 638	278 463
4223	Apparel, piece goods, & notions whsle	21	302 180	13 032	3 420	250	29 603	27 815	27 707
4224	Grocery & related products whsle	185	5 372 999	247 767	59 938	7 561	577 014	45 257	43 010
42242	Packaged frozen food whsle	17	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	17	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	22	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	22	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	22	D	D	D	f	D	D	D
42245	Confectionery whsle	20	402 182	38 400	9 166	1 121	133 307	4 242	3 379
422450	Confectionery whsle	20	402 182	38 400	9 166	1 121	133 307	4 242	3 379
42249	Other grocery & related products whsle	122	4 057 396	179 937	43 337	5 584	366 326	32 625	31 897
422490	Other grocery & related products whsle	122	4 057 396	179 937	43 337	5 584	366 326	32 625	31 897
4224901	Coffee, tea, & spice whsle	8	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	59	791 130	65 922	17 079	2 391	127 790	8 568	8 421
4224903	Soft drinks whsle	37	743 480	83 963	18 964	2 532	166 074	15 457	15 337
4224904	Canned goods whsle	4	1 205 856	13 414	3 308	234	41 426	2 960	2 984
4224906	Other grocery specialties whsle	13	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	104	3 463 457	221 536	56 207	4 393	489 156	100 905	95 227
42261	Plastics materials & basic forms & shapes whsle	15	315 927	13 919	3 173	307	27 615	25 657	26 106
422610	Plastics materials & basic forms & shapes whsle	15	315 927	13 919	3 173	307	27 615	25 657	26 106
42269	Other chemical & allied products whsle	89	3 147 530	207 617	53 034	4 086	461 541	75 248	69 121
422690	Other chemical & allied products whsle	89	3 147 530	207 617	53 034	4 086	461 541	75 248	69 121
4226901	Industrial gases (except LP) whsle	12	142 470	10 534	2 600	256	26 993	3 500	3 591
4226902	Other chemical & allied products whsle	77	3 005 060	197 083	50 434	3 830	434 548	71 748	65 530
4227	Petroleum & petroleum products whsle	65	2 595 672	47 315	12 341	1 198	99 486	93 522	87 514
42271	Petroleum bulk stations & terminals	49	2 220 921	39 433	10 334	1 042	84 340	87 364	79 474
422710	Petroleum bulk stations & terminals	49	2 220 921	39 433	10 334	1 042	84 340	87 364	79 474
4227101	Petroleum bulk stations & terminals (except LP)	49	2 220 921	39 433	10 334	1 042	84 340	87 364	79 474
42271012	Petroleum bulk terminals (except LP)	39	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	374 751	7 882	2 007	156	15 146	6 158	8 040
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	374 751	7 882	2 007	156	15 146	6 158	8 040
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	72	D	D	D	g	D	D	D
42291	Farm supplies whsle	24	D	D	D	e	D	D	D
422910	Farm supplies whsle	24	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers	21	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	3	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	28	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	28	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	11	123 554	9 276	2 126	224	19 754	9 691	10 435
422950	Paint, varnish, & supplies whsle	11	123 554	9 276	2 126	224	19 754	9 691	10 435
4229501	Paint, varnish, & supplies whsle	11	123 554	9 276	2 126	224	19 754	9 691	10 435
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D

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	PENNSYLVANIA—Con.								
	Agents, brokers, and commission merchants	**1 989**	**19 075 803**	**462 464**	**104 385**	**13 276**	**841 141**	**33 453**	**33 694**
421	Wholesale trade, durable goods	1 424	12 467 151	308 237	67 827	8 593	561 995	23 412	23 101
4211	Motor vehicle & motor vehicle parts & supplies whsle	56	5 005 290	44 523	10 306	3 317	92 936	755	1 565
42111	Automobile & other motor vehicle whsle	24	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle	24	D	D	D	h	D	D	D
4211101	Automobile & motorcycle whsle	21	D	D	D	h	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	32	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	32	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	13	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	101	D	D	D	e	D	D	D
42121	Furniture whsle	56	D	D	D	c	D	D	D
421210	Furniture whsle	56	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	30	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	26	D	D	D	b	D	D	D
42122	Home furnishings whsle	45	D	D	D	c	D	D	D
421220	Home furnishings whsle	45	D	D	D	c	D	D	D
4212203	Floor coverings whsle	11	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	20	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	60	349 148	8 686	1 985	153	15 280	20	42
42131	Lumber, plywood, millwork, & wood panel whsle	25	140 568	3 080	776	68	4 878	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	25	140 568	3 080	776	68	4 878	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	9	135 996	2 652	541	26	5 116	–	–
421320	Brick, stone, & related construction materials whsle	9	135 996	2 652	541	26	5 116	–	–
4213203	Cement, lime, & related products whsle	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	16	34 784	1 274	286	25	2 316	–	–
421330	Roofing, siding, & insulation material whsle	16	34 784	1 274	286	25	2 316	–	–
4213301	Roofing, siding, & insulation material whsle	16	34 784	1 274	286	25	2 316	–	–
42139	Other construction materials whsle	10	37 800	1 680	382	34	2 970	20	42
421390	Other construction materials whsle	10	37 800	1 680	382	34	2 970	20	42
4213902	Other construction materials whsle	10	37 800	1 680	382	34	2 970	20	42
4214	Professional & commercial equipment & supplies whsle	158	470 017	32 556	7 741	574	65 099	2 199	2 204
42142	Office equipment whsle	11	13 870	740	184	27	1 222	48	54
421420	Office equipment whsle	11	13 870	740	184	27	1 222	48	54
42143	Computer & computer peripheral equipment & software whsle	30	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	30	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	20	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	30	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	30	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	20	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	10	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	70	227 127	23 835	5 604	367	48 416	1 695	1 640
421450	Medical, dental, & hospital equipment & supplies whsle	70	227 127	23 835	5 604	367	48 416	1 695	1 640
4214501	Surgical, medical, & hospital supplies whsle	66	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	4	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	9	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle	9	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whsle	7	D	D	D	a	D	D	D

Table 1. **Summary Statistics for the State: 1997**—Con.

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	PENNSYLVANIA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	112	D	D	D	e	D	D	D
42151	Metal service centers & offices	89	974 947	15 169	3 369	259	27 074	1 115	1 193
421510	Metal service centers & offices	89	974 947	15 169	3 369	259	27 074	1 115	1 193
4215101	Ferrous metal service centers & sales offices	75	783 426	13 091	2 944	219	23 446	1 115	1 193
42151011	Ferrous metal service centers	8	71 855	3 637	634	50	7 054	1 115	1 193
42151012	Ferrous metal sales offices	67	711 571	9 454	2 310	169	16 392	–	–
4215102	Nonferrous metal service centers & sales offices	14	191 521	2 078	425	40	3 628	–	–
42151022	Nonferrous metal sales offices	14	191 521	2 078	425	40	3 628	–	–
42152	Coal & other mineral & ore whsle	23	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	23	D	D	D	b	D	D	D
4215201	Coal whsle	19	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	246	1 733 555	59 816	13 146	1 250	98 329	1 786	2 320
42161	Electrical apparatus & equip, wiring supp, & const material whsle	134	911 320	35 029	7 368	777	57 812	1 607	2 124
421610	Electrical apparatus & equip, wiring supp, & const material whsle	134	911 320	35 029	7 368	777	57 812	1 607	2 124
42162	Electrical appliance, television & radio set whsle	21	156 550	4 132	1 065	96	6 972	14	45
421620	Electrical appliance, television & radio set whsle	21	156 550	4 132	1 065	96	6 972	14	45
42169	Other electronic parts & equipment whsle	91	665 685	20 655	4 713	377	33 545	165	151
421690	Other electronic parts & equipment whsle	91	665 685	20 655	4 713	377	33 545	165	151
4216901	Communications equipment & supplies whsle	14	85 258	3 015	704	62	5 004	61	62
4216902	Electronic parts (excluding communications equipment) whsle	77	580 427	17 640	4 009	315	28 541	104	89
4217	Hardware, & plumbing & heating equipment & supplies whsle	145	D	D	D	f	D	D	D
42171	Hardware whsle	43	310 187	6 028	1 424	124	10 920	5	6
421710	Hardware whsle	43	310 187	6 028	1 424	124	10 920	5	6
42172	Plumbing & heating equipment & supplies (hydronics) whsle	73	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	73	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	25	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	25	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	408	1 519 351	73 021	15 118	1 481	126 251	5 992	5 391
42181	Construction & mining (except petroleum) machinery & equip whsle	14	21 065	872	194	23	1 868	733	579
421810	Construction & mining (except petroleum) machinery & equip whsle	14	21 065	872	194	23	1 868	733	579
42183	Industrial machinery & equipment whsle	279	913 955	47 464	10 080	980	80 271	3 973	3 434
421830	Industrial machinery & equipment whsle	279	913 955	47 464	10 080	980	80 271	3 973	3 434
4218301	Food-processing machinery & equipment whsle	7	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	16	37 075	2 555	521	59	4 255	476	273
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	125	388 776	22 820	4 740	459	37 170	988	1 029
4218304	Metalworking machinery & equipment whsle	35	163 073	6 792	1 463	127	10 644	881	665
4218305	Materials handling equipment whsle	25	47 105	2 206	530	67	4 588	186	139
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	35 468	1 142	267	26	2 156	–	21
4218307	Other industrial machinery & equipment whsle	62	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	71	369 982	17 248	3 406	326	30 580	1 110	1 187
421840	Industrial supplies whsle	71	369 982	17 248	3 406	326	30 580	1 110	1 187
4218401	General-line industrial supplies whsle	11	22 792	1 355	286	30	2 388	8	10
4218402	Mechanical power transmission supplies whsle	9	30 779	977	241	25	2 114	–	–
4218404	Industrial containers & supplies whsle	14	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	21	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	16	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	29	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	29	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	10	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle	15	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	11	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	7	59 296	1 524	328	26	2 796	15	15
4219	Miscellaneous durable goods whsle	138	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	33	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	33	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	14	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	16	179 058	2 587	728	81	5 709	570	3
421930	Recyclable material whsle	16	179 058	2 587	728	81	5 709	570	3
4219301	Iron & steel scrap processors & dealers	6	172 410	2 046	605	65	4 725	567	–
42193011	Iron & steel scrap processors (using power processing equipment)	2	D	D	D	a	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	4	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	12	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	12	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	11	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	63	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	63	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	26	D	D	D	b	D	D	D
4219906	Other durable goods whsle	19	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	565	6 608 652	154 227	36 558	4 683	279 146	10 041	10 593
4221	Paper & paper product whsle	70	292 362	11 231	2 078	207	20 232	358	513
42212	Stationery & office supplies whsle	37	83 129	4 430	939	101	8 529	5	5
422120	Stationery & office supplies whsle	37	83 129	4 430	939	101	8 529	5	5
42213	Industrial & personal service paper whsle	25	199 375	6 081	992	87	10 310	12	140
422130	Industrial & personal service paper whsle	25	199 375	6 081	992	87	10 310	12	140
4222	Drugs, & druggists' sundries whsle	12	44 730	655	119	19	1 890	–	–
42221	Drugs, & druggists' sundries whsle	12	44 730	655	119	19	1 890	–	–
422210	Drugs, & druggists' sundries whsle	12	44 730	655	119	19	1 890	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	44 730	655	119	19	1 890	–	–

Table 1. **Summary Statistics for the State: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PENNSYLVANIA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	69	254 655	8 397	2 147	165	18 647	90	94
42231	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	16	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	11	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	11	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	30	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	30	D	D	D	b	D	D	D
4224	Grocery & related products whsle	203	5 114 498	105 474	25 411	3 348	172 377	7 907	8 197
42241	General-line grocery whsle	31	1 718 485	35 664	8 645	1 203	58 597	7 407	7 636
422410	General-line grocery whsle	31	1 718 485	35 664	8 645	1 203	58 597	7 407	7 636
4224103	Other general-line grocery whsle	31	1 718 485	35 664	8 645	1 203	58 597	7 407	7 636
42242	Packaged frozen food whsle	36	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	36	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	8	88 867	1 724	421	56	2 390	–	–
422440	Poultry & poultry product whsle	8	88 867	1 724	421	56	2 390	–	–
4224402	Poultry & poultry product (except live) whsle	8	88 867	1 724	421	56	2 390	–	–
42245	Confectionery whsle	18	134 965	2 290	435	69	4 548	62	93
422450	Confectionery whsle	18	134 965	2 290	435	69	4 548	62	93
42247	Meat & meat product whsle	12	D	D	D	b	D	D	D
422470	Meat & meat product whsle	12	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	23	157 344	6 021	1 352	133	12 010	194	191
422480	Fresh fruit & vegetable whsle	23	157 344	6 021	1 352	133	12 010	194	191
42249	Other grocery & related products whsle	66	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	66	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	19	14 186	891	233	36	1 556	3	3
4224904	Canned goods whsle	13	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	24	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	24	D	D	D	e	D	D	D
42252	Livestock whsle	21	D	D	D	e	D	D	D
422520	Livestock whsle	21	D	D	D	e	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	60	219 349	6 466	1 562	138	12 649	1 127	1 249
42261	Plastics materials & basic forms & shapes whsle	31	106 697	3 590	890	70	6 462	266	307
422610	Plastics materials & basic forms & shapes whsle	31	106 697	3 590	890	70	6 462	266	307
42269	Other chemical & allied products whsle	29	112 652	2 876	672	68	6 187	861	942
422690	Other chemical & allied products whsle	29	112 652	2 876	672	68	6 187	861	942
4226902	Other chemical & allied products whsle	29	112 652	2 876	672	68	6 187	861	942
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	5 248	654	159	25	1 410	149	157
4229	Miscellaneous nondurable goods whsle	115	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	9	46 396	1 833	452	36	2 897	60	–
422950	Paint, varnish, & supplies whsle	9	46 396	1 833	452	36	2 897	60	–
4229501	Paint, varnish, & supplies whsle	9	46 396	1 833	452	36	2 897	60	–
42299	Other miscellaneous nondurable goods whsle	80	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	80	D	D	D	c	D	D	D
4229901	Art goods whsle	24	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	18	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	38	D	D	D	b	D	D	D

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PENNSYLVANIA								
42	**Wholesale trade**	**3.8**	**3.2**	**7.4**	**4.5**	**–**	**2.3**	**.3**	**.6**
421	Wholesale trade, durable goods	3.8	3.4	7.6	5.3	–	2.0	.2	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.6	1.4	11.4	8.3	–	.3	–	–
42111	Automobile & other motor vehicle whsle	1.2	.5	D	D	–	.1	D	D
421110	Automobile & other motor vehicle whsle	1.2	.5	D	D	–	.1	D	D
4211101	Automobile & motorcycle whsle	1.1	.3	D	D	D	D	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	D	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	5.0	9.3	8.2	13.4	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	5.0	9.3	8.2	13.4	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	3.5	10.0	4.1	11.2	–	–	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6.3	8.9	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	5.6	7.3	D	D	–	–	D	D
42113	Tire & tube whsle	D	D	D	D	D	D	–	–
421130	Tire & tube whsle	D	D	D	D	D	D	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	3.9	4.5	D	D	D	D	D	D
42121	Furniture whsle	4.0	6.0	7.0	3.9	D	D	D	D
421210	Furniture whsle	4.0	6.0	7.0	3.9	D	D	D	D
4212101	Household & lawn furniture whsle	5.2	7.0	8.2	4.2	–	–	D	D
4212102	Office & business furniture whsle	3.4	5.4	6.1	3.7	D	D	D	D
42122	Home furnishings whsle	3.7	2.7	D	D	D	D	D	D
421220	Home furnishings whsle	3.7	2.7	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	.8	.1	D	D	D	D	–	–
4212202	Linens, domestics, draperies, & curtains whsle	5.9	12.6	D	D	–	–	–	–
4212203	Floor coverings whsle	5.2	1.0	D	D	–	–	D	D
4212204	Other home furnishings whsle	4.2	1.1	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	4.1	3.0	5.3	2.3	–	6.8	1.0	2.8
42131	Lumber, plywood, millwork, & wood panel whsle	4.2	1.2	4.5	.8	–	4.6	2.3	5.2
421310	Lumber, plywood, millwork, & wood panel whsle	4.2	1.2	4.5	.8	–	4.6	2.3	5.2
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	11.3	3.0	14.6	1.9	D	D	D	D
42132	Brick, stone, & related construction materials whsle	5.5	2.1	17.6	2.9	–	1.6	.1	1.9
421320	Brick, stone, & related construction materials whsle	5.5	2.1	17.6	2.9	–	1.6	.1	1.9
4213201	Brick, block, tile, clay/cement sewer pipe whsle	15.8	8.0	D	D	D	D	–	–
4213202	Sand, gravel, & stone whsle	22.5	1.5	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	.4	.9	1.9	–	D	D	D	D
42133	Roofing, siding, & insulation material whsle	1.6	8.9	D	D	D	D	–	–
421330	Roofing, siding, & insulation material whsle	1.6	8.9	D	D	D	D	–	–
4213301	Roofing, siding, & insulation material whsle	1.6	8.9	D	D	D	D	–	–
42139	Other construction materials whsle	4.8	11.6	D	D	D	D	–	–
421390	Other construction materials whsle	4.8	11.6	D	D	D	D	–	–
4213901	Flat glass & other construction glass whsle	4.6	18.8	D	D	D	D	–	–
4213902	Other construction materials whsle	4.8	8.4	D	D	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	3.1	4.1	4.5	4.5	–	3.7	.4	.6
42141	Photographic equipment & supplies whsle	5.0	7.7	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	5.0	7.7	D	D	–	–	–	–
42142	Office equipment whsle	1.8	7.1	4.3	15.8	–	1.2	2.0	–
421420	Office equipment whsle	1.8	7.1	4.3	15.8	–	1.2	2.0	–
42143	Computer & computer peripheral equipment & software whsle	2.8	3.0	3.6	2.6	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	2.8	3.0	3.6	2.6	D	D	D	D
4214301	Computer & peripheral equipment whsle	2.5	3.0	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	2.0	2.3	2.1	1.9	D	D	D	D
42143012	Computers & peripheral equipment for end use	3.4	4.0	D	D	D	D	–	–
4214302	Computer software (packaged) whsle	6.1	2.8	D	D	–	–	–	–

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	8.9	4.2	D	D	–	–	D	D
421440	Other commercial equipment whsle	8.9	4.2	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4.5	4.2	D	D	–	–	D	D
4214402	Store machines & equipment whsle	18.1	4.2	D	D	–	–	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2.1	4.1	3.6	5.6	–	2.7	.5	.7
421450	Medical, dental, & hospital equipment & supplies whsle	2.1	4.1	3.6	5.6	–	2.7	.5	.7
4214501	Surgical, medical, & hospital supplies whsle	2.1	4.1	3.8	5.5	D	D	D	D
4214502	Dental equipment & supplies whsle	1.4	4.1	2.3	6.8	D	D	D	D
42146	Ophthalmic goods whsle	23.6	6.0	D	D	–	–	–	–
421460	Ophthalmic goods whsle	23.6	6.0	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	4.6	11.4	5.4	6.6	–	–	D	D
421490	Other professional equipment & supplies whsle	4.6	11.4	5.4	6.6	–	–	D	D
4214901	Religious & school supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	4.9	3.4	9.7	5.6	D	D	D	D
42151	Metal service centers & offices	4.7	3.6	9.5	6.1	–	1.4	.1	.3
421510	Metal service centers & offices	4.7	3.6	9.5	6.1	–	1.4	.1	.3
4215101	Ferrous metal service centers & sales offices	5.3	3.6	10.9	6.3	–	1.4	.1	.3
42151011	Ferrous metal service centers	8.2	5.6	9.5	5.3	–	8.3	–	–
42151012	Ferrous metal sales offices	2.4	1.8	21.2	13.3	–	.3	.1	.3
4215102	Nonferrous metal service centers & sales offices	2.8	3.6	5.0	5.5	–	1.6	–	–
42151021	Nonferrous metal service centers	3.9	4.6	4.9	5.8	–	–	–	–
42151022	Nonferrous metal sales offices	.8	1.8	6.8	1.9	–	2.5	–	–
42152	Coal & other mineral & ore whsle	5.9	1.8	10.5	3.2	–	–	D	D
421520	Coal & other mineral & ore whsle	5.9	1.8	10.5	3.2	–	–	D	D
4215201	Coal whsle	6.9	.3	D	D	–	–	D	D
4215202	Other mineral & ore whsle	–	10.8	D	D	–	–	D	D
4216	Electrical goods whsle	2.3	3.3	3.9	3.6	–	3.5	–	1.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2.8	2.2	4.4	2.2	–	2.8	.1	1.1
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2.8	2.2	4.4	2.2	–	2.8	.1	1.1
42162	Electrical appliance, television & radio set whsle	2.8	6.1	9.3	11.5	–	5.5	–	–
421620	Electrical appliance, television & radio set whsle	2.8	6.1	9.3	11.5	–	5.5	–	–
42169	Other electronic parts & equipment whsle	1.6	4.1	2.9	4.8	–	3.6	–	2.7
421690	Other electronic parts & equipment whsle	1.6	4.1	2.9	4.8	–	3.6	–	2.7
4216901	Communications equipment & supplies whsle	1.1	3.9	1.9	4.1	–	2.7	–	18.3
4216902	Electronic parts (excluding communications equipment) whsle	2.3	4.5	4.6	5.9	–	5.3	–	.4
4217	Hardware, & plumbing & heating equipment & supplies whsle	4.1	5.4	7.1	8.9	D	D	D	D
42171	Hardware whsle	3.7	3.0	5.3	4.0	–	2.5	–	.1
421710	Hardware whsle	3.7	3.0	5.3	4.0	–	2.5	–	.1
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5.3	5.4	13.7	13.6	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5.3	5.4	13.7	13.6	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2.6	11.0	D	D	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2.6	11.0	D	D	D	D	D	D
42174	Refrigeration equipment & supplies whsle	4.9	3.1	D	D	D	D	–	–
421740	Refrigeration equipment & supplies whsle	4.9	3.1	D	D	D	D	–	–
4218	Machinery, equipment, & supplies whsle	4.5	5.2	7.5	6.3	–	4.8	.5	.6
42181	Construction & mining (except petroleum) machinery & equip whsle	2.9	4.0	6.1	7.2	–	1.1	3.1	–
421810	Construction & mining (except petroleum) machinery & equip whsle	2.9	4.0	6.1	7.2	–	1.1	3.1	–
42182	Farm & garden machinery & equipment whsle	6.2	4.1	7.4	4.3	D	D	–	–
421820	Farm & garden machinery & equipment whsle	6.2	4.1	7.4	4.3	D	D	–	–
4218201	Farm machinery & equipment—farm dealers	9.5	4.9	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	3.1	6.0	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	.7	.1	D	D	–	–	–	–

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	4.2	5.5	6.4	5.6	–	9.5	.6	.2
421830	Industrial machinery & equipment whsle	4.2	5.5	6.4	5.6	–	9.5	.6	.2
4218301	Food-processing machinery & equipment whsle	1.4	1.7	1.8	2.2	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5.1	5.5	6.2	5.2	–	11.8	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	12.4	7.8	19.0	7.4	D	D	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2.0	4.5	2.2	4.5	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	2.7	6.2	4.5	5.1	–	18.5	.2	.4
4218304	Metalworking machinery & equipment whsle	4.9	4.5	8.0	5.4	–	5.4	1.4	–
4218305	Materials handling equipment whsle	6.0	8.9	7.8	8.6	–	12.2	.2	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	15.7	5.3	23.9	6.2	–	8.1	.7	.5
4218307	Other industrial machinery & equipment whsle	2.7	3.0	4.3	3.6	D	D	D	D
42184	Industrial supplies whsle	3.5	6.3	7.1	8.8	–	4.6	.4	.7
421840	Industrial supplies whsle	3.5	6.3	7.1	8.8	–	4.6	.4	.7
4218401	General-line industrial supplies whsle	6.6	6.1	7.6	6.0	–	–	–	6.6
4218402	Mechanical power transmission supplies whsle	2.3	6.4	3.8	7.8	–	4.4	–	–
4218403	Welding supplies whsle	15.9	10.8	D	D	D	D	–	–
4218404	Industrial containers & supplies whsle	6.3	6.2	23.0	.3	D	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3.3	1.6	5.6	2.6	–	–	D	D
4218406	Other industrial supplies whsle	1.4	7.3	D	D	–	2.8	D	D
42185	Service establishment equipment & supplies whsle	4.8	3.7	7.5	5.8	D	D	D	D
421850	Service establishment equipment & supplies whsle	4.8	3.7	7.5	5.8	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	5.4	6.7	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	4.4	2.4	5.4	2.8	–	–	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	6.2	4.3	D	D	D	D	–	–
4218504	Other service establishment equipment & supplies whsle	4.3	3.7	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	20.3	4.2	29.1	2.6	–	–	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	20.3	4.2	29.1	2.6	–	–	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	35.3	7.9	41.1	3.8	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	13.7	5.4	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	7.5	6.3	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	7.5	6.3	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
421920	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
42193	Recyclable material whsle	20.9	4.9	22.3	5.3	–	–	.1	–
421930	Recyclable material whsle	20.9	4.9	22.3	5.3	–	–	.1	–
4219301	Iron & steel scrap processors & dealers	30.7	4.4	34.1	4.9	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	39.3	4.8	D	D	–	–	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2.4	3.1	D	D	–	–	D	D
4219302	Recyclable paper & paperboard whsle	2.1	12.6	D	D	–	–	–	–
4219303	Other recyclable material whsle	7.1	3.5	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7.5	7.7	7.6	7.8	–	–	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	7.5	7.7	7.6	7.8	–	–	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7.0	8.0	D	D	–	–	D	D
4219402	Precious metal (excluding ores) whsle	17.3	–	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	–	–	–	–
4219902	Forest products (except lumber) whsle	1.0	9.6	1.0	9.1	–	–	–	–
4219903	General merchandise (durable goods) whsle	3.5	2.4	D	D	–	–	D	D
4219904	Prerecorded media whsle	2.3	.5	D	D	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3.8	.8	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	.1	–	.1	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	7.9	17.1	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	3.7	2.9	7.0	3.4	–	2.7	.4	.6
4221	Paper & paper product whsle	5.9	4.4	8.7	2.9	–	9.4	.3	1.2
42211	Printing & writing paper whsle	1.9	1.8	3.3	.9	–	3.0	–	–
422110	Printing & writing paper whsle	1.9	1.8	3.3	.9	–	3.0	–	–
42212	Stationery & office supplies whsle	13.9	7.1	19.1	4.5	–	19.6	.7	.2
422120	Stationery & office supplies whsle	13.9	7.1	19.1	4.5	–	19.6	.7	.2
42213	Industrial & personal service paper whsle	4.7	5.1	6.4	3.3	–	16.7	.2	1.7
422130	Industrial & personal service paper whsle	4.7	5.1	6.4	3.3	–	16.7	.2	1.7
4222	Drugs, & druggists' sundries whsle	.3	.9	1.4	4.1	–	–	.2	8.7
42221	Drugs, & druggists' sundries whsle	.3	.9	1.4	4.1	–	–	.2	8.7
422210	Drugs, & druggists' sundries whsle	.3	.9	1.4	4.1	–	–	.2	8.7
4222101	General-line drugs whsle	.7	2.6	.7	2.6	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	.2	.6	3.8	9.2	–	–	.2	8.7
4223	Apparel, piece goods, & notions whsle	12.4	6.4	16.3	5.7	–	15.3	.3	.9
42231	Piece goods, notions, & other dry goods whsle	7.7	13.9	10.4	13.5	–	–	D	D
422310	Piece goods, notions, & other dry goods whsle	7.7	13.9	10.4	13.5	–	–	D	D
4223101	Piece goods—jobbers	3.8	17.5	4.7	15.4	–	–	D	D
4223102	Notions & other dry goods whsle	22.0	1.0	45.1	2.1	–	–	D	D
42232	Men's & boys' clothing & furnishings whsle	20.0	3.5	25.1	2.7	–	–	D	D
422320	Men's & boys' clothing & furnishings whsle	20.0	3.5	25.1	2.7	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	13.8	9.9	23.8	10.2	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	13.8	9.9	23.8	10.2	–	–	D	D
42234	Footwear whsle	1.0	1.5	1.1	1.7	–	–	–	–
422340	Footwear whsle	1.0	1.5	1.1	1.7	–	–	–	–
4224	Grocery & related products whsle	3.3	2.9	5.4	2.5	–	6.4	.4	.5
42241	General-line grocery whsle	1.7	.9	2.3	.9	–	–	–	.8
422410	General-line grocery whsle	1.7	.9	2.3	.9	–	–	–	.8
4224101	General-line grocery whsle, voluntary group	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	.8
42242	Packaged frozen food whsle	4.5	.9	9.0	1.4	D	D	D	D
422420	Packaged frozen food whsle	4.5	.9	9.0	1.4	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	2.3	2.6	2.8	1.0	D	D	–	–
422430	Dairy products, (except dried or canned) whsle	2.3	2.6	2.8	1.0	D	D	–	–
4224301	Raw milk whsle	3.3	.1	3.3	.1	–	–	–	–
4224302	Dairy product (except raw milk) whsle	1.6	4.3	2.4	1.9	D	D	–	–
42244	Poultry & poultry product whsle	4.2	1.4	5.0	1.6	–	–	–	–
422440	Poultry & poultry product whsle	4.2	1.4	5.0	1.6	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	4.6	3.0	9.4	5.0	–	–	–	4.3
422450	Confectionery whsle	4.6	3.0	9.4	5.0	–	–	–	4.3
42246	Fish & seafood whsle	25.4	5.5	D	D	–	–	–	–
422460	Fish & seafood whsle	25.4	5.5	D	D	–	–	–	–
42247	Meat & meat product whsle	9.6	3.3	12.3	4.1	–	–	D	D
422470	Meat & meat product whsle	9.6	3.3	12.3	4.1	–	–	D	D
42248	Fresh fruit & vegetable whsle	5.4	2.7	4.7	2.8	–	–	14.0	.8
422480	Fresh fruit & vegetable whsle	5.4	2.7	4.7	2.8	–	–	14.0	.8
42249	Other grocery & related products whsle	1.7	4.5	D	D	–	7.6	D	D
422490	Other grocery & related products whsle	1.7	4.5	D	D	–	7.6	D	D
4224901	Coffee, tea, & spice whsle	5.7	7.8	9.3	9.8	D	D	–	–
4224902	Bread & baked goods whsle	1.1	8.3	2.0	.8	–	16.9	.7	1.6
4224903	Soft drinks whsle	1.0	19.1	D	D	–	19.1	–	–
4224904	Canned goods whsle	.1	2.3	D	D	–	–	D	D
4224905	Food & beverage basic materials whsle	2.2	1.0	D	D	–	–	–	–
4224906	Other grocery specialties whsle	2.6	1.2	5.3	1.2	D	D	D	D
4225	Farm-product raw material whsle	12.0	2.4	D	D	–	–	D	D
42251	Grain & field bean whsle	2.8	5.7	D	D	–	–	–	–
422510	Grain & field bean whsle	2.8	5.7	D	D	–	–	–	–
42252	Livestock whsle	22.1	1.1	D	D	–	–	D	D
422520	Livestock whsle	22.1	1.1	D	D	–	–	D	D
42259	Other farm product raw material whsle	3.2	–	D	D	–	–	D	D
422590	Other farm product raw material whsle	3.2	–	D	D	–	–	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	–	–	–	–
4225902	Leaf tobacco whsle	D	D	D	D	–	–	–	–
4225905	Other farm-product raw material whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PENNSYLVANIA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	1.7	4.3	4.7	6.3	–	3.4	.7	.2
42261	Plastics materials & basic forms & shapes whsle	2.2	10.7	3.5	5.7	–	23.8	1.1	–
422610	Plastics materials & basic forms & shapes whsle	2.2	10.7	3.5	5.7	–	23.8	1.1	–
42269	Other chemical & allied products whsle	1.6	2.9	5.3	6.5	–	1.4	.3	.3
422690	Other chemical & allied products whsle	1.6	2.9	5.3	6.5	–	1.4	.3	.3
4226901	Industrial gases (except LP) whsle	5.4	5.6	16.0	1.9	–	7.4	–	–
4226902	Other chemical & allied products whsle	1.4	2.8	4.7	6.8	–	1.1	.3	.3
4227	Petroleum & petroleum products whsle	4.3	.6	D	D	–	.1	D	D
42271	Petroleum bulk stations & terminals	.5	–	D	D	–	–	D	D
422710	Petroleum bulk stations & terminals	.5	–	D	D	–	–	D	D
4227101	Petroleum bulk stations & terminals (except LP)	.5	–	D	D	–	–	D	D
42271011	Petroleum bulk stations (except LP)	.2	–	.2	–	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	.7	–	D	D	D	D	–	–
4227102	Liquefied petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	20.5	3.1	D	D	–	.4	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	20.5	3.1	D	D	–	.4	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	5.8	5.1	D	D	D	D	.4	–
42281	Beer & ale whsle	4.3	5.5	D	D	–	–	–	–
422810	Beer & ale whsle	4.3	5.5	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	16.0	2.4	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	16.0	2.4	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	–	–	–	–
4228202	Wine & distilled alcoholic beverage (State operated) whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	8.4	5.5	10.8	5.1	D	D	D	D
42291	Farm supplies whsle	17.7	9.7	21.3	8.3	D	D	–	–
422910	Farm supplies whsle	17.7	9.7	21.3	8.3	D	D	–	–
4229101	Farm supplies—farm dealers	27.6	6.0	D	D	D	D	–	–
4229102	Farm supplies—whsle distributors	14.0	11.0	D	D	D	D	–	–
42292	Book, periodical, & newspaper whsle	.9	14.4	1.2	12.6	D	D	–	–
422920	Book, periodical, & newspaper whsle	.9	14.4	1.2	12.6	D	D	–	–
42293	Flower, nursery stock, & florists' supplies whsle	4.6	5.5	4.9	5.9	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	4.6	5.5	4.9	5.9	–	–	–	–
42294	Tobacco & tobacco product whsle	7.5	.5	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	7.5	.5	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	2.3	6.2	4.6	9.0	–	4.7	–	–
422950	Paint, varnish, & supplies whsle	2.3	6.2	4.6	9.0	–	4.7	–	–
4229501	Paint, varnish, & supplies whsle	2.3	6.2	4.6	9.0	–	4.7	–	–
42299	Other miscellaneous nondurable goods whsle	10.5	4.6	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	10.5	4.6	D	D	D	D	D	D
4229901	Art goods whsle	9.3	3.0	11.0	3.1	–	–	D	D
4229902	General merchandise (nondurable goods) whsle	7.9	2.8	8.4	2.4	–	–	D	D
4229903	Textile bags, bagging, & burlap whsle	9.9	17.4	9.9	17.4	–	–	–	–
4229904	Other nondurable goods whsle	13.8	7.3	D	D	–	–	D	D

[1]Includes sales information obtained from administrative records of other Federal agencies.
[2]Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. **Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALLENTOWN–BETHLEHEM–EASTON, PA MSA								
42	**Wholesale trade**	**906**	**6 826 343**	**430 259**	**103 918**	**12 174**	**842 862**	**491 845**	**541 788**
421	Wholesale trade, durable goods	563	4 025 606	269 651	64 254	7 207	503 176	327 930	336 348
4211	Motor vehicle & motor vehicle parts & supplies whsle	67	231 105	31 191	5 538	913	47 761	46 537	48 174
42111	Automobile & other motor vehicle whsle	21	173 725	24 390	3 994	630	33 912	32 450	33 709
421110	Automobile & other motor vehicle whsle	21	173 725	24 390	3 994	630	33 912	32 450	33 709
4211105	Heavy truck & tractor (over 26,000 lb) whsle	11	148 646	21 832	3 084	470	29 239	28 895	31 107
42112	Motor vehicle supplies & new parts whsle	23	45 519	4 838	1 091	194	9 838	12 058	12 675
421120	Motor vehicle supplies & new parts whsle	23	45 519	4 838	1 091	194	9 838	12 058	12 675
4211201	Motor vehicle supplies & new parts—warehouse distributors	9	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	17	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	17	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	26	D	D	D	c	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	15	D	D	D	b	D	D	D
421220	Home furnishings whsle	15	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	27	345 904	18 165	4 503	474	41 896	32 108	28 859
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	18 437	828	176	24	1 729	857	738
421330	Roofing, siding, & insulation material whsle	6	18 437	828	176	24	1 729	857	738
4213301	Roofing, siding, & insulation material whsle	6	18 437	828	176	24	1 729	857	738
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	90	569 062	43 698	10 954	1 172	78 593	46 899	48 663
42141	Photographic equipment & supplies whsle	4	14 255	2 904	597	73	4 437	1 546	1 591
421410	Photographic equipment & supplies whsle	4	14 255	2 904	597	73	4 437	1 546	1 591
42142	Office equipment whsle	22	53 445	10 699	2 748	384	16 725	4 439	4 825
421420	Office equipment whsle	22	53 445	10 699	2 748	384	16 725	4 439	4 825
42143	Computer & computer peripheral equipment & software whsle	24	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	24	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	19	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	16 756	3 123	704	92	5 209	1 289	1 303
42145	Medical, dental, & hospital equipment & supplies whsle	18	357 208	9 153	1 970	192	20 174	34 979	36 289
421450	Medical, dental, & hospital equipment & supplies whsle	18	357 208	9 153	1 970	192	20 174	34 979	36 289
4214501	Surgical, medical, & hospital supplies whsle	16	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	29	628 367	16 579	4 576	486	32 205	39 564	39 195
42151	Metal service centers & offices	28	D	D	D	e	D	D	D
421510	Metal service centers & offices	28	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	22	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	14	358 953	2 873	654	47	4 964	–	–
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	5	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	64	900 087	40 962	11 193	870	90 707	27 018	27 814
42161	Electrical apparatus & equip, wiring supp, & const material whsle	29	219 062	16 949	4 550	387	24 916	11 325	10 918
421610	Electrical apparatus & equip, wiring supp, & const material whsle	29	219 062	16 949	4 550	387	24 916	11 325	10 918
42169	Other electronic parts & equipment whsle	31	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	31	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	14	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	17	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	37	369 016	16 339	4 031	541	31 000	47 851	50 079
42171	Hardware whsle	14	336 749	11 080	2 655	360	22 152	43 027	44 930
421710	Hardware whsle	14	336 749	11 080	2 655	360	22 152	43 027	44 930
42173	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	161	751 814	73 570	16 801	1 715	126 107	63 120	67 556
42181	Construction & mining (except petroleum) machinery & equip whsle	12	109 806	14 644	2 917	249	23 724	16 137	18 380
421810	Construction & mining (except petroleum) machinery & equip whsle	12	109 806	14 644	2 917	249	23 724	16 137	18 380
42182	Farm & garden machinery & equipment whsle	9	15 352	1 571	364	54	2 962	4 164	4 925
421820	Farm & garden machinery & equipment whsle	9	15 352	1 571	364	54	2 962	4 164	4 925
4218201	Farm machinery & equipment—farm dealers	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	85	451 673	37 540	8 646	920	65 448	26 169	27 070
421830	Industrial machinery & equipment whsle	85	451 673	37 540	8 646	920	65 448	26 169	27 070
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	47 386	5 105	1 038	143	6 776	4 993	5 355
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	23	89 966	5 481	1 146	136	9 925	1 702	1 992
4218304	Metalworking machinery & equipment whsle	6	24 583	2 833	636	67	4 904	5 596	4 871
4218305	Materials handling equipment whsle	16	119 616	15 556	3 929	380	28 294	6 359	6 934
4218307	Other industrial machinery & equipment whsle	24	162 020	6 685	1 530	154	12 812	6 943	7 169
42184	Industrial supplies whsle	44	153 075	17 155	4 147	382	29 400	14 748	15 316
421840	Industrial supplies whsle	44	153 075	17 155	4 147	382	29 400	14 748	15 316
4218401	General-line industrial supplies whsle	7	13 123	1 868	499	58	3 861	2 015	2 091
4218402	Mechanical power transmission supplies whsle	11	65 174	6 687	1 693	114	10 160	5 434	6 109
4218403	Welding supplies whsle	8	20 427	1 238	303	57	2 720	2 394	2 682
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	8 246	1 681	480	79	2 739	712	765
421850	Service establishment equipment & supplies whsle	8	8 246	1 681	480	79	2 739	712	765
4218502	Custodial, janitors' equipment & supplies whsle	4	6 412	1 362	408	61	2 088	551	596

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	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	13 662	979	247	31	1 834	1 190	1 100
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	13 662	979	247	31	1 834	1 190	1 100
4219	Miscellaneous durable goods whsle	62	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	10	57 174	4 825	955	187	8 962	7 802	8 409
421910	Sporting & recreational goods & supplies whsle	10	57 174	4 825	955	187	8 962	7 802	8 409
42193	Recyclable material whsle	28	90 048	12 894	3 065	451	26 281	6 476	6 553
421930	Recyclable material whsle	28	90 048	12 894	3 065	451	26 281	6 476	6 553
4219301	Iron & steel scrap processors & dealers	10	16 987	2 252	523	93	5 723	1 127	1 094
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	14	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	343	2 800 737	160 608	39 664	4 967	339 686	163 915	205 440
4221	Paper & paper product whsle	26	121 890	5 934	1 469	165	11 674	2 337	2 311
42212	Stationery & office supplies whsle	12	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	12	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	17	521 119	19 663	5 118	607	44 653	65 397	93 045
42221	Drugs, & druggists' sundries whsle	17	521 119	19 663	5 118	607	44 653	65 397	93 045
422210	Drugs, & druggists' sundries whsle	17	521 119	19 663	5 118	607	44 653	65 397	93 045
4222101	General-line drugs whsle	8	431 214	12 341	2 851	431	26 906	44 977	71 612
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	89 905	7 322	2 267	176	17 747	20 420	21 433
4223	Apparel, piece goods, & notions whsle	46	150 859	14 189	3 396	531	30 017	22 630	25 292
42231	Piece goods, notions, & other dry goods whsle	15	19 424	3 044	687	153	5 723	2 412	2 737
422310	Piece goods, notions, & other dry goods whsle	15	19 424	3 044	687	153	5 723	2 412	2 737
4223101	Piece goods—jobbers	13	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	20	108 492	9 161	2 244	303	20 162	15 991	17 338
422330	Women's, children's, & infants' clothing & accessories whsle	20	108 492	9 161	2 244	303	20 162	15 991	17 338
4224	Grocery & related products whsle	103	741 328	52 600	12 501	1 793	109 253	20 967	27 718
42241	General-line grocery whsle	8	D	D	D	e	D	D	D
422410	General-line grocery whsle	8	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	9	73 310	3 512	871	120	7 297	4 332	6 474
422420	Packaged frozen food whsle	9	73 310	3 512	871	120	7 297	4 332	6 474
42243	Dairy products, (except dried or canned) whsle	9	127 134	2 371	569	82	7 216	292	299
422430	Dairy products, (except dried or canned) whsle	9	127 134	2 371	569	82	7 216	292	299
4224301	Raw milk whsle	1	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	8	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	c	D	D	D
422450	Confectionery whsle	8	D	D	D	c	D	D	D
42247	Meat & meat product whsle	12	72 757	6 537	1 501	242	13 771	2 412	3 683
422470	Meat & meat product whsle	12	72 757	6 537	1 501	242	13 771	2 412	3 683
42248	Fresh fruit & vegetable whsle	11	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	11	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	44	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	44	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	16	D	D	D	e	D	D	D
4224903	Soft drinks whsle	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D

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	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	55	737 393	41 789	10 946	897	77 996	21 085	23 627
42261	Plastics materials & basic forms & shapes whsle	10	56 145	4 957	1 066	159	9 912	3 846	3 906
422610	Plastics materials & basic forms & shapes whsle	10	56 145	4 957	1 066	159	9 912	3 846	3 906
42269	Other chemical & allied products whsle	45	681 248	36 832	9 880	738	68 084	17 239	19 721
422690	Other chemical & allied products whsle	45	681 248	36 832	9 880	738	68 084	17 239	19 721
4226901	Industrial gases (except LP) whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	40	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	15	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	10	256 449	2 754	752	109	9 493	7 790	8 308
422710	Petroleum bulk stations & terminals	10	256 449	2 754	752	109	9 493	7 790	8 308
4227101	Petroleum bulk stations & terminals (except LP)	10	256 449	2 754	752	109	9 493	7 790	8 308
42271011	Petroleum bulk stations (except LP)	4	30 983	1 222	354	60	4 484	1 326	1 363
4228	Beer, wine, & distilled alcoholic beverage whsle	14	D	D	D	c	D	D	D
42281	Beer & ale whsle	12	73 728	6 550	1 678	201	14 519	4 196	4 390
422810	Beer & ale whsle	12	73 728	6 550	1 678	201	14 519	4 196	4 390
4229	Miscellaneous nondurable goods whsle	61	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	13	24 467	2 693	616	150	5 826	1 639	1 501
422920	Book, periodical, & newspaper whsle	13	24 467	2 693	616	150	5 826	1 639	1 501
42293	Flower, nursery stock, & florists' supplies whsle	10	26 525	4 790	939	156	10 757	2 733	3 526
422930	Flower, nursery stock, & florists' supplies whsle	10	26 525	4 790	939	156	10 757	2 733	3 526
42294	Tobacco & tobacco product whsle	5	29 986	1 041	285	52	1 843	1 650	1 668
422940	Tobacco & tobacco product whsle	5	29 986	1 041	285	52	1 843	1 650	1 668
42295	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
4229901	Art goods whsle	8	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	**729**	**3 632 487**	**296 950**	**68 691**	**9 215**	**567 342**	**387 324**	**435 688**
421	Wholesale trade, durable goods	448	1 964 640	189 120	43 119	5 543	335 255	250 772	257 255
4211	Motor vehicle & motor vehicle parts & supplies whsle	61	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	19	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	19	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	10	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	19	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	19	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	17	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	17	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	22	D	D	D	c	D	D	D
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	13	D	D	D	b	D	D	D
421220	Home furnishings whsle	13	D	D	D	b	D	D	D

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	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	12	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	e	D	D	D
42139	Other construction materials whsle	4	D	D	D	b	D	D	D
421390	Other construction materials whsle	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	74	D	D	D	f	D	D	D
42142	Office equipment whsle	17	D	D	D	e	D	D	D
421420	Office equipment whsle	17	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	14	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	16 756	3 123	704	92	5 209	1 289	1 303
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	e	D	D	D
42151	Metal service centers & offices	18	D	D	D	e	D	D	D
421510	Metal service centers & offices	18	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	14	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	e	D	D	D
4216	Electrical goods whsle	40	117 783	13 904	3 394	403	25 690	14 454	15 037
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	23	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	23	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	10	19 045	4 276	908	112	6 249	1 369	1 482
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	32	D	D	D	e	D	D	D
42171	Hardware whsle	11	D	D	D	e	D	D	D
421710	Hardware whsle	11	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D

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	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	132	383 382	50 038	11 842	1 279	86 506	49 063	52 131
42183	Industrial machinery & equipment whsle	67	233 729	30 981	7 210	774	54 086	26 169	27 070
421830	Industrial machinery & equipment whsle	67	233 729	30 981	7 210	774	54 086	26 169	27 070
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	6	34 540	4 105	806	101	5 192	4 336	4 532
4218303	General-purpose industrial machinery & equipment whsle	18	20 779	3 346	719	94	6 145	1 702	1 992
4218304	Metalworking machinery & equipment whsle	6	24 583	2 833	636	67	4 904	5 596	4 871
4218305	Materials handling equipment whsle	16	119 616	15 556	3 929	380	28 294	6 359	6 934
4218307	Other industrial machinery & equipment whsle	13	23 339	2 683	606	59	5 927	6 943	7 169
42184	Industrial supplies whsle	37	D	D	D	e	D	D	D
421840	Industrial supplies whsle	37	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	7	13 123	1 868	499	58	3 861	2 015	2 091
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	5	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	10	14 784	2 767	631	72	4 878	1 424	1 787
42185	Service establishment equipment & supplies whsle	8	8 246	1 681	480	79	2 739	712	765
421850	Service establishment equipment & supplies whsle	8	8 246	1 681	480	79	2 739	712	765
4218502	Custodial, janitors' equipment & supplies whsle	4	6 412	1 362	408	61	2 088	551	596
4219	Miscellaneous durable goods whsle	57	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	9	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	9	D	D	D	c	D	D	D
42193	Recyclable material whsle	28	90 048	12 894	3 065	451	26 281	6 476	6 553
421930	Recyclable material whsle	28	90 048	12 894	3 065	451	26 281	6 476	6 553
4219301	Iron & steel scrap processors & dealers	10	16 987	2 252	523	93	5 723	1 127	1 094
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	14	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	281	1 667 847	107 830	25 572	3 672	232 087	136 552	178 433
4221	Paper & paper product whsle	21	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	9	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	17	521 119	19 663	5 118	607	44 653	65 397	93 045
42221	Drugs, & druggists' sundries whsle	17	521 119	19 663	5 118	607	44 653	65 397	93 045
422210	Drugs, & druggists' sundries whsle	17	521 119	19 663	5 118	607	44 653	65 397	93 045
4222101	General-line drugs whsle	8	431 214	12 341	2 851	431	26 906	44 977	71 612
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	89 905	7 322	2 267	176	17 747	20 420	21 433
4223	Apparel, piece goods, & notions whsle	41	120 199	12 195	2 974	508	27 045	20 835	23 441
42231	Piece goods, notions, & other dry goods whsle	14	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	14	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	17	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	17	D	D	D	e	D	D	D

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	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	81	520 893	34 928	8 156	1 213	72 118	19 168	25 890
42241	General-line grocery whsle	8	D	D	D	e	D	D	D
422410	General-line grocery whsle	8	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	6	D	D	D	b	D	D	D
42247	Meat & meat product whsle	12	72 757	6 537	1 501	242	13 771	2 412	3 683
422470	Meat & meat product whsle	12	72 757	6 537	1 501	242	13 771	2 412	3 683
42248	Fresh fruit & vegetable whsle	9	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	31	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	31	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	35	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	28	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	28	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	25	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	30 983	1 222	354	60	4 484	1 326	1 363
4228	Beer, wine, & distilled alcoholic beverage whsle	14	D	D	D	c	D	D	D
42281	Beer & ale whsle	12	73 728	6 550	1 678	201	14 519	4 196	4 390
422810	Beer & ale whsle	12	73 728	6 550	1 678	201	14 519	4 196	4 390
4229	Miscellaneous nondurable goods whsle	53	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	12	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	12	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	10	26 525	4 790	939	156	10 757	2 733	3 526
422930	Flower, nursery stock, & florists' supplies whsle	10	26 525	4 790	939	156	10 757	2 733	3 526
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
4229901	Art goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**111**	**2 687 501**	**123 418**	**33 268**	**2 751**	**257 333**	**104 507**	**106 079**
421	Wholesale trade, durable goods	67	1 676 767	73 570	19 821	1 509	154 576	77 144	79 072
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	13	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices	4	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	18	747 157	25 814	7 496	444	63 050	12 563	12 776
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	17	297 559	21 155	4 609	388	35 418	14 057	15 425
42183	Industrial machinery & equipment whsle	9	162 186	4 531	1 157	107	7 784	–	–
421830	Industrial machinery & equipment whsle	9	162 186	4 531	1 157	107	7 784	–	–
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	44	1 010 734	49 848	13 447	1 242	102 757	27 363	27 007
4221	Paper & paper product whsle	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	17	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	9	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	16	573 326	27 478	7 939	549	51 854	14 891	14 191
42269	Other chemical & allied products whsle	15	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**66**	**506 355**	**9 891**	**1 959**	**208**	**18 187**	**14**	**21**
421	Wholesale trade, durable goods	48	384 199	6 961	1 314	155	13 345	14	21
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
421510	Metal service centers & offices	6	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	35 147	1 244	303	23	1 967	1	1
4218	Machinery, equipment, & supplies whsle	12	70 873	2 377	350	48	4 183	–	–
42183	Industrial machinery & equipment whsle	9	55 758	2 028	279	39	3 578	–	–
421830	Industrial machinery & equipment whsle	9	55 758	2 028	279	39	3 578	–	–
4218303	General-purpose industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	a	D	D	D

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	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods	18	122 156	2 930	645	53	4 842	–	–
4223	Apparel, piece goods, & notions whsle	4	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	a	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
	ALTOONA, PA MSA								
42	**Wholesale trade**	**160**	**1 641 263**	**82 276**	**19 495**	**2 836**	**221 969**	**99 380**	**114 768**
421	Wholesale trade, durable goods	99	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	49 124	4 411	1 021	180	8 211	11 354	10 717
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42171	Hardware whsle	4	D	D	D	b	D	D	D
421710	Hardware whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	34	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	14 737	1 632	384	80	2 903	547	586
421830	Industrial machinery & equipment whsle	9	14 737	1 632	384	80	2 903	547	586
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	8 125	1 260	311	60	2 515	1 087	1 189
421850	Service establishment equipment & supplies whsle	8	8 125	1 260	311	60	2 515	1 087	1 189
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	61	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
4222101	General-line drugs whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
422340	Footwear whsle	2	D	D	D	c	D	D	D

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	ALTOONA, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	26	452 901	30 780	7 426	1 016	59 480	17 273	18 225
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
422410	General-line grocery whsle	1	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	5	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	5	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	c	D	D	D
42245	Confectionery whsle	5	18 109	1 601	370	66	3 616	1 212	1 198
422450	Confectionery whsle	5	18 109	1 601	370	66	3 616	1 212	1 198
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
	Merchant wholesalers	**141**	**1 469 747**	**72 472**	**17 129**	**2 520**	**202 411**	**96 385**	**112 241**
421	Wholesale trade, durable goods	93	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	49 124	4 411	1 021	180	8 211	11 354	10 717
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42171	Hardware whsle	4	D	D	D	b	D	D	D
421710	Hardware whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	33	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	14 737	1 632	384	80	2 903	547	586
421830	Industrial machinery & equipment whsle	9	14 737	1 632	384	80	2 903	547	586
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	8 125	1 260	311	60	2 515	1 087	1 189
421850	Service establishment equipment & supplies whsle	8	8 125	1 260	311	60	2 515	1 087	1 189
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALTOONA, PA MSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	48	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
4222101	General-line drugs whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
422340	Footwear whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	18	336 931	22 306	5 393	755	42 679	16 645	17 682
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
422410	General-line grocery whsle	1	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**13**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	ERIE, PA MSA								
42	**Wholesale trade**	**334**	**1 277 837**	**131 902**	**30 715**	**4 069**	**258 027**	**118 958**	**118 319**
421	Wholesale trade, durable goods	243	888 746	96 662	22 791	2 862	191 402	100 536	98 853
4211	Motor vehicle & motor vehicle parts & supplies whsle	27	92 192	5 132	1 244	289	10 911	8 744	7 700
42111	Automobile & other motor vehicle whsle	5	65 585	2 879	732	177	6 359	6 286	4 928
421110	Automobile & other motor vehicle whsle	5	65 585	2 879	732	177	6 359	6 286	4 928
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D

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	ERIE, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	27	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	e	D	D	D
42151	Metal service centers & offices	18	90 686	10 358	2 338	271	21 311	10 641	9 984
421510	Metal service centers & offices	18	90 686	10 358	2 338	271	21 311	10 641	9 984
4215101	Ferrous metal service centers & sales offices	18	90 686	10 358	2 338	271	21 311	10 641	9 984
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	6	D	D	D	a	D	D	D
4216	Electrical goods whsle	23	158 851	15 499	3 609	381	28 190	18 863	20 203
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	D	D	D	e	D	D	D
42171	Hardware whsle	5	52 124	6 957	1 992	183	13 210	9 448	9 776
421710	Hardware whsle	5	52 124	6 957	1 992	183	13 210	9 448	9 776
4218	Machinery, equipment, & supplies whsle	94	273 157	33 057	7 788	916	59 674	35 195	33 303
42181	Construction & mining (except petroleum) machinery & equip whsle	10	32 490	3 941	1 029	114	9 262	8 559	8 422
421810	Construction & mining (except petroleum) machinery & equip whsle	10	32 490	3 941	1 029	114	9 262	8 559	8 422
42183	Industrial machinery & equipment whsle	42	110 697	13 939	3 257	343	22 066	13 475	9 736
421830	Industrial machinery & equipment whsle	42	110 697	13 939	3 257	343	22 066	13 475	9 736
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	15 003	1 894	399	55	3 155	1 470	1 418
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	10	46 537	4 644	1 518	82	7 313	7 452	3 915
4218304	Metalworking machinery & equipment whsle	9	13 608	2 674	234	75	4 666	1 338	1 136
4218305	Materials handling equipment whsle	6	16 633	3 105	822	89	3 700	1 235	1 209
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	23	101 883	11 124	2 613	316	21 115	9 001	9 449
421840	Industrial supplies whsle	23	101 883	11 124	2 613	316	21 115	9 001	9 449
4218402	Mechanical power transmission supplies whsle	3	14 258	2 061	455	55	3 725	1 917	1 969
4218406	Other industrial supplies whsle	9	63 837	6 375	1 509	168	10 836	4 826	5 242
42185	Service establishment equipment & supplies whsle	11	12 196	2 175	446	71	3 852	1 687	1 687
421850	Service establishment equipment & supplies whsle	11	12 196	2 175	446	71	3 852	1 687	1 687
4219	Miscellaneous durable goods whsle	19	D	D	D	e	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
421930	Recyclable material whsle	7	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	2	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D

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	ERIE, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	91	389 091	35 240	7 924	1 207	66 625	18 422	19 466
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	7	19 412	2 670	539	68	4 899	453	659
422120	Stationery & office supplies whsle	7	19 412	2 670	539	68	4 899	453	659
4224	Grocery & related products whsle	24	156 967	16 353	3 827	597	30 653	5 822	6 166
42247	Meat & meat product whsle	4	D	D	D	c	D	D	D
422470	Meat & meat product whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	13	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	8	56 038	1 517	297	34	4 546	4 233	4 266
422610	Plastics materials & basic forms & shapes whsle	8	56 038	1 517	297	34	4 546	4 233	4 266
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	c	D	D	D
42281	Beer & ale whsle	7	43 451	5 070	1 017	158	9 130	2 290	2 365
422810	Beer & ale whsle	7	43 451	5 070	1 017	158	9 130	2 290	2 365
4229	Miscellaneous nondurable goods whsle	20	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**277**	**999 660**	**113 408**	**26 252**	**3 501**	**223 204**	**112 800**	**112 605**
421	Wholesale trade, durable goods	206	718 417	86 527	20 471	2 583	172 362	95 768	94 768
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	23	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	11	D	D	D	c	D	D	D
421510	Metal service centers & offices	11	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	10	D	D	D	c	D	D	D
4216	Electrical goods whsle	16	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	c	D	D	D
42171	Hardware whsle	5	52 124	6 957	1 992	183	13 210	9 448	9 776
421710	Hardware whsle	5	52 124	6 957	1 992	183	13 210	9 448	9 776

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	ERIE, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	84	249 268	31 549	7 293	860	56 324	34 166	32 675
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	35	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	35	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	15 003	1 894	399	55	3 155	1 470	1 418
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	8	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	6	16 633	3 105	822	89	3 700	1 235	1 209
42184	Industrial supplies whsle	23	101 883	11 124	2 613	316	21 115	9 001	9 449
421840	Industrial supplies whsle	23	101 883	11 124	2 613	316	21 115	9 001	9 449
4218402	Mechanical power transmission supplies whsle	3	14 258	2 061	455	55	3 725	1 917	1 969
4218406	Other industrial supplies whsle	9	63 837	6 375	1 509	168	10 836	4 826	5 242
42185	Service establishment equipment & supplies whsle	11	12 196	2 175	446	71	3 852	1 687	1 687
421850	Service establishment equipment & supplies whsle	11	12 196	2 175	446	71	3 852	1 687	1 687
4219	Miscellaneous durable goods whsle	18	D	D	D	e	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
421930	Recyclable material whsle	7	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	2	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	71	281 243	26 881	5 781	918	50 842	17 032	17 837
4221	Paper & paper product whsle	12	35 288	4 723	996	130	8 137	1 694	2 079
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	17	D	D	D	e	D	D	D
42247	Meat & meat product whsle	3	D	D	D	c	D	D	D
422470	Meat & meat product whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	16	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**28**	**131 460**	**15 469**	**3 836**	**436**	**28 934**	**6 113**	**5 673**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D

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	ERIE, PA MSA—Con.								
	Agents, brokers, and commission merchants	**29**	**146 717**	**3 025**	**627**	**132**	**5 889**	**45**	**41**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	HARRISBURG–LEBANON–CARLISLE, PA MSA								
42	**Wholesale trade**	**736**	**11 750 990**	**489 432**	**116 482**	**15 165**	**996 912**	**908 025**	**913 356**
421	Wholesale trade, durable goods	471	5 626 399	252 010	60 087	7 277	496 313	624 247	685 424
4211	Motor vehicle & motor vehicle parts & supplies whsle	62	439 186	32 869	7 702	1 285	56 605	54 943	56 458
42111	Automobile & other motor vehicle whsle	21	307 852	19 805	4 554	719	30 033	26 667	28 465
421110	Automobile & other motor vehicle whsle	21	307 852	19 805	4 554	719	30 033	26 667	28 465
4211102	Bus & recreational vehicle whsle	4	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	84 067	11 088	2 816	334	14 505	17 202	18 599
42112	Motor vehicle supplies & new parts whsle	26	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	26	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	15	89 977	6 345	1 642	293	14 154	21 996	21 697
4211202	Motor vehicle supplies & new parts—jobbers	9	D	D	D	c	D	D	D
42113	Tire & tube whsle	6	D	D	D	b	D	D	D
421130	Tire & tube whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	15	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	b	D	D	D
421210	Furniture whsle	10	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	2	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	29	298 944	17 503	3 962	483	36 461	22 095	22 224
42131	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D

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	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	83	3 702 296	78 886	20 295	1 975	170 730	350 614	393 935
42142	Office equipment whsle	20	92 611	19 782	5 543	476	34 282	5 331	5 545
421420	Office equipment whsle	20	92 611	19 782	5 543	476	34 282	5 331	5 545
42143	Computer & computer peripheral equipment & software whsle	30	3 505 903	45 055	12 089	1 187	112 877	337 549	378 756
421430	Computer & computer peripheral equipment & software whsle	30	3 505 903	45 055	12 089	1 187	112 877	337 549	378 756
4214301	Computer & peripheral equipment whsle	28	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	5	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	23	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	18	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	18	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	16	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	50	287 404	27 574	6 711	668	55 581	57 343	61 794
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	63 606	5 745	1 357	128	9 661	32 155	33 834
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	63 606	5 745	1 357	128	9 661	32 155	33 834
42162	Electrical appliance, television & radio set whsle	12	58 518	2 709	587	124	4 395	6 853	6 651
421620	Electrical appliance, television & radio set whsle	12	58 518	2 709	587	124	4 395	6 853	6 651
42169	Other electronic parts & equipment whsle	25	165 280	19 120	4 767	416	41 525	18 335	21 309
421690	Other electronic parts & equipment whsle	25	165 280	19 120	4 767	416	41 525	18 335	21 309
4216901	Communications equipment & supplies whsle	16	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	41	143 424	18 055	4 475	499	33 824	14 838	15 248
42171	Hardware whsle	14	48 320	5 605	1 313	149	10 381	6 667	7 291
421710	Hardware whsle	14	48 320	5 605	1 313	149	10 381	6 667	7 291
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	14	57 278	9 571	2 406	258	17 169	5 688	5 313
421730	Warm air heating & air-conditioning equipment & supplies whsle	14	57 278	9 571	2 406	258	17 169	5 688	5 313

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	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	127	506 017	57 096	12 558	1 686	102 086	77 649	84 514
42181	Construction & mining (except petroleum) machinery & equip whsle	19	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	19	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	25	102 152	9 072	1 659	271	15 449	16 216	17 188
421820	Farm & garden machinery & equipment whsle	25	102 152	9 072	1 659	271	15 449	16 216	17 188
4218201	Farm machinery & equipment—farm dealers	16	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	39	120 710	18 552	4 074	574	28 767	10 765	10 806
421830	Industrial machinery & equipment whsle	39	120 710	18 552	4 074	574	28 767	10 765	10 806
4218303	General-purpose industrial machinery & equipment whsle	12	24 373	3 010	706	89	5 497	1 455	1 408
4218304	Metalworking machinery & equipment whsle	5	25 330	1 742	232	32	3 789	251	258
4218305	Materials handling equipment whsle	9	D	D	D	e	D	D	D
42184	Industrial supplies whsle	20	52 795	4 597	901	144	10 756	3 214	4 807
421840	Industrial supplies whsle	20	52 795	4 597	901	144	10 756	3 214	4 807
4218406	Other industrial supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	9 210	1 897	394	60	3 405	1 140	1 547
4218503	Laundry & dry-cleaning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	52	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	17	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	17	D	D	D	c	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	10	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	7	18 703	2 645	564	103	6 199	2 720	3 130
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	265	6 124 591	237 422	56 395	7 888	500 599	283 778	227 932
4221	Paper & paper product whsle	27	313 845	31 853	7 801	867	54 260	22 616	25 160
42211	Printing & writing paper whsle	4	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	18	120 071	15 328	3 741	477	24 811	10 237	10 625
422120	Stationery & office supplies whsle	18	120 071	15 328	3 741	477	24 811	10 237	10 625
42213	Industrial & personal service paper whsle	5	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	5	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	17	824 802	9 032	2 231	275	18 068	90 169	26 744
42221	Drugs, & druggists' sundries whsle	17	824 802	9 032	2 231	275	18 068	90 169	26 744
422210	Drugs, & druggists' sundries whsle	17	824 802	9 032	2 231	275	18 068	90 169	26 744
4222101	General-line drugs whsle	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	15	29 380	3 473	1 202	273	8 590	4 138	6 498

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	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	83	3 706 224	147 205	34 759	4 737	314 189	115 010	117 184
42241	General-line grocery whsle	8	D	D	D	g	D	D	D
422410	General-line grocery whsle	8	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	9	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	9	D	D	D	e	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	8	D	D	D	c	D	D	D
42245	Confectionery whsle	10	D	D	D	e	D	D	D
422450	Confectionery whsle	10	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	13	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	13	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	29	2 184 015	75 185	17 822	2 338	133 736	72 475	74 523
422490	Other grocery & related products whsle	29	2 184 015	75 185	17 822	2 338	133 736	72 475	74 523
4224902	Bread & baked goods whsle	10	95 198	7 180	1 779	262	13 379	1 139	1 059
4224903	Soft drinks whsle	6	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	9	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	29	512 944	13 577	3 130	387	32 944	24 423	22 053
42269	Other chemical & allied products whsle	24	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	24	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	21	485 744	10 441	2 437	287	26 224	21 896	19 742
4227	Petroleum & petroleum products whsle	19	365 196	5 732	1 427	165	15 650	6 773	6 565
42271	Petroleum bulk stations & terminals	15	338 943	4 937	1 277	152	13 761	5 281	4 998
422710	Petroleum bulk stations & terminals	15	338 943	4 937	1 277	152	13 761	5 281	4 998
4227101	Petroleum bulk stations & terminals (except LP)	15	338 943	4 937	1 277	152	13 761	5 281	4 998
42271011	Petroleum bulk stations (except LP)	8	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	12	D	D	D	c	D	D	D
42281	Beer & ale whsle	8	67 971	7 249	1 548	166	13 614	4 071	4 119
422810	Beer & ale whsle	8	67 971	7 249	1 548	166	13 614	4 071	4 119
4229	Miscellaneous nondurable goods whsle	58	D	D	D	f	D	D	D
42291	Farm supplies whsle	14	181 269	8 013	1 915	255	18 945	7 059	7 536
422910	Farm supplies whsle	14	181 269	8 013	1 915	255	18 945	7 059	7 536
4229102	Farm supplies—whsle distributors	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	6	10 142	1 041	250	50	2 385	613	649
422930	Flower, nursery stock, & florists' supplies whsle	6	10 142	1 041	250	50	2 385	613	649
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
	Merchant wholesalers	**600**	**9 027 539**	**369 914**	**85 648**	**12 518**	**693 139**	**846 091**	**850 371**
421	Wholesale trade, durable goods	399	4 719 926	189 194	43 294	6 165	355 641	599 333	655 815
4211	Motor vehicle & motor vehicle parts & supplies whsle	58	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	19	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	19	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	84 067	11 088	2 816	334	14 505	17 202	18 599
42112	Motor vehicle supplies & new parts whsle	25	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	25	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	14	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	D	D	D	c	D	D	D

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	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	14	D	D	D	c	D	D	D
42121	Furniture whsle	9	22 694	2 271	458	62	3 743	1 548	1 635
421210	Furniture whsle	9	22 694	2 271	458	62	3 743	1 548	1 635
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	18	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	63	D	D	D	g	D	D	D
42142	Office equipment whsle	14	D	D	D	c	D	D	D
421420	Office equipment whsle	14	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	22	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	22	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	20	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	5	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	13	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	42	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	12	58 518	2 709	587	124	4 395	6 853	6 651
421620	Electrical appliance, television & radio set whsle	12	58 518	2 709	587	124	4 395	6 853	6 651
42169	Other electronic parts & equipment whsle	19	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	19	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	11	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	8	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	34	D	D	D	e	D	D	D
42171	Hardware whsle	13	D	D	D	c	D	D	D
421710	Hardware whsle	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	112	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	23	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	23	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	15	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	31	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	31	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	e	D	D	D
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
421840	Industrial supplies whsle	16	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	9 210	1 897	394	60	3 405	1 140	1 547
4218503	Laundry & dry-cleaning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	46	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	14	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	10	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	7	18 703	2 645	564	103	6 199	2 720	3 130
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	201	4 307 613	180 720	42 354	6 353	337 498	246 758	194 556
4221	Paper & paper product whsle	23	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	4	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	14	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	14	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	5	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	16	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	16	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	16	D	D	D	e	D	D	D
4222101	General-line drugs whsle	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	14	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	51	2 702 130	103 036	24 001	3 553	182 825	103 806	106 454
42241	General-line grocery whsle	6	D	D	D	g	D	D	D
422410	General-line grocery whsle	6	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	6	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	6	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	11	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	11	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	g	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	g	D	D	D
4226	Chemical & allied products whsle	21	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	17	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	17	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	15	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	16	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	12	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	12	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	12	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	c	D	D	D
42281	Beer & ale whsle	8	67 971	7 249	1 548	166	13 614	4 071	4 119
422810	Beer & ale whsle	8	67 971	7 249	1 548	166	13 614	4 071	4 119
4229	Miscellaneous nondurable goods whsle	46	D	D	D	f	D	D	D
42291	Farm supplies whsle	9	D	D	D	b	D	D	D
422910	Farm supplies whsle	9	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	9	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	9	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	6	10 142	1 041	250	50	2 385	613	649
422930	Flower, nursery stock, & florists' supplies whsle	6	10 142	1 041	250	50	2 385	613	649
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	17	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**77**	**1 883 503**	**99 817**	**26 250**	**2 075**	**268 525**	**58 424**	**58 476**
421	Wholesale trade, durable goods	39	658 003	54 451	15 239	891	125 266	24 759	28 613
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	f	D	D	D
42142	Office equipment whsle	6	D	D	D	c	D	D	D
421420	Office equipment whsle	6	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	7	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D

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	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	38	1 225 500	45 366	11 011	1 184	143 259	33 665	29 863
4224	Grocery & related products whsle	16	436 470	34 210	8 081	897	114 133	7 980	7 406
42249	Other grocery & related products whsle	8	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	e	D	D	D
4224903	Soft drinks whsle	3	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
42291	Farm supplies whsle	4	D	D	D	c	D	D	D
422910	Farm supplies whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**59**	**839 948**	**19 701**	**4 584**	**572**	**35 248**	**3 510**	**4 509**
421	Wholesale trade, durable goods	33	248 470	8 365	1 554	221	15 406	155	996
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	26	591 478	11 336	3 030	351	19 842	3 355	3 513
4224	Grocery & related products whsle	16	567 624	9 959	2 677	287	17 231	3 224	3 324
42249	Other grocery & related products whsle	9	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	9	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	c	D	D	D

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	JOHNSTOWN, PA MSA								
42	**Wholesale trade**	**231**	**855 170**	**79 305**	**17 657**	**2 955**	**156 429**	**74 166**	**84 343**
421	Wholesale trade, durable goods	165	619 604	59 907	13 257	2 025	119 708	59 275	68 861
4211	Motor vehicle & motor vehicle parts & supplies whsle	26	111 866	9 945	1 828	345	16 611	10 622	12 646
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	61 779	6 533	1 066	179	10 897	6 214	8 000
421120	Motor vehicle supplies & new parts whsle	10	61 779	6 533	1 066	179	10 897	6 214	8 000
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	15	51 748	3 593	779	135	8 275	7 907	6 656
42131	Lumber, plywood, millwork, & wood panel whsle	10	48 714	3 127	696	124	7 235	7 467	6 113
421310	Lumber, plywood, millwork, & wood panel whsle	10	48 714	3 127	696	124	7 235	7 467	6 113
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	231 661	24 335	5 455	688	53 066	6 460	6 946
42151	Metal service centers & offices	12	D	D	D	f	D	D	D
421510	Metal service centers & offices	12	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	7	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	f	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	44	103 328	9 927	2 323	340	18 982	18 629	21 318
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	12 151	979	239	60	2 211	4 031	3 677
421820	Farm & garden machinery & equipment whsle	7	12 151	979	239	60	2 211	4 031	3 677
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	12	23 831	2 394	519	67	4 272	1 964	2 522
421830	Industrial machinery & equipment whsle	12	23 831	2 394	519	67	4 272	1 964	2 522
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle	10	D	D	D	b	D	D	D
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	10	15 470	2 668	653	143	4 772	2 213	2 309
421930	Recyclable material whsle	10	15 470	2 668	653	143	4 772	2 213	2 309
4219301	Iron & steel scrap processors & dealers	6	10 927	1 683	359	67	2 868	1 888	1 952

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	JOHNSTOWN, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	66	235 566	19 398	4 400	930	36 721	14 891	15 482
4224	Grocery & related products whsle	22	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	e	D	D	D
4224903	Soft drinks whsle	4	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	17	D	D	D	c	D	D	D
42281	Beer & ale whsle	16	40 364	3 184	684	120	6 724	1 765	1 730
422810	Beer & ale whsle	16	40 364	3 184	684	120	6 724	1 765	1 730
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**210**	**643 104**	**67 906**	**14 994**	**2 459**	**135 674**	**62 166**	**70 936**
421	Wholesale trade, durable goods	153	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	24	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	61 779	6 533	1 066	179	10 897	6 214	8 000
421120	Motor vehicle supplies & new parts whsle	10	61 779	6 533	1 066	179	10 897	6 214	8 000
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	15	51 748	3 593	779	135	8 275	7 907	6 656
42131	Lumber, plywood, millwork, & wood panel whsle	10	48 714	3 127	696	124	7 235	7 467	6 113
421310	Lumber, plywood, millwork, & wood panel whsle	10	48 714	3 127	696	124	7 235	7 467	6 113
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	14	D	D	D	f	D	D	D
42151	Metal service centers & offices	10	D	D	D	f	D	D	D
421510	Metal service centers & offices	10	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	3	D	D	D	f	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	42	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	22 908	2 041	411	59	3 599	5 979	7 234
421810	Construction & mining (except petroleum) machinery & equip whsle	7	22 908	2 041	411	59	3 599	5 979	7 234
42182	Farm & garden machinery & equipment whsle	7	12 151	979	239	60	2 211	4 031	3 677
421820	Farm & garden machinery & equipment whsle	7	12 151	979	239	60	2 211	4 031	3 677
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	12	23 831	2 394	519	67	4 272	1 964	2 522
421830	Industrial machinery & equipment whsle	12	23 831	2 394	519	67	4 272	1 964	2 522
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle	10	D	D	D	b	D	D	D
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D

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	JOHNSTOWN, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	10	15 470	2 668	653	143	4 772	2 213	2 309
421930	Recyclable material whsle	10	15 470	2 668	653	143	4 772	2 213	2 309
4219301	Iron & steel scrap processors & dealers	6	10 927	1 683	359	67	2 868	1 888	1 952
422	Wholesale trade, nondurable goods	57	D	D	D	f	D	D	D
4224	Grocery & related products whsle	17	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	17	D	D	D	c	D	D	D
42281	Beer & ale whsle	16	40 364	3 184	684	120	6 724	1 765	1 730
422810	Beer & ale whsle	16	40 364	3 184	684	120	6 724	1 765	1 730
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**13**	**192 667**	**10 674**	**2 516**	**444**	**19 387**	**12 000**	**13 407**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**8**	**19 399**	**725**	**147**	**52**	**1 368**	**–**	**–**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	LANCASTER, PA MSA								
42	**Wholesale trade**	**663**	**10 936 632**	**341 576**	**81 736**	**11 020**	**669 541**	**513 998**	**654 444**
421	Wholesale trade, durable goods	425	5 344 738	226 871	54 467	7 303	424 108	303 017	307 031
4211	Motor vehicle & motor vehicle parts & supplies whsle	57	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	24	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	24	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	14	D	D	D	g	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	D	D	D	b	D	D	D
42113	Tire & tube whsle	8	D	D	D	c	D	D	D
421130	Tire & tube whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	20	D	D	D	c	D	D	D
42121	Furniture whsle	12	D	D	D	c	D	D	D
421210	Furniture whsle	12	D	D	D	c	D	D	D
42122	Home furnishings whsle	8	D	D	D	b	D	D	D
421220	Home furnishings whsle	8	D	D	D	b	D	D	D
4212203	Floor coverings whsle	2	D	D	D	a	D	D	D

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	LANCASTER, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	27	188 888	15 469	4 070	509	32 057	24 127	25 897
42131	Lumber, plywood, millwork, & wood panel whsle	20	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	20	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
42139	Other construction materials whsle	4	D	D	D	b	D	D	D
421390	Other construction materials whsle	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	46	207 086	21 221	5 183	608	33 636	17 696	21 867
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	7	15 899	4 048	952	137	6 213	1 888	2 005
421420	Office equipment whsle	7	15 899	4 048	952	137	6 213	1 888	2 005
42143	Computer & computer peripheral equipment & software whsle	12	51 777	1 206	328	50	1 985	91	621
421430	Computer & computer peripheral equipment & software whsle	12	51 777	1 206	328	50	1 985	91	621
4214301	Computer & peripheral equipment whsle	10	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	44 852	5 844	1 505	173	10 976	8 703	11 016
421450	Medical, dental, & hospital equipment & supplies whsle	10	44 852	5 844	1 505	173	10 976	8 703	11 016
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	c	D	D	D
42151	Metal service centers & offices	17	D	D	D	c	D	D	D
421510	Metal service centers & offices	17	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	6	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	28	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	6	D	D	D	c	D	D	D

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	LANCASTER, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	41	206 842	27 260	6 513	744	50 147	22 168	23 762
42171	Hardware whsle	19	D	D	D	e	D	D	D
421710	Hardware whsle	19	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	141	731 229	71 139	16 596	1 936	122 657	115 657	120 161
42181	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	38	269 563	23 043	5 114	645	40 464	65 005	65 192
421820	Farm & garden machinery & equipment whsle	38	269 563	23 043	5 114	645	40 464	65 005	65 192
4218201	Farm machinery & equipment—farm dealers	24	127 439	13 963	3 244	429	23 911	41 496	40 892
4218202	Farm machinery & equipment—whsle distributors	11	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	56	279 447	31 356	7 757	827	51 087	33 423	35 380
421830	Industrial machinery & equipment whsle	56	279 447	31 356	7 757	827	51 087	33 423	35 380
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	13 538	2 297	496	70	4 141	1 958	2 003
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	6	13 538	2 297	496	70	4 141	1 958	2 003
4218303	General-purpose industrial machinery & equipment whsle	15	32 856	4 575	1 207	131	7 930	3 857	4 107
4218304	Metalworking machinery & equipment whsle	9	32 191	4 871	1 141	128	8 715	2 001	2 077
4218305	Materials handling equipment whsle	14	76 574	12 088	3 082	313	19 327	9 471	9 847
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	24	113 837	9 375	2 094	250	16 507	7 508	9 428
421840	Industrial supplies whsle	24	113 837	9 375	2 094	250	16 507	7 508	9 428
4218402	Mechanical power transmission supplies whsle	8	D	D	D	b	D	D	D
4218403	Welding supplies whsle	3	D	D	D	a	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	7	47 088	4 148	986	120	6 299	4 130	4 602
42185	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	46	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	105 521	7 031	1 288	285	23 724	25 810	24 153
421910	Sporting & recreational goods & supplies whsle	7	105 521	7 031	1 288	285	23 724	25 810	24 153
42193	Recyclable material whsle	12	D	D	D	b	D	D	D
421930	Recyclable material whsle	12	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D

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	LANCASTER, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	238	5 591 894	114 705	27 269	3 717	245 433	210 981	347 413
4221	Paper & paper product whsle	18	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	7	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	76	1 236 379	45 628	10 859	1 501	102 984	43 973	24 807
42242	Packaged frozen food whsle	8	137 692	3 770	909	111	9 571	6 273	6 800
422420	Packaged frozen food whsle	8	137 692	3 770	909	111	9 571	6 273	6 800
42243	Dairy products, (except dried or canned) whsle	5	162 825	4 566	1 211	112	16 728	1 545	1 818
422430	Dairy products, (except dried or canned) whsle	5	162 825	4 566	1 211	112	16 728	1 545	1 818
4224302	Dairy product (except raw milk) whsle	4	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	12	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	12	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	10	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	13	126 882	9 558	2 449	404	22 184	1 511	2 843
422480	Fresh fruit & vegetable whsle	13	126 882	9 558	2 449	404	22 184	1 511	2 843
42249	Other grocery & related products whsle	22	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	22	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4224904	Canned goods whsle	1	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	6	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	16	237 150	3 862	780	163	8 129	12 324	13 006
42252	Livestock whsle	7	D	D	D	c	D	D	D
422520	Livestock whsle	7	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	b	D	D	D
4225902	Leaf tobacco whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	15	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	c	D	D	D
42281	Beer & ale whsle	7	43 588	3 874	985	99	7 010	2 473	2 446
422810	Beer & ale whsle	7	43 588	3 874	985	99	7 010	2 473	2 446
4229	Miscellaneous nondurable goods whsle	80	D	D	D	g	D	D	D
42291	Farm supplies whsle	27	224 010	12 274	2 836	400	30 515	21 287	22 027
422910	Farm supplies whsle	27	224 010	12 274	2 836	400	30 515	21 287	22 027
4229101	Farm supplies—farm dealers	10	133 502	5 411	1 384	176	16 637	13 085	13 492
4229102	Farm supplies—whsle distributors	17	90 508	6 863	1 452	224	13 878	8 202	8 535
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	4	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D

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	LANCASTER, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
4229901	Art goods whsle	10	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	c	D	D	D
	Merchant wholesalers	**568**	**3 413 964**	**268 622**	**63 684**	**8 381**	**520 816**	**405 600**	**388 558**
421	Wholesale trade, durable goods	370	1 869 810	181 675	43 304	5 355	333 344	280 585	278 858
4211	Motor vehicle & motor vehicle parts & supplies whsle	51	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	19	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	19	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	10	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	11	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	D	D	D	b	D	D	D
42113	Tire & tube whsle	8	D	D	D	c	D	D	D
421130	Tire & tube whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	17	D	D	D	c	D	D	D
42121	Furniture whsle	12	D	D	D	c	D	D	D
421210	Furniture whsle	12	D	D	D	c	D	D	D
42122	Home furnishings whsle	5	D	D	D	a	D	D	D
421220	Home furnishings whsle	5	D	D	D	a	D	D	D
4212203	Floor coverings whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	21	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	43	203 713	20 446	4 978	568	32 429	17 380	21 220
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	6	D	D	D	c	D	D	D
421420	Office equipment whsle	6	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	51 777	1 206	328	50	1 985	91	621
421430	Computer & computer peripheral equipment & software whsle	12	51 777	1 206	328	50	1 985	91	621
4214301	Computer & peripheral equipment whsle	10	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	44 852	5 844	1 505	173	10 976	8 703	11 016
421450	Medical, dental, & hospital equipment & supplies whsle	10	44 852	5 844	1 505	173	10 976	8 703	11 016
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	b	D	D	D
421510	Metal service centers & offices	10	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	b	D	D	D

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	LANCASTER, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	23	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	36	D	D	D	f	D	D	D
42171	Hardware whsle	16	D	D	D	e	D	D	D
421710	Hardware whsle	16	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	123	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	37	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	37	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	24	127 439	13 963	3 244	429	23 911	41 496	40 892
4218202	Farm machinery & equipment—whsle distributors	10	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	48	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	48	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	7	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	12	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	18	D	D	D	c	D	D	D
421840	Industrial supplies whsle	18	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	45	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	105 521	7 031	1 288	285	23 724	25 810	24 153
421910	Sporting & recreational goods & supplies whsle	7	105 521	7 031	1 288	285	23 724	25 810	24 153
42193	Recyclable material whsle	12	D	D	D	b	D	D	D
421930	Recyclable material whsle	12	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7	D	D	D	e	D	D	D

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	LANCASTER, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	198	1 544 154	86 947	20 380	3 026	187 472	125 015	109 700
4221	Paper & paper product whsle	15	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	55	634 039	32 687	7 699	1 156	72 277	41 960	22 488
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	3	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	11	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	11	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	9	D	D	D	c	D	D	D
42245	Confectionery whsle	3	D	D	D	b	D	D	D
422450	Confectionery whsle	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle	4	D	D	D	b	D	D	D
422470	Meat & meat product whsle	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	11	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	11	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	5	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	b	D	D	D
4225902	Leaf tobacco whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	74	D	D	D	g	D	D	D
42291	Farm supplies whsle	26	D	D	D	e	D	D	D
422910	Farm supplies whsle	26	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers	9	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	17	90 508	6 863	1 452	224	13 878	8 202	8 535
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
4229901	Art goods whsle	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	c	D	D	D

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	LANCASTER, PA MSA—Con.								
	Manufacturers' sales branches and sales offices	**41**	**4 012 694**	**47 113**	**12 162**	**1 096**	**98 095**	**107 516**	**265 096**
421	Wholesale trade, durable goods	24	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	c	D	D	D
42151	Metal service centers & offices	5	D	D	D	c	D	D	D
421510	Metal service centers & offices	5	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	a	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**54**	**3 509 974**	**25 841**	**5 890**	**1 543**	**50 630**	**882**	**790**
421	Wholesale trade, durable goods	31	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	4	D	D	D	g	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
421840	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4224904	Canned goods whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA								
42	**Wholesale trade**	**47 914**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25 385	D	D	D	m	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 870	D	D	D	j	D	D	D
42111	Automobile & other motor vehicle whsle	473	28 742 414	225 019	56 252	5 562	624 317	796 151	874 745
421110	Automobile & other motor vehicle whsle	473	28 742 414	225 019	56 252	5 562	624 317	796 151	874 745
4211101	Automobile & motorcycle whsle	297	19 545 753	133 498	34 021	3 277	461 446	634 402	704 694
4211102	Bus & recreational vehicle whsle	21	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	36	8 283 998	24 410	6 358	545	47 850	26 428	33 636
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	39	D	D	D	f	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	80	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	914	3 794 245	326 461	77 480	10 433	653 537	533 853	553 742
421120	Motor vehicle supplies & new parts whsle	914	3 794 245	326 461	77 480	10 433	653 537	533 853	553 742
4211201	Motor vehicle supplies & new parts—warehouse distributors	418	1 979 002	146 341	36 043	4 526	296 868	261 861	273 252
4211202	Motor vehicle supplies & new parts—jobbers	471	D	D	D	i	D	D	D
4211203	Petroleum products marketing equipment whsle	25	D	D	D	c	D	D	D
42113	Tire & tube whsle	108	706 194	44 545	11 247	1 223	96 879	85 726	101 207
421130	Tire & tube whsle	108	706 194	44 545	11 247	1 223	96 879	85 726	101 207
42114	Motor vehicle parts, (used) whsle	375	D	D	D	h	D	D	D
421140	Motor vehicle parts, (used) whsle	375	D	D	D	h	D	D	D
4212	Furniture & home furnishings whsle	2 116	D	D	D	j	D	D	D
42121	Furniture whsle	690	D	D	D	i	D	D	D
421210	Furniture whsle	690	D	D	D	i	D	D	D
4212101	Household & lawn furniture whsle	360	D	D	D	h	D	D	D
4212102	Office & business furniture whsle	330	2 063 223	195 895	43 261	3 546	349 274	66 407	80 878
42122	Home furnishings whsle	1 426	D	D	D	j	D	D	D
421220	Home furnishings whsle	1 426	D	D	D	j	D	D	D
4212201	Household china, glassware, & crockery whsle	276	D	D	D	i	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	379	3 646 385	199 210	44 258	4 146	461 420	234 002	249 361
4212203	Floor coverings whsle	353	D	D	D	h	D	D	D
4212204	Other home furnishings whsle	418	1 577 431	138 130	31 307	4 088	358 253	218 421	248 070
4213	Lumber & other construction materials whsle	862	D	D	D	i	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	353	D	D	D	h	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	353	D	D	D	h	D	D	D
4213101	Lumber without yard whsle	56	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	58	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	239	D	D	D	h	D	D	D
42132	Brick, stone, & related construction materials whsle	239	D	D	D	g	D	D	D
421320	Brick, stone, & related construction materials whsle	239	D	D	D	g	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	96	202 491	20 440	4 391	533	44 354	23 395	25 328
4213202	Sand, gravel, & stone whsle	75	D	D	D	e	D	D	D
4213203	Cement, lime, & related products whsle	68	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whsle	74	D	D	D	f	D	D	D
421330	Roofing, siding, & insulation material whsle	74	D	D	D	f	D	D	D
4213301	Roofing, siding, & insulation material whsle	74	D	D	D	f	D	D	D
42139	Other construction materials whsle	196	D	D	D	g	D	D	D
421390	Other construction materials whsle	196	D	D	D	g	D	D	D
4213901	Flat glass & other construction glass whsle	53	D	D	D	f	D	D	D
4213902	Other construction materials whsle	143	D	D	D	g	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	4 276	D	D	D	I	D	D	D
42141	Photographic equipment & supplies whsle	237	3 524 500	199 682	45 111	4 143	538 000	276 896	272 898
421410	Photographic equipment & supplies whsle	237	3 524 500	199 682	45 111	4 143	538 000	276 896	272 898
42142	Office equipment whsle	539	D	D	D	j	D	D	D
421420	Office equipment whsle	539	D	D	D	j	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1 543	17 316 348	1 468 569	381 757	26 370	2 605 671	662 974	729 737
421430	Computer & computer peripheral equipment & software whsle	1 543	17 316 348	1 468 569	381 757	26 370	2 605 671	662 974	729 737
4214301	Computer & peripheral equipment whsle	1 317	16 651 171	1 331 644	347 740	24 052	2 364 409	637 420	701 315
42143011	Computers & peripheral equipment for resale	522	8 498 246	342 371	73 549	7 756	726 948	417 483	443 632
42143012	Computers & peripheral equipment for end use	795	8 152 925	989 273	274 191	16 296	1 637 461	219 937	257 683
4214302	Computer software (packaged) whsle	226	665 177	136 925	34 017	2 318	241 262	25 554	28 422
42144	Other commercial equipment whsle	562	1 639 408	184 913	41 981	5 051	377 509	153 679	172 737
421440	Other commercial equipment whsle	562	1 639 408	184 913	41 981	5 051	377 509	153 679	172 737
4214401	Restaurant & hotel equipment & supplies whsle	324	920 870	94 286	22 264	2 802	196 994	100 646	115 496
4214402	Store machines & equipment whsle	238	718 538	90 627	19 717	2 249	180 515	53 033	57 241
42145	Medical, dental, & hospital equipment & supplies whsle	901	D	D	D	j	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	901	D	D	D	j	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	785	6 918 347	777 776	186 780	12 665	1 676 034	952 907	1 056 098
4214502	Dental equipment & supplies whsle	116	D	D	D	g	D	D	D
42146	Ophthalmic goods whsle	231	D	D	D	i	D	D	D
421460	Ophthalmic goods whsle	231	D	D	D	i	D	D	D
42149	Other professional equipment & supplies whsle	263	D	D	D	h	D	D	D
421490	Other professional equipment & supplies whsle	263	D	D	D	h	D	D	D
4214901	Religious & school supplies whsle	55	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	208	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	1 092	D	D	D	j	D	D	D
42151	Metal service centers & offices	1 009	14 820 735	561 217	124 192	11 769	1 140 165	1 447 917	1 484 189
421510	Metal service centers & offices	1 009	14 820 735	561 217	124 192	11 769	1 140 165	1 447 917	1 484 189
4215101	Ferrous metal service centers & sales offices	720	8 398 038	366 150	82 769	8 149	748 647	694 407	758 617
42151011	Ferrous metal service centers	437	5 693 776	294 009	65 895	6 580	594 978	694 407	758 617
42151012	Ferrous metal sales offices	283	2 704 262	72 141	16 874	1 569	153 669	–	–
4215102	Nonferrous metal service centers & sales offices	289	6 422 697	195 067	41 423	3 620	391 518	753 510	725 572
42151021	Nonferrous metal service centers	177	5 753 389	168 524	35 708	3 104	343 017	753 510	725 572
42151022	Nonferrous metal sales offices	112	669 308	26 543	5 715	516	48 501	–	–
42152	Coal & other mineral & ore whsle	83	D	D	D	f	D	D	D
421520	Coal & other mineral & ore whsle	83	D	D	D	f	D	D	D
4215201	Coal whsle	31	D	D	D	c	D	D	D
4215202	Other mineral & ore whsle	52	D	D	D	e	D	D	D
4216	Electrical goods whsle	3 741	D	D	D	k	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1 091	D	D	D	j	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1 091	D	D	D	j	D	D	D
42162	Electrical appliance, television & radio set whsle	499	13 421 633	476 137	104 984	8 982	1 637 215	930 139	967 060
421620	Electrical appliance, television & radio set whsle	499	13 421 633	476 137	104 984	8 982	1 637 215	930 139	967 060
42169	Other electronic parts & equipment whsle	2 151	D	D	D	k	D	D	D
421690	Other electronic parts & equipment whsle	2 151	D	D	D	k	D	D	D
4216901	Communications equipment & supplies whsle	866	12 552 919	983 300	272 735	15 583	1 736 740	479 709	553 715
4216902	Electronic parts (excluding communications equipment) whsle	1 285	D	D	D	j	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	1 560	D	D	D	j	D	D	D
42171	Hardware whsle	759	D	D	D	i	D	D	D
421710	Hardware whsle	759	D	D	D	i	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	400	1 785 840	150 663	35 003	3 656	278 243	163 674	169 867
421720	Plumbing & heating equipment & supplies (hydronics) whsle	400	1 785 840	150 663	35 003	3 656	278 243	163 674	169 867
42173	Warm air heating & air-conditioning equipment & supplies whsle	312	1 250 021	158 427	35 747	3 149	295 084	164 293	174 712
421730	Warm air heating & air-conditioning equipment & supplies whsle	312	1 250 021	158 427	35 747	3 149	295 084	164 293	174 712
42174	Refrigeration equipment & supplies whsle	89	D	D	D	f	D	D	D
421740	Refrigeration equipment & supplies whsle	89	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	4 312	D	D	D	k	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	193	D	D	D	h	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	193	D	D	D	h	D	D	D
42182	Farm & garden machinery & equipment whsle	118	D	D	D	g	D	D	D
421820	Farm & garden machinery & equipment whsle	118	D	D	D	g	D	D	D
4218201	Farm machinery & equipment—farm dealers	39	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	47	D	D	D	e	D	D	D
4218203	Lawn & garden machinery & equipment whsle	32	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	2 259	D	D	D	j	D	D	D
421830	Industrial machinery & equipment whsle	2 259	D	D	D	j	D	D	D
4218301	Food-processing machinery & equipment whsle	114	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	185	D	D	D	h	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	86	D	D	D	f	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	99	D	D	D	h	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	761	D	D	D	i	D	D	D
4218304	Metalworking machinery & equipment whsle	310	D	D	D	h	D	D	D
4218305	Materials handling equipment whsle	260	D	D	D	h	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	54	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	575	2 654 439	243 440	53 597	4 820	507 425	308 279	331 030
42184	Industrial supplies whsle	887	D	D	D	i	D	D	D
421840	Industrial supplies whsle	887	D	D	D	i	D	D	D
4218401	General-line industrial supplies whsle	125	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	136	D	D	D	g	D	D	D
4218403	Welding supplies whsle	46	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	187	780 741	72 540	15 461	1 555	137 574	37 450	34 778
4218405	Industrial valves & fittings (except fluid-power) whsle	84	D	D	D	f	D	D	D
4218406	Other industrial supplies whsle	309	1 523 533	90 296	22 024	2 323	173 462	79 566	86 581
42185	Service establishment equipment & supplies whsle	548	1 985 603	185 696	41 785	4 818	359 448	129 570	136 567
421850	Service establishment equipment & supplies whsle	548	1 985 603	185 696	41 785	4 818	359 448	129 570	136 567
4218501	Beauty & barber shop equipment & supplies whsle	99	373 727	45 797	10 201	1 204	91 326	31 249	35 611
4218502	Custodial, janitors' equipment & supplies whsle	205	475 639	67 710	14 923	1 653	124 995	37 679	40 018
4218503	Laundry & dry-cleaning equipment & supplies whsle	59	596 861	23 442	5 566	564	44 909	23 378	24 364
4218504	Other service establishment equipment & supplies whsle	185	539 376	48 747	11 095	1 397	98 218	37 264	36 574

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	307	D	D	D	h	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	307	D	D	D	h	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	175	2 386 470	112 110	25 539	2 070	223 979	226 775	203 791
4218602	Marine machinery, equipment, & supplies whsle	87	D	D	D	f	D	D	D
4218603	Other transportation equipment & supplies whsle	45	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	5 556	D	D	D	k	D	D	D
42191	Sporting & recreational goods & supplies whsle	408	D	D	D	h	D	D	D
421910	Sporting & recreational goods & supplies whsle	408	D	D	D	h	D	D	D
42192	Toy & hobby goods & supplies whsle	459	D	D	D	i	D	D	D
421920	Toy & hobby goods & supplies whsle	459	D	D	D	i	D	D	D
42193	Recyclable material whsle	764	D	D	D	i	D	D	D
421930	Recyclable material whsle	764	D	D	D	i	D	D	D
4219301	Iron & steel scrap processors & dealers	250	1 122 866	73 876	17 292	2 173	189 593	67 377	67 372
42193011	Iron & steel scrap processors (using power processing equipment)	142	D	D	D	g	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	108	D	D	D	f	D	D	D
4219302	Recyclable paper & paperboard whsle	162	D	D	D	g	D	D	D
4219303	Other recyclable material whsle	352	1 394 745	150 215	34 579	5 103	291 836	62 126	68 617
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2 773	D	D	D	j	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2 773	D	D	D	j	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2 597	D	D	D	j	D	D	D
4219402	Precious metal (excluding ores) whsle	176	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	1 152	17 341 376	471 616	110 479	10 011	1 061 750	715 458	801 462
421990	Other miscellaneous durable goods whsle	1 152	17 341 376	471 616	110 479	10 011	1 061 750	715 458	801 462
4219901	Musical instruments & supplies whsle	59	D	D	D	f	D	D	D
4219902	Forest products (except lumber) whsle	80	2 202 733	61 609	15 550	576	127 259	49 095	48 527
4219903	General merchandise (durable goods) whsle	352	D	D	D	g	D	D	D
4219904	Prerecorded media whsle	294	2 849 554	215 262	51 013	4 500	513 297	255 476	274 159
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	203	2 225 484	170 604	39 045	3 010	401 241	191 390	193 801
42199042	Prerecorded video tapes whsle	91	624 070	44 658	11 968	1 490	112 056	64 086	80 358
4219905	Fire extinguishers & fire safety equipment whsle	71	D	D	D	f	D	D	D
4219906	Other durable goods whsle	296	D	D	D	g	D	D	D
422	Wholesale trade, nondurable goods	22 529	D	D	D	m	D	D	D
4221	Paper & paper product whsle	1 996	D	D	D	k	D	D	D
42211	Printing & writing paper whsle	339	8 343 786	257 458	59 532	4 152	493 799	217 801	230 980
422110	Printing & writing paper whsle	339	8 343 786	257 458	59 532	4 152	493 799	217 801	230 980
42212	Stationery & office supplies whsle	860	D	D	D	j	D	D	D
422120	Stationery & office supplies whsle	860	D	D	D	j	D	D	D
42213	Industrial & personal service paper whsle	797	D	D	D	i	D	D	D
422130	Industrial & personal service paper whsle	797	D	D	D	i	D	D	D
4222	Drugs, & druggists' sundries whsle	1 332	D	D	D	k	D	D	D
42221	Drugs, & druggists' sundries whsle	1 332	D	D	D	k	D	D	D
422210	Drugs, & druggists' sundries whsle	1 332	D	D	D	k	D	D	D
4222101	General-line drugs whsle	499	D	D	D	i	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	833	29 976 345	2 128 023	510 380	36 593	6 168 681	2 056 643	2 279 178

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	7 037	D	D	D	l	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2 039	D	D	D	j	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2 039	D	D	D	j	D	D	D
4223101	Piece goods—jobbers	1 528	10 680 885	555 522	129 741	11 407	1 181 983	731 027	816 125
4223102	Notions & other dry goods whsle	511	D	D	D	h	D	D	D
42232	Men's & boys' clothing & furnishings whsle	1 311	D	D	D	j	D	D	D
422320	Men's & boys' clothing & furnishings whsle	1 311	D	D	D	j	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3 222	D	D	D	k	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	3 222	D	D	D	k	D	D	D
42234	Footwear whsle	465	D	D	D	h	D	D	D
422340	Footwear whsle	465	D	D	D	h	D	D	D
4224	Grocery & related products whsle	5 638	D	D	D	l	D	D	D
42241	General-line grocery whsle	467	13 468 507	387 575	85 891	10 342	754 365	278 956	286 140
4224102	General-line grocery whsle, retail cooperative	22	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	427	D	D	D	i	D	D	D
42242	Packaged frozen food whsle	369	D	D	D	h	D	D	D
422420	Packaged frozen food whsle	369	D	D	D	h	D	D	D
42243	Dairy products, (except dried or canned) whsle	389	D	D	D	h	D	D	D
422430	Dairy products, (except dried or canned) whsle	389	D	D	D	h	D	D	D
4224302	Dairy product (except raw milk) whsle	382	D	D	D	h	D	D	D
42244	Poultry & poultry product whsle	97	2 014 485	42 237	10 396	1 088	93 725	10 140	11 738
422440	Poultry & poultry product whsle	97	2 014 485	42 237	10 396	1 088	93 725	10 140	11 738
4224401	Live poultry whsle	11	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	86	D	D	D	g	D	D	D
42245	Confectionery whsle	287	D	D	D	i	D	D	D
422450	Confectionery whsle	287	D	D	D	i	D	D	D
42246	Fish & seafood whsle	375	D	D	D	h	D	D	D
422460	Fish & seafood whsle	375	D	D	D	h	D	D	D
42247	Meat & meat product whsle	683	D	D	D	i	D	D	D
422470	Meat & meat product whsle	683	D	D	D	i	D	D	D
42248	Fresh fruit & vegetable whsle	588	D	D	D	i	D	D	D
422480	Fresh fruit & vegetable whsle	588	D	D	D	i	D	D	D
42249	Other grocery & related products whsle	2 383	22 000 034	1 021 880	237 057	27 453	2 548 382	1 121 002	1 272 666
422490	Other grocery & related products whsle	2 383	22 000 034	1 021 880	237 057	27 453	2 548 382	1 121 002	1 272 666
4224901	Coffee, tea, & spice whsle	282	4 254 593	112 521	25 420	2 594	248 206	257 160	355 629
4224902	Bread & baked goods whsle	517	D	D	D	i	D	D	D
4224903	Soft drinks whsle	635	3 451 098	311 350	70 801	7 631	956 600	134 450	164 563
4224904	Canned goods whsle	224	3 989 940	123 041	30 100	3 311	304 108	262 119	265 270
4224905	Food & beverage basic materials whsle	120	D	D	D	g	D	D	D
4224906	Other grocery specialties whsle	605	6 368 658	245 097	56 557	7 164	598 206	343 033	355 335
4225	Farm-product raw material whsle	230	D	D	D	g	D	D	D
42251	Grain & field bean whsle	65	16 168 813	47 978	9 208	756	116 161	216 609	225 147
422510	Grain & field bean whsle	65	16 168 813	47 978	9 208	756	116 161	216 609	225 147
42252	Livestock whsle	22	D	D	D	c	D	D	D
422520	Livestock whsle	22	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	143	D	D	D	f	D	D	D
422590	Other farm product raw material whsle	143	D	D	D	f	D	D	D
4225901	Hides, skins, & pelts whsle	57	D	D	D	e	D	D	D
4225902	Leaf tobacco whsle	10	D	D	D	e	D	D	D
4225905	Other farm-product raw material whsle	66	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	1 670	D	D	D	j	D	D	D
42261	Plastics materials & basic forms & shapes whsle	495	D	D	D	h	D	D	D
422610	Plastics materials & basic forms & shapes whsle	495	D	D	D	h	D	D	D
42269	Other chemical & allied products whsle	1 175	D	D	D	j	D	D	D
422690	Other chemical & allied products whsle	1 175	D	D	D	j	D	D	D
4226901	Industrial gases (except LP) whsle	67	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	1 108	D	D	D	j	D	D	D
4227	Petroleum & petroleum products whsle	434	D	D	D	i	D	D	D
42271	Petroleum bulk stations & terminals	188	D	D	D	i	D	D	D
422710	Petroleum bulk stations & terminals	188	D	D	D	i	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	178	D	D	D	i	D	D	D
42271011	Petroleum bulk stations (except LP)	105	D	D	D	g	D	D	D
42271012	Petroleum bulk terminals (except LP)	73	D	D	D	h	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	246	D	D	D	h	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	246	D	D	D	h	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	427	D	D	D	j	D	D	D
42281	Beer & ale whsle	211	D	D	D	i	D	D	D
422810	Beer & ale whsle	211	D	D	D	i	D	D	D
42282	Wine & distilled alcoholic beverage whsle	216	7 345 409	501 220	125 535	8 381	1 042 665	682 378	725 500
422820	Wine & distilled alcoholic beverage whsle	216	7 345 409	501 220	125 535	8 381	1 042 665	682 378	725 500
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	216	7 345 409	501 220	125 535	8 381	1 042 665	682 378	725 500
4229	Miscellaneous nondurable goods whsle	3 765	D	D	D	k	D	D	D
42291	Farm supplies whsle	301	D	D	D	g	D	D	D
422910	Farm supplies whsle	301	D	D	D	g	D	D	D
4229101	Farm supplies—farm dealers	89	351 011	20 128	6 993	638	63 734	8 227	11 616
4229102	Farm supplies—whsle distributors	212	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	592	D	D	D	j	D	D	D
422920	Book, periodical, & newspaper whsle	592	D	D	D	j	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	327	D	D	D	h	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	327	D	D	D	h	D	D	D
42294	Tobacco & tobacco product whsle	214	D	D	D	h	D	D	D
422940	Tobacco & tobacco product whsle	214	D	D	D	h	D	D	D
42295	Paint, varnish, & supplies whsle	202	D	D	D	g	D	D	D
422950	Paint, varnish, & supplies whsle	202	D	D	D	g	D	D	D
4229501	Paint, varnish, & supplies whsle	202	D	D	D	g	D	D	D
42299	Other miscellaneous nondurable goods whsle	2 129	D	D	D	j	D	D	D
422990	Other miscellaneous nondurable goods whsle	2 129	D	D	D	j	D	D	D
4229901	Art goods whsle	666	D	D	D	h	D	D	D
4229902	General merchandise (nondurable goods) whsle	447	D	D	D	h	D	D	D
4229903	Textile bags, bagging, & burlap whsle	93	225 848	22 472	5 199	529	62 953	28 520	29 258
4229904	Other nondurable goods whsle	923	D	D	D	i	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Merchant wholesalers	**41 484**	**342 428 657**	**19 623 928**	**4 488 673**	**464 016**	**44 255 118**	**29 324 082**	**31 587 252**
421	Wholesale trade, durable goods	22 062	D	D	D	m	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 747	15 669 360	577 946	139 937	17 576	1 312 648	1 417 910	1 532 411
42111	Automobile & other motor vehicle whsle	444	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle	444	D	D	D	h	D	D	D
4211101	Automobile & motorcycle whsle	276	10 680 897	104 443	26 870	1 917	377 017	623 397	693 367
4211102	Bus & recreational vehicle whsle	20	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	32	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	38	D	D	D	f	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	78	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	826	D	D	D	i	D	D	D
421120	Motor vehicle supplies & new parts whsle	826	D	D	D	i	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	373	D	D	D	h	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	430	D	D	D	h	D	D	D
4211203	Petroleum products marketing equipment whsle	23	D	D	D	c	D	D	D
42113	Tire & tube whsle	102	D	D	D	g	D	D	D
421130	Tire & tube whsle	102	D	D	D	g	D	D	D
42114	Motor vehicle parts, (used) whsle	375	D	D	D	h	D	D	D
421140	Motor vehicle parts, (used) whsle	375	D	D	D	h	D	D	D
4212	Furniture & home furnishings whsle	1 734	D	D	D	j	D	D	D
42121	Furniture whsle	535	D	D	D	i	D	D	D
421210	Furniture whsle	535	D	D	D	i	D	D	D
4212101	Household & lawn furniture whsle	276	D	D	D	g	D	D	D
4212102	Office & business furniture whsle	259	1 429 609	168 860	37 190	3 112	299 228	63 194	77 573
42122	Home furnishings whsle	1 199	D	D	D	j	D	D	D
421220	Home furnishings whsle	1 199	D	D	D	j	D	D	D
4212201	Household china, glassware, & crockery whsle	217	1 464 755	143 929	31 553	3 812	400 187	349 651	359 171
4212202	Linens, domestics, draperies, & curtains whsle	309	1 470 913	115 592	25 200	2 993	268 952	171 551	180 373
4212203	Floor coverings whsle	319	D	D	D	h	D	D	D
4212204	Other home furnishings whsle	354	1 147 902	122 690	27 811	3 822	324 497	212 625	242 268
4213	Lumber & other construction materials whsle	729	D	D	D	i	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	309	D	D	D	h	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	309	D	D	D	h	D	D	D
4213101	Lumber without yard whsle	52	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	58	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	199	957 400	91 182	20 917	2 432	180 448	103 903	110 963
42132	Brick, stone, & related construction materials whsle	198	461 574	52 632	10 896	1 205	112 204	57 060	64 109
421320	Brick, stone, & related construction materials whsle	198	461 574	52 632	10 896	1 205	112 204	57 060	64 109
4213201	Brick, block, tile, clay/cement sewer pipe whsle	73	D	D	D	e	D	D	D
4213202	Sand, gravel, & stone whsle	72	D	D	D	e	D	D	D
4213203	Cement, lime, & related products whsle	53	183 379	18 781	4 234	391	34 714	10 161	12 668
42133	Roofing, siding, & insulation material whsle	48	241 344	24 675	5 160	673	58 547	29 192	31 203
421330	Roofing, siding, & insulation material whsle	48	241 344	24 675	5 160	673	58 547	29 192	31 203
4213301	Roofing, siding, & insulation material whsle	48	241 344	24 675	5 160	673	58 547	29 192	31 203
42139	Other construction materials whsle	174	D	D	D	g	D	D	D
421390	Other construction materials whsle	174	D	D	D	g	D	D	D
4213901	Flat glass & other construction glass whsle	49	D	D	D	f	D	D	D
4213902	Other construction materials whsle	125	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	3 737	26 572 747	2 468 019	561 146	55 224	5 240 095	2 212 255	2 404 846
42141	Photographic equipment & supplies whsle	210	2 526 260	162 862	35 271	3 571	464 266	258 431	252 334
421410	Photographic equipment & supplies whsle	210	2 526 260	162 862	35 271	3 571	464 266	258 431	252 334
42142	Office equipment whsle	477	4 244 341	454 867	106 047	10 682	926 873	295 848	330 463
421420	Office equipment whsle	477	4 244 341	454 867	106 047	10 682	926 873	295 848	330 463
42143	Computer & computer peripheral equipment & software whsle	1 349	D	D	D	j	D	D	D
421430	Computer & computer peripheral equipment & software whsle	1 349	D	D	D	j	D	D	D
4214301	Computer & peripheral equipment whsle	1 138	11 016 312	684 820	146 787	15 052	1 248 815	568 333	638 843
42143011	Computers & peripheral equipment for resale	451	6 130 779	255 772	55 263	6 292	500 666	365 409	401 319
42143012	Computers & peripheral equipment for end use	687	4 885 533	429 048	91 524	8 760	748 149	202 924	237 524
4214302	Computer software (packaged) whsle	211	D	D	D	g	D	D	D
42144	Other commercial equipment whsle	506	1 427 155	171 763	39 289	4 769	350 606	149 443	168 371
421440	Other commercial equipment whsle	506	1 427 155	171 763	39 289	4 769	350 606	149 443	168 371
4214401	Restaurant & hotel equipment & supplies whsle	290	786 331	86 900	20 848	2 642	181 162	99 251	114 081
4214402	Store machines & equipment whsle	216	640 824	84 863	18 441	2 127	169 444	50 192	54 290
42145	Medical, dental, & hospital equipment & supplies whsle	756	D	D	D	j	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	756	D	D	D	j	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	647	3 647 458	449 485	103 962	8 505	1 058 199	524 178	570 422
4214502	Dental equipment & supplies whsle	109	D	D	D	g	D	D	D
42146	Ophthalmic goods whsle	217	1 554 666	201 056	48 687	5 932	545 239	232 678	254 209
421460	Ophthalmic goods whsle	217	1 554 666	201 056	48 687	5 932	545 239	232 678	254 209
42149	Other professional equipment & supplies whsle	222	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	222	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	51	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	171	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	905	13 641 149	527 029	115 226	10 901	1 069 440	1 440 251	1 522 698
42151	Metal service centers & offices	839	11 621 025	497 017	107 606	10 478	1 010 069	1 289 283	1 363 603
421510	Metal service centers & offices	839	11 621 025	497 017	107 606	10 478	1 010 069	1 289 283	1 363 603
4215101	Ferrous metal service centers & sales offices	603	6 689 692	332 862	73 985	7 491	682 057	662 584	726 093
42151011	Ferrous metal service centers	422	5 452 158	278 604	61 688	6 269	560 570	662 584	726 093
42151012	Ferrous metal sales offices	181	1 237 534	54 258	12 297	1 222	121 487	–	–
4215102	Nonferrous metal service centers & sales offices	236	4 931 333	164 155	33 621	2 987	328 012	626 699	637 510
42151021	Nonferrous metal service centers	160	4 626 208	149 992	30 767	2 731	301 582	626 699	637 510
42151022	Nonferrous metal sales offices	76	305 125	14 163	2 854	256	26 430	–	–
42152	Coal & other mineral & ore whsle	66	2 020 124	30 012	7 620	423	59 371	150 968	159 095
421520	Coal & other mineral & ore whsle	66	2 020 124	30 012	7 620	423	59 371	150 968	159 095
4215201	Coal whsle	23	D	D	D	c	D	D	D
4215202	Other mineral & ore whsle	43	D	D	D	e	D	D	D
4216	Electrical goods whsle	3 025	D	D	D	k	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	844	D	D	D	i	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	844	D	D	D	i	D	D	D
42162	Electrical appliance, television & radio set whsle	439	11 986 912	447 320	98 401	8 405	1 525 525	894 380	930 045
421620	Electrical appliance, television & radio set whsle	439	11 986 912	447 320	98 401	8 405	1 525 525	894 380	930 045
42169	Other electronic parts & equipment whsle	1 742	13 061 450	1 088 704	259 163	21 221	2 093 346	1 112 467	1 193 059
421690	Other electronic parts & equipment whsle	1 742	13 061 450	1 088 704	259 163	21 221	2 093 346	1 112 467	1 193 059
4216901	Communications equipment & supplies whsle	660	5 099 301	568 113	143 829	10 263	1 049 263	397 516	475 874
4216902	Electronic parts (excluding communications equipment) whsle	1 082	7 962 149	520 591	115 334	10 958	1 044 083	714 951	717 185

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	1 319	D	D	D	j	D	D	D
42171	Hardware whsle	675	D	D	D	i	D	D	D
421710	Hardware whsle	675	D	D	D	i	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	309	D	D	D	h	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	309	D	D	D	h	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	257	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	257	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	78	D	D	D	f	D	D	D
421740	Refrigeration equipment & supplies whsle	78	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	3 708	D	D	D	k	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	173	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	173	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	111	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	111	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	38	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	44	D	D	D	e	D	D	D
4218203	Lawn & garden machinery & equipment whsle	29	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	1 880	D	D	D	j	D	D	D
421830	Industrial machinery & equipment whsle	1 880	D	D	D	j	D	D	D
4218301	Food-processing machinery & equipment whsle	94	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	150	D	D	D	h	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	66	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	84	D	D	D	h	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	625	D	D	D	i	D	D	D
4218304	Metalworking machinery & equipment whsle	261	1 356 604	138 899	30 617	3 106	286 926	266 067	273 489
4218305	Materials handling equipment whsle	226	D	D	D	h	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	44	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	480	1 991 991	211 761	46 807	4 233	452 099	303 998	326 650
42184	Industrial supplies whsle	782	D	D	D	i	D	D	D
421840	Industrial supplies whsle	782	D	D	D	i	D	D	D
4218401	General-line industrial supplies whsle	119	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	120	485 043	63 300	14 168	1 377	113 872	105 446	118 416
4218403	Welding supplies whsle	44	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	163	630 165	66 865	14 141	1 474	125 512	36 636	34 028
4218405	Industrial valves & fittings (except fluid-power) whsle	70	D	D	D	f	D	D	D
4218406	Other industrial supplies whsle	266	611 107	79 239	18 868	1 995	150 828	70 831	73 281
42185	Service establishment equipment & supplies whsle	500	1 644 847	164 964	36 834	4 387	315 205	120 364	127 673
421850	Service establishment equipment & supplies whsle	500	1 644 847	164 964	36 834	4 387	315 205	120 364	127 673
4218501	Beauty & barber shop equipment & supplies whsle	89	190 913	31 920	6 879	955	58 580	23 909	28 162
4218502	Custodial, janitors' equipment & supplies whsle	188	D	D	D	g	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	55	D	D	D	f	D	D	D
4218504	Other service establishment equipment & supplies whsle	168	488 224	45 247	10 246	1 313	92 108	36 076	35 856

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	262	D	D	D	h	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	262	D	D	D	h	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	149	D	D	D	g	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	73	D	D	D	f	D	D	D
4218603	Other transportation equipment & supplies whsle	40	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	5 158	40 105 929	1 747 562	399 497	44 670	4 155 430	4 314 694	4 613 400
42191	Sporting & recreational goods & supplies whsle	336	D	D	D	h	D	D	D
421910	Sporting & recreational goods & supplies whsle	336	D	D	D	h	D	D	D
42192	Toy & hobby goods & supplies whsle	375	D	D	D	i	D	D	D
421920	Toy & hobby goods & supplies whsle	375	D	D	D	i	D	D	D
42193	Recyclable material whsle	736	D	D	D	i	D	D	D
421930	Recyclable material whsle	736	D	D	D	i	D	D	D
4219301	Iron & steel scrap processors & dealers	239	D	D	D	g	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	134	759 964	58 301	13 837	1 623	151 183	61 907	55 097
42193012	Iron & steel scrap processors (not using power processing equip)	105	D	D	D	f	D	D	D
4219302	Recyclable paper & paperboard whsle	156	D	D	D	g	D	D	D
4219303	Other recyclable material whsle	341	D	D	D	i	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2 671	D	D	D	j	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2 671	D	D	D	j	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2 503	D	D	D	j	D	D	D
4219402	Precious metal (excluding ores) whsle	168	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	1 040	D	D	D	i	D	D	D
421990	Other miscellaneous durable goods whsle	1 040	D	D	D	i	D	D	D
4219901	Musical instruments & supplies whsle	51	D	D	D	e	D	D	D
4219902	Forest products (except lumber) whsle	76	D	D	D	f	D	D	D
4219903	General merchandise (durable goods) whsle	320	D	D	D	g	D	D	D
4219904	Prerecorded media whsle	267	D	D	D	h	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	179	D	D	D	h	D	D	D
42199042	Prerecorded video tapes whsle	88	D	D	D	g	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	67	D	D	D	f	D	D	D
4219906	Other durable goods whsle	259	D	D	D	g	D	D	D
422	Wholesale trade, nondurable goods	19 422	D	D	D	m	D	D	D
4221	Paper & paper product whsle	1 610	D	D	D	j	D	D	D
42211	Printing & writing paper whsle	267	D	D	D	h	D	D	D
422110	Printing & writing paper whsle	267	D	D	D	h	D	D	D
42212	Stationery & office supplies whsle	678	D	D	D	i	D	D	D
422120	Stationery & office supplies whsle	678	D	D	D	i	D	D	D
42213	Industrial & personal service paper whsle	665	5 161 654	354 079	79 059	8 313	691 063	265 177	289 782
422130	Industrial & personal service paper whsle	665	5 161 654	354 079	79 059	8 313	691 063	265 177	289 782
4222	Drugs, & druggists' sundries whsle	1 197	D	D	D	j	D	D	D
42221	Drugs, & druggists' sundries whsle	1 197	D	D	D	j	D	D	D
422210	Drugs, & druggists' sundries whsle	1 197	D	D	D	j	D	D	D
4222101	General-line drugs whsle	499	D	D	D	i	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	698	D	D	D	j	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	5 903	39 500 097	2 910 032	663 622	65 274	7 204 472	4 606 943	5 164 078
42231	Piece goods, notions, & other dry goods whsle	1 673	6 543 181	518 906	116 967	12 799	1 100 492	794 523	896 398
422310	Piece goods, notions, & other dry goods whsle	1 673	6 543 181	518 906	116 967	12 799	1 100 492	794 523	896 398
4223101	Piece goods—jobbers	1 205	5 540 320	383 925	86 442	8 848	836 236	672 213	759 056
4223102	Notions & other dry goods whsle	468	1 002 861	134 981	30 525	3 951	264 256	122 310	137 342
42232	Men's & boys' clothing & furnishings whsle	1 110	8 243 307	628 581	142 177	12 836	1 666 042	1 103 021	1 208 512
422320	Men's & boys' clothing & furnishings whsle	1 110	8 243 307	628 581	142 177	12 836	1 666 042	1 103 021	1 208 512
42233	Women's, children's, & infants' clothing & accessories whsle	2 755	19 834 235	1 520 343	340 469	35 411	3 756 093	2 127 896	2 443 859
422330	Women's, children's, & infants' clothing & accessories whsle	2 755	19 834 235	1 520 343	340 469	35 411	3 756 093	2 127 896	2 443 859
42234	Footwear whsle	365	4 879 374	242 202	64 009	4 228	681 845	581 503	615 309
422340	Footwear whsle	365	4 879 374	242 202	64 009	4 228	681 845	581 503	615 309
4224	Grocery & related products whsle	5 054	D	D	D	l	D	D	D
42241	General-line grocery whsle	429	D	D	D	i	D	D	D
422410	General-line grocery whsle	429	D	D	D	i	D	D	D
4224101	General-line grocery whsle, voluntary group	18	D	D	D	e	D	D	D
4224102	General-line grocery whsle, retail cooperative	22	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	389	D	D	D	i	D	D	D
42242	Packaged frozen food whsle	324	D	D	D	h	D	D	D
422420	Packaged frozen food whsle	324	D	D	D	h	D	D	D
42243	Dairy products, (except dried or canned) whsle	346	3 341 543	146 224	33 214	4 126	324 974	134 248	137 924
422430	Dairy products, (except dried or canned) whsle	346	3 341 543	146 224	33 214	4 126	324 974	134 248	137 924
4224302	Dairy product (except raw milk) whsle	339	3 331 072	145 587	33 060	4 110	323 332	134 165	137 840
42244	Poultry & poultry product whsle	92	D	D	D	g	D	D	D
422440	Poultry & poultry product whsle	92	D	D	D	g	D	D	D
4224402	Poultry & poultry product (except live) whsle	82	D	D	D	g	D	D	D
42245	Confectionery whsle	246	D	D	D	g	D	D	D
422450	Confectionery whsle	246	D	D	D	g	D	D	D
42246	Fish & seafood whsle	368	D	D	D	h	D	D	D
422460	Fish & seafood whsle	368	D	D	D	h	D	D	D
42247	Meat & meat product whsle	650	D	D	D	i	D	D	D
422470	Meat & meat product whsle	650	D	D	D	i	D	D	D
42248	Fresh fruit & vegetable whsle	564	D	D	D	i	D	D	D
422480	Fresh fruit & vegetable whsle	564	D	D	D	i	D	D	D
42249	Other grocery & related products whsle	2 035	D	D	D	j	D	D	D
422490	Other grocery & related products whsle	2 035	D	D	D	j	D	D	D
4224901	Coffee, tea, & spice whsle	242	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	417	D	D	D	h	D	D	D
4224903	Soft drinks whsle	565	D	D	D	h	D	D	D
4224904	Canned goods whsle	191	2 235 715	94 427	23 317	2 381	255 814	256 633	257 967
4224905	Food & beverage basic materials whsle	100	D	D	D	f	D	D	D
4224906	Other grocery specialties whsle	520	4 367 962	202 922	46 567	6 180	517 191	303 470	315 432
4225	Farm-product raw material whsle	208	D	D	D	g	D	D	D
42251	Grain & field bean whsle	58	D	D	D	f	D	D	D
422510	Grain & field bean whsle	58	D	D	D	f	D	D	D
42252	Livestock whsle	20	D	D	D	b	D	D	D
422520	Livestock whsle	20	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	130	D	D	D	f	D	D	D
422590	Other farm product raw material whsle	130	D	D	D	f	D	D	D
4225901	Hides, skins, & pelts whsle	50	D	D	D	c	D	D	D
4225902	Leaf tobacco whsle	10	D	D	D	e	D	D	D
4225905	Other farm-product raw material whsle	61	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	1 374	D	D	D	j	D	D	D
42261	Plastics materials & basic forms & shapes whsle	408	D	D	D	h	D	D	D
422610	Plastics materials & basic forms & shapes whsle	408	D	D	D	h	D	D	D
42269	Other chemical & allied products whsle	966	8 188 814	477 885	106 421	8 657	973 923	605 373	618 406
422690	Other chemical & allied products whsle	966	8 188 814	477 885	106 421	8 657	973 923	605 373	618 406
4226901	Industrial gases (except LP) whsle	56	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	910	D	D	D	i	D	D	D
4227	Petroleum & petroleum products whsle	344	D	D	D	i	D	D	D
42271	Petroleum bulk stations & terminals	133	D	D	D	h	D	D	D
422710	Petroleum bulk stations & terminals	133	D	D	D	h	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	126	D	D	D	h	D	D	D
42271011	Petroleum bulk stations (except LP)	94	D	D	D	g	D	D	D
42271012	Petroleum bulk terminals (except LP)	32	9 373 011	98 770	18 857	3 387	197 092	316 861	507 547
4227102	Liquefied petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	211	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	211	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	382	D	D	D	j	D	D	D
42281	Beer & ale whsle	202	D	D	D	i	D	D	D
422810	Beer & ale whsle	202	D	D	D	i	D	D	D
42282	Wine & distilled alcoholic beverage whsle	180	D	D	D	i	D	D	D
422820	Wine & distilled alcoholic beverage whsle	180	D	D	D	i	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	180	D	D	D	i	D	D	D
4229	Miscellaneous nondurable goods whsle	3 350	D	D	D	k	D	D	D
42291	Farm supplies whsle	275	D	D	D	g	D	D	D
422910	Farm supplies whsle	275	D	D	D	g	D	D	D
4229101	Farm supplies—farm dealers	82	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	193	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	478	D	D	D	i	D	D	D
422920	Book, periodical, & newspaper whsle	478	D	D	D	i	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	317	D	D	D	h	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	317	D	D	D	h	D	D	D
42294	Tobacco & tobacco product whsle	200	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle	200	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle	168	D	D	D	g	D	D	D
422950	Paint, varnish, & supplies whsle	168	D	D	D	g	D	D	D
4229501	Paint, varnish, & supplies whsle	168	D	D	D	g	D	D	D
42299	Other miscellaneous nondurable goods whsle	1 912	D	D	D	j	D	D	D
422990	Other miscellaneous nondurable goods whsle	1 912	D	D	D	j	D	D	D
4229901	Art goods whsle	604	D	D	D	h	D	D	D
4229902	General merchandise (nondurable goods) whsle	398	D	D	D	h	D	D	D
4229903	Textile bags, bagging, & burlap whsle	87	219 635	22 062	5 133	521	62 229	28 499	29 236
4229904	Other nondurable goods whsle	823	D	D	D	i	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Manufacturers' sales branches and sales offices	**1 857**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
421	Wholesale trade, durable goods	944	D	D	D	k	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	45	15 715 843	58 106	14 795	1 354	142 736	57 845	63 558
42111	Automobile & other motor vehicle whsle	14	14 976 896	20 008	5 690	326	64 586	11 232	11 549
421110	Automobile & other motor vehicle whsle	14	14 976 896	20 008	5 690	326	64 586	11 232	11 549
4211101	Automobile & motorcycle whsle	8	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	28	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	28	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	10	124 989	2 349	552	92	5 346	2 495	2 737
4211202	Motor vehicle supplies & new parts—jobbers	18	D	D	D	f	D	D	D
42113	Tire & tube whsle	3	D	D	D	c	D	D	D
421130	Tire & tube whsle	3	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	61	D	D	D	h	D	D	D
42121	Furniture whsle	23	D	D	D	e	D	D	D
421210	Furniture whsle	23	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	15	D	D	D	c	D	D	D
42122	Home furnishings whsle	38	D	D	D	h	D	D	D
421220	Home furnishings whsle	38	D	D	D	h	D	D	D
4212201	Household china, glassware, & crockery whsle	3	D	D	D	g	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	23	D	D	D	g	D	D	D
4212203	Floor coverings whsle	9	D	D	D	f	D	D	D
4212204	Other home furnishings whsle	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	49	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	25	122 535	6 402	1 484	200	14 741	8 701	9 014
421320	Brick, stone, & related construction materials whsle	25	122 535	6 402	1 484	200	14 741	8 701	9 014
4213201	Brick, block, tile, clay/cement sewer pipe whsle	15	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	10	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	224	10 283 902	1 185 423	348 494	16 823	2 073 708	575 054	627 009
42141	Photographic equipment & supplies whsle	8	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle	8	D	D	D	f	D	D	D
42142	Office equipment whsle	42	1 098 496	181 105	55 313	3 022	275 253	37 783	37 376
421420	Office equipment whsle	42	1 098 496	181 105	55 313	3 022	275 253	37 783	37 376
42143	Computer & computer peripheral equipment & software whsle	116	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	116	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	112	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	36	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	76	3 083 844	551 080	180 630	7 403	873 963	16 975	20 105
42144	Other commercial equipment whsle	7	53 236	7 498	1 452	155	15 000	3 599	3 729
421440	Other commercial equipment whsle	7	53 236	7 498	1 452	155	15 000	3 599	3 729
4214402	Store machines & equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	38	2 994 442	312 242	79 600	4 041	589 886	430 957	487 168
421450	Medical, dental, & hospital equipment & supplies whsle	38	2 994 442	312 242	79 600	4 041	589 886	430 957	487 168
4214501	Surgical, medical, & hospital supplies whsle	36	D	D	D	h	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	11	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	11	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	10	111 759	13 845	3 976	261	24 252	16 357	15 152
4215	Metal & mineral (except petroleum) whsle	40	D	D	D	f	D	D	D
42151	Metal service centers & offices	38	D	D	D	f	D	D	D
421510	Metal service centers & offices	38	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	24	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	13	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	11	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	14	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	12	D	D	D	e	D	D	D
4216	Electrical goods whsle	290	12 852 129	632 964	179 556	9 022	1 195 965	269 450	291 379
42161	Electrical apparatus & equip, wiring supp, & const material whsle	72	D	D	D	g	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	72	D	D	D	g	D	D	D
42162	Electrical appliance, television & radio set whsle	10	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	10	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	208	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	208	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	159	D	D	D	i	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	49	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	D	D	D	g	D	D	D
42171	Hardware whsle	10	D	D	D	e	D	D	D
421710	Hardware whsle	10	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	273 927	6 388	1 978	176	11 334	7 388	3 044
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	273 927	6 388	1 978	176	11 334	7 388	3 044
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	219 508	38 620	9 513	575	72 868	34 881	36 031
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	219 508	38 620	9 513	575	72 868	34 881	36 031
4218	Machinery, equipment, & supplies whsle	153	D	D	D	h	D	D	D
42183	Industrial machinery & equipment whsle	86	1 180 107	69 577	17 380	1 383	128 652	39 055	40 305
421830	Industrial machinery & equipment whsle	86	1 180 107	69 577	17 380	1 383	128 652	39 055	40 305
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	7	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	31	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	e	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	27	D	D	D	e	D	D	D
42184	Industrial supplies whsle	38	D	D	D	f	D	D	D
421840	Industrial supplies whsle	38	D	D	D	f	D	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	7	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	18	725 326	5 975	1 506	235	13 321	5 450	6 727

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	11	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	3	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	14	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	14	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	10	D	D	D	e	D	D	D
4218603	Other transportation equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	38	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	14	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	14	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	10	D	D	D	e	D	D	D
4219402	Precious metal (excluding ores) whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	16	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	16	D	D	D	f	D	D	D
4219904	Prerecorded media whsle	13	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	12	D	D	D	e	D	D	D
4219906	Other durable goods whsle	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	913	D	D	D	l	D	D	D
4221	Paper & paper product whsle	122	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	29	D	D	D	f	D	D	D
422110	Printing & writing paper whsle	29	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle	77	D	D	D	i	D	D	D
422120	Stationery & office supplies whsle	77	D	D	D	i	D	D	D
42213	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	59	22 109 839	1 529 659	364 434	23 727	4 432 259	1 352 925	1 452 838
42221	Drugs, & druggists' sundries whsle	59	22 109 839	1 529 659	364 434	23 727	4 432 259	1 352 925	1 452 838
422210	Drugs, & druggists' sundries whsle	59	22 109 839	1 529 659	364 434	23 727	4 432 259	1 352 925	1 452 838
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	59	22 109 839	1 529 659	364 434	23 727	4 432 259	1 352 925	1 452 838
4223	Apparel, piece goods, & notions whsle	200	8 640 217	368 328	92 654	6 064	848 435	335 663	330 254
42231	Piece goods, notions, & other dry goods whsle	77	3 585 060	134 739	35 544	2 005	273 749	61 419	60 324
422310	Piece goods, notions, & other dry goods whsle	77	3 585 060	134 739	35 544	2 005	273 749	61 419	60 324
4223101	Piece goods—jobbers	65	D	D	D	g	D	D	D
4223102	Notions & other dry goods whsle	12	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	40	1 458 519	72 634	16 318	1 380	181 097	102 220	107 939
422320	Men's & boys' clothing & furnishings whsle	40	1 458 519	72 634	16 318	1 380	181 097	102 220	107 939
42233	Women's, children's, & infants' clothing & accessories whsle	76	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	76	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	186	10 596 201	481 344	113 930	11 270	1 177 882	180 654	215 682
42242	Packaged frozen food whsle	6	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	6	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	16	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	16	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	16	D	D	D	f	D	D	D
42245	Confectionery whsle	20	4 117 260	126 874	31 051	2 884	227 118	2 121	2 051
422450	Confectionery whsle	20	4 117 260	126 874	31 051	2 884	227 118	2 121	2 051
42249	Other grocery & related products whsle	137	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	137	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle	24	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	54	D	D	D	h	D	D	D
4224903	Soft drinks whsle	28	1 339 598	160 862	35 125	3 439	518 131	29 487	52 589
4224904	Canned goods whsle	6	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	21	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	139	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	20	1 365 286	35 676	9 097	425	72 818	86 531	89 032
422610	Plastics materials & basic forms & shapes whsle	20	1 365 286	35 676	9 097	425	72 818	86 531	89 032
42269	Other chemical & allied products whsle	119	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	119	D	D	D	h	D	D	D
4226901	Industrial gases (except LP) whsle	11	48 947	7 080	1 774	183	12 945	1 030	1 554
4226902	Other chemical & allied products whsle	108	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	65	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	52	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	52	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	50	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	9	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	41	D	D	D	g	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	20	D	D	D	g	D	D	D
42281	Beer & ale whsle	2	D	D	D	f	D	D	D
422810	Beer & ale whsle	2	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	18	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	18	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	18	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	122	D	D	D	i	D	D	D
42291	Farm supplies whsle	12	D	D	D	f	D	D	D
422910	Farm supplies whsle	12	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers	7	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	5	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	69	3 296 130	282 141	67 570	5 334	583 064	133 467	133 208
422920	Book, periodical, & newspaper whsle	69	3 296 130	282 141	67 570	5 334	583 064	133 467	133 208
42294	Tobacco & tobacco product whsle	5	2 382 353	66 064	20 426	1 913	120 936	7 582	7 809
422940	Tobacco & tobacco product whsle	5	2 382 353	66 064	20 426	1 913	120 936	7 582	7 809
42295	Paint, varnish, & supplies whsle	20	228 969	24 696	6 032	534	61 109	51 644	52 453
422950	Paint, varnish, & supplies whsle	20	228 969	24 696	6 032	534	61 109	51 644	52 453
4229501	Paint, varnish, & supplies whsle	20	228 969	24 696	6 032	534	61 109	51 644	52 453

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
4229901	Art goods whsle	3	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	2	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4 573**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2 379	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	78	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	15	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	15	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	13	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	60	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	60	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	35	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	23	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	2	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	321	D	D	D	f	D	D	D
42121	Furniture whsle	132	D	D	D	e	D	D	D
421210	Furniture whsle	132	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	76	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	56	D	D	D	c	D	D	D
42122	Home furnishings whsle	189	1 041 727	29 714	6 055	510	65 241	4 961	6 214
421220	Home furnishings whsle	189	1 041 727	29 714	6 055	510	65 241	4 961	6 214
4212201	Household china, glassware, & crockery whsle	56	322 274	10 425	2 081	180	24 399	2 761	4 323
4212202	Linens, domestics, draperies, & curtains whsle	47	D	D	D	c	D	D	D
4212203	Floor coverings whsle	25	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	61	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	84	390 921	13 154	2 753	246	21 697	265	227
42131	Lumber, plywood, millwork, & wood panel whsle	33	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	33	D	D	D	c	D	D	D
4213101	Lumber without yard whsle	4	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	29	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	16	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	16	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	3	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	17	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	17	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	17	D	D	D	b	D	D	D
42139	Other construction materials whsle	18	D	D	D	b	D	D	D
421390	Other construction materials whsle	18	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle	3	D	D	D	a	D	D	D
4213902	Other construction materials whsle	15	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	315	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle	19	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	19	D	D	D	b	D	D	D
42142	Office equipment whsle	20	D	D	D	b	D	D	D
421420	Office equipment whsle	20	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	78	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	78	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	67	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	35	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	32	183 548	9 145	2 037	133	15 349	38	54
4214302	Computer software (packaged) whsle	11	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	49	159 017	5 652	1 240	127	11 903	637	637
421440	Other commercial equipment whsle	49	159 017	5 652	1 240	127	11 903	637	637
4214401	Restaurant & hotel equipment & supplies whsle	33	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	16	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	107	302 588	22 565	4 699	311	40 974	325	477
421450	Medical, dental, & hospital equipment & supplies whsle	107	302 588	22 565	4 699	311	40 974	325	477
4214501	Surgical, medical, & hospital supplies whsle	102	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	12	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	12	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	30	40 184	3 811	886	94	7 113	352	463
421490	Other professional equipment & supplies whsle	30	40 184	3 811	886	94	7 113	352	463
4214902	Other professional equipment & supplies whsle	27	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	147	D	D	D	f	D	D	D
42151	Metal service centers & offices	132	D	D	D	f	D	D	D
421510	Metal service centers & offices	132	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	93	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	91	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	39	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	5	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	34	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	15	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	15	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	426	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	175	1 302 713	44 163	9 542	867	77 361	976	910
421610	Electrical apparatus & equip, wiring supp, & const material whsle	175	1 302 713	44 163	9 542	867	77 361	976	910
42162	Electrical appliance, television & radio set whsle	50	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	50	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	201	1 657 018	48 239	10 611	829	83 942	1 417	1 726
421690	Other electronic parts & equipment whsle	201	1 657 018	48 239	10 611	829	83 942	1 417	1 726
4216901	Communications equipment & supplies whsle	47	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	154	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	197	D	D	D	f	D	D	D
42171	Hardware whsle	74	512 001	15 377	3 028	280	25 761	626	636
421710	Hardware whsle	74	512 001	15 377	3 028	280	25 761	626	636
42172	Plumbing & heating equipment & supplies (hydronics) whsle	79	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	79	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	39	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	39	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	451	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	16 475	1 564	317	33	2 379	129	279
421820	Farm & garden machinery & equipment whsle	7	16 475	1 564	317	33	2 379	129	279
42183	Industrial machinery & equipment whsle	293	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whsle	293	D	D	D	g	D	D	D
4218301	Food-processing machinery & equipment whsle	19	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	24	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	13	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	11	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	105	754 836	21 229	4 669	386	39 113	734	1 366
4218304	Metalworking machinery & equipment whsle	44	143 085	5 564	1 204	120	13 429	52	59
4218305	Materials handling equipment whsle	26	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	7	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	68	D	D	D	c	D	D	D
42184	Industrial supplies whsle	67	396 899	12 160	3 271	225	24 891	3 315	6 598
421840	Industrial supplies whsle	67	396 899	12 160	3 271	225	24 891	3 315	6 598
4218401	General-line industrial supplies whsle	6	D	D	D	a	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	22	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	7	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	25	187 100	5 082	1 650	93	9 313	3 285	6 573
42185	Service establishment equipment & supplies whsle	37	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	37	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	7	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	16	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	12	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	31	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	31	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	16	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	360	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	69	501 900	12 465	2 582	254	24 649	1 527	2 064
421910	Sporting & recreational goods & supplies whsle	69	501 900	12 465	2 582	254	24 649	1 527	2 064
42192	Toy & hobby goods & supplies whsle	79	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	79	D	D	D	e	D	D	D
42193	Recyclable material whsle	28	D	D	D	b	D	D	D
421930	Recyclable material whsle	28	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	11	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	11	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	88	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	88	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	84	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	96	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	96	D	D	D	c	D	D	D
4219901	Musical instruments & supplies whsle	8	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	32	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	14	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	12	D	D	D	b	D	D	D
4219906	Other durable goods whsle	35	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2 194	D	D	D	j	D	D	D
4221	Paper & paper product whsle	264	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	43	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	43	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	105	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	105	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	116	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	116	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	76	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	76	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	76	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	76	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	934	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	289	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	289	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	258	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	31	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	161	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	161	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	391	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	391	D	D	D	g	D	D	D
42234	Footwear whsle	93	D	D	D	e	D	D	D
422340	Footwear whsle	93	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	398	D	D	D	h	D	D	D
42241	General-line grocery whsle	38	D	D	D	g	D	D	D
422410	General-line grocery whsle	38	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	38	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	39	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	39	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	27	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	27	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	27	D	D	D	c	D	D	D
42245	Confectionery whsle	21	D	D	D	c	D	D	D
422450	Confectionery whsle	21	D	D	D	c	D	D	D
42247	Meat & meat product whsle	26	152 887	2 863	672	50	5 458	42	47
422470	Meat & meat product whsle	26	152 887	2 863	672	50	5 458	42	47
42248	Fresh fruit & vegetable whsle	24	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	24	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	211	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	211	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	16	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	46	D	D	D	e	D	D	D
4224903	Soft drinks whsle	42	D	D	D	b	D	D	D
4224904	Canned goods whsle	27	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	16	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	64	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	22	D	D	D	c	D	D	D
42251	Grain & field bean whsle	7	D	D	D	b	D	D	D
422510	Grain & field bean whsle	7	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	13	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	13	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	157	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	67	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	67	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	90	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	90	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	90	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	25	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	22	5 500 254	37 209	6 482	1 069	65 692	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	22	5 500 254	37 209	6 482	1 069	65 692	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	25	D	D	D	b	D	D	D
42281	Beer & ale whsle	7	D	D	D	a	D	D	D
422810	Beer & ale whsle	7	D	D	D	a	D	D	D
42282	Wine & distilled alcoholic beverage whsle	18	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	18	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	18	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	293	D	D	D	g	D	D	D
42291	Farm supplies whsle	14	D	D	D	b	D	D	D
422910	Farm supplies whsle	14	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	14	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	45	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	45	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle	9	D	D	D	a	D	D	D
422940	Tobacco & tobacco product whsle	9	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle	14	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	14	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	14	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	202	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	202	D	D	D	f	D	D	D
4229901	Art goods whsle	59	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	47	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	90	D	D	D	c	D	D	D
	Bergen–Passaic, NJ PMSA								
42	**Wholesale trade**	**4 882**	**[r]71 520 363**	**3 315 385**	**769 235**	**68 811**	**[r]7 760 608**	**[r]4 813 526**	**[r]5 106 593**
421	Wholesale trade, durable goods	2 681	[r]39 376 754	1 760 158	413 162	36 092	4 315 542	[r]2 890 649	[r]3 026 847
4211	Motor vehicle & motor vehicle parts & supplies whsle	212	8 382 443	140 957	36 921	3 381	412 931	500 080	623 283
42111	Automobile & other motor vehicle whsle	67	7 380 812	74 591	20 432	1 142	265 352	345 786	458 867
421110	Automobile & other motor vehicle whsle	67	7 380 812	74 591	20 432	1 142	265 352	345 786	458 867
4211101	Automobile & motorcycle whsle	46	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle	3	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	7	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	110	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	110	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	52	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	58	505 425	38 506	9 379	1 355	87 542	92 100	95 422
42113	Tire & tube whsle	14	D	D	D	c	D	D	D
421130	Tire & tube whsle	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	21	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	21	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	164	1 118 905	86 041	19 091	2 303	220 328	156 108	162 803
42121	Furniture whsle	55	321 252	20 096	4 420	451	39 915	21 392	22 084
421210	Furniture whsle	55	321 252	20 096	4 420	451	39 915	21 392	22 084
4212101	Household & lawn furniture whsle	27	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	28	D	D	D	e	D	D	D
42122	Home furnishings whsle	109	797 653	65 945	14 671	1 852	180 413	134 716	140 719
421220	Home furnishings whsle	109	797 653	65 945	14 671	1 852	180 413	134 716	140 719
4212201	Household china, glassware, & crockery whsle	30	280 242	24 624	4 872	489	68 993	62 124	60 113
4212202	Linens, domestics, draperies, & curtains whsle	29	184 031	11 221	2 652	409	36 326	22 395	24 745
4212203	Floor coverings whsle	15	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	35	D	D	D	f	D	D	D

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	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	82	415 471	34 144	8 130	764	62 812	31 745	34 423
42131	Lumber, plywood, millwork, & wood panel whsle	32	234 780	16 767	3 842	358	30 452	17 724	19 814
421310	Lumber, plywood, millwork, & wood panel whsle	32	234 780	16 767	3 842	358	30 452	17 724	19 814
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	25	186 649	12 542	2 834	274	22 681	12 150	13 524
42132	Brick, stone, & related construction materials whsle	20	98 723	8 629	2 194	159	13 744	6 485	6 752
421320	Brick, stone, & related construction materials whsle	20	98 723	8 629	2 194	159	13 744	6 485	6 752
4213201	Brick, block, tile, clay/cement sewer pipe whsle	7	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	6	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	7	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
42139	Other construction materials whsle	22	D	D	D	c	D	D	D
421390	Other construction materials whsle	22	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	17	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	501	5 231 912	499 358	121 687	10 250	1 036 024	400 052	461 925
42141	Photographic equipment & supplies whsle	30	1 155 115	55 764	12 995	1 018	166 749	82 601	82 965
421410	Photographic equipment & supplies whsle	30	1 155 115	55 764	12 995	1 018	166 749	82 601	82 965
42142	Office equipment whsle	68	314 845	65 842	15 661	1 424	101 369	28 598	33 134
421420	Office equipment whsle	68	314 845	65 842	15 661	1 424	101 369	28 598	33 134
42143	Computer & computer peripheral equipment & software whsle	160	1 810 819	140 314	35 263	2 298	294 196	79 326	101 426
421430	Computer & computer peripheral equipment & software whsle	160	1 810 819	140 314	35 263	2 298	294 196	79 326	101 426
4214301	Computer & peripheral equipment whsle	139	1 766 381	128 706	32 694	2 107	272 834	77 644	99 435
42143011	Computers & peripheral equipment for resale	50	632 207	24 212	5 494	518	48 513	50 552	68 522
42143012	Computers & peripheral equipment for end use	89	1 134 174	104 494	27 200	1 589	224 321	27 092	30 913
4214302	Computer software (packaged) whsle	21	44 438	11 608	2 569	191	21 362	1 682	1 991
42144	Other commercial equipment whsle	66	219 996	30 223	6 728	730	55 782	18 182	21 423
421440	Other commercial equipment whsle	66	219 996	30 223	6 728	730	55 782	18 182	21 423
4214401	Restaurant & hotel equipment & supplies whsle	32	82 582	9 813	2 202	243	21 981	7 995	7 802
4214402	Store machines & equipment whsle	34	137 414	20 410	4 526	487	33 801	10 187	13 621
42145	Medical, dental, & hospital equipment & supplies whsle	110	1 098 314	124 258	30 699	1 989	237 658	110 560	129 033
421450	Medical, dental, & hospital equipment & supplies whsle	110	1 098 314	124 258	30 699	1 989	237 658	110 560	129 033
4214501	Surgical, medical, & hospital supplies whsle	94	1 038 335	114 564	28 852	1 799	217 489	105 576	123 503
4214502	Dental equipment & supplies whsle	16	59 979	9 694	1 847	190	20 169	4 984	5 530
42146	Ophthalmic goods whsle	34	D	D	D	g	D	D	D
421460	Ophthalmic goods whsle	34	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle	33	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	33	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	28	D	D	D	e	D	D	D

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	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	131	D	D	D	g	D	D	D
42151	Metal service centers & offices	120	2 859 228	63 430	15 351	1 174	147 280	196 685	206 762
421510	Metal service centers & offices	120	2 859 228	63 430	15 351	1 174	147 280	196 685	206 762
4215101	Ferrous metal service centers & sales offices	88	1 296 491	42 269	10 357	862	91 380	85 355	82 111
42151011	Ferrous metal service centers	46	904 422	35 989	8 781	741	78 248	85 355	82 111
42151012	Ferrous metal sales offices	42	392 069	6 280	1 576	121	13 132	–	–
4215102	Nonferrous metal service centers & sales offices	32	1 562 737	21 161	4 994	312	55 900	111 330	124 651
42151021	Nonferrous metal service centers	22	1 526 238	18 402	4 263	272	51 360	111 330	124 651
42151022	Nonferrous metal sales offices	10	36 499	2 759	731	40	4 540	–	–
42152	Coal & other mineral & ore whsle	11	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	11	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	408	14 828 823	389 204	88 498	6 795	1 377 687	820 876	777 803
42161	Electrical apparatus & equip, wiring supp, & const material whsle	122	867 982	56 984	12 527	1 172	114 712	45 607	55 276
421610	Electrical apparatus & equip, wiring supp, & const material whsle	122	867 982	56 984	12 527	1 172	114 712	45 607	55 276
42162	Electrical appliance, television & radio set whsle	70	8 558 650	149 647	34 241	2 521	840 396	436 093	438 012
421620	Electrical appliance, television & radio set whsle	70	8 558 650	149 647	34 241	2 521	840 396	436 093	438 012
42169	Other electronic parts & equipment whsle	216	5 402 191	182 573	41 730	3 102	422 579	339 176	284 515
421690	Other electronic parts & equipment whsle	216	5 402 191	182 573	41 730	3 102	422 579	339 176	284 515
4216901	Communications equipment & supplies whsle	78	2 190 222	93 149	21 829	1 404	188 681	41 470	43 115
4216902	Electronic parts (excluding communications equipment) whsle	138	3 211 969	89 424	19 901	1 698	233 898	297 706	241 400
4217	Hardware, & plumbing & heating equipment & supplies whsle	179	804 624	110 346	20 182	2 078	196 391	95 195	102 855
42171	Hardware whsle	100	393 076	70 603	11 503	1 189	127 169	51 268	54 663
421710	Hardware whsle	100	393 076	70 603	11 503	1 189	127 169	51 268	54 663
42172	Plumbing & heating equipment & supplies (hydronics) whsle	42	295 071	25 915	5 882	572	46 227	29 380	30 265
421720	Plumbing & heating equipment & supplies (hydronics) whsle	42	295 071	25 915	5 882	572	46 227	29 380	30 265
42173	Warm air heating & air-conditioning equipment & supplies whsle	29	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	29	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	8	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	615	[r]3 565 843	274 711	63 935	5 648	531 925	[r]391 152	[r]396 905
42181	Construction & mining (except petroleum) machinery & equip whsle	21	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	21	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	8	D	D	D	b	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	355	[r]1 816 518	154 180	35 265	2 974	289 175	203 219	208 635
421830	Industrial machinery & equipment whsle	355	[r]1 816 518	154 180	35 265	2 974	289 175	203 219	208 635
4218301	Food-processing machinery & equipment whsle	15	113 182	15 395	3 797	239	25 026	16 682	18 049
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	28	123 269	12 719	2 783	216	21 973	5 886	5 880
42183021	Hydraulic & pneumatic pumps & motors whsle	17	60 218	4 737	1 127	93	8 637	2 684	2 736
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	11	63 051	7 982	1 656	123	13 336	3 202	3 144
4218303	General-purpose industrial machinery & equipment whsle	133	[r]504 128	41 592	9 963	844	81 065	33 957	31 997
4218304	Metalworking machinery & equipment whsle	49	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	39	136 312	22 092	5 037	425	32 651	4 691	6 580
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	33 664	3 433	793	78	6 015	4 085	4 796
4218307	Other industrial machinery & equipment whsle	82	D	D	D	f	D	D	D
42184	Industrial supplies whsle	132	[r]484 716	48 811	11 879	1 245	96 115	[r]59 438	[r]69 669
421840	Industrial supplies whsle	132	[r]484 716	48 811	11 879	1 245	96 115	[r]59 438	[r]69 669
4218401	General-line industrial supplies whsle	22	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	20	D	D	D	c	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	23	121 199	8 946	2 100	275	16 309	6 669	6 740
4218405	Industrial valves & fittings (except fluid-power) whsle	16	[r]97 340	13 293	3 345	337	24 364	[r]12 435	[r]14 595
4218406	Other industrial supplies whsle	46	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	52	142 842	17 450	4 287	440	31 548	11 083	11 507
421850	Service establishment equipment & supplies whsle	52	142 842	17 450	4 287	440	31 548	11 083	11 507
4218501	Beauty & barber shop equipment & supplies whsle	7	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	23	64 010	8 223	1 859	187	14 246	3 144	3 404
4218503	Laundry & dry-cleaning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	16	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	41	989 031	38 617	8 488	632	77 567	91 462	78 105
421860	Transportation equipment & supplies (exc motor vehicle) whsle	41	989 031	38 617	8 488	632	77 567	91 462	78 105
4218601	Aircraft & aeronautical equipment & supplies whsle	31	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	389	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	64	300 446	22 157	4 420	569	53 508	43 456	43 850
421910	Sporting & recreational goods & supplies whsle	64	300 446	22 157	4 420	569	53 508	43 456	43 850
42192	Toy & hobby goods & supplies whsle	51	293 326	48 298	13 424	645	80 313	32 944	33 191
421920	Toy & hobby goods & supplies whsle	51	293 326	48 298	13 424	645	80 313	32 944	33 191
42193	Recyclable material whsle	77	D	D	D	f	D	D	D
421930	Recyclable material whsle	77	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	23	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	13	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	10	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	19	42 217	9 969	1 780	220	16 984	317	323
4219303	Other recyclable material whsle	35	D	D	D	f	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	76	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	76	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	67	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	121	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	121	D	D	D	f	D	D	D
4219901	Musical instruments & supplies whsle	12	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	34	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	26	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	22	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	4	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	5	D	D	D	b	D	D	D
4219906	Other durable goods whsle	40	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 201	r32 143 609	1 555 227	356 073	32 719	r3 445 066	1 922 877	2 079 746
4221	Paper & paper product whsle	240	3 352 141	148 825	31 922	2 980	286 567	94 764	96 655
42211	Printing & writing paper whsle	40	945 652	27 251	6 687	515	44 827	23 347	24 474
422110	Printing & writing paper whsle	40	945 652	27 251	6 687	515	44 827	23 347	24 474
42212	Stationery & office supplies whsle	90	430 032	40 126	9 020	1 089	76 217	34 413	35 418
422120	Stationery & office supplies whsle	90	430 032	40 126	9 020	1 089	76 217	34 413	35 418
42213	Industrial & personal service paper whsle	110	1 976 457	81 448	16 215	1 376	165 523	37 004	36 763
422130	Industrial & personal service paper whsle	110	1 976 457	81 448	16 215	1 376	165 523	37 004	36 763
4222	Drugs, & druggists' sundries whsle	192	5 540 446	236 548	55 433	3 939	482 936	447 690	489 619
42221	Drugs, & druggists' sundries whsle	192	5 540 446	236 548	55 433	3 939	482 936	447 690	489 619
422210	Drugs, & druggists' sundries whsle	192	5 540 446	236 548	55 433	3 939	482 936	447 690	489 619
4222101	General-line drugs whsle	71	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	121	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	449	r4 011 468	341 281	79 773	7 226	851 237	507 191	556 821
42231	Piece goods, notions, & other dry goods whsle	144	r557 873	45 559	9 923	1 117	96 808	72 066	82 335
422310	Piece goods, notions, & other dry goods whsle	144	r557 873	45 559	9 923	1 117	96 808	72 066	82 335
4223101	Piece goods—jobbers	105	r466 440	32 846	7 025	739	68 649	59 176	69 654
4223102	Notions & other dry goods whsle	39	91 433	12 713	2 898	378	28 159	12 890	12 681
42232	Men's & boys' clothing & furnishings whsle	105	r1 553 005	142 382	30 210	2 494	356 525	209 675	228 974
422320	Men's & boys' clothing & furnishings whsle	105	r1 553 005	142 382	30 210	2 494	356 525	209 675	228 974
42233	Women's, children's, & infants' clothing & accessories whsle	151	1 551 972	126 549	32 952	3 162	338 723	195 228	214 625
422330	Women's, children's, & infants' clothing & accessories whsle	151	1 551 972	126 549	32 952	3 162	338 723	195 228	214 625
42234	Footwear whsle	49	348 618	26 791	6 688	453	59 181	30 222	30 887
422340	Footwear whsle	49	348 618	26 791	6 688	453	59 181	30 222	30 887
4224	Grocery & related products whsle	574	8 937 881	299 552	68 690	7 587	702 257	315 477	332 719
42241	General-line grocery whsle	50	2 159 793	48 090	10 421	1 372	102 674	31 876	32 370
422410	General-line grocery whsle	50	2 159 793	48 090	10 421	1 372	102 674	31 876	32 370
4224103	Other general-line grocery whsle	46	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	38	731 035	26 705	6 062	523	60 946	35 041	44 369
422420	Packaged frozen food whsle	38	731 035	26 705	6 062	523	60 946	35 041	44 369
42243	Dairy products, (except dried or canned) whsle	58	875 911	24 986	5 831	789	71 424	29 736	33 714
422430	Dairy products, (except dried or canned) whsle	58	875 911	24 986	5 831	789	71 424	29 736	33 714
4224302	Dairy product (except raw milk) whsle	57	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	9	62 873	2 296	539	85	4 996	1 021	1 249
422440	Poultry & poultry product whsle	9	62 873	2 296	539	85	4 996	1 021	1 249
4224402	Poultry & poultry product (except live) whsle	7	D	D	D	b	D	D	D
42245	Confectionery whsle	27	289 740	18 107	4 441	375	36 724	8 875	11 820
422450	Confectionery whsle	27	289 740	18 107	4 441	375	36 724	8 875	11 820

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42246	Fish & seafood whsle	21	D	D	D	b	D	D	D
422460	Fish & seafood whsle	21	D	D	D	b	D	D	D
42247	Meat & meat product whsle	63	204 339	10 444	2 315	316	24 501	6 733	9 251
422470	Meat & meat product whsle	63	204 339	10 444	2 315	316	24 501	6 733	9 251
42248	Fresh fruit & vegetable whsle	44	261 795	13 250	3 198	362	28 979	1 462	1 815
422480	Fresh fruit & vegetable whsle	44	261 795	13 250	3 198	362	28 979	1 462	1 815
42249	Other grocery & related products whsle	264	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	264	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	49	196 767	16 252	3 917	412	39 076	10 359	11 357
4224902	Bread & baked goods whsle	54	583 561	30 234	7 400	687	50 355	26 463	27 297
4224903	Soft drinks whsle	28	206 808	25 554	5 673	609	62 582	4 811	4 937
4224904	Canned goods whsle	36	1 679 318	39 085	8 402	1 100	75 462	83 933	80 193
4224905	Food & beverage basic materials whsle	16	70 388	5 020	1 264	81	11 638	6 111	5 150
4224906	Other grocery specialties whsle	81	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	30	[r]240 926	6 935	1 793	224	[r]17 172	9 350	12 651
42251	Grain & field bean whsle	11	[r]73 815	2 606	528	50	[r]6 965	2 079	3 300
422510	Grain & field bean whsle	11	[r]73 815	2 606	528	50	[r]6 965	2 079	3 300
42259	Other farm product raw material whsle	15	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	15	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	5	123 812	2 102	732	117	5 209	4 506	5 606
4226	Chemical & allied products whsle	265	3 053 909	168 941	38 602	2 905	339 604	210 493	239 054
42261	Plastics materials & basic forms & shapes whsle	67	505 385	26 378	5 597	619	54 517	17 681	24 394
422610	Plastics materials & basic forms & shapes whsle	67	505 385	26 378	5 597	619	54 517	17 681	24 394
42269	Other chemical & allied products whsle	198	2 548 524	142 563	33 005	2 286	285 087	192 812	214 660
422690	Other chemical & allied products whsle	198	2 548 524	142 563	33 005	2 286	285 087	192 812	214 660
4226901	Industrial gases (except LP) whsle	6	14 392	2 584	603	76	4 985	1 476	1 522
4226902	Other chemical & allied products whsle	192	2 534 132	139 979	32 402	2 210	280 102	191 336	213 138
4227	Petroleum & petroleum products whsle	37	3 016 815	45 532	10 478	615	95 444	9 650	9 506
42271	Petroleum bulk stations & terminals	10	265 266	7 833	1 831	164	21 140	8 919	8 361
422710	Petroleum bulk stations & terminals	10	265 266	7 833	1 831	164	21 140	8 919	8 361
4227101	Petroleum bulk stations & terminals (except LP)	10	265 266	7 833	1 831	164	21 140	8 919	8 361
42271011	Petroleum bulk stations (except LP)	8	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	27	2 751 549	37 699	8 647	451	74 304	731	1 145
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	27	2 751 549	37 699	8 647	451	74 304	731	1 145
4228	Beer, wine, & distilled alcoholic beverage whsle	31	1 064 530	49 351	12 881	1 001	117 287	68 753	67 745
42281	Beer & ale whsle	8	244 457	12 510	3 007	335	46 347	7 443	8 834
422810	Beer & ale whsle	8	244 457	12 510	3 007	335	46 347	7 443	8 834
42282	Wine & distilled alcoholic beverage whsle	23	820 073	36 841	9 874	666	70 940	61 310	58 911
422820	Wine & distilled alcoholic beverage whsle	23	820 073	36 841	9 874	666	70 940	61 310	58 911
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	23	820 073	36 841	9 874	666	70 940	61 310	58 911
4229	Miscellaneous nondurable goods whsle	383	2 925 493	258 262	56 501	6 242	552 562	259 509	274 976
42291	Farm supplies whsle	35	D	D	D	e	D	D	D
422910	Farm supplies whsle	35	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	25	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	51	1 441 741	137 667	30 632	3 022	302 339	103 888	112 273
422920	Book, periodical, & newspaper whsle	51	1 441 741	137 667	30 632	3 022	302 339	103 888	112 273
42293	Flower, nursery stock, & florists' supplies whsle	34	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	34	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	17	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	17	D	D	D	c	D	D	D

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	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42295	Paint, varnish, & supplies whsle	36	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle	36	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	36	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	210	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	210	D	D	D	g	D	D	D
4229901	Art goods whsle	49	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	47	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	10	22 924	1 671	411	47	4 506	2 630	2 754
4229904	Other nondurable goods whsle	104	D	D	D	g	D	D	D
	Merchant wholesalers	**[r]4 094**	**[r]42 781 729**	**[r]2 460 873**	**560 346**	**53 682**	**[r]5 977 763**	**4 099 104**	**4 371 222**
421	Wholesale trade, durable goods	2 250	26 459 811	1 389 305	319 012	30 024	3 539 816	2 613 650	2 752 611
4211	Motor vehicle & motor vehicle parts & supplies whsle	198	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	64	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	64	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	44	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle	3	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	99	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	99	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	47	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	52	D	D	D	f	D	D	D
42113	Tire & tube whsle	14	D	D	D	c	D	D	D
421130	Tire & tube whsle	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	21	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	21	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	126	D	D	D	g	D	D	D
42121	Furniture whsle	34	D	D	D	e	D	D	D
421210	Furniture whsle	34	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	13	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	21	D	D	D	e	D	D	D
42122	Home furnishings whsle	92	657 242	62 136	13 885	1 749	162 956	121 285	125 418
421220	Home furnishings whsle	92	657 242	62 136	13 885	1 749	162 956	121 285	125 418
4212201	Household china, glassware, & crockery whsle	22	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	25	D	D	D	e	D	D	D
4212203	Floor coverings whsle	12	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	33	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	69	374 861	32 866	7 805	715	59 772	30 792	33 318
42131	Lumber, plywood, millwork, & wood panel whsle	28	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	28	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	21	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	13	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	13	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle ..	20	D	D	D	c	D	D	D
421390	Other construction materials whsle	20	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	15	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	419	3 136 513	305 226	69 281	7 534	635 275	287 975	346 429
42141	Photographic equipment & supplies whsle	26	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle.....	26	D	D	D	f	D	D	D
42142	Office equipment whsle	57	D	D	D	g	D	D	D
421420	Office equipment whsle	57	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	136	1 047 427	67 346	14 872	1 399	121 915	69 233	89 149
421430	Computer & computer peripheral equipment & software whsle.....	136	1 047 427	67 346	14 872	1 399	121 915	69 233	89 149
4214301	Computer & peripheral equipment whsle.....	117	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	41	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use.....	76	D	D	D	f	D	D	D
4214302	Computer software (packaged) whsle	19	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	58	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	58	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle.....	29	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	29	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	85	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle.....	85	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle.....	69	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	16	59 979	9 694	1 847	190	20 169	4 984	5 530
42146	Ophthalmic goods whsle	32	D	D	D	g	D	D	D
421460	Ophthalmic goods whsle	32	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle.....	25	93 878	16 939	3 958	328	30 489	10 043	10 646
421490	Other professional equipment & supplies whsle.....	25	93 878	16 939	3 958	328	30 489	10 043	10 646
4214902	Other professional equipment & supplies whsle.....	20	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	107	D	D	D	g	D	D	D
42151	Metal service centers & offices	97	2 587 933	55 959	13 229	1 035	125 967	183 490	193 158
421510	Metal service centers & offices ...	97	2 587 933	55 959	13 229	1 035	125 967	183 490	193 158
4215101	Ferrous metal service centers & sales offices.....	68	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	45	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices...	23	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	29	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	21	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle ...	10	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	10	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	331	12 018 409	319 060	71 367	5 657	1 231 086	800 605	754 967
42161	Electrical apparatus & equip, wiring supp, & const material whsle	89	366 160	39 537	8 817	845	84 835	40 608	45 671
421610	Electrical apparatus & equip, wiring supp, & const material whsle	89	366 160	39 537	8 817	845	84 835	40 608	45 671
42162	Electrical appliance, television & radio set whsle	62	8 105 584	143 978	32 981	2 388	826 821	428 463	430 146
421620	Electrical appliance, television & radio set whsle	62	8 105 584	143 978	32 981	2 388	826 821	428 463	430 146

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	Bergen–Passaic, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	180	3 546 665	135 545	29 569	2 424	319 430	331 534	279 150
421690	Other electronic parts & equipment whsle	180	3 546 665	135 545	29 569	2 424	319 430	331 534	279 150
4216901	Communications equipment & supplies whsle	62	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	118	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	149	559 587	99 859	17 709	1 905	178 390	94 147	101 477
42171	Hardware whsle	89	291 926	66 202	10 579	1 116	118 520	50 851	53 941
421710	Hardware whsle	89	291 926	66 202	10 579	1 116	118 520	50 851	53 941
42172	Plumbing & heating equipment & supplies (hydronics) whsle	30	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	30	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	23	63 036	7 926	1 638	200	14 577	10 268	12 571
421730	Warm air heating & air-conditioning equipment & supplies whsle	23	63 036	7 926	1 638	200	14 577	10 268	12 571
42174	Refrigeration equipment & supplies whsle	7	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	519	2 663 483	227 130	53 456	4 821	447 438	316 363	339 119
42181	Construction & mining (except petroleum) machinery & equip whsle	21	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	21	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	291	D	D	D	h	D	D	D
421830	Industrial machinery & equipment whsle	291	D	D	D	h	D	D	D
4218301	Food-processing machinery & equipment whsle	10	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	22	46 743	6 475	1 575	125	11 791	2 901	3 239
42183021	Hydraulic & pneumatic pumps & motors whsle	12	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	10	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	105	D	D	D	f	D	D	D
4218304	Metalworking machinery & equipment whsle	44	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	34	88 779	17 292	3 863	343	26 503	3 291	3 580
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	68	D	D	D	f	D	D	D
42184	Industrial supplies whsle	109	380 300	43 273	10 558	1 122	83 499	55 958	65 825
421840	Industrial supplies whsle	109	380 300	43 273	10 558	1 122	83 499	55 958	65 825
4218401	General-line industrial supplies whsle	21	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	18	D	D	D	c	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	18	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	D	D	D	e	D	D	D
4218406	Other industrial supplies whsle	36	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	47	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	47	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	21	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	14	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	37	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	37	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	27	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	332	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	50	199 592	19 726	4 029	537	48 533	43 450	43 832
421910	Sporting & recreational goods & supplies whsle	50	199 592	19 726	4 029	537	48 533	43 450	43 832
42192	Toy & hobby goods & supplies whsle	40	196 017	45 477	12 693	600	74 331	32 944	33 191
421920	Toy & hobby goods & supplies whsle	40	196 017	45 477	12 693	600	74 331	32 944	33 191
42193	Recyclable material whsle	74	D	D	D	f	D	D	D
421930	Recyclable material whsle	74	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	21	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	11	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	10	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	19	42 217	9 969	1 780	220	16 984	317	323
4219303	Other recyclable material whsle	34	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	66	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	66	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	58	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	102	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	102	D	D	D	f	D	D	D
4219901	Musical instruments & supplies whsle	10	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	26	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	24	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	20	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	4	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	5	D	D	D	b	D	D	D
4219906	Other durable goods whsle	35	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	[r]1 844	[r]16 321 918	[r]1 071 568	241 334	23 658	[r]2 437 947	1 485 454	1 618 611
4221	Paper & paper product whsle	192	1 720 888	113 198	25 302	2 576	215 793	88 741	90 447
42211	Printing & writing paper whsle	34	D	D	D	f	D	D	D
422110	Printing & writing paper whsle	34	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle	73	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	73	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	85	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	85	D	D	D	g	D	D	D

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	Bergen–Passaic, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	174	2 322 957	162 706	35 864	2 959	333 111	283 533	319 921
42221	Drugs, & druggists' sundries whsle	174	2 322 957	162 706	35 864	2 959	333 111	283 533	319 921
422210	Drugs, & druggists' sundries whsle	174	2 322 957	162 706	35 864	2 959	333 111	283 533	319 921
4222101	General-line drugs whsle	71	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	103	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	381	3 455 111	304 691	71 002	6 596	779 332	467 312	517 073
42231	Piece goods, notions, & other dry goods whsle	125	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	125	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	89	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	36	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whsle	92	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	92	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	131	1 390 967	116 475	30 510	2 953	317 677	177 718	198 001
422330	Women's, children's, & infants' clothing & accessories whsle	131	1 390 967	116 475	30 510	2 953	317 677	177 718	198 001
42234	Footwear whsle	33	D	D	D	c	D	D	D
422340	Footwear whsle	33	D	D	D	c	D	D	D
4224	Grocery & related products whsle	463	3 559 645	172 811	38 252	4 321	432 362	271 121	286 091
42241	General-line grocery whsle	43	481 308	31 832	6 550	811	72 289	31 876	32 370
422410	General-line grocery whsle	43	481 308	31 832	6 550	811	72 289	31 876	32 370
4224103	Other general-line grocery whsle	39	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	32	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	32	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	47	549 900	18 212	4 179	599	39 728	24 117	27 136
422430	Dairy products, (except dried or canned) whsle	47	549 900	18 212	4 179	599	39 728	24 117	27 136
4224302	Dairy product (except raw milk) whsle	46	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	6	D	D	D	b	D	D	D
42245	Confectionery whsle	20	83 560	5 325	1 084	120	13 505	8 788	11 728
422450	Confectionery whsle	20	83 560	5 325	1 084	120	13 505	8 788	11 728
42246	Fish & seafood whsle	20	D	D	D	b	D	D	D
422460	Fish & seafood whsle	20	D	D	D	b	D	D	D
42247	Meat & meat product whsle	59	D	D	D	e	D	D	D
422470	Meat & meat product whsle	59	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	41	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	41	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	194	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	194	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	30	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	42	D	D	D	c	D	D	D
4224903	Soft drinks whsle	22	D	D	D	c	D	D	D
4224904	Canned goods whsle	30	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	12	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	58	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	[r]27	D	D	D	b	D	D	D
42251	Grain & field bean whsle	[r]11	D	D	D	b	D	D	D
422510	Grain & field bean whsle	[r]11	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	12	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	12	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	4	D	D	D	a	D	D	D

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	Bergen–Passaic, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	224	2 145 049	117 095	25 565	2 109	239 326	139 087	154 190
42261	Plastics materials & basic forms & shapes whsle	56	313 474	22 738	4 797	567	43 541	16 576	22 849
422610	Plastics materials & basic forms & shapes whsle	56	313 474	22 738	4 797	567	43 541	16 576	22 849
42269	Other chemical & allied products whsle	168	1 831 575	94 357	20 768	1 542	195 785	122 511	131 341
422690	Other chemical & allied products whsle	168	1 831 575	94 357	20 768	1 542	195 785	122 511	131 341
4226901	Industrial gases (except LP) whsle	6	14 392	2 584	603	76	4 985	1 476	1 522
4226902	Other chemical & allied products whsle	162	1 817 183	91 773	20 165	1 466	190 800	121 035	129 819
4227	Petroleum & petroleum products whsle	25	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	7	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	18	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	18	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	25	D	D	D	f	D	D	D
42281	Beer & ale whsle	8	244 457	12 510	3 007	335	46 347	7 443	8 834
422810	Beer & ale whsle	8	244 457	12 510	3 007	335	46 347	7 443	8 834
42282	Wine & distilled alcoholic beverage whsle	17	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	17	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	17	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	333	D	D	D	h	D	D	D
42291	Farm supplies whsle	34	D	D	D	e	D	D	D
422910	Farm supplies whsle	34	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	24	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	41	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	41	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	33	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	33	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	16	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	16	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	30	63 108	9 106	2 384	280	17 487	3 327	3 265
422950	Paint, varnish, & supplies whsle	30	63 108	9 106	2 384	280	17 487	3 327	3 265
4229501	Paint, varnish, & supplies whsle	30	63 108	9 106	2 384	280	17 487	3 327	3 265
42299	Other miscellaneous nondurable goods whsle	179	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	179	D	D	D	g	D	D	D
4229901	Art goods whsle	43	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	39	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	10	22 924	1 671	411	47	4 506	2 630	2 754
4229904	Other nondurable goods whsle	87	D	D	D	g	D	D	D
	Manufacturers' sales branches and sales offices	**231**	**[r]19 348 323**	**676 769**	**169 493**	**11 571**	**1 451 050**	**[r]710 776**	**[r]731 070**

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods	110	[r]10 629 959	298 122	78 727	4 874	646 797	[r]274 640	[r]271 852
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	1	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	1	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	40	1 938 288	185 784	50 585	2 581	386 599	112 003	115 374
42142	Office equipment whsle	8	D	D	D	e	D	D	D
421420	Office equipment whsle	8	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	11	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	775 344	75 810	19 933	1 051	152 541	71 808	70 097
421450	Medical, dental, & hospital equipment & supplies whsle	10	775 344	75 810	19 933	1 051	152 541	71 808	70 097
4214501	Surgical, medical, & hospital supplies whsle	10	775 344	75 810	19 933	1 051	152 541	71 808	70 097
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
421510	Metal service centers & offices	6	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	21	2 307 714	56 498	14 242	879	123 283	20 207	22 662
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	27	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whsle	16	[r]156 025	10 518	2 878	234	14 502	5 320	6 810
421830	Industrial machinery & equipment whsle	16	[r]156 025	10 518	2 878	234	14 502	5 320	6 810
4218307	Other industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	1	D	D	D	c	D	D	D

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	Bergen–Passaic, NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	121	[r]8 718 364	378 647	90 766	6 697	804 253	436 136	459 218
4221	Paper & paper product whsle	12	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
422110	Printing & writing paper whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	5	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	5	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	6	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	8	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	8	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	11	[r]178 542	24 715	6 094	486	50 683	39 846	39 715
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	47	1 758 902	78 541	19 086	1 726	182 146	43 936	46 025
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	6	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	37	1 504 553	62 471	15 057	1 367	136 829	38 230	39 355
422490	Other grocery & related products whsle	37	1 504 553	62 471	15 057	1 367	136 829	38 230	39 355
4224901	Coffee, tea, & spice whsle	17	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	e	D	D	D
4224903	Soft drinks whsle	4	156 824	20 888	4 666	479	50 576	2 860	2 926
4224906	Other grocery specialties whsle	8	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	18	714 076	48 006	12 166	733	90 871	70 887	83 960
42269	Other chemical & allied products whsle	17	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	17	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	17	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	18	D	D	D	g	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
422910	Farm supplies whsle	1	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	8	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	8	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
	Agents, brokers, and commission merchants	**[r]557**	**[r]9 390 311**	**[r]177 743**	**39 396**	**3 558**	**[r]331 795**	**3 646**	**4 301**
421	Wholesale trade, durable goods	321	2 286 984	72 731	15 423	1 194	128 929	2 359	2 384
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	34	D	D	D	b	D	D	D
42121	Furniture whsle	18	D	D	D	b	D	D	D
421210	Furniture whsle	18	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	13	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	a	D	D	D
42122	Home furnishings whsle	16	D	D	D	b	D	D	D
421220	Home furnishings whsle	16	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	42	157 111	8 348	1 821	135	14 150	74	122
42142	Office equipment whsle	3	D	D	D	a	D	D	D
421420	Office equipment whsle	3	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	15	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	b	D	D	D
42151	Metal service centers & offices	17	D	D	D	b	D	D	D
421510	Metal service centers & offices	17	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	15	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	15	D	D	D	b	D	D	D
4216	Electrical goods whsle	56	502 700	13 646	2 889	259	23 318	64	174
42161	Electrical apparatus & equip, wiring supp, & const material whsle	26	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	26	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	26	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	26	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	6	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	20	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	28	D	D	D	c	D	D	D
42171	Hardware whsle	10	D	D	D	b	D	D	D
421710	Hardware whsle	10	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	11	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	11	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	69	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	48	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	48	D	D	D	c	D	D	D
4218301	Food-processing machinery & equipment whsle	4	D	D	D	a	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	2	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	1	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	22	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	14	D	D	D	b	D	D	D
421840	Industrial supplies whsle	14	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	5	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	55	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	14	100 854	2 431	391	32	4 975	6	18
421910	Sporting & recreational goods & supplies whsle	14	100 854	2 431	391	32	4 975	6	18
42192	Toy & hobby goods & supplies whsle	11	97 309	2 821	731	45	5 982	–	–
421920	Toy & hobby goods & supplies whsle	11	97 309	2 821	731	45	5 982	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	9	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	9	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	18	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	18	D	D	D	b	D	D	D
4219901	Musical instruments & supplies whsle	2	D	D	D	a	D	D	D
4219903	General merchandise (durable goods) whsle	8	D	D	D	b	D	D	D
4219906	Other durable goods whsle	5	D	D	D	b	D	D	D

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	Bergen–Passaic, NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods	[r]236	[r]7 103 327	[r]105 012	23 973	2 364	[r]202 866	1 287	1 917
4221	Paper & paper product whsle	36	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	12	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	12	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	19	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	19	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	57	[r]377 815	11 875	2 677	144	21 222	33	33
42231	Piece goods, notions, & other dry goods whsle	13	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	13	D	D	D	a	D	D	D
4223101	Piece goods—jobbers	13	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	12	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	12	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	18	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	18	D	D	D	b	D	D	D
42234	Footwear whsle	14	D	D	D	b	D	D	D
422340	Footwear whsle	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	64	3 619 334	48 200	11 352	1 540	87 749	420	603
42241	General-line grocery whsle	7	1 678 485	16 258	3 871	561	30 385	–	–
422410	General-line grocery whsle	7	1 678 485	16 258	3 871	561	30 385	–	–
4224103	Other general-line grocery whsle	7	1 678 485	16 258	3 871	561	30 385	–	–
42242	Packaged frozen food whsle	6	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	6	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	5	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	5	D	D	D	a	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	33	1 471 817	24 721	5 614	822	38 515	420	603
422490	Other grocery & related products whsle	33	1 471 817	24 721	5 614	822	38 515	420	603
4224904	Canned goods whsle	5	D	D	D	f	D	D	D
4224906	Other grocery specialties whsle	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	[r]3	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	23	194 784	3 840	871	63	9 407	519	904
42261	Plastics materials & basic forms & shapes whsle	10	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	10	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	13	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	13	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	32	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	27	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	27	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	15	D	D	D	b	D	D	D
	Bridgeport, CT PMSA								
42	**Wholesale trade**	**672**	**4 982 250**	**380 531**	**92 099**	**8 765**	**791 974**	**511 166**	**534 883**
421	Wholesale trade, durable goods	453	3 202 955	258 932	61 062	5 804	492 617	379 999	399 990
4211	Motor vehicle & motor vehicle parts & supplies whsle	30	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	18	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	b	D	D	D
421210	Furniture whsle	10	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	8	D	D	D	b	D	D	D
421220	Home furnishings whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	13	102 634	6 465	1 533	136	12 250	4 069	5 433
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	99	863 730	66 217	15 442	1 436	128 251	44 096	49 331
42141	Photographic equipment & supplies whsle	5	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	5	D	D	D	b	D	D	D
42142	Office equipment whsle	24	428 324	21 032	4 871	491	33 400	5 913	7 870
421420	Office equipment whsle	24	428 324	21 032	4 871	491	33 400	5 913	7 870
42143	Computer & computer peripheral equipment & software whsle	33	215 509	29 098	6 716	492	46 050	13 704	18 669
421430	Computer & computer peripheral equipment & software whsle	33	215 509	29 098	6 716	492	46 050	13 704	18 669
4214301	Computer & peripheral equipment whsle	28	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	20	164 030	19 981	4 933	333	33 905	8 970	8 856

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	11	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	24	D	D	D	e	D	D	D
42151	Metal service centers & offices	21	D	D	D	e	D	D	D
421510	Metal service centers & offices	21	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	16	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	66	530 837	34 649	8 064	731	66 430	68 542	72 453
42161	Electrical apparatus & equip, wiring supp, & const material whsle	25	240 170	11 481	2 789	275	23 070	36 955	38 648
421610	Electrical apparatus & equip, wiring supp, & const material whsle	25	240 170	11 481	2 789	275	23 070	36 955	38 648
42162	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	33	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	33	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	14	104 377	13 956	3 249	266	25 626	21 121	20 118
4216902	Electronic parts (excluding communications equipment) whsle	19	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	35	113 481	10 954	2 432	238	21 648	8 835	9 948
42171	Hardware whsle	20	D	D	D	c	D	D	D
421710	Hardware whsle	20	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	25 161	2 817	539	54	4 892	2 236	2 279
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	25 161	2 817	539	54	4 892	2 236	2 279
4218	Machinery, equipment, & supplies whsle	122	684 533	82 967	20 180	1 707	151 630	96 676	99 505
42181	Construction & mining (except petroleum) machinery & equip whsle	6	16 265	1 429	304	44	4 085	4 185	4 105
421810	Construction & mining (except petroleum) machinery & equip whsle	6	16 265	1 429	304	44	4 085	4 185	4 105

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	72	350 945	42 385	10 867	865	82 961	58 774	60 735
421830	Industrial machinery & equipment whsle	72	350 945	42 385	10 867	865	82 961	58 774	60 735
4218301	Food-processing machinery & equipment whsle	4	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	1	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	25	114 454	21 399	5 331	416	35 845	16 881	17 590
4218304	Metalworking machinery & equipment whsle	19	100 311	11 841	3 274	249	28 206	24 823	26 674
4218307	Other industrial machinery & equipment whsle	11	51 294	3 383	882	61	7 398	5 246	4 526
42184	Industrial supplies whsle	23	134 598	10 867	3 024	221	18 499	5 573	5 607
421840	Industrial supplies whsle	23	134 598	10 867	3 024	221	18 499	5 573	5 607
4218402	Mechanical power transmission supplies whsle	4	13 351	931	228	30	2 062	1 038	980
4218406	Other industrial supplies whsle	9	83 728	4 585	1 631	98	7 103	1 939	1 891
42185	Service establishment equipment & supplies whsle	11	152 073	19 002	4 237	420	33 054	12 754	13 077
421850	Service establishment equipment & supplies whsle	11	152 073	19 002	4 237	420	33 054	12 754	13 077
4218501	Beauty & barber shop equipment & supplies whsle	4	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	e	D	D	D
4218504	Other service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	46	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	66 602	5 922	1 510	212	12 362	11 731	11 542
421910	Sporting & recreational goods & supplies whsle	8	66 602	5 922	1 510	212	12 362	11 731	11 542
42193	Recyclable material whsle	12	32 154	4 491	1 138	161	8 107	1 748	1 860
421930	Recyclable material whsle	12	32 154	4 491	1 138	161	8 107	1 748	1 860
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	219	1 779 295	121 599	31 037	2 961	299 357	131 167	134 893
4221	Paper & paper product whsle	40	507 130	33 832	9 441	711	86 573	40 218	36 361
42211	Printing & writing paper whsle	2	D	D	D	a	D	D	D
422110	Printing & writing paper whsle	2	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	26	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	26	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	12	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	12	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	11	79 832	10 248	3 170	263	36 160	5 903	7 942
42221	Drugs, & druggists' sundries whsle	11	79 832	10 248	3 170	263	36 160	5 903	7 942
422210	Drugs, & druggists' sundries whsle	11	79 832	10 248	3 170	263	36 160	5 903	7 942
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	57 551	7 273	2 412	212	31 601	2 832	3 497
4223	Apparel, piece goods, & notions whsle	12	41 802	5 069	1 112	146	10 870	5 591	6 198
42232	Men's & boys' clothing & furnishings whsle	8	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	8	D	D	D	c	D	D	D

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	Bridgeport, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	67	469 651	30 963	7 827	870	82 825	15 340	16 017
42242	Packaged frozen food whsle	5	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	5	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	27 143	2 699	671	95	4 895	424	320
422430	Dairy products, (except dried or canned) whsle	8	27 143	2 699	671	95	4 895	424	320
4224302	Dairy product (except raw milk) whsle	8	27 143	2 699	671	95	4 895	424	320
42248	Fresh fruit & vegetable whsle	6	D	D	D	a	D	D	D
422480	Fresh fruit & vegetable whsle	6	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	32	187 663	16 679	4 014	402	36 706	3 852	3 860
422490	Other grocery & related products whsle	32	187 663	16 679	4 014	402	36 706	3 852	3 860
4224901	Coffee, tea, & spice whsle	3	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	9	16 735	1 551	400	56	3 426	277	286
4224903	Soft drinks whsle	11	77 343	11 836	2 979	282	27 469	2 169	2 086
4226	Chemical & allied products whsle	33	96 975	9 236	1 959	186	19 159	6 552	7 196
42261	Plastics materials & basic forms & shapes whsle	8	32 368	3 767	962	107	6 354	3 420	3 551
422610	Plastics materials & basic forms & shapes whsle	8	32 368	3 767	962	107	6 354	3 420	3 551
42269	Other chemical & allied products whsle	25	64 607	5 469	997	79	12 805	3 132	3 645
422690	Other chemical & allied products whsle	25	64 607	5 469	997	79	12 805	3 132	3 645
4226902	Other chemical & allied products whsle	22	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	246 570	5 042	1 258	102	11 164	18 368	20 220
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	4	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	43	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	5	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
4229901	Art goods whsle	9	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	c	D	D	D
	Merchant wholesalers	**568**	**3 781 615**	**333 174**	**80 246**	**7 857**	**701 853**	**472 796**	**493 479**
421	Wholesale trade, durable goods	389	2 324 297	229 964	53 753	5 251	439 934	352 763	371 680
4211	Motor vehicle & motor vehicle parts & supplies whsle	28	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	16	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	b	D	D	D
421210	Furniture whsle	10	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	11	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	89	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle	5	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	5	D	D	D	b	D	D	D
42142	Office equipment whsle	22	D	D	D	e	D	D	D
421420	Office equipment whsle	22	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	29	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	29	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	24	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	6	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	18	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	10	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	e	D	D	D
42151	Metal service centers & offices	18	D	D	D	e	D	D	D
421510	Metal service centers & offices	18	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	48	337 244	28 943	6 625	635	56 265	59 710	61 464
42161	Electrical apparatus & equip, wiring supp, & const material whsle	18	172 734	9 160	2 190	226	19 093	33 660	35 251
421610	Electrical apparatus & equip, wiring supp, & const material whsle	18	172 734	9 160	2 190	226	19 093	33 660	35 251
42169	Other electronic parts & equipment whsle	24	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	24	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	28	D	D	D	c	D	D	D
42171	Hardware whsle	17	D	D	D	b	D	D	D
421710	Hardware whsle	17	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	107	525 506	72 241	17 146	1 507	133 154	79 402	82 779
42183	Industrial machinery & equipment whsle	59	261 934	36 819	9 511	742	71 085	49 191	51 958
421830	Industrial machinery & equipment whsle	59	261 934	36 819	9 511	742	71 085	49 191	51 958
4218301	Food-processing machinery & equipment whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	21	99 190	20 829	5 210	404	34 634	16 881	17 590
4218304	Metalworking machinery & equipment whsle	16	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	22	D	D	D	c	D	D	D
421840	Industrial supplies whsle	22	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	4	13 351	931	228	30	2 062	1 038	980
4218406	Other industrial supplies whsle	8	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	11	152 073	19 002	4 237	420	33 054	12 754	13 077
421850	Service establishment equipment & supplies whsle	11	152 073	19 002	4 237	420	33 054	12 754	13 077
4218501	Beauty & barber shop equipment & supplies whsle	4	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	e	D	D	D
4218504	Other service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	41	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	32 154	4 491	1 138	161	8 107	1 748	1 860
421930	Recyclable material whsle	12	32 154	4 491	1 138	161	8 107	1 748	1 860
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	179	1 457 318	103 210	26 493	2 606	261 919	120 033	121 799
4221	Paper & paper product whsle	26	452 638	29 441	8 231	635	76 507	40 003	36 099
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
422110	Printing & writing paper whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	16	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	16	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	11	79 832	10 248	3 170	263	36 160	5 903	7 942
42221	Drugs, & druggists' sundries whsle	11	79 832	10 248	3 170	263	36 160	5 903	7 942
422210	Drugs, & druggists' sundries whsle	11	79 832	10 248	3 170	263	36 160	5 903	7 942
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	57 551	7 273	2 412	212	31 601	2 832	3 497
4223	Apparel, piece goods, & notions whsle	12	41 802	5 069	1 112	146	10 870	5 591	6 198
42232	Men's & boys' clothing & furnishings whsle	8	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	8	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	55	346 116	20 550	5 489	657	61 949	13 922	14 561
42242	Packaged frozen food whsle	4	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	6	D	D	D	a	D	D	D
422480	Fresh fruit & vegetable whsle	6	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	23	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	23	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	8	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	25	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	4	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	38	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	20	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	20	D	D	D	e	D	D	D
4229901	Art goods whsle	9	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**37**	**484 119**	**32 698**	**7 894**	**652**	**64 568**	**38 154**	**41 089**
421	Wholesale trade, durable goods	22	281 385	19 451	4 629	369	35 113	27 058	28 075
4216	Electrical goods whsle	11	166 258	5 230	1 343	86	8 887	8 832	10 989
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	38 886	6 695	1 480	120	11 107	17 221	16 595
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	15	202 734	13 247	3 265	283	29 455	11 096	13 014
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**67**	**716 516**	**14 659**	**3 959**	**256**	**25 553**	**216**	**315**
421	Wholesale trade, durable goods	42	597 273	9 517	2 680	184	17 570	178	235
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42142	Office equipment whsle	1	D	D	D	a	D	D	D
421420	Office equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
421510	Metal service centers & offices	3	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	7	27 335	476	96	10	1 278	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	120 141	4 031	1 554	80	7 369	53	131
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	4	15 264	570	121	12	1 211	–	–
4218307	Other industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
421840	Industrial supplies whsle	1	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	25	119 243	5 142	1 279	72	7 983	38	80
4221	Paper & paper product whsle	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	b	D	D	D
	Danbury, CT PMSA								
42	**Wholesale trade**	**373**	**1 849 224**	**154 812**	**35 275**	**3 996**	**316 034**	**122 454**	**128 883**
421	Wholesale trade, durable goods	241	979 574	95 095	21 316	2 090	196 358	87 909	94 720
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	6	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	19	31 384	3 719	784	76	9 024	3 286	3 806
42122	Home furnishings whsle	15	24 088	2 605	678	51	6 560	3 033	3 545
421220	Home furnishings whsle	15	24 088	2 605	678	51	6 560	3 033	3 545
4213	Lumber & other construction materials whsle	5	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Danbury, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	51	167 301	21 265	4 905	443	45 842	17 027	20 693
42143	Computer & computer peripheral equipment & software whsle	18	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	18	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	b	D	D	D
42151	Metal service centers & offices	12	D	D	D	b	D	D	D
421510	Metal service centers & offices	12	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	46	336 858	31 934	6 982	718	56 604	28 545	29 966
42161	Electrical apparatus & equip, wiring supp, & const material whsle	17	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	17	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	24	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	24	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	9	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	15	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	71 595	4 537	1 123	93	11 666	4 543	6 336
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	60	181 739	18 215	3 792	390	36 384	18 392	16 245
42183	Industrial machinery & equipment whsle	31	98 314	9 794	2 290	216	21 115	13 368	11 100
421830	Industrial machinery & equipment whsle	31	98 314	9 794	2 290	216	21 115	13 368	11 100
4218303	General-purpose industrial machinery & equipment whsle	9	26 339	2 134	468	50	4 350	1 428	1 712
4218304	Metalworking machinery & equipment whsle	6	44 376	3 160	780	73	8 571	8 879	6 068
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	28 480	5 461	856	107	9 493	3 906	4 030
421840	Industrial supplies whsle	12	28 480	5 461	856	107	9 493	3 906	4 030
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	40 310	1 072	214	16	2 229	7	3
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	40 310	1 072	214	16	2 229	7	3
4218601	Aircraft & aeronautical equipment & supplies whsle	4	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Danbury, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	24	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D
421930	Recyclable material whsle	3	D	D	D	a	D	D	D
4219303	Other recyclable material whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	132	869 650	59 717	13 959	1 906	119 676	34 545	34 163
4221	Paper & paper product whsle	19	93 839	4 564	1 090	120	9 333	1 775	1 850
42213	Industrial & personal service paper whsle	9	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	5	29 308	848	220	13	1 974	2 322	1 963
42221	Drugs, & druggists' sundries whsle	5	29 308	848	220	13	1 974	2 322	1 963
422210	Drugs, & druggists' sundries whsle	5	29 308	848	220	13	1 974	2 322	1 963
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	28	113 769	12 052	2 848	243	21 264	4 043	4 449
42249	Other grocery & related products whsle	15	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	15	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	13 585	1 963	530	71	3 617	1 116	664
4224906	Other grocery specialties whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	24	206 822	6 571	1 499	130	12 204	1 495	2 131
42261	Plastics materials & basic forms & shapes whsle	9	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	32	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	8	226 089	10 215	2 529	172	28 365	9 293	9 580
422920	Book, periodical, & newspaper whsle	8	226 089	10 215	2 529	172	28 365	9 293	9 580
42299	Other miscellaneous nondurable goods whsle	18	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	18	D	D	D	f	D	D	D
4229901	Art goods whsle	9	12 628	1 776	360	53	4 271	1 685	2 050
4229904	Other nondurable goods whsle	7	D	D	D	f	D	D	D
	Merchant wholesalers	**314**	**985 682**	**117 720**	**26 238**	**3 394**	**232 951**	**105 535**	**111 703**
421	Wholesale trade, durable goods	203	674 075	76 225	16 538	1 750	154 802	81 746	89 349
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	16	D	D	D	b	D	D	D
42122	Home furnishings whsle	13	D	D	D	b	D	D	D
421220	Home furnishings whsle	13	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Danbury, CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	5	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	49	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	17	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	17	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	14	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	38	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	8	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	47	104 767	15 693	3 268	339	31 510	17 889	15 726
42183	Industrial machinery & equipment whsle	23	64 310	7 867	1 837	174	17 291	12 865	10 581
421830	Industrial machinery & equipment whsle	23	64 310	7 867	1 837	174	17 291	12 865	10 581
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	c	D	D	D
421840	Industrial supplies whsle	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D
421930	Recyclable material whsle	3	D	D	D	a	D	D	D
4219303	Other recyclable material whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Danbury, CT PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	111	311 607	41 495	9 700	1 644	78 149	23 789	22 354
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	25	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	13	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	b	D	D	D
4224903	Soft drinks whsle	4	13 585	1 963	530	71	3 617	1 116	664
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	19	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	9	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	25	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	17	D	D	D	f	D	D	D
4229901	Art goods whsle	9	12 628	1 776	360	53	4 271	1 685	2 050
4229904	Other nondurable goods whsle	6	D	D	D	f	D	D	D
	Manufacturers' sales branches and sales offices	**22**	**642 231**	**30 814**	**7 564**	**507**	**72 689**	**16 886**	**17 152**
421	Wholesale trade, durable goods	12	205 691	14 849	3 800	274	35 095	6 153	5 361
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	436 540	15 965	3 764	233	37 594	10 733	11 791
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Danbury, CT PMSA—Con.								
	Agents, brokers, and commission merchants	**37**	**221 311**	**6 278**	**1 473**	**95**	**10 394**	**33**	**28**
421	Wholesale trade, durable goods	26	99 808	4 021	978	66	6 461	10	10
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
421510	Metal service centers & offices	6	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	121 503	2 257	495	29	3 933	23	18
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	1	D	D	D	a	D	D	D
	Dutchess County, NY PMSA								
42	**Wholesale trade**	**274**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
421	Wholesale trade, durable goods	207	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	15	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	25	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	5	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Dutchess County, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	50	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	40	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	40	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	30	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	34	236 507	17 494	3 855	421	35 073	41 544	43 542
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	23	D	D	D	b	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	67	D	D	D	e	D	D	D
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	23	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	13	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Dutchess County, NY PMSA—Con.								
	Merchant wholesalers	**239**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	182	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	28	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	39	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	30	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	30	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	23	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	b	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Dutchess County, NY PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	57	D	D	D	e	D	D	D
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	20	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**19**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	f	D	D	D
4216	Electrical goods whsle	9	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
4213101	Lumber without yard whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Jersey City, NJ PMSA								
42	**Wholesale trade**	**1 065**	**11 271 459**	**864 610**	**202 303**	**21 629**	**1 940 876**	**1 132 853**	**1 243 468**
421	Wholesale trade, durable goods	454	2 916 121	370 406	85 366	8 467	658 594	379 395	445 892
4211	Motor vehicle & motor vehicle parts & supplies whsle	40	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	60	D	D	D	g	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	54	D	D	D	g	D	D	D
421220	Home furnishings whsle	54	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	8	150 869	19 768	4 585	505	44 146	61 946	62 941
4212202	Linens, domestics, draperies, & curtains whsle	13	D	D	D	e	D	D	D
4212203	Floor coverings whsle	28	93 321	8 295	2 212	231	19 163	22 936	26 374

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	23	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	9	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	2	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	5	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	52	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	152 830	4 544	1 030	112	9 067	4 836	9 451
421430	Computer & computer peripheral equipment & software whsle	13	152 830	4 544	1 030	112	9 067	4 836	9 451
4214301	Computer & peripheral equipment whsle	11	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	6	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	5	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	15	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	15	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	11	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	26	D	D	D	f	D	D	D
42151	Metal service centers & offices	26	D	D	D	f	D	D	D
421510	Metal service centers & offices	26	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	9	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	7	D	D	D	e	D	D	D
4216	Electrical goods whsle	46	824 151	157 465	33 720	2 291	228 891	87 645	99 170
42161	Electrical apparatus & equip, wiring supp, & const material whsle	17	50 570	6 463	1 724	155	11 287	5 535	5 629
421610	Electrical apparatus & equip, wiring supp, & const material whsle	17	50 570	6 463	1 724	155	11 287	5 535	5 629
42162	Electrical appliance, television & radio set whsle	10	472 888	139 765	29 511	1 992	198 201	79 461	90 586
421620	Electrical appliance, television & radio set whsle	10	472 888	139 765	29 511	1 992	198 201	79 461	90 586
42169	Other electronic parts & equipment whsle	19	300 693	11 237	2 485	144	19 403	2 649	2 955
421690	Other electronic parts & equipment whsle	19	300 693	11 237	2 485	144	19 403	2 649	2 955
4216901	Communications equipment & supplies whsle	6	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	29	D	D	D	e	D	D	D
42171	Hardware whsle	19	D	D	D	c	D	D	D
421710	Hardware whsle	19	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	74	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	43	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	43	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	15 802	2 222	528	54	3 863	1 098	1 128
4218305	Materials handling equipment whsle	7	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
421840	Industrial supplies whsle	16	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	7	25 428	3 650	577	63	6 844	1 608	1 640
4218406	Other industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	7	19 191	2 261	527	80	4 129	1 641	2 327
421850	Service establishment equipment & supplies whsle	7	19 191	2 261	527	80	4 129	1 641	2 327
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	104	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	12	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	12	D	D	D	e	D	D	D
42193	Recyclable material whsle	40	212 641	20 587	5 166	648	42 875	16 942	14 090
421930	Recyclable material whsle	40	212 641	20 587	5 166	648	42 875	16 942	14 090
4219301	Iron & steel scrap processors & dealers	15	144 019	10 260	2 509	267	26 612	14 103	11 220
42193011	Iron & steel scrap processors (using power processing equipment)	10	127 291	7 206	1 883	190	19 665	13 416	10 547
42193012	Iron & steel scrap processors (not using power processing equip)	5	16 728	3 054	626	77	6 947	687	673
4219302	Recyclable paper & paperboard whsle	9	16 015	5 988	1 493	280	8 534	45	46
4219303	Other recyclable material whsle	16	52 607	4 339	1 164	101	7 729	2 794	2 824
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	22	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	22	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	21	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	28	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	28	D	D	D	f	D	D	D
4219902	Forest products (except lumber) whsle	2	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	10	194 768	12 680	4 508	668	31 183	10 981	32 292
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	7	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	f	D	D	D
4219906	Other durable goods whsle	6	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	611	8 355 338	494 204	116 937	13 162	1 282 282	753 458	797 576
4221	Paper & paper product whsle	45	675 017	28 985	7 092	783	84 370	11 492	15 986
42212	Stationery & office supplies whsle	22	587 652	18 273	4 830	530	62 351	7 163	8 694
422120	Stationery & office supplies whsle	22	587 652	18 273	4 830	530	62 351	7 163	8 694
42213	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	51	841 666	25 117	7 602	1 331	111 733	86 698	93 260
42221	Drugs, & druggists' sundries whsle	51	841 666	25 117	7 602	1 331	111 733	86 698	93 260
422210	Drugs, & druggists' sundries whsle	51	841 666	25 117	7 602	1 331	111 733	86 698	93 260
4222101	General-line drugs whsle	19	519 754	9 657	2 810	411	23 012	62 266	64 881
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	32	321 912	15 460	4 792	920	88 721	24 432	28 379
4223	Apparel, piece goods, & notions whsle	216	2 275 611	182 125	41 161	4 507	502 277	245 687	306 364
42231	Piece goods, notions, & other dry goods whsle	70	326 443	20 607	4 901	523	51 393	27 170	31 602
422310	Piece goods, notions, & other dry goods whsle	70	326 443	20 607	4 901	523	51 393	27 170	31 602
4223101	Piece goods—jobbers	51	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	19	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	40	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	40	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	99	1 389 189	124 127	26 709	3 115	307 194	141 065	185 915
422330	Women's, children's, & infants' clothing & accessories whsle	99	1 389 189	124 127	26 709	3 115	307 194	141 065	185 915
42234	Footwear whsle	7	D	D	D	c	D	D	D
422340	Footwear whsle	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	144	2 422 339	142 761	32 552	3 434	345 741	187 633	186 127
42241	General-line grocery whsle	11	D	D	D	g	D	D	D
422410	General-line grocery whsle	11	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	11	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	14	138 092	11 204	2 214	281	45 866	22 299	24 602
422420	Packaged frozen food whsle	14	138 092	11 204	2 214	281	45 866	22 299	24 602
42243	Dairy products, (except dried or canned) whsle	5	55 764	2 729	596	99	5 423	1 982	2 048
422430	Dairy products, (except dried or canned) whsle	5	55 764	2 729	596	99	5 423	1 982	2 048
4224302	Dairy product (except raw milk) whsle	5	55 764	2 729	596	99	5 423	1 982	2 048
42244	Poultry & poultry product whsle	3	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	3	D	D	D	a	D	D	D
42245	Confectionery whsle	10	D	D	D	b	D	D	D
422450	Confectionery whsle	10	D	D	D	b	D	D	D
42246	Fish & seafood whsle	7	28 662	1 950	431	69	4 374	993	1 480
422460	Fish & seafood whsle	7	28 662	1 950	431	69	4 374	993	1 480
42247	Meat & meat product whsle	24	261 140	18 394	4 206	367	34 887	5 259	5 488
422470	Meat & meat product whsle	24	261 140	18 394	4 206	367	34 887	5 259	5 488
42248	Fresh fruit & vegetable whsle	14	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	14	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	56	1 263 111	48 804	11 361	1 388	146 205	115 979	109 036
422490	Other grocery & related products whsle	56	1 263 111	48 804	11 361	1 388	146 205	115 979	109 036
4224901	Coffee, tea, & spice whsle	10	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	10	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224904	Canned goods whsle	6	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	22	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	34	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	12	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	12	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	22	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	22	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	21	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	20	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	9	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	9	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	9	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	f	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
422810	Beer & ale whsle	2	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	86	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	15	400 303	26 533	6 273	876	56 711	8 642	8 856
422920	Book, periodical, & newspaper whsle	15	400 303	26 533	6 273	876	56 711	8 642	8 856
42294	Tobacco & tobacco product whsle	11	113 833	2 249	558	85	5 151	6 840	6 564
422940	Tobacco & tobacco product whsle	11	113 833	2 249	558	85	5 151	6 840	6 564
42295	Paint, varnish, & supplies whsle	10	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	10	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	42	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	42	D	D	D	c	D	D	D
4229901	Art goods whsle	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	21	D	D	D	c	D	D	D
	Merchant wholesalers	**988**	**9 154 547**	**803 366**	**186 379**	**20 227**	**1 802 643**	**1 042 038**	**1 177 911**
421	Wholesale trade, durable goods	427	2 635 817	354 954	81 817	8 156	631 528	375 717	442 587
4211	Motor vehicle & motor vehicle parts & supplies whsle	40	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	59	D	D	D	g	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	b	D	D	D
42122	Home furnishings whsle	54	D	D	D	g	D	D	D
421220	Home furnishings whsle	54	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	8	150 869	19 768	4 585	505	44 146	61 946	62 941
4212202	Linens, domestics, draperies, & curtains whsle	13	D	D	D	e	D	D	D
4212203	Floor coverings whsle	28	93 321	8 295	2 212	231	19 163	22 936	26 374

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	21	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	2	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	44	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	3	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	5	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	13	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	13	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	24	D	D	D	f	D	D	D
42151	Metal service centers & offices	24	D	D	D	f	D	D	D
421510	Metal service centers & offices	24	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	7	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	7	D	D	D	e	D	D	D
4216	Electrical goods whsle	40	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	10	472 888	139 765	29 511	1 992	198 201	79 461	90 586
421620	Electrical appliance, television & radio set whsle	10	472 888	139 765	29 511	1 992	198 201	79 461	90 586
42169	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	29	D	D	D	e	D	D	D
42171	Hardware whsle	19	D	D	D	c	D	D	D
421710	Hardware whsle	19	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	68	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	15 802	2 222	528	54	3 863	1 098	1 128
4218307	Other industrial machinery & equipment whsle	11	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	15	D	D	D	c	D	D	D
421840	Industrial supplies whsle	15	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	7	25 428	3 650	577	63	6 844	1 608	1 640
42185	Service establishment equipment & supplies whsle	7	19 191	2 261	527	80	4 129	1 641	2 327
421850	Service establishment equipment & supplies whsle	7	19 191	2 261	527	80	4 129	1 641	2 327
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	102	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	12	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	12	D	D	D	e	D	D	D
42193	Recyclable material whsle	40	212 641	20 587	5 166	648	42 875	16 942	14 090
421930	Recyclable material whsle	40	212 641	20 587	5 166	648	42 875	16 942	14 090
4219301	Iron & steel scrap processors & dealers	15	144 019	10 260	2 509	267	26 612	14 103	11 220
42193011	Iron & steel scrap processors (using power processing equipment)	10	127 291	7 206	1 883	190	19 665	13 416	10 547
42193012	Iron & steel scrap processors (not using power processing equip)	5	16 728	3 054	626	77	6 947	687	673
4219302	Recyclable paper & paperboard whsle	9	16 015	5 988	1 493	280	8 534	45	46
4219303	Other recyclable material whsle	16	52 607	4 339	1 164	101	7 729	2 794	2 824
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	19	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	28	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	28	D	D	D	f	D	D	D
4219902	Forest products (except lumber) whsle	2	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	10	194 768	12 680	4 508	668	31 183	10 981	32 292
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	7	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	f	D	D	D
4219906	Other durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	561	6 518 730	448 412	104 562	12 071	1 171 115	666 321	735 324
4221	Paper & paper product whsle	38	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle	17	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	17	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	47	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	47	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	47	D	D	D	g	D	D	D
4222101	General-line drugs whsle	19	519 754	9 657	2 810	411	23 012	62 266	64 881
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	28	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	204	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	65	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	65	D	D	D	e	D	D	D
4223101	Piece goods—jobbers	48	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	17	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	39	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	39	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	95	D	D	D	h	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	95	D	D	D	h	D	D	D
42234	Footwear whsle	5	D	D	D	c	D	D	D
422340	Footwear whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	137	D	D	D	h	D	D	D
42241	General-line grocery whsle	11	D	D	D	g	D	D	D
422410	General-line grocery whsle	11	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	11	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	14	138 092	11 204	2 214	281	45 866	22 299	24 602
422420	Packaged frozen food whsle	14	138 092	11 204	2 214	281	45 866	22 299	24 602
42243	Dairy products, (except dried or canned) whsle	5	55 764	2 729	596	99	5 423	1 982	2 048
422430	Dairy products, (except dried or canned) whsle	5	55 764	2 729	596	99	5 423	1 982	2 048
4224302	Dairy product (except raw milk) whsle	5	55 764	2 729	596	99	5 423	1 982	2 048
42244	Poultry & poultry product whsle	3	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	3	D	D	D	a	D	D	D
42245	Confectionery whsle	10	D	D	D	b	D	D	D
422450	Confectionery whsle	10	D	D	D	b	D	D	D
42246	Fish & seafood whsle	7	28 662	1 950	431	69	4 374	993	1 480
422460	Fish & seafood whsle	7	28 662	1 950	431	69	4 374	993	1 480
42247	Meat & meat product whsle	24	261 140	18 394	4 206	367	34 887	5 259	5 488
422470	Meat & meat product whsle	24	261 140	18 394	4 206	367	34 887	5 259	5 488
42248	Fresh fruit & vegetable whsle	13	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	13	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	50	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	50	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	8	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	8	D	D	D	b	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224904	Canned goods whsle	6	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	31	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	11	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	11	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	13	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	5	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	77	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	12	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	12	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	11	113 833	2 249	558	85	5 151	6 840	6 564
422940	Tobacco & tobacco product whsle	11	113 833	2 249	558	85	5 151	6 840	6 564
42295	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	37	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	37	D	D	D	c	D	D	D
4229901	Art goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	21	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**33**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	5	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**44**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	9	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4224901	Coffee, tea, & spice whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA								
42	**Wholesale trade**	**2 746**	**[r]43 743 123**	**2 272 651**	**548 067**	**49 781**	**4 961 061**	**2 677 734**	**2 958 790**
421	Wholesale trade, durable goods	1 739	[r]23 887 749	1 359 359	325 823	28 480	2 716 314	1 510 490	1 643 791
4211	Motor vehicle & motor vehicle parts & supplies whsle	138	6 807 736	88 567	23 171	2 385	242 855	137 877	152 530
42111	Automobile & other motor vehicle whsle	32	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	32	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	20	D	D	D	f	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	68	543 378	46 001	12 817	1 220	102 425	100 121	108 539
421120	Motor vehicle supplies & new parts whsle	68	543 378	46 001	12 817	1 220	102 425	100 121	108 539
4211201	Motor vehicle supplies & new parts—warehouse distributors	40	314 849	24 240	7 184	571	50 575	48 365	50 822
4211202	Motor vehicle supplies & new parts—jobbers	26	D	D	D	f	D	D	D
42113	Tire & tube whsle	16	D	D	D	e	D	D	D
421130	Tire & tube whsle	16	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	101	965 437	90 107	17 852	2 181	192 059	110 184	119 874
42121	Furniture whsle	42	278 635	29 267	6 088	564	52 549	15 519	17 604
421210	Furniture whsle	42	278 635	29 267	6 088	564	52 549	15 519	17 604
4212101	Household & lawn furniture whsle	17	123 430	4 979	1 207	167	12 385	8 996	10 832
4212102	Office & business furniture whsle	25	155 205	24 288	4 881	397	40 164	6 523	6 772
42122	Home furnishings whsle	59	686 802	60 840	11 764	1 617	139 510	94 665	102 270
421220	Home furnishings whsle	59	686 802	60 840	11 764	1 617	139 510	94 665	102 270
4212201	Household china, glassware, & crockery whsle	14	124 402	12 890	2 793	467	34 316	25 279	26 285
4212202	Linens, domestics, draperies, & curtains whsle	12	238 274	29 571	5 190	417	68 060	42 866	45 361
4212203	Floor coverings whsle	13	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	20	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	64	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	26	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	26	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	5	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	20	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	19	79 680	7 289	1 616	146	15 644	8 310	8 799
421320	Brick, stone, & related construction materials whsle	19	79 680	7 289	1 616	146	15 644	8 310	8 799
4213201	Brick, block, tile, clay/cement sewer pipe whsle	7	46 807	4 936	1 000	73	8 762	3 732	3 702
4213202	Sand, gravel, & stone whsle	6	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
42139	Other construction materials whsle	10	D	D	D	b	D	D	D
421390	Other construction materials whsle	10	D	D	D	b	D	D	D
4213902	Other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	391	5 529 024	417 681	99 010	8 236	721 160	343 412	362 597
42141	Photographic equipment & supplies whsle	14	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	14	D	D	D	e	D	D	D
42142	Office equipment whsle	34	D	D	D	f	D	D	D
421420	Office equipment whsle	34	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	209	3 605 115	227 781	53 546	4 417	387 259	152 395	177 509
421430	Computer & computer peripheral equipment & software whsle	209	3 605 115	227 781	53 546	4 417	387 259	152 395	177 509
4214301	Computer & peripheral equipment whsle	187	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	90	2 510 413	103 045	21 600	2 473	197 787	118 897	131 496
42143012	Computers & peripheral equipment for end use	97	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	22	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	26	110 404	15 361	3 473	447	32 385	16 012	15 888
421440	Other commercial equipment whsle	26	110 404	15 361	3 473	447	32 385	16 012	15 888
4214401	Restaurant & hotel equipment & supplies whsle	13	76 021	11 995	2 818	352	25 552	11 469	11 834
4214402	Store machines & equipment whsle	13	34 383	3 366	655	95	6 833	4 543	4 054
42145	Medical, dental, & hospital equipment & supplies whsle	68	962 747	112 546	27 522	1 889	181 926	115 652	110 321
421450	Medical, dental, & hospital equipment & supplies whsle	68	962 747	112 546	27 522	1 889	181 926	115 652	110 321
4214501	Surgical, medical, & hospital supplies whsle	64	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	4	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	11	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	11	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	29	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	29	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	27	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	87	D	D	D	f	D	D	D
42151	Metal service centers & offices	85	775 047	41 450	9 155	880	81 121	83 518	80 333
421510	Metal service centers & offices	85	775 047	41 450	9 155	880	81 121	83 518	80 333
4215101	Ferrous metal service centers & sales offices	67	596 250	34 763	7 567	753	66 869	73 741	70 357
42151011	Ferrous metal service centers	44	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	23	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	18	178 797	6 687	1 588	127	14 252	9 777	9 976
42151021	Nonferrous metal service centers	9	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	9	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	2	D	D	D	a	D	D	D
4215202	Other mineral & ore whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	261	4 241 378	267 791	78 540	4 178	461 927	214 156	230 347
42161	Electrical apparatus & equip, wiring supp, & const material whsle	83	599 136	39 469	8 642	810	75 828	29 080	29 604
421610	Electrical apparatus & equip, wiring supp, & const material whsle	83	599 136	39 469	8 642	810	75 828	29 080	29 604
42162	Electrical appliance, television & radio set whsle	29	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	29	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	149	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	149	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle	72	2 618 194	162 352	54 756	2 097	251 511	104 146	116 718
4216902	Electronic parts (excluding communications equipment) whsle	77	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	109	D	D	D	g	D	D	D
42171	Hardware whsle	45	259 545	21 207	4 938	531	39 648	48 097	48 934
421710	Hardware whsle	45	259 545	21 207	4 938	531	39 648	48 097	48 934
42172	Plumbing & heating equipment & supplies (hydronics) whsle	21	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	21	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	35	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	35	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	399	[r]3 518 047	282 016	59 756	5 739	659 933	391 485	440 341
42181	Construction & mining (except petroleum) machinery & equip whsle	25	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	25	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	13	76 380	7 331	1 654	178	18 472	19 860	21 332
421820	Farm & garden machinery & equipment whsle	13	76 380	7 331	1 654	178	18 472	19 860	21 332
4218202	Farm machinery & equipment—whsle distributors	5	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	229	[r]2 546 775	192 556	39 197	3 726	490 026	207 325	244 714
421830	Industrial machinery & equipment whsle	229	[r]2 546 775	192 556	39 197	3 726	490 026	207 325	244 714
4218301	Food-processing machinery & equipment whsle	9	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	25	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	17	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	73	1 130 807	66 653	13 752	1 363	210 861	68 474	81 622
4218304	Metalworking machinery & equipment whsle	23	87 779	9 019	1 978	216	19 159	21 856	17 366
4218305	Materials handling equipment whsle	36	630 728	49 345	11 262	925	89 265	19 464	25 672
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	59	D	D	D	f	D	D	D
42184	Industrial supplies whsle	86	268 356	29 288	6 505	683	54 913	24 642	26 808
421840	Industrial supplies whsle	86	268 356	29 288	6 505	683	54 913	24 642	26 808
4218401	General-line industrial supplies whsle	10	16 781	1 853	391	55	3 775	1 048	928
4218402	Mechanical power transmission supplies whsle	18	41 543	5 678	1 540	125	10 103	7 808	8 282
4218404	Industrial containers & supplies whsle	21	96 987	9 856	2 009	192	19 158	4 166	4 299
4218405	Industrial valves & fittings (except fluid-power) whsle	11	56 079	4 285	894	91	7 876	6 667	8 520
4218406	Other industrial supplies whsle	24	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	31	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	31	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	4	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	12	18 906	2 329	620	55	4 670	2 849	3 919
4218504	Other service establishment equipment & supplies whsle	13	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	15	192 613	9 130	2 111	155	15 104	13 915	15 997
421860	Transportation equipment & supplies (exc motor vehicle) whsle	15	192 613	9 130	2 111	155	15 104	13 915	15 997
4218602	Marine machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	5	D	D	D	b	D	D	D

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42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	189	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	34	147 906	7 288	1 578	193	17 996	23 239	21 613
421910	Sporting & recreational goods & supplies whsle	34	147 906	7 288	1 578	193	17 996	23 239	21 613
42192	Toy & hobby goods & supplies whsle	29	445 033	40 106	9 624	1 390	82 956	40 915	42 459
421920	Toy & hobby goods & supplies whsle	29	445 033	40 106	9 624	1 390	82 956	40 915	42 459
42193	Recyclable material whsle	46	129 505	23 856	4 881	731	44 888	5 235	6 296
421930	Recyclable material whsle	46	129 505	23 856	4 881	731	44 888	5 235	6 296
4219301	Iron & steel scrap processors & dealers	12	19 497	3 102	724	105	6 275	751	1 003
4219302	Recyclable paper & paperboard whsle	8	22 929	3 728	908	142	7 074	133	163
4219303	Other recyclable material whsle	26	87 079	17 026	3 249	484	31 539	4 351	5 130
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	36	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	36	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	32	D	D	D	c	D	D	D
4219402	Precious metal (excluding ores) whsle	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	44	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	44	D	D	D	f	D	D	D
4219903	General merchandise (durable goods) whsle	15	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	5	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	4	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle	15	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	1 007	[r]19 855 374	913 292	222 244	21 301	2 244 747	1 167 244	1 314 999
4221	Paper & paper product whsle	114	796 286	68 536	16 149	1 656	146 411	78 019	83 363
42211	Printing & writing paper whsle	21	150 665	7 996	1 797	204	25 703	10 195	13 919
422110	Printing & writing paper whsle	21	150 665	7 996	1 797	204	25 703	10 195	13 919
42212	Stationery & office supplies whsle	53	374 030	31 118	7 574	766	66 391	52 562	54 480
422120	Stationery & office supplies whsle	53	374 030	31 118	7 574	766	66 391	52 562	54 480
42213	Industrial & personal service paper whsle	40	271 591	29 422	6 778	686	54 317	15 262	14 964
422130	Industrial & personal service paper whsle	40	271 591	29 422	6 778	686	54 317	15 262	14 964
4222	Drugs, & druggists' sundries whsle	89	5 585 567	188 484	45 493	3 893	579 364	245 054	264 769
42221	Drugs, & druggists' sundries whsle	89	5 585 567	188 484	45 493	3 893	579 364	245 054	264 769
422210	Drugs, & druggists' sundries whsle	89	5 585 567	188 484	45 493	3 893	579 364	245 054	264 769
4222101	General-line drugs whsle	28	140 467	13 654	3 062	336	27 163	10 740	13 623
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	61	5 445 100	174 830	42 431	3 557	552 201	234 314	251 146
4223	Apparel, piece goods, & notions whsle	156	1 984 790	196 241	48 988	4 479	434 766	327 075	367 629
42231	Piece goods, notions, & other dry goods whsle	31	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	31	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	23	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	42	924 261	91 324	22 191	1 914	191 166	149 322	159 965
422320	Men's & boys' clothing & furnishings whsle	42	924 261	91 324	22 191	1 914	191 166	149 322	159 965
42233	Women's, children's, & infants' clothing & accessories whsle	63	759 798	77 035	17 223	1 785	175 592	114 211	125 574
422330	Women's, children's, & infants' clothing & accessories whsle	63	759 798	77 035	17 223	1 785	175 592	114 211	125 574
42234	Footwear whsle	20	D	D	D	f	D	D	D
422340	Footwear whsle	20	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	223	4 988 090	180 223	42 217	4 648	458 499	224 470	269 829
42241	General-line grocery whsle	20	854 754	23 467	5 070	664	62 399	41 090	43 210
422410	General-line grocery whsle	20	854 754	23 467	5 070	664	62 399	41 090	43 210
4224103	Other general-line grocery whsle	18	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	16	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	11	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	11	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	11	D	D	D	e	D	D	D
42245	Confectionery whsle	16	D	D	D	e	D	D	D
422450	Confectionery whsle	16	D	D	D	e	D	D	D
42246	Fish & seafood whsle	8	D	D	D	b	D	D	D
422460	Fish & seafood whsle	8	D	D	D	b	D	D	D
42247	Meat & meat product whsle	18	420 409	14 249	3 532	296	32 102	6 988	7 536
422470	Meat & meat product whsle	18	420 409	14 249	3 532	296	32 102	6 988	7 536
42248	Fresh fruit & vegetable whsle	14	41 120	3 332	896	111	6 799	398	610
422480	Fresh fruit & vegetable whsle	14	41 120	3 332	896	111	6 799	398	610
42249	Other grocery & related products whsle	117	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	117	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	12	1 018 062	9 370	1 738	137	18 489	45 893	95 603
4224902	Bread & baked goods whsle	30	192 833	19 839	4 852	585	41 770	4 140	4 887
4224903	Soft drinks whsle	25	D	D	D	f	D	D	D
4224904	Canned goods whsle	10	328 464	4 005	1 007	103	7 834	6 747	6 768
4224905	Food & beverage basic materials whsle	9	89 672	6 126	1 465	147	13 389	4 523	4 465
4224906	Other grocery specialties whsle	31	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	173	2 507 671	91 451	20 530	1 645	195 978	60 513	65 571
42261	Plastics materials & basic forms & shapes whsle	59	545 175	26 641	6 028	499	58 108	26 275	29 053
422610	Plastics materials & basic forms & shapes whsle	59	545 175	26 641	6 028	499	58 108	26 275	29 053
42269	Other chemical & allied products whsle	114	1 962 496	64 810	14 502	1 146	137 870	34 238	36 518
422690	Other chemical & allied products whsle	114	1 962 496	64 810	14 502	1 146	137 870	34 238	36 518
4226901	Industrial gases (except LP) whsle	10	25 667	5 473	1 277	100	10 369	2 200	2 254
4226902	Other chemical & allied products whsle	104	1 936 829	59 337	13 225	1 046	127 501	32 038	34 264
4227	Petroleum & petroleum products whsle	34	1 490 156	28 779	7 575	609	81 745	59 509	86 077
42271	Petroleum bulk stations & terminals	22	1 328 217	22 820	6 576	514	70 589	57 268	83 851
422710	Petroleum bulk stations & terminals	22	1 328 217	22 820	6 576	514	70 589	57 268	83 851
4227101	Petroleum bulk stations & terminals (except LP)	20	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	9	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	161 939	5 959	999	95	11 156	2 241	2 226
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	161 939	5 959	999	95	11 156	2 241	2 226
4228	Beer, wine, & distilled alcoholic beverage whsle	10	D	D	D	e	D	D	D
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
422810	Beer & ale whsle	3	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	7	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	203	D	D	D	h	D	D	D
42291	Farm supplies whsle	31	[r]420 030	25 200	8 541	596	73 290	8 781	10 272
422910	Farm supplies whsle	31	[r]420 030	25 200	8 541	596	73 290	8 781	10 272
4229101	Farm supplies—farm dealers	12	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	19	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	36	394 263	46 377	11 661	1 328	80 200	77 365	69 983
422920	Book, periodical, & newspaper whsle	36	394 263	46 377	11 661	1 328	80 200	77 365	69 983
42293	Flower, nursery stock, & florists' supplies whsle	20	89 443	15 021	3 313	617	27 439	10 600	11 984
422930	Flower, nursery stock, & florists' supplies whsle	20	89 443	15 021	3 313	617	27 439	10 600	11 984
42294	Tobacco & tobacco product whsle	8	1 061 078	16 523	4 003	434	35 425	6 880	7 517
422940	Tobacco & tobacco product whsle	8	1 061 078	16 523	4 003	434	35 425	6 880	7 517
42295	Paint, varnish, & supplies whsle	12	97 453	7 059	1 683	174	21 686	14 181	15 578
422950	Paint, varnish, & supplies whsle	12	97 453	7 059	1 683	174	21 686	14 181	15 578
4229501	Paint, varnish, & supplies whsle	12	97 453	7 059	1 683	174	21 686	14 181	15 578
42299	Other miscellaneous nondurable goods whsle	96	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	96	D	D	D	f	D	D	D
4229901	Art goods whsle	29	D	D	D	f	D	D	D
4229902	General merchandise (nondurable goods) whsle	21	41 906	6 637	1 381	210	11 362	4 730	4 628
4229903	Textile bags, bagging, & burlap whsle	6	20 945	1 711	381	44	8 096	3 036	3 269
4229904	Other nondurable goods whsle	40	D	D	D	b	D	D	D
	Merchant wholesalers	**2 269**	**[r]25 429 140**	**1 653 208**	**383 031**	**39 321**	**3 662 252**	**2 255 385**	**2 498 474**
421	Wholesale trade, durable goods	1 442	[r]15 207 801	988 456	223 720	22 960	2 092 667	1 325 381	1 448 351
4211	Motor vehicle & motor vehicle parts & supplies whsle	121	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	27	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	27	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	15	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	59	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	59	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	35	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	23	D	D	D	f	D	D	D
42113	Tire & tube whsle	13	D	D	D	c	D	D	D
421130	Tire & tube whsle	13	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	86	533 716	60 071	12 949	1 773	134 805	80 601	85 986
42121	Furniture whsle	36	231 829	27 418	5 670	537	49 345	15 519	17 604
421210	Furniture whsle	36	231 829	27 418	5 670	537	49 345	15 519	17 604
4212101	Household & lawn furniture whsle	16	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	20	D	D	D	e	D	D	D
42122	Home furnishings whsle	50	301 887	32 653	7 279	1 236	85 460	65 082	68 382
421220	Home furnishings whsle	50	301 887	32 653	7 279	1 236	85 460	65 082	68 382
4212201	Household china, glassware, & crockery whsle	11	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	11	D	D	D	c	D	D	D
4212203	Floor coverings whsle	10	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	18	D	D	D	f	D	D	D

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	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	45	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	5	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	15	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	12	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	12	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	4	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	8	D	D	D	b	D	D	D
421390	Other construction materials whsle	8	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	335	4 498 615	282 659	62 888	6 460	533 239	277 565	300 738
42141	Photographic equipment & supplies whsle	11	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	11	D	D	D	e	D	D	D
42142	Office equipment whsle	30	D	D	D	f	D	D	D
421420	Office equipment whsle	30	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	183	3 159 375	162 257	34 782	3 637	295 469	150 305	172 300
421430	Computer & computer peripheral equipment & software whsle	183	3 159 375	162 257	34 782	3 637	295 469	150 305	172 300
4214301	Computer & peripheral equipment whsle	162	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	76	2 458 587	95 042	19 678	2 354	184 270	118 358	128 723
42143012	Computers & peripheral equipment for end use	86	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	21	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	23	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	23	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	12	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	11	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	52	D	D	D	g	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	52	D	D	D	g	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	48	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	4	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	9	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	9	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	27	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	27	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	25	D	D	D	c	D	D	D

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	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	69	D	D	D	f	D	D	D
42151	Metal service centers & offices	67	636 886	36 773	7 681	792	73 021	80 269	78 284
421510	Metal service centers & offices	67	636 886	36 773	7 681	792	73 021	80 269	78 284
4215101	Ferrous metal service centers & sales offices	54	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	42	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	12	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	7	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	2	D	D	D	a	D	D	D
4215202	Other mineral & ore whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	198	D	D	D	h	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	60	256 120	24 197	5 165	537	50 201	24 697	26 084
421610	Electrical apparatus & equip, wiring supp, & const material whsle	60	256 120	24 197	5 165	537	50 201	24 697	26 084
42162	Electrical appliance, television & radio set whsle	27	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	27	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	111	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	111	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	49	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	62	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	90	D	D	D	f	D	D	D
42171	Hardware whsle	40	D	D	D	e	D	D	D
421710	Hardware whsle	40	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	14	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	29	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	29	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	328	[r]2 668 830	240 036	49 645	5 028	580 099	374 361	421 008
42181	Construction & mining (except petroleum) machinery & equip whsle	22	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	22	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	13	76 380	7 331	1 654	178	18 472	19 860	21 332
421820	Farm & garden machinery & equipment whsle	13	76 380	7 331	1 654	178	18 472	19 860	21 332
4218202	Farm machinery & equipment—whsle distributors	5	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	178	[r]1 942 993	160 201	31 370	3 200	428 827	203 399	240 013
421830	Industrial machinery & equipment whsle	178	[r]1 942 993	160 201	31 370	3 200	428 827	203 399	240 013
4218301	Food-processing machinery & equipment whsle	7	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	23	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	15	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	54	1 026 770	61 165	12 568	1 259	200 577	68 004	80 382
4218304	Metalworking machinery & equipment whsle	18	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	27	D	D	D	f	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	b	D	D	D

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	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle—Con.								
421830	Industrial machinery & equipment whsle—Con.								
4218307	Other industrial machinery & equipment whsle	47	D	D	D	f	D	D	D
42184	Industrial supplies whsle	75	230 344	26 939	5 974	636	49 142	23 649	25 814
421840	Industrial supplies whsle	75	230 344	26 939	5 974	636	49 142	23 649	25 814
4218401	General-line industrial supplies whsle	10	16 781	1 853	391	55	3 775	1 048	928
4218402	Mechanical power transmission supplies whsle	17	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	18	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	10	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	18	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	29	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	29	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	12	18 906	2 329	620	55	4 670	2 849	3 919
4218504	Other service establishment equipment & supplies whsle	13	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	11	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	170	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	24	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	24	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	25	D	D	D	g	D	D	D
421920	Toy & hobby goods & supplies whsle	25	D	D	D	g	D	D	D
42193	Recyclable material whsle	45	D	D	D	f	D	D	D
421930	Recyclable material whsle	45	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	11	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	8	22 929	3 728	908	142	7 074	133	163
4219303	Other recyclable material whsle	26	87 079	17 026	3 249	484	31 539	4 351	5 130
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	34	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	34	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	31	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	42	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	42	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	15	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	5	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	4	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	827	[r]10 221 339	664 752	159 311	16 361	1 569 585	930 004	1 050 123
4221	Paper & paper product whsle	91	D	D	D	g	D	D	D
42211	Printing & writing paper whsle	17	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	17	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	44	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	44	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	30	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle	30	D	D	D	f	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	72	1 105 236	71 700	17 196	1 739	229 455	104 784	121 330
42221	Drugs, & druggists' sundries whsle	72	1 105 236	71 700	17 196	1 739	229 455	104 784	121 330
422210	Drugs, & druggists' sundries whsle	72	1 105 236	71 700	17 196	1 739	229 455	104 784	121 330
4222101	General-line drugs whsle	28	140 467	13 654	3 062	336	27 163	10 740	13 623
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	44	964 769	58 046	14 134	1 403	202 292	94 044	107 707
4223	Apparel, piece goods, & notions whsle	135	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	19	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	40	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	40	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	53	713 577	76 242	16 987	1 775	173 565	114 211	125 574
422330	Women's, children's, & infants' clothing & accessories whsle	53	713 577	76 242	16 987	1 775	173 565	114 211	125 574
42234	Footwear whsle	16	D	D	D	f	D	D	D
422340	Footwear whsle	16	D	D	D	f	D	D	D
4224	Grocery & related products whsle	190	4 108 181	149 263	34 775	3 875	384 645	217 982	262 787
42241	General-line grocery whsle	17	D	D	D	f	D	D	D
422410	General-line grocery whsle	17	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	15	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	15	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	15	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	10	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	10	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	10	D	D	D	e	D	D	D
42245	Confectionery whsle	14	D	D	D	e	D	D	D
422450	Confectionery whsle	14	D	D	D	e	D	D	D
42246	Fish & seafood whsle	7	D	D	D	b	D	D	D
422460	Fish & seafood whsle	7	D	D	D	b	D	D	D
42247	Meat & meat product whsle	15	D	D	D	e	D	D	D
422470	Meat & meat product whsle	15	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	14	41 120	3 332	896	111	6 799	398	610
422480	Fresh fruit & vegetable whsle	14	41 120	3 332	896	111	6 799	398	610
42249	Other grocery & related products whsle	95	2 295 380	73 028	17 456	1 978	155 541	137 108	180 401
422490	Other grocery & related products whsle	95	2 295 380	73 028	17 456	1 978	155 541	137 108	180 401
4224901	Coffee, tea, & spice whsle	8	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	20	D	D	D	c	D	D	D
4224903	Soft drinks whsle	22	D	D	D	f	D	D	D
4224904	Canned goods whsle	9	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	28	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	124	1 116 485	68 024	14 744	1 247	145 081	52 100	56 587
42261	Plastics materials & basic forms & shapes whsle	43	424 319	22 492	5 072	440	49 070	25 437	28 391
422610	Plastics materials & basic forms & shapes whsle	43	424 319	22 492	5 072	440	49 070	25 437	28 391
42269	Other chemical & allied products whsle	81	692 166	45 532	9 672	807	96 011	26 663	28 196
422690	Other chemical & allied products whsle	81	692 166	45 532	9 672	807	96 011	26 663	28 196
4226901	Industrial gases (except LP) whsle	7	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	74	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	25	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	14	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	14	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	13	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	9	D	D	D	e	D	D	D
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
422810	Beer & ale whsle	3	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	178	D	D	D	h	D	D	D
42291	Farm supplies whsle	24	D	D	D	c	D	D	D
422910	Farm supplies whsle	24	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	9	[r]11 953	1 231	300	54	2 459	1 279	1 489
4229102	Farm supplies—whsle distributors	15	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	30	254 648	31 251	7 664	1 005	47 498	64 201	61 003
422920	Book, periodical, & newspaper whsle	30	254 648	31 251	7 664	1 005	47 498	64 201	61 003
42293	Flower, nursery stock, & florists' supplies whsle	20	89 443	15 021	3 313	617	27 439	10 600	11 984
422930	Flower, nursery stock, & florists' supplies whsle	20	89 443	15 021	3 313	617	27 439	10 600	11 984
42294	Tobacco & tobacco product whsle	6	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	6	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	90	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	90	D	D	D	f	D	D	D
4229901	Art goods whsle	28	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	21	41 906	6 637	1 381	210	11 362	4 730	4 628
4229903	Textile bags, bagging, & burlap whsle	6	20 945	1 711	381	44	8 096	3 036	3 269
4229904	Other nondurable goods whsle	35	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**200**	**16 178 917**	**556 644**	**150 966**	**9 197**	**1 192 697**	**417 718**	**454 431**
421	Wholesale trade, durable goods	120	7 155 613	323 629	91 112	4 517	543 856	181 594	190 857
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
42113	Tire & tube whsle	2	D	D	D	b	D	D	D
421130	Tire & tube whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	e	D	D	D
42122	Home furnishings whsle	3	354 771	26 921	4 202	359	51 638	28 942	32 967
421220	Home furnishings whsle	3	354 771	26 921	4 202	359	51 638	28 942	32 967
4212203	Floor coverings whsle	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	3	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	30	955 271	125 970	34 293	1 616	173 005	65 442	61 390
42143	Computer & computer peripheral equipment & software whsle	16	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	16	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	490 532	54 970	13 652	749	73 507	60 973	53 034
421450	Medical, dental, & hospital equipment & supplies whsle	7	490 532	54 970	13 652	749	73 507	60 973	53 034
4214501	Surgical, medical, & hospital supplies whsle	7	490 532	54 970	13 652	749	73 507	60 973	53 034
4216	Electrical goods whsle	38	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	26	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	26	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	20	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	c	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
421710	Hardware whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	666 301	33 249	8 140	547	63 178	16 668	18 078
42183	Industrial machinery & equipment whsle	16	475 984	25 327	6 215	387	47 960	3 607	3 620
421830	Industrial machinery & equipment whsle	16	475 984	25 327	6 215	387	47 960	3 607	3 620
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	1	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	e	D	D	D
4219906	Other durable goods whsle	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	80	9 023 304	233 015	59 854	4 680	648 841	236 124	263 574
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	5	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	5	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	10	4 458 867	115 957	28 083	2 122	348 481	139 732	142 884
42221	Drugs, & druggists' sundries whsle	10	4 458 867	115 957	28 083	2 122	348 481	139 732	142 884
422210	Drugs, & druggists' sundries whsle	10	4 458 867	115 957	28 083	2 122	348 481	139 732	142 884
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	4 458 867	115 957	28 083	2 122	348 481	139 732	142 884
4224	Grocery & related products whsle	15	696 880	27 272	6 749	719	67 385	6 487	7 041
42249	Other grocery & related products whsle	12	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	e	D	D	D

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	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	23	1 144 467	18 979	4 769	327	42 972	7 836	8 238
42269	Other chemical & allied products whsle	20	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	17	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	15	D	D	D	g	D	D	D
42291	Farm supplies whsle	4	D	D	D	e	D	D	D
422910	Farm supplies whsle	4	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers	3	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**277**	**2 135 066**	**62 799**	**14 070**	**1 263**	**106 112**	**4 631**	**5 885**
421	Wholesale trade, durable goods	177	1 524 335	47 274	10 991	1 003	79 791	3 515	4 583
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	4	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	11	D	D	D	b	D	D	D
42121	Furniture whsle	5	D	D	D	a	D	D	D
421210	Furniture whsle	5	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle	1	D	D	D	a	D	D	D
42122	Home furnishings whsle	6	30 144	1 266	283	22	2 412	641	921
421220	Home furnishings whsle	6	30 144	1 266	283	22	2 412	641	921
4212204	Other home furnishings whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	26	75 138	9 052	1 829	160	14 916	405	469
42143	Computer & computer peripheral equipment & software whsle	10	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	10	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	14	D	D	D	b	D	D	D
42151	Metal service centers & offices	14	D	D	D	b	D	D	D
421510	Metal service centers & offices	14	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	11	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	3	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	25	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	15	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	48	182 916	8 731	1 971	164	16 656	456	1 255
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	a	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	35	127 798	7 028	1 612	139	13 239	319	1 081
421830	Industrial machinery & equipment whsle	35	127 798	7 028	1 612	139	13 239	319	1 081
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	a	D	D	D
421840	Industrial supplies whsle	7	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	17	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	9	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	9	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	100	610 731	15 525	3 079	260	26 321	1 116	1 302
4221	Paper & paper product whsle	15	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	20	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	10	46 221	793	236	10	2 027	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	10	46 221	793	236	10	2 027	–	–
4224	Grocery & related products whsle	18	183 029	3 688	693	54	6 469	1	1
42249	Other grocery & related products whsle	10	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	b	D	D	D
4224901	Coffee, tea, & spice whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	26	246 719	4 448	1 017	71	7 925	577	746
42261	Plastics materials & basic forms & shapes whsle	13	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	10	17 557	831	144	20	1 403	–	–

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA								
42	**Wholesale trade**	**1 626**	**7 235 260**	**505 616**	**113 224**	**12 480**	**1 124 535**	**457 956**	**505 862**
421	Wholesale trade, durable goods	969	3 870 254	314 362	71 133	7 349	642 384	303 609	339 286
4211	Motor vehicle & motor vehicle parts & supplies whsle	94	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	27	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	27	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	18	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	44	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	44	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	23	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	19	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	21	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	21	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	66	D	D	D	f	D	D	D
42121	Furniture whsle	25	D	D	D	c	D	D	D
421210	Furniture whsle	25	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	13	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	12	D	D	D	b	D	D	D
42122	Home furnishings whsle	41	D	D	D	f	D	D	D
421220	Home furnishings whsle	41	D	D	D	f	D	D	D
4212201	Household china, glassware, & crockery whsle	8	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	14	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	15	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	48	168 604	12 437	2 822	330	27 782	10 121	11 739
42131	Lumber, plywood, millwork, & wood panel whsle	22	104 813	6 438	1 571	178	14 432	3 746	4 732
421310	Lumber, plywood, millwork, & wood panel whsle	22	104 813	6 438	1 571	178	14 432	3 746	4 732
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	15	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	10	D	D	D	b	D	D	D
421390	Other construction materials whsle	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	191	587 211	74 126	15 395	1 611	153 182	59 164	68 129
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	20	17 978	5 336	1 156	155	8 067	2 298	2 431
421420	Office equipment whsle	20	17 978	5 336	1 156	155	8 067	2 298	2 431
42143	Computer & computer peripheral equipment & software whsle	64	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	64	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	51	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	23	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	28	169 192	14 128	1 781	251	26 470	7 301	11 477
4214302	Computer software (packaged) whsle	13	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	24	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	24	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	59	182 885	22 431	4 989	461	55 231	17 266	19 380
421450	Medical, dental, & hospital equipment & supplies whsle	59	182 885	22 431	4 989	461	55 231	17 266	19 380
4214501	Surgical, medical, & hospital supplies whsle	55	178 889	21 665	4 861	445	53 687	16 718	18 868
42146	Ophthalmic goods whsle	4	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	17	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	17	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	16	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	41	D	D	D	c	D	D	D
42151	Metal service centers & offices	41	D	D	D	c	D	D	D
421510	Metal service centers & offices	41	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	26	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	14	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	15	D	D	D	b	D	D	D
4216	Electrical goods whsle	168	1 543 966	77 078	21 652	1 422	134 377	37 534	41 530
42161	Electrical apparatus & equip, wiring supp, & const material whsle	48	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	48	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	11	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	109	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	109	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	53	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	56	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	74	216 493	20 741	3 849	473	42 885	42 674	46 146
42171	Hardware whsle	27	D	D	D	c	D	D	D
421710	Hardware whsle	27	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	22	87 331	10 571	1 864	200	23 045	21 035	23 081
421720	Plumbing & heating equipment & supplies (hydronics) whsle	22	87 331	10 571	1 864	200	23 045	21 035	23 081
42173	Warm air heating & air-conditioning equipment & supplies whsle	19	64 502	5 924	987	132	11 873	8 730	9 562
421730	Warm air heating & air-conditioning equipment & supplies whsle	19	64 502	5 924	987	132	11 873	8 730	9 562
42174	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	174	347 804	41 176	9 124	1 079	87 241	39 962	43 609
42181	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	81	164 421	18 846	4 388	418	39 596	9 594	11 930
421830	Industrial machinery & equipment whsle	81	164 421	18 846	4 388	418	39 596	9 594	11 930
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	28	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	11	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	22	D	D	D	b	D	D	D
42184	Industrial supplies whsle	38	D	D	D	c	D	D	D
421840	Industrial supplies whsle	38	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	8	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	6	13 422	1 307	272	40	2 112	597	575
4218404	Industrial containers & supplies whsle	7	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	14	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	31 542	3 133	696	100	6 172	1 853	2 150
421850	Service establishment equipment & supplies whsle	20	31 542	3 133	696	100	6 172	1 853	2 150
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	16	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	16	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	113	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	14	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	14	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	17	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	17	D	D	D	b	D	D	D
42193	Recyclable material whsle	27	D	D	D	e	D	D	D
421930	Recyclable material whsle	27	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	9	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	7	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	11	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	21	47 886	6 148	1 275	130	12 018	6 703	6 950
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	21	47 886	6 148	1 275	130	12 018	6 703	6 950
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	20	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	34	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	34	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	11	D	D	D	b	D	D	D
4219906	Other durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	657	3 365 006	191 254	42 091	5 131	482 151	154 347	166 576
4221	Paper & paper product whsle	81	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	11	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	11	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	39	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	39	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	31	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	31	D	D	D	c	D	D	D

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	Monmouth–Ocean, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	51	438 775	43 303	8 900	1 248	170 695	53 416	64 374
42221	Drugs, & druggists' sundries whsle	51	438 775	43 303	8 900	1 248	170 695	53 416	64 374
422210	Drugs, & druggists' sundries whsle	51	438 775	43 303	8 900	1 248	170 695	53 416	64 374
4222101	General-line drugs whsle	21	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	30	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	99	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	37	240 021	11 560	2 576	160	19 203	5 801	7 819
422310	Piece goods, notions, & other dry goods whsle	37	240 021	11 560	2 576	160	19 203	5 801	7 819
4223101	Piece goods—jobbers	30	236 392	10 694	2 164	143	17 611	5 373	7 324
42232	Men's & boys' clothing & furnishings whsle	28	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	28	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	26	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	26	D	D	D	c	D	D	D
4224	Grocery & related products whsle	221	701 796	49 514	11 007	1 634	101 036	13 616	15 501
42241	General-line grocery whsle	14	D	D	D	b	D	D	D
422410	General-line grocery whsle	14	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	13	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	17	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	17	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	16	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	16	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	15	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	7	35 236	1 488	362	45	4 777	305	262
422440	Poultry & poultry product whsle	7	35 236	1 488	362	45	4 777	305	262
4224402	Poultry & poultry product (except live) whsle	7	35 236	1 488	362	45	4 777	305	262
42245	Confectionery whsle	14	29 817	2 525	603	91	5 751	1 059	1 089
422450	Confectionery whsle	14	29 817	2 525	603	91	5 751	1 059	1 089
42246	Fish & seafood whsle	17	63 581	3 489	759	120	7 332	798	1 027
422460	Fish & seafood whsle	17	63 581	3 489	759	120	7 332	798	1 027
42247	Meat & meat product whsle	28	88 070	2 692	871	96	5 237	803	951
422470	Meat & meat product whsle	28	88 070	2 692	871	96	5 237	803	951
42248	Fresh fruit & vegetable whsle	22	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	22	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	86	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	86	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	8	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	20	15 561	2 383	631	101	4 719	105	474
4224903	Soft drinks whsle	33	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	17	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	80	599 759	21 243	4 945	374	41 794	5 135	5 567
42261	Plastics materials & basic forms & shapes whsle	26	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	26	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	54	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	54	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	53	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	16	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	4	137 722	14 824	3 231	272	29 446	6 318	4 455
42281	Beer & ale whsle	4	137 722	14 824	3 231	272	29 446	6 318	4 455
422810	Beer & ale whsle	4	137 722	14 824	3 231	272	29 446	6 318	4 455
4229	Miscellaneous nondurable goods whsle	101	D	D	D	f	D	D	D
42291	Farm supplies whsle	15	27 887	2 912	640	88	7 260	3 285	4 344
422910	Farm supplies whsle	15	27 887	2 912	640	88	7 260	3 285	4 344
4229102	Farm supplies—whsle distributors	11	25 480	2 752	602	82	6 952	3 085	3 996
42293	Flower, nursery stock, & florists' supplies whsle	11	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	11	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	58	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	58	D	D	D	e	D	D	D
4229901	Art goods whsle	21	23 626	3 409	740	138	8 458	3 013	3 203
4229904	Other nondurable goods whsle	29	D	D	D	c	D	D	D
	Merchant wholesalers	**1 360**	**4 998 917**	**428 879**	**93 446**	**11 068**	**974 349**	**445 495**	**493 846**
421	Wholesale trade, durable goods	806	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	86	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	27	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	27	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	18	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	36	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	36	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	19	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	15	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	21	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	21	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	52	D	D	D	f	D	D	D
42121	Furniture whsle	19	D	D	D	c	D	D	D
421210	Furniture whsle	19	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	10	D	D	D	b	D	D	D
42122	Home furnishings whsle	33	D	D	D	f	D	D	D
421220	Home furnishings whsle	33	D	D	D	f	D	D	D
4212201	Household china, glassware, & crockery whsle	6	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	12	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	44	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	20	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	20	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	13	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle	10	D	D	D	b	D	D	D
421390	Other construction materials whsle	10	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	167	D	D	D	g	D	D	D
42142	Office equipment whsle	20	17 978	5 336	1 156	155	8 067	2 298	2 431
421420	Office equipment whsle	20	17 978	5 336	1 156	155	8 067	2 298	2 431
42143	Computer & computer peripheral equipment & software whsle	57	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	57	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	44	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	18	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	26	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	13	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	20	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	20	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	12	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	51	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	51	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	47	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	32	D	D	D	c	D	D	D
42151	Metal service centers & offices	32	D	D	D	c	D	D	D
421510	Metal service centers & offices	32	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	19	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	11	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	13	D	D	D	b	D	D	D
4216	Electrical goods whsle	114	601 371	47 206	12 321	1 010	87 322	31 338	37 488
42161	Electrical apparatus & equip, wiring supp, & const material whsle	32	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	32	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	8	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	74	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	74	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	34	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	40	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	62	D	D	D	e	D	D	D
42171	Hardware whsle	20	D	D	D	b	D	D	D
421710	Hardware whsle	20	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	18	79 585	10 138	1 751	186	22 213	21 035	23 066
421720	Plumbing & heating equipment & supplies (hydronics) whsle	18	79 585	10 138	1 751	186	22 213	21 035	23 066
42173	Warm air heating & air-conditioning equipment & supplies whsle	18	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	18	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	149	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	13	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	69	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	69	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	24	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	20	D	D	D	b	D	D	D
42184	Industrial supplies whsle	33	D	D	D	c	D	D	D
421840	Industrial supplies whsle	33	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	8	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	6	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	16	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	16	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	15	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	15	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	100	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	13	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	13	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	12	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	12	D	D	D	b	D	D	D
42193	Recyclable material whsle	24	D	D	D	e	D	D	D
421930	Recyclable material whsle	24	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	8	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	6	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	10	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	21	47 886	6 148	1 275	130	12 018	6 703	6 950
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	21	47 886	6 148	1 275	130	12 018	6 703	6 950
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	20	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	30	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	30	D	D	D	c	D	D	D
4219906	Other durable goods whsle	11	D	D	D	b	D	D	D

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	Monmouth–Ocean, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	554	D	D	D	h	D	D	D
4221	Paper & paper product whsle	61	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	31	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	31	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	21	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	21	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	46	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	46	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	46	D	D	D	g	D	D	D
4222101	General-line drugs whsle	21	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	25	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	79	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	29	187 664	10 135	2 360	141	16 465	5 801	7 819
422310	Piece goods, notions, & other dry goods whsle	29	187 664	10 135	2 360	141	16 465	5 801	7 819
4223101	Piece goods—jobbers	22	184 035	9 269	1 948	124	14 873	5 373	7 324
42232	Men's & boys' clothing & furnishings whsle	20	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	20	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	24	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	24	D	D	D	c	D	D	D
4224	Grocery & related products whsle	193	D	D	D	g	D	D	D
42241	General-line grocery whsle	13	D	D	D	b	D	D	D
422410	General-line grocery whsle	13	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	16	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	12	29 560	2 584	376	86	5 329	463	560
422430	Dairy products, (except dried or canned) whsle	12	29 560	2 584	376	86	5 329	463	560
4224302	Dairy product (except raw milk) whsle	11	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	7	35 236	1 488	362	45	4 777	305	262
422440	Poultry & poultry product whsle	7	35 236	1 488	362	45	4 777	305	262
4224402	Poultry & poultry product (except live) whsle	7	35 236	1 488	362	45	4 777	305	262
42245	Confectionery whsle	12	D	D	D	b	D	D	D
422450	Confectionery whsle	12	D	D	D	b	D	D	D
42246	Fish & seafood whsle	17	63 581	3 489	759	120	7 332	798	1 027
422460	Fish & seafood whsle	17	63 581	3 489	759	120	7 332	798	1 027
42247	Meat & meat product whsle	24	D	D	D	b	D	D	D
422470	Meat & meat product whsle	24	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	20	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	20	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	72	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	72	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	7	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	16	D	D	D	b	D	D	D
4224903	Soft drinks whsle	31	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	13	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	61	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	20	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	20	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	41	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	41	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	40	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	15	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	10	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	10	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	137 722	14 824	3 231	272	29 446	6 318	4 455
42281	Beer & ale whsle	4	137 722	14 824	3 231	272	29 446	6 318	4 455
422810	Beer & ale whsle	4	137 722	14 824	3 231	272	29 446	6 318	4 455
4229	Miscellaneous nondurable goods whsle	91	D	D	D	f	D	D	D
42291	Farm supplies whsle	14	D	D	D	b	D	D	D
422910	Farm supplies whsle	14	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	11	25 480	2 752	602	82	6 952	3 085	3 996
42293	Flower, nursery stock, & florists' supplies whsle	11	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	11	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	50	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	50	D	D	D	e	D	D	D
4229901	Art goods whsle	19	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	24	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**53**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	21	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**213**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	126	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	13	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	a	D	D	D
421210	Furniture whsle	6	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	a	D	D	D
42122	Home furnishings whsle	7	D	D	D	a	D	D	D
421220	Home furnishings whsle	7	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	33	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	17	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	17	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	14	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3	D	D	D	a	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	2	D	D	D	a	D	D	D
42184	Industrial supplies whsle	5	D	D	D	a	D	D	D
421840	Industrial supplies whsle	5	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	87	D	D	D	c	D	D	D
4221	Paper & paper product whsle	18	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	20	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	8	52 357	1 425	216	19	2 738	–	–
422310	Piece goods, notions, & other dry goods whsle	8	52 357	1 425	216	19	2 738	–	–
4223101	Piece goods—jobbers	8	52 357	1 425	216	19	2 738	–	–
42232	Men's & boys' clothing & furnishings whsle	8	D	D	D	a	D	D	D
422320	Men's & boys' clothing & furnishings whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	22	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	8	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	8	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	5	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA								
42	**Wholesale trade**	**7 524**	**45 747 182**	**3 213 978**	**734 669**	**78 508**	**6 782 646**	**3 516 454**	**3 904 261**
421	Wholesale trade, durable goods	4 353	23 965 625	2 055 772	471 077	47 862	4 274 776	2 274 088	2 480 381
4211	Motor vehicle & motor vehicle parts & supplies whsle	372	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	92	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	92	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	64	206 339	4 901	1 089	145	13 174	13 674	16 812
4211102	Bus & recreational vehicle whsle	6	25 186	1 480	394	39	2 262	3 216	1 617
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	7	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	11	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	185	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	185	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	72	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	105	D	D	D	g	D	D	D
42113	Tire & tube whsle	22	D	D	D	e	D	D	D
421130	Tire & tube whsle	22	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	73	109 400	24 647	5 608	1 260	46 276	20 390	21 448
421140	Motor vehicle parts, (used) whsle	73	109 400	24 647	5 608	1 260	46 276	20 390	21 448
4212	Furniture & home furnishings whsle	303	D	D	D	h	D	D	D
42121	Furniture whsle	95	D	D	D	f	D	D	D
421210	Furniture whsle	95	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	47	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	48	D	D	D	e	D	D	D
42122	Home furnishings whsle	208	D	D	D	g	D	D	D
421220	Home furnishings whsle	208	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	42	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	52	D	D	D	e	D	D	D
4212203	Floor coverings whsle	41	92 004	6 757	1 725	163	16 069	8 837	10 274
4212204	Other home furnishings whsle	73	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	170	876 520	54 796	12 938	1 599	106 179	77 122	83 136
42131	Lumber, plywood, millwork, & wood panel whsle	68	724 976	32 926	8 212	897	60 719	63 205	66 916
421310	Lumber, plywood, millwork, & wood panel whsle	68	724 976	32 926	8 212	897	60 719	63 205	66 916
4213101	Lumber without yard whsle	11	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	9	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	48	317 256	23 836	5 848	724	41 408	26 981	27 976
42132	Brick, stone, & related construction materials whsle	52	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	52	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	22	26 209	2 858	637	106	5 870	3 781	4 209
4213202	Sand, gravel, & stone whsle	16	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	14	21 434	2 436	462	68	7 033	2 062	2 511
42133	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
42139	Other construction materials whsle	39	D	D	D	e	D	D	D
421390	Other construction materials whsle	39	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	12	24 221	5 972	1 483	176	10 838	1 627	1 681
4213902	Other construction materials whsle	27	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	798	7 117 609	684 425	161 754	13 578	1 472 854	600 861	628 987
42141	Photographic equipment & supplies whsle	36	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	36	D	D	D	e	D	D	D
42142	Office equipment whsle	85	1 268 471	125 093	30 793	2 664	232 849	54 284	56 861
421420	Office equipment whsle	85	1 268 471	125 093	30 793	2 664	232 849	54 284	56 861
42143	Computer & computer peripheral equipment & software whsle	259	2 226 779	176 480	42 491	3 332	303 775	88 544	92 655
421430	Computer & computer peripheral equipment & software whsle	259	2 226 779	176 480	42 491	3 332	303 775	88 544	92 655
4214301	Computer & peripheral equipment whsle	228	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	94	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	134	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	31	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	105	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	105	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	56	193 190	15 993	3 886	413	35 958	20 726	23 803
4214402	Store machines & equipment whsle	49	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	218	2 222 219	254 655	56 993	4 588	587 151	284 731	305 192
421450	Medical, dental, & hospital equipment & supplies whsle	218	2 222 219	254 655	56 993	4 588	587 151	284 731	305 192
4214501	Surgical, medical, & hospital supplies whsle	192	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	26	D	D	D	g	D	D	D
42146	Ophthalmic goods whsle	57	D	D	D	g	D	D	D
421460	Ophthalmic goods whsle	57	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle	38	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	38	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	9	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	29	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	165	957 547	60 523	12 961	1 362	124 323	58 981	74 602
42151	Metal service centers & offices	154	D	D	D	g	D	D	D
421510	Metal service centers & offices	154	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	117	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	67	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	50	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	37	283 687	18 250	3 741	422	36 031	20 365	23 194
42151021	Nonferrous metal service centers	19	128 699	15 234	3 119	358	30 226	20 365	23 194
42151022	Nonferrous metal sales offices	18	154 988	3 016	622	64	5 805	–	–
42152	Coal & other mineral & ore whsle	11	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	11	D	D	D	b	D	D	D
4215201	Coal whsle	5	D	D	D	a	D	D	D
4215202	Other mineral & ore whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	858	6 140 617	448 248	101 341	9 641	895 935	481 687	566 435
42161	Electrical apparatus & equip, wiring supp, & const material whsle	220	940 492	84 493	19 057	1 920	154 200	85 421	99 288
421610	Electrical apparatus & equip, wiring supp, & const material whsle	220	940 492	84 493	19 057	1 920	154 200	85 421	99 288
42162	Electrical appliance, television & radio set whsle	79	1 273 356	45 643	10 055	1 061	152 180	110 077	127 884
421620	Electrical appliance, television & radio set whsle	79	1 273 356	45 643	10 055	1 061	152 180	110 077	127 884
42169	Other electronic parts & equipment whsle	559	3 926 769	318 112	72 229	6 660	589 555	286 189	339 263
421690	Other electronic parts & equipment whsle	559	3 926 769	318 112	72 229	6 660	589 555	286 189	339 263
4216901	Communications equipment & supplies whsle	173	1 215 666	109 448	25 506	2 196	205 881	78 364	118 705
4216902	Electronic parts (excluding communications equipment) whsle	386	2 711 103	208 664	46 723	4 464	383 674	207 825	220 558

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
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42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	322	1 145 089	101 375	23 558	2 360	201 065	110 076	116 669
42171	Hardware whsle	174	D	D	D	g	D	D	D
421710	Hardware whsle	174	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	76	343 732	20 901	5 896	470	37 158	16 681	17 558
421720	Plumbing & heating equipment & supplies (hydronics) whsle	76	343 732	20 901	5 896	470	37 158	16 681	17 558
42173	Warm air heating & air-conditioning equipment & supplies whsle	56	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	56	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle	16	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	721	2 792 652	302 328	67 956	7 086	581 747	318 992	347 630
42181	Construction & mining (except petroleum) machinery & equip whsle	26	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	26	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	22	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	22	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	359	1 564 537	175 292	39 160	4 016	324 220	182 708	196 044
421830	Industrial machinery & equipment whsle	359	1 564 537	175 292	39 160	4 016	324 220	182 708	196 044
4218301	Food-processing machinery & equipment whsle	17	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	24	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	11	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	13	119 760	19 168	4 105	348	33 268	5 869	13 864
4218303	General-purpose industrial machinery & equipment whsle	110	442 147	43 041	10 282	989	89 827	50 663	48 857
4218304	Metalworking machinery & equipment whsle	64	546 897	58 224	11 983	1 340	101 449	80 611	85 830
4218305	Materials handling equipment whsle	41	122 402	16 281	3 848	448	28 297	9 754	7 900
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	8	28 887	3 094	612	60	4 725	977	3 989
4218307	Other industrial machinery & equipment whsle	95	D	D	D	f	D	D	D
42184	Industrial supplies whsle	116	344 978	38 414	8 688	874	73 006	30 330	33 892
421840	Industrial supplies whsle	116	344 978	38 414	8 688	874	73 006	30 330	33 892
4218401	General-line industrial supplies whsle	20	27 376	2 251	528	62	3 776	1 798	1 677
4218402	Mechanical power transmission supplies whsle	11	67 300	8 510	1 563	151	13 118	5 379	11 845
4218403	Welding supplies whsle	9	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	18	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	49	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	116	274 971	38 388	8 658	1 038	79 244	30 139	34 220
421850	Service establishment equipment & supplies whsle	116	274 971	38 388	8 658	1 038	79 244	30 139	34 220
4218501	Beauty & barber shop equipment & supplies whsle	25	83 684	12 828	2 750	394	28 906	9 339	12 246
4218502	Custodial, janitors' equipment & supplies whsle	49	62 971	9 632	2 325	255	17 984	3 896	4 315
4218503	Laundry & dry-cleaning equipment & supplies whsle	11	60 533	6 251	1 381	128	11 993	12 094	13 210
4218504	Other service establishment equipment & supplies whsle	31	67 783	9 677	2 202	261	20 361	4 810	4 449

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	82	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	82	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	57	D	D	D	f	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	644	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	102	486 209	28 589	5 552	737	65 696	56 241	56 917
421910	Sporting & recreational goods & supplies whsle	102	486 209	28 589	5 552	737	65 696	56 241	56 917
42192	Toy & hobby goods & supplies whsle	87	D	D	D	g	D	D	D
421920	Toy & hobby goods & supplies whsle	87	D	D	D	g	D	D	D
42193	Recyclable material whsle	105	507 180	39 563	9 733	1 132	80 019	10 486	10 894
421930	Recyclable material whsle	105	507 180	39 563	9 733	1 132	80 019	10 486	10 894
4219301	Iron & steel scrap processors & dealers	32	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	18	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	14	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	28	258 332	19 050	4 796	478	34 131	600	610
4219303	Other recyclable material whsle	45	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	148	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	148	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	124	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	24	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	202	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	202	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	17	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	16	31 991	3 159	672	84	7 336	2 288	2 472
4219903	General merchandise (durable goods) whsle	65	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	51	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	42	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	12	11 365	2 494	595	84	4 137	526	792
4219906	Other durable goods whsle	41	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3 171	21 781 557	1 158 206	263 592	30 646	2 507 870	1 242 366	1 423 880
4221	Paper & paper product whsle	342	1 452 050	105 352	22 415	2 303	207 895	54 320	61 843
42211	Printing & writing paper whsle	56	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	56	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	142	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	142	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	144	705 924	54 633	10 848	1 160	106 800	35 851	40 621
422130	Industrial & personal service paper whsle	144	705 924	54 633	10 848	1 160	106 800	35 851	40 621
4222	Drugs, & druggists' sundries whsle	235	D	D	D	i	D	D	D
42221	Drugs, & druggists' sundries whsle	235	D	D	D	i	D	D	D
422210	Drugs, & druggists' sundries whsle	235	D	D	D	i	D	D	D
4222101	General-line drugs whsle	100	2 304 696	61 362	14 312	1 659	139 324	181 913	220 959
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	135	D	D	D	i	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	565	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	186	D	D	D	g	D	D	D
422310	Piece goods, notions, & other dry goods whsle	186	D	D	D	g	D	D	D
4223101	Piece goods—jobbers	141	D	D	D	g	D	D	D
4223102	Notions & other dry goods whsle	45	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whsle	98	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	98	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	220	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	220	D	D	D	g	D	D	D
42234	Footwear whsle	61	D	D	D	e	D	D	D
422340	Footwear whsle	61	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1 081	5 717 158	290 243	67 278	8 221	675 253	193 163	198 877
42241	General-line grocery whsle	80	1 145 831	37 582	8 558	1 174	70 798	18 807	20 316
422410	General-line grocery whsle	80	1 145 831	37 582	8 558	1 174	70 798	18 807	20 316
4224103	Other general-line grocery whsle	74	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	63	971 323	38 418	8 791	973	94 314	61 369	56 430
422420	Packaged frozen food whsle	63	971 323	38 418	8 791	973	94 314	61 369	56 430
42243	Dairy products, (except dried or canned) whsle	65	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	65	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	62	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	11	57 113	2 832	766	109	7 078	971	1 043
422440	Poultry & poultry product whsle	11	57 113	2 832	766	109	7 078	971	1 043
4224402	Poultry & poultry product (except live) whsle	10	D	D	D	b	D	D	D
42245	Confectionery whsle	57	328 271	25 193	5 725	745	48 587	14 094	14 074
422450	Confectionery whsle	57	328 271	25 193	5 725	745	48 587	14 094	14 074
42246	Fish & seafood whsle	85	368 317	12 904	2 975	435	33 600	17 639	18 978
422460	Fish & seafood whsle	85	368 317	12 904	2 975	435	33 600	17 639	18 978
42247	Meat & meat product whsle	144	D	D	D	f	D	D	D
422470	Meat & meat product whsle	144	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	68	354 276	16 068	3 406	390	29 585	4 046	4 526
422480	Fresh fruit & vegetable whsle	68	354 276	16 068	3 406	390	29 585	4 046	4 526
42249	Other grocery & related products whsle	508	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	508	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	51	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	96	D	D	D	f	D	D	D
4224903	Soft drinks whsle	225	582 367	47 244	10 554	1 183	177 523	22 143	19 635
4224904	Canned goods whsle	28	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	17	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	91	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	25	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	16	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	16	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	241	D	D	D	g	D	D	D
42261	Plastics materials & basic forms & shapes whsle	84	D	D	D	f	D	D	D
422610	Plastics materials & basic forms & shapes whsle	84	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle	157	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	157	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	145	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	77	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	32	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	32	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	30	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	18	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	12	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	45	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	45	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	90	D	D	D	g	D	D	D
42281	Beer & ale whsle	47	D	D	D	f	D	D	D
422810	Beer & ale whsle	47	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	43	1 180 847	80 729	21 045	1 511	183 063	68 164	74 708
422820	Wine & distilled alcoholic beverage whsle	43	1 180 847	80 729	21 045	1 511	183 063	68 164	74 708
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	43	1 180 847	80 729	21 045	1 511	183 063	68 164	74 708
4229	Miscellaneous nondurable goods whsle	515	D	D	D	h	D	D	D
42291	Farm supplies whsle	41	D	D	D	c	D	D	D
422910	Farm supplies whsle	41	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	13	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	28	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	90	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	90	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	63	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	63	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	29	763 059	19 519	4 171	386	38 213	29 947	33 751
422940	Tobacco & tobacco product whsle	29	763 059	19 519	4 171	386	38 213	29 947	33 751
42295	Paint, varnish, & supplies whsle	28	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle	28	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	28	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	264	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	264	D	D	D	g	D	D	D
4229901	Art goods whsle	80	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	65	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	112	D	D	D	f	D	D	D
	Merchant wholesalers	**6 437**	**34 874 887**	**2 664 754**	**598 411**	**65 726**	**5 708 032**	**3 271 216**	**3 662 533**
421	Wholesale trade, durable goods	3 721	17 890 863	1 780 920	400 470	43 005	3 725 742	2 091 196	2 300 190
4211	Motor vehicle & motor vehicle parts & supplies whsle	345	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	87	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	87	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	61	D	D	D	c	D	D	D
4211102	Bus & recreational vehicle whsle	6	25 186	1 480	394	39	2 262	3 216	1 617
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	6	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	10	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	164	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	164	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	60	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	96	D	D	D	g	D	D	D
42113	Tire & tube whsle	21	D	D	D	e	D	D	D
421130	Tire & tube whsle	21	D	D	D	e	D	D	D

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	Nassau–Suffolk, NY PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42114	Motor vehicle parts, (used) whsle	73	109 400	24 647	5 608	1 260	46 276	20 390	21 448
421140	Motor vehicle parts, (used) whsle	73	109 400	24 647	5 608	1 260	46 276	20 390	21 448
4212	Furniture & home furnishings whsle	234	765 721	83 149	18 263	2 326	190 583	139 646	153 335
42121	Furniture whsle	71	D	D	D	e	D	D	D
421210	Furniture whsle	71	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	32	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	39	D	D	D	e	D	D	D
42122	Home furnishings whsle	163	D	D	D	g	D	D	D
421220	Home furnishings whsle	163	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	33	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	40	D	D	D	c	D	D	D
4212203	Floor coverings whsle	36	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	54	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	141	744 546	50 545	11 939	1 491	97 051	73 810	79 587
42131	Lumber, plywood, millwork, & wood panel whsle	56	624 848	31 135	7 820	858	57 041	62 747	66 333
421310	Lumber, plywood, millwork, & wood panel whsle	56	624 848	31 135	7 820	858	57 041	62 747	66 333
4213101	Lumber without yard whsle	10	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	9	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	37	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	45	43 115	5 557	1 077	164	12 919	4 652	5 743
421320	Brick, stone, & related construction materials whsle	45	43 115	5 557	1 077	164	12 919	4 652	5 743
4213201	Brick, block, tile, clay/cement sewer pipe whsle	17	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	16	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	c	D	D	D
42139	Other construction materials whsle	35	D	D	D	e	D	D	D
421390	Other construction materials whsle	35	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	11	D	D	D	c	D	D	D
4213902	Other construction materials whsle	24	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	685	6 045 683	585 343	133 141	12 129	1 308 335	588 259	616 796
42141	Photographic equipment & supplies whsle	31	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	31	D	D	D	e	D	D	D
42142	Office equipment whsle	74	1 073 993	99 022	22 055	2 246	201 748	47 792	50 862
421420	Office equipment whsle	74	1 073 993	99 022	22 055	2 246	201 748	47 792	50 862
42143	Computer & computer peripheral equipment & software whsle	228	1 756 565	134 421	29 514	2 795	229 484	86 193	90 338
421430	Computer & computer peripheral equipment & software whsle	228	1 756 565	134 421	29 514	2 795	229 484	86 193	90 338
4214301	Computer & peripheral equipment whsle	197	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	87	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	110	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	31	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	88	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	88	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	45	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	43	D	D	D	e	D	D	D

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	Nassau–Suffolk, NY PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	181	1 926 916	230 264	51 508	4 241	540 972	283 656	304 170
421450	Medical, dental, & hospital equipment & supplies whsle	181	1 926 916	230 264	51 508	4 241	540 972	283 656	304 170
4214501	Surgical, medical, & hospital supplies whsle	157	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	24	D	D	D	g	D	D	D
42146	Ophthalmic goods whsle	51	D	D	D	g	D	D	D
421460	Ophthalmic goods whsle	51	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle	32	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	32	D	D	D	f	D	D	D
4214902	Other professional equipment & supplies whsle	25	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	141	D	D	D	g	D	D	D
42151	Metal service centers & offices	133	D	D	D	g	D	D	D
421510	Metal service centers & offices	133	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	106	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	65	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	41	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	27	110 940	15 849	3 232	386	31 719	15 221	16 770
42151021	Nonferrous metal service centers	16	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	11	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	8	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	8	D	D	D	b	D	D	D
4215201	Coal whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	713	3 665 864	354 508	78 206	7 930	678 638	371 661	455 750
42161	Electrical apparatus & equip, wiring supp, & const material whsle	175	523 115	63 967	14 137	1 510	118 638	61 569	66 682
421610	Electrical apparatus & equip, wiring supp, & const material whsle	175	523 115	63 967	14 137	1 510	118 638	61 569	66 682
42162	Electrical appliance, television & radio set whsle	60	526 348	29 325	6 294	739	71 379	81 985	98 868
421620	Electrical appliance, television & radio set whsle	60	526 348	29 325	6 294	739	71 379	81 985	98 868
42169	Other electronic parts & equipment whsle	478	2 616 401	261 216	57 775	5 681	488 621	228 107	290 200
421690	Other electronic parts & equipment whsle	478	2 616 401	261 216	57 775	5 681	488 621	228 107	290 200
4216901	Communications equipment & supplies whsle	147	1 066 349	85 653	18 956	1 823	167 878	75 869	116 002
4216902	Electronic parts (excluding communications equipment) whsle	331	1 550 052	175 563	38 819	3 858	320 743	152 238	174 198
4217	Hardware, & plumbing & heating equipment & supplies whsle	257	589 012	79 024	18 498	1 941	151 012	96 426	102 535
42171	Hardware whsle	147	D	D	D	g	D	D	D
421710	Hardware whsle	147	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	50	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	50	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	45	114 051	14 746	3 003	348	29 468	12 448	13 892
421730	Warm air heating & air-conditioning equipment & supplies whsle	45	114 051	14 746	3 003	348	29 468	12 448	13 892
42174	Refrigeration equipment & supplies whsle	15	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	15	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	643	D	D	D	i	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	24	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	24	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	21	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	21	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	321	D	D	D	h	D	D	D
421830	Industrial machinery & equipment whsle	321	D	D	D	h	D	D	D
4218301	Food-processing machinery & equipment whsle	14	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	23	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	10	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	13	119 760	19 168	4 105	348	33 268	5 869	13 864
4218303	General-purpose industrial machinery & equipment whsle	99	D	D	D	f	D	D	D
4218304	Metalworking machinery & equipment whsle	56	D	D	D	g	D	D	D
4218305	Materials handling equipment whsle	36	D	D	D	e	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	8	28 887	3 094	612	60	4 725	977	3 989
4218307	Other industrial machinery & equipment whsle	85	D	D	D	f	D	D	D
42184	Industrial supplies whsle	107	D	D	D	f	D	D	D
421840	Industrial supplies whsle	107	D	D	D	f	D	D	D
4218401	General-line industrial supplies whsle	20	27 376	2 251	528	62	3 776	1 798	1 677
4218402	Mechanical power transmission supplies whsle	11	67 300	8 510	1 563	151	13 118	5 379	11 845
4218403	Welding supplies whsle	9	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	16	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	43	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	102	235 874	35 957	8 072	968	74 505	28 972	33 407
421850	Service establishment equipment & supplies whsle	102	235 874	35 957	8 072	968	74 505	28 972	33 407
4218501	Beauty & barber shop equipment & supplies whsle	22	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	43	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	11	60 533	6 251	1 381	128	11 993	12 094	13 210
4218504	Other service establishment equipment & supplies whsle	26	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	68	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	68	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	46	D	D	D	f	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	562	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	87	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	87	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	67	D	D	D	g	D	D	D
421920	Toy & hobby goods & supplies whsle	67	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42193	Recyclable material whsle	97	D	D	D	g	D	D	D
421930	Recyclable material whsle	97	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	28	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	15	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	13	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	26	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	43	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	133	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	133	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	113	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	20	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	178	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	178	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	14	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	16	31 991	3 159	672	84	7 336	2 288	2 472
4219903	General merchandise (durable goods) whsle	63	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	42	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	33	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	12	11 365	2 494	595	84	4 137	526	792
4219906	Other durable goods whsle	31	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2 716	16 984 024	883 834	197 941	22 721	1 982 290	1 180 020	1 362 343
4221	Paper & paper product whsle	278	880 246	87 753	18 620	2 052	173 275	53 647	61 054
42211	Printing & writing paper whsle	47	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	47	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	112	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	112	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	119	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	119	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	216	3 208 734	135 457	28 703	3 276	293 102	308 610	403 293
42221	Drugs, & druggists' sundries whsle	216	3 208 734	135 457	28 703	3 276	293 102	308 610	403 293
422210	Drugs, & druggists' sundries whsle	216	3 208 734	135 457	28 703	3 276	293 102	308 610	403 293
4222101	General-line drugs whsle	100	2 304 696	61 362	14 312	1 659	139 324	181 913	220 959
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	116	904 038	74 095	14 391	1 617	153 778	126 697	182 334
4223	Apparel, piece goods, & notions whsle	432	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	148	D	D	D	g	D	D	D
422310	Piece goods, notions, & other dry goods whsle	148	D	D	D	g	D	D	D
4223101	Piece goods—jobbers	109	D	D	D	g	D	D	D
4223102	Notions & other dry goods whsle	39	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	71	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	71	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	175	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	175	D	D	D	g	D	D	D
42234	Footwear whsle	38	D	D	D	e	D	D	D
422340	Footwear whsle	38	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	959	3 775 174	207 823	47 415	6 055	494 642	184 667	190 319
42241	General-line grocery whsle	71	351 870	24 744	5 428	833	45 230	18 807	20 316
422410	General-line grocery whsle	71	351 870	24 744	5 428	833	45 230	18 807	20 316
4224103	Other general-line grocery whsle	65	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	54	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	54	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	60	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	60	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	57	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	11	57 113	2 832	766	109	7 078	971	1 043
422440	Poultry & poultry product whsle	11	57 113	2 832	766	109	7 078	971	1 043
4224402	Poultry & poultry product (except live) whsle	10	D	D	D	b	D	D	D
42245	Confectionery whsle	48	D	D	D	f	D	D	D
422450	Confectionery whsle	48	D	D	D	f	D	D	D
42246	Fish & seafood whsle	82	D	D	D	e	D	D	D
422460	Fish & seafood whsle	82	D	D	D	e	D	D	D
42247	Meat & meat product whsle	139	D	D	D	e	D	D	D
422470	Meat & meat product whsle	139	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	61	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	61	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	433	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	433	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	47	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	72	D	D	D	e	D	D	D
4224903	Soft drinks whsle	200	348 511	18 803	4 208	532	94 331	16 928	14 330
4224904	Canned goods whsle	22	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	15	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	77	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	23	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	D	D	D	b	D	D	D
422510	Grain & field bean whsle	7	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	15	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	15	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	208	967 937	77 517	17 910	1 654	161 038	94 334	95 522
42261	Plastics materials & basic forms & shapes whsle	69	D	D	D	f	D	D	D
422610	Plastics materials & basic forms & shapes whsle	69	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle	139	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	139	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	11	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	128	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	64	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	26	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	26	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	24	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	17	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	38	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	38	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	79	D	D	D	g	D	D	D
42281	Beer & ale whsle	43	D	D	D	f	D	D	D
422810	Beer & ale whsle	43	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	36	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	36	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	36	D	D	D	g	D	D	D

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	Nassau–Suffolk, NY PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	457	D	D	D	h	D	D	D
42291	Farm supplies whsle	38	D	D	D	c	D	D	D
422910	Farm supplies whsle	38	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	13	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	25	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	76	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	76	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	24	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	24	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	24	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	24	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	24	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	234	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	234	D	D	D	g	D	D	D
4229901	Art goods whsle	68	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	54	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	105	D	D	D	f	D	D	D
	Manufacturers' sales branches and sales offices	**193**	**4 984 888**	**395 692**	**102 182**	**9 866**	**767 228**	**235 552**	**230 801**
421	Wholesale trade, durable goods	112	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	7	28 194	1 879	464	64	4 632	3 312	3 549
4214	Professional & commercial equipment & supplies whsle	22	D	D	D	g	D	D	D
42142	Office equipment whsle	4	D	D	D	e	D	D	D
421420	Office equipment whsle	4	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	11	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	11	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
421510	Metal service centers & offices	3	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	41	1 536 358	67 048	17 099	1 221	169 426	109 083	109 662
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	206 887	12 976	3 188	250	20 880	23 452	32 206
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	206 887	12 976	3 188	250	20 880	23 452	32 206
42162	Electrical appliance, television & radio set whsle	4	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	e	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	26	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	26	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	14	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	81	D	D	D	i	D	D	D
4221	Paper & paper product whsle	11	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	10	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	26	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	21	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	21	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	12	215 915	18 706	4 728	612	31 109	1 960	1 848
4224903	Soft drinks whsle	4	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	2	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
	Agents, brokers, and commission merchants	**894**	**5 887 407**	**153 532**	**34 076**	**2 916**	**307 386**	**9 686**	**10 927**
421	Wholesale trade, durable goods	520	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	16	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	16	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	68	D	D	D	c	D	D	D
42121	Furniture whsle	24	D	D	D	b	D	D	D
421210	Furniture whsle	24	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	15	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	9	D	D	D	b	D	D	D
42122	Home furnishings whsle	44	D	D	D	b	D	D	D
421220	Home furnishings whsle	44	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle	9	30 923	541	89	11	1 315	–	–
4212202	Linens, domestics, draperies, & curtains whsle	12	54 738	1 643	239	23	2 945	–	6
4212203	Floor coverings whsle	5	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	18	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	22	103 780	2 372	535	44	4 496	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	91	D	D	D	c	D	D	D
42142	Office equipment whsle	7	D	D	D	a	D	D	D
421420	Office equipment whsle	7	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	20	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	20	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	20	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	5	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	16	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	11	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	31	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	31	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	29	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	b	D	D	D
42151	Metal service centers & offices	18	D	D	D	b	D	D	D
421510	Metal service centers & offices	18	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	10	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	6	D	D	D	a	D	D	D
4216	Electrical goods whsle	104	938 395	26 692	6 036	490	47 871	943	1 023
42161	Electrical apparatus & equip, wiring supp, & const material whsle	34	210 490	7 550	1 732	160	14 682	400	400
421610	Electrical apparatus & equip, wiring supp, & const material whsle	34	210 490	7 550	1 732	160	14 682	400	400
42162	Electrical appliance, television & radio set whsle	15	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	15	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	55	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	55	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	14	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	41	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	56	D	D	D	c	D	D	D
42171	Hardware whsle	24	D	D	D	b	D	D	D
421710	Hardware whsle	24	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	24	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	24	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	61	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	a	D	D	D
421840	Industrial supplies whsle	6	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	7	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	77	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	15	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	15	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	18	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	18	D	D	D	b	D	D	D
42193	Recyclable material whsle	8	D	D	D	b	D	D	D
421930	Recyclable material whsle	8	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	13	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	13	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	11	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	23	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	23	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	8	D	D	D	a	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	8	D	D	D	a	D	D	D
4219906	Other durable goods whsle	10	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods	374	D	D	D	g	D	D	D
4221	Paper & paper product whsle	53	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	8	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	8	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	20	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	20	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	25	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	25	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	13	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	13	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	13	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	13	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	128	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	36	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	36	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	31	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	26	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	26	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	43	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	43	D	D	D	b	D	D	D
42234	Footwear whsle	23	D	D	D	c	D	D	D
422340	Footwear whsle	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	96	D	D	D	f	D	D	D
42241	General-line grocery whsle	9	793 961	12 838	3 130	341	25 568	–	–
422410	General-line grocery whsle	9	793 961	12 838	3 130	341	25 568	–	–
4224103	Other general-line grocery whsle	9	793 961	12 838	3 130	341	25 568	–	–
42242	Packaged frozen food whsle	7	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	7	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	54	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	54	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	12	6 922	311	69	14	765	–	–
4224903	Soft drinks whsle	21	D	D	D	b	D	D	D
4224904	Canned goods whsle	5	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	11	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	21	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	13	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	51	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	5	D	D	D	a	D	D	D
422940	Tobacco & tobacco product whsle	5	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	30	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	30	D	D	D	b	D	D	D
4229901	Art goods whsle	12	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	11	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA								
42	**Wholesale trade**	**949**	**6 128 654**	**460 727**	**105 469**	**10 989**	**868 131**	**499 631**	**518 300**
421	Wholesale trade, durable goods	659	3 439 472	284 067	65 569	6 605	523 411	292 822	317 083
4211	Motor vehicle & motor vehicle parts & supplies whsle	62	154 173	17 850	4 679	631	28 389	25 338	24 718
42111	Automobile & other motor vehicle whsle	15	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	15	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	36	61 343	8 108	2 154	296	14 581	11 753	11 563
421120	Motor vehicle supplies & new parts whsle	36	61 343	8 108	2 154	296	14 581	11 753	11 563
4211201	Motor vehicle supplies & new parts—warehouse distributors	14	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	20	32 133	5 388	1 465	208	9 444	7 131	6 848
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	24	70 458	8 692	1 630	218	16 846	7 385	7 639
42121	Furniture whsle	9	D	D	D	b	D	D	D
421210	Furniture whsle	9	D	D	D	b	D	D	D
42122	Home furnishings whsle	15	D	D	D	c	D	D	D
421220	Home furnishings whsle	15	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	11	20 144	2 739	439	70	5 151	2 176	2 304
4213	Lumber & other construction materials whsle	26	103 328	5 828	1 238	192	12 455	6 204	6 833
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	9	D	D	D	b	D	D	D
421390	Other construction materials whsle	9	D	D	D	b	D	D	D
4213902	Other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	109	473 119	60 181	14 850	1 209	107 427	29 017	33 566
42142	Office equipment whsle	17	D	D	D	c	D	D	D
421420	Office equipment whsle	17	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	38	264 173	28 720	7 514	476	46 080	11 117	13 639
421430	Computer & computer peripheral equipment & software whsle	38	264 173	28 720	7 514	476	46 080	11 117	13 639
4214301	Computer & peripheral equipment whsle	31	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	22	224 834	23 312	6 303	367	36 063	6 178	8 439
42144	Other commercial equipment whsle	12	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	12	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	9	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	31	97 267	12 108	3 084	214	24 366	8 959	12 121
421450	Medical, dental, & hospital equipment & supplies whsle	31	97 267	12 108	3 084	214	24 366	8 959	12 121
4214501	Surgical, medical, & hospital supplies whsle	25	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	5	D	D	D	c	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	35	467 482	17 232	4 488	386	38 461	61 566	68 421
42151	Metal service centers & offices	35	467 482	17 232	4 488	386	38 461	61 566	68 421
421510	Metal service centers & offices	35	467 482	17 232	4 488	386	38 461	61 566	68 421
4215101	Ferrous metal service centers & sales offices	23	222 383	11 812	2 781	266	26 972	34 403	32 709
42151011	Ferrous metal service centers	18	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	5	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	12	245 099	5 420	1 707	120	11 489	27 163	35 712
42151021	Nonferrous metal service centers	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	110	1 057 345	64 716	15 359	1 301	114 495	47 698	51 200
42161	Electrical apparatus & equip, wiring supp, & const material whsle	37	354 396	18 986	4 615	477	33 481	18 798	17 479
421610	Electrical apparatus & equip, wiring supp, & const material whsle	37	354 396	18 986	4 615	477	33 481	18 798	17 479
42162	Electrical appliance, television & radio set whsle	9	82 627	10 241	2 200	174	16 112	9 492	9 786
421620	Electrical appliance, television & radio set whsle	9	82 627	10 241	2 200	174	16 112	9 492	9 786
42169	Other electronic parts & equipment whsle	64	620 322	35 489	8 544	650	64 902	19 408	23 935
421690	Other electronic parts & equipment whsle	64	620 322	35 489	8 544	650	64 902	19 408	23 935
4216901	Communications equipment & supplies whsle	18	210 584	12 577	3 772	223	23 687	7 507	10 524
4216902	Electronic parts (excluding communications equipment) whsle	46	409 738	22 912	4 772	427	41 215	11 901	13 411
4217	Hardware, & plumbing & heating equipment & supplies whsle	41	156 869	17 868	3 574	392	28 620	15 500	17 598
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	55 753	6 207	1 372	122	8 503	8 624	9 291
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	55 753	6 207	1 372	122	8 503	8 624	9 291
4218	Machinery, equipment, & supplies whsle	190	674 666	70 899	15 355	1 697	136 459	68 839	81 581
42181	Construction & mining (except petroleum) machinery & equip whsle	7	44 464	5 029	1 128	109	14 615	15 776	16 912
421810	Construction & mining (except petroleum) machinery & equip whsle	7	44 464	5 029	1 128	109	14 615	15 776	16 912
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	109	374 866	43 609	9 216	1 001	78 838	30 261	34 137
421830	Industrial machinery & equipment whsle	109	374 866	43 609	9 216	1 001	78 838	30 261	34 137
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	8	20 152	3 390	601	74	5 378	1 084	1 405
4218303	General-purpose industrial machinery & equipment whsle	44	193 548	18 460	4 097	421	32 831	16 982	18 303
4218304	Metalworking machinery & equipment whsle	17	62 058	3 245	568	57	9 073	2 024	3 005
4218305	Materials handling equipment whsle	11	46 046	8 398	2 079	247	15 108	5 157	5 519
4218307	Other industrial machinery & equipment whsle	21	35 167	5 488	1 086	120	9 059	3 631	4 189

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	37	89 996	9 239	1 975	237	16 907	3 857	8 447
421840	Industrial supplies whsle	37	89 996	9 239	1 975	237	16 907	3 857	8 447
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	10	41 275	4 529	844	108	8 515	1 857	1 950
4218406	Other industrial supplies whsle	13	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	22	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	22	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11	119 770	7 525	1 621	149	15 288	10 067	13 043
421860	Transportation equipment & supplies (exc motor vehicle) whsle	11	119 770	7 525	1 621	149	15 288	10 067	13 043
4218601	Aircraft & aeronautical equipment & supplies whsle	4	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	62	282 032	20 801	4 396	579	40 259	31 275	25 527
42191	Sporting & recreational goods & supplies whsle	12	66 794	4 852	873	107	9 247	4 981	3 944
421910	Sporting & recreational goods & supplies whsle	12	66 794	4 852	873	107	9 247	4 981	3 944
42192	Toy & hobby goods & supplies whsle	3	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	23	145 444	12 330	2 745	330	22 972	19 529	14 360
421930	Recyclable material whsle	23	145 444	12 330	2 745	330	22 972	19 529	14 360
4219301	Iron & steel scrap processors & dealers	8	84 677	7 914	1 763	174	12 271	19 203	14 045
42193011	Iron & steel scrap processors (using power processing equipment)	5	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	6	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	290	2 689 182	176 660	39 900	4 384	344 720	206 809	201 217
4221	Paper & paper product whsle	39	252 571	22 316	4 817	492	38 323	13 407	14 627
42211	Printing & writing paper whsle	7	112 367	8 289	2 117	147	12 996	3 448	4 541
422110	Printing & writing paper whsle	7	112 367	8 289	2 117	147	12 996	3 448	4 541
42212	Stationery & office supplies whsle	19	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	19	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	17	263 355	14 611	2 566	321	22 253	46 802	54 353
42221	Drugs, & druggists' sundries whsle	17	263 355	14 611	2 566	321	22 253	46 802	54 353
422210	Drugs, & druggists' sundries whsle	17	263 355	14 611	2 566	321	22 253	46 802	54 353
4222101	General-line drugs whsle	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	20	33 386	3 984	927	121	10 676	2 731	3 130
4224	Grocery & related products whsle	83	1 004 015	56 783	12 871	1 565	115 158	40 494	42 346
42241	General-line grocery whsle	6	D	D	D	e	D	D	D
422410	General-line grocery whsle	6	D	D	D	e	D	D	D
4224101	General-line grocery whsle, voluntary group	2	D	D	D	e	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
42246	Fish & seafood whsle	5	33 584	3 371	583	66	5 498	1 880	2 269
422460	Fish & seafood whsle	5	33 584	3 371	583	66	5 498	1 880	2 269
42247	Meat & meat product whsle	6	82 490	6 906	1 455	215	11 700	1 637	1 987
422470	Meat & meat product whsle	6	82 490	6 906	1 455	215	11 700	1 637	1 987
42248	Fresh fruit & vegetable whsle	13	57 431	3 083	740	77	7 903	368	360
422480	Fresh fruit & vegetable whsle	13	57 431	3 083	740	77	7 903	368	360

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	39	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	39	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	9	D	D	D	c	D	D	D
4224903	Soft drinks whsle	8	D	D	D	c	D	D	D
4224904	Canned goods whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	12	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	33	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	9	39 596	3 974	836	63	7 567	1 030	1 785
422610	Plastics materials & basic forms & shapes whsle	9	39 596	3 974	836	63	7 567	1 030	1 785
42269	Other chemical & allied products whsle	24	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	24	D	D	D	e	D	D	D
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	23	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	23	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	11	345 440	7 014	1 929	151	16 566	49 167	30 592
422710	Petroleum bulk stations & terminals	11	345 440	7 014	1 929	151	16 566	49 167	30 592
4227101	Petroleum bulk stations & terminals (except LP)	11	345 440	7 014	1 929	151	16 566	49 167	30 592
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	12	D	D	D	f	D	D	D
42281	Beer & ale whsle	3	D	D	D	e	D	D	D
422810	Beer & ale whsle	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	9	277 454	28 629	6 688	575	53 123	36 554	34 455
422820	Wine & distilled alcoholic beverage whsle	9	277 454	28 629	6 688	575	53 123	36 554	34 455
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	9	277 454	28 629	6 688	575	53 123	36 554	34 455
4229	Miscellaneous nondurable goods whsle	63	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	13	35 402	4 413	906	173	9 509	2 451	2 687
422930	Flower, nursery stock, & florists' supplies whsle	13	35 402	4 413	906	173	9 509	2 451	2 687
42294	Tobacco & tobacco product whsle	6	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	25	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	25	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	12	D	D	D	b	D	D	D
	Merchant wholesalers	**771**	**4 543 676**	**375 917**	**84 103**	**9 453**	**711 117**	**455 975**	**466 879**
421	Wholesale trade, durable goods	527	2 389 593	227 140	51 016	5 646	426 328	264 143	279 731
4211	Motor vehicle & motor vehicle parts & supplies whsle	56	140 741	16 287	3 948	588	26 090	22 706	22 545
42111	Automobile & other motor vehicle whsle	14	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	14	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	32	52 285	7 589	1 983	273	13 414	10 931	11 256
421120	Motor vehicle supplies & new parts whsle	32	52 285	7 589	1 983	273	13 414	10 931	11 256
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	18	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	19	59 231	8 301	1 579	212	16 130	7 385	7 639
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	13	D	D	D	c	D	D	D
421220	Home furnishings whsle	13	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	15	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	89	348 122	34 474	8 133	843	68 653	27 563	32 197
42142	Office equipment whsle	15	D	D	D	c	D	D	D
421420	Office equipment whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	31	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	31	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	24	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	17	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	10	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	24	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	24	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	19	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	28	D	D	D	e	D	D	D
42151	Metal service centers & offices	28	D	D	D	e	D	D	D
421510	Metal service centers & offices	28	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	20	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	17	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	3	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	81	696 527	50 882	11 815	1 100	91 629	45 936	49 281
42161	Electrical apparatus & equip, wiring supp, & const material whsle	27	258 346	15 882	3 951	413	28 046	18 798	17 479
421610	Electrical apparatus & equip, wiring supp, & const material whsle	27	258 346	15 882	3 951	413	28 046	18 798	17 479
42162	Electrical appliance, television & radio set whsle	9	82 627	10 241	2 200	174	16 112	9 492	9 786
421620	Electrical appliance, television & radio set whsle	9	82 627	10 241	2 200	174	16 112	9 492	9 786
42169	Other electronic parts & equipment whsle	45	355 554	24 759	5 664	513	47 471	17 646	22 016
421690	Other electronic parts & equipment whsle	45	355 554	24 759	5 664	513	47 471	17 646	22 016
4216901	Communications equipment & supplies whsle	13	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	32	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	31	106 213	15 394	3 072	337	23 992	15 327	17 400
42171	Hardware whsle	13	39 326	8 658	1 569	194	13 660	4 651	5 724
421710	Hardware whsle	13	39 326	8 658	1 569	194	13 660	4 651	5 724
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	c	D	D	D

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	New Haven–Meriden, CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	149	484 002	62 725	13 449	1 523	118 583	67 311	80 169
42181	Construction & mining (except petroleum) machinery & equip whsle	7	44 464	5 029	1 128	109	14 615	15 776	16 912
421810	Construction & mining (except petroleum) machinery & equip whsle	7	44 464	5 029	1 128	109	14 615	15 776	16 912
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	82	238 723	38 098	7 954	904	66 482	29 764	33 731
421830	Industrial machinery & equipment whsle	82	238 723	38 098	7 954	904	66 482	29 764	33 731
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	8	20 152	3 390	601	74	5 378	1 084	1 405
4218303	General-purpose industrial machinery & equipment whsle	28	114 467	14 911	3 221	354	26 153	16 531	17 960
4218304	Metalworking machinery & equipment whsle	11	14 434	1 816	299	36	4 100	2 012	2 995
4218305	Materials handling equipment whsle	10	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
42184	Industrial supplies whsle	32	75 495	8 671	1 806	212	15 716	3 717	8 342
421840	Industrial supplies whsle	32	75 495	8 671	1 806	212	15 716	3 717	8 342
4218404	Industrial containers & supplies whsle	10	41 275	4 529	844	108	8 515	1 857	1 950
4218406	Other industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	59	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	12	66 794	4 852	873	107	9 247	4 981	3 944
421910	Sporting & recreational goods & supplies whsle	12	66 794	4 852	873	107	9 247	4 981	3 944
42193	Recyclable material whsle	23	145 444	12 330	2 745	330	22 972	19 529	14 360
421930	Recyclable material whsle	23	145 444	12 330	2 745	330	22 972	19 529	14 360
4219301	Iron & steel scrap processors & dealers	8	84 677	7 914	1 763	174	12 271	19 203	14 045
42193011	Iron & steel scrap processors (using power processing equipment)	5	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	6	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	244	2 154 083	148 777	33 087	3 807	284 789	191 832	187 148
4221	Paper & paper product whsle	31	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	4	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	17	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	17	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	15	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	15	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	15	D	D	D	e	D	D	D
4222101	General-line drugs whsle	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	17	29 867	3 735	865	118	10 101	2 731	3 130
4224	Grocery & related products whsle	68	848 637	45 981	10 169	1 313	89 458	37 398	39 211
42241	General-line grocery whsle	5	D	D	D	e	D	D	D
422410	General-line grocery whsle	5	D	D	D	e	D	D	D
4224101	General-line grocery whsle, voluntary group	2	D	D	D	e	D	D	D
42246	Fish & seafood whsle	5	33 584	3 371	583	66	5 498	1 880	2 269
422460	Fish & seafood whsle	5	33 584	3 371	583	66	5 498	1 880	2 269
42247	Meat & meat product whsle	6	82 490	6 906	1 455	215	11 700	1 637	1 987
422470	Meat & meat product whsle	6	82 490	6 906	1 455	215	11 700	1 637	1 987
42248	Fresh fruit & vegetable whsle	13	57 431	3 083	740	77	7 903	368	360
422480	Fresh fruit & vegetable whsle	13	57 431	3 083	740	77	7 903	368	360
42249	Other grocery & related products whsle	29	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	29	D	D	D	e	D	D	D
4224904	Canned goods whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	26	59 207	10 096	2 269	213	17 940	3 848	4 836
42261	Plastics materials & basic forms & shapes whsle	8	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	19	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	9	D	D	D	f	D	D	D
42281	Beer & ale whsle	3	D	D	D	e	D	D	D
422810	Beer & ale whsle	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	59	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	13	35 402	4 413	906	173	9 509	2 451	2 687
422930	Flower, nursery stock, & florists' supplies whsle	13	35 402	4 413	906	173	9 509	2 451	2 687
42299	Other miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	11	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
	Manufacturers' sales branches and sales offices	**58**	**985 001**	**64 641**	**17 183**	**1 114**	**117 797**	**42 852**	**50 633**
421	Wholesale trade, durable goods	35	539 266	39 210	10 778	584	62 425	27 885	36 631
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	1	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	191 965	8 516	2 467	88	13 709	1 762	1 919
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	32 520	1 759	452	48	3 742	940	905
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	445 735	25 431	6 405	530	55 372	14 967	14 002
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	126 691	10 152	2 593	236	24 551	3 089	3 073
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**120**	**599 977**	**20 169**	**4 183**	**422**	**39 217**	**804**	**788**
421	Wholesale trade, durable goods	97	510 613	17 717	3 775	375	34 658	794	721
4213	Lumber & other construction materials whsle	6	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	a	D	D	D
42151	Metal service centers & offices	5	D	D	D	a	D	D	D
421510	Metal service centers & offices	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	20	168 853	5 318	1 077	113	9 157	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	36	158 144	6 415	1 454	126	14 134	588	507
42183	Industrial machinery & equipment whsle	25	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	25	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	6	47 624	1 429	269	21	4 973	12	10
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	89 364	2 452	408	47	4 559	10	67
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle	9	28 687	650	109	16	1 149	7	62
	New York, NY PMSA								
42	**Wholesale trade**	**21 217**	**212 129 255**	**10 175 233**	**2 391 236**	**223 228**	**23 441 537**	**13 638 155**	**14 595 865**
421	Wholesale trade, durable goods	9 607	75 653 111	4 124 455	985 887	91 363	8 589 767	5 946 525	6 405 729
4211	Motor vehicle & motor vehicle parts & supplies whsle	544	8 060 384	139 797	31 884	4 299	257 764	188 830	192 579
42111	Automobile & other motor vehicle whsle	131	6 947 440	36 407	8 373	790	67 290	76 022	75 796
421110	Automobile & other motor vehicle whsle	131	6 947 440	36 407	8 373	790	67 290	76 022	75 796
4211101	Automobile & motorcycle whsle	82	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	12	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	12	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	18	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	264	928 960	79 492	17 483	2 643	145 978	87 313	89 347
421120	Motor vehicle supplies & new parts whsle	264	928 960	79 492	17 483	2 643	145 978	87 313	89 347
4211201	Motor vehicle supplies & new parts—warehouse distributors	116	478 112	36 936	8 654	1 297	73 541	51 077	52 455
4211202	Motor vehicle supplies & new parts—jobbers	142	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	6	D	D	D	b	D	D	D
42113	Tire & tube whsle	19	D	D	D	c	D	D	D
421130	Tire & tube whsle	19	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	130	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	130	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	1 073	6 231 817	422 270	98 096	9 097	928 464	403 274	450 918
42121	Furniture whsle	338	1 813 746	147 215	34 648	3 026	295 352	102 688	120 797
421210	Furniture whsle	338	1 813 746	147 215	34 648	3 026	295 352	102 688	120 797
4212101	Household & lawn furniture whsle	195	560 957	45 397	11 937	1 301	107 948	72 008	78 151
4212102	Office & business furniture whsle	143	1 252 789	101 818	22 711	1 725	187 404	30 680	42 646
42122	Home furnishings whsle	735	4 418 071	275 055	63 448	6 071	633 112	300 586	330 121
421220	Home furnishings whsle	735	4 418 071	275 055	63 448	6 071	633 112	300 586	330 121
4212201	Household china, glassware, & crockery whsle	118	465 163	36 597	8 436	805	104 387	58 382	64 492
4212202	Linens, domestics, draperies, & curtains whsle	204	2 694 115	116 248	27 283	2 111	260 403	92 069	98 369
4212203	Floor coverings whsle	204	668 325	69 006	15 768	1 672	141 172	94 920	100 492
4212204	Other home furnishings whsle	209	590 468	53 204	11 961	1 483	127 150	55 215	66 768

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	274	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	110	417 006	45 451	9 680	1 090	83 924	40 207	43 779
421310	Lumber, plywood, millwork, & wood panel whsle	110	417 006	45 451	9 680	1 090	83 924	40 207	43 779
4213101	Lumber without yard whsle	20	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	20	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	70	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	82	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	82	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	39	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	26	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	17	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	12	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	12	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	12	D	D	D	b	D	D	D
42139	Other construction materials whsle	70	D	D	D	f	D	D	D
421390	Other construction materials whsle	70	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	18	D	D	D	c	D	D	D
4213902	Other construction materials whsle	52	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 326	10 195 780	1 040 548	273 622	20 437	1 942 069	537 131	542 776
42141	Photographic equipment & supplies whsle	103	1 523 249	82 805	19 466	1 731	228 324	76 980	81 257
421410	Photographic equipment & supplies whsle	103	1 523 249	82 805	19 466	1 731	228 324	76 980	81 257
42142	Office equipment whsle	162	1 029 216	192 827	52 816	4 176	318 526	49 849	55 469
421420	Office equipment whsle	162	1 029 216	192 827	52 816	4 176	318 526	49 849	55 469
42143	Computer & computer peripheral equipment & software whsle	465	5 677 040	535 960	149 614	9 049	902 997	189 346	185 906
421430	Computer & computer peripheral equipment & software whsle	465	5 677 040	535 960	149 614	9 049	902 997	189 346	185 906
4214301	Computer & peripheral equipment whsle	378	5 350 803	464 837	131 822	8 000	779 592	180 982	176 837
42143011	Computers & peripheral equipment for resale	143	2 677 542	96 609	21 066	2 239	257 924	118 458	107 847
42143012	Computers & peripheral equipment for end use	235	2 673 261	368 228	110 756	5 761	521 668	62 524	68 990
4214302	Computer software (packaged) whsle	87	326 237	71 123	17 792	1 049	123 405	8 364	9 069
42144	Other commercial equipment whsle	220	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	220	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	142	393 952	36 759	8 987	1 187	74 158	43 515	51 579
4214402	Store machines & equipment whsle	78	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	232	902 125	119 459	26 530	2 385	259 844	124 934	111 079
421450	Medical, dental, & hospital equipment & supplies whsle	232	902 125	119 459	26 530	2 385	259 844	124 934	111 079
4214501	Surgical, medical, & hospital supplies whsle	194	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	38	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	79	D	D	D	f	D	D	D
421460	Ophthalmic goods whsle	79	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	65	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	65	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	25	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	40	D	D	D	e	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	370	7 666 061	214 733	44 800	4 273	424 651	628 210	705 826
42151	Metal service centers & offices	333	6 273 601	197 675	40 471	4 022	391 383	540 050	616 415
421510	Metal service centers & offices	333	6 273 601	197 675	40 471	4 022	391 383	540 050	616 415
4215101	Ferrous metal service centers & sales offices	228	3 560 160	117 877	25 943	2 606	250 844	321 223	371 664
42151011	Ferrous metal service centers	142	2 832 933	94 558	20 926	2 085	195 554	321 223	371 664
42151012	Ferrous metal sales offices	86	727 227	23 319	5 017	521	55 290	–	–
4215102	Nonferrous metal service centers & sales offices	105	2 713 441	79 798	14 528	1 416	140 539	218 827	244 751
42151021	Nonferrous metal service centers	71	2 475 674	74 775	13 311	1 333	130 527	218 827	244 751
42151022	Nonferrous metal sales offices	34	237 767	5 023	1 217	83	10 012	–	–
42152	Coal & other mineral & ore whsle	37	1 392 460	17 058	4 329	251	33 268	88 160	89 411
421520	Coal & other mineral & ore whsle	37	1 392 460	17 058	4 329	251	33 268	88 160	89 411
4215201	Coal whsle	13	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	24	D	D	D	c	D	D	D
4216	Electrical goods whsle	1 108	6 167 639	566 933	138 380	11 388	1 036 953	472 563	502 328
42161	Electrical apparatus & equip, wiring supp, & const material whsle	321	1 170 599	133 937	30 727	3 108	231 649	139 561	144 330
421610	Electrical apparatus & equip, wiring supp, & const material whsle	321	1 170 599	133 937	30 727	3 108	231 649	139 561	144 330
42162	Electrical appliance, television & radio set whsle	210	1 250 457	47 824	9 790	1 365	127 277	122 554	131 235
421620	Electrical appliance, television & radio set whsle	210	1 250 457	47 824	9 790	1 365	127 277	122 554	131 235
42169	Other electronic parts & equipment whsle	577	3 746 583	385 172	97 863	6 915	678 027	210 448	226 763
421690	Other electronic parts & equipment whsle	577	3 746 583	385 172	97 863	6 915	678 027	210 448	226 763
4216901	Communications equipment & supplies whsle	278	2 421 894	283 823	75 828	4 676	484 240	89 414	98 233
4216902	Electronic parts (excluding communications equipment) whsle	299	1 324 689	101 349	22 035	2 239	193 787	121 034	128 530
4217	Hardware, & plumbing & heating equipment & supplies whsle	494	1 847 474	213 418	49 169	5 094	411 172	273 420	275 132
42171	Hardware whsle	229	645 049	80 815	18 118	2 176	166 568	93 917	98 121
421710	Hardware whsle	229	645 049	80 815	18 118	2 176	166 568	93 917	98 121
42172	Plumbing & heating equipment & supplies (hydronics) whsle	150	558 986	59 591	13 476	1 505	109 372	68 450	70 618
421720	Plumbing & heating equipment & supplies (hydronics) whsle	150	558 986	59 591	13 476	1 505	109 372	68 450	70 618
42173	Warm air heating & air-conditioning equipment & supplies whsle	82	425 148	54 274	13 195	968	92 991	62 857	64 655
421730	Warm air heating & air-conditioning equipment & supplies whsle	82	425 148	54 274	13 195	968	92 991	62 857	64 655
42174	Refrigeration equipment & supplies whsle	33	218 291	18 738	4 380	445	42 241	48 196	41 738
421740	Refrigeration equipment & supplies whsle	33	218 291	18 738	4 380	445	42 241	48 196	41 738
4218	Machinery, equipment, & supplies whsle	977	5 060 821	401 039	91 929	9 719	836 396	381 816	377 635
42181	Construction & mining (except petroleum) machinery & equip whsle	44	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	44	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	26	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	26	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	11	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	10	27 150	4 349	670	90	6 363	3 870	3 975

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	459	2 721 869	240 872	56 488	5 900	535 906	178 192	189 171
421830	Industrial machinery & equipment whsle	459	2 721 869	240 872	56 488	5 900	535 906	178 192	189 171
4218301	Food-processing machinery & equipment whsle	30	100 608	7 848	1 994	175	14 455	4 088	4 682
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	24	D	D	D	h	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	14	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	10	D	D	D	h	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	159	1 024 672	52 071	12 251	1 152	109 304	25 491	30 653
4218304	Metalworking machinery & equipment whsle	57	256 110	25 219	5 535	594	60 828	58 632	58 698
4218305	Materials handling equipment whsle	35	D	D	D	e	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	16	211 393	10 624	2 330	190	17 994	8 198	8 521
4218307	Other industrial machinery & equipment whsle	138	D	D	D	f	D	D	D
42184	Industrial supplies whsle	211	637 017	60 003	13 156	1 431	108 457	62 806	67 576
421840	Industrial supplies whsle	211	637 017	60 003	13 156	1 431	108 457	62 806	67 576
4218401	General-line industrial supplies whsle	35	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	30	D	D	D	e	D	D	D
4218403	Welding supplies whsle	12	20 860	3 850	916	90	7 732	3 015	3 356
4218404	Industrial containers & supplies whsle	44	160 342	12 896	2 873	255	23 023	6 211	5 744
4218405	Industrial valves & fittings (except fluid-power) whsle	12	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	78	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	163	664 050	45 742	9 654	1 155	86 136	39 511	39 486
421850	Service establishment equipment & supplies whsle	163	664 050	45 742	9 654	1 155	86 136	39 511	39 486
4218501	Beauty & barber shop equipment & supplies whsle	29	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	55	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	25	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	54	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	74	821 146	31 629	7 872	711	64 330	61 976	39 914
421860	Transportation equipment & supplies (exc motor vehicle) whsle	74	821 146	31 629	7 872	711	64 330	61 976	39 914
4218601	Aircraft & aeronautical equipment & supplies whsle	44	770 441	26 203	6 449	551	54 078	56 215	33 010
4218602	Marine machinery, equipment, & supplies whsle	22	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3 441	D	D	D	j	D	D	D
42191	Sporting & recreational goods & supplies whsle	100	361 632	31 947	6 911	986	83 675	55 583	71 438
421910	Sporting & recreational goods & supplies whsle	100	361 632	31 947	6 911	986	83 675	55 583	71 438
42192	Toy & hobby goods & supplies whsle	192	1 167 314	64 235	15 371	1 763	187 351	116 961	131 194
421920	Toy & hobby goods & supplies whsle	192	1 167 314	64 235	15 371	1 763	187 351	116 961	131 194
42193	Recyclable material whsle	264	1 038 481	83 165	19 751	2 993	189 778	31 843	38 508
421930	Recyclable material whsle	264	1 038 481	83 165	19 751	2 993	189 778	31 843	38 508
4219301	Iron & steel scrap processors & dealers	95	397 689	19 489	4 692	606	58 413	11 532	15 872
42193011	Iron & steel scrap processors (using power processing equipment)	46	172 256	14 156	3 529	403	42 794	9 617	7 975
42193012	Iron & steel scrap processors (not using power processing equip)	49	225 433	5 333	1 163	203	15 619	1 915	7 897
4219302	Recyclable paper & paperboard whsle	48	D	D	D	f	D	D	D
4219303	Other recyclable material whsle	121	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2 334	D	D	D	j	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2 334	D	D	D	j	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2 213	D	D	D	j	D	D	D
4219402	Precious metal (excluding ores) whsle	121	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	551	D	D	D	h	D	D	D
421990	Other miscellaneous durable goods whsle	551	D	D	D	h	D	D	D
4219901	Musical instruments & supplies whsle	18	D	D	D	b	D	D	D
4219902	Forest products (except lumber) whsle	32	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	181	D	D	D	g	D	D	D
4219904	Prerecorded media whsle	165	1 843 104	153 482	35 289	2 533	370 169	203 919	198 540
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	108	D	D	D	g	D	D	D
42199042	Prerecorded video tapes whsle	57	D	D	D	f	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	25	D	D	D	c	D	D	D
4219906	Other durable goods whsle	130	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	11 610	136 476 144	6 050 778	1 405 349	131 865	14 851 770	7 691 630	8 190 136
4221	Paper & paper product whsle	708	7 953 281	426 638	102 900	12 554	812 836	273 437	285 771
42211	Printing & writing paper whsle	111	3 841 507	114 508	27 015	1 833	208 876	85 601	89 463
422110	Printing & writing paper whsle	111	3 841 507	114 508	27 015	1 833	208 876	85 601	89 463
42212	Stationery & office supplies whsle	318	D	D	D	i	D	D	D
422120	Stationery & office supplies whsle	318	D	D	D	i	D	D	D
42213	Industrial & personal service paper whsle	279	D	D	D	h	D	D	D
422130	Industrial & personal service paper whsle	279	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	486	9 901 266	907 887	216 968	14 122	3 113 445	1 484 625	1 596 998
42221	Drugs, & druggists' sundries whsle	486	9 901 266	907 887	216 968	14 122	3 113 445	1 484 625	1 596 998
422210	Drugs, & druggists' sundries whsle	486	9 901 266	907 887	216 968	14 122	3 113 445	1 484 625	1 596 998
4222101	General-line drugs whsle	178	2 525 641	96 552	22 795	2 301	227 212	251 684	256 635
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	308	7 375 625	811 335	194 173	11 821	2 886 233	1 232 941	1 340 363
4223	Apparel, piece goods, & notions whsle	5 190	41 047 140	2 405 703	547 280	49 878	5 800 414	3 307 251	3 645 697
42231	Piece goods, notions, & other dry goods whsle	1 478	10 068 752	546 205	128 749	11 647	1 133 376	629 303	689 853
422310	Piece goods, notions, & other dry goods whsle	1 478	10 068 752	546 205	128 749	11 647	1 133 376	629 303	689 853
4223101	Piece goods—jobbers	1 107	8 984 336	430 691	102 911	8 354	919 860	540 989	590 149
4223102	Notions & other dry goods whsle	371	1 084 416	115 514	25 838	3 293	213 516	88 314	99 704
42232	Men's & boys' clothing & furnishings whsle	895	6 863 845	411 391	92 174	8 053	1 117 984	713 296	767 949
422320	Men's & boys' clothing & furnishings whsle	895	6 863 845	411 391	92 174	8 053	1 117 984	713 296	767 949
42233	Women's, children's, & infants' clothing & accessories whsle	2 541	20 583 136	1 294 936	290 695	27 643	3 147 582	1 716 183	1 920 936
422330	Women's, children's, & infants' clothing & accessories whsle	2 541	20 583 136	1 294 936	290 695	27 643	3 147 582	1 716 183	1 920 936
42234	Footwear whsle	276	3 531 407	153 171	35 662	2 535	401 472	248 469	266 959
422340	Footwear whsle	276	3 531 407	153 171	35 662	2 535	401 472	248 469	266 959
4224	Grocery & related products whsle	2 484	23 795 778	956 978	221 195	26 656	2 164 075	881 348	905 021
42241	General-line grocery whsle	226	6 030 404	146 937	32 178	4 030	261 410	74 705	69 667
422410	General-line grocery whsle	226	6 030 404	146 937	32 178	4 030	261 410	74 705	69 667
4224102	General-line grocery whsle, retail cooperative	13	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	207	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	154	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	154	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	169	1 405 163	70 465	16 928	1 766	147 396	38 509	35 422
422430	Dairy products, (except dried or canned) whsle	169	1 405 163	70 465	16 928	1 766	147 396	38 509	35 422
4224302	Dairy product (except raw milk) whsle	167	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
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42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42244	Poultry & poultry product whsle	53	D	D	D	f	D	D	D
422440	Poultry & poultry product whsle	53	D	D	D	f	D	D	D
4224402	Poultry & poultry product (except live) whsle	46	D	D	D	f	D	D	D
42245	Confectionery whsle	107	368 825	28 144	6 445	917	55 632	18 241	21 500
422450	Confectionery whsle	107	368 825	28 144	6 445	917	55 632	18 241	21 500
42246	Fish & seafood whsle	193	D	D	D	g	D	D	D
422460	Fish & seafood whsle	193	D	D	D	g	D	D	D
42247	Meat & meat product whsle	306	2 375 691	101 290	24 580	3 192	226 852	87 372	88 472
422470	Meat & meat product whsle	306	2 375 691	101 290	24 580	3 192	226 852	87 372	88 472
42248	Fresh fruit & vegetable whsle	329	2 499 872	135 313	30 229	3 365	265 658	24 821	27 399
422480	Fresh fruit & vegetable whsle	329	2 499 872	135 313	30 229	3 365	265 658	24 821	27 399
42249	Other grocery & related products whsle	947	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	947	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle	103	2 134 981	43 523	10 511	904	108 838	145 225	202 941
4224902	Bread & baked goods whsle	214	1 171 576	66 504	15 761	2 103	132 932	17 492	17 584
4224903	Soft drinks whsle	232	1 200 518	112 456	24 747	2 607	389 589	38 375	68 393
4224904	Canned goods whsle	106	1 021 157	36 847	9 492	1 022	109 913	108 392	109 657
4224905	Food & beverage basic materials whsle	41	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	251	D	D	D	h	D	D	D
4225	Farm-product raw material whsle	119	13 077 417	36 574	7 231	598	83 497	180 369	119 864
42251	Grain & field bean whsle	27	D	D	D	c	D	D	D
422510	Grain & field bean whsle	27	D	D	D	c	D	D	D
42252	Livestock whsle	5	D	D	D	b	D	D	D
422520	Livestock whsle	5	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	87	D	D	D	e	D	D	D
422590	Other farm product raw material whsle	87	D	D	D	e	D	D	D
4225901	Hides, skins, & pelts whsle	38	D	D	D	c	D	D	D
4225902	Leaf tobacco whsle	6	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	37	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	414	4 350 549	196 144	44 858	3 695	429 754	296 919	278 524
42261	Plastics materials & basic forms & shapes whsle	110	898 720	41 645	9 540	1 145	93 493	82 518	76 647
422610	Plastics materials & basic forms & shapes whsle	110	898 720	41 645	9 540	1 145	93 493	82 518	76 647
42269	Other chemical & allied products whsle	304	3 451 829	154 499	35 318	2 550	336 261	214 401	201 877
422690	Other chemical & allied products whsle	304	3 451 829	154 499	35 318	2 550	336 261	214 401	201 877
4226901	Industrial gases (except LP) whsle	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	288	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	115	7 635 682	93 014	23 215	2 593	214 726	68 936	110 982
42271	Petroleum bulk stations & terminals	48	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	48	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	46	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	31	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	15	2 046 645	24 538	6 435	484	62 445	31 552	75 660
4227102	Liquefied petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	67	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	67	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	199	D	D	D	i	D	D	D
42281	Beer & ale whsle	115	D	D	D	h	D	D	D
422810	Beer & ale whsle	115	D	D	D	h	D	D	D
42282	Wine & distilled alcoholic beverage whsle	84	3 277 527	213 833	52 599	3 006	440 500	275 102	318 981
422820	Wine & distilled alcoholic beverage whsle	84	3 277 527	213 833	52 599	3 006	440 500	275 102	318 981
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	84	3 277 527	213 833	52 599	3 006	440 500	275 102	318 981

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	1 895	D	D	D	j	D	D	D
42291	Farm supplies whsle	112	529 698	18 261	3 836	462	40 548	72 817	53 083
422910	Farm supplies whsle	112	529 698	18 261	3 836	462	40 548	72 817	53 083
4229101	Farm supplies—farm dealers	31	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	81	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	291	3 251 995	250 297	61 405	6 041	497 873	98 702	112 151
422920	Book, periodical, & newspaper whsle	291	3 251 995	250 297	61 405	6 041	497 873	98 702	112 151
42293	Flower, nursery stock, & florists' supplies whsle	130	302 085	31 044	6 330	916	67 651	19 905	22 656
422930	Flower, nursery stock, & florists' supplies whsle	130	302 085	31 044	6 330	916	67 651	19 905	22 656
42294	Tobacco & tobacco product whsle	95	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	95	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	76	193 736	22 835	4 752	658	50 273	15 899	17 379
422950	Paint, varnish, & supplies whsle	76	193 736	22 835	4 752	658	50 273	15 899	17 379
4229501	Paint, varnish, & supplies whsle	76	193 736	22 835	4 752	658	50 273	15 899	17 379
42299	Other miscellaneous nondurable goods whsle	1 191	D	D	D	i	D	D	D
422990	Other miscellaneous nondurable goods whsle	1 191	D	D	D	i	D	D	D
4229901	Art goods whsle	397	1 442 013	108 397	22 730	2 404	254 274	176 614	195 318
4229902	General merchandise (nondurable goods) whsle	247	15 430 930	148 229	39 595	2 077	327 995	274 348	243 967
4229903	Textile bags, bagging, & burlap whsle	52	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	495	D	D	D	g	D	D	D
	Merchant wholesalers	**19 000**	**145 171 129**	**7 542 697**	**1 730 037**	**178 421**	**17 121 698**	**11 861 496**	**12 727 024**
421	Wholesale trade, durable goods	8 761	55 812 688	3 226 543	732 643	77 611	6 983 753	5 654 751	6 126 519
4211	Motor vehicle & motor vehicle parts & supplies whsle	524	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	124	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	124	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	79	567 769	10 884	1 904	230	22 069	40 362	34 716
4211103	Light truck & van (14,000 lb or less) whsle	9	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	12	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	18	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	251	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	251	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	111	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	134	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	6	D	D	D	b	D	D	D
42113	Tire & tube whsle	19	D	D	D	c	D	D	D
421130	Tire & tube whsle	19	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	130	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	130	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	894	3 275 372	316 651	72 292	7 449	696 229	364 574	410 067
42121	Furniture whsle	269	D	D	D	h	D	D	D
421210	Furniture whsle	269	D	D	D	h	D	D	D
4212101	Household & lawn furniture whsle	163	D	D	D	g	D	D	D
4212102	Office & business furniture whsle	106	D	D	D	g	D	D	D
42122	Home furnishings whsle	625	D	D	D	h	D	D	D
421220	Home furnishings whsle	625	D	D	D	h	D	D	D
4212201	Household china, glassware, & crockery whsle	94	294 609	28 118	6 648	666	83 138	50 596	54 983
4212202	Linens, domestics, draperies, & curtains whsle	157	816 306	58 715	12 313	1 265	130 364	69 070	74 658
4212203	Floor coverings whsle	190	527 249	64 257	14 715	1 613	132 628	90 747	96 190
4212204	Other home furnishings whsle	184	D	D	D	g	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	247	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	102	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	102	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	19	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	20	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	63	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	73	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	73	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	31	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	26	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	16	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	9	D	D	D	b	D	D	D
42139	Other construction materials whsle	63	D	D	D	e	D	D	D
421390	Other construction materials whsle	63	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	16	D	D	D	c	D	D	D
4213902	Other construction materials whsle	47	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 191	6 012 534	614 480	141 054	14 045	1 247 828	480 421	493 963
42141	Photographic equipment & supplies whsle	95	D	D	D	g	D	D	D
421410	Photographic equipment & supplies whsle	95	D	D	D	g	D	D	D
42142	Office equipment whsle	138	D	D	D	h	D	D	D
421420	Office equipment whsle	138	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	411	2 842 500	228 905	51 956	4 662	418 583	156 411	161 918
421430	Computer & computer peripheral equipment & software whsle	411	2 842 500	228 905	51 956	4 662	418 583	156 411	161 918
4214301	Computer & peripheral equipment whsle	331	2 538 590	159 776	34 667	3 640	298 417	148 047	152 849
42143011	Computers & peripheral equipment for resale	125	1 042 048	39 221	9 636	1 185	89 776	88 036	86 537
42143012	Computers & peripheral equipment for end use	206	1 496 542	120 555	25 031	2 455	208 641	60 011	66 312
4214302	Computer software (packaged) whsle	80	303 910	69 129	17 289	1 022	120 166	8 364	9 069
42144	Other commercial equipment whsle	204	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	204	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	132	373 950	35 664	8 751	1 169	71 264	43 437	51 497
4214402	Store machines & equipment whsle	72	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	212	833 036	113 822	25 085	2 262	246 896	123 741	109 575
421450	Medical, dental, & hospital equipment & supplies whsle	212	833 036	113 822	25 085	2 262	246 896	123 741	109 575
4214501	Surgical, medical, & hospital supplies whsle	176	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	36	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	76	D	D	D	f	D	D	D
421460	Ophthalmic goods whsle	76	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	55	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	55	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	23	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	32	D	D	D	e	D	D	D

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	New York, NY PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	326	6 712 833	190 734	39 374	3 842	384 640	608 089	681 327
42151	Metal service centers & offices	297	D	D	D	h	D	D	D
421510	Metal service centers & offices	297	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	202	3 241 459	106 694	23 256	2 373	233 912	316 507	366 233
42151011	Ferrous metal service centers	138	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices	64	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	95	D	D	D	g	D	D	D
42151021	Nonferrous metal service centers	69	D	D	D	g	D	D	D
42151022	Nonferrous metal sales offices	26	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	29	D	D	D	c	D	D	D
421520	Coal & other mineral & ore whsle	29	D	D	D	c	D	D	D
4215201	Coal whsle	9	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	20	D	D	D	c	D	D	D
4216	Electrical goods whsle	966	3 821 573	376 148	84 406	8 602	718 701	419 656	451 808
42161	Electrical apparatus & equip, wiring supp, & const material whsle	272	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	272	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	193	D	D	D	g	D	D	D
421620	Electrical appliance, television & radio set whsle	193	D	D	D	g	D	D	D
42169	Other electronic parts & equipment whsle	501	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	501	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle	224	796 985	137 969	31 817	2 687	250 667	61 280	73 165
4216902	Electronic parts (excluding communications equipment) whsle	277	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	436	1 510 329	180 142	40 336	4 530	352 949	248 468	253 204
42171	Hardware whsle	212	D	D	D	g	D	D	D
421710	Hardware whsle	212	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	130	441 151	53 856	11 827	1 373	99 276	63 678	68 586
421720	Plumbing & heating equipment & supplies (hydronics) whsle	130	441 151	53 856	11 827	1 373	99 276	63 678	68 586
42173	Warm air heating & air-conditioning equipment & supplies whsle	67	263 292	30 508	6 964	633	52 267	45 690	46 931
421730	Warm air heating & air-conditioning equipment & supplies whsle	67	263 292	30 508	6 964	633	52 267	45 690	46 931
42174	Refrigeration equipment & supplies whsle	27	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	27	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	884	3 991 155	375 069	86 326	9 261	786 376	371 831	363 742
42181	Construction & mining (except petroleum) machinery & equip whsle	35	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	35	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	25	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	25	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	11	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	10	27 150	4 349	670	90	6 363	3 870	3 975

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	408	2 100 217	225 573	53 073	5 648	507 704	175 215	186 104
421830	Industrial machinery & equipment whsle	408	2 100 217	225 573	53 073	5 648	507 704	175 215	186 104
4218301	Food-processing machinery & equipment whsle	26	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	21	D	D	D	h	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	12	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	D	D	D	h	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	145	585 627	45 901	10 910	1 067	98 126	25 491	30 653
4218304	Metalworking machinery & equipment whsle	52	235 487	24 019	5 273	553	58 064	57 078	57 096
4218305	Materials handling equipment whsle	33	D	D	D	e	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	13	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	118	D	D	D	f	D	D	D
42184	Industrial supplies whsle	193	447 196	54 998	11 970	1 346	97 799	57 442	58 755
421840	Industrial supplies whsle	193	447 196	54 998	11 970	1 346	97 799	57 442	58 755
4218401	General-line industrial supplies whsle	33	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	28	D	D	D	e	D	D	D
4218403	Welding supplies whsle	12	20 860	3 850	916	90	7 732	3 015	3 356
4218404	Industrial containers & supplies whsle	37	90 127	9 958	2 221	218	17 045	5 397	4 994
4218405	Industrial valves & fittings (except fluid-power) whsle	12	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	71	201 033	20 018	4 372	544	37 795	21 641	21 468
42185	Service establishment equipment & supplies whsle	153	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	153	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	26	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	51	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	23	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	53	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	70	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	70	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	41	D	D	D	f	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	21	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3 293	D	D	D	j	D	D	D
42191	Sporting & recreational goods & supplies whsle	87	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	87	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	161	D	D	D	g	D	D	D
421920	Toy & hobby goods & supplies whsle	161	D	D	D	g	D	D	D
42193	Recyclable material whsle	259	D	D	D	h	D	D	D
421930	Recyclable material whsle	259	D	D	D	h	D	D	D
4219301	Iron & steel scrap processors & dealers	94	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	46	172 256	14 156	3 529	403	42 794	9 617	7 975
42193012	Iron & steel scrap processors (not using power processing equip)	48	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	47	D	D	D	f	D	D	D
4219303	Other recyclable material whsle	118	D	D	D	g	D	D	D

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	New York, NY PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2 275	D	D	D	j	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2 275	D	D	D	j	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2 156	D	D	D	j	D	D	D
4219402	Precious metal (excluding ores) whsle	119	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	511	D	D	D	h	D	D	D
421990	Other miscellaneous durable goods whsle	511	D	D	D	h	D	D	D
4219901	Musical instruments & supplies whsle	16	D	D	D	b	D	D	D
4219902	Forest products (except lumber) whsle	32	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	169	D	D	D	g	D	D	D
4219904	Prerecorded media whsle	151	D	D	D	g	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	97	D	D	D	g	D	D	D
42199042	Prerecorded video tapes whsle	54	D	D	D	f	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	25	D	D	D	c	D	D	D
4219906	Other durable goods whsle	118	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	10 239	89 358 441	4 316 154	997 394	100 810	10 137 945	6 206 745	6 600 505
4221	Paper & paper product whsle	597	5 592 498	311 791	74 443	6 976	596 614	232 112	253 224
42211	Printing & writing paper whsle	88	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	88	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	257	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	257	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	252	D	D	D	h	D	D	D
422130	Industrial & personal service paper whsle	252	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	453	D	D	D	i	D	D	D
42221	Drugs, & druggists' sundries whsle	453	D	D	D	i	D	D	D
422210	Drugs, & druggists' sundries whsle	453	D	D	D	i	D	D	D
4222101	General-line drugs whsle	178	2 525 641	96 552	22 795	2 301	227 212	251 684	256 635
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	275	D	D	D	h	D	D	D
4223	Apparel, piece goods, & notions whsle	4 381	28 427 131	1 934 536	434 669	42 367	4 787 542	3 016 046	3 357 481
42231	Piece goods, notions, & other dry goods whsle	1 209	5 072 288	378 870	86 346	9 149	796 410	573 703	635 866
422310	Piece goods, notions, & other dry goods whsle	1 209	5 072 288	378 870	86 346	9 149	796 410	573 703	635 866
4223101	Piece goods—jobbers	866	D	D	D	i	D	D	D
4223102	Notions & other dry goods whsle	343	D	D	D	h	D	D	D
42232	Men's & boys' clothing & furnishings whsle	764	4 882 846	319 748	71 895	6 387	893 578	614 247	662 584
422320	Men's & boys' clothing & furnishings whsle	764	4 882 846	319 748	71 895	6 387	893 578	614 247	662 584
42233	Women's, children's, & infants' clothing & accessories whsle	2 174	D	D	D	j	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	2 174	D	D	D	j	D	D	D
42234	Footwear whsle	234	D	D	D	g	D	D	D
422340	Footwear whsle	234	D	D	D	g	D	D	D
4224	Grocery & related products whsle	2 335	16 429 889	734 441	171 854	22 421	1 595 439	839 145	841 348
42241	General-line grocery whsle	217	D	D	D	h	D	D	D
422410	General-line grocery whsle	217	D	D	D	h	D	D	D
4224102	General-line grocery whsle, retail cooperative	13	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	198	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	138	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	138	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	156	876 814	58 346	13 036	1 558	115 876	36 936	34 043
422430	Dairy products, (except dried or canned) whsle	156	876 814	58 346	13 036	1 558	115 876	36 936	34 043
4224302	Dairy product (except raw milk) whsle	154	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42244	Poultry & poultry product whsle	51	D	D	D	f	D	D	D
422440	Poultry & poultry product whsle	51	D	D	D	f	D	D	D
4224402	Poultry & poultry product (except live) whsle	44	D	D	D	f	D	D	D
42245	Confectionery whsle	98	D	D	D	f	D	D	D
422450	Confectionery whsle	98	D	D	D	f	D	D	D
42246	Fish & seafood whsle	192	D	D	D	g	D	D	D
422460	Fish & seafood whsle	192	D	D	D	g	D	D	D
42247	Meat & meat product whsle	295	D	D	D	h	D	D	D
422470	Meat & meat product whsle	295	D	D	D	h	D	D	D
42248	Fresh fruit & vegetable whsle	321	D	D	D	h	D	D	D
422480	Fresh fruit & vegetable whsle	321	D	D	D	h	D	D	D
42249	Other grocery & related products whsle	867	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	867	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle	97	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	195	D	D	D	g	D	D	D
4224903	Soft drinks whsle	213	D	D	D	g	D	D	D
4224904	Canned goods whsle	95	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	36	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	231	D	D	D	h	D	D	D
4225	Farm-product raw material whsle	110	D	D	D	f	D	D	D
42251	Grain & field bean whsle	24	D	D	D	c	D	D	D
422510	Grain & field bean whsle	24	D	D	D	c	D	D	D
42252	Livestock whsle	5	D	D	D	b	D	D	D
422520	Livestock whsle	5	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	81	D	D	D	e	D	D	D
422590	Other farm product raw material whsle	81	D	D	D	e	D	D	D
4225901	Hides, skins, & pelts whsle	35	D	D	D	c	D	D	D
4225902	Leaf tobacco whsle	6	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	35	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	368	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	100	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	100	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	268	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	268	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	14	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	254	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	96	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	36	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	36	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	34	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	25	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	9	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	60	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	60	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	183	D	D	D	i	D	D	D
42281	Beer & ale whsle	112	D	D	D	h	D	D	D
422810	Beer & ale whsle	112	D	D	D	h	D	D	D
42282	Wine & distilled alcoholic beverage whsle	71	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	71	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	71	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	1 716	D	D	D	j	D	D	D
42291	Farm supplies whsle	108	D	D	D	e	D	D	D
422910	Farm supplies whsle	108	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers	31	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	77	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	235	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle	235	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	125	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	125	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	92	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	92	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	66	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle	66	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	66	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	1 090	D	D	D	i	D	D	D
422990	Other miscellaneous nondurable goods whsle	1 090	D	D	D	i	D	D	D
4229901	Art goods whsle	365	1 044 615	99 872	20 482	2 265	236 899	176 345	195 075
4229902	General merchandise (nondurable goods) whsle	231	D	D	D	g	D	D	D
4229903	Textile bags, bagging, & burlap whsle	48	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	446	D	D	D	g	D	D	D
	Manufacturers' sales branches and sales offices	**609**	**36 696 733**	**2 188 772**	**565 034**	**36 630**	**5 487 132**	**1 731 448**	**1 816 774**
421	Wholesale trade, durable goods	259	16 289 932	781 038	227 378	11 626	1 378 411	270 776	251 959
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	44	D	D	D	g	D	D	D
42121	Furniture whsle	17	D	D	D	e	D	D	D
421210	Furniture whsle	17	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	12	D	D	D	c	D	D	D
42122	Home furnishings whsle	27	D	D	D	f	D	D	D
421220	Home furnishings whsle	27	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	20	1 679 620	51 892	13 753	758	118 646	22 999	23 711
4213	Lumber & other construction materials whsle	11	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	68	3 896 372	414 716	129 723	6 172	672 090	54 264	47 796
42141	Photographic equipment & supplies whsle	3	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	e	D	D	D
42142	Office equipment whsle	18	D	D	D	g	D	D	D
421420	Office equipment whsle	18	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	40	D	D	D	h	D	D	D
421430	Computer & computer peripheral equipment & software whsle	40	D	D	D	h	D	D	D
4214301	Computer & peripheral equipment whsle	38	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	27	D	D	D	h	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	c	D	D	D
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
421510	Metal service centers & offices	6	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	1	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	60	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	49	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	49	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	44	1 562 871	143 939	43 656	1 953	230 141	28 134	25 019
4216902	Electronic parts (excluding communications equipment) whsle	5	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	100 467	17 840	4 331	265	31 509	17 167	17 698
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	100 467	17 840	4 331	265	31 509	17 167	17 698
4218	Machinery, equipment, & supplies whsle	18	253 234	7 917	1 970	169	16 022	6 324	6 674
42183	Industrial machinery & equipment whsle	9	74 453	2 559	635	64	4 467	2 801	2 875
421830	Industrial machinery & equipment whsle	9	74 453	2 559	635	64	4 467	2 801	2 875
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	25	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	9	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	9	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	10	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	9	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	350	20 406 801	1 407 734	337 656	25 004	4 108 721	1 460 672	1 564 815
4221	Paper & paper product whsle	37	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	9	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	9	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	24	D	D	D	h	D	D	D
422120	Stationery & office supplies whsle	24	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	10	5 484 823	603 008	138 352	7 731	2 305 721	1 026 902	1 123 452
42221	Drugs, & druggists' sundries whsle	10	5 484 823	603 008	138 352	7 731	2 305 721	1 026 902	1 123 452
422210	Drugs, & druggists' sundries whsle	10	5 484 823	603 008	138 352	7 731	2 305 721	1 026 902	1 123 452
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	5 484 823	603 008	138 352	7 731	2 305 721	1 026 902	1 123 452

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	173	D	D	D	i	D	D	D
42231	Piece goods, notions, & other dry goods whsle	67	D	D	D	g	D	D	D
422310	Piece goods, notions, & other dry goods whsle	67	D	D	D	g	D	D	D
4223101	Piece goods—jobbers	59	D	D	D	g	D	D	D
4223102	Notions & other dry goods whsle	8	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	36	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	36	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	66	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	66	D	D	D	g	D	D	D
4224	Grocery & related products whsle	44	1 704 315	130 050	29 232	2 657	418 084	40 668	62 972
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	5	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	31	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	31	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	12	D	D	D	e	D	D	D
4224903	Soft drinks whsle	12	D	D	D	g	D	D	D
4226	Chemical & allied products whsle	23	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	10	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	10	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	48	D	D	D	h	D	D	D
42292	Book, periodical, & newspaper whsle	35	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	35	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
4229901	Art goods whsle	1	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Agents, brokers, and commission merchants	**1 608**	**30 261 393**	**443 764**	**96 165**	**8 177**	**832 707**	**45 211**	**52 067**
421	Wholesale trade, durable goods	587	3 550 491	116 874	25 866	2 126	227 603	20 998	27 251
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	135	D	D	D	f	D	D	D
42121	Furniture whsle	52	D	D	D	e	D	D	D
421210	Furniture whsle	52	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	27	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	25	D	D	D	b	D	D	D
42122	Home furnishings whsle	83	D	D	D	e	D	D	D
421220	Home furnishings whsle	83	D	D	D	e	D	D	D
4212201	Household china, glassware, & crockery whsle	22	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	27	198 189	5 641	1 217	88	11 393	–	–
4212203	Floor coverings whsle	10	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	24	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	16	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	67	286 874	11 352	2 845	220	22 151	2 446	1 017
42141	Photographic equipment & supplies whsle	5	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	5	D	D	D	a	D	D	D
42142	Office equipment whsle	6	D	D	D	b	D	D	D
421420	Office equipment whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	14	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	14	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	7	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	15	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	15	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	10	20 002	1 095	236	18	2 894	78	82
42145	Medical, dental, & hospital equipment & supplies whsle	17	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	17	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	15	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	37	D	D	D	c	D	D	D
42151	Metal service centers & offices	30	D	D	D	c	D	D	D
421510	Metal service centers & offices	30	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	21	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	20	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	9	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	3	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	82	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	39	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	39	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	16	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	16	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	27	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	27	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	10	62 038	1 915	355	36	3 432	–	49
4216902	Electronic parts (excluding communications equipment) whsle	17	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	41	D	D	D	c	D	D	D
42171	Hardware whsle	14	D	D	D	b	D	D	D
421710	Hardware whsle	14	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	16	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	16	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	61 389	5 926	1 900	70	9 215	–	26
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	61 389	5 926	1 900	70	9 215	–	26
4218	Machinery, equipment, & supplies whsle	75	816 432	18 053	3 633	289	33 998	3 661	7 219
42183	Industrial machinery & equipment whsle	42	547 199	12 740	2 780	188	23 735	176	192
421830	Industrial machinery & equipment whsle	42	547 199	12 740	2 780	188	23 735	176	192
4218303	General-purpose industrial machinery & equipment whsle	14	439 045	6 170	1 341	85	11 178	–	–
4218304	Metalworking machinery & equipment whsle	4	D	D	D	a	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	D	D	D	b	D	D	D
421840	Industrial supplies whsle	12	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	6	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	3	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	123	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	28	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	28	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	50	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	50	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	50	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	29	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	29	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	12	D	D	D	a	D	D	D
4219906	Other durable goods whsle	11	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods	1 021	26 710 902	326 890	70 299	6 051	605 104	24 213	24 816
4221	Paper & paper product whsle	74	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	14	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	14	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	37	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	37	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	23	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	23	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	23	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	23	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	636	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	202	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	202	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	182	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	20	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	95	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	95	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	301	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	301	D	D	D	g	D	D	D
42234	Footwear whsle	38	D	D	D	c	D	D	D
422340	Footwear whsle	38	D	D	D	c	D	D	D
4224	Grocery & related products whsle	105	5 661 574	92 487	20 109	1 578	150 552	1 535	701
42241	General-line grocery whsle	9	D	D	D	g	D	D	D
422410	General-line grocery whsle	9	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	9	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	15	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	15	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	8	D	D	D	b	D	D	D
42245	Confectionery whsle	6	D	D	D	b	D	D	D
422450	Confectionery whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	8	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	49	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	49	D	D	D	e	D	D	D
4224901	Coffee, tea, & spice whsle	3	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	18	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42251	Grain & field bean whsle	3	D	D	D	b	D	D	D
422510	Grain & field bean whsle	3	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	6	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	6	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	23	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	12	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	131	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	21	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	21	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	92	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	92	D	D	D	e	D	D	D
4229901	Art goods whsle	31	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	16	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	41	D	D	D	c	D	D	D
	Newark, NJ PMSA								
42	**Wholesale trade**	**4 407**	**[r]58 304 704**	**3 279 232**	**793 881**	**69 478**	**7 172 367**	**3 006 228**	**[r]3 139 826**
421	Wholesale trade, durable goods	2 783	[r]26 589 163	1 713 752	422 994	37 186	3 680 584	1 787 146	[r]1 829 123
4211	Motor vehicle & motor vehicle parts & supplies whsle	240	7 450 997	85 277	20 377	2 700	193 537	338 007	[r]300 311
42111	Automobile & other motor vehicle whsle	54	6 993 887	39 980	9 790	1 142	101 408	274 166	[r]230 338
421110	Automobile & other motor vehicle whsle	54	6 993 887	39 980	9 790	1 142	101 408	274 166	[r]230 338
4211101	Automobile & motorcycle whsle	28	6 622 886	26 023	6 229	737	67 922	245 053	210 069
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	14	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	116	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	116	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	55	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	58	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
42113	Tire & tube whsle	20	D	D	D	c	D	D	D
421130	Tire & tube whsle	20	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	50	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	50	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	195	1 259 764	95 750	21 664	2 451	226 814	132 201	140 896
42121	Furniture whsle	69	380 112	39 365	8 552	909	64 241	19 862	21 054
421210	Furniture whsle	69	380 112	39 365	8 552	909	64 241	19 862	21 054
4212101	Household & lawn furniture whsle	31	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	38	D	D	D	f	D	D	D
42122	Home furnishings whsle	126	879 652	56 385	13 112	1 542	162 573	112 339	119 842
421220	Home furnishings whsle	126	879 652	56 385	13 112	1 542	162 573	112 339	119 842
4212201	Household china, glassware, & crockery whsle	31	195 871	12 092	2 615	286	32 623	22 345	24 459
4212202	Linens, domestics, draperies, & curtains whsle	35	D	D	D	e	D	D	D
4212203	Floor coverings whsle	27	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	33	367 235	18 536	4 723	504	76 978	54 636	58 902
4213	Lumber & other construction materials whsle	89	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	40	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	40	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	7	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	28	140 018	10 296	2 210	229	19 296	11 486	10 185

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	Newark, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42132	Brick, stone, & related construction materials whsle	19	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	19	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	9	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	4	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	13	143 687	7 615	1 717	144	18 836	6 019	6 157
421330	Roofing, siding, & insulation material whsle	13	143 687	7 615	1 717	144	18 836	6 019	6 157
4213301	Roofing, siding, & insulation material whsle	13	143 687	7 615	1 717	144	18 836	6 019	6 157
42139	Other construction materials whsle	17	D	D	D	c	D	D	D
421390	Other construction materials whsle	17	D	D	D	c	D	D	D
4213902	Other construction materials whsle	15	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	488	5 448 598	532 149	137 090	10 628	1 155 767	376 812	456 668
42141	Photographic equipment & supplies whsle	26	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	26	D	D	D	e	D	D	D
42142	Office equipment whsle	78	1 831 600	144 728	34 843	2 904	368 188	156 325	174 473
421420	Office equipment whsle	78	1 831 600	144 728	34 843	2 904	368 188	156 325	174 473
42143	Computer & computer peripheral equipment & software whsle	183	2 452 011	231 467	65 705	4 486	432 744	74 242	73 108
421430	Computer & computer peripheral equipment & software whsle	183	2 452 011	231 467	65 705	4 486	432 744	74 242	73 108
4214301	Computer & peripheral equipment whsle	165	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	65	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	100	1 289 088	196 069	57 094	3 710	355 426	30 084	32 059
4214302	Computer software (packaged) whsle	18	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	55	131 162	19 594	4 523	412	38 440	15 496	18 683
421440	Other commercial equipment whsle	55	131 162	19 594	4 523	412	38 440	15 496	18 683
4214401	Restaurant & hotel equipment & supplies whsle	26	70 987	8 298	1 866	221	18 004	11 263	14 097
4214402	Store machines & equipment whsle	29	60 175	11 296	2 657	191	20 436	4 233	4 586
42145	Medical, dental, & hospital equipment & supplies whsle	94	440 956	64 582	16 134	1 159	130 246	37 270	101 493
421450	Medical, dental, & hospital equipment & supplies whsle	94	440 956	64 582	16 134	1 159	130 246	37 270	101 493
4214501	Surgical, medical, & hospital supplies whsle	82	414 692	60 390	15 174	1 077	122 905	34 730	98 868
4214502	Dental equipment & supplies whsle	12	26 264	4 192	960	82	7 341	2 540	2 625
42146	Ophthalmic goods whsle	22	340 524	48 547	10 494	1 080	134 223	59 525	58 893
421460	Ophthalmic goods whsle	22	340 524	48 547	10 494	1 080	134 223	59 525	58 893
42149	Other professional equipment & supplies whsle	30	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	30	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	25	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	121	D	D	D	g	D	D	D
42151	Metal service centers & offices	116	D	D	D	g	D	D	D
421510	Metal service centers & offices	116	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	84	1 193 541	59 247	13 226	1 277	114 831	61 595	64 175
42151011	Ferrous metal service centers	50	399 059	39 378	8 729	841	73 489	61 595	64 175
42151012	Ferrous metal sales offices	34	794 482	19 869	4 497	436	41 342	–	–
4215102	Nonferrous metal service centers & sales offices	32	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	15	472 826	11 974	3 838	265	27 500	84 779	31 537
42151022	Nonferrous metal sales offices	17	D	D	D	c	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	441	4 966 743	390 517	103 368	7 140	800 124	287 121	295 364
42161	Electrical apparatus & equip, wiring supp, & const material whsle	131	909 702	90 147	21 355	2 160	158 806	67 586	69 786
421610	Electrical apparatus & equip, wiring supp, & const material whsle	131	909 702	90 147	21 355	2 160	158 806	67 586	69 786
42162	Electrical appliance, television & radio set whsle	46	632 183	29 581	6 845	628	123 126	64 007	56 206
421620	Electrical appliance, television & radio set whsle	46	632 183	29 581	6 845	628	123 126	64 007	56 206
42169	Other electronic parts & equipment whsle	264	3 424 858	270 789	75 168	4 352	518 192	155 528	169 372
421690	Other electronic parts & equipment whsle	264	3 424 858	270 789	75 168	4 352	518 192	155 528	169 372
4216901	Communications equipment & supplies whsle	113	2 156 061	196 866	58 448	2 859	373 829	90 210	94 375
4216902	Electronic parts (excluding communications equipment) whsle	151	1 268 797	73 923	16 720	1 493	144 363	65 318	74 997
4217	Hardware, & plumbing & heating equipment & supplies whsle	179	792 994	84 082	18 679	1 907	148 725	73 884	75 895
42171	Hardware whsle	84	312 668	30 752	6 721	786	54 397	24 885	27 006
421710	Hardware whsle	84	312 668	30 752	6 721	786	54 397	24 885	27 006
42172	Plumbing & heating equipment & supplies (hydronics) whsle	39	236 164	13 602	3 010	357	24 941	12 475	10 792
421720	Plumbing & heating equipment & supplies (hydronics) whsle	39	236 164	13 602	3 010	357	24 941	12 475	10 792
42173	Warm air heating & air-conditioning equipment & supplies whsle	48	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	48	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	8	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	697	[r]2 852 311	269 875	62 770	6 093	515 644	252 273	259 000
42181	Construction & mining (except petroleum) machinery & equip whsle	26	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	26	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	41 427	3 212	781	75	7 066	8 249	8 689
42183	Industrial machinery & equipment whsle	397	[r]1 184 919	148 742	35 516	3 200	291 187	122 559	127 637
421830	Industrial machinery & equipment whsle	397	[r]1 184 919	148 742	35 516	3 200	291 187	122 559	127 637
4218301	Food-processing machinery & equipment whsle	16	53 775	9 297	1 857	170	16 685	5 880	6 955
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	46	155 602	20 072	4 860	438	33 773	15 817	17 059
42183021	Hydraulic & pneumatic pumps & motors whsle	24	97 183	9 618	2 234	228	17 947	7 443	8 445
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	22	58 419	10 454	2 626	210	15 826	8 374	8 614
4218303	General-purpose industrial machinery & equipment whsle	127	[r]382 210	43 466	10 176	950	96 327	31 893	30 963
4218304	Metalworking machinery & equipment whsle	44	144 981	15 998	3 575	313	33 526	24 622	25 114
4218305	Materials handling equipment whsle	58	83 919	16 033	3 963	451	26 737	6 431	8 754
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	15 314	1 618	558	54	2 955	1 384	1 368
4218307	Other industrial machinery & equipment whsle	97	349 118	42 258	10 527	824	81 184	36 532	37 424
42184	Industrial supplies whsle	152	1 145 926	69 702	16 178	1 586	126 853	68 922	67 655
421840	Industrial supplies whsle	152	1 145 926	69 702	16 178	1 586	126 853	68 922	67 655
4218401	General-line industrial supplies whsle	20	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	22	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	36	131 387	15 641	3 498	315	29 134	4 592	4 353
4218405	Industrial valves & fittings (except fluid-power) whsle	24	122 178	12 866	2 443	200	22 107	7 457	8 729
4218406	Other industrial supplies whsle	45	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	77	229 000	26 435	5 708	688	47 773	12 651	12 461
421850	Service establishment equipment & supplies whsle	77	229 000	26 435	5 708	688	47 773	12 651	12 461
4218501	Beauty & barber shop equipment & supplies whsle	11	55 313	5 761	1 083	112	8 520	2 848	2 973
4218502	Custodial, janitors' equipment & supplies whsle	25	56 737	10 674	2 382	335	18 924	4 676	4 826
4218503	Laundry & dry-cleaning equipment & supplies whsle	12	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	29	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	31	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	31	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	7	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	13	80 615	5 967	856	145	12 042	4 089	4 003
4218603	Other transportation equipment & supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	333	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	45	188 081	12 474	2 882	369	27 987	19 196	21 299
421910	Sporting & recreational goods & supplies whsle	45	188 081	12 474	2 882	369	27 987	19 196	21 299
42192	Toy & hobby goods & supplies whsle	39	244 896	15 252	3 965	326	55 874	18 332	21 459
421920	Toy & hobby goods & supplies whsle	39	244 896	15 252	3 965	326	55 874	18 332	21 459
42193	Recyclable material whsle	109	505 523	55 753	12 697	1 783	114 177	28 316	28 608
421930	Recyclable material whsle	109	505 523	55 753	12 697	1 783	114 177	28 316	28 608
4219301	Iron & steel scrap processors & dealers	31	225 007	16 758	3 884	464	46 132	14 920	14 075
42193011	Iron & steel scrap processors (using power processing equipment)	19	212 735	15 251	3 571	412	42 873	14 274	13 205
42193012	Iron & steel scrap processors (not using power processing equip)	12	12 272	1 507	313	52	3 259	646	870
4219302	Recyclable paper & paperboard whsle	22	41 574	5 197	1 181	202	10 332	280	485
4219303	Other recyclable material whsle	56	238 942	33 798	7 632	1 117	57 713	13 116	14 048
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	68	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	68	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	62	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	72	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	72	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	20	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	13	48 604	7 775	1 827	213	16 941	5 286	4 394
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	8	25 725	4 482	917	128	9 195	968	1 354
42199042	Prerecorded video tapes whsle	5	22 879	3 293	910	85	7 746	4 318	3 040
4219905	Fire extinguishers & fire safety equipment whsle	9	41 240	4 248	890	104	6 918	3 440	3 560
4219906	Other durable goods whsle	21	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1 624	'31 715 541	1 565 480	370 887	32 292	3 491 783	1 219 082	1 310 703
4221	Paper & paper product whsle	243	1 672 070	119 212	28 091	2 446	220 737	94 771	100 649
42211	Printing & writing paper whsle	41	544 960	37 779	8 511	623	65 085	45 303	49 509
422110	Printing & writing paper whsle	41	544 960	37 779	8 511	623	65 085	45 303	49 509
42212	Stationery & office supplies whsle	105	420 980	45 353	11 215	1 010	83 472	22 071	22 475
422120	Stationery & office supplies whsle	105	420 980	45 353	11 215	1 010	83 472	22 071	22 475
42213	Industrial & personal service paper whsle	97	706 130	36 080	8 365	813	72 180	27 397	28 665
422130	Industrial & personal service paper whsle	97	706 130	36 080	8 365	813	72 180	27 397	28 665

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	121	10 662 018	613 171	151 201	9 446	1 514 768	276 822	288 818
42221	Drugs, & druggists' sundries whsle	121	10 662 018	613 171	151 201	9 446	1 514 768	276 822	288 818
422210	Drugs, & druggists' sundries whsle	121	10 662 018	613 171	151 201	9 446	1 514 768	276 822	288 818
4222101	General-line drugs whsle	42	1 422 634	30 686	7 094	618	89 570	173 497	182 657
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	79	9 239 384	582 485	144 107	8 828	1 425 198	103 325	106 161
4223	Apparel, piece goods, & notions whsle	181	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	51	156 743	17 277	3 284	481	31 605	24 278	27 132
422310	Piece goods, notions, & other dry goods whsle	51	156 743	17 277	3 284	481	31 605	24 278	27 132
4223101	Piece goods—jobbers	40	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	11	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	54	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	54	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	59	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	59	D	D	D	g	D	D	D
42234	Footwear whsle	17	D	D	D	b	D	D	D
422340	Footwear whsle	17	D	D	D	b	D	D	D
4224	Grocery & related products whsle	461	9 722 059	353 846	80 869	9 256	725 265	252 608	269 428
42241	General-line grocery whsle	41	1 410 581	36 028	7 557	883	77 764	30 613	31 720
422410	General-line grocery whsle	41	1 410 581	36 028	7 557	883	77 764	30 613	31 720
4224103	Other general-line grocery whsle	38	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	38	550 582	18 981	4 386	525	35 750	35 812	44 328
422420	Packaged frozen food whsle	38	550 582	18 981	4 386	525	35 750	35 812	44 328
42243	Dairy products, (except dried or canned) whsle	37	583 023	32 145	7 561	820	75 677	43 152	42 222
422430	Dairy products, (except dried or canned) whsle	37	583 023	32 145	7 561	820	75 677	43 152	42 222
4224302	Dairy product (except raw milk) whsle	37	583 023	32 145	7 561	820	75 677	43 152	42 222
42244	Poultry & poultry product whsle	6	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	6	D	D	D	c	D	D	D
42245	Confectionery whsle	33	3 958 403	104 426	25 328	2 420	193 407	15 698	15 135
422450	Confectionery whsle	33	3 958 403	104 426	25 328	2 420	193 407	15 698	15 135
42246	Fish & seafood whsle	23	D	D	D	e	D	D	D
422460	Fish & seafood whsle	23	D	D	D	e	D	D	D
42247	Meat & meat product whsle	60	D	D	D	f	D	D	D
422470	Meat & meat product whsle	60	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	48	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	48	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	175	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	175	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	25	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	30	148 645	11 671	2 681	347	18 996	2 327	2 432
4224903	Soft drinks whsle	33	139 596	13 035	2 991	373	30 310	4 680	5 531
4224904	Canned goods whsle	20	150 486	5 456	1 820	193	14 475	15 425	17 204
4224905	Food & beverage basic materials whsle	16	357 945	11 382	2 285	191	20 338	21 031	23 029
4224906	Other grocery specialties whsle	51	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	19	D	D	D	e	D	D	D
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
422510	Grain & field bean whsle	7	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	8	D	D	D	e	D	D	D
422590	Other farm product raw material whsle	8	D	D	D	e	D	D	D
4225902	Leaf tobacco whsle	2	D	D	D	c	D	D	D
4225905	Other farm-product raw material whsle	2	D	D	D	b	D	D	D

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42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	254	3 406 548	173 708	40 508	2 837	351 690	188 550	211 976
42261	Plastics materials & basic forms & shapes whsle	82	1 730 436	65 386	15 142	954	124 709	127 500	138 246
422610	Plastics materials & basic forms & shapes whsle	82	1 730 436	65 386	15 142	954	124 709	127 500	138 246
42269	Other chemical & allied products whsle	172	1 676 112	108 322	25 366	1 883	226 981	61 050	73 730
422690	Other chemical & allied products whsle	172	1 676 112	108 322	25 366	1 883	226 981	61 050	73 730
4226901	Industrial gases (except LP) whsle	9	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	163	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	54	2 788 089	34 943	7 776	1 008	123 677	51 725	56 925
42271	Petroleum bulk stations & terminals	25	1 606 352	16 054	4 052	337	54 854	34 185	37 953
422710	Petroleum bulk stations & terminals	25	1 606 352	16 054	4 052	337	54 854	34 185	37 953
4227101	Petroleum bulk stations & terminals (except LP)	22	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	12	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	10	1 405 944	9 430	2 305	167	38 502	25 893	29 297
4227102	Liquefied petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	29	1 181 737	18 889	3 724	671	68 823	17 540	18 972
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	29	1 181 737	18 889	3 724	671	68 823	17 540	18 972
4228	Beer, wine, & distilled alcoholic beverage whsle	34	831 570	75 550	18 125	1 693	154 774	79 950	79 488
42281	Beer & ale whsle	12	210 163	21 163	4 515	509	45 877	14 740	13 986
422810	Beer & ale whsle	12	210 163	21 163	4 515	509	45 877	14 740	13 986
42282	Wine & distilled alcoholic beverage whsle	22	621 407	54 387	13 610	1 184	108 897	65 210	65 502
422820	Wine & distilled alcoholic beverage whsle	22	621 407	54 387	13 610	1 184	108 897	65 210	65 502
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	22	621 407	54 387	13 610	1 184	108 897	65 210	65 502
4229	Miscellaneous nondurable goods whsle	257	D	D	D	h	D	D	D
42291	Farm supplies whsle	26	[r]216 560	7 760	1 899	184	14 059	16 704	12 284
422910	Farm supplies whsle	26	[r]216 560	7 760	1 899	184	14 059	16 704	12 284
4229101	Farm supplies—farm dealers	10	[r]29 457	898	224	33	1 831	1 003	1 070
4229102	Farm supplies—whsle distributors	16	187 103	6 862	1 675	151	12 228	15 701	11 214
42292	Book, periodical, & newspaper whsle	38	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	38	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	26	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	26	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	22	270 203	9 771	2 502	329	22 388	14 143	14 965
422940	Tobacco & tobacco product whsle	22	270 203	9 771	2 502	329	22 388	14 143	14 965
42295	Paint, varnish, & supplies whsle	16	132 788	17 121	3 861	455	33 456	26 655	28 968
422950	Paint, varnish, & supplies whsle	16	132 788	17 121	3 861	455	33 456	26 655	28 968
4229501	Paint, varnish, & supplies whsle	16	132 788	17 121	3 861	455	33 456	26 655	28 968
42299	Other miscellaneous nondurable goods whsle	129	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	129	D	D	D	g	D	D	D
4229901	Art goods whsle	35	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	26	D	D	D	e	D	D	D
4229903	Textile bags, bagging, & burlap whsle	8	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	60	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Merchant wholesalers	**3 644**	**[r]30 079 817**	**2 050 442**	**475 031**	**48 595**	**4 522 893**	**2 640 948**	**[r]2 752 334**
421	Wholesale trade, durable goods	2 304	18 206 299	1 295 943	305 316	29 630	2 917 740	1 594 677	[r]1 632 169
4211	Motor vehicle & motor vehicle parts & supplies whsle	220	6 203 107	75 963	18 122	2 262	172 212	334 849	[r]296 933
42111	Automobile & other motor vehicle whsle	49	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	49	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	24	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	13	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	101	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	101	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	46	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	52	D	D	D	e	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
42113	Tire & tube whsle	20	D	D	D	c	D	D	D
421130	Tire & tube whsle	20	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	50	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	50	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	155	884 922	83 296	18 463	2 097	197 895	126 785	135 782
42121	Furniture whsle	54	D	D	D	f	D	D	D
421210	Furniture whsle	54	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	19	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	35	D	D	D	f	D	D	D
42122	Home furnishings whsle	101	D	D	D	g	D	D	D
421220	Home furnishings whsle	101	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	21	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	33	D	D	D	e	D	D	D
4212203	Floor coverings whsle	23	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	24	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	75	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	35	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	35	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	6	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	24	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	19	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	19	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	9	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	4	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	7	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	7	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	7	D	D	D	c	D	D	D
42139	Other construction materials whsle	14	D	D	D	c	D	D	D
421390	Other construction materials whsle	14	D	D	D	c	D	D	D
4213902	Other construction materials whsle	12	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	434	4 199 398	342 642	78 660	7 723	809 307	337 601	361 668
42141	Photographic equipment & supplies whsle	23	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	23	D	D	D	e	D	D	D
42142	Office equipment whsle	75	D	D	D	h	D	D	D
421420	Office equipment whsle	75	D	D	D	h	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	160	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	160	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	144	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	59	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	85	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	16	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	54	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	54	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	25	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	29	60 175	11 296	2 657	191	20 436	4 233	4 586
42145	Medical, dental, & hospital equipment & supplies whsle	76	252 031	30 455	7 608	674	61 825	21 532	26 716
421450	Medical, dental, & hospital equipment & supplies whsle	76	252 031	30 455	7 608	674	61 825	21 532	26 716
4214501	Surgical, medical, & hospital supplies whsle	64	225 767	26 263	6 648	592	54 484	18 992	24 091
4214502	Dental equipment & supplies whsle	12	26 264	4 192	960	82	7 341	2 540	2 625
42146	Ophthalmic goods whsle	22	340 524	48 547	10 494	1 080	134 223	59 525	58 893
421460	Ophthalmic goods whsle	22	340 524	48 547	10 494	1 080	134 223	59 525	58 893
42149	Other professional equipment & supplies whsle	24	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	24	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	19	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	87	D	D	D	g	D	D	D
42151	Metal service centers & offices	83	D	D	D	g	D	D	D
421510	Metal service centers & offices	83	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	62	405 513	53 425	11 891	1 146	101 780	51 144	53 509
42151011	Ferrous metal service centers	46	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	16	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	21	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	11	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices	10	D	D	D	a	D	D	D
4216	Electrical goods whsle	317	2 573 097	271 968	70 833	5 101	594 008	256 154	262 508
42161	Electrical apparatus & equip, wiring supp, & const material whsle	90	512 738	58 458	13 611	1 307	110 841	61 168	62 920
421610	Electrical apparatus & equip, wiring supp, & const material whsle	90	512 738	58 458	13 611	1 307	110 841	61 168	62 920
42162	Electrical appliance, television & radio set whsle	40	586 544	28 195	6 504	604	120 038	64 007	56 102
421620	Electrical appliance, television & radio set whsle	40	586 544	28 195	6 504	604	120 038	64 007	56 102
42169	Other electronic parts & equipment whsle	187	1 473 815	185 315	50 718	3 190	363 129	130 979	143 486
421690	Other electronic parts & equipment whsle	187	1 473 815	185 315	50 718	3 190	363 129	130 979	143 486
4216901	Communications equipment & supplies whsle	73	740 597	128 125	38 015	1 960	247 779	66 347	69 148
4216902	Electronic parts (excluding communications equipment) whsle	114	733 218	57 190	12 703	1 230	115 350	64 632	74 338
4217	Hardware, & plumbing & heating equipment & supplies whsle	151	430 410	62 284	13 534	1 557	116 043	64 005	67 171
42171	Hardware whsle	76	D	D	D	f	D	D	D
421710	Hardware whsle	76	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	29	64 831	9 569	2 270	271	17 547	9 793	9 660
421720	Plumbing & heating equipment & supplies (hydronics) whsle	29	64 831	9 569	2 270	271	17 547	9 793	9 660
42173	Warm air heating & air-conditioning equipment & supplies whsle	39	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	39	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.								
42174	Refrigeration equipment & supplies whsle	7	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	580	1 649 461	232 844	53 847	5 270	447 809	236 527	242 599
42181	Construction & mining (except petroleum) machinery & equip whsle	23	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	23	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	12	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	12	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	317	831 916	122 250	29 033	2 675	241 348	113 876	118 323
421830	Industrial machinery & equipment whsle	317	831 916	122 250	29 033	2 675	241 348	113 876	118 323
4218301	Food-processing machinery & equipment whsle	13	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	32	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	16	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	16	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	103	255 634	33 705	7 739	767	76 357	31 462	30 625
4218304	Metalworking machinery & equipment whsle	37	124 880	15 157	3 398	292	32 140	24 622	25 114
4218305	Materials handling equipment whsle	50	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	75	253 701	36 851	9 267	731	71 369	33 716	34 527
42184	Industrial supplies whsle	134	D	D	D	g	D	D	D
421840	Industrial supplies whsle	134	D	D	D	g	D	D	D
4218401	General-line industrial supplies whsle	17	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	20	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	33	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	17	61 584	11 261	2 087	173	18 455	7 129	8 515
4218406	Other industrial supplies whsle	42	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	70	137 375	23 103	4 976	614	43 070	12 594	12 390
421850	Service establishment equipment & supplies whsle	70	137 375	23 103	4 976	614	43 070	12 594	12 390
4218501	Beauty & barber shop equipment & supplies whsle	10	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	22	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	11	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	27	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	24	101 304	10 129	1 841	237	19 414	12 638	13 084
421860	Transportation equipment & supplies (exc motor vehicle) whsle	24	101 304	10 129	1 841	237	19 414	12 638	13 084
4218601	Aircraft & aeronautical equipment & supplies whsle	6	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	285	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	31	133 992	10 394	2 369	331	23 756	19 190	21 294
421910	Sporting & recreational goods & supplies whsle	31	133 992	10 394	2 369	331	23 756	19 190	21 294
42192	Toy & hobby goods & supplies whsle	30	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	30	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42193	Recyclable material whsle	104	D	D	D	g	D	D	D
421930	Recyclable material whsle	104	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	29	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	17	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	12	12 272	1 507	313	52	3 259	646	870
4219302	Recyclable paper & paperboard whsle	22	41 574	5 197	1 181	202	10 332	280	485
4219303	Other recyclable material whsle	53	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	60	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	60	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	54	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	60	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	60	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	16	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	13	48 604	7 775	1 827	213	16 941	5 286	4 394
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	8	25 725	4 482	917	128	9 195	968	1 354
42199042	Prerecorded video tapes whsle	5	22 879	3 293	910	85	7 746	4 318	3 040
4219905	Fire extinguishers & fire safety equipment whsle	6	D	D	D	b	D	D	D
4219906	Other durable goods whsle	18	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1 340	[r]11 873 518	754 499	169 715	18 965	1 605 153	1 046 271	1 120 165
4221	Paper & paper product whsle	198	1 343 615	99 881	23 332	2 128	182 611	77 370	82 709
42211	Printing & writing paper whsle	34	D	D	D	f	D	D	D
422110	Printing & writing paper whsle	34	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle	77	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	77	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	87	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle	87	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	103	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	103	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	103	D	D	D	g	D	D	D
4222101	General-line drugs whsle	42	1 422 634	30 686	7 094	618	89 570	173 497	182 657
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	61	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	148	596 800	64 042	13 916	2 188	138 432	106 794	116 782
42231	Piece goods, notions, & other dry goods whsle	37	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	37	D	D	D	e	D	D	D
4223101	Piece goods—jobbers	27	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	10	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	46	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	46	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	51	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	51	D	D	D	g	D	D	D
42234	Footwear whsle	14	D	D	D	b	D	D	D
422340	Footwear whsle	14	D	D	D	b	D	D	D

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	Newark, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	396	3 864 076	210 793	46 788	5 886	466 419	231 845	246 101
42241	General-line grocery whsle	35	D	D	D	e	D	D	D
422410	General-line grocery whsle	35	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	32	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	31	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	31	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	31	453 455	23 980	5 631	584	61 921	41 669	40 820
422430	Dairy products, (except dried or canned) whsle	31	453 455	23 980	5 631	584	61 921	41 669	40 820
4224302	Dairy product (except raw milk) whsle	31	453 455	23 980	5 631	584	61 921	41 669	40 820
42244	Poultry & poultry product whsle	6	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	6	D	D	D	c	D	D	D
42245	Confectionery whsle	24	D	D	D	e	D	D	D
422450	Confectionery whsle	24	D	D	D	e	D	D	D
42246	Fish & seafood whsle	22	D	D	D	e	D	D	D
422460	Fish & seafood whsle	22	D	D	D	e	D	D	D
42247	Meat & meat product whsle	56	D	D	D	f	D	D	D
422470	Meat & meat product whsle	56	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	46	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	46	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	145	1 207 649	76 826	17 370	2 168	157 167	83 874	88 713
422490	Other grocery & related products whsle	145	1 207 649	76 826	17 370	2 168	157 167	83 874	88 713
4224901	Coffee, tea, & spice whsle	24	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	22	47 710	8 218	1 824	230	12 124	2 133	2 246
4224903	Soft drinks whsle	29	D	D	D	c	D	D	D
4224904	Canned goods whsle	16	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	10	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	44	746 948	42 738	9 391	1 205	90 436	40 618	40 966
4225	Farm-product raw material whsle	18	D	D	D	e	D	D	D
42251	Grain & field bean whsle	7	D	D	D	c	D	D	D
422510	Grain & field bean whsle	7	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	8	D	D	D	e	D	D	D
422590	Other farm product raw material whsle	8	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	191	1 086 041	96 259	20 075	1 796	180 552	94 347	116 150
42261	Plastics materials & basic forms & shapes whsle	61	512 968	37 859	7 778	640	73 408	49 438	57 735
422610	Plastics materials & basic forms & shapes whsle	61	512 968	37 859	7 778	640	73 408	49 438	57 735
42269	Other chemical & allied products whsle	130	573 073	58 400	12 297	1 156	107 144	44 909	58 415
422690	Other chemical & allied products whsle	130	573 073	58 400	12 297	1 156	107 144	44 909	58 415
4226901	Industrial gases (except LP) whsle	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	122	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	35	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	14	277 772	7 186	1 750	174	17 679	9 618	10 023
422710	Petroleum bulk stations & terminals	14	277 772	7 186	1 750	174	17 679	9 618	10 023
4227101	Petroleum bulk stations & terminals (except LP)	13	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	21	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	21	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	32	D	D	D	g	D	D	D
42281	Beer & ale whsle	12	210 163	21 163	4 515	509	45 877	14 740	13 986
422810	Beer & ale whsle	12	210 163	21 163	4 515	509	45 877	14 740	13 986
42282	Wine & distilled alcoholic beverage whsle	20	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	20	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	20	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	219	D	D	D	g	D	D	D
42291	Farm supplies whsle	21	D	D	D	c	D	D	D
422910	Farm supplies whsle	21	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	8	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors	13	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	32	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	32	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	25	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	25	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	22	270 203	9 771	2 502	329	22 388	14 143	14 965
422940	Tobacco & tobacco product whsle	22	270 203	9 771	2 502	329	22 388	14 143	14 965
42295	Paint, varnish, & supplies whsle	10	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle	10	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	10	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	109	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	109	D	D	D	f	D	D	D
4229901	Art goods whsle	30	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	22	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	50	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**261**	**[r]23 031 243**	**1 106 804**	**293 711**	**18 293**	**2 411 984**	**360 234**	**380 309**
421	Wholesale trade, durable goods	149	[r]6 112 977	349 160	102 989	6 013	635 959	189 178	193 500
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	e	D	D	D
42122	Home furnishings whsle	3	D	D	D	c	D	D	D
421220	Home furnishings whsle	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	26	1 202 657	185 672	57 772	2 843	340 079	39 202	94 984
42142	Office equipment whsle	3	D	D	D	e	D	D	D
421420	Office equipment whsle	3	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	15	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	15	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	e	D	D	D
42151	Metal service centers & offices	11	D	D	D	e	D	D	D
421510	Metal service centers & offices	11	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	4	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	2	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	56	1 808 809	99 786	28 202	1 706	173 796	29 977	31 572
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	258 528	26 677	6 709	750	39 968	6 418	6 866
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	258 528	26 677	6 709	750	39 968	6 418	6 866
42169	Other electronic parts & equipment whsle	40	1 550 281	73 109	21 493	956	133 828	23 559	24 706
421690	Other electronic parts & equipment whsle	40	1 550 281	73 109	21 493	956	133 828	23 559	24 706
4216901	Communications equipment & supplies whsle	34	1 404 808	67 889	20 267	876	124 624	23 026	24 230
4216902	Electronic parts (excluding communications equipment) whsle	6	145 473	5 220	1 226	80	9 204	533	476
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	[r]910 492	19 710	5 184	512	36 109	15 465	15 986
42183	Industrial machinery & equipment whsle	19	[r]187 465	14 056	3 766	303	27 627	8 531	9 178
421830	Industrial machinery & equipment whsle	19	[r]187 465	14 056	3 766	303	27 627	8 531	9 178
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	6	D	D	D	c	D	D	D
421840	Industrial supplies whsle	6	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	2	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	112	16 918 266	757 644	190 722	12 280	1 776 025	171 056	186 809
4221	Paper & paper product whsle	20	215 093	16 311	4 015	253	32 801	17 401	17 940
42212	Stationery & office supplies whsle	14	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	12	7 547 993	509 834	128 088	7 416	1 239 820	–	–
42221	Drugs, & druggists' sundries whsle	12	7 547 993	509 834	128 088	7 416	1 239 820	–	–
422210	Drugs, & druggists' sundries whsle	12	7 547 993	509 834	128 088	7 416	1 239 820	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	7 547 993	509 834	128 088	7 416	1 239 820	–	–
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	16	4 322 031	117 437	28 138	2 764	215 731	19 675	20 548
42245	Confectionery whsle	6	3 701 651	91 467	22 184	2 023	164 125	514	530
422450	Confectionery whsle	6	3 701 651	91 467	22 184	2 023	164 125	514	530
42249	Other grocery & related products whsle	7	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	c	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	30	2 094 589	72 377	19 241	959	161 433	93 965	95 593
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	6	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	24	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	24	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	23	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	16	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	11	1 328 580	8 868	2 302	163	37 175	24 567	27 930
422710	Petroleum bulk stations & terminals	11	1 328 580	8 868	2 302	163	37 175	24 567	27 930
4227101	Petroleum bulk stations & terminals (except LP)	9	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	8	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	5	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	5	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	5	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	1	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	1	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**502**	**5 193 644**	**121 986**	**25 139**	**2 590**	**237 490**	**5 046**	**7 183**
421	Wholesale trade, durable goods	330	2 269 887	68 649	14 689	1 543	126 885	3 291	3 454
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	3	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	36	D	D	D	b	D	D	D
42121	Furniture whsle	14	D	D	D	b	D	D	D
421210	Furniture whsle	14	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	11	D	D	D	b	D	D	D
42122	Home furnishings whsle	22	D	D	D	b	D	D	D
421220	Home furnishings whsle	22	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle	10	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	28	46 543	3 835	658	62	6 381	9	16
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	23	D	D	D	c	D	D	D
42151	Metal service centers & offices	22	D	D	D	c	D	D	D
421510	Metal service centers & offices	22	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	16	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	16	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	68	584 837	18 763	4 333	333	32 320	990	1 284
42161	Electrical apparatus & equip, wiring supp, & const material whsle	25	138 436	5 012	1 035	103	7 997	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	25	138 436	5 012	1 035	103	7 997	–	–
42169	Other electronic parts & equipment whsle	37	400 762	12 365	2 957	206	21 235	990	1 180
421690	Other electronic parts & equipment whsle	37	400 762	12 365	2 957	206	21 235	990	1 180
4216902	Electronic parts (excluding communications equipment) whsle	31	390 106	11 513	2 791	183	19 809	153	183
4217	Hardware, & plumbing & heating equipment & supplies whsle	22	D	D	D	c	D	D	D
42171	Hardware whsle	7	D	D	D	b	D	D	D
421710	Hardware whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	86	292 358	17 321	3 739	311	31 726	281	415
42183	Industrial machinery & equipment whsle	61	165 538	12 436	2 717	222	22 212	152	136
421830	Industrial machinery & equipment whsle	61	165 538	12 436	2 717	222	22 212	152	136
4218301	Food-processing machinery & equipment whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	6	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	18	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	D	D	D	b	D	D	D
421840	Industrial supplies whsle	12	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	46	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	14	54 089	2 080	513	38	4 231	6	5
421910	Sporting & recreational goods & supplies whsle	14	54 089	2 080	513	38	4 231	6	5
42192	Toy & hobby goods & supplies whsle	9	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	9	D	D	D	a	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	7	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	172	2 923 757	53 337	10 450	1 047	110 605	1 755	3 729
4221	Paper & paper product whsle	25	113 362	3 020	744	65	5 325	–	–
42212	Stationery & office supplies whsle	14	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	14	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	29	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	14	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	14	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	49	1 535 952	25 616	5 943	606	43 115	1 088	2 779
42241	General-line grocery whsle	6	D	D	D	e	D	D	D
422410	General-line grocery whsle	6	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	6	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	5	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	5	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	5	D	D	D	a	D	D	D
42245	Confectionery whsle	3	D	D	D	b	D	D	D
422450	Confectionery whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	23	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	23	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	33	225 918	5 072	1 192	82	9 705	238	233
42261	Plastics materials & basic forms & shapes whsle	15	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	15	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	26	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	19	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	19	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA								
42	**Wholesale trade**	**471**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
421	Wholesale trade, durable goods	256	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	32	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	16	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	16	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	9	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	15	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	45	64 946	8 722	1 929	216	16 276	5 240	6 371
42141	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	15	D	D	D	c	D	D	D
42151	Metal service centers & offices	15	D	D	D	c	D	D	D
421510	Metal service centers & offices	15	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	10	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	23	126 788	7 289	1 846	193	18 840	19 780	19 388
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	15	D	D	D	b	D	D	D
42171	Hardware whsle	11	5 897	1 406	366	50	2 541	1 181	1 369
421710	Hardware whsle	11	5 897	1 406	366	50	2 541	1 181	1 369

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	52	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	16	22 811	3 092	696	91	6 143	1 499	2 549
421830	Industrial machinery & equipment whsle	16	22 811	3 092	696	91	6 143	1 499	2 549
42184	Industrial supplies whsle	12	D	D	D	b	D	D	D
421840	Industrial supplies whsle	12	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	46	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	15	D	D	D	c	D	D	D
421930	Recyclable material whsle	15	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	215	D	D	D	h	D	D	D
4221	Paper & paper product whsle	18	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	33	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	11	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	11	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	81	D	D	D	g	D	D	D
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
422410	General-line grocery whsle	4	D	D	D	e	D	D	D
4224102	General-line grocery whsle, retail cooperative	1	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	9	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	9	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	9	D	D	D	e	D	D	D
42245	Confectionery whsle	3	D	D	D	c	D	D	D
422450	Confectionery whsle	3	D	D	D	c	D	D	D
42247	Meat & meat product whsle	12	D	D	D	b	D	D	D
422470	Meat & meat product whsle	12	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	36	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	36	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	19	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	9	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	9	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	9	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	D	D	D	b	D	D	D
422810	Beer & ale whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	35	D	D	D	e	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	**410**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
421	Wholesale trade, durable goods	233	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	31	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	16	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	16	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	9	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	13	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	41	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	13	D	D	D	c	D	D	D
42151	Metal service centers & offices	13	D	D	D	c	D	D	D
421510	Metal service centers & offices	13	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	20	117 516	5 875	1 428	167	16 842	19 610	19 202
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	3	D	D	D	a	D	D	D
421620	Electrical appliance, television & radio set whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	D	D	D	b	D	D	D
42171	Hardware whsle	11	5 897	1 406	366	50	2 541	1 181	1 369
421710	Hardware whsle	11	5 897	1 406	366	50	2 541	1 181	1 369
4218	Machinery, equipment, & supplies whsle	46	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle	10	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	43	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	15	D	D	D	c	D	D	D
421930	Recyclable material whsle	15	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	177	D	D	D	h	D	D	D
4221	Paper & paper product whsle	12	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	30	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	10	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	10	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	68	D	D	D	g	D	D	D
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
422410	General-line grocery whsle	4	D	D	D	e	D	D	D
4224102	General-line grocery whsle, retail cooperative	1	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	8	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	8	D	D	D	e	D	D	D
42247	Meat & meat product whsle	11	D	D	D	b	D	D	D
422470	Meat & meat product whsle	11	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	28	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	28	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	14	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	30	D	D	D	e	D	D	D
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**19**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA—Con.								
	Agents, brokers, and commission merchants	**42**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	19	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	1	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
421840	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	b	D	D	D
	Stamford–Norwalk, CT PMSA								
42	**Wholesale trade**	**981**	**r42 681 431**	**1 154 047**	**266 113**	**18 982**	**r2 659 075**	**2 527 399**	**2 639 450**
421	Wholesale trade, durable goods	514	9 619 909	473 739	109 642	6 917	1 034 380	1 117 523	1 082 750
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	71 318	4 158	1 039	117	7 690	3 290	4 468
42111	Automobile & other motor vehicle whsle	4	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	56 629	2 846	759	78	4 914	1 793	1 874
421120	Motor vehicle supplies & new parts whsle	14	56 629	2 846	759	78	4 914	1 793	1 874
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	a	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	50	195 327	15 045	3 760	393	44 777	20 648	21 314
42121	Furniture whsle	24	75 469	8 087	2 096	206	18 426	6 032	7 646
421210	Furniture whsle	24	75 469	8 087	2 096	206	18 426	6 032	7 646
4212101	Household & lawn furniture whsle	8	34 347	3 603	607	94	10 956	4 937	5 933
4212102	Office & business furniture whsle	16	41 122	4 484	1 489	112	7 470	1 095	1 713
42122	Home furnishings whsle	26	119 858	6 958	1 664	187	26 351	14 616	13 668
421220	Home furnishings whsle	26	119 858	6 958	1 664	187	26 351	14 616	13 668
4212201	Household china, glassware, & crockery whsle	12	41 249	3 774	927	95	10 279	8 688	7 427
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	b	D	D	D
4212203	Floor coverings whsle	6	37 267	1 524	380	28	3 392	1 689	1 516
4213	Lumber & other construction materials whsle	17	28 217	2 694	509	41	5 679	964	1 630
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	105	1 888 894	201 817	50 159	2 611	431 451	330 520	351 874
42142	Office equipment whsle	11	D	D	D	c	D	D	D
421420	Office equipment whsle	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	54	340 820	40 918	9 389	664	79 541	9 057	9 606
421430	Computer & computer peripheral equipment & software whsle	54	340 820	40 918	9 389	664	79 541	9 057	9 606
4214301	Computer & peripheral equipment whsle	48	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	19	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	29	256 191	28 719	5 722	389	59 114	2 486	2 687
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	19	D	D	D	g	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	19	D	D	D	g	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	17	D	D	D	g	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	37	D	D	D	e	D	D	D
42151	Metal service centers & offices	26	D	D	D	e	D	D	D
421510	Metal service centers & offices	26	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	16	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	7	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	10	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	7	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	11	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	11	D	D	D	b	D	D	D
4215201	Coal whsle	5	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	86	799 550	79 627	18 782	1 309	204 187	42 083	53 444
42161	Electrical apparatus & equip, wiring supp, & const material whsle	23	178 937	23 890	6 344	364	37 588	23 155	28 003
421610	Electrical apparatus & equip, wiring supp, & const material whsle	23	178 937	23 890	6 344	364	37 588	23 155	28 003
42162	Electrical appliance, television & radio set whsle	12	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	51	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	51	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	26	175 339	31 878	7 147	571	55 580	10 932	15 650
4216902	Electronic parts (excluding communications equipment) whsle	25	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	22	D	D	D	c	D	D	D
42171	Hardware whsle	10	D	D	D	b	D	D	D
421710	Hardware whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	91	516 733	40 713	10 125	729	94 539	65 350	66 810
42183	Industrial machinery & equipment whsle	42	90 354	9 593	2 294	175	17 619	5 588	4 651
421830	Industrial machinery & equipment whsle	42	90 354	9 593	2 294	175	17 619	5 588	4 651
4218303	General-purpose industrial machinery & equipment whsle	14	21 152	1 770	533	45	3 386	1 009	952
4218307	Other industrial machinery & equipment whsle	14	43 328	4 196	1 056	66	7 188	2 612	1 920
42184	Industrial supplies whsle	18	179 736	11 065	2 817	193	30 481	48 017	49 624
421840	Industrial supplies whsle	18	179 736	11 065	2 817	193	30 481	48 017	49 624
4218402	Mechanical power transmission supplies whsle	1	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	4	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	84	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	9	73 765	6 511	1 831	117	16 543	7 818	7 577
421920	Toy & hobby goods & supplies whsle	9	73 765	6 511	1 831	117	16 543	7 818	7 577
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	34 056	2 250	557	66	5 296	1 011	1 086
42193011	Iron & steel scrap processors (using power processing equipment)	5	34 056	2 250	557	66	5 296	1 011	1 086
4219302	Recyclable paper & paperboard whsle	6	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	6	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	29	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	29	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	24	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	19	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	19	D	D	D	e	D	D	D
4219902	Forest products (except lumber) whsle	3	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	467	[r]33 061 522	680 308	156 471	12 065	[r]1 624 695	1 409 876	1 556 700
4221	Paper & paper product whsle	71	2 501 162	52 827	11 384	572	119 613	35 159	38 266
42211	Printing & writing paper whsle	31	2 138 228	36 383	7 791	347	86 259	25 779	26 900
422110	Printing & writing paper whsle	31	2 138 228	36 383	7 791	347	86 259	25 779	26 900
42212	Stationery & office supplies whsle	18	54 356	5 144	1 157	75	9 108	2 542	2 697
422120	Stationery & office supplies whsle	18	54 356	5 144	1 157	75	9 108	2 542	2 697
42213	Industrial & personal service paper whsle	22	308 578	11 300	2 436	150	24 246	6 838	8 669
422130	Industrial & personal service paper whsle	22	308 578	11 300	2 436	150	24 246	6 838	8 669
4222	Drugs, & druggists' sundries whsle	45	1 767 866	172 044	37 684	2 132	361 438	62 880	67 180
42221	Drugs, & druggists' sundries whsle	45	1 767 866	172 044	37 684	2 132	361 438	62 880	67 180
422210	Drugs, & druggists' sundries whsle	45	1 767 866	172 044	37 684	2 132	361 438	62 880	67 180
4222101	General-line drugs whsle	12	240 175	16 999	4 036	439	44 167	39 908	43 750
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	33	1 527 691	155 045	33 648	1 693	317 271	22 972	23 430
4223	Apparel, piece goods, & notions whsle	74	1 531 539	77 667	22 223	859	223 275	173 012	177 785
42231	Piece goods, notions, & other dry goods whsle	20	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	20	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	16	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	17	103 856	4 562	914	74	10 517	3 218	4 383
422320	Men's & boys' clothing & furnishings whsle	17	103 856	4 562	914	74	10 517	3 218	4 383
42233	Women's, children's, & infants' clothing & accessories whsle	19	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	19	D	D	D	c	D	D	D
42234	Footwear whsle	18	D	D	D	f	D	D	D
422340	Footwear whsle	18	D	D	D	f	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	98	1 721 266	54 001	11 685	1 081	170 322	88 370	105 818
42241	General-line grocery whsle	5	D	D	D	c	D	D	D
422410	General-line grocery whsle	5	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	5	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	7	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	81 565	2 341	607	34	11 681	6 571	8 784
422430	Dairy products, (except dried or canned) whsle	4	81 565	2 341	607	34	11 681	6 571	8 784
4224302	Dairy product (except raw milk) whsle	4	81 565	2 341	607	34	11 681	6 571	8 784
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42245	Confectionery whsle	6	D	D	D	b	D	D	D
422450	Confectionery whsle	6	D	D	D	b	D	D	D
42246	Fish & seafood whsle	5	29 743	1 019	256	37	2 294	356	568
422460	Fish & seafood whsle	5	29 743	1 019	256	37	2 294	356	568
42247	Meat & meat product whsle	2	D	D	D	b	D	D	D
422470	Meat & meat product whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	61	1 000 465	32 621	7 597	674	101 701	34 081	39 083
422490	Other grocery & related products whsle	61	1 000 465	32 621	7 597	674	101 701	34 081	39 083
4224901	Coffee, tea, & spice whsle	8	41 179	1 657	382	47	5 152	1 712	2 262
4224902	Bread & baked goods whsle	11	D	D	D	c	D	D	D
4224903	Soft drinks whsle	16	D	D	D	c	D	D	D
4224904	Canned goods whsle	2	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	e	D	D	D
42251	Grain & field bean whsle	3	D	D	D	e	D	D	D
422510	Grain & field bean whsle	3	D	D	D	e	D	D	D
42259	Other farm product raw material whsle	6	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	6	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	57	1 346 238	49 971	10 309	821	98 780	74 067	84 609
42261	Plastics materials & basic forms & shapes whsle	14	244 093	8 551	1 783	98	18 295	6 892	7 490
422610	Plastics materials & basic forms & shapes whsle	14	244 093	8 551	1 783	98	18 295	6 892	7 490
42269	Other chemical & allied products whsle	43	1 102 145	41 420	8 526	723	80 485	67 175	77 119
422690	Other chemical & allied products whsle	43	1 102 145	41 420	8 526	723	80 485	67 175	77 119
4226902	Other chemical & allied products whsle	42	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	19	D	D	D	h	D	D	D
42271	Petroleum bulk stations & terminals	7	6 531 800	62 598	10 133	2 732	105 355	222 622	389 959
422710	Petroleum bulk stations & terminals	7	6 531 800	62 598	10 133	2 732	105 355	222 622	389 959
4227101	Petroleum bulk stations & terminals (except LP)	7	6 531 800	62 598	10 133	2 732	105 355	222 622	389 959
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	h	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	16	1 177 891	62 225	14 921	1 014	216 266	89 056	82 961
42281	Beer & ale whsle	7	D	D	D	f	D	D	D
422810	Beer & ale whsle	7	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	9	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	9	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	9	D	D	D	e	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	78	D	D	D	g	D	D	D
42291	Farm supplies whsle	11	D	D	D	c	D	D	D
422910	Farm supplies whsle	11	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	10	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	17	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	17	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	9	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle	9	D	D	D	g	D	D	D
42299	Other miscellaneous nondurable goods whsle	31	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	31	D	D	D	e	D	D	D
4229901	Art goods whsle	13	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	6	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	12	D	D	D	b	D	D	D
	Merchant wholesalers	**768**	**33 079 557**	**664 259**	**147 436**	**12 477**	**1 621 007**	**2 050 228**	**2 144 664**
421	Wholesale trade, durable goods	418	7 198 044	289 693	62 609	4 768	662 198	785 545	741 953
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	42	142 120	13 532	3 434	371	41 569	20 414	21 297
42121	Furniture whsle	19	52 862	7 311	1 953	195	17 060	6 032	7 646
421210	Furniture whsle	19	52 862	7 311	1 953	195	17 060	6 032	7 646
4212101	Household & lawn furniture whsle	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	12	D	D	D	c	D	D	D
42122	Home furnishings whsle	23	89 258	6 221	1 481	176	24 509	14 382	13 651
421220	Home furnishings whsle	23	89 258	6 221	1 481	176	24 509	14 382	13 651
4212201	Household china, glassware, & crockery whsle	11	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	b	D	D	D
4212203	Floor coverings whsle	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	92	516 872	77 613	17 977	1 388	180 506	56 724	69 621
42142	Office equipment whsle	11	D	D	D	c	D	D	D
421420	Office equipment whsle	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	48	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	48	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	42	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	17	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	25	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	16	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	16	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D

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	Stamford–Norwalk, CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	26	D	D	D	c	D	D	D
42151	Metal service centers & offices	19	768 281	17 686	4 446	220	36 016	227 752	198 381
421510	Metal service centers & offices	19	768 281	17 686	4 446	220	36 016	227 752	198 381
4215101	Ferrous metal service centers & sales offices	12	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	5	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	7	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	5	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
4215201	Coal whsle	4	D	D	D	a	D	D	D
4215202	Other mineral & ore whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	64	620 413	62 488	14 363	1 093	178 793	41 240	52 524
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	11	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	39	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	39	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	18	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	21	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	D	D	D	c	D	D	D
42171	Hardware whsle	8	D	D	D	b	D	D	D
421710	Hardware whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	73	142 149	17 976	4 213	366	34 536	14 012	14 947
42183	Industrial machinery & equipment whsle	31	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	31	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	15	D	D	D	b	D	D	D
421840	Industrial supplies whsle	15	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	73	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	8	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	8	D	D	D	c	D	D	D
42193	Recyclable material whsle	16	D	D	D	c	D	D	D
421930	Recyclable material whsle	16	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	34 056	2 250	557	66	5 296	1 011	1 086
42193011	Iron & steel scrap processors (using power processing equipment)	5	34 056	2 250	557	66	5 296	1 011	1 086
4219302	Recyclable paper & paperboard whsle	5	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	6	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	21	D	D	D	e	D	D	D
4219402	Precious metal (excluding ores) whsle	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	15	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	e	D	D	D
4219902	Forest products (except lumber) whsle	3	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	350	25 881 513	374 566	84 827	7 709	958 809	1 264 683	1 402 711
4221	Paper & paper product whsle	37	1 080 845	30 130	7 023	314	60 221	31 172	34 156
42211	Printing & writing paper whsle	16	839 514	20 972	4 988	176	40 041	25 779	26 900
422110	Printing & writing paper whsle	16	839 514	20 972	4 988	176	40 041	25 779	26 900
42213	Industrial & personal service paper whsle	14	235 706	8 318	1 838	115	18 596	5 205	6 986
422130	Industrial & personal service paper whsle	14	235 706	8 318	1 838	115	18 596	5 205	6 986
4222	Drugs, & druggists' sundries whsle	32	439 129	29 678	8 021	688	83 136	55 881	61 648
42221	Drugs, & druggists' sundries whsle	32	439 129	29 678	8 021	688	83 136	55 881	61 648
422210	Drugs, & druggists' sundries whsle	32	439 129	29 678	8 021	688	83 136	55 881	61 648
4222101	General-line drugs whsle	12	240 175	16 999	4 036	439	44 167	39 908	43 750
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	20	198 954	12 679	3 985	249	38 969	15 973	17 898
4223	Apparel, piece goods, & notions whsle	47	999 817	56 768	17 222	646	156 583	168 491	174 908
42231	Piece goods, notions, & other dry goods whsle	16	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	16	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	9	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	9	D	D	D	b	D	D	D
42234	Footwear whsle	12	D	D	D	e	D	D	D
422340	Footwear whsle	12	D	D	D	e	D	D	D
4224	Grocery & related products whsle	84	1 168 743	44 645	9 793	844	131 713	47 306	55 656
42241	General-line grocery whsle	4	D	D	D	c	D	D	D
422410	General-line grocery whsle	4	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	81 565	2 341	607	34	11 681	6 571	8 784
422430	Dairy products, (except dried or canned) whsle	4	81 565	2 341	607	34	11 681	6 571	8 784
4224302	Dairy product (except raw milk) whsle	4	81 565	2 341	607	34	11 681	6 571	8 784
42245	Confectionery whsle	6	D	D	D	b	D	D	D
422450	Confectionery whsle	6	D	D	D	b	D	D	D
42246	Fish & seafood whsle	5	29 743	1 019	256	37	2 294	356	568
422460	Fish & seafood whsle	5	29 743	1 019	256	37	2 294	356	568
42249	Other grocery & related products whsle	51	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	51	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	8	41 179	1 657	382	47	5 152	1 712	2 262
4224903	Soft drinks whsle	13	D	D	D	c	D	D	D
4224904	Canned goods whsle	2	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	17	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	e	D	D	D
42251	Grain & field bean whsle	2	D	D	D	e	D	D	D
422510	Grain & field bean whsle	2	D	D	D	e	D	D	D
42259	Other farm product raw material whsle	5	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	5	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	3	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	50	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	39	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	39	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	38	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	h	D	D	D
42271	Petroleum bulk stations & terminals	7	6 531 800	62 598	10 133	2 732	105 355	222 622	389 959
422710	Petroleum bulk stations & terminals	7	6 531 800	62 598	10 133	2 732	105 355	222 622	389 959
4227101	Petroleum bulk stations & terminals (except LP)	7	6 531 800	62 598	10 133	2 732	105 355	222 622	389 959
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	h	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	12	D	D	D	f	D	D	D
42281	Beer & ale whsle	6	427 298	15 795	3 256	424	99 734	97	144
422810	Beer & ale whsle	6	427 298	15 795	3 256	424	99 734	97	144
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	63	D	D	D	f	D	D	D
42291	Farm supplies whsle	9	D	D	D	b	D	D	D
422910	Farm supplies whsle	9	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	8	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	27	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	27	D	D	D	e	D	D	D
4229901	Art goods whsle	12	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	6	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**78**	**8 281 276**	**458 035**	**111 847**	**6 136**	**983 321**	**475 659**	**493 760**
421	Wholesale trade, durable goods	29	1 842 372	167 852	43 563	1 952	343 689	330 682	339 886
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	g	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	g	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	1	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D

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	Stamford–Norwalk, CT PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	7	343 916	20 855	5 458	335	57 246	51 338	51 863
42184	Industrial supplies whsle	2	D	D	D	c	D	D	D
421840	Industrial supplies whsle	2	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	1	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	1	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	49	6 438 904	290 183	68 284	4 184	639 632	144 977	153 874
4221	Paper & paper product whsle	14	1 324 220	18 491	3 194	199	51 189	3 987	4 110
42211	Printing & writing paper whsle	8	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	8	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	9	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	9	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	449 835	6 497	1 289	194	34 521	41 064	50 162
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	g	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
422910	Farm supplies whsle	1	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	g	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
	Agents, brokers, and commission merchants	**135**	**[r]1 320 598**	**31 753**	**6 830**	**369**	**[r]54 747**	**1 512**	**1 026**
421	Wholesale trade, durable goods	67	579 493	16 194	3 470	197	28 493	1 296	911
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	a	D	D	D
4211203	Petroleum products marketing equipment whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	8	53 207	1 513	326	22	3 208	234	17
42121	Furniture whsle	5	22 607	776	143	11	1 366	–	–
421210	Furniture whsle	5	22 607	776	143	11	1 366	–	–
42122	Home furnishings whsle	3	30 600	737	183	11	1 842	234	17
421220	Home furnishings whsle	3	30 600	737	183	11	1 842	234	17
4212203	Floor coverings whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4214402	Store machines & equipment whsle	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	7	D	D	D	b	D	D	D
421510	Metal service centers & offices	7	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
4215202	Other mineral & ore whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	5	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	30 668	1 882	454	28	2 757	–	–
42183	Industrial machinery & equipment whsle	9	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
421840	Industrial supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	4	13 587	338	61	4	769	–	–
421990	Other miscellaneous durable goods whsle	4	13 587	338	61	4	769	–	–
422	Wholesale trade, nondurable goods	68	[r]741 105	15 559	3 360	172	[r]26 254	216	115
4221	Paper & paper product whsle	20	96 097	4 206	1 167	59	8 203	–	–
42213	Industrial & personal service paper whsle	6	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	24	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	7	D	D	D	a	D	D	D
422320	Men's & boys' clothing & furnishings whsle	7	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	8	D	D	D	a	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	9	102 688	2 859	603	43	4 088	–	–
42249	Other grocery & related products whsle	6	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	a	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
	Trenton, NJ PMSA								
42	**Wholesale trade**	**472**	**[r]4 402 974**	**291 457**	**75 057**	**8 480**	**720 041**	**[r]346 819**	**[r]384 662**
421	Wholesale trade, durable goods	289	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	24	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	19	D	D	D	h	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	13	D	D	D	h	D	D	D
421220	Home furnishings whsle	13	D	D	D	h	D	D	D
4212201	Household china, glassware, & crockery whsle	3	D	D	D	g	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	3	D	D	D	a	D	D	D
4212203	Floor coverings whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	15	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	63	482 578	51 004	14 050	1 043	94 901	21 412	20 401
42141	Photographic equipment & supplies whsle	2	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	a	D	D	D
42142	Office equipment whsle	13	D	D	D	e	D	D	D
421420	Office equipment whsle	13	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	20	221 446	9 381	2 029	175	19 032	4 028	5 142
421430	Computer & computer peripheral equipment & software whsle	20	221 446	9 381	2 029	175	19 032	4 028	5 142
4214301	Computer & peripheral equipment whsle	16	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	7	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	10	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	9	D	D	D	e	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Trenton, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	1	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	44	476 466	24 988	6 185	666	42 712	55 629	57 652
42161	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	3	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	3	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	9	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	24	D	D	D	c	D	D	D
42171	Hardware whsle	11	D	D	D	b	D	D	D
421710	Hardware whsle	11	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	50	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	20	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	20	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	2	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	1	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	D	D	D	b	D	D	D
421840	Industrial supplies whsle	12	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	38	D	D	D	e	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	24 654	2 336	563	80	5 507	1 936	2 273
42199042	Prerecorded video tapes whsle	3	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Trenton, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	183	D	D	D	h	D	D	D
4221	Paper & paper product whsle	19	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	14	512 059	52 655	13 347	729	189 982	47 335	53 615
42221	Drugs, & druggists' sundries whsle	14	512 059	52 655	13 347	729	189 982	47 335	53 615
422210	Drugs, & druggists' sundries whsle	14	512 059	52 655	13 347	729	189 982	47 335	53 615
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	18	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	40	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	6	30 118	2 243	530	65	4 474	361	399
422480	Fresh fruit & vegetable whsle	6	30 118	2 243	530	65	4 474	361	399
42249	Other grocery & related products whsle	21	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	21	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	28	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	21	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	21	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	e	D	D	D
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
422810	Beer & ale whsle	3	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	50	D	D	D	f	D	D	D
42291	Farm supplies whsle	7	D	D	D	c	D	D	D
422910	Farm supplies whsle	7	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	5	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
4229901	Art goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Trenton, NJ PMSA—Con.								
	Merchant wholesalers	**403**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
421	Wholesale trade, durable goods	245	1 265 725	99 603	24 398	2 609	208 021	159 475	172 361
4211	Motor vehicle & motor vehicle parts & supplies whsle	24	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	13	D	D	D	c	D	D	D
42122	Home furnishings whsle	10	D	D	D	b	D	D	D
421220	Home furnishings whsle	10	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle	2	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	14	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	50	D	D	D	f	D	D	D
42142	Office equipment whsle	8	14 262	3 523	799	108	5 834	1 789	1 667
421420	Office equipment whsle	8	14 262	3 523	799	108	5 834	1 789	1 667
42143	Computer & computer peripheral equipment & software whsle	16	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	16	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	13	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	6	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	9	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	9	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	9	D	D	D	c	D	D	D
421510	Metal service centers & offices	9	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	36	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	3	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	3	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	17	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	17	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Trenton, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	41	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	14	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	14	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	35	D	D	D	e	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
421930	Recyclable material whsle	7	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	24 654	2 336	563	80	5 507	1 936	2 273
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	158	D	D	D	g	D	D	D
4221	Paper & paper product whsle	18	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	11	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	11	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	15	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	36	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	6	30 118	2 243	530	65	4 474	361	399
422480	Fresh fruit & vegetable whsle	6	30 118	2 243	530	65	4 474	361	399
42249	Other grocery & related products whsle	17	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	17	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	22	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Trenton, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	e	D	D	D
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
422810	Beer & ale whsle	3	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	42	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	20	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	20	D	D	D	c	D	D	D
4229901	Art goods whsle	6	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**30**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
421	Wholesale trade, durable goods	21	D	D	D	h	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	h	D	D	D
42122	Home furnishings whsle	2	D	D	D	h	D	D	D
421220	Home furnishings whsle	2	D	D	D	h	D	D	D
4212201	Household china, glassware, & crockery whsle	1	D	D	D	g	D	D	D
4212203	Floor coverings whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	e	D	D	D
42142	Office equipment whsle	3	D	D	D	e	D	D	D
421420	Office equipment whsle	3	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	e	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
422120	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**39**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
421220	Home furnishings whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Waterbury, CT PMSA								
42	**Wholesale trade**	**255**	**1 193 152**	**96 256**	**21 616**	**2 618**	**196 792**	**111 864**	**117 718**
421	Wholesale trade, durable goods	180	551 036	58 177	12 945	1 474	116 510	57 555	58 452
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	19 781	1 312	288	32	2 227	1 762	1 821
421310	Lumber, plywood, millwork, & wood panel whsle	4	19 781	1 312	288	32	2 227	1 762	1 821
4214	Professional & commercial equipment & supplies whsle	32	66 174	12 659	2 530	293	25 790	5 326	5 787
42143	Computer & computer peripheral equipment & software whsle	9	17 254	4 268	1 032	83	9 356	1 873	2 009
421430	Computer & computer peripheral equipment & software whsle	9	17 254	4 268	1 032	83	9 356	1 873	2 009
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	26	101 097	9 635	2 143	210	20 708	5 301	4 841
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	56	158 425	16 663	3 863	427	31 287	18 164	19 781
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	28	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	28	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	7	15 350	1 615	378	42	3 397	435	741
4218304	Metalworking machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	18	63 268	6 298	1 524	163	12 408	5 127	5 603
421840	Industrial supplies whsle	18	63 268	6 298	1 524	163	12 408	5 127	5 603
4218402	Mechanical power transmission supplies whsle	3	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	9	16 593	2 580	780	66	4 983	1 164	1 279
42185	Service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Waterbury, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	20	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	36 380	4 619	1 052	109	10 078	3 516	2 241
421930	Recyclable material whsle	7	36 380	4 619	1 052	109	10 078	3 516	2 241
4219303	Other recyclable material whsle	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	6	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	6	D	D	D	b	D	D	D
4219402	Precious metal (excluding ores) whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	75	642 116	38 079	8 671	1 144	80 282	54 309	59 266
4221	Paper & paper product whsle	9	122 105	5 251	1 434	110	8 896	1 890	1 236
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	30	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	13	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	9	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**220**	**917 533**	**89 043**	**19 994**	**2 465**	**182 775**	**108 253**	**113 988**
421	Wholesale trade, durable goods	154	413 986	53 240	11 854	1 375	106 931	54 272	55 110
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	30	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	17 254	4 268	1 032	83	9 356	1 873	2 009
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D
421510	Metal service centers & offices	8	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	b	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Waterbury, CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	20	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	43	110 612	14 950	3 503	393	28 540	18 092	19 714
42183	Industrial machinery & equipment whsle	22	28 372	5 219	1 151	144	10 423	4 641	5 546
421830	Industrial machinery & equipment whsle	22	28 372	5 219	1 151	144	10 423	4 641	5 546
42184	Industrial supplies whsle	14	D	D	D	c	D	D	D
421840	Industrial supplies whsle	14	D	D	D	c	D	D	D
4218403	Welding supplies whsle	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	19	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	36 380	4 619	1 052	109	10 078	3 516	2 241
421930	Recyclable material whsle	7	36 380	4 619	1 052	109	10 078	3 516	2 241
4219303	Other recyclable material whsle	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	6	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	66	503 547	35 803	8 140	1 090	75 844	53 981	58 878
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	25	90 726	12 106	2 263	350	21 627	3 534	4 031
42249	Other grocery & related products whsle	8	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**14**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	58 764	2 006	465	47	3 878	3 263	3 321
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	a	D	D	D

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	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Waterbury, CT PMSA—Con.								
	Agents, brokers, and commission merchants	**21**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	18	78 286	2 931	626	52	5 701	20	21
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA								
42	**Wholesale trade**	**9 964**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6 543	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	596	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	170	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle	170	D	D	D	h	D	D	D
4211101	Automobile & motorcycle whsle	84	D	D	D	g	D	D	D
4211102	Bus & recreational vehicle whsle	13	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	12	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	48	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	255	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	255	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	105	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	138	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	12	50 164	3 342	713	69	6 478	1 148	1 392
42113	Tire & tube whsle	30	D	D	D	e	D	D	D
421130	Tire & tube whsle	30	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	357	D	D	D	h	D	D	D
42121	Furniture whsle	186	D	D	D	g	D	D	D
421210	Furniture whsle	186	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	88	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	98	D	D	D	g	D	D	D
42122	Home furnishings whsle	171	D	D	D	g	D	D	D
421220	Home furnishings whsle	171	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	34	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	37	D	D	D	f	D	D	D
4212203	Floor coverings whsle	50	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	50	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	290	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	115	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	115	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	16	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	23	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	76	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	54	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	54	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	22	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	17	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	15	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42133	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
421330	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
4213301	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
42139	Other construction materials whsle	72	D	D	D	f	D	D	D
421390	Other construction materials whsle	72	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	13	D	D	D	e	D	D	D
4213902	Other construction materials whsle	59	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 111	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle	25	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	25	D	D	D	e	D	D	D
42142	Office equipment whsle	190	D	D	D	h	D	D	D
421420	Office equipment whsle	190	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	362	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	362	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	298	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	112	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	186	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	64	D	D	D	g	D	D	D
42144	Other commercial equipment whsle	134	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	134	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	74	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	60	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	284	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	284	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	252	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	32	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle	29	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	29	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	87	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	87	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	13	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	74	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	351	D	D	D	h	D	D	D
42151	Metal service centers & offices	339	D	D	D	h	D	D	D
421510	Metal service centers & offices	339	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	279	D	D	D	h	D	D	D
42151011	Ferrous metal service centers	184	D	D	D	h	D	D	D
42151012	Ferrous metal sales offices	95	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	60	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers	35	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	25	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	12	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	12	D	D	D	b	D	D	D
4215201	Coal whsle	7	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	950	D	D	D	j	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	370	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	370	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	73	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	73	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	507	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	507	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	230	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	277	D	D	D	h	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	546	D	D	D	i	D	D	D
42171	Hardware whsle	222	D	D	D	g	D	D	D
421710	Hardware whsle	222	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	143	D	D	D	g	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	143	D	D	D	g	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	147	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	147	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 592	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	89	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	89	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	56	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	56	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	27	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	17	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	849	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	849	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	36	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	104	275 792	42 783	9 770	949	76 390	24 096	25 892
42183021	Hydraulic & pneumatic pumps & motors whsle	49	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	55	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	283	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	100	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	121	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	15	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	190	D	D	D	g	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	348	D	D	D	h	D	D	D
421840	Industrial supplies whsle	348	D	D	D	h	D	D	D
4218401	General-line industrial supplies whsle	40	97 033	10 123	2 319	283	20 066	6 070	6 343
4218402	Mechanical power transmission supplies whsle	58	D	D	D	f	D	D	D
4218403	Welding supplies whsle	38	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	64	522 284	19 605	3 136	417	36 851	4 681	5 122
4218405	Industrial valves & fittings (except fluid-power) whsle	50	D	D	D	f	D	D	D
4218406	Other industrial supplies whsle	98	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	181	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	181	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	26	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	76	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	21	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	58	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	38	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	750	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	107	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	107	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	73	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	73	D	D	D	f	D	D	D
42193	Recyclable material whsle	248	D	D	D	h	D	D	D
421930	Recyclable material whsle	248	D	D	D	h	D	D	D
4219301	Iron & steel scrap processors & dealers	94	D	D	D	g	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	52	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	42	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle	41	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	113	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	106	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	106	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	97	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	216	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	216	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	11	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	14	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	64	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	40	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	22	176 036	10 509	2 319	446	24 021	48 087	47 171
42199042	Prerecorded video tapes whsle	18	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	23	D	D	D	c	D	D	D
4219906	Other durable goods whsle	64	D	D	D	e	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	3 421	D	D	D	l	D	D	D
4221	Paper & paper product whsle	469	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	86	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	86	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	193	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	193	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	190	D	D	D	h	D	D	D
422130	Industrial & personal service paper whsle	190	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	150	D	D	D	i	D	D	D
42221	Drugs, & druggists' sundries whsle	150	D	D	D	i	D	D	D
422210	Drugs, & druggists' sundries whsle	150	D	D	D	i	D	D	D
4222101	General-line drugs whsle	59	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	91	D	D	D	i	D	D	D
4223	Apparel, piece goods, & notions whsle	360	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	100	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	100	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	74	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	26	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	90	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	90	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	128	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	128	D	D	D	f	D	D	D
42234	Footwear whsle	42	D	D	D	e	D	D	D
422340	Footwear whsle	42	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1 046	D	D	D	j	D	D	D
42241	General-line grocery whsle	82	D	D	D	h	D	D	D
422410	General-line grocery whsle	82	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle	77	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	92	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	92	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	63	D	D	D	g	D	D	D
422430	Dairy products, (except dried or canned) whsle	63	D	D	D	g	D	D	D
4224302	Dairy product (except raw milk) whsle	62	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle	34	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	34	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	34	D	D	D	e	D	D	D
42245	Confectionery whsle	67	D	D	D	g	D	D	D
422450	Confectionery whsle	67	D	D	D	g	D	D	D
42246	Fish & seafood whsle	64	D	D	D	f	D	D	D
422460	Fish & seafood whsle	64	D	D	D	f	D	D	D
42247	Meat & meat product whsle	93	D	D	D	g	D	D	D
422470	Meat & meat product whsle	93	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	218	D	D	D	h	D	D	D
422480	Fresh fruit & vegetable whsle	218	D	D	D	h	D	D	D
42249	Other grocery & related products whsle	333	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	333	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle	37	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	105	D	D	D	g	D	D	D
4224903	Soft drinks whsle	50	D	D	D	g	D	D	D
4224904	Canned goods whsle	22	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	15	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	104	D	D	D	h	D	D	D
4225	Farm-product raw material whsle	30	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	15	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	15	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	4	D	D	D	a	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	428	D	D	D	i	D	D	D
42261	Plastics materials & basic forms & shapes whsle	137	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	137	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	291	D	D	D	i	D	D	D
422690	Other chemical & allied products whsle	291	D	D	D	i	D	D	D
4226901	Industrial gases (except LP) whsle	23	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	268	D	D	D	i	D	D	D
4227	Petroleum & petroleum products whsle	154	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	66	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	66	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	64	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	40	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	24	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	88	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	88	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	115	D	D	D	h	D	D	D
42281	Beer & ale whsle	69	D	D	D	g	D	D	D
422810	Beer & ale whsle	69	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	46	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	46	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	39	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	669	D	D	D	i	D	D	D
42291	Farm supplies whsle	74	D	D	D	f	D	D	D
422910	Farm supplies whsle	74	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers	15	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	59	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	103	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle	103	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	82	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	82	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle	43	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	43	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	49	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle	49	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	49	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	318	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	318	D	D	D	g	D	D	D
4229901	Art goods whsle	97	D	D	D	g	D	D	D
4229902	General merchandise (nondurable goods) whsle	74	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	8	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	139	D	D	D	f	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Merchant wholesalers	**7 856**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5 111	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	519	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	145	1 498 861	66 105	16 753	2 070	132 847	188 019	209 851
421110	Automobile & other motor vehicle whsle	145	1 498 861	66 105	16 753	2 070	132 847	188 019	209 851
4211101	Automobile & motorcycle whsle	69	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	43	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	205	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	205	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	84	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	112	D	D	D	g	D	D	D
42113	Tire & tube whsle	28	D	D	D	e	D	D	D
421130	Tire & tube whsle	28	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	260	D	D	D	h	D	D	D
42121	Furniture whsle	124	D	D	D	g	D	D	D
421210	Furniture whsle	124	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	54	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	70	695 310	56 851	14 241	1 217	104 824	23 025	30 250
42122	Home furnishings whsle	136	D	D	D	g	D	D	D
421220	Home furnishings whsle	136	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	29	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	31	D	D	D	f	D	D	D
4212203	Floor coverings whsle	41	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	35	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	213	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	84	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	84	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	13	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	22	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	49	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	41	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	41	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	14	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	15	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
421330	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
4213301	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
42139	Other construction materials whsle	53	D	D	D	f	D	D	D
421390	Other construction materials whsle	53	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	10	D	D	D	e	D	D	D
4213902	Other construction materials whsle	43	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	912	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle	20	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	20	D	D	D	e	D	D	D
42142	Office equipment whsle	161	D	D	D	h	D	D	D
421420	Office equipment whsle	161	D	D	D	h	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	300	D	D	D	h	D	D	D
421430	Computer & computer peripheral equipment & software whsle	300	D	D	D	h	D	D	D
4214301	Computer & peripheral equipment whsle	247	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	89	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	158	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	53	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	112	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	112	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	59	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	53	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	221	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	221	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	196	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	25	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	25	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	25	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	73	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	73	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	61	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	271	D	D	D	h	D	D	D
42151	Metal service centers & offices	263	D	D	D	h	D	D	D
421510	Metal service centers & offices	263	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	219	D	D	D	h	D	D	D
42151011	Ferrous metal service centers	167	D	D	D	h	D	D	D
42151012	Ferrous metal sales offices	52	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	44	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers	31	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	8	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	629	D	D	D	i	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	232	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	232	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	50	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	50	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	347	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	347	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	162	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	185	D	D	D	g	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	422	D	D	D	h	D	D	D
42171	Hardware whsle	183	D	D	D	g	D	D	D
421710	Hardware whsle	183	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	86	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	86	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	126	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	126	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	27	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	27	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 227	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	71	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	71	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	54	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	54	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	27	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	16	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	632	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	632	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	26	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	88	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	39	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	49	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	181	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	78	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	99	323 418	51 820	12 291	1 253	90 134	30 667	29 225
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	11	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	149	D	D	D	g	D	D	D
42184	Industrial supplies whsle	257	D	D	D	h	D	D	D
421840	Industrial supplies whsle	257	D	D	D	h	D	D	D
4218401	General-line industrial supplies whsle	30	78 896	8 970	2 090	260	18 167	6 070	6 343
4218402	Mechanical power transmission supplies whsle	43	D	D	D	e	D	D	D
4218403	Welding supplies whsle	26	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	50	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	34	D	D	D	e	D	D	D
4218406	Other industrial supplies whsle	74	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	156	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	156	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	22	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	67	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	20	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	47	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	57	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	57	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	32	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	15	40 320	5 967	1 306	160	10 996	5 729	6 590
4218603	Other transportation equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	658	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	85	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	85	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	58	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	58	D	D	D	e	D	D	D
42193	Recyclable material whsle	238	D	D	D	h	D	D	D
421930	Recyclable material whsle	238	D	D	D	h	D	D	D
4219301	Iron & steel scrap processors & dealers	92	D	D	D	g	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	52	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	40	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	39	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	107	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	100	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	100	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	92	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	9	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	50	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	35	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	17	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	18	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	22	D	D	D	c	D	D	D
4219906	Other durable goods whsle	50	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 745	D	D	D	k	D	D	D
4221	Paper & paper product whsle	377	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	73	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	73	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	143	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	143	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	161	D	D	D	h	D	D	D
422130	Industrial & personal service paper whsle	161	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
4222101	General-line drugs whsle	59	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	58	D	D	D	f	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	281	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	77	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	77	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	56	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	21	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	76	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	76	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	98	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	98	D	D	D	f	D	D	D
42234	Footwear whsle	30	D	D	D	e	D	D	D
422340	Footwear whsle	30	D	D	D	e	D	D	D
4224	Grocery & related products whsle	851	D	D	D	j	D	D	D
42241	General-line grocery whsle	69	D	D	D	g	D	D	D
422410	General-line grocery whsle	69	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	64	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	68	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	68	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	49	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	49	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	48	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	28	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	28	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	28	D	D	D	e	D	D	D
42245	Confectionery whsle	49	D	D	D	e	D	D	D
422450	Confectionery whsle	49	D	D	D	e	D	D	D
42246	Fish & seafood whsle	62	D	D	D	f	D	D	D
422460	Fish & seafood whsle	62	D	D	D	f	D	D	D
42247	Meat & meat product whsle	86	D	D	D	g	D	D	D
422470	Meat & meat product whsle	86	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	199	D	D	D	h	D	D	D
422480	Fresh fruit & vegetable whsle	199	D	D	D	h	D	D	D
42249	Other grocery & related products whsle	241	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	241	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	29	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	65	D	D	D	e	D	D	D
4224903	Soft drinks whsle	43	D	D	D	g	D	D	D
4224904	Canned goods whsle	14	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	8	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	82	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	25	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	12	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	12	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	310	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	93	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	93	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	217	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	217	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	201	D	D	D	g	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	118	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	47	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	47	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	45	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	36	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	9	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	71	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	71	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	110	D	D	D	g	D	D	D
42281	Beer & ale whsle	68	D	D	D	g	D	D	D
422810	Beer & ale whsle	68	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	42	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	42	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	35	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	556	D	D	D	i	D	D	D
42291	Farm supplies whsle	66	D	D	D	f	D	D	D
422910	Farm supplies whsle	66	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers	11	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	55	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	80	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	80	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	75	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	75	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle	41	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	41	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	252	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	252	D	D	D	g	D	D	D
4229901	Art goods whsle	76	D	D	D	g	D	D	D
4229902	General merchandise (nondurable goods) whsle	56	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	113	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**741**	**D**	**D**	**D**	**k**	**D**	**D**	**D**
421	Wholesale trade, durable goods	454	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	42	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
421110	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
4211101	Automobile & motorcycle whsle	7	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	1	D	D	D	a	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	24	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	24	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	f	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	15	D	D	D	c	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	26	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	81	D	D	D	h	D	D	D
42142	Office equipment whsle	22	D	D	D	f	D	D	D
421420	Office equipment whsle	22	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	35	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	35	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	35	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	24	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
421450	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	31	D	D	D	e	D	D	D
42151	Metal service centers & offices	31	D	D	D	e	D	D	D
421510	Metal service centers & offices	31	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	23	683 560	13 864	3 458	318	36 244	59 877	59 026
42151011	Ferrous metal service centers	14	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	117	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	40	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	40	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
421620	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
42169	Other electronic parts & equipment whsle	72	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	72	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	56	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	16	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	27	D	D	D	f	D	D	D
42171	Hardware whsle	5	D	D	D	b	D	D	D
421710	Hardware whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.								
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	110	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	52	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	52	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	22	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	40	D	D	D	e	D	D	D
421840	Industrial supplies whsle	40	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	12	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	57 507	2 646	508	52	4 097	3 189	3 322
4218406	Other industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	287	D	D	D	j	D	D	D
4221	Paper & paper product whsle	42	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	10	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	10	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	26	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	26	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	21	D	D	D	i	D	D	D
42221	Drugs, & druggists' sundries whsle	21	D	D	D	i	D	D	D
422210	Drugs, & druggists' sundries whsle	21	D	D	D	i	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	21	D	D	D	i	D	D	D
4223	Apparel, piece goods, & notions whsle	18	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	71	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	8	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	8	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	8	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	8	D	D	D	e	D	D	D
42245	Confectionery whsle	10	D	D	D	f	D	D	D
422450	Confectionery whsle	10	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	42	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	42	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	21	D	D	D	f	D	D	D
4224903	Soft drinks whsle	7	D	D	D	e	D	D	D
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	c	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	72	D	D	D	i	D	D	D
42261	Plastics materials & basic forms & shapes whsle	18	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	18	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	54	D	D	D	i	D	D	D
422690	Other chemical & allied products whsle	54	D	D	D	i	D	D	D
4226901	Industrial gases (except LP) whsle	7	101 492	8 069	2 000	215	16 234	4 178	3 566
4226902	Other chemical & allied products whsle	47	D	D	D	i	D	D	D
4227	Petroleum & petroleum products whsle	30	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	18	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	18	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	18	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
4229	Miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	16	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	16	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1 367**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
421	Wholesale trade, durable goods	978	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	35	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	8	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	26	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	26	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	11	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	82	D	D	D	e	D	D	D
42121	Furniture whsle	51	D	D	D	c	D	D	D
421210	Furniture whsle	51	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	29	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	22	D	D	D	b	D	D	D
42122	Home furnishings whsle	31	D	D	D	c	D	D	D
421220	Home furnishings whsle	31	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	5	D	D	D	b	D	D	D
4212203	Floor coverings whsle	6	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	15	66 411	2 367	525	82	4 666	118	77

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	51	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	18	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
42139	Other construction materials whsle	16	D	D	D	b	D	D	D
421390	Other construction materials whsle	16	D	D	D	b	D	D	D
4213902	Other construction materials whsle	14	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	118	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	11	13 542	1 293	262	22	2 386	56	32
42144	Other commercial equipment whsle	22	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	22	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	47	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	47	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	42	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	5	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	7	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	49	D	D	D	c	D	D	D
42151	Metal service centers & offices	45	D	D	D	c	D	D	D
421510	Metal service centers & offices	45	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	37	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	34	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	204	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	98	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	98	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	18	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	18	D	D	D	c	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	88	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	88	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	12	67 331	2 773	619	47	5 017	48	52
4216902	Electronic parts (excluding communications equipment) whsle	76	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	97	638 895	27 560	6 716	550	44 669	4 623	3 760
42171	Hardware whsle	34	D	D	D	c	D	D	D
421710	Hardware whsle	34	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	44	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	44	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	255	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whsle	165	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	165	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	80	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	18	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	16	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
42184	Industrial supplies whsle	51	D	D	D	c	D	D	D
421840	Industrial supplies whsle	51	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	10	18 137	1 153	229	23	1 899	–	–
4218402	Mechanical power transmission supplies whsle	6	20 652	800	184	16	1 260	–	–
4218404	Industrial containers & supplies whsle	12	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	166 275	8 777	1 611	146	15 243	606	717
4218406	Other industrial supplies whsle	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	87	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	20	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	20	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	38	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	38	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	14	D	D	D	b	D	D	D
4219906	Other durable goods whsle	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	389	D	D	D	h	D	D	D
4221	Paper & paper product whsle	50	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	24	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	24	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	61	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	25	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	25	D	D	D	b	D	D	D
42234	Footwear whsle	11	D	D	D	b	D	D	D
422340	Footwear whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	124	D	D	D	g	D	D	D
42241	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
422410	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
4224103	Other general-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
42242	Packaged frozen food whsle	16	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	b	D	D	D
422450	Confectionery whsle	8	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	19	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	19	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	50	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	50	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	19	D	D	D	b	D	D	D
4224904	Canned goods whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	16	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	46	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	26	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	26	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	20	D	D	D	b	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	83	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	62	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	62	D	D	D	c	D	D	D
4229901	Art goods whsle	19	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	18	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	24	D	D	D	b	D	D	D
	Atlantic–Cape May, NJ PMSA								
42	**Wholesale trade**	**308**	**1 032 546**	**102 594**	**21 379**	**3 219**	**202 325**	**73 236**	**75 929**
421	Wholesale trade, durable goods	164	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	c	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	D	D	D	c	D	D	D
4216	Electrical goods whsle	18	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	42	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
421930	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
4219303	Other recyclable material whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
4219906	Other durable goods whsle	4	D	D	D	c	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Atlantic–Cape May, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	144	D	D	D	g	D	D	D
4221	Paper & paper product whsle	14	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	66	402 609	25 696	5 552	978	52 656	7 258	8 747
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	c	D	D	D
42245	Confectionery whsle	5	D	D	D	c	D	D	D
422450	Confectionery whsle	5	D	D	D	c	D	D	D
42246	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
422460	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
42248	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
422480	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
42249	Other grocery & related products whsle	14	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
422710	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
4227101	Petroleum bulk stations & terminals (except LP)	7	33 329	2 524	697	98	6 126	775	338
42271011	Petroleum bulk stations (except LP)	7	33 329	2 524	697	98	6 126	775	338
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**279**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
421	Wholesale trade, durable goods	148	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4213902	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Atlantic–Cape May, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	41	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
42193	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
421930	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
4219303	Other recyclable material whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
4219906	Other durable goods whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	131	D	D	D	g	D	D	D
4221	Paper & paper product whsle	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	58	D	D	D	f	D	D	D
42246	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
422460	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
42248	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
422480	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
422710	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
4227101	Petroleum bulk stations & terminals (except LP)	7	33 329	2 524	697	98	6 126	775	338
42271011	Petroleum bulk stations (except LP)	7	33 329	2 524	697	98	6 126	775	338
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**14**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**15**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA								
42	**Wholesale trade**	**8 777**	**97 034 950**	**5 011 859**	**1 208 532**	**119 671**	**10 284 693**	**4 543 774**	**4 678 929**
421	Wholesale trade, durable goods	5 811	56 983 500	2 962 956	710 538	70 014	6 061 632	2 975 462	3 090 705
4211	Motor vehicle & motor vehicle parts & supplies whsle	525	19 083 782	234 064	59 275	7 813	557 276	539 178	546 653
42111	Automobile & other motor vehicle whsle	149	17 300 202	102 341	27 129	3 467	295 546	335 565	353 270
421110	Automobile & other motor vehicle whsle	149	17 300 202	102 341	27 129	3 467	295 546	335 565	353 270
4211101	Automobile & motorcycle whsle	74	8 423 283	40 479	10 176	1 742	174 610	180 455	168 792
4211102	Bus & recreational vehicle whsle	13	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	9	7 415 428	9 049	2 626	153	13 576	1 085	1 053
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	40	882 033	26 904	7 712	755	45 728	47 416	57 099
42112	Motor vehicle supplies & new parts whsle	233	1 460 139	101 038	24 669	3 261	198 435	169 466	164 023
421120	Motor vehicle supplies & new parts whsle	233	1 460 139	101 038	24 669	3 261	198 435	169 466	164 023
4211201	Motor vehicle supplies & new parts—warehouse distributors	92	582 311	38 567	9 422	1 552	79 991	94 601	95 934
4211202	Motor vehicle supplies & new parts—jobbers	129	827 664	59 129	14 534	1 640	111 966	73 717	66 697
4211203	Petroleum products marketing equipment whsle	12	50 164	3 342	713	69	6 478	1 148	1 392
42113	Tire & tube whsle	28	D	D	D	e	D	D	D
421130	Tire & tube whsle	28	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	324	1 903 825	144 081	35 311	3 658	289 267	120 551	135 047
42121	Furniture whsle	170	1 288 743	88 025	22 193	2 144	175 471	54 571	62 764
421210	Furniture whsle	170	1 288 743	88 025	22 193	2 144	175 471	54 571	62 764
4212101	Household & lawn furniture whsle	83	392 922	27 310	6 630	894	63 887	32 820	33 989
4212102	Office & business furniture whsle	87	895 821	60 715	15 563	1 250	111 584	21 751	28 775
42122	Home furnishings whsle	154	615 082	56 056	13 118	1 514	113 796	65 980	72 283
421220	Home furnishings whsle	154	615 082	56 056	13 118	1 514	113 796	65 980	72 283
4212201	Household china, glassware, & crockery whsle	27	149 023	10 630	2 654	293	24 563	18 761	20 782
4212202	Linens, domestics, draperies, & curtains whsle	34	188 851	21 154	4 916	521	36 862	25 184	27 332
4212203	Floor coverings whsle	45	163 164	14 095	3 293	352	31 808	12 463	14 008
4212204	Other home furnishings whsle	48	114 044	10 177	2 255	348	20 563	9 572	10 161
4213	Lumber & other construction materials whsle	245	3 062 587	108 171	24 673	3 002	221 161	94 340	104 162
42131	Lumber, plywood, millwork, & wood panel whsle	92	2 396 683	50 570	11 296	1 451	95 026	61 376	64 393
421310	Lumber, plywood, millwork, & wood panel whsle	92	2 396 683	50 570	11 296	1 451	95 026	61 376	64 393
4213101	Lumber without yard whsle	11	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	21	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	60	387 858	20 943	4 362	571	41 148	28 056	29 965
42132	Brick, stone, & related construction materials whsle	48	116 690	11 144	2 355	346	28 288	9 791	11 619
421320	Brick, stone, & related construction materials whsle	48	116 690	11 144	2 355	346	28 288	9 791	11 619
4213201	Brick, block, tile, clay/cement sewer pipe whsle	21	26 770	4 044	860	143	7 353	3 849	4 061
4213202	Sand, gravel, & stone whsle	14	23 201	4 010	737	107	8 253	3 642	4 338
4213203	Cement, lime, & related products whsle	13	66 719	3 090	758	96	12 682	2 300	3 220
42133	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
421330	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
4213301	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
42139	Other construction materials whsle	63	269 896	30 917	7 720	872	63 129	15 704	16 525
421390	Other construction materials whsle	63	269 896	30 917	7 720	872	63 129	15 704	16 525
4213901	Flat glass & other construction glass whsle	12	D	D	D	e	D	D	D
4213902	Other construction materials whsle	51	D	D	D	e	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	985	7 537 218	771 861	197 514	15 602	1 547 393	474 826	474 700
42141	Photographic equipment & supplies whsle	22	168 372	11 368	2 929	298	23 492	17 299	17 460
421410	Photographic equipment & supplies whsle	22	168 372	11 368	2 929	298	23 492	17 299	17 460
42142	Office equipment whsle	161	997 482	130 421	33 830	2 949	214 734	42 812	44 993
421420	Office equipment whsle	161	997 482	130 421	33 830	2 949	214 734	42 812	44 993
42143	Computer & computer peripheral equipment & software whsle	335	4 160 114	360 805	97 272	6 489	763 591	209 225	224 125
421430	Computer & computer peripheral equipment & software whsle	335	4 160 114	360 805	97 272	6 489	763 591	209 225	224 125
4214301	Computer & peripheral equipment whsle	277	3 774 055	325 630	88 088	5 509	705 258	202 252	219 336
42143011	Computers & peripheral equipment for resale	108	1 133 668	55 334	13 580	1 044	123 568	99 802	103 973
42143012	Computers & peripheral equipment for end use	169	2 640 387	270 296	74 508	4 465	581 690	102 450	115 363
4214302	Computer software (packaged) whsle	58	386 059	35 175	9 184	980	58 333	6 973	4 789
42144	Other commercial equipment whsle	112	316 881	33 500	7 412	999	65 276	17 435	19 672
421440	Other commercial equipment whsle	112	316 881	33 500	7 412	999	65 276	17 435	19 672
4214401	Restaurant & hotel equipment & supplies whsle	60	208 456	19 988	4 547	601	37 744	12 841	14 570
4214402	Store machines & equipment whsle	52	108 425	13 512	2 865	398	27 532	4 594	5 102
42145	Medical, dental, & hospital equipment & supplies whsle	259	1 518 451	185 532	43 988	3 637	382 626	112 131	87 217
421450	Medical, dental, & hospital equipment & supplies whsle	259	1 518 451	185 532	43 988	3 637	382 626	112 131	87 217
4214501	Surgical, medical, & hospital supplies whsle	230	1 323 552	156 141	36 699	3 041	311 009	98 408	75 191
4214502	Dental equipment & supplies whsle	29	194 899	29 391	7 289	596	71 617	13 723	12 026
42146	Ophthalmic goods whsle	28	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	28	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	68	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	68	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	56	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	324	3 343 966	170 742	38 303	3 720	357 807	341 395	350 957
42151	Metal service centers & offices	313	3 231 884	166 135	37 714	3 678	350 029	338 195	347 177
421510	Metal service centers & offices	313	3 231 884	166 135	37 714	3 678	350 029	338 195	347 177
4215101	Ferrous metal service centers & sales offices	255	2 751 014	140 425	32 212	3 105	291 771	300 396	308 496
42151011	Ferrous metal service centers	167	1 834 490	126 244	28 828	2 815	267 012	300 396	308 496
42151012	Ferrous metal sales offices	88	916 524	14 181	3 384	290	24 759	–	–
4215102	Nonferrous metal service centers & sales offices	58	480 870	25 710	5 502	573	58 258	37 799	38 681
42151021	Nonferrous metal service centers	34	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	24	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	11	112 082	4 607	589	42	7 778	3 200	3 780
421520	Coal & other mineral & ore whsle	11	112 082	4 607	589	42	7 778	3 200	3 780
4215201	Coal whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	870	10 388 375	550 855	133 351	11 475	1 163 936	309 514	347 247
42161	Electrical apparatus & equip, wiring supp, & const material whsle	338	4 661 437	173 881	40 159	4 021	397 474	106 380	116 518
421610	Electrical apparatus & equip, wiring supp, & const material whsle	338	4 661 437	173 881	40 159	4 021	397 474	106 380	116 518
42162	Electrical appliance, television & radio set whsle	66	658 238	21 595	5 477	514	54 809	24 745	27 371
421620	Electrical appliance, television & radio set whsle	66	658 238	21 595	5 477	514	54 809	24 745	27 371
42169	Other electronic parts & equipment whsle	466	5 068 700	355 379	87 715	6 940	711 653	178 389	203 358
421690	Other electronic parts & equipment whsle	466	5 068 700	355 379	87 715	6 940	711 653	178 389	203 358
4216901	Communications equipment & supplies whsle	206	2 543 313	231 323	60 021	4 408	476 533	81 013	82 960
4216902	Electronic parts (excluding communications equipment) whsle	260	2 525 387	124 056	27 694	2 532	235 120	97 376	120 398

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	478	2 350 911	185 522	41 708	4 722	354 684	197 700	216 122
42171	Hardware whsle	197	789 122	74 642	16 253	2 012	137 497	73 188	78 665
421710	Hardware whsle	197	789 122	74 642	16 253	2 012	137 497	73 188	78 665
42172	Plumbing & heating equipment & supplies (hydronics) whsle	133	920 302	53 947	11 884	1 246	108 093	63 389	72 274
421720	Plumbing & heating equipment & supplies (hydronics) whsle	133	920 302	53 947	11 884	1 246	108 093	63 389	72 274
42173	Warm air heating & air-conditioning equipment & supplies whsle	117	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	117	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	31	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	31	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 402	6 313 203	567 617	127 375	13 122	1 046 528	588 118	623 695
42181	Construction & mining (except petroleum) machinery & equip whsle	72	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	72	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	37	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	37	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	16	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	11	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	10	54 668	6 504	1 960	189	11 969	7 667	9 186
42183	Industrial machinery & equipment whsle	779	2 581 161	304 298	68 286	6 856	570 583	243 784	248 806
421830	Industrial machinery & equipment whsle	779	2 581 161	304 298	68 286	6 856	570 583	243 784	248 806
4218301	Food-processing machinery & equipment whsle	34	93 815	14 281	3 266	326	24 923	10 786	10 024
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	93	263 303	41 239	9 449	903	73 684	22 847	24 522
42183021	Hydraulic & pneumatic pumps & motors whsle	45	88 416	13 337	3 127	309	22 407	7 171	7 725
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	48	174 887	27 902	6 322	594	51 277	15 676	16 797
4218303	General-purpose industrial machinery & equipment whsle	266	874 090	96 560	20 513	2 235	180 311	79 223	85 150
4218304	Metalworking machinery & equipment whsle	93	283 873	24 175	5 046	544	47 899	13 906	15 294
4218305	Materials handling equipment whsle	105	434 416	63 948	15 230	1 449	116 039	39 514	35 718
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	14	69 630	9 118	1 974	125	19 088	8 487	8 812
4218307	Other industrial machinery & equipment whsle	174	562 034	54 977	12 808	1 274	108 639	69 021	69 286
42184	Industrial supplies whsle	310	2 363 530	133 203	29 527	2 974	229 599	90 597	97 052
421840	Industrial supplies whsle	310	2 363 530	133 203	29 527	2 974	229 599	90 597	97 052
4218401	General-line industrial supplies whsle	40	97 033	10 123	2 319	283	20 066	6 070	6 343
4218402	Mechanical power transmission supplies whsle	46	259 449	17 407	4 095	418	29 904	12 027	14 059
4218403	Welding supplies whsle	32	63 066	11 718	2 931	327	18 628	8 938	8 953
4218404	Industrial containers & supplies whsle	56	505 197	17 722	2 811	370	32 495	3 702	4 047
4218405	Industrial valves & fittings (except fluid-power) whsle	45	360 265	31 218	6 448	610	53 176	20 307	21 154
4218406	Other industrial supplies whsle	91	1 078 520	45 015	10 923	966	75 330	39 553	42 496
42185	Service establishment equipment & supplies whsle	152	452 647	45 206	10 493	1 339	82 988	34 343	34 397
421850	Service establishment equipment & supplies whsle	152	452 647	45 206	10 493	1 339	82 988	34 343	34 397
4218501	Beauty & barber shop equipment & supplies whsle	19	37 471	6 344	1 428	204	11 191	5 900	6 097
4218502	Custodial, janitors' equipment & supplies whsle	64	104 202	18 976	4 448	562	32 537	11 348	10 338
4218503	Laundry & dry-cleaning equipment & supplies whsle	20	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	49	D	D	D	e	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	52	463 111	29 040	6 705	637	56 486	86 966	99 092
421860	Transportation equipment & supplies (exc motor vehicle) whsle	52	463 111	29 040	6 705	637	56 486	86 966	99 092
4218601	Aircraft & aeronautical equipment & supplies whsle	28	313 992	16 575	4 123	392	34 247	79 259	90 525
4218602	Marine machinery, equipment, & supplies whsle	12	80 767	6 401	1 399	159	11 572	5 233	5 930
4218603	Other transportation equipment & supplies whsle	12	68 352	6 064	1 183	86	10 667	2 474	2 637
4219	Miscellaneous durable goods whsle	658	2 999 633	230 043	53 028	6 900	523 580	309 840	292 122
42191	Sporting & recreational goods & supplies whsle	93	563 446	59 605	13 293	1 630	134 638	82 787	84 256
421910	Sporting & recreational goods & supplies whsle	93	563 446	59 605	13 293	1 630	134 638	82 787	84 256
42192	Toy & hobby goods & supplies whsle	67	411 889	20 482	4 743	562	63 770	26 302	24 163
421920	Toy & hobby goods & supplies whsle	67	411 889	20 482	4 743	562	63 770	26 302	24 163
42193	Recyclable material whsle	207	1 143 433	77 035	18 276	2 284	167 206	50 682	60 078
421930	Recyclable material whsle	207	1 143 433	77 035	18 276	2 284	167 206	50 682	60 078
4219301	Iron & steel scrap processors & dealers	82	636 890	32 516	8 167	904	74 137	29 002	41 669
42193011	Iron & steel scrap processors (using power processing equipment)	44	312 739	26 387	6 629	710	60 707	23 480	21 835
42193012	Iron & steel scrap processors (not using power processing equip)	38	324 151	6 129	1 538	194	13 430	5 522	19 834
4219302	Recyclable paper & paperboard whsle	37	180 976	14 787	3 403	400	32 863	3 933	3 902
4219303	Other recyclable material whsle	88	325 567	29 732	6 706	980	60 206	17 747	14 507
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	98	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	98	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	90	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	193	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	193	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	10	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	58	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	38	243 600	17 694	4 187	716	37 304	55 111	51 912
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	22	176 036	10 509	2 319	446	24 021	48 087	47 171
42199042	Prerecorded video tapes whsle	16	67 564	7 185	1 868	270	13 283	7 024	4 741
4219905	Fire extinguishers & fire safety equipment whsle	19	D	D	D	b	D	D	D
4219906	Other durable goods whsle	57	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 966	40 051 450	2 048 903	497 994	49 657	4 223 061	1 568 312	1 588 224
4221	Paper & paper product whsle	426	3 371 594	236 393	55 725	5 665	479 885	169 303	166 019
42211	Printing & writing paper whsle	80	1 469 751	76 121	18 460	1 397	160 554	52 406	50 333
422110	Printing & writing paper whsle	80	1 469 751	76 121	18 460	1 397	160 554	52 406	50 333
42212	Stationery & office supplies whsle	173	594 515	56 340	12 861	1 477	114 544	39 202	41 794
422120	Stationery & office supplies whsle	173	594 515	56 340	12 861	1 477	114 544	39 202	41 794
42213	Industrial & personal service paper whsle	173	1 307 328	103 932	24 404	2 791	204 787	77 695	73 892
422130	Industrial & personal service paper whsle	173	1 307 328	103 932	24 404	2 791	204 787	77 695	73 892
4222	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
42221	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
422210	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
4222101	General-line drugs whsle	50	2 165 975	46 404	11 247	1 396	97 559	272 217	278 571
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	78	8 064 426	416 478	114 707	5 486	755 736	81 577	77 181

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	332	1 689 725	108 399	24 671	3 298	251 432	190 263	192 082
42231	Piece goods, notions, & other dry goods whsle	97	422 356	26 873	6 097	748	63 945	52 645	54 678
422310	Piece goods, notions, & other dry goods whsle	97	422 356	26 873	6 097	748	63 945	52 645	54 678
4223101	Piece goods—jobbers	72	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	25	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	79	634 051	39 118	8 751	1 453	87 988	80 168	88 977
422320	Men's & boys' clothing & furnishings whsle	79	634 051	39 118	8 751	1 453	87 988	80 168	88 977
42233	Women's, children's, & infants' clothing & accessories whsle	117	363 533	24 585	5 718	650	57 866	25 065	27 380
422330	Women's, children's, & infants' clothing & accessories whsle	117	363 533	24 585	5 718	650	57 866	25 065	27 380
42234	Footwear whsle	39	269 785	17 823	4 105	447	41 633	32 385	21 047
422340	Footwear whsle	39	269 785	17 823	4 105	447	41 633	32 385	21 047
4224	Grocery & related products whsle	888	12 177 718	587 128	136 622	17 065	1 270 895	309 059	336 244
42241	General-line grocery whsle	78	1 937 651	93 480	21 564	2 535	181 239	78 630	80 568
422410	General-line grocery whsle	78	1 937 651	93 480	21 564	2 535	181 239	78 630	80 568
4224103	Other general-line grocery whsle	73	1 927 037	93 079	21 471	2 519	180 419	78 093	79 909
42242	Packaged frozen food whsle	82	1 238 894	42 677	10 520	1 257	98 505	22 287	39 274
422420	Packaged frozen food whsle	82	1 238 894	42 677	10 520	1 257	98 505	22 287	39 274
42243	Dairy products, (except dried or canned) whsle	59	495 282	39 413	8 643	1 130	87 120	13 771	13 098
422430	Dairy products, (except dried or canned) whsle	59	495 282	39 413	8 643	1 130	87 120	13 771	13 098
4224302	Dairy product (except raw milk) whsle	58	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
422440	Poultry & poultry product whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
4224402	Poultry & poultry product (except live) whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
42245	Confectionery whsle	60	517 443	33 624	7 678	1 045	76 305	17 173	17 360
422450	Confectionery whsle	60	517 443	33 624	7 678	1 045	76 305	17 173	17 360
42246	Fish & seafood whsle	44	195 132	14 195	3 220	365	28 439	6 497	9 135
422460	Fish & seafood whsle	44	195 132	14 195	3 220	365	28 439	6 497	9 135
42247	Meat & meat product whsle	81	1 139 018	48 240	10 862	1 355	98 088	26 619	27 330
422470	Meat & meat product whsle	81	1 139 018	48 240	10 862	1 355	98 088	26 619	27 330
42248	Fresh fruit & vegetable whsle	162	1 445 242	88 053	19 628	2 486	179 207	23 692	22 067
422480	Fresh fruit & vegetable whsle	162	1 445 242	88 053	19 628	2 486	179 207	23 692	22 067
42249	Other grocery & related products whsle	292	4 949 052	215 000	51 757	6 527	497 737	116 820	123 414
422490	Other grocery & related products whsle	292	4 949 052	215 000	51 757	6 527	497 737	116 820	123 414
4224901	Coffee, tea, & spice whsle	33	202 882	17 854	4 221	566	33 125	10 406	12 157
4224902	Bread & baked goods whsle	89	407 257	33 036	8 126	1 180	65 615	5 613	6 164
4224903	Soft drinks whsle	41	346 082	43 531	9 905	1 230	85 731	8 365	8 402
4224904	Canned goods whsle	21	1 346 756	18 520	4 510	460	41 861	6 415	6 601
4224905	Food & beverage basic materials whsle	14	71 633	7 218	1 484	166	16 044	1 122	1 387
4224906	Other grocery specialties whsle	94	2 574 442	94 841	23 511	2 925	255 361	84 899	88 703
4225	Farm-product raw material whsle	24	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	11	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	11	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	367	4 203 667	280 887	67 731	5 811	564 191	151 783	144 133
42261	Plastics materials & basic forms & shapes whsle	116	771 382	53 581	12 320	1 231	105 962	59 650	58 295
422610	Plastics materials & basic forms & shapes whsle	116	771 382	53 581	12 320	1 231	105 962	59 650	58 295
42269	Other chemical & allied products whsle	251	3 432 285	227 306	55 411	4 580	458 229	92 133	85 838
422690	Other chemical & allied products whsle	251	3 432 285	227 306	55 411	4 580	458 229	92 133	85 838
4226901	Industrial gases (except LP) whsle	20	119 007	12 651	3 031	327	25 007	6 132	5 591
4226902	Other chemical & allied products whsle	231	3 313 278	214 655	52 380	4 253	433 222	86 001	80 247

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	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	111	4 082 235	74 053	18 465	1 654	182 699	105 951	100 108
42271	Petroleum bulk stations & terminals	47	1 878 702	49 292	12 243	1 075	127 150	73 235	67 256
422710	Petroleum bulk stations & terminals	47	1 878 702	49 292	12 243	1 075	127 150	73 235	67 256
4227101	Petroleum bulk stations & terminals (except LP)	45	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	23	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	22	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	64	2 203 533	24 761	6 222	579	55 549	32 716	32 852
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	64	2 203 533	24 761	6 222	579	55 549	32 716	32 852
4228	Beer, wine, & distilled alcoholic beverage whsle	102	847 463	76 072	16 736	1 793	154 523	58 430	57 438
42281	Beer & ale whsle	62	D	D	D	g	D	D	D
422810	Beer & ale whsle	62	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	33	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	588	D	D	D	i	D	D	D
42291	Farm supplies whsle	64	363 423	18 088	4 275	654	44 136	28 655	29 435
422910	Farm supplies whsle	64	363 423	18 088	4 275	654	44 136	28 655	29 435
4229101	Farm supplies—farm dealers	14	33 196	2 549	582	90	5 020	2 367	2 432
4229102	Farm supplies—whsle distributors	50	330 227	15 539	3 693	564	39 116	26 288	27 003
42292	Book, periodical, & newspaper whsle	94	830 436	72 555	17 373	2 639	138 916	74 485	77 661
422920	Book, periodical, & newspaper whsle	94	830 436	72 555	17 373	2 639	138 916	74 485	77 661
42293	Flower, nursery stock, & florists' supplies whsle	66	211 813	31 270	7 358	1 267	56 321	26 107	27 011
422930	Flower, nursery stock, & florists' supplies whsle	66	211 813	31 270	7 358	1 267	56 321	26 107	27 011
42294	Tobacco & tobacco product whsle	39	774 717	14 169	3 353	442	29 625	16 134	17 229
422940	Tobacco & tobacco product whsle	39	774 717	14 169	3 353	442	29 625	16 134	17 229
42295	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
422950	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
4229501	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
42299	Other miscellaneous nondurable goods whsle	280	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	280	D	D	D	g	D	D	D
4229901	Art goods whsle	89	327 864	34 381	7 711	1 032	81 212	41 942	38 101
4229902	General merchandise (nondurable goods) whsle	61	70 834	7 479	1 295	207	12 596	4 851	6 365
4229903	Textile bags, bagging, & burlap whsle	5	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	125	D	D	D	f	D	D	D
	Merchant wholesalers	**6 855**	**43 621 025**	**3 377 789**	**776 526**	**89 351**	**6 976 562**	**3 771 317**	**3 938 350**
421	Wholesale trade, durable goods	4 496	25 548 120	2 178 521	500 800	54 914	4 418 707	2 431 059	2 569 904
4211	Motor vehicle & motor vehicle parts & supplies whsle	457	2 137 203	145 704	35 797	5 249	290 413	324 374	344 105
42111	Automobile & other motor vehicle whsle	125	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	125	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	60	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	35	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	191	569 822	62 581	15 029	2 439	119 870	121 930	125 597
421120	Motor vehicle supplies & new parts whsle	191	569 822	62 581	15 029	2 439	119 870	121 930	125 597
4211201	Motor vehicle supplies & new parts—warehouse distributors	76	349 013	33 898	8 313	1 405	67 762	78 842	80 624
4211202	Motor vehicle supplies & new parts—jobbers	106	D	D	D	f	D	D	D
42113	Tire & tube whsle	26	D	D	D	e	D	D	D
421130	Tire & tube whsle	26	D	D	D	e	D	D	D

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	Philadelphia, PA–NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42114	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	232	1 331 453	123 943	30 211	3 213	249 170	118 261	132 873
42121	Furniture whsle	111	892 607	75 303	18 556	1 877	150 517	53 337	61 584
421210	Furniture whsle	111	892 607	75 303	18 556	1 877	150 517	53 337	61 584
4212101	Household & lawn furniture whsle	51	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	60	D	D	D	g	D	D	D
42122	Home furnishings whsle	121	438 846	48 640	11 655	1 336	98 653	64 924	71 289
421220	Home furnishings whsle	121	438 846	48 640	11 655	1 336	98 653	64 924	71 289
4212201	Household china, glassware, & crockery whsle	23	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	28	D	D	D	f	D	D	D
4212203	Floor coverings whsle	37	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	33	47 633	7 810	1 730	266	15 897	9 454	10 084
4213	Lumber & other construction materials whsle	179	2 597 211	90 561	20 674	2 579	185 205	86 090	90 976
42131	Lumber, plywood, millwork, & wood panel whsle	66	2 221 729	43 283	9 653	1 267	80 249	57 133	59 271
421310	Lumber, plywood, millwork, & wood panel whsle	66	2 221 729	43 283	9 653	1 267	80 249	57 133	59 271
4213101	Lumber without yard whsle	9	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	20	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	37	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	36	96 255	8 731	1 805	266	24 222	7 209	9 032
421320	Brick, stone, & related construction materials whsle	36	96 255	8 731	1 805	266	24 222	7 209	9 032
4213201	Brick, block, tile, clay/cement sewer pipe whsle	13	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	12	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	11	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
42139	Other construction materials whsle	47	D	D	D	f	D	D	D
421390	Other construction materials whsle	47	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	9	D	D	D	e	D	D	D
4213902	Other construction materials whsle	38	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	803	4 117 303	492 400	114 592	11 489	934 386	414 072	430 723
42141	Photographic equipment & supplies whsle	17	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	17	D	D	D	c	D	D	D
42142	Office equipment whsle	136	D	D	D	g	D	D	D
421420	Office equipment whsle	136	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	276	2 302 832	205 679	47 587	4 383	382 283	191 322	206 686
421430	Computer & computer peripheral equipment & software whsle	276	2 302 832	205 679	47 587	4 383	382 283	191 322	206 686
4214301	Computer & peripheral equipment whsle	229	1 930 315	171 797	38 665	3 425	326 336	184 405	201 929
42143011	Computers & peripheral equipment for resale	86	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	143	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	47	372 517	33 882	8 922	958	55 947	6 917	4 757
42144	Other commercial equipment whsle	90	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	90	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	45	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	45	D	D	D	e	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	202	803 223	116 856	26 433	2 538	249 144	82 155	75 753
421450	Medical, dental, & hospital equipment & supplies whsle	202	803 223	116 856	26 433	2 538	249 144	82 155	75 753
4214501	Surgical, medical, & hospital supplies whsle	179	712 692	103 935	23 535	2 243	221 865	77 286	70 478
4214502	Dental equipment & supplies whsle	23	90 531	12 921	2 898	295	27 279	4 869	5 275
42146	Ophthalmic goods whsle	24	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	24	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	58	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	58	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	11	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	47	229 743	34 489	8 481	783	64 739	62 690	64 833
4215	Metal & mineral (except petroleum) whsle	250	2 116 592	145 334	32 490	3 255	303 427	282 640	293 730
42151	Metal service centers & offices	243	D	D	D	h	D	D	D
421510	Metal service centers & offices	243	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	199	1 716 914	120 170	27 329	2 705	245 264	242 848	252 523
42151011	Ferrous metal service centers	152	1 567 028	112 790	25 562	2 531	231 564	242 848	252 523
42151012	Ferrous metal sales offices	47	149 886	7 380	1 767	174	13 700	–	–
4215102	Nonferrous metal service centers & sales offices	44	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers	31	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	578	6 716 813	388 658	89 911	8 242	881 639	266 718	302 536
42161	Electrical apparatus & equip, wiring supp, & const material whsle	212	3 356 518	107 260	24 928	2 724	289 021	83 509	94 133
421610	Electrical apparatus & equip, wiring supp, & const material whsle	212	3 356 518	107 260	24 928	2 724	289 021	83 509	94 133
42162	Electrical appliance, television & radio set whsle	46	180 016	11 801	3 048	355	29 130	19 840	22 284
421620	Electrical appliance, television & radio set whsle	46	180 016	11 801	3 048	355	29 130	19 840	22 284
42169	Other electronic parts & equipment whsle	320	3 180 279	269 597	61 935	5 163	563 488	163 369	186 119
421690	Other electronic parts & equipment whsle	320	3 180 279	269 597	61 935	5 163	563 488	163 369	186 119
4216901	Communications equipment & supplies whsle	146	1 877 455	180 195	42 544	3 232	401 102	73 459	74 780
4216902	Electronic parts (excluding communications equipment) whsle	174	1 302 824	89 402	19 391	1 931	162 386	89 910	111 339
4217	Hardware, & plumbing & heating equipment & supplies whsle	363	1 023 236	131 034	29 030	3 707	256 176	151 460	166 742
42171	Hardware whsle	161	436 254	65 372	14 015	1 830	119 770	69 020	74 784
421710	Hardware whsle	161	436 254	65 372	14 015	1 830	119 770	69 020	74 784
42172	Plumbing & heating equipment & supplies (hydronics) whsle	78	262 221	28 820	6 513	803	59 550	32 880	36 646
421720	Plumbing & heating equipment & supplies (hydronics) whsle	78	262 221	28 820	6 513	803	59 550	32 880	36 646
42173	Warm air heating & air-conditioning equipment & supplies whsle	100	257 933	28 392	6 442	830	60 915	40 328	43 927
421730	Warm air heating & air-conditioning equipment & supplies whsle	100	257 933	28 392	6 442	830	60 915	40 328	43 927
42174	Refrigeration equipment & supplies whsle	24	66 828	8 450	2 060	244	15 941	9 232	11 385
421740	Refrigeration equipment & supplies whsle	24	66 828	8 450	2 060	244	15 941	9 232	11 385

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	Philadelphia, PA–NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	1 062	3 273 168	450 141	99 462	10 810	835 535	518 213	554 085
42181	Construction & mining (except petroleum) machinery & equip whsle	60	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	60	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	36	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	36	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	16	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	10	54 668	6 504	1 960	189	11 969	7 667	9 186
42183	Industrial machinery & equipment whsle	572	1 662 284	240 463	52 625	5 538	454 122	214 185	220 552
421830	Industrial machinery & equipment whsle	572	1 662 284	240 463	52 625	5 538	454 122	214 185	220 552
4218301	Food-processing machinery & equipment whsle	25	70 675	10 458	2 344	240	19 804	9 639	8 786
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	79	216 042	37 103	8 428	813	65 679	19 860	21 637
42183021	Hydraulic & pneumatic pumps & motors whsle	36	64 315	11 367	2 672	264	19 085	5 997	6 497
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	43	151 727	25 736	5 756	549	46 594	13 863	15 140
4218303	General-purpose industrial machinery & equipment whsle	168	440 369	73 124	15 251	1 771	140 143	74 764	80 644
4218304	Metalworking machinery & equipment whsle	72	211 994	19 685	3 912	451	39 923	12 978	14 252
4218305	Materials handling equipment whsle	84	302 336	46 354	10 994	1 089	80 611	28 185	26 155
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	10	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	134	D	D	D	g	D	D	D
42184	Industrial supplies whsle	224	643 308	96 931	21 142	2 299	168 269	72 145	79 406
421840	Industrial supplies whsle	224	643 308	96 931	21 142	2 299	168 269	72 145	79 406
4218401	General-line industrial supplies whsle	30	78 896	8 970	2 090	260	18 167	6 070	6 343
4218402	Mechanical power transmission supplies whsle	32	93 641	12 902	2 980	325	22 491	10 856	12 758
4218403	Welding supplies whsle	21	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	42	91 143	15 714	2 340	330	28 407	3 702	4 047
4218405	Industrial valves & fittings (except fluid-power) whsle	29	136 483	19 795	4 329	412	33 836	16 512	17 115
4218406	Other industrial supplies whsle	70	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	127	227 591	38 602	9 037	1 207	71 347	30 255	30 269
421850	Service establishment equipment & supplies whsle	127	227 591	38 602	9 037	1 207	71 347	30 255	30 269
4218501	Beauty & barber shop equipment & supplies whsle	15	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	55	86 193	16 673	3 899	507	29 137	10 847	9 876
4218503	Laundry & dry-cleaning equipment & supplies whsle	19	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	38	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	43	342 875	25 659	5 979	579	50 022	86 966	99 092
421860	Transportation equipment & supplies (exc motor vehicle) whsle	43	342 875	25 659	5 979	579	50 022	86 966	99 092
4218601	Aircraft & aeronautical equipment & supplies whsle	24	281 747	15 561	3 893	372	32 353	79 259	90 525
4218602	Marine machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	572	2 235 141	210 746	48 633	6 370	482 756	269 231	254 134
42191	Sporting & recreational goods & supplies whsle	73	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	73	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	52	147 085	15 045	3 425	385	52 795	23 846	21 476
421920	Toy & hobby goods & supplies whsle	52	147 085	15 045	3 425	385	52 795	23 846	21 476

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	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42193	Recyclable material whsle	197	D	D	D	g	D	D	D
421930	Recyclable material whsle	197	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	80	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	44	312 739	26 387	6 629	710	60 707	23 480	21 835
42193012	Iron & steel scrap processors (not using power processing equip)	36	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	35	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	82	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	93	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	93	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	86	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	157	515 830	46 931	11 045	1 622	100 560	80 318	54 143
421990	Other miscellaneous durable goods whsle	157	515 830	46 931	11 045	1 622	100 560	80 318	54 143
4219901	Musical instruments & supplies whsle	8	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	45	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	33	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	17	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	16	67 564	7 185	1 868	270	13 283	7 024	4 741
4219905	Fire extinguishers & fire safety equipment whsle	18	D	D	D	b	D	D	D
4219906	Other durable goods whsle	45	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 359	18 072 905	1 199 268	275 726	34 437	2 557 855	1 340 258	1 368 446
4221	Paper & paper product whsle	344	2 310 826	196 201	45 900	4 968	379 370	160 314	155 667
42211	Printing & writing paper whsle	68	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	68	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	131	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	131	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	145	997 856	95 055	22 495	2 654	186 697	76 343	72 425
422130	Industrial & personal service paper whsle	145	997 856	95 055	22 495	2 654	186 697	76 343	72 425
4222	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
42221	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
422210	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
4222101	General-line drugs whsle	50	2 165 975	46 404	11 247	1 396	97 559	272 217	278 571
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	49	452 040	25 528	5 595	596	63 785	31 584	31 669
4223	Apparel, piece goods, & notions whsle	257	1 273 766	93 332	20 862	3 017	217 526	181 325	183 441
42231	Piece goods, notions, & other dry goods whsle	74	297 978	22 621	4 975	674	51 757	52 637	54 673
422310	Piece goods, notions, & other dry goods whsle	74	297 978	22 621	4 975	674	51 757	52 637	54 673
4223101	Piece goods—jobbers	54	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	20	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	65	586 055	36 973	8 234	1 392	83 367	73 879	83 278
422320	Men's & boys' clothing & furnishings whsle	65	586 055	36 973	8 234	1 392	83 367	73 879	83 278
42233	Women's, children's, & infants' clothing & accessories whsle	91	197 358	21 083	4 859	583	50 930	25 065	27 380
422330	Women's, children's, & infants' clothing & accessories whsle	91	197 358	21 083	4 859	583	50 930	25 065	27 380
42234	Footwear whsle	27	192 375	12 655	2 794	368	31 472	29 744	18 110
422340	Footwear whsle	27	192 375	12 655	2 794	368	31 472	29 744	18 110

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	713	6 631 362	428 840	98 454	12 595	946 381	289 049	316 655
42241	General-line grocery whsle	65	1 096 265	72 122	16 468	1 966	147 451	74 447	76 256
422410	General-line grocery whsle	65	1 096 265	72 122	16 468	1 966	147 451	74 447	76 256
4224103	Other general-line grocery whsle	60	1 085 651	71 721	16 375	1 950	146 631	73 910	75 597
42242	Packaged frozen food whsle	59	599 330	27 933	6 796	837	57 224	17 435	33 723
422420	Packaged frozen food whsle	59	599 330	27 933	6 796	837	57 224	17 435	33 723
42243	Dairy products, (except dried or canned) whsle	46	352 211	29 911	6 190	808	65 830	11 293	11 589
422430	Dairy products, (except dried or canned) whsle	46	352 211	29 911	6 190	808	65 830	11 293	11 589
4224302	Dairy product (except raw milk) whsle	45	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
422440	Poultry & poultry product whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
4224402	Poultry & poultry product (except live) whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
42245	Confectionery whsle	43	239 671	12 633	2 647	396	28 263	16 531	16 766
422450	Confectionery whsle	43	239 671	12 633	2 647	396	28 263	16 531	16 766
42246	Fish & seafood whsle	42	D	D	D	e	D	D	D
422460	Fish & seafood whsle	42	D	D	D	e	D	D	D
42247	Meat & meat product whsle	74	1 037 557	46 953	10 593	1 324	95 194	25 969	26 770
422470	Meat & meat product whsle	74	1 037 557	46 953	10 593	1 324	95 194	25 969	26 770
42248	Fresh fruit & vegetable whsle	147	1 313 576	82 431	18 326	2 394	167 410	23 536	21 918
422480	Fresh fruit & vegetable whsle	147	1 313 576	82 431	18 326	2 394	167 410	23 536	21 918
42249	Other grocery & related products whsle	213	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	213	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	26	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	59	D	D	D	e	D	D	D
4224903	Soft drinks whsle	35	230 454	29 422	6 513	861	56 513	5 880	6 561
4224904	Canned goods whsle	13	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	73	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	21	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	10	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	10	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	268	1 195 595	115 214	26 337	2 726	231 476	96 270	89 428
42261	Plastics materials & basic forms & shapes whsle	81	418 134	42 372	9 707	1 015	86 516	38 861	38 575
422610	Plastics materials & basic forms & shapes whsle	81	418 134	42 372	9 707	1 015	86 516	38 861	38 575
42269	Other chemical & allied products whsle	187	777 461	72 842	16 630	1 711	144 960	57 409	50 853
422690	Other chemical & allied products whsle	187	777 461	72 842	16 630	1 711	144 960	57 409	50 853
4226901	Industrial gases (except LP) whsle	13	17 515	4 582	1 031	112	8 773	1 954	2 025
4226902	Other chemical & allied products whsle	174	759 946	68 260	15 599	1 599	136 187	55 455	48 828
4227	Petroleum & petroleum products whsle	77	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	30	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	30	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	28	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	21	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	47	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	47	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	97	D	D	D	g	D	D	D
42281	Beer & ale whsle	61	D	D	D	g	D	D	D
422810	Beer & ale whsle	61	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	36	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	36	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	29	D	D	D	f	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	483	D	D	D	i	D	D	D
42291	Farm supplies whsle	56	D	D	D	f	D	D	D
422910	Farm supplies whsle	56	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers	10	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	46	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	73	434 957	53 484	12 283	2 012	108 343	73 078	77 587
422920	Book, periodical, & newspaper whsle	73	434 957	53 484	12 283	2 012	108 343	73 078	77 587
42293	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle	37	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	37	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	218	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	218	D	D	D	g	D	D	D
4229901	Art goods whsle	69	269 083	32 535	7 257	979	76 481	41 642	37 792
4229902	General merchandise (nondurable goods) whsle	45	49 535	6 720	1 121	178	11 142	4 851	6 365
4229903	Textile bags, bagging, & burlap whsle	4	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	100	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**658**	**42 173 650**	**1 319 043**	**360 150**	**22 931**	**2 742 456**	**756 694**	**725 084**
421	Wholesale trade, durable goods	406	24 171 880	573 023	162 455	10 329	1 266 718	533 650	510 637
4211	Motor vehicle & motor vehicle parts & supplies whsle	39	14 771 895	68 017	18 664	1 440	226 589	214 354	202 022
42111	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
421110	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
4211101	Automobile & motorcycle whsle	7	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	1	D	D	D	a	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	13	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	14	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	24	297 866	12 252	2 785	336	26 922	8 203	13 123
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	73	2 989 931	255 135	77 148	3 694	562 617	59 761	42 962
42142	Office equipment whsle	19	639 214	47 012	13 748	732	80 813	8 237	8 096
421420	Office equipment whsle	19	639 214	47 012	13 748	732	80 813	8 237	8 096
42143	Computer & computer peripheral equipment & software whsle	32	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	32	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	32	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	22	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
421450	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	27	D	D	D	e	D	D	D
42151	Metal service centers & offices	27	D	D	D	e	D	D	D
421510	Metal service centers & offices	27	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	21	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	101	2 061 567	109 843	31 755	2 224	195 558	42 422	44 143
42161	Electrical apparatus & equip, wiring supp, & const material whsle	34	622 100	41 183	9 777	768	66 597	22 602	21 941
421610	Electrical apparatus & equip, wiring supp, & const material whsle	34	622 100	41 183	9 777	768	66 597	22 602	21 941
42162	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
421620	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
42169	Other electronic parts & equipment whsle	62	1 100 300	62 309	20 413	1 366	109 717	14 929	17 160
421690	Other electronic parts & equipment whsle	62	1 100 300	62 309	20 413	1 366	109 717	14 929	17 160
4216901	Communications equipment & supplies whsle	48	598 527	48 355	16 858	1 129	70 414	7 506	8 128
4216902	Electronic parts (excluding communications equipment) whsle	14	501 773	13 954	3 555	237	39 303	7 423	9 032
4217	Hardware, & plumbing & heating equipment & supplies whsle	25	731 625	28 927	6 358	498	56 841	41 617	45 636
42171	Hardware whsle	5	D	D	D	b	D	D	D
421710	Hardware whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	456 020	15 656	3 297	268	30 863	29 541	34 695
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	456 020	15 656	3 297	268	30 863	29 541	34 695
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	98	2 097 041	72 387	18 209	1 453	133 523	66 853	66 972
42183	Industrial machinery & equipment whsle	48	441 305	37 989	9 792	802	73 176	27 955	26 962
421830	Industrial machinery & equipment whsle	48	441 305	37 989	9 792	802	73 176	27 955	26 962
4218303	General-purpose industrial machinery & equipment whsle	20	174 600	8 384	2 038	184	15 822	3 801	3 878
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
42184	Industrial supplies whsle	38	1 432 364	22 997	5 700	435	38 522	17 646	16 729
421840	Industrial supplies whsle	38	1 432 364	22 997	5 700	435	38 522	17 646	16 729
4218402	Mechanical power transmission supplies whsle	8	145 156	3 705	931	77	6 153	1 171	1 301
4218403	Welding supplies whsle	11	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	57 507	2 646	508	52	4 097	3 189	3 322
4218406	Other industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	252	18 001 770	746 020	197 695	12 602	1 475 738	223 044	214 447
4221	Paper & paper product whsle	36	833 502	30 034	7 728	540	82 399	8 988	10 304
42211	Printing & writing paper whsle	9	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	9	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	21	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	21	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
42221	Drugs, & druggists' sundries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
422210	Drugs, & druggists' sundries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
4223	Apparel, piece goods, & notions whsle	17	229 752	8 729	2 336	143	20 925	8 872	8 564
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	60	2 717 662	94 679	22 852	2 672	221 156	15 635	15 090
42242	Packaged frozen food whsle	7	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	34	2 080 402	55 999	13 460	1 538	122 209	6 771	6 327
422490	Other grocery & related products whsle	34	2 080 402	55 999	13 460	1 538	122 209	6 771	6 327
4224902	Bread & baked goods whsle	14	288 532	23 668	5 823	796	48 361	3 791	3 976
4224903	Soft drinks whsle	6	115 628	14 109	3 392	369	29 218	2 485	1 841
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	60	2 908 531	162 325	40 694	3 017	326 100	55 107	54 202
42261	Plastics materials & basic forms & shapes whsle	13	287 510	9 520	2 263	177	15 885	20 724	19 652
422610	Plastics materials & basic forms & shapes whsle	13	287 510	9 520	2 263	177	15 885	20 724	19 652
42269	Other chemical & allied products whsle	47	2 621 021	152 805	38 431	2 840	310 215	34 383	34 550
422690	Other chemical & allied products whsle	47	2 621 021	152 805	38 431	2 840	310 215	34 383	34 550
4226901	Industrial gases (except LP) whsle	7	101 492	8 069	2 000	215	16 234	4 178	3 566
4226902	Other chemical & allied products whsle	40	2 519 529	144 736	36 431	2 625	293 981	30 205	30 984
4227	Petroleum & petroleum products whsle	28	3 106 751	31 273	8 079	624	73 792	72 280	68 478
42271	Petroleum bulk stations & terminals	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
422710	Petroleum bulk stations & terminals	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
4227101	Petroleum bulk stations & terminals (except LP)	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
4229	Miscellaneous nondurable goods whsle	29	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	15	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	15	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1 264**	**11 240 275**	**315 027**	**71 856**	**7 389**	**565 675**	**15 763**	**15 495**
421	Wholesale trade, durable goods	909	7 263 500	211 412	47 283	4 771	376 207	10 753	10 164
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	2 174 684	20 343	4 814	1 124	40 274	450	526
42111	Automobile & other motor vehicle whsle	8	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	7	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	78	D	D	D	e	D	D	D
42121	Furniture whsle	49	D	D	D	c	D	D	D
421210	Furniture whsle	49	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	28	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	21	D	D	D	b	D	D	D
42122	Home furnishings whsle	29	D	D	D	c	D	D	D
421220	Home furnishings whsle	29	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	4	D	D	D	b	D	D	D
4212203	Floor coverings whsle	5	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	15	66 411	2 367	525	82	4 666	118	77

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	42	167 510	5 358	1 214	87	9 034	47	63
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	15	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
42139	Other construction materials whsle	13	44 020	2 038	470	33	3 299	47	63
421390	Other construction materials whsle	13	44 020	2 038	470	33	3 299	47	63
4213902	Other construction materials whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	109	429 984	24 326	5 774	419	50 390	993	1 015
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	11	13 542	1 293	262	22	2 386	56	32
42144	Other commercial equipment whsle	22	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	22	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	41	151 870	15 803	3 821	250	35 032	754	670
421450	Medical, dental, & hospital equipment & supplies whsle	41	151 870	15 803	3 821	250	35 032	754	670
4214501	Surgical, medical, & hospital supplies whsle	37	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	4	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whsle	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	47	D	D	D	c	D	D	D
42151	Metal service centers & offices	43	D	D	D	c	D	D	D
421510	Metal service centers & offices	43	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	35	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	32	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	191	1 609 995	52 354	11 685	1 009	86 739	374	568
42161	Electrical apparatus & equip, wiring supp, & const material whsle	92	682 819	25 438	5 454	529	41 856	269	444
421610	Electrical apparatus & equip, wiring supp, & const material whsle	92	682 819	25 438	5 454	529	41 856	269	444
42162	Electrical appliance, television & radio set whsle	15	139 055	3 443	864	69	6 435	14	45
421620	Electrical appliance, television & radio set whsle	15	139 055	3 443	864	69	6 435	14	45

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	84	788 121	23 473	5 367	411	38 448	91	79
421690	Other electronic parts & equipment whsle	84	788 121	23 473	5 367	411	38 448	91	79
4216901	Communications equipment & supplies whsle	12	67 331	2 773	619	47	5 017	48	52
4216902	Electronic parts (excluding communications equipment) whsle	72	720 790	20 700	4 748	364	33 431	43	27
4217	Hardware, & plumbing & heating equipment & supplies whsle	90	596 050	25 561	6 320	517	41 667	4 623	3 744
42171	Hardware whsle	31	D	D	D	c	D	D	D
421710	Hardware whsle	31	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	43	202 061	9 471	2 074	175	17 680	968	933
421720	Plumbing & heating equipment & supplies (hydronics) whsle	43	202 061	9 471	2 074	175	17 680	968	933
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	242	942 994	45 089	9 704	859	77 470	3 052	2 638
42183	Industrial machinery & equipment whsle	159	477 572	25 846	5 869	516	43 285	1 644	1 292
421830	Industrial machinery & equipment whsle	159	477 572	25 846	5 869	516	43 285	1 644	1 292
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	78	259 121	15 052	3 224	280	24 346	658	628
4218304	Metalworking machinery & equipment whsle	17	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	15	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
42184	Industrial supplies whsle	48	287 858	13 275	2 685	240	22 808	806	917
421840	Industrial supplies whsle	48	287 858	13 275	2 685	240	22 808	806	917
4218401	General-line industrial supplies whsle	10	18 137	1 153	229	23	1 899	–	–
4218402	Mechanical power transmission supplies whsle	6	20 652	800	184	16	1 260	–	–
4218404	Industrial containers & supplies whsle	12	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	166 275	8 777	1 611	146	15 243	606	717
4218406	Other industrial supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	81	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	18	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	18	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	35	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	35	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	13	D	D	D	b	D	D	D
4219906	Other durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	355	3 976 775	103 615	24 573	2 618	189 468	5 010	5 331
4221	Paper & paper product whsle	46	227 266	10 158	2 097	157	18 116	1	48
42212	Stationery & office supplies whsle	21	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	21	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	22	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	22	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	58	186 207	6 338	1 473	138	12 981	66	77
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	22	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	22	D	D	D	b	D	D	D
42234	Footwear whsle	11	D	D	D	b	D	D	D
422340	Footwear whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	115	2 828 694	63 609	15 316	1 798	103 358	4 375	4 499
42241	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
422410	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
4224103	Other general-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
42242	Packaged frozen food whsle	16	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	b	D	D	D
422450	Confectionery whsle	8	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	15	131 666	5 622	1 302	92	11 797	156	149
422480	Fresh fruit & vegetable whsle	15	131 666	5 622	1 302	92	11 797	156	149
42249	Other grocery & related products whsle	45	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	45	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	16	D	D	D	b	D	D	D
4224904	Canned goods whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	15	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	39	99 541	3 348	700	68	6 615	406	503
42261	Plastics materials & basic forms & shapes whsle	22	65 738	1 689	350	39	3 561	65	68
422610	Plastics materials & basic forms & shapes whsle	22	65 738	1 689	350	39	3 561	65	68
42269	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
422690	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
4226902	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D

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	Philadelphia, PA–NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	76	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	58	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	58	D	D	D	c	D	D	D
4229901	Art goods whsle	18	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	16	21 299	759	174	29	1 454	–	–
4229904	Other nondurable goods whsle	23	D	D	D	b	D	D	D
	Vineland–Millville–Bridgeton, NJ PMSA								
42	**Wholesale trade**	**189**	**989 379**	**69 405**	**15 175**	**2 230**	**149 970**	**91 636**	**110 184**
421	Wholesale trade, durable goods	94	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	c	D	D	D
421220	Home furnishings whsle	3	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Vineland–Millville–Bridgeton, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	c	D	D	D
421930	Recyclable material whsle	10	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	7	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	95	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	52	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	28	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	28	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**172**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	87	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	6	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	c	D	D	D
421220	Home furnishings whsle	3	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Vineland–Millville–Bridgeton, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	27	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	c	D	D	D
421930	Recyclable material whsle	10	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	7	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	85	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	44	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	24	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	24	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA								
42	**Wholesale trade**	**690**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
421	Wholesale trade, durable goods	474	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	49	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	15	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	15	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	19	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	19	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	9	D	D	D	b	D	D	D
421220	Home furnishings whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	32	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	85	D	D	D	g	D	D	D
42142	Office equipment whsle	18	D	D	D	e	D	D	D
421420	Office equipment whsle	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	22	D	D	D	e	D	D	D
42151	Metal service centers & offices	21	D	D	D	e	D	D	D
421510	Metal service centers & offices	21	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	19	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	14	132 170	9 259	2 022	279	20 220	20 432	24 973
4215102	Nonferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	56	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	18	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	D	D	D	e	D	D	D
42171	Hardware whsle	17	D	D	D	c	D	D	D
421710	Hardware whsle	17	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	20	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	120	321 117	35 248	8 605	975	67 669	57 736	62 052
42181	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	32 951	3 400	725	106	6 224	9 694	10 589
42183	Industrial machinery & equipment whsle	48	125 276	15 072	3 968	414	29 203	12 029	11 851
421830	Industrial machinery & equipment whsle	48	125 276	15 072	3 968	414	29 203	12 029	11 851
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle	24	50 318	6 250	1 503	200	11 974	4 910	5 266
421840	Industrial supplies whsle	24	50 318	6 250	1 503	200	11 974	4 910	5 266
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	47	D	D	D	e	D	D	D
42193	Recyclable material whsle	20	D	D	D	c	D	D	D
421930	Recyclable material whsle	20	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	216	D	D	D	i	D	D	D
4221	Paper & paper product whsle	24	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	12	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	12	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	16	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	40	345 953	15 150	3 629	570	41 544	10 785	10 724
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
422480	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	49	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	28	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	e	D	D	D
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	c	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	49	D	D	D	e	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	7	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	26	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	26	D	D	D	c	D	D	D
4229901	Art goods whsle	6	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	12	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D
	Merchant wholesalers	**550**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
421	Wholesale trade, durable goods	380	1 305 853	150 775	34 470	4 161	297 231	157 733	165 458
4211	Motor vehicle & motor vehicle parts & supplies whsle	43	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	14	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	14	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	19	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	15	D	D	D	c	D	D	D
42121	Furniture whsle	8	D	D	D	c	D	D	D
421210	Furniture whsle	8	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	7	D	D	D	b	D	D	D
421220	Home furnishings whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	22	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	12	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	12	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	72	D	D	D	g	D	D	D
42142	Office equipment whsle	15	D	D	D	c	D	D	D
421420	Office equipment whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	20	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	20	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	e	D	D	D
42151	Metal service centers & offices	17	D	D	D	e	D	D	D
421510	Metal service centers & offices	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	34	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	36	D	D	D	e	D	D	D
42171	Hardware whsle	14	D	D	D	c	D	D	D
421710	Hardware whsle	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	97	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	32 951	3 400	725	106	6 224	9 694	10 589
42183	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle	20	D	D	D	c	D	D	D
421840	Industrial supplies whsle	20	D	D	D	c	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	43	D	D	D	e	D	D	D
42193	Recyclable material whsle	20	D	D	D	c	D	D	D
421930	Recyclable material whsle	20	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	170	D	D	D	g	D	D	D
4221	Paper & paper product whsle	18	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	9	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	9	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	13	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	36	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
422480	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
42249	Other grocery & related products whsle	13	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	30	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	e	D	D	D
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	43	D	D	D	e	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	7	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**65**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
421	Wholesale trade, durable goods	40	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	e	D	D	D
42142	Office equipment whsle	3	D	D	D	c	D	D	D
421420	Office equipment whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	h	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
	Agents, brokers, and commission merchants	**75**	**573 190**	**15 782**	**3 302**	**318**	**28 341**	**415**	**454**
421	Wholesale trade, durable goods	54	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
	PITTSBURGH, PA MSA								
42	**Wholesale trade**	**3 811**	**39 222 059**	**1 839 178**	**439 961**	**51 132**	**3 605 694**	**1 837 864**	**1 916 021**
421	Wholesale trade, durable goods	2 806	26 841 333	1 268 571	308 940	33 442	2 425 931	1 333 091	1 397 373
4211	Motor vehicle & motor vehicle parts & supplies whsle	258	8 962 388	89 789	21 123	3 317	164 991	119 596	127 833
42111	Automobile & other motor vehicle whsle	68	8 607 499	48 158	11 338	1 741	79 768	56 817	65 123
421110	Automobile & other motor vehicle whsle	68	8 607 499	48 158	11 338	1 741	79 768	56 817	65 123
4211101	Automobile & motorcycle whsle	31	2 305 826	14 168	3 454	864	27 608	10 603	11 207
4211102	Bus & recreational vehicle whsle	4	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	8	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	5	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	20	D	D	D	f	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997**—Con.

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	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42112	Motor vehicle supplies & new parts whsle	101	261 525	30 971	7 219	1 086	60 013	50 659	50 209
421120	Motor vehicle supplies & new parts whsle	101	261 525	30 971	7 219	1 086	60 013	50 659	50 209
4211201	Motor vehicle supplies & new parts—warehouse distributors	53	193 450	23 585	5 366	733	43 604	39 202	38 301
4211202	Motor vehicle supplies & new parts—jobbers	46	D	D	D	e	D	D	D
42113	Tire & tube whsle	14	D	D	D	c	D	D	D
421130	Tire & tube whsle	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	75	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	75	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	102	D	D	D	g	D	D	D
42121	Furniture whsle	48	179 969	14 576	3 216	378	26 739	7 558	7 122
421210	Furniture whsle	48	179 969	14 576	3 216	378	26 739	7 558	7 122
4212101	Household & lawn furniture whsle	21	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	27	D	D	D	e	D	D	D
42122	Home furnishings whsle	54	D	D	D	f	D	D	D
421220	Home furnishings whsle	54	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	19	D	D	D	e	D	D	D
4212203	Floor coverings whsle	14	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	113	752 530	54 840	13 499	1 462	121 635	53 340	54 663
42131	Lumber, plywood, millwork, & wood panel whsle	52	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	52	D	D	D	f	D	D	D
4213101	Lumber without yard whsle	18	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	9	71 090	6 532	1 541	214	15 373	8 353	9 498
4213103	Plywood, veneer, millwork, & wood panel whsle	25	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	15	87 001	3 323	641	82	8 860	2 125	2 481
421320	Brick, stone, & related construction materials whsle	15	87 001	3 323	641	82	8 860	2 125	2 481
4213201	Brick, block, tile, clay/cement sewer pipe whsle	8	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	24	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	24	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	24	D	D	D	c	D	D	D
42139	Other construction materials whsle	22	D	D	D	e	D	D	D
421390	Other construction materials whsle	22	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	6	D	D	D	c	D	D	D
4213902	Other construction materials whsle	16	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	402	2 344 484	285 091	70 495	6 461	517 648	136 559	146 294
42141	Photographic equipment & supplies whsle	12	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	12	D	D	D	b	D	D	D
42142	Office equipment whsle	54	259 426	50 445	13 917	1 429	85 472	20 116	21 840
421420	Office equipment whsle	54	259 426	50 445	13 917	1 429	85 472	20 116	21 840
42143	Computer & computer peripheral equipment & software whsle	126	886 725	131 545	29 053	2 495	239 737	28 967	31 081
421430	Computer & computer peripheral equipment & software whsle	126	886 725	131 545	29 053	2 495	239 737	28 967	31 081
4214301	Computer & peripheral equipment whsle	104	854 037	123 170	27 365	2 329	226 157	28 372	30 511
42143011	Computers & peripheral equipment for resale	28	142 584	14 663	3 667	300	27 225	13 828	14 046
42143012	Computers & peripheral equipment for end use	76	711 453	108 507	23 698	2 029	198 932	14 544	16 465
4214302	Computer software (packaged) whsle	22	32 688	8 375	1 688	166	13 580	595	570
42144	Other commercial equipment whsle	63	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	63	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	31	103 541	9 383	2 083	318	18 054	9 741	9 686
4214402	Store machines & equipment whsle	32	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	95	780 962	55 687	13 045	1 248	102 538	46 064	50 958
421450	Medical, dental, & hospital equipment & supplies whsle	95	780 962	55 687	13 045	1 248	102 538	46 064	50 958
4214501	Surgical, medical, & hospital supplies whsle	85	751 006	52 181	12 252	1 151	95 038	44 871	49 529
4214502	Dental equipment & supplies whsle	10	29 956	3 506	793	97	7 500	1 193	1 429
42146	Ophthalmic goods whsle	19	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	19	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	33	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	33	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	27	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	273	6 443 031	138 757	31 978	3 278	302 329	322 581	353 154
42151	Metal service centers & offices	224	5 232 026	120 017	27 435	2 914	260 348	279 363	293 486
421510	Metal service centers & offices	224	5 232 026	120 017	27 435	2 914	260 348	279 363	293 486
4215101	Ferrous metal service centers & sales offices	187	3 778 572	96 765	22 201	2 378	207 093	156 437	167 873
42151011	Ferrous metal service centers	109	1 292 985	73 919	17 011	1 964	160 723	156 437	167 873
42151012	Ferrous metal sales offices	78	2 485 587	22 846	5 190	414	46 370	–	–
4215102	Nonferrous metal service centers & sales offices	37	1 453 454	23 252	5 234	536	53 255	122 926	125 613
42151021	Nonferrous metal service centers	20	953 836	18 417	3 996	445	44 741	122 926	125 613
42151022	Nonferrous metal sales offices	17	499 618	4 835	1 238	91	8 514	–	–
42152	Coal & other mineral & ore whsle	49	1 211 005	18 740	4 543	364	41 981	43 218	59 668
421520	Coal & other mineral & ore whsle	49	1 211 005	18 740	4 543	364	41 981	43 218	59 668
4215201	Coal whsle	32	D	D	D	c	D	D	D
4215202	Other mineral & ore whsle	17	D	D	D	c	D	D	D
4216	Electrical goods whsle	303	2 057 081	148 889	36 968	3 447	265 976	104 079	108 805
42161	Electrical apparatus & equip, wiring supp, & const material whsle	141	1 168 308	87 452	20 986	1 935	146 106	56 189	56 904
421610	Electrical apparatus & equip, wiring supp, & const material whsle	141	1 168 308	87 452	20 986	1 935	146 106	56 189	56 904
42162	Electrical appliance, television & radio set whsle	25	310 072	11 207	2 778	301	27 941	28 099	28 815
421620	Electrical appliance, television & radio set whsle	25	310 072	11 207	2 778	301	27 941	28 099	28 815
42169	Other electronic parts & equipment whsle	137	578 701	50 230	13 204	1 211	91 929	19 791	23 086
421690	Other electronic parts & equipment whsle	137	578 701	50 230	13 204	1 211	91 929	19 791	23 086
4216901	Communications equipment & supplies whsle	67	325 103	37 328	10 254	883	62 979	7 727	7 860
4216902	Electronic parts (excluding communications equipment) whsle	70	253 598	12 902	2 950	328	28 950	12 064	15 226
4217	Hardware, & plumbing & heating equipment & supplies whsle	231	736 036	73 250	17 339	2 079	139 740	84 070	88 346
42171	Hardware whsle	77	201 323	27 431	6 084	737	50 118	31 765	32 481
421710	Hardware whsle	77	201 323	27 431	6 084	737	50 118	31 765	32 481
42172	Plumbing & heating equipment & supplies (hydronics) whsle	74	316 795	22 330	5 280	687	42 155	25 539	27 319
421720	Plumbing & heating equipment & supplies (hydronics) whsle	74	316 795	22 330	5 280	687	42 155	25 539	27 319
42173	Warm air heating & air-conditioning equipment & supplies whsle	69	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	69	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	11	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	11	D	D	D	c	D	D	D

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	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	814	3 217 888	342 520	82 440	8 574	631 194	386 950	410 173
42181	Construction & mining (except petroleum) machinery & equip whsle	71	429 496	56 459	14 783	1 327	103 641	142 908	159 403
421810	Construction & mining (except petroleum) machinery & equip whsle	71	429 496	56 459	14 783	1 327	103 641	142 908	159 403
42182	Farm & garden machinery & equipment whsle	33	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	33	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	21	31 332	2 701	624	175	4 878	10 606	10 930
4218202	Farm machinery & equipment—whsle distributors	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	415	1 717 390	182 264	43 209	4 205	335 337	138 786	140 156
421830	Industrial machinery & equipment whsle	415	1 717 390	182 264	43 209	4 205	335 337	138 786	140 156
4218301	Food-processing machinery & equipment whsle	10	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	50	154 015	21 619	4 906	551	36 645	12 320	12 671
42183021	Hydraulic & pneumatic pumps & motors whsle	22	51 018	6 486	1 462	158	11 597	3 540	3 396
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	28	102 997	15 133	3 444	393	25 048	8 780	9 275
4218303	General-purpose industrial machinery & equipment whsle	146	468 874	57 800	13 895	1 400	105 212	44 804	46 695
4218304	Metalworking machinery & equipment whsle	59	398 946	34 461	8 587	659	65 100	25 007	25 360
4218305	Materials handling equipment whsle	58	218 220	30 095	7 627	849	54 950	38 038	35 304
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	14	54 386	3 443	826	79	5 986	1 926	2 064
4218307	Other industrial machinery & equipment whsle	78	D	D	D	f	D	D	D
42184	Industrial supplies whsle	208	795 553	71 792	16 704	1 850	138 498	61 095	63 560
421840	Industrial supplies whsle	208	795 553	71 792	16 704	1 850	138 498	61 095	63 560
4218401	General-line industrial supplies whsle	31	37 312	4 335	975	161	7 791	2 631	2 889
4218402	Mechanical power transmission supplies whsle	35	174 808	10 211	2 509	261	18 618	11 127	11 260
4218403	Welding supplies whsle	23	46 322	6 759	1 724	209	15 244	4 062	5 249
4218404	Industrial containers & supplies whsle	18	81 962	8 723	1 916	192	15 617	5 368	5 422
4218405	Industrial valves & fittings (except fluid-power) whsle	23	138 551	11 491	2 704	238	24 495	14 214	13 507
4218406	Other industrial supplies whsle	78	316 598	30 273	6 876	789	56 733	23 693	25 233
42185	Service establishment equipment & supplies whsle	73	134 889	18 320	4 239	633	30 516	15 334	16 554
421850	Service establishment equipment & supplies whsle	73	134 889	18 320	4 239	633	30 516	15 334	16 554
4218501	Beauty & barber shop equipment & supplies whsle	15	5 361	992	252	74	1 791	1 336	1 287
4218502	Custodial, janitors' equipment & supplies whsle	22	39 912	5 358	1 269	180	8 885	3 239	3 087
4218503	Laundry & dry-cleaning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	30	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	14	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	14	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	5	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	310	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	36	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	36	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	14	18 032	2 166	485	115	4 634	2 522	2 118
421920	Toy & hobby goods & supplies whsle	14	18 032	2 166	485	115	4 634	2 522	2 118

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	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42193	Recyclable material whsle	141	1 301 561	56 264	13 101	1 816	131 094	52 510	47 072
421930	Recyclable material whsle	141	1 301 561	56 264	13 101	1 816	131 094	52 510	47 072
4219301	Iron & steel scrap processors & dealers	63	911 713	35 728	8 434	1 173	91 444	26 530	23 234
42193011	Iron & steel scrap processors (using power processing equipment)	44	D	D	D	g	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	19	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	22	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	56	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	36	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	36	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	33	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	83	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	83	D	D	D	g	D	D	D
4219902	Forest products (except lumber) whsle	9	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	27	D	D	D	f	D	D	D
4219904	Prerecorded media whsle	11	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	9	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	13	D	D	D	c	D	D	D
4219906	Other durable goods whsle	21	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1 005	12 380 726	570 607	131 021	17 690	1 179 763	504 773	518 648
4221	Paper & paper product whsle	117	706 360	59 223	13 916	1 641	120 335	51 426	53 638
42211	Printing & writing paper whsle	18	115 243	10 734	2 527	337	20 543	8 882	8 658
422110	Printing & writing paper whsle	18	115 243	10 734	2 527	337	20 543	8 882	8 658
42212	Stationery & office supplies whsle	60	382 970	30 673	7 453	852	67 157	32 595	33 732
422120	Stationery & office supplies whsle	60	382 970	30 673	7 453	852	67 157	32 595	33 732
42213	Industrial & personal service paper whsle	39	208 147	17 816	3 936	452	32 635	9 949	11 248
422130	Industrial & personal service paper whsle	39	208 147	17 816	3 936	452	32 635	9 949	11 248
4222	Drugs, & druggists' sundries whsle	50	1 961 564	44 741	10 209	1 033	78 294	66 772	83 303
42221	Drugs, & druggists' sundries whsle	50	1 961 564	44 741	10 209	1 033	78 294	66 772	83 303
422210	Drugs, & druggists' sundries whsle	50	1 961 564	44 741	10 209	1 033	78 294	66 772	83 303
4222101	General-line drugs whsle	24	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	26	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	53	204 659	17 312	4 212	552	35 839	13 929	14 083
42231	Piece goods, notions, & other dry goods whsle	16	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	16	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	13	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	21	63 410	5 984	1 452	298	15 226	5 840	5 606
422320	Men's & boys' clothing & furnishings whsle	21	63 410	5 984	1 452	298	15 226	5 840	5 606
42233	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
422340	Footwear whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	297	5 849 590	241 071	54 768	7 723	483 890	182 100	185 664
42241	General-line grocery whsle	45	2 581 271	100 655	23 385	3 009	191 377	101 492	106 742
422410	General-line grocery whsle	45	2 581 271	100 655	23 385	3 009	191 377	101 492	106 742
4224101	General-line grocery whsle, voluntary group	3	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	39	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	40	510 891	21 845	5 013	768	52 037	19 847	22 803
422420	Packaged frozen food whsle	40	510 891	21 845	5 013	768	52 037	19 847	22 803

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	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42243	Dairy products, (except dried or canned) whsle	14	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	14	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	14	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	7	62 504	1 745	168	23	4 064	44	43
422440	Poultry & poultry product whsle	7	62 504	1 745	168	23	4 064	44	43
4224402	Poultry & poultry product (except live) whsle	7	62 504	1 745	168	23	4 064	44	43
42245	Confectionery whsle	27	395 337	16 308	4 010	622	45 279	19 956	16 568
422450	Confectionery whsle	27	395 337	16 308	4 010	622	45 279	19 956	16 568
42247	Meat & meat product whsle	26	717 146	9 581	2 301	333	18 933	15 324	16 299
422470	Meat & meat product whsle	26	717 146	9 581	2 301	333	18 933	15 324	16 299
42248	Fresh fruit & vegetable whsle	41	320 640	17 153	3 474	583	35 157	2 888	2 946
422480	Fresh fruit & vegetable whsle	41	320 640	17 153	3 474	583	35 157	2 888	2 946
42249	Other grocery & related products whsle	93	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	93	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	13	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	28	132 795	17 597	4 268	679	31 644	2 246	2 037
4224903	Soft drinks whsle	17	179 275	23 375	5 000	700	44 388	3 576	3 348
4224906	Other grocery specialties whsle	34	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	6	21 011	895	189	53	1 467	443	459
4226	Chemical & allied products whsle	150	1 198 715	82 689	19 197	2 089	209 095	75 619	74 107
42261	Plastics materials & basic forms & shapes whsle	31	140 795	15 793	3 188	373	33 940	14 679	15 812
422610	Plastics materials & basic forms & shapes whsle	31	140 795	15 793	3 188	373	33 940	14 679	15 812
42269	Other chemical & allied products whsle	119	1 057 920	66 896	16 009	1 716	175 155	60 940	58 295
422690	Other chemical & allied products whsle	119	1 057 920	66 896	16 009	1 716	175 155	60 940	58 295
4226901	Industrial gases (except LP) whsle	14	49 802	5 183	1 192	158	15 173	1 958	2 030
4226902	Other chemical & allied products whsle	105	1 008 118	61 713	14 817	1 558	159 982	58 982	56 265
4227	Petroleum & petroleum products whsle	67	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	40	847 083	28 757	6 878	897	60 400	45 553	39 358
422710	Petroleum bulk stations & terminals	40	847 083	28 757	6 878	897	60 400	45 553	39 358
4227101	Petroleum bulk stations & terminals (except LP)	38	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	22	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	16	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	27	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	27	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	83	D	D	D	g	D	D	D
42281	Beer & ale whsle	68	333 993	24 522	5 519	896	52 693	17 102	16 366
422810	Beer & ale whsle	68	333 993	24 522	5 519	896	52 693	17 102	16 366
42282	Wine & distilled alcoholic beverage whsle	15	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	15	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	182	D	D	D	h	D	D	D
42291	Farm supplies whsle	21	D	D	D	c	D	D	D
422910	Farm supplies whsle	21	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	10	26 527	2 717	606	132	5 180	2 190	2 312
4229102	Farm supplies—whsle distributors	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	29	258 203	14 555	3 409	762	26 770	1 482	1 637
422920	Book, periodical, & newspaper whsle	29	258 203	14 555	3 409	762	26 770	1 482	1 637
42293	Flower, nursery stock, & florists' supplies whsle	27	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	27	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	16	333 384	11 170	2 724	535	20 101	13 141	12 242
422940	Tobacco & tobacco product whsle	16	333 384	11 170	2 724	535	20 101	13 141	12 242
42295	Paint, varnish, & supplies whsle	11	29 970	2 749	569	73	5 020	2 379	2 492
422950	Paint, varnish, & supplies whsle	11	29 970	2 749	569	73	5 020	2 379	2 492
4229501	Paint, varnish, & supplies whsle	11	29 970	2 749	569	73	5 020	2 379	2 492

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	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	78	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	78	D	D	D	f	D	D	D
4229901	Art goods whsle	21	29 616	2 082	476	163	6 920	5 541	5 885
4229902	General merchandise (nondurable goods) whsle	20	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	33	D	D	D	c	D	D	D
	Merchant wholesalers	**2 964**	**17 523 649**	**1 307 186**	**305 019**	**39 177**	**2 577 290**	**1 566 873**	**1 636 372**
421	Wholesale trade, durable goods	2 183	10 733 853	912 611	215 950	26 271	1 763 878	1 154 494	1 202 130
4211	Motor vehicle & motor vehicle parts & supplies whsle	228	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	56	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	56	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	25	124 846	4 625	1 143	227	11 380	10 601	11 198
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	5	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	19	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	84	226 902	29 140	6 738	990	55 955	48 500	48 057
421120	Motor vehicle supplies & new parts whsle	84	226 902	29 140	6 738	990	55 955	48 500	48 057
4211201	Motor vehicle supplies & new parts—warehouse distributors	47	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	37	D	D	D	e	D	D	D
42113	Tire & tube whsle	13	D	D	D	c	D	D	D
421130	Tire & tube whsle	13	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	75	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	75	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	74	D	D	D	f	D	D	D
42121	Furniture whsle	30	D	D	D	e	D	D	D
421210	Furniture whsle	30	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	11	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	19	D	D	D	e	D	D	D
42122	Home furnishings whsle	44	D	D	D	f	D	D	D
421220	Home furnishings whsle	44	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	18	D	D	D	e	D	D	D
4212203	Floor coverings whsle	12	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	80	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	44	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	44	D	D	D	f	D	D	D
4213101	Lumber without yard whsle	17	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	9	71 090	6 532	1 541	214	15 373	8 353	9 498
4213103	Plywood, veneer, millwork, & wood panel whsle	18	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whsle	15	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	15	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	15	D	D	D	c	D	D	D
42139	Other construction materials whsle	16	D	D	D	c	D	D	D
421390	Other construction materials whsle	16	D	D	D	c	D	D	D
4213902	Other construction materials whsle	13	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	321	1 534 695	177 881	40 020	4 757	318 336	112 212	122 281
42141	Photographic equipment & supplies whsle	10	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	10	D	D	D	b	D	D	D
42142	Office equipment whsle	42	D	D	D	f	D	D	D
421420	Office equipment whsle	42	D	D	D	f	D	D	D

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	PITTSBURGH, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	101	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	101	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	82	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	19	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	63	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	19	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	53	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	53	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	24	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	29	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	67	471 071	32 952	7 278	892	64 225	41 415	46 418
421450	Medical, dental, & hospital equipment & supplies whsle	67	471 071	32 952	7 278	892	64 225	41 415	46 418
4214501	Surgical, medical, & hospital supplies whsle	57	441 115	29 446	6 485	795	56 725	40 222	44 989
4214502	Dental equipment & supplies whsle	10	29 956	3 506	793	97	7 500	1 193	1 429
42146	Ophthalmic goods whsle	18	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	18	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	30	129 790	12 208	2 859	282	27 007	13 393	13 017
421490	Other professional equipment & supplies whsle	30	129 790	12 208	2 859	282	27 007	13 393	13 017
4214902	Other professional equipment & supplies whsle	25	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	202	2 886 328	103 769	22 838	2 528	233 365	259 626	287 883
42151	Metal service centers & offices	165	2 139 187	90 875	19 649	2 255	203 058	221 886	233 748
421510	Metal service centers & offices	165	2 139 187	90 875	19 649	2 255	203 058	221 886	233 748
4215101	Ferrous metal service centers & sales offices	138	1 279 450	78 577	17 642	2 044	168 330	124 895	135 885
42151011	Ferrous metal service centers	99	1 089 613	70 280	16 269	1 867	152 183	124 895	135 885
42151012	Ferrous metal sales offices	39	189 837	8 297	1 373	177	16 147	–	–
4215102	Nonferrous metal service centers & sales offices	27	859 737	12 298	2 007	211	34 728	96 991	97 863
42151021	Nonferrous metal service centers	17	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices	10	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	37	747 141	12 894	3 189	273	30 307	37 740	54 135
421520	Coal & other mineral & ore whsle	37	747 141	12 894	3 189	273	30 307	37 740	54 135
4215201	Coal whsle	22	552 821	7 355	1 766	157	16 074	19 075	26 742
4215202	Other mineral & ore whsle	15	194 320	5 539	1 423	116	14 233	18 665	27 393
4216	Electrical goods whsle	190	562 146	65 585	15 799	1 895	128 545	68 735	72 886
42161	Electrical apparatus & equip, wiring supp, & const material whsle	78	305 936	34 705	7 971	903	61 833	45 238	46 350
421610	Electrical apparatus & equip, wiring supp, & const material whsle	78	305 936	34 705	7 971	903	61 833	45 238	46 350
42162	Electrical appliance, television & radio set whsle	16	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	16	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	96	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	96	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	50	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	46	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	179	481 708	60 863	14 361	1 775	115 183	77 888	82 209
42171	Hardware whsle	63	134 147	23 870	5 240	660	42 678	29 670	30 204
421710	Hardware whsle	63	134 147	23 870	5 240	660	42 678	29 670	30 204
42172	Plumbing & heating equipment & supplies (hydronics) whsle	49	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	49	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	57	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	57	D	D	D	e	D	D	D

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	PITTSBURGH, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.								
42174	Refrigeration equipment & supplies whsle	10	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	631	2 105 593	269 313	64 985	7 183	498 395	352 670	367 863
42181	Construction & mining (except petroleum) machinery & equip whsle	61	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	61	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	32	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	32	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	21	31 332	2 701	624	175	4 878	10 606	10 930
4218202	Farm machinery & equipment—whsle distributors	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	288	990 863	125 308	30 217	3 238	231 777	121 709	123 027
421830	Industrial machinery & equipment whsle	288	990 863	125 308	30 217	3 238	231 777	121 709	123 027
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	38	119 367	19 041	4 348	494	32 412	11 381	11 674
42183021	Hydraulic & pneumatic pumps & motors whsle	14	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	24	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	98	309 770	47 614	11 798	1 199	88 620	44 411	46 310
4218304	Metalworking machinery & equipment whsle	41	205 147	17 173	4 013	402	31 469	16 081	15 975
4218305	Materials handling equipment whsle	44	178 897	26 499	6 765	738	45 096	36 859	33 994
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	7	9 807	1 567	376	41	2 874	1 506	1 666
4218307	Other industrial machinery & equipment whsle	51	D	D	D	e	D	D	D
42184	Industrial supplies whsle	173	563 373	64 200	14 921	1 688	125 938	59 107	61 572
421840	Industrial supplies whsle	173	563 373	64 200	14 921	1 688	125 938	59 107	61 572
4218401	General-line industrial supplies whsle	27	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	26	78 488	7 836	1 918	211	14 942	11 127	11 260
4218403	Welding supplies whsle	23	46 322	6 759	1 724	209	15 244	4 062	5 249
4218404	Industrial containers & supplies whsle	17	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	15	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	65	227 330	27 140	6 141	718	51 954	21 828	23 327
42185	Service establishment equipment & supplies whsle	63	D	D	D	f	D	D	D
421850	Service establishment equipment & supplies whsle	63	D	D	D	f	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	15	5 361	992	252	74	1 791	1 336	1 287
4218502	Custodial, janitors' equipment & supplies whsle	19	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	23	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	14	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	14	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	5	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	278	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	30	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	30	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	14	18 032	2 166	485	115	4 634	2 522	2 118
421920	Toy & hobby goods & supplies whsle	14	18 032	2 166	485	115	4 634	2 522	2 118

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	PITTSBURGH, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42193	Recyclable material whsle	135	D	D	D	g	D	D	D
421930	Recyclable material whsle	135	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	61	D	D	D	g	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	43	D	D	D	g	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	18	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	21	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	53	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	30	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	30	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	27	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	69	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	69	D	D	D	g	D	D	D
4219902	Forest products (except lumber) whsle	8	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	21	D	D	D	f	D	D	D
4219904	Prerecorded media whsle	11	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	9	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	12	D	D	D	c	D	D	D
4219906	Other durable goods whsle	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	781	6 789 796	394 575	89 069	12 906	813 412	412 379	434 242
4221	Paper & paper product whsle	89	513 857	46 380	10 925	1 340	98 046	46 423	48 293
42211	Printing & writing paper whsle	13	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	13	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	44	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	44	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	32	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	32	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	44	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	44	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	44	D	D	D	f	D	D	D
4222101	General-line drugs whsle	24	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	20	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	47	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	20	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	20	D	D	D	e	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
422340	Footwear whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	214	3 689 901	165 971	37 290	5 196	347 701	175 798	179 651
42241	General-line grocery whsle	31	1 744 950	85 854	20 015	2 457	166 054	101 492	106 742
422410	General-line grocery whsle	31	1 744 950	85 854	20 015	2 457	166 054	101 492	106 742
4224101	General-line grocery whsle, voluntary group	3	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	25	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	26	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	26	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	10	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	10	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	10	D	D	D	e	D	D	D

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	PITTSBURGH, PA MSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42244	Poultry & poultry product whsle	5	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	a	D	D	D
42245	Confectionery whsle	21	D	D	D	e	D	D	D
422450	Confectionery whsle	21	D	D	D	e	D	D	D
42247	Meat & meat product whsle	19	601 549	7 480	1 677	275	15 555	15 324	16 299
422470	Meat & meat product whsle	19	601 549	7 480	1 677	275	15 555	15 324	16 299
42248	Fresh fruit & vegetable whsle	41	320 640	17 153	3 474	583	35 157	2 888	2 946
422480	Fresh fruit & vegetable whsle	41	320 640	17 153	3 474	583	35 157	2 888	2 946
42249	Other grocery & related products whsle	58	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	58	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	12	D	D	D	c	D	D	D
4224903	Soft drinks whsle	9	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	28	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	117	415 731	44 055	9 772	1 147	88 861	33 259	34 078
42261	Plastics materials & basic forms & shapes whsle	27	104 049	11 394	2 289	254	22 681	8 959	9 342
422610	Plastics materials & basic forms & shapes whsle	27	104 049	11 394	2 289	254	22 681	8 959	9 342
42269	Other chemical & allied products whsle	90	311 682	32 661	7 483	893	66 180	24 300	24 736
422690	Other chemical & allied products whsle	90	311 682	32 661	7 483	893	66 180	24 300	24 736
4226901	Industrial gases (except LP) whsle	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	78	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	42	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	22	277 798	14 218	3 332	572	35 691	10 646	10 532
422710	Petroleum bulk stations & terminals	22	277 798	14 218	3 332	572	35 691	10 646	10 532
4227101	Petroleum bulk stations & terminals (except LP)	20	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	17	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	20	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	20	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	81	D	D	D	f	D	D	D
42281	Beer & ale whsle	68	333 993	24 522	5 519	896	52 693	17 102	16 366
422810	Beer & ale whsle	68	333 993	24 522	5 519	896	52 693	17 102	16 366
42282	Wine & distilled alcoholic beverage whsle	13	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	13	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	144	D	D	D	g	D	D	D
42291	Farm supplies whsle	19	D	D	D	c	D	D	D
422910	Farm supplies whsle	19	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	16	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	16	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	24	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	24	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	15	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	15	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	7	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	7	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	7	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	63	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	63	D	D	D	e	D	D	D
4229901	Art goods whsle	17	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	15	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	27	D	D	D	c	D	D	D

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	PITTSBURGH, PA MSA—Con.								
	Manufacturers' sales branches and sales offices	**339**	**17 281 357**	**423 872**	**110 955**	**8 656**	**839 431**	**260 462**	**269 554**
421	Wholesale trade, durable goods	225	13 262 759	282 446	76 747	5 091	531 462	169 063	186 170
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	20	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	c	D	D	D
421390	Other construction materials whsle	5	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	3	D	D	D	c	D	D	D
4213902	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	41	D	D	D	g	D	D	D
42142	Office equipment whsle	11	D	D	D	e	D	D	D
421420	Office equipment whsle	11	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	19	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	19	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	32	2 916 923	26 722	7 219	627	53 519	57 358	59 691
42151	Metal service centers & offices	29	D	D	D	f	D	D	D
421510	Metal service centers & offices	29	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	23	2 319 496	14 500	3 683	276	32 121	31 149	31 637
42151011	Ferrous metal service centers	7	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	16	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	3	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	43	1 031 057	67 874	17 900	1 176	112 355	34 419	34 964
42161	Electrical apparatus & equip, wiring supp, & const material whsle	19	562 793	41 272	10 572	748	65 683	10 090	9 660
421610	Electrical apparatus & equip, wiring supp, & const material whsle	19	562 793	41 272	10 572	748	65 683	10 090	9 660
42169	Other electronic parts & equipment whsle	20	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	20	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	15	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	57	755 979	52 066	13 086	935	95 712	33 205	41 212
42183	Industrial machinery & equipment whsle	32	455 095	39 607	9 454	603	73 891	16 146	16 134
421830	Industrial machinery & equipment whsle	32	455 095	39 607	9 454	603	73 891	16 146	16 134
4218303	General-purpose industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	4	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
42184	Industrial supplies whsle	17	D	D	D	c	D	D	D
421840	Industrial supplies whsle	17	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D

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	PITTSBURGH, PA MSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	114	4 018 598	141 426	34 208	3 565	307 969	91 399	83 384
4221	Paper & paper product whsle	11	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	9	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	9	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	e	D	D	D
4224	Grocery & related products whsle	37	783 884	47 628	11 111	1 527	91 257	6 210	5 900
42249	Other grocery & related products whsle	26	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	26	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	14	D	D	D	f	D	D	D
4224903	Soft drinks whsle	7	D	D	D	f	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	24	761 248	37 682	9 213	910	118 184	41 767	39 461
42269	Other chemical & allied products whsle	22	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	22	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	20	705 431	32 534	8 116	780	99 832	35 969	32 902
4227	Petroleum & petroleum products whsle	24	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	18	569 285	14 539	3 546	325	24 709	34 907	28 826
422710	Petroleum bulk stations & terminals	18	569 285	14 539	3 546	325	24 709	34 907	28 826
4227101	Petroleum bulk stations & terminals (except LP)	18	569 285	14 539	3 546	325	24 709	34 907	28 826
42271012	Petroleum bulk terminals (except LP)	13	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	10	203 937	4 995	1 111	110	10 572	–	–
422920	Book, periodical, & newspaper whsle	10	203 937	4 995	1 111	110	10 572	–	–
	Agents, brokers, and commission merchants	**508**	**4 417 053**	**108 120**	**23 987**	**3 299**	**188 973**	**10 529**	**10 095**
421	Wholesale trade, durable goods	398	2 844 721	73 514	16 243	2 080	130 591	9 534	9 073
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	4	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	24	D	D	D	b	D	D	D
42121	Furniture whsle	15	D	D	D	b	D	D	D
421210	Furniture whsle	15	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	9	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	a	D	D	D
42122	Home furnishings whsle	9	D	D	D	b	D	D	D
421220	Home furnishings whsle	9	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	13	78 082	1 000	250	31	2 710	–	–
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	40	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	21	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	21	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	21	D	D	D	b	D	D	D

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	PITTSBURGH, PA MSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	39	639 780	8 266	1 921	123	15 445	5 597	5 580
42151	Metal service centers & offices	30	D	D	D	b	D	D	D
421510	Metal service centers & offices	30	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	26	179 626	3 688	876	58	6 642	393	351
42151011	Ferrous metal service centers	3	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices	23	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	4	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	4	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	9	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	9	D	D	D	b	D	D	D
4215201	Coal whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	70	463 878	15 430	3 269	376	25 076	925	955
42161	Electrical apparatus & equip, wiring supp, & const material whsle	44	299 579	11 475	2 443	284	18 590	861	894
421610	Electrical apparatus & equip, wiring supp, & const material whsle	44	299 579	11 475	2 443	284	18 590	861	894
42169	Other electronic parts & equipment whsle	21	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	19	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	42	D	D	D	c	D	D	D
42171	Hardware whsle	11	D	D	D	b	D	D	D
421710	Hardware whsle	11	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	21	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	21	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	126	356 316	21 141	4 369	456	37 087	1 075	1 098
42183	Industrial machinery & equipment whsle	95	271 432	17 349	3 538	364	29 669	931	995
421830	Industrial machinery & equipment whsle	95	271 432	17 349	3 538	364	29 669	931	995
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	37	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	14	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	5	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	22	D	D	D	b	D	D	D
42184	Industrial supplies whsle	18	D	D	D	b	D	D	D
421840	Industrial supplies whsle	18	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	32	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	a	D	D	D
42193	Recyclable material whsle	6	D	D	D	b	D	D	D
421930	Recyclable material whsle	6	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	a	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	1	D	D	D	a	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	1	D	D	D	a	D	D	D

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	PITTSBURGH, PA MSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	14	10 891	377	54	14	953	–	–
421990	Other miscellaneous durable goods whsle	14	10 891	377	54	14	953	–	–
422	Wholesale trade, nondurable goods	110	1 572 332	34 606	7 744	1 219	58 382	995	1 022
4221	Paper & paper product whsle	17	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	6	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	1	D	D	D	a	D	D	D
422320	Men's & boys' clothing & furnishings whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	46	1 375 805	27 472	6 367	1 000	44 932	92	113
42241	General-line grocery whsle	14	836 321	14 801	3 370	552	25 323	–	–
422410	General-line grocery whsle	14	836 321	14 801	3 370	552	25 323	–	–
4224103	Other general-line grocery whsle	14	836 321	14 801	3 370	552	25 323	–	–
42242	Packaged frozen food whsle	11	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	11	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	9	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	9	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	9	21 736	952	212	32	2 050	593	568
4229	Miscellaneous nondurable goods whsle	24	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
	READING, PA MSA								
42	**Wholesale trade**	**439**	**3 121 659**	**253 039**	**57 482**	**7 051**	**456 684**	**224 264**	**223 578**
421	Wholesale trade, durable goods	277	964 215	112 807	27 282	3 366	204 536	104 885	105 555
4211	Motor vehicle & motor vehicle parts & supplies whsle	33	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	17	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	21 437	2 282	606	108	4 719	8 689	5 508
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	c	D	D	D
42121	Furniture whsle	5	18 591	3 289	798	94	5 276	2 468	2 637
421210	Furniture whsle	5	18 591	3 289	798	94	5 276	2 468	2 637
4213	Lumber & other construction materials whsle	20	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle	6	D	D	D	b	D	D	D

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	READING, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	48	D	D	D	f	D	D	D
42142	Office equipment whsle	11	20 038	5 357	1 246	147	7 722	3 063	3 060
421420	Office equipment whsle	11	20 038	5 357	1 246	147	7 722	3 063	3 060
42143	Computer & computer peripheral equipment & software whsle	14	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	14	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	28 024	4 872	1 164	107	7 817	1 357	1 346
421450	Medical, dental, & hospital equipment & supplies whsle	13	28 024	4 872	1 164	107	7 817	1 357	1 346
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	39 936	5 319	1 372	164	9 395	5 037	4 878
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	e	D	D	D
42171	Hardware whsle	11	D	D	D	c	D	D	D
421710	Hardware whsle	11	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	92	399 563	44 257	10 316	1 285	79 016	42 080	45 205
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	36	132 134	18 297	4 301	462	35 930	11 383	12 519
421830	Industrial machinery & equipment whsle	36	132 134	18 297	4 301	462	35 930	11 383	12 519
4218303	General-purpose industrial machinery & equipment whsle	7	21 580	2 293	636	53	3 220	2 347	2 525
4218304	Metalworking machinery & equipment whsle	6	25 292	2 360	553	65	5 250	1 183	1 632
4218305	Materials handling equipment whsle	15	70 802	12 368	2 805	296	23 701	6 934	7 294
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	26	110 567	10 032	2 194	238	18 443	9 182	10 081
421840	Industrial supplies whsle	26	110 567	10 032	2 194	238	18 443	9 182	10 081
4218402	Mechanical power transmission supplies whsle	7	24 859	1 455	361	41	2 897	1 980	1 895
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	14	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	14	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	1	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	c	D	D	D

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	READING, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	21 098	2 663	670	79	6 623	1 846	1 791
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	162	2 157 444	140 232	30 200	3 685	252 148	119 379	118 023
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	7	58 007	5 707	866	103	10 564	2 788	5 931
422130	Industrial & personal service paper whsle	7	58 007	5 707	866	103	10 564	2 788	5 931
4223	Apparel, piece goods, & notions whsle	16	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	6	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	6	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	54	1 405 431	91 296	18 683	2 337	147 190	68 989	64 522
42241	General-line grocery whsle	8	280 624	17 904	4 255	507	29 851	27 041	17 027
422410	General-line grocery whsle	8	280 624	17 904	4 255	507	29 851	27 041	17 027
42247	Meat & meat product whsle	5	D	D	D	c	D	D	D
422470	Meat & meat product whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	18	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	18	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	f	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	20	102 876	12 649	3 155	290	24 629	14 747	14 125
42269	Other chemical & allied products whsle	13	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	13	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	10	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
42281	Beer & ale whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
422810	Beer & ale whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
4229	Miscellaneous nondurable goods whsle	31	D	D	D	c	D	D	D
42291	Farm supplies whsle	4	D	D	D	c	D	D	D
422910	Farm supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
4229901	Art goods whsle	6	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	4	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D

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	READING, PA MSA—Con.								
	Merchant wholesalers	**363**	**2 553 355**	**221 738**	**49 754**	**6 277**	**396 389**	**207 414**	**202 030**
421	Wholesale trade, durable goods	238	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	30	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	c	D	D	D
42121	Furniture whsle	5	18 591	3 289	798	94	5 276	2 468	2 637
421210	Furniture whsle	5	18 591	3 289	798	94	5 276	2 468	2 637
4213	Lumber & other construction materials whsle	17	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	42	D	D	D	f	D	D	D
42142	Office equipment whsle	9	D	D	D	c	D	D	D
421420	Office equipment whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	6	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	D	D	D	e	D	D	D
42171	Hardware whsle	10	D	D	D	c	D	D	D
421710	Hardware whsle	10	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	73	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	28	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	28	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	14	D	D	D	e	D	D	D
42184	Industrial supplies whsle	21	D	D	D	c	D	D	D
421840	Industrial supplies whsle	21	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	b	D	D	D

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	READING, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	11	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	1	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	21 098	2 663	670	79	6 623	1 846	1 791
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	125	D	D	D	h	D	D	D
4221	Paper & paper product whsle	12	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	6	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	39	1 277 148	79 165	15 566	1 954	123 801	64 223	59 877
42241	General-line grocery whsle	6	D	D	D	f	D	D	D
422410	General-line grocery whsle	6	D	D	D	f	D	D	D
42247	Meat & meat product whsle	5	D	D	D	c	D	D	D
422470	Meat & meat product whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	f	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	15	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
42281	Beer & ale whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
422810	Beer & ale whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
4229	Miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	c	D	D	D
422910	Farm supplies whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	4	D	D	D	b	D	D	D

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	READING, PA MSA—Con.								
	Manufacturers' sales branches and sales offices	**28**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	3	40 685	4 701	1 456	189	9 646	355	428
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**48**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
421840	Industrial supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	a	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	3	D	D	D	a	D	D	D
	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA								
42	**Wholesale trade**	**747**	**3 447 168**	**264 573**	**62 921**	**9 994**	**521 707**	**297 774**	**334 537**
421	Wholesale trade, durable goods	453	1 564 849	160 706	38 475	5 694	299 494	206 101	212 913
4211	Motor vehicle & motor vehicle parts & supplies whsle	65	323 733	29 487	6 781	1 184	51 802	53 118	56 274
42111	Automobile & other motor vehicle whsle	21	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	21	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	10	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	20	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	20	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	22	D	D	D	e	D	D	D
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	13	D	D	D	c	D	D	D
421220	Home furnishings whsle	13	D	D	D	c	D	D	D
4212203	Floor coverings whsle	5	36 774	5 052	1 214	152	11 905	6 971	6 057

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	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	30	147 101	8 716	1 938	286	18 097	12 584	13 843
42131	Lumber, plywood, millwork, & wood panel whsle	18	125 695	6 158	1 408	198	12 548	11 209	12 013
421310	Lumber, plywood, millwork, & wood panel whsle	18	125 695	6 158	1 408	198	12 548	11 209	12 013
4213101	Lumber without yard whsle	6	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	64	158 507	27 583	6 676	889	44 544	12 222	12 543
42142	Office equipment whsle	22	42 413	9 290	2 357	287	15 262	3 688	3 723
421420	Office equipment whsle	22	42 413	9 290	2 357	287	15 262	3 688	3 723
42143	Computer & computer peripheral equipment & software whsle	11	41 152	5 063	1 220	119	7 586	1 970	1 790
421430	Computer & computer peripheral equipment & software whsle	11	41 152	5 063	1 220	119	7 586	1 970	1 790
4214301	Computer & peripheral equipment whsle	10	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	12	15 494	1 463	343	72	3 479	911	1 170
421440	Other commercial equipment whsle	12	15 494	1 463	343	72	3 479	911	1 170
42145	Medical, dental, & hospital equipment & supplies whsle	12	34 839	5 941	1 346	163	10 408	3 838	4 015
421450	Medical, dental, & hospital equipment & supplies whsle	12	34 839	5 941	1 346	163	10 408	3 838	4 015
4214502	Dental equipment & supplies whsle	3	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	c	D	D	D
42151	Metal service centers & offices	15	D	D	D	c	D	D	D
421510	Metal service centers & offices	15	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	44	119 222	12 470	3 371	386	22 823	13 619	13 910
42161	Electrical apparatus & equip, wiring supp, & const material whsle	18	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	18	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	20	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	20	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	90 384	9 162	2 197	409	18 525	15 622	17 128
42171	Hardware whsle	16	21 048	3 365	783	212	6 033	8 250	9 518
421710	Hardware whsle	16	21 048	3 365	783	212	6 033	8 250	9 518
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	37 808	1 936	550	82	4 098	3 179	3 384
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	37 808	1 936	550	82	4 098	3 179	3 384
42173	Warm air heating & air-conditioning equipment & supplies whsle	14	21 805	2 961	648	85	6 310	2 378	2 436
421730	Warm air heating & air-conditioning equipment & supplies whsle	14	21 805	2 961	648	85	6 310	2 378	2 436
42174	Refrigeration equipment & supplies whsle	5	9 723	900	216	30	2 084	1 815	1 790
421740	Refrigeration equipment & supplies whsle	5	9 723	900	216	30	2 084	1 815	1 790

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	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	111	399 846	40 263	9 749	1 276	78 913	56 002	58 696
42181	Construction & mining (except petroleum) machinery & equip whsle	17	133 582	13 117	3 356	395	28 777	35 813	37 222
421810	Construction & mining (except petroleum) machinery & equip whsle	17	133 582	13 117	3 356	395	28 777	35 813	37 222
42182	Farm & garden machinery & equipment whsle	9	10 754	984	90	35	2 285	1 283	1 515
421820	Farm & garden machinery & equipment whsle	9	10 754	984	90	35	2 285	1 283	1 515
42183	Industrial machinery & equipment whsle	45	139 487	17 929	4 354	519	32 065	9 925	10 517
421830	Industrial machinery & equipment whsle	45	139 487	17 929	4 354	519	32 065	9 925	10 517
4218303	General-purpose industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	4	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	10	41 576	5 437	1 455	143	9 605	5 823	6 117
42184	Industrial supplies whsle	26	101 514	6 358	1 509	234	12 238	7 792	8 251
421840	Industrial supplies whsle	26	101 514	6 358	1 509	234	12 238	7 792	8 251
4218402	Mechanical power transmission supplies whsle	10	84 222	4 444	1 054	163	8 474	6 016	6 555
42185	Service establishment equipment & supplies whsle	14	14 509	1 875	440	93	3 548	1 189	1 191
421850	Service establishment equipment & supplies whsle	14	14 509	1 875	440	93	3 548	1 189	1 191
4218502	Custodial, janitors' equipment & supplies whsle	4	8 935	1 290	275	57	2 395	717	735
4219	Miscellaneous durable goods whsle	52	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	8	D	D	D	c	D	D	D
42193	Recyclable material whsle	25	D	D	D	e	D	D	D
421930	Recyclable material whsle	25	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	10	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	11	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	294	1 882 319	103 867	24 446	4 300	222 213	91 673	121 624
4221	Paper & paper product whsle	25	73 232	8 678	1 975	263	17 123	5 911	6 225
42212	Stationery & office supplies whsle	13	33 141	4 577	1 051	120	9 265	1 854	1 969
422120	Stationery & office supplies whsle	13	33 141	4 577	1 051	120	9 265	1 854	1 969
4222	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
4222101	General-line drugs whsle	11	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	20	38 182	3 814	859	202	9 498	6 985	7 907
42232	Men's & boys' clothing & furnishings whsle	8	21 342	2 299	538	100	6 207	5 521	6 545
422320	Men's & boys' clothing & furnishings whsle	8	21 342	2 299	538	100	6 207	5 521	6 545
4224	Grocery & related products whsle	101	841 401	43 799	10 384	1 860	92 779	25 656	29 941
42241	General-line grocery whsle	12	315 578	15 329	4 035	563	28 887	11 825	13 525
422410	General-line grocery whsle	12	315 578	15 329	4 035	563	28 887	11 825	13 525
4224103	Other general-line grocery whsle	11	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	15	92 969	6 956	1 486	325	17 430	7 151	7 288
422450	Confectionery whsle	15	92 969	6 956	1 486	325	17 430	7 151	7 288
42247	Meat & meat product whsle	11	30 909	1 868	492	106	3 531	822	859
422470	Meat & meat product whsle	11	30 909	1 868	492	106	3 531	822	859

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	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42248	Fresh fruit & vegetable whsle	17	207 047	8 224	1 883	335	18 006	1 301	1 334
422480	Fresh fruit & vegetable whsle	17	207 047	8 224	1 883	335	18 006	1 301	1 334
42249	Other grocery & related products whsle	29	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	29	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	8	D	D	D	c	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	17	43 744	5 478	1 391	186	10 709	6 345	7 636
42269	Other chemical & allied products whsle	13	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	13	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	24	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	17	223 251	4 763	1 166	224	12 406	5 629	7 307
422710	Petroleum bulk stations & terminals	17	223 251	4 763	1 166	224	12 406	5 629	7 307
4227101	Petroleum bulk stations & terminals (except LP)	17	223 251	4 763	1 166	224	12 406	5 629	7 307
42271011	Petroleum bulk stations (except LP)	12	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	31	D	D	D	e	D	D	D
42281	Beer & ale whsle	28	105 238	9 197	2 141	317	19 836	6 050	6 281
422810	Beer & ale whsle	28	105 238	9 197	2 141	317	19 836	6 050	6 281
4229	Miscellaneous nondurable goods whsle	58	D	D	D	f	D	D	D
42291	Farm supplies whsle	7	20 446	2 680	625	137	7 407	2 786	2 986
422910	Farm supplies whsle	7	20 446	2 680	625	137	7 407	2 786	2 986
4229101	Farm supplies—farm dealers	5	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	10	37 002	4 590	1 061	286	10 768	2 539	3 974
422920	Book, periodical, & newspaper whsle	10	37 002	4 590	1 061	286	10 768	2 539	3 974
42293	Flower, nursery stock, & florists' supplies whsle	11	27 134	3 368	800	150	7 122	1 667	1 726
422930	Flower, nursery stock, & florists' supplies whsle	11	27 134	3 368	800	150	7 122	1 667	1 726
42294	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	9	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	9	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	9	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	17	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	**651**	**2 691 831**	**222 388**	**52 026**	**8 826**	**442 318**	**264 215**	**303 831**
421	Wholesale trade, durable goods	400	1 227 727	136 296	32 019	5 086	254 876	179 731	189 410
4211	Motor vehicle & motor vehicle parts & supplies whsle	58	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	17	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	17	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	17	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	20	D	D	D	e	D	D	D
42121	Furniture whsle	8	D	D	D	b	D	D	D
421210	Furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	12	D	D	D	c	D	D	D
421220	Home furnishings whsle	12	D	D	D	c	D	D	D
4212203	Floor coverings whsle	5	36 774	5 052	1 214	152	11 905	6 971	6 057

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	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	27	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	55	114 794	21 973	5 016	779	34 464	11 871	12 166
42142	Office equipment whsle	20	D	D	D	c	D	D	D
421420	Office equipment whsle	20	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	3	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	c	D	D	D
42151	Metal service centers & offices	14	D	D	D	c	D	D	D
421510	Metal service centers & offices	14	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	10	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	33	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	38	74 574	8 364	1 981	379	17 240	15 031	16 435
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	17 795	2 615	540	71	5 722	2 100	2 119
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	17 795	2 615	540	71	5 722	2 100	2 119
42174	Refrigeration equipment & supplies whsle	5	9 723	900	216	30	2 084	1 815	1 790
421740	Refrigeration equipment & supplies whsle	5	9 723	900	216	30	2 084	1 815	1 790
4218	Machinery, equipment, & supplies whsle	101	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	15	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	15	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	9	10 754	984	90	35	2 285	1 283	1 515
421820	Farm & garden machinery & equipment whsle	9	10 754	984	90	35	2 285	1 283	1 515

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	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	42	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	42	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	10	41 576	5 437	1 455	143	9 605	5 823	6 117
42184	Industrial supplies whsle	21	D	D	D	c	D	D	D
421840	Industrial supplies whsle	21	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	10	84 222	4 444	1 054	163	8 474	6 016	6 555
42185	Service establishment equipment & supplies whsle	14	14 509	1 875	440	93	3 548	1 189	1 191
421850	Service establishment equipment & supplies whsle	14	14 509	1 875	440	93	3 548	1 189	1 191
4218502	Custodial, janitors' equipment & supplies whsle	4	8 935	1 290	275	57	2 395	717	735
4219	Miscellaneous durable goods whsle	49	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	8	D	D	D	c	D	D	D
42193	Recyclable material whsle	24	D	D	D	e	D	D	D
421930	Recyclable material whsle	24	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	10	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	10	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	251	1 464 104	86 092	20 007	3 740	187 442	84 484	114 421
4221	Paper & paper product whsle	20	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
4222101	General-line drugs whsle	11	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	20	38 182	3 814	859	202	9 498	6 985	7 907
42232	Men's & boys' clothing & furnishings whsle	8	21 342	2 299	538	100	6 207	5 521	6 545
422320	Men's & boys' clothing & furnishings whsle	8	21 342	2 299	538	100	6 207	5 521	6 545
4224	Grocery & related products whsle	79	565 775	34 103	7 889	1 484	71 666	24 974	29 271
42241	General-line grocery whsle	9	D	D	D	e	D	D	D
422410	General-line grocery whsle	9	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	11	D	D	D	e	D	D	D
422450	Confectionery whsle	11	D	D	D	e	D	D	D
42247	Meat & meat product whsle	11	30 909	1 868	492	106	3 531	822	859
422470	Meat & meat product whsle	11	30 909	1 868	492	106	3 531	822	859
42248	Fresh fruit & vegetable whsle	15	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	15	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	18	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	18	D	D	D	c	D	D	D

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	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	12	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	9	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	22	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	16	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	16	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	16	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	12	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	30	D	D	D	e	D	D	D
42281	Beer & ale whsle	28	105 238	9 197	2 141	317	19 836	6 050	6 281
422810	Beer & ale whsle	28	105 238	9 197	2 141	317	19 836	6 050	6 281
4229	Miscellaneous nondurable goods whsle	50	D	D	D	f	D	D	D
42291	Farm supplies whsle	6	D	D	D	c	D	D	D
422910	Farm supplies whsle	6	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	4	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	10	37 002	4 590	1 061	286	10 768	2 539	3 974
422920	Book, periodical, & newspaper whsle	10	37 002	4 590	1 061	286	10 768	2 539	3 974
42293	Flower, nursery stock, & florists' supplies whsle	10	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	10	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**55**	**452 085**	**34 990**	**8 924**	**898**	**64 930**	**33 213**	**30 213**
421	Wholesale trade, durable goods	31	253 744	21 742	5 816	513	38 303	26 050	23 045
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	41 559	5 321	1 580	104	9 133	338	364
4216	Electrical goods whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	198 341	13 248	3 108	385	26 627	7 163	7 168
4224	Grocery & related products whsle	11	63 523	5 736	1 299	215	14 474	682	670
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D

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	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
	Agents, brokers, and commission merchants	**41**	**303 252**	**7 195**	**1 971**	**270**	**14 459**	**346**	**493**
421	Wholesale trade, durable goods	22	83 378	2 668	640	95	6 315	320	458
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	219 874	4 527	1 331	175	8 144	26	35
4224	Grocery & related products whsle	11	212 103	3 960	1 196	161	6 639	–	–
	SHARON, PA MSA								
42	**Wholesale trade**	**124**	**656 305**	**41 914**	**9 452**	**1 692**	**91 056**	**61 956**	**61 121**
421	Wholesale trade, durable goods	94	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	3	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	10	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	20 162	2 763	722	73	3 558	2 799	1 909
421830	Industrial machinery & equipment whsle	8	20 162	2 763	722	73	3 558	2 799	1 909
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
421930	Recyclable material whsle	8	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	4	D	D	D	b	D	D	D

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	SHARON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	30	D	D	D	f	D	D	D
4224	Grocery & related products whsle	12	60 210	3 655	795	146	14 048	2 578	3 354
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
4229901	Art goods whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**108**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	83	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D
421510	Metal service centers & offices	8	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
421930	Recyclable material whsle	8	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	4	D	D	D	b	D	D	D

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	SHARON, PA MSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4224	Grocery & related products whsle	9	59 025	3 597	781	141	13 921	2 572	3 348
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
4229901	Art goods whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**14**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	STATE COLLEGE, PA MSA								
42	**Wholesale trade**	**100**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	69	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D

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	STATE COLLEGE, PA MSA—Con.								
	Merchant wholesalers	**86**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	61	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	18	27 337	3 485	824	122	6 425	7 344	7 335
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
	WILLIAMSPORT, PA MSA								
42	**Wholesale trade**	**137**	**481 885**	**51 398**	**12 727**	**2 195**	**113 439**	**54 806**	**59 315**
421	Wholesale trade, durable goods	82	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	60 559	5 307	1 209	195	13 203	9 356	9 493
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D

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	WILLIAMSPORT, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	55	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	16	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	e	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	19 141	1 767	710	64	4 983	869	818
42281	Beer & ale whsle	5	19 141	1 767	710	64	4 983	869	818
422810	Beer & ale whsle	5	19 141	1 767	710	64	4 983	869	818
4229	Miscellaneous nondurable goods whsle	13	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	f	D	D	D
	Merchant wholesalers	**123**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	77	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	60 559	5 307	1 209	195	13 203	9 356	9 493
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	46	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	14	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	12 706	732	170	47	2 245	469	384
4229	Miscellaneous nondurable goods whsle	12	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	f	D	D	D

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	WILLIAMSPORT, PA MSA—Con.								
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	YORK, PA MSA								
42	**Wholesale trade**	**450**	**3 428 050**	**275 864**	**65 577**	**9 498**	**539 851**	**383 452**	**396 014**
421	Wholesale trade, durable goods	311	2 627 437	217 434	51 995	7 493	429 385	323 458	334 631
4211	Motor vehicle & motor vehicle parts & supplies whsle	37	279 398	13 725	3 053	677	27 666	12 559	12 100
42111	Automobile & other motor vehicle whsle	9	244 581	9 543	2 031	506	19 095	6 880	6 372
421110	Automobile & other motor vehicle whsle	9	244 581	9 543	2 031	506	19 095	6 880	6 372
4211101	Automobile & motorcycle whsle	4	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	e	D	D	D
42122	Home furnishings whsle	6	D	D	D	e	D	D	D
421220	Home furnishings whsle	6	D	D	D	e	D	D	D
4212201	Household china, glassware, & crockery whsle	2	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	13	54 373	7 063	1 604	239	14 009	6 278	7 186
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	38	85 439	11 962	2 602	363	21 789	10 534	10 548
42142	Office equipment whsle	12	D	D	D	b	D	D	D
421420	Office equipment whsle	12	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	10	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	8	36 515	5 759	1 179	131	9 215	7 776	7 803
42145	Medical, dental, & hospital equipment & supplies whsle	5	26 658	1 574	313	29	3 798	756	687
421450	Medical, dental, & hospital equipment & supplies whsle	5	26 658	1 574	313	29	3 798	756	687
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	e	D	D	D
42151	Metal service centers & offices	11	D	D	D	e	D	D	D
421510	Metal service centers & offices	11	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	10	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	9	166 097	12 173	2 923	343	25 165	22 838	25 052
4216	Electrical goods whsle	40	332 394	67 537	15 363	2 776	87 700	66 825	75 353
42161	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	7	D	D	D	g	D	D	D

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	YORK, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	D	D	D	e	D	D	D
42171	Hardware whsle	12	30 376	4 870	1 099	133	8 747	4 654	4 994
421710	Hardware whsle	12	30 376	4 870	1 099	133	8 747	4 654	4 994
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	20 710	5 350	2 015	90	10 680	1 914	2 149
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	20 710	5 350	2 015	90	10 680	1 914	2 149
4218	Machinery, equipment, & supplies whsle	113	1 257 699	66 233	16 368	1 823	124 097	148 616	151 230
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	12	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	55	266 148	29 365	7 082	761	52 409	24 960	24 625
421830	Industrial machinery & equipment whsle	55	266 148	29 365	7 082	761	52 409	24 960	24 625
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	51 905	7 722	1 875	178	12 404	4 279	4 502
42183021	Hydraulic & pneumatic pumps & motors whsle	2	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	11	93 015	6 048	1 346	167	11 631	4 726	5 031
4218305	Materials handling equipment whsle	11	34 656	5 253	1 281	158	9 700	4 373	4 611
4218307	Other industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	30	D	D	D	f	D	D	D
421840	Industrial supplies whsle	30	D	D	D	f	D	D	D
4218402	Mechanical power transmission supplies whsle	9	98 088	8 879	2 233	182	16 726	15 376	16 377
4218403	Welding supplies whsle	6	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	26	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	e	D	D	D
42193	Recyclable material whsle	14	68 201	6 547	1 446	206	19 992	745	1 116
421930	Recyclable material whsle	14	68 201	6 547	1 446	206	19 992	745	1 116
4219301	Iron & steel scrap processors & dealers	7	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	5	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	6	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	139	800 613	58 430	13 582	2 005	110 466	59 994	61 383
4221	Paper & paper product whsle	18	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	12	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	12	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	4	39 559	4 394	948	131	7 739	2 902	4 213
422130	Industrial & personal service paper whsle	4	39 559	4 394	948	131	7 739	2 902	4 213
4222	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D

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	YORK, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	32	305 237	22 047	5 340	726	41 184	19 356	20 068
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
422410	General-line grocery whsle	3	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	17	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	17	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	12	82 903	3 937	963	119	7 294	1 182	1 256
422710	Petroleum bulk stations & terminals	12	82 903	3 937	963	119	7 294	1 182	1 256
4227101	Petroleum bulk stations & terminals (except LP)	12	82 903	3 937	963	119	7 294	1 182	1 256
42271011	Petroleum bulk stations (except LP)	12	82 903	3 937	963	119	7 294	1 182	1 256
4228	Beer, wine, & distilled alcoholic beverage whsle	9	D	D	D	c	D	D	D
42281	Beer & ale whsle	7	51 945	4 164	620	140	7 594	2 438	2 492
422810	Beer & ale whsle	7	51 945	4 164	620	140	7 594	2 438	2 492
4229	Miscellaneous nondurable goods whsle	31	D	D	D	e	D	D	D
42291	Farm supplies whsle	14	79 955	3 235	800	122	7 981	14 123	11 588
422910	Farm supplies whsle	14	79 955	3 235	800	122	7 981	14 123	11 588
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	9	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	5	D	D	D	a	D	D	D
	Merchant wholesalers	**378**	**1 768 453**	**171 119**	**39 734**	**5 553**	**330 126**	**196 768**	**202 045**
421	Wholesale trade, durable goods	259	1 054 414	117 657	27 407	3 720	230 671	141 716	146 301
4211	Motor vehicle & motor vehicle parts & supplies whsle	34	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D

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	YORK, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	35	D	D	D	e	D	D	D
42142	Office equipment whsle	12	D	D	D	b	D	D	D
421420	Office equipment whsle	12	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	11	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	8	36 515	5 759	1 179	131	9 215	7 776	7 803
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	e	D	D	D
42151	Metal service centers & offices	9	166 097	12 173	2 923	343	25 165	22 838	25 052
421510	Metal service centers & offices	9	166 097	12 173	2 923	343	25 165	22 838	25 052
4215101	Ferrous metal service centers & sales offices	9	166 097	12 173	2 923	343	25 165	22 838	25 052
42151011	Ferrous metal service centers	9	166 097	12 173	2 923	343	25 165	22 838	25 052
4216	Electrical goods whsle	27	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	c	D	D	D
42171	Hardware whsle	12	30 376	4 870	1 099	133	8 747	4 654	4 994
421710	Hardware whsle	12	30 376	4 870	1 099	133	8 747	4 654	4 994
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	96	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	46	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	46	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	51 905	7 722	1 875	178	12 404	4 279	4 502
42183021	Hydraulic & pneumatic pumps & motors whsle	2	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	10	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	26	D	D	D	f	D	D	D
421840	Industrial supplies whsle	26	D	D	D	f	D	D	D
4218402	Mechanical power transmission supplies whsle	9	98 088	8 879	2 233	182	16 726	15 376	16 377
4218403	Welding supplies whsle	4	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D

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	YORK, PA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	20	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	e	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	5	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	119	714 039	53 462	12 327	1 833	99 455	55 052	55 744
4221	Paper & paper product whsle	14	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	8	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	4	39 559	4 394	948	131	7 739	2 902	4 213
422130	Industrial & personal service paper whsle	4	39 559	4 394	948	131	7 739	2 902	4 213
4222	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	25	272 170	20 079	4 863	649	36 324	19 347	20 059
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
422410	General-line grocery whsle	3	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	15	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	10	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	10	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	9	D	D	D	c	D	D	D
42281	Beer & ale whsle	7	51 945	4 164	620	140	7 594	2 438	2 492
422810	Beer & ale whsle	7	51 945	4 164	620	140	7 594	2 438	2 492
4229	Miscellaneous nondurable goods whsle	27	D	D	D	e	D	D	D
42291	Farm supplies whsle	13	D	D	D	c	D	D	D
422910	Farm supplies whsle	13	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	9	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D

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	YORK, PA MSA—Con.								
	Manufacturers' sales branches and sales offices	**33**	**1 318 560**	**94 479**	**23 663**	**3 465**	**190 742**	**184 788**	**192 019**
421	Wholesale trade, durable goods	23	1 263 678	90 253	22 555	3 317	181 018	179 846	186 380
4212	Furniture & home furnishings whsle	2	D	D	D	e	D	D	D
42122	Home furnishings whsle	2	D	D	D	e	D	D	D
421220	Home furnishings whsle	2	D	D	D	e	D	D	D
4212201	Household china, glassware, & crockery whsle	2	D	D	D	e	D	D	D
4216	Electrical goods whsle	9	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	10	54 882	4 226	1 108	148	9 724	4 942	5 639
	Agents, brokers, and commission merchants	**39**	**341 037**	**10 266**	**2 180**	**480**	**18 983**	**1 896**	**1 950**
421	Wholesale trade, durable goods	29	309 345	9 524	2 033	456	17 696	1 896	1 950
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	31 692	742	147	24	1 287	–	–
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS								
42	**Wholesale trade**	**1 617**	**7 250 460**	**450 266**	**105 396**	**17 962**	**981 754**	**594 123**	**623 911**
421	Wholesale trade, durable goods	1 039	3 191 110	243 829	56 987	9 650	524 156	407 885	437 447
4211	Motor vehicle & motor vehicle parts & supplies whsle	180	441 575	31 095	7 139	1 627	65 057	47 811	48 726
42111	Automobile & other motor vehicle whsle	55	237 929	14 593	3 368	786	28 718	23 884	22 465
421110	Automobile & other motor vehicle whsle	55	237 929	14 593	3 368	786	28 718	23 884	22 465
4211101	Automobile & motorcycle whsle	31	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	15	79 950	8 324	2 012	326	13 283	15 033	14 413
42112	Motor vehicle supplies & new parts whsle	46	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	46	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	9	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	36	D	D	D	c	D	D	D
42113	Tire & tube whsle	13	D	D	D	c	D	D	D
421130	Tire & tube whsle	13	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	66	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	66	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	21	D	D	D	c	D	D	D
42121	Furniture whsle	8	D	D	D	b	D	D	D
421210	Furniture whsle	8	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	b	D	D	D
42122	Home furnishings whsle	13	D	D	D	c	D	D	D
421220	Home furnishings whsle	13	D	D	D	c	D	D	D
4212203	Floor coverings whsle	5	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	77	305 540	25 957	5 429	1 009	55 098	28 599	30 228
42131	Lumber, plywood, millwork, & wood panel whsle	48	232 591	20 473	4 354	777	43 446	24 548	26 216
421310	Lumber, plywood, millwork, & wood panel whsle	48	232 591	20 473	4 354	777	43 446	24 548	26 216
4213101	Lumber without yard whsle	11	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	26	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	19	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	19	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	5	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	11	9 558	1 529	158	64	3 038	436	246
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	9	D	D	D	b	D	D	D
421390	Other construction materials whsle	9	D	D	D	b	D	D	D
4213902	Other construction materials whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	70	D	D	D	e	D	D	D
42142	Office equipment whsle	23	D	D	D	c	D	D	D
421420	Office equipment whsle	23	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	10	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	22 571	3 237	775	90	5 866	2 649	2 439
421450	Medical, dental, & hospital equipment & supplies whsle	14	22 571	3 237	775	90	5 866	2 649	2 439
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	55	331 801	12 695	2 763	388	28 198	28 094	29 533
42151	Metal service centers & offices	36	133 700	9 771	2 142	296	20 863	23 620	26 265
421510	Metal service centers & offices	36	133 700	9 771	2 142	296	20 863	23 620	26 265
4215101	Ferrous metal service centers & sales offices	28	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	23	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	19	198 101	2 924	621	92	7 335	4 474	3 268
421520	Coal & other mineral & ore whsle	19	198 101	2 924	621	92	7 335	4 474	3 268
4215201	Coal whsle	18	D	D	D	b	D	D	D
4216	Electrical goods whsle	58	250 643	19 580	4 734	623	41 278	42 941	38 977
42161	Electrical apparatus & equip, wiring supp, & const material whsle	19	39 454	3 828	872	131	7 236	4 170	4 334
421610	Electrical apparatus & equip, wiring supp, & const material whsle	19	39 454	3 828	872	131	7 236	4 170	4 334
42169	Other electronic parts & equipment whsle	36	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	36	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	20	35 208	4 009	901	138	7 105	5 163	4 275
4216902	Electronic parts (excluding communications equipment) whsle	16	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	62	259 919	19 085	3 886	648	37 345	21 025	24 879
42171	Hardware whsle	33	62 660	6 808	1 409	266	13 587	9 013	10 092
421710	Hardware whsle	33	62 660	6 808	1 409	266	13 587	9 013	10 092
42172	Plumbing & heating equipment & supplies (hydronics) whsle	20	151 160	9 258	1 803	287	17 782	9 058	11 691
421720	Plumbing & heating equipment & supplies (hydronics) whsle	20	151 160	9 258	1 803	287	17 782	9 058	11 691
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	350	948 592	77 882	19 653	2 894	163 600	171 546	187 032
42181	Construction & mining (except petroleum) machinery & equip whsle	45	253 713	18 844	4 867	604	45 694	67 751	74 742
421810	Construction & mining (except petroleum) machinery & equip whsle	45	253 713	18 844	4 867	604	45 694	67 751	74 742
42182	Farm & garden machinery & equipment whsle	94	190 720	18 676	4 492	851	37 689	59 829	63 016
421820	Farm & garden machinery & equipment whsle	94	190 720	18 676	4 492	851	37 689	59 829	63 016
4218201	Farm machinery & equipment—farm dealers	79	D	D	D	f	D	D	D
4218202	Farm machinery & equipment—whsle distributors	12	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	106	366 370	24 387	6 382	791	47 287	27 067	29 753
421830	Industrial machinery & equipment whsle	106	366 370	24 387	6 382	791	47 287	27 067	29 753
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	11 125	1 468	351	60	3 356	2 588	2 743
4218303	General-purpose industrial machinery & equipment whsle	29	60 716	6 331	1 592	218	10 816	9 033	9 580
4218304	Metalworking machinery & equipment whsle	10	14 926	1 776	374	60	3 515	1 224	1 611
4218305	Materials handling equipment whsle	27	78 418	5 002	1 081	205	9 860	4 404	4 933
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	13	40 754	3 346	489	72	6 643	7 018	7 190
4218307	Other industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
42184	Industrial supplies whsle	67	96 511	9 966	2 593	396	21 106	8 516	10 808
421840	Industrial supplies whsle	67	96 511	9 966	2 593	396	21 106	8 516	10 808
4218401	General-line industrial supplies whsle	11	13 074	1 722	374	70	3 015	2 168	2 095
4218402	Mechanical power transmission supplies whsle	16	25 933	2 250	531	80	5 404	2 694	3 259
4218403	Welding supplies whsle	17	20 697	2 478	912	134	5 349	1 674	3 301
4218405	Industrial valves & fittings (except fluid-power) whsle	6	19 280	1 709	411	41	3 344	274	284
4218406	Other industrial supplies whsle	13	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	35	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	35	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	11	11 902	2 117	395	70	3 651	1 419	1 469
4218504	Other service establishment equipment & supplies whsle	19	21 961	3 072	723	137	6 417	3 515	3 503
4219	Miscellaneous durable goods whsle	166	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	26	138 249	9 366	2 265	433	17 704	23 045	23 608
421910	Sporting & recreational goods & supplies whsle	26	138 249	9 366	2 265	433	17 704	23 045	23 608
42192	Toy & hobby goods & supplies whsle	10	32 880	2 043	445	113	5 193	5 422	9 105
421920	Toy & hobby goods & supplies whsle	10	32 880	2 043	445	113	5 193	5 422	9 105

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	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42193	Recyclable material whsle	67	184 632	19 833	4 666	963	45 587	11 307	12 088
421930	Recyclable material whsle	67	184 632	19 833	4 666	963	45 587	11 307	12 088
4219301	Iron & steel scrap processors & dealers	38	110 993	9 071	2 108	445	24 754	8 819	9 196
42193011	Iron & steel scrap processors (using power processing equipment)	25	78 110	7 406	1 749	357	21 560	8 537	8 891
42193012	Iron & steel scrap processors (not using power processing equip)	13	32 883	1 665	359	88	3 194	282	305
4219303	Other recyclable material whsle	23	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	61	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	61	D	D	D	e	D	D	D
4219902	Forest products (except lumber) whsle	29	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	13	D	D	D	a	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	11	D	D	D	b	D	D	D
4219906	Other durable goods whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	578	4 059 350	206 437	48 409	8 312	457 598	186 238	186 464
4221	Paper & paper product whsle	32	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	18	17 450	1 400	368	61	4 017	1 602	1 638
422120	Stationery & office supplies whsle	18	17 450	1 400	368	61	4 017	1 602	1 638
42213	Industrial & personal service paper whsle	12	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	12	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	22	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	22	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	22	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	13	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	35	111 637	6 240	1 479	193	13 079	18 256	18 931
42232	Men's & boys' clothing & furnishings whsle	14	88 156	4 271	1 021	129	9 301	16 271	16 474
422320	Men's & boys' clothing & furnishings whsle	14	88 156	4 271	1 021	129	9 301	16 271	16 474
4224	Grocery & related products whsle	160	1 952 287	96 660	22 740	3 520	201 995	68 338	67 904
42241	General-line grocery whsle	13	449 791	24 201	5 840	907	46 543	42 119	39 819
422410	General-line grocery whsle	13	449 791	24 201	5 840	907	46 543	42 119	39 819
4224103	Other general-line grocery whsle	13	449 791	24 201	5 840	907	46 543	42 119	39 819
42242	Packaged frozen food whsle	13	91 900	8 327	2 018	311	16 693	4 049	5 092
422420	Packaged frozen food whsle	13	91 900	8 327	2 018	311	16 693	4 049	5 092
42243	Dairy products, (except dried or canned) whsle	16	92 823	4 860	1 203	205	10 261	1 218	1 251
422430	Dairy products, (except dried or canned) whsle	16	92 823	4 860	1 203	205	10 261	1 218	1 251
4224302	Dairy product (except raw milk) whsle	13	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	12	65 355	4 532	1 135	210	8 650	1 212	1 123
422440	Poultry & poultry product whsle	12	65 355	4 532	1 135	210	8 650	1 212	1 123
4224402	Poultry & poultry product (except live) whsle	12	65 355	4 532	1 135	210	8 650	1 212	1 123
42245	Confectionery whsle	14	19 221	2 570	612	124	6 453	1 016	1 108
422450	Confectionery whsle	14	19 221	2 570	612	124	6 453	1 016	1 108
42247	Meat & meat product whsle	13	D	D	D	c	D	D	D
422470	Meat & meat product whsle	13	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	25	74 769	5 556	1 110	274	11 523	713	827
422480	Fresh fruit & vegetable whsle	25	74 769	5 556	1 110	274	11 523	713	827
42249	Other grocery & related products whsle	51	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	51	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	17	83 799	16 566	3 442	452	22 109	7 604	7 822
4224903	Soft drinks whsle	15	138 020	15 264	3 793	559	33 416	2 828	2 949
4224904	Canned goods whsle	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	25	343 738	5 660	1 364	355	15 145	7 875	8 211
42251	Grain & field bean whsle	6	D	D	D	c	D	D	D
422510	Grain & field bean whsle	6	D	D	D	c	D	D	D
42252	Livestock whsle	15	179 949	1 451	316	219	4 733	866	892
422520	Livestock whsle	15	179 949	1 451	316	219	4 733	866	892
42259	Other farm product raw material whsle	4	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	4	D	D	D	a	D	D	D

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	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	38	68 593	9 119	2 162	318	22 000	5 498	5 087
42261	Plastics materials & basic forms & shapes whsle	15	38 210	4 432	1 093	144	11 903	3 213	2 997
422610	Plastics materials & basic forms & shapes whsle	15	38 210	4 432	1 093	144	11 903	3 213	2 997
42269	Other chemical & allied products whsle	23	30 383	4 687	1 069	174	10 097	2 285	2 090
422690	Other chemical & allied products whsle	23	30 383	4 687	1 069	174	10 097	2 285	2 090
4226902	Other chemical & allied products whsle	17	22 338	3 915	875	136	8 068	1 840	1 612
4227	Petroleum & petroleum products whsle	68	763 047	32 091	7 726	1 377	79 154	20 607	22 385
42271	Petroleum bulk stations & terminals	58	683 955	29 449	7 046	1 175	71 867	17 550	19 233
422710	Petroleum bulk stations & terminals	58	683 955	29 449	7 046	1 175	71 867	17 550	19 233
4227101	Petroleum bulk stations & terminals (except LP)	57	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	51	527 282	25 730	6 029	1 038	61 926	12 104	13 132
4228	Beer, wine, & distilled alcoholic beverage whsle	92	D	D	D	f	D	D	D
42281	Beer & ale whsle	89	D	D	D	f	D	D	D
422810	Beer & ale whsle	89	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	106	D	D	D	g	D	D	D
42291	Farm supplies whsle	43	79 891	6 207	1 338	275	12 991	9 474	9 617
422910	Farm supplies whsle	43	79 891	6 207	1 338	275	12 991	9 474	9 617
4229101	Farm supplies—farm dealers	28	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	15	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	13	107 914	4 313	1 060	262	9 253	3 047	2 573
422920	Book, periodical, & newspaper whsle	13	107 914	4 313	1 060	262	9 253	3 047	2 573
42294	Tobacco & tobacco product whsle	10	108 219	4 313	974	202	7 541	8 164	9 220
422940	Tobacco & tobacco product whsle	10	108 219	4 313	974	202	7 541	8 164	9 220
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
4229901	Art goods whsle	9	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	15	D	D	D	e	D	D	D
	Merchant wholesalers	**1 442**	**5 154 986**	**389 572**	**90 609**	**15 794**	**837 541**	**495 081**	**514 001**
421	Wholesale trade, durable goods	945	2 393 196	212 279	49 341	8 559	458 772	333 099	352 430
4211	Motor vehicle & motor vehicle parts & supplies whsle	169	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	53	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	53	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	29	72 354	3 704	796	266	11 001	6 658	5 853
4211105	Heavy truck & tractor (over 26,000 lb) whsle	15	79 950	8 324	2 012	326	13 283	15 033	14 413
42112	Motor vehicle supplies & new parts whsle	41	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	41	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	32	D	D	D	c	D	D	D
42113	Tire & tube whsle	9	D	D	D	b	D	D	D
421130	Tire & tube whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	66	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	66	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	18	D	D	D	c	D	D	D
42121	Furniture whsle	7	D	D	D	b	D	D	D
421210	Furniture whsle	7	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	11	D	D	D	c	D	D	D
421220	Home furnishings whsle	11	D	D	D	c	D	D	D
4212203	Floor coverings whsle	4	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	4	D	D	D	b	D	D	D

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	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	70	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	44	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	44	D	D	D	f	D	D	D
4213101	Lumber without yard whsle	11	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	24	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	17	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	17	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	3	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	11	9 558	1 529	158	64	3 038	436	246
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	8	D	D	D	b	D	D	D
421390	Other construction materials whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	67	D	D	D	e	D	D	D
42142	Office equipment whsle	21	D	D	D	c	D	D	D
421420	Office equipment whsle	21	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	9	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	9	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	7	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	22 571	3 237	775	90	5 866	2 649	2 439
421450	Medical, dental, & hospital equipment & supplies whsle	14	22 571	3 237	775	90	5 866	2 649	2 439
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	44	158 374	9 486	2 028	318	20 982	15 402	16 379
42151	Metal service centers & offices	29	D	D	D	e	D	D	D
421510	Metal service centers & offices	29	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	22	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	19	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	15	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	15	D	D	D	b	D	D	D
4215201	Coal whsle	14	D	D	D	b	D	D	D
4216	Electrical goods whsle	49	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	30	189 995	12 618	3 180	365	28 127	33 730	30 495
421690	Other electronic parts & equipment whsle	30	189 995	12 618	3 180	365	28 127	33 730	30 495
4216901	Communications equipment & supplies whsle	17	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	54	D	D	D	f	D	D	D
42171	Hardware whsle	31	D	D	D	e	D	D	D
421710	Hardware whsle	31	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D

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	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	319	733 553	66 255	16 647	2 517	134 747	130 870	138 190
42181	Construction & mining (except petroleum) machinery & equip whsle	39	120 114	10 889	2 679	365	24 485	30 967	29 978
421810	Construction & mining (except petroleum) machinery & equip whsle	39	120 114	10 889	2 679	365	24 485	30 967	29 978
42182	Farm & garden machinery & equipment whsle	93	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	93	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	78	D	D	D	f	D	D	D
4218202	Farm machinery & equipment—whsle distributors	12	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	92	294 053	21 231	5 687	685	40 781	23 460	25 952
421830	Industrial machinery & equipment whsle	92	294 053	21 231	5 687	685	40 781	23 460	25 952
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	11 125	1 468	351	60	3 356	2 588	2 743
4218303	General-purpose industrial machinery & equipment whsle	25	50 262	5 888	1 493	203	9 964	8 114	8 633
4218304	Metalworking machinery & equipment whsle	10	14 926	1 776	374	60	3 515	1 224	1 611
4218305	Materials handling equipment whsle	24	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle	57	87 518	9 487	2 473	368	20 026	8 357	10 675
421840	Industrial supplies whsle	57	87 518	9 487	2 473	368	20 026	8 357	10 675
4218401	General-line industrial supplies whsle	11	13 074	1 722	374	70	3 015	2 168	2 095
4218402	Mechanical power transmission supplies whsle	16	25 933	2 250	531	80	5 404	2 694	3 259
4218403	Welding supplies whsle	14	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	35	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	35	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	11	11 902	2 117	395	70	3 651	1 419	1 469
4218504	Other service establishment equipment & supplies whsle	19	21 961	3 072	723	137	6 417	3 515	3 503
4219	Miscellaneous durable goods whsle	155	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	19	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	19	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	10	32 880	2 043	445	113	5 193	5 422	9 105
421920	Toy & hobby goods & supplies whsle	10	32 880	2 043	445	113	5 193	5 422	9 105
42193	Recyclable material whsle	65	D	D	D	f	D	D	D
421930	Recyclable material whsle	65	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	36	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	24	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	12	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	23	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	59	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	59	D	D	D	e	D	D	D
4219902	Forest products (except lumber) whsle	29	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	12	D	D	D	a	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	11	D	D	D	b	D	D	D
4219906	Other durable goods whsle	6	D	D	D	c	D	D	D

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	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	497	2 761 790	177 293	41 268	7 235	378 769	161 982	161 571
4221	Paper & paper product whsle	26	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	14	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	14	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	21	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	21	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	21	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	28	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	11	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	129	979 431	75 565	17 676	2 874	142 519	63 028	62 467
42241	General-line grocery whsle	13	449 791	24 201	5 840	907	46 543	42 119	39 819
422410	General-line grocery whsle	13	449 791	24 201	5 840	907	46 543	42 119	39 819
4224103	Other general-line grocery whsle	13	449 791	24 201	5 840	907	46 543	42 119	39 819
42242	Packaged frozen food whsle	9	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	9	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	16	92 823	4 860	1 203	205	10 261	1 218	1 251
422430	Dairy products, (except dried or canned) whsle	16	92 823	4 860	1 203	205	10 261	1 218	1 251
4224302	Dairy product (except raw milk) whsle	13	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	12	65 355	4 532	1 135	210	8 650	1 212	1 123
422440	Poultry & poultry product whsle	12	65 355	4 532	1 135	210	8 650	1 212	1 123
4224402	Poultry & poultry product (except live) whsle	12	65 355	4 532	1 135	210	8 650	1 212	1 123
42245	Confectionery whsle	11	D	D	D	b	D	D	D
422450	Confectionery whsle	11	D	D	D	b	D	D	D
42247	Meat & meat product whsle	12	49 885	2 128	628	132	4 437	1 540	1 587
422470	Meat & meat product whsle	12	49 885	2 128	628	132	4 437	1 540	1 587
42248	Fresh fruit & vegetable whsle	23	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	23	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	30	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	30	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	10	D	D	D	e	D	D	D
4224903	Soft drinks whsle	6	45 533	5 386	1 472	216	11 824	662	674
4225	Farm-product raw material whsle	15	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	c	D	D	D
422510	Grain & field bean whsle	6	D	D	D	c	D	D	D
42252	Livestock whsle	6	D	D	D	b	D	D	D
422520	Livestock whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	35	62 943	8 394	1 982	301	20 269	5 119	4 704
42261	Plastics materials & basic forms & shapes whsle	15	38 210	4 432	1 093	144	11 903	3 213	2 997
422610	Plastics materials & basic forms & shapes whsle	15	38 210	4 432	1 093	144	11 903	3 213	2 997
42269	Other chemical & allied products whsle	20	24 733	3 962	889	157	8 366	1 906	1 707
422690	Other chemical & allied products whsle	20	24 733	3 962	889	157	8 366	1 906	1 707
4226902	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	63	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	53	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	53	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	52	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	49	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	90	D	D	D	f	D	D	D
42281	Beer & ale whsle	87	D	D	D	f	D	D	D
422810	Beer & ale whsle	87	D	D	D	f	D	D	D

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	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	90	D	D	D	g	D	D	D
42291	Farm supplies whsle	31	D	D	D	c	D	D	D
422910	Farm supplies whsle	31	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	18	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	13	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	10	108 219	4 313	974	202	7 541	8 164	9 220
422940	Tobacco & tobacco product whsle	10	108 219	4 313	974	202	7 541	8 164	9 220
42299	Other miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
4229901	Art goods whsle	9	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	15	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**94**	**1 632 598**	**49 567**	**12 387**	**1 610**	**122 390**	**98 419**	**109 382**
421	Wholesale trade, durable goods	44	532 759	24 175	6 143	799	52 295	74 297	84 623
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	150 303	2 531	603	53	5 974	12 510	12 957
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	193 001	11 030	2 871	347	27 519	40 550	48 698
42181	Construction & mining (except petroleum) machinery & equip whsle	6	133 599	7 955	2 188	239	21 209	36 784	44 764
421810	Construction & mining (except petroleum) machinery & equip whsle	6	133 599	7 955	2 188	239	21 209	36 784	44 764
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	50	1 099 839	25 392	6 244	811	70 095	24 122	24 759
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	25	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	19	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	19	D	D	D	f	D	D	D
4224903	Soft drinks whsle	9	92 487	9 878	2 321	343	21 592	2 166	2 275
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**81**	**462 876**	**11 127**	**2 400**	**558**	**21 823**	**623**	**528**
421	Wholesale trade, durable goods	50	265 155	7 375	1 503	292	13 089	489	394
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D

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	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	12	22 038	597	135	30	1 334	126	144
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	197 721	3 752	897	266	8 734	134	134
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	c	D	D	D
42252	Livestock whsle	9	D	D	D	c	D	D	D
422520	Livestock whsle	9	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLENTOWN–BETHLEHEM–EASTON, PA MSA								
42	**Wholesale trade**	**3.7**	**4.6**	**6.8**	**4.8**	**–**	**5.2**	**.3**	**.4**
421	Wholesale trade, durable goods	5.1	4.6	10.4	7.0	–	2.9	.2	.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	4.4	16.5	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	2.4	10.5	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	2.4	10.5	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2.6	12.3	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	7.0	42.0	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	7.0	42.0	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	28.2	.7	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
421320	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	D	D	–	–
42133	Roofing, siding, & insulation material whsle	–	4.9	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle	–	4.9	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	–	4.9	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	3.5	3.0	D	D	D	D	–	–
42141	Photographic equipment & supplies whsle	65.0	15.9	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle	65.0	15.9	–	–	–	–	–	–
42142	Office equipment whsle	4.7	18.6	D	D	–	–	–	–
421420	Office equipment whsle	4.7	18.6	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	10.2	–	10.2	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	.4	–	D	D	D	D	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	.4	–	D	D	D	D	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	.6	.3	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	–	.2	–	–	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	–	–	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
42151022	Nonferrous metal sales offices	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	2.5	3.5	18.6	14.0	–	2.0	1.6	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	.6	6.0	D	D	D	D	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	.6	6.0	D	D	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
4216901	Communications equipment & supplies whsle	D	D	52.5	3.4	D	D	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	.3	1.1	D	D	–	–	–	–
42171	Hardware whsle	–	–	D	D	–	–	–	–
421710	Hardware whsle	–	–	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.6	5.7	5.2	10.2	–	1.0	–	.6
42181	Construction & mining (except petroleum) machinery & equip whsle	2.9	–	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	2.9	–	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	.9	.5	–	–	–	–	–	–
421820	Farm & garden machinery & equipment whsle	.9	.5	–	–	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	1.7	5.6	3.3	9.4	–	1.9	–	.7
421830	Industrial machinery & equipment whsle	1.7	5.6	3.3	9.4	–	1.9	–	.7
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3.7	–	D	D	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	5.1	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	.9	.2	3.7	.8	–	–	D	D
4218304	Metalworking machinery & equipment whsle	20.6	–	20.6	–	–	–	–	–
4218305	Materials handling equipment whsle	.1	16.7	.1	16.7	–	–	–	–
4218307	Other industrial machinery & equipment whsle	–	2.7	–	3.9	D	D	D	D
42184	Industrial supplies whsle	5.7	8.1	D	D	D	D	–	–
421840	Industrial supplies whsle	5.7	8.1	D	D	D	D	–	–
4218401	General-line industrial supplies whsle	4.6	57.2	4.6	57.2	–	–	–	–
4218402	Mechanical power transmission supplies whsle	–	3.1	D	D	–	–	–	–
4218403	Welding supplies whsle	9.0	–	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	–	19.0	–	–	–	–
42185	Service establishment equipment & supplies whsle	–	2.3	–	2.3	–	–	–	–
421850	Service establishment equipment & supplies whsle	–	2.3	–	2.3	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	–	1.9	–	1.9	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	–	32.3	–	–	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	–	32.3	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	43.4	12.1	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	43.4	12.1	D	D	–	–	–	–
42193	Recyclable material whsle	1.2	44.8	1.2	44.8	–	–	–	–
421930	Recyclable material whsle	1.2	44.8	1.2	44.8	–	–	–	–
4219301	Iron & steel scrap processors & dealers	1.0	3.6	1.0	3.6	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	1.6	4.6	2.7	2.2	–	8.9	.5	1.1
4221	Paper & paper product whsle	.2	3.6	D	D	D	D	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle	–	.2	–	.2	–	–	–	–
42221	Drugs, & druggists' sundries whsle	–	.2	–	.2	–	–	–	–
422210	Drugs, & druggists' sundries whsle	–	.2	–	.2	–	–	–	–
4222101	General-line drugs whsle	–	.1	–	.1	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	–	.9	–	.9	–	–	–	–
4223	Apparel, piece goods, & notions whsle	5.6	11.7	7.1	6.4	–	–	D	D
42231	Piece goods, notions, & other dry goods whsle	24.3	5.5	D	D	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	24.3	5.5	D	D	–	–	–	–
4223101	Piece goods—jobbers	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	1.0	5.6	D	D	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	1.0	5.6	D	D	–	–	D	D
4224	Grocery & related products whsle	1.0	11.1	1.4	3.4	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	.8	–	–	–	–	–	–	–
422420	Packaged frozen food whsle	.8	–	–	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	–	9.6	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	–	9.6	D	D	–	–	–	–
4224301	Raw milk whsle	D	D	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	–	–	–	–	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
422450	Confectionery whsle	D	D	–	–	–	–	–	–
42247	Meat & meat product whsle	4.5	.4	4.5	.4	–	–	–	–
422470	Meat & meat product whsle	4.5	.4	4.5	.4	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	–	–	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	1.9	2.5	D	D	–	2.9	D	D
42261	Plastics materials & basic forms & shapes whsle	16.6	–	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	16.6	–	D	D	–	–	–	–
42269	Other chemical & allied products whsle	.7	2.7	D	D	D	D	D	D
422690	Other chemical & allied products whsle	.7	2.7	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	1.5	–	1.5	–	–	–	–	–
422810	Beer & ale whsle	1.5	–	1.5	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLENTOWN–BETHLEHEM–EASTON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42292	Book, periodical, & newspaper whsle	2.5	–	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	2.5	–	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	2.1	.3	2.1	.3	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	2.1	.3	2.1	.3	–	–	–	–
42294	Tobacco & tobacco product whsle	28.6	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	28.6	–	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	ALTOONA, PA MSA								
42	**Wholesale trade**	**1.2**	**1.4**	**1.4**	**1.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	.8	.6	.8	.6	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	2.4	7.9	2.4	7.9	–	–	–	–
421830	Industrial machinery & equipment whsle	2.4	7.9	2.4	7.9	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	–	–	–	–	–	–	–	–
421850	Service establishment equipment & supplies whsle	–	–	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALTOONA, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	.4	.4	.5	–	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	D	D	–	–	–	–	–	–
422420	Packaged frozen food whsle	D	D	–	–	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	2.3	–	D	D	–	–	–	–
422450	Confectionery whsle	2.3	–	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
	ERIE, PA MSA								
42	**Wholesale trade**	**9.9**	**5.5**	**12.6**	**3.5**	**–**	**27.0**	**.1**	**–**
421	Wholesale trade, durable goods	13.3	4.1	16.4	3.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.7	6.5	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	–	–	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	–	–	D	D	–	–	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	1.3	5.2	D	D	–	–	–	–
421510	Metal service centers & offices	1.3	5.2	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	1.3	5.2	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	65.9	4.2	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	–	–	–	–	–	–	–	–
421710	Hardware whsle	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ERIE, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	2.7	3.5	3.0	3.8	–	–	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	–	–	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	–	–	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.2	–	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	4.2	–	D	D	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	–	–	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	–	–	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	7.3	–	D	D	–	–	–	–
4218305	Materials handling equipment whsle	–	–	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	–	8.5	–	8.5	–	–	–	–
421840	Industrial supplies whsle	–	8.5	–	8.5	–	–	–	–
4218402	Mechanical power transmission supplies whsle	–	–	–	–	–	–	–	–
4218406	Other industrial supplies whsle	–	–	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	12.1	6.9	12.1	6.9	–	–	–	–
421850	Service establishment equipment & supplies whsle	12.1	6.9	12.1	6.9	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.2	8.5	3.0	2.9	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	–	3.6	D	D	–	–	–	–
422120	Stationery & office supplies whsle	–	3.6	D	D	–	–	–	–
4224	Grocery & related products whsle	1.4	19.4	D	D	D	D	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	–	2.4	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	–	2.4	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	–	.8	–	–	–	–	–	–
422810	Beer & ale whsle	–	.8	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	D	D
4229904	Other nondurable goods whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HARRISBURG–LEBANON–CARLISLE, PA MSA								
42	**Wholesale trade**	**1.4**	**1.9**	**1.8**	**1.5**	**–**	**4.3**	**.4**	**.2**
421	Wholesale trade, durable goods	1.8	1.9	2.1	1.8	–	3.5	1.2	.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	5.9	3.0	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	7.3	.1	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	7.3	.1	D	D	–	–	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	–	–	–	–	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	–	–	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	2.7	9.6	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	–	–	–	–	–	–
421130	Tire & tube whsle	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	.2	–	–	–	–	–
421210	Furniture whsle	D	D	.2	–	–	–	–	–
4212101	Household & lawn furniture whsle	D	D	–	–	–	–	–	–
4212102	Office & business furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	1.3	.9	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
421320	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	D	D
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	.3	D	D	D	D	–	–
42142	Office equipment whsle	.5	3.7	D	D	D	D	–	–
421420	Office equipment whsle	.5	3.7	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	–	–	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	–	–	D	D	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	4.2	3.7	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9.2	5.8	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9.2	5.8	D	D	–	–	–	–
42162	Electrical appliance, television & radio set whsle	10.7	1.9	10.7	1.9	–	–	–	–
421620	Electrical appliance, television & radio set whsle	10.7	1.9	10.7	1.9	–	–	–	–
42169	Other electronic parts & equipment whsle	–	3.6	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	–	3.6	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	4.9	3.4	D	D	–	–	D	D
42171	Hardware whsle	.2	1.2	D	D	–	–	–	–
421710	Hardware whsle	.2	1.2	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	1.2	5.0	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	1.2	5.0	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	8.7	7.9	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	7.7	.8	D	D	D	D	–	–
421820	Farm & garden machinery & equipment whsle	7.7	.8	D	D	D	D	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	1.2	14.4	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	1.2	14.4	D	D	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	–	1.5	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	4.3	–	–	–	–	–	D	D
4218305	Materials handling equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	–	7.8	D	D	–	–	–	–
421840	Industrial supplies whsle	–	7.8	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	11.1	–	11.1	–	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	3.4	–	3.4	–	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HARRISBURG–LEBANON–CARLISLE, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	1.0	1.9	1.4	1.3	–	4.7	–	.1
4221	Paper & paper product whsle	.2	.6	D	D	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	.5	1.5	D	D	–	–	–	–
422120	Stationery & office supplies whsle	.5	1.5	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	–	3.9	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	–	3.9	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	–	3.9	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	9.3	35.4	D	D	–	–	–	–
4224	Grocery & related products whsle	.6	.9	.8	–	–	7.7	–	.1
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224301	Raw milk whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
422450	Confectionery whsle	D	D	–	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	–	1.2	D	D	D	D	D	D
422490	Other grocery & related products whsle	–	1.2	D	D	D	D	D	D
4224902	Bread & baked goods whsle	.3	27.6	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	D	D	D	D	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	D	D
4225	Farm-product raw material whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	.3	.5	D	D	D	D	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
422690	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4226902	Other chemical & allied products whsle	–	.5	D	D	D	D	–	–
4227	Petroleum & petroleum products whsle	5.6	–	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	6.0	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	6.0	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	6.0	–	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	–	.3	–	.3	–	–	–	–
422810	Beer & ale whsle	–	.3	–	.3	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42291	Farm supplies whsle	.8	13.0	D	D	D	D	–	–
422910	Farm supplies whsle	.8	13.0	D	D	D	D	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	8.9	35.6	8.9	35.6	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	8.9	35.6	8.9	35.6	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	JOHNSTOWN, PA MSA								
42	**Wholesale trade**	**5.9**	**5.3**	**7.8**	**5.6**	**–**	**5.2**	**–**	**–**
421	Wholesale trade, durable goods	4.1	4.5	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6.6	.1	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	5.5	.2	5.5	.2	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	5.5	.2	5.5	.2	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	1.7	.4	1.7	.4	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	–	–	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	–	–	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	.1	6.8	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
421510	Metal service centers & offices	D	D	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	–	–
42151011	Ferrous metal service centers	D	D	–	–	–	–	–	–
42151012	Ferrous metal sales offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	8.3	.8	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	13.8	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	13.8	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	–	2.0	–	2.0	–	–	–	–
421820	Farm & garden machinery & equipment whsle	–	2.0	–	2.0	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.5	–	4.5	–	–	–	–	–
421830	Industrial machinery & equipment whsle	4.5	–	4.5	–	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	7.5	16.9	7.5	16.9	–	–	–	–
421930	Recyclable material whsle	7.5	16.9	7.5	16.9	–	–	–	–
4219301	Iron & steel scrap processors & dealers	10.6	4.1	10.6	4.1	–	–	–	–
422	Wholesale trade, nondurable goods	10.6	7.5	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	7.7	4.0	7.7	4.0	–	–	–	–
422810	Beer & ale whsle	7.7	4.0	7.7	4.0	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LANCASTER, PA MSA								
42	**Wholesale trade**	**2.5**	**1.2**	**7.9**	**2.9**	**–**	**.5**	**–**	**.2**
421	Wholesale trade, durable goods	2.2	1.6	6.4	3.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	2.7	–	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
421390	Other construction materials whsle	D	D	–	–	–	–	–	–
4213902	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	1.4	9.2	1.4	8.3	–	–	–	–
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	–	10.6	D	D	–	–	–	–
421420	Office equipment whsle	–	10.6	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	3.3	4.8	3.3	4.8	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	3.3	4.8	3.3	4.8	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	2.3	27.9	2.3	27.9	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	2.3	27.9	2.3	27.9	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
421510	Metal service centers & offices	D	D	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	–	–	D	D	–	–
42151021	Nonferrous metal service centers	D	D	–	–	D	D	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LANCASTER, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.1	2.6	D	D	D	D	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.2	4.1	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	3.0	1.9	D	D	D	D	–	–
421820	Farm & garden machinery & equipment whsle	3.0	1.9	D	D	D	D	–	–
4218201	Farm machinery & equipment—farm dealers	3.6	.3	3.6	.3	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	2.7	4.5	D	D	D	D	–	–
421830	Industrial machinery & equipment whsle	2.7	4.5	D	D	D	D	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	–	15.4	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	–	15.4	–	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	–	.1	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	22.0	32.3	D	D	–	–	–	–
4218305	Materials handling equipment whsle	.3	–	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	13.1	8.2	D	D	–	–	D	D
421840	Industrial supplies whsle	13.1	8.2	D	D	–	–	D	D
4218402	Mechanical power transmission supplies whsle	D	D	D	D	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	D	D	–	–	–	–	–	–
4218406	Other industrial supplies whsle	–	19.9	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	18.7	–	18.7	–	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	18.7	–	18.7	–	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LANCASTER, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	2.7	.8	9.8	2.0	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
422210	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	–	–	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	1.6	.6	3.2	.1	D	D	D	D
42242	Packaged frozen food whsle	–	–	D	D	–	–	–	–
422420	Packaged frozen food whsle	–	–	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	–	–	D	D	D	D	–	–
422430	Dairy products, (except dried or canned) whsle	–	–	D	D	D	D	–	–
4224302	Dairy product (except raw milk) whsle	D	D	–	–	D	D	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	7.1	.1	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	7.1	.1	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224904	Canned goods whsle	D	D	–	–	–	–	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	.4	5.9	D	D	–	–	D	D
42252	Livestock whsle	D	D	–	–	–	–	D	D
422520	Livestock whsle	D	D	–	–	–	–	D	D
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
422590	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4225902	Leaf tobacco whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
422690	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	1.2	.6	–	–	–	–	–	–
422810	Beer & ale whsle	1.2	.6	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42291	Farm supplies whsle	12.2	4.8	D	D	–	–	–	–
422910	Farm supplies whsle	12.2	4.8	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	17.3	7.8	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	4.7	.4	4.7	.4	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA								
42	**Wholesale trade**	**D**	**D**	**7.2**	**5.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	5.2	3.7	–	.5	D	D
42111	Automobile & other motor vehicle whsle	1.3	.9	D	D	–	.3	D	D
421110	Automobile & other motor vehicle whsle	1.3	.9	D	D	–	.3	D	D
4211101	Automobile & motorcycle whsle	1.6	.7	3.0	.9	D	D	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	.1	–	D	D	D	D	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	9.0	8.6	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	9.0	8.6	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	7.9	9.0	D	D	–	25.5	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	D	D	D	D	–	–	D	D
42113	Tire & tube whsle	9.3	6.6	D	D	D	D	–	–
421130	Tire & tube whsle	9.3	6.6	D	D	D	D	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	D	D	D	D
421210	Furniture whsle	D	D	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	D	D
4212102	Office & business furniture whsle	6.2	4.7	8.9	4.9	D	D	D	D
42122	Home furnishings whsle	D	D	D	D	D	D	–	2.1
421220	Home furnishings whsle	D	D	D	D	D	D	–	2.1
4212201	Household china, glassware, & crockery whsle	D	D	6.9	4.2	D	D	–	5.1
4212202	Linens, domestics, draperies, & curtains whsle	3.6	3.0	9.0	7.1	D	D	D	D
4212203	Floor coverings whsle	D	D	D	D	D	D	D	D
4212204	Other home furnishings whsle	6.1	8.9	8.3	8.5	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	.6	.1
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	D	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	D	D	D	D
4213101	Lumber without yard whsle	D	D	D	D	–	–	D	D
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	13.3	16.6	D	D	D	D
42132	Brick, stone, & related construction materials whsle	D	D	21.6	4.9	–	6.5	D	D
421320	Brick, stone, & related construction materials whsle	D	D	21.6	4.9	–	6.5	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	14.0	6.3	D	D	D	D	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	D	D
4213203	Cement, lime, & related products whsle	D	D	9.2	5.4	D	D	D	D
42133	Roofing, siding, & insulation material whsle	D	D	13.9	8.7	D	D	D	D
421330	Roofing, siding, & insulation material whsle	D	D	13.9	8.7	D	D	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	13.9	8.7	D	D	D	D
42139	Other construction materials whsle	D	D	D	D	–	–	D	D
421390	Other construction materials whsle	D	D	D	D	–	–	D	D
4213901	Flat glass & other construction glass whsle	D	D	D	D	–	–	D	D
4213902	Other construction materials whsle	D	D	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	8.0	5.9	–	1.6	D	D
42141	Photographic equipment & supplies whsle	2.9	3.0	4.0	3.7	D	D	D	D
421410	Photographic equipment & supplies whsle	2.9	3.0	4.0	3.7	D	D	D	D
42142	Office equipment whsle	D	D	1.7	3.3	–	2.6	D	D
421420	Office equipment whsle	D	D	1.7	3.3	–	2.6	D	D
42143	Computer & computer peripheral equipment & software whsle	7.3	4.3	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7.3	4.3	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle	7.3	3.7	11.0	4.7	D	D	D	D
42143011	Computers & peripheral equipment for resale	3.7	2.9	5.1	3.1	D	D	D	D
42143012	Computers & peripheral equipment for end use	11.1	4.4	18.5	6.8	–	.8	.2	2.1
4214302	Computer software (packaged) whsle	8.1	21.1	D	D	–	–	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	13.5	9.0	15.4	8.6	–	37.2	1.0	4.0
421440	Other commercial equipment whsle	13.5	9.0	15.4	8.6	–	37.2	1.0	4.0
4214401	Restaurant & hotel equipment & supplies whsle	10.1	7.2	11.6	8.4	–	–	D	D
4214402	Store machines & equipment whsle	18.0	11.4	20.1	8.7	D	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	.3	1.6
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	.3	1.6
4214501	Surgical, medical, & hospital supplies whsle	3.3	4.8	6.2	9.1	D	D	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	D	D	13.2	2.0	–	–	D	D
421460	Ophthalmic goods whsle	D	D	13.2	2.0	–	–	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	D	D	2.8	2.6
421490	Other professional equipment & supplies whsle	D	D	D	D	D	D	2.8	2.6
4214901	Religious & school supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	16.4	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	6.2	5.1	D	D	D	D
42151	Metal service centers & offices	5.3	5.1	6.7	5.8	D	D	D	D
421510	Metal service centers & offices	5.3	5.1	6.7	5.8	D	D	D	D
4215101	Ferrous metal service centers & sales offices	3.6	4.8	4.6	5.3	D	D	D	D
42151011	Ferrous metal service centers	2.8	5.6	2.9	5.2	D	D	–	–
42151012	Ferrous metal sales offices	5.4	3.1	11.8	5.8	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	7.4	5.4	9.6	6.6	D	D	D	D
42151021	Nonferrous metal service centers	7.5	5.5	9.3	6.9	D	D	D	D
42151022	Nonferrous metal sales offices	6.4	4.3	13.9	1.4	–	–	D	D
42152	Coal & other mineral & ore whsle	D	D	3.1	1.1	–	–	D	D
421520	Coal & other mineral & ore whsle	D	D	3.1	1.1	–	–	D	D
4215201	Coal whsle	D	D	D	D	–	–	–	–
4215202	Other mineral & ore whsle	D	D	D	D	–	–	D	D
4216	Electrical goods whsle	D	D	D	D	–	2.0	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	.1	.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	.1	.8
42162	Electrical appliance, television & radio set whsle	2.2	2.8	2.4	3.0	D	D	D	D
421620	Electrical appliance, television & radio set whsle	2.2	2.8	2.4	3.0	D	D	D	D
42169	Other electronic parts & equipment whsle	D	D	4.4	5.5	D	D	.1	.6
421690	Other electronic parts & equipment whsle	D	D	4.4	5.5	D	D	.1	.6
4216901	Communications equipment & supplies whsle	1.7	3.3	4.3	6.7	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	4.5	4.8	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	D	D
42171	Hardware whsle	D	D	D	D	D	D	–	.8
421710	Hardware whsle	D	D	D	D	D	D	–	.8
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10.4	10.3	D	D	–	4.2	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10.4	10.3	D	D	–	4.2	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6.3	6.6	D	D	–	13.4	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	6.3	6.6	D	D	–	13.4	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	12.0	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	–	12.0	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	D	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	D	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	D	D	.2	.1
4218304	Metalworking machinery & equipment whsle	D	D	6.1	10.4	–	–	–	.1
4218305	Materials handling equipment whsle	D	D	D	D	D	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	D	D	D	D
4218307	Other industrial machinery & equipment whsle	3.5	8.2	4.7	8.1	D	D	D	D
42184	Industrial supplies whsle	D	D	D	D	D	D	.3	1.7
421840	Industrial supplies whsle	D	D	D	D	D	D	.3	1.7
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	D	D
4218402	Mechanical power transmission supplies whsle	D	D	10.5	4.8	D	D	D	D
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	6.5	5.2	8.0	5.2	–	–	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	D	D	D	D
4218406	Other industrial supplies whsle	2.4	1.8	5.9	3.0	–	.7	.6	2.4
42185	Service establishment equipment & supplies whsle	3.7	2.9	4.5	3.5	D	D	D	D
421850	Service establishment equipment & supplies whsle	3.7	2.9	4.5	3.5	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	2.1	1.5	4.1	3.0	D	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7.1	8.4	D	D	–	–	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1.5	.4	D	D	D	D	–	–
4218504	Other service establishment equipment & supplies whsle	4.4	1.6	4.8	1.8	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	1.7	3.5	D	D	D	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
4218603	Other transportation equipment & supplies whsle	D	D	D	D	D	D	–	–
4219	Miscellaneous durable goods whsle	D	D	7.6	4.4	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	.2	6.8
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	.2	6.8
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
421920	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
42193	Recyclable material whsle	D	D	D	D	–	–	D	D
421930	Recyclable material whsle	D	D	D	D	–	–	D	D
4219301	Iron & steel scrap processors & dealers	8.8	8.5	D	D	–	–	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	10.4	8.6	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	D	D
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	13.9	8.4	D	D	–	–	D	D

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	D	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	D	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	D	D	D	D
4219402	Precious metal (excluding ores) whsle	D	D	D	D	D	D	–	–
42199	Other miscellaneous durable goods whsle	1.8	3.7	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	1.8	3.7	D	D	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	–	–	D	D
4219902	Forest products (except lumber) whsle	.6	16.7	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	D	D
4219904	Prerecorded media whsle	2.7	2.9	D	D	D	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	2.9	2.8	D	D	D	D	D	D
42199042	Prerecorded video tapes whsle	2.1	3.4	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	D	D
42211	Printing & writing paper whsle	2.4	3.0	D	D	D	D	D	D
422110	Printing & writing paper whsle	2.4	3.0	D	D	D	D	D	D
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	D	D	8.1	5.5	D	D	D	D
422130	Industrial & personal service paper whsle	D	D	8.1	5.5	D	D	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	.1	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	.1	D	D
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	.1	D	D
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	1.5	1.5	D	D	–	.1	D	D
4223	Apparel, piece goods, & notions whsle	D	D	12.6	8.5	–	12.2	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	13.7	9.1	–	9.1	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	13.7	9.1	–	9.1	D	D
4223101	Piece goods—jobbers	6.1	7.9	11.6	9.2	D	D	D	D
4223102	Notions & other dry goods whsle	D	D	25.8	9.0	D	D	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	11.9	11.0	–	19.1	D	D
422320	Men's & boys' clothing & furnishings whsle	D	D	11.9	11.0	–	19.1	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	13.9	8.1	D	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	13.9	8.1	D	D	D	D
42234	Footwear whsle	D	D	7.2	5.4	–	–	D	D
422340	Footwear whsle	D	D	7.2	5.4	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	4.1	D	D
42241	General-line grocery whsle	2.4	1.9	D	D	–	–	D	D
422410	General-line grocery whsle	2.4	1.9	D	D	–	–	D	D
4224101	General-line grocery whsle, voluntary group	D	D	D	D	–	–	–	–
4224102	General-line grocery whsle, retail cooperative	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	D	D
42242	Packaged frozen food whsle	D	D	D	D	D	D	D	D
422420	Packaged frozen food whsle	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	9.2	7.1	D	D	D	D
422430	Dairy products, (except dried or canned) whsle	D	D	9.2	7.1	D	D	D	D
4224302	Dairy product (except raw milk) whsle	D	D	9.2	7.1	D	D	D	D
42244	Poultry & poultry product whsle	2.7	6.7	D	D	–	–	–	–
422440	Poultry & poultry product whsle	2.7	6.7	D	D	–	–	–	–
4224401	Live poultry whsle	D	D	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	.1	D	D
422450	Confectionery whsle	D	D	D	D	–	.1	D	D
42246	Fish & seafood whsle	D	D	D	D	–	–	–	–
422460	Fish & seafood whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	.1	10.7
422470	Meat & meat product whsle	D	D	D	D	–	–	.1	10.7
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	6.6	5.0	D	D	D	D	D	D
422490	Other grocery & related products whsle	6.6	5.0	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	2.1	2.9	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	D	D	D	D	D	D
4224903	Soft drinks whsle	4.8	3.0	D	D	–	4.5	D	D
4224904	Canned goods whsle	5.3	3.6	9.5	5.5	D	D	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	D	D	D	D
4224906	Other grocery specialties whsle	11.1	8.0	16.0	8.6	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	–	–	D	D
42251	Grain & field bean whsle	1.3	.8	D	D	–	–	D	D
422510	Grain & field bean whsle	1.3	.8	D	D	–	–	D	D
42252	Livestock whsle	D	D	D	D	–	–	–	–
422520	Livestock whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	D	D
422590	Other farm product raw material whsle	D	D	D	D	–	–	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	–	–	D	D
4225902	Leaf tobacco whsle	D	D	D	D	–	–	–	–
4225905	Other farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	2.8	D	D
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	2.8	D	D
42269	Other chemical & allied products whsle	D	D	7.1	6.6	D	D	D	D
422690	Other chemical & allied products whsle	D	D	7.1	6.6	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	.2	–	D	D	–	–
4227102	Liquefied petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	D	D	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	D	D	D	D
42281	Beer & ale whsle	D	D	D	D	D	D	D	D
422810	Beer & ale whsle	D	D	D	D	D	D	D	D
42282	Wine & distilled alcoholic beverage whsle	1.9	6.1	D	D	D	D	D	D
422820	Wine & distilled alcoholic beverage whsle	1.9	6.1	D	D	D	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1.9	6.1	D	D	D	D	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	D	D	D	D
422910	Farm supplies whsle	D	D	D	D	D	D	D	D
4229101	Farm supplies—farm dealers	7.9	5.9	D	D	D	D	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	8.6	D	D
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	8.6	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	D	D
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	D	D
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	D	D
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	D	D
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	1.6	D	D
422950	Paint, varnish, & supplies whsle	D	D	D	D	–	1.6	D	D
4229501	Paint, varnish, & supplies whsle	D	D	D	D	–	1.6	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	D	D	D	D	D	D	D	D
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	D	D	D	D
4229903	Textile bags, bagging, & burlap whsle	26.4	6.7	26.4	6.8	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA								
42	**Wholesale trade**	**r3.1**	**r2.6**	**r5.1**	**r3.8**	**–**	**r1.1**	**r.2**	**r.4**
421	Wholesale trade, durable goods	r2.3	r2.3	3.3	3.2	–	r.4	.4	1.1
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.1	.9	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	1.4	.5	D	D	D	D	–	–
4211110	Automobile & other motor vehicle whsle	1.4	.5	D	D	D	D	–	–
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	–	–
4211102	Bus & recreational vehicle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	5.5	4.3	D	D	D	D	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	12.5	5.3	D	D	D	D	D	D
42121	Furniture whsle	9.9	6.4	D	D	–	–	D	D
421210	Furniture whsle	9.9	6.4	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	D	D
4212102	Office & business furniture whsle	D	D	D	D	–	–	D	D
42122	Home furnishings whsle	13.5	4.8	16.4	5.9	–	–	D	D
421220	Home furnishings whsle	13.5	4.8	16.4	5.9	–	–	D	D
4212201	Household china, glassware, & crockery whsle	17.8	1.2	D	D	–	–	D	D
4212202	Linens, domestics, draperies, & curtains whsle	19.6	.7	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4212204	Other home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	3.2	8.1	3.5	7.5	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	.9	8.3	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	.9	8.3	D	D	–	–	–	–
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	.7	9.5	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	.3	1.7	D	D	–	–	D	D
421320	Brick, stone, & related construction materials whsle	.3	1.7	D	D	–	–	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	–	–	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213901	Flat glass & other construction glass whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	2.1	3.9	3.5	6.2	–	.6	.1	1.6
42141	Photographic equipment & supplies whsle	.8	2.7	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	.8	2.7	D	D	–	–	–	–
42142	Office equipment whsle	2.5	4.2	D	D	D	D	D	D
421420	Office equipment whsle	2.5	4.2	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3.0	3.3	5.2	5.3	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3.0	3.3	5.2	5.3	D	D	D	D
4214301	Computer & peripheral equipment whsle	3.0	3.0	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	.4	3.6	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	4.4	2.6	D	D	D	D	D	D
4214302	Computer software (packaged) whsle	4.4	16.1	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	7.4	1.8	D	D	–	–	D	D
421440	Other commercial equipment whsle	7.4	1.8	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	17.5	2.2	D	D	–	–	–	–
4214402	Store machines & equipment whsle	1.3	1.5	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	1.3	4.5	D	D	–	–	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1.3	4.5	D	D	–	–	D	D
4214501	Surgical, medical, & hospital supplies whsle	1.2	3.9	D	D	–	–	D	D
4214502	Dental equipment & supplies whsle	2.9	15.9	2.9	15.9	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	5.6	49.1	D	D	D	D
421490	Other professional equipment & supplies whsle	D	D	5.6	49.1	D	D	D	D
4214902	Other professional equipment & supplies whsle	D	D	D	D	D	D	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	1.4	1.9	1.5	2.1	D	D	D	D
421510	Metal service centers & offices	1.4	1.9	1.5	2.1	D	D	D	D
4215101	Ferrous metal service centers & sales offices	1.9	1.0	D	D	D	D	D	D
42151011	Ferrous metal service centers	1.7	1.0	D	D	D	D	–	–
42151012	Ferrous metal sales offices	2.3	.9	D	D	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	1.0	2.7	D	D	–	–	–	–
42151021	Nonferrous metal service centers	1.0	2.8	D	D	–	–	–	–
42151022	Nonferrous metal sales offices	–	.3	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
421520	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
4215202	Other mineral & ore whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	.8	.9	1.0	1.1	–	.4	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4.2	5.3	10.1	12.5	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4.2	5.3	10.1	12.5	D	D	D	D
42162	Electrical appliance, television & radio set whsle	.1	.2	.1	.1	D	D	D	D
421620	Electrical appliance, television & radio set whsle	.1	.2	.1	.1	D	D	D	D
42169	Other electronic parts & equipment whsle	1.4	1.4	2.2	2.1	D	D	D	D
421690	Other electronic parts & equipment whsle	1.4	1.4	2.2	2.1	D	D	D	D
4216901	Communications equipment & supplies whsle	.4	2.1	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	2.1	.9	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7.4	7.2	10.6	10.3	D	D	D	D
42171	Hardware whsle	3.3	3.0	4.4	4.0	–	–	D	D
421710	Hardware whsle	3.3	3.0	4.4	4.0	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15.0	10.9	D	D	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15.0	10.9	D	D	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	3.5	11.7	–	–	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	3.5	11.7	–	–	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	r2.7	r5.5	3.5	6.3	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	r2.7	r7.2	D	D	–	r8.5	D	D
421830	Industrial machinery & equipment whsle	r2.7	r7.2	D	D	–	r8.5	D	D
4218301	Food-processing machinery & equipment whsle	–	.3	D	D	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1.5	5.7	3.8	5.9	–	–	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	2.8	10.7	D	D	–	–	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	.2	.9	D	D	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	r2.6	r13.5	D	D	–	–	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	–	–	–	–
4218305	Materials handling equipment whsle	2.0	1.1	3.1	1.8	–	–	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	.4	1.3	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	r5.3	r9.8	6.7	8.9	D	D	D	D
421840	Industrial supplies whsle	r5.3	r9.8	6.7	8.9	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	D	D	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	1.5	10.2	D	D	–	–	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	r17.1	r4.7	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	D	D
42185	Service establishment equipment & supplies whsle	8.7	1.4	D	D	–	–	D	D
421850	Service establishment equipment & supplies whsle	8.7	1.4	D	D	–	–	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	8.3	.7	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	.5	1.1	D	D	D	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	.5	1.1	D	D	D	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	D	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	9.1	10.8	13.7	8.8	–	–	–	14.9
421910	Sporting & recreational goods & supplies whsle	9.1	10.8	13.7	8.8	–	–	–	14.9
42192	Toy & hobby goods & supplies whsle	8.0	3.4	8.4	5.1	–	–	7.4	–
421920	Toy & hobby goods & supplies whsle	8.0	3.4	8.4	5.1	–	–	7.4	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	2.4	8.5	2.4	8.5	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	D	D
4219402	Precious metal (excluding ores) whsle	D	D	–	–	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	–	–	D	D
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	D	D
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	r4.1	r3.0	r8.0	r4.8	–	r1.8	r.1	r.2
4221	Paper & paper product whsle	3.9	1.8	7.5	3.1	D	D	D	D
42211	Printing & writing paper whsle	5.2	.3	D	D	D	D	–	–
422110	Printing & writing paper whsle	5.2	.3	D	D	D	D	–	–
42212	Stationery & office supplies whsle	5.2	3.3	D	D	D	D	D	D
422120	Stationery & office supplies whsle	5.2	3.3	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	3.0	2.1	D	D	D	D	D	D
422130	Industrial & personal service paper whsle	3.0	2.1	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle	2.7	1.5	6.3	3.5	D	D	D	D
42221	Drugs, & druggists' sundries whsle	2.7	1.5	6.3	3.5	D	D	D	D
422210	Drugs, & druggists' sundries whsle	2.7	1.5	6.3	3.5	D	D	D	D
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	r10.5	r5.6	12.1	6.0	–	r8.0	r.6	r1.5
42231	Piece goods, notions, & other dry goods whsle	r12.8	r18.4	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	r12.8	r18.4	D	D	D	D	D	D
4223101	Piece goods—jobbers	r10.0	r19.3	D	D	–	–	D	D
4223102	Notions & other dry goods whsle	27.0	13.9	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	r6.3	r2.6	D	D	–	–	D	D
422320	Men's & boys' clothing & furnishings whsle	r6.3	r2.6	D	D	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	14.9	5.0	16.6	5.3	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	14.9	5.0	16.6	5.3	–	–	D	D
42234	Footwear whsle	5.3	1.7	D	D	–	–	D	D
422340	Footwear whsle	5.3	1.7	D	D	–	–	D	D
4224	Grocery & related products whsle	3.7	3.2	9.1	5.6	–	4.8	–	.1
42241	General-line grocery whsle	1.0	.3	4.5	1.1	–	–	–	–
422410	General-line grocery whsle	1.0	.3	4.5	1.1	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	9.8	2.4	D	D	–	–	D	D
422420	Packaged frozen food whsle	9.8	2.4	D	D	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	16.5	9.0	26.2	13.3	D	D	D	D
422430	Dairy products, (except dried or canned) whsle	16.5	9.0	26.2	13.3	D	D	D	D
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	D	D
42244	Poultry & poultry product whsle	–	1.8	D	D	–	–	–	–
422440	Poultry & poultry product whsle	–	1.8	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	1.4	2.8	4.7	8.4	–	–	D	D
422450	Confectionery whsle	1.4	2.8	4.7	8.4	–	–	D	D
42246	Fish & seafood whsle	D	D	D	D	–	–	–	–
422460	Fish & seafood whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	17.9	22.5	D	D	–	–	–	–
422470	Meat & meat product whsle	17.9	22.5	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	3.2	4.4	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	3.2	4.4	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bergen–Passaic, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	D	D	D	D	–	5.3	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	5.3	–	–
4224901	Coffee, tea, & spice whsle	.7	20.4	D	D	D	D	–	–
4224902	Bread & baked goods whsle	.2	1.8	D	D	D	D	–	–
4224903	Soft drinks whsle	2.3	1.4	D	D	–	–	–	–
4224904	Canned goods whsle	–	–	D	D	–	–	D	D
4224905	Food & beverage basic materials whsle	.4	4.5	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	r1.7	r7.0	D	D	–	–	D	D
42251	Grain & field bean whsle	r.5	r21.5	D	D	–	–	–	–
422510	Grain & field bean whsle	r.5	r21.5	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	D	D
422590	Other farm product raw material whsle	D	D	D	D	–	–	D	D
4225901	Hides, skins, & pelts whsle	–	–	D	D	–	–	D	D
4226	Chemical & allied products whsle	3.7	3.8	5.3	4.3	–	2.2	–	2.9
42261	Plastics materials & basic forms & shapes whsle	9.8	3.5	15.8	3.9	–	–	D	D
422610	Plastics materials & basic forms & shapes whsle	9.8	3.5	15.8	3.9	–	–	D	D
42269	Other chemical & allied products whsle	2.5	3.8	3.5	4.4	D	D	D	D
422690	Other chemical & allied products whsle	2.5	3.8	3.5	4.4	D	D	D	D
4226901	Industrial gases (except LP) whsle	32.4	9.8	32.4	9.8	–	–	–	–
4226902	Other chemical & allied products whsle	2.3	3.8	3.2	4.4	D	D	D	D
4227	Petroleum & petroleum products whsle	.4	1.3	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	4.0	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	4.0	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	4.0	–	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	.1	1.4	D	D	D	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	.1	1.4	D	D	D	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	.4	.1	D	D	–	–	–	–
42281	Beer & ale whsle	–	.4	–	.4	–	–	–	–
422810	Beer & ale whsle	–	.4	–	.4	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	.5	–	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	.5	–	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	.5	–	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	5.3	4.4	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	D	D	–	–
422910	Farm supplies whsle	D	D	D	D	D	D	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	–	4.9	D	D	D	D	D	D
422920	Book, periodical, & newspaper whsle	–	4.9	D	D	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	21.4	.7	D	D	–	–
422950	Paint, varnish, & supplies whsle	D	D	21.4	.7	D	D	–	–
4229501	Paint, varnish, & supplies whsle	D	D	21.4	.7	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle	61.7	–	61.7	–	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA								
42	**Wholesale trade**	**5.9**	**4.4**	**7.7**	**5.2**	**–**	**4.8**	**.2**	**–**
421	Wholesale trade, durable goods	4.0	3.8	5.5	4.3	–	7.4	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	–	–	–	–	–	–
421220	Home furnishings whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	1.9	6.0	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	3.3	3.0	D	D	–	–	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	2.0	2.2	D	D	–	–	D	D
421420	Office equipment whsle	2.0	2.2	D	D	–	–	D	D
42143	Computer & computer peripheral equipment & software whsle	4.9	7.0	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	4.9	7.0	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	6.4	9.1	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	–	–	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	D	D	–	–	D	D
421510	Metal service centers & offices	D	D	D	D	–	–	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	D	D
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	3.0	4.0	4.8	.2	–	12.5	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.9	2.2	2.6	.2	D	D	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.9	2.2	2.6	.2	D	D	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
4216901	Communications equipment & supplies whsle	9.3	.1	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	9.8	5.2	D	D	D	D	D	D
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	1.3	2.7	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	1.3	2.7	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.3	5.0	4.3	6.5	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	3.9	–	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	3.9	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	4.0	9.7	5.4	13.0	D	D	D	D
421830	Industrial machinery & equipment whsle	4.0	9.7	5.4	13.0	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	–	–	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	–	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	4.3	4.0	5.0	4.6	–	–	–	–
4218304	Metalworking machinery & equipment whsle	8.4	26.7	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	1.0	.6	D	D	–	–	D	D
42184	Industrial supplies whsle	3.4	–	D	D	–	–	D	D
421840	Industrial supplies whsle	3.4	–	D	D	–	–	D	D
4218402	Mechanical power transmission supplies whsle	3.2	–	3.2	–	–	–	–	–
4218406	Other industrial supplies whsle	–	–	D	D	–	–	D	D
42185	Service establishment equipment & supplies whsle	.9	–	.9	–	–	–	–	–
421850	Service establishment equipment & supplies whsle	.9	–	.9	–	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	–	–	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	–	–	D	D	–	–	–	–
42193	Recyclable material whsle	.3	20.7	.3	20.7	–	–	–	–
421930	Recyclable material whsle	.3	20.7	.3	20.7	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Bridgeport, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	9.2	5.6	11.2	6.7	–	1.1	1.3	–
4221	Paper & paper product whsle	.2	1.9	.2	1.6	–	–	D	D
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	.4	–	.4	–	–	–	–	–
42221	Drugs, & druggists' sundries whsle	.4	–	.4	–	–	–	–	–
422210	Drugs, & druggists' sundries whsle	.4	–	.4	–	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	.6	–	.6	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	11.8	22.4	11.8	22.4	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	26.3	1.2	35.7	1.7	D	D	D	D
42242	Packaged frozen food whsle	D	D	D	D	–	–	–	–
422420	Packaged frozen food whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	7.3	4.2	–	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	7.3	4.2	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle	7.3	4.2	–	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	4.9	1.9	D	D	D	D	D	D
422490	Other grocery & related products whsle	4.9	1.9	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	–	–	–	–	–	–
4224902	Bread & baked goods whsle	–	4.7	D	D	–	–	–	–
4224903	Soft drinks whsle	.3	–	D	D	–	–	–	–
4226	Chemical & allied products whsle	.3	3.5	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	–	–	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	–	–	D	D	–	–	–	–
42269	Other chemical & allied products whsle	.5	5.2	D	D	–	–	–	–
422690	Other chemical & allied products whsle	.5	5.2	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	–	2.2	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Danbury, CT PMSA								
42	**Wholesale trade**	**4.2**	**6.1**	**7.8**	**8.7**	**–**	**4.3**	**.2**	**–**
421	Wholesale trade, durable goods	5.6	6.9	8.1	9.2	–	3.0	.3	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	3.2	10.7	D	D	–	–	–	–
42122	Home furnishings whsle	4.2	13.9	D	D	–	–	–	–
421220	Home furnishings whsle	4.2	13.9	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	2.4	14.5	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	D	D
42151	Metal service centers & offices	D	D	–	–	–	–	D	D
421510	Metal service centers & offices	D	D	–	–	–	–	D	D
4215101	Ferrous metal service centers & sales offices	D	D	–	–	–	–	D	D
42151012	Ferrous metal sales offices	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	3.3	4.1	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	.4	–	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.5	6.3	7.8	8.2	D	D	D	D
42183	Industrial machinery & equipment whsle	2.7	6.1	4.1	4.9	–	–	D	D
421830	Industrial machinery & equipment whsle	2.7	6.1	4.1	4.9	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	2.8	10.9	–	–	–	–	–	–
4218304	Metalworking machinery & equipment whsle	–	–	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	18.0	–	D	D	–	–	–	–
421840	Industrial supplies whsle	18.0	–	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	–	–	–	–	D	D	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	–	–	–	–	D	D	–	–
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Danbury, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	D	D	–	–	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	2.5	5.2	7.0	7.6	–	4.9	.1	–
4221	Paper & paper product whsle	1.2	8.6	D	D	–	–	D	D
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	D	D
422130	Industrial & personal service paper whsle	D	D	–	–	–	–	D	D
4222	Drugs, & druggists' sundries whsle	17.7	.6	–	–	–	–	–	–
42221	Drugs, & druggists' sundries whsle	17.7	.6	–	–	–	–	–	–
422210	Drugs, & druggists' sundries whsle	17.7	.6	–	–	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	1.8	18.4	D	D	D	D	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224903	Soft drinks whsle	–	–	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	–	–	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
422590	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4225901	Hides, skins, & pelts whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	1.3	1.6	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
422690	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle	–	.3	–	–	D	D	–	–
422920	Book, periodical, & newspaper whsle	–	.3	–	–	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	7.5	–	7.5	–	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	D	D
	Dutchess County, NY PMSA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	D	D
4213101	Lumber without yard whsle	D	D	–	–	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Dutchess County, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.1	5.1	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA								
42	**Wholesale trade**	**9.9**	**4.7**	**12.2**	**5.4**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.6	6.4	5.0	6.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212201	Household china, glassware, & crockery whsle	–	1.6	–	1.6	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	13.9	.7	13.9	.7	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	.9	4.6	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	.9	4.6	–	–	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	–	–	–	–	–	–
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151021	Nonferrous metal service centers	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	.6	1.7	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.0	17.8	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.0	17.8	D	D	–	–	–	–
42162	Electrical appliance, television & radio set whsle	.2	–	.2	–	–	–	–	–
421620	Electrical appliance, television & radio set whsle	.2	–	.2	–	–	–	–	–
42169	Other electronic parts & equipment whsle	1.1	1.6	D	D	D	D	–	–
421690	Other electronic parts & equipment whsle	1.1	1.6	D	D	D	D	–	–
4216901	Communications equipment & supplies whsle	D	D	–	–	D	D	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	33.6	53.2	33.6	53.2	–	–	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	–	2.9	–	2.9	–	–	–	–
4218406	Other industrial supplies whsle	D	D	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	.7	11.3	.7	11.3	–	–	–	–
421850	Service establishment equipment & supplies whsle	.7	11.3	.7	11.3	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	–	–
421920	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	20.2	6.4	20.2	6.4	–	–	–	–
421930	Recyclable material whsle	20.2	6.4	20.2	6.4	–	–	–	–
4219301	Iron & steel scrap processors & dealers	27.3	5.3	27.3	5.3	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	28.0	4.8	28.0	4.8	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	21.8	9.6	21.8	9.6	–	–	–	–
4219302	Recyclable paper & paperboard whsle	6.0	24.2	6.0	24.2	–	–	–	–
4219303	Other recyclable material whsle	5.0	4.1	5.0	4.1	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219902	Forest products (except lumber) whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	–	.2	–	.2	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	11.8	4.1	15.1	4.9	D	D	D	D
4221	Paper & paper product whsle	1.1	1.8	D	D	D	D	–	–
42212	Stationery & office supplies whsle	.9	.8	D	D	D	D	–	–
422120	Stationery & office supplies whsle	.9	.8	D	D	D	D	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	54.3	1.8	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	54.3	1.8	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	54.3	1.8	D	D	–	–	–	–
4222101	General-line drugs whsle	87.6	2.2	87.6	2.2	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	.5	1.3	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	16.5	5.0	D	D	–	–	D	D
42231	Piece goods, notions, & other dry goods whsle	7.4	4.8	D	D	–	–	D	D
422310	Piece goods, notions, & other dry goods whsle	7.4	4.8	D	D	–	–	D	D
4223101	Piece goods—jobbers	D	D	D	D	–	–	D	D
4223102	Notions & other dry goods whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	22.8	4.4	D	D	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	22.8	4.4	D	D	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	2.4	5.6	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	.3	.6	.3	.6	–	–	–	–
422420	Packaged frozen food whsle	.3	.6	.3	.6	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	–	–	–	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle	–	–	–	–	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42246	Fish & seafood whsle	16.0	18.0	16.0	18.0	–	–	–	–
422460	Fish & seafood whsle	16.0	18.0	16.0	18.0	–	–	–	–
42247	Meat & meat product whsle	9.4	9.0	9.4	9.0	–	–	–	–
422470	Meat & meat product whsle	9.4	9.0	9.4	9.0	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	1.8	4.8	D	D	D	D	D	D
422490	Other grocery & related products whsle	1.8	4.8	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	–	–	D	D
4224902	Bread & baked goods whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224904	Canned goods whsle	D	D	D	D	–	–	–	–
4224905	Food & beverage basic materials whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Jersey City, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	D	D	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
422810	Beer & ale whsle	D	D	–	–	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42292	Book, periodical, & newspaper whsle	6.4	1.9	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	6.4	1.9	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	30.2	17.1	30.2	17.1	–	–	–	–
422940	Tobacco & tobacco product whsle	30.2	17.1	30.2	17.1	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	Middlesex–Somerset–Hunterdon, NJ PMSA								
42	**Wholesale trade**	**r3.0**	**r2.2**	**r5.1**	**r3.3**	**–**	**.8**	**.3**	**.2**
421	Wholesale trade, durable goods	r2.2	r2.5	r3.5	r3.4	–	.8	.2	.1
4211	Motor vehicle & motor vehicle parts & supplies whsle	.9	.6	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	4.1	3.3	D	D	–	–	D	D
421120	Motor vehicle supplies & new parts whsle	4.1	3.3	D	D	–	–	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	3.1	1.9	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	D	D	–	–
421130	Tire & tube whsle	D	D	D	D	D	D	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	1.6	2.4	2.8	4.4	D	D	D	D
42121	Furniture whsle	2.5	–	3.0	–	–	–	D	D
421210	Furniture whsle	2.5	–	3.0	–	–	–	D	D
4212101	Household & lawn furniture whsle	.8	.1	D	D	–	–	D	D
4212102	Office & business furniture whsle	3.8	–	D	D	–	–	–	–
42122	Home furnishings whsle	1.2	3.4	2.7	7.8	–	–	–	–
421220	Home furnishings whsle	1.2	3.4	2.7	7.8	–	–	–	–
4212201	Household china, glassware, & crockery whsle	.2	–	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	2.5	9.4	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	D	D	–	–
4212204	Other home furnishings whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	10.3	7.9	D	D	D	D	–	–
421320	Brick, stone, & related construction materials whsle	10.3	7.9	D	D	D	D	–	–
4213201	Brick, block, tile, clay/cement sewer pipe whsle	2.1	11.7	D	D	D	D	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	4.6	3.8	5.7	4.3	–	1.6	.1	1.6
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	6.0	2.9	6.8	2.9	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	6.0	2.9	6.8	2.9	D	D	D	D
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	4.2	2.2	4.3	1.7	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	–	–
4214302	Computer software (packaged) whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	15.4	20.6	D	D	–	–	–	–
421440	Other commercial equipment whsle	15.4	20.6	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	22.0	30.0	D	D	–	–	–	–
4214402	Store machines & equipment whsle	.7	–	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	1.8	5.0	D	D	–	–	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1.8	5.0	D	D	–	–	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	2.1	2.1	2.6	2.4	–	–	D	D
421510	Metal service centers & offices	2.1	2.1	2.6	2.4	–	–	D	D
4215101	Ferrous metal service centers & sales offices	1.8	2.4	D	D	–	–	D	D
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	D	D	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	3.3	1.1	D	D	–	–	D	D
42151021	Nonferrous metal service centers	D	D	D	D	–	–	–	–
42151022	Nonferrous metal sales offices	D	D	–	–	–	–	D	D
42152	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
421520	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
4215202	Other mineral & ore whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	1.1	1.2	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.8	2.9	4.1	5.1	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.8	2.9	4.1	5.1	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	.3	.7	D	D	D	D	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	D	D
42171	Hardware whsle	2.2	.2	D	D	D	D	–	–
421710	Hardware whsle	2.2	.2	D	D	D	D	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	r1.7	r3.5	r2.3	r3.6	–	3.7	.5	.3
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	D	D
42182	Farm & garden machinery & equipment whsle	5.9	1.6	5.9	1.6	–	–	–	–
421820	Farm & garden machinery & equipment whsle	5.9	1.6	5.9	1.6	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	r.9	r4.2	r1.1	r4.2	–	5.2	.2	–
421830	Industrial machinery & equipment whsle	r.9	r4.2	r1.1	r4.2	–	5.2	.2	–
4218301	Food-processing machinery & equipment whsle	D	D	D	D	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	1.2	.5	1.3	.3	–	–	D	D
4218304	Metalworking machinery & equipment whsle	1.6	28.9	D	D	–	–	–	–
4218305	Materials handling equipment whsle	–	3.2	D	D	D	D	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
42184	Industrial supplies whsle	2.6	4.6	2.8	5.3	–	–	D	D
421840	Industrial supplies whsle	2.6	4.6	2.8	5.3	–	–	D	D
4218401	General-line industrial supplies whsle	8.1	2.1	8.1	2.1	–	–	–	–
4218402	Mechanical power transmission supplies whsle	.7	1.9	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	3.4	8.7	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	.3	3.5	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	–	–
4218501	Beauty & barber shop equipment & supplies whsle	D	D	–	–	D	D	–	–
4218502	Custodial, janitors' equipment & supplies whsle	–	–	–	–	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10.3	–	D	D	D	D	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10.3	–	D	D	D	D	–	–
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	–	–	D	D	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	1.8	17.5	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	1.8	17.5	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	2.4	7.9	D	D	–	–	–	–
421920	Toy & hobby goods & supplies whsle	2.4	7.9	D	D	–	–	–	–
42193	Recyclable material whsle	15.8	4.4	D	D	–	–	–	–
421930	Recyclable material whsle	15.8	4.4	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	31.6	1.9	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	–	–	–	–	–	–	–	–
4219303	Other recyclable material whsle	16.4	6.2	16.4	6.2	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
4219402	Precious metal (excluding ores) whsle	D	D	–	–	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	D	D	–	–
422	Wholesale trade, nondurable goods	r3.8	r1.9	r7.4	r3.0	–	.8	.4	.2
4221	Paper & paper product whsle	.4	2.5	D	D	D	D	D	D
42211	Printing & writing paper whsle	–	.4	D	D	–	–	–	–
422110	Printing & writing paper whsle	–	.4	D	D	–	–	–	–
42212	Stationery & office supplies whsle	.8	1.7	D	D	D	D	–	–
422120	Stationery & office supplies whsle	.8	1.7	D	D	D	D	–	–
42213	Industrial & personal service paper whsle	.1	4.8	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	.1	4.8	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	1.1	1.1	5.8	5.6	–	–	–	–
42221	Drugs, & druggists' sundries whsle	1.1	1.1	5.8	5.6	–	–	–	–
422210	Drugs, & druggists' sundries whsle	1.1	1.1	5.8	5.6	–	–	–	–
4222101	General-line drugs whsle	8.7	38.2	8.7	38.2	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	.9	.1	5.3	.8	–	–	–	–
4223	Apparel, piece goods, & notions whsle	6.1	4.6	D	D	–	–	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4223101	Piece goods—jobbers	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	1.2	4.2	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	1.2	4.2	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	7.8	4.7	8.3	5.1	–	–	.1	–
422330	Women's, children's, & infants' clothing & accessories whsle	7.8	4.7	8.3	5.1	–	–	.1	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	3.5	1.7	4.2	.8	–	7.2	–	–
42241	General-line grocery whsle	1.1	.1	D	D	–	–	–	–
422410	General-line grocery whsle	1.1	.1	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	D	D	D	D	–	–	–	–
422420	Packaged frozen food whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42246	Fish & seafood whsle	D	D	D	D	–	–	–	–
422460	Fish & seafood whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	.2	6.0	D	D	–	–	–	–
422470	Meat & meat product whsle	.2	6.0	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	4.3	15.4	4.3	15.4	–	–	–	–
422480	Fresh fruit & vegetable whsle	4.3	15.4	4.3	15.4	–	–	–	–
42249	Other grocery & related products whsle	D	D	4.3	.7	D	D	D	D
422490	Other grocery & related products whsle	D	D	4.3	.7	D	D	D	D
4224901	Coffee, tea, & spice whsle	.3	.2	D	D	–	–	D	D
4224902	Bread & baked goods whsle	2.7	13.2	D	D	D	D	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224904	Canned goods whsle	13.4	–	D	D	–	–	–	–
4224905	Food & beverage basic materials whsle	1.6	1.1	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
422590	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	12.9	2.6	28.8	5.6	–	.3	1.0	–
42261	Plastics materials & basic forms & shapes whsle	2.3	7.0	2.3	9.0	–	–	D	D
422610	Plastics materials & basic forms & shapes whsle	2.3	7.0	2.3	9.0	–	–	D	D
42269	Other chemical & allied products whsle	15.9	1.4	45.1	3.5	D	D	D	D
422690	Other chemical & allied products whsle	15.9	1.4	45.1	3.5	D	D	D	D
4226901	Industrial gases (except LP) whsle	.5	–	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	16.1	1.4	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	.5	–	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	.1	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	.1	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	D	D	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3.5	–	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3.5	–	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	4.2
42291	Farm supplies whsle	r.4	r.3	D	D	D	D	–	–
422910	Farm supplies whsle	r.4	r.3	D	D	D	D	–	–
4229101	Farm supplies—farm dealers	D	D	r5.4	r8.9	D	D	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	.1	11.0	.2	11.0	D	D	–	–
422920	Book, periodical, & newspaper whsle	.1	11.0	.2	11.0	D	D	–	–
42293	Flower, nursery stock, & florists' supplies whsle	4.9	.7	4.9	.7	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	4.9	.7	4.9	.7	–	–	–	–
42294	Tobacco & tobacco product whsle	.4	–	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	.4	–	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	1.4	–	D	D	D	D	–	–
422950	Paint, varnish, & supplies whsle	1.4	–	D	D	D	D	–	–
4229501	Paint, varnish, & supplies whsle	1.4	–	D	D	D	D	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Middlesex–Somerset–Hunterdon, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	17.8	2.6	17.8	2.6	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle	74.0	–	74.0	–	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	Monmouth–Ocean, NJ PMSA								
42	**Wholesale trade**	**5.2**	**3.7**	**7.5**	**4.6**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.1	4.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	D	D
42121	Furniture whsle	D	D	D	D	–	–	D	D
421210	Furniture whsle	D	D	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	D	D	–	–	–	–	D	D
42122	Home furnishings whsle	D	D	D	D	–	–	D	D
421220	Home furnishings whsle	D	D	D	D	–	–	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4212204	Other home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	9.1	18.2	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5.9	25.8	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	5.9	25.8	D	D	–	–	–	–
4213101	Lumber without yard whsle	D	D	–	–	–	–	–	–
4213102	Lumber with yard whsle	D	D	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	7.4	4.6	D	D	–	–	D	D
42141	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
42142	Office equipment whsle	7.1	30.0	7.1	30.0	–	–	–	–
421420	Office equipment whsle	7.1	30.0	7.1	30.0	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	1.8	5.9	D	D	–	–	–	–
4214302	Computer software (packaged) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	8.0	2.1	D	D	–	–	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	8.0	2.1	D	D	–	–	D	D
4214501	Surgical, medical, & hospital supplies whsle	8.1	2.2	D	D	–	–	D	D
42146	Ophthalmic goods whsle	D	D	–	–	–	–	–	–
421460	Ophthalmic goods whsle	D	D	–	–	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	1.5	2.8	3.7	6.1	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10.6	5.6	D	D	–	–	D	D
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3.0	6.0	3.3	3.7	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3.0	6.0	3.3	3.7	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	19.9	.1	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	19.9	.1	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	8.4	5.2	D	D	–	–	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	6.9	5.9	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	6.9	5.9	D	D	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	–	–	–	–	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	–	–	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	D	D	D	D	–	–	D	D
421840	Industrial supplies whsle	D	D	D	D	–	–	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	–	–	–	–	–	–	–	–
4218404	Industrial containers & supplies whsle	D	D	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	8.5	8.9	D	D	–	–	D	D
421850	Service establishment equipment & supplies whsle	8.5	8.9	D	D	–	–	D	D
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	–	–
421920	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3.5	.3	3.5	.3	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3.5	.3	3.5	.3	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	–	–	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	4.2	3.0	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	D	D
42211	Printing & writing paper whsle	D	D	–	–	–	–	–	–
422110	Printing & writing paper whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	2.5	7.4	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	2.5	7.4	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	2.5	7.4	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	D	D
42231	Piece goods, notions, & other dry goods whsle	1.1	.7	1.2	.7	–	–	.4	.8
422310	Piece goods, notions, & other dry goods whsle	1.1	.7	1.2	.7	–	–	.4	.8
4223101	Piece goods—jobbers	.9	.3	1.1	.2	–	–	.4	.8
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	D	D
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Monmouth–Ocean, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	10.3	6.2	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	D	D	D	D	–	–	–	–
422420	Packaged frozen food whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	3.4	1.4	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	3.4	1.4	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	.3	72.3	.3	72.3	–	–	–	–
422440	Poultry & poultry product whsle	.3	72.3	.3	72.3	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	.3	72.3	.3	72.3	–	–	–	–
42245	Confectionery whsle	20.0	3.2	D	D	–	–	–	–
422450	Confectionery whsle	20.0	3.2	D	D	–	–	–	–
42246	Fish & seafood whsle	8.8	.7	8.8	.7	–	–	–	–
422460	Fish & seafood whsle	8.8	.7	8.8	.7	–	–	–	–
42247	Meat & meat product whsle	27.4	1.0	D	D	–	–	–	–
422470	Meat & meat product whsle	27.4	1.0	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	23.4	3.8	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	.7	.9	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
422690	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	–	–	–	–	–	–	–	–
42281	Beer & ale whsle	–	–	–	–	–	–	–	–
422810	Beer & ale whsle	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42291	Farm supplies whsle	42.5	3.5	D	D	–	–	–	–
422910	Farm supplies whsle	42.5	3.5	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	44.5	–	44.5	–	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	4.2	4.9	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA								
42	**Wholesale trade**	**7.8**	**6.1**	**10.1**	**6.7**	**–**	**7.2**	**.2**	**1.4**
421	Wholesale trade, durable goods	7.6	5.3	10.1	5.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
4211110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
4211101	Automobile & motorcycle whsle	27.0	19.7	D	D	–	–	–	–
4211102	Bus & recreational vehicle whsle	2.5	12.5	2.5	12.5	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	4.4	2.0	4.4	2.0	–	–	–	–
421140	Motor vehicle parts, (used) whsle	4.4	2.0	4.4	2.0	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	10.1	6.9	–	–	D	D
42121	Furniture whsle	D	D	D	D	–	–	D	D
421210	Furniture whsle	D	D	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	D	D
4212102	Office & business furniture whsle	D	D	D	D	–	–	D	D
42122	Home furnishings whsle	D	D	D	D	–	–	D	D
421220	Home furnishings whsle	D	D	D	D	–	–	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	1.3
4212203	Floor coverings whsle	7.5	9.1	D	D	–	–	D	D
4212204	Other home furnishings whsle	D	D	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	14.7	5.3	17.1	6.3	–	–	1.8	–
42131	Lumber, plywood, millwork, & wood panel whsle	14.5	5.3	16.8	6.1	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	14.5	5.3	16.8	6.1	–	–	D	D
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	20.5	6.8	D	D	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	15.8	9.6	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	15.8	9.6	–	–	–	–
4213201	Brick, block, tile, clay/cement sewer pipe whsle	16.3	6.2	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	3.8	6.3	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213901	Flat glass & other construction glass whsle	2.1	3.0	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	7.1	5.3	8.3	5.4	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	1.0	2.5	1.2	1.3	D	D	D	D
421420	Office equipment whsle	1.0	2.5	1.2	1.3	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13.9	3.8	17.6	4.8	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13.9	3.8	17.6	4.8	D	D	D	D
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	D	D
4214302	Computer software (packaged) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	3.5	.9	D	D	–	–	D	D
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	3.3	6.3	3.8	7.2	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	3.3	6.3	3.8	7.2	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	D	D	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	D	D
421460	Ophthalmic goods whsle	D	D	D	D	–	–	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214901	Religious & school supplies whsle	D	D	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	9.9	2.8	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	D	D
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	D	D	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	15.9	–	40.7	.1	D	D	D	D
42151021	Nonferrous metal service centers	32.0	.1	D	D	–	–	–	–
42151022	Nonferrous metal sales offices	2.6	–	D	D	–	–	D	D
42152	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
421520	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
4215201	Coal whsle	D	D	D	D	–	–	–	–
4215202	Other mineral & ore whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	4.3	4.7	7.2	6.6	–	3.0	.1	.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7.2	6.8	13.0	5.2	–	17.7	–	.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7.2	6.8	13.0	5.2	–	17.7	–	.2
42162	Electrical appliance, television & radio set whsle	2.4	.4	5.8	1.0	D	D	D	D
421620	Electrical appliance, television & radio set whsle	2.4	.4	5.8	1.0	D	D	D	D
42169	Other electronic parts & equipment whsle	4.2	5.6	6.3	8.1	D	D	D	D
421690	Other electronic parts & equipment whsle	4.2	5.6	6.3	8.1	D	D	D	D
4216901	Communications equipment & supplies whsle	3.3	6.3	3.7	6.9	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	4.6	5.3	8.0	8.9	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5.4	4.6	10.5	3.8	D	D	D	D
42171	Hardware whsle	D	D	D	D	–	–	D	D
421710	Hardware whsle	D	D	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9.8	1.8	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9.8	1.8	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	6.2	6.2	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	6.2	6.2	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	5.5	3.9	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.4	3.5	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	4.4	3.5	D	D	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	6.1	–	6.1	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	3.9	4.8	D	D	–	–	D	D
4218304	Metalworking machinery & equipment whsle	1.6	.4	D	D	–	–	–	–
4218305	Materials handling equipment whsle	14.0	1.5	D	D	–	–	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	10.5	–	10.5	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	16.4	4.7	D	D	–	–	D	D
421840	Industrial supplies whsle	16.4	4.7	D	D	–	–	D	D
4218401	General-line industrial supplies whsle	3.3	5.4	3.3	5.4	–	–	–	–
4218402	Mechanical power transmission supplies whsle	68.9	11.3	68.9	11.3	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	4.2	1.4	4.9	1.6	–	–	D	D
421850	Service establishment equipment & supplies whsle	4.2	1.4	4.9	1.6	–	–	D	D
4218501	Beauty & barber shop equipment & supplies whsle	3.7	.1	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	8.2	1.6	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	1.4	1.2	1.4	1.2	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	3.6	2.8	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	3.8	6.3	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	3.8	6.3	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
421920	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
42193	Recyclable material whsle	16.3	5.7	D	D	–	–	D	D
421930	Recyclable material whsle	16.3	5.7	D	D	–	–	D	D
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	26.6	1.1	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	D	D
4219402	Precious metal (excluding ores) whsle	D	D	D	D	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	–	–	–	–
4219902	Forest products (except lumber) whsle	14.4	1.2	14.4	1.2	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	–	–	D	D
4219905	Fire extinguishers & fire safety equipment whsle	18.5	–	18.5	–	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	8.0	7.0	10.2	7.7	D	D	D	D
4221	Paper & paper product whsle	13.9	3.5	22.9	5.7	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	–	–	D	D
422110	Printing & writing paper whsle	D	D	D	D	–	–	D	D
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	21.3	3.0	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	21.3	3.0	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	D	D	7.1	10.6	–	–	D	D
42221	Drugs, & druggists' sundries whsle	D	D	7.1	10.6	–	–	D	D
422210	Drugs, & druggists' sundries whsle	D	D	7.1	10.6	–	–	D	D
4222101	General-line drugs whsle	2.2	12.9	2.2	12.9	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	19.6	4.7	–	–	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	D	D
4223101	Piece goods—jobbers	D	D	D	D	–	–	D	D
4223102	Notions & other dry goods whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	D	D
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	D	D
42234	Footwear whsle	D	D	D	D	–	–	D	D
422340	Footwear whsle	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	7.6	7.5	11.5	8.5	D	D	D	D
42241	General-line grocery whsle	1.7	7.2	5.7	23.4	–	–	–	–
422410	General-line grocery whsle	1.7	7.2	5.7	23.4	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	15.4	.3	D	D	–	–	D	D
422420	Packaged frozen food whsle	15.4	.3	D	D	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	25.9	–	25.9	–	–	–	–	–
422440	Poultry & poultry product whsle	25.9	–	25.9	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	10.4	2.2	D	D	–	–	–	–
422450	Confectionery whsle	10.4	2.2	D	D	–	–	–	–
42246	Fish & seafood whsle	3.1	24.9	D	D	–	–	–	–
422460	Fish & seafood whsle	3.1	24.9	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	3.2	1.8	D	D	–	–	D	D
422480	Fresh fruit & vegetable whsle	3.2	1.8	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	D	D	–	31.5	–	5.3
4224903	Soft drinks whsle	3.8	3.7	6.3	1.4	D	D	D	D
4224904	Canned goods whsle	D	D	D	D	–	–	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Nassau–Suffolk, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	D	D	D	D	–	–	D	D
42251	Grain & field bean whsle	D	D	D	D	–	–	–	–
422510	Grain & field bean whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	D	D
422590	Other farm product raw material whsle	D	D	D	D	–	–	D	D
4225901	Hides, skins, & pelts whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	16.1	3.5	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	D	D
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	D	D
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
422690	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4226901	Industrial gases (except LP) whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	5.3	8.0	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	5.3	8.0	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	5.3	8.0	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	D	D
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	12.7	.5	D	D	–	–	D	D
422940	Tobacco & tobacco product whsle	12.7	.5	D	D	–	–	D	D
42295	Paint, varnish, & supplies whsle	D	D	D	D	D	D	–	–
422950	Paint, varnish, & supplies whsle	D	D	D	D	D	D	–	–
4229501	Paint, varnish, & supplies whsle	D	D	D	D	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	D	D	D	D	–	–	D	D
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	–	–	D	D
4229904	Other nondurable goods whsle	D	D	D	D	–	–	D	D
	New Haven–Meriden, CT PMSA								

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
42	**Wholesale trade**	**7.2**	**2.4**	**9.6**	**2.7**	**–**	**1.6**	**.5**	**.8**
421	Wholesale trade, durable goods	10.2	2.2	14.7	2.6	–	1.9	.4	.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.3	9.9	1.4	7.6	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	2.8	7.8	3.3	6.9	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	2.8	7.8	3.3	6.9	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	2.6	13.0	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	16.4	.9	19.5	–	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212204	Other home furnishings whsle	16.8	3.3	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	30.3	3.7	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
421390	Other construction materials whsle	D	D	–	–	–	–	–	–
4213902	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	30.3	3.0	41.1	2.9	D	D	D	D
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	50.3	3.4	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	50.3	3.4	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	57.2	1.5	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3.9	3.2	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	3.9	3.2	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	1.5	–	D	D	D	D	D	D
42151	Metal service centers & offices	1.5	–	D	D	D	D	D	D
421510	Metal service centers & offices	1.5	–	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	3.2	–	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	D	D	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	–	–	D	D	D	D	–	–
42151021	Nonferrous metal service centers	D	D	–	–	D	D	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	7.9	1.2	12.0	1.7	–	–	.1	.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.5	.7	2.0	.6	–	–	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.5	.7	2.0	.6	–	–	D	D
42162	Electrical appliance, television & radio set whsle	90.2	3.0	90.2	3.0	–	–	–	–
421620	Electrical appliance, television & radio set whsle	90.2	3.0	90.2	3.0	–	–	–	–
42169	Other electronic parts & equipment whsle	.6	1.3	1.0	2.1	D	D	D	D
421690	Other electronic parts & equipment whsle	.6	1.3	1.0	2.1	D	D	D	D
4216901	Communications equipment & supplies whsle	1.5	.3	D	D	D	D	–	–
4216902	Electronic parts (excluding communications equipment) whsle	.1	1.8	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6.5	.2	8.2	.3	–	–	D	D
42171	Hardware whsle	D	D	16.7	–	–	–	–	–
421710	Hardware whsle	D	D	16.7	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2.6	–	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	2.6	–	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	7.7	1.8	10.7	2.5	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	14.1	–	14.1	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	14.1	–	14.1	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	5.8	2.5	9.1	3.8	D	D	D	D
421830	Industrial machinery & equipment whsle	5.8	2.5	9.1	3.8	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	1.5	.8	1.5	.8	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	1.9	.5	3.2	.9	–	–	D	D
4218304	Metalworking machinery & equipment whsle	1.8	1.1	7.8	4.1	–	–	–	.2
4218305	Materials handling equipment whsle	15.9	15.4	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	19.7	–	D	D	–	–	–	–
42184	Industrial supplies whsle	16.6	1.0	19.8	1.2	–	–	D	D
421840	Industrial supplies whsle	16.6	1.0	19.8	1.2	–	–	D	D
4218402	Mechanical power transmission supplies whsle	D	D	–	–	–	–	–	–
4218404	Industrial containers & supplies whsle	29.8	–	29.8	–	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6.7	–	D	D	–	–	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6.7	–	D	D	–	–	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	4.0	5.7	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	1.4	21.0	1.4	21.0	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	1.4	21.0	1.4	21.0	–	–	–	–
42192	Toy & hobby goods & supplies whsle	D	D	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle	D	D	–	–	–	–	–	–
42193	Recyclable material whsle	3.9	.5	3.9	.5	–	–	–	–
421930	Recyclable material whsle	3.9	.5	3.9	.5	–	–	–	–
4219301	Iron & steel scrap processors & dealers	.4	.6	.4	.6	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.2	2.6	4.0	2.8	–	1.2	1.0	3.2
4221	Paper & paper product whsle	6.0	6.8	D	D	D	D	D	D
42211	Printing & writing paper whsle	1.7	–	D	D	–	–	–	–
422110	Printing & writing paper whsle	1.7	–	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	5.9	1.9	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	5.9	1.9	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	5.9	1.9	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	50.2	4.6	56.1	5.1	–	–	–	–
4224	Grocery & related products whsle	1.3	1.8	1.5	1.8	–	–	.2	10.1
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224101	General-line grocery whsle, voluntary group	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
422450	Confectionery whsle	D	D	–	–	–	–	–	–
42246	Fish & seafood whsle	–	32.7	–	32.7	–	–	–	–
422460	Fish & seafood whsle	–	32.7	–	32.7	–	–	–	–
42247	Meat & meat product whsle	5.9	–	5.9	–	–	–	–	–
422470	Meat & meat product whsle	5.9	–	5.9	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	5.4	2.7	5.4	2.7	–	–	–	–
422480	Fresh fruit & vegetable whsle	5.4	2.7	5.4	2.7	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4224904	Canned goods whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	7.5	6.8	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	–	–	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	–	–	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226901	Industrial gases (except LP) whsle	D	D	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	3.7	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	3.7	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	3.7	–	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New Haven–Meriden, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	.8	–	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	.8	–	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	.8	–	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	1.0	3.5	1.0	3.5	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	1.0	3.5	1.0	3.5	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA								
42	**Wholesale trade**	**6.2**	**5.6**	**9.0**	**6.8**	**–**	**4.6**	**.3**	**.8**
421	Wholesale trade, durable goods	6.8	5.8	9.2	7.1	–	1.9	.4	2.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.6	2.3	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	.6	1.1	D	D	D	D	–	–
421110	Automobile & other motor vehicle whsle	.6	1.1	D	D	D	D	–	–
4211101	Automobile & motorcycle whsle	D	D	6.2	5.6	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	13.0	10.6	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	13.0	10.6	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5.6	13.4	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	–	–
4211203	Petroleum products marketing equipment whsle	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	7.3	5.2	13.9	8.4	D	D	D	D
42121	Furniture whsle	10.5	6.2	D	D	D	D	D	D
421210	Furniture whsle	10.5	6.2	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	19.2	8.6	D	D	–	–	D	D
4212102	Office & business furniture whsle	6.7	5.1	D	D	D	D	D	D
42122	Home furnishings whsle	6.0	4.8	D	D	D	D	D	D
421220	Home furnishings whsle	6.0	4.8	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	3.2	8.8	5.0	10.1	–	–	D	D
4212202	Linens, domestics, draperies, & curtains whsle	1.2	1.9	4.0	5.4	–	.2	.1	.9
4212203	Floor coverings whsle	23.0	7.8	29.1	9.9	–	–	D	D
4212204	Other home furnishings whsle	10.9	11.8	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	13.7	27.2	D	D	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	13.7	27.2	D	D	–	–	D	D
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	–	–
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	D	D
421390	Other construction materials whsle	D	D	D	D	–	–	D	D
4213901	Flat glass & other construction glass whsle	D	D	D	D	–	–	D	D
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	7.8	5.9	13.2	8.9	–	1.6	1.6	.6
42141	Photographic equipment & supplies whsle	3.8	4.0	D	D	D	D	D	D
421410	Photographic equipment & supplies whsle	3.8	4.0	D	D	D	D	D	D
42142	Office equipment whsle	1.8	2.3	D	D	D	D	D	D
421420	Office equipment whsle	1.8	2.3	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7.9	6.9	15.7	12.4	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7.9	6.9	15.7	12.4	D	D	D	D
4214301	Computer & peripheral equipment whsle	7.8	5.2	16.5	9.6	D	D	D	D
42143011	Computers & peripheral equipment for resale	4.5	3.1	11.6	5.8	D	D	D	D
42143012	Computers & peripheral equipment for end use	11.2	7.3	20.0	12.2	D	D	D	D
4214302	Computer software (packaged) whsle	8.5	34.3	9.2	36.6	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	12.0	9.8	12.4	10.3	–	–	5.2	–
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	9.6	3.8	10.3	3.9	–	–	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9.6	3.8	10.3	3.9	–	–	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214901	Religious & school supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	6.3	6.1	7.2	6.4	D	D	D	D
42151	Metal service centers & offices	7.7	7.2	D	D	D	D	D	D
421510	Metal service centers & offices	7.7	7.2	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	3.7	6.0	4.1	6.2	D	D	D	D
42151011	Ferrous metal service centers	2.3	5.4	D	D	D	D	–	–
42151012	Ferrous metal sales offices	9.2	8.2	D	D	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	12.9	8.7	D	D	D	D	D	D
42151021	Nonferrous metal service centers	14.0	8.5	D	D	D	D	–	–
42151022	Nonferrous metal sales offices	1.1	11.3	D	D	–	–	D	D
42152	Coal & other mineral & ore whsle	.3	1.3	D	D	–	–	D	D
421520	Coal & other mineral & ore whsle	.3	1.3	D	D	–	–	D	D
4215201	Coal whsle	D	D	D	D	–	–	–	–
4215202	Other mineral & ore whsle	D	D	D	D	–	–	D	D
4216	Electrical goods whsle	6.7	13.2	10.9	18.7	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8.0	16.9	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8.0	16.9	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	9.1	21.0	D	D	–	–	D	D
421620	Electrical appliance, television & radio set whsle	9.1	21.0	D	D	–	–	D	D
42169	Other electronic parts & equipment whsle	5.6	9.5	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	5.6	9.5	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	4.6	7.6	14.1	20.6	–	1.3	–	.7
4216902	Electronic parts (excluding communications equipment) whsle	7.3	12.9	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13.5	11.7	16.6	13.4	D	D	D	D
42171	Hardware whsle	17.2	14.6	D	D	–	–	D	D
421710	Hardware whsle	17.2	14.6	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15.2	17.5	19.2	19.2	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15.2	17.5	19.2	19.2	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10.8	5.4	17.4	8.7	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	10.8	5.4	17.4	8.7	–	–	–	–
42174	Refrigeration equipment & supplies whsle	3.9	.2	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	3.9	.2	D	D	–	–	–	–

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	4.0	5.8	5.1	6.6	–	10.6	.2	.3
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	27.4	5.2	27.4	5.2	–	–	–	–
42183	Industrial machinery & equipment whsle	3.6	6.3	4.6	7.0	–	34.7	.2	–
421830	Industrial machinery & equipment whsle	3.6	6.3	4.6	7.0	–	34.7	.2	–
4218301	Food-processing machinery & equipment whsle	4.2	7.6	D	D	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	2.8	2.4	4.9	4.3	–	–	–	–
4218304	Metalworking machinery & equipment whsle	6.0	18.7	6.5	18.5	–	–	D	D
4218305	Materials handling equipment whsle	D	D	D	D	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2.0	.3	D	D	D	D	D	D
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	6.1	3.2	8.8	3.8	D	D	D	D
421840	Industrial supplies whsle	6.1	3.2	8.8	3.8	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	D	D	–	–	–	–
4218403	Welding supplies whsle	5.7	5.6	5.7	5.6	–	–	–	–
4218404	Industrial containers & supplies whsle	6.0	4.4	10.7	5.2	–	–	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	8.5	2.9	–	–	D	D
42185	Service establishment equipment & supplies whsle	4.3	1.7	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	4.3	1.7	D	D	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2.7	6.9	D	D	D	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2.7	6.9	D	D	D	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	2.3	6.8	D	D	–	–	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	12.1	20.9	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	12.1	20.9	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	16.1	3.7	D	D	–	–	D	D
421920	Toy & hobby goods & supplies whsle	16.1	3.7	D	D	–	–	D	D
42193	Recyclable material whsle	8.4	6.8	D	D	–	–	–	–
421930	Recyclable material whsle	8.4	6.8	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	5.6	6.7	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	7.3	8.9	7.3	8.9	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	4.3	5.0	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	D	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	D	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	D	D	D	D
4219402	Precious metal (excluding ores) whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	–	–	–	–
4219902	Forest products (except lumber) whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	D	D
4219904	Prerecorded media whsle	1.3	2.9	D	D	D	D	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	D	D	–	–
42199042	Prerecorded video tapes whsle	D	D	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	5.8	5.5	8.8	6.6	–	6.8	.3	.6
4221	Paper & paper product whsle	3.7	4.4	4.7	5.4	D	D	D	D
42211	Printing & writing paper whsle	1.7	3.4	D	D	D	D	D	D
422110	Printing & writing paper whsle	1.7	3.4	D	D	D	D	D	D
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	3.2	3.1	D	D	–	–	D	D
42221	Drugs, & druggists' sundries whsle	3.2	3.1	D	D	–	–	D	D
422210	Drugs, & druggists' sundries whsle	3.2	3.1	D	D	–	–	D	D
4222101	General-line drugs whsle	8.7	5.6	8.7	5.6	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	1.4	2.2	D	D	–	–	D	D
4223	Apparel, piece goods, & notions whsle	9.0	9.0	12.9	9.0	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	6.7	7.6	13.2	8.1	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6.7	7.6	13.2	8.1	D	D	D	D
4223101	Piece goods—jobbers	5.2	7.4	D	D	D	D	D	D
4223102	Notions & other dry goods whsle	19.5	10.1	D	D	D	D	D	D
42232	Men's & boys' clothing & furnishings whsle	11.2	14.1	15.8	14.1	D	D	D	D
422320	Men's & boys' clothing & furnishings whsle	11.2	14.1	15.8	14.1	D	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	9.8	8.5	D	D	D	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	9.8	8.5	D	D	D	D	D	D
42234	Footwear whsle	6.8	5.4	D	D	–	–	D	D
422340	Footwear whsle	6.8	5.4	D	D	–	–	D	D
4224	Grocery & related products whsle	10.4	5.4	15.0	6.9	–	8.2	.1	.2
42241	General-line grocery whsle	3.3	1.3	D	D	–	–	D	D
422410	General-line grocery whsle	3.3	1.3	D	D	–	–	D	D
4224102	General-line grocery whsle, retail cooperative	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	D	D
42242	Packaged frozen food whsle	D	D	D	D	–	–	D	D
422420	Packaged frozen food whsle	D	D	D	D	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	6.8	9.5	10.8	15.2	D	D	D	D
422430	Dairy products, (except dried or canned) whsle	6.8	9.5	10.8	15.2	D	D	D	D
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	12.4	3.0	D	D	–	–	D	D
422450	Confectionery whsle	12.4	3.0	D	D	–	–	D	D
42246	Fish & seafood whsle	D	D	D	D	–	–	–	–
422460	Fish & seafood whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	11.2	7.1	D	D	–	–	–	–
422470	Meat & meat product whsle	11.2	7.1	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	17.4	4.9	D	D	–	–	D	D
422480	Fresh fruit & vegetable whsle	17.4	4.9	D	D	–	–	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	New York, NY PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	1.5	2.3	D	D	–	–	D	D
4224902	Bread & baked goods whsle	13.1	4.2	D	D	D	D	D	D
4224903	Soft drinks whsle	3.5	5.0	D	D	D	D	–	–
4224904	Canned goods whsle	10.8	10.5	D	D	–	–	–	–
4224905	Food & beverage basic materials whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	D	D
4225	Farm-product raw material whsle	.3	.5	D	D	–	–	D	D
42251	Grain & field bean whsle	D	D	D	D	–	–	D	D
422510	Grain & field bean whsle	D	D	D	D	–	–	D	D
42252	Livestock whsle	D	D	D	D	–	–	–	–
422520	Livestock whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	D	D
422590	Other farm product raw material whsle	D	D	D	D	–	–	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	–	–	–	–
4225902	Leaf tobacco whsle	D	D	D	D	–	–	–	–
4225905	Other farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	2.7	7.3	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2.5	1.8	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	2.5	1.8	D	D	–	–	–	–
42269	Other chemical & allied products whsle	2.8	8.8	D	D	D	D	D	D
422690	Other chemical & allied products whsle	2.8	8.8	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	1.1	2.3	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	–	–	D	D	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	D	D	D	D
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	1.9	1.8	D	D	D	D	–	–
422820	Wine & distilled alcoholic beverage whsle	1.9	1.8	D	D	D	D	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1.9	1.8	D	D	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	15.6	3.6	D	D	–	–	–	–
422910	Farm supplies whsle	15.6	3.6	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	3.1	11.0	D	D	D	D	D	D
422920	Book, periodical, & newspaper whsle	3.1	11.0	D	D	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	6.1	7.1	D	D	–	–	D	D
422930	Flower, nursery stock, & florists' supplies whsle	6.1	7.1	D	D	–	–	D	D
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	10.8	5.1	D	D	D	D	–	–
422950	Paint, varnish, & supplies whsle	10.8	5.1	D	D	D	D	–	–
4229501	Paint, varnish, & supplies whsle	10.8	5.1	D	D	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	7.1	10.6	9.7	14.6	D	D	D	D
4229902	General merchandise (nondurable goods) whsle	.5	.4	D	D	–	–	D	D
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA								
42	**Wholesale trade**	**r3.0**	**r2.6**	**r5.7**	**r3.9**	**–**	**r1.3**	**.2**	**.9**
421	Wholesale trade, durable goods	r3.5	r3.2	5.1	3.5	–	r2.8	.3	1.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.8	1.4	2.2	1.3	D	D	D	D
42111	Automobile & other motor vehicle whsle	1.0	.3	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	1.0	.3	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	1.0	.3	D	D	–	–	D	D
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
4211203	Petroleum products marketing equipment whsle	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	6.2	6.0	8.8	2.1	D	D	D	D
42121	Furniture whsle	9.4	1.9	D	D	–	–	D	D
421210	Furniture whsle	9.4	1.9	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	D	D
4212102	Office & business furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	4.8	7.8	D	D	D	D	D	D
421220	Home furnishings whsle	4.8	7.8	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	1.9	8.4	D	D	–	–	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4212204	Other home furnishings whsle	.7	12.7	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	4.2	7.0	D	D	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	.5	1.6	D	D	D	D	D	D
421330	Roofing, siding, & insulation material whsle	.5	1.6	D	D	D	D	D	D
4213301	Roofing, siding, & insulation material whsle	.5	1.6	D	D	D	D	D	D
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	3.3	2.3	4.3	2.7	–	.4	1.7	12.5
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	1.0	2.4	D	D	D	D	–	–
421420	Office equipment whsle	1.0	2.4	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	2.0	1.3	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	2.0	1.3	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	–	–
42143012	Computers & peripheral equipment for end use	3.1	1.6	D	D	D	D	–	–
4214302	Computer software (packaged) whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	6.2	16.4	D	D	–	–	–	–
421440	Other commercial equipment whsle	6.2	16.4	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	4.7	.5	D	D	–	–	–	–
4214402	Store machines & equipment whsle	8.0	35.2	8.0	35.2	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	2.8	4.8	4.8	8.4	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2.8	4.8	4.8	8.4	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	2.9	5.1	5.4	9.3	D	D	D	D
4214502	Dental equipment & supplies whsle	–	1.0	–	1.0	–	–	–	–
42146	Ophthalmic goods whsle	26.9	–	26.9	–	–	–	–	–
421460	Ophthalmic goods whsle	26.9	–	26.9	–	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	5.5	8.4	16.0	16.0	D	D	D	D
42151011	Ferrous metal service centers	4.4	25.0	D	D	D	D	–	–
42151012	Ferrous metal sales offices	6.0	.1	D	D	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151021	Nonferrous metal service centers	4.1	7.6	D	D	D	D	–	–
42151022	Nonferrous metal sales offices	D	D	D	D	–	–	D	D
4216	Electrical goods whsle	2.4	2.4	4.6	2.0	–	3.4	.2	1.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3.3	2.0	5.6	2.6	–	1.9	.7	.3
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3.3	2.0	5.6	2.6	–	1.9	.7	.3
42162	Electrical appliance, television & radio set whsle	8.2	2.1	8.8	2.2	–	–	–	–
421620	Electrical appliance, television & radio set whsle	8.2	2.1	8.8	2.2	–	–	–	–
42169	Other electronic parts & equipment whsle	1.1	2.6	2.6	1.7	–	3.7	–	1.4
421690	Other electronic parts & equipment whsle	1.1	2.6	2.6	1.7	–	3.7	–	1.4
4216901	Communications equipment & supplies whsle	1.2	1.9	3.4	.6	–	2.5	–	–
4216902	Electronic parts (excluding communications equipment) whsle	1.0	3.7	1.8	2.8	–	14.6	–	1.4
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.8	4.1	4.8	7.6	D	D	D	D
42171	Hardware whsle	1.4	4.4	D	D	–	–	D	D
421710	Hardware whsle	1.4	4.4	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2.8	6.0	8.8	22.0	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2.8	6.0	8.8	22.0	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	r5.1	r3.5	8.7	5.8	–	r.3	.4	.1
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	.8	38.7	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	r6.9	r3.0	9.7	3.9	–	r1.4	.5	.2
421830	Industrial machinery & equipment whsle	r6.9	r3.0	9.7	3.9	–	r1.4	.5	.2
4218301	Food-processing machinery & equipment whsle	9.7	.5	D	D	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3.9	1.3	D	D	D	D	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	.7	1.1	D	D	D	D	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9.3	1.6	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	r4.6	r1.9	6.6	2.8	D	D	D	D
4218304	Metalworking machinery & equipment whsle	25.1	5.4	29.1	6.3	–	–	D	D
4218305	Materials handling equipment whsle	7.6	4.5	D	D	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	22.6	13.1	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	1.9	3.6	2.5	4.3	–	–	D	D
42184	Industrial supplies whsle	3.2	.8	D	D	D	D	D	D
421840	Industrial supplies whsle	3.2	.8	D	D	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	5.4	.3	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	10.1	–	20.0	–	–	–	D	D
4218406	Other industrial supplies whsle	D	D	D	D	D	D	–	–
42185	Service establishment equipment & supplies whsle	5.7	12.8	9.6	21.3	D	D	D	D
421850	Service establishment equipment & supplies whsle	5.7	12.8	9.6	21.3	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	.7	.9	D	D	–	–	D	D
4218502	Custodial, janitors' equipment & supplies whsle	8.6	48.5	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	.6	8.4	–	–	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	.6	8.4	–	–	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle	.2	–	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	1.4	1.4	1.9	1.1	–	–	.3	2.1
421910	Sporting & recreational goods & supplies whsle	1.4	1.4	1.9	1.1	–	–	.3	2.1
42192	Toy & hobby goods & supplies whsle	3.0	2.3	D	D	–	–	D	D
421920	Toy & hobby goods & supplies whsle	3.0	2.3	D	D	–	–	D	D
42193	Recyclable material whsle	11.1	13.7	D	D	–	–	–	–
421930	Recyclable material whsle	11.1	13.7	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	6.0	6.0	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	6.3	6.2	D	D	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	–	3.7	–	3.7	–	–	–	–
4219302	Recyclable paper & paperboard whsle	1.3	1.4	1.3	1.4	–	–	–	–
4219303	Other recyclable material whsle	17.6	23.2	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	D	D
4219402	Precious metal (excluding ores) whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	22.5	.1	22.5	.1	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	42.5	.2	42.5	.2	–	–	–	–
42199042	Prerecorded video tapes whsle	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	–	–	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	r2.5	r2.1	r6.7	r4.5	–	.8	.1	.5
4221	Paper & paper product whsle	5.7	5.9	7.0	4.8	–	16.3	.3	–
42211	Printing & writing paper whsle	10.9	2.4	D	D	–	–	–	–
422110	Printing & writing paper whsle	10.9	2.4	D	D	–	–	–	–
42212	Stationery & office supplies whsle	3.6	9.0	D	D	D	D	D	D
422120	Stationery & office supplies whsle	3.6	9.0	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	2.9	6.9	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	2.9	6.9	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	.2	.8	D	D	–	.3	D	D
42221	Drugs, & druggists' sundries whsle	.2	.8	D	D	–	.3	D	D
422210	Drugs, & druggists' sundries whsle	.2	.8	D	D	–	.3	D	D
4222101	General-line drugs whsle	.3	1.0	.3	1.0	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	.2	.8	D	D	–	.3	D	D
4223	Apparel, piece goods, & notions whsle	D	D	18.8	4.9	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	17.3	10.3	D	D	–	–	D	D
422310	Piece goods, notions, & other dry goods whsle	17.3	10.3	D	D	–	–	D	D
4223101	Piece goods—jobbers	D	D	D	D	–	–	D	D
4223102	Notions & other dry goods whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	3.0	1.9	7.6	3.7	–	.9	.2	–
42241	General-line grocery whsle	3.9	3.5	D	D	–	–	D	D
422410	General-line grocery whsle	3.9	3.5	D	D	–	–	D	D
4224103	Other general-line grocery whsle	D	D	D	D	–	–	D	D
42242	Packaged frozen food whsle	7.8	1.3	D	D	–	–	D	D
422420	Packaged frozen food whsle	7.8	1.3	D	D	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	1.0	4.4	1.2	5.6	–	–	D	D
422430	Dairy products, (except dried or canned) whsle	1.0	4.4	1.2	5.6	–	–	D	D
4224302	Dairy product (except raw milk) whsle	1.0	4.4	1.2	5.6	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	–	–	D	D	–	–	D	D
422450	Confectionery whsle	–	–	D	D	–	–	D	D
42246	Fish & seafood whsle	D	D	D	D	–	–	–	–
422460	Fish & seafood whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	7.2	3.6	D	D	D	D
422490	Other grocery & related products whsle	D	D	7.2	3.6	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	3.1	22.2	9.6	.2	–	–	D	D
4224903	Soft drinks whsle	26.0	.7	D	D	–	–	–	–
4224904	Canned goods whsle	22.7	3.8	D	D	–	–	–	–
4224905	Food & beverage basic materials whsle	1.4	–	D	D	D	D	–	–
4224906	Other grocery specialties whsle	D	D	.8	4.9	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newark, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
42251	Grain & field bean whsle	D	D	D	D	–	–	–	–
422510	Grain & field bean whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
422590	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4225902	Leaf tobacco whsle	D	D	–	–	–	–	–	–
4225905	Other farm-product raw material whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	3.0	2.8	9.5	5.8	–	1.2	–	3.3
42261	Plastics materials & basic forms & shapes whsle	2.9	1.8	9.8	1.3	D	D	D	D
422610	Plastics materials & basic forms & shapes whsle	2.9	1.8	9.8	1.3	D	D	D	D
42269	Other chemical & allied products whsle	3.1	3.9	9.2	9.7	D	D	D	D
422690	Other chemical & allied products whsle	3.1	3.9	9.2	9.7	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	3.5	.3	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	–	–	–	–	D	D	–	–
4227102	Liquefied petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	8.2	.6	D	D	D	D	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	8.2	.6	D	D	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	.2	.1	D	D	–	–	–	–
42281	Beer & ale whsle	–	.4	–	.4	–	–	–	–
422810	Beer & ale whsle	–	.4	–	.4	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	.3	–	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	.3	–	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	.3	–	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	r.7	r.4	D	D	–	–	–	–
422910	Farm supplies whsle	r.7	r.4	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	r4.5	r1.8	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	.1	.2	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	–	4.8	–	4.8	–	–	–	–
422940	Tobacco & tobacco product whsle	–	4.8	–	4.8	–	–	–	–
42295	Paint, varnish, & supplies whsle	15.2	3.0	D	D	D	D	–	–
422950	Paint, varnish, & supplies whsle	15.2	3.0	D	D	D	D	–	–
4229501	Paint, varnish, & supplies whsle	15.2	3.0	D	D	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	D	D	–	–
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4211101	Automobile & motorcycle whsle	D	D	–	–	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
421320	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
4213202	Sand, gravel, & stone whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	12.0	.3	D	D	–	–	–	–
42141	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	–	–	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	3.3	19.9	3.6	21.5	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	–	4.0	–	4.0	–	–	–	–
421710	Hardware whsle	–	4.0	–	4.0	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.8	4.0	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	4.8	4.0	D	D	–	–	D	D
42184	Industrial supplies whsle	D	D	D	D	–	–	D	D
421840	Industrial supplies whsle	D	D	D	D	–	–	D	D
4218406	Other industrial supplies whsle	D	D	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224102	General-line grocery whsle, retail cooperative	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	D	D	D	D	–	–	–	–
422420	Packaged frozen food whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
422450	Confectionery whsle	D	D	–	–	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224902	Bread & baked goods whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224905	Food & beverage basic materials whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
422690	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Newburgh, NY–PA PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
422810	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	Stamford–Norwalk, CT PMSA								
42	**Wholesale trade**	**r.6**	**r1.9**	**.8**	**1.0**	**–**	**5.7**	**r.3**	**r1.6**
421	Wholesale trade, durable goods	1.8	1.4	2.3	1.5	–	1.1	.4	.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.8	14.5	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	2.1	5.4	–	–	–	–	D	D
421120	Motor vehicle supplies & new parts whsle	2.1	5.4	–	–	–	–	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	–	–	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	–	–	–	–
4211203	Petroleum products marketing equipment whsle	D	D	–	–	–	–	D	D
4212	Furniture & home furnishings whsle	2.7	4.4	3.7	6.0	–	–	–	–
42121	Furniture whsle	.6	11.0	.9	15.7	–	–	–	–
421210	Furniture whsle	.6	11.0	.9	15.7	–	–	–	–
4212101	Household & lawn furniture whsle	.2	22.3	D	D	–	–	–	–
4212102	Office & business furniture whsle	1.0	1.6	D	D	–	–	–	–
42122	Home furnishings whsle	4.0	.2	5.4	.3	–	–	–	–
421220	Home furnishings whsle	4.0	.2	5.4	.3	–	–	–	–
4212201	Household china, glassware, & crockery whsle	3.4	.6	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	6.4	–	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	5.7	13.1	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	1.5	.8	5.4	1.4	D	D	D	D
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	7.1	3.6	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	7.1	3.6	D	D	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	5.9	1.4	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214402	Store machines & equipment whsle	D	D	D	D	–	–	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	.7	.1	–	–	D	D
421510	Metal service centers & offices	D	D	.7	.1	–	–	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	D	D
42151011	Ferrous metal service centers	D	D	–	–	–	–	–	–
42151012	Ferrous metal sales offices	D	D	D	D	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151021	Nonferrous metal service centers	D	D	D	D	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	D	D	–	–	D	D
421520	Coal & other mineral & ore whsle	D	D	D	D	–	–	D	D
4215201	Coal whsle	D	D	D	D	–	–	–	–
4215202	Other mineral & ore whsle	D	D	D	D	–	–	D	D
4216	Electrical goods whsle	4.1	3.9	5.3	4.7	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10.3	1.4	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10.3	1.4	D	D	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
4216901	Communications equipment & supplies whsle	3.4	1.1	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.9	6.9	13.9	19.9	–	2.0	1.2	.8
42183	Industrial machinery & equipment whsle	8.5	25.0	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	8.5	25.0	D	D	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	1.6	14.5	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	15.0	44.4	D	D	–	–	–	–
42184	Industrial supplies whsle	1.6	3.1	D	D	D	D	D	D
421840	Industrial supplies whsle	1.6	3.1	D	D	D	D	D	D
4218402	Mechanical power transmission supplies whsle	D	D	–	–	D	D	–	–
4218404	Industrial containers & supplies whsle	D	D	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	–	–
4218501	Beauty & barber shop equipment & supplies whsle	D	D	–	–	D	D	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	–	–
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	6.7	–	D	D	–	–	–	–
421920	Toy & hobby goods & supplies whsle	6.7	–	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	3.3	12.1	3.3	12.1	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	3.3	12.1	3.3	12.1	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
4219402	Precious metal (excluding ores) whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	13.0	28.1
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	13.0	28.1
4219902	Forest products (except lumber) whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	r.3	r2.1	.4	.8	–	7.0	r.2	r2.3
4221	Paper & paper product whsle	.1	4.0	.2	1.7	–	6.0	–	3.1
42211	Printing & writing paper whsle	–	4.2	.1	1.6	D	D	–	–
422110	Printing & writing paper whsle	–	4.2	.1	1.6	D	D	–	–
42212	Stationery & office supplies whsle	1.0	10.8	–	–	–	–	–	–
422120	Stationery & office supplies whsle	1.0	10.8	–	–	–	–	–	–
42213	Industrial & personal service paper whsle	.4	1.6	.5	1.9	–	–	D	D
422130	Industrial & personal service paper whsle	.4	1.6	.5	1.9	–	–	D	D
4222	Drugs, & druggists' sundries whsle	.3	3.7	1.1	15.0	D	D	–	–
42221	Drugs, & druggists' sundries whsle	.3	3.7	1.1	15.0	D	D	–	–
422210	Drugs, & druggists' sundries whsle	.3	3.7	1.1	15.0	D	D	–	–
4222101	General-line drugs whsle	.3	2.7	.3	2.7	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	.3	3.9	2.1	29.9	D	D	–	–
4223	Apparel, piece goods, & notions whsle	2.1	.9	3.1	1.0	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4223101	Piece goods—jobbers	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	2.1	–	D	D	–	–	D	D
422320	Men's & boys' clothing & furnishings whsle	2.1	–	D	D	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	D	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	D	D	D	D
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	1.9	3.8	2.7	5.1	–	.4	.3	3.8
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	D	D	–	–	D	D	–	–
422420	Packaged frozen food whsle	D	D	–	–	D	D	–	–
42243	Dairy products, (except dried or canned) whsle	–	–	–	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle	–	–	–	–	–	–	–	–
42244	Poultry & poultry product whsle	D	D	–	–	–	–	–	–
422440	Poultry & poultry product whsle	D	D	–	–	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42246	Fish & seafood whsle	–	–	–	–	–	–	–	–
422460	Fish & seafood whsle	–	–	–	–	–	–	–	–
42247	Meat & meat product whsle	D	D	–	–	–	–	–	–
422470	Meat & meat product whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Stamford–Norwalk, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	1.5	6.2	D	D	D	D	D	D
422490	Other grocery & related products whsle	1.5	6.2	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	13.9	–	13.9	–	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224904	Canned goods whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	D	D
42251	Grain & field bean whsle	D	D	D	D	–	–	–	–
422510	Grain & field bean whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
422590	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4225905	Other farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	.5	3.7	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	.2	12.1	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	.2	12.1	D	D	–	–	–	–
42269	Other chemical & allied products whsle	.6	1.9	D	D	–	–	–	–
422690	Other chemical & allied products whsle	.6	1.9	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	D	D
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	–	–	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	.1	31.5	D	D	D	D	–	–
42281	Beer & ale whsle	D	D	–	.1	–	–	–	–
422810	Beer & ale whsle	D	D	–	.1	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	D	D	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	D	D	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	D	D	–	–
422910	Farm supplies whsle	D	D	D	D	D	D	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	D	D	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	D	D	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	D	D	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	D	D	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	Trenton, NJ PMSA								
42	**Wholesale trade**	**r1.3**	**r3.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	2.8	5.3	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Trenton, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	–	–	–	–	–	–
421210	Furniture whsle	D	D	–	–	–	–	–	–
4212101	Household & lawn furniture whsle	D	D	–	–	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	D	D	D	D
421220	Home furnishings whsle	D	D	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	D	D	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	–	–	D	D	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	1.2	4.5	D	D	D	D	–	–
42141	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
42142	Office equipment whsle	D	D	5.5	59.9	D	D	–	–
421420	Office equipment whsle	D	D	5.5	59.9	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	1.1	2.1	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	1.1	2.1	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
421520	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
4215202	Other mineral & ore whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	.2	4.5	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	–	–	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	–	–	–	–	–	–
421710	Hardware whsle	D	D	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Trenton, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	–	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
4218307	Other industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	–	2.1	–	2.1	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	D	D	–	–
422120	Stationery & office supplies whsle	D	D	D	D	D	D	–	–
4222	Drugs, & druggists' sundries whsle	–	–	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	–	–	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	–	–	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	–	–
42248	Fresh fruit & vegetable whsle	–	39.4	–	39.4	–	–	–	–
422480	Fresh fruit & vegetable whsle	–	39.4	–	39.4	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224906	Other grocery specialties whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
422690	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	–	–	–	–

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Trenton, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	–	–	–	–	–	–
422910	Farm supplies whsle	D	D	–	–	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	–	–	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	–	–	D	D	–	–
422920	Book, periodical, & newspaper whsle	D	D	–	–	D	D	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	Waterbury, CT PMSA								
42	**Wholesale trade**	**5.1**	**4.5**	**6.6**	**3.7**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9.2	7.7	12.3	6.6	–	16.5	–	6.9
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	3.6	–	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	3.6	–	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	37.1	3.7	D	D	–	–	D	D
42143	Computer & computer peripheral equipment & software whsle	3.8	11.0	3.8	11.0	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	3.8	11.0	–	–	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	–	–	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	–	–	D	D	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	1.8	14.4	2.6	7.0	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	6.7	5.2	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	6.7	5.2	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	–	50.5	–	–	–	–	–	–
4218304	Metalworking machinery & equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	1.6	10.0	D	D	–	–	–	–
421840	Industrial supplies whsle	1.6	10.0	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	–	–	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	6.0	.7	–	–	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW YORK–NORTHERN NEW JERSEY–LONG ISLAND, NY–NJ–CT–PA CMSA—Con.								
	Waterbury, CT PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	31.8	–	31.8	–	–	–	–	–
421930	Recyclable material whsle	31.8	–	31.8	–	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219402	Precious metal (excluding ores) whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	1.5	1.7	1.9	1.3	D	D	D	D
4221	Paper & paper product whsle	–	–	D	D	D	D	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	7.9	2.5	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
422690	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	5.7	5.8	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	5.7	5.8	–	–	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	D	D	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	D	D	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	–	–	D	D	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	D	D	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	D	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	2.2	7.1	–	–	–	–	D	D
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	D	D	D	D
421210	Furniture whsle	D	D	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	D	D
4212102	Office & business furniture whsle	D	D	2.8	1.5	D	D	D	D
42122	Home furnishings whsle	D	D	D	D	–	–	D	D
421220	Home furnishings whsle	D	D	D	D	–	–	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	–	–	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	D	D
4212204	Other home furnishings whsle	D	D	D	D	–	–	.2	.1
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	D	D
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	D	D	D	D
421330	Roofing, siding, & insulation material whsle	D	D	D	D	D	D	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	D	D	D	D
42139	Other construction materials whsle	D	D	D	D	D	D	D	D
421390	Other construction materials whsle	D	D	D	D	D	D	D	D
4213901	Flat glass & other construction glass whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	D	D	D	D	D	D	–	–
421420	Office equipment whsle	D	D	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	–	–
4214302	Computer software (packaged) whsle	D	D	D	D	–	–	.3	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	D	D
4214402	Store machines & equipment whsle	D	D	D	D	–	–	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	4.8	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	4.8	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	D	D	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	D	D	D	D
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D
4214901	Religious & school supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	3.4	D	D
42151011	Ferrous metal service centers	D	D	D	D	D	D	D	D
42151012	Ferrous metal sales offices	D	D	D	D	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151021	Nonferrous metal service centers	D	D	D	D	–	–	–	–
42151022	Nonferrous metal sales offices	D	D	D	D	–	–	D	D
42152	Coal & other mineral & ore whsle	D	D	D	D	–	–	D	D
421520	Coal & other mineral & ore whsle	D	D	D	D	–	–	D	D
4215201	Coal whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	–	5.7	D	D
421620	Electrical appliance, television & radio set whsle	D	D	D	D	–	5.7	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	1.1	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	.2	.4
42171	Hardware whsle	D	D	D	D	D	D	D	D
421710	Hardware whsle	D	D	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6.1	6.0	D	D	–	–	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	–	–	D	D
4218305	Materials handling equipment whsle	D	D	12.2	.7	D	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	D	D	D	D	D	D	D	D
421840	Industrial supplies whsle	D	D	D	D	D	D	D	D
4218401	General-line industrial supplies whsle	2.7	4.5	3.4	3.7	–	–	–	8.3
4218402	Mechanical power transmission supplies whsle	D	D	D	D	D	D	–	–
4218403	Welding supplies whsle	D	D	D	D	D	D	–	–
4218404	Industrial containers & supplies whsle	1.3	7.1	D	D	D	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	D	D	D	D
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle	D	D	7.0	2.3	–	–	D	D
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
421920	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
42193	Recyclable material whsle	D	D	D	D	–	–	D	D
421930	Recyclable material whsle	D	D	D	D	–	–	D	D
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	D	D
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	–	–	–	–
4219902	Forest products (except lumber) whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	D	D
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	.7	–	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	D	D	–	–
422110	Printing & writing paper whsle	D	D	D	D	D	D	–	–
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	–	–	D	D
4223102	Notions & other dry goods whsle	D	D	D	D	–	–	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	D	D
42234	Footwear whsle	D	D	D	D	–	–	D	D
422340	Footwear whsle	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	.3
422410	General-line grocery whsle	D	D	D	D	–	–	–	.3
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	.3
42242	Packaged frozen food whsle	D	D	D	D	D	D	D	D
422420	Packaged frozen food whsle	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	D	D	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	D	D	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	D	D
422440	Poultry & poultry product whsle	D	D	D	D	–	–	D	D
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	D	D
42245	Confectionery whsle	D	D	D	D	D	D	D	D
422450	Confectionery whsle	D	D	D	D	D	D	D	D
42246	Fish & seafood whsle	D	D	D	D	–	–	–	–
422460	Fish & seafood whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	D	D
422470	Meat & meat product whsle	D	D	D	D	–	–	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	D	D	D	D	D	D
4224903	Soft drinks whsle	D	D	D	D	D	D	–	–
4224904	Canned goods whsle	D	D	D	D	D	D	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	–	–	D	D
42251	Grain & field bean whsle	D	D	D	D	–	–	–	–
422510	Grain & field bean whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	D	D
422590	Other farm product raw material whsle	D	D	D	D	–	–	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	D	D
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	D	D
42269	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
422690	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	–	10.4	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	D	D
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	D	D	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	2.5	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	2.5	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
422920	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	D	D	–	–
422950	Paint, varnish, & supplies whsle	D	D	D	D	D	D	–	–
4229501	Paint, varnish, & supplies whsle	D	D	D	D	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	D	D	D	D	–	–	D	D
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	–	–	D	D
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	D	D
	Atlantic–Cape May, NJ PMSA								
42	**Wholesale trade**	**8.8**	**11.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	D	D
42193	Recyclable material whsle	8.2	48.5	8.2	48.5	–	–	–	–
421930	Recyclable material whsle	8.2	48.5	8.2	48.5	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Atlantic–Cape May, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
422120	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	7.2	6.6	D	D	D	D	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	–	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	–	–	–	–	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
422450	Confectionery whsle	D	D	–	–	–	–	–	–
42246	Fish & seafood whsle	11.0	.3	11.0	.3	–	–	–	–
422460	Fish & seafood whsle	11.0	.3	11.0	.3	–	–	–	–
42248	Fresh fruit & vegetable whsle	14.2	10.5	14.2	10.5	–	–	–	–
422480	Fresh fruit & vegetable whsle	14.2	10.5	14.2	10.5	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	.1	–	.1	–	–	–	–	–
422710	Petroleum bulk stations & terminals	.1	–	.1	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	.1	–	.1	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	.1	–	.1	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	Philadelphia, PA–NJ PMSA								
42	**Wholesale trade**	**3.6**	**3.1**	**8.0**	**4.9**	**–**	**1.9**	**.4**	**.6**
421	Wholesale trade, durable goods	2.9	3.3	6.4	5.4	–	1.9	.2	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.1	1.1	9.6	10.1	–	–	–	.1
42111	Automobile & other motor vehicle whsle	.5	.5	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	.5	.5	D	D	–	–	D	D
4211101	Automobile & motorcycle whsle	.5	.2	D	D	D	D	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	D	D	–	–
4211103	Light truck & van (14,000 lb or less) whsle	–	–	–	–	D	D	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	.8	6.5	D	D	D	D	–	–
42112	Motor vehicle supplies & new parts whsle	4.3	7.7	11.0	19.4	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	4.3	7.7	11.0	19.4	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5.4	12.0	9.1	19.7	D	D	–	–
4211202	Motor vehicle supplies & new parts—jobbers	3.6	4.8	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	2.2	7.1	–	–	–	–	D	D
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	6.2	2.6	8.9	1.1	D	D	D	D
42121	Furniture whsle	2.0	2.5	2.9	1.1	D	D	D	D
421210	Furniture whsle	2.0	2.5	2.9	1.1	D	D	D	D
4212101	Household & lawn furniture whsle	1.6	.2	D	D	–	–	D	D
4212102	Office & business furniture whsle	2.2	3.5	D	D	D	D	D	D
42122	Home furnishings whsle	15.1	3.0	21.1	.9	–	–	D	D
421220	Home furnishings whsle	15.1	3.0	21.1	.9	–	–	D	D
4212201	Household china, glassware, & crockery whsle	21.2	1.2	D	D	–	–	D	D
4212202	Linens, domestics, draperies, & curtains whsle	23.0	7.5	D	D	–	–	–	–
4212203	Floor coverings whsle	9.3	1.4	D	D	–	–	D	D
4212204	Other home furnishings whsle	2.3	.1	5.2	.1	–	–	.2	.1

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	2.4	4.7	2.8	3.9	–	12.2	.1	4.3
42131	Lumber, plywood, millwork, & wood panel whsle	1.5	2.0	1.7	1.6	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1.5	2.0	1.7	1.6	–	–	D	D
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	3.6	3.9	D	D	–	–	D	D
42132	Brick, stone, & related construction materials whsle	13.7	19.1	16.5	23.1	–	–	D	D
421320	Brick, stone, & related construction materials whsle	13.7	19.1	16.5	23.1	–	–	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	42.2	18.1	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	20.4	18.5	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	–	19.7	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	–	–
421330	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	–	–
4213301	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	–	–
42139	Other construction materials whsle	6.4	17.3	D	D	D	D	–	–
421390	Other construction materials whsle	6.4	17.3	D	D	D	D	–	–
4213901	Flat glass & other construction glass whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	4.2	5.1	7.7	7.2	–	3.0	.1	.2
42141	Photographic equipment & supplies whsle	.1	9.2	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	.1	9.2	D	D	–	–	–	–
42142	Office equipment whsle	2.0	5.9	D	D	–	1.9	–	–
421420	Office equipment whsle	2.0	5.9	D	D	–	1.9	–	–
42143	Computer & computer peripheral equipment & software whsle	4.2	5.1	7.6	7.1	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4.2	5.1	7.6	7.1	D	D	D	D
4214301	Computer & peripheral equipment whsle	4.2	5.2	8.2	7.6	D	D	D	D
42143011	Computers & peripheral equipment for resale	6.7	9.1	D	D	–	–	D	D
42143012	Computers & peripheral equipment for end use	3.2	3.6	D	D	D	D	–	–
4214302	Computer software (packaged) whsle	4.3	4.3	4.5	4.4	–	–	.3	–
42144	Other commercial equipment whsle	5.4	2.2	D	D	–	–	D	D
421440	Other commercial equipment whsle	5.4	2.2	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	1.4	.3	D	D	–	–	D	D
4214402	Store machines & equipment whsle	13.0	5.9	D	D	–	–	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3.7	5.3	7.0	6.7	–	4.8	–	.1
421450	Medical, dental, & hospital equipment & supplies whsle	3.7	5.3	7.0	6.7	–	4.8	–	.1
4214501	Surgical, medical, & hospital supplies whsle	4.1	6.0	7.6	7.4	D	D	D	D
4214502	Dental equipment & supplies whsle	1.0	.3	2.2	.6	D	D	D	D
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D
4214901	Religious & school supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	5.0	2.7	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	8.2	6.4	12.9	8.5	D	D	D	D
42151	Metal service centers & offices	7.8	6.6	D	D	D	D	D	D
421510	Metal service centers & offices	7.8	6.6	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	7.2	5.4	11.4	7.2	D	D	D	D
42151011	Ferrous metal service centers	10.3	6.5	12.1	6.2	D	D	D	D
42151012	Ferrous metal sales offices	.8	3.1	4.9	17.7	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	11.5	13.9	D	D	D	D	D	D
42151021	Nonferrous metal service centers	D	D	D	D	–	–	–	–
42151022	Nonferrous metal sales offices	D	D	D	D	–	–	D	D
42152	Coal & other mineral & ore whsle	18.4	–	D	D	–	–	D	D
421520	Coal & other mineral & ore whsle	18.4	–	D	D	–	–	D	D
4215201	Coal whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	1.1	3.4	1.6	2.8	–	7.2	–	.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	2.8	1.7	1.4	–	11.6	–	1.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	2.8	1.7	1.4	–	11.6	–	1.5
42162	Electrical appliance, television & radio set whsle	.8	5.7	2.8	10.1	–	5.7	–	–
421620	Electrical appliance, television & radio set whsle	.8	5.7	2.8	10.1	–	5.7	–	–
42169	Other electronic parts & equipment whsle	.9	3.7	1.4	3.9	–	5.3	.1	.4
421690	Other electronic parts & equipment whsle	.9	3.7	1.4	3.9	–	5.3	.1	.4
4216901	Communications equipment & supplies whsle	.6	4.1	.7	4.0	–	4.8	1.1	–
4216902	Electronic parts (excluding communications equipment) whsle	1.3	3.3	2.4	3.9	–	5.8	–	.4
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.8	3.0	8.6	6.5	–	.3	.2	.4
42171	Hardware whsle	7.1	1.0	12.9	1.7	D	D	D	D
421710	Hardware whsle	7.1	1.0	12.9	1.7	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2.3	2.6	7.7	8.3	–	.5	.4	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2.3	2.6	7.7	8.3	–	.5	.4	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	3.0	8.1	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	3.0	8.1	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	5.1	24.4	D	D	–	–
421740	Refrigeration equipment & supplies whsle	D	D	5.1	24.4	D	D	–	–
4218	Machinery, equipment, & supplies whsle	4.4	3.9	8.2	4.2	–	5.2	.8	.3
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	–	–	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	.2	–	.2	–	–	–	–	–
42183	Industrial machinery & equipment whsle	4.4	4.7	6.6	4.0	–	12.4	1.0	–
421830	Industrial machinery & equipment whsle	4.4	4.7	6.6	4.0	–	12.4	1.0	–
4218301	Food-processing machinery & equipment whsle	.4	.5	.6	.7	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6.3	5.6	7.7	5.3	–	–	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	12.9	12.0	17.7	11.5	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	3.0	2.3	3.5	2.7	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	3.3	6.9	6.5	6.8	–	17.6	.1	–
4218304	Metalworking machinery & equipment whsle	2.6	1.0	2.4	1.0	–	–	D	D
4218305	Materials handling equipment whsle	8.6	3.2	12.3	.7	D	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	.7	8.0	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	4.2	4.1	D	D	D	D	D	D
42184	Industrial supplies whsle	1.3	3.3	4.7	4.9	–	3.0	.5	.9
421840	Industrial supplies whsle	1.3	3.3	4.7	4.9	–	3.0	.5	.9
4218401	General-line industrial supplies whsle	2.7	4.5	3.4	3.7	–	–	–	8.3
4218402	Mechanical power transmission supplies whsle	1.3	3.2	3.6	8.8	–	–	–	–
4218403	Welding supplies whsle	10.9	11.4	D	D	D	D	–	–
4218404	Industrial containers & supplies whsle	1.3	7.3	5.8	1.0	D	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	1.2	–	3.1	–	–	–	–	–
4218406	Other industrial supplies whsle	.7	1.9	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	5.4	2.0	10.4	4.1	D	D	D	D
421850	Service establishment equipment & supplies whsle	5.4	2.0	10.4	4.1	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	4.8	6.1	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	5.2	1.4	6.3	1.7	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	17.2	3.1	23.3	1.1	–	–	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	17.2	3.1	23.3	1.1	–	–	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	24.5	4.3	27.3	1.0	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle	–	1.1	D	D	–	–	D	D
4218603	Other transportation equipment & supplies whsle	4.4	–	D	D	–	–	D	D
4219	Miscellaneous durable goods whsle	6.0	6.0	7.9	8.0	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	7.4	7.9	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	7.4	7.9	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	2.5	1.1	7.1	1.8	–	–	D	D
421920	Toy & hobby goods & supplies whsle	2.5	1.1	7.1	1.8	–	–	D	D
42193	Recyclable material whsle	3.0	7.6	D	D	–	–	D	D
421930	Recyclable material whsle	3.0	7.6	D	D	–	–	D	D
4219301	Iron & steel scrap processors & dealers	.6	11.8	D	D	–	–	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	.2	21.1	.2	21.1	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	1.0	2.8	D	D	–	–	D	D
4219302	Recyclable paper & paperboard whsle	1.0	2.3	D	D	–	–	–	–
4219303	Other recyclable material whsle	8.7	2.4	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	12.9	5.6	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	12.9	5.6	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	–	–	–	–
4219902	Forest products (except lumber) whsle	D	D	–	–	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	D	D
4219904	Prerecorded media whsle	.6	–	D	D	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	.7	–	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	.5	–	.5	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	4.7	2.9	10.2	4.2	–	2.0	.7	.7
4221	Paper & paper product whsle	4.1	2.8	5.9	2.4	–	4.1	.4	2.0
42211	Printing & writing paper whsle	1.2	.8	D	D	D	D	–	–
422110	Printing & writing paper whsle	1.2	.8	D	D	D	D	–	–
42212	Stationery & office supplies whsle	6.0	5.2	D	D	D	D	D	D
422120	Stationery & office supplies whsle	6.0	5.2	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	6.4	3.9	8.4	4.1	–	–	D	D
422130	Industrial & personal service paper whsle	6.4	3.9	8.4	4.1	–	–	D	D
4222	Drugs, & druggists' sundries whsle	.3	.7	1.1	2.3	–	.1	–	–
42221	Drugs, & druggists' sundries whsle	.3	.7	1.1	2.3	–	.1	–	–
422210	Drugs, & druggists' sundries whsle	.3	.7	1.1	2.3	–	.1	–	–
4222101	General-line drugs whsle	.1	.4	.1	.4	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	.3	.8	5.5	11.4	–	.1	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	12.8	6.6	16.9	4.9	–	15.6	.5	6.9
42231	Piece goods, notions, & other dry goods whsle	3.8	11.8	5.4	11.6	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	3.8	11.8	5.4	11.6	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	–	–	D	D
4223102	Notions & other dry goods whsle	D	D	D	D	–	–	D	D
42232	Men's & boys' clothing & furnishings whsle	21.2	.4	22.8	–	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	21.2	.4	22.8	–	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	18.0	5.5	32.8	.4	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	18.0	5.5	32.8	.4	–	–	D	D
42234	Footwear whsle	.1	14.3	.2	14.0	–	–	D	D
422340	Footwear whsle	.1	14.3	.2	14.0	–	–	D	D
4224	Grocery & related products whsle	6.4	3.1	11.4	4.0	–	3.8	.8	.1
42241	General-line grocery whsle	1.6	1.8	2.8	3.1	–	–	–	.3
422410	General-line grocery whsle	1.6	1.8	2.8	3.1	–	–	–	.3
4224103	Other general-line grocery whsle	1.2	1.8	2.2	2.9	–	–	–	.3
42242	Packaged frozen food whsle	3.5	2.2	7.3	4.5	D	D	D	D
422420	Packaged frozen food whsle	3.5	2.2	7.3	4.5	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	.9	3.2	1.2	4.5	D	D	–	–
422430	Dairy products, (except dried or canned) whsle	.9	3.2	1.2	4.5	D	D	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	–	–
42244	Poultry & poultry product whsle	2.6	2.8	5.3	5.7	–	–	D	D
422440	Poultry & poultry product whsle	2.6	2.8	5.3	5.7	–	–	D	D
4224402	Poultry & poultry product (except live) whsle	2.6	2.8	5.3	5.7	–	–	D	D
42245	Confectionery whsle	2.4	2.6	5.2	5.1	–	–	D	D
422450	Confectionery whsle	2.4	2.6	5.2	5.1	–	–	D	D
42246	Fish & seafood whsle	26.4	3.0	D	D	–	–	–	–
422460	Fish & seafood whsle	26.4	3.0	D	D	–	–	–	–
42247	Meat & meat product whsle	17.2	4.7	18.8	5.1	–	–	D	D
422470	Meat & meat product whsle	17.2	4.7	18.8	5.1	–	–	D	D
42248	Fresh fruit & vegetable whsle	5.5	1.9	4.3	2.1	–	–	16.7	–
422480	Fresh fruit & vegetable whsle	5.5	1.9	4.3	2.1	–	–	16.7	–
42249	Other grocery & related products whsle	7.2	3.8	D	D	–	4.8	D	D
422490	Other grocery & related products whsle	7.2	3.8	D	D	–	4.8	D	D
4224901	Coffee, tea, & spice whsle	4.4	15.0	D	D	–	–	–	–
4224902	Bread & baked goods whsle	4.3	16.6	D	D	–	20.2	D	D
4224903	Soft drinks whsle	6.2	13.2	9.3	2.5	–	34.5	–	–
4224904	Canned goods whsle	–	.5	D	D	D	D	D	D
4224905	Food & beverage basic materials whsle	–	.1	D	D	–	–	–	–
4224906	Other grocery specialties whsle	12.0	1.4	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
42251	Grain & field bean whsle	D	D	D	D	–	–	–	–
422510	Grain & field bean whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
422590	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4225901	Hides, skins, & pelts whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	1.5	4.9	5.2	8.9	–	3.5	.7	.4
42261	Plastics materials & basic forms & shapes whsle	1.5	14.6	2.7	9.0	–	26.1	.7	–
422610	Plastics materials & basic forms & shapes whsle	1.5	14.6	2.7	9.0	–	26.1	.7	–
42269	Other chemical & allied products whsle	1.5	2.8	6.6	8.9	–	1.0	.7	1.1
422690	Other chemical & allied products whsle	1.5	2.8	6.6	8.9	–	1.0	.7	1.1
4226901	Industrial gases (except LP) whsle	3.0	8.9	20.3	–	–	10.4	–	–
4226902	Other chemical & allied products whsle	1.4	2.6	6.3	9.1	–	.6	.7	1.1
4227	Petroleum & petroleum products whsle	4.6	1.5	D	D	–	1.4	D	D
42271	Petroleum bulk stations & terminals	.1	–	D	D	–	–	D	D
422710	Petroleum bulk stations & terminals	.1	–	D	D	–	–	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	D	D
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	D	D	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	8.5	2.8	D	D	–	2.5	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	8.5	2.8	D	D	–	2.5	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	5.2	3.8	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	28.8	11.3	D	D	–	–	–	–
422910	Farm supplies whsle	28.8	11.3	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	56.9	3.1	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	26.0	12.1	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	11.1	9.5	20.9	11.5	D	D	D	D
422920	Book, periodical, & newspaper whsle	11.1	9.5	20.9	11.5	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	30.0	3.1	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	30.0	3.1	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	7.4	2.6	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	7.4	2.6	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	–	–
422950	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	–	–
4229501	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	6.4	2.5	7.6	3.0	–	–	D	D
4229902	General merchandise (nondurable goods) whsle	34.7	14.2	49.5	16.5	–	–	.2	8.8
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	D	D
	Vineland–Millville–Bridgeton, NJ PMSA								
42	**Wholesale trade**	**4.6**	**5.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	–	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212201	Household china, glassware, & crockery whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Vineland–Millville–Bridgeton, NJ PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226901	Industrial gases (except LP) whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	Wilmington–Newark, DE–MD PMSA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**.1**	**.3**
421	Wholesale trade, durable goods	D	D	6.9	3.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	D	D	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213101	Lumber without yard whsle	D	D	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	D	D
421330	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	D	D	–	–
421420	Office equipment whsle	D	D	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
421510	Metal service centers & offices	D	D	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	4.2	–	D	D	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	–	–	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	D	D
421620	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	D	D
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	3.9	2.4	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	–	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	3.9	1.8	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	3.9	1.8	D	D	D	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	6.7	1.9	D	D	–	–	D	D
421840	Industrial supplies whsle	6.7	1.9	D	D	–	–	D	D
4218402	Mechanical power transmission supplies whsle	D	D	–	–	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4223102	Notions & other dry goods whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	.3	4.0	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	–	.5	–	.5	–	–	–	–
422480	Fresh fruit & vegetable whsle	–	.5	–	.5	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	–	–	–	–	D	D
42259	Other farm product raw material whsle	D	D	–	–	–	–	D	D
422590	Other farm product raw material whsle	D	D	–	–	–	–	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
422690	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	–	–	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	–	–	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	–	–	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	PITTSBURGH, PA MSA								
42	**Wholesale trade**	**3.9**	**3.0**	**8.8**	**5.1**	**–**	**1.3**	**.1**	**1.2**
421	Wholesale trade, durable goods	4.5	3.2	11.3	6.4	–	1.0	.1	1.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.0	.6	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	.8	.4	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	.8	.4	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	2.2	.5	40.8	9.7	–	–	D	D
4211102	Bus & recreational vehicle whsle	D	D	–	–	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	D	D	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	6.5	6.9	7.4	6.9	–	–	D	D
421120	Motor vehicle supplies & new parts whsle	6.5	6.9	7.4	6.9	–	–	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	3.7	1.4	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	D	D
42121	Furniture whsle	5.0	4.0	D	D	–	–	D	D
421210	Furniture whsle	5.0	4.0	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	D	D
4212102	Office & business furniture whsle	D	D	D	D	–	–	D	D
42122	Home furnishings whsle	D	D	D	D	–	–	D	D
421220	Home furnishings whsle	D	D	D	D	–	–	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4212204	Other home furnishings whsle	D	D	–	–	–	–	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	2.2	1.5	D	D	D	D	–	3.3
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	–	.5	–	.5	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	.7	4.0	–	–	D	D	D	D
421320	Brick, stone, & related construction materials whsle	.7	4.0	–	–	D	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	–	–	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	–	–	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	D	D
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	D	D	–	–
421390	Other construction materials whsle	D	D	D	D	D	D	–	–
4213901	Flat glass & other construction glass whsle	D	D	–	–	D	D	–	–
4213902	Other construction materials whsle	D	D	D	D	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	3.1	7.3	4.6	8.4	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	1.1	12.5	D	D	D	D	–	–
421420	Office equipment whsle	1.1	12.5	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	2.9	8.2	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	2.9	8.2	D	D	D	D	–	–
4214301	Computer & peripheral equipment whsle	1.9	8.2	D	D	D	D	–	–
42143011	Computers & peripheral equipment for resale	2.4	23.8	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	1.8	5.1	D	D	D	D	–	–
4214302	Computer software (packaged) whsle	27.9	6.5	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	9.6	14.2	D	D	–	–	–	–
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	1.7	2.5	2.7	4.0	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1.7	2.5	2.7	4.0	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	1.8	2.2	2.9	3.6	D	D	D	D
4214502	Dental equipment & supplies whsle	–	9.5	–	9.5	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	1.2	5.0	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	1.2	5.0	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	3.7	2.1	8.2	4.2	–	.5	–	.3
42151	Metal service centers & offices	3.2	2.1	7.9	4.5	D	D	D	D
421510	Metal service centers & offices	3.2	2.1	7.9	4.5	D	D	D	D
4215101	Ferrous metal service centers & sales offices	4.4	2.9	13.0	7.4	–	.5	–	1.2
42151011	Ferrous metal service centers	6.3	5.2	7.4	5.8	D	D	D	D
42151012	Ferrous metal sales offices	3.5	1.6	45.3	16.5	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	.2	.3	.3	.2	D	D	D	D
42151021	Nonferrous metal service centers	.2	–	D	D	D	D	–	–
42151022	Nonferrous metal sales offices	.2	.8	D	D	D	D	D	D
42152	Coal & other mineral & ore whsle	5.6	2.0	9.0	3.3	–	–	D	D
421520	Coal & other mineral & ore whsle	5.6	2.0	9.0	3.3	–	–	D	D
4215201	Coal whsle	D	D	12.2	.2	–	–	D	D
4215202	Other mineral & ore whsle	D	D	–	12.1	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	1.2	4.1	4.6	9.6	–	1.4	–	3.4
42161	Electrical apparatus & equip, wiring supp, & const material whsle	.5	2.2	1.8	8.3	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	.5	2.2	1.8	8.3	–	–	–	–
42162	Electrical appliance, television & radio set whsle	.2	4.3	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	.2	4.3	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	3.4	7.8	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	3.4	7.8	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	3.6	9.8	D	D	D	D	–	–
4216902	Electronic parts (excluding communications equipment) whsle	3.2	5.4	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8.0	12.7	12.1	18.3	D	D	D	D
42171	Hardware whsle	3.4	13.6	5.0	16.8	–	–	D	D
421710	Hardware whsle	3.4	13.6	5.0	16.8	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13.5	8.9	D	D	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13.5	8.9	D	D	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.1	8.0	6.2	9.6	–	6.4	.2	1.8
42181	Construction & mining (except petroleum) machinery & equip whsle	1.7	6.0	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	1.7	6.0	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	14.6	4.4	14.6	4.4	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	3.3	6.9	5.6	10.0	–	3.8	.2	.7
421830	Industrial machinery & equipment whsle	3.3	6.9	5.6	10.0	–	3.8	.2	.7
4218301	Food-processing machinery & equipment whsle	D	D	–	–	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1.5	9.5	2.0	11.0	–	–	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4.6	9.1	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	–	9.6	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	3.7	7.5	5.5	6.1	D	D	D	D
4218304	Metalworking machinery & equipment whsle	5.9	6.8	11.5	12.9	D	D	D	D
4218305	Materials handling equipment whsle	3.1	10.0	3.7	11.6	–	–	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1.3	3.4	7.2	17.0	D	D	D	D
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	6.7	12.2	9.4	11.8	D	D	D	D
421840	Industrial supplies whsle	6.7	12.2	9.4	11.8	D	D	D	D
4218401	General-line industrial supplies whsle	8.1	.9	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	.8	21.7	1.7	33.6	D	D	–	–
4218403	Welding supplies whsle	6.7	.5	6.7	.5	–	–	–	–
4218404	Industrial containers & supplies whsle	32.1	–	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	10.9	6.2	D	D	–	–	D	D
4218406	Other industrial supplies whsle	1.3	15.8	1.8	13.5	–	–	–	–
42185	Service establishment equipment & supplies whsle	1.2	7.3	D	D	–	–	D	D
421850	Service establishment equipment & supplies whsle	1.2	7.3	D	D	–	–	D	D
4218501	Beauty & barber shop equipment & supplies whsle	5.0	9.1	5.0	9.1	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	1.6	7.1	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	1.6	6.3	1.6	6.3	–	–	–	–
421920	Toy & hobby goods & supplies whsle	1.6	6.3	1.6	6.3	–	–	–	–
42193	Recyclable material whsle	41.9	1.3	D	D	–	–	D	D
421930	Recyclable material whsle	41.9	1.3	D	D	–	–	D	D
4219301	Iron & steel scrap processors & dealers	57.5	.7	D	D	–	–	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	D	D
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	1.2	58.5
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	1.2	58.5
4219902	Forest products (except lumber) whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.7	2.5	4.9	3.0	–	2.2	.1	1.0
4221	Paper & paper product whsle	14.8	4.6	20.3	2.8	D	D	D	D
42211	Printing & writing paper whsle	.9	–	D	D	–	–	–	–
422110	Printing & writing paper whsle	.9	–	D	D	–	–	–	–
42212	Stationery & office supplies whsle	25.6	6.8	D	D	D	D	–	–
422120	Stationery & office supplies whsle	25.6	6.8	D	D	D	D	–	–
42213	Industrial & personal service paper whsle	2.5	3.0	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	2.5	3.0	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	.6	.7	D	D	D	D	–	–
42221	Drugs, & druggists' sundries whsle	.6	.7	D	D	D	D	–	–
422210	Drugs, & druggists' sundries whsle	.6	.7	D	D	D	D	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	–	–
4223	Apparel, piece goods, & notions whsle	12.6	1.4	D	D	–	–	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4223101	Piece goods—jobbers	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	27.9	.3	D	D	–	–	D	D
422320	Men's & boys' clothing & furnishings whsle	27.9	.3	D	D	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PITTSBURGH, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	1.6	2.6	2.5	2.3	–	7.3	–	.6
42241	General-line grocery whsle	.4	.8	.5	.9	–	–	.1	.5
422410	General-line grocery whsle	.4	.8	.5	.9	–	–	.1	.5
4224101	General-line grocery whsle, voluntary group	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	.1	.5
42242	Packaged frozen food whsle	8.2	.9	D	D	–	–	D	D
422420	Packaged frozen food whsle	8.2	.9	D	D	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	.1	1.1	D	D	–	–	–	–
422440	Poultry & poultry product whsle	.1	1.1	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	.1	1.1	D	D	–	–	–	–
42245	Confectionery whsle	1.7	1.9	D	D	–	–	–	–
422450	Confectionery whsle	1.7	1.9	D	D	–	–	–	–
42247	Meat & meat product whsle	.8	3.8	.9	4.0	–	–	D	D
422470	Meat & meat product whsle	.8	3.8	.9	4.0	–	–	D	D
42248	Fresh fruit & vegetable whsle	5.4	4.2	5.4	4.2	–	–	–	–
422480	Fresh fruit & vegetable whsle	5.4	4.2	5.4	4.2	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	–	–	–	–	–	–
4224902	Bread & baked goods whsle	.5	27.3	D	D	D	D	–	–
4224903	Soft drinks whsle	–	4.0	D	D	D	D	–	–
4224906	Other grocery specialties whsle	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	–	.1	–	–	–	–	–	–
4226	Chemical & allied products whsle	1.6	1.7	4.5	4.5	–	.1	.9	–
42261	Plastics materials & basic forms & shapes whsle	.9	.1	1.2	.1	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	.9	.1	1.2	.1	–	–	–	–
42269	Other chemical & allied products whsle	1.7	1.9	5.6	6.0	D	D	–	–
422690	Other chemical & allied products whsle	1.7	1.9	5.6	6.0	D	D	–	–
4226901	Industrial gases (except LP) whsle	12.6	–	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	1.1	2.0	D	D	–	.2	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	D	D	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	6.7	9.2	6.7	9.2	–	–	–	–
422810	Beer & ale whsle	6.7	9.2	6.7	9.2	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	62.7	3.1	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	–	–	–	–	–	–
42292	Book, periodical, & newspaper whsle	.3	15.0	D	D	–	6.0	–	–
422920	Book, periodical, & newspaper whsle	.3	15.0	D	D	–	6.0	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	.1	1.9	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	.1	1.9	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	1.1	1.5	D	D	–	–	–	–
422950	Paint, varnish, & supplies whsle	1.1	1.5	D	D	–	–	–	–
4229501	Paint, varnish, & supplies whsle	1.1	1.5	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	30.7	2.9	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	READING, PA MSA								
42	**Wholesale trade**	**2.9**	**3.5**	**3.5**	**2.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.3	5.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	7.9	2.2	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	46.6	–	46.6	–	–	–	–	–
421210	Furniture whsle	46.6	–	46.6	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	D	D
42142	Office equipment whsle	1.6	43.0	D	D	–	–	–	–
421420	Office equipment whsle	1.6	43.0	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	.9	3.6	–	–	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	.9	3.6	–	–	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	5.3	21.5	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.9	5.9	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	9.9	10.6	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	9.9	10.6	D	D	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	–	1.0	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	–	1.9	D	D	–	–	–	–
4218305	Materials handling equipment whsle	16.5	13.5	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	READING, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	4.6	8.4	D	D	–	–	D	D
421840	Industrial supplies whsle	4.6	8.4	D	D	–	–	D	D
4218402	Mechanical power transmission supplies whsle	–	–	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	37.3	.4	37.3	.4	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	1.4	2.5	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
422120	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
42213	Industrial & personal service paper whsle	.3	48.2	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	.3	48.2	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	D	D
4224	Grocery & related products whsle	1.2	.4	1.3	.3	D	D	D	D
42241	General-line grocery whsle	4.5	–	D	D	–	–	–	–
422410	General-line grocery whsle	4.5	–	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224902	Bread & baked goods whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	4.9	1.6	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	.1	–	.1	–	–	–	–	–
42281	Beer & ale whsle	.1	–	.1	–	–	–	–	–
422810	Beer & ale whsle	.1	–	.1	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	READING, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	D	D	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	–	–	–	–	D	D
	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA								
42	**Wholesale trade**	**7.6**	**6.4**	**9.7**	**6.0**	**–**	**12.3**	**.1**	**.7**
421	Wholesale trade, durable goods	6.9	6.2	8.8	7.7	–	.9	.4	.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	3.8	5.4	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4212101	Household & lawn furniture whsle	D	D	–	–	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	.7	–	.7	–	–	–	–	–
4213	Lumber & other construction materials whsle	2.3	1.8	D	D	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	1.3	.5	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	1.3	.5	D	D	–	–	–	–
4213101	Lumber without yard whsle	D	D	–	–	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	3.7	7.2	4.8	10.0	–	–	–	–
42142	Office equipment whsle	1.8	10.2	D	D	–	–	–	–
421420	Office equipment whsle	1.8	10.2	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	.4	.7	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	.4	.7	–	–	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	–	–	–	–	–	–
42144	Other commercial equipment whsle	17.3	–	D	D	–	–	–	–
421440	Other commercial equipment whsle	17.3	–	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	6.1	19.7	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	6.1	19.7	D	D	–	–	–	–
4214502	Dental equipment & supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	D	D

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	3.7	1.8	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	–	–	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	14.5	31.6	17.5	38.3	–	–	–	–
42171	Hardware whsle	13.2	9.6	D	D	–	–	–	–
421710	Hardware whsle	13.2	9.6	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15.4	51.8	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15.4	51.8	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	20.6	13.9	25.3	17.0	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	20.6	13.9	25.3	17.0	–	–	–	–
42174	Refrigeration equipment & supplies whsle	–	39.9	–	39.9	–	–	–	–
421740	Refrigeration equipment & supplies whsle	–	39.9	–	39.9	–	–	–	–
4218	Machinery, equipment, & supplies whsle	7.5	3.2	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	6.4	7.0	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	6.4	7.0	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	1.7	.1	1.7	.1	–	–	–	–
421820	Farm & garden machinery & equipment whsle	1.7	.1	1.7	.1	–	–	–	–
42183	Industrial machinery & equipment whsle	4.0	1.4	D	D	D	D	–	–
421830	Industrial machinery & equipment whsle	4.0	1.4	D	D	D	D	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	D	D	–	–	–	–	–	–
4218305	Materials handling equipment whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	2.4	2.2	2.4	2.2	–	–	–	–
42184	Industrial supplies whsle	11.7	–	D	D	–	–	–	–
421840	Industrial supplies whsle	11.7	–	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	13.8	–	13.8	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	25.6	10.1	25.6	10.1	–	–	–	–
421850	Service establishment equipment & supplies whsle	25.6	10.1	25.6	10.1	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	29.9	–	29.9	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SCRANTON–WILKES-BARRE–HAZLETON, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	8.1	6.5	10.5	4.6	–	26.9	–	.9
4221	Paper & paper product whsle	15.0	26.7	D	D	–	–	–	–
42212	Stationery & office supplies whsle	.6	11.9	D	D	–	–	–	–
422120	Stationery & office supplies whsle	.6	11.9	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	51.5	11.1	51.5	11.1	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	57.2	10.1	57.2	10.1	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	57.2	10.1	57.2	10.1	–	–	–	–
4224	Grocery & related products whsle	12.7	7.5	18.8	4.4	–	56.9	–	.9
42241	General-line grocery whsle	18.0	1.0	D	D	–	–	–	–
422410	General-line grocery whsle	18.0	1.0	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	27.7	.7	D	D	–	–	–	–
422450	Confectionery whsle	27.7	.7	D	D	–	–	–	–
42247	Meat & meat product whsle	–	6.8	–	6.8	–	–	–	–
422470	Meat & meat product whsle	–	6.8	–	6.8	–	–	–	–
42248	Fresh fruit & vegetable whsle	2.7	.6	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	2.7	.6	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	.1	6.9	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	.2	–	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	.2	–	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	.2	–	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	3.4	3.1	3.4	3.1	–	–	–	–
422810	Beer & ale whsle	3.4	3.1	3.4	3.1	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42291	Farm supplies whsle	25.6	–	D	D	–	–	–	–
422910	Farm supplies whsle	25.6	–	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	1.9	12.8	1.9	12.8	–	–	–	–
422920	Book, periodical, & newspaper whsle	1.9	12.8	1.9	12.8	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	–	15.8	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	–	15.8	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	–	–	–	–	–	–

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SHARON, PA MSA								
42	**Wholesale trade**	**1.8**	**.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4211101	Automobile & motorcycle whsle	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	–	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	–	–	D	D	–	–	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	.1	–	.1	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	STATE COLLEGE, PA MSA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	3.2	21.5	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
421840	Industrial supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
422690	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	WILLIAMSPORT, PA MSA								
42	**Wholesale trade**	**4.2**	**20.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	16.9	15.1	16.9	15.1	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	3.8	61.8	–	–	–	–	–	–
42281	Beer & ale whsle	3.8	61.8	–	–	–	–	–	–
422810	Beer & ale whsle	3.8	61.8	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	YORK, PA MSA								
42	**Wholesale trade**	**1.9**	**2.8**	**3.7**	**4.8**	**–**	**.4**	**.1**	**1.7**
421	Wholesale trade, durable goods	1.7	2.4	4.2	5.6	–	.4	.1	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	.9	1.5	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	.2	–	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	.2	–	D	D	–	–	D	D
4211101	Automobile & motorcycle whsle	D	D	–	–	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	–	–
42122	Home furnishings whsle	D	D	D	D	D	D	–	–
421220	Home furnishings whsle	D	D	D	D	D	D	–	–
4212201	Household china, glassware, & crockery whsle	D	D	–	–	D	D	–	–
4213	Lumber & other construction materials whsle	5.7	24.9	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
421390	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	2.4	.6	D	D	–	–	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	1.4	.5	1.4	.5	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	.6	–	–	–	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	.6	–	–	–	–	–	–	–
4214502	Dental equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	6.0	10.1	–	–	–	–
421510	Metal service centers & offices	D	D	6.0	10.1	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	6.0	10.1	–	–	–	–
42151011	Ferrous metal service centers	6.0	10.1	6.0	10.1	–	–	–	–
4216	Electrical goods whsle	.7	.2	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	–	29.6	–	29.6	–	–	–	–
421710	Hardware whsle	–	29.6	–	29.6	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	–	11.2	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	–	11.2	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	YORK, PA MSA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	1.4	1.3	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	D	D	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	D	D	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	1.4	.3	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	1.4	.3	D	D	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5.9	1.4	5.9	1.4	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	.4	–	D	D	–	–	D	D
4218305	Materials handling equipment whsle	–	–	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	.8	–	.8	–	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	2.5	–	D	D	–	–	–	–
421930	Recyclable material whsle	2.5	–	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	2.6	4.0	2.9	3.7	–	–	–	18.3
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	–	7.2	–	7.2	–	–	–	–
422130	Industrial & personal service paper whsle	–	7.2	–	7.2	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	1.8	1.9	2.0	.1	–	–	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	2.0	–	2.0	–	–	–	–	–
422810	Beer & ale whsle	2.0	–	2.0	–	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	YORK, PA MSA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	–	25.7	D	D	–	–	–	–
422910	Farm supplies whsle	–	25.7	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	–	–	–	–	–	–
	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS								
42	**Wholesale trade**	**6.0**	**4.4**	**8.4**	**4.7**	**–**	**4.5**	**.1**	**–**
421	Wholesale trade, durable goods	6.5	5.4	8.6	5.8	–	6.1	.1	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	14.2	7.7	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	19.1	7.0	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	19.1	7.0	D	D	–	–	D	D
4211101	Automobile & motorcycle whsle	D	D	33.8	11.2	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	22.3	7.7	22.3	7.7	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4212204	Other home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	5.5	3.9	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3.7	4.4	D	D	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	3.7	4.4	D	D	–	–	D	D
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	55.6	4.3	55.6	4.3	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	3.0	.6	3.0	.6	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	3.0	.6	3.0	.6	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	3.1	1.6	6.5	3.3	–	–	–	–
42151	Metal service centers & offices	2.5	.8	D	D	D	D	–	–
421510	Metal service centers & offices	2.5	.8	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42152	Coal & other mineral & ore whsle	3.5	2.1	D	D	–	–	–	–
421520	Coal & other mineral & ore whsle	3.5	2.1	D	D	–	–	–	–
4215201	Coal whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	5.1	.5	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3.1	–	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3.1	–	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	1.7	.6	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	1.7	.6	–	–	–	–
4216901	Communications equipment & supplies whsle	4.5	2.3	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.6	2.6	D	D	–	–	D	D
42171	Hardware whsle	1.4	3.5	D	D	–	–	–	–
421710	Hardware whsle	1.4	3.5	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3.9	1.8	D	D	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3.9	1.8	D	D	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	6.9	6.5	8.9	4.2	–	15.8	1.1	.4
42181	Construction & mining (except petroleum) machinery & equip whsle	2.6	5.8	5.6	.6	–	10.6	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	2.6	5.8	5.6	.6	–	10.6	–	–
42182	Farm & garden machinery & equipment whsle	7.4	6.0	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	7.4	6.0	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	10.0	5.6	12.3	1.7	D	D	D	D
421830	Industrial machinery & equipment whsle	10.0	5.6	12.3	1.7	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	22.9	–	22.9	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	1.4	7.6	1.6	1.4	–	–	–	–
4218304	Metalworking machinery & equipment whsle	2.8	–	2.8	–	–	–	–	–
4218305	Materials handling equipment whsle	5.6	16.5	D	D	D	D	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	57.7	.9	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	3.4	8.3	3.8	7.9	–	–	–	–
421840	Industrial supplies whsle	3.4	8.3	3.8	7.9	–	–	–	–
4218401	General-line industrial supplies whsle	14.1	.8	14.1	.8	–	–	–	–
4218402	Mechanical power transmission supplies whsle	–	5.8	–	5.8	–	–	–	–
4218403	Welding supplies whsle	5.5	25.2	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	–	1.0	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	3.1	–	3.1	–	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	5.8	29.6	5.8	29.6	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	.3	.8	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	.3	.8	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	12.5	–	12.5	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle	12.5	–	12.5	–	–	–	–	–
42193	Recyclable material whsle	7.3	7.9	D	D	–	–	–	–
421930	Recyclable material whsle	7.3	7.9	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	5.9	11.9	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	1.3	13.0	D	D	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	16.8	9.2	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219902	Forest products (except lumber) whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	5.6	3.6	8.2	3.8	–	3.6	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	9.1	27.8	D	D	–	–	–	–
422120	Stationery & office supplies whsle	9.1	27.8	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	12.9	12.5	D	D	D	D	–	–
42232	Men's & boys' clothing & furnishings whsle	12.6	11.8	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	12.6	11.8	D	D	–	–	–	–
4224	Grocery & related products whsle	4.1	4.0	8.2	5.9	D	D	D	D
42241	General-line grocery whsle	–	–	–	–	–	–	–	–
422410	General-line grocery whsle	–	–	–	–	–	–	–	–
4224103	Other general-line grocery whsle	–	–	–	–	–	–	–	–
42242	Packaged frozen food whsle	16.1	4.8	D	D	–	–	–	–
422420	Packaged frozen food whsle	16.1	4.8	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	21.5	1.2	21.5	1.2	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	21.5	1.2	21.5	1.2	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	–	1.1	–	1.1	–	–	–	–
422440	Poultry & poultry product whsle	–	1.1	–	1.1	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	–	1.1	–	1.1	–	–	–	–
42245	Confectionery whsle	8.5	25.5	D	D	–	–	–	–
422450	Confectionery whsle	8.5	25.5	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	71.4	–	–	–	–	–
422470	Meat & meat product whsle	D	D	71.4	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	1.7	4.0	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	1.7	4.0	D	D	–	–	–	–

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	AREA OUTSIDE PENNSYLVANIA METROPOLITAN AREAS—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	3.7	.5	D	D	–	–	–	–
4224903	Soft drinks whsle	.8	40.5	2.3	76.1	–	23.0	–	–
4224904	Canned goods whsle	D	D	–	–	D	D	–	–
4224906	Other grocery specialties whsle	D	D	–	–	–	–	–	–
4225	Farm-product raw material whsle	25.6	.5	D	D	–	–	D	D
42251	Grain & field bean whsle	D	D	D	D	–	–	–	–
422510	Grain & field bean whsle	D	D	D	D	–	–	–	–
42252	Livestock whsle	42.5	1.0	D	D	–	–	D	D
422520	Livestock whsle	42.5	1.0	D	D	–	–	D	D
42259	Other farm product raw material whsle	D	D	–	–	–	–	D	D
422590	Other farm product raw material whsle	D	D	–	–	–	–	D	D
4226	Chemical & allied products whsle	1.4	1.5	1.6	1.6	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	–	.3	–	.3	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	–	.3	–	.3	–	–	–	–
42269	Other chemical & allied products whsle	3.3	3.0	4.0	3.7	–	–	–	–
422690	Other chemical & allied products whsle	3.3	3.0	4.0	3.7	–	–	–	–
4226902	Other chemical & allied products whsle	4.4	3.5	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	–	1.1	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
422810	Beer & ale whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42291	Farm supplies whsle	11.9	6.3	D	D	–	–	–	–
422910	Farm supplies whsle	11.9	6.3	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	.5	8.3	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	.5	8.3	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	7.1	–	7.1	–	–	–	–	–
422940	Tobacco & tobacco product whsle	7.1	–	7.1	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–

[1]Includes sales information obtained from administrative records of other Federal agencies.
[2]Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. **Summary Statistics for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ADAMS COUNTY, PA								
42	**Wholesale trade**	**88**	**909 680**	**33 233**	**7 937**	**1 211**	**91 324**	**41 703**	**45 373**
421	Wholesale trade, durable goods	59	118 958	9 977	2 456	382	18 889	12 266	14 405
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	29 361	2 254	533	98	4 115	2 549	2 279
42111	Automobile & other motor vehicle whsle	6	17 560	599	157	35	1 323	1 483	1 160
421110	Automobile & other motor vehicle whsle	6	17 560	599	157	35	1 323	1 483	1 160
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	24 531	3 446	873	117	6 834	7 085	8 953
42182	Farm & garden machinery & equipment whsle	7	20 373	3 022	747	103	6 141	7 019	8 877
421820	Farm & garden machinery & equipment whsle	7	20 373	3 022	747	103	6 141	7 019	8 877
4218202	Farm machinery & equipment—whsle distributors	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	790 722	23 256	5 481	829	72 435	29 437	30 968
4224	Grocery & related products whsle	6	368 641	9 593	1 999	380	33 653	15 899	16 732
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
422410	General-line grocery whsle	1	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224904	Canned goods whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	197 198	4 001	992	108	9 643	6 352	6 632
42251	Grain & field bean whsle	3	D	D	D	b	D	D	D
422510	Grain & field bean whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
422520	Livestock whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	66 276	4 590	1 057	139	8 539	706	679
422710	Petroleum bulk stations & terminals	4	66 276	4 590	1 057	139	8 539	706	679
4227101	Petroleum bulk stations & terminals (except LP)	4	66 276	4 590	1 057	139	8 539	706	679
42271011	Petroleum bulk stations (except LP)	4	66 276	4 590	1 057	139	8 539	706	679
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
4229901	Art goods whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	**75**	**604 530**	**29 173**	**6 861**	**1 122**	**68 057**	**38 141**	**41 749**
421	Wholesale trade, durable goods	50	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	29 361	2 254	533	98	4 115	2 549	2 279
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	7	20 373	3 022	747	103	6 141	7 019	8 877
421820	Farm & garden machinery & equipment whsle	7	20 373	3 022	747	103	6 141	7 019	8 877
4218202	Farm machinery & equipment—whsle distributors	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ADAMS COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	25	D	D	D	f	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
422410	General-line grocery whsle	1	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	c	D	D	D
42251	Grain & field bean whsle	3	D	D	D	b	D	D	D
422510	Grain & field bean whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
422520	Livestock whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	66 276	4 590	1 057	139	8 539	706	679
422710	Petroleum bulk stations & terminals	4	66 276	4 590	1 057	139	8 539	706	679
4227101	Petroleum bulk stations & terminals (except LP)	4	66 276	4 590	1 057	139	8 539	706	679
42271011	Petroleum bulk stations (except LP)	4	66 276	4 590	1 057	139	8 539	706	679
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
4229901	Art goods whsle	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
	ALLEGHENY COUNTY, PA								
42	**Wholesale trade**	**2 490**	**28 255 990**	**1 269 351**	**302 612**	**33 034**	**2 480 853**	**1 131 629**	**1 182 189**
421	Wholesale trade, durable goods	1 858	19 890 870	911 684	220 021	22 305	1 752 405	852 087	892 664
4211	Motor vehicle & motor vehicle parts & supplies whsle	122	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	27	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	27	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	13	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	67	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	67	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	40	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	25	D	D	D	c	D	D	D
42113	Tire & tube whsle	6	D	D	D	b	D	D	D
421130	Tire & tube whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	22	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	22	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	84	D	D	D	f	D	D	D
42121	Furniture whsle	40	159 913	12 731	2 877	321	22 943	5 684	5 126
421210	Furniture whsle	40	159 913	12 731	2 877	321	22 943	5 684	5 126
4212101	Household & lawn furniture whsle	18	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	22	D	D	D	c	D	D	D
42122	Home furnishings whsle	44	D	D	D	f	D	D	D
421220	Home furnishings whsle	44	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	16	D	D	D	e	D	D	D
4212203	Floor coverings whsle	13	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	72	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	34	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	34	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	12	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	7	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	15	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	7	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	15	26 705	3 547	698	87	7 383	3 351	3 828
421330	Roofing, siding, & insulation material whsle	15	26 705	3 547	698	87	7 383	3 351	3 828
4213301	Roofing, siding, & insulation material whsle	15	26 705	3 547	698	87	7 383	3 351	3 828
42139	Other construction materials whsle	12	D	D	D	e	D	D	D
421390	Other construction materials whsle	12	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	5	D	D	D	c	D	D	D
4213902	Other construction materials whsle	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	287	1 702 828	219 374	56 066	4 874	396 548	92 996	98 743
42141	Photographic equipment & supplies whsle	10	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	10	D	D	D	b	D	D	D
42142	Office equipment whsle	36	234 416	45 007	12 778	1 263	75 876	17 316	18 906
421420	Office equipment whsle	36	234 416	45 007	12 778	1 263	75 876	17 316	18 906
42143	Computer & computer peripheral equipment & software whsle	98	644 120	103 312	26 352	1 823	186 844	25 568	27 464
421430	Computer & computer peripheral equipment & software whsle	98	644 120	103 312	26 352	1 823	186 844	25 568	27 464
4214301	Computer & peripheral equipment whsle	85	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	24	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	61	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	13	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	44	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	44	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	20	77 266	6 183	1 449	184	11 446	6 011	5 904
4214402	Store machines & equipment whsle	24	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	65	521 917	40 847	9 735	882	74 716	20 924	22 440
421450	Medical, dental, & hospital equipment & supplies whsle	65	521 917	40 847	9 735	882	74 716	20 924	22 440
4214501	Surgical, medical, & hospital supplies whsle	56	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	9	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	13	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	13	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	21	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	21	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	17	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	184	5 488 397	95 989	22 179	2 107	220 094	243 824	254 483
42151	Metal service centers & offices	152	4 790 065	83 507	19 204	1 889	190 838	216 887	217 572
421510	Metal service centers & offices	152	4 790 065	83 507	19 204	1 889	190 838	216 887	217 572
4215101	Ferrous metal service centers & sales offices	129	3 479 096	70 183	16 549	1 662	155 155	113 556	122 865
42151011	Ferrous metal service centers	72	1 058 601	51 759	11 975	1 330	116 641	113 556	122 865
42151012	Ferrous metal sales offices	57	2 420 495	18 424	4 574	332	38 514	–	–
4215102	Nonferrous metal service centers & sales offices	23	1 310 969	13 324	2 655	227	35 683	103 331	94 707
42151021	Nonferrous metal service centers	12	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices	11	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	32	698 332	12 482	2 975	218	29 256	26 937	36 911
421520	Coal & other mineral & ore whsle	32	698 332	12 482	2 975	218	29 256	26 937	36 911
4215201	Coal whsle	17	D	D	D	c	D	D	D
4215202	Other mineral & ore whsle	15	D	D	D	c	D	D	D
4216	Electrical goods whsle	232	1 846 575	131 352	31 585	2 963	235 257	84 009	89 107
42161	Electrical apparatus & equip, wiring supp, & const material whsle	107	1 042 883	75 029	18 050	1 634	124 860	37 043	38 365
421610	Electrical apparatus & equip, wiring supp, & const material whsle	107	1 042 883	75 029	18 050	1 634	124 860	37 043	38 365
42162	Electrical appliance, television & radio set whsle	17	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	17	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	108	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	108	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	58	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	50	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	166	587 984	58 915	14 106	1 627	110 537	70 179	73 547
42171	Hardware whsle	52	D	D	D	f	D	D	D
421710	Hardware whsle	52	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	57	244 259	17 972	4 250	535	33 656	21 616	23 262
421720	Plumbing & heating equipment & supplies (hydronics) whsle	57	244 259	17 972	4 250	535	33 656	21 616	23 262
42173	Warm air heating & air-conditioning equipment & supplies whsle	50	158 848	17 007	3 853	417	33 942	22 771	24 001
421730	Warm air heating & air-conditioning equipment & supplies whsle	50	158 848	17 007	3 853	417	33 942	22 771	24 001
42174	Refrigeration equipment & supplies whsle	7	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	510	2 235 010	229 023	53 780	5 359	420 823	191 806	198 668
42181	Construction & mining (except petroleum) machinery & equip whsle	30	134 334	16 380	3 594	424	30 063	28 571	31 305
421810	Construction & mining (except petroleum) machinery & equip whsle	30	134 334	16 380	3 594	424	30 063	28 571	31 305
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	278	1 382 240	138 881	33 074	2 951	258 198	102 648	101 712
421830	Industrial machinery & equipment whsle	278	1 382 240	138 881	33 074	2 951	258 198	102 648	101 712
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	31	97 691	13 432	3 032	314	22 984	7 674	7 720
42183021	Hydraulic & pneumatic pumps & motors whsle	16	43 712	5 478	1 204	130	9 490	3 110	2 952
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	15	53 979	7 954	1 828	184	13 494	4 564	4 768
4218303	General-purpose industrial machinery & equipment whsle	88	342 336	41 532	10 178	946	76 686	26 864	27 351
4218304	Metalworking machinery & equipment whsle	43	349 987	30 490	7 662	542	57 461	21 523	21 615
4218305	Materials handling equipment whsle	40	151 134	18 581	4 839	515	33 804	30 592	28 107
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	8	45 529	2 820	693	65	4 648	1 306	1 413
4218307	Other industrial machinery & equipment whsle	62	D	D	D	f	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	141	581 009	55 284	12 503	1 391	101 249	41 051	43 962
421840	Industrial supplies whsle	141	581 009	55 284	12 503	1 391	101 249	41 051	43 962
4218401	General-line industrial supplies whsle	19	28 934	3 183	725	117	5 477	2 014	2 291
4218402	Mechanical power transmission supplies whsle	28	158 861	9 029	2 211	222	16 275	9 618	9 665
4218403	Welding supplies whsle	12	17 720	3 051	772	86	6 360	1 777	2 697
4218404	Industrial containers & supplies whsle	12	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	16	57 357	7 946	1 650	176	15 873	5 546	6 052
4218406	Other industrial supplies whsle	54	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	44	92 106	12 637	3 072	413	20 020	11 234	12 528
421850	Service establishment equipment & supplies whsle	44	92 106	12 637	3 072	413	20 020	11 234	12 528
4218502	Custodial, janitors' equipment & supplies whsle	16	30 282	3 987	995	134	6 645	2 227	2 109
4218503	Laundry & dry-cleaning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	15	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	201	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	26	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	26	D	D	D	e	D	D	D
42193	Recyclable material whsle	77	1 150 608	40 998	9 777	1 289	94 899	37 915	32 892
421930	Recyclable material whsle	77	1 150 608	40 998	9 777	1 289	94 899	37 915	32 892
4219301	Iron & steel scrap processors & dealers	33	821 044	28 601	6 908	924	71 660	16 821	16 260
42193011	Iron & steel scrap processors (using power processing equipment)	24	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	9	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	11	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	33	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	32	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	32	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	30	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	57	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	57	D	D	D	e	D	D	D
4219902	Forest products (except lumber) whsle	6	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	17	14 979	1 777	375	56	3 555	834	867
4219904	Prerecorded media whsle	9	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	8	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	1	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	8	D	D	D	c	D	D	D
4219906	Other durable goods whsle	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	632	8 365 120	357 667	82 591	10 729	728 448	279 542	289 525
4221	Paper & paper product whsle	76	566 288	45 836	10 912	1 211	88 811	40 955	42 789
42211	Printing & writing paper whsle	13	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	13	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	44	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	44	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	19	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	19	D	D	D	c	D	D	D

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	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	38	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	38	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	38	D	D	D	f	D	D	D
4222101	General-line drugs whsle	17	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	21	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	38	190 276	14 756	3 600	396	29 952	11 711	12 297
42231	Piece goods, notions, & other dry goods whsle	12	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	12	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	13	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	13	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	11	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	11	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
422340	Footwear whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	186	3 119 067	117 540	26 290	3 864	228 410	44 738	44 114
42241	General-line grocery whsle	24	946 791	22 973	5 320	796	44 840	10 237	9 931
422410	General-line grocery whsle	24	946 791	22 973	5 320	796	44 840	10 237	9 931
4224103	Other general-line grocery whsle	21	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	31	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	31	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	102 031	6 157	1 191	184	12 280	6 223	4 520
422430	Dairy products, (except dried or canned) whsle	8	102 031	6 157	1 191	184	12 280	6 223	4 520
4224302	Dairy product (except raw milk) whsle	8	102 031	6 157	1 191	184	12 280	6 223	4 520
42244	Poultry & poultry product whsle	6	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	6	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	6	D	D	D	b	D	D	D
42245	Confectionery whsle	17	D	D	D	e	D	D	D
422450	Confectionery whsle	17	D	D	D	e	D	D	D
42247	Meat & meat product whsle	15	D	D	D	c	D	D	D
422470	Meat & meat product whsle	15	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	29	267 959	15 223	3 074	465	30 991	1 955	2 151
422480	Fresh fruit & vegetable whsle	29	267 959	15 223	3 074	465	30 991	1 955	2 151
42249	Other grocery & related products whsle	53	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	53	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	16	83 424	10 676	2 522	365	18 743	860	846
4224903	Soft drinks whsle	9	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	17	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	94	1 011 782	62 368	14 837	1 593	164 182	60 580	58 218
42261	Plastics materials & basic forms & shapes whsle	18	67 921	5 708	1 353	148	11 682	5 589	5 961
422610	Plastics materials & basic forms & shapes whsle	18	67 921	5 708	1 353	148	11 682	5 589	5 961
42269	Other chemical & allied products whsle	76	943 861	56 660	13 484	1 445	152 500	54 991	52 257
422690	Other chemical & allied products whsle	76	943 861	56 660	13 484	1 445	152 500	54 991	52 257
4226901	Industrial gases (except LP) whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	70	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	35	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	19	459 452	16 368	3 921	412	28 541	29 018	24 942
422710	Petroleum bulk stations & terminals	19	459 452	16 368	3 921	412	28 541	29 018	24 942
4227101	Petroleum bulk stations & terminals (except LP)	18	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	12	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	c	D	D	D

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	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	47	D	D	D	f	D	D	D
42281	Beer & ale whsle	34	232 736	15 369	3 772	596	33 864	11 098	10 198
422810	Beer & ale whsle	34	232 736	15 369	3 772	596	33 864	11 098	10 198
42282	Wine & distilled alcoholic beverage whsle	13	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	115	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	26	253 840	13 928	3 263	723	24 968	1 435	1 596
422920	Book, periodical, & newspaper whsle	26	253 840	13 928	3 263	723	24 968	1 435	1 596
42293	Flower, nursery stock, & florists' supplies whsle	15	26 823	3 295	863	170	7 250	2 514	2 626
422930	Flower, nursery stock, & florists' supplies whsle	15	26 823	3 295	863	170	7 250	2 514	2 626
42294	Tobacco & tobacco product whsle	9	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	9	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	7	25 858	1 808	377	48	3 517	1 737	1 729
422950	Paint, varnish, & supplies whsle	7	25 858	1 808	377	48	3 517	1 737	1 729
4229501	Paint, varnish, & supplies whsle	7	25 858	1 808	377	48	3 517	1 737	1 729
42299	Other miscellaneous nondurable goods whsle	49	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	49	D	D	D	e	D	D	D
4229901	Art goods whsle	10	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	15	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	20	D	D	D	b	D	D	D
	Merchant wholesalers	**1 870**	**11 089 403**	**834 950**	**192 792**	**24 210**	**1 645 996**	**946 972**	**1 006 780**
421	Wholesale trade, durable goods	1 393	7 638 496	614 440	143 090	17 079	1 200 090	734 181	778 547
4211	Motor vehicle & motor vehicle parts & supplies whsle	102	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	21	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	21	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	11	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	54	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	54	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	34	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	20	D	D	D	c	D	D	D
42113	Tire & tube whsle	5	D	D	D	b	D	D	D
421130	Tire & tube whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	22	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	22	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	61	D	D	D	f	D	D	D
42121	Furniture whsle	26	D	D	D	e	D	D	D
421210	Furniture whsle	26	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	11	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	15	D	D	D	c	D	D	D
42122	Home furnishings whsle	35	D	D	D	f	D	D	D
421220	Home furnishings whsle	35	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	15	D	D	D	e	D	D	D
4212203	Floor coverings whsle	11	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	49	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	28	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	28	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	11	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	7	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
42139	Other construction materials whsle	8	D	D	D	c	D	D	D
421390	Other construction materials whsle	8	D	D	D	c	D	D	D
4213902	Other construction materials whsle	6	D	D	D	c	D	D	D

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	ALLEGHENY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	220	938 944	116 761	26 651	3 234	204 774	70 020	76 100
42141	Photographic equipment & supplies whsle	8	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	8	D	D	D	b	D	D	D
42142	Office equipment whsle	26	D	D	D	f	D	D	D
421420	Office equipment whsle	26	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	75	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	75	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	64	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	15	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	49	250 662	34 100	6 738	790	53 258	10 193	12 465
4214302	Computer software (packaged) whsle	11	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	35	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	35	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	14	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	21	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	44	233 098	21 563	4 720	568	41 437	16 280	17 905
421450	Medical, dental, & hospital equipment & supplies whsle	44	233 098	21 563	4 720	568	41 437	16 280	17 905
4214501	Surgical, medical, & hospital supplies whsle	35	D	D	D	e	D	D	D
4214502	Dental equipment & supplies whsle	9	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	12	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	12	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	20	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	20	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	17	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	134	2 205 036	72 578	16 019	1 690	173 376	208 894	228 777
42151	Metal service centers & offices	110	1 927 744	65 422	14 302	1 548	154 123	187 161	197 095
421510	Metal service centers & offices	110	1 927 744	65 422	14 302	1 548	154 123	187 161	197 095
4215101	Ferrous metal service centers & sales offices	94	1 100 088	55 410	12 844	1 422	124 661	93 645	102 388
42151011	Ferrous metal service centers	67	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices	27	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	16	827 656	10 012	1 458	126	29 462	93 516	94 707
42151021	Nonferrous metal service centers	11	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	24	277 292	7 156	1 717	142	19 253	21 733	31 682
421520	Coal & other mineral & ore whsle	24	277 292	7 156	1 717	142	19 253	21 733	31 682
4215201	Coal whsle	10	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	139	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	53	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	53	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	11	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	75	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	75	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	44	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	31	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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	ALLEGHENY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	129	415 541	50 688	12 086	1 419	94 520	65 813	69 241
42171	Hardware whsle	43	D	D	D	e	D	D	D
421710	Hardware whsle	43	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	38	142 806	14 423	3 341	441	27 662	20 362	22 281
421720	Plumbing & heating equipment & supplies (hydronics) whsle	38	142 806	14 423	3 341	441	27 662	20 362	22 281
42173	Warm air heating & air-conditioning equipment & supplies whsle	42	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	42	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle	6	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	382	1 340 084	169 850	40 310	4 381	317 651	172 627	179 548
42181	Construction & mining (except petroleum) machinery & equip whsle	25	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	25	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	185	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whsle	185	D	D	D	g	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	23	66 632	11 503	2 612	277	19 906	6 735	6 723
42183021	Hydraulic & pneumatic pumps & motors whsle	10	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	13	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	55	209 058	33 451	8 633	793	63 925	26 622	27 132
4218304	Metalworking machinery & equipment whsle	29	164 118	13 876	3 201	297	25 067	12 597	12 230
4218305	Materials handling equipment whsle	30	133 236	17 418	4 565	477	31 105	30 218	27 752
4218307	Other industrial machinery & equipment whsle	39	D	D	D	c	D	D	D
42184	Industrial supplies whsle	116	389 947	49 323	11 123	1 266	91 839	39 289	42 225
421840	Industrial supplies whsle	116	389 947	49 323	11 123	1 266	91 839	39 289	42 225
4218401	General-line industrial supplies whsle	18	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	20	D	D	D	c	D	D	D
4218403	Welding supplies whsle	12	17 720	3 051	772	86	6 360	1 777	2 697
4218404	Industrial containers & supplies whsle	11	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	44	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	39	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	39	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	14	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	12	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALLEGHENY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	23	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	23	D	D	D	e	D	D	D
42193	Recyclable material whsle	74	D	D	D	g	D	D	D
421930	Recyclable material whsle	74	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	31	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	23	702 380	26 696	6 394	879	67 716	14 246	14 095
42193012	Iron & steel scrap processors (not using power processing equip)	8	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	11	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	32	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	24	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	45	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	45	D	D	D	e	D	D	D
4219902	Forest products (except lumber) whsle	5	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	12	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	9	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	8	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	1	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	7	D	D	D	c	D	D	D
4219906	Other durable goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	477	3 450 907	220 510	49 702	7 131	445 906	212 791	228 233
4221	Paper & paper product whsle	56	390 212	35 206	8 260	950	70 050	35 961	37 534
42211	Printing & writing paper whsle	9	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	9	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	32	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	32	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	33	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	33	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	33	D	D	D	f	D	D	D
4222101	General-line drugs whsle	17	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	16	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	34	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	12	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	12	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	12	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	12	D	D	D	c	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
422340	Footwear whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	130	1 202 514	64 519	14 033	2 104	139 599	42 325	41 964
42241	General-line grocery whsle	12	D	D	D	c	D	D	D
422410	General-line grocery whsle	12	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	23	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	23	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	102 031	6 157	1 191	184	12 280	6 223	4 520
422430	Dairy products, (except dried or canned) whsle	8	102 031	6 157	1 191	184	12 280	6 223	4 520
4224302	Dairy product (except raw milk) whsle	8	102 031	6 157	1 191	184	12 280	6 223	4 520
42244	Poultry & poultry product whsle	4	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	4	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	4	D	D	D	a	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	ALLEGHENY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42245	Confectionery whsle	13	D	D	D	c	D	D	D
422450	Confectionery whsle	13	D	D	D	c	D	D	D
42247	Meat & meat product whsle	9	D	D	D	c	D	D	D
422470	Meat & meat product whsle	9	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	29	267 959	15 223	3 074	465	30 991	1 955	2 151
422480	Fresh fruit & vegetable whsle	29	267 959	15 223	3 074	465	30 991	1 955	2 151
42249	Other grocery & related products whsle	30	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	30	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	12	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	74	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	16	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	16	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	58	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	58	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	53	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	19	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	45	D	D	D	f	D	D	D
42281	Beer & ale whsle	34	232 736	15 369	3 772	596	33 864	11 098	10 198
422810	Beer & ale whsle	34	232 736	15 369	3 772	596	33 864	11 098	10 198
42282	Wine & distilled alcoholic beverage whsle	11	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	84	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	14	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	14	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	14	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	14	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	9	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	9	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	36	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	36	D	D	D	e	D	D	D
4229901	Art goods whsle	7	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	11	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	14	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**259**	**13 999 015**	**354 311**	**92 104**	**6 651**	**696 415**	**175 819**	**167 107**
421	Wholesale trade, durable goods	183	10 589 693	247 773	66 251	4 129	464 859	109 886	106 581
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	16	D	D	D	c	D	D	D
42139	Other construction materials whsle	4	D	D	D	c	D	D	D
421390	Other construction materials whsle	4	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	3	D	D	D	c	D	D	D

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	ALLEGHENY COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	38	D	D	D	g	D	D	D
42142	Office equipment whsle	9	D	D	D	e	D	D	D
421420	Office equipment whsle	9	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	19	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	19	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	23	2 745 681	16 466	4 552	319	33 847	29 664	20 439
42151	Metal service centers & offices	21	D	D	D	e	D	D	D
421510	Metal service centers & offices	21	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	18	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	4	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	14	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	36	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	17	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	17	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	47	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whsle	28	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	28	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
42184	Industrial supplies whsle	14	D	D	D	b	D	D	D
421840	Industrial supplies whsle	14	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	5	85 607	2 069	519	40	2 875	–	–
422	Wholesale trade, nondurable goods	76	3 409 322	106 538	25 853	2 522	231 556	65 933	60 526
4221	Paper & paper product whsle	9	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	8	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	e	D	D	D
4224	Grocery & related products whsle	18	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	14	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	9	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ALLEGHENY COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	17	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	15	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	16	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	11	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	11	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	11	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	10	203 937	4 995	1 111	110	10 572	–	–
422920	Book, periodical, & newspaper whsle	10	203 937	4 995	1 111	110	10 572	–	–
	Agents, brokers, and commission merchants	**361**	**3 167 572**	**80 090**	**17 716**	**2 173**	**138 442**	**8 838**	**8 302**
421	Wholesale trade, durable goods	282	1 662 681	49 471	10 680	1 097	87 456	8 020	7 536
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	20	D	D	D	b	D	D	D
42121	Furniture whsle	12	D	D	D	b	D	D	D
421210	Furniture whsle	12	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	7	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	a	D	D	D
42122	Home furnishings whsle	8	D	D	D	b	D	D	D
421220	Home furnishings whsle	8	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	29	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	27	537 680	6 945	1 608	98	12 871	5 266	5 267
42151	Metal service centers & offices	21	D	D	D	b	D	D	D
421510	Metal service centers & offices	21	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	16	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	4	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	4	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	6	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	6	D	D	D	b	D	D	D
4215201	Coal whsle	5	253 164	3 164	748	42	6 385	5 204	5 229
4216	Electrical goods whsle	57	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	39	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	39	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	16	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	14	D	D	D	b	D	D	D

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	ALLEGHENY COUNTY, PA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	29	D	D	D	c	D	D	D
42171	Hardware whsle	8	D	D	D	b	D	D	D
421710	Hardware whsle	8	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	81	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	65	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	65	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	23	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	11	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	7	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	3	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	18	D	D	D	b	D	D	D
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	24	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D
421930	Recyclable material whsle	3	D	D	D	a	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	a	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	1	D	D	D	a	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	12	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	12	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	79	1 504 891	30 619	7 036	1 076	50 986	818	766
4221	Paper & paper product whsle	11	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	4	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	4	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	1	D	D	D	a	D	D	D
422320	Men's & boys' clothing & furnishings whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	38	D	D	D	f	D	D	D
42241	General-line grocery whsle	12	D	D	D	f	D	D	D
422410	General-line grocery whsle	12	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	7	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	b	D	D	D
42247	Meat & meat product whsle	5	D	D	D	b	D	D	D
422470	Meat & meat product whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	9	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	9	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	19	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	12	D	D	D	a	D	D	D

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	ARMSTRONG COUNTY, PA								
42	**Wholesale trade**	**48**	**65 115**	**5 891**	**1 265**	**285**	**13 816**	**8 199**	**8 032**
421	Wholesale trade, durable goods	29	23 914	2 802	596	126	6 193	2 850	2 960
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	9 288	1 136	234	45	2 868	618	614
4218	Machinery, equipment, & supplies whsle	8	6 826	633	154	25	1 235	1 524	1 556
422	Wholesale trade, nondurable goods	19	41 201	3 089	669	159	7 623	5 349	5 072
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**44**	**56 593**	**5 469**	**1 171**	**254**	**12 749**	**7 975**	**7 824**
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	9 288	1 136	234	45	2 868	618	614
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BEAVER COUNTY, PA								
42	**Wholesale trade**	**148**	**570 470**	**46 532**	**10 913**	**1 515**	**102 573**	**69 877**	**79 585**
421	Wholesale trade, durable goods	106	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	17	109 242	7 719	1 877	251	19 880	20 636	31 024
42151	Metal service centers & offices	15	D	D	D	c	D	D	D
421510	Metal service centers & offices	15	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	10	63 828	4 660	968	138	12 481	8 308	8 752
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	24	D	D	D	c	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	20	D	D	D	c	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	9	D	D	D	b	D	D	D

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	BEAVER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	42	D	D	D	f	D	D	D
4224	Grocery & related products whsle	10	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	e	D	D	D
422410	General-line grocery whsle	2	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	20 161	1 915	307	53	3 581	1 384	1 257
42281	Beer & ale whsle	5	20 161	1 915	307	53	3 581	1 384	1 257
422810	Beer & ale whsle	5	20 161	1 915	307	53	3 581	1 384	1 257
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	**125**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	90	240 495	22 480	5 096	794	51 933	36 762	37 695
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
42193	Recyclable material whsle	15	D	D	D	c	D	D	D
421930	Recyclable material whsle	15	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	D	D	D	f	D	D	D
4224	Grocery & related products whsle	9	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	e	D	D	D
422410	General-line grocery whsle	2	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

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	BEAVER COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
421510	Metal service centers & offices	3	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	a	D	D	D
	BEDFORD COUNTY, PA								
42	**Wholesale trade**	**44**	**207 723**	**11 705**	**2 755**	**451**	**30 621**	**28 774**	**29 819**
421	Wholesale trade, durable goods	28	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	63 369	2 814	637	96	6 667	2 855	3 035
42271	Petroleum bulk stations & terminals	5	63 369	2 814	637	96	6 667	2 855	3 035
422710	Petroleum bulk stations & terminals	5	63 369	2 814	637	96	6 667	2 855	3 035
4227101	Petroleum bulk stations & terminals (except LP)	5	63 369	2 814	637	96	6 667	2 855	3 035
42271011	Petroleum bulk stations (except LP)	5	63 369	2 814	637	96	6 667	2 855	3 035
	Merchant wholesalers	**39**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	22 422	2 481	634	119	5 140	2 183	2 506
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	63 369	2 814	637	96	6 667	2 855	3 035
42271	Petroleum bulk stations & terminals	5	63 369	2 814	637	96	6 667	2 855	3 035
422710	Petroleum bulk stations & terminals	5	63 369	2 814	637	96	6 667	2 855	3 035
4227101	Petroleum bulk stations & terminals (except LP)	5	63 369	2 814	637	96	6 667	2 855	3 035
42271011	Petroleum bulk stations (except LP)	5	63 369	2 814	637	96	6 667	2 855	3 035
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BERKS COUNTY, PA								
42	**Wholesale trade**	**439**	**3 121 659**	**253 039**	**57 482**	**7 051**	**456 684**	**224 264**	**223 578**
421	Wholesale trade, durable goods	277	964 215	112 807	27 282	3 366	204 536	104 885	105 555
4211	Motor vehicle & motor vehicle parts & supplies whsle	33	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	17	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	21 437	2 282	606	108	4 719	8 689	5 508
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	c	D	D	D
42121	Furniture whsle	5	18 591	3 289	798	94	5 276	2 468	2 637
421210	Furniture whsle	5	18 591	3 289	798	94	5 276	2 468	2 637
4213	Lumber & other construction materials whsle	20	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	48	D	D	D	f	D	D	D
42142	Office equipment whsle	11	20 038	5 357	1 246	147	7 722	3 063	3 060
421420	Office equipment whsle	11	20 038	5 357	1 246	147	7 722	3 063	3 060
42143	Computer & computer peripheral equipment & software whsle	14	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	14	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	28 024	4 872	1 164	107	7 817	1 357	1 346
421450	Medical, dental, & hospital equipment & supplies whsle	13	28 024	4 872	1 164	107	7 817	1 357	1 346
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	39 936	5 319	1 372	164	9 395	5 037	4 878
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	e	D	D	D
42171	Hardware whsle	11	D	D	D	c	D	D	D
421710	Hardware whsle	11	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BERKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	92	399 563	44 257	10 316	1 285	79 016	42 080	45 205
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	36	132 134	18 297	4 301	462	35 930	11 383	12 519
421830	Industrial machinery & equipment whsle	36	132 134	18 297	4 301	462	35 930	11 383	12 519
4218303	General-purpose industrial machinery & equipment whsle	7	21 580	2 293	636	53	3 220	2 347	2 525
4218304	Metalworking machinery & equipment whsle	6	25 292	2 360	553	65	5 250	1 183	1 632
4218305	Materials handling equipment whsle	15	70 802	12 368	2 805	296	23 701	6 934	7 294
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	26	110 567	10 032	2 194	238	18 443	9 182	10 081
421840	Industrial supplies whsle	26	110 567	10 032	2 194	238	18 443	9 182	10 081
4218402	Mechanical power transmission supplies whsle	7	24 859	1 455	361	41	2 897	1 980	1 895
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	14	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	14	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	1	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	21 098	2 663	670	79	6 623	1 846	1 791
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	162	2 157 444	140 232	30 200	3 685	252 148	119 379	118 023
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	7	58 007	5 707	866	103	10 564	2 788	5 931
422130	Industrial & personal service paper whsle	7	58 007	5 707	866	103	10 564	2 788	5 931
4223	Apparel, piece goods, & notions whsle	16	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	6	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	6	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D

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	BERKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	54	1 405 431	91 296	18 683	2 337	147 190	68 989	64 522
42241	General-line grocery whsle	8	280 624	17 904	4 255	507	29 851	27 041	17 027
422410	General-line grocery whsle	8	280 624	17 904	4 255	507	29 851	27 041	17 027
42247	Meat & meat product whsle	5	D	D	D	c	D	D	D
422470	Meat & meat product whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	18	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	18	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	f	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	20	102 876	12 649	3 155	290	24 629	14 747	14 125
42269	Other chemical & allied products whsle	13	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	13	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	10	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
42281	Beer & ale whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
422810	Beer & ale whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
4229	Miscellaneous nondurable goods whsle	31	D	D	D	c	D	D	D
42291	Farm supplies whsle	4	D	D	D	c	D	D	D
422910	Farm supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
4229901	Art goods whsle	6	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	4	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D
	Merchant wholesalers	**363**	**2 553 355**	**221 738**	**49 754**	**6 277**	**396 389**	**207 414**	**202 030**
421	Wholesale trade, durable goods	238	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	30	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	c	D	D	D
42121	Furniture whsle	5	18 591	3 289	798	94	5 276	2 468	2 637
421210	Furniture whsle	5	18 591	3 289	798	94	5 276	2 468	2 637
4213	Lumber & other construction materials whsle	17	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D

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	BERKS COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	42	D	D	D	f	D	D	D
42142	Office equipment whsle	9	D	D	D	c	D	D	D
421420	Office equipment whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	6	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	D	D	D	e	D	D	D
42171	Hardware whsle	10	D	D	D	c	D	D	D
421710	Hardware whsle	10	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	73	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	28	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	28	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	14	D	D	D	e	D	D	D
42184	Industrial supplies whsle	21	D	D	D	c	D	D	D
421840	Industrial supplies whsle	21	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	1	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	21 098	2 663	670	79	6 623	1 846	1 791
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	b	D	D	D

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	BERKS COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	125	D	D	D	h	D	D	D
4221	Paper & paper product whsle	12	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	6	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	39	1 277 148	79 165	15 566	1 954	123 801	64 223	59 877
42241	General-line grocery whsle	6	D	D	D	f	D	D	D
422410	General-line grocery whsle	6	D	D	D	f	D	D	D
42247	Meat & meat product whsle	5	D	D	D	c	D	D	D
422470	Meat & meat product whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	f	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	15	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
42281	Beer & ale whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
422810	Beer & ale whsle	6	60 185	4 390	1 109	109	8 462	2 007	1 927
4229	Miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	c	D	D	D
422910	Farm supplies whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**28**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	3	40 685	4 701	1 456	189	9 646	355	428
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BERKS COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**48**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
421840	Industrial supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	a	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	3	D	D	D	a	D	D	D
	BLAIR COUNTY, PA								
42	**Wholesale trade**	**160**	**1 641 263**	**82 276**	**19 495**	**2 836**	**221 969**	**99 380**	**114 768**
421	Wholesale trade, durable goods	99	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	49 124	4 411	1 021	180	8 211	11 354	10 717
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42171	Hardware whsle	4	D	D	D	b	D	D	D
421710	Hardware whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	34	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	14 737	1 632	384	80	2 903	547	586
421830	Industrial machinery & equipment whsle	9	14 737	1 632	384	80	2 903	547	586
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	8 125	1 260	311	60	2 515	1 087	1 189
421850	Service establishment equipment & supplies whsle	8	8 125	1 260	311	60	2 515	1 087	1 189
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BLAIR COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	61	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
4222101	General-line drugs whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
422340	Footwear whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	26	452 901	30 780	7 426	1 016	59 480	17 273	18 225
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
422410	General-line grocery whsle	1	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	5	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	5	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	c	D	D	D
42245	Confectionery whsle	5	18 109	1 601	370	66	3 616	1 212	1 198
422450	Confectionery whsle	5	18 109	1 601	370	66	3 616	1 212	1 198
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
	Merchant wholesalers	**141**	**1 469 747**	**72 472**	**17 129**	**2 520**	**202 411**	**96 385**	**112 241**
421	Wholesale trade, durable goods	93	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	49 124	4 411	1 021	180	8 211	11 354	10 717
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42171	Hardware whsle	4	D	D	D	b	D	D	D
421710	Hardware whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	33	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	14 737	1 632	384	80	2 903	547	586
421830	Industrial machinery & equipment whsle	9	14 737	1 632	384	80	2 903	547	586
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	8 125	1 260	311	60	2 515	1 087	1 189
421850	Service establishment equipment & supplies whsle	8	8 125	1 260	311	60	2 515	1 087	1 189
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D

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	BLAIR COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	48	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
4222101	General-line drugs whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
422340	Footwear whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	18	336 931	22 306	5 393	755	42 679	16 645	17 682
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
422410	General-line grocery whsle	1	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**13**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	BRADFORD COUNTY, PA								
42	**Wholesale trade**	**55**	**175 131**	**10 681**	**2 469**	**512**	**23 767**	**16 603**	**20 614**
421	Wholesale trade, durable goods	38	63 473	5 371	1 222	265	11 796	14 305	17 948
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	27 760	3 041	714	141	6 075	8 530	9 526
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	1	D	D	D	b	D	D	D

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	BRADFORD COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	17	111 658	5 310	1 247	247	11 971	2 298	2 666
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
	Merchant wholesalers	**49**	**166 503**	**10 144**	**2 373**	**462**	**22 661**	**16 175**	**20 038**
421	Wholesale trade, durable goods	36	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	27 760	3 041	714	141	6 075	8 530	9 526
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	BUCKS COUNTY, PA								
42	**Wholesale trade**	**1 433**	**8 415 850**	**684 228**	**156 724**	**16 257**	**1 334 268**	**554 088**	**576 657**
421	Wholesale trade, durable goods	998	5 469 839	433 168	97 297	10 087	816 153	426 139	451 916
4211	Motor vehicle & motor vehicle parts & supplies whsle	84	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	22	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	22	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	13	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	41	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	41	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	17	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	22	D	D	D	f	D	D	D
4211203	Petroleum products marketing equipment whsle	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle	17	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	17	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	41	122 620	13 863	3 224	429	25 492	11 199	11 130
42121	Furniture whsle	19	D	D	D	c	D	D	D
421210	Furniture whsle	19	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	10	D	D	D	c	D	D	D
42122	Home furnishings whsle	22	D	D	D	c	D	D	D
421220	Home furnishings whsle	22	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	6	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	4	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	8	D	D	D	c	D	D	D

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	BUCKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	34	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
42139	Other construction materials whsle	11	D	D	D	c	D	D	D
421390	Other construction materials whsle	11	D	D	D	c	D	D	D
4213902	Other construction materials whsle	10	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	184	606 197	81 186	18 381	1 696	138 936	33 519	35 283
42142	Office equipment whsle	26	D	D	D	e	D	D	D
421420	Office equipment whsle	26	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	62	278 328	35 885	8 225	663	64 222	18 864	18 749
421430	Computer & computer peripheral equipment & software whsle	62	278 328	35 885	8 225	663	64 222	18 864	18 749
4214301	Computer & peripheral equipment whsle	55	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	25	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	30	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	21	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	21	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	13	11 515	1 336	201	35	2 620	506	610
42145	Medical, dental, & hospital equipment & supplies whsle	55	200 168	25 436	5 846	441	40 412	5 116	6 121
421450	Medical, dental, & hospital equipment & supplies whsle	55	200 168	25 436	5 846	441	40 412	5 116	6 121
4214501	Surgical, medical, & hospital supplies whsle	51	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	70	D	D	D	f	D	D	D
42151	Metal service centers & offices	69	D	D	D	f	D	D	D
421510	Metal service centers & offices	69	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	60	570 236	35 379	8 727	921	73 739	96 700	97 033
42151011	Ferrous metal service centers	39	502 128	32 483	8 011	861	68 878	96 700	97 033
42151012	Ferrous metal sales offices	21	68 108	2 896	716	60	4 861	–	–
4215102	Nonferrous metal service centers & sales offices	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	140	806 285	53 862	10 852	1 217	102 491	41 891	44 888
42161	Electrical apparatus & equip, wiring supp, & const material whsle	61	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	61	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	71	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	71	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	27	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	44	D	D	D	e	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BUCKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	70	289 986	23 445	5 184	565	43 828	16 502	16 983
42171	Hardware whsle	29	D	D	D	c	D	D	D
421710	Hardware whsle	29	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	27	163 197	10 195	2 471	257	20 019	5 575	5 861
421720	Plumbing & heating equipment & supplies (hydronics) whsle	27	163 197	10 195	2 471	257	20 019	5 575	5 861
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	277	1 759 662	124 055	27 669	2 724	233 265	109 269	114 849
42181	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	165	628 974	75 562	17 450	1 717	146 542	56 223	59 282
421830	Industrial machinery & equipment whsle	165	628 974	75 562	17 450	1 717	146 542	56 223	59 282
4218301	Food-processing machinery & equipment whsle	9	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	14	35 556	7 084	1 583	153	10 458	4 472	5 184
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	56	160 829	16 490	3 910	422	31 201	16 712	18 946
4218304	Metalworking machinery & equipment whsle	21	86 955	7 093	1 473	187	16 171	4 241	4 613
4218305	Materials handling equipment whsle	30	221 475	30 539	7 232	589	60 658	20 636	19 456
4218307	Other industrial machinery & equipment whsle	33	D	D	D	e	D	D	D
42184	Industrial supplies whsle	55	912 017	24 489	5 579	475	40 870	6 343	6 914
421840	Industrial supplies whsle	55	912 017	24 489	5 579	475	40 870	6 343	6 914
4218401	General-line industrial supplies whsle	6	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	13	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	22	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	31	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	31	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	16	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	7	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	98	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	13	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	13	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	8	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	8	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BUCKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42193	Recyclable material whsle	23	D	D	D	e	D	D	D
421930	Recyclable material whsle	23	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	10	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	9	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	44	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	44	D	D	D	e	D	D	D
4219901	Musical instruments & supplies whsle	2	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	11	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	13	D	D	D	b	D	D	D
4219906	Other durable goods whsle	14	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	435	2 946 011	251 060	59 427	6 170	518 115	127 949	124 741
4221	Paper & paper product whsle	55	454 715	29 840	6 974	1 156	62 762	13 261	13 360
42211	Printing & writing paper whsle	9	202 200	7 028	1 762	138	21 036	1 182	1 328
422110	Printing & writing paper whsle	9	202 200	7 028	1 762	138	21 036	1 182	1 328
42212	Stationery & office supplies whsle	17	99 847	9 516	2 149	257	16 039	6 156	5 786
422120	Stationery & office supplies whsle	17	99 847	9 516	2 149	257	16 039	6 156	5 786
42213	Industrial & personal service paper whsle	29	152 668	13 296	3 063	761	25 687	5 923	6 246
422130	Industrial & personal service paper whsle	29	152 668	13 296	3 063	761	25 687	5 923	6 246
4222	Drugs, & druggists' sundries whsle	18	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	18	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	18	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	61	307 431	21 514	5 320	492	45 638	30 840	30 575
42231	Piece goods, notions, & other dry goods whsle	18	147 575	8 038	1 949	211	16 148	14 283	15 241
422310	Piece goods, notions, & other dry goods whsle	18	147 575	8 038	1 949	211	16 148	14 283	15 241
4223101	Piece goods—jobbers	13	102 304	3 878	947	103	7 989	12 473	13 375
4223102	Notions & other dry goods whsle	5	45 271	4 160	1 002	108	8 159	1 810	1 866
42232	Men's & boys' clothing & furnishings whsle	16	65 032	4 695	1 230	100	10 267	9 166	6 896
422320	Men's & boys' clothing & furnishings whsle	16	65 032	4 695	1 230	100	10 267	9 166	6 896
42233	Women's, children's, & infants' clothing & accessories whsle	21	52 372	3 822	815	101	9 203	3 847	4 473
422330	Women's, children's, & infants' clothing & accessories whsle	21	52 372	3 822	815	101	9 203	3 847	4 473
42234	Footwear whsle	6	42 452	4 959	1 326	80	10 020	3 544	3 965
422340	Footwear whsle	6	42 452	4 959	1 326	80	10 020	3 544	3 965
4224	Grocery & related products whsle	97	681 697	42 481	9 643	1 250	88 863	14 697	16 199
42241	General-line grocery whsle	11	D	D	D	c	D	D	D
422410	General-line grocery whsle	11	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	10	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	16	175 704	13 815	2 913	385	32 424	5 882	5 954
422430	Dairy products, (except dried or canned) whsle	16	175 704	13 815	2 913	385	32 424	5 882	5 954
4224302	Dairy product (except raw milk) whsle	15	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	38	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	38	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	15	81 045	6 732	1 618	189	10 764	1 545	1 587
4224906	Other grocery specialties whsle	8	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	69	951 418	115 920	28 338	2 055	228 870	31 643	25 667
42261	Plastics materials & basic forms & shapes whsle	21	128 471	6 180	2 039	153	11 622	4 134	4 172
422610	Plastics materials & basic forms & shapes whsle	21	128 471	6 180	2 039	153	11 622	4 134	4 172
42269	Other chemical & allied products whsle	48	822 947	109 740	26 299	1 902	217 248	27 509	21 495
422690	Other chemical & allied products whsle	48	822 947	109 740	26 299	1 902	217 248	27 509	21 495
4226902	Other chemical & allied products whsle	45	D	D	D	g	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BUCKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
42281	Beer & ale whsle	3	68 071	4 566	952	114	10 836	3 294	2 981
422810	Beer & ale whsle	3	68 071	4 566	952	114	10 836	3 294	2 981
4229	Miscellaneous nondurable goods whsle	113	D	D	D	f	D	D	D
42291	Farm supplies whsle	9	D	D	D	b	D	D	D
422910	Farm supplies whsle	9	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	8	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	20	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	20	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	12	13 588	2 316	491	149	4 452	1 362	1 333
422930	Flower, nursery stock, & florists' supplies whsle	12	13 588	2 316	491	149	4 452	1 362	1 333
42294	Tobacco & tobacco product whsle	2	D	D	D	a	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle	7	30 988	4 394	968	149	6 739	913	847
422950	Paint, varnish, & supplies whsle	7	30 988	4 394	968	149	6 739	913	847
4229501	Paint, varnish, & supplies whsle	7	30 988	4 394	968	149	6 739	913	847
42299	Other miscellaneous nondurable goods whsle	63	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	63	D	D	D	e	D	D	D
4229901	Art goods whsle	18	35 296	3 159	738	109	8 118	2 703	2 254
4229904	Other nondurable goods whsle	33	D	D	D	c	D	D	D
	Merchant wholesalers	**1 109**	**4 419 033**	**436 081**	**96 888**	**11 831**	**868 986**	**474 706**	**504 037**
421	Wholesale trade, durable goods	775	2 857 882	313 046	68 140	7 934	605 213	359 078	392 485
4211	Motor vehicle & motor vehicle parts & supplies whsle	74	248 910	26 834	6 021	755	48 848	46 289	47 367
42111	Automobile & other motor vehicle whsle	20	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	20	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	11	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	33	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	33	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	14	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	18	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	17	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	17	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	27	D	D	D	e	D	D	D
42121	Furniture whsle	12	D	D	D	c	D	D	D
421210	Furniture whsle	12	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	15	D	D	D	c	D	D	D
421220	Home furnishings whsle	15	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	5	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	22	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	7	D	D	D	c	D	D	D
421390	Other construction materials whsle	7	D	D	D	c	D	D	D
4213902	Other construction materials whsle	6	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BUCKS COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	152	D	D	D	g	D	D	D
42142	Office equipment whsle	24	D	D	D	e	D	D	D
421420	Office equipment whsle	24	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	52	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	52	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	47	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	22	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	25	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	17	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	17	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	44	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	44	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	41	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	56	D	D	D	f	D	D	D
42151	Metal service centers & offices	55	489 358	33 547	8 107	881	71 060	77 594	76 803
421510	Metal service centers & offices	55	489 358	33 547	8 107	881	71 060	77 594	76 803
4215101	Ferrous metal service centers & sales offices	48	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	35	439 542	29 371	7 284	799	62 179	76 207	76 312
42151012	Ferrous metal sales offices	13	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	104	462 593	39 819	7 842	942	76 951	30 228	33 403
42161	Electrical apparatus & equip, wiring supp, & const material whsle	40	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	40	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	57	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	57	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	23	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	34	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	53	D	D	D	e	D	D	D
42171	Hardware whsle	24	D	D	D	c	D	D	D
421710	Hardware whsle	24	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	3	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BUCKS COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	208	660 789	86 574	18 505	2 001	165 973	96 274	103 791
42181	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	118	388 954	50 426	11 481	1 177	98 320	43 632	48 557
421830	Industrial machinery & equipment whsle	118	388 954	50 426	11 481	1 177	98 320	43 632	48 557
4218301	Food-processing machinery & equipment whsle	8	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	33	72 117	10 820	2 606	283	21 636	16 197	18 540
4218304	Metalworking machinery & equipment whsle	17	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	24	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	26	D	D	D	c	D	D	D
42184	Industrial supplies whsle	37	D	D	D	e	D	D	D
421840	Industrial supplies whsle	37	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	4	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	15	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	30	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	30	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	15	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	8	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	79	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	9	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	9	D	D	D	c	D	D	D
42193	Recyclable material whsle	22	D	D	D	c	D	D	D
421930	Recyclable material whsle	22	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	10	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	8	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	35	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	35	D	D	D	e	D	D	D
4219901	Musical instruments & supplies whsle	2	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	11	D	D	D	b	D	D	D
4219906	Other durable goods whsle	12	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	334	1 561 151	123 035	28 748	3 897	263 773	115 628	111 552
4221	Paper & paper product whsle	40	211 962	20 840	4 941	997	38 856	11 943	11 891
42212	Stationery & office supplies whsle	12	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	12	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	21	94 214	10 892	2 632	722	20 777	5 762	6 080
422130	Industrial & personal service paper whsle	21	94 214	10 892	2 632	722	20 777	5 762	6 080
4222	Drugs, & druggists' sundries whsle	15	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	15	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	15	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	b	D	D	D

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	BUCKS COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	39	200 207	14 334	3 438	361	30 375	24 480	23 619
42231	Piece goods, notions, & other dry goods whsle	9	105 100	5 966	1 392	168	11 755	14 283	15 241
422310	Piece goods, notions, & other dry goods whsle	9	105 100	5 966	1 392	168	11 755	14 283	15 241
4223101	Piece goods—jobbers	7	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	2	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	12	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	12	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	15	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	15	D	D	D	b	D	D	D
4224	Grocery & related products whsle	75	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	13	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	13	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	12	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	25	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	25	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	51	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	13	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	13	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	38	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	38	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	36	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
42281	Beer & ale whsle	3	68 071	4 566	952	114	10 836	3 294	2 981
422810	Beer & ale whsle	3	68 071	4 566	952	114	10 836	3 294	2 981
4229	Miscellaneous nondurable goods whsle	94	D	D	D	f	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	7	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	17	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	17	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	12	13 588	2 316	491	149	4 452	1 362	1 333
422930	Flower, nursery stock, & florists' supplies whsle	12	13 588	2 316	491	149	4 452	1 362	1 333
42295	Paint, varnish, & supplies whsle	6	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	6	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	50	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	50	D	D	D	c	D	D	D
4229901	Art goods whsle	14	14 537	2 473	578	96	6 879	2 703	2 254
4229904	Other nondurable goods whsle	26	D	D	D	c	D	D	D

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	BUCKS COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices	**84**	**2 785 542**	**201 143**	**49 457**	**3 495**	**384 381**	**78 282**	**71 532**
421	Wholesale trade, durable goods	50	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	8	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	934 649	30 674	7 651	563	55 661	12 606	10 738
42183	Industrial machinery & equipment whsle	13	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	13	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	3	D	D	D	e	D	D	D
42184	Industrial supplies whsle	8	D	D	D	c	D	D	D
421840	Industrial supplies whsle	8	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	2	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	g	D	D	D
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	g	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**240**	**1 211 275**	**47 004**	**10 379**	**931**	**80 901**	**1 100**	**1 088**
421	Wholesale trade, durable goods	173	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	40 834	951	203	21	1 426	4	8
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	14	D	D	D	b	D	D	D
42121	Furniture whsle	7	D	D	D	a	D	D	D
421210	Furniture whsle	7	D	D	D	a	D	D	D
42122	Home furnishings whsle	7	D	D	D	b	D	D	D
421220	Home furnishings whsle	7	D	D	D	b	D	D	D

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	BUCKS COUNTY, PA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	10	50 387	1 925	402	29	3 001	20	42
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
42139	Other construction materials whsle	4	D	D	D	a	D	D	D
421390	Other construction materials whsle	4	D	D	D	a	D	D	D
4213902	Other construction materials whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	23	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whsle	2	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle	1	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	10	D	D	D	b	D	D	D
421510	Metal service centers & offices	10	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	1	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	28	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	138 800	5 107	1 144	102	8 857	30	26
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	138 800	5 107	1 144	102	8 857	30	26
42169	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	11	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	47	164 224	6 807	1 513	160	11 631	389	320
42183	Industrial machinery & equipment whsle	34	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	34	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	19	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle	10	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	5	16 096	417	103	13	896	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
4218603	Other transportation equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	19	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	9	11 893	604	106	11	1 116	–	–
421990	Other miscellaneous durable goods whsle	9	11 893	604	106	11	1 116	–	–

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	BUCKS COUNTY, PA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods	67	D	D	D	c	D	D	D
4221	Paper & paper product whsle	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	19	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	14	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	17	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
4229901	Art goods whsle	4	20 759	686	160	13	1 239	–	–
4229904	Other nondurable goods whsle	7	D	D	D	a	D	D	D
	BUTLER COUNTY, PA								
42	**Wholesale trade**	**272**	**4 540 792**	**140 527**	**35 247**	**4 732**	**259 141**	**156 410**	**144 634**
421	Wholesale trade, durable goods	204	3 805 901	105 021	27 457	3 547	190 546	123 706	110 335
4211	Motor vehicle & motor vehicle parts & supplies whsle	32	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	11	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	11	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213202	Sand, gravel, & stone whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	36	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	11	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	16	175 656	20 132	4 411	503	32 364	21 143	24 205
42151	Metal service centers & offices	13	D	D	D	e	D	D	D
421510	Metal service centers & offices	13	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	4	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	3	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BUTLER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	72	251 190	28 106	6 383	761	53 038	42 942	43 040
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	35	119 427	14 381	3 223	360	25 448	7 666	7 744
421830	Industrial machinery & equipment whsle	35	119 427	14 381	3 223	360	25 448	7 666	7 744
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	14	52 734	6 812	1 646	153	9 357	3 987	4 004
4218304	Metalworking machinery & equipment whsle	6	22 611	1 262	244	29	2 140	154	191
4218305	Materials handling equipment whsle	5	20 897	3 472	758	102	8 709	2 011	1 799
42184	Industrial supplies whsle	18	53 194	4 341	1 052	123	9 852	4 125	4 401
421840	Industrial supplies whsle	18	53 194	4 341	1 052	123	9 852	4 125	4 401
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	f	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
421930	Recyclable material whsle	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	f	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	68	734 891	35 506	7 790	1 185	68 595	32 704	34 299
4224	Grocery & related products whsle	24	582 725	21 454	4 671	660	41 180	22 736	24 214
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
422410	General-line grocery whsle	3	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42247	Meat & meat product whsle	5	D	D	D	c	D	D	D
422470	Meat & meat product whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	9	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	66 629	5 719	1 288	189	9 980	2 737	2 778
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BUTLER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	18	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	20 627	1 954	489	121	4 112	2 054	2 134
422910	Farm supplies whsle	7	20 627	1 954	489	121	4 112	2 054	2 134
4229101	Farm supplies—farm dealers	4	D	D	D	c	D	D	D
	Merchant wholesalers	**227**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
421	Wholesale trade, durable goods	168	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	27	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	32	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	11	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	14	D	D	D	e	D	D	D
42151	Metal service centers & offices	11	D	D	D	e	D	D	D
421510	Metal service centers & offices	11	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	57	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	23	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	23	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
421840	Industrial supplies whsle	16	D	D	D	c	D	D	D
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BUTLER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	16	D	D	D	f	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
421930	Recyclable material whsle	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	f	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	59	D	D	D	g	D	D	D
4224	Grocery & related products whsle	19	D	D	D	f	D	D	D
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
422410	General-line grocery whsle	3	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	1	D	D	D	b	D	D	D
42247	Meat & meat product whsle	4	D	D	D	c	D	D	D
422470	Meat & meat product whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	8	66 629	5 719	1 288	189	9 980	2 737	2 778
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	16	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	20 627	1 954	489	121	4 112	2 054	2 134
422910	Farm supplies whsle	7	20 627	1 954	489	121	4 112	2 054	2 134
4229101	Farm supplies—farm dealers	4	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
421510	Metal service centers & offices	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**29**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	6	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CAMBRIA COUNTY, PA								
42	**Wholesale trade**	**144**	**580 692**	**57 465**	**12 970**	**2 115**	**114 377**	**42 408**	**44 166**
421	Wholesale trade, durable goods	101	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	34 156	1 886	382	89	3 111	1 848	1 931
421110	Automobile & other motor vehicle whsle	4	34 156	1 886	382	89	3 111	1 848	1 931
4213	Lumber & other construction materials whsle	12	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	f	D	D	D
42151	Metal service centers & offices	9	D	D	D	f	D	D	D
421510	Metal service centers & offices	9	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4218401	General-line industrial supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	43	D	D	D	f	D	D	D
4224	Grocery & related products whsle	17	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	e	D	D	D
4224903	Soft drinks whsle	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	10	34 703	2 773	572	93	5 927	1 456	1 407
42281	Beer & ale whsle	10	34 703	2 773	572	93	5 927	1 456	1 407
422810	Beer & ale whsle	10	34 703	2 773	572	93	5 927	1 456	1 407
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**130**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	94	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	f	D	D	D
42151	Metal service centers & offices	7	D	D	D	f	D	D	D
421510	Metal service centers & offices	7	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	3	D	D	D	f	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	CAMBRIA COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4218401	General-line industrial supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	e	D	D	D
4224	Grocery & related products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**9**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	CAMERON COUNTY, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CARBON COUNTY, PA								
42	**Wholesale trade**	**34**	**91 432**	**6 966**	**1 598**	**240**	**15 789**	**11 411**	**11 732**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CARBON COUNTY, PA—Con.								
	Merchant wholesalers	**28**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
	CENTRE COUNTY, PA								
42	**Wholesale trade**	**100**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	69	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**86**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	61	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	18	27 337	3 485	824	122	6 425	7 344	7 335
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D

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	CHESTER COUNTY, PA								
42	**Wholesale trade**	**1 013**	**15 420 932**	**459 627**	**109 566**	**10 955**	**953 936**	**373 449**	**354 686**
421	Wholesale trade, durable goods	692	12 433 601	326 845	77 265	7 331	666 081	296 237	277 586
4211	Motor vehicle & motor vehicle parts & supplies whsle	54	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	19	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	19	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	10	D	D	D	c	D	D	D
4211102	Bus & recreational vehicle whsle	2	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	23	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	23	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	2	D	D	D	a	D	D	D
42113	Tire & tube whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	35	D	D	D	c	D	D	D
42121	Furniture whsle	20	D	D	D	c	D	D	D
421210	Furniture whsle	20	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	12	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	15	D	D	D	b	D	D	D
421220	Home furnishings whsle	15	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	31	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	7	D	D	D	b	D	D	D
421390	Other construction materials whsle	7	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle	2	D	D	D	a	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	109	920 609	84 667	20 410	1 864	177 253	51 815	50 822
42141	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
42142	Office equipment whsle	11	D	D	D	c	D	D	D
421420	Office equipment whsle	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	39	548 823	35 119	8 696	946	58 552	15 919	15 187
421430	Computer & computer peripheral equipment & software whsle	39	548 823	35 119	8 696	946	58 552	15 919	15 187
4214301	Computer & peripheral equipment whsle	29	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	10	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	19	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	10	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	9	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	9	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	37	240 809	32 848	7 898	573	87 613	24 542	21 815
421450	Medical, dental, & hospital equipment & supplies whsle	37	240 809	32 848	7 898	573	87 613	24 542	21 815
4214501	Surgical, medical, & hospital supplies whsle	36	D	D	D	f	D	D	D

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	CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	36	D	D	D	e	D	D	D
42151	Metal service centers & offices	32	D	D	D	e	D	D	D
421510	Metal service centers & offices	32	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	26	270 976	11 386	2 515	267	21 859	18 084	18 207
42151011	Ferrous metal service centers	18	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	8	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	2	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	4	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	125	1 007 748	71 841	17 154	1 441	153 154	49 018	59 386
42161	Electrical apparatus & equip, wiring supp, & const material whsle	58	367 368	29 742	6 641	657	56 531	24 482	31 705
421610	Electrical apparatus & equip, wiring supp, & const material whsle	58	367 368	29 742	6 641	657	56 531	24 482	31 705
42162	Electrical appliance, television & radio set whsle	12	52 176	2 869	641	66	6 818	2 872	2 683
421620	Electrical appliance, television & radio set whsle	12	52 176	2 869	641	66	6 818	2 872	2 683
42169	Other electronic parts & equipment whsle	55	588 204	39 230	9 872	718	89 805	21 664	24 998
421690	Other electronic parts & equipment whsle	55	588 204	39 230	9 872	718	89 805	21 664	24 998
4216901	Communications equipment & supplies whsle	25	153 431	18 989	4 636	356	41 488	7 217	8 350
4216902	Electronic parts (excluding communications equipment) whsle	30	434 773	20 241	5 236	362	48 317	14 447	16 648
4217	Hardware, & plumbing & heating equipment & supplies whsle	57	259 711	22 058	4 746	444	40 649	17 693	18 560
42171	Hardware whsle	27	126 810	13 283	2 569	304	22 639	13 116	13 917
421710	Hardware whsle	27	126 810	13 283	2 569	304	22 639	13 116	13 917
42172	Plumbing & heating equipment & supplies (hydronics) whsle	14	61 135	3 724	960	60	6 799	1 881	2 145
421720	Plumbing & heating equipment & supplies (hydronics) whsle	14	61 135	3 724	960	60	6 799	1 881	2 145
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	176	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	2	D	D	D	b	D	D	D

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	CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	109	409 221	36 577	8 020	707	67 596	18 509	18 508
421830	Industrial machinery & equipment whsle	109	409 221	36 577	8 020	707	67 596	18 509	18 508
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	14	33 709	4 557	1 143	92	8 951	3 218	3 384
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	8	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	45	200 653	14 877	3 053	284	29 011	5 757	5 612
4218304	Metalworking machinery & equipment whsle	10	47 999	4 672	809	64	6 963	1 301	1 499
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	29	D	D	D	c	D	D	D
42184	Industrial supplies whsle	31	D	D	D	e	D	D	D
421840	Industrial supplies whsle	31	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	1	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	9	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
4218603	Other transportation equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	69	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	15	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	15	D	D	D	c	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	13	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	2	D	D	D	c	D	D	D
42199042	Prerecorded video tapes whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	321	2 987 331	132 782	32 301	3 624	287 855	77 212	77 100
4221	Paper & paper product whsle	48	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	a	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	23	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	23	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	20	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	20	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	13	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	13	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	13	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	D	D	D	e	D	D	D

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	CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	19	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	4	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	10	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	91	989 316	46 991	11 020	1 525	103 996	18 534	19 232
42242	Packaged frozen food whsle	5	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	5	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	c	D	D	D
42245	Confectionery whsle	8	81 320	5 787	1 295	181	15 670	340	241
422450	Confectionery whsle	8	81 320	5 787	1 295	181	15 670	340	241
42247	Meat & meat product whsle	7	D	D	D	b	D	D	D
422470	Meat & meat product whsle	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	24	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	24	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	33	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	33	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle	7	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	49	246 319	16 507	3 833	375	33 194	9 300	7 374
42261	Plastics materials & basic forms & shapes whsle	22	173 521	7 632	1 709	183	15 803	4 075	3 565
422610	Plastics materials & basic forms & shapes whsle	22	173 521	7 632	1 709	183	15 803	4 075	3 565
42269	Other chemical & allied products whsle	27	72 798	8 875	2 124	192	17 391	5 225	3 809
422690	Other chemical & allied products whsle	27	72 798	8 875	2 124	192	17 391	5 225	3 809
4226901	Industrial gases (except LP) whsle	3	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle	24	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	19	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	368 755	8 069	2 196	201	19 044	17 836	17 252
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	368 755	8 069	2 196	201	19 044	17 836	17 252
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
42281	Beer & ale whsle	3	D	D	D	b	D	D	D
422810	Beer & ale whsle	3	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	71	D	D	D	f	D	D	D
42291	Farm supplies whsle	12	115 594	4 922	1 106	192	10 553	8 428	8 632
422910	Farm supplies whsle	12	115 594	4 922	1 106	192	10 553	8 428	8 632
4229101	Farm supplies—farm dealers	3	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	9	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	30	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	30	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	15	D	D	D	b	D	D	D
	Merchant wholesalers	**728**	**3 761 823**	**326 352**	**76 260**	**8 341**	**695 116**	**332 907**	**308 176**
421	Wholesale trade, durable goods	484	2 655 932	244 272	57 428	5 808	511 965	265 386	243 044
4211	Motor vehicle & motor vehicle parts & supplies whsle	44	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	11	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	11	D	D	D	b	D	D	D
4211102	Bus & recreational vehicle whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	13	D	D	D	b	D	D	D
42113	Tire & tube whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	25	D	D	D	c	D	D	D
42121	Furniture whsle	14	D	D	D	c	D	D	D
421210	Furniture whsle	14	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	11	D	D	D	b	D	D	D
421220	Home furnishings whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	21	45 867	6 503	1 492	128	10 301	4 203	5 288
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	87	830 499	75 874	18 337	1 739	163 735	51 108	47 834
42141	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
42142	Office equipment whsle	10	D	D	D	c	D	D	D
421420	Office equipment whsle	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	33	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	33	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	26	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	9	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	17	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	7	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CHESTER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	27	206 525	27 650	6 639	519	80 391	23 948	21 230
421450	Medical, dental, & hospital equipment & supplies whsle	27	206 525	27 650	6 639	519	80 391	23 948	21 230
4214501	Surgical, medical, & hospital supplies whsle	26	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	25	D	D	D	e	D	D	D
42151	Metal service centers & offices	24	D	D	D	e	D	D	D
421510	Metal service centers & offices	24	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	20	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	16	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	4	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	83	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	36	170 295	21 594	4 787	475	42 741	16 189	23 669
421610	Electrical apparatus & equip, wiring supp, & const material whsle	36	170 295	21 594	4 787	475	42 741	16 189	23 669
42169	Other electronic parts & equipment whsle	41	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	41	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	21	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	20	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	33	D	D	D	e	D	D	D
42171	Hardware whsle	18	D	D	D	e	D	D	D
421710	Hardware whsle	18	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	112	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	68	177 485	24 577	5 142	457	47 195	15 710	15 790
421830	Industrial machinery & equipment whsle	68	177 485	24 577	5 142	457	47 195	15 710	15 790
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	27	76 532	9 754	1 876	189	20 659	5 115	5 022
4218304	Metalworking machinery & equipment whsle	7	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
42184	Industrial supplies whsle	15	D	D	D	c	D	D	D
421840	Industrial supplies whsle	15	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	6	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CHESTER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	54	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	15	D	D	D	c	D	D	D
421930	Recyclable material whsle	15	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	21	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	21	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	9	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	244	1 105 891	82 080	18 832	2 533	183 151	67 521	65 132
4221	Paper & paper product whsle	39	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	19	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	19	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	16	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	16	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	14	36 343	4 581	815	129	12 927	5 029	4 368
4224	Grocery & related products whsle	65	341 267	27 275	6 458	988	58 562	16 961	17 617
42248	Fresh fruit & vegetable whsle	23	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	23	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	22	124 460	10 845	2 455	326	23 766	13 685	14 752
422490	Other grocery & related products whsle	22	124 460	10 845	2 455	326	23 766	13 685	14 752
4224906	Other grocery specialties whsle	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	39	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	16	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	16	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	23	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	23	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	21	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	56	D	D	D	e	D	D	D
42291	Farm supplies whsle	11	D	D	D	c	D	D	D
422910	Farm supplies whsle	11	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	3	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	8	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	11	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CHESTER COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices	**86**	**10 405 801**	**91 616**	**24 329**	**1 870**	**186 103**	**38 961**	**45 151**
421	Wholesale trade, durable goods	58	8 807 663	45 547	11 869	899	90 053	29 270	33 202
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	53 801	2 896	652	60	5 049	8 293	8 033
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4	53 801	2 896	652	60	5 049	8 293	8 033
42169	Other electronic parts & equipment whsle	4	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	24	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	12	84 209	5 572	1 583	135	9 876	2 147	2 342
421830	Industrial machinery & equipment whsle	12	84 209	5 572	1 583	135	9 876	2 147	2 342
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	28	1 598 138	46 069	12 460	971	96 050	9 691	11 949
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	447 614	17 271	4 008	464	40 688	1 573	1 615
42249	Other grocery & related products whsle	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D

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	CHESTER COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**199**	**1 253 308**	**41 659**	**8 977**	**744**	**72 717**	**1 581**	**1 359**
421	Wholesale trade, durable goods	150	970 006	37 026	7 968	624	64 063	1 581	1 340
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	b	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	a	D	D	D
421220	Home furnishings whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
421510	Metal service centers & offices	6	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	34	287 511	10 971	2 627	210	17 844	42	29
42161	Electrical apparatus & equip, wiring supp, & const material whsle	18	143 272	5 252	1 202	122	8 741	–	3
421610	Electrical apparatus & equip, wiring supp, & const material whsle	18	143 272	5 252	1 202	122	8 741	–	3
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	2	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	b	D	D	D
42171	Hardware whsle	9	D	D	D	b	D	D	D
421710	Hardware whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	40	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	29	147 527	6 428	1 295	115	10 525	652	376
421830	Industrial machinery & equipment whsle	29	147 527	6 428	1 295	115	10 525	652	376
4218303	General-purpose industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	15	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	a	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CHESTER COUNTY, PA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods	49	283 302	4 633	1 009	120	8 654	–	19
4224	Grocery & related products whsle	18	200 435	2 445	554	73	4 746	–	–
42249	Other grocery & related products whsle	6	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	a	D	D	D
	CLARION COUNTY, PA								
42	**Wholesale trade**	**47**	**568 548**	**13 792**	**2 925**	**470**	**27 316**	**26 224**	**32 892**
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	22 014	1 780	365	64	2 803	6 992	7 329
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	57 603	5 003	1 135	164	8 994	13 672	20 256
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	28 432	2 506	556	81	4 826	5 421	5 480
421830	Industrial machinery & equipment whsle	6	28 432	2 506	556	81	4 826	5 421	5 480
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42247	Meat & meat product whsle	2	D	D	D	b	D	D	D
422470	Meat & meat product whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**42**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	30	82 009	7 279	1 563	277	14 485	18 487	18 461
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	22 014	1 780	365	64	2 803	6 992	7 329
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	28 432	2 506	556	81	4 826	5 421	5 480
421830	Industrial machinery & equipment whsle	6	28 432	2 506	556	81	4 826	5 421	5 480
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CLARION COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
	CLEARFIELD COUNTY, PA								
42	**Wholesale trade**	**80**	**280 457**	**17 687**	**4 536**	**713**	**39 391**	**29 274**	**29 903**
421	Wholesale trade, durable goods	62	243 992	13 952	3 564	563	30 868	26 870	27 337
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	20 511	2 290	580	140	4 281	3 561	3 087
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	105 379	1 561	389	41	4 054	9 649	9 090
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
421510	Metal service centers & offices	1	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	a	D	D	D
42151011	Ferrous metal service centers	1	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	5	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	5	D	D	D	b	D	D	D
4215201	Coal whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	53 214	4 310	1 323	147	8 729	8 661	9 678
42181	Construction & mining (except petroleum) machinery & equip whsle	7	31 807	2 374	914	80	5 232	5 159	6 262
421810	Construction & mining (except petroleum) machinery & equip whsle	7	31 807	2 374	914	80	5 232	5 159	6 262
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	36 465	3 735	972	150	8 523	2 404	2 566
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**67**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	52	127 837	11 138	2 619	457	23 702	12 949	13 167
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D

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	CLEARFIELD COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	CLINTON COUNTY, PA								
42	**Wholesale trade**	**28**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	**26**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	COLUMBIA COUNTY, PA								
42	**Wholesale trade**	**50**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	26	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D

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	COLUMBIA COUNTY, PA—Con.								
	Merchant wholesalers	**44**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CRAWFORD COUNTY, PA								
42	**Wholesale trade**	**81**	**175 515**	**14 608**	**3 430**	**652**	**32 531**	**18 167**	**19 348**
421	Wholesale trade, durable goods	51	71 550	7 442	1 640	300	16 118	12 095	12 972
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	5 310	851	196	28	1 717	1 006	1 036
4216	Electrical goods whsle	5	14 643	2 590	517	98	5 659	4 893	3 971
4218	Machinery, equipment, & supplies whsle	16	32 137	2 031	446	83	4 302	3 528	4 120
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	30	103 965	7 166	1 790	352	16 413	6 072	6 376
4224	Grocery & related products whsle	7	28 550	2 764	649	129	7 051	1 421	1 434
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	36 069	1 485	480	86	3 063	2 408	2 482
42271	Petroleum bulk stations & terminals	3	36 069	1 485	480	86	3 063	2 408	2 482
422710	Petroleum bulk stations & terminals	3	36 069	1 485	480	86	3 063	2 408	2 482
4227101	Petroleum bulk stations & terminals (except LP)	3	36 069	1 485	480	86	3 063	2 408	2 482
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	10 885	698	167	28	1 495	1 036	1 125
422910	Farm supplies whsle	4	10 885	698	167	28	1 495	1 036	1 125
	Merchant wholesalers	**70**	**108 395**	**10 170**	**2 278**	**462**	**22 460**	**12 080**	**13 952**
421	Wholesale trade, durable goods	46	53 659	5 413	1 159	214	11 775	7 993	9 622
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	5 310	851	196	28	1 717	1 006	1 036
4218	Machinery, equipment, & supplies whsle	15	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	24	54 736	4 757	1 119	248	10 685	4 087	4 330
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	10 885	698	167	28	1 495	1 036	1 125
422910	Farm supplies whsle	4	10 885	698	167	28	1 495	1 036	1 125
	Manufacturers' sales branches and sales offices	**5**	**44 285**	**4 182**	**1 087**	**164**	**9 398**	**6 087**	**5 396**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D

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	CRAWFORD COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**6**	**22 835**	**256**	**65**	**26**	**673**	**–**	**–**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	CUMBERLAND COUNTY, PA								
42	**Wholesale trade**	**260**	**2 439 625**	**122 673**	**29 657**	**3 589**	**253 971**	**115 276**	**117 912**
421	Wholesale trade, durable goods	173	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	164 022	12 683	3 130	492	20 473	25 105	25 105
42111	Automobile & other motor vehicle whsle	5	114 020	9 444	2 331	344	14 296	15 031	15 455
421110	Automobile & other motor vehicle whsle	5	114 020	9 444	2 331	344	14 296	15 031	15 455
4211105	Heavy truck & tractor (over 26,000 lb) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	48 514	2 972	738	132	5 535	9 849	9 411
421120	Motor vehicle supplies & new parts whsle	8	48 514	2 972	738	132	5 535	9 849	9 411
4211201	Motor vehicle supplies & new parts—warehouse distributors	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	16	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	D	D	D	e	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	28	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	10	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	10	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	8	D	D	D	e	D	D	D
4216	Electrical goods whsle	21	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	56	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	2	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	22	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	22	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CUMBERLAND COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	15	19 923	3 046	749	106	5 813	3 362	3 602
421850	Service establishment equipment & supplies whsle	15	19 923	3 046	749	106	5 813	3 362	3 602
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	87	D	D	D	g	D	D	D
4221	Paper & paper product whsle	8	106 281	7 659	1 979	175	12 986	6 394	6 150
42211	Printing & writing paper whsle	3	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	5	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	27	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	3	D	D	D	b	D	D	D
422450	Confectionery whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	24	D	D	D	b	D	D	D
	Merchant wholesalers	**204**	**1 204 895**	**80 817**	**18 262**	**2 755**	**146 341**	**92 935**	**98 713**
421	Wholesale trade, durable goods	146	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	164 022	12 683	3 130	492	20 473	25 105	25 105
42111	Automobile & other motor vehicle whsle	5	114 020	9 444	2 331	344	14 296	15 031	15 455
421110	Automobile & other motor vehicle whsle	5	114 020	9 444	2 331	344	14 296	15 031	15 455
4211105	Heavy truck & tractor (over 26,000 lb) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	48 514	2 972	738	132	5 535	9 849	9 411
421120	Motor vehicle supplies & new parts whsle	8	48 514	2 972	738	132	5 535	9 849	9 411
4211201	Motor vehicle supplies & new parts—warehouse distributors	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	31 071	7 114	1 177	201	10 701	2 266	2 484
42143	Computer & computer peripheral equipment & software whsle	7	16 808	2 579	525	70	4 644	851	949
421430	Computer & computer peripheral equipment & software whsle	7	16 808	2 579	525	70	4 644	851	949
4216	Electrical goods whsle	16	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CUMBERLAND COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	47	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	23 569	2 216	553	84	4 265	4 692	5 571
421820	Farm & garden machinery & equipment whsle	7	23 569	2 216	553	84	4 265	4 692	5 571
4218202	Farm machinery & equipment—whsle distributors	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	15	19 923	3 046	749	106	5 813	3 362	3 602
421850	Service establishment equipment & supplies whsle	15	19 923	3 046	749	106	5 813	3 362	3 602
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	58	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	3	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	3	D	D	D	b	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**30**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	3	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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	CUMBERLAND COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	17	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**26**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	a	D	D	D
	DAUPHIN COUNTY, PA								
42	**Wholesale trade**	**341**	**8 700 068**	**320 230**	**75 979**	**9 844**	**651 790**	**717 764**	**716 188**
421	Wholesale trade, durable goods	220	4 335 682	141 048	33 307	4 024	274 231	486 806	541 511
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	11	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	11	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	6	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
421220	Home furnishings whsle	3	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	2	D	D	D	b	D	D	D

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	DAUPHIN COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	11	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	48	D	D	D	g	D	D	D
42142	Office equipment whsle	12	D	D	D	e	D	D	D
421420	Office equipment whsle	12	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	17	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	17	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	74 629	7 816	1 660	108	13 534	4 259	6 103
421450	Medical, dental, & hospital equipment & supplies whsle	12	74 629	7 816	1 660	108	13 534	4 259	6 103
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	c	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
421510	Metal service centers & offices	5	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	24	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	12	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	6	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	87 849	9 823	2 463	243	17 227	7 901	8 334
42171	Hardware whsle	7	34 990	3 421	839	91	6 323	3 976	4 473
421710	Hardware whsle	7	34 990	3 421	839	91	6 323	3 976	4 473
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	31 230	5 444	1 367	122	8 717	3 159	3 091
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	31 230	5 444	1 367	122	8 717	3 159	3 091

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	DAUPHIN COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	52	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	12	124 504	12 126	3 086	329	23 833	20 415	23 450
421810	Construction & mining (except petroleum) machinery & equip whsle	12	124 504	12 126	3 086	329	23 833	20 415	23 450
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	11	D	D	D	c	D	D	D
421840	Industrial supplies whsle	11	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	11	D	D	D	c	D	D	D
421930	Recyclable material whsle	11	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	121	4 364 386	179 182	42 672	5 820	377 559	230 958	174 677
4221	Paper & paper product whsle	15	202 824	23 644	5 699	668	40 182	15 845	18 602
42212	Stationery & office supplies whsle	11	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	6	10 299	1 530	592	96	3 504	2 835	2 757
4224	Grocery & related products whsle	42	3 004 958	121 604	29 079	3 830	267 916	109 218	110 915
42241	General-line grocery whsle	4	D	D	D	g	D	D	D
422410	General-line grocery whsle	4	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	5	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	5	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	c	D	D	D
422450	Confectionery whsle	4	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	5	75 333	12 371	2 991	507	23 887	1 818	1 867
422480	Fresh fruit & vegetable whsle	5	75 333	12 371	2 991	507	23 887	1 818	1 867
42249	Other grocery & related products whsle	16	2 046 782	61 771	14 741	1 867	112 094	69 540	71 372
422490	Other grocery & related products whsle	16	2 046 782	61 771	14 741	1 867	112 094	69 540	71 372
4224902	Bread & baked goods whsle	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	g	D	D	D
4226	Chemical & allied products whsle	17	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	13	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	13	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	DAUPHIN COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
42281	Beer & ale whsle	4	59 732	6 689	1 437	145	12 229	3 531	3 632
422810	Beer & ale whsle	4	59 732	6 689	1 437	145	12 229	3 531	3 632
4229	Miscellaneous nondurable goods whsle	16	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	e	D	D	D
	Merchant wholesalers	**279**	**7 370 396**	**249 465**	**58 379**	**8 231**	**471 514**	**695 474**	**693 321**
421	Wholesale trade, durable goods	183	3 925 688	104 573	24 128	3 283	206 829	474 649	528 172
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	6	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
421210	Furniture whsle	3	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
421220	Home furnishings whsle	3	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4213902	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	36	D	D	D	g	D	D	D
42142	Office equipment whsle	7	D	D	D	c	D	D	D
421420	Office equipment whsle	7	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	12	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	8	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	c	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
421510	Metal service centers & offices	5	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	DAUPHIN COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	21	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	5	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	b	D	D	D
421710	Hardware whsle	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	47	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle	10	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	26	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	11	D	D	D	c	D	D	D
421930	Recyclable material whsle	11	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	96	3 444 708	144 892	34 251	4 948	264 685	220 825	165 149
4221	Paper & paper product whsle	14	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle	10	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	6	10 299	1 530	592	96	3 504	2 835	2 757

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	DAUPHIN COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	26	2 167 470	90 059	21 377	3 028	160 780	100 234	102 507
42241	General-line grocery whsle	3	D	D	D	g	D	D	D
422410	General-line grocery whsle	3	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	5	75 333	12 371	2 991	507	23 887	1 818	1 867
422480	Fresh fruit & vegetable whsle	5	75 333	12 371	2 991	507	23 887	1 818	1 867
42249	Other grocery & related products whsle	7	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	g	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	g	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	9	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	7	72 782	1 317	272	36	3 652	661	711
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
42281	Beer & ale whsle	4	59 732	6 689	1 437	145	12 229	3 531	3 632
422810	Beer & ale whsle	4	59 732	6 689	1 437	145	12 229	3 531	3 632
4229	Miscellaneous nondurable goods whsle	14	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	2	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**41**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	e	D	D	D
42142	Office equipment whsle	5	D	D	D	c	D	D	D
421420	Office equipment whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	f	D	D	D
4224	Grocery & related products whsle	9	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**21**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D

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	DAUPHIN COUNTY, PA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	c	D	D	D
	DELAWARE COUNTY, PA								
42	**Wholesale trade**	**807**	**9 506 780**	**438 868**	**120 724**	**9 947**	**903 751**	**207 668**	**213 599**
421	Wholesale trade, durable goods	557	6 996 275	240 898	56 314	5 595	529 837	138 788	148 054
4211	Motor vehicle & motor vehicle parts & supplies whsle	41	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	7	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	23	D	D	D	c	D	D	D
42121	Furniture whsle	12	D	D	D	b	D	D	D
421210	Furniture whsle	12	D	D	D	b	D	D	D
42122	Home furnishings whsle	11	D	D	D	b	D	D	D
421220	Home furnishings whsle	11	D	D	D	b	D	D	D
4212203	Floor coverings whsle	4	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	26	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	c	D	D	D
42139	Other construction materials whsle	7	D	D	D	b	D	D	D
421390	Other construction materials whsle	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	104	524 470	75 324	18 414	1 433	123 734	24 868	26 632
42142	Office equipment whsle	16	D	D	D	c	D	D	D
421420	Office equipment whsle	16	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	32	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	32	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	26	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	7	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	19	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	30	265 068	23 172	5 515	484	45 139	10 114	10 822
421450	Medical, dental, & hospital equipment & supplies whsle	30	265 068	23 172	5 515	484	45 139	10 114	10 822
4214501	Surgical, medical, & hospital supplies whsle	24	D	D	D	e	D	D	D
4214502	Dental equipment & supplies whsle	6	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	DELAWARE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42146	Ophthalmic goods whsle	4	11 362	1 737	359	50	4 699	1 706	2 425
421460	Ophthalmic goods whsle	4	11 362	1 737	359	50	4 699	1 706	2 425
42149	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	24	D	D	D	c	D	D	D
42151	Metal service centers & offices	24	D	D	D	c	D	D	D
421510	Metal service centers & offices	24	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	18	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	85	3 005 038	39 702	9 832	772	172 483	18 817	19 592
42161	Electrical apparatus & equip, wiring supp, & const material whsle	34	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	34	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	48	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	48	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	23	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	25	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	52	200 583	16 950	3 749	380	32 149	14 662	17 206
42171	Hardware whsle	19	D	D	D	c	D	D	D
421710	Hardware whsle	19	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	147	906 186	52 163	10 783	1 279	93 050	33 316	37 616
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	83	223 553	27 096	4 938	642	46 325	13 139	13 222
421830	Industrial machinery & equipment whsle	83	223 553	27 096	4 938	642	46 325	13 139	13 222
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	18	46 030	7 010	1 551	168	12 016	3 887	4 014
42183021	Hydraulic & pneumatic pumps & motors whsle	9	20 700	2 723	589	72	4 565	1 584	1 688
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	25 330	4 287	962	96	7 451	2 303	2 326
4218303	General-purpose industrial machinery & equipment whsle	31	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	11	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	4	12 275	955	227	25	1 675	182	208
4218307	Other industrial machinery & equipment whsle	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle	33	578 948	13 275	3 275	374	24 065	10 308	11 296
421840	Industrial supplies whsle	33	578 948	13 275	3 275	374	24 065	10 308	11 296
4218403	Welding supplies whsle	5	9 245	2 196	521	63	2 918	712	734
4218404	Industrial containers & supplies whsle	4	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	10	152 529	6 361	1 567	174	12 121	5 663	5 807
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	DELAWARE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	15	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	15	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	39 552	2 359	485	45	4 617	4 436	6 450
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	39 552	2 359	485	45	4 617	4 436	6 450
4218603	Other transportation equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	55	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	e	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	8	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	4	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	21	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	21	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	5	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	250	2 510 505	197 970	64 410	4 352	373 914	68 880	65 545
4221	Paper & paper product whsle	61	366 112	24 080	6 027	557	56 484	9 067	8 759
42211	Printing & writing paper whsle	14	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	14	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	29	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	29	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	18	114 916	5 568	1 424	141	13 692	5 515	5 152
422130	Industrial & personal service paper whsle	18	114 916	5 568	1 424	141	13 692	5 515	5 152
4222	Drugs, & druggists' sundries whsle	14	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	14	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	14	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	27	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	4	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	7	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	7	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	12	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle	55	495 682	23 526	5 573	706	52 754	14 166	12 837
42242	Packaged frozen food whsle	6	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	6	D	D	D	c	D	D	D
42247	Meat & meat product whsle	9	53 359	3 480	793	130	7 110	2 551	2 556
422470	Meat & meat product whsle	9	53 359	3 480	793	130	7 110	2 551	2 556
42248	Fresh fruit & vegetable whsle	10	40 077	3 572	836	109	9 420	1 152	1 186
422480	Fresh fruit & vegetable whsle	10	40 077	3 572	836	109	9 420	1 152	1 186

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	DELAWARE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	19	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	19	D	D	D	e	D	D	D
4224901	Coffee, tea, & spice whsle	2	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	26	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	10	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	10	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	b	D	D	D
42281	Beer & ale whsle	7	D	D	D	b	D	D	D
422810	Beer & ale whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	46	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	10	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	10	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	20	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	20	D	D	D	b	D	D	D
	Merchant wholesalers	**616**	**6 231 743**	**222 990**	**49 951**	**6 278**	**531 910**	**166 171**	**176 691**
421	Wholesale trade, durable goods	420	5 524 039	159 232	35 662	4 295	394 704	116 915	126 864
4211	Motor vehicle & motor vehicle parts & supplies whsle	37	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	18	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	18	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	15	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	DELAWARE COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	19	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	2	D	D	D	c	D	D	D
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	83	D	D	D	f	D	D	D
42142	Office equipment whsle	14	D	D	D	c	D	D	D
421420	Office equipment whsle	14	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	28	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	28	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	22	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	6	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	16	15 701	3 265	686	92	4 966	888	742
42145	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	15	62 268	5 841	1 398	160	11 275	6 393	7 831
4214502	Dental equipment & supplies whsle	5	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	c	D	D	D
42151	Metal service centers & offices	18	D	D	D	c	D	D	D
421510	Metal service centers & offices	18	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	54	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	21	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	21	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	32	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	32	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	18	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	37	D	D	D	e	D	D	D
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	14	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	107	274 924	40 295	8 114	1 054	69 092	29 269	33 019
42182	Farm & garden machinery & equipment whsle	2	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	a	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	DELAWARE COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	59	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	59	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	16	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	7	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	25 330	4 287	962	96	7 451	2 303	2 326
4218303	General-purpose industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	23	75 617	10 161	2 560	311	16 348	8 857	9 800
421840	Industrial supplies whsle	23	75 617	10 161	2 560	311	16 348	8 857	9 800
4218403	Welding supplies whsle	5	9 245	2 196	521	63	2 918	712	734
4218405	Industrial valves & fittings (except fluid-power) whsle	6	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	14	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	14	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	50	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	e	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	8	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	4	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	196	707 704	63 758	14 289	1 983	137 206	49 256	49 827
4221	Paper & paper product whsle	45	100 055	12 967	3 100	345	25 829	7 841	7 425
42212	Stationery & office supplies whsle	20	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	20	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	23	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whsle	6	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	6	D	D	D	e	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	DELAWARE COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	46	D	D	D	e	D	D	D
42247	Meat & meat product whsle	9	53 359	3 480	793	130	7 110	2 551	2 556
422470	Meat & meat product whsle	9	53 359	3 480	793	130	7 110	2 551	2 556
42248	Fresh fruit & vegetable whsle	10	40 077	3 572	836	109	9 420	1 152	1 186
422480	Fresh fruit & vegetable whsle	10	40 077	3 572	836	109	9 420	1 152	1 186
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	20	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	34	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**70**	**2 799 181**	**198 446**	**67 018**	**3 303**	**337 363**	**40 181**	**35 463**
421	Wholesale trade, durable goods	43	1 026 023	66 623	17 472	1 005	105 138	20 580	19 817
4214	Professional & commercial equipment & supplies whsle	7	258 550	40 995	10 240	567	62 135	5 719	4 789
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	14	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	467 141	7 482	1 735	133	14 580	3 837	4 406
42183	Industrial machinery & equipment whsle	7	48 086	2 281	475	49	4 479	740	900
421830	Industrial machinery & equipment whsle	7	48 086	2 281	475	49	4 479	740	900
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	DELAWARE COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	27	1 773 158	131 823	49 546	2 298	232 225	19 601	15 646
4221	Paper & paper product whsle	8	260 392	9 761	2 633	188	28 279	1 226	1 287
4222	Drugs, & druggists' sundries whsle	2	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	g	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**121**	**475 856**	**17 432**	**3 755**	**366**	**34 478**	**1 316**	**1 445**
421	Wholesale trade, durable goods	94	446 213	15 043	3 180	295	29 995	1 293	1 373
4213	Lumber & other construction materials whsle	7	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	5	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	29	164 121	4 386	934	92	9 378	210	191
42183	Industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	29 643	2 389	575	71	4 483	23	72

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	ELK COUNTY, PA								
42	**Wholesale trade**	**40**	**89 655**	**8 711**	**1 943**	**335**	**20 927**	**12 182**	**9 479**
421	Wholesale trade, durable goods	28	62 370	6 188	1 350	221	15 243	10 169	7 976
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	19 168	1 329	280	51	3 084	2 580	2 840
42183	Industrial machinery & equipment whsle	4	13 710	724	182	32	1 929	1 851	2 058
421830	Industrial machinery & equipment whsle	4	13 710	724	182	32	1 929	1 851	2 058
422	Wholesale trade, nondurable goods	12	27 285	2 523	593	114	5 684	2 013	1 503
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**38**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	28	62 370	6 188	1 350	221	15 243	10 169	7 976
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	19 168	1 329	280	51	3 084	2 580	2 840
42183	Industrial machinery & equipment whsle	4	13 710	724	182	32	1 929	1 851	2 058
421830	Industrial machinery & equipment whsle	4	13 710	724	182	32	1 929	1 851	2 058
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	ERIE COUNTY, PA								
42	**Wholesale trade**	**334**	**1 277 837**	**131 902**	**30 715**	**4 069**	**258 027**	**118 958**	**118 319**
421	Wholesale trade, durable goods	243	888 746	96 662	22 791	2 862	191 402	100 536	98 853
4211	Motor vehicle & motor vehicle parts & supplies whsle	27	92 192	5 132	1 244	289	10 911	8 744	7 700
42111	Automobile & other motor vehicle whsle	5	65 585	2 879	732	177	6 359	6 286	4 928
421110	Automobile & other motor vehicle whsle	5	65 585	2 879	732	177	6 359	6 286	4 928
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	27	D	D	D	c	D	D	D

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	ERIE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	e	D	D	D
42151	Metal service centers & offices	18	90 686	10 358	2 338	271	21 311	10 641	9 984
421510	Metal service centers & offices	18	90 686	10 358	2 338	271	21 311	10 641	9 984
4215101	Ferrous metal service centers & sales offices	18	90 686	10 358	2 338	271	21 311	10 641	9 984
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	6	D	D	D	a	D	D	D
4216	Electrical goods whsle	23	158 851	15 499	3 609	381	28 190	18 863	20 203
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	D	D	D	e	D	D	D
42171	Hardware whsle	5	52 124	6 957	1 992	183	13 210	9 448	9 776
421710	Hardware whsle	5	52 124	6 957	1 992	183	13 210	9 448	9 776
4218	Machinery, equipment, & supplies whsle	94	273 157	33 057	7 788	916	59 674	35 195	33 303
42181	Construction & mining (except petroleum) machinery & equip whsle	10	32 490	3 941	1 029	114	9 262	8 559	8 422
421810	Construction & mining (except petroleum) machinery & equip whsle	10	32 490	3 941	1 029	114	9 262	8 559	8 422
42183	Industrial machinery & equipment whsle	42	110 697	13 939	3 257	343	22 066	13 475	9 736
421830	Industrial machinery & equipment whsle	42	110 697	13 939	3 257	343	22 066	13 475	9 736
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	15 003	1 894	399	55	3 155	1 470	1 418
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	10	46 537	4 644	1 518	82	7 313	7 452	3 915
4218304	Metalworking machinery & equipment whsle	9	13 608	2 674	234	75	4 666	1 338	1 136
4218305	Materials handling equipment whsle	6	16 633	3 105	822	89	3 700	1 235	1 209
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	23	101 883	11 124	2 613	316	21 115	9 001	9 449
421840	Industrial supplies whsle	23	101 883	11 124	2 613	316	21 115	9 001	9 449
4218402	Mechanical power transmission supplies whsle	3	14 258	2 061	455	55	3 725	1 917	1 969
4218406	Other industrial supplies whsle	9	63 837	6 375	1 509	168	10 836	4 826	5 242
42185	Service establishment equipment & supplies whsle	11	12 196	2 175	446	71	3 852	1 687	1 687
421850	Service establishment equipment & supplies whsle	11	12 196	2 175	446	71	3 852	1 687	1 687
4219	Miscellaneous durable goods whsle	19	D	D	D	e	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
421930	Recyclable material whsle	7	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	2	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	91	389 091	35 240	7 924	1 207	66 625	18 422	19 466
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	7	19 412	2 670	539	68	4 899	453	659
422120	Stationery & office supplies whsle	7	19 412	2 670	539	68	4 899	453	659
4224	Grocery & related products whsle	24	156 967	16 353	3 827	597	30 653	5 822	6 166
42247	Meat & meat product whsle	4	D	D	D	c	D	D	D
422470	Meat & meat product whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D

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	ERIE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	13	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	8	56 038	1 517	297	34	4 546	4 233	4 266
422610	Plastics materials & basic forms & shapes whsle	8	56 038	1 517	297	34	4 546	4 233	4 266
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	c	D	D	D
42281	Beer & ale whsle	7	43 451	5 070	1 017	158	9 130	2 290	2 365
422810	Beer & ale whsle	7	43 451	5 070	1 017	158	9 130	2 290	2 365
4229	Miscellaneous nondurable goods whsle	20	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**277**	**999 660**	**113 408**	**26 252**	**3 501**	**223 204**	**112 800**	**112 605**
421	Wholesale trade, durable goods	206	718 417	86 527	20 471	2 583	172 362	95 768	94 768
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	23	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	11	D	D	D	c	D	D	D
421510	Metal service centers & offices	11	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	10	D	D	D	c	D	D	D
4216	Electrical goods whsle	16	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	c	D	D	D
42171	Hardware whsle	5	52 124	6 957	1 992	183	13 210	9 448	9 776
421710	Hardware whsle	5	52 124	6 957	1 992	183	13 210	9 448	9 776
4218	Machinery, equipment, & supplies whsle	84	249 268	31 549	7 293	860	56 324	34 166	32 675
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ERIE COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	35	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	35	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	15 003	1 894	399	55	3 155	1 470	1 418
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	8	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	6	16 633	3 105	822	89	3 700	1 235	1 209
42184	Industrial supplies whsle	23	101 883	11 124	2 613	316	21 115	9 001	9 449
421840	Industrial supplies whsle	23	101 883	11 124	2 613	316	21 115	9 001	9 449
4218402	Mechanical power transmission supplies whsle	3	14 258	2 061	455	55	3 725	1 917	1 969
4218406	Other industrial supplies whsle	9	63 837	6 375	1 509	168	10 836	4 826	5 242
42185	Service establishment equipment & supplies whsle	11	12 196	2 175	446	71	3 852	1 687	1 687
421850	Service establishment equipment & supplies whsle	11	12 196	2 175	446	71	3 852	1 687	1 687
4219	Miscellaneous durable goods whsle	18	D	D	D	e	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
421930	Recyclable material whsle	7	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	5	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	2	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	71	281 243	26 881	5 781	918	50 842	17 032	17 837
4221	Paper & paper product whsle	12	35 288	4 723	996	130	8 137	1 694	2 079
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	17	D	D	D	e	D	D	D
42247	Meat & meat product whsle	3	D	D	D	c	D	D	D
422470	Meat & meat product whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	16	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**28**	**131 460**	**15 469**	**3 836**	**436**	**28 934**	**6 113**	**5 673**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D

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	ERIE COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**29**	**146 717**	**3 025**	**627**	**132**	**5 889**	**45**	**41**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	FAYETTE COUNTY, PA								
42	**Wholesale trade**	**123**	**406 760**	**29 284**	**6 903**	**1 566**	**69 982**	**37 300**	**38 482**
421	Wholesale trade, durable goods	81	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	10 537	1 463	377	66	4 187	1 169	444
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	13 483	589	131	37	1 254	3 819	3 959
421820	Farm & garden machinery & equipment whsle	5	13 483	589	131	37	1 254	3 819	3 959
4219	Miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
42193	Recyclable material whsle	8	D	D	D	b	D	D	D
421930	Recyclable material whsle	8	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	42	D	D	D	f	D	D	D
4224	Grocery & related products whsle	18	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	88 009	2 738	760	195	7 331	1 794	1 816
422710	Petroleum bulk stations & terminals	4	88 009	2 738	760	195	7 331	1 794	1 816
4227101	Petroleum bulk stations & terminals (except LP)	4	88 009	2 738	760	195	7 331	1 794	1 816
42271011	Petroleum bulk stations (except LP)	4	88 009	2 738	760	195	7 331	1 794	1 816
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	b	D	D	D
42281	Beer & ale whsle	7	D	D	D	b	D	D	D
422810	Beer & ale whsle	7	D	D	D	b	D	D	D

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	FAYETTE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	7	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**110**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	76	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	10 537	1 463	377	66	4 187	1 169	444
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	13 483	589	131	37	1 254	3 819	3 959
421820	Farm & garden machinery & equipment whsle	5	13 483	589	131	37	1 254	3 819	3 959
4219	Miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
42193	Recyclable material whsle	8	D	D	D	b	D	D	D
421930	Recyclable material whsle	8	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	f	D	D	D
4224	Grocery & related products whsle	12	21 392	1 445	383	129	3 233	1 344	1 258
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	88 009	2 738	760	195	7 331	1 794	1 816
422710	Petroleum bulk stations & terminals	4	88 009	2 738	760	195	7 331	1 794	1 816
4227101	Petroleum bulk stations & terminals (except LP)	4	88 009	2 738	760	195	7 331	1 794	1 816
42271011	Petroleum bulk stations (except LP)	4	88 009	2 738	760	195	7 331	1 794	1 816
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D

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	FOREST COUNTY, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	FRANKLIN COUNTY, PA								
42	**Wholesale trade**	**102**	**610 306**	**48 986**	**11 940**	**1 862**	**89 411**	**55 165**	**55 871**
421	Wholesale trade, durable goods	72	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	38 796	2 632	549	243	6 602	3 996	4 622
42111	Automobile & other motor vehicle whsle	7	20 317	1 565	357	164	3 148	2 362	1 869
421110	Automobile & other motor vehicle whsle	7	20 317	1 565	357	164	3 148	2 362	1 869
42112	Motor vehicle supplies & new parts whsle	5	17 915	999	177	75	3 194	1 574	2 689
421120	Motor vehicle supplies & new parts whsle	5	17 915	999	177	75	3 194	1 574	2 689
4211202	Motor vehicle supplies & new parts—jobbers	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	12 339	958	225	39	2 101	1 431	1 509
4218	Machinery, equipment, & supplies whsle	28	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	13	43 461	4 434	1 078	180	7 099	14 632	15 385
421820	Farm & garden machinery & equipment whsle	13	43 461	4 434	1 078	180	7 099	14 632	15 385
4218201	Farm machinery & equipment—farm dealers	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
42193	Recyclable material whsle	4	D	D	D	c	D	D	D
421930	Recyclable material whsle	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	f	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	20 047	1 434	372	57	2 817	231	642
42281	Beer & ale whsle	5	20 047	1 434	372	57	2 817	231	642
422810	Beer & ale whsle	5	20 047	1 434	372	57	2 817	231	642

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	FRANKLIN COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	**96**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	68	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	38 796	2 632	549	243	6 602	3 996	4 622
42112	Motor vehicle supplies & new parts whsle	5	17 915	999	177	75	3 194	1 574	2 689
421120	Motor vehicle supplies & new parts whsle	5	17 915	999	177	75	3 194	1 574	2 689
4211202	Motor vehicle supplies & new parts—jobbers	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	27	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	13	43 461	4 434	1 078	180	7 099	14 632	15 385
421820	Farm & garden machinery & equipment whsle	13	43 461	4 434	1 078	180	7 099	14 632	15 385
4218201	Farm machinery & equipment—farm dealers	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	c	D	D	D
42193	Recyclable material whsle	4	D	D	D	c	D	D	D
421930	Recyclable material whsle	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	f	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**

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	FRANKLIN COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	FULTON COUNTY, PA								
42	**Wholesale trade**	**7**	**6 581**	**493**	**105**	**32**	**1 233**	**713**	**2 318**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**6 581**	**493**	**105**	**32**	**1 233**	**713**	**2 318**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	GREENE COUNTY, PA								
42	**Wholesale trade**	**34**	**78 907**	**6 926**	**1 709**	**364**	**15 705**	**12 218**	**12 649**
421	Wholesale trade, durable goods	23	48 102	4 550	1 157	218	10 410	10 625	10 989
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	38 828	3 328	884	140	6 938	9 393	9 685
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	30 805	2 376	552	146	5 295	1 593	1 660
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**28**	**42 864**	**4 000**	**971**	**226**	**10 264**	**5 100**	**5 339**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**

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	HUNTINGDON COUNTY, PA								
42	**Wholesale trade**	**24**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
422410	General-line grocery whsle	1	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**20**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
422410	General-line grocery whsle	1	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	INDIANA COUNTY, PA								
42	**Wholesale trade**	**80**	**418 762**	**19 642**	**4 609**	**870**	**43 694**	**22 712**	**21 881**
421	Wholesale trade, durable goods	54	344 136	11 979	2 836	510	27 814	19 508	18 417
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
421510	Metal service centers & offices	4	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	4	117 252	1 370	250	18	2 550	1 793	1 755
421520	Coal & other mineral & ore whsle	4	117 252	1 370	250	18	2 550	1 793	1 755
4215201	Coal whsle	4	117 252	1 370	250	18	2 550	1 793	1 755
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	1	D	D	D	a	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
421930	Recyclable material whsle	3	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	74 626	7 663	1 773	360	15 880	3 204	3 464
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D

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	INDIANA COUNTY, PA—Con.								
	Merchant wholesalers	**69**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	48	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	5 275	543	137	32	1 199	606	654
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
421510	Metal service centers & offices	4	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
4215201	Coal whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	32 142	2 113	506	94	5 162	5 332	5 511
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
421930	Recyclable material whsle	3	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	JEFFERSON COUNTY, PA								
42	**Wholesale trade**	**62**	**121 416**	**11 981**	**3 042**	**515**	**23 841**	**18 128**	**16 590**
421	Wholesale trade, durable goods	42	67 271	6 942	1 788	325	15 186	12 926	11 678
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	32 613	3 428	1 046	154	7 967	9 018	7 611
4219	Miscellaneous durable goods whsle	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	54 145	5 039	1 254	190	8 655	5 202	4 912
4224	Grocery & related products whsle	6	44 948	3 889	950	134	6 390	4 374	4 146
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	a	D	D	D

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	JEFFERSON COUNTY, PA—Con.								
	Merchant wholesalers	**56**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	39	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	JUNIATA COUNTY, PA								
42	**Wholesale trade**	**24**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20	73 455	6 790	1 167	204	13 129	13 432	14 376
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20	73 455	6 790	1 167	204	13 129	13 432	14 376
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	LACKAWANNA COUNTY, PA								
42	**Wholesale trade**	**286**	**1 125 971**	**95 746**	**22 564**	**3 636**	**187 129**	**99 364**	**104 582**
421	Wholesale trade, durable goods	162	523 680	52 725	12 734	1 827	96 618	67 087	64 426
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	11	D	D	D	c	D	D	D
42122	Home furnishings whsle	8	D	D	D	c	D	D	D
421220	Home furnishings whsle	8	D	D	D	c	D	D	D
4212203	Floor coverings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	30	D	D	D	e	D	D	D
42142	Office equipment whsle	12	12 386	3 120	756	119	5 106	1 559	1 651
421420	Office equipment whsle	12	12 386	3 120	756	119	5 106	1 559	1 651
42143	Computer & computer peripheral equipment & software whsle	6	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	6	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	37	162 581	14 868	3 778	419	27 581	18 231	19 006
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	c	D	D	D
421840	Industrial supplies whsle	10	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
42193	Recyclable material whsle	8	D	D	D	b	D	D	D
421930	Recyclable material whsle	8	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LACKAWANNA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	124	602 291	43 021	9 830	1 809	90 511	32 277	40 156
4221	Paper & paper product whsle	12	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	6	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	12	30 757	3 407	787	183	8 608	6 792	7 275
4224	Grocery & related products whsle	42	287 878	15 138	3 333	679	30 905	6 818	9 311
42245	Confectionery whsle	5	D	D	D	b	D	D	D
422450	Confectionery whsle	5	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	9	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	13	65 109	3 581	677	127	6 349	1 860	4 288
422490	Other grocery & related products whsle	13	65 109	3 581	677	127	6 349	1 860	4 288
4227	Petroleum & petroleum products whsle	6	53 677	1 603	429	99	5 146	1 932	1 973
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	14	50 123	4 047	979	141	8 440	2 954	3 446
42281	Beer & ale whsle	14	50 123	4 047	979	141	8 440	2 954	3 446
422810	Beer & ale whsle	14	50 123	4 047	979	141	8 440	2 954	3 446
4229	Miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	6	31 061	3 560	829	226	8 745	2 453	3 809
422920	Book, periodical, & newspaper whsle	6	31 061	3 560	829	226	8 745	2 453	3 809
42295	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	**257**	**881 855**	**77 324**	**18 074**	**3 222**	**156 208**	**85 603**	**94 813**
421	Wholesale trade, durable goods	146	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	25	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	10	D	D	D	c	D	D	D
42122	Home furnishings whsle	7	D	D	D	c	D	D	D
421220	Home furnishings whsle	7	D	D	D	c	D	D	D
4212203	Floor coverings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	28	D	D	D	e	D	D	D
42142	Office equipment whsle	12	12 386	3 120	756	119	5 106	1 559	1 651
421420	Office equipment whsle	12	12 386	3 120	756	119	5 106	1 559	1 651
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D

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	LACKAWANNA COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	33	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	16	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	16	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	c	D	D	D
421840	Industrial supplies whsle	8	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
421930	Recyclable material whsle	7	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	111	D	D	D	g	D	D	D
4221	Paper & paper product whsle	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	12	30 757	3 407	787	183	8 608	6 792	7 275
4224	Grocery & related products whsle	36	220 311	13 331	2 926	621	27 782	6 797	9 289
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	7	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	14	50 123	4 047	979	141	8 440	2 954	3 446
42281	Beer & ale whsle	14	50 123	4 047	979	141	8 440	2 954	3 446
422810	Beer & ale whsle	14	50 123	4 047	979	141	8 440	2 954	3 446
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	6	31 061	3 560	829	226	8 745	2 453	3 809
422920	Book, periodical, & newspaper whsle	6	31 061	3 560	829	226	8 745	2 453	3 809
	Manufacturers' sales branches and sales offices	**19**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D

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	LANCASTER COUNTY, PA								
42	**Wholesale trade**	**663**	**10 936 632**	**341 576**	**81 736**	**11 020**	**669 541**	**513 998**	**654 444**
421	Wholesale trade, durable goods	425	5 344 738	226 871	54 467	7 303	424 108	303 017	307 031
4211	Motor vehicle & motor vehicle parts & supplies whsle	57	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	24	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	24	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	14	D	D	D	g	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	D	D	D	b	D	D	D
42113	Tire & tube whsle	8	D	D	D	c	D	D	D
421130	Tire & tube whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	20	D	D	D	c	D	D	D
42121	Furniture whsle	12	D	D	D	c	D	D	D
421210	Furniture whsle	12	D	D	D	c	D	D	D
42122	Home furnishings whsle	8	D	D	D	b	D	D	D
421220	Home furnishings whsle	8	D	D	D	b	D	D	D
4212203	Floor coverings whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	27	188 888	15 469	4 070	509	32 057	24 127	25 897
42131	Lumber, plywood, millwork, & wood panel whsle	20	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	20	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
42139	Other construction materials whsle	4	D	D	D	b	D	D	D
421390	Other construction materials whsle	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	46	207 086	21 221	5 183	608	33 636	17 696	21 867
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	7	15 899	4 048	952	137	6 213	1 888	2 005
421420	Office equipment whsle	7	15 899	4 048	952	137	6 213	1 888	2 005
42143	Computer & computer peripheral equipment & software whsle	12	51 777	1 206	328	50	1 985	91	621
421430	Computer & computer peripheral equipment & software whsle	12	51 777	1 206	328	50	1 985	91	621
4214301	Computer & peripheral equipment whsle	10	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	44 852	5 844	1 505	173	10 976	8 703	11 016
421450	Medical, dental, & hospital equipment & supplies whsle	10	44 852	5 844	1 505	173	10 976	8 703	11 016
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D

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	LANCASTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	c	D	D	D
42151	Metal service centers & offices	17	D	D	D	c	D	D	D
421510	Metal service centers & offices	17	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	6	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	28	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	41	206 842	27 260	6 513	744	50 147	22 168	23 762
42171	Hardware whsle	19	D	D	D	e	D	D	D
421710	Hardware whsle	19	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	141	731 229	71 139	16 596	1 936	122 657	115 657	120 161
42181	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	38	269 563	23 043	5 114	645	40 464	65 005	65 192
421820	Farm & garden machinery & equipment whsle	38	269 563	23 043	5 114	645	40 464	65 005	65 192
4218201	Farm machinery & equipment—farm dealers	24	127 439	13 963	3 244	429	23 911	41 496	40 892
4218202	Farm machinery & equipment—whsle distributors	11	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	56	279 447	31 356	7 757	827	51 087	33 423	35 380
421830	Industrial machinery & equipment whsle	56	279 447	31 356	7 757	827	51 087	33 423	35 380
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	13 538	2 297	496	70	4 141	1 958	2 003
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	6	13 538	2 297	496	70	4 141	1 958	2 003
4218303	General-purpose industrial machinery & equipment whsle	15	32 856	4 575	1 207	131	7 930	3 857	4 107
4218304	Metalworking machinery & equipment whsle	9	32 191	4 871	1 141	128	8 715	2 001	2 077
4218305	Materials handling equipment whsle	14	76 574	12 088	3 082	313	19 327	9 471	9 847
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	24	113 837	9 375	2 094	250	16 507	7 508	9 428
421840	Industrial supplies whsle	24	113 837	9 375	2 094	250	16 507	7 508	9 428
4218402	Mechanical power transmission supplies whsle	8	D	D	D	b	D	D	D
4218403	Welding supplies whsle	3	D	D	D	a	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	7	47 088	4 148	986	120	6 299	4 130	4 602

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LANCASTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	46	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	105 521	7 031	1 288	285	23 724	25 810	24 153
421910	Sporting & recreational goods & supplies whsle	7	105 521	7 031	1 288	285	23 724	25 810	24 153
42193	Recyclable material whsle	12	D	D	D	b	D	D	D
421930	Recyclable material whsle	12	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	238	5 591 894	114 705	27 269	3 717	245 433	210 981	347 413
4221	Paper & paper product whsle	18	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	7	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	76	1 236 379	45 628	10 859	1 501	102 984	43 973	24 807
42242	Packaged frozen food whsle	8	137 692	3 770	909	111	9 571	6 273	6 800
422420	Packaged frozen food whsle	8	137 692	3 770	909	111	9 571	6 273	6 800
42243	Dairy products, (except dried or canned) whsle	5	162 825	4 566	1 211	112	16 728	1 545	1 818
422430	Dairy products, (except dried or canned) whsle	5	162 825	4 566	1 211	112	16 728	1 545	1 818
4224302	Dairy product (except raw milk) whsle	4	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	12	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	12	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	10	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	13	126 882	9 558	2 449	404	22 184	1 511	2 843
422480	Fresh fruit & vegetable whsle	13	126 882	9 558	2 449	404	22 184	1 511	2 843
42249	Other grocery & related products whsle	22	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	22	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4224904	Canned goods whsle	1	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	6	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	16	237 150	3 862	780	163	8 129	12 324	13 006
42252	Livestock whsle	7	D	D	D	c	D	D	D
422520	Livestock whsle	7	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	b	D	D	D
4225902	Leaf tobacco whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	15	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LANCASTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	c	D	D	D
42281	Beer & ale whsle	7	43 588	3 874	985	99	7 010	2 473	2 446
422810	Beer & ale whsle	7	43 588	3 874	985	99	7 010	2 473	2 446
4229	Miscellaneous nondurable goods whsle	80	D	D	D	g	D	D	D
42291	Farm supplies whsle	27	224 010	12 274	2 836	400	30 515	21 287	22 027
422910	Farm supplies whsle	27	224 010	12 274	2 836	400	30 515	21 287	22 027
4229101	Farm supplies—farm dealers	10	133 502	5 411	1 384	176	16 637	13 085	13 492
4229102	Farm supplies—whsle distributors	17	90 508	6 863	1 452	224	13 878	8 202	8 535
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	4	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
4229901	Art goods whsle	10	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	c	D	D	D
	Merchant wholesalers	**568**	**3 413 964**	**268 622**	**63 684**	**8 381**	**520 816**	**405 600**	**388 558**
421	Wholesale trade, durable goods	370	1 869 810	181 675	43 304	5 355	333 344	280 585	278 858
4211	Motor vehicle & motor vehicle parts & supplies whsle	51	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	19	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	19	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	10	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	11	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	D	D	D	b	D	D	D
42113	Tire & tube whsle	8	D	D	D	c	D	D	D
421130	Tire & tube whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	17	D	D	D	c	D	D	D
42121	Furniture whsle	12	D	D	D	c	D	D	D
421210	Furniture whsle	12	D	D	D	c	D	D	D
42122	Home furnishings whsle	5	D	D	D	a	D	D	D
421220	Home furnishings whsle	5	D	D	D	a	D	D	D
4212203	Floor coverings whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	21	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LANCASTER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	43	203 713	20 446	4 978	568	32 429	17 380	21 220
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	6	D	D	D	c	D	D	D
421420	Office equipment whsle	6	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	51 777	1 206	328	50	1 985	91	621
421430	Computer & computer peripheral equipment & software whsle	12	51 777	1 206	328	50	1 985	91	621
4214301	Computer & peripheral equipment whsle	10	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	44 852	5 844	1 505	173	10 976	8 703	11 016
421450	Medical, dental, & hospital equipment & supplies whsle	10	44 852	5 844	1 505	173	10 976	8 703	11 016
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	b	D	D	D
421510	Metal service centers & offices	10	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	23	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	36	D	D	D	f	D	D	D
42171	Hardware whsle	16	D	D	D	e	D	D	D
421710	Hardware whsle	16	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	123	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	37	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	37	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	24	127 439	13 963	3 244	429	23 911	41 496	40 892
4218202	Farm machinery & equipment—whsle distributors	10	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D

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	LANCASTER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	48	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	48	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	7	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	12	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	18	D	D	D	c	D	D	D
421840	Industrial supplies whsle	18	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	45	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	105 521	7 031	1 288	285	23 724	25 810	24 153
421910	Sporting & recreational goods & supplies whsle	7	105 521	7 031	1 288	285	23 724	25 810	24 153
42193	Recyclable material whsle	12	D	D	D	b	D	D	D
421930	Recyclable material whsle	12	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	8	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	198	1 544 154	86 947	20 380	3 026	187 472	125 015	109 700
4221	Paper & paper product whsle	15	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	55	634 039	32 687	7 699	1 156	72 277	41 960	22 488
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	3	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	11	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	11	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	9	D	D	D	c	D	D	D
42245	Confectionery whsle	3	D	D	D	b	D	D	D
422450	Confectionery whsle	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle	4	D	D	D	b	D	D	D
422470	Meat & meat product whsle	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	11	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	11	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	5	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	c	D	D	D

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	LANCASTER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	14	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	b	D	D	D
4225902	Leaf tobacco whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	74	D	D	D	g	D	D	D
42291	Farm supplies whsle	26	D	D	D	e	D	D	D
422910	Farm supplies whsle	26	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers	9	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	17	90 508	6 863	1 452	224	13 878	8 202	8 535
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
4229901	Art goods whsle	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**41**	**4 012 694**	**47 113**	**12 162**	**1 096**	**98 095**	**107 516**	**265 096**
421	Wholesale trade, durable goods	24	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	c	D	D	D
42151	Metal service centers & offices	5	D	D	D	c	D	D	D
421510	Metal service centers & offices	5	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	a	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LANCASTER COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	17	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**54**	**3 509 974**	**25 841**	**5 890**	**1 543**	**50 630**	**882**	**790**
421	Wholesale trade, durable goods	31	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	4	D	D	D	g	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
421840	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4224904	Canned goods whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
	LAWRENCE COUNTY, PA								
42	**Wholesale trade**	**90**	**430 181**	**28 996**	**6 487**	**1 070**	**71 358**	**36 587**	**45 604**
421	Wholesale trade, durable goods	58	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	19 022	2 100	463	104	5 374	2 335	2 454
42111	Automobile & other motor vehicle whsle	3	14 158	1 162	246	46	3 282	1 552	1 600
421110	Automobile & other motor vehicle whsle	3	14 158	1 162	246	46	3 282	1 552	1 600
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
421220	Home furnishings whsle	2	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	32 080	3 138	707	85	6 483	8 929	10 052
42151	Metal service centers & offices	6	32 080	3 138	707	85	6 483	8 929	10 052
421510	Metal service centers & offices	6	32 080	3 138	707	85	6 483	8 929	10 052
4215101	Ferrous metal service centers & sales offices	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	31 431	3 612	727	112	7 643	2 457	3 413
42184	Industrial supplies whsle	10	21 422	2 453	543	81	5 381	1 569	2 208
421840	Industrial supplies whsle	10	21 422	2 453	543	81	5 381	1 569	2 208

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	LAWRENCE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
4219906	Other durable goods whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	e	D	D	D
4224	Grocery & related products whsle	14	44 575	3 922	992	182	8 424	1 540	1 516
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	3	23 660	1 066	239	74	2 003	1 753	2 744
422940	Tobacco & tobacco product whsle	3	23 660	1 066	239	74	2 003	1 753	2 744
	Merchant wholesalers	**84**	**365 511**	**26 451**	**5 925**	**999**	**65 940**	**33 351**	**41 581**
421	Wholesale trade, durable goods	55	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	19 022	2 100	463	104	5 374	2 335	2 454
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
421220	Home furnishings whsle	2	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
421510	Metal service centers & offices	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	31 431	3 612	727	112	7 643	2 457	3 413
42184	Industrial supplies whsle	10	21 422	2 453	543	81	5 381	1 569	2 208
421840	Industrial supplies whsle	10	21 422	2 453	543	81	5 381	1 569	2 208
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
4219906	Other durable goods whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	e	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LEBANON COUNTY, PA								
42	**Wholesale trade**	**118**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	67	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
4211102	Bus & recreational vehicle whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
42121	Furniture whsle	2	D	D	D	a	D	D	D
421210	Furniture whsle	2	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	51	D	D	D	f	D	D	D
4224	Grocery & related products whsle	12	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	18	D	D	D	e	D	D	D
42291	Farm supplies whsle	8	D	D	D	c	D	D	D
422910	Farm supplies whsle	8	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	7	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**101**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	59	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
4211102	Bus & recreational vehicle whsle	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D

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	LEBANON COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	42	D	D	D	f	D	D	D
4224	Grocery & related products whsle	10	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	c	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	c	D	D	D
422910	Farm supplies whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
	LEHIGH COUNTY, PA								
42	**Wholesale trade**	**560**	**4 668 700**	**255 631**	**63 841**	**7 469**	**514 599**	**316 118**	**353 390**
421	Wholesale trade, durable goods	353	2 994 814	167 303	41 390	4 604	322 862	208 767	211 633
4211	Motor vehicle & motor vehicle parts & supplies whsle	39	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	13	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	17	D	D	D	c	D	D	D
42121	Furniture whsle	7	D	D	D	c	D	D	D
421210	Furniture whsle	7	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	c	D	D	D

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	LEHIGH COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	19	267 951	14 546	3 614	385	34 940	22 073	18 479
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	59	D	D	D	f	D	D	D
42141	Photographic equipment & supplies whsle	4	14 255	2 904	597	73	4 437	1 546	1 591
421410	Photographic equipment & supplies whsle	4	14 255	2 904	597	73	4 437	1 546	1 591
42142	Office equipment whsle	14	D	D	D	e	D	D	D
421420	Office equipment whsle	14	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	16	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	16	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	13	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	c	D	D	D
42151	Metal service centers & offices	12	D	D	D	c	D	D	D
421510	Metal service centers & offices	12	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	4	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	4	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	3	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	50	838 334	37 207	10 191	778	82 504	21 579	22 245
42161	Electrical apparatus & equip, wiring supp, & const material whsle	22	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	22	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	24	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	24	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	14	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	28	D	D	D	e	D	D	D
42171	Hardware whsle	13	D	D	D	e	D	D	D
421710	Hardware whsle	13	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	LEHIGH COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	101	497 664	40 914	9 545	1 056	70 844	35 921	37 009
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	54	370 341	28 342	6 538	676	47 491	20 438	20 420
421830	Industrial machinery & equipment whsle	54	370 341	28 342	6 538	676	47 491	20 438	20 420
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	12	59 978	2 853	598	78	5 523	828	950
4218304	Metalworking machinery & equipment whsle	4	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	10	95 809	11 868	3 000	280	20 693	4 174	4 643
4218307	Other industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
42184	Industrial supplies whsle	27	87 167	9 000	2 099	231	16 816	8 798	9 045
421840	Industrial supplies whsle	27	87 167	9 000	2 099	231	16 816	8 798	9 045
4218401	General-line industrial supplies whsle	5	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	28	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	207	1 673 886	88 328	22 451	2 865	191 737	107 351	141 757
4221	Paper & paper product whsle	19	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	10	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	10	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	10	D	D	D	e	D	D	D
4222101	General-line drugs whsle	3	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	7	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	32	47 364	5 817	1 457	318	11 010	6 897	8 421
42231	Piece goods, notions, & other dry goods whsle	13	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	13	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	61	507 883	32 690	7 471	1 099	66 903	15 002	21 177
42241	General-line grocery whsle	6	D	D	D	e	D	D	D
422410	General-line grocery whsle	6	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	6	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	6	D	D	D	b	D	D	D
4224301	Raw milk whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	24	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	24	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	8	65 296	3 527	845	149	8 903	370	383
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	LEHIGH COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	28	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	6	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	22	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	22	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	220 514	1 664	447	67	4 835	6 550	7 034
422710	Petroleum bulk stations & terminals	7	220 514	1 664	447	67	4 835	6 550	7 034
4227101	Petroleum bulk stations & terminals (except LP)	7	220 514	1 664	447	67	4 835	6 550	7 034
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
42281	Beer & ale whsle	5	62 667	5 862	1 513	157	12 595	3 501	3 672
422810	Beer & ale whsle	5	62 667	5 862	1 513	157	12 595	3 501	3 672
4229	Miscellaneous nondurable goods whsle	36	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	17	D	D	D	c	D	D	D
4229901	Art goods whsle	5	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	**447**	**2 551 423**	**187 919**	**44 728**	**5 844**	**358 406**	**259 706**	**300 255**
421	Wholesale trade, durable goods	274	1 374 045	118 443	27 893	3 517	209 503	165 510	168 048
4211	Motor vehicle & motor vehicle parts & supplies whsle	36	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	12	92 931	9 412	2 235	289	14 218	15 025	15 703
421110	Automobile & other motor vehicle whsle	12	92 931	9 412	2 235	289	14 218	15 025	15 703
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	15	D	D	D	c	D	D	D
42121	Furniture whsle	6	D	D	D	c	D	D	D
421210	Furniture whsle	6	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	e	D	D	D

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	LEHIGH COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	48	D	D	D	f	D	D	D
42142	Office equipment whsle	10	D	D	D	c	D	D	D
421420	Office equipment whsle	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	6	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	7	D	D	D	b	D	D	D
421510	Metal service centers & offices	7	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	32	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	10	19 045	4 276	908	112	6 249	1 369	1 482
4216902	Electronic parts (excluding communications equipment) whsle	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	335 499	11 827	2 841	389	23 435	44 939	46 716
42171	Hardware whsle	10	D	D	D	e	D	D	D
421710	Hardware whsle	10	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	79	267 426	33 377	7 835	857	57 038	33 437	34 409
42183	Industrial machinery & equipment whsle	40	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	40	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	4	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	4	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	10	95 809	11 868	3 000	280	20 693	4 174	4 643
4218307	Other industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	22	D	D	D	c	D	D	D
421840	Industrial supplies whsle	22	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	5	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	4	12 594	1 224	304	37	2 409	1 439	1 595
4218403	Welding supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	26	D	D	D	e	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	c	D	D	D

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	LEHIGH COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	173	1 177 378	69 476	16 835	2 327	148 903	94 196	132 207
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	8	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	10	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	10	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	10	D	D	D	e	D	D	D
4222101	General-line drugs whsle	3	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	7	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	30	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	12	17 932	2 951	680	149	5 463	2 182	2 500
422310	Piece goods, notions, & other dry goods whsle	12	17 932	2 951	680	149	5 463	2 182	2 500
4224	Grocery & related products whsle	49	378 746	23 376	5 447	772	46 716	14 200	20 312
42241	General-line grocery whsle	6	D	D	D	e	D	D	D
422410	General-line grocery whsle	6	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	6	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	17	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	17	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	19	60 007	9 672	2 069	241	17 723	4 021	6 768
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	9	119 276	1 942	529	74	5 339	5 877	6 321
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
42281	Beer & ale whsle	5	62 667	5 862	1 513	157	12 595	3 501	3 672
422810	Beer & ale whsle	5	62 667	5 862	1 513	157	12 595	3 501	3 672
4229	Miscellaneous nondurable goods whsle	30	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	15	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D	c	D	D	D
4229901	Art goods whsle	4	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**78**	**1 785 527**	**62 912**	**18 214**	**1 520**	**146 893**	**56 412**	**53 135**
421	Wholesale trade, durable goods	53	D	D	D	g	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LEHIGH COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	14	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	f	D	D	D
4224	Grocery & related products whsle	10	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**35**	**331 750**	**4 800**	**899**	**105**	**9 300**	**–**	**–**
421	Wholesale trade, durable goods	26	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
421510	Metal service centers & offices	2	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LUZERNE COUNTY, PA								
42	**Wholesale trade**	**388**	**2 149 568**	**152 308**	**36 783**	**5 697**	**302 913**	**187 176**	**217 372**
421	Wholesale trade, durable goods	250	968 050	99 063	24 065	3 541	187 448	133 940	142 916
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	237 659	21 362	4 871	820	36 450	37 542	43 021
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	f	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	10	D	D	D	c	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D
4212203	Floor coverings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	18	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	c	D	D	D
4213101	Lumber without yard whsle	6	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	D	D	D	f	D	D	D
42142	Office equipment whsle	10	30 027	6 170	1 601	168	10 156	2 129	2 072
421420	Office equipment whsle	10	30 027	6 170	1 601	168	10 156	2 129	2 072
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	14	D	D	D	c	D	D	D
42151	Metal service centers & offices	11	D	D	D	c	D	D	D
421510	Metal service centers & offices	11	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	10	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	32	98 286	10 702	2 937	320	19 525	10 539	10 901
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	16	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	24	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	15 092	1 984	473	60	4 256	1 498	1 529
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	15 092	1 984	473	60	4 256	1 498	1 529

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	LUZERNE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	61	210 519	20 890	5 051	699	44 413	35 874	37 476
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	22	69 069	6 937	1 638	213	13 674	7 273	7 664
421830	Industrial machinery & equipment whsle	22	69 069	6 937	1 638	213	13 674	7 273	7 664
4218305	Materials handling equipment whsle	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	6	28 796	3 193	748	85	5 228	4 003	4 202
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
421840	Industrial supplies whsle	16	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	31	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	15	31 049	4 674	1 030	230	9 296	2 401	2 167
421930	Recyclable material whsle	15	31 049	4 674	1 030	230	9 296	2 401	2 167
4219301	Iron & steel scrap processors & dealers	7	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	7	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	138	1 181 518	53 245	12 718	2 156	115 465	53 236	74 456
4221	Paper & paper product whsle	12	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	48	526 443	26 335	6 513	1 068	56 452	17 772	19 592
42241	General-line grocery whsle	7	279 266	12 912	3 471	458	24 399	9 459	11 066
422410	General-line grocery whsle	7	279 266	12 912	3 471	458	24 399	9 459	11 066
4224103	Other general-line grocery whsle	7	279 266	12 912	3 471	458	24 399	9 459	11 066
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	7	D	D	D	e	D	D	D
422450	Confectionery whsle	7	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	5	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	13	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	15	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	12	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	12	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	12	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	9	D	D	D	b	D	D	D

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	LUZERNE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	14	D	D	D	c	D	D	D
42281	Beer & ale whsle	11	51 971	4 945	1 113	165	10 852	2 879	2 611
422810	Beer & ale whsle	11	51 971	4 945	1 113	165	10 852	2 879	2 611
4229	Miscellaneous nondurable goods whsle	25	D	D	D	e	D	D	D
42291	Farm supplies whsle	3	13 099	2 161	521	116	4 973	1 667	1 678
422910	Farm supplies whsle	3	13 099	2 161	521	116	4 973	1 667	1 678
4229101	Farm supplies—farm dealers	3	13 099	2 161	521	116	4 973	1 667	1 678
42294	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	**330**	**1 672 485**	**130 534**	**30 873**	**5 025**	**259 252**	**167 872**	**196 974**
421	Wholesale trade, durable goods	216	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	27	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	f	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D
4212203	Floor coverings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	16	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	24	D	D	D	e	D	D	D
42142	Office equipment whsle	8	D	D	D	c	D	D	D
421420	Office equipment whsle	8	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	24	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	11	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	11	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	55	195 144	19 373	4 670	657	41 788	28 469	29 299
42181	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	6	28 796	3 193	748	85	5 228	4 003	4 202
42184	Industrial supplies whsle	13	D	D	D	c	D	D	D
421840	Industrial supplies whsle	13	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D

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	LUZERNE COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	29	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	15	31 049	4 674	1 030	230	9 296	2 401	2 167
421930	Recyclable material whsle	15	31 049	4 674	1 030	230	9 296	2 401	2 167
4219301	Iron & steel scrap processors & dealers	7	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	7	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	114	D	D	D	g	D	D	D
4221	Paper & paper product whsle	10	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	5	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	36	332 820	19 973	4 771	813	42 330	17 379	19 191
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
422410	General-line grocery whsle	4	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	5	D	D	D	c	D	D	D
422450	Confectionery whsle	5	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	5	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	11	108 279	2 335	527	96	5 599	1 439	2 807
422710	Petroleum bulk stations & terminals	11	108 279	2 335	527	96	5 599	1 439	2 807
4227101	Petroleum bulk stations & terminals (except LP)	11	108 279	2 335	527	96	5 599	1 439	2 807
42271011	Petroleum bulk stations (except LP)	9	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	13	D	D	D	c	D	D	D
42281	Beer & ale whsle	11	51 971	4 945	1 113	165	10 852	2 879	2 611
422810	Beer & ale whsle	11	51 971	4 945	1 113	165	10 852	2 879	2 611
4229	Miscellaneous nondurable goods whsle	21	D	D	D	e	D	D	D
42291	Farm supplies whsle	3	13 099	2 161	521	116	4 973	1 667	1 678
422910	Farm supplies whsle	3	13 099	2 161	521	116	4 973	1 667	1 678
4229101	Farm supplies—farm dealers	3	13 099	2 161	521	116	4 973	1 667	1 678
42294	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**29**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D

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	LUZERNE COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**29**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
	LYCOMING COUNTY, PA								
42	**Wholesale trade**	**137**	**481 885**	**51 398**	**12 727**	**2 195**	**113 439**	**54 806**	**59 315**
421	Wholesale trade, durable goods	82	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	60 559	5 307	1 209	195	13 203	9 356	9 493
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	55	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	16	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	e	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	19 141	1 767	710	64	4 983	869	818
42281	Beer & ale whsle	5	19 141	1 767	710	64	4 983	869	818
422810	Beer & ale whsle	5	19 141	1 767	710	64	4 983	869	818
4229	Miscellaneous nondurable goods whsle	13	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	f	D	D	D

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	LYCOMING COUNTY, PA—Con.								
	Merchant wholesalers	**123**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	77	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	60 559	5 307	1 209	195	13 203	9 356	9 493
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	46	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	14	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	12 706	732	170	47	2 245	469	384
4229	Miscellaneous nondurable goods whsle	12	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	f	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MC KEAN COUNTY, PA								
42	**Wholesale trade**	**44**	**229 153**	**12 722**	**3 196**	**426**	**32 050**	**30 652**	**28 556**
421	Wholesale trade, durable goods	28	D	D	D	e	D	D	D
4216	Electrical goods whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	2	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	6 738	751	181	39	1 887	790	748
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D

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	MC KEAN COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	17 474	843	210	32	2 336	1 064	1 102
42271	Petroleum bulk stations & terminals	4	17 474	843	210	32	2 336	1 064	1 102
422710	Petroleum bulk stations & terminals	4	17 474	843	210	32	2 336	1 064	1 102
	Merchant wholesalers	**35**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	22	D	D	D	e	D	D	D
4216	Electrical goods whsle	1	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	1	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	17 474	843	210	32	2 336	1 064	1 102
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MERCER COUNTY, PA								
42	**Wholesale trade**	**124**	**656 305**	**41 914**	**9 452**	**1 692**	**91 056**	**61 956**	**61 121**
421	Wholesale trade, durable goods	94	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	3	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	10	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D

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	MERCER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	26	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	20 162	2 763	722	73	3 558	2 799	1 909
421830	Industrial machinery & equipment whsle	8	20 162	2 763	722	73	3 558	2 799	1 909
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
421930	Recyclable material whsle	8	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	f	D	D	D
4224	Grocery & related products whsle	12	60 210	3 655	795	146	14 048	2 578	3 354
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
4229901	Art goods whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**108**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	83	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D
421510	Metal service centers & offices	8	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D

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	MERCER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	23	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
421930	Recyclable material whsle	8	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4224	Grocery & related products whsle	9	59 025	3 597	781	141	13 921	2 572	3 348
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
4229901	Art goods whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**14**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

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	MIFFLIN COUNTY, PA								
42	**Wholesale trade**	**53**	**111 707**	**12 423**	**2 780**	**552**	**24 319**	**12 474**	**13 533**
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	6 246	843	192	34	1 806	1 677	1 979
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	28 912	3 059	643	105	5 806	866	856
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	**48**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	6 246	843	192	34	1 806	1 677	1 979
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	28 912	3 059	643	105	5 806	866	856
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	MONROE COUNTY, PA								
42	**Wholesale trade**	**93**	**345 269**	**28 465**	**6 989**	**1 012**	**59 678**	**16 109**	**19 087**
421	Wholesale trade, durable goods	46	100 431	8 056	1 897	271	16 624	9 100	10 228
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	16 730	1 634	370	54	3 878	2 497	3 079
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D

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	MONROE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	47	244 838	20 409	5 092	741	43 054	7 009	8 859
4223	Apparel, piece goods, & notions whsle	7	19 471	1 893	328	57	4 183	501	955
4224	Grocery & related products whsle	12	132 475	13 560	3 685	505	29 320	4 546	5 746
42249	Other grocery & related products whsle	7	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	e	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	38 238	1 701	417	76	3 466	721	781
422710	Petroleum bulk stations & terminals	4	38 238	1 701	417	76	3 466	721	781
4227101	Petroleum bulk stations & terminals (except LP)	4	38 238	1 701	417	76	3 466	721	781
42271011	Petroleum bulk stations (except LP)	4	38 238	1 701	417	76	3 466	721	781
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**80**	**267 206**	**24 871**	**6 206**	**903**	**51 830**	**11 884**	**14 450**
421	Wholesale trade, durable goods	38	54 517	6 448	1 512	227	13 336	5 178	5 903
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	15 051	1 517	340	44	3 565	2 464	3 046
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	42	212 689	18 423	4 694	676	38 494	6 706	8 547
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	11	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	38 238	1 701	417	76	3 466	721	781
422710	Petroleum bulk stations & terminals	4	38 238	1 701	417	76	3 466	721	781
4227101	Petroleum bulk stations & terminals (except LP)	4	38 238	1 701	417	76	3 466	721	781
42271011	Petroleum bulk stations (except LP)	4	38 238	1 701	417	76	3 466	721	781
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D

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	MONTGOMERY COUNTY, PA								
42	**Wholesale trade**	**2 004**	**22 878 171**	**1 395 568**	**326 949**	**29 378**	**2 744 269**	**930 738**	**920 197**
421	Wholesale trade, durable goods	1 398	10 509 374	796 105	188 099	17 657	1 576 609	628 058	627 392
4211	Motor vehicle & motor vehicle parts & supplies whsle	101	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	30	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	30	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	16	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle	2	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	50	341 889	24 611	6 091	988	50 043	44 082	46 369
421120	Motor vehicle supplies & new parts whsle	50	341 889	24 611	6 091	988	50 043	44 082	46 369
4211201	Motor vehicle supplies & new parts—warehouse distributors	18	177 012	15 589	3 885	710	33 318	37 188	39 326
4211202	Motor vehicle supplies & new parts—jobbers	28	158 310	7 768	1 918	247	14 425	6 482	6 590
42113	Tire & tube whsle	7	D	D	D	c	D	D	D
421130	Tire & tube whsle	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	73	292 170	25 646	6 349	634	50 689	18 984	21 166
42121	Furniture whsle	39	150 024	11 764	3 152	258	22 527	2 677	2 880
421210	Furniture whsle	39	150 024	11 764	3 152	258	22 527	2 677	2 880
4212101	Household & lawn furniture whsle	16	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	23	D	D	D	c	D	D	D
42122	Home furnishings whsle	34	142 146	13 882	3 197	376	28 162	16 307	18 286
421220	Home furnishings whsle	34	142 146	13 882	3 197	376	28 162	16 307	18 286
4212201	Household china, glassware, & crockery whsle	7	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	6	45 489	6 833	1 497	201	11 043	7 861	10 207
4212203	Floor coverings whsle	11	55 726	3 990	1 004	93	8 720	3 250	3 842
4212204	Other home furnishings whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	51	200 667	20 845	5 368	613	47 040	16 606	17 629
42131	Lumber, plywood, millwork, & wood panel whsle	22	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	22	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	14	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	9	50 795	4 643	1 094	110	11 187	2 043	2 346
421330	Roofing, siding, & insulation material whsle	9	50 795	4 643	1 094	110	11 187	2 043	2 346
4213301	Roofing, siding, & insulation material whsle	9	50 795	4 643	1 094	110	11 187	2 043	2 346
42139	Other construction materials whsle	14	D	D	D	b	D	D	D
421390	Other construction materials whsle	14	D	D	D	b	D	D	D
4213902	Other construction materials whsle	13	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	248	2 012 547	220 222	52 970	4 365	427 819	123 868	106 457
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	46	216 996	37 170	10 191	880	62 405	13 265	14 677
421420	Office equipment whsle	46	216 996	37 170	10 191	880	62 405	13 265	14 677
42143	Computer & computer peripheral equipment & software whsle	95	1 097 378	98 890	22 069	1 856	189 049	51 505	54 929
421430	Computer & computer peripheral equipment & software whsle	95	1 097 378	98 890	22 069	1 856	189 049	51 505	54 929
4214301	Computer & peripheral equipment whsle	75	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	29	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	46	567 507	69 071	14 944	1 348	115 791	19 420	21 349
4214302	Computer software (packaged) whsle	20	D	D	D	b	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	21	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	21	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	11	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	10	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	62	534 376	70 407	17 583	1 332	148 237	50 529	27 410
421450	Medical, dental, & hospital equipment & supplies whsle	62	534 376	70 407	17 583	1 332	148 237	50 529	27 410
4214501	Surgical, medical, & hospital supplies whsle	54	438 724	58 448	14 373	1 132	111 580	43 407	21 966
4214502	Dental equipment & supplies whsle	8	95 652	11 959	3 210	200	36 657	7 122	5 444
42146	Ophthalmic goods whsle	5	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	5	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	16	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	16	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	15	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	91	D	D	D	f	D	D	D
42151	Metal service centers & offices	88	D	D	D	f	D	D	D
421510	Metal service centers & offices	88	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	72	1 055 555	38 345	7 722	693	74 094	69 439	67 478
42151011	Ferrous metal service centers	46	497 519	33 941	6 664	594	66 384	69 439	67 478
42151012	Ferrous metal sales offices	26	558 036	4 404	1 058	99	7 710	–	–
4215102	Nonferrous metal service centers & sales offices	16	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	8	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	a	D	D	D
4216	Electrical goods whsle	231	2 958 302	203 969	50 777	4 028	411 299	79 536	80 503
42161	Electrical apparatus & equip, wiring supp, & const material whsle	77	404 179	35 218	8 790	755	57 791	15 966	17 354
421610	Electrical apparatus & equip, wiring supp, & const material whsle	77	404 179	35 218	8 790	755	57 791	15 966	17 354
42162	Electrical appliance, television & radio set whsle	16	125 437	3 664	967	83	8 111	3 253	3 050
421620	Electrical appliance, television & radio set whsle	16	125 437	3 664	967	83	8 111	3 253	3 050
42169	Other electronic parts & equipment whsle	138	2 428 686	165 087	41 020	3 190	345 397	60 317	60 099
421690	Other electronic parts & equipment whsle	138	2 428 686	165 087	41 020	3 190	345 397	60 317	60 099
4216901	Communications equipment & supplies whsle	62	1 621 522	134 556	34 303	2 572	287 183	41 207	40 531
4216902	Electronic parts (excluding communications equipment) whsle	76	807 164	30 531	6 717	618	58 214	19 110	19 568
4217	Hardware, & plumbing & heating equipment & supplies whsle	111	861 282	54 318	12 424	1 271	102 162	63 426	70 537
42171	Hardware whsle	41	275 518	17 224	3 873	426	32 217	10 016	12 771
421710	Hardware whsle	41	275 518	17 224	3 873	426	32 217	10 016	12 771
42172	Plumbing & heating equipment & supplies (hydronics) whsle	41	422 583	22 338	4 563	478	43 946	38 576	44 154
421720	Plumbing & heating equipment & supplies (hydronics) whsle	41	422 583	22 338	4 563	478	43 946	38 576	44 154
42173	Warm air heating & air-conditioning equipment & supplies whsle	24	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	24	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	365	1 270 116	148 623	33 368	3 168	265 275	131 080	139 570
42181	Construction & mining (except petroleum) machinery & equip whsle	25	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	25	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	209	613 910	68 727	15 678	1 426	128 193	38 856	40 696
421830	Industrial machinery & equipment whsle	209	613 910	68 727	15 678	1 426	128 193	38 856	40 696
4218301	Food-processing machinery & equipment whsle	7	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	24	84 347	12 691	2 961	228	20 996	5 706	6 079
42183021	Hydraulic & pneumatic pumps & motors whsle	10	15 325	2 698	770	52	4 816	1 698	1 773
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	14	69 022	9 993	2 191	176	16 180	4 008	4 306
4218303	General-purpose industrial machinery & equipment whsle	70	237 595	23 467	5 187	485	44 494	13 319	14 445
4218304	Metalworking machinery & equipment whsle	29	77 120	5 159	1 242	123	9 612	1 903	2 424
4218305	Materials handling equipment whsle	33	100 205	12 175	2 910	319	23 072	6 502	5 790
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	42	D	D	D	c	D	D	D
42184	Industrial supplies whsle	75	309 966	42 275	8 786	761	67 553	28 097	30 403
421840	Industrial supplies whsle	75	309 966	42 275	8 786	761	67 553	28 097	30 403
4218401	General-line industrial supplies whsle	10	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	17	110 870	7 950	2 089	189	12 604	6 539	7 228
4218403	Welding supplies whsle	10	14 703	2 647	752	54	4 118	4 498	4 550
4218404	Industrial containers & supplies whsle	9	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	10	70 893	11 598	2 355	173	18 516	3 995	4 284
4218406	Other industrial supplies whsle	19	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	41	156 758	13 861	3 174	370	24 251	10 245	10 244
421850	Service establishment equipment & supplies whsle	41	156 758	13 861	3 174	370	24 251	10 245	10 244
4218501	Beauty & barber shop equipment & supplies whsle	5	D	D	D	a	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	19	37 152	7 447	1 789	205	11 935	3 005	2 689
4218503	Laundry & dry-cleaning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	14	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	8	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	8	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	127	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	24	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	24	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	16	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	30	340 897	10 172	2 424	252	25 491	3 790	4 144
421930	Recyclable material whsle	30	340 897	10 172	2 424	252	25 491	3 790	4 144
4219301	Iron & steel scrap processors & dealers	16	249 977	5 727	1 442	135	13 294	2 851	3 198
42193011	Iron & steel scrap processors (using power processing equipment)	6	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	10	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	10	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	MONTGOMERY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	18	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	37	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	37	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	11	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	7	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	4	D	D	D	b	D	D	D
4219906	Other durable goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	606	12 368 797	599 463	138 850	11 721	1 167 660	302 680	292 805
4221	Paper & paper product whsle	109	832 783	50 844	11 711	981	98 537	32 326	32 447
42211	Printing & writing paper whsle	30	463 219	24 228	5 597	370	43 297	13 611	16 372
422110	Printing & writing paper whsle	30	463 219	24 228	5 597	370	43 297	13 611	16 372
42212	Stationery & office supplies whsle	43	143 764	13 533	3 185	322	25 808	4 739	5 058
422120	Stationery & office supplies whsle	43	143 764	13 533	3 185	322	25 808	4 739	5 058
42213	Industrial & personal service paper whsle	36	225 800	13 083	2 929	289	29 432	13 976	11 017
422130	Industrial & personal service paper whsle	36	225 800	13 083	2 929	289	29 432	13 976	11 017
4222	Drugs, & druggists' sundries whsle	40	5 325 308	273 962	62 564	3 299	512 069	76 104	73 731
42221	Drugs, & druggists' sundries whsle	40	5 325 308	273 962	62 564	3 299	512 069	76 104	73 731
422210	Drugs, & druggists' sundries whsle	40	5 325 308	273 962	62 564	3 299	512 069	76 104	73 731
4222101	General-line drugs whsle	16	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	24	D	D	D	h	D	D	D
4223	Apparel, piece goods, & notions whsle	76	346 989	23 578	5 423	618	56 115	45 917	37 587
42231	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	18	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	14	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	14	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	26	150 012	10 657	2 420	228	22 908	11 578	12 529
422330	Women's, children's, & infants' clothing & accessories whsle	26	150 012	10 657	2 420	228	22 908	11 578	12 529
42234	Footwear whsle	10	D	D	D	b	D	D	D
422340	Footwear whsle	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	135	4 460 609	129 211	31 242	3 963	247 828	75 185	74 130
42241	General-line grocery whsle	11	1 037 132	31 457	7 714	1 063	65 247	39 548	34 025
422410	General-line grocery whsle	11	1 037 132	31 457	7 714	1 063	65 247	39 548	34 025
4224103	Other general-line grocery whsle	11	1 037 132	31 457	7 714	1 063	65 247	39 548	34 025
42242	Packaged frozen food whsle	16	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	90 096	5 563	1 397	177	13 417	2 726	2 419
422430	Dairy products, (except dried or canned) whsle	7	90 096	5 563	1 397	177	13 417	2 726	2 419
4224302	Dairy product (except raw milk) whsle	7	90 096	5 563	1 397	177	13 417	2 726	2 419
42244	Poultry & poultry product whsle	7	71 172	2 244	538	67	3 610	96	105
422440	Poultry & poultry product whsle	7	71 172	2 244	538	67	3 610	96	105
4224402	Poultry & poultry product (except live) whsle	7	71 172	2 244	538	67	3 610	96	105
42245	Confectionery whsle	12	59 616	4 938	757	112	13 758	211	155
422450	Confectionery whsle	12	59 616	4 938	757	112	13 758	211	155
42247	Meat & meat product whsle	12	D	D	D	b	D	D	D
422470	Meat & meat product whsle	12	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	9	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	e	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	58	2 741 651	65 713	16 494	1 979	110 441	29 614	32 288
422490	Other grocery & related products whsle	58	2 741 651	65 713	16 494	1 979	110 441	29 614	32 288
4224901	Coffee, tea, & spice whsle	5	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	18	D	D	D	e	D	D	D
4224903	Soft drinks whsle	8	40 696	6 393	1 270	195	12 140	1 675	1 682
4224904	Canned goods whsle	7	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	19	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	5	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	87	496 639	52 923	12 011	1 132	104 858	31 915	31 607
42261	Plastics materials & basic forms & shapes whsle	24	127 075	17 546	3 301	320	31 177	19 130	18 736
422610	Plastics materials & basic forms & shapes whsle	24	127 075	17 546	3 301	320	31 177	19 130	18 736
42269	Other chemical & allied products whsle	63	369 564	35 377	8 710	812	73 681	12 785	12 871
422690	Other chemical & allied products whsle	63	369 564	35 377	8 710	812	73 681	12 785	12 871
4226901	Industrial gases (except LP) whsle	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	55	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	14	342 297	19 433	4 729	355	46 158	3 489	3 168
42271	Petroleum bulk stations & terminals	7	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	20	115 904	12 701	3 062	310	20 803	5 860	6 522
42281	Beer & ale whsle	11	77 507	6 479	1 422	147	10 382	2 816	2 799
422810	Beer & ale whsle	11	77 507	6 479	1 422	147	10 382	2 816	2 799
4229	Miscellaneous nondurable goods whsle	116	D	D	D	g	D	D	D
42291	Farm supplies whsle	12	33 686	3 230	531	82	9 167	4 336	3 626
422910	Farm supplies whsle	12	33 686	3 230	531	82	9 167	4 336	3 626
4229102	Farm supplies—whsle distributors	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	16	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	16	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	16	55 532	5 633	1 261	142	9 408	2 114	2 370
422930	Flower, nursery stock, & florists' supplies whsle	16	55 532	5 633	1 261	142	9 408	2 114	2 370
42294	Tobacco & tobacco product whsle	4	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	8	90 690	7 956	2 031	196	22 310	3 732	3 540
422950	Paint, varnish, & supplies whsle	8	90 690	7 956	2 031	196	22 310	3 732	3 540
4229501	Paint, varnish, & supplies whsle	8	90 690	7 956	2 031	196	22 310	3 732	3 540
42299	Other miscellaneous nondurable goods whsle	60	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	60	D	D	D	e	D	D	D
4229901	Art goods whsle	18	47 497	3 868	685	99	8 776	2 201	2 390
4229902	General merchandise (nondurable goods) whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	31	D	D	D	c	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
	Merchant wholesalers	**1 452**	**8 916 597**	**814 980**	**185 199**	**19 318**	**1 655 746**	**734 320**	**736 415**
421	Wholesale trade, durable goods	1 000	5 637 078	583 085	132 475	13 147	1 178 414	500 755	512 843
4211	Motor vehicle & motor vehicle parts & supplies whsle	90	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	27	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	27	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	13	D	D	D	b	D	D	D
4211102	Bus & recreational vehicle whsle	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	43	195 787	21 216	5 188	933	43 627	44 082	46 369
421120	Motor vehicle supplies & new parts whsle	43	195 787	21 216	5 188	933	43 627	44 082	46 369
4211201	Motor vehicle supplies & new parts—warehouse distributors	16	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	24	D	D	D	c	D	D	D
42113	Tire & tube whsle	6	D	D	D	c	D	D	D
421130	Tire & tube whsle	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	43	167 883	19 536	4 390	526	38 458	18 984	21 166
42121	Furniture whsle	19	D	D	D	c	D	D	D
421210	Furniture whsle	19	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	12	D	D	D	c	D	D	D
42122	Home furnishings whsle	24	D	D	D	e	D	D	D
421220	Home furnishings whsle	24	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	6	45 489	6 833	1 497	201	11 043	7 861	10 207
4212203	Floor coverings whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	37	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle	12	D	D	D	b	D	D	D
421390	Other construction materials whsle	12	D	D	D	b	D	D	D
4213902	Other construction materials whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	200	1 286 845	148 393	33 694	3 206	286 265	79 494	79 551
42142	Office equipment whsle	39	D	D	D	f	D	D	D
421420	Office equipment whsle	39	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	78	823 597	76 209	16 458	1 496	148 495	38 036	42 320
421430	Computer & computer peripheral equipment & software whsle	78	823 597	76 209	16 458	1 496	148 495	38 036	42 320
4214301	Computer & peripheral equipment whsle	60	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	21	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	39	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	18	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	18	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	18	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	10	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	49	246 394	42 018	9 790	889	83 287	26 897	20 980
421450	Medical, dental, & hospital equipment & supplies whsle	49	246 394	42 018	9 790	889	83 287	26 897	20 980
4214501	Surgical, medical, & hospital supplies whsle	43	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	6	D	D	D	b	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42146	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	62	D	D	D	f	D	D	D
42151	Metal service centers & offices	60	D	D	D	f	D	D	D
421510	Metal service centers & offices	60	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	50	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	39	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	11	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	10	D	D	D	b	D	D	D
4216	Electrical goods whsle	133	1 680 732	151 561	35 201	2 755	322 641	75 139	75 700
42161	Electrical apparatus & equip, wiring supp, & const material whsle	41	162 358	18 462	5 046	455	30 256	13 993	15 156
421610	Electrical apparatus & equip, wiring supp, & const material whsle	41	162 358	18 462	5 046	455	30 256	13 993	15 156
42169	Other electronic parts & equipment whsle	82	1 494 033	131 665	29 829	2 254	288 802	57 907	57 539
421690	Other electronic parts & equipment whsle	82	1 494 033	131 665	29 829	2 254	288 802	57 907	57 539
4216901	Communications equipment & supplies whsle	40	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	42	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	71	206 417	28 148	6 592	756	53 970	26 970	29 638
42171	Hardware whsle	29	88 634	13 532	3 086	373	24 989	9 619	12 312
421710	Hardware whsle	29	88 634	13 532	3 086	373	24 989	9 619	12 312
42172	Plumbing & heating equipment & supplies (hydronics) whsle	21	76 041	9 835	2 284	245	19 334	9 720	10 176
421720	Plumbing & heating equipment & supplies (hydronics) whsle	21	76 041	9 835	2 284	245	19 334	9 720	10 176
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	36 265	3 687	856	111	8 191	6 911	6 395
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	36 265	3 687	856	111	8 191	6 911	6 395
4218	Machinery, equipment, & supplies whsle	262	759 705	115 740	25 976	2 553	208 538	106 691	113 351
42181	Construction & mining (except petroleum) machinery & equip whsle	22	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	22	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	150	386 906	55 445	12 420	1 181	105 665	34 441	36 083
421830	Industrial machinery & equipment whsle	150	386 906	55 445	12 420	1 181	105 665	34 441	36 083
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	21	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	8	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	13	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	42	110 434	16 233	3 558	367	31 851	10 852	11 860
4218304	Metalworking machinery & equipment whsle	20	39 855	3 651	789	94	7 550	1 903	2 424
4218305	Materials handling equipment whsle	27	75 814	11 320	2 666	297	20 985	6 348	5 667
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	34	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	MONTGOMERY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	53	171 173	31 516	6 582	571	50 848	25 961	28 062
421840	Industrial supplies whsle	53	171 173	31 516	6 582	571	50 848	25 961	28 062
4218402	Mechanical power transmission supplies whsle	11	D	D	D	c	D	D	D
4218403	Welding supplies whsle	6	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	5	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	16	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	24	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	24	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	14	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	102	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	17	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	17	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	11	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	29	D	D	D	c	D	D	D
421930	Recyclable material whsle	29	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	15	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	6	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	9	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	10	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	18	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	18	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	16	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	27	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	27	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	7	D	D	D	b	D	D	D
4219906	Other durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	452	3 279 519	231 895	52 724	6 171	477 332	233 565	223 572
4221	Paper & paper product whsle	85	520 438	40 608	9 267	818	74 746	26 165	25 176
42211	Printing & writing paper whsle	26	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	26	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	30	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	30	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	29	172 467	12 042	2 694	273	27 680	13 976	11 017
422130	Industrial & personal service paper whsle	29	172 467	12 042	2 694	273	27 680	13 976	11 017
4222	Drugs, & druggists' sundries whsle	31	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	31	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	31	D	D	D	f	D	D	D
4222101	General-line drugs whsle	16	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	15	D	D	D	c	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	57	240 657	20 735	4 760	573	50 791	45 909	37 577
42231	Piece goods, notions, & other dry goods whsle	24	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	24	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	16	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	11	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	11	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	16	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	16	D	D	D	c	D	D	D
42234	Footwear whsle	6	D	D	D	b	D	D	D
422340	Footwear whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	86	1 156 939	57 612	13 730	1 783	122 066	68 345	67 006
42241	General-line grocery whsle	7	D	D	D	f	D	D	D
422410	General-line grocery whsle	7	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	7	D	D	D	f	D	D	D
42247	Meat & meat product whsle	11	34 110	2 809	321	66	7 034	387	2 787
422470	Meat & meat product whsle	11	34 110	2 809	321	66	7 034	387	2 787
42248	Fresh fruit & vegetable whsle	9	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	37	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	37	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	3	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	12	D	D	D	b	D	D	D
4224903	Soft drinks whsle	8	40 696	6 393	1 270	195	12 140	1 675	1 682
4224906	Other grocery specialties whsle	11	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	4	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	59	203 772	25 757	5 056	573	51 620	15 203	14 475
42261	Plastics materials & basic forms & shapes whsle	16	71 415	12 406	2 118	258	23 610	6 180	5 384
422610	Plastics materials & basic forms & shapes whsle	16	71 415	12 406	2 118	258	23 610	6 180	5 384
42269	Other chemical & allied products whsle	43	132 357	13 351	2 938	315	28 010	9 023	9 091
422690	Other chemical & allied products whsle	43	132 357	13 351	2 938	315	28 010	9 023	9 091
4226902	Other chemical & allied products whsle	37	126 361	12 108	2 631	277	26 190	8 449	8 497
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	19	D	D	D	e	D	D	D
42281	Beer & ale whsle	11	77 507	6 479	1 422	147	10 382	2 816	2 799
422810	Beer & ale whsle	11	77 507	6 479	1 422	147	10 382	2 816	2 799
4229	Miscellaneous nondurable goods whsle	97	D	D	D	f	D	D	D
42291	Farm supplies whsle	12	33 686	3 230	531	82	9 167	4 336	3 626
422910	Farm supplies whsle	12	33 686	3 230	531	82	9 167	4 336	3 626
4229102	Farm supplies—whsle distributors	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	13	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	13	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	14	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	14	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	8	90 690	7 956	2 031	196	22 310	3 732	3 540
422950	Paint, varnish, & supplies whsle	8	90 690	7 956	2 031	196	22 310	3 732	3 540
4229501	Paint, varnish, & supplies whsle	8	90 690	7 956	2 031	196	22 310	3 732	3 540

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	MONTGOMERY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	46	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	46	D	D	D	e	D	D	D
4229901	Art goods whsle	12	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	24	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**171**	**9 377 662**	**450 817**	**111 060**	**6 887**	**848 634**	**186 275**	**174 162**
421	Wholesale trade, durable goods	116	2 523 943	140 406	38 676	2 837	261 099	121 878	109 880
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	572 025	61 815	16 651	998	115 521	44 276	26 836
42142	Office equipment whsle	5	D	D	D	e	D	D	D
421420	Office equipment whsle	5	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	10	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	10	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	10	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	209 301	20 216	5 687	326	41 980	23 567	6 392
421450	Medical, dental, & hospital equipment & supplies whsle	4	209 301	20 216	5 687	326	41 980	23 567	6 392
4214501	Surgical, medical, & hospital supplies whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	404 753	4 188	1 062	84	8 150	14 677	12 445
42151	Metal service centers & offices	10	404 753	4 188	1 062	84	8 150	14 677	12 445
421510	Metal service centers & offices	10	404 753	4 188	1 062	84	8 150	14 677	12 445
4215101	Ferrous metal service centers & sales offices	9	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	6	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	35	888 183	39 945	12 676	1 025	67 986	4 204	4 410
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	25	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	25	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	19	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	355 339	13 049	2 486	244	29 243	32 810	38 154
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	27	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	11	86 544	5 581	1 286	111	9 924	4 277	4 460
421830	Industrial machinery & equipment whsle	11	86 544	5 581	1 286	111	9 924	4 277	4 460
4218303	General-purpose industrial machinery & equipment whsle	5	58 925	2 932	677	53	5 473	2 437	2 512
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	55	6 853 719	310 411	72 384	4 050	587 535	64 397	64 282
4221	Paper & paper product whsle	12	240 144	8 163	2 043	133	20 477	6 161	7 271
42212	Stationery & office supplies whsle	8	69 481	5 560	1 421	99	12 060	2 452	2 527
422120	Stationery & office supplies whsle	8	69 481	5 560	1 421	99	12 060	2 452	2 527
4222	Drugs, & druggists' sundries whsle	7	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	7	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	14	1 390 603	29 359	7 221	859	59 814	2 621	2 774
42249	Other grocery & related products whsle	7	1 302 405	20 959	5 149	590	35 780	1 096	1 203
422490	Other grocery & related products whsle	7	1 302 405	20 959	5 149	590	35 780	1 096	1 203
4224902	Bread & baked goods whsle	3	D	D	D	e	D	D	D
4224904	Canned goods whsle	1	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	12	245 556	25 169	6 508	524	49 367	16 383	16 726
42269	Other chemical & allied products whsle	11	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	e	D	D	D
4226901	Industrial gases (except LP) whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**381**	**4 583 912**	**129 771**	**30 690**	**3 173**	**239 889**	**10 143**	**9 620**
421	Wholesale trade, durable goods	282	2 348 353	72 614	16 948	1 673	137 096	5 425	4 669
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	3	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	146 102	3 395	903	55	6 416	–	–
421120	Motor vehicle supplies & new parts whsle	7	146 102	3 395	903	55	6 416	–	–
4211202	Motor vehicle supplies & new parts—jobbers	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	27	D	D	D	b	D	D	D
42121	Furniture whsle	17	D	D	D	b	D	D	D
421210	Furniture whsle	17	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	9	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	10	D	D	D	a	D	D	D
421220	Home furnishings whsle	10	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	26	153 677	10 014	2 625	161	26 033	98	70
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	a	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	3	D	D	D	a	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	9	78 681	8 173	2 106	117	22 970	65	38
421450	Medical, dental, & hospital equipment & supplies whsle	9	78 681	8 173	2 106	117	22 970	65	38
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	b	D	D	D
4214502	Dental equipment & supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	b	D	D	D
42151	Metal service centers & offices	18	D	D	D	b	D	D	D
421510	Metal service centers & offices	18	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	12	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	63	389 387	12 463	2 900	248	20 672	193	393
42161	Electrical apparatus & equip, wiring supp, & const material whsle	27	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	27	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	28	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	30	299 526	13 121	3 346	271	18 949	3 646	2 745
42171	Hardware whsle	11	D	D	D	b	D	D	D
421710	Hardware whsle	11	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	14	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	14	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	76	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	48	140 460	7 701	1 972	134	12 604	138	153
421830	Industrial machinery & equipment whsle	48	140 460	7 701	1 972	134	12 604	138	153
4218303	General-purpose industrial machinery & equipment whsle	23	68 236	4 302	952	65	7 170	30	73
4218304	Metalworking machinery & equipment whsle	9	37 265	1 508	453	29	2 062	–	–
4218305	Materials handling equipment whsle	4	D	D	D	a	D	D	D
42184	Industrial supplies whsle	13	D	D	D	c	D	D	D
421840	Industrial supplies whsle	13	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	13	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	13	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	24	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	a	D	D	D
42192	Toy & hobby goods & supplies whsle	5	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	5	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
421930	Recyclable material whsle	1	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	1	D	D	D	b	D	D	D

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	MONTGOMERY COUNTY, PA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	10	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	a	D	D	D
4219906	Other durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	99	2 235 559	57 157	13 742	1 500	102 793	4 718	4 951
4221	Paper & paper product whsle	12	72 201	2 073	401	30	3 314	–	–
42212	Stationery & office supplies whsle	5	D	D	D	a	D	D	D
422120	Stationery & office supplies whsle	5	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	5	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	17	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	8	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	35	1 913 067	42 240	10 291	1 321	65 948	4 219	4 350
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
422410	General-line grocery whsle	4	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	8	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	8	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	14	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	f	D	D	D
4224904	Canned goods whsle	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	16	47 311	1 997	447	35	3 871	329	406
42269	Other chemical & allied products whsle	9	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle	9	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	a	D	D	D
	MONTOUR COUNTY, PA								
42	**Wholesale trade**	**15**	**65 784**	**5 165**	**1 379**	**209**	**10 807**	**3 936**	**4 402**
421	Wholesale trade, durable goods	9	33 549	3 343	890	122	5 594	2 816	2 814
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	32 235	1 822	489	87	5 213	1 120	1 588
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D

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	MONTOUR COUNTY, PA—Con.								
	Merchant wholesalers	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	32 235	1 822	489	87	5 213	1 120	1 588
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	NORTHAMPTON COUNTY, PA								
42	**Wholesale trade**	**312**	**2 066 211**	**167 662**	**38 479**	**4 465**	**312 474**	**164 316**	**176 666**
421	Wholesale trade, durable goods	194	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	25	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	4	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	b	D	D	D
42121	Furniture whsle	4	D	D	D	b	D	D	D
421210	Furniture whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	77 953	3 619	889	89	6 956	10 035	10 380
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	29	D	D	D	e	D	D	D
42142	Office equipment whsle	8	D	D	D	b	D	D	D
421420	Office equipment whsle	8	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	6	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	15	D	D	D	e	D	D	D
42151	Metal service centers & offices	14	D	D	D	e	D	D	D
421510	Metal service centers & offices	14	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	b	D	D	D

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	NORTHAMPTON COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	56	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	28	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	28	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
421840	Industrial supplies whsle	16	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	18	D	D	D	e	D	D	D
421930	Recyclable material whsle	18	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	10	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	118	D	D	D	g	D	D	D
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
4222101	General-line drugs whsle	5	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	14	103 495	8 372	1 939	213	19 007	15 733	16 871
42233	Women's, children's, & infants' clothing & accessories whsle	10	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	39	D	D	D	f	D	D	D
42245	Confectionery whsle	1	D	D	D	c	D	D	D
422450	Confectionery whsle	1	D	D	D	c	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	19	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	19	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	23	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	e	D	D	D
4226901	Industrial gases (except LP) whsle	2	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	19	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D

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	NORTHAMPTON COUNTY, PA—Con.								
	Merchant wholesalers	**254**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
421	Wholesale trade, durable goods	161	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	24	D	D	D	c	D	D	D
42142	Office equipment whsle	7	D	D	D	b	D	D	D
421420	Office equipment whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	e	D	D	D
42151	Metal service centers & offices	9	D	D	D	e	D	D	D
421510	Metal service centers & offices	9	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	e	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	51	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	25	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	25	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	15	D	D	D	c	D	D	D
421840	Industrial supplies whsle	15	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	28	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	18	D	D	D	e	D	D	D
421930	Recyclable material whsle	18	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	10	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	93	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
4222101	General-line drugs whsle	5	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	11	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	7	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	7	D	D	D	c	D	D	D

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	NORTHAMPTON COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	30	D	D	D	e	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	13	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	18	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**29**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
421510	Metal service centers & offices	1	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
421840	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	f	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	8	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	6	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**29**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	21	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	a	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle	1	D	D	D	a	D	D	D

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	NORTHUMBERLAND COUNTY, PA								
42	**Wholesale trade**	**72**	**582 577**	**26 546**	**6 466**	**1 016**	**56 994**	**24 134**	**25 467**
421	Wholesale trade, durable goods	35	66 344	7 541	1 770	352	15 181	8 310	8 602
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	516 233	19 005	4 696	664	41 813	15 824	16 865
4224	Grocery & related products whsle	15	375 243	15 658	3 890	518	34 530	11 158	11 921
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
422410	General-line grocery whsle	4	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4224904	Canned goods whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	25 219	2 218	505	79	4 337	1 237	1 259
42281	Beer & ale whsle	8	25 219	2 218	505	79	4 337	1 237	1 259
422810	Beer & ale whsle	8	25 219	2 218	505	79	4 337	1 237	1 259
	Merchant wholesalers	**65**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	f	D	D	D
4224	Grocery & related products whsle	13	D	D	D	e	D	D	D
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
422410	General-line grocery whsle	4	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D

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	NORTHUMBERLAND COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	PERRY COUNTY, PA								
42	**Wholesale trade**	**17**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PHILADELPHIA COUNTY, PA								
42	**Wholesale trade**	**1 403**	**12 004 023**	**848 375**	**206 572**	**22 298**	**1 629 579**	**756 211**	**779 686**
421	Wholesale trade, durable goods	778	4 310 647	435 363	111 624	10 929	805 867	423 970	445 005
4211	Motor vehicle & motor vehicle parts & supplies whsle	85	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	11	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	11	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	37	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	37	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	21	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	16	8 108	1 502	367	84	2 770	1 227	1 567
42113	Tire & tube whsle	7	D	D	D	c	D	D	D
421130	Tire & tube whsle	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	30	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	30	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	77	476 257	37 896	8 981	1 089	76 422	31 487	39 775
42121	Furniture whsle	44	D	D	D	f	D	D	D
421210	Furniture whsle	44	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	19	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	25	271 361	18 548	4 677	481	30 472	6 082	12 564
42122	Home furnishings whsle	33	D	D	D	c	D	D	D
421220	Home furnishings whsle	33	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	8	D	D	D	b	D	D	D
4212203	Floor coverings whsle	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	31	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D

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	PHILADELPHIA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	108	1 165 311	131 290	41 574	2 381	214 608	40 378	42 534
42141	Photographic equipment & supplies whsle	7	25 736	3 356	808	96	6 928	3 742	3 806
421410	Photographic equipment & supplies whsle	7	25 736	3 356	808	96	6 928	3 742	3 806
42142	Office equipment whsle	24	521 144	29 036	7 863	562	49 650	6 997	6 597
421420	Office equipment whsle	24	521 144	29 036	7 863	562	49 650	6 997	6 597
42143	Computer & computer peripheral equipment & software whsle	19	434 726	76 608	27 855	1 067	115 729	11 550	11 889
421430	Computer & computer peripheral equipment & software whsle	19	434 726	76 608	27 855	1 067	115 729	11 550	11 889
4214301	Computer & peripheral equipment whsle	17	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	6	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	27	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	27	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	12	19 403	3 979	940	134	9 045	1 726	1 783
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	7	33 487	4 049	828	114	8 249	4 491	4 946
421460	Ophthalmic goods whsle	7	33 487	4 049	828	114	8 249	4 491	4 946
42149	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	36	509 362	34 420	8 378	829	77 488	86 617	93 315
42151	Metal service centers & offices	36	509 362	34 420	8 378	829	77 488	86 617	93 315
421510	Metal service centers & offices	36	509 362	34 420	8 378	829	77 488	86 617	93 315
4215101	Ferrous metal service centers & sales offices	30	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	23	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	7	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	74	589 756	54 824	12 622	1 348	86 332	41 975	40 516
42161	Electrical apparatus & equip, wiring supp, & const material whsle	32	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	32	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	13	65 098	3 501	804	101	8 025	3 844	3 577
421620	Electrical appliance, television & radio set whsle	13	65 098	3 501	804	101	8 025	3 844	3 577
42169	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	15	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	14	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	74	289 686	34 061	7 666	999	65 841	43 810	48 566
42171	Hardware whsle	34	88 580	13 988	2 890	458	23 444	17 248	18 270
421710	Hardware whsle	34	88 580	13 988	2 890	458	23 444	17 248	18 270
42172	Plumbing & heating equipment & supplies (hydronics) whsle	11	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	11	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	23	112 075	11 995	2 932	349	27 100	19 031	19 866
421730	Warm air heating & air-conditioning equipment & supplies whsle	23	112 075	11 995	2 932	349	27 100	19 031	19 866

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	PHILADELPHIA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.								
42174	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	132	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	65	189 483	30 420	6 936	790	56 193	40 302	36 924
421830	Industrial machinery & equipment whsle	65	189 483	30 420	6 936	790	56 193	40 302	36 924
4218301	Food-processing machinery & equipment whsle	8	32 156	4 367	959	105	8 092	5 314	4 998
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	16	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	11	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
42184	Industrial supplies whsle	41	D	D	D	e	D	D	D
421840	Industrial supplies whsle	41	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	8	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	8	D	D	D	b	D	D	D
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	14	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	7	14 768	1 544	383	76	4 154	2 922	3 192
4218503	Laundry & dry-cleaning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	161	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	12	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	12	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	12	14 779	1 500	342	48	4 549	3 138	3 381
421920	Toy & hobby goods & supplies whsle	12	14 779	1 500	342	48	4 549	3 138	3 381
42193	Recyclable material whsle	67	304 314	28 908	6 455	884	61 913	22 833	21 426
421930	Recyclable material whsle	67	304 314	28 908	6 455	884	61 913	22 833	21 426
4219301	Iron & steel scrap processors & dealers	26	107 100	9 877	2 308	294	20 921	10 955	10 924
42193011	Iron & steel scrap processors (using power processing equipment)	11	90 345	7 465	1 803	223	16 406	8 394	8 349
42193012	Iron & steel scrap processors (not using power processing equip)	15	16 755	2 412	505	71	4 515	2 561	2 575
4219302	Recyclable paper & paperboard whsle	5	26 062	2 931	664	97	8 040	393	307
4219303	Other recyclable material whsle	36	171 152	16 100	3 483	493	32 952	11 485	10 195
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	50	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	50	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	46	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	20	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	20	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	4	D	D	D	c	D	D	D
4219906	Other durable goods whsle	5	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PHILADELPHIA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	625	7 693 376	413 012	94 948	11 369	823 712	332 241	334 681
4221	Paper & paper product whsle	57	828 485	74 829	17 716	1 657	145 872	73 635	68 468
42211	Printing & writing paper whsle	6	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	17	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	17	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	34	618 265	58 276	13 952	1 308	111 725	47 889	47 103
422130	Industrial & personal service paper whsle	34	618 265	58 276	13 952	1 308	111 725	47 889	47 103
4222	Drugs, & druggists' sundries whsle	15	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	15	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	15	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	11	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	86	597 733	31 249	6 832	1 243	72 976	66 880	72 361
42231	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	22	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	27	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	27	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	27	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	27	D	D	D	c	D	D	D
4224	Grocery & related products whsle	257	2 563 481	157 365	34 993	4 324	304 073	77 700	80 651
42241	General-line grocery whsle	26	284 465	28 948	6 225	678	53 466	16 456	20 548
422410	General-line grocery whsle	26	284 465	28 948	6 225	678	53 466	16 456	20 548
4224103	Other general-line grocery whsle	25	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	21	153 628	6 879	1 687	256	12 964	3 489	3 190
422420	Packaged frozen food whsle	21	153 628	6 879	1 687	256	12 964	3 489	3 190
42243	Dairy products, (except dried or canned) whsle	13	96 271	5 728	1 461	203	12 431	3 734	2 999
422430	Dairy products, (except dried or canned) whsle	13	96 271	5 728	1 461	203	12 431	3 734	2 999
4224302	Dairy product (except raw milk) whsle	13	96 271	5 728	1 461	203	12 431	3 734	2 999
42244	Poultry & poultry product whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
422440	Poultry & poultry product whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
4224402	Poultry & poultry product (except live) whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
42245	Confectionery whsle	13	D	D	D	c	D	D	D
422450	Confectionery whsle	13	D	D	D	c	D	D	D
42246	Fish & seafood whsle	21	146 681	8 814	1 946	216	17 611	4 945	6 496
422460	Fish & seafood whsle	21	146 681	8 814	1 946	216	17 611	4 945	6 496
42247	Meat & meat product whsle	29	751 443	26 572	6 204	661	53 609	19 493	17 552
422470	Meat & meat product whsle	29	751 443	26 572	6 204	661	53 609	19 493	17 552
42248	Fresh fruit & vegetable whsle	68	802 614	45 140	9 639	1 056	86 872	15 343	13 935
422480	Fresh fruit & vegetable whsle	68	802 614	45 140	9 639	1 056	86 872	15 343	13 935
42249	Other grocery & related products whsle	57	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	57	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	8	66 306	8 312	1 858	211	13 496	4 073	5 636
4224902	Bread & baked goods whsle	14	D	D	D	c	D	D	D
4224903	Soft drinks whsle	9	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	18	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	41	890 309	48 780	12 209	1 148	98 743	17 387	18 844
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	34	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	34	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	3	12 849	3 277	708	75	6 344	1 373	1 406
4226902	Other chemical & allied products whsle	31	D	D	D	f	D	D	D

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	PHILADELPHIA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	16	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	10	789 453	11 897	2 979	249	33 783	38 439	35 528
422710	Petroleum bulk stations & terminals	10	789 453	11 897	2 979	249	33 783	38 439	35 528
4227101	Petroleum bulk stations & terminals (except LP)	10	789 453	11 897	2 979	249	33 783	38 439	35 528
42271012	Petroleum bulk terminals (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	40	304 831	28 102	5 381	628	51 995	17 546	16 682
42281	Beer & ale whsle	32	271 425	25 900	4 818	538	47 773	13 597	12 588
422810	Beer & ale whsle	32	271 425	25 900	4 818	538	47 773	13 597	12 588
4229	Miscellaneous nondurable goods whsle	113	D	D	D	g	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	20	106 084	12 940	3 389	747	25 211	8 784	9 215
422920	Book, periodical, & newspaper whsle	20	106 084	12 940	3 389	747	25 211	8 784	9 215
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	17	189 855	5 162	1 165	169	9 950	7 845	8 707
422940	Tobacco & tobacco product whsle	17	189 855	5 162	1 165	169	9 950	7 845	8 707
42295	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	52	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	52	D	D	D	e	D	D	D
4229901	Art goods whsle	13	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	13	D	D	D	b	D	D	D
4229903	Textile bags, bagging, & burlap whsle	1	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	25	D	D	D	b	D	D	D
	Merchant wholesalers	**1 247**	**7 486 739**	**645 102**	**145 574**	**18 464**	**1 259 698**	**696 281**	**724 133**
421	Wholesale trade, durable goods	700	2 738 223	312 428	71 210	9 056	606 411	400 856	421 997
4211	Motor vehicle & motor vehicle parts & supplies whsle	78	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	33	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	33	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	17	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	16	8 108	1 502	367	84	2 770	1 227	1 567
42113	Tire & tube whsle	6	D	D	D	c	D	D	D
421130	Tire & tube whsle	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	30	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	30	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	62	D	D	D	f	D	D	D
42121	Furniture whsle	34	D	D	D	f	D	D	D
421210	Furniture whsle	34	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	15	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	19	D	D	D	e	D	D	D
42122	Home furnishings whsle	28	D	D	D	c	D	D	D
421220	Home furnishings whsle	28	D	D	D	c	D	D	D
4212203	Floor coverings whsle	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	28	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PHILADELPHIA COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	90	285 115	40 707	9 139	1 166	74 354	35 472	37 851
42141	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
42142	Office equipment whsle	19	D	D	D	e	D	D	D
421420	Office equipment whsle	19	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	10	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	25	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	25	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	13	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	12	19 403	3 979	940	134	9 045	1 726	1 783
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	33	D	D	D	f	D	D	D
42151	Metal service centers & offices	33	D	D	D	f	D	D	D
421510	Metal service centers & offices	33	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	27	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	22	D	D	D	f	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	61	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	27	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	27	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	12	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	22	124 772	16 705	3 655	368	31 075	14 146	12 599
421690	Other electronic parts & equipment whsle	22	124 772	16 705	3 655	368	31 075	14 146	12 599
4216901	Communications equipment & supplies whsle	9	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	71	D	D	D	f	D	D	D
42171	Hardware whsle	33	D	D	D	e	D	D	D
421710	Hardware whsle	33	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	22	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	22	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D

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	PHILADELPHIA COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	123	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	60	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	60	D	D	D	f	D	D	D
4218301	Food-processing machinery & equipment whsle	8	32 156	4 367	959	105	8 092	5 314	4 998
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	14	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle	38	D	D	D	e	D	D	D
421840	Industrial supplies whsle	38	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	7	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	7	27 066	3 235	721	85	6 258	3 163	3 937
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	13	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	7	14 768	1 544	383	76	4 154	2 922	3 192
4218503	Laundry & dry-cleaning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	154	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	66	D	D	D	f	D	D	D
421930	Recyclable material whsle	66	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	26	107 100	9 877	2 308	294	20 921	10 955	10 924
42193011	Iron & steel scrap processors (using power processing equipment)	11	90 345	7 465	1 803	223	16 406	8 394	8 349
42193012	Iron & steel scrap processors (not using power processing equip)	15	16 755	2 412	505	71	4 515	2 561	2 575
4219302	Recyclable paper & paperboard whsle	5	26 062	2 931	664	97	8 040	393	307
4219303	Other recyclable material whsle	35	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	49	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	49	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	46	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	4	D	D	D	c	D	D	D
4219906	Other durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	547	4 748 516	332 674	74 364	9 408	653 287	295 425	302 136
4221	Paper & paper product whsle	53	D	D	D	g	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	14	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	14	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	33	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	33	D	D	D	g	D	D	D

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	PHILADELPHIA COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	12	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	12	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	72	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	20	28 790	4 153	824	150	8 039	5 267	5 588
422310	Piece goods, notions, & other dry goods whsle	20	28 790	4 153	824	150	8 039	5 267	5 588
4223101	Piece goods—jobbers	16	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	23	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	23	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	24	27 333	2 850	638	98	7 272	4 403	4 938
422330	Women's, children's, & infants' clothing & accessories whsle	24	27 333	2 850	638	98	7 272	4 403	4 938
4224	Grocery & related products whsle	234	2 304 621	139 950	30 754	3 831	268 085	75 480	80 128
42241	General-line grocery whsle	25	D	D	D	f	D	D	D
422410	General-line grocery whsle	25	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	24	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	18	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	18	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	12	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	12	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	12	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
422440	Poultry & poultry product whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
4224402	Poultry & poultry product (except live) whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
42245	Confectionery whsle	12	D	D	D	b	D	D	D
422450	Confectionery whsle	12	D	D	D	b	D	D	D
42246	Fish & seafood whsle	19	D	D	D	c	D	D	D
422460	Fish & seafood whsle	19	D	D	D	c	D	D	D
42247	Meat & meat product whsle	29	751 443	26 572	6 204	661	53 609	19 493	17 552
422470	Meat & meat product whsle	29	751 443	26 572	6 204	661	53 609	19 493	17 552
42248	Fresh fruit & vegetable whsle	59	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	59	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	51	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	51	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	8	66 306	8 312	1 858	211	13 496	4 073	5 636
4224902	Bread & baked goods whsle	12	24 021	2 306	528	107	4 010	785	1 109
4224903	Soft drinks whsle	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	17	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	29	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	24	125 403	15 574	3 337	396	26 116	8 394	9 266
422690	Other chemical & allied products whsle	24	125 403	15 574	3 337	396	26 116	8 394	9 266
4226902	Other chemical & allied products whsle	22	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	40	304 831	28 102	5 381	628	51 995	17 546	16 682
42281	Beer & ale whsle	32	271 425	25 900	4 818	538	47 773	13 597	12 588
422810	Beer & ale whsle	32	271 425	25 900	4 818	538	47 773	13 597	12 588

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	PHILADELPHIA COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	99	D	D	D	g	D	D	D
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	14	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	14	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	17	189 855	5 162	1 165	169	9 950	7 845	8 707
422940	Tobacco & tobacco product whsle	17	189 855	5 162	1 165	169	9 950	7 845	8 707
42299	Other miscellaneous nondurable goods whsle	47	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	47	D	D	D	e	D	D	D
4229901	Art goods whsle	13	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	1	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	24	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**79**	**4 038 388**	**185 347**	**57 064**	**3 439**	**337 794**	**59 020**	**54 323**
421	Wholesale trade, durable goods	37	1 330 227	113 203	38 313	1 648	183 096	22 469	22 042
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	b	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	858 928	89 816	32 271	1 195	138 846	4 771	4 408
42142	Office equipment whsle	5	D	D	D	e	D	D	D
421420	Office equipment whsle	5	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	4	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	3	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	42	2 708 161	72 144	18 751	1 791	154 698	36 551	32 281
4222	Drugs, & druggists' sundries whsle	2	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	7	651 305	26 372	7 264	592	57 876	–	–
4227	Petroleum & petroleum products whsle	8	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	c	D	D	D

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	PHILADELPHIA COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**77**	**478 896**	**17 926**	**3 934**	**395**	**32 087**	**910**	**1 230**
421	Wholesale trade, durable goods	41	242 197	9 732	2 101	225	16 360	645	966
4214	Professional & commercial equipment & supplies whsle	6	21 268	767	164	20	1 408	135	275
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	36	236 699	8 194	1 833	170	15 727	265	264
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	17	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	9	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	b	D	D	D
	PIKE COUNTY, PA								
42	**Wholesale trade**	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	POTTER COUNTY, PA								
42	**Wholesale trade**	**13**	**17 429**	**1 027**	**219**	**58**	**3 423**	**1 216**	**1 408**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**13**	**17 429**	**1 027**	**219**	**58**	**3 423**	**1 216**	**1 408**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D

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	SCHUYLKILL COUNTY, PA								
42	**Wholesale trade**	**134**	**632 165**	**42 042**	**9 503**	**1 798**	**90 752**	**63 195**	**60 129**
421	Wholesale trade, durable goods	75	225 243	18 639	4 428	807	43 990	23 917	24 512
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	29 618	2 136	495	113	3 930	4 086	3 219
42111	Automobile & other motor vehicle whsle	5	21 085	1 463	333	58	2 330	2 861	1 829
421110	Automobile & other motor vehicle whsle	5	21 085	1 463	333	58	2 330	2 861	1 829
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	22 353	1 765	388	60	4 498	1 810	2 209
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	15 399	1 186	276	54	2 447	6 963	6 961
421820	Farm & garden machinery & equipment whsle	6	15 399	1 186	276	54	2 447	6 963	6 961
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	17	D	D	D	e	D	D	D
42193	Recyclable material whsle	12	D	D	D	e	D	D	D
421930	Recyclable material whsle	12	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	5	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	32 366	1 932	445	80	6 594	4 456	4 689
4219303	Other recyclable material whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	59	406 922	23 403	5 075	991	46 762	39 278	35 617
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	22	88 250	5 032	1 107	226	8 828	1 655	1 886
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	67 526	1 756	329	56	4 126	893	900
422710	Petroleum bulk stations & terminals	5	67 526	1 756	329	56	4 126	893	900
4227101	Petroleum bulk stations & terminals (except LP)	5	67 526	1 756	329	56	4 126	893	900
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	3	D	D	D	e	D	D	D
	Merchant wholesalers	**120**	**467 394**	**39 038**	**8 804**	**1 674**	**85 663**	**52 737**	**49 527**
421	Wholesale trade, durable goods	68	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	15 399	1 186	276	54	2 447	6 963	6 961
421820	Farm & garden machinery & equipment whsle	6	15 399	1 186	276	54	2 447	6 963	6 961
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D

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	SCHUYLKILL COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	15	D	D	D	e	D	D	D
42193	Recyclable material whsle	11	D	D	D	e	D	D	D
421930	Recyclable material whsle	11	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	3	32 366	1 932	445	80	6 594	4 456	4 689
4219303	Other recyclable material whsle.	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	52	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle.	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	20	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle .	3	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle.....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	SNYDER COUNTY, PA								
42	**Wholesale trade**	**29**	**160 443**	**11 799**	**2 822**	**444**	**21 293**	**10 257**	**11 810**
421	Wholesale trade, durable goods	17	92 713	8 112	1 963	272	13 326	8 878	10 547
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle.....	1	D	D	D	c	D	D	D
4213102	Lumber with yard whsle.....	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
421840	Industrial supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	SNYDER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	12	67 730	3 687	859	172	7 967	1 379	1 263
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**25**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
421840	Industrial supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	SOMERSET COUNTY, PA								
42	**Wholesale trade**	**87**	**274 478**	**21 840**	**4 687**	**840**	**42 052**	**31 758**	**40 177**
421	Wholesale trade, durable goods	64	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	SOMERSET COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**80**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	59	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	SULLIVAN COUNTY, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	3 640	446	99	19	767	596	803
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	3 640	446	99	19	767	596	803

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	SUSQUEHANNA COUNTY, PA								
42	**Wholesale trade**	**34**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	101 448	8 414	1 949	339	13 719	18 576	19 174
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	5 150	275	59	15	625	460	585
4213	Lumber & other construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
42132	Brick, stone, & related construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
421320	Brick, stone, & related construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
4213202	Sand, gravel, & stone whsle	5	7 552	1 350	123	46	2 664	363	171
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**32**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	101 448	8 414	1 949	339	13 719	18 576	19 174
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	5 150	275	59	15	625	460	585
4213	Lumber & other construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
42132	Brick, stone, & related construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
421320	Brick, stone, & related construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
4213202	Sand, gravel, & stone whsle	5	7 552	1 350	123	46	2 664	363	171
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	TIOGA COUNTY, PA								
42	**Wholesale trade**	**28**	**93 285**	**6 789**	**1 456**	**293**	**18 927**	**3 849**	**4 673**
421	Wholesale trade, durable goods	14	18 168	1 781	363	75	4 511	1 645	2 205
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	5 388	586	107	22	1 255	516	518
42114	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	75 117	5 008	1 093	218	14 416	2 204	2 468
4224	Grocery & related products whsle	5	35 303	2 093	483	95	4 756	1 004	1 061
4227	Petroleum & petroleum products whsle	3	31 142	2 363	470	85	8 027	680	654
42271	Petroleum bulk stations & terminals	3	31 142	2 363	470	85	8 027	680	654
422710	Petroleum bulk stations & terminals	3	31 142	2 363	470	85	8 027	680	654
4227101	Petroleum bulk stations & terminals (except LP)	3	31 142	2 363	470	85	8 027	680	654
42271011	Petroleum bulk stations (except LP)	3	31 142	2 363	470	85	8 027	680	654

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	TIOGA COUNTY, PA—Con.								
	Merchant wholesalers	**25**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	5 388	586	107	22	1 255	516	518
42114	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	31 142	2 363	470	85	8 027	680	654
42271	Petroleum bulk stations & terminals	3	31 142	2 363	470	85	8 027	680	654
422710	Petroleum bulk stations & terminals	3	31 142	2 363	470	85	8 027	680	654
4227101	Petroleum bulk stations & terminals (except LP)	3	31 142	2 363	470	85	8 027	680	654
42271011	Petroleum bulk stations (except LP)	3	31 142	2 363	470	85	8 027	680	654
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	UNION COUNTY, PA								
42	**Wholesale trade**	**33**	**89 897**	**9 973**	**2 417**	**313**	**17 963**	**11 697**	**12 998**
421	Wholesale trade, durable goods	22	51 293	6 695	1 648	215	12 779	7 882	9 121
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	33 853	4 098	1 059	130	8 180	5 615	6 801
422	Wholesale trade, nondurable goods	11	38 604	3 278	769	98	5 184	3 815	3 877
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**29**	**82 894**	**9 686**	**2 331**	**297**	**17 286**	**11 671**	**12 978**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	VENANGO COUNTY, PA								
42	**Wholesale trade**	**53**	**128 346**	**12 113**	**2 745**	**530**	**24 832**	**12 104**	**13 340**
421	Wholesale trade, durable goods	39	71 244	6 204	1 397	259	12 852	9 993	11 077
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	11 388	923	204	44	1 979	1 719	2 007
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	36 818	2 893	693	116	5 757	5 490	5 803
42183	Industrial machinery & equipment whsle	7	19 660	1 073	247	35	2 228	1 566	1 568
421830	Industrial machinery & equipment whsle	7	19 660	1 073	247	35	2 228	1 566	1 568
42185	Service establishment equipment & supplies whsle	3	6 839	1 077	233	46	2 027	542	544
421850	Service establishment equipment & supplies whsle	3	6 839	1 077	233	46	2 027	542	544

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	VENANGO COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	14	57 102	5 909	1 348	271	11 980	2 111	2 263
4224	Grocery & related products whsle	6	25 992	3 136	755	141	5 776	649	669
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**47**	**94 212**	**9 048**	**2 046**	**445**	**19 019**	**11 409**	**12 614**
421	Wholesale trade, durable goods	34	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	11 388	923	204	44	1 979	1 719	2 007
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	6 839	1 077	233	46	2 027	542	544
421850	Service establishment equipment & supplies whsle	3	6 839	1 077	233	46	2 027	542	544
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
	WARREN COUNTY, PA								
42	**Wholesale trade**	**36**	**67 106**	**8 434**	**1 640**	**285**	**16 616**	**8 213**	**10 286**
421	Wholesale trade, durable goods	26	59 184	7 703	1 483	248	14 945	7 717	9 741
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	6 509	393	94	19	1 126	141	147
4213	Lumber & other construction materials whsle	5	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	12 002	2 055	226	28	3 734	2 760	2 847
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	7 922	731	157	37	1 671	496	545
	Merchant wholesalers	**32**	**60 498**	**7 881**	**1 528**	**266**	**15 395**	**7 514**	**8 021**
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	6 509	393	94	19	1 126	141	147
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	12 002	2 055	226	28	3 734	2 760	2 847
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

Table 5. **Summary Statistics for Counties: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	WASHINGTON COUNTY, PA								
42	**Wholesale trade**	**305**	**1 480 958**	**132 459**	**27 046**	**3 803**	**263 789**	**89 516**	**96 379**
421	Wholesale trade, durable goods	222	857 829	82 468	16 376	2 324	161 596	45 636	50 873
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	6	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	5	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	22	D	D	D	c	D	D	D
42151	Metal service centers & offices	16	D	D	D	c	D	D	D
421510	Metal service centers & offices	16	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	6	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	6	D	D	D	a	D	D	D
4215201	Coal whsle	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	23	90 808	6 782	2 821	194	12 178	2 112	2 453
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	51 569	4 057	968	99	7 924	1 835	2 094
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	51 569	4 057	968	99	7 924	1 835	2 094
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	38 510	6 368	1 521	190	13 189	4 979	5 133
42171	Hardware whsle	7	20 498	3 490	781	110	7 635	3 239	3 388
421710	Hardware whsle	7	20 498	3 490	781	110	7 635	3 239	3 388
4218	Machinery, equipment, & supplies whsle	90	263 573	26 410	6 055	787	53 167	22 597	24 342
42181	Construction & mining (except petroleum) machinery & equip whsle	14	97 523	7 497	1 532	191	16 253	8 078	9 214
421810	Construction & mining (except petroleum) machinery & equip whsle	14	97 523	7 497	1 532	191	16 253	8 078	9 214
42183	Industrial machinery & equipment whsle	40	88 877	10 479	2 442	309	19 787	5 615	5 806
421830	Industrial machinery & equipment whsle	40	88 877	10 479	2 442	309	19 787	5 615	5 806
4218303	General-purpose industrial machinery & equipment whsle	18	36 456	4 634	1 018	142	8 866	2 646	2 787
4218305	Materials handling equipment whsle	6	19 837	2 961	768	78	5 123	1 046	1 062
42184	Industrial supplies whsle	21	66 609	6 726	1 707	175	14 227	6 039	6 397
421840	Industrial supplies whsle	21	66 609	6 726	1 707	175	14 227	6 039	6 397
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	8	22 570	3 187	784	84	6 226	2 868	3 073
4219	Miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	WASHINGTON COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	83	623 129	49 991	10 670	1 479	102 193	43 880	45 506
4221	Paper & paper product whsle	15	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	6	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
4222101	General-line drugs whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	19	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	18	55 116	10 002	1 706	209	20 630	6 964	7 859
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**239**	**964 032**	**100 634**	**18 196**	**2 817**	**198 754**	**76 240**	**82 304**
421	Wholesale trade, durable goods	177	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	6	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	5	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	15	D	D	D	c	D	D	D
42151	Metal service centers & offices	12	D	D	D	c	D	D	D
421510	Metal service centers & offices	12	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	c	D	D	D

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	WASHINGTON COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	74	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	31	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	31	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	18	D	D	D	c	D	D	D
421840	Industrial supplies whsle	18	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	15	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	D	D	D	b	D	D	D
421930	Recyclable material whsle	9	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	62	D	D	D	f	D	D	D
4221	Paper & paper product whsle	12	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	6	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
4222101	General-line drugs whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**26**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	f	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D

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	WASHINGTON COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	32	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	WAYNE COUNTY, PA								
42	**Wholesale trade**	**35**	**67 484**	**5 944**	**1 331**	**262**	**12 968**	**7 095**	**7 438**
421	Wholesale trade, durable goods	22	39 891	4 212	904	191	8 768	6 206	6 540
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42171	Hardware whsle	2	D	D	D	b	D	D	D
421710	Hardware whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	8 738	911	214	43	1 936	2 222	2 302
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	27 593	1 732	427	71	4 200	889	898
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**34**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42171	Hardware whsle	2	D	D	D	b	D	D	D
421710	Hardware whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	8 738	911	214	43	1 936	2 222	2 302
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	27 593	1 732	427	71	4 200	889	898
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WESTMORELAND COUNTY, PA								
42	**Wholesale trade**	**473**	**3 967 089**	**221 025**	**57 240**	**6 482**	**429 356**	**353 132**	**374 752**
421	Wholesale trade, durable goods	335	1 770 524	128 030	35 540	3 664	226 795	233 158	252 336
4211	Motor vehicle & motor vehicle parts & supplies whsle	40	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	13	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	11	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	11	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	12	19 523	1 767	305	58	3 835	2 201	2 061
42121	Furniture whsle	4	D	D	D	b	D	D	D
421210	Furniture whsle	4	D	D	D	b	D	D	D

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	WESTMORELAND COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	19	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	e	D	D	D
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	44	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	18	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	18	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	18	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	30	501 375	8 227	2 123	231	17 892	27 551	33 638
42151	Metal service centers & offices	27	D	D	D	c	D	D	D
421510	Metal service centers & offices	27	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	23	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	13	67 769	3 696	857	124	8 368	15 021	15 043
42151012	Ferrous metal sales offices	10	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	3	D	D	D	b	D	D	D
4215201	Coal whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	26	56 406	4 324	955	115	7 156	9 326	8 304
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	25	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	96	385 834	51 308	14 377	1 355	85 223	113 664	126 535
42181	Construction & mining (except petroleum) machinery & equip whsle	14	132 366	24 735	7 826	516	40 507	72 873	84 591
421810	Construction & mining (except petroleum) machinery & equip whsle	14	132 366	24 735	7 826	516	40 507	72 873	84 591
42183	Industrial machinery & equipment whsle	46	110 854	16 415	3 933	500	27 097	21 075	22 907
421830	Industrial machinery & equipment whsle	46	110 854	16 415	3 933	500	27 097	21 075	22 907
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	26 450	4 465	1 076	132	6 594	2 675	2 748
4218303	General-purpose industrial machinery & equipment whsle	18	31 734	3 489	691	103	7 365	10 450	11 520
4218304	Metalworking machinery & equipment whsle	6	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	7	26 352	5 081	1 262	154	7 314	4 389	4 336
42184	Industrial supplies whsle	19	78 779	4 030	1 066	106	8 630	8 487	7 273
421840	Industrial supplies whsle	19	78 779	4 030	1 066	106	8 630	8 487	7 273
4218403	Welding supplies whsle	2	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	WESTMORELAND COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	43	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	22	D	D	D	c	D	D	D
421930	Recyclable material whsle	22	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	12	14 560	2 235	501	75	6 022	1 197	1 230
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	138	2 196 565	92 995	21 700	2 818	202 561	119 974	122 416
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	40	1 801 798	72 026	16 690	2 074	154 115	102 497	103 799
42241	General-line grocery whsle	10	D	D	D	g	D	D	D
422410	General-line grocery whsle	10	D	D	D	g	D	D	D
4224101	General-line grocery whsle, voluntary group	1	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	c	D	D	D
422450	Confectionery whsle	4	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	14	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	20	53 789	3 718	963	144	10 111	2 316	2 342
42261	Plastics materials & basic forms & shapes whsle	4	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	b	D	D	D
4226901	Industrial gases (except LP) whsle	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	16	D	D	D	c	D	D	D
42281	Beer & ale whsle	15	41 352	3 202	786	139	7 240	2 588	2 889
422810	Beer & ale whsle	15	41 352	3 202	786	139	7 240	2 588	2 889
4229	Miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
4229901	Art goods whsle	8	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	WESTMORELAND COUNTY, PA—Con.								
	Merchant wholesalers	**393**	**3 273 949**	**192 386**	**50 019**	**5 657**	**376 542**	**317 389**	**330 611**
421	Wholesale trade, durable goods	279	1 351 280	108 237	30 177	3 083	192 611	203 429	214 055
4211	Motor vehicle & motor vehicle parts & supplies whsle	37	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	11	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	11	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	9	13 068	1 581	272	52	3 403	2 201	2 061
4213	Lumber & other construction materials whsle	14	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	36	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	24	D	D	D	c	D	D	D
42151	Metal service centers & offices	21	D	D	D	c	D	D	D
421510	Metal service centers & offices	21	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	11	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	3	D	D	D	b	D	D	D
4215201	Coal whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	21	40 810	3 606	791	90	6 156	8 696	7 655
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	81	315 364	45 209	12 225	1 170	75 494	103 929	108 329
42181	Construction & mining (except petroleum) machinery & equip whsle	13	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	13	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	26 450	4 465	1 076	132	6 594	2 675	2 748
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	26 450	4 465	1 076	132	6 594	2 675	2 748
4218303	General-purpose industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	14	D	D	D	b	D	D	D
421840	Industrial supplies whsle	14	D	D	D	b	D	D	D
4218403	Welding supplies whsle	2	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	a	D	D	D

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	WESTMORELAND COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
42193	Recyclable material whsle	22	D	D	D	c	D	D	D
421930	Recyclable material whsle	22	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	12	14 560	2 235	501	75	6 022	1 197	1 230
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	114	1 922 669	84 149	19 842	2 574	183 931	113 960	116 556
4221	Paper & paper product whsle	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	34	1 738 277	67 269	15 650	1 921	142 842	101 858	102 983
42241	General-line grocery whsle	8	D	D	D	g	D	D	D
422410	General-line grocery whsle	8	D	D	D	g	D	D	D
4224101	General-line grocery whsle, voluntary group	1	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	6	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	c	D	D	D
422450	Confectionery whsle	4	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	4	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	16	D	D	D	c	D	D	D
42281	Beer & ale whsle	15	41 352	3 202	786	139	7 240	2 588	2 889
422810	Beer & ale whsle	15	41 352	3 202	786	139	7 240	2 588	2 889
4229	Miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
4229901	Art goods whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**21**	**375 488**	**17 290**	**4 770**	**512**	**33 627**	**35 108**	**43 487**
421	Wholesale trade, durable goods	12	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D

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	WESTMORELAND COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**59**	**317 652**	**11 349**	**2 451**	**313**	**19 187**	**635**	**654**
421	Wholesale trade, durable goods	44	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	a	D	D	D
421840	Industrial supplies whsle	5	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	WYOMING COUNTY, PA								
42	**Wholesale trade**	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D

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	WYOMING COUNTY, PA—Con.								
	Merchant wholesalers	**20**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	YORK COUNTY, PA								
42	**Wholesale trade**	**450**	**3 428 050**	**275 864**	**65 577**	**9 498**	**539 851**	**383 452**	**396 014**
421	Wholesale trade, durable goods	311	2 627 437	217 434	51 995	7 493	429 385	323 458	334 631
4211	Motor vehicle & motor vehicle parts & supplies whsle	37	279 398	13 725	3 053	677	27 666	12 559	12 100
42111	Automobile & other motor vehicle whsle	9	244 581	9 543	2 031	506	19 095	6 880	6 372
421110	Automobile & other motor vehicle whsle	9	244 581	9 543	2 031	506	19 095	6 880	6 372
4211101	Automobile & motorcycle whsle	4	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	e	D	D	D
42122	Home furnishings whsle	6	D	D	D	e	D	D	D
421220	Home furnishings whsle	6	D	D	D	e	D	D	D
4212201	Household china, glassware, & crockery whsle	2	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	13	54 373	7 063	1 604	239	14 009	6 278	7 186
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	38	85 439	11 962	2 602	363	21 789	10 534	10 548
42142	Office equipment whsle	12	D	D	D	b	D	D	D
421420	Office equipment whsle	12	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	10	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	8	36 515	5 759	1 179	131	9 215	7 776	7 803
42145	Medical, dental, & hospital equipment & supplies whsle	5	26 658	1 574	313	29	3 798	756	687
421450	Medical, dental, & hospital equipment & supplies whsle	5	26 658	1 574	313	29	3 798	756	687
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	YORK COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	e	D	D	D
42151	Metal service centers & offices	11	D	D	D	e	D	D	D
421510	Metal service centers & offices	11	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	10	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	9	166 097	12 173	2 923	343	25 165	22 838	25 052
4216	Electrical goods whsle	40	332 394	67 537	15 363	2 776	87 700	66 825	75 353
42161	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	7	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	D	D	D	e	D	D	D
42171	Hardware whsle	12	30 376	4 870	1 099	133	8 747	4 654	4 994
421710	Hardware whsle	12	30 376	4 870	1 099	133	8 747	4 654	4 994
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	20 710	5 350	2 015	90	10 680	1 914	2 149
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	20 710	5 350	2 015	90	10 680	1 914	2 149
4218	Machinery, equipment, & supplies whsle	113	1 257 699	66 233	16 368	1 823	124 097	148 616	151 230
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	12	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	55	266 148	29 365	7 082	761	52 409	24 960	24 625
421830	Industrial machinery & equipment whsle	55	266 148	29 365	7 082	761	52 409	24 960	24 625
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	51 905	7 722	1 875	178	12 404	4 279	4 502
42183021	Hydraulic & pneumatic pumps & motors whsle	2	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	11	93 015	6 048	1 346	167	11 631	4 726	5 031
4218305	Materials handling equipment whsle	11	34 656	5 253	1 281	158	9 700	4 373	4 611
4218307	Other industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	30	D	D	D	f	D	D	D
421840	Industrial supplies whsle	30	D	D	D	f	D	D	D
4218402	Mechanical power transmission supplies whsle	9	98 088	8 879	2 233	182	16 726	15 376	16 377
4218403	Welding supplies whsle	6	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	26	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	e	D	D	D
42193	Recyclable material whsle	14	68 201	6 547	1 446	206	19 992	745	1 116
421930	Recyclable material whsle	14	68 201	6 547	1 446	206	19 992	745	1 116
4219301	Iron & steel scrap processors & dealers	7	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	5	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	6	D	D	D	c	D	D	D

Table 5. **Summary Statistics for Counties: 1997**—Con.

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	YORK COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	139	800 613	58 430	13 582	2 005	110 466	59 994	61 383
4221	Paper & paper product whsle	18	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	12	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	12	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	4	39 559	4 394	948	131	7 739	2 902	4 213
422130	Industrial & personal service paper whsle	4	39 559	4 394	948	131	7 739	2 902	4 213
4222	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	32	305 237	22 047	5 340	726	41 184	19 356	20 068
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
422410	General-line grocery whsle	3	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	17	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	17	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	12	82 903	3 937	963	119	7 294	1 182	1 256
422710	Petroleum bulk stations & terminals	12	82 903	3 937	963	119	7 294	1 182	1 256
4227101	Petroleum bulk stations & terminals (except LP)	12	82 903	3 937	963	119	7 294	1 182	1 256
42271011	Petroleum bulk stations (except LP)	12	82 903	3 937	963	119	7 294	1 182	1 256
4228	Beer, wine, & distilled alcoholic beverage whsle	9	D	D	D	c	D	D	D
42281	Beer & ale whsle	7	51 945	4 164	620	140	7 594	2 438	2 492
422810	Beer & ale whsle	7	51 945	4 164	620	140	7 594	2 438	2 492
4229	Miscellaneous nondurable goods whsle	31	D	D	D	e	D	D	D
42291	Farm supplies whsle	14	79 955	3 235	800	122	7 981	14 123	11 588
422910	Farm supplies whsle	14	79 955	3 235	800	122	7 981	14 123	11 588
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	9	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	5	D	D	D	a	D	D	D
	Merchant wholesalers	**378**	**1 768 453**	**171 119**	**39 734**	**5 553**	**330 126**	**196 768**	**202 045**
421	Wholesale trade, durable goods	259	1 054 414	117 657	27 407	3 720	230 671	141 716	146 301
4211	Motor vehicle & motor vehicle parts & supplies whsle	34	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D

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	YORK COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	35	D	D	D	e	D	D	D
42142	Office equipment whsle	12	D	D	D	b	D	D	D
421420	Office equipment whsle	12	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	11	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	8	36 515	5 759	1 179	131	9 215	7 776	7 803
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	e	D	D	D
42151	Metal service centers & offices	9	166 097	12 173	2 923	343	25 165	22 838	25 052
421510	Metal service centers & offices	9	166 097	12 173	2 923	343	25 165	22 838	25 052
4215101	Ferrous metal service centers & sales offices	9	166 097	12 173	2 923	343	25 165	22 838	25 052
42151011	Ferrous metal service centers	9	166 097	12 173	2 923	343	25 165	22 838	25 052
4216	Electrical goods whsle	27	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	c	D	D	D
42171	Hardware whsle	12	30 376	4 870	1 099	133	8 747	4 654	4 994
421710	Hardware whsle	12	30 376	4 870	1 099	133	8 747	4 654	4 994
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	96	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	46	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	46	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	51 905	7 722	1 875	178	12 404	4 279	4 502
42183021	Hydraulic & pneumatic pumps & motors whsle	2	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	10	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	26	D	D	D	f	D	D	D
421840	Industrial supplies whsle	26	D	D	D	f	D	D	D
4218402	Mechanical power transmission supplies whsle	9	98 088	8 879	2 233	182	16 726	15 376	16 377
4218403	Welding supplies whsle	4	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D

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	YORK COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	20	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	e	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	5	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	119	714 039	53 462	12 327	1 833	99 455	55 052	55 744
4221	Paper & paper product whsle	14	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	8	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	4	39 559	4 394	948	131	7 739	2 902	4 213
422130	Industrial & personal service paper whsle	4	39 559	4 394	948	131	7 739	2 902	4 213
4222	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	25	272 170	20 079	4 863	649	36 324	19 347	20 059
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
422410	General-line grocery whsle	3	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	15	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	10	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	10	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	9	D	D	D	c	D	D	D
42281	Beer & ale whsle	7	51 945	4 164	620	140	7 594	2 438	2 492
422810	Beer & ale whsle	7	51 945	4 164	620	140	7 594	2 438	2 492
4229	Miscellaneous nondurable goods whsle	27	D	D	D	e	D	D	D
42291	Farm supplies whsle	13	D	D	D	c	D	D	D
422910	Farm supplies whsle	13	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	9	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**33**	**1 318 560**	**94 479**	**23 663**	**3 465**	**190 742**	**184 788**	**192 019**

Table 5. **Summary Statistics for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	YORK COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods	23	1 263 678	90 253	22 555	3 317	181 018	179 846	186 380
4212	Furniture & home furnishings whsle	2	D	D	D	e	D	D	D
42122	Home furnishings whsle	2	D	D	D	e	D	D	D
421220	Home furnishings whsle	2	D	D	D	e	D	D	D
4212201	Household china, glassware, & crockery whsle	2	D	D	D	e	D	D	D
4216	Electrical goods whsle	9	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	10	54 882	4 226	1 108	148	9 724	4 942	5 639
	Agents, brokers, and commission merchants	**39**	**341 037**	**10 266**	**2 180**	**480**	**18 983**	**1 896**	**1 950**
421	Wholesale trade, durable goods	29	309 345	9 524	2 033	456	17 696	1 896	1 950
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	31 692	742	147	24	1 287	–	–
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ADAMS COUNTY, PA								
42	**Wholesale trade**	**7.3**	**1.9**	**11.0**	**1.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9.6	8.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	17.0	29.9	17.0	29.9	–	–	–	–
42111	Automobile & other motor vehicle whsle	18.8	38.3	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	18.8	38.3	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.0	.7	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	3.2	–	3.2	–	–	–	–	–
421820	Farm & garden machinery & equipment whsle	3.2	–	3.2	–	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	6.9	.9	D	D	D	D	D	D
4224	Grocery & related products whsle	–	–	D	D	D	D	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224904	Canned goods whsle	D	D	–	–	–	–	–	–
4225	Farm-product raw material whsle	25.6	–	D	D	–	–	D	D
42251	Grain & field bean whsle	D	D	D	D	–	–	–	–
422510	Grain & field bean whsle	D	D	D	D	–	–	–	–
42252	Livestock whsle	D	D	D	D	–	–	–	–
422520	Livestock whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	–	–	–	–	D	D
422590	Other farm product raw material whsle	D	D	–	–	–	–	D	D
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
	ALLEGHENY COUNTY, PA								
42	**Wholesale trade**	**4.1**	**2.9**	**10.5**	**5.6**	**–**	**1.1**	**.1**	**1.0**
421	Wholesale trade, durable goods	4.9	3.1	12.7	6.5	–	.9	.1	1.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	D	D	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	D	D
42121	Furniture whsle	5.6	2.8	D	D	–	–	D	D
421210	Furniture whsle	5.6	2.8	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	D	D
4212102	Office & business furniture whsle	D	D	D	D	–	–	D	D
42122	Home furnishings whsle	D	D	D	D	–	–	D	D
421220	Home furnishings whsle	D	D	D	D	–	–	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4212204	Other home furnishings whsle	D	D	–	–	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
421320	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	–	–	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	D	D
42133	Roofing, siding, & insulation material whsle	–	12.4	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle	–	12.4	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	–	12.4	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	D	D	–	–
421390	Other construction materials whsle	D	D	D	D	D	D	–	–
4213901	Flat glass & other construction glass whsle	D	D	–	–	D	D	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	3.2	7.0	5.7	10.3	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	.9	10.4	D	D	D	D	–	–
421420	Office equipment whsle	.9	10.4	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	3.5	9.4	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	3.5	9.4	D	D	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	4.3	13.0	D	D	–	–
4214302	Computer software (packaged) whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	D	D	–	–
4214401	Restaurant & hotel equipment & supplies whsle	.3	14.2	D	D	–	–	–	–
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	2.2	3.3	5.0	7.5	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2.2	3.3	5.0	7.5	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	D	D	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	3.2	2.0	7.8	4.6	–	.3	–	.4
42151	Metal service centers & offices	3.1	1.8	7.6	4.0	D	D	D	D
421510	Metal service centers & offices	3.1	1.8	7.6	4.0	D	D	D	D
4215101	Ferrous metal service centers & sales offices	4.2	2.5	13.1	6.8	D	D	D	D
42151011	Ferrous metal service centers	6.3	5.0	D	D	D	D	–	–
42151012	Ferrous metal sales offices	3.2	1.4	D	D	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	.2	.1	.2	.2	D	D	D	D
42151021	Nonferrous metal service centers	D	D	D	D	–	–	–	–
42151022	Nonferrous metal sales offices	D	D	–	–	D	D	D	D
42152	Coal & other mineral & ore whsle	3.8	3.5	9.5	8.9	–	–	D	D
421520	Coal & other mineral & ore whsle	3.8	3.5	9.5	8.9	–	–	D	D
4215201	Coal whsle	D	D	D	D	–	–	–	–
4215202	Other mineral & ore whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	1.2	3.9	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	.4	1.5	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	.4	1.5	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9.0	11.5	12.7	16.2	D	D	D	D
42171	Hardware whsle	D	D	D	D	–	–	D	D
421710	Hardware whsle	D	D	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	17.2	5.7	29.4	9.8	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	17.2	5.7	29.4	9.8	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4.9	20.0	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	4.9	20.0	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.9	8.4	6.5	10.2	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4.5	11.9	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	4.5	11.9	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	2.5	6.8	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	2.5	6.8	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	2.4	6.1	3.5	6.8	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	5.3	8.9	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	–	3.8	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	2.9	8.6	4.8	6.3	D	D	D	D
4218304	Metalworking machinery & equipment whsle	4.4	7.7	9.4	16.1	D	D	D	D
4218305	Materials handling equipment whsle	1.9	8.4	2.1	8.7	–	–	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	–	4.0	–	–	D	D	D	D
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	6.2	12.0	9.3	9.9	D	D	D	D
421840	Industrial supplies whsle	6.2	12.0	9.3	9.9	D	D	D	D
4218401	General-line industrial supplies whsle	4.9	1.1	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	.8	23.0	D	D	–	13.4	–	–
4218403	Welding supplies whsle	17.5	1.2	17.5	1.2	–	–	–	–
4218404	Industrial containers & supplies whsle	D	D	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	7.2	–	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	.7	8.2	D	D	–	–	D	D
421850	Service establishment equipment & supplies whsle	.7	8.2	D	D	–	–	D	D
4218502	Custodial, janitors' equipment & supplies whsle	2.1	9.4	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	46.1	.7	D	D	–	–	D	D
421930	Recyclable material whsle	46.1	.7	D	D	–	–	D	D
4219301	Iron & steel scrap processors & dealers	63.7	.7	D	D	–	–	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	74.5	.8	–	–	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	D	D
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
4219902	Forest products (except lumber) whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	12.0	9.1	D	D	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	D	D	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.3	2.3	5.7	3.7	–	1.8	–	.5
4221	Paper & paper product whsle	5.3	4.6	7.7	3.4	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	D	D	–	–
422120	Stationery & office supplies whsle	D	D	D	D	D	D	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	–	–
4223	Apparel, piece goods, & notions whsle	12.7	1.1	D	D	–	–	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	D	D
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	2.5	2.5	6.5	3.3	D	D	D	D
42241	General-line grocery whsle	.9	.2	D	D	–	–	D	D
422410	General-line grocery whsle	.9	.2	D	D	–	–	D	D
4224103	Other general-line grocery whsle	D	D	–	–	–	–	D	D
42242	Packaged frozen food whsle	D	D	D	D	–	–	D	D
422420	Packaged frozen food whsle	D	D	D	D	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	2.2	–	2.2	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	2.2	–	2.2	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle	2.2	–	2.2	–	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	D	D
422470	Meat & meat product whsle	D	D	D	D	–	–	D	D
42248	Fresh fruit & vegetable whsle	5.4	1.9	5.4	1.9	–	–	–	–
422480	Fresh fruit & vegetable whsle	5.4	1.9	5.4	1.9	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	.5	38.9	D	D	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	D	D
4226	Chemical & allied products whsle	1.0	.6	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	1.8	.1	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	1.8	.1	D	D	–	–	–	–
42269	Other chemical & allied products whsle	1.0	.6	D	D	D	D	–	–
422690	Other chemical & allied products whsle	1.0	.6	D	D	D	D	–	–
4226901	Industrial gases (except LP) whsle	D	D	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	7.5	7.5	7.5	7.5	–	–	–	–
422810	Beer & ale whsle	7.5	7.5	7.5	7.5	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle	.3	14.7	D	D	–	6.0	–	–
422920	Book, periodical, & newspaper whsle	.3	14.7	D	D	–	6.0	–	–
42293	Flower, nursery stock, & florists' supplies whsle	15.8	1.5	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	15.8	1.5	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	1.2	1.2	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle	1.2	1.2	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle	1.2	1.2	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–

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Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ARMSTRONG COUNTY, PA								
42	**Wholesale trade**	**4.8**	**5.5**	**5.5**	**6.3**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10.9	11.6	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	11.9	–	11.9	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	11.9	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.2	1.9	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
	BEAVER COUNTY, PA								
42	**Wholesale trade**	**8.6**	**5.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	14.9	7.5	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	2.0	1.6	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	D	D	–	–	D	D
421510	Metal service centers & offices	D	D	D	D	–	–	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	D	D
42151011	Ferrous metal service centers	2.2	2.7	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	10.4	–	–	–	–	–	–	–
42281	Beer & ale whsle	10.4	–	–	–	–	–	–	–
422810	Beer & ale whsle	10.4	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BEDFORD COUNTY, PA								
42	**Wholesale trade**	**2.7**	**.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	1.9	1.0	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	–	–	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	–	–	–	–	–	–
	BERKS COUNTY, PA								
42	**Wholesale trade**	**2.9**	**3.5**	**3.5**	**2.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.3	5.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	7.9	2.2	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	46.6	–	46.6	–	–	–	–	–
421210	Furniture whsle	46.6	–	46.6	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	D	D
42142	Office equipment whsle	1.6	43.0	D	D	–	–	–	–
421420	Office equipment whsle	1.6	43.0	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	.9	3.6	–	–	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	.9	3.6	–	–	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	5.3	21.5	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BERKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.9	5.9	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	9.9	10.6	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	9.9	10.6	D	D	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	–	1.0	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	–	1.9	D	D	–	–	–	–
4218305	Materials handling equipment whsle	16.5	13.5	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	4.6	8.4	D	D	–	–	D	D
421840	Industrial supplies whsle	4.6	8.4	D	D	–	–	D	D
4218402	Mechanical power transmission supplies whsle	–	–	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	37.3	.4	37.3	.4	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	1.4	2.5	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
422120	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
42213	Industrial & personal service paper whsle	.3	48.2	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	.3	48.2	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	D	D

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BERKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	1.2	.4	1.3	.3	D	D	D	D
42241	General-line grocery whsle	4.5	–	D	D	–	–	–	–
422410	General-line grocery whsle	4.5	–	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224902	Bread & baked goods whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	4.9	1.6	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	.1	–	.1	–	–	–	–	–
42281	Beer & ale whsle	.1	–	.1	–	–	–	–	–
422810	Beer & ale whsle	.1	–	.1	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	D	D	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	–	–	–	–	D	D
	BLAIR COUNTY, PA								
42	**Wholesale trade**	**1.2**	**1.4**	**1.4**	**1.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	.8	.6	.8	.6	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	2.4	7.9	2.4	7.9	–	–	–	–
421830	Industrial machinery & equipment whsle	2.4	7.9	2.4	7.9	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	–	–	–	–	–	–	–	–
421850	Service establishment equipment & supplies whsle	–	–	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BLAIR COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	.4	.4	.5	–	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	D	D	–	–	–	–	–	–
422420	Packaged frozen food whsle	D	D	–	–	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	2.3	–	D	D	–	–	–	–
422450	Confectionery whsle	2.3	–	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
	BRADFORD COUNTY, PA								
42	**Wholesale trade**	**24.7**	**1.9**	**26.0**	**2.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.1	5.1	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	6.6	11.7	6.6	11.7	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	–	–
421920	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	34.7	–	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BUCKS COUNTY, PA								
42	**Wholesale trade**	**4.1**	**5.7**	**7.7**	**8.3**	**–**	**3.5**	**.3**	**1.4**
421	Wholesale trade, durable goods	4.3	6.5	8.1	9.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	12.9	14.1	D	D	.8	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	–	–
4211203	Petroleum products marketing equipment whsle	D	D	–	–	–	–	D	D
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	9.0	3.2	D	D	–	–	D	D
42121	Furniture whsle	D	D	D	D	–	–	D	D
421210	Furniture whsle	D	D	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	D	D
421220	Home furnishings whsle	D	D	D	D	–	–	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	–	–	–	–	–	–
4212204	Other home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	14.4
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
42139	Other construction materials whsle	D	D	D	D	–	–	D	D
421390	Other construction materials whsle	D	D	D	D	–	–	D	D
4213902	Other construction materials whsle	D	D	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	6.3	11.2	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	6.2	16.1	D	D	–	–	D	D
421430	Computer & computer peripheral equipment & software whsle	6.2	16.1	D	D	–	–	D	D
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
4214402	Store machines & equipment whsle	23.1	1.0	–	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	2.8	1.6	D	D	D	D	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	2.8	1.6	D	D	D	D	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	3.3	5.6	–	–	D	D
421510	Metal service centers & offices	D	D	3.3	5.6	–	–	D	D
4215101	Ferrous metal service centers & sales offices	2.1	4.2	D	D	–	–	D	D
42151011	Ferrous metal service centers	1.6	4.6	1.9	.2	–	–	D	D
42151012	Ferrous metal sales offices	5.3	1.6	D	D	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BUCKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	4.6	8.2	8.1	10.6	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6.7	6.1	D	D	D	D	D	D
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4.0	6.8	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4.0	6.8	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.0	2.9	5.2	4.2	–	2.4	.1	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.4	5.4	7.1	3.2	D	D	D	D
421830	Industrial machinery & equipment whsle	4.4	5.4	7.1	3.2	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5.3	9.1	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	2.3	7.1	5.0	10.3	–	–	D	D
4218304	Metalworking machinery & equipment whsle	1.5	1.4	D	D	–	–	–	–
4218305	Materials handling equipment whsle	7.4	5.3	D	D	D	D	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
42184	Industrial supplies whsle	.5	.6	D	D	D	D	D	D
421840	Industrial supplies whsle	.5	.6	D	D	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	D	D	D	D	–	–
4218404	Industrial containers & supplies whsle	D	D	–	–	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	D	D	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	–	–	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	–	–	–	–	D	D

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BUCKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	D	D	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle	D	D	–	–	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	1.5	6.2
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	1.5	6.2
4219901	Musical instruments & supplies whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	–	–	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.8	4.3	7.0	5.7	D	D	D	D
4221	Paper & paper product whsle	3.2	.3	6.6	.7	D	D	D	D
42211	Printing & writing paper whsle	4.4	–	–	–	–	–	–	–
422110	Printing & writing paper whsle	4.4	–	–	–	–	–	–	–
42212	Stationery & office supplies whsle	.8	1.6	D	D	–	–	–	–
422120	Stationery & office supplies whsle	.8	1.6	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	3.3	–	4.9	–	–	–	–	–
422130	Industrial & personal service paper whsle	3.3	–	4.9	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	6.2	8.0	9.6	11.7	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	7.5	16.1	10.6	22.2	–	–	D	D
422310	Piece goods, notions, & other dry goods whsle	7.5	16.1	10.6	22.2	–	–	D	D
4223101	Piece goods—jobbers	.4	23.2	D	D	–	–	–	–
4223102	Notions & other dry goods whsle	23.7	–	D	D	–	–	D	D
42232	Men's & boys' clothing & furnishings whsle	7.5	.1	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	7.5	.1	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	6.1	1.4	D	D	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	6.1	1.4	D	D	–	–	–	–
42234	Footwear whsle	–	–	–	–	–	–	–	–
422340	Footwear whsle	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle	2.9	5.6	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	–	–	–	–	–	–
422410	General-line grocery whsle	D	D	–	–	–	–	–	–
4224103	Other general-line grocery whsle	D	D	–	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	1.9	5.4	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	1.9	5.4	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	1.1	28.1	–	–	D	D	–	–
4224906	Other grocery specialties whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	2.7	2.5	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	.5	.8	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	.5	.8	D	D	–	–	–	–
42269	Other chemical & allied products whsle	3.0	2.8	D	D	D	D	–	–
422690	Other chemical & allied products whsle	3.0	2.8	D	D	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	–	–	–	–	–	–	–	–
422810	Beer & ale whsle	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BUCKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	26.0	.3	26.0	.3	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	26.0	.3	26.0	.3	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	3.0	–	D	D	–	–	–	–
422950	Paint, varnish, & supplies whsle	3.0	–	D	D	–	–	–	–
4229501	Paint, varnish, & supplies whsle	3.0	–	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
4229901	Art goods whsle	3.1	3.5	7.6	8.6	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	D	D
	BUTLER COUNTY, PA								
42	**Wholesale trade**	**1.6**	**1.9**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1.5	2.1	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	–	–	–	–	D	D
4211103	Light truck & van (14,000 lb or less) whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	–	–	–	–	–	–
421440	Other commercial equipment whsle	D	D	–	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	7.5	4.1	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
421510	Metal service centers & offices	D	D	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	D	D	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	–	–	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BUTLER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.1	12.5	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	1.8	7.7	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	1.8	7.7	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	2.5	2.6	D	D	–	–	D	D
4218304	Metalworking machinery & equipment whsle	3.5	–	D	D	–	–	–	–
4218305	Materials handling equipment whsle	–	–	–	–	–	–	–	–
42184	Industrial supplies whsle	2.1	29.9	D	D	–	–	–	–
421840	Industrial supplies whsle	2.1	29.9	D	D	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.7	.9	D	D	D	D	–	–
4224	Grocery & related products whsle	.1	.6	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
422690	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	–	–	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	82.3	9.8	82.3	9.8	–	–	–	–
422910	Farm supplies whsle	82.3	9.8	82.3	9.8	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CAMBRIA COUNTY, PA								
42	**Wholesale trade**	**3.4**	**5.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	9.3	–	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	9.3	–	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
421510	Metal service centers & offices	D	D	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	–	–
42151012	Ferrous metal sales offices	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	2.1	2.9	–	–	–	–	–	–
42281	Beer & ale whsle	2.1	2.9	–	–	–	–	–	–
422810	Beer & ale whsle	2.1	2.9	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	CAMERON COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	CARBON COUNTY, PA								
42	**Wholesale trade**	**3.4**	**23.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
421830	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CENTRE COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	3.2	21.5	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
421840	Industrial supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
422690	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	CHESTER COUNTY, PA								
42	**Wholesale trade**	**4.1**	**2.3**	**16.6**	**6.3**	**–**	**1.0**	**.1**	**.8**
421	Wholesale trade, durable goods	1.7	1.9	7.9	7.0	–	.4	.1	.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
4211101	Automobile & motorcycle whsle	D	D	–	–	–	–	–	–
4211102	Bus & recreational vehicle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
4211203	Petroleum products marketing equipment whsle	D	D	–	–	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	D	D
42121	Furniture whsle	D	D	D	D	–	–	D	D
421210	Furniture whsle	D	D	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	D	D
421220	Home furnishings whsle	D	D	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	12.8	6.6	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	D	D	–	–
421330	Roofing, siding, & insulation material whsle	D	D	–	–	D	D	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	–	–	D	D	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213901	Flat glass & other construction glass whsle	D	D	–	–	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	7.1	4.6	7.9	4.7	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	11.1	2.5	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	11.1	2.5	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
4214302	Computer software (packaged) whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	–	–	–	–	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1.1	11.0	1.3	12.8	–	–	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1.1	11.0	1.3	12.8	–	–	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	4.7	4.1	D	D	–	–	D	D
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	D	D	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
42151022	Nonferrous metal sales offices	D	D	D	D	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	–	–	–	–	D	D
421520	Coal & other mineral & ore whsle	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	1.2	5.4	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	8.6	.1	18.6	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	–	8.6	.1	18.6	–	–	–	–
42162	Electrical appliance, television & radio set whsle	3.0	2.6	–	–	–	–	–	–
421620	Electrical appliance, television & radio set whsle	3.0	2.6	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	1.8	3.7	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	1.8	3.7	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	.5	12.5	D	D	–	–	D	D
4216902	Electronic parts (excluding communications equipment) whsle	2.3	.6	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11.6	1.2	D	D	D	D	D	D
42171	Hardware whsle	22.5	.1	D	D	–	–	D	D
421710	Hardware whsle	22.5	.1	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2.2	.6	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2.2	.6	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	3.2	1.9	7.5	3.2	–	2.6	–	–
421830	Industrial machinery & equipment whsle	3.2	1.9	7.5	3.2	–	2.6	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	2.1	2.5	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	–	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	5.3	1.2	13.9	3.1	–	–	D	D
4218304	Metalworking machinery & equipment whsle	1.2	–	D	D	–	–	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
42184	Industrial supplies whsle	D	D	D	D	D	D	D	D
421840	Industrial supplies whsle	D	D	D	D	D	D	D	D
4218402	Mechanical power transmission supplies whsle	D	D	–	–	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	–	–	–	–	D	D
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	–	–	D	D	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	–	–	–	–	D	D
4218603	Other transportation equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	D	D
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
4219903	General merchandise (durable goods) whsle	D	D	D	D	–	–	D	D
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	13.9	4.0	37.6	4.7	–	4.2	.2	.7
4221	Paper & paper product whsle	D	D	D	D	D	D	–	–
42211	Printing & writing paper whsle	D	D	–	–	–	–	–	–
422110	Printing & writing paper whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	D	D	7.8	.1	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	–	–	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	–	–	–	–	–	–
4223101	Piece goods—jobbers	D	D	–	–	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	10.3	1.9	30.0	5.5	–	–	–	–
42242	Packaged frozen food whsle	D	D	–	–	–	–	–	–
422420	Packaged frozen food whsle	D	D	–	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	–	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	–	–	–	–	–	–
42245	Confectionery whsle	–	–	–	–	–	–	–	–
422450	Confectionery whsle	–	–	–	–	–	–	–	–
42247	Meat & meat product whsle	D	D	–	–	–	–	–	–
422470	Meat & meat product whsle	D	D	–	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	68.9	.4	D	D	D	D
422490	Other grocery & related products whsle	D	D	68.9	.4	D	D	D	D
4224902	Bread & baked goods whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4224905	Food & beverage basic materials whsle	D	D	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	2.7	17.0	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	.9	15.1	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	.9	15.1	D	D	–	–	–	–
42269	Other chemical & allied products whsle	6.9	21.6	D	D	–	–	–	–
422690	Other chemical & allied products whsle	6.9	21.6	D	D	–	–	–	–
4226901	Industrial gases (except LP) whsle	D	D	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	48.7	.3	D	D	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	48.7	.3	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
422810	Beer & ale whsle	D	D	–	–	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	79.5	9.5	D	D	–	–	–	–
422910	Farm supplies whsle	79.5	9.5	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CLARION COUNTY, PA								
42	**Wholesale trade**	**4.1**	**1.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	28.7	8.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.6	23.6	2.6	23.6	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	36.6	2.4	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	60.9	4.6	60.9	4.6	–	–	–	–
421830	Industrial machinery & equipment whsle	60.9	4.6	60.9	4.6	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42247	Meat & meat product whsle	D	D	–	–	–	–	–	–
422470	Meat & meat product whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224906	Other grocery specialties whsle	D	D	–	–	–	–	–	–
	CLEARFIELD COUNTY, PA								
42	**Wholesale trade**	**1.4**	**5.5**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1.6	5.7	3.1	6.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4.3	6.5	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	2.8	–	–	D	D	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
421510	Metal service centers & offices	D	D	–	–	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	–	–	–	–	–	–
42151011	Ferrous metal service centers	D	D	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	–	–	–	–	–	–
421520	Coal & other mineral & ore whsle	D	D	–	–	–	–	–	–
4215201	Coal whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.7	7.4	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	4.5	–	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	4.5	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	3.6	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	CLINTON COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	COLUMBIA COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	–	–	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	–	–	–	–	–	–
	CRAWFORD COUNTY, PA								
42	**Wholesale trade**	**14.7**	**3.8**	**23.8**	**6.2**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	8.3	9.2	11.0	12.3	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7.2	53.4	7.2	53.4	–	–	–	–
4216	Electrical goods whsle	11.3	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	5.5	3.9	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	19.1	.1	36.3	.2	D	D	D	D
4224	Grocery & related products whsle	53.5	–	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	–	–	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	37.2	–	37.2	–	–	–	–	–
422910	Farm supplies whsle	37.2	–	37.2	–	–	–	–	–
	CUMBERLAND COUNTY, PA								
42	**Wholesale trade**	**.7**	**3.3**	**1.5**	**4.1**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.1	–	1.1	–	–	–	–	–
42111	Automobile & other motor vehicle whsle	–	–	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	–	–	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	2.6	–	2.6	–	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	2.6	–	2.6	–	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
421390	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	.8	–	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	–	–	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	–	–	D	D	–	–
42143012	Computers & peripheral equipment for end use	D	D	–	–	D	D	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CUMBERLAND COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	10.9	–	D	D	–	–
421820	Farm & garden machinery & equipment whsle	D	D	10.9	–	D	D	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	–	–	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218305	Materials handling equipment whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	7.3	–	7.3	–	–	–	–	–
421850	Service establishment equipment & supplies whsle	7.3	–	7.3	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	–	–	D	D	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
422120	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224301	Raw milk whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
422450	Confectionery whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	D	D
422490	Other grocery & related products whsle	D	D	–	–	D	D	D	D
4224902	Bread & baked goods whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	D	D	–	–
42269	Other chemical & allied products whsle	D	D	–	–	D	D	–	–
422690	Other chemical & allied products whsle	D	D	–	–	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

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Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DAUPHIN COUNTY, PA								
42	**Wholesale trade**	**.7**	**1.1**	**.9**	**1.1**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.8	.9	.9	.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
4211103	Light truck & van (14,000 lb or less) whsle	D	D	–	–	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
421320	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	D	D
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	–	–
42142	Office equipment whsle	D	D	D	D	D	D	–	–
421420	Office equipment whsle	D	D	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	.2	7.5	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	.2	7.5	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	–	–	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–

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Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DAUPHIN COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.2	3.2	D	D	–	–	–	–
42171	Hardware whsle	.2	–	D	D	–	–	–	–
421710	Hardware whsle	.2	–	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	1.0	9.1	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	1.0	9.1	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	–	.6	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	–	.6	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	D	D	–	–	–	–	D	D
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.7	1.2	.8	1.3	D	D	D	D
4221	Paper & paper product whsle	.2	.9	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	10.1	67.1	10.1	67.1	–	–	–	–
4224	Grocery & related products whsle	.7	.3	.9	–	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
422450	Confectionery whsle	D	D	–	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	27.2	–	27.2	–	–	–	–	–
422480	Fresh fruit & vegetable whsle	27.2	–	27.2	–	–	–	–	–
42249	Other grocery & related products whsle	–	–	D	D	D	D	D	D
422490	Other grocery & related products whsle	–	–	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	D	D
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DAUPHIN COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	–	.1	–	.1	–	–	–	–
422810	Beer & ale whsle	–	.1	–	.1	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
	DELAWARE COUNTY, PA								
42	**Wholesale trade**	**1.8**	**3.6**	**2.7**	**3.2**	**–**	**4.8**	**.4**	**2.0**
421	Wholesale trade, durable goods	1.8	2.4	2.2	1.3	–	8.6	.3	2.1
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
421210	Furniture whsle	D	D	–	–	–	–	–	–
42122	Home furnishings whsle	D	D	–	–	–	–	–	–
421220	Home furnishings whsle	D	D	–	–	–	–	–	–
4212203	Floor coverings whsle	D	D	–	–	–	–	–	–
4212204	Other home furnishings whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213101	Lumber without yard whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	5.1	3.7	D	D	–	–	D	D
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	3.7	14.0	–	–	–	–
42144	Other commercial equipment whsle	D	D	–	–	–	–	D	D
421440	Other commercial equipment whsle	D	D	–	–	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	–	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	7.0	2.9	D	D	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7.0	2.9	D	D	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	29.4	11.7	–	–	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	25.8	–	–	–	–	–	–	–
421460	Ophthalmic goods whsle	25.8	–	–	–	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DELAWARE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	.3	1.5	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.9	3.3	D	D	D	D	D	D
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.6	7.2	8.7	3.8	–	11.8	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.5	12.2	D	D	–	39.9	D	D
421830	Industrial machinery & equipment whsle	4.5	12.2	D	D	–	39.9	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8.3	12.8	D	D	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	16.6	14.8	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	1.5	11.2	1.5	11.2	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	D	D	D	D	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	–	18.5	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	.9	6.3	6.7	.8	D	D	D	D
421840	Industrial supplies whsle	.9	6.3	6.7	.8	D	D	D	D
4218403	Welding supplies whsle	27.4	–	27.4	–	–	–	–	–
4218404	Industrial containers & supplies whsle	D	D	–	–	D	D	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	.6	–	D	D	–	–	D	D
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9.1	4.1	D	D	–	–	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9.1	4.1	D	D	–	–	D	D
4218603	Other transportation equipment & supplies whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DELAWARE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
4219904	Prerecorded media whsle	D	D	–	–	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	–	–	–	–	–	–
4219906	Other durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	1.9	6.9	6.8	18.2	–	2.6	1.0	.6
4221	Paper & paper product whsle	5.7	1.5	21.0	1.9	–	1.4	–	–
42211	Printing & writing paper whsle	D	D	–	–	–	–	–	–
422110	Printing & writing paper whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	2.1	–	D	D	–	–	–	–
422130	Industrial & personal service paper whsle	2.1	–	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	–	–	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	–	–	–	–	–	–
4223102	Notions & other dry goods whsle	D	D	–	–	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	2.7	14.7	D	D	D	D	–	–
42242	Packaged frozen food whsle	D	D	–	–	D	D	–	–
422420	Packaged frozen food whsle	D	D	–	–	D	D	–	–
42247	Meat & meat product whsle	4.2	34.8	4.2	34.8	–	–	–	–
422470	Meat & meat product whsle	4.2	34.8	4.2	34.8	–	–	–	–
42248	Fresh fruit & vegetable whsle	8.2	10.1	8.2	10.1	–	–	–	–
422480	Fresh fruit & vegetable whsle	8.2	10.1	8.2	10.1	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224901	Coffee, tea, & spice whsle	D	D	–	–	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
422810	Beer & ale whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DELAWARE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42292	Book, periodical, & newspaper whsle	D	D	–	–	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	–	–	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	ELK COUNTY, PA								
42	**Wholesale trade**	**5.0**	**2.5**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	6.7	–	6.7	–	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	1.4	–	1.4	–	–	–	–	–
42183	Industrial machinery & equipment whsle	2.0	–	2.0	–	–	–	–	–
421830	Industrial machinery & equipment whsle	2.0	–	2.0	–	–	–	–	–
422	Wholesale trade, nondurable goods	1.0	8.1	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	ERIE COUNTY, PA								
42	**Wholesale trade**	**9.9**	**5.5**	**12.6**	**3.5**	**–**	**27.0**	**.1**	**–**
421	Wholesale trade, durable goods	13.3	4.1	16.4	3.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.7	6.5	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	–	–	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	–	–	D	D	–	–	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	1.3	5.2	D	D	–	–	–	–
421510	Metal service centers & offices	1.3	5.2	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	1.3	5.2	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	65.9	4.2	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ERIE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	–	–	–	–	–	–	–	–
421710	Hardware whsle	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.7	3.5	3.0	3.8	–	–	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	–	–	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	–	–	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.2	–	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	4.2	–	D	D	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	–	–	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	–	–	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	7.3	–	D	D	–	–	–	–
4218305	Materials handling equipment whsle	–	–	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	–	8.5	–	8.5	–	–	–	–
421840	Industrial supplies whsle	–	8.5	–	8.5	–	–	–	–
4218402	Mechanical power transmission supplies whsle	–	–	–	–	–	–	–	–
4218406	Other industrial supplies whsle	–	–	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	12.1	6.9	12.1	6.9	–	–	–	–
421850	Service establishment equipment & supplies whsle	12.1	6.9	12.1	6.9	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.2	8.5	3.0	2.9	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	–	3.6	D	D	–	–	–	–
422120	Stationery & office supplies whsle	–	3.6	D	D	–	–	–	–
4224	Grocery & related products whsle	1.4	19.4	D	D	D	D	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	–	2.4	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	–	2.4	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	–	.8	–	–	–	–	–	–
422810	Beer & ale whsle	–	.8	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	D	D
4229904	Other nondurable goods whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	FAYETTE COUNTY, PA								
42	**Wholesale trade**	**15.1**	**8.6**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	20.7	–	20.7	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	–	5.3	–	5.3	–	–	–	–
421820	Farm & garden machinery & equipment whsle	–	5.3	–	5.3	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	37.7	36.3	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
422810	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	FOREST COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
	FRANKLIN COUNTY, PA								
42	**Wholesale trade**	**1.0**	**.9**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	2.2	–	2.2	–	–	–	–
42111	Automobile & other motor vehicle whsle	–	–	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	–	–	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	–	4.8	–	4.8	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	–	4.8	–	4.8	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	4.9	D	D	–	–	–	–

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	FRANKLIN COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	–	–	–	–	–	–	–	–
421820	Farm & garden machinery & equipment whsle	–	–	–	–	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	–	–	–	–	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	8.3	6.6	–	–	–	–	–	–
42281	Beer & ale whsle	8.3	6.6	–	–	–	–	–	–
422810	Beer & ale whsle	8.3	6.6	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
	FULTON COUNTY, PA								
42	**Wholesale trade**	**49.1**	**7.9**	**49.1**	**7.9**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	GREENE COUNTY, PA								
42	**Wholesale trade**	**13.8**	**33.7**	**25.4**	**3.4**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	17.9	55.0	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	12.6	68.1	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	7.4	.4	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HUNTINGDON COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
	INDIANA COUNTY, PA								
42	**Wholesale trade**	**4.2**	**.6**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.8	.2	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	7.8	3.5	D	D	–	–
42113	Tire & tube whsle	D	D	–	–	–	–	–	–
421130	Tire & tube whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42152	Coal & other mineral & ore whsle	3.9	–	D	D	–	–	–	–
421520	Coal & other mineral & ore whsle	3.9	–	D	D	–	–	–	–
4215201	Coal whsle	3.9	–	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	15.9	1.7	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.5	2.2	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
	JEFFERSON COUNTY, PA								
42	**Wholesale trade**	**5.8**	**1.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10.4	1.3	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.6	–	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	2.4	D	D	–	–	–	–
4224	Grocery & related products whsle	–	–	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	JUNIATA COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	5.7	14.8	5.7	14.8	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
	LACKAWANNA COUNTY, PA								
42	**Wholesale trade**	**12.4**	**10.5**	**15.9**	**9.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.0	7.8	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	D	D	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	D	D	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	6.3	1.3	6.3	1.3	–	–	–	–
421420	Office equipment whsle	6.3	1.3	6.3	1.3	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	–	–	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	–	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	6.7	1.2	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
4218304	Metalworking machinery & equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LACKAWANNA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	17.1	12.9	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
422120	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	55.4	9.2	55.4	9.2	–	–	–	–
4224	Grocery & related products whsle	24.1	12.4	31.5	8.8	–	–	D	D
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	22.9	39.8	D	D	–	–	–	–
422490	Other grocery & related products whsle	22.9	39.8	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	–	5.8	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	6.6	5.5	6.6	5.5	–	–	–	–
42281	Beer & ale whsle	6.6	5.5	6.6	5.5	–	–	–	–
422810	Beer & ale whsle	6.6	5.5	6.6	5.5	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42292	Book, periodical, & newspaper whsle	1.6	15.3	1.6	15.3	–	–	–	–
422920	Book, periodical, & newspaper whsle	1.6	15.3	1.6	15.3	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
	LANCASTER COUNTY, PA								
42	**Wholesale trade**	**2.5**	**1.2**	**7.9**	**2.9**	**–**	**.5**	**–**	**.2**
421	Wholesale trade, durable goods	2.2	1.6	6.4	3.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	2.7	–	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
421390	Other construction materials whsle	D	D	–	–	–	–	–	–
4213902	Other construction materials whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LANCASTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	1.4	9.2	1.4	8.3	–	–	–	–
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	–	10.6	D	D	–	–	–	–
421420	Office equipment whsle	–	10.6	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	3.3	4.8	3.3	4.8	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	3.3	4.8	3.3	4.8	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	2.3	27.9	2.3	27.9	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	2.3	27.9	2.3	27.9	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
421510	Metal service centers & offices	D	D	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	–	–	D	D	–	–
42151021	Nonferrous metal service centers	D	D	–	–	D	D	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.1	2.6	D	D	D	D	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.2	4.1	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	3.0	1.9	D	D	D	D	–	–
421820	Farm & garden machinery & equipment whsle	3.0	1.9	D	D	D	D	–	–
4218201	Farm machinery & equipment—farm dealers	3.6	.3	3.6	.3	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LANCASTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	2.7	4.5	D	D	D	D	–	–
421830	Industrial machinery & equipment whsle	2.7	4.5	D	D	D	D	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	–	15.4	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	–	15.4	–	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	–	.1	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	22.0	32.3	D	D	–	–	–	–
4218305	Materials handling equipment whsle	.3	–	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	13.1	8.2	D	D	–	–	D	D
421840	Industrial supplies whsle	13.1	8.2	D	D	–	–	D	D
4218402	Mechanical power transmission supplies whsle	D	D	D	D	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	D	D	–	–	–	–	–	–
4218406	Other industrial supplies whsle	–	19.9	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	18.7	–	18.7	–	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	18.7	–	18.7	–	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.7	.8	9.8	2.0	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
422210	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	–	–	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	1.6	.6	3.2	.1	D	D	D	D
42242	Packaged frozen food whsle	–	–	D	D	–	–	–	–
422420	Packaged frozen food whsle	–	–	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	–	–	D	D	D	D	–	–
422430	Dairy products, (except dried or canned) whsle	–	–	D	D	D	D	–	–
4224302	Dairy product (except raw milk) whsle	D	D	–	–	D	D	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	7.1	.1	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	7.1	.1	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224904	Canned goods whsle	D	D	–	–	–	–	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LANCASTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	.4	5.9	D	D	–	–	D	D
42252	Livestock whsle	D	D	–	–	–	–	D	D
422520	Livestock whsle	D	D	–	–	–	–	D	D
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
422590	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4225902	Leaf tobacco whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
422690	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	1.2	.6	–	–	–	–	–	–
422810	Beer & ale whsle	1.2	.6	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42291	Farm supplies whsle	12.2	4.8	D	D	–	–	–	–
422910	Farm supplies whsle	12.2	4.8	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	17.3	7.8	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	4.7	.4	4.7	.4	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	LAWRENCE COUNTY, PA								
42	**Wholesale trade**	**5.8**	**1.9**	**6.8**	**2.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	73.7	2.9	73.7	2.9	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	–	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	–	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212204	Other home furnishings whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	–	D	D	–	–	–	–
42151	Metal service centers & offices	–	–	D	D	–	–	–	–
421510	Metal service centers & offices	–	–	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	6.1	6.8	6.1	6.8	–	–	–	–
42184	Industrial supplies whsle	5.3	10.0	5.3	10.0	–	–	–	–
421840	Industrial supplies whsle	5.3	10.0	5.3	10.0	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LAWRENCE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	–	9.0	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	–	–	–	–	–	–	–
	LEBANON COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211102	Bus & recreational vehicle whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
421210	Furniture whsle	D	D	–	–	–	–	–	–
4212101	Household & lawn furniture whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42291	Farm supplies whsle	D	D	D	D	D	D	–	–
422910	Farm supplies whsle	D	D	D	D	D	D	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

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Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LEHIGH COUNTY, PA								
42	**Wholesale trade**	**4.3**	**3.7**	**7.8**	**3.3**	**–**	**4.8**	**.2**	**.1**
421	Wholesale trade, durable goods	5.5	2.2	11.9	4.6	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	4.0	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	4.0	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
421210	Furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	36.4	.6	D	D	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
421320	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	D	D	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
421390	Other construction materials whsle	D	D	–	–	–	–	–	–
4213902	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	–	–
42141	Photographic equipment & supplies whsle	65.0	15.9	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle	65.0	15.9	–	–	–	–	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	D	D
42151012	Ferrous metal sales offices	D	D	–	–	–	–	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	–	–	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
42151022	Nonferrous metal sales offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	2.6	2.0	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
4216901	Communications equipment & supplies whsle	D	D	52.5	3.4	D	D	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	.1	1.2	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–

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Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LEHIGH COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	2.9	3.0	5.3	5.1	D	D	D	D
42182	Farm & garden machinery & equipment whsle	D	D	–	–	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	–	–	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	1.5	1.4	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	1.5	1.4	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	–	–	–	–	–	–	–	–
4218304	Metalworking machinery & equipment whsle	D	D	D	D	–	–	–	–
4218305	Materials handling equipment whsle	.2	2.9	.2	2.9	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	8.2	11.0	D	D	–	–	–	–
421840	Industrial supplies whsle	8.2	11.0	D	D	–	–	–	–
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	–	–	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	–	–	–	–	–	–
4218406	Other industrial supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.0	6.3	2.9	1.8	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	12.3	32.6	D	D	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	26.3	.6	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	26.3	.6	–	–	–	–
4223101	Piece goods—jobbers	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	.4	13.3	.5	1.1	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224301	Raw milk whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224902	Bread & baked goods whsle	–	78.1	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	21.5	2.6	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
422690	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	.3	–	D	D	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	D	D	–	–	–	–

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LEHIGH COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	.6	–	.6	–	–	–	–	–
422810	Beer & ale whsle	.6	–	.6	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	LUZERNE COUNTY, PA								
42	**Wholesale trade**	**5.2**	**4.3**	**6.7**	**4.4**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.1	5.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.0	1.3	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
421210	Furniture whsle	D	D	–	–	–	–	–	–
4212101	Household & lawn furniture whsle	D	D	–	–	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213101	Lumber without yard whsle	D	D	–	–	–	–	–	–
4213102	Lumber with yard whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	–	13.8	D	D	–	–	–	–
421420	Office equipment whsle	–	13.8	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	–	–	–	–	–	–
421440	Other commercial equipment whsle	D	D	–	–	D	D	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	1.4	1.9	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LUZERNE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	1.8	16.3	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	1.8	16.3	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	8.7	5.2	9.4	5.6	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.2	1.6	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	4.2	1.6	D	D	–	–	–	–
4218305	Materials handling equipment whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	–	3.1	–	3.1	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	20.4	.5	20.4	.5	–	–	–	–
421930	Recyclable material whsle	20.4	.5	20.4	.5	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.7	3.1	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	6.0	3.6	9.6	1.6	–	–	D	D
42241	General-line grocery whsle	10.1	1.1	D	D	–	–	–	–
422410	General-line grocery whsle	10.1	1.1	D	D	–	–	–	–
4224103	Other general-line grocery whsle	10.1	1.1	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
422440	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
422690	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	.5	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	.5	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	.5	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	.5	.3	.5	.3	–	–	–	–
422810	Beer & ale whsle	.5	.3	.5	.3	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LUZERNE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	–	D	–	–	–	–	–
422910	Farm supplies whsle	D	–	D	–	–	–	–	–
4229101	Farm supplies—farm dealers	D	–	D	–	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
	LYCOMING COUNTY, PA								
42	**Wholesale trade**	**4.2**	**20.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	16.9	15.1	16.9	15.1	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	3.8	61.8	–	–	–	–	–	–
42281	Beer & ale whsle	3.8	61.8	–	–	–	–	–	–
422810	Beer & ale whsle	3.8	61.8	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MC KEAN COUNTY, PA								
42	**Wholesale trade**	**2.8**	**14.6**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.9	–	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	–	–	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
	MERCER COUNTY, PA								
42	**Wholesale trade**	**1.8**	**.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4211101	Automobile & motorcycle whsle	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	–	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	–	–	D	D	–	–	–	–
4218305	Materials handling equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MERCER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	.1	–	.1	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
	MIFFLIN COUNTY, PA								
42	**Wholesale trade**	**5.9**	**6.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	13.0	–	13.0	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	MONROE COUNTY, PA								
42	**Wholesale trade**	**6.7**	**15.9**	**8.7**	**20.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20.0	3.2	36.8	5.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.4	–	4.9	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.3	21.1	1.5	24.2	–	–	D	D
4223	Apparel, piece goods, & notions whsle	.5	6.5	D	D	–	–	–	–
4224	Grocery & related products whsle	.8	32.5	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–

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Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MONTGOMERY COUNTY, PA								
42	**Wholesale trade**	**2.6**	**2.4**	**6.5**	**3.4**	**–**	**2.4**	**.1**	**.2**
421	Wholesale trade, durable goods	3.6	3.6	6.7	3.9	–	6.0	.2	.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	2.3	7.5	4.1	13.1	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	2.3	7.5	4.1	13.1	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	1.0	9.5	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	3.9	4.0	D	D	–	–	D	D
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	.6	.7	.9	1.1	–	–	D	D
42121	Furniture whsle	.4	.8	D	D	–	–	D	D
421210	Furniture whsle	.4	.8	D	D	–	–	D	D
4212101	Household & lawn furniture whsle	D	D	–	–	–	–	D	D
4212102	Office & business furniture whsle	D	D	D	D	–	–	D	D
42122	Home furnishings whsle	.8	.6	D	D	–	–	D	D
421220	Home furnishings whsle	.8	.6	D	D	–	–	D	D
4212201	Household china, glassware, & crockery whsle	D	D	–	–	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	–	–	–	–	–	–	–	–
4212203	Floor coverings whsle	1.4	1.6	D	D	–	–	–	–
4212204	Other home furnishings whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	5.2	6.0	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	D	D
4213102	Lumber with yard whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	3.8	18.8	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	3.8	18.8	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	3.8	18.8	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	4.9	5.4	7.7	2.9	–	12.2	–	.6
42141	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
42142	Office equipment whsle	2.8	3.3	D	D	D	D	–	–
421420	Office equipment whsle	2.8	3.3	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	7.5	6.1	9.9	2.8	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7.5	6.1	9.9	2.8	D	D	D	D
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	D	D
42143012	Computers & peripheral equipment for end use	11.1	7.9	D	D	–	–	–	–
4214302	Computer software (packaged) whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	–	–	–	–	D	D
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	1.0	5.0	2.2	.3	–	12.5	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	1.0	5.0	2.2	.3	–	12.5	–	–
4214501	Surgical, medical, & hospital supplies whsle	1.1	6.1	D	D	D	D	D	D
4214502	Dental equipment & supplies whsle	.4	.1	D	D	–	–	D	D

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MONTGOMERY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
421460	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214902	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	2.4	D	D
42151	Metal service centers & offices	D	D	D	D	–	2.4	D	D
421510	Metal service centers & offices	D	D	D	D	–	2.4	D	D
4215101	Ferrous metal service centers & sales offices	7.9	3.1	D	D	D	D	D	D
42151011	Ferrous metal service centers	16.5	1.8	D	D	D	D	–	–
42151012	Ferrous metal sales offices	.2	4.1	D	D	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	D	D
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
42151022	Nonferrous metal sales offices	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	.5	2.6	.9	1.9	–	4.9	–	.5
42161	Electrical apparatus & equip, wiring supp, & const material whsle	.4	2.4	1.1	3.8	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	.4	2.4	1.1	3.8	D	D	D	D
42162	Electrical appliance, television & radio set whsle	–	.1	–	–	–	–	–	–
421620	Electrical appliance, television & radio set whsle	–	.1	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	.6	2.8	.9	1.7	D	D	D	D
421690	Other electronic parts & equipment whsle	.6	2.8	.9	1.7	D	D	D	D
4216901	Communications equipment & supplies whsle	.2	1.3	D	D	D	D	–	–
4216902	Electronic parts (excluding communications equipment) whsle	1.4	5.8	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.4	.5	5.7	.1	–	.5	.1	.8
42171	Hardware whsle	1.7	–	5.1	–	–	–	D	D
421710	Hardware whsle	1.7	–	5.1	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1.3	.5	7.1	.2	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1.3	.5	7.1	.2	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	1.3	–	–	–	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	1.3	–	–	–	D	D
42174	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.2	6.2	6.5	7.4	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	5.8	5.2	8.7	5.5	–	12.4	1.6	–
421830	Industrial machinery & equipment whsle	5.8	5.2	8.7	5.5	–	12.4	1.6	–
4218301	Food-processing machinery & equipment whsle	D	D	–	–	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7.9	1.2	D	D	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	42.6	–	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	.2	1.4	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	.4	11.2	.7	15.7	–	15.6	.4	–
4218304	Metalworking machinery & equipment whsle	.6	.1	1.1	.1	–	–	–	–
4218305	Materials handling equipment whsle	19.3	.2	25.5	.2	–	–	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MONTGOMERY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	3.1	5.7	4.7	8.9	D	D	D	D
421840	Industrial supplies whsle	3.1	5.7	4.7	8.9	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	–	–	–	–	–	–
4218402	Mechanical power transmission supplies whsle	.5	6.6	D	D	D	D	–	–
4218403	Welding supplies whsle	13.2	3.4	D	D	–	–	–	–
4218404	Industrial containers & supplies whsle	D	D	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	3.7	–	D	D	–	–	D	D
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	.9	–	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle	.9	–	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle	.3	–	D	D	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218603	Other transportation equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
421920	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	D	D
42193	Recyclable material whsle	.8	1.1	D	D	–	–	D	D
421930	Recyclable material whsle	.8	1.1	D	D	–	–	D	D
4219301	Iron & steel scrap processors & dealers	.1	.5	D	D	–	–	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	–	–	D	D
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
4219903	General merchandise (durable goods) whsle	D	D	–	–	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199042	Prerecorded video tapes whsle	D	D	–	–	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	1.6	1.3	6.2	2.7	–	1.1	.1	–
4221	Paper & paper product whsle	8.5	5.9	13.5	3.5	–	12.8	–	–
42211	Printing & writing paper whsle	1.4	1.5	D	D	–	–	–	–
422110	Printing & writing paper whsle	1.4	1.5	D	D	–	–	–	–
42212	Stationery & office supplies whsle	5.2	17.4	D	D	–	35.6	D	D
422120	Stationery & office supplies whsle	5.2	17.4	D	D	–	35.6	D	D
42213	Industrial & personal service paper whsle	25.1	7.4	32.8	6.2	–	–	D	D
422130	Industrial & personal service paper whsle	25.1	7.4	32.8	6.2	–	–	D	D
4222	Drugs, & druggists' sundries whsle	–	.1	D	D	D	D	–	–
42221	Drugs, & druggists' sundries whsle	–	.1	D	D	D	D	–	–
422210	Drugs, & druggists' sundries whsle	–	.1	D	D	D	D	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MONTGOMERY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	16.9	2.8	24.1	2.5	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4223101	Piece goods—jobbers	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	36.3	2.6	D	D	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	36.3	2.6	D	D	–	–	D	D
42234	Footwear whsle	D	D	D	D	–	–	–	–
422340	Footwear whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	.7	.4	2.6	1.7	–	–	–	–
42241	General-line grocery whsle	.3	–	D	D	–	–	D	D
422410	General-line grocery whsle	.3	–	D	D	–	–	D	D
4224103	Other general-line grocery whsle	.3	–	D	D	–	–	D	D
42242	Packaged frozen food whsle	D	D	–	–	–	–	D	D
422420	Packaged frozen food whsle	D	D	–	–	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	–	–	–	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle	–	–	–	–	–	–	–	–
42244	Poultry & poultry product whsle	2.9	.6	–	–	–	–	–	–
422440	Poultry & poultry product whsle	2.9	.6	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	2.9	.6	–	–	–	–	–	–
42245	Confectionery whsle	11.1	–	–	–	–	–	–	–
422450	Confectionery whsle	11.1	–	–	–	–	–	–	–
42247	Meat & meat product whsle	D	D	–	52.1	–	–	–	–
422470	Meat & meat product whsle	D	D	–	52.1	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	.4	.1	D	D	–	–	D	D
422490	Other grocery & related products whsle	.4	.1	D	D	–	–	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	D	D	D	D	–	–
4224903	Soft drinks whsle	.9	–	.9	–	–	–	–	–
4224904	Canned goods whsle	D	D	–	–	D	D	D	D
4224906	Other grocery specialties whsle	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
422590	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	1.3	8.4	3.0	3.3	–	14.2	.9	.4
42261	Plastics materials & basic forms & shapes whsle	1.8	29.4	2.6	3.6	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	1.8	29.4	2.6	3.6	–	–	–	–
42269	Other chemical & allied products whsle	1.2	1.2	3.3	3.2	D	D	D	D
422690	Other chemical & allied products whsle	1.2	1.2	3.3	3.2	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	–	–	D	D	–	–
4226902	Other chemical & allied products whsle	D	D	3.3	3.3	–	–	D	D
4227	Petroleum & petroleum products whsle	.2	–	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	D	D
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	D	D
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	18.7	4.7	D	D	–	–	–	–
42281	Beer & ale whsle	.4	6.7	.4	6.7	–	–	–	–
422810	Beer & ale whsle	.4	6.7	.4	6.7	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MONTGOMERY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	11.3	–	11.3	–	–	–	–	–
422910	Farm supplies whsle	11.3	–	11.3	–	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	4.2	–	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	4.2	–	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	.5	12.3	.5	12.3	–	–	–	–
422950	Paint, varnish, & supplies whsle	.5	12.3	.5	12.3	–	–	–	–
4229501	Paint, varnish, & supplies whsle	.5	12.3	.5	12.3	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	5.9	.1	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	–	–	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	MONTOUR COUNTY, PA								
42	**Wholesale trade**	**.8**	**6.7**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	1.5	–	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	13.6	–	13.6	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
	NORTHAMPTON COUNTY, PA								
42	**Wholesale trade**	**2.3**	**6.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	–	–	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
421210	Furniture whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	–	1.2	D	D	D	D	D	D
42132	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
421320	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	D	D	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
421390	Other construction materials whsle	D	D	D	D	–	–	–	–
4213902	Other construction materials whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NORTHAMPTON COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	–	–	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
421510	Metal service centers & offices	D	D	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218305	Materials handling equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	D	D	–	–
421840	Industrial supplies whsle	D	D	D	D	D	D	–	–
4218402	Mechanical power transmission supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219302	Recyclable paper & paperboard whsle	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	D	D	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	2.6	2.1	D	D	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	D	D	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
422450	Confectionery whsle	D	D	–	–	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
422470	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42269	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
422690	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NORTHAMPTON COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
	NORTHUMBERLAND COUNTY, PA								
42	**Wholesale trade**	**6.7**	**3.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3.1	25.8	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	7.1	.3	D	D	D	D	–	–
4224	Grocery & related products whsle	.4	.1	D	D	D	D	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224904	Canned goods whsle	D	D	–	–	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
42252	Livestock whsle	D	D	–	–	–	–	–	–
422520	Livestock whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	6.9	–	–	–	–	–	–	–
42281	Beer & ale whsle	6.9	–	–	–	–	–	–	–
422810	Beer & ale whsle	6.9	–	–	–	–	–	–	–
	PERRY COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
	PHILADELPHIA COUNTY, PA								
42	**Wholesale trade**	**7.9**	**4.2**	**12.3**	**5.7**	**–**	**2.0**	**5.1**	**.3**
421	Wholesale trade, durable goods	8.0	6.3	12.4	8.8	–	2.4	.9	.1
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	51.7	15.9	51.7	15.9	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	4.4	7.2	D	D	D	D	–	–
42121	Furniture whsle	D	D	D	D	D	D	–	–
421210	Furniture whsle	D	D	D	D	D	D	–	–
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	5.3	10.8	D	D	D	D	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	–	–	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	4.2	2.0	17.3	8.0	–	–	.2	–
42141	Photographic equipment & supplies whsle	–	45.3	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	–	45.3	D	D	–	–	–	–
42142	Office equipment whsle	.5	1.0	D	D	D	D	–	–
421420	Office equipment whsle	.5	1.0	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	–	.8	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	–	.8	D	D	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	–	–	D	D	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
4214402	Store machines & equipment whsle	50.6	9.5	50.6	9.5	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	65.0	1.0	D	D	–	–	–	–
421460	Ophthalmic goods whsle	65.0	1.0	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214901	Religious & school supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	14.4	17.7	D	D	D	D	–	–
42151	Metal service centers & offices	14.4	17.7	D	D	D	D	–	–
421510	Metal service centers & offices	14.4	17.7	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	3.9	2.5	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	D	D
42162	Electrical appliance, television & radio set whsle	1.8	–	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	1.8	–	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	2.7	7.6	D	D	–	–
421690	Other electronic parts & equipment whsle	D	D	2.7	7.6	D	D	–	–
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.5	5.1	D	D	–	–	–	–
42171	Hardware whsle	2.2	7.1	D	D	–	–	–	–
421710	Hardware whsle	2.2	7.1	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	.4	7.6	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	.4	7.6	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	7.6	1.1	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	7.6	1.1	D	D	–	–	–	–
4218301	Food-processing machinery & equipment whsle	–	1.0	–	1.0	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	D	D	–	–	–	–	–	–
4218305	Materials handling equipment whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	–	1.2	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle	11.3	14.0	11.3	14.0	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	3.2	7.2	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle	3.2	7.2	–	–	–	–	–	–
42193	Recyclable material whsle	3.8	8.7	D	D	–	–	–	–
421930	Recyclable material whsle	3.8	8.7	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	2.9	20.0	2.9	20.0	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	.2	15.7	.2	15.7	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	17.4	42.9	17.4	42.9	–	–	–	–
4219302	Recyclable paper & paperboard whsle	–	4.8	–	4.8	–	–	–	–
4219303	Other recyclable material whsle	5.0	2.2	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	7.8	3.1	12.2	3.9	–	1.8	9.3	.5
4221	Paper & paper product whsle	1.4	3.1	D	D	–	–	D	D
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	1.2	3.7	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	1.2	3.7	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	–	–	D	D	–	–
4223	Apparel, piece goods, & notions whsle	20.4	3.6	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	5.6	17.7	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	5.6	17.7	–	–	–	–
4223101	Piece goods—jobbers	D	D	D	D	–	–	–	–
4223102	Notions & other dry goods whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	11.1	1.1	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	11.1	1.1	–	–	–	–
4224	Grocery & related products whsle	13.0	3.1	13.6	3.4	D	D	D	D
42241	General-line grocery whsle	6.9	6.9	D	D	–	–	–	–
422410	General-line grocery whsle	6.9	6.9	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	10.5	.5	D	D	–	–	–	–
422420	Packaged frozen food whsle	10.5	.5	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	.2	1.6	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	.2	1.6	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	.2	1.6	D	D	–	–	–	–
42244	Poultry & poultry product whsle	3.9	–	3.9	–	–	–	–	–
422440	Poultry & poultry product whsle	3.9	–	3.9	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	3.9	–	3.9	–	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42246	Fish & seafood whsle	24.7	2.3	D	D	–	–	–	–
422460	Fish & seafood whsle	24.7	2.3	D	D	–	–	–	–
42247	Meat & meat product whsle	23.8	2.1	23.8	2.1	–	–	–	–
422470	Meat & meat product whsle	23.8	2.1	23.8	2.1	–	–	–	–
42248	Fresh fruit & vegetable whsle	4.7	.8	D	D	–	–	D	D
422480	Fresh fruit & vegetable whsle	4.7	.8	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224901	Coffee, tea, & spice whsle	13.3	5.4	13.3	5.4	–	–	–	–
4224902	Bread & baked goods whsle	D	D	16.3	12.9	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	1.2	6.3	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	3.9	31.1	D	D	–	–
422690	Other chemical & allied products whsle	D	D	3.9	31.1	D	D	–	–
4226901	Industrial gases (except LP) whsle	D	–	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	.7	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	D	D	D	D	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	7.1	4.9	7.1	4.9	–	–	–	–
42281	Beer & ale whsle	3.0	5.5	3.0	5.5	–	–	–	–
422810	Beer & ale whsle	3.0	5.5	3.0	5.5	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	.7	22.1	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	.7	22.1	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	27.1	–	27.1	–	–	–	–	–
422940	Tobacco & tobacco product whsle	27.1	–	27.1	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	–	–	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	PIKE COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42141	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	POTTER COUNTY, PA								
42	**Wholesale trade**	**11.3**	**18.9**	**11.3**	**18.9**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	SCHUYLKILL COUNTY, PA								
42	**Wholesale trade**	**4.5**	**2.3**	**6.1**	**3.1**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.1	2.0	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	21.5	5.9	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	25.3	–	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	25.3	–	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	1.1	–	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
421510	Metal service centers & offices	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	7.3	–	7.3	–	–	–	–	–
421820	Farm & garden machinery & equipment whsle	7.3	–	7.3	–	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SCHUYLKILL COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	–	–	–	–	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.6	2.4	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	1.6	7.7	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	D	D	–	–	D	D
422490	Other grocery & related products whsle	D	D	D	D	–	–	D	D
4224902	Bread & baked goods whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	SNYDER COUNTY, PA								
42	**Wholesale trade**	**1.6**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1.6	–	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4213102	Lumber with yard whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.7	–	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4225	Farm-product raw material whsle	D	D	–	–	–	–	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SOMERSET COUNTY, PA								
42	**Wholesale trade**	**11.2**	**4.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
	SULLIVAN COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	–	12.3	–	12.3	–	–	–	–
	SUSQUEHANNA COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.6	.7	6.6	.7	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	–	D	–	–	–	–	–
4213	Lumber & other construction materials whsle	60.5	–	60.5	–	–	–	–	–
42132	Brick, stone, & related construction materials whsle	60.5	–	60.5	–	–	–	–	–
421320	Brick, stone, & related construction materials whsle	60.5	–	60.5	–	–	–	–	–
4213202	Sand, gravel, & stone whsle	60.5	–	60.5	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
	TIOGA COUNTY, PA								
42	**Wholesale trade**	**22.7**	**.6**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.3	.1	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	–	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	26.6	.7	D	D	–	–	–	–
4224	Grocery & related products whsle	56.6	1.3	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	–	–	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	UNION COUNTY, PA								
42	**Wholesale trade**	**1.3**	**10.0**	**1.5**	**10.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.2	12.0	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.8	7.4	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	VENANGO COUNTY, PA								
42	**Wholesale trade**	**6.3**	**21.9**	**8.6**	**6.1**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9.0	6.8	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11.2	–	11.2	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	10.5	11.9	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	1.3	–	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	1.3	–	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	–	–	–	–	–	–	–	–
421850	Service establishment equipment & supplies whsle	–	–	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	2.9	40.7	D	D	D	D	–	–
4224	Grocery & related products whsle	5.4	88.8	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
422490	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	WARREN COUNTY, PA								
42	**Wholesale trade**	**19.1**	**18.2**	**21.2**	**20.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15.2	20.6	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	12.8	–	12.8	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4213102	Lumber with yard whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	69.7	5.5	69.7	5.5	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	48.1	.4	D	D	–	–	–	–
	WASHINGTON COUNTY, PA								
42	**Wholesale trade**	**7.0**	**6.4**	**10.7**	**7.4**	**D**	**D**	**D**	**D**

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WASHINGTON COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods	3.0	5.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	–	–	–	–	D	D
421520	Coal & other mineral & ore whsle	D	D	–	–	–	–	D	D
4215201	Coal whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	.7	.2	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	.3	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	.3	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4216901	Communications equipment & supplies whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	12.3	19.1	D	D	–	–	–	–
42171	Hardware whsle	17.6	–	–	–	–	–	–	–
421710	Hardware whsle	17.6	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.1	5.9	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	.3	.4	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	.3	.4	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	6.1	3.1	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	6.1	3.1	D	D	–	–	D	D
4218303	General-purpose industrial machinery & equipment whsle	2.9	7.5	D	D	–	–	–	–
4218305	Materials handling equipment whsle	19.6	–	D	D	–	–	–	–
42184	Industrial supplies whsle	2.4	17.6	D	D	–	–	–	–
421840	Industrial supplies whsle	2.4	17.6	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	–	7.6	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	12.6	7.2	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4222101	General-line drugs whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
422490	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4224902	Bread & baked goods whsle	D	D	–	–	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WASHINGTON COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	.6	23.3	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	WAYNE COUNTY, PA								
42	**Wholesale trade**	**13.3**	**1.7**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	18.3	1.8	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
421710	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	50.1	–	50.1	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	6.0	1.5	6.0	1.5	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	WESTMORELAND COUNTY, PA								
42	**Wholesale trade**	**2.3**	**2.6**	**2.7**	**2.3**	**–**	**3.7**	**.5**	**4.2**
421	Wholesale trade, durable goods	4.1	3.6	5.3	3.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	6.0	11.3	9.0	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
421210	Furniture whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	D	D	–	–
421390	Other construction materials whsle	D	D	–	–	D	D	–	–
4213902	Other construction materials whsle	D	D	–	–	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	D	D
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
421440	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4214402	Store machines & equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WESTMORELAND COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	2.8	.5	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
421510	Metal service centers & offices	D	D	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	18.2	3.7	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
421520	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
4215201	Coal whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	2.7	.5	3.8	.8	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	7.1	4.3	8.7	5.2	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	–	4.2	D	D	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	–	4.2	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	11.7	9.4	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	11.7	9.4	D	D	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	.1	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	.1	–	.1	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	13.5	1.5	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	D	D	–	–	–	–	–	–
4218305	Materials handling equipment whsle	–	34.6	D	D	–	–	–	–
42184	Industrial supplies whsle	17.9	–	D	D	–	–	D	D
421840	Industrial supplies whsle	17.9	–	D	D	–	–	D	D
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	D	D
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	D	D
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
421930	Recyclable material whsle	D	D	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	6.4	1.0	6.4	1.0	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.8	1.7	.9	1.6	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
422130	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	.2	1.2	.3	1.0	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224101	General-line grocery whsle, voluntary group	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	D	D	–	–	–	–	–	–
422420	Packaged frozen food whsle	D	D	–	–	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
422480	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WESTMORELAND COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
422490	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4224903	Soft drinks whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	4.8	–	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4226901	Industrial gases (except LP) whsle	D	D	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	–	–
42271011	Petroleum bulk stations (except LP)	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	5.6	28.9	5.6	28.9	–	–	–	–
422810	Beer & ale whsle	5.6	28.9	5.6	28.9	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
	WYOMING COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
	YORK COUNTY, PA								
42	**Wholesale trade**	**1.9**	**2.8**	**3.7**	**4.8**	**–**	**.4**	**.1**	**1.7**
421	Wholesale trade, durable goods	1.7	2.4	4.2	5.6	–	.4	.1	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	.9	1.5	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	.2	–	D	D	–	–	D	D
421110	Automobile & other motor vehicle whsle	.2	–	D	D	–	–	D	D
4211101	Automobile & motorcycle whsle	D	D	–	–	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	–	–
42122	Home furnishings whsle	D	D	D	D	D	D	–	–
421220	Home furnishings whsle	D	D	D	D	D	D	–	–
4212201	Household china, glassware, & crockery whsle	D	D	–	–	D	D	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	YORK COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	5.7	24.9	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213203	Cement, lime, & related products whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
421390	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	2.4	.6	D	D	–	–	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
421420	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	1.4	.5	1.4	.5	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	.6	–	–	–	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	.6	–	–	–	–	–	–	–
4214502	Dental equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	6.0	10.1	–	–	–	–
421510	Metal service centers & offices	D	D	6.0	10.1	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	6.0	10.1	–	–	–	–
42151011	Ferrous metal service centers	6.0	10.1	6.0	10.1	–	–	–	–
4216	Electrical goods whsle	.7	.2	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	–	29.6	–	29.6	–	–	–	–
421710	Hardware whsle	–	29.6	–	29.6	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	–	11.2	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	–	11.2	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	1.4	1.3	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	D	D	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	D	D	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	1.4	.3	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	1.4	.3	D	D	–	–	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5.9	1.4	5.9	1.4	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	.4	–	D	D	–	–	D	D
4218305	Materials handling equipment whsle	–	–	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	YORK COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	.8	–	.8	–	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	2.5	–	D	D	–	–	–	–
421930	Recyclable material whsle	2.5	–	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	D	D	D	D	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	–	–	–	–
4219303	Other recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	2.6	4.0	2.9	3.7	–	–	–	18.3
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	–	7.2	–	7.2	–	–	–	–
422130	Industrial & personal service paper whsle	–	7.2	–	7.2	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	1.8	1.9	2.0	.1	–	–	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
422410	General-line grocery whsle	D	D	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224902	Bread & baked goods whsle	D	D	–	–	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
422690	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	D	D	–	–	–	–
42271011	Petroleum bulk stations (except LP)	–	–	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	2.0	–	2.0	–	–	–	–	–
422810	Beer & ale whsle	2.0	–	2.0	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	–	25.7	D	D	–	–	–	–
422910	Farm supplies whsle	–	25.7	D	D	–	–	–	–
4229101	Farm supplies—farm dealers	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	–	–	–	–	–	–

[1]Includes sales information obtained from administrative records of other Federal agencies.
[2]Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. **Summary Statistics for Places: 1997**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	ABINGTON TOWNSHIP, PA								
42	**Wholesale trade**	**89**	**219 096**	**17 437**	**3 240**	**320**	**31 080**	**7 187**	**7 651**
421	Wholesale trade, durable goods	62	184 186	14 542	2 747	251	25 113	6 113	6 624
4212	Furniture & home furnishings whsle	7	17 257	669	151	13	1 199	–	–
42122	Home furnishings whsle	7	17 257	669	151	13	1 199	–	–
4214	Professional & commercial equipment & supplies whsle	8	13 141	3 158	514	37	5 466	245	377
4216	Electrical goods whsle	9	65 812	4 705	915	73	8 063	1 775	1 858
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	29 360	2 565	610	68	4 368	1 434	1 633
42183	Industrial machinery & equipment whsle	7	17 852	1 037	252	21	1 721	276	394
42185	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	34 910	2 895	493	69	5 967	1 074	1 027
4221	Paper & paper product whsle	5	10 007	997	110	15	1 716	614	637
4224	Grocery & related products whsle	8	7 936	604	167	23	1 390	103	139
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**63**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	41	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	13 141	3 158	514	37	5 466	245	377
4216	Electrical goods whsle	5	17 424	2 950	387	38	5 273	1 761	1 813
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**25**	**129 546**	**5 007**	**1 032**	**85**	**8 020**	**14**	**118**
421	Wholesale trade, durable goods	20	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	16 020	411	106	9	827	–	–
42122	Home furnishings whsle	4	16 020	411	106	9	827	–	–
4216	Electrical goods whsle	4	48 388	1 755	528	35	2 790	14	45
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	14 614	711	166	12	1 140	–	73
4219	Miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	AKRON, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ALBION, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	ALDAN, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ALIQUIPPA, PA								
42	**Wholesale trade**	**13**	**19 857**	**3 041**	**760**	**112**	**8 000**	**2 373**	**2 709**
421	Wholesale trade, durable goods	10	14 880	2 494	641	80	6 954	2 125	2 478
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**13**	**19 857**	**3 041**	**760**	**112**	**8 000**	**2 373**	**2 709**
421	Wholesale trade, durable goods	10	14 880	2 494	641	80	6 954	2 125	2 478
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
	ALLENTOWN, PA								
42	**Wholesale trade**	**203**	**1 531 906**	**92 222**	**22 104**	**2 749**	**195 271**	**67 496**	**74 118**
421	Wholesale trade, durable goods	121	910 320	47 335	11 363	1 202	107 836	42 702	44 214
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	31 664	3 117	690	109	6 037	5 328	5 528
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	16	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	c	D	D	D
42171	Hardware whsle	6	22 564	1 371	333	67	3 626	2 907	4 948
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	56 405	5 697	1 103	116	9 238	5 321	6 057
42183	Industrial machinery & equipment whsle	10	39 390	3 951	738	69	6 097	4 156	4 243
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	19	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	11 358	3 244	757	112	5 858	2 133	2 174

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	ALLENTOWN, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	82	621 586	44 887	10 741	1 547	87 435	24 794	29 904
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	19	28 572	4 218	1 044	257	7 408	4 187	5 604
42231	Piece goods, notions, & other dry goods whsle	6	15 148	2 738	623	129	4 657	1 653	1 951
4224	Grocery & related products whsle	25	364 266	22 994	5 395	696	45 220	9 157	12 565
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	7	20 759	4 811	1 023	162	8 093	1 703	2 197
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	**181**	**708 616**	**66 451**	**15 552**	**2 204**	**124 630**	**51 007**	**59 761**
421	Wholesale trade, durable goods	107	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	15	D	D	D	c	D	D	D
42171	Hardware whsle	6	22 564	1 371	333	67	3 626	2 907	4 948
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	12 450	1 322	259	36	2 401	939	1 596
4219	Miscellaneous durable goods whsle	19	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	11 358	3 244	757	112	5 858	2 133	2 174
422	Wholesale trade, nondurable goods	74	D	D	D	g	D	D	D
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	19	28 572	4 218	1 044	257	7 408	4 187	5 604
42231	Piece goods, notions, & other dry goods whsle	6	15 148	2 738	623	129	4 657	1 653	1 951
4224	Grocery & related products whsle	21	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	11 746	1 085	316	26	2 166	1 082	1 074
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D

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	ALLENTOWN, PA—Con.								
	Manufacturers' sales branches and sales offices	**14**	**797 276**	**24 449**	**6 381**	**520**	**68 171**	**16 489**	**14 357**
421	Wholesale trade, durable goods	7	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**8**	**26 014**	**1 322**	**171**	**25**	**2 470**	**–**	**–**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
	ALTOONA, PA								
42	**Wholesale trade**	**85**	**1 090 206**	**61 721**	**14 944**	**2 011**	**173 923**	**50 708**	**63 191**
421	Wholesale trade, durable goods	52	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	15 937	1 786	433	80	3 248	2 034	2 148
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	33	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	c	D	D	D
42234	Footwear whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	16	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D

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	ALTOONA, PA—Con.								
	Merchant wholesalers	**73**	**933 759**	**52 898**	**12 812**	**1 744**	**157 025**	**48 499**	**61 161**
421	Wholesale trade, durable goods	49	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	15 937	1 786	433	80	3 248	2 034	2 148
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	c	D	D	D
42234	Footwear whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	AMBLER, PA								
42	**Wholesale trade**	**24**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	8 216	760	176	14	1 479	–	–
	Merchant wholesalers	**15**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**7**	**7 721**	**205**	**53**	**8**	**541**	**1**	**1**

Table 7. **Summary Statistics for Places: 1997**—Con.

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	AMBRIDGE, PA								
42	**Wholesale trade**	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	ANTRIM TOWNSHIP, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	ARCHBALD, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ARNOLD, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**4 183**	**453**	**116**	**30**	**859**	**363**	**353**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ASHLAND, PA *								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ASHLAND, PA (SCHUYLKILL COUNTY PART) *								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	ASHLEY, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	ASPINWALL, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ASTON TOWNSHIP, PA								
42	**Wholesale trade**	**32**	**353 894**	**22 099**	**4 892**	**614**	**45 681**	**10 447**	**9 938**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	30 307	5 421	1 121	136	9 463	1 876	1 834
42183	Industrial machinery & equipment whsle	7	22 873	3 845	830	97	6 616	1 539	1 487
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	e	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**23**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	30 307	5 421	1 121	136	9 463	1 876	1 834
42183	Industrial machinery & equipment whsle	7	22 873	3 845	830	97	6 616	1 539	1 487
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	AVALON, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	AVOCA, PA								
42	**Wholesale trade**	**8**	**115 516**	**2 500**	**648**	**93**	**6 007**	**2 171**	**2 128**
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BADEN, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALDWIN, PA								
42	**Wholesale trade**	**11**	**12 711**	**1 022**	**229**	**63**	**2 005**	**1 141**	**1 160**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BANGOR, PA								
42	**Wholesale trade**	**15**	**25 133**	**2 104**	**412**	**101**	**4 459**	**1 685**	**1 666**
421	Wholesale trade, durable goods	9	18 151	1 792	343	80	3 667	1 451	1 424
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	6 982	312	69	21	792	234	242
	Merchant wholesalers	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BARNESBORO, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BEAVER, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BEAVER FALLS, PA								
42	**Wholesale trade**	**20**	**58 385**	**4 361**	**998**	**204**	**9 737**	**7 246**	**7 394**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BEDFORD, PA								
42	**Wholesale trade**	**19**	**118 050**	**7 009**	**1 700**	**238**	**19 198**	**24 554**	**25 209**
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
	BELLEFONTE, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BELLEVUE, PA								
42	**Wholesale trade**	**9**	**19 528**	**3 040**	**671**	**94**	**6 882**	**1 838**	**2 498**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	BENSALEM TOWNSHIP, PA								
42	**Wholesale trade**	**216**	**2 171 860**	**239 805**	**56 087**	**5 343**	**461 781**	**161 326**	**157 736**
421	Wholesale trade, durable goods	154	1 252 008	113 752	25 547	2 554	210 284	131 832	130 179
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	f	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	c	D	D	D
42121	Furniture whsle	5	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	109 710	7 829	1 934	209	18 841	18 092	18 629
42151	Metal service centers & offices	10	109 710	7 829	1 934	209	18 841	18 092	18 629
4216	Electrical goods whsle	24	123 174	10 420	2 113	261	19 393	9 281	7 639
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	48 577	3 229	749	108	4 956	4 290	4 013
42169	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	42	275 501	32 428	6 767	621	57 413	55 005	56 562
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	20	144 415	16 995	4 030	349	28 827	19 150	19 720
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	c	D	D	D

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	BENSALEM TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	62	919 852	126 053	30 540	2 789	251 497	29 494	27 557
4221	Paper & paper product whsle	14	67 618	7 336	1 732	546	12 889	3 554	3 841
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	8	28 487	4 100	966	484	6 745	1 904	2 060
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	63 914	4 000	1 171	108	8 866	9 729	7 781
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	23	197 206	19 158	4 406	542	40 288	6 513	6 925
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	11	53 389	7 891	1 891	221	13 775	600	608
4226	Chemical & allied products whsle	11	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**178**	**1 010 530**	**106 876**	**23 672**	**3 145**	**208 831**	**137 245**	**139 781**
421	Wholesale trade, durable goods	132	641 305	76 258	15 961	1 916	142 944	109 502	114 129
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	25 575	5 797	800	131	9 893	7 410	7 543
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	6	D	D	D	c	D	D	D
42121	Furniture whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	17 669	4 228	904	138	7 051	1 546	2 193
4215	Metal & mineral (except petroleum) whsle	10	109 710	7 829	1 934	209	18 841	18 092	18 629
42151	Metal service centers & offices	10	109 710	7 829	1 934	209	18 841	18 092	18 629
4216	Electrical goods whsle	21	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	33	245 453	30 918	6 367	582	54 889	54 572	56 304
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	16	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	c	D	D	D

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	BENSALEM TOWNSHIP, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	46	369 225	30 618	7 711	1 229	65 887	27 743	25 652
4221	Paper & paper product whsle	11	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	63 914	4 000	1 171	108	8 866	9 729	7 781
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	17	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**21**	**1 096 870**	**130 049**	**31 998**	**2 149**	**247 883**	**24 081**	**17 955**
421	Wholesale trade, durable goods	10	552 948	34 890	9 211	594	62 692	22 330	16 050
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	20 263	1 074	302	27	1 946	433	258
422	Wholesale trade, nondurable goods	11	543 922	95 159	22 787	1 555	185 191	1 751	1 905
4226	Chemical & allied products whsle	4	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	g	D	D	D
	Agents, brokers, and commission merchants	**17**	**64 460**	**2 880**	**417**	**49**	**5 067**	**–**	**–**
421	Wholesale trade, durable goods	12	57 755	2 604	375	44	4 648	–	–
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	9 785	436	98	12	578	–	–
	BENTLEYVILLE, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BERWICK, PA								
42	**Wholesale trade**	**15**	**46 824**	**3 874**	**938**	**148**	**7 811**	**3 756**	**4 522**
421	Wholesale trade, durable goods	5	3 198	220	34	14	446	69	71
422	Wholesale trade, nondurable goods	10	43 626	3 654	904	134	7 365	3 687	4 451
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	3 198	220	34	14	446	69	71
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	BETHEL PARK, PA								
42	**Wholesale trade**	**56**	**157 151**	**15 684**	**3 815**	**483**	**28 365**	**9 489**	**9 421**
421	Wholesale trade, durable goods	50	150 297	14 350	3 528	450	26 171	8 551	8 414
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	16 220	2 726	629	83	4 971	2 626	2 581
4216	Electrical goods whsle	8	56 713	5 885	1 533	212	10 578	1 501	1 252
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	16	24 074	2 576	528	71	4 307	1 136	1 051
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	19 140	394	150	15	1 088	651	807
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	6 854	1 334	287	33	2 194	938	1 007
	Merchant wholesalers	**45**	**97 366**	**13 494**	**3 303**	**434**	**24 804**	**9 241**	**9 164**
421	Wholesale trade, durable goods	39	90 512	12 160	3 016	401	22 610	8 303	8 157
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	16 220	2 726	629	83	4 971	2 626	2 581
4216	Electrical goods whsle	4	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	19 140	394	150	15	1 088	651	807
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	6 854	1 334	287	33	2 194	938	1 007
	Manufacturers' sales branches and sales offices	**4**	**28 515**	**640**	**156**	**10**	**1 110**	**244**	**252**
421	Wholesale trade, durable goods	4	28 515	640	156	10	1 110	244	252
	Agents, brokers, and commission merchants	**7**	**31 270**	**1 550**	**356**	**39**	**2 451**	**4**	**5**
421	Wholesale trade, durable goods	7	31 270	1 550	356	39	2 451	4	5
4216	Electrical goods whsle	3	D	D	D	b	D	D	D

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	BETHLEHEM, PA *								
42	**Wholesale trade**	**111**	**858 767**	**55 420**	**14 309**	**1 344**	**97 752**	**38 173**	**41 483**
421	Wholesale trade, durable goods	84	649 263	47 214	12 016	1 071	81 534	29 640	32 483
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	82 188	2 225	369	53	4 423	822	816
42132	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	49 018	10 258	3 182	238	17 515	1 928	1 999
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	42 985	3 366	989	78	5 803	2 732	2 939
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	33	310 031	25 370	6 172	502	42 781	15 348	17 131
42183	Industrial machinery & equipment whsle	19	222 831	17 532	4 236	371	29 895	8 956	10 155
42184	Industrial supplies whsle	10	79 739	7 127	1 797	108	11 350	6 164	6 785
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	209 504	8 206	2 293	273	16 218	8 533	9 000
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	8	16 907	1 929	640	67	3 017	366	581
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**75**	**306 955**	**33 842**	**8 135**	**898**	**59 699**	**28 319**	**31 496**
421	Wholesale trade, durable goods	55	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	25	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	e	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D

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	BETHLEHEM, PA *—Con.								
	Manufacturers' sales branches and sales offices	**23**	**457 411**	**19 655**	**5 767**	**396**	**34 510**	**9 840**	**9 966**
421	Wholesale trade, durable goods	18	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**13**	**94 401**	**1 923**	**407**	**50**	**3 543**	**14**	**21**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	BETHLEHEM, PA (LEHIGH COUNTY PART) *								
42	**Wholesale trade**	**43**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	36	323 685	22 497	5 492	591	35 588	14 144	14 852
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	217 563	14 654	3 620	339	24 388	6 928	7 656
42183	Industrial machinery & equipment whsle	12	D	D	D	e	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**29**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	e	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**13**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D

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	BETHLEHEM, PA (LEHIGH COUNTY PART) *—Con.								
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BETHLEHEM, PA (NORTHAMPTON COUNTY PART) *								
42	**Wholesale trade**	**68**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	48	325 578	24 717	6 524	480	45 946	15 496	17 631
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	92 468	10 716	2 552	163	18 393	8 420	9 475
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**46**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	32	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D

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	BETHLEHEM, PA (NORTHAMPTON COUNTY PART) *—Con.								
	Agents, brokers, and commission merchants	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	BETHLEHEM TOWNSHIP, PA								
42	**Wholesale trade**	**19**	**78 671**	**5 584**	**1 115**	**142**	**12 197**	**4 255**	**3 836**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	BIRDSBORO, PA								
42	**Wholesale trade**	**5**	**2 028**	**391**	**54**	**22**	**784**	**168**	**174**
	Merchant wholesalers	**5**	**2 028**	**391**	**54**	**22**	**784**	**168**	**174**
	BLAIRSVILLE, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BLAKELY, PA								
42	**Wholesale trade**	**7**	**74 856**	**2 049**	**521**	**116**	**6 428**	**2 579**	**2 638**
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**74 856**	**2 049**	**521**	**116**	**6 428**	**2 579**	**2 638**
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D

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	BLOOMSBURG, PA								
42	**Wholesale trade**	**17**	**39 211**	**4 206**	**881**	**175**	**8 856**	**3 503**	**3 777**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**15**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BOYERTOWN, PA								
42	**Wholesale trade**	**10**	**9 000**	**2 003**	**435**	**89**	**3 573**	**1 130**	**1 110**
421	Wholesale trade, durable goods	6	6 348	1 198	308	56	2 119	791	690
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BRACKENRIDGE, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	BRADDOCK, PA								
42	**Wholesale trade**	**7**	**63 560**	**3 217**	**684**	**118**	**5 963**	**9 673**	**11 387**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**63 560**	**3 217**	**684**	**118**	**5 963**	**9 673**	**11 387**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D

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	BRADFORD, PA								
42	**Wholesale trade**	**19**	**188 786**	**9 966**	**2 545**	**314**	**25 296**	**26 802**	**24 535**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**168 342**	**7 747**	**2 009**	**237**	**21 152**	**25 523**	**23 161**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	1	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BRENTWOOD, PA								
42	**Wholesale trade**	**7**	**8 739**	**858**	**225**	**26**	**1 576**	**296**	**320**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BRIDGEPORT, PA								
42	**Wholesale trade**	**30**	**123 421**	**14 695**	**3 089**	**314**	**26 274**	**6 022**	**7 257**
421	Wholesale trade, durable goods	23	96 354	13 314	2 810	290	23 389	4 542	5 716
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	21 002	2 589	525	59	4 450	355	371
4216	Electrical goods whsle	4	29 131	2 391	689	58	4 595	2 005	2 599
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	27 067	1 381	279	24	2 885	1 480	1 541
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**25**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	19	77 540	12 563	2 647	272	22 164	4 510	5 691
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BRIDGEPORT, PA—Con.								
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	BRIDGEVILLE, PA								
42	**Wholesale trade**	**38**	**183 197**	**16 595**	**4 060**	**392**	**32 464**	**12 899**	**12 373**
421	Wholesale trade, durable goods	32	163 341	14 711	3 704	358	28 339	12 534	11 997
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	32 220	1 978	482	44	3 716	1 311	1 279
42144	Other commercial equipment whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	58 981	8 368	2 346	208	16 459	8 152	7 937
42183	Industrial machinery & equipment whsle	4	33 297	5 443	1 636	111	10 260	5 430	4 800
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	19 856	1 884	356	34	4 125	365	376
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**29**	**127 851**	**13 840**	**3 494**	**333**	**25 616**	**12 063**	**12 054**
421	Wholesale trade, durable goods	24	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	32 220	1 978	482	44	3 716	1 311	1 279
42144	Other commercial equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D

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	BRISTOL, PA								
42	**Wholesale trade**	**30**	**163 544**	**11 515**	**2 249**	**292**	**21 925**	**9 115**	**9 570**
421	Wholesale trade, durable goods	19	110 324	8 506	1 636	220	15 968	5 797	6 332
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	53 220	3 009	613	72	5 957	3 318	3 238
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**29**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	53 220	3 009	613	72	5 957	3 318	3 238
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BRISTOL TOWNSHIP, PA								
42	**Wholesale trade**	**103**	**712 767**	**83 379**	**18 282**	**2 073**	**160 930**	**83 757**	**99 271**
421	Wholesale trade, durable goods	71	464 497	58 357	12 841	1 413	113 330	63 548	79 591
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	86 471	14 606	3 248	364	24 034	9 513	9 796
42143	Computer & computer peripheral equipment & software whsle	4	74 720	11 897	2 637	280	19 336	7 811	8 066
4216	Electrical goods whsle	14	44 017	5 033	1 156	164	10 475	5 475	6 286
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	90 416	11 886	2 735	266	23 334	11 119	10 896
42183	Industrial machinery & equipment whsle	12	78 156	10 244	2 285	198	20 261	8 390	8 343
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	c	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

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	BRISTOL TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	32	248 270	25 022	5 441	660	47 600	20 209	19 680
4221	Paper & paper product whsle	6	82 572	9 039	1 893	241	15 229	5 657	5 325
42212	Stationery & office supplies whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	19 177	1 893	464	58	3 732	867	656
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	8	61 832	5 797	1 270	150	11 852	7 473	6 280
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**89**	**572 279**	**70 451**	**15 001**	**1 796**	**135 907**	**78 357**	**93 583**
421	Wholesale trade, durable goods	61	362 110	51 139	10 914	1 231	99 515	60 773	76 838
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	e	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	28	210 169	19 312	4 087	565	36 392	17 584	16 745
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	8	61 832	5 797	1 270	150	11 852	7 473	6 280
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**83 783**	**8 569**	**2 235**	**191**	**17 693**	**5 400**	**5 688**
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**56 705**	**4 359**	**1 046**	**86**	**7 330**	**–**	**–**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D

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	BROOKHAVEN, PA								
42	**Wholesale trade**	**3**	**2 059**	**308**	**70**	**10**	**630**	**42**	**22**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BROOKVILLE, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BROWNSVILLE, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	BUCKINGHAM TOWNSHIP, PA								
42	**Wholesale trade**	**37**	**143 883**	**6 327**	**1 307**	**156**	**14 992**	**7 272**	**7 365**
421	Wholesale trade, durable goods	25	72 756	3 640	788	102	7 366	5 337	5 443
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	34 366	1 430	326	53	3 061	2 713	2 897
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	71 127	2 687	519	54	7 626	1 935	1 922
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**23**	**75 580**	**4 986**	**1 030**	**125**	**12 342**	**7 229**	**7 323**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	12 637	1 005	224	39	2 192	2 670	2 855
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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	BUCKINGHAM TOWNSHIP, PA—Con.								
	Agents, brokers, and commission merchants	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	21 729	425	102	14	869	43	42
42183	Industrial machinery & equipment whsle	6	21 729	425	102	14	869	43	42
	BUTLER, PA								
42	**Wholesale trade**	**35**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	29	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	c	D	D	D
42151	Metal service centers & offices	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
	Merchant wholesalers	**33**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	27	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	c	D	D	D
42151	Metal service centers & offices	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BUTLER TOWNSHIP, PA								
42	**Wholesale trade**	**14**	**77 156**	**4 282**	**959**	**158**	**8 247**	**5 178**	**5 528**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**14**	**77 156**	**4 282**	**959**	**158**	**8 247**	**5 178**	**5 528**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D

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	CALN TOWNSHIP, PA								
42	**Wholesale trade**	**16**	**65 305**	**5 498**	**1 253**	**152**	**10 412**	**9 496**	**8 994**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	15 402	1 408	348	35	2 997	3 083	2 675
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**13**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	15 402	1 408	348	35	2 997	3 083	2 675
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CAMP HILL, PA								
42	**Wholesale trade**	**25**	**128 948**	**16 106**	**3 707**	**479**	**27 159**	**11 503**	**11 613**
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	28 073	7 827	1 751	236	9 591	6 873	7 378
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**53 715**	**11 103**	**2 488**	**370**	**17 677**	**10 901**	**11 008**
421	Wholesale trade, durable goods	15	49 515	10 464	2 398	344	16 180	10 649	10 848
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**34 459**	**3 739**	**944**	**85**	**7 498**	**602**	**605**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**40 774**	**1 264**	**275**	**24**	**1 984**	**–**	**–**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D

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	CANONSBURG, PA								
42	**Wholesale trade**	**22**	**129 077**	**12 297**	**3 732**	**346**	**27 691**	**10 183**	**11 284**
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**19**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	CARBONDALE, PA								
42	**Wholesale trade**	**7**	**16 698**	**797**	**200**	**47**	**2 112**	**4 295**	**4 261**
421	Wholesale trade, durable goods	4	10 697	439	113	20	1 032	3 944	3 881
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CARLISLE, PA								
42	**Wholesale trade**	**38**	**175 532**	**18 512**	**4 343**	**614**	**34 162**	**29 505**	**29 777**
421	Wholesale trade, durable goods	25	146 437	16 278	3 831	517	28 123	27 009	27 097
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	29 095	2 234	512	97	6 039	2 496	2 680
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**31**	**157 763**	**17 562**	**4 103**	**567**	**31 098**	**29 131**	**29 396**
421	Wholesale trade, durable goods	22	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D

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	CARLISLE, PA—Con.								
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	CARNEGIE, PA								
42	**Wholesale trade**	**59**	**749 629**	**31 402**	**7 325**	**967**	**64 851**	**24 160**	**25 321**
421	Wholesale trade, durable goods	41	372 896	16 203	3 712	460	36 452	21 748	22 867
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	13	D	D	D	c	D	D	D
42151	Metal service centers & offices	12	213 770	7 653	1 621	204	19 934	18 121	19 432
4216	Electrical goods whsle	8	39 411	2 128	530	79	3 385	306	217
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	376 733	15 199	3 613	507	28 399	2 412	2 454
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	D	D	D	e	D	D	D
42247	Meat & meat product whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**40**	**294 000**	**18 448**	**4 177**	**556**	**38 481**	**23 953**	**25 138**
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	c	D	D	D
42151	Metal service centers & offices	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	14 991	3 632	808	117	4 928	779	761
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D

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	CASTLE SHANNON, PA								
42	**Wholesale trade**	**36**	**93 982**	**9 464**	**2 007**	**261**	**15 853**	**4 204**	**5 195**
421	Wholesale trade, durable goods	27	70 816	7 081	1 476	187	10 695	3 577	4 201
4218	Machinery, equipment, & supplies whsle	14	44 673	4 554	927	121	6 456	1 993	2 397
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	23 166	2 383	531	74	5 158	627	994
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**27**	**51 980**	**5 727**	**1 245**	**182**	**9 589**	**4 069**	**5 015**
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
	CATASAUQUA, PA								
42	**Wholesale trade**	**6**	**13 981**	**692**	**137**	**28**	**1 703**	**3 891**	**4 036**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**13 981**	**692**	**137**	**28**	**1 703**	**3 891**	**4 036**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
	CECIL TOWNSHIP, PA								
42	**Wholesale trade**	**17**	**272 076**	**30 735**	**3 466**	**720**	**59 783**	**8 782**	**9 879**
421	Wholesale trade, durable goods	15	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**13**	**267 041**	**29 836**	**3 247**	**703**	**57 983**	**8 728**	**9 821**
421	Wholesale trade, durable goods	11	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CENTER TOWNSHIP, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	CENTERVILLE, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CHALFONT, PA								
42	**Wholesale trade**	**9**	**22 071**	**1 576**	**438**	**47**	**3 107**	**392**	**453**
421	Wholesale trade, durable goods	5	10 428	899	254	29	1 779	329	348
422	Wholesale trade, nondurable goods	4	11 643	677	184	18	1 328	63	105
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	11 643	677	184	18	1 328	63	105
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CHAMBERSBURG, PA								
42	**Wholesale trade**	**41**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	19 601	673	120	76	2 891	1 634	2 463
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	159 826	7 033	2 634	207	14 464	13 554	13 539
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	f	D	D	D
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
42281	Beer & ale whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D

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	CHAMBERSBURG, PA—Con.								
	Merchant wholesalers	**39**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	19 601	673	120	76	2 891	1 634	2 463
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	159 826	7 033	2 634	207	14 464	13 554	13 539
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	f	D	D	D
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CHARLEROI, PA								
42	**Wholesale trade**	**11**	**56 601**	**5 582**	**1 227**	**198**	**10 776**	**4 204**	**4 775**
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	CHELTENHAM TOWNSHIP, PA								
42	**Wholesale trade**	**71**	**275 604**	**16 549**	**4 367**	**492**	**32 911**	**21 426**	**25 222**
421	Wholesale trade, durable goods	44	153 965	10 901	3 120	294	20 867	9 700	12 542
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	16 977	1 740	408	38	3 423	1 006	1 180
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	37 694	2 927	1 209	107	5 314	3 934	5 465
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	121 639	5 648	1 247	198	12 044	11 726	12 680
4223	Apparel, piece goods, & notions whsle	3	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	19 273	763	179	34	1 351	79	80
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**48**	**194 446**	**13 905**	**3 793**	**432**	**27 165**	**21 426**	**25 222**
421	Wholesale trade, durable goods	28	92 925	8 962	2 715	251	16 272	9 700	12 542
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	101 521	4 943	1 078	181	10 893	11 726	12 680
4223	Apparel, piece goods, & notions whsle	2	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**23**	**81 158**	**2 644**	**574**	**60**	**5 746**	**–**	**–**
421	Wholesale trade, durable goods	16	61 040	1 939	405	43	4 595	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	20 118	705	169	17	1 151	–	–
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	CHESTER, PA								
42	**Wholesale trade**	**30**	**96 187**	**10 286**	**2 296**	**311**	**17 263**	**11 473**	**12 499**
421	Wholesale trade, durable goods	25	84 688	9 036	1 972	266	14 782	10 419	11 350
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	11 499	1 250	324	45	2 481	1 054	1 149
	Merchant wholesalers	**30**	**96 187**	**10 286**	**2 296**	**311**	**17 263**	**11 473**	**12 499**
421	Wholesale trade, durable goods	25	84 688	9 036	1 972	266	14 782	10 419	11 350
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	11 499	1 250	324	45	2 481	1 054	1 149
	CHESTER HEIGHTS, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CHESTNUTHILL TOWNSHIP, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	CHURCHILL, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CLAIRTON, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	CLARION, PA								
42	**Wholesale trade**	**10**	**28 739**	**3 142**	**672**	**126**	**5 487**	**8 088**	**8 632**
421	Wholesale trade, durable goods	6	18 656	2 093	436	77	3 278	7 278	7 595
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	10 083	1 049	236	49	2 209	810	1 037
	Merchant wholesalers	**10**	**28 739**	**3 142**	**672**	**126**	**5 487**	**8 088**	**8 632**
421	Wholesale trade, durable goods	6	18 656	2 093	436	77	3 278	7 278	7 595
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	10 083	1 049	236	49	2 209	810	1 037
	CLARKS SUMMIT, PA								
42	**Wholesale trade**	**12**	**74 098**	**3 430**	**867**	**89**	**6 370**	**5 114**	**4 428**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	CLEARFIELD, PA								
42	**Wholesale trade**	**14**	**61 193**	**4 787**	**1 447**	**171**	**9 120**	**7 885**	**9 091**
421	Wholesale trade, durable goods	11	58 235	3 890	1 201	149	7 808	7 761	8 964
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	CLIFTON HEIGHTS, PA								
42	**Wholesale trade**	**13**	**37 169**	**5 075**	**1 353**	**167**	**8 545**	**6 500**	**6 155**
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**13**	**37 169**	**5 075**	**1 353**	**167**	**8 545**	**6 500**	**6 155**
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
	COAL TOWNSHIP, PA								
42	**Wholesale trade**	**4**	**3 004**	**853**	**189**	**55**	**1 544**	**183**	**220**
421	Wholesale trade, durable goods	4	3 004	853	189	55	1 544	183	220
	Merchant wholesalers	**4**	**3 004**	**853**	**189**	**55**	**1 544**	**183**	**220**
421	Wholesale trade, durable goods	4	3 004	853	189	55	1 544	183	220
	COATESVILLE, PA								
42	**Wholesale trade**	**16**	**73 008**	**7 950**	**2 234**	**217**	**20 212**	**7 222**	**4 706**
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	COLLEGEVILLE, PA								
42	**Wholesale trade**	**12**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D

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	COLLINGDALE, PA								
42	**Wholesale trade**	**16**	**43 669**	**5 836**	**1 843**	**160**	**10 936**	**5 430**	**5 476**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**15**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	COLUMBIA, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	50 359	4 321	889	168	9 942	3 063	4 512
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	50 359	4 321	889	168	9 942	3 063	4 512
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
	COLWYN, PA								
42	**Wholesale trade**	**4**	**4 781**	**955**	**242**	**31**	**1 740**	**130**	**134**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**4 781**	**955**	**242**	**31**	**1 740**	**130**	**134**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	CONNELLSVILLE, PA								
42	**Wholesale trade**	**12**	**35 108**	**1 860**	**434**	**86**	**3 785**	**4 440**	**5 393**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**35 108**	**1 860**	**434**	**86**	**3 785**	**4 440**	**5 393**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D

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	CONSHOHOCKEN, PA								
42	**Wholesale trade**	**39**	**450 990**	**38 247**	**9 835**	**931**	**77 471**	**22 403**	**22 819**
421	Wholesale trade, durable goods	30	267 437	26 895	7 027	804	44 839	18 990	19 609
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	20 987	2 050	483	71	4 126	4 128	3 845
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	39 461	3 018	726	48	5 202	4 119	4 246
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	72 977	3 691	878	84	7 879	3 881	3 949
42151	Metal service centers & offices	5	72 977	3 691	878	84	7 879	3 881	3 949
4216	Electrical goods whsle	5	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	183 553	11 352	2 808	127	32 632	3 413	3 210
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**31**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	20 987	2 050	483	71	4 126	4 128	3 845
4214	Professional & commercial equipment & supplies whsle	4	39 461	3 018	726	48	5 202	4 119	4 246
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D

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	COOPERSBURG, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	COPLAY, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	CORAOPOLIS, PA								
42	**Wholesale trade**	**32**	**107 324**	**10 508**	**2 247**	**303**	**19 665**	**9 361**	**8 562**
421	Wholesale trade, durable goods	24	80 190	8 957	1 850	210	16 721	8 002	7 175
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	38 350	3 560	614	39	5 023	2 193	2 393
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	18 408	2 795	605	75	5 998	2 771	2 298
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	27 134	1 551	397	93	2 944	1 359	1 387
4224	Grocery & related products whsle	3	17 858	770	197	38	1 607	1 209	1 246
	Merchant wholesalers	**30**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	38 350	3 560	614	39	5 023	2 193	2 393
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	10 135	1 610	342	42	3 730	427	392
422	Wholesale trade, nondurable goods	8	27 134	1 551	397	93	2 944	1 359	1 387
4224	Grocery & related products whsle	3	17 858	770	197	38	1 607	1 209	1 246
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CORNWALL, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CORRY, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	COUDERSPORT, PA								
42	**Wholesale trade**	**3**	**8 790**	**424**	**90**	**17**	**1 609**	**634**	**735**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**8 790**	**424**	**90**	**17**	**1 609**	**634**	**735**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	CRAFTON, PA								
42	**Wholesale trade**	**12**	**114 281**	**4 117**	**937**	**118**	**8 747**	**1 299**	**1 212**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	14 489	976	185	23	2 144	382	271
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	CRANBERRY TOWNSHIP, PA								
42	**Wholesale trade**	**73**	**3 172 071**	**34 632**	**8 352**	**1 214**	**69 942**	**33 104**	**35 356**
421	Wholesale trade, durable goods	57	3 139 874	32 138	7 751	1 124	63 619	31 500	33 821
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	20 350	3 555	878	94	6 210	6 534	6 728
4218	Machinery, equipment, & supplies whsle	21	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	32 197	2 494	601	90	6 323	1 604	1 535
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D

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	CRANBERRY TOWNSHIP, PA—Con.								
	Merchant wholesalers	**51**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	41	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**11**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
	CUMRU TOWNSHIP, PA								
42	**Wholesale trade**	**3**	**3 599**	**230**	**26**	**5**	**631**	**61**	**63**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	CURWENSVILLE, PA								
42	**Wholesale trade**	**4**	**7 470**	**492**	**113**	**25**	**1 270**	**484**	**557**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	DALLAS, PA								
42	**Wholesale trade**	**13**	**51 588**	**2 950**	**681**	**108**	**6 265**	**1 397**	**1 404**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**33 844**	**2 770**	**637**	**96**	**5 355**	**1 368**	**1 376**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	DALLASTOWN, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	DANVILLE, PA								
42	**Wholesale trade**	**10**	**41 349**	**3 900**	**1 061**	**144**	**7 386**	**2 260**	**2 257**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D

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	DARBY, PA								
42	**Wholesale trade**	**5**	**20 740**	**4 729**	**430**	**133**	**6 730**	**1 485**	**2 464**
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**20 740**	**4 729**	**430**	**133**	**6 730**	**1 485**	**2 464**
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	DARBY TOWNSHIP, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	DENVER, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	1	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	DERRY, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D

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	DERRY TOWNSHIP, PA (DAUPHIN COUNTY)								
42	**Wholesale trade**	**13**	**198 255**	**12 427**	**2 255**	**187**	**69 631**	**5 470**	**4 673**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	DERRY TOWNSHIP, PA (WESTMORELAND COUNTY)								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
	DICKSON CITY, PA								
42	**Wholesale trade**	**9**	**11 372**	**1 567**	**387**	**64**	**2 481**	**825**	**879**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**11 372**	**1 567**	**387**	**64**	**2 481**	**825**	**879**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	DONORA, PA								
42	**Wholesale trade**	**8**	**16 487**	**2 039**	**525**	**80**	**4 503**	**1 004**	**1 128**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	DORMONT, PA								
42	**Wholesale trade**	**8**	**19 223**	**4 714**	**1 125**	**151**	**7 370**	**1 004**	**1 035**
421	Wholesale trade, durable goods	8	19 223	4 714	1 125	151	7 370	1 004	1 035
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

Table 7. **Summary Statistics for Places: 1997**—Con.

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	DOVER TOWNSHIP, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	DOWNINGTOWN, PA								
42	**Wholesale trade**	**27**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	21	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**20**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	16 919	738	119	12	1 495	3	3
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
	DOYLESTOWN, PA								
42	**Wholesale trade**	**38**	**305 186**	**12 201**	**2 195**	**223**	**20 125**	**11 713**	**13 138**
421	Wholesale trade, durable goods	26	78 428	6 773	1 440	155	10 424	2 803	3 622
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	226 758	5 428	755	68	9 701	8 910	9 516
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**24**	**106 922**	**8 847**	**1 479**	**161**	**14 401**	**11 656**	**13 077**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D

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	DOYLESTOWN, PA—Con.								
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
	DOYLESTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**34**	**102 786**	**5 948**	**1 059**	**93**	**12 517**	**3 003**	**2 963**
421	Wholesale trade, durable goods	26	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	18 090	747	128	11	1 662	–	215
42183	Industrial machinery & equipment whsle	9	18 090	747	128	11	1 662	–	215
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**21**	**59 547**	**4 438**	**745**	**68**	**9 010**	**3 003**	**2 963**
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	42 618	1 413	276	23	3 209	–	–
4218	Machinery, equipment, & supplies whsle	5	15 376	535	97	7	1 073	–	–
42183	Industrial machinery & equipment whsle	5	15 376	535	97	7	1 073	–	–
	DUBOIS, PA								
42	**Wholesale trade**	**27**	**59 539**	**4 813**	**1 251**	**226**	**10 184**	**4 276**	**4 392**
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**22**	**30 905**	**3 086**	**776**	**150**	**6 195**	**2 622**	**2 672**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D

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	DUBOIS, PA—Con.								
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	DUNMORE, PA								
42	**Wholesale trade**	**32**	**155 102**	**14 059**	**3 265**	**450**	**24 052**	**21 303**	**19 877**
421	Wholesale trade, durable goods	23	102 463	9 915	2 195	340	19 323	20 656	19 205
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	47 427	3 438	803	145	6 436	7 887	4 821
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	52 639	4 144	1 070	110	4 729	647	672
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**26**	**79 403**	**8 558**	**1 973**	**329**	**16 895**	**14 506**	**16 135**
421	Wholesale trade, durable goods	18	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	DUPONT, PA								
42	**Wholesale trade**	**4**	**21 976**	**1 673**	**356**	**45**	**2 860**	**403**	**1 642**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**4**	**21 976**	**1 673**	**356**	**45**	**2 860**	**403**	**1 642**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	DUQUESNE, PA								
42	**Wholesale trade**	**7**	**9 319**	**1 105**	**217**	**34**	**2 072**	**1 516**	**1 486**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**9 319**	**1 105**	**217**	**34**	**2 072**	**1 516**	**1 486**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D

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	DURYEA, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EAST GOSHEN TOWNSHIP, PA								
42	**Wholesale trade**	**18**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42171	Hardware whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
	EAST GREENVILLE, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	EAST HEMPFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**55**	**726 066**	**47 413**	**10 873**	**1 151**	**90 061**	**59 712**	**63 824**
421	Wholesale trade, durable goods	37	365 831	36 058	8 320	795	63 980	39 178	41 797
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	c	D	D	D
42171	Hardware whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	144 913	13 441	3 304	299	20 207	17 772	17 805
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D

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	EAST HEMPFIELD TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	18	360 235	11 355	2 553	356	26 081	20 534	22 027
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	3	118 378	2 330	543	67	6 299	5 243	5 407
4229	Miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**48**	**596 473**	**36 987**	**8 321**	**984**	**69 409**	**59 316**	**63 414**
421	Wholesale trade, durable goods	34	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	144 913	13 441	3 304	299	20 207	17 772	17 805
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	100 018	3 150	612	72	8 326	6 415	7 228
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	EAST LAMPETER TOWNSHIP, PA								
42	**Wholesale trade**	**41**	**521 693**	**42 985**	**10 317**	**1 021**	**70 756**	**58 010**	**58 316**
421	Wholesale trade, durable goods	28	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	18 327	2 164	522	54	4 406	1 155	2 162
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	31 679	3 598	799	94	5 683	2 819	3 668
42183	Industrial machinery & equipment whsle	3	20 781	2 503	583	56	3 643	2 043	2 729
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	4	4 091	682	141	28	1 679	664	623
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**36**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	18 327	2 164	522	54	4 406	1 155	2 162
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	4	4 091	682	141	28	1 679	664	623
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	EAST LANSDOWNE, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EAST MCKEESPORT, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

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	EAST NORRITON TOWNSHIP, PA								
42	**Wholesale trade**	**24**	**83 236**	**9 398**	**2 435**	**193**	**16 077**	**1 199**	**5 541**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	14 273	2 174	696	48	3 973	126	130
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**20**	**71 553**	**8 863**	**2 288**	**180**	**15 362**	**1 082**	**5 393**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EASTON, PA								
42	**Wholesale trade**	**46**	**624 231**	**52 582**	**12 095**	**1 235**	**95 084**	**38 511**	**44 192**
421	Wholesale trade, durable goods	27	145 625	19 556	4 121	446	32 961	20 156	21 515
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	478 606	33 026	7 974	789	62 123	18 355	22 677
4223	Apparel, piece goods, & notions whsle	4	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	76 961	7 806	1 973	234	13 014	1 548	1 313
42245	Confectionery whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	e	D	D	D
	Merchant wholesalers	**39**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	7	9 407	1 551	409	54	2 660	1 195	972
4219	Miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**452 727**	**35 844**	**8 150**	**673**	**60 717**	**16 854**	**21 333**
421	Wholesale trade, durable goods	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	EAST PENNSBORO TOWNSHIP, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	13 292	1 921	444	25	3 088	499	526
	Merchant wholesalers	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EAST PETERSBURG, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EAST STROUDSBURG, PA								
42	**Wholesale trade**	**14**	**21 362**	**1 764**	**308**	**52**	**4 743**	**1 329**	**1 491**
421	Wholesale trade, durable goods	7	3 453	534	129	29	1 267	186	192
422	Wholesale trade, nondurable goods	7	17 909	1 230	179	23	3 476	1 143	1 299
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EASTTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**32**	**93 186**	**8 726**	**1 990**	**178**	**15 566**	**5 272**	**4 596**
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	29 910	3 146	666	57	6 197	3 310	2 516
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**25**	**75 158**	**7 590**	**1 708**	**153**	**13 831**	**4 662**	**4 006**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D

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	EBENSBURG, PA								
42	**Wholesale trade**	**13**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	23 398	2 567	505	87	4 982	4 226	4 495
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**13**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	23 398	2 567	505	87	4 982	4 226	4 495
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	ECONOMY, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EDGEWOOD, PA								
42	**Wholesale trade**	**3**	**2 608**	**702**	**52**	**3**	**1 382**	**114**	**118**
421	Wholesale trade, durable goods	3	2 608	702	52	3	1 382	114	118
	Merchant wholesalers	**3**	**2 608**	**702**	**52**	**3**	**1 382**	**114**	**118**
421	Wholesale trade, durable goods	3	2 608	702	52	3	1 382	114	118
	EDINBORO, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EDWARDSVILLE, PA								
42	**Wholesale trade**	**7**	**53 862**	**1 993**	**516**	**64**	**3 513**	**2 293**	**2 365**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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	ELIZABETH TOWNSHIP, PA								
42	**Wholesale trade**	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ELIZABETHTOWN, PA								
42	**Wholesale trade**	**12**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	82 989	5 362	1 289	236	14 163	18 150	17 549
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	ELLWOOD CITY, PA *								
42	**Wholesale trade**	**14**	**141 962**	**8 639**	**1 857**	**300**	**26 640**	**12 887**	**18 268**
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**14**	**141 962**	**8 639**	**1 857**	**300**	**26 640**	**12 887**	**18 268**
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	ELLWOOD CITY, PA (BEAVER COUNTY PART) *								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	ELLWOOD CITY, PA (LAWRENCE COUNTY PART) *								
42	**Wholesale trade**	**12**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D

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	EMMAUS, PA								
42	**Wholesale trade**	**25**	**50 703**	**3 439**	**815**	**188**	**9 161**	**3 999**	**3 792**
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**19**	**31 517**	**2 503**	**603**	**138**	**6 087**	**3 998**	**3 791**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	EMPORIUM, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	EPHRATA, PA								
42	**Wholesale trade**	**20**	**157 606**	**15 672**	**3 400**	**455**	**33 695**	**17 698**	**19 350**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D

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	EPHRATA, PA—Con.								
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	ERIE, PA								
42	**Wholesale trade**	**128**	**487 417**	**57 828**	**13 670**	**1 861**	**114 200**	**43 822**	**45 310**
421	Wholesale trade, durable goods	96	304 209	37 505	9 158	1 168	78 323	34 508	35 221
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	29 627	4 016	839	114	8 128	4 760	3 957
42151	Metal service centers & offices	9	29 627	4 016	839	114	8 128	4 760	3 957
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	48 958	7 091	2 066	233	13 865	9 957	10 469
42171	Hardware whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	28	82 042	10 158	2 418	300	19 617	7 894	8 430
42183	Industrial machinery & equipment whsle	8	11 032	1 950	509	51	3 116	789	898
42184	Industrial supplies whsle	11	62 393	6 434	1 541	192	13 439	6 090	6 351
42185	Service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	32	183 208	20 323	4 512	693	35 877	9 314	10 089
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	89 606	9 607	2 223	372	17 382	4 279	4 554
42247	Meat & meat product whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	**111**	**441 279**	**52 149**	**12 096**	**1 702**	**104 080**	**42 387**	**44 425**
421	Wholesale trade, durable goods	82	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	c	D	D	D
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	c	D	D	D
42171	Hardware whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	26	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	8	11 032	1 950	509	51	3 116	789	898
42184	Industrial supplies whsle	11	62 393	6 434	1 541	192	13 439	6 090	6 351
42185	Service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	D	D	D	c	D	D	D

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	ERIE, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	29	D	D	D	f	D	D	D
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42247	Meat & meat product whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	ETNA, PA								
42	**Wholesale trade**	**25**	**90 444**	**5 751**	**1 161**	**175**	**10 913**	**4 086**	**4 267**
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**21**	**42 779**	**4 519**	**907**	**151**	**8 858**	**4 086**	**4 267**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**47 665**	**1 232**	**254**	**24**	**2 055**	**–**	**–**
421	Wholesale trade, durable goods	4	47 665	1 232	254	24	2 055	–	–
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
	EXETER, PA								
42	**Wholesale trade**	**7**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D

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	EXETER TOWNSHIP, PA								
42	**Wholesale trade**	**23**	**143 345**	**8 627**	**2 076**	**219**	**16 633**	**7 720**	**7 702**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**16**	**126 250**	**7 658**	**1 742**	**195**	**15 112**	**7 588**	**7 524**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	FAIRVIEW TOWNSHIP, PA								
42	**Wholesale trade**	**12**	**27 299**	**2 916**	**654**	**91**	**5 460**	**1 037**	**1 197**
421	Wholesale trade, durable goods	5	10 099	1 458	316	40	2 814	618	765
422	Wholesale trade, nondurable goods	7	17 200	1 458	338	51	2 646	419	432
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**13 690**	**2 071**	**458**	**75**	**4 240**	**1 037**	**1 197**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	FALLS TOWNSHIP, PA								
42	**Wholesale trade**	**46**	**446 646**	**29 579**	**7 340**	**752**	**61 316**	**63 920**	**66 226**
421	Wholesale trade, durable goods	37	337 671	21 935	5 591	553	44 908	53 989	56 917
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	22 186	2 740	693	53	5 274	1 855	1 912
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	e	D	D	D
42151	Metal service centers & offices	10	D	D	D	e	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	108 975	7 644	1 749	199	16 408	9 931	9 309
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
	Merchant wholesalers	**36**	**296 442**	**21 171**	**5 383**	**537**	**45 072**	**41 537**	**43 485**
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	22 186	2 740	693	53	5 274	1 855	1 912
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	e	D	D	D
42151	Metal service centers & offices	7	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
	FARRELL, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D

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	FERGUSON TOWNSHIP, PA								
42	**Wholesale trade**	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	FLEETWOOD, PA								
42	**Wholesale trade**	**6**	**26 350**	**2 968**	**909**	**75**	**4 249**	**4 672**	**4 458**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	FOLCROFT, PA								
42	**Wholesale trade**	**20**	**117 803**	**11 013**	**2 688**	**336**	**21 148**	**8 651**	**9 141**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	FORD CITY, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	FOREST HILLS, PA								
42	**Wholesale trade**	**13**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42247	Meat & meat product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42247	Meat & meat product whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	FORTY FORT, PA								
42	**Wholesale trade**	**10**	**23 315**	**1 787**	**383**	**60**	**4 584**	**684**	**648**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	FOUNTAIN HILL, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	FOX CHAPEL, PA								
42	**Wholesale trade**	**25**	**124 829**	**9 146**	**2 320**	**230**	**16 460**	**9 441**	**9 662**
421	Wholesale trade, durable goods	19	89 259	7 163	1 863	193	13 285	9 441	9 662
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	35 570	1 983	457	37	3 175	–	–
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**20**	**71 945**	**7 061**	**1 617**	**195**	**13 505**	**9 325**	**9 542**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	FRACKVILLE, PA								
42	**Wholesale trade**	**5**	**9 484**	**897**	**225**	**42**	**2 271**	**1 182**	**1 424**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**9 484**	**897**	**225**	**42**	**2 271**	**1 182**	**1 424**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
	FRANKLIN, PA								
42	**Wholesale trade**	**16**	**55 706**	**5 531**	**1 300**	**224**	**11 024**	**3 975**	**4 328**
421	Wholesale trade, durable goods	12	24 860	1 871	455	78	4 352	3 148	3 567
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	30 846	3 660	845	146	6 672	827	761
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D

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	FRANKLIN, PA—Con.								
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	FRANKLIN PARK, PA								
42	**Wholesale trade**	**20**	**167 800**	**2 825**	**456**	**51**	**5 382**	**18 928**	**19 591**
421	Wholesale trade, durable goods	12	156 562	1 917	304	33	3 570	18 456	19 038
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
42139	Other construction materials whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	11 238	908	152	18	1 812	472	553
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	GEISTOWN, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	GETTYSBURG, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	GIRARD, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	5 843	897	219	38	1 723	117	211
4218	Machinery, equipment, & supplies whsle	3	5 843	897	219	38	1 723	117	211
	Merchant wholesalers	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	GLASSPORT, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	f	D	D	D
42193	Recyclable material whsle	2	D	D	D	f	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	f	D	D	D
42193	Recyclable material whsle	2	D	D	D	f	D	D	D
	GLENOLDEN, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	GREENCASTLE, PA								
42	**Wholesale trade**	**10**	**41 089**	**2 213**	**487**	**201**	**4 174**	**2 731**	**3 060**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	8 003	943	210	35	1 736	1 668	1 979
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	8 003	943	210	35	1 736	1 668	1 979
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	GREENE TOWNSHIP, PA								
42	**Wholesale trade**	**6**	**16 926**	**1 499**	**386**	**68**	**2 447**	**4 234**	**4 277**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**16 926**	**1 499**	**386**	**68**	**2 447**	**4 234**	**4 277**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D

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	GREENSBURG, PA								
42	**Wholesale trade**	**70**	**511 823**	**31 522**	**7 446**	**1 018**	**65 093**	**39 929**	**45 587**
421	Wholesale trade, durable goods	49	273 149	18 993	4 513	614	32 260	29 135	32 600
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	7	20 236	865	195	25	2 014	547	582
4218	Machinery, equipment, & supplies whsle	14	27 927	5 335	1 295	192	7 784	5 309	5 613
42183	Industrial machinery & equipment whsle	8	20 087	4 179	1 027	141	5 801	3 950	4 147
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	21	238 674	12 529	2 933	404	32 833	10 794	12 987
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**58**	**345 536**	**25 434**	**6 186**	**897**	**54 874**	**37 218**	**43 057**
421	Wholesale trade, durable goods	42	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**114 362**	**1 514**	**378**	**53**	**3 842**	**2 711**	**2 530**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**8**	**51 925**	**4 574**	**882**	**68**	**6 377**	**–**	**–**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	GREEN TREE, PA								
42	**Wholesale trade**	**44**	**4 741 422**	**85 205**	**22 532**	**2 033**	**155 089**	**59 291**	**63 717**
421	Wholesale trade, durable goods	32	4 379 685	72 931	19 511	1 476	128 892	40 250	42 871
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	c	D	D	D
42113	Tire & tube whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	e	D	D	D
42142	Office equipment whsle	4	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	45 173	3 249	629	53	4 234	883	745
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D

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	GREEN TREE, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	361 737	12 274	3 021	557	26 197	19 041	20 846
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	a	D	D	D
42234	Footwear whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**22**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	c	D	D	D
42142	Office equipment whsle	2	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	45 173	3 249	629	53	4 234	883	745
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	348 841	10 682	2 590	522	23 683	18 653	20 446
4223	Apparel, piece goods, & notions whsle	1	D	D	D	a	D	D	D
42234	Footwear whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**16**	**4 146 467**	**55 526**	**15 262**	**974**	**99 353**	**25 918**	**26 919**
421	Wholesale trade, durable goods	13	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	e	D	D	D
42142	Office equipment whsle	2	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
	GREENVILLE, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	GROVE CITY, PA								
42	**Wholesale trade**	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	9 828	1 329	381	43	2 191	1 250	1 203
4218	Machinery, equipment, & supplies whsle	4	5 499	1 057	316	32	1 427	683	587
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
	GUILFORD TOWNSHIP, PA								
42	**Wholesale trade**	**8**	**11 178**	**1 854**	**455**	**75**	**3 880**	**657**	**657**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	HAMBURG, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	HAMPDEN TOWNSHIP, PA								
42	**Wholesale trade**	**31**	**620 655**	**36 287**	**10 405**	**824**	**90 938**	**13 738**	**13 416**
421	Wholesale trade, durable goods	19	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D

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	HAMPDEN TOWNSHIP, PA—Con.								
	Merchant wholesalers	**23**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	75 047	9 382	1 725	292	14 451	6 379	6 829
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**465 747**	**20 758**	**6 953**	**363**	**65 379**	**2 976**	**2 523**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	HAMPTON TOWNSHIP, PA								
42	**Wholesale trade**	**28**	**67 787**	**5 906**	**1 248**	**165**	**12 018**	**2 318**	**2 921**
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**17**	**31 772**	**4 157**	**907**	**133**	**8 403**	**2 318**	**2 921**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**11**	**36 015**	**1 749**	**341**	**32**	**3 615**	**–**	**–**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
	HANOVER, PA								
42	**Wholesale trade**	**26**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	16 722	1 106	274	59	2 044	1 219	1 223
4229	Miscellaneous nondurable goods whsle	4	9 980	641	159	29	1 021	921	888

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	HANOVER, PA—Con.								
	Merchant wholesalers	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	16 722	1 106	274	59	2 044	1 219	1 223
4229	Miscellaneous nondurable goods whsle	4	9 980	641	159	29	1 021	921	888
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	HANOVER TOWNSHIP, PA								
42	**Wholesale trade**	**18**	**387 773**	**8 551**	**2 135**	**357**	**18 895**	**31 023**	**49 228**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	e	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	HARBORCREEK TOWNSHIP, PA								
42	**Wholesale trade**	**10**	**26 724**	**4 975**	**951**	**155**	**10 000**	**4 872**	**4 860**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	HARRISBURG, PA								
42	**Wholesale trade**	**91**	**2 544 327**	**110 237**	**26 214**	**3 726**	**201 375**	**150 689**	**134 072**
421	Wholesale trade, durable goods	59	376 797	33 994	7 823	1 002	63 368	40 586	46 924
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	190 684	13 641	3 269	401	23 830	16 422	22 462
42142	Office equipment whsle	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	161 513	8 130	2 017	216	15 852	13 320	19 144
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	38 314	4 057	1 032	149	6 673	4 592	4 923
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	21 973	1 639	374	57	2 813	2 701	2 735
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	24 431	1 942	508	50	3 335	1 582	1 466
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	32	2 167 530	76 243	18 391	2 724	138 007	110 103	87 148
4221	Paper & paper product whsle	6	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	5	62 269	9 760	2 488	339	16 487	5 748	5 999
4222	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	g	D	D	D
42245	Confectionery whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	e	D	D	D
	Merchant wholesalers	**78**	**2 209 314**	**95 185**	**22 686**	**3 333**	**175 848**	**148 447**	**132 292**
421	Wholesale trade, durable goods	51	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	27 804	4 058	1 126	155	9 547	10 273	10 538
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	38 314	4 057	1 032	149	6 673	4 592	4 923
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	21 973	1 639	374	57	2 813	2 701	2 735
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D

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	HARRISBURG, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	HARRISON TOWNSHIP, PA								
42	**Wholesale trade**	**6**	**9 005**	**780**	**160**	**38**	**1 762**	**1 412**	**1 450**
421	Wholesale trade, durable goods	6	9 005	780	160	38	1 762	1 412	1 450
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**9 005**	**780**	**160**	**38**	**1 762**	**1 412**	**1 450**
421	Wholesale trade, durable goods	6	9 005	780	160	38	1 762	1 412	1 450
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	HARVEYS LAKE, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D

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	HATBORO, PA								
42	**Wholesale trade**	**26**	**223 017**	**32 083**	**7 908**	**698**	**62 130**	**26 239**	**22 360**
421	Wholesale trade, durable goods	21	190 954	27 966	6 825	589	54 612	23 722	18 835
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	e	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	16 669	3 119	766	67	5 382	1 268	1 037
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	32 063	4 117	1 083	109	7 518	2 517	3 525
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**21**	**137 163**	**25 720**	**6 418**	**575**	**49 939**	**17 841**	**9 457**
421	Wholesale trade, durable goods	18	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	5	16 669	3 119	766	67	5 382	1 268	1 037
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
	HATFIELD, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D

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	HATFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**62**	**497 047**	**43 941**	**9 426**	**1 258**	**105 703**	**92 751**	**89 942**
421	Wholesale trade, durable goods	46	430 304	36 198	7 655	1 025	86 397	87 171	83 890
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	110 991	4 929	797	73	11 184	24 582	25 027
42151	Metal service centers & offices	5	110 991	4 929	797	73	11 184	24 582	25 027
4216	Electrical goods whsle	8	53 696	3 560	821	76	7 244	1 602	1 274
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42171	Hardware whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	84 272	9 184	1 868	185	17 201	23 848	24 943
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	21 405	4 229	736	73	6 752	3 325	3 305
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	66 743	7 743	1 771	233	19 306	5 580	6 052
4223	Apparel, piece goods, & notions whsle	4	11 531	1 817	411	41	4 159	2 906	3 328
4224	Grocery & related products whsle	7	27 884	3 479	830	112	10 863	636	717
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**51**	**361 610**	**33 202**	**6 990**	**993**	**81 336**	**69 397**	**64 888**
421	Wholesale trade, durable goods	37	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	23 907	2 549	617	60	5 505	1 202	1 014
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	4	11 531	1 817	411	41	4 159	2 906	3 328
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	43 497	3 706	828	84	7 445	14 858	16 230
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	HAVERFORD TOWNSHIP, PA								
42	**Wholesale trade**	**61**	**117 477**	**11 961**	**2 524**	**437**	**24 951**	**10 440**	**11 075**
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	8 579	1 960	430	80	4 193	1 632	1 682
4218	Machinery, equipment, & supplies whsle	7	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	7	9 422	1 277	173	20	2 669	680	381
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
	Merchant wholesalers	**53**	**102 118**	**11 365**	**2 381**	**414**	**23 387**	**10 160**	**10 629**
421	Wholesale trade, durable goods	31	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	8 579	1 960	430	80	4 193	1 632	1 682
4218	Machinery, equipment, & supplies whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**8**	**15 359**	**596**	**143**	**23**	**1 564**	**280**	**446**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	HAZLETON, PA								
42	**Wholesale trade**	**56**	**132 135**	**15 397**	**3 464**	**528**	**33 664**	**17 528**	**16 017**
421	Wholesale trade, durable goods	42	107 175	12 896	2 824	415	28 239	15 931	14 350
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	11 389	1 332	315	50	2 741	1 360	1 307
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	21 020	2 398	538	89	4 872	2 899	2 864
42183	Industrial machinery & equipment whsle	7	11 853	1 447	333	47	2 834	1 989	1 764
4219	Miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	24 960	2 501	640	113	5 425	1 597	1 667
	Merchant wholesalers	**52**	**125 918**	**14 418**	**3 210**	**488**	**31 827**	**16 617**	**15 087**
421	Wholesale trade, durable goods	38	100 958	11 917	2 570	375	26 402	15 020	13 420
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	11 389	1 332	315	50	2 741	1 360	1 307
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	11 853	1 447	333	47	2 834	1 989	1 764
4219	Miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	24 960	2 501	640	113	5 425	1 597	1 667
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	HELLERTOWN, PA								
42	**Wholesale trade**	**4**	**9 546**	**1 640**	**389**	**53**	**2 636**	**402**	**396**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**4**	**9 546**	**1 640**	**389**	**53**	**2 636**	**402**	**396**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	HEMPFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**27**	**1 713 930**	**64 758**	**15 123**	**1 839**	**134 286**	**98 875**	**98 263**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	g	D	D	D
4224	Grocery & related products whsle	5	D	D	D	g	D	D	D
42241	General-line grocery whsle	3	D	D	D	g	D	D	D
42245	Confectionery whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**19**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	g	D	D	D
4224	Grocery & related products whsle	5	D	D	D	g	D	D	D
42241	General-line grocery whsle	3	D	D	D	g	D	D	D
42245	Confectionery whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	HERMITAGE, PA								
42	**Wholesale trade**	**14**	**112 739**	**7 471**	**1 806**	**228**	**17 353**	**11 336**	**12 305**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**10**	**109 420**	**7 331**	**1 773**	**223**	**17 009**	**11 336**	**12 305**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**4**	**3 319**	**140**	**33**	**5**	**344**	**–**	**–**

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	HIGHSPIRE, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	HILLTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**18**	**44 601**	**7 185**	**1 467**	**185**	**12 932**	**2 710**	**2 559**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**15**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	HOLLIDAYSBURG, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	HOMESTEAD, PA								
42	**Wholesale trade**	**5**	**9 308**	**1 160**	**228**	**60**	**2 498**	**3 052**	**1 737**
421	Wholesale trade, durable goods	5	9 308	1 160	228	60	2 498	3 052	1 737
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	HONESDALE, PA								
42	**Wholesale trade**	**18**	**54 938**	**5 160**	**1 153**	**216**	**11 143**	**6 178**	**6 512**
421	Wholesale trade, durable goods	12	31 965	3 702	794	163	7 580	5 401	5 767
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42171	Hardware whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	22 973	1 458	359	53	3 563	777	745
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**54 938**	**5 160**	**1 153**	**216**	**11 143**	**6 178**	**6 512**
421	Wholesale trade, durable goods	12	31 965	3 702	794	163	7 580	5 401	5 767
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42171	Hardware whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	22 973	1 458	359	53	3 563	777	745
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	HOPEWELL TOWNSHIP, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	HORSHAM TOWNSHIP, PA								
42	**Wholesale trade**	**104**	**2 876 677**	**183 081**	**44 311**	**3 261**	**366 610**	**81 162**	**68 331**
421	Wholesale trade, durable goods	78	2 119 332	153 959	37 199	2 469	311 944	69 553	57 681
4214	Professional & commercial equipment & supplies whsle	16	359 242	45 508	12 834	825	85 315	36 458	23 116
42142	Office equipment whsle	1	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	6	204 998	21 901	5 826	401	42 888	16 806	18 430
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	22	1 474 423	88 308	20 295	1 293	191 636	23 610	23 729
42162	Electrical appliance, television & radio set whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	17	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42171	Hardware whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	102 047	15 738	2 978	246	25 800	7 945	9 352
42183	Industrial machinery & equipment whsle	13	57 347	6 798	1 473	119	12 051	3 266	4 150
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D

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	HORSHAM TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	26	757 345	29 122	7 112	792	54 666	11 609	10 650
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle	8	630 956	15 502	4 108	524	25 769	5 528	5 759
42241	General-line grocery whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	6	81 534	10 116	2 135	190	19 593	156	161
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**70**	**1 648 557**	**132 521**	**30 420**	**2 179**	**277 268**	**55 986**	**57 724**
421	Wholesale trade, durable goods	56	D	D	D	g	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	6	204 998	21 901	5 826	401	42 888	16 806	18 430
42145	Medical, dental, & hospital equipment & supplies whsle	5	45 361	5 554	1 246	132	11 094	2 179	2 247
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	g	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	g	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**17**	**916 521**	**44 627**	**12 309**	**920**	**78 237**	**20 554**	**5 807**
421	Wholesale trade, durable goods	10	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	f	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**17**	**311 599**	**5 933**	**1 582**	**162**	**11 105**	**4 622**	**4 800**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
42171	Hardware whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D

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	HUMMELSTOWN, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	7	12 653	1 229	298	53	1 858	1 010	816
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	7	12 653	1 229	298	53	1 858	1 010	816
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	HUNTINGDON, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	INDIANA, PA								
42	**Wholesale trade**	**33**	**247 032**	**8 054**	**1 913**	**372**	**18 116**	**12 414**	**12 005**
421	Wholesale trade, durable goods	27	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	16 281	1 340	325	51	2 789	2 484	2 601
4219	Miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**27**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
	INGRAM, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	IRWIN, PA								
42	**Wholesale trade**	**11**	**19 080**	**2 092**	**403**	**90**	**4 042**	**1 743**	**1 872**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	JEANNETTE, PA								
42	**Wholesale trade**	**19**	**18 745**	**2 194**	**556**	**99**	**4 213**	**3 236**	**3 089**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**17**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	JEFFERSON, PA								
42	**Wholesale trade**	**14**	**61 743**	**9 093**	**2 477**	**265**	**14 008**	**15 429**	**13 594**
421	Wholesale trade, durable goods	8	48 442	7 701	2 049	216	11 545	7 660	7 821
4218	Machinery, equipment, & supplies whsle	5	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	13 301	1 392	428	49	2 463	7 769	5 773
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	JENKINTOWN, PA								
42	**Wholesale trade**	**33**	**235 091**	**16 653**	**4 103**	**402**	**34 152**	**9 236**	**9 454**
421	Wholesale trade, durable goods	19	119 680	12 375	3 279	350	26 720	6 089	6 471
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	63 417	9 202	2 694	275	19 805	4 624	4 867
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	115 411	4 278	824	52	7 432	3 147	2 983
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
42247	Meat & meat product whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	32 536	3 509	628	33	6 070	3 147	2 983
4221	Paper & paper product whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**16**	**132 791**	**2 212**	**641**	**52**	**4 223**	**178**	**277**
421	Wholesale trade, durable goods	10	49 916	1 443	445	33	2 861	178	277
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	82 875	769	196	19	1 362	–	–
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	JERSEY SHORE, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	JESSUP, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D

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	JIM THORPE, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
	JOHNSONBURG, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	JOHNSTOWN, PA								
42	**Wholesale trade**	**43**	**281 516**	**29 752**	**6 878**	**932**	**61 650**	**10 548**	**11 430**
421	Wholesale trade, durable goods	30	232 725	25 955	6 070	786	53 670	8 072	8 876
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	f	D	D	D
42151	Metal service centers & offices	2	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	8	16 819	1 891	509	64	3 824	1 830	2 123
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	48 791	3 797	808	146	7 980	2 476	2 554
4224	Grocery & related products whsle	5	7 393	866	208	39	1 885	289	359
4228	Beer, wine, & distilled alcoholic beverage whsle	4	26 432	2 251	441	66	4 527	989	969
42281	Beer & ale whsle	4	26 432	2 251	441	66	4 527	989	969
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**39**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	28	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	f	D	D	D
42151	Metal service centers & offices	1	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	8	16 819	1 891	509	64	3 824	1 830	2 123
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	KANE, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	KENHORST, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	KENNETT SQUARE, PA								
42	**Wholesale trade**	**22**	**57 013**	**9 948**	**2 099**	**208**	**18 380**	**3 495**	**3 566**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**17**	**51 139**	**9 592**	**2 022**	**200**	**17 781**	**3 487**	**3 559**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**5**	**5 874**	**356**	**77**	**8**	**599**	**8**	**7**
	KINGSTON, PA								
42	**Wholesale trade**	**26**	**62 019**	**7 214**	**1 764**	**274**	**12 576**	**7 893**	**8 920**
421	Wholesale trade, durable goods	18	54 357	6 213	1 504	213	10 689	7 369	8 380
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	23 848	2 156	574	67	3 585	3 253	2 919
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	23 848	2 156	574	67	3 585	3 253	2 919
422	Wholesale trade, nondurable goods	8	7 662	1 001	260	61	1 887	524	540
	Merchant wholesalers	**21**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	KITTANNING, PA								
42	**Wholesale trade**	**20**	**30 624**	**2 657**	**613**	**119**	**6 825**	**2 917**	**2 998**
421	Wholesale trade, durable goods	13	13 897	1 339	315	57	3 186	1 608	1 650
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	16 727	1 318	298	62	3 639	1 309	1 348
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	13 897	1 339	315	57	3 186	1 608	1 650
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	KULPMONT, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	KUTZTOWN, PA								
42	**Wholesale trade**	**12**	**31 312**	**4 876**	**1 114**	**138**	**8 491**	**1 990**	**1 934**
421	Wholesale trade, durable goods	9	19 330	2 904	697	88	5 254	1 394	1 255
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	11 982	1 972	417	50	3 237	596	679
	Merchant wholesalers	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	11 982	1 972	417	50	3 237	596	679
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LAKE CITY, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	LANCASTER, PA								
42	**Wholesale trade**	**97**	**420 913**	**29 442**	**6 962**	**953**	**56 428**	**38 353**	**40 330**
421	Wholesale trade, durable goods	52	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	c	D	D	D
42113	Tire & tube whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	19 089	2 806	734	78	4 780	4 292	4 500
4218	Machinery, equipment, & supplies whsle	13	40 662	6 294	1 513	194	11 069	4 107	4 115
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	45	D	D	D	e	D	D	D
4221	Paper & paper product whsle	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42252	Livestock whsle	3	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**89**	**333 491**	**23 316**	**5 398**	**750**	**44 114**	**31 759**	**33 463**
421	Wholesale trade, durable goods	50	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	c	D	D	D
42113	Tire & tube whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	19 089	2 806	734	78	4 780	4 292	4 500
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	e	D	D	D
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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	LANCASTER TOWNSHIP, PA								
42	**Wholesale trade**	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
	LANSDALE, PA								
42	**Wholesale trade**	**49**	**191 838**	**14 261**	**3 665**	**380**	**23 963**	**9 239**	**9 953**
421	Wholesale trade, durable goods	36	103 217	10 460	2 690	272	17 789	7 088	7 756
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	10 829	1 053	254	30	1 793	391	329
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	45 572	4 640	1 309	114	8 098	2 792	3 264
42183	Industrial machinery & equipment whsle	5	22 114	3 298	950	64	5 278	2 027	2 147
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	88 621	3 801	975	108	6 174	2 151	2 197
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**40**	**79 185**	**10 354**	**2 714**	**312**	**17 414**	**8 127**	**8 750**
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	a	D	D	D

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	LANSDOWNE, PA								
42	**Wholesale trade**	**11**	**7 802**	**681**	**143**	**26**	**1 617**	**204**	**198**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LANSFORD, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LARKSVILLE, PA								
42	**Wholesale trade**	**5**	**2 211**	**382**	**84**	**25**	**772**	**62**	**54**
	Merchant wholesalers	**5**	**2 211**	**382**	**84**	**25**	**772**	**62**	**54**
	LATROBE, PA								
42	**Wholesale trade**	**40**	**462 649**	**10 479**	**2 436**	**357**	**21 615**	**18 546**	**23 479**
421	Wholesale trade, durable goods	26	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	**33**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LAURELDALE, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D

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	LEBANON, PA								
42	**Wholesale trade**	**47**	**352 756**	**21 133**	**4 918**	**680**	**40 699**	**42 807**	**46 224**
421	Wholesale trade, durable goods	27	138 583	10 069	2 179	313	15 726	32 469	35 180
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	214 173	11 064	2 739	367	24 973	10 338	11 044
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	170 045	6 507	1 569	172	15 107	6 704	6 963
	Merchant wholesalers	**40**	**202 809**	**14 717**	**3 201**	**499**	**26 578**	**25 507**	**25 307**
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	61 118	2 628	481	105	6 052	2 450	2 959
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LEECHBURG, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LEHIGHTON, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D

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	LEMOYNE, PA								
42	**Wholesale trade**	**24**	**89 198**	**8 268**	**1 902**	**245**	**13 819**	**6 639**	**7 955**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**21**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	LEWISBURG, PA								
42	**Wholesale trade**	**5**	**1 629**	**776**	**200**	**25**	**1 021**	**–**	**–**
	Merchant wholesalers	**5**	**1 629**	**776**	**200**	**25**	**1 021**	**–**	**–**
	LEWISTOWN, PA								
42	**Wholesale trade**	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**17**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LIBERTY, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LIMERICK TOWNSHIP, PA								
42	**Wholesale trade**	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D

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	LITITZ, PA								
42	**Wholesale trade**	**17**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**15**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LITTLESTOWN, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LOCK HAVEN, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	LOGAN TOWNSHIP, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	LOWER ALLEN TOWNSHIP, PA								
42	**Wholesale trade**	**17**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	14 967	950	220	29	2 442	1 024	1 658
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	26 765	3 255	797	114	6 716	2 168	2 599
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**3**	**11 799**	**380**	**82**	**9**	**720**	**–**	**–**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	LOWER BURRELL, PA								
42	**Wholesale trade**	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42139	Other construction materials whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D

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	LOWER GWYNEDD TOWNSHIP, PA								
42	**Wholesale trade**	**18**	**79 414**	**5 775**	**979**	**108**	**9 792**	**1 872**	**2 986**
421	Wholesale trade, durable goods	15	57 029	3 268	389	61	5 221	280	1 686
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	22 385	2 507	590	47	4 571	1 592	1 300
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**43 013**	**3 544**	**465**	**76**	**5 778**	**1 872**	**2 986**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
	LOWER MACUNGIE TOWNSHIP, PA								
42	**Wholesale trade**	**10**	**31 757**	**2 769**	**585**	**74**	**5 082**	**1 311**	**1 357**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**7**	**21 526**	**2 153**	**477**	**61**	**3 748**	**243**	**256**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LOWER MAKEFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**30**	**36 809**	**3 531**	**520**	**41**	**5 525**	**293**	**374**
421	Wholesale trade, durable goods	15	16 509	1 911	272	25	2 868	74	114
422	Wholesale trade, nondurable goods	15	20 300	1 620	248	16	2 657	219	260
4223	Apparel, piece goods, & notions whsle	3	10 894	561	95	4	1 038	–	–
	Merchant wholesalers	**20**	**15 555**	**2 806**	**408**	**30**	**4 152**	**293**	**374**
421	Wholesale trade, durable goods	9	3 098	1 352	182	17	2 008	74	114
422	Wholesale trade, nondurable goods	11	12 457	1 454	226	13	2 144	219	260
	Agents, brokers, and commission merchants	**10**	**21 254**	**725**	**112**	**11**	**1 373**	**–**	**–**
421	Wholesale trade, durable goods	6	13 411	559	90	8	860	–	–

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	LOWER MERION TOWNSHIP, PA								
42	**Wholesale trade**	**164**	**3 734 830**	**95 649**	**23 227**	**1 875**	**151 873**	**35 144**	**39 642**
421	Wholesale trade, durable goods	93	467 146	34 324	7 491	651	58 599	16 247	18 725
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	11	11 559	1 335	276	29	2 920	981	1 540
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	39 750	7 066	1 719	122	10 576	1 321	1 433
42142	Office equipment whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	16	104 846	13 326	3 175	289	20 947	6 242	6 257
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	29 515	8 166	1 895	131	11 827	3 232	3 149
42169	Other electronic parts & equipment whsle	11	75 331	5 160	1 280	158	9 120	3 010	3 108
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	20 690	1 734	416	54	3 772	1 087	1 280
42174	Refrigeration equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	20 907	2 013	337	36	4 358	372	862
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	71	3 267 684	61 325	15 736	1 224	93 274	18 897	20 917
4221	Paper & paper product whsle	17	174 634	5 489	1 305	84	10 246	3 444	2 190
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	7	32 833	2 022	440	22	3 490	1 185	267
4222	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	10	60 053	6 312	1 380	87	10 906	13 703	14 317
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	8	D	D	D	a	D	D	D

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	LOWER MERION TOWNSHIP, PA—Con.								
	Merchant wholesalers	**115**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	58	153 164	15 232	3 140	299	29 556	13 764	16 160
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	39 064	4 510	1 164	91	8 433	4 536	4 484
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	57	D	D	D	c	D	D	D
4221	Paper & paper product whsle	12	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	27 704	3 364	80	15	7 880	30	2 419
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**16**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	82 729	13 999	3 267	280	20 090	2 416	2 499
422	Wholesale trade, nondurable goods	7	D	D	D	e	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**33**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	26	231 253	5 093	1 084	72	8 953	67	66
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
42192	Toy & hobby goods & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	f	D	D	D
4224	Grocery & related products whsle	4	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	e	D	D	D

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	LOWER MORELAND TOWNSHIP, PA								
42	**Wholesale trade**	**74**	**254 398**	**25 498**	**6 017**	**717**	**56 866**	**20 855**	**21 295**
421	Wholesale trade, durable goods	52	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	9 480	911	195	26	2 278	458	735
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	6	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**59**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	40	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D

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	LOWER PAXTON TOWNSHIP, PA								
42	**Wholesale trade**	**48**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	32	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	17 171	2 141	522	38	3 282	1 070	1 501
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**33**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	17 171	2 141	522	38	3 282	1 070	1 501
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	34 442	4 501	978	115	6 926	1 677	1 717
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D

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	LOWER POTTSGROVE TOWNSHIP, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LOWER PROVIDENCE TOWNSHIP, PA								
42	**Wholesale trade**	**31**	**614 491**	**19 157**	**4 150**	**470**	**35 415**	**13 761**	**14 838**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	14 992	2 837	650	48	4 957	1 319	1 705
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**22**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**80 436**	**4 260**	**1 014**	**89**	**11 512**	**8 213**	**8 681**
421	Wholesale trade, durable goods	3	80 436	4 260	1 014	89	11 512	8 213	8 681
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	20 519	566	193	14	1 038	–	–
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D

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	LOWER SALFORD TOWNSHIP, PA								
42	**Wholesale trade**	**27**	**80 341**	**8 533**	**1 832**	**279**	**17 841**	**5 773**	**5 331**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	**24**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	16 367	1 564	309	76	4 876	2 373	1 790
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LOWER SOUTHAMPTON TOWNSHIP, PA								
42	**Wholesale trade**	**110**	**1 501 804**	**51 046**	**13 467**	**1 110**	**87 640**	**21 962**	**16 694**
421	Wholesale trade, durable goods	68	1 102 214	34 868	8 414	619	58 550	11 045	10 139
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	c	D	D	D
42142	Office equipment whsle	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	42	399 590	16 178	5 053	491	29 090	10 917	6 555
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	5	11 992	808	195	34	2 202	873	1 300
4224	Grocery & related products whsle	11	198 878	5 060	1 252	155	9 062	257	255
42241	General-line grocery whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D

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	LOWER SOUTHAMPTON TOWNSHIP, PA—Con.								
	Merchant wholesalers	**82**	**442 855**	**25 869**	**7 089**	**740**	**50 980**	**21 738**	**16 450**
421	Wholesale trade, durable goods	49	257 236	15 435	3 454	385	31 825	10 998	10 068
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42142	Office equipment whsle	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	32 393	2 528	540	37	8 619	4 404	3 352
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	33	185 619	10 434	3 635	355	19 155	10 740	6 382
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	5	11 992	808	195	34	2 202	873	1 300
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
42184	Industrial supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**19**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	LOYALSOCK TOWNSHIP, PA								
42	**Wholesale trade**	**17**	**34 267**	**4 163**	**1 375**	**193**	**8 933**	**1 782**	**2 868**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	LUZERNE, PA								
42	**Wholesale trade**	**6**	**7 261**	**978**	**229**	**42**	**1 700**	**338**	**397**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**7 261**	**978**	**229**	**42**	**1 700**	**338**	**397**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D

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	MCCANDLESS TOWNSHIP, PA								
42	**Wholesale trade**	**36**	**177 645**	**5 065**	**1 306**	**167**	**10 875**	**1 614**	**1 792**
421	Wholesale trade, durable goods	31	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	45 284	495	130	11	963	600	750
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	19	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**11**	**51 108**	**1 082**	**266**	**42**	**2 006**	**–**	**–**
421	Wholesale trade, durable goods	11	51 108	1 082	266	42	2 006	–	–
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
	MCKEESPORT, PA								
42	**Wholesale trade**	**29**	**95 875**	**8 455**	**1 949**	**357**	**19 169**	**12 624**	**13 260**
421	Wholesale trade, durable goods	20	43 137	5 683	1 348	215	10 602	6 800	7 723
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	52 738	2 772	601	142	8 567	5 824	5 537
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**29**	**95 875**	**8 455**	**1 949**	**357**	**19 169**	**12 624**	**13 260**
421	Wholesale trade, durable goods	20	43 137	5 683	1 348	215	10 602	6 800	7 723
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	52 738	2 772	601	142	8 567	5 824	5 537
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D

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	MCKEES ROCKS, PA								
42	**Wholesale trade**	**30**	**162 079**	**13 036**	**3 169**	**393**	**27 072**	**20 517**	**11 343**
421	Wholesale trade, durable goods	26	150 958	11 916	2 957	353	24 622	19 692	10 479
4213	Lumber & other construction materials whsle	3	27 142	5 003	1 163	90	10 798	1 969	1 961
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	95 096	2 706	793	124	5 976	14 167	4 923
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	11 121	1 120	212	40	2 450	825	864
	Merchant wholesalers	**24**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	3	27 142	5 003	1 163	90	10 798	1 969	1 961
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	24 582	1 222	139	41	2 398	3 342	3 882
4218	Machinery, equipment, & supplies whsle	3	12 237	2 026	448	59	4 030	1 962	1 960
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	11 121	1 120	212	40	2 450	825	864
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
	MCSHERRYSTOWN, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	MACUNGIE, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	MAHANOY CITY, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D

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	MALVERN, PA								
42	**Wholesale trade**	**55**	**507 319**	**48 265**	**11 386**	**842**	**92 458**	**41 897**	**42 910**
421	Wholesale trade, durable goods	44	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	8	53 784	8 312	1 976	158	16 756	5 625	6 116
42169	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**41**	**319 306**	**39 147**	**9 072**	**727**	**76 556**	**41 549**	**40 303**
421	Wholesale trade, durable goods	32	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D

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	MANCHESTER TOWNSHIP, PA								
42	**Wholesale trade**	**42**	**299 429**	**24 885**	**6 011**	**797**	**51 249**	**42 624**	**38 748**
421	Wholesale trade, durable goods	35	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	16 848	2 644	524	84	6 465	2 214	2 469
4218	Machinery, equipment, & supplies whsle	15	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	7	100 536	9 140	2 176	189	17 976	15 653	16 614
4219	Miscellaneous durable goods whsle	2	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**36**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	29	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	16 848	2 644	524	84	6 465	2 214	2 469
4218	Machinery, equipment, & supplies whsle	14	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	7	100 536	9 140	2 176	189	17 976	15 653	16 614
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	MANHEIM, PA								
42	**Wholesale trade**	**12**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	30 161	3 656	913	106	7 270	5 048	5 218
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	MANHEIM TOWNSHIP, PA								
42	**Wholesale trade**	**85**	**734 635**	**37 295**	**9 331**	**1 175**	**67 253**	**49 983**	**44 744**
421	Wholesale trade, durable goods	58	370 205	21 680	5 692	703	37 587	27 493	21 930
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	104 096	6 237	1 804	214	9 135	11 373	6 759
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	17 189	1 488	230	31	2 544	1 305	1 388
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	36 468	4 910	1 355	144	8 332	2 726	2 724
42183	Industrial machinery & equipment whsle	6	23 816	2 787	868	86	4 515	1 399	1 393
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	364 430	15 615	3 639	472	29 666	22 490	22 814
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**63**	**443 262**	**31 045**	**7 655**	**1 008**	**55 116**	**47 025**	**41 683**
421	Wholesale trade, durable goods	45	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**8**	**230 775**	**4 830**	**1 348**	**134**	**9 580**	**2 958**	**3 061**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D

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	MANHEIM TOWNSHIP, PA—Con.								
	Agents, brokers, and commission merchants	**14**	**60 598**	**1 420**	**328**	**33**	**2 557**	**–**	**–**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	MANOR, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	MANOR TOWNSHIP, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
	MANSFIELD, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	MARCUS HOOK, PA								
42	**Wholesale trade**	**12**	**39 157**	**5 329**	**1 136**	**136**	**8 329**	**5 715**	**6 465**
421	Wholesale trade, durable goods	8	28 286	4 952	1 045	110	7 557	5 457	6 198
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	10 871	377	91	26	772	258	267
	Merchant wholesalers	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	28 286	4 952	1 045	110	7 557	5 457	6 198
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MARIETTA, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	MARPLE TOWNSHIP, PA								
42	**Wholesale trade**	**76**	**251 576**	**28 006**	**6 678**	**939**	**53 434**	**21 886**	**23 848**
421	Wholesale trade, durable goods	53	227 668	25 643	6 181	855	47 455	20 992	22 946
4214	Professional & commercial equipment & supplies whsle	10	27 010	4 230	1 118	128	7 358	3 829	4 708
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	78 225	9 935	2 309	221	17 427	5 084	5 503
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	42 492	3 902	769	97	6 354	2 506	2 642
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	23	23 908	2 363	497	84	5 979	894	902
	Merchant wholesalers	**55**	**146 076**	**19 576**	**4 649**	**781**	**36 883**	**19 303**	**20 813**
421	Wholesale trade, durable goods	35	123 147	17 313	4 176	701	31 075	18 409	19 911
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	20	22 929	2 263	473	80	5 808	894	902
	Manufacturers' sales branches and sales offices	**7**	**49 840**	**5 778**	**1 436**	**108**	**10 344**	**2 263**	**2 705**
421	Wholesale trade, durable goods	7	49 840	5 778	1 436	108	10 344	2 263	2 705
4218	Machinery, equipment, & supplies whsle	4	46 782	4 954	1 187	82	9 214	2 085	2 523
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**14**	**55 660**	**2 652**	**593**	**50**	**6 207**	**320**	**330**
421	Wholesale trade, durable goods	11	54 681	2 552	569	46	6 036	320	330
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
	MASONTOWN, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	MEADVILLE, PA								
42	**Wholesale trade**	**32**	**78 903**	**8 041**	**1 791**	**318**	**18 171**	**9 800**	**10 298**
421	Wholesale trade, durable goods	20	50 315	5 044	1 098	192	11 150	8 674	9 071
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	21 603	974	227	32	2 260	1 455	2 130
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	28 588	2 997	693	126	7 021	1 126	1 227
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**25**	**46 727**	**4 859**	**1 040**	**188**	**10 600**	**5 471**	**6 714**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	MECHANICSBURG, PA								
42	**Wholesale trade**	**35**	**615 348**	**11 496**	**2 543**	**346**	**26 141**	**25 605**	**22 813**
421	Wholesale trade, durable goods	20	39 404	4 187	1 013	181	8 193	3 937	3 801
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	15 343	1 380	278	32	2 637	1 485	1 632
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	575 944	7 309	1 530	165	17 948	21 668	19 012
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Merchant wholesalers	**28**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	15 343	1 380	278	32	2 637	1 485	1 632
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	MEDIA, PA								
42	**Wholesale trade**	**14**	**39 016**	**4 217**	**1 133**	**99**	**7 297**	**1 348**	**1 304**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	7 617	514	123	21	1 367	806	747
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	7 617	514	123	21	1 367	806	747
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**18 265**	**711**	**178**	**15**	**1 124**	**–**	**–**
421	Wholesale trade, durable goods	3	18 265	711	178	15	1 124	–	–
	MEYERSDALE, PA								
42	**Wholesale trade**	**4**	**2 210**	**403**	**106**	**22**	**905**	**264**	**260**
	Merchant wholesalers	**4**	**2 210**	**403**	**106**	**22**	**905**	**264**	**260**
	MIDDLETOWN, PA								
42	**Wholesale trade**	**12**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D

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	MIDDLETOWN TOWNSHIP, PA (BUCKS COUNTY)								
42	**Wholesale trade**	**53**	**252 033**	**12 373**	**3 213**	**293**	**27 515**	**24 042**	**21 419**
421	Wholesale trade, durable goods	39	176 696	10 235	2 657	248	21 617	17 914	14 506
4212	Furniture & home furnishings whsle	1	D	D	D	a	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
42139	Other construction materials whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	63 005	2 801	754	63	5 730	12 134	8 390
42151	Metal service centers & offices	4	63 005	2 801	754	63	5 730	12 134	8 390
4218	Machinery, equipment, & supplies whsle	8	42 102	2 722	665	80	4 942	1 542	1 580
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	75 337	2 138	556	45	5 898	6 128	6 913
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**38**	**174 840**	**8 838**	**2 366**	**211**	**21 397**	**22 744**	**20 058**
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	a	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	63 005	2 801	754	63	5 730	12 134	8 390
42151	Metal service centers & offices	4	63 005	2 801	754	63	5 730	12 134	8 390
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**14**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	47 331	2 050	488	47	3 576	–	3
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
	MIDDLETOWN TOWNSHIP, PA (DELAWARE COUNTY)								
42	**Wholesale trade**	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D

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	MIDLAND, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MIFFLINBURG, PA								
42	**Wholesale trade**	**7**	**12 336**	**1 010**	**265**	**32**	**1 776**	**2 601**	**2 658**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MILLCREEK TOWNSHIP, PA								
42	**Wholesale trade**	**100**	**447 141**	**40 277**	**9 632**	**1 116**	**74 620**	**34 357**	**30 917**
421	Wholesale trade, durable goods	74	287 388	28 203	6 827	750	49 739	27 333	23 766
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	65 604	3 275	741	103	6 610	3 305	3 385
42151	Metal service centers & offices	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	34 881	3 121	683	91	5 241	2 712	3 031
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
42171	Hardware whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	33	124 809	13 847	3 540	305	22 241	14 546	11 115
42183	Industrial machinery & equipment whsle	21	80 063	8 331	2 301	178	12 455	10 221	6 581
42184	Industrial supplies whsle	7	32 101	3 549	790	73	5 218	2 750	2 837
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	159 753	12 074	2 805	366	24 881	7 024	7 151
4221	Paper & paper product whsle	6	18 716	1 893	438	54	3 638	817	852
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	7	54 670	1 413	306	33	4 384	3 701	3 683
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D

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	MILLCREEK TOWNSHIP, PA—Con.								
	Merchant wholesalers	**75**	**286 728**	**31 008**	**7 520**	**856**	**57 180**	**32 457**	**28 650**
421	Wholesale trade, durable goods	59	206 248	25 905	6 385	704	45 734	26 317	22 415
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42171	Hardware whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	29	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
42184	Industrial supplies whsle	7	32 101	3 549	790	73	5 218	2 750	2 837
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	80 480	5 103	1 135	152	11 446	6 140	6 235
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**13**	**73 629**	**7 594**	**1 812**	**233**	**14 387**	**1 900**	**2 267**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**12**	**86 784**	**1 675**	**300**	**27**	**3 053**	**–**	**–**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	MILLERSVILLE, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	MILLVALE, PA								
42	**Wholesale trade**	**15**	**20 601**	**2 591**	**626**	**99**	**4 562**	**1 404**	**1 731**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**16 772**	**2 380**	**569**	**90**	**4 094**	**1 404**	**1 731**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**3 829**	**211**	**57**	**9**	**468**	**–**	**–**

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	MILTON, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	MINERSVILLE, PA								
42	**Wholesale trade**	**5**	**6 199**	**585**	**161**	**27**	**1 312**	**987**	**1 026**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**6 199**	**585**	**161**	**27**	**1 312**	**987**	**1 026**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	MOHNTON, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MONACA, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MONESSEN, PA								
42	**Wholesale trade**	**13**	**59 220**	**2 884**	**766**	**118**	**7 585**	**4 383**	**4 454**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MONONGAHELA, PA								
42	**Wholesale trade**	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	MONTGOMERY TOWNSHIP, PA								
42	**Wholesale trade**	**51**	**250 550**	**21 755**	**4 830**	**496**	**39 934**	**36 497**	**40 007**
421	Wholesale trade, durable goods	39	187 903	18 345	4 060	433	32 960	25 700	27 452
4212	Furniture & home furnishings whsle	3	19 617	1 944	389	54	5 567	529	531
42121	Furniture whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	57 670	4 128	804	88	6 010	9 625	9 303
42151	Metal service centers & offices	5	57 670	4 128	804	88	6 010	9 625	9 303
4216	Electrical goods whsle	6	27 303	1 977	464	61	3 879	1 884	1 762
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	71 903	8 264	1 899	179	13 887	11 991	14 285
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	12	40 875	4 540	1 116	105	8 545	4 219	4 515
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	62 647	3 410	770	63	6 974	10 797	12 555
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**32**	**153 201**	**16 195**	**3 503**	**374**	**28 641**	**32 680**	**36 433**
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	44 893	6 506	1 443	143	10 871	9 845	12 073
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**32 845**	**3 503**	**939**	**89**	**7 220**	**3 817**	**3 574**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**13**	**64 504**	**2 057**	**388**	**33**	**4 073**	**–**	**–**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	MONTOURSVILLE, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D

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	MOON TOWNSHIP, PA								
42	**Wholesale trade**	**45**	**596 935**	**35 786**	**8 005**	**591**	**70 948**	**16 576**	**15 525**
421	Wholesale trade, durable goods	36	D	D	D	e	D	D	D
4216	Electrical goods whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	17	342 806	22 359	4 535	310	44 671	7 048	6 882
42183	Industrial machinery & equipment whsle	10	D	D	D	e	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**34**	**249 540**	**13 560**	**3 294**	**289**	**35 453**	**5 974**	**7 381**
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	18 192	2 892	907	60	8 006	83	419
42169	Other electronic parts & equipment whsle	4	18 192	2 892	907	60	8 006	83	419
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**328 502**	**21 237**	**4 467**	**285**	**34 159**	**10 602**	**8 144**
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**18 893**	**989**	**244**	**17**	**1 336**	**–**	**–**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	MOOSIC, PA								
42	**Wholesale trade**	**17**	**93 938**	**6 325**	**1 501**	**265**	**11 971**	**11 239**	**11 322**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**13**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	MORRISVILLE, PA								
42	**Wholesale trade**	**22**	**72 452**	**5 618**	**1 463**	**217**	**11 381**	**4 524**	**5 711**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
42193	Recyclable material whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**19**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
42193	Recyclable material whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	MORTON, PA								
42	**Wholesale trade**	**4**	**6 789**	**1 017**	**222**	**36**	**2 057**	**803**	**808**
421	Wholesale trade, durable goods	4	6 789	1 017	222	36	2 057	803	808
	Merchant wholesalers	**4**	**6 789**	**1 017**	**222**	**36**	**2 057**	**803**	**808**
421	Wholesale trade, durable goods	4	6 789	1 017	222	36	2 057	803	808
	MOUNT CARMEL, PA								
42	**Wholesale trade**	**5**	**2 786**	**218**	**95**	**15**	**432**	**475**	**126**
	Merchant wholesalers	**5**	**2 786**	**218**	**95**	**15**	**432**	**475**	**126**
	MOUNT JOY, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D

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	MOUNT LEBANON TOWNSHIP, PA								
42	**Wholesale trade**	**42**	**101 101**	**7 719**	**1 782**	**240**	**14 466**	**10 184**	**10 896**
421	Wholesale trade, durable goods	33	84 180	6 916	1 603	211	13 173	9 847	10 634
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	6 042	1 671	367	24	2 443	2 005	2 074
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	16 921	803	179	29	1 293	337	262
	Merchant wholesalers	**29**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**12**	**25 715**	**932**	**209**	**28**	**1 529**	**43**	**37**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
	MOUNT OLIVER, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MOUNT PENN, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MOUNT PLEASANT, PA								
42	**Wholesale trade**	**7**	**80 008**	**1 148**	**377**	**35**	**3 708**	**6 468**	**5 185**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	MOUNT PLEASANT TOWNSHIP, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	c	D	D	D
	MOUNT UNION, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	MUHLENBERG TOWNSHIP, PA								
42	**Wholesale trade**	**38**	**272 998**	**31 129**	**7 229**	**854**	**61 324**	**27 800**	**27 304**
421	Wholesale trade, durable goods	20	76 393	12 274	2 878	335	23 310	10 377	8 925
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	9 150	1 324	290	35	2 471	2 170	1 204
422	Wholesale trade, nondurable goods	18	196 605	18 855	4 351	519	38 014	17 423	18 379
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
	Merchant wholesalers	**34**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20	76 393	12 274	2 878	335	23 310	10 377	8 925
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	9 150	1 324	290	35	2 471	2 170	1 204
422	Wholesale trade, nondurable goods	14	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	MUNCY, PA								
42	**Wholesale trade**	**13**	**24 547**	**3 381**	**815**	**107**	**5 339**	**2 981**	**3 155**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	MUNHALL, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	MUNICIPALITY OF MONROEVILLE, PA								
42	**Wholesale trade**	**81**	**331 666**	**31 832**	**7 816**	**824**	**60 555**	**28 605**	**29 144**
421	Wholesale trade, durable goods	63	299 593	28 833	7 090	712	53 817	25 956	26 476
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	163 272	16 878	4 371	338	29 918	11 587	11 975
42143	Computer & computer peripheral equipment & software whsle	8	36 212	4 782	1 365	63	7 098	8 702	8 985
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	6	17 828	534	115	22	894	124	15
4218	Machinery, equipment, & supplies whsle	14	71 137	7 579	1 694	196	14 758	9 279	9 206
42183	Industrial machinery & equipment whsle	7	49 458	5 025	1 125	127	9 676	6 238	6 050
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	32 073	2 999	726	112	6 738	2 649	2 668
4224	Grocery & related products whsle	5	16 268	1 734	422	69	3 829	1 394	1 299
	Merchant wholesalers	**56**	**171 274**	**17 669**	**4 051**	**578**	**34 811**	**19 988**	**20 317**
421	Wholesale trade, durable goods	45	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	61 751	5 861	1 316	157	11 843	9 086	9 038
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D

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	MUNICIPALITY OF MURRYSVILLE, PA								
42	**Wholesale trade**	**29**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	22	187 235	30 596	11 947	455	48 267	58 529	58 636
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	c	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**20**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	17	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	MYERSTOWN, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
	NANTICOKE, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	NANTY-GLO, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	NARBERTH, PA								
42	**Wholesale trade**	**15**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
	NAZARETH, PA								
42	**Wholesale trade**	**12**	**29 503**	**1 533**	**395**	**64**	**3 376**	**1 506**	**1 857**
421	Wholesale trade, durable goods	8	23 315	1 110	293	42	2 616	1 470	1 793
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	NESQUEHONING, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	NETHER PROVIDENCE TOWNSHIP, PA								
42	**Wholesale trade**	**8**	**8 323**	**698**	**200**	**26**	**1 165**	**371**	**367**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	NEWBERRY TOWNSHIP, PA								
42	**Wholesale trade**	**9**	**35 236**	**4 348**	**1 180**	**161**	**9 070**	**4 506**	**4 766**
421	Wholesale trade, durable goods	6	32 323	4 126	1 134	152	8 650	4 477	4 740
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	3 128	626	165	28	1 573	533	586
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	32 323	4 126	1 134	152	8 650	4 477	4 740
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	3 128	626	165	28	1 573	533	586
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	NEW BRIGHTON, PA								
42	**Wholesale trade**	**12**	**42 301**	**2 485**	**546**	**74**	**4 989**	**2 649**	**2 614**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	8 506	510	150	19	1 301	483	515
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	NEW BRITAIN TOWNSHIP, PA								
42	**Wholesale trade**	**18**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	7	36 389	1 995	451	71	5 064	1 122	1 105
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**12**	**30 747**	**2 620**	**614**	**97**	**6 262**	**2 049**	**2 121**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	NEW CASTLE, PA								
42	**Wholesale trade**	**51**	**231 475**	**14 349**	**3 309**	**515**	**30 128**	**12 251**	**14 942**
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	18 473	2 230	387	58	5 030	1 846	2 207
42184	Industrial supplies whsle	6	9 234	1 248	238	35	3 048	1 026	1 069
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4224	Grocery & related products whsle	9	33 818	2 826	735	126	5 191	818	788
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**47**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	18 473	2 230	387	58	5 030	1 846	2 207
42184	Industrial supplies whsle	6	9 234	1 248	238	35	3 048	1 026	1 069
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
	NEW CUMBERLAND, PA								
42	**Wholesale trade**	**12**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	NEW FREEDOM, PA								
42	**Wholesale trade**	**6**	**17 776**	**2 376**	**480**	**72**	**3 685**	**3 709**	**3 290**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	NEW HOLLAND, PA								
42	**Wholesale trade**	**12**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	NEW KENSINGTON, PA								
42	**Wholesale trade**	**21**	**26 010**	**3 062**	**687**	**100**	**5 837**	**3 371**	**3 909**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**16**	**21 391**	**2 441**	**545**	**82**	**4 628**	**2 082**	**2 580**
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	NEWTOWN, PA								
42	**Wholesale trade**	**14**	**76 078**	**6 235**	**1 229**	**81**	**10 593**	**521**	**558**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
	NEWTOWN TOWNSHIP, PA (BUCKS COUNTY)								
42	**Wholesale trade**	**43**	**236 757**	**18 663**	**4 166**	**362**	**39 015**	**16 322**	**16 961**
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42174	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	31 513	4 298	960	93	8 915	4 005	4 964
42183	Industrial machinery & equipment whsle	6	23 800	3 431	802	73	7 509	3 667	4 574
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D

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	NEWTOWN TOWNSHIP, PA (BUCKS COUNTY)—Con.								
	Merchant wholesalers	**37**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	28	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42174	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	NEWTOWN TOWNSHIP, PA (DELAWARE COUNTY)								
42	**Wholesale trade**	**40**	**78 549**	**8 349**	**2 037**	**205**	**17 418**	**6 075**	**7 650**
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	17 703	1 541	349	32	3 438	3 141	4 682
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
	Merchant wholesalers	**28**	**53 099**	**6 406**	**1 529**	**160**	**14 339**	**5 917**	**7 478**
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	15 616	1 347	298	27	3 071	3 135	4 676
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	a	D	D	D
	NEW WILMINGTON, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	NORRISTOWN, PA								
42	**Wholesale trade**	**77**	**549 731**	**50 851**	**11 848**	**1 416**	**96 823**	**39 582**	**36 612**
421	Wholesale trade, durable goods	51	286 253	28 378	6 699	767	51 899	33 010	29 646
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42113	Tire & tube whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	62 775	8 482	2 117	216	13 539	5 599	6 182
42142	Office equipment whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	59 408	4 919	1 239	175	9 465	8 511	9 045
42169	Other electronic parts & equipment whsle	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	28 711	3 696	906	116	8 662	3 971	3 132
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	42 139	5 783	1 291	119	9 023	3 027	3 002
42183	Industrial machinery & equipment whsle	6	23 715	2 214	419	39	4 052	1 260	1 380
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	263 478	22 473	5 149	649	44 924	6 572	6 966
4224	Grocery & related products whsle	10	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**65**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	45	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42113	Tire & tube whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	62 775	8 482	2 117	216	13 539	5 599	6 182
42142	Office equipment whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	28 711	3 696	906	116	8 662	3 971	3 132
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	f	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

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	NORTHAMPTON, PA								
42	**Wholesale trade**	**11**	**22 701**	**3 440**	**800**	**118**	**6 045**	**719**	**963**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	NORTHAMPTON TOWNSHIP, PA								
42	**Wholesale trade**	**123**	**329 766**	**31 535**	**6 129**	**727**	**64 322**	**19 338**	**22 840**
421	Wholesale trade, durable goods	91	261 111	25 929	4 830	550	52 084	16 465	19 256
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	29 678	1 950	557	46	3 881	1 710	1 718
42151	Metal service centers & offices	7	29 678	1 950	557	46	3 881	1 710	1 718
4216	Electrical goods whsle	17	92 125	10 693	1 505	167	22 517	6 800	8 446
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	57 728	5 847	1 043	117	14 919	5 417	6 303
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	49 016	4 788	1 016	131	9 121	1 592	2 083
42183	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	68 655	5 606	1 299	177	12 238	2 873	3 584
4223	Apparel, piece goods, & notions whsle	8	12 628	308	60	12	746	108	650
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	**88**	**211 231**	**26 508**	**5 154**	**609**	**51 046**	**16 091**	**19 174**
421	Wholesale trade, durable goods	63	159 946	21 278	3 922	444	39 287	13 218	15 590
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	c	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	24 256	3 461	749	107	6 419	1 291	1 765
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	51 285	5 230	1 232	165	11 759	2 873	3 584
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**31 080**	**1 662**	**261**	**39**	**7 966**	**3 214**	**3 608**
421	Wholesale trade, durable goods	6	31 080	1 662	261	39	7 966	3 214	3 608

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	NORTHAMPTON TOWNSHIP, PA—Con.								
	Agents, brokers, and commission merchants	**29**	**87 455**	**3 365**	**714**	**79**	**5 310**	**33**	**58**
421	Wholesale trade, durable goods	22	70 085	2 989	647	67	4 831	33	58
4218	Machinery, equipment, & supplies whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	17 370	376	67	12	479	–	–
	NORTH BRADDOCK, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	Merchant wholesalers	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	NORTH EAST, PA								
42	**Wholesale trade**	**5**	**20 751**	**733**	**169**	**21**	**1 734**	**827**	**792**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	NORTH FAYETTE TOWNSHIP, PA								
42	**Wholesale trade**	**11**	**109 422**	**4 062**	**995**	**109**	**7 668**	**3 982**	**4 087**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D

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	NORTH HUNTINGDON TOWNSHIP, PA								
42	**Wholesale trade**	**45**	**208 918**	**19 393**	**4 285**	**614**	**36 603**	**23 564**	**24 872**
421	Wholesale trade, durable goods	34	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	33 505	4 115	908	136	7 993	11 789	13 010
42183	Industrial machinery & equipment whsle	3	24 432	2 942	698	99	5 569	10 799	11 794
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	**38**	**148 829**	**17 891**	**3 954**	**575**	**33 963**	**23 564**	**24 872**
421	Wholesale trade, durable goods	28	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	24 432	2 942	698	99	5 569	10 799	11 794
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**7**	**60 089**	**1 502**	**331**	**39**	**2 640**	**–**	**–**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
	NORTH LEBANON TOWNSHIP, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	NORTHUMBERLAND, PA								
42	**Wholesale trade**	**7**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	NORTH UNION TOWNSHIP, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	NORTH VERSAILLES TOWNSHIP, PA								
42	**Wholesale trade**	**16**	**97 016**	**6 536**	**1 465**	**174**	**11 579**	**16 801**	**16 641**
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**13**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	NORTH WALES, PA								
42	**Wholesale trade**	**14**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	NORTH WHITEHALL TOWNSHIP, PA								
42	**Wholesale trade**	**14**	**32 617**	**2 150**	**500**	**71**	**3 875**	**1 160**	**2 176**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D

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	NORWOOD, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	OAKMONT, PA								
42	**Wholesale trade**	**15**	**94 128**	**4 648**	**1 017**	**146**	**9 853**	**4 623**	**4 448**
421	Wholesale trade, durable goods	7	28 253	2 504	602	78	5 576	2 798	2 559
422	Wholesale trade, nondurable goods	8	65 875	2 144	415	68	4 277	1 825	1 889
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	28 253	2 504	602	78	5 576	2 798	2 559
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	OHIOVILLE, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	OIL CITY, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	OLD FORGE, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	3 949	638	189	36	1 481	281	286
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	3 949	638	189	36	1 481	281	286
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	OLYPHANT, PA								
42	**Wholesale trade**	**9**	**54 616**	**4 147**	**764**	**129**	**6 635**	**1 648**	**1 941**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**54 616**	**4 147**	**764**	**129**	**6 635**	**1 648**	**1 941**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	ORWIGSBURG, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	OXFORD, PA								
42	**Wholesale trade**	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PALMER TOWNSHIP, PA								
42	**Wholesale trade**	**33**	**223 792**	**18 662**	**4 940**	**619**	**37 634**	**35 929**	**36 238**
421	Wholesale trade, durable goods	16	193 204	14 042	4 001	467	27 509	34 482	33 956
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	e	D	D	D
42151	Metal service centers & offices	3	D	D	D	e	D	D	D
4216	Electrical goods whsle	5	22 593	1 837	477	58	4 086	3 503	3 841
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	30 588	4 620	939	152	10 125	1 447	2 282
4224	Grocery & related products whsle	4	9 230	1 256	244	38	2 777	210	768
	Merchant wholesalers	**29**	**211 745**	**17 858**	**4 715**	**602**	**36 038**	**34 617**	**34 885**
421	Wholesale trade, durable goods	13	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	e	D	D	D
42151	Metal service centers & offices	2	D	D	D	e	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	9 230	1 256	244	38	2 777	210	768
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

Table 7. **Summary Statistics for Places: 1997**—Con.

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	PALMERTON, PA								
42	**Wholesale trade**	**10**	**8 682**	**822**	**156**	**29**	**1 772**	**1 166**	**1 229**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PALMYRA, PA								
42	**Wholesale trade**	**10**	**31 057**	**4 764**	**1 001**	**239**	**8 559**	**1 958**	**2 096**
422	Wholesale trade, nondurable goods	7	29 243	4 440	921	223	7 444	1 893	2 029
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	7	29 243	4 440	921	223	7 444	1 893	2 029
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PARKESBURG, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
	PEN ARGYL, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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	PENN TOWNSHIP, PA (WESTMORELAND COUNTY)								
42	**Wholesale trade**	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PENN TOWNSHIP, PA (YORK COUNTY)								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	PENNDEL, PA								
42	**Wholesale trade**	**6**	**19 330**	**2 367**	**526**	**78**	**4 183**	**501**	**672**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

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	PENN HILLS TOWNSHIP, PA								
42	**Wholesale trade**	**38**	**112 745**	**10 049**	**2 363**	**299**	**20 640**	**6 746**	**7 212**
421	Wholesale trade, durable goods	28	66 578	6 028	1 484	191	11 188	2 674	2 987
4216	Electrical goods whsle	8	34 353	1 260	417	53	2 380	366	377
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	26 182	3 262	748	83	5 753	1 809	2 100
42185	Service establishment equipment & supplies whsle	3	12 850	1 602	395	42	2 372	1 204	1 401
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	46 167	4 021	879	108	9 452	4 072	4 225
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**29**	**63 688**	**7 754**	**1 726**	**204**	**15 444**	**6 251**	**6 702**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	12 850	1 602	395	42	2 372	1 204	1 401
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**16 229**	**1 204**	**393**	**70**	**3 440**	**495**	**510**
	Agents, brokers, and commission merchants	**5**	**32 828**	**1 091**	**244**	**25**	**1 756**	**–**	**–**
421	Wholesale trade, durable goods	5	32 828	1 091	244	25	1 756	–	–
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
	PENNSBURG, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PERKASIE, PA								
42	**Wholesale trade**	**21**	**32 856**	**3 269**	**791**	**112**	**7 769**	**4 863**	**3 975**
421	Wholesale trade, durable goods	14	23 140	2 346	549	73	5 137	3 472	3 190
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	9 716	923	242	39	2 632	1 391	785
	Merchant wholesalers	**20**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	9 716	923	242	39	2 632	1 391	785
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	PETERS TOWNSHIP, PA								
42	**Wholesale trade**	**48**	**272 100**	**13 123**	**3 118**	**283**	**24 413**	**3 842**	**4 043**
421	Wholesale trade, durable goods	38	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	47 862	3 234	698	67	5 721	1 051	1 143
42183	Industrial machinery & equipment whsle	10	40 126	2 727	607	49	4 645	847	873
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**32**	**72 121**	**6 897**	**1 470**	**156**	**12 533**	**3 379**	**3 605**
421	Wholesale trade, durable goods	23	67 264	6 475	1 383	138	11 480	3 075	3 230
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**152 974**	**4 405**	**1 214**	**92**	**8 415**	**–**	**–**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**10**	**47 005**	**1 821**	**434**	**35**	**3 465**	**463**	**438**
421	Wholesale trade, durable goods	10	47 005	1 821	434	35	3 465	463	438
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
	PHILADELPHIA, PA								
42	**Wholesale trade**	**1 403**	**12 004 023**	**848 375**	**206 572**	**22 298**	**1 629 579**	**756 211**	**779 686**

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	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods	778	4 310 647	435 363	111 624	10 929	805 867	423 970	445 005
4211	Motor vehicle & motor vehicle parts & supplies whsle	85	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	11	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	11	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	37	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	37	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	21	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	16	8 108	1 502	367	84	2 770	1 227	1 567
42113	Tire & tube whsle	7	D	D	D	c	D	D	D
421130	Tire & tube whsle	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	30	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	30	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	77	476 257	37 896	8 981	1 089	76 422	31 487	39 775
42121	Furniture whsle	44	D	D	D	f	D	D	D
421210	Furniture whsle	44	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	19	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	25	271 361	18 548	4 677	481	30 472	6 082	12 564
42122	Home furnishings whsle	33	D	D	D	c	D	D	D
421220	Home furnishings whsle	33	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	8	D	D	D	b	D	D	D
4212203	Floor coverings whsle	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	31	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	108	1 165 311	131 290	41 574	2 381	214 608	40 378	42 534
42141	Photographic equipment & supplies whsle	7	25 736	3 356	808	96	6 928	3 742	3 806
421410	Photographic equipment & supplies whsle	7	25 736	3 356	808	96	6 928	3 742	3 806
42142	Office equipment whsle	24	521 144	29 036	7 863	562	49 650	6 997	6 597
421420	Office equipment whsle	24	521 144	29 036	7 863	562	49 650	6 997	6 597
42143	Computer & computer peripheral equipment & software whsle	19	434 726	76 608	27 855	1 067	115 729	11 550	11 889
421430	Computer & computer peripheral equipment & software whsle	19	434 726	76 608	27 855	1 067	115 729	11 550	11 889
4214301	Computer & peripheral equipment whsle	17	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	6	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	27	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	27	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	12	19 403	3 979	940	134	9 045	1 726	1 783
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	7	33 487	4 049	828	114	8 249	4 491	4 946
421460	Ophthalmic goods whsle	7	33 487	4 049	828	114	8 249	4 491	4 946
42149	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	6	D	D	D	b	D	D	D

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	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	36	509 362	34 420	8 378	829	77 488	86 617	93 315
42151	Metal service centers & offices	36	509 362	34 420	8 378	829	77 488	86 617	93 315
421510	Metal service centers & offices	36	509 362	34 420	8 378	829	77 488	86 617	93 315
4215101	Ferrous metal service centers & sales offices	30	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	23	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	7	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	74	589 756	54 824	12 622	1 348	86 332	41 975	40 516
42161	Electrical apparatus & equip, wiring supp, & const material whsle	32	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	32	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	13	65 098	3 501	804	101	8 025	3 844	3 577
421620	Electrical appliance, television & radio set whsle	13	65 098	3 501	804	101	8 025	3 844	3 577
42169	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	15	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	14	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	74	289 686	34 061	7 666	999	65 841	43 810	48 566
42171	Hardware whsle	34	88 580	13 988	2 890	458	23 444	17 248	18 270
421710	Hardware whsle	34	88 580	13 988	2 890	458	23 444	17 248	18 270
42172	Plumbing & heating equipment & supplies (hydronics) whsle	11	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	11	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	23	112 075	11 995	2 932	349	27 100	19 031	19 866
421730	Warm air heating & air-conditioning equipment & supplies whsle	23	112 075	11 995	2 932	349	27 100	19 031	19 866
42174	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	132	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	65	189 483	30 420	6 936	790	56 193	40 302	36 924
421830	Industrial machinery & equipment whsle	65	189 483	30 420	6 936	790	56 193	40 302	36 924
4218301	Food-processing machinery & equipment whsle	8	32 156	4 367	959	105	8 092	5 314	4 998
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	16	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	11	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
42184	Industrial supplies whsle	41	D	D	D	e	D	D	D
421840	Industrial supplies whsle	41	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	8	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	8	D	D	D	b	D	D	D
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	14	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	7	14 768	1 544	383	76	4 154	2 922	3 192
4218503	Laundry & dry-cleaning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	161	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	12	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	12	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	12	14 779	1 500	342	48	4 549	3 138	3 381
421920	Toy & hobby goods & supplies whsle	12	14 779	1 500	342	48	4 549	3 138	3 381
42193	Recyclable material whsle	67	304 314	28 908	6 455	884	61 913	22 833	21 426
421930	Recyclable material whsle	67	304 314	28 908	6 455	884	61 913	22 833	21 426
4219301	Iron & steel scrap processors & dealers	26	107 100	9 877	2 308	294	20 921	10 955	10 924
42193011	Iron & steel scrap processors (using power processing equipment)	11	90 345	7 465	1 803	223	16 406	8 394	8 349
42193012	Iron & steel scrap processors (not using power processing equip)	15	16 755	2 412	505	71	4 515	2 561	2 575
4219302	Recyclable paper & paperboard whsle	5	26 062	2 931	664	97	8 040	393	307
4219303	Other recyclable material whsle	36	171 152	16 100	3 483	493	32 952	11 485	10 195
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	50	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	50	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	46	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	20	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	20	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	4	D	D	D	c	D	D	D
4219906	Other durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	625	7 693 376	413 012	94 948	11 369	823 712	332 241	334 681
4221	Paper & paper product whsle	57	828 485	74 829	17 716	1 657	145 872	73 635	68 468
42211	Printing & writing paper whsle	6	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	17	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	17	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	34	618 265	58 276	13 952	1 308	111 725	47 889	47 103
422130	Industrial & personal service paper whsle	34	618 265	58 276	13 952	1 308	111 725	47 889	47 103
4222	Drugs, & druggists' sundries whsle	15	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	15	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	15	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	11	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	86	597 733	31 249	6 832	1 243	72 976	66 880	72 361
42231	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	22	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	27	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	27	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	27	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	27	D	D	D	c	D	D	D

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	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	257	2 563 481	157 365	34 993	4 324	304 073	77 700	80 651
42241	General-line grocery whsle	26	284 465	28 948	6 225	678	53 466	16 456	20 548
422410	General-line grocery whsle	26	284 465	28 948	6 225	678	53 466	16 456	20 548
4224103	Other general-line grocery whsle	25	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	21	153 628	6 879	1 687	256	12 964	3 489	3 190
422420	Packaged frozen food whsle	21	153 628	6 879	1 687	256	12 964	3 489	3 190
42243	Dairy products, (except dried or canned) whsle	13	96 271	5 728	1 461	203	12 431	3 734	2 999
422430	Dairy products, (except dried or canned) whsle	13	96 271	5 728	1 461	203	12 431	3 734	2 999
4224302	Dairy product (except raw milk) whsle	13	96 271	5 728	1 461	203	12 431	3 734	2 999
42244	Poultry & poultry product whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
422440	Poultry & poultry product whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
4224402	Poultry & poultry product (except live) whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
42245	Confectionery whsle	13	D	D	D	c	D	D	D
422450	Confectionery whsle	13	D	D	D	c	D	D	D
42246	Fish & seafood whsle	21	146 681	8 814	1 946	216	17 611	4 945	6 496
422460	Fish & seafood whsle	21	146 681	8 814	1 946	216	17 611	4 945	6 496
42247	Meat & meat product whsle	29	751 443	26 572	6 204	661	53 609	19 493	17 552
422470	Meat & meat product whsle	29	751 443	26 572	6 204	661	53 609	19 493	17 552
42248	Fresh fruit & vegetable whsle	68	802 614	45 140	9 639	1 056	86 872	15 343	13 935
422480	Fresh fruit & vegetable whsle	68	802 614	45 140	9 639	1 056	86 872	15 343	13 935
42249	Other grocery & related products whsle	57	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	57	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	8	66 306	8 312	1 858	211	13 496	4 073	5 636
4224902	Bread & baked goods whsle	14	D	D	D	c	D	D	D
4224903	Soft drinks whsle	9	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	18	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	41	890 309	48 780	12 209	1 148	98 743	17 387	18 844
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	34	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	34	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	3	12 849	3 277	708	75	6 344	1 373	1 406
4226902	Other chemical & allied products whsle	31	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	16	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	10	789 453	11 897	2 979	249	33 783	38 439	35 528
422710	Petroleum bulk stations & terminals	10	789 453	11 897	2 979	249	33 783	38 439	35 528
4227101	Petroleum bulk stations & terminals (except LP)	10	789 453	11 897	2 979	249	33 783	38 439	35 528
42271012	Petroleum bulk terminals (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	40	304 831	28 102	5 381	628	51 995	17 546	16 682
42281	Beer & ale whsle	32	271 425	25 900	4 818	538	47 773	13 597	12 588
422810	Beer & ale whsle	32	271 425	25 900	4 818	538	47 773	13 597	12 588
4229	Miscellaneous nondurable goods whsle	113	D	D	D	g	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	20	106 084	12 940	3 389	747	25 211	8 784	9 215
422920	Book, periodical, & newspaper whsle	20	106 084	12 940	3 389	747	25 211	8 784	9 215
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	17	189 855	5 162	1 165	169	9 950	7 845	8 707
422940	Tobacco & tobacco product whsle	17	189 855	5 162	1 165	169	9 950	7 845	8 707
42295	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	9	D	D	D	b	D	D	D

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	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	52	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	52	D	D	D	e	D	D	D
4229901	Art goods whsle	13	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	13	D	D	D	b	D	D	D
4229903	Textile bags, bagging, & burlap whsle	1	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	25	D	D	D	b	D	D	D
	Merchant wholesalers	**1 247**	**7 486 739**	**645 102**	**145 574**	**18 464**	**1 259 698**	**696 281**	**724 133**
421	Wholesale trade, durable goods	700	2 738 223	312 428	71 210	9 056	606 411	400 856	421 997
4211	Motor vehicle & motor vehicle parts & supplies whsle	78	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	33	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	33	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	17	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	16	8 108	1 502	367	84	2 770	1 227	1 567
42113	Tire & tube whsle	6	D	D	D	c	D	D	D
421130	Tire & tube whsle	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	30	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	30	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	62	D	D	D	f	D	D	D
42121	Furniture whsle	34	D	D	D	f	D	D	D
421210	Furniture whsle	34	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	15	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	19	D	D	D	e	D	D	D
42122	Home furnishings whsle	28	D	D	D	c	D	D	D
421220	Home furnishings whsle	28	D	D	D	c	D	D	D
4212203	Floor coverings whsle	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	28	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	90	285 115	40 707	9 139	1 166	74 354	35 472	37 851
42141	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
42142	Office equipment whsle	19	D	D	D	e	D	D	D
421420	Office equipment whsle	19	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	10	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	25	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	25	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	13	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	12	19 403	3 979	940	134	9 045	1 726	1 783
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	c	D	D	D

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	PHILADELPHIA, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	33	D	D	D	f	D	D	D
42151	Metal service centers & offices	33	D	D	D	f	D	D	D
421510	Metal service centers & offices	33	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	27	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	22	D	D	D	f	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	61	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	27	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	27	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	12	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	22	124 772	16 705	3 655	368	31 075	14 146	12 599
421690	Other electronic parts & equipment whsle	22	124 772	16 705	3 655	368	31 075	14 146	12 599
4216901	Communications equipment & supplies whsle	9	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	71	D	D	D	f	D	D	D
42171	Hardware whsle	33	D	D	D	e	D	D	D
421710	Hardware whsle	33	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	22	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	22	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	123	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	60	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	60	D	D	D	f	D	D	D
4218301	Food-processing machinery & equipment whsle	8	32 156	4 367	959	105	8 092	5 314	4 998
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	14	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle	38	D	D	D	e	D	D	D
421840	Industrial supplies whsle	38	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	7	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	7	27 066	3 235	721	85	6 258	3 163	3 937
4218403	Welding supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	13	D	D	D	c	D	D	D

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	PHILADELPHIA, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	7	14 768	1 544	383	76	4 154	2 922	3 192
4218503	Laundry & dry-cleaning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	154	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	66	D	D	D	f	D	D	D
421930	Recyclable material whsle	66	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	26	107 100	9 877	2 308	294	20 921	10 955	10 924
42193011	Iron & steel scrap processors (using power processing equipment)	11	90 345	7 465	1 803	223	16 406	8 394	8 349
42193012	Iron & steel scrap processors (not using power processing equip)	15	16 755	2 412	505	71	4 515	2 561	2 575
4219302	Recyclable paper & paperboard whsle	5	26 062	2 931	664	97	8 040	393	307
4219303	Other recyclable material whsle	35	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	49	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	49	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	46	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	4	D	D	D	c	D	D	D
4219906	Other durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	547	4 748 516	332 674	74 364	9 408	653 287	295 425	302 136
4221	Paper & paper product whsle	53	D	D	D	g	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	14	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	14	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	33	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	33	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	12	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	12	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	72	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	20	28 790	4 153	824	150	8 039	5 267	5 588
422310	Piece goods, notions, & other dry goods whsle	20	28 790	4 153	824	150	8 039	5 267	5 588
4223101	Piece goods—jobbers	16	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	23	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	23	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	24	27 333	2 850	638	98	7 272	4 403	4 938
422330	Women's, children's, & infants' clothing & accessories whsle	24	27 333	2 850	638	98	7 272	4 403	4 938

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	PHILADELPHIA, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	234	2 304 621	139 950	30 754	3 831	268 085	75 480	80 128
42241	General-line grocery whsle	25	D	D	D	f	D	D	D
422410	General-line grocery whsle	25	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	24	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	18	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	18	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	12	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	12	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	12	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
422440	Poultry & poultry product whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
4224402	Poultry & poultry product (except live) whsle	9	59 304	4 379	1 053	115	8 064	1 034	989
42245	Confectionery whsle	12	D	D	D	b	D	D	D
422450	Confectionery whsle	12	D	D	D	b	D	D	D
42246	Fish & seafood whsle	19	D	D	D	c	D	D	D
422460	Fish & seafood whsle	19	D	D	D	c	D	D	D
42247	Meat & meat product whsle	29	751 443	26 572	6 204	661	53 609	19 493	17 552
422470	Meat & meat product whsle	29	751 443	26 572	6 204	661	53 609	19 493	17 552
42248	Fresh fruit & vegetable whsle	59	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	59	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	51	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	51	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	8	66 306	8 312	1 858	211	13 496	4 073	5 636
4224902	Bread & baked goods whsle	12	24 021	2 306	528	107	4 010	785	1 109
4224903	Soft drinks whsle	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	17	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	29	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	24	125 403	15 574	3 337	396	26 116	8 394	9 266
422690	Other chemical & allied products whsle	24	125 403	15 574	3 337	396	26 116	8 394	9 266
4226902	Other chemical & allied products whsle	22	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	40	304 831	28 102	5 381	628	51 995	17 546	16 682
42281	Beer & ale whsle	32	271 425	25 900	4 818	538	47 773	13 597	12 588
422810	Beer & ale whsle	32	271 425	25 900	4 818	538	47 773	13 597	12 588
4229	Miscellaneous nondurable goods whsle	99	D	D	D	g	D	D	D
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	14	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	14	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	17	189 855	5 162	1 165	169	9 950	7 845	8 707
422940	Tobacco & tobacco product whsle	17	189 855	5 162	1 165	169	9 950	7 845	8 707
42299	Other miscellaneous nondurable goods whsle	47	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	47	D	D	D	e	D	D	D
4229901	Art goods whsle	13	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	1	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	24	D	D	D	b	D	D	D

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	PHILADELPHIA, PA—Con.								
	Manufacturers' sales branches and sales offices	**79**	**4 038 388**	**185 347**	**57 064**	**3 439**	**337 794**	**59 020**	**54 323**
421	Wholesale trade, durable goods	37	1 330 227	113 203	38 313	1 648	183 096	22 469	22 042
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	8	D	D	D	b	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	858 928	89 816	32 271	1 195	138 846	4 771	4 408
42142	Office equipment whsle	5	D	D	D	e	D	D	D
421420	Office equipment whsle	5	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	4	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	3	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	42	2 708 161	72 144	18 751	1 791	154 698	36 551	32 281
4222	Drugs, & druggists' sundries whsle	2	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	7	651 305	26 372	7 264	592	57 876	–	–
4227	Petroleum & petroleum products whsle	8	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**77**	**478 896**	**17 926**	**3 934**	**395**	**32 087**	**910**	**1 230**
421	Wholesale trade, durable goods	41	242 197	9 732	2 101	225	16 360	645	966
4214	Professional & commercial equipment & supplies whsle	6	21 268	767	164	20	1 408	135	275
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	a	D	D	D

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	PHILADELPHIA, PA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods	36	236 699	8 194	1 833	170	15 727	265	264
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	17	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	9	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	b	D	D	D
	PHILIPSBURG, PA								
42	**Wholesale trade**	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	15 370	1 516	366	51	2 692	1 322	1 495
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	15 370	1 516	366	51	2 692	1 322	1 495
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PHOENIXVILLE, PA								
42	**Wholesale trade**	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**21**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PITCAIRN, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	PITTSBURGH, PA								
42	**Wholesale trade**	**742**	**12 543 401**	**517 228**	**124 994**	**12 740**	**990 482**	**453 657**	**476 100**
421	Wholesale trade, durable goods	545	8 463 005	343 372	84 674	7 972	627 017	332 519	356 754
4211	Motor vehicle & motor vehicle parts & supplies whsle	40	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	30	91 576	10 334	2 064	303	17 232	17 124	15 740
4212	Furniture & home furnishings whsle	33	140 323	13 054	3 165	396	23 038	7 465	6 446
42121	Furniture whsle	16	101 099	7 636	1 811	176	13 661	1 471	1 510
42122	Home furnishings whsle	17	39 224	5 418	1 354	220	9 377	5 994	4 936
4213	Lumber & other construction materials whsle	20	65 438	6 947	1 569	195	12 711	7 596	8 085
42131	Lumber, plywood, millwork, & wood panel whsle	9	53 768	5 651	1 302	147	9 918	6 289	6 317
4214	Professional & commercial equipment & supplies whsle	102	699 920	99 547	25 777	2 118	164 023	38 001	40 722
42141	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
42142	Office equipment whsle	13	60 472	10 710	3 226	389	15 890	5 312	4 708
42143	Computer & computer peripheral equipment & software whsle	38	361 358	59 371	15 816	938	92 061	9 179	10 602
42144	Other commercial equipment whsle	21	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	100 675	11 380	2 414	255	19 725	6 759	7 608
42146	Ophthalmic goods whsle	7	18 757	4 412	987	157	7 066	1 939	2 437
42149	Other professional equipment & supplies whsle	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	51	3 702 085	46 290	11 008	898	106 866	123 466	131 947
42151	Metal service centers & offices	44	3 348 342	39 980	9 508	813	94 203	106 296	107 554
42152	Coal & other mineral & ore whsle	7	353 743	6 310	1 500	85	12 663	17 170	24 393
4216	Electrical goods whsle	59	461 925	43 960	9 538	887	70 826	24 147	24 838
42161	Electrical apparatus & equip, wiring supp, & const material whsle	27	292 327	25 785	5 589	559	40 605	17 855	18 352
42162	Electrical appliance, television & radio set whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	26	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	55	269 309	24 043	6 339	723	45 631	31 117	31 985
42171	Hardware whsle	16	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	21	129 899	8 326	2 213	247	15 059	11 000	11 025
42173	Warm air heating & air-conditioning equipment & supplies whsle	14	70 848	7 381	1 733	165	13 892	10 461	11 368
42174	Refrigeration equipment & supplies whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	121	647 992	68 222	17 421	1 544	127 091	59 722	63 058
42181	Construction & mining (except petroleum) machinery & equip whsle	3	16 281	4 455	881	85	7 122	4 378	4 046
42183	Industrial machinery & equipment whsle	63	432 718	45 927	12 238	948	87 266	39 459	40 849
42184	Industrial supplies whsle	39	177 789	14 899	3 636	400	27 828	13 231	15 067
42185	Service establishment equipment & supplies whsle	10	11 054	1 867	448	81	3 207	1 798	1 760
4219	Miscellaneous durable goods whsle	64	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	22 749	3 169	800	84	6 110	4 151	4 377
42193	Recyclable material whsle	19	51 807	4 359	1 116	139	9 574	2 001	2 072
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	19	37 682	6 066	1 346	159	12 443	7 141	9 308
42199	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D

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	PITTSBURGH, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	197	4 080 396	173 856	40 320	4 768	363 465	121 138	119 346
4221	Paper & paper product whsle	28	309 530	24 782	5 895	637	46 221	25 713	26 396
42211	Printing & writing paper whsle	4	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	17	178 400	12 575	3 066	342	23 678	14 460	15 125
42213	Industrial & personal service paper whsle	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	13	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	13	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	15	54 223	10 194	2 736	280	20 084	9 507	9 900
4224	Grocery & related products whsle	63	1 230 840	48 369	10 748	1 635	100 558	21 389	20 056
42241	General-line grocery whsle	8	208 224	4 142	987	154	8 368	1 009	1 006
42242	Packaged frozen food whsle	9	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	c	D	D	D
42245	Confectionery whsle	8	D	D	D	e	D	D	D
42247	Meat & meat product whsle	2	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle	16	201 009	12 185	2 331	362	25 398	1 719	1 894
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	19	606 084	29 609	7 156	802	92 085	35 655	32 577
42269	Other chemical & allied products whsle	14	596 218	28 571	6 901	756	89 840	34 866	31 666
4227	Petroleum & petroleum products whsle	8	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	17	157 540	10 005	2 410	307	21 232	7 767	6 247
42281	Beer & ale whsle	10	143 297	9 006	2 180	270	19 040	6 400	4 951
4229	Miscellaneous nondurable goods whsle	32	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	6	31 549	2 958	725	68	6 569	–	–
42293	Flower, nursery stock, & florists' supplies whsle	6	21 047	2 729	705	127	6 062	2 195	2 239
42294	Tobacco & tobacco product whsle	4	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**571**	**4 195 008**	**321 258**	**74 116**	**9 063**	**617 770**	**379 754**	**399 466**
421	Wholesale trade, durable goods	415	2 964 347	223 088	52 530	6 111	421 563	302 705	320 918
4211	Motor vehicle & motor vehicle parts & supplies whsle	32	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	25	77 683	9 486	1 828	260	15 364	16 024	14 538
4212	Furniture & home furnishings whsle	25	D	D	D	e	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
42122	Home furnishings whsle	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	76	403 995	52 526	11 532	1 440	90 758	32 704	36 046
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	7	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	28	143 979	22 511	4 263	496	33 945	5 733	7 688
42144	Other commercial equipment whsle	18	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	54 538	6 380	1 014	168	12 221	6 332	7 206
42146	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	32	D	D	D	f	D	D	D
42151	Metal service centers & offices	28	D	D	D	f	D	D	D
42152	Coal & other mineral & ore whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	34	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	c	D	D	D

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	PITTSBURGH, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	47	D	D	D	f	D	D	D
42171	Hardware whsle	15	36 300	5 250	1 111	173	10 035	9 447	9 237
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	93	301 104	45 640	11 514	1 183	85 943	48 109	50 873
42183	Industrial machinery & equipment whsle	43	D	D	D	f	D	D	D
42184	Industrial supplies whsle	32	97 378	12 244	3 000	353	23 763	11 644	13 464
42185	Service establishment equipment & supplies whsle	10	11 054	1 867	448	81	3 207	1 798	1 760
4219	Miscellaneous durable goods whsle	64	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	22 749	3 169	800	84	6 110	4 151	4 377
42193	Recyclable material whsle	19	51 807	4 359	1 116	139	9 574	2 001	2 072
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	19	37 682	6 066	1 346	159	12 443	7 141	9 308
42199	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	156	1 230 661	98 170	21 586	2 952	196 207	77 049	78 548
4221	Paper & paper product whsle	23	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	14	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	11	164 497	15 212	2 650	345	24 929	10 261	13 368
42221	Drugs, & druggists' sundries whsle	11	164 497	15 212	2 650	345	24 929	10 261	13 368
4223	Apparel, piece goods, & notions whsle	15	54 223	10 194	2 736	280	20 084	9 507	9 900
4224	Grocery & related products whsle	50	506 216	31 911	6 721	1 101	71 231	19 973	18 951
42242	Packaged frozen food whsle	8	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	c	D	D	D
42245	Confectionery whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	16	201 009	12 185	2 331	362	25 398	1 719	1 894
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	13	42 083	5 643	1 241	166	9 350	3 395	3 398
42269	Other chemical & allied products whsle	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	17	157 540	10 005	2 410	307	21 232	7 767	6 247
42281	Beer & ale whsle	10	143 297	9 006	2 180	270	19 040	6 400	4 951
4229	Miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	6	21 047	2 729	705	127	6 062	2 195	2 239

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	PITTSBURGH, PA—Con.								
	Manufacturers' sales branches and sales offices	**111**	**7 522 355**	**179 071**	**47 408**	**3 309**	**342 945**	**68 360**	**71 053**
421	Wholesale trade, durable goods	82	4 921 139	107 056	29 526	1 618	182 930	24 291	30 269
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	10	217 379	36 860	11 553	442	58 116	3 446	2 914
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
4216	Electrical goods whsle	15	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	89 068	7 690	1 748	120	11 236	1 488	1 389
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	297 893	20 167	5 479	312	37 438	11 521	12 132
42183	Industrial machinery & equipment whsle	9	218 307	17 767	4 901	273	33 643	9 765	10 176
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	2 601 216	72 015	17 882	1 691	160 015	44 069	40 784
4221	Paper & paper product whsle	4	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	478 989	12 935	3 206	417	22 406	1 416	1 105
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	564 001	23 966	5 915	636	82 735	32 260	29 179
42269	Other chemical & allied products whsle	5	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	24 855	2 141	525	45	5 328	606	625
	Agents, brokers, and commission merchants	**60**	**826 038**	**16 899**	**3 470**	**368**	**29 767**	**5 543**	**5 581**
421	Wholesale trade, durable goods	48	577 519	13 228	2 618	243	22 524	5 523	5 567
4212	Furniture & home furnishings whsle	7	D	D	D	a	D	D	D
42121	Furniture whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	48 995	2 415	428	49	3 710	92	53
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	248 519	3 671	852	125	7 243	20	14
4224	Grocery & related products whsle	6	245 635	3 523	821	117	6 921	–	–

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	PITTSTON, PA								
42	**Wholesale trade**	**16**	**219 679**	**11 546**	**2 752**	**474**	**27 117**	**8 237**	**8 495**
421	Wholesale trade, durable goods	8	13 043	1 284	329	44	2 491	1 439	1 484
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	206 636	10 262	2 423	430	24 626	6 798	7 011
4224	Grocery & related products whsle	5	185 643	8 123	1 917	361	20 007	5 839	6 122
42241	General-line grocery whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	PLAINS TOWNSHIP, PA								
42	**Wholesale trade**	**17**	**47 785**	**4 590**	**1 136**	**139**	**8 452**	**3 826**	**4 506**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**23 766**	**1 830**	**522**	**33**	**2 818**	**151**	**197**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	PLEASANT HILLS, PA								
42	**Wholesale trade**	**12**	**63 171**	**4 811**	**1 085**	**120**	**11 158**	**2 603**	**5 374**
421	Wholesale trade, durable goods	9	51 956	3 821	856	84	9 780	2 427	2 112
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	11 215	990	229	36	1 378	176	3 262
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	23 306	3 226	723	70	8 752	1 504	1 160
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**28 650**	**595**	**133**	**14**	**1 028**	**923**	**952**
421	Wholesale trade, durable goods	4	28 650	595	133	14	1 028	923	952
	PLUM, PA								
42	**Wholesale trade**	**46**	**257 223**	**20 666**	**5 888**	**515**	**50 471**	**9 641**	**9 875**
421	Wholesale trade, durable goods	33	221 395	18 015	5 248	425	44 378	8 670	8 872
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42139	Other construction materials whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	66 003	3 839	990	102	8 245	4 229	5 385
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42171	Hardware whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	35 828	2 651	640	90	6 093	971	1 003
4224	Grocery & related products whsle	7	29 974	1 996	472	64	4 678	724	702
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**30**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**8**	**157 805**	**12 465**	**3 783**	**243**	**34 607**	**2 945**	**2 947**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	c	D	D	D
42139	Other construction materials whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D

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	PLYMOUTH, PA								
42	**Wholesale trade**	**7**	**59 982**	**3 344**	**966**	**89**	**8 014**	**4 943**	**5 159**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	PLYMOUTH TOWNSHIP, PA								
42	**Wholesale trade**	**76**	**996 718**	**56 840**	**13 534**	**1 395**	**112 468**	**34 329**	**39 083**
421	Wholesale trade, durable goods	51	856 406	45 754	11 153	1 146	92 316	26 484	30 684
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	156 666	21 652	5 715	401	45 520	6 605	6 846
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	52 177	1 597	353	28	2 399	–	–
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	76 265	8 554	1 950	245	16 879	6 550	8 096
42171	Hardware whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	22 106	3 048	672	93	5 961	5 390	5 556
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	25	140 312	11 086	2 381	249	20 152	7 845	8 399
4221	Paper & paper product whsle	11	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	5	12 646	2 540	329	43	4 144	3 198	3 662
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D

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	PLYMOUTH TOWNSHIP, PA—Con.								
	Merchant wholesalers	**53**	**254 311**	**32 742**	**7 263**	**802**	**62 541**	**26 422**	**30 913**
421	Wholesale trade, durable goods	34	192 065	24 137	5 433	602	46 997	20 008	23 989
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42171	Hardware whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	22 106	3 048	672	93	5 961	5 390	5 556
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	62 246	8 605	1 830	200	15 544	6 414	6 924
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	5	12 646	2 540	329	43	4 144	3 198	3 662
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**8**	**450 760**	**13 325**	**3 324**	**261**	**22 983**	**7 882**	**8 142**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**15**	**291 647**	**10 773**	**2 947**	**332**	**26 944**	**25**	**28**
421	Wholesale trade, durable goods	12	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	52 177	1 597	353	28	2 399	–	–
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	PORTAGE, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**

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	PORT VUE, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	POTTSTOWN, PA								
42	**Wholesale trade**	**47**	**183 453**	**11 552**	**2 588**	**433**	**23 843**	**6 460**	**6 731**
421	Wholesale trade, durable goods	33	77 161	7 867	1 782	279	15 435	4 965	5 207
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	39 808	3 559	787	73	5 729	788	875
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	11 426	1 472	360	90	2 735	1 059	1 002
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	106 292	3 685	806	154	8 408	1 495	1 524
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**41**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	30	72 055	7 567	1 716	269	14 914	4 827	5 123
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	39 808	3 559	787	73	5 729	788	875
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	POTTSVILLE, PA								
42	**Wholesale trade**	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**21**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	PROSPECT PARK, PA								
42	**Wholesale trade**	**8**	**11 784**	**1 689**	**391**	**63**	**3 926**	**1 308**	**1 375**
421	Wholesale trade, durable goods	8	11 784	1 689	391	63	3 926	1 308	1 375
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**11 784**	**1 689**	**391**	**63**	**3 926**	**1 308**	**1 375**
421	Wholesale trade, durable goods	8	11 784	1 689	391	63	3 926	1 308	1 375
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	PUNXSUTAWNEY, PA								
42	**Wholesale trade**	**18**	**54 128**	**4 971**	**1 214**	**157**	**8 798**	**5 954**	**5 454**
421	Wholesale trade, durable goods	10	9 596	1 143	262	36	2 557	1 343	1 178
4218	Machinery, equipment, & supplies whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	44 532	3 828	952	121	6 241	4 611	4 276
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**13**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	QUAKERTOWN, PA								
42	**Wholesale trade**	**12**	**27 801**	**2 304**	**532**	**99**	**7 212**	**1 712**	**2 111**
421	Wholesale trade, durable goods	8	8 936	416	106	17	987	311	420
422	Wholesale trade, nondurable goods	4	18 865	1 888	426	82	6 225	1 401	1 691
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	18 865	1 888	426	82	6 225	1 401	1 691
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	RADNOR TOWNSHIP, PA								
42	**Wholesale trade**	**92**	**6 649 497**	**180 567**	**60 873**	**2 740**	**407 456**	**32 533**	**29 045**
421	Wholesale trade, durable goods	60	5 240 580	67 009	15 955	957	208 511	9 168	9 780
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
42139	Other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	e	D	D	D
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	17	530 150	5 155	1 071	103	11 482	429	958
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	5	485 129	3 050	698	70	7 330	208	208
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	32	1 408 917	113 558	44 918	1 783	198 945	23 365	19 265
4221	Paper & paper product whsle	9	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	3	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**48**	**4 604 613**	**34 653**	**7 185**	**607**	**166 752**	**14 550**	**14 765**
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
42139	Other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D

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	RADNOR TOWNSHIP, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**22**	**1 859 356**	**140 903**	**52 746**	**2 063**	**230 904**	**17 983**	**14 233**
421	Wholesale trade, durable goods	11	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	e	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	g	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**22**	**185 528**	**5 011**	**942**	**70**	**9 800**	**–**	**47**
421	Wholesale trade, durable goods	16	182 005	4 059	744	57	8 571	–	–
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
	READING, PA								
42	**Wholesale trade**	**95**	**583 486**	**61 036**	**15 327**	**1 851**	**116 563**	**66 088**	**65 902**
421	Wholesale trade, durable goods	58	296 541	36 034	8 730	1 100	64 840	43 026	43 447
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	30 551	2 170	487	63	4 603	4 411	4 456
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	19 962	1 527	406	45	2 595	1 940	1 795
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
42171	Hardware whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	27	168 418	20 934	4 800	656	35 157	20 982	24 126
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	13	72 944	7 538	1 610	170	12 763	7 556	8 087
42185	Service establishment equipment & supplies whsle	5	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D

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	READING, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	37	286 945	25 002	6 597	751	51 723	23 062	22 455
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	16	99 242	10 938	2 963	382	22 625	4 233	4 154
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	**80**	**458 950**	**51 753**	**12 855**	**1 579**	**97 639**	**62 079**	**62 008**
421	Wholesale trade, durable goods	50	278 420	34 614	8 391	1 054	61 873	40 861	41 454
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	c	D	D	D
42171	Hardware whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	23	161 144	20 251	4 655	632	33 668	19 890	23 058
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	11	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	180 530	17 139	4 464	525	35 766	21 218	20 554
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	RED LION, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	REYNOLDSVILLE, PA								
42	**Wholesale trade**	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	RICHLAND TOWNSHIP, PA								
42	**Wholesale trade**	**15**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
	RIDGWAY, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
	RIDLEY TOWNSHIP, PA								
42	**Wholesale trade**	**20**	**21 799**	**2 856**	**587**	**87**	**6 358**	**2 361**	**2 416**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	7 779	1 483	279	28	2 969	1 280	1 249
	Merchant wholesalers	**20**	**21 799**	**2 856**	**587**	**87**	**6 358**	**2 361**	**2 416**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	7 779	1 483	279	28	2 969	1 280	1 249
	RIDLEY PARK, PA								
42	**Wholesale trade**	**4**	**6 576**	**1 157**	**320**	**33**	**1 746**	**860**	**831**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ROARING SPRING, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	ROBINSON TOWNSHIP, PA								
42	**Wholesale trade**	**25**	**92 363**	**7 731**	**1 755**	**197**	**14 380**	**7 099**	**7 010**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	37 681	1 787	371	36	4 200	4 724	4 747
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**67 388**	**6 081**	**1 376**	**158**	**11 918**	**7 099**	**7 010**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	ROCHESTER, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	ROCKLEDGE, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D

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	ROSS TOWNSHIP, PA								
42	**Wholesale trade**	**59**	**109 447**	**7 440**	**1 798**	**234**	**15 411**	**4 244**	**4 572**
421	Wholesale trade, durable goods	43	87 254	5 654	1 379	168	10 481	3 656	3 980
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	13	30 487	1 496	334	43	2 947	348	226
42169	Other electronic parts & equipment whsle	9	21 395	1 209	274	31	2 224	338	218
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	15 715	1 101	365	25	1 771	586	675
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	20 680	1 742	404	57	3 261	1 820	1 846
42183	Industrial machinery & equipment whsle	9	15 843	1 377	316	41	2 438	1 541	1 582
422	Wholesale trade, nondurable goods	16	22 193	1 786	419	66	4 930	588	592
	Merchant wholesalers	**36**	**40 624**	**4 948**	**1 191**	**163**	**10 219**	**3 537**	**3 850**
421	Wholesale trade, durable goods	25	31 563	3 802	945	115	6 831	2 949	3 258
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	6 965	995	225	39	1 881	1 173	1 179
422	Wholesale trade, nondurable goods	11	9 061	1 146	246	48	3 388	588	592
	Manufacturers' sales branches and sales offices	**6**	**20 667**	**1 211**	**293**	**27**	**2 364**	**647**	**667**
	Agents, brokers, and commission merchants	**17**	**48 156**	**1 281**	**314**	**44**	**2 828**	**60**	**55**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	24 906	671	138	22	1 383	42	37
	ROSTRAVER TOWNSHIP, PA								
42	**Wholesale trade**	**13**	**16 885**	**1 612**	**323**	**68**	**4 839**	**1 579**	**1 434**
421	Wholesale trade, durable goods	9	14 312	1 326	257	47	4 277	1 414	1 263
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	ROYERSFORD, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	a	D	D	D
	ST. MARYS, PA								
42	**Wholesale trade**	**20**	**43 292**	**4 684**	**1 002**	**163**	**9 807**	**5 895**	**5 734**
421	Wholesale trade, durable goods	13	23 359	2 805	566	83	5 573	4 088	4 427
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	19 933	1 879	436	80	4 234	1 807	1 307
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	23 359	2 805	566	83	5 573	4 088	4 427
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	SALISBURY TOWNSHIP, PA								
42	**Wholesale trade**	**29**	**526 118**	**13 129**	**4 515**	**306**	**28 626**	**32 413**	**34 845**
421	Wholesale trade, durable goods	18	475 724	9 833	2 449	204	18 218	23 084	26 758
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	50 394	3 296	2 066	102	10 408	9 329	8 087
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	38 154	5 386	1 201	126	8 204	7 210	8 232
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**219 886**	**4 669**	**2 581**	**109**	**13 033**	**22 408**	**21 112**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	SANDY TOWNSHIP, PA								
42	**Wholesale trade**	**8**	**50 447**	**2 610**	**630**	**93**	**5 280**	**8 827**	**10 015**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

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	SAYRE, PA								
42	**Wholesale trade**	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SCHUYLKILL HAVEN, PA								
42	**Wholesale trade**	**16**	**56 064**	**3 181**	**719**	**115**	**9 553**	**2 162**	**2 285**
421	Wholesale trade, durable goods	11	52 212	2 873	658	97	8 877	2 031	2 169
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
	SCOTT TOWNSHIP, PA								
42	**Wholesale trade**	**23**	**38 156**	**4 414**	**1 083**	**123**	**8 659**	**1 311**	**1 460**
421	Wholesale trade, durable goods	19	28 856	3 804	928	109	7 487	987	1 059
4214	Professional & commercial equipment & supplies whsle	5	10 225	1 597	389	46	3 193	436	540
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	9 300	610	155	14	1 172	324	401
	Merchant wholesalers	**18**	**32 331**	**4 159**	**1 012**	**119**	**8 300**	**1 311**	**1 460**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	10 225	1 597	389	46	3 193	436	540
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**5**	**5 825**	**255**	**71**	**4**	**359**	**–**	**–**
	SCOTTDALE, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	SCRANTON, PA								
42	**Wholesale trade**	**130**	**464 273**	**44 833**	**10 833**	**1 835**	**91 451**	**39 151**	**43 380**
421	Wholesale trade, durable goods	68	166 863	19 050	4 842	706	35 709	21 720	21 057
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	c	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	46 534	7 416	1 992	224	11 709	3 874	4 104
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	16 486	1 573	354	52	3 232	1 795	1 995
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	62	297 410	25 783	5 991	1 129	55 742	17 431	22 323
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	8	25 345	2 745	666	152	7 233	5 701	6 151
4224	Grocery & related products whsle	19	141 789	9 062	2 102	413	18 706	3 483	3 549
42248	Fresh fruit & vegetable whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	40 810	3 415	802	109	7 000	2 488	2 967
42281	Beer & ale whsle	6	40 810	3 415	802	109	7 000	2 488	2 967
4229	Miscellaneous nondurable goods whsle	13	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
	Merchant wholesalers	**121**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	64	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	c	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	16 486	1 573	354	52	3 232	1 795	1 995
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	57	D	D	D	g	D	D	D
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	8	25 345	2 745	666	152	7 233	5 701	6 151
4224	Grocery & related products whsle	16	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	SELINSGROVE, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	SELLERSVILLE, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	SEWICKLEY, PA								
42	**Wholesale trade**	**33**	**740 941**	**17 345**	**3 626**	**351**	**32 889**	**37 586**	**43 829**
421	Wholesale trade, durable goods	23	140 079	5 809	1 283	128	10 499	3 901	4 053
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	50 447	2 504	456	58	5 205	2 446	2 580
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	600 862	11 536	2 343	223	22 390	33 685	39 776
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	a	D	D	D

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	SEWICKLEY, PA—Con.								
	Merchant wholesalers	**19**	**310 708**	**6 796**	**1 565**	**172**	**14 033**	**33 858**	**39 930**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	10 468	1 083	277	38	2 794	1 044	1 135
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
	SHALER TOWNSHIP, PA								
42	**Wholesale trade**	**36**	**420 476**	**18 958**	**3 752**	**539**	**30 218**	**7 184**	**7 778**
421	Wholesale trade, durable goods	27	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**29**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	21	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	8 476	311	45	14	697	2	2
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D

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	SHAMOKIN, PA								
42	**Wholesale trade**	**6**	**5 942**	**820**	**222**	**40**	**1 491**	**976**	**1 011**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**5 942**	**820**	**222**	**40**	**1 491**	**976**	**1 011**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	SHARON, PA								
42	**Wholesale trade**	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**15**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SHARON HILL, PA								
42	**Wholesale trade**	**15**	**117 314**	**12 103**	**2 686**	**315**	**23 094**	**15 391**	**14 837**
421	Wholesale trade, durable goods	11	97 988	8 810	1 943	212	15 946	13 799	13 167
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	19 326	3 293	743	103	7 148	1 592	1 670
	Merchant wholesalers	**13**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	19 326	3 293	743	103	7 148	1 592	1 670
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D

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	SHARPSBURG, PA								
42	**Wholesale trade**	**23**	**87 651**	**8 981**	**2 061**	**291**	**18 957**	**9 963**	**10 897**
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	9 661	1 496	319	52	2 509	1 061	1 191
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**20**	**80 244**	**8 723**	**2 012**	**281**	**18 590**	**9 959**	**10 891**
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**7 407**	**258**	**49**	**10**	**367**	**4**	**6**
	SHARPSVILLE, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SHENANDOAH, PA								
42	**Wholesale trade**	**5**	**6 332**	**1 423**	**350**	**113**	**2 650**	**709**	**976**
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	**5**	**6 332**	**1 423**	**350**	**113**	**2 650**	**709**	**976**
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
	SHILLINGTON, PA								
42	**Wholesale trade**	**11**	**23 905**	**3 300**	**920**	**76**	**5 277**	**711**	**747**
421	Wholesale trade, durable goods	6	11 904	1 725	451	40	2 391	286	250
422	Wholesale trade, nondurable goods	5	12 001	1 575	469	36	2 886	425	497
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SHIPPENSBURG, PA *								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	SHIPPENSBURG, PA (CUMBERLAND COUNTY PART) *								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SHIPPENSBURG, PA (FRANKLIN COUNTY PART) *								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	SHREWSBURY, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SLATINGTON, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SLIPPERY ROCK, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SOMERSET, PA								
42	**Wholesale trade**	**26**	**118 612**	**9 568**	**1 886**	**319**	**15 960**	**12 122**	**14 777**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	32 235	2 615	665	82	4 607	7 224	8 073
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**23**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D

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	SOMERSET, PA—Con.								
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SOMERSET TOWNSHIP, PA								
42	**Wholesale trade**	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	14 884	1 102	243	25	2 212	2 463	3 803
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	14 884	1 102	243	25	2 212	2 463	3 803
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SOUDERTON, PA								
42	**Wholesale trade**	**15**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	**13**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SOUTH FAYETTE TOWNSHIP, PA								
42	**Wholesale trade**	**48**	**363 979**	**22 828**	**4 918**	**575**	**45 228**	**32 568**	**32 016**
421	Wholesale trade, durable goods	33	188 796	14 247	2 972	330	28 601	28 018	26 938
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	22 699	2 096	402	53	5 601	4 582	4 724
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	44 420	6 416	1 380	141	11 052	2 335	2 157
42183	Industrial machinery & equipment whsle	9	30 542	3 752	763	84	6 911	1 125	1 128
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	175 183	8 581	1 946	245	16 627	4 550	5 078
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D

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	SOUTH FAYETTE TOWNSHIP, PA—Con.								
	Merchant wholesalers	**38**	**213 432**	**18 399**	**3 834**	**436**	**35 730**	**28 787**	**28 042**
421	Wholesale trade, durable goods	27	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	SOUTH MIDDLETON TOWNSHIP, PA								
42	**Wholesale trade**	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
	SOUTH PARK TOWNSHIP, PA								
42	**Wholesale trade**	**11**	**35 242**	**1 876**	**458**	**66**	**3 906**	**1 630**	**1 547**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**35 242**	**1 876**	**458**	**66**	**3 906**	**1 630**	**1 547**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	SOUTH UNION TOWNSHIP, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	SOUTH WHITEHALL TOWNSHIP, PA								
42	**Wholesale trade**	**40**	**366 344**	**22 995**	**5 468**	**595**	**38 535**	**13 894**	**16 660**
421	Wholesale trade, durable goods	29	158 576	18 094	4 371	486	28 738	11 887	12 556
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	46 585	7 542	2 004	181	10 536	2 741	2 888
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
42142	Office equipment whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	13 651	2 029	571	101	4 052	1 778	1 974
422	Wholesale trade, nondurable goods	11	207 768	4 901	1 097	109	9 797	2 007	4 104
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	**31**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	22	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	11 949	1 470	266	13	2 652	899	2 600
42269	Other chemical & allied products whsle	3	11 949	1 470	266	13	2 652	899	2 600
	Manufacturers' sales branches and sales offices	**7**	**221 784**	**6 178**	**1 585**	**117**	**8 599**	**1 340**	**1 461**
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SOUTH WILLIAMSPORT, PA								
42	**Wholesale trade**	**8**	**25 644**	**971**	**237**	**47**	**2 087**	**1 744**	**1 222**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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	SPRING TOWNSHIP, PA								
42	**Wholesale trade**	**14**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	15 138	1 904	468	30	2 938	552	523
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	10 663	2 160	516	56	3 512	962	1 028
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	SPRING CITY, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SPRINGDALE, PA								
42	**Wholesale trade**	**7**	**14 402**	**1 904**	**436**	**66**	**4 433**	**1 735**	**2 301**
421	Wholesale trade, durable goods	7	14 402	1 904	436	66	4 433	1 735	2 301
4218	Machinery, equipment, & supplies whsle	4	9 572	1 460	306	48	3 109	1 276	1 366
	Merchant wholesalers	**7**	**14 402**	**1 904**	**436**	**66**	**4 433**	**1 735**	**2 301**
421	Wholesale trade, durable goods	7	14 402	1 904	436	66	4 433	1 735	2 301
4218	Machinery, equipment, & supplies whsle	4	9 572	1 460	306	48	3 109	1 276	1 366

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	SPRINGETTSBURY TOWNSHIP, PA								
42	**Wholesale trade**	**42**	**1 228 517**	**50 761**	**12 089**	**1 399**	**93 976**	**134 706**	**140 592**
421	Wholesale trade, durable goods	31	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	9	47 830	6 662	1 518	141	11 903	6 861	7 086
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	f	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**36**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	f	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

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	SPRINGFIELD TOWNSHIP, PA (DELAWARE COUNTY)								
42	**Wholesale trade**	**36**	**114 059**	**8 543**	**2 252**	**198**	**16 338**	**1 806**	**1 955**
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**21**	**42 674**	**4 984**	**1 193**	**126**	**9 799**	**1 804**	**1 953**
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**11**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	a	D	D	D
	SPRINGFIELD TOWNSHIP, PA (MONTGOMERY COUNTY)								
42	**Wholesale trade**	**35**	**58 295**	**4 766**	**965**	**124**	**11 621**	**3 796**	**3 791**
421	Wholesale trade, durable goods	25	45 035	3 696	715	94	8 370	1 382	1 205
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	13 260	1 070	250	30	3 251	2 414	2 586
	Merchant wholesalers	**22**	**19 259**	**3 518**	**687**	**92**	**7 991**	**3 216**	**3 380**
421	Wholesale trade, durable goods	15	12 570	2 570	458	66	5 042	802	794
	Agents, brokers, and commission merchants	**13**	**39 036**	**1 248**	**278**	**32**	**3 630**	**580**	**411**
421	Wholesale trade, durable goods	10	32 465	1 126	257	28	3 328	580	411
	SPRING GARDEN TOWNSHIP, PA								
42	**Wholesale trade**	**24**	**139 483**	**16 454**	**4 715**	**448**	**32 800**	**9 245**	**9 824**
421	Wholesale trade, durable goods	16	58 932	9 802	3 118	230	21 651	4 435	5 137
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	80 551	6 652	1 597	218	11 149	4 810	4 687
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D

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	SPRING GARDEN TOWNSHIP, PA—Con.								
	Merchant wholesalers	**19**	**129 153**	**12 586**	**3 009**	**413**	**26 200**	**9 175**	**9 784**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	STATE COLLEGE, PA								
42	**Wholesale trade**	**29**	**69 025**	**10 001**	**2 284**	**384**	**18 919**	**13 978**	**14 483**
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	11 794	1 368	342	54	2 733	821	878
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**24**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	STEELTON, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	STRASBURG, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	STROUD TOWNSHIP, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	STROUDSBURG, PA								
42	**Wholesale trade**	**17**	**98 878**	**7 465**	**1 982**	**285**	**14 045**	**4 797**	**6 323**
421	Wholesale trade, durable goods	9	8 192	755	167	24	1 452	1 350	1 563
422	Wholesale trade, nondurable goods	8	90 686	6 710	1 815	261	12 593	3 447	4 760
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	90 686	6 710	1 815	261	12 593	3 447	4 760
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SUGARCREEK, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	SUMMIT HILL, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	SUNBURY, PA								
42	**Wholesale trade**	**17**	**60 183**	**3 618**	**867**	**162**	**7 991**	**2 004**	**2 201**
421	Wholesale trade, durable goods	9	5 581	1 179	245	57	2 247	683	896
422	Wholesale trade, nondurable goods	8	54 602	2 439	622	105	5 744	1 321	1 305
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	5 581	1 179	245	57	2 247	683	896
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	44 286	1 655	440	75	4 179	1 127	1 065
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**

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	SUSQUEHANNA TOWNSHIP, PA								
42	**Wholesale trade**	**38**	**615 749**	**31 897**	**7 517**	**990**	**58 644**	**15 725**	**19 606**
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	f	D	D	D
4224	Grocery & related products whsle	4	D	D	D	f	D	D	D
42241	General-line grocery whsle	2	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**32**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	f	D	D	D
4224	Grocery & related products whsle	3	D	D	D	f	D	D	D
42241	General-line grocery whsle	2	D	D	D	f	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	SWARTHMORE, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	SWATARA TOWNSHIP, PA								
42	**Wholesale trade**	**75**	**855 971**	**80 807**	**20 447**	**2 373**	**151 934**	**89 882**	**96 373**
421	Wholesale trade, durable goods	56	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	e	D	D	D
42142	Office equipment whsle	3	D	D	D	e	D	D	D
4216	Electrical goods whsle	10	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	SWATARA TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	16	143 308	13 940	3 529	379	28 183	15 635	18 048
42181	Construction & mining (except petroleum) machinery & equip whsle	7	111 868	10 467	2 688	275	21 465	13 399	15 731
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	g	D	D	D
4221	Paper & paper product whsle	2	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	334 267	24 789	5 888	921	46 623	21 824	21 453
42241	General-line grocery whsle	2	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**58**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	48	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	111 868	10 467	2 688	275	21 465	13 399	15 731
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	g	D	D	D
4221	Paper & paper product whsle	2	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	1	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	83 498	14 419	4 625	266	26 551	3 524	3 774
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	43 023	3 591	887	122	7 196	12	12
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D

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	SWISSVALE, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	SWOYERSVILLE, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	TAMAQUA, PA								
42	**Wholesale trade**	**9**	**73 872**	**1 805**	**354**	**62**	**3 319**	**880**	**1 025**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	TARENTUM, PA								
42	**Wholesale trade**	**16**	**60 926**	**3 563**	**758**	**109**	**6 519**	**2 973**	**3 089**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	**16**	**60 926**	**3 563**	**758**	**109**	**6 519**	**2 973**	**3 089**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

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	TAYLOR, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	TELFORD, PA *								
42	**Wholesale trade**	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
	Merchant wholesalers	**14**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	TELFORD, PA (BUCKS COUNTY PART) *								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	TELFORD, PA (MONTGOMERY COUNTY PART) *								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	THROOP, PA								
42	**Wholesale trade**	**5**	**50 538**	**6 914**	**1 607**	**170**	**12 682**	**5 034**	**5 056**
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	TITUSVILLE, PA								
42	**Wholesale trade**	**9**	**34 915**	**2 169**	**609**	**74**	**4 208**	**4 176**	**4 144**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	TOWAMENCIN TOWNSHIP, PA								
42	**Wholesale trade**	**23**	**95 345**	**5 166**	**1 164**	**189**	**12 174**	**7 208**	**2 760**
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	11 663	692	149	24	1 065	163	168
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	**15**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	38 845	4 267	942	154	10 042	2 744	2 760
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D

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	TOWAMENCIN TOWNSHIP, PA—Con.								
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
	TOWANDA, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	TRAFFORD, PA *								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	TRAFFORD, PA (WESTMORELAND COUNTY PART) *								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	TREDYFFRIN TOWNSHIP, PA								
42	**Wholesale trade**	**116**	**7 535 960**	**65 381**	**16 623**	**1 174**	**143 164**	**19 721**	**18 142**
421	Wholesale trade, durable goods	76	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	b	D	D	D
42151	Metal service centers & offices	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	23	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D

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	TREDYFFRIN TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	40	D	D	D	f	D	D	D
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	23 792	1 610	381	15	4 049	118	121
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**64**	**282 480**	**21 828**	**4 546**	**383**	**68 816**	**16 383**	**13 426**
421	Wholesale trade, durable goods	39	165 985	15 080	3 127	262	54 561	9 819	9 338
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	116 495	6 748	1 419	121	14 255	6 564	4 088
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	28 175	3 142	637	45	5 652	2 091	1 696
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**22**	**7 041 599**	**36 290**	**10 284**	**690**	**62 727**	**3 267**	**4 675**
421	Wholesale trade, durable goods	14	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D

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	TREDYFFRIN TOWNSHIP, PA—Con.								
	Agents, brokers, and commission merchants	**30**	**211 881**	**7 263**	**1 793**	**101**	**11 621**	**71**	**41**
421	Wholesale trade, durable goods	23	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	a	D	D	D
	TURTLE CREEK, PA								
42	**Wholesale trade**	**8**	**37 363**	**2 466**	**592**	**55**	**4 348**	**6 051**	**8 851**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	TYRONE, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	UNION CITY, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D

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	UNIONTOWN, PA								
42	**Wholesale trade**	**51**	**180 924**	**11 218**	**2 826**	**508**	**24 274**	**18 329**	**19 538**
421	Wholesale trade, durable goods	32	100 484	6 993	1 653	283	15 077	15 962	17 170
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	12 488	949	237	82	2 556	1 961	1 753
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	31 558	2 856	707	98	6 552	7 222	8 274
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	80 440	4 225	1 173	225	9 197	2 367	2 368
4224	Grocery & related products whsle	7	15 597	1 486	415	130	3 125	1 191	1 236
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**45**	**173 169**	**10 412**	**2 613**	**459**	**22 654**	**18 168**	**19 373**
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	12 488	949	237	82	2 556	1 961	1 753
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	UNITY TOWNSHIP, PA								
42	**Wholesale trade**	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	UPLAND, PA								
42	**Wholesale trade**	**5**	**6 580**	**1 634**	**300**	**58**	**2 370**	**368**	**473**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**6 580**	**1 634**	**300**	**58**	**2 370**	**368**	**473**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D

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	UPPER ALLEN TOWNSHIP, PA								
42	**Wholesale trade**	**11**	**74 153**	**4 185**	**995**	**188**	**8 626**	**1 820**	**2 047**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	UPPER CHICHESTER TOWNSHIP, PA								
42	**Wholesale trade**	**26**	**321 768**	**18 151**	**4 334**	**434**	**31 767**	**9 894**	**10 255**
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
	Merchant wholesalers	**17**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**3**	**27 418**	**1 559**	**291**	**23**	**2 256**	**388**	**359**
421	Wholesale trade, durable goods	3	27 418	1 559	291	23	2 256	388	359
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D

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	UPPER DARBY TOWNSHIP, PA								
42	**Wholesale trade**	**67**	**257 654**	**22 642**	**5 473**	**541**	**45 781**	**17 379**	**17 652**
421	Wholesale trade, durable goods	45	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	79 664	6 412	1 473	137	11 675	3 888	3 756
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	17 867	2 603	673	72	5 144	1 211	1 282
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	27 990	1 774	362	79	4 138	726	759
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**57**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
	UPPER DUBLIN TOWNSHIP, PA								
42	**Wholesale trade**	**75**	**464 826**	**27 377**	**6 563**	**619**	**49 058**	**25 252**	**22 750**
421	Wholesale trade, durable goods	49	315 492	16 818	3 893	358	29 252	20 382	19 006
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	18 628	2 703	360	27	3 853	1 247	1 311
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	95 381	4 531	1 235	98	7 779	1 737	1 449
42162	Electrical appliance, television & radio set whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	70 117	6 329	1 439	148	9 751	5 467	5 332
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D

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	UPPER DUBLIN TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	26	149 334	10 559	2 670	261	19 806	4 870	3 744
4221	Paper & paper product whsle	7	102 679	6 933	1 812	167	12 253	3 069	1 491
42211	Printing & writing paper whsle	2	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	8	10 810	1 212	294	37	2 215	1 004	1 070
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**47**	**274 242**	**16 563**	**3 993**	**431**	**30 989**	**18 973**	**18 123**
421	Wholesale trade, durable goods	27	160 960	7 828	1 764	213	15 145	14 575	15 161
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	113 282	8 735	2 229	218	15 844	4 398	2 962
4221	Paper & paper product whsle	7	102 679	6 933	1 812	167	12 253	3 069	1 491
42211	Printing & writing paper whsle	2	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**104 144**	**7 137**	**1 962**	**129**	**11 864**	**6 242**	**4 565**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**21**	**86 440**	**3 677**	**608**	**59**	**6 205**	**37**	**62**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	UPPER GWYNEDD TOWNSHIP, PA								
42	**Wholesale trade**	**34**	**1 146 031**	**53 649**	**16 416**	**892**	**172 713**	**42 493**	**43 850**
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42171	Hardware whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D
	Merchant wholesalers	**25**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D

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	UPPER GWYNEDD TOWNSHIP, PA—Con.								
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
42171	Hardware whsle	1	D	D	D	a	D	D	D
	UPPER MACUNGIE TOWNSHIP, PA								
42	**Wholesale trade**	**54**	**904 844**	**48 311**	**12 556**	**1 288**	**99 453**	**100 007**	**98 773**
421	Wholesale trade, durable goods	32	702 845	30 500	7 986	839	59 482	71 773	69 231
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	9	40 329	6 840	2 289	156	9 782	5 359	5 375
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	c	D	D	D
42171	Hardware whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	66 499	6 014	1 217	114	9 313	4 982	4 345
42183	Industrial machinery & equipment whsle	5	44 504	2 461	519	55	4 036	415	405
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	201 999	17 811	4 570	449	39 971	28 234	29 542
4221	Paper & paper product whsle	4	25 845	2 255	572	51	4 077	836	877
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	7	47 739	3 618	679	150	7 065	2 148	2 197
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	24 540	3 952	971	72	6 752	707	1 288
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D

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	UPPER MACUNGIE TOWNSHIP, PA—Con.								
	Merchant wholesalers	**37**	**692 913**	**34 847**	**8 810**	**932**	**66 777**	**88 427**	**87 051**
421	Wholesale trade, durable goods	22	555 177	21 368	5 085	625	37 446	64 408	61 855
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	c	D	D	D
42171	Hardware whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	137 736	13 479	3 725	307	29 331	24 019	25 196
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**15**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	UPPER MERION TOWNSHIP, PA								
42	**Wholesale trade**	**195**	**3 775 701**	**225 713**	**55 466**	**4 978**	**439 548**	**179 372**	**165 062**
421	Wholesale trade, durable goods	142	1 422 835	139 497	34 362	2 838	267 398	98 110	98 949
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	32	647 805	54 933	11 453	1 019	99 302	21 907	20 074
42142	Office equipment whsle	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	20	398 774	31 693	5 703	596	51 464	9 514	8 702
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	190 723	16 382	4 031	256	36 656	7 950	6 402
4215	Metal & mineral (except petroleum) whsle	4	45 208	4 729	1 052	99	8 277	5 754	6 230
42151	Metal service centers & offices	4	45 208	4 729	1 052	99	8 277	5 754	6 230

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	UPPER MERION TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	29	251 713	34 117	11 171	704	79 200	18 314	16 707
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	15	124 046	14 807	3 827	323	21 508	13 661	14 235
42171	Hardware whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	42 989	5 145	1 130	106	8 807	5 384	5 982
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	34	212 026	20 773	4 496	390	36 909	19 942	19 595
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	20	90 479	7 602	1 552	150	13 989	2 401	2 720
42184	Industrial supplies whsle	6	69 306	9 034	1 952	127	13 512	4 786	4 710
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	53	2 352 866	86 216	21 104	2 140	172 150	81 262	66 113
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	3	143 811	5 370	1 337	90	9 146	5 632	6 278
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	7	807 389	26 987	6 465	702	48 679	34 615	32 454
42221	Drugs, & druggists' sundries whsle	7	807 389	26 987	6 465	702	48 679	34 615	32 454
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
42234	Footwear whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	11	111 206	10 115	3 067	315	23 841	7 039	6 505
42269	Other chemical & allied products whsle	8	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**136**	**1 420 075**	**152 033**	**34 288**	**3 456**	**302 272**	**140 781**	**132 074**
421	Wholesale trade, durable goods	97	713 240	93 831	20 664	1 968	184 928	76 738	80 333
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	25	331 963	35 709	6 661	738	57 425	8 117	9 082
42142	Office equipment whsle	4	21 785	3 611	1 003	102	6 823	2 654	2 909
42143	Computer & computer peripheral equipment & software whsle	16	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	45 208	4 729	1 052	99	8 277	5 754	6 230
42151	Metal service centers & offices	4	45 208	4 729	1 052	99	8 277	5 754	6 230
4216	Electrical goods whsle	12	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	e	D	D	D

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	UPPER MERION TOWNSHIP, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	42 078	5 515	1 293	109	8 972	8 727	9 749
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	25	103 614	13 541	3 165	273	25 843	18 591	17 932
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	15	53 452	6 060	1 191	127	11 290	2 401	2 720
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	706 835	58 202	13 624	1 488	117 344	64 043	51 741
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	3	143 811	5 370	1 337	90	9 146	5 632	6 278
4222	Drugs, & druggists' sundries whsle	5	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**36**	**2 013 899**	**57 085**	**17 235**	**1 149**	**114 172**	**35 168**	**30 503**
421	Wholesale trade, durable goods	26	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	134 455	8 827	4 814	224	13 840	960	971
42169	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	65 261	1 570	370	33	3 228	1 277	1 624
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	f	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	c	D	D	D

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	UPPER MERION TOWNSHIP, PA—Con.								
	Agents, brokers, and commission merchants	**23**	**341 727**	**16 595**	**3 943**	**373**	**23 104**	**3 423**	**2 485**
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	43 151	5 662	961	84	7 838	74	39
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	UPPER MORELAND TOWNSHIP, PA								
42	**Wholesale trade**	**90**	**586 814**	**43 792**	**9 589**	**1 071**	**80 946**	**29 714**	**29 061**
421	Wholesale trade, durable goods	70	431 663	30 793	7 213	813	58 830	26 181	25 417
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	46 381	1 636	352	61	3 405	2 860	2 984
42143	Computer & computer peripheral equipment & software whsle	6	43 439	1 241	254	38	2 633	2 623	2 704
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	b	D	D	D
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	77 289	10 015	2 709	239	18 747	7 479	6 241
42183	Industrial machinery & equipment whsle	12	57 025	7 287	1 966	165	14 685	5 520	4 287
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	155 151	12 999	2 376	258	22 116	3 533	3 644
4221	Paper & paper product whsle	4	24 541	1 575	345	31	2 684	173	162
42212	Stationery & office supplies whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	74 499	8 876	1 423	152	15 597	2 509	2 579
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D

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	UPPER MORELAND TOWNSHIP, PA—Con.								
	Merchant wholesalers	**72**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	59	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	65 209	4 255	802	65	10 946	5 094	4 078
42151	Metal service centers & offices	6	65 209	4 255	802	65	10 946	5 094	4 078
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	63 455	9 727	2 646	229	18 163	7 479	6 241
42183	Industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	34 766	8 950	1 403	159	15 207	2 878	2 922
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**15**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	13 834	288	63	10	584	–	–
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	UPPER PROVIDENCE TOWNSHIP, PA								
42	**Wholesale trade**	**29**	**1 953 512**	**207 475**	**41 972**	**2 527**	**337 228**	**51 035**	**45 117**
421	Wholesale trade, durable goods	20	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	g	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	g	D	D	D
4224	Grocery & related products whsle	4	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D

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	UPPER PROVIDENCE TOWNSHIP, PA—Con.								
	Merchant wholesalers	**20**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	f	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	g	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	UPPER ST. CLAIR TOWNSHIP, PA								
42	**Wholesale trade**	**48**	**181 582**	**10 729**	**2 250**	**249**	**20 796**	**4 685**	**4 920**
421	Wholesale trade, durable goods	35	158 800	8 056	1 665	165	16 098	4 096	4 317
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	26 775	725	193	26	1 096	89	90
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	44 048	2 889	607	65	5 331	241	349
42183	Industrial machinery & equipment whsle	5	17 989	1 493	324	35	2 728	–	–
42184	Industrial supplies whsle	7	26 059	1 396	283	30	2 603	241	349
422	Wholesale trade, nondurable goods	13	22 782	2 673	585	84	4 698	589	603
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	**25**	**85 659**	**6 226**	**1 205**	**140**	**12 912**	**4 662**	**4 898**
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D

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	UPPER ST. CLAIR TOWNSHIP, PA—Con.								
	Manufacturers' sales branches and sales offices	**3**	**28 974**	**2 161**	**508**	**37**	**3 703**	**–**	**–**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**20**	**66 949**	**2 342**	**537**	**72**	**4 181**	**23**	**22**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
	UPPER SAUCON TOWNSHIP, PA								
42	**Wholesale trade**	**19**	**60 809**	**4 268**	**926**	**111**	**9 867**	**4 976**	**4 264**
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	UPPER SOUTHAMPTON TOWNSHIP, PA								
42	**Wholesale trade**	**71**	**376 550**	**22 510**	**5 102**	**533**	**46 491**	**9 865**	**10 180**
421	Wholesale trade, durable goods	53	204 428	14 242	3 340	373	24 057	7 179	7 500
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	6	17 733	1 656	388	38	2 873	367	526
4216	Electrical goods whsle	6	44 991	5 425	1 179	104	6 378	4 197	3 862
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	172 122	8 268	1 762	160	22 434	2 686	2 680
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D

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	UPPER SOUTHAMPTON TOWNSHIP, PA—Con.								
	Merchant wholesalers	**56**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	41	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**202 388**	**8 426**	**1 985**	**182**	**19 352**	**3 854**	**3 487**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**12**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	UWCHLAN TOWNSHIP, PA								
42	**Wholesale trade**	**28**	**283 833**	**9 529**	**2 023**	**222**	**17 848**	**22 549**	**25 079**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	b	D	D	D
	Merchant wholesalers	**19**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D

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	VANDERGRIFT, PA								
42	**Wholesale trade**	**8**	**6 658**	**806**	**199**	**49**	**1 675**	**369**	**410**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	**8**	**6 658**	**806**	**199**	**49**	**1 675**	**369**	**410**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	VERONA, PA								
42	**Wholesale trade**	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	14 613	2 159	392	106	3 638	1 955	2 087
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	14 613	2 159	392	106	3 638	1 955	2 087
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	WARMINSTER TOWNSHIP, PA								
42	**Wholesale trade**	**66**	**356 515**	**27 445**	**6 490**	**767**	**57 182**	**25 347**	**26 027**
421	Wholesale trade, durable goods	47	275 922	18 647	4 390	573	37 509	18 635	19 814
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	59 179	5 090	1 197	136	9 771	4 598	4 379
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	50 041	3 763	961	109	7 448	3 185	3 368
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	116 088	8 084	1 925	251	16 370	6 863	8 011
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	80 593	8 798	2 100	194	19 673	6 712	6 213
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	20 345	3 297	792	78	6 562	1 430	1 697
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D

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	WARMINSTER TOWNSHIP, PA—Con.								
	Merchant wholesalers	**44**	**194 251**	**17 707**	**4 030**	**540**	**39 845**	**24 087**	**24 725**
421	Wholesale trade, durable goods	32	138 912	12 187	2 781	422	26 983	17 912	19 067
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	55 339	5 520	1 249	118	12 862	6 175	5 658
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**13**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	WARREN, PA								
42	**Wholesale trade**	**17**	**28 343**	**4 178**	**731**	**116**	**8 024**	**4 381**	**4 426**
421	Wholesale trade, durable goods	12	22 024	3 523	587	88	6 623	3 961	3 981
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	WARRINGTON TOWNSHIP, PA								
42	**Wholesale trade**	**19**	**83 140**	**6 105**	**1 391**	**175**	**14 108**	**16 280**	**17 725**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**15**	**57 582**	**4 960**	**1 094**	**150**	**10 913**	**7 746**	**8 774**
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WARWICK TOWNSHIP, PA								
42	**Wholesale trade**	**19**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WASHINGTON TOWNSHIP, PA								
42	**Wholesale trade**	**4**	**4 129**	**1 108**	**209**	**49**	**1 980**	**443**	**457**
421	Wholesale trade, durable goods	4	4 129	1 108	209	49	1 980	443	457
	Merchant wholesalers	**4**	**4 129**	**1 108**	**209**	**49**	**1 980**	**443**	**457**
421	Wholesale trade, durable goods	4	4 129	1 108	209	49	1 980	443	457

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	WASHINGTON, PA								
42	**Wholesale trade**	**44**	**338 312**	**26 721**	**5 855**	**849**	**57 009**	**46 465**	**48 957**
421	Wholesale trade, durable goods	28	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	11 009	1 693	417	78	3 305	2 002	1 997
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	11 778	2 399	554	67	4 486	967	940
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**36**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	11 009	1 693	417	78	3 305	2 002	1 997
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WAYNESBORO, PA								
42	**Wholesale trade**	**8**	**6 787**	**695**	**179**	**39**	**1 048**	**864**	**968**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	WAYNESBURG, PA								
42	**Wholesale trade**	**11**	**33 653**	**2 470**	**591**	**156**	**5 641**	**2 076**	**2 085**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	WEATHERLY, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WELLSBORO, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	WESLEYVILLE, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WEST BRADFORD TOWNSHIP, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	WEST CHESTER, PA								
42	**Wholesale trade**	**84**	**462 081**	**32 721**	**7 813**	**733**	**59 786**	**40 419**	**40 435**
421	Wholesale trade, durable goods	57	417 085	27 939	6 666	601	50 685	39 269	39 278
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	38 463	4 579	984	86	7 839	7 297	7 530
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	c	D	D	D
42171	Hardware whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	44 996	4 782	1 147	132	9 101	1 150	1 157
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**66**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	46	327 148	23 020	5 452	504	41 856	32 726	32 761
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	8	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42171	Hardware whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	WEST DEER TOWNSHIP, PA								
42	**Wholesale trade**	**5**	**10 208**	**1 320**	**253**	**44**	**2 397**	**2 929**	**3 645**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**10 208**	**1 320**	**253**	**44**	**2 397**	**2 929**	**3 645**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D

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	WEST GOSHEN TOWNSHIP, PA								
42	**Wholesale trade**	**92**	**563 808**	**32 951**	**7 536**	**875**	**74 368**	**29 819**	**30 213**
421	Wholesale trade, durable goods	66	452 135	23 975	5 438	602	52 755	27 099	27 343
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	9 654	904	220	45	2 090	965	3 396
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	18 622	2 999	741	70	6 858	4 650	3 642
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	62 620	5 990	1 282	103	11 812	427	422
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	111 673	8 976	2 098	273	21 613	2 720	2 870
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**68**	**322 766**	**24 843**	**5 448**	**662**	**59 308**	**29 502**	**29 889**
421	Wholesale trade, durable goods	49	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	9 654	904	220	45	2 090	965	3 396
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	41 621	5 194	971	97	11 589	2 690	2 407
42183	Industrial machinery & equipment whsle	5	30 983	3 648	634	51	8 728	427	422
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D

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	WEST GOSHEN TOWNSHIP, PA—Con.								
	Agents, brokers, and commission merchants	**17**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
	WEST HAZLETON, PA								
42	**Wholesale trade**	**5**	**32 987**	**3 418**	**783**	**90**	**6 006**	**4 317**	**4 516**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**32 987**	**3 418**	**783**	**90**	**6 006**	**4 317**	**4 516**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	WEST HEMPFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**13**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	51 641	6 181	1 885	251	13 074	13 090	15 100
4213	Lumber & other construction materials whsle	3	24 933	4 033	1 404	179	8 368	9 621	11 392
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**11**	**47 692**	**5 340**	**1 336**	**262**	**12 209**	**15 198**	**12 305**
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WEST LAMPETER TOWNSHIP, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	26 748	2 783	683	90	5 536	2 218	2 853
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	WEST MANCHESTER TOWNSHIP, PA								
42	**Wholesale trade**	**34**	**176 014**	**15 524**	**3 504**	**474**	**29 587**	**20 666**	**20 748**
421	Wholesale trade, durable goods	26	159 903	14 606	3 297	432	27 934	20 270	20 272
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	11 467	1 499	380	54	2 147	2 482	1 979
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	36 546	5 393	1 312	131	9 678	7 016	7 012
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	43 083	1 333	300	46	2 368	3 756	3 864
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	43 083	1 333	300	46	2 368	3 756	3 864
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	16 111	918	207	42	1 653	396	476
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**31**	**154 703**	**14 307**	**3 245**	**441**	**27 694**	**19 394**	**19 459**
421	Wholesale trade, durable goods	24	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	11 467	1 499	380	54	2 147	2 482	1 979
4214	Professional & commercial equipment & supplies whsle	6	36 546	5 393	1 312	131	9 678	7 016	7 012
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WEST MIFFLIN, PA								
42	**Wholesale trade**	**29**	**329 416**	**14 649**	**3 547**	**597**	**31 419**	**17 879**	**18 444**
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	17 057	619	174	16	2 106	302	319
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D

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	WEST MIFFLIN, PA—Con.								
	Merchant wholesalers	**24**	**313 810**	**14 041**	**3 408**	**570**	**30 085**	**17 361**	**17 949**
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	WESTMONT, PA								
42	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WEST NEWTON, PA								
42	**Wholesale trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WEST NORRITON TOWNSHIP, PA								
42	**Wholesale trade**	**36**	**223 481**	**10 285**	**2 398**	**184**	**32 221**	**10 715**	**10 883**
421	Wholesale trade, durable goods	28	193 406	8 352	1 891	150	28 178	10 034	10 228
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	14 961	1 492	363	38	3 090	1 768	1 685
422	Wholesale trade, nondurable goods	8	30 075	1 933	507	34	4 043	681	655
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**31**	**198 700**	**9 276**	**2 126**	**167**	**30 545**	**10 701**	**10 868**
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	14 961	1 492	363	38	3 090	1 768	1 685
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**5**	**24 781**	**1 009**	**272**	**17**	**1 676**	**14**	**15**
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	WEST PITTSTON, PA								
42	**Wholesale trade**	**6**	**23 389**	**1 890**	**860**	**155**	**4 394**	**8 649**	**9 296**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**6**	**23 389**	**1 890**	**860**	**155**	**4 394**	**8 649**	**9 296**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1	D	D	D	c	D	D	D
	WEST READING, PA								
42	**Wholesale trade**	**14**	**64 513**	**9 523**	**2 206**	**281**	**17 361**	**7 652**	**6 109**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	15 651	4 747	1 081	131	7 331	2 930	2 861
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**12**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	15 651	4 747	1 081	131	7 331	2 930	2 861
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WESTTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**17**	**131 476**	**7 871**	**1 743**	**159**	**22 615**	**1 715**	**1 732**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	WEST VIEW, PA								
42	**Wholesale trade**	**5**	**5 412**	**750**	**168**	**21**	**1 783**	**60**	**34**
421	Wholesale trade, durable goods	5	5 412	750	168	21	1 783	60	34
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WEST WHITELAND TOWNSHIP, PA								
42	**Wholesale trade**	**120**	**3 192 362**	**76 222**	**17 338**	**1 595**	**148 014**	**58 017**	**67 333**
421	Wholesale trade, durable goods	100	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	a	D	D	D
42121	Furniture whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	162 776	16 585	3 533	267	31 885	6 961	9 620
42141	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	82 372	8 767	1 505	133	15 807	481	3 400
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	c	D	D	D
42151	Metal service centers & offices	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	21	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42171	Hardware whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	25	214 816	14 286	3 205	287	26 834	17 592	16 156
42183	Industrial machinery & equipment whsle	19	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D

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	WEST WHITELAND TOWNSHIP, PA—Con.								
	Merchant wholesalers	**79**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	65	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	c	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	44 781	6 126	1 500	212	10 929	2 763	2 588
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**14**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**27**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
42171	Hardware whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	WEST WYOMING, PA								
42	**Wholesale trade**	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**

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	WEST YORK, PA								
42	**Wholesale trade**	**6**	**12 119**	**1 351**	**329**	**35**	**3 198**	**724**	**732**
421	Wholesale trade, durable goods	6	12 119	1 351	329	35	3 198	724	732
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WHITE TOWNSHIP, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
	WHITEHALL, PA								
42	**Wholesale trade**	**11**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WHITEHALL TOWNSHIP, PA								
42	**Wholesale trade**	**26**	**99 564**	**5 748**	**1 510**	**179**	**10 225**	**3 659**	**3 802**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	12 787	1 197	277	41	2 066	76	75
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**22**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	12 787	1 197	277	41	2 066	76	75
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D

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	WHITEMARSH TOWNSHIP, PA								
42	**Wholesale trade**	**75**	**424 209**	**27 706**	**6 712**	**673**	**59 326**	**18 018**	**19 512**
421	Wholesale trade, durable goods	47	184 732	15 870	4 253	380	29 468	7 645	7 900
4212	Furniture & home furnishings whsle	3	D	D	D	a	D	D	D
42121	Furniture whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	36 874	5 125	1 403	165	10 457	141	145
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	33 191	827	190	15	2 418	2 518	2 502
42151	Metal service centers & offices	5	33 191	827	190	15	2 418	2 518	2 502
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	43 006	4 305	928	90	6 932	687	695
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	28	239 477	11 836	2 459	293	29 858	10 373	11 612
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**46**	**162 306**	**17 681**	**3 826**	**501**	**38 462**	**12 964**	**13 785**
421	Wholesale trade, durable goods	29	80 331	9 766	2 228	280	19 294	6 300	6 917
4214	Professional & commercial equipment & supplies whsle	5	15 543	3 480	852	136	7 159	141	145
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	15 716	3 172	726	72	4 991	687	695
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	17	81 975	7 915	1 598	221	19 168	6 664	6 868
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**80 720**	**4 833**	**1 945**	**72**	**11 779**	**5 054**	**5 662**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**23**	**181 183**	**5 192**	**941**	**100**	**9 085**	**–**	**65**
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	27 290	1 133	202	18	1 941	–	–
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D

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	WHITE OAK, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WHITPAIN TOWNSHIP, PA								
42	**Wholesale trade**	**70**	**475 386**	**15 752**	**3 448**	**347**	**39 614**	**6 965**	**8 765**
421	Wholesale trade, durable goods	55	413 068	12 754	2 757	284	32 916	6 469	7 981
4213	Lumber & other construction materials whsle	5	49 397	1 164	260	38	7 569	912	1 637
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	39 018	4 202	826	76	9 931	777	1 114
4215	Metal & mineral (except petroleum) whsle	7	49 284	1 444	312	30	2 688	2 458	2 472
42151	Metal service centers & offices	7	49 284	1 444	312	30	2 688	2 458	2 472
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	12 957	980	170	16	1 849	–	423
422	Wholesale trade, nondurable goods	15	62 318	2 998	691	63	6 698	496	784
4221	Paper & paper product whsle	6	32 991	1 744	430	37	4 304	82	94
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	**39**	**130 847**	**8 821**	**1 847**	**242**	**23 580**	**5 472**	**7 305**
421	Wholesale trade, durable goods	32	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	11 559	2 258	471	80	3 678	1 534	1 950
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**10**	**273 378**	**4 714**	**1 162**	**74**	**12 278**	**1 493**	**1 460**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**21**	**71 161**	**2 217**	**439**	**31**	**3 756**	**–**	**–**
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D

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	WILKES-BARRE, PA								
42	**Wholesale trade**	**77**	**417 784**	**35 876**	**8 829**	**1 379**	**70 699**	**32 280**	**32 578**
421	Wholesale trade, durable goods	52	258 273	27 597	6 858	1 022	53 995	26 250	26 695
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	55 656	10 966	2 741	365	17 060	2 864	3 150
42142	Office equipment whsle	4	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	26 008	2 364	512	68	5 245	2 189	2 172
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	11 303	1 547	308	40	3 495	1 178	1 169
4218	Machinery, equipment, & supplies whsle	11	79 155	7 854	2 102	293	20 355	14 028	14 440
42181	Construction & mining (except petroleum) machinery & equip whsle	4	64 116	5 868	1 633	216	16 047	11 747	11 738
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	25	159 511	8 279	1 971	357	16 704	6 030	5 883
4224	Grocery & related products whsle	12	115 217	3 836	1 086	185	6 896	1 739	1 757
42248	Fresh fruit & vegetable whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	11 899	1 507	211	52	1 988	640	384
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**65**	**289 520**	**29 110**	**6 932**	**1 167**	**59 098**	**30 071**	**30 283**
421	Wholesale trade, durable goods	44	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	11 303	1 547	308	40	3 495	1 178	1 169
4218	Machinery, equipment, & supplies whsle	11	79 155	7 854	2 102	293	20 355	14 028	14 440
42181	Construction & mining (except petroleum) machinery & equip whsle	4	64 116	5 868	1 633	216	16 047	11 747	11 738
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	11 899	1 507	211	52	1 988	640	384
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D

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	WILKINSBURG, PA								
42	**Wholesale trade**	**25**	**249 396**	**9 376**	**1 987**	**250**	**18 241**	**18 988**	**15 155**
421	Wholesale trade, durable goods	21	241 058	8 848	1 858	217	17 168	18 472	14 622
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	8 338	528	129	33	1 073	516	533
	Merchant wholesalers	**22**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	8 338	528	129	33	1 073	516	533
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	WILLIAMSPORT, PA								
42	**Wholesale trade**	**58**	**238 728**	**28 840**	**6 814**	**1 181**	**62 902**	**39 457**	**42 424**
421	Wholesale trade, durable goods	38	121 392	13 044	3 079	466	34 283	15 599	16 470
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	44 082	3 776	863	128	9 771	6 791	6 619
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	117 336	15 796	3 735	715	28 619	23 858	25 954
4221	Paper & paper product whsle	4	12 005	1 328	329	43	2 332	681	698
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	f	D	D	D

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	WILLIAMSPORT, PA—Con.								
	Merchant wholesalers	**57**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	44 082	3 776	863	128	9 771	6 791	6 619
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	117 336	15 796	3 735	715	28 619	23 858	25 954
4221	Paper & paper product whsle	4	12 005	1 328	329	43	2 332	681	698
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	f	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WILLISTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**24**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	**17**	**17 887**	**3 031**	**807**	**97**	**5 288**	**2 285**	**2 849**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	7 014	293	56	8	572	–	–
	WILSON, PA								
42	**Wholesale trade**	**9**	**18 993**	**2 486**	**632**	**100**	**6 567**	**780**	**671**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	WINDBER, PA								
42	**Wholesale trade**	**9**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**8**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WIND GAP, PA								
42	**Wholesale trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	13 515	1 564	363	56	3 405	5 523	5 598
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	13 515	1 564	363	56	3 405	5 523	5 598
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WINDSOR TOWNSHIP, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WOMELSDORF, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
	WORMLEYSBURG, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	WYOMING, PA								
42	**Wholesale trade**	**7**	**8 368**	**1 557**	**341**	**66**	**2 870**	**621**	**711**
	Merchant wholesalers	**7**	**8 368**	**1 557**	**341**	**66**	**2 870**	**621**	**711**

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	WYOMISSING, PA								
42	**Wholesale trade**	**32**	**109 731**	**15 912**	**3 591**	**314**	**27 523**	**4 431**	**9 354**
421	Wholesale trade, durable goods	19	39 405	7 648	2 270	147	12 066	1 226	1 256
4214	Professional & commercial equipment & supplies whsle	9	24 390	6 141	1 886	105	9 080	467	512
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	70 326	8 264	1 321	167	15 457	3 205	8 098
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	**20**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**61 032**	**8 336**	**1 990**	**157**	**14 057**	**354**	**5 289**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
	YEADON, PA								
42	**Wholesale trade**	**20**	**57 026**	**6 268**	**1 408**	**179**	**12 992**	**4 035**	**4 279**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	27 067	1 712	423	68	4 691	1 330	1 589
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	27 067	1 712	423	68	4 691	1 330	1 589
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	YORK, PA								
42	**Wholesale trade**	**98**	**549 072**	**48 119**	**11 343**	**1 612**	**142 694**	**60 521**	**62 148**
421	Wholesale trade, durable goods	65	421 341	36 671	8 818	1 222	119 865	52 495	52 563
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	5 470	677	151	19	1 349	1 336	1 385
4212	Furniture & home furnishings whsle	3	D	D	D	e	D	D	D
42122	Home furnishings whsle	3	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	46 276	5 687	1 270	167	8 961	4 959	6 374
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	9 924	928	228	43	1 669	2 283	2 351
4218	Machinery, equipment, & supplies whsle	22	76 368	10 641	2 637	381	20 512	12 199	11 914
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	8	40 272	6 650	1 678	249	12 618	5 705	6 595
4219	Miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	33	127 731	11 448	2 525	390	22 829	8 026	9 585
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	23 774	2 384	595	110	5 998	235	289
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	**85**	**266 390**	**30 910**	**7 040**	**1 061**	**59 976**	**29 256**	**31 956**
421	Wholesale trade, durable goods	56	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	10	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	9 924	928	228	43	1 669	2 283	2 351
4218	Machinery, equipment, & supplies whsle	22	76 368	10 641	2 637	381	20 512	12 199	11 914
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	8	40 272	6 650	1 678	249	12 618	5 705	6 595
4219	Miscellaneous durable goods whsle	8	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	e	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**9**	**269 815**	**16 077**	**4 063**	**518**	**80 817**	**30 740**	**29 348**
421	Wholesale trade, durable goods	5	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	e	D	D	D
42122	Home furnishings whsle	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**12 867**	**1 132**	**240**	**33**	**1 901**	**525**	**844**
421	Wholesale trade, durable goods	4	12 867	1 132	240	33	1 901	525	844

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	YORK TOWNSHIP, PA								
42	**Wholesale trade**	**28**	**244 445**	**21 053**	**5 175**	**543**	**36 189**	**15 504**	**16 875**
421	Wholesale trade, durable goods	22	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	c	D	D	D
42151	Metal service centers & offices	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**23**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	18	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	c	D	D	D
42151	Metal service centers & offices	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	1	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	YOUNGWOOD, PA								
42	**Wholesale trade**	**15**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	ZELIENOPLE, PA								
42	**Wholesale trade**	**17**	**161 310**	**12 369**	**2 963**	**318**	**21 078**	**23 564**	**22 000**
421	Wholesale trade, durable goods	13	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	20 437	2 045	470	56	3 659	1 276	1 383
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**15**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	20 437	2 045	470	56	3 659	1 276	1 383
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	c	D	D	D
42151	Metal service centers & offices	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	BALANCE OF ADAMS COUNTY, PA								
42	**Wholesale trade**	**74**	**753 797**	**28 709**	**6 577**	**1 008**	**73 784**	**35 930**	**39 068**
421	Wholesale trade, durable goods	50	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	7	20 373	3 022	747	103	6 141	7 019	8 877
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D

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	BALANCE OF ADAMS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	24	D	D	D	f	D	D	D
4224	Grocery & related products whsle	6	368 641	9 593	1 999	380	33 653	15 899	16 732
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	197 198	4 001	992	108	9 643	6 352	6 632
42251	Grain & field bean whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	66 276	4 590	1 057	139	8 539	706	679
	Merchant wholesalers	**63**	**454 402**	**24 781**	**5 534**	**926**	**51 223**	**32 818**	**35 938**
421	Wholesale trade, durable goods	42	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	7	20 373	3 022	747	103	6 141	7 019	8 877
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	f	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	c	D	D	D
42251	Grain & field bean whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	66 276	4 590	1 057	139	8 539	706	679
	Manufacturers' sales branches and sales offices	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**6**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D

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	BALANCE OF ALLEGHENY COUNTY, PA								
42	**Wholesale trade**	**367**	**2 611 602**	**182 159**	**42 941**	**4 664**	**348 673**	**151 221**	**167 305**
421	Wholesale trade, durable goods	277	1 750 652	128 114	30 405	3 101	244 230	120 468	134 868
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	6	13 200	1 634	346	76	3 114	1 155	1 229
4213	Lumber & other construction materials whsle	13	46 802	4 119	984	110	9 653	3 433	3 821
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	41	405 803	39 572	9 564	767	67 778	20 612	20 462
42142	Office equipment whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	10	66 149	14 436	3 358	231	25 981	3 642	3 644
42144	Other commercial equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	19	276 017	16 862	4 238	333	29 612	10 164	10 540
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	32	534 527	12 822	2 951	295	31 623	22 559	28 526
42151	Metal service centers & offices	27	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	27	156 371	9 549	2 157	244	20 222	9 823	10 568
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	100 581	6 525	1 626	179	14 078	7 527	7 626
42169	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	62 784	11 119	2 787	289	18 713	12 304	12 712
42171	Hardware whsle	10	45 374	8 286	2 166	191	12 908	10 727	11 013
4218	Machinery, equipment, & supplies whsle	86	376 921	36 318	8 501	879	64 601	37 328	42 365
42181	Construction & mining (except petroleum) machinery & equip whsle	10	80 393	5 813	1 404	154	10 941	17 672	20 101
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	50	132 498	14 085	3 206	323	24 542	7 361	7 603
42184	Industrial supplies whsle	16	136 664	12 912	3 083	285	21 872	8 480	8 699
42185	Service establishment equipment & supplies whsle	5	8 161	969	187	32	2 013	460	1 747
4219	Miscellaneous durable goods whsle	31	D	D	D	c	D	D	D
42193	Recyclable material whsle	11	70 333	4 019	853	121	10 008	2 546	3 136
42199	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	90	860 950	54 045	12 536	1 563	104 443	30 753	32 437
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	29	369 738	15 185	3 579	498	28 174	5 565	5 646
42241	General-line grocery whsle	3	159 639	6 271	1 401	189	11 542	2 841	2 352
42242	Packaged frozen food whsle	5	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	5	32 048	1 451	439	48	3 105	120	139
42249	Other grocery & related products whsle	10	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	20	126 064	11 997	2 981	312	26 148	10 833	10 866
42269	Other chemical & allied products whsle	16	109 413	10 944	2 691	275	24 123	9 965	9 987
4227	Petroleum & petroleum products whsle	12	227 269	8 526	1 848	221	17 845	5 679	6 936
42271	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF ALLEGHENY COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	**271**	**1 416 433**	**135 854**	**32 145**	**3 621**	**268 028**	**138 833**	**154 101**
421	Wholesale trade, durable goods	205	953 726	95 981	22 915	2 481	188 266	111 305	126 016
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	26	220 344	20 264	4 950	460	35 849	15 320	15 353
42143	Computer & computer peripheral equipment & software whsle	6	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	147 558	10 308	2 533	240	19 096	6 870	7 359
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	25	D	D	D	e	D	D	D
42151	Metal service centers & offices	22	D	D	D	e	D	D	D
4216	Electrical goods whsle	19	77 455	7 783	1 791	211	16 902	9 823	10 568
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	54 614	5 668	1 407	161	12 416	7 527	7 626
42169	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	e	D	D	D
42171	Hardware whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	62	230 280	30 129	7 020	742	55 051	36 047	40 860
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	33	66 579	10 054	2 222	243	17 912	6 816	7 035
42184	Industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	5	8 161	969	187	32	2 013	460	1 747
4219	Miscellaneous durable goods whsle	25	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF ALLEGHENY COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	66	462 707	39 873	9 230	1 140	79 762	27 528	28 085
4221	Paper & paper product whsle	4	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	19	178 930	9 163	2 184	266	18 804	5 565	5 646
42242	Packaged frozen food whsle	3	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	5	32 048	1 451	439	48	3 105	120	139
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	15	108 413	9 745	2 381	263	21 974	10 370	10 423
42269	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	35 604	2 355	499	83	5 442	2 920	3 030
4229	Miscellaneous nondurable goods whsle	12	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**39**	**791 136**	**33 585**	**7 990**	**704**	**57 998**	**11 302**	**12 539**
421	Wholesale trade, durable goods	27	600 881	24 329	5 694	441	42 124	8 175	8 281
4214	Professional & commercial equipment & supplies whsle	7	161 931	17 942	4 221	273	29 686	5 289	5 106
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	85 532	2 412	555	61	3 449	736	937
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	190 255	9 256	2 296	263	15 874	3 127	4 258
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**57**	**404 033**	**12 720**	**2 806**	**339**	**22 647**	**1 086**	**665**
421	Wholesale trade, durable goods	45	196 045	7 804	1 796	179	13 840	988	571
4214	Professional & commercial equipment & supplies whsle	8	23 528	1 366	393	34	2 243	3	3
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	45 240	962	158	21	1 886	–	–
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	61 109	3 777	926	76	6 101	545	568
42183	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
42193	Recyclable material whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	207 988	4 916	1 010	160	8 807	98	94
4223	Apparel, piece goods, & notions whsle	1	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF ARMSTRONG COUNTY, PA								
42	**Wholesale trade**	**22**	**31 471**	**2 879**	**569**	**145**	**6 258**	**4 468**	**4 193**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**20**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF BEAVER COUNTY, PA								
42	**Wholesale trade**	**60**	**310 118**	**25 293**	**5 762**	**728**	**52 602**	**24 189**	**25 174**
421	Wholesale trade, durable goods	40	99 988	9 077	1 914	301	20 778	12 260	12 765
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	52 485	3 394	743	105	10 520	7 939	8 119
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	210 130	16 216	3 848	427	31 824	11 929	12 409
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**47**	**240 289**	**21 555**	**4 762**	**667**	**44 460**	**20 034**	**21 991**
421	Wholesale trade, durable goods	32	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42241	General-line grocery whsle	1	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**9**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF BEDFORD COUNTY, PA								
42	**Wholesale trade**	**25**	**89 673**	**4 696**	**1 055**	**213**	**11 423**	**4 220**	**4 610**
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF BERKS COUNTY, PA								
42	**Wholesale trade**	**154**	**1 674 574**	**104 445**	**21 521**	**2 864**	**178 728**	**95 608**	**92 141**
421	Wholesale trade, durable goods	104	287 912	27 843	6 627	947	53 155	29 832	31 470
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	19 705	2 773	790	116	5 222	3 033	3 252
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	44 876	2 831	554	74	6 686	4 856	4 807
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	20 932	3 942	857	112	6 600	1 723	1 724
4218	Machinery, equipment, & supplies whsle	39	146 015	10 770	2 604	331	21 048	11 248	11 815
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	15	38 193	3 778	852	98	8 060	1 564	1 722
42184	Industrial supplies whsle	7	24 749	1 355	323	39	3 402	926	1 215
42185	Service establishment equipment & supplies whsle	6	16 343	2 198	621	66	4 188	2 312	2 316
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	15 629	2 518	609	118	4 830	1 169	1 141
422	Wholesale trade, nondurable goods	50	1 386 662	76 602	14 894	1 917	125 573	65 776	60 671
4223	Apparel, piece goods, & notions whsle	3	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	17	1 175 044	65 206	12 205	1 508	96 399	56 784	52 360
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
42247	Meat & meat product whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF BERKS COUNTY, PA—Con.								
	Merchant wholesalers	**131**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
421	Wholesale trade, durable goods	92	224 328	24 901	5 912	862	48 587	27 976	29 235
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	44 876	2 831	554	74	6 686	4 856	4 807
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	20 932	3 942	857	112	6 600	1 723	1 724
4218	Machinery, equipment, & supplies whsle	30	90 028	8 520	2 088	264	17 613	9 943	10 241
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	15 629	2 518	609	118	4 830	1 169	1 141
422	Wholesale trade, nondurable goods	39	D	D	D	g	D	D	D
4224	Grocery & related products whsle	12	D	D	D	g	D	D	D
42241	General-line grocery whsle	2	D	D	D	e	D	D	D
42247	Meat & meat product whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**17**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF BLAIR COUNTY, PA								
42	**Wholesale trade**	**44**	**256 164**	**11 280**	**2 569**	**460**	**23 018**	**19 638**	**21 156**
421	Wholesale trade, durable goods	31	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	5	12 949	1 149	258	55	2 032	3 819	3 956
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Merchant wholesalers	**40**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	5	12 949	1 149	258	55	2 032	3 819	3 956
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF BRADFORD COUNTY, PA								
42	**Wholesale trade**	**36**	**103 299**	**5 915**	**1 334**	**301**	**12 878**	**14 019**	**17 538**
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	22 941	2 299	517	103	4 741	7 253	7 977
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**31**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	22 941	2 299	517	103	4 741	7 253	7 977
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**

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	BALANCE OF BUCKS COUNTY, PA								
42	**Wholesale trade**	**280**	**754 948**	**73 142**	**16 341**	**1 994**	**139 925**	**51 972**	**60 161**
421	Wholesale trade, durable goods	189	479 080	52 065	11 332	1 251	93 429	39 270	44 903
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	63 733	4 449	989	128	6 949	4 443	4 400
42111	Automobile & other motor vehicle whsle	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	35 941	1 674	370	46	2 639	838	932
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	15	D	D	D	c	D	D	D
42121	Furniture whsle	7	D	D	D	a	D	D	D
42122	Home furnishings whsle	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	32	70 562	10 916	2 401	198	17 000	1 603	2 173
42143	Computer & computer peripheral equipment & software whsle	10	18 550	3 566	814	50	6 261	174	401
42145	Medical, dental, & hospital equipment & supplies whsle	14	28 170	6 401	1 352	117	9 261	1 319	1 659
42149	Other professional equipment & supplies whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	62 584	6 799	1 284	155	11 181	8 407	9 756
42151	Metal service centers & offices	11	62 584	6 799	1 284	155	11 181	8 407	9 756
4216	Electrical goods whsle	18	62 018	3 446	586	59	6 690	1 784	3 982
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	20 035	2 056	551	60	3 397	1 321	1 471
4218	Machinery, equipment, & supplies whsle	58	113 230	12 950	2 822	346	27 904	7 423	7 815
42183	Industrial machinery & equipment whsle	37	70 708	9 142	2 148	257	21 185	5 565	6 128
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	91	275 868	21 077	5 009	743	46 496	12 702	15 258
4221	Paper & paper product whsle	5	11 164	1 083	314	24	2 967	577	561
4223	Apparel, piece goods, & notions whsle	15	51 997	4 079	892	133	7 916	2 970	3 110
42231	Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	17	37 021	3 846	958	137	8 160	401	1 521
4226	Chemical & allied products whsle	13	45 258	2 335	473	46	4 728	2 492	2 605
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	34	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	9 783	1 696	331	123	3 020	818	835
42299	Other miscellaneous nondurable goods whsle	20	D	D	D	c	D	D	D

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	BALANCE OF BUCKS COUNTY, PA—Con.								
	Merchant wholesalers	**217**	**508 995**	**63 166**	**14 074**	**1 821**	**123 122**	**51 902**	**60 078**
421	Wholesale trade, durable goods	147	316 704	44 219	9 680	1 118	81 341	39 200	44 820
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	23	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	47	85 585	12 194	2 613	322	26 495	7 379	7 765
42183	Industrial machinery & equipment whsle	32	D	D	D	c	D	D	D
42184	Industrial supplies whsle	6	11 935	2 291	314	30	3 307	219	219
4219	Miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	70	192 291	18 947	4 394	703	41 781	12 702	15 258
4223	Apparel, piece goods, & notions whsle	12	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	14	34 645	3 711	917	132	7 885	401	1 521
4226	Chemical & allied products whsle	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	9 783	1 696	331	123	3 020	818	835
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**6**	**22 798**	**1 291**	**392**	**19**	**2 503**	**44**	**50**
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**57**	**223 155**	**8 685**	**1 875**	**154**	**14 300**	**26**	**33**
421	Wholesale trade, durable goods	39	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	6	D	D	D	a	D	D	D
42121	Furniture whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	a	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	8	D	D	D	a	D	D	D

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	BALANCE OF BUTLER COUNTY, PA								
42	**Wholesale trade**	**132**	**1 029 034**	**72 348**	**19 100**	**2 548**	**129 582**	**75 424**	**60 587**
421	Wholesale trade, durable goods	98	397 209	44 008	12 813	1 614	76 656	47 532	31 112
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	32	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	f	D	D	D
42193	Recyclable material whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	34	631 825	28 340	6 287	934	52 926	27 892	29 475
4224	Grocery & related products whsle	15	553 884	19 454	4 268	584	36 595	21 727	23 243
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
42247	Meat & meat product whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	**113**	**963 066**	**67 415**	**18 183**	**2 447**	**120 461**	**73 546**	**58 707**
421	Wholesale trade, durable goods	82	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	c	D	D	D
42151	Metal service centers & offices	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	24	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	f	D	D	D
42193	Recyclable material whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	f	D	D	D

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	BALANCE OF BUTLER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	31	D	D	D	f	D	D	D
4224	Grocery & related products whsle	14	D	D	D	f	D	D	D
42241	General-line grocery whsle	3	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
42247	Meat & meat product whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42291	Farm supplies whsle	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**15**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
	BALANCE OF CAMBRIA COUNTY, PA								
42	**Wholesale trade**	**59**	**208 577**	**16 153**	**3 631**	**644**	**31 780**	**20 350**	**20 484**
421	Wholesale trade, durable goods	42	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	34 012	2 146	408	102	4 015	1 872	1 955
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	19 157	1 253	283	44	2 873	2 844	2 547
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	c	D	D	D
42151	Metal service centers & offices	7	32 623	4 126	871	106	8 201	4 052	4 619
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**52**	**157 258**	**12 494**	**2 704**	**480**	**24 654**	**14 033**	**13 817**
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	19 157	1 253	283	44	2 873	2 844	2 547
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**4**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D

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	BALANCE OF CARBON COUNTY, PA								
42	**Wholesale trade**	**10**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF CENTRE COUNTY, PA								
42	**Wholesale trade**	**37**	**76 534**	**10 930**	**2 374**	**308**	**21 321**	**6 456**	**9 825**
421	Wholesale trade, durable goods	28	57 218	8 620	1 936	240	17 123	5 676	9 048
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	19 316	2 310	438	68	4 198	780	777
4224	Grocery & related products whsle	3	7 453	862	192	31	1 795	35	29
	Merchant wholesalers	**31**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	BALANCE OF CHESTER COUNTY, PA								
42	**Wholesale trade**	**304**	**1 545 860**	**105 482**	**23 514**	**2 945**	**223 496**	**80 584**	**81 891**

Table 7. **Summary Statistics for Places: 1997**—Con.

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	BALANCE OF CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods	185	724 430	53 500	11 876	1 293	103 497	53 394	54 269
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	14	D	D	D	c	D	D	D
42121	Furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	7	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	b	D	D	D
42139	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	b	D	D	D
42151	Metal service centers & offices	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	35	192 882	10 014	2 356	208	18 321	5 938	6 288
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	114 357	5 800	1 387	130	10 736	4 028	4 064
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	23 706	2 277	529	48	4 771	1 098	1 159
4218	Machinery, equipment, & supplies whsle	45	97 675	9 241	2 152	228	17 070	6 262	6 844
42183	Industrial machinery & equipment whsle	36	80 496	7 354	1 741	177	13 715	4 003	4 215
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	21	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	12	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	119	821 430	51 982	11 638	1 652	119 999	27 190	27 622
4221	Paper & paper product whsle	9	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	48	409 638	27 492	6 311	940	61 623	6 613	6 708
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	3	D	D	D	b	D	D	D
42245	Confectionery whsle	3	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	21	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	12	76 846	6 929	1 399	179	14 871	4 029	4 429
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	49 575	5 337	1 159	126	10 610	3 060	2 849
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	10	148 430	4 401	1 055	119	11 228	4 350	4 162
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	23	D	D	D	e	D	D	D
42291	Farm supplies whsle	6	19 204	2 838	685	126	5 878	7 006	7 206

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	BALANCE OF CHESTER COUNTY, PA—Con.								
	Merchant wholesalers	**228**	**807 468**	**81 904**	**18 697**	**2 425**	**169 024**	**75 022**	**76 780**
421	Wholesale trade, durable goods	133	403 177	41 880	9 824	1 079	82 125	50 933	52 205
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	10	D	D	D	c	D	D	D
42121	Furniture whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	22	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	13 880	1 712	395	34	3 911	1 086	1 144
4218	Machinery, equipment, & supplies whsle	33	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	27	34 731	5 983	1 419	139	11 157	3 932	4 106
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	95	404 291	40 024	8 873	1 346	86 899	24 089	24 575
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	37	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	20	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	15	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	19	D	D	D	e	D	D	D
42291	Farm supplies whsle	6	19 204	2 838	685	126	5 878	7 006	7 206
	Manufacturers' sales branches and sales offices	**14**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D

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	BALANCE OF CHESTER COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**62**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	45	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	BALANCE OF CLARION COUNTY, PA								
42	**Wholesale trade**	**37**	**539 809**	**10 650**	**2 253**	**344**	**21 829**	**18 136**	**24 260**
421	Wholesale trade, durable goods	27	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42247	Meat & meat product whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**32**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	24	63 353	5 186	1 127	200	11 207	11 209	10 866
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D

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	BALANCE OF CLEARFIELD COUNTY, PA								
42	**Wholesale trade**	**27**	**101 808**	**4 985**	**1 095**	**198**	**13 537**	**7 802**	**5 848**
421	Wholesale trade, durable goods	24	96 271	4 561	987	178	12 443	7 515	5 544
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**24**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	BALANCE OF CLINTON COUNTY, PA								
42	**Wholesale trade**	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D

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	BALANCE OF COLUMBIA COUNTY, PA								
42	**Wholesale trade**	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**17**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF CRAWFORD COUNTY, PA								
42	**Wholesale trade**	**40**	**61 697**	**4 398**	**1 030**	**260**	**10 152**	**4 191**	**4 906**
421	Wholesale trade, durable goods	24	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	10 885	698	167	28	1 495	1 036	1 125
42291	Farm supplies whsle	4	10 885	698	167	28	1 495	1 036	1 125
	Merchant wholesalers	**37**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	40 191	2 895	690	162	6 839	3 166	3 314
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	10 885	698	167	28	1 495	1 036	1 125
42291	Farm supplies whsle	4	10 885	698	167	28	1 495	1 036	1 125
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF CUMBERLAND COUNTY, PA								
42	**Wholesale trade**	**42**	**134 204**	**13 382**	**2 827**	**425**	**25 907**	**19 944**	**19 987**
421	Wholesale trade, durable goods	32	109 047	10 280	2 372	321	20 284	19 102	19 058
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	8 174	1 030	258	31	2 109	1 637	1 691
422	Wholesale trade, nondurable goods	10	25 157	3 102	455	104	5 623	842	929
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF CUMBERLAND COUNTY, PA—Con.								
	Merchant wholesalers	**32**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	26	105 362	9 994	2 312	310	19 686	19 075	19 017
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	8 174	1 030	258	31	2 109	1 637	1 691
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**9**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF DAUPHIN COUNTY, PA								
42	**Wholesale trade**	**49**	**1 083 938**	**36 421**	**8 132**	**1 005**	**72 645**	**98 441**	**65 079**
421	Wholesale trade, durable goods	28	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	18 315	1 634	323	66	3 448	2 928	3 017
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D

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	BALANCE OF DAUPHIN COUNTY, PA—Con.								
	Merchant wholesalers	**45**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
	BALANCE OF DELAWARE COUNTY, PA								
42	**Wholesale trade**	**125**	**641 413**	**57 159**	**13 076**	**1 423**	**112 431**	**27 334**	**29 040**
421	Wholesale trade, durable goods	86	474 651	34 589	8 158	734	70 292	19 631	20 400
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	60 428	1 157	383	37	4 151	4 740	4 313
42151	Metal service centers & offices	5	60 428	1 157	383	37	4 151	4 740	4 313
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	b	D	D	D
42171	Hardware whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	52 980	4 921	972	112	8 368	1 867	2 334
42183	Industrial machinery & equipment whsle	15	45 166	4 283	793	88	7 254	990	1 424
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D

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	BALANCE OF DELAWARE COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	39	166 762	22 570	4 918	689	42 139	7 703	8 640
4221	Paper & paper product whsle	8	32 193	4 654	1 019	96	8 833	1 841	1 923
42212	Stationery & office supplies whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	14 338	2 538	513	86	5 167	863	1 039
4224	Grocery & related products whsle	8	41 749	4 738	1 049	138	10 420	1 692	1 936
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	23 686	1 189	257	47	2 748	1 606	1 666
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	e	D	D	D
	Merchant wholesalers	**99**	**342 743**	**34 283**	**7 503**	**887**	**72 718**	**24 030**	**25 915**
421	Wholesale trade, durable goods	67	208 157	19 283	4 439	455	41 266	17 227	18 108
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	17 847	3 924	952	65	7 152	3 317	3 686
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	16 921	1 998	441	49	4 773	3 275	3 538
42171	Hardware whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	34 019	4 145	772	91	6 972	1 831	2 300
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	134 586	15 000	3 064	432	31 452	6 803	7 807
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	14 338	2 538	513	86	5 167	863	1 039
4224	Grocery & related products whsle	8	41 749	4 738	1 049	138	10 420	1 692	1 936
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**9**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	217 319	13 795	3 390	239	26 108	2 368	2 258
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**17**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	49 175	1 511	329	40	2 918	36	34
4218	Machinery, equipment, & supplies whsle	5	18 961	776	200	21	1 396	36	34
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D

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	BALANCE OF ELK COUNTY, PA								
42	**Wholesale trade**	**10**	**26 382**	**2 354**	**580**	**101**	**7 042**	**4 807**	**2 305**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**26 382**	**2 354**	**580**	**101**	**7 042**	**4 807**	**2 305**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
	BALANCE OF ERIE COUNTY, PA								
42	**Wholesale trade**	**66**	**237 660**	**21 178**	**4 673**	**714**	**43 514**	**30 046**	**31 250**
421	Wholesale trade, durable goods	47	217 855	19 990	4 449	629	40 965	29 607	30 808
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	53 309	2 342	564	163	5 653	3 117	2 651
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	19	19 805	1 188	224	85	2 549	439	442
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
	Merchant wholesalers	**58**	**187 556**	**18 775**	**4 343**	**611**	**38 758**	**28 434**	**29 588**
421	Wholesale trade, durable goods	43	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D

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	BALANCE OF FAYETTE COUNTY, PA								
42	**Wholesale trade**	**49**	**161 142**	**12 984**	**3 038**	**854**	**35 610**	**10 668**	**9 603**
421	Wholesale trade, durable goods	34	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	f	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**45**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	31	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	f	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	BALANCE OF FOREST COUNTY, PA								
42	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Merchant wholesalers	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BALANCE OF FRANKLIN COUNTY, PA								
42	**Wholesale trade**	**19**	**74 972**	**5 744**	**1 452**	**254**	**11 225**	**7 571**	**7 826**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	11 774	1 378	345	56	2 007	3 778	4 454
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	11 774	1 378	345	56	2 007	3 778	4 454
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	BALANCE OF FULTON COUNTY, PA								
42	**Wholesale trade**	**7**	**6 581**	**493**	**105**	**32**	**1 233**	**713**	**2 318**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	**7**	**6 581**	**493**	**105**	**32**	**1 233**	**713**	**2 318**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	BALANCE OF GREENE COUNTY, PA								
42	**Wholesale trade**	**23**	**45 254**	**4 456**	**1 118**	**208**	**10 064**	**10 142**	**10 564**
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**21**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	18	17 875	1 921	487	105	4 882	3 025	3 220
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF HUNTINGDON COUNTY, PA								
42	**Wholesale trade**	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	29 722	3 079	628	124	7 319	2 666	3 762
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF INDIANA COUNTY, PA								
42	**Wholesale trade**	**28**	**129 817**	**6 688**	**1 574**	**238**	**15 989**	**6 463**	**5 936**
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**26**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF JEFFERSON COUNTY, PA								
42	**Wholesale trade**	**27**	**52 405**	**5 145**	**1 384**	**250**	**11 136**	**9 924**	**8 641**
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	22 379	2 325	797	111	5 251	7 157	5 695
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**27**	**52 405**	**5 145**	**1 384**	**250**	**11 136**	**9 924**	**8 641**
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	22 379	2 325	797	111	5 251	7 157	5 695
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D

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	BALANCE OF JUNIATA COUNTY, PA								
42	**Wholesale trade**	**24**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20	73 455	6 790	1 167	204	13 129	13 432	14 376
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	20	73 455	6 790	1 167	204	13 129	13 432	14 376
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF LACKAWANNA COUNTY, PA								
42	**Wholesale trade**	**33**	**69 485**	**4 987**	**1 190**	**146**	**11 583**	**2 272**	**4 948**
421	Wholesale trade, durable goods	20	38 485	3 383	973	94	6 605	1 026	1 600
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	7 307	1 943	658	49	3 615	616	695
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	31 000	1 604	217	52	4 978	1 246	3 348
4224	Grocery & related products whsle	5	19 123	788	61	18	1 849	122	2 078
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**33**	**69 485**	**4 987**	**1 190**	**146**	**11 583**	**2 272**	**4 948**
421	Wholesale trade, durable goods	20	38 485	3 383	973	94	6 605	1 026	1 600
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	7 307	1 943	658	49	3 615	616	695
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	31 000	1 604	217	52	4 978	1 246	3 348
4224	Grocery & related products whsle	5	19 123	788	61	18	1 849	122	2 078
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D

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	BALANCE OF LANCASTER COUNTY, PA								
42	**Wholesale trade**	**217**	**3 937 634**	**89 426**	**20 982**	**3 629**	**180 943**	**107 456**	**111 952**
421	Wholesale trade, durable goods	144	3 559 835	64 857	15 323	2 742	126 571	82 424	85 024
4211	Motor vehicle & motor vehicle parts & supplies whsle	27	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	g	D	D	D
42114	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	e	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	55	221 511	15 885	3 762	493	28 335	46 193	48 653
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	24	152 586	10 043	2 423	303	17 050	36 949	37 830
42183	Industrial machinery & equipment whsle	20	29 766	3 591	880	119	6 351	4 961	5 929
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	73	377 799	24 569	5 659	887	54 372	25 032	26 928
4224	Grocery & related products whsle	22	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	27	D	D	D	e	D	D	D
42291	Farm supplies whsle	12	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**192**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	129	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	25	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D

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	BALANCE OF LANCASTER COUNTY, PA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	47	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	23	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	63	312 265	22 006	5 092	809	48 832	23 843	25 667
4224	Grocery & related products whsle	17	121 999	6 335	1 359	272	13 804	3 121	3 579
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
42291	Farm supplies whsle	11	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**11**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**14**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	g	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	BALANCE OF LAWRENCE COUNTY, PA								
42	**Wholesale trade**	**26**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	16 914	1 816	401	85	4 828	2 174	2 181
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	12 188	1 205	305	46	2 333	543	1 139
	Merchant wholesalers	**25**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	16 914	1 816	401	85	4 828	2 174	2 181
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	12 188	1 205	305	46	2 333	543	1 139
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BALANCE OF LEBANON COUNTY, PA								
42	**Wholesale trade**	**52**	**151 528**	**13 104**	**3 236**	**558**	**28 435**	**17 068**	**17 092**
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	24 313	3 258	770	134	6 305	7 212	7 120
42182	Farm & garden machinery & equipment whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	46 518	2 531	676	75	6 299	3 326	3 423
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**44**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	24 313	3 258	770	134	6 305	7 212	7 120
42182	Farm & garden machinery & equipment whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	46 518	2 531	676	75	6 299	3 326	3 423
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**8**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF LEHIGH COUNTY, PA								
42	**Wholesale trade**	**67**	**496 306**	**25 287**	**6 360**	**908**	**52 867**	**47 612**	**73 349**
421	Wholesale trade, durable goods	49	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	31 438	1 490	431	40	3 003	1 411	1 390
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	40 534	3 296	830	107	5 826	3 201	3 243
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	74 977	5 859	1 544	198	11 390	4 423	4 613
42183	Industrial machinery & equipment whsle	12	57 401	3 497	883	114	6 421	2 045	2 094
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	c	D	D	D

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	BALANCE OF LEHIGH COUNTY, PA—Con.								
	Merchant wholesalers	**48**	**376 921**	**18 409**	**4 322**	**667**	**40 473**	**45 392**	**71 065**
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	**15**	**112 057**	**6 742**	**2 003**	**232**	**12 077**	**2 220**	**2 284**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	31 438	1 490	431	40	3 003	1 411	1 390
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**7 328**	**136**	**35**	**9**	**317**	**–**	**–**
421	Wholesale trade, durable goods	4	7 328	136	35	9	317	–	–
	BALANCE OF LUZERNE COUNTY, PA								
42	**Wholesale trade**	**76**	**247 499**	**21 407**	**4 985**	**808**	**43 755**	**24 126**	**27 726**
421	Wholesale trade, durable goods	48	78 720	7 493	1 693	337	16 326	13 511	14 766
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	21 208	1 415	358	82	4 048	1 348	1 390
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	13 672	1 384	327	68	3 027	5 858	6 934
4218	Machinery, equipment, & supplies whsle	11	30 473	2 398	467	70	3 962	5 371	5 586
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	10 390	595	148	21	1 285	565	636
422	Wholesale trade, nondurable goods	28	168 779	13 914	3 292	471	27 429	10 615	12 960
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	15 259	1 588	424	59	2 963	3 000	3 772
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
	Merchant wholesalers	**64**	**208 646**	**17 956**	**4 160**	**682**	**37 294**	**20 889**	**24 636**
421	Wholesale trade, durable goods	42	62 540	6 249	1 354	281	13 561	13 088	14 285
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	22	146 106	11 707	2 806	401	23 733	7 801	10 351
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D

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	BALANCE OF LUZERNE COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices	**5**	**22 143**	**2 493**	**550**	**83**	**4 109**	**3 237**	**3 090**
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**7**	**16 710**	**958**	**275**	**43**	**2 352**	**–**	**–**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	BALANCE OF LYCOMING COUNTY, PA								
42	**Wholesale trade**	**30**	**94 117**	**8 483**	**2 043**	**388**	**20 989**	**5 019**	**5 344**
421	Wholesale trade, durable goods	19	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**23**	**50 725**	**4 184**	**997**	**273**	**9 483**	**4 165**	**4 464**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF MC KEAN COUNTY, PA								
42	**Wholesale trade**	**20**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	**19**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BALANCE OF MERCER COUNTY, PA								
42	**Wholesale trade**	**67**	**417 090**	**22 885**	**5 068**	**1 045**	**52 651**	**35 668**	**34 748**
421	Wholesale trade, durable goods	51	322 319	17 437	3 885	733	32 425	21 929	22 245
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	38 009	4 476	930	128	7 787	5 670	6 771
42151	Metal service centers & offices	6	38 009	4 476	930	128	7 787	5 670	6 771
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	16	94 771	5 448	1 183	312	20 226	13 739	12 503
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	**62**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	49	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	38 009	4 476	930	128	7 787	5 670	6 771
42151	Metal service centers & offices	6	38 009	4 476	930	128	7 787	5 670	6 771
4218	Machinery, equipment, & supplies whsle	9	14 444	1 960	453	73	3 475	4 067	4 271
4219	Miscellaneous durable goods whsle	12	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D

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	BALANCE OF MIFFLIN COUNTY, PA								
42	**Wholesale trade**	**35**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	6 246	843	192	34	1 806	1 677	1 979
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	**31**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	4	6 246	843	192	34	1 806	1 677	1 979
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	BALANCE OF MONROE COUNTY, PA								
42	**Wholesale trade**	**50**	**213 006**	**18 034**	**4 372**	**634**	**38 438**	**9 493**	**10 748**
421	Wholesale trade, durable goods	26	84 043	6 340	1 481	210	13 088	7 255	8 146
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	24	128 963	11 694	2 891	424	25 350	2 238	2 602
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	56 469	6 472	1 817	264	14 818	1 198	1 235
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	**41**	**150 073**	**15 090**	**3 720**	**536**	**31 636**	**5 301**	**6 144**
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	57 538	6 158	1 791	255	13 773	1 010	1 095
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D

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	BALANCE OF MONROE COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**7**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	BALANCE OF MONTGOMERY COUNTY, PA								
42	**Wholesale trade**	**121**	**801 242**	**49 670**	**11 019**	**1 082**	**99 911**	**39 368**	**41 853**
421	Wholesale trade, durable goods	87	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	49 027	3 317	832	114	7 298	8 781	9 031
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	84 688	10 920	2 495	201	19 849	9 815	9 816
42142	Office equipment whsle	4	12 479	2 027	420	48	3 685	1 375	1 655
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	60 508	8 437	1 794	181	14 582	3 416	5 012
42183	Industrial machinery & equipment whsle	14	23 292	2 518	536	64	4 430	1 282	1 350
42184	Industrial supplies whsle	4	20 457	2 953	771	83	4 965	1 483	2 902
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	**91**	**456 305**	**33 210**	**7 037**	**743**	**65 654**	**36 339**	**38 807**
421	Wholesale trade, durable goods	64	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	49 027	3 317	832	114	7 298	8 781	9 031
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	c	D	D	D
42142	Office equipment whsle	4	12 479	2 027	420	48	3 685	1 375	1 655
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	20 457	2 953	771	83	4 965	1 483	2 902
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	9 409	997	216	34	2 305	271	283

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	BALANCE OF MONTGOMERY COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices	**11**	**144 238**	**11 479**	**2 660**	**217**	**25 131**	**2 743**	**2 718**
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**19**	**200 699**	**4 981**	**1 322**	**122**	**9 126**	**286**	**328**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	BALANCE OF MONTOUR COUNTY, PA								
42	**Wholesale trade**	**5**	**24 435**	**1 265**	**318**	**65**	**3 421**	**1 676**	**2 145**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**5**	**24 435**	**1 265**	**318**	**65**	**3 421**	**1 676**	**2 145**
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	BALANCE OF NORTHAMPTON COUNTY, PA								
42	**Wholesale trade**	**84**	**451 539**	**43 316**	**8 115**	**1 210**	**75 781**	**46 869**	**49 949**
421	Wholesale trade, durable goods	54	208 447	26 571	4 387	627	42 287	28 931	30 960
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	22 651	4 145	939	129	7 192	4 276	5 473
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	30	243 092	16 745	3 728	583	33 494	17 938	18 989
4222	Drugs, & druggists' sundries whsle	4	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle	12	89 029	6 534	1 526	256	14 714	3 492	3 676
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	a	D	D	D

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	BALANCE OF NORTHAMPTON COUNTY, PA—Con.								
	Merchant wholesalers	**72**	**363 899**	**39 638**	**7 273**	**1 128**	**67 111**	**36 384**	**39 438**
421	Wholesale trade, durable goods	47	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	22 651	4 145	939	129	7 192	4 276	5 473
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**7**	**74 823**	**2 998**	**758**	**77**	**7 141**	**10 485**	**10 511**
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**5**	**12 817**	**680**	**84**	**5**	**1 529**	**–**	**–**
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	BALANCE OF NORTHUMBERLAND COUNTY, PA								
42	**Wholesale trade**	**23**	**142 918**	**7 191**	**1 670**	**335**	**15 161**	**9 101**	**9 654**
421	Wholesale trade, durable goods	11	44 841	3 986	943	180	8 277	5 168	5 137
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	15 823	1 606	371	80	3 281	1 861	1 728
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	98 077	3 205	727	155	6 884	3 933	4 517
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**20**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	44 841	3 986	943	180	8 277	5 168	5 137
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	15 823	1 606	371	80	3 281	1 861	1 728
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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	BALANCE OF NORTHUMBERLAND COUNTY, PA—Con.								
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	BALANCE OF PERRY COUNTY, PA								
42	**Wholesale trade**	**17**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	**16**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF PIKE COUNTY, PA								
42	**Wholesale trade**	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**5**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF POTTER COUNTY, PA								
42	**Wholesale trade**	**10**	**8 639**	**603**	**129**	**41**	**1 814**	**582**	**673**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**10**	**8 639**	**603**	**129**	**41**	**1 814**	**582**	**673**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D

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	BALANCE OF SCHUYLKILL COUNTY, PA								
42	**Wholesale trade**	**61**	**407 196**	**27 344**	**6 185**	**1 178**	**57 038**	**48 195**	**44 166**
421	Wholesale trade, durable goods	32	97 581	8 595	2 006	377	19 263	11 617	11 447
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	20 836	2 035	439	99	4 245	7 806	7 738
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
42193	Recyclable material whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	29	309 615	18 749	4 179	801	37 775	36 578	32 719
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	43 597	1 714	469	177	4 310	1 109	1 127
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
	Merchant wholesalers	**55**	**333 990**	**26 068**	**5 869**	**1 112**	**54 638**	**38 063**	**33 862**
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	20 836	2 035	439	99	4 245	7 806	7 738
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	c	D	D	D
42193	Recyclable material whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	43 597	1 714	469	177	4 310	1 109	1 127
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**4**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BALANCE OF SNYDER COUNTY, PA								
42	**Wholesale trade**	**20**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**17**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	BALANCE OF SOMERSET COUNTY, PA								
42	**Wholesale trade**	**35**	**74 661**	**5 341**	**1 239**	**228**	**10 906**	**8 415**	**13 847**
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	7 565	900	261	30	1 809	2 867	2 928
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	**33**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	26	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	7 565	900	261	30	1 809	2 867	2 928
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF SULLIVAN COUNTY, PA								
42	**Wholesale trade**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	3 640	446	99	19	767	596	803
	Merchant wholesalers	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	3 640	446	99	19	767	596	803

Table 7. **Summary Statistics for Places: 1997**—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF SUSQUEHANNA COUNTY, PA								
42	**Wholesale trade**	**34**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	101 448	8 414	1 949	339	13 719	18 576	19 174
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	5 150	275	59	15	625	460	585
4213	Lumber & other construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
42132	Brick, stone, & related construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
421320	Brick, stone, & related construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
4213202	Sand, gravel, & stone whsle	5	7 552	1 350	123	46	2 664	363	171
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	**32**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	25	101 448	8 414	1 949	339	13 719	18 576	19 174
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	5 150	275	59	15	625	460	585
4213	Lumber & other construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
42132	Brick, stone, & related construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
421320	Brick, stone, & related construction materials whsle	5	7 552	1 350	123	46	2 664	363	171
4213202	Sand, gravel, & stone whsle	5	7 552	1 350	123	46	2 664	363	171
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF TIOGA COUNTY, PA								
42	**Wholesale trade**	**18**	**59 947**	**4 041**	**912**	**185**	**10 041**	**2 915**	**3 641**
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	**15**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

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	BALANCE OF UNION COUNTY, PA								
42	**Wholesale trade**	**21**	**75 932**	**8 187**	**1 952**	**256**	**15 166**	**9 096**	**10 340**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	27 385	3 548	926	109	7 118	4 455	5 605
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	**19**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	27 385	3 548	926	109	7 118	4 455	5 605
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF VENANGO COUNTY, PA								
42	**Wholesale trade**	**24**	**55 201**	**4 438**	**955**	**183**	**8 607**	**6 492**	**7 328**
421	Wholesale trade, durable goods	20	37 486	3 580	778	130	6 664	5 858	6 497
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	22 668	1 665	367	59	3 392	3 993	4 306
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	17 715	858	177	53	1 943	634	831
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	**20**	**46 494**	**3 763**	**832**	**167**	**7 335**	**6 310**	**7 131**
421	Wholesale trade, durable goods	16	28 779	2 905	655	114	5 392	5 676	6 300
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	17 715	858	177	53	1 943	634	831
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**3**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

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	BALANCE OF WARREN COUNTY, PA								
42	**Wholesale trade**	**19**	**38 763**	**4 256**	**909**	**169**	**8 592**	**3 832**	**5 860**
421	Wholesale trade, durable goods	14	37 160	4 180	896	160	8 322	3 756	5 760
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	6 509	393	94	19	1 126	141	147
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
	Merchant wholesalers	**18**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	6 509	393	94	19	1 126	141	147
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF WASHINGTON COUNTY, PA								
42	**Wholesale trade**	**138**	**363 536**	**39 303**	**8 428**	**1 224**	**72 846**	**12 176**	**12 990**
421	Wholesale trade, durable goods	94	160 435	12 311	2 673	477	25 182	7 146	8 125
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	40	41 409	5 706	1 336	238	11 137	4 492	4 602
42183	Industrial machinery & equipment whsle	18	22 578	2 830	659	101	5 475	1 817	1 899
42184	Industrial supplies whsle	8	10 236	1 400	330	43	2 809	929	922
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	44	203 101	26 992	5 755	747	47 664	5 030	4 865
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	141 654	13 404	3 227	463	26 187	2 569	2 426
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	**109**	**164 399**	**24 433**	**4 896**	**713**	**43 570**	**9 642**	**10 577**
421	Wholesale trade, durable goods	81	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	36	35 017	5 194	1 214	219	10 061	4 487	4 597
42183	Industrial machinery & equipment whsle	14	16 186	2 318	537	82	4 399	1 812	1 894
42184	Industrial supplies whsle	8	10 236	1 400	330	43	2 809	929	922
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	7	10 243	1 069	269	33	2 551	601	623
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D

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	BALANCE OF WASHINGTON COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices	**9**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	8	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	**20**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	BALANCE OF WAYNE COUNTY, PA								
42	**Wholesale trade**	**17**	**12 546**	**784**	**178**	**46**	**1 825**	**917**	**926**
421	Wholesale trade, durable goods	10	7 926	510	110	28	1 188	805	773
	Merchant wholesalers	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF WESTMORELAND COUNTY, PA								
42	**Wholesale trade**	**90**	**376 504**	**29 246**	**7 658**	**948**	**51 686**	**59 331**	**70 751**
421	Wholesale trade, durable goods	66	260 341	24 540	6 419	787	43 045	54 096	65 697
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	46 090	3 478	819	127	6 647	6 884	7 477
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	22	100 902	12 535	3 539	354	21 574	31 922	42 664
42181	Construction & mining (except petroleum) machinery & equip whsle	6	55 987	7 827	2 466	230	13 838	26 365	36 709
42183	Industrial machinery & equipment whsle	9	27 930	3 927	892	89	6 094	3 381	3 719
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	116 163	4 706	1 239	161	8 641	5 235	5 054
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D

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	BALANCE OF WESTMORELAND COUNTY, PA—Con.								
	Merchant wholesalers	**75**	**207 577**	**21 097**	**5 038**	**708**	**38 698**	**39 975**	**42 994**
421	Wholesale trade, durable goods	56	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	7	46 090	3 478	819	127	6 647	6 884	7 477
42114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	**5**	**148 970**	**7 370**	**2 456**	**211**	**11 162**	**18 721**	**27 103**
421	Wholesale trade, durable goods	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	**10**	**19 957**	**779**	**164**	**29**	**1 826**	**635**	**654**
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	BALANCE OF WYOMING COUNTY, PA								
42	**Wholesale trade**	**23**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D

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	BALANCE OF WYOMING COUNTY, PA—Con.								
	Merchant wholesalers	**20**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Agents, brokers, and commission merchants	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	BALANCE OF YORK COUNTY, PA								
42	**Wholesale trade**	**92**	**590 125**	**77 725**	**17 700**	**3 484**	**113 498**	**79 287**	**85 230**
421	Wholesale trade, durable goods	57	461 833	68 875	15 586	3 152	96 418	74 474	80 452
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	110 304	51 013	11 339	2 347	62 421	57 248	64 188
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	g	D	D	D
4218	Machinery, equipment, & supplies whsle	27	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	14	76 445	5 225	1 334	172	9 576	2 683	2 579
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	128 292	8 850	2 114	332	17 080	4 813	4 778
4224	Grocery & related products whsle	7	23 715	1 870	350	56	3 352	883	871
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	56 173	2 331	592	61	4 307	503	522
	Merchant wholesalers	**75**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
421	Wholesale trade, durable goods	45	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	54 335	1 802	468	56	3 675	202	212
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establish-ments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1996 inventories[r] ($1,000)	End-of-1997 inventories[r] ($1,000)
	BALANCE OF YORK COUNTY, PA—Con.								
	Manufacturers' sales branches and sales offices	**7**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5	D	D	D	g	D	D	D
4216	Electrical goods whsle	4	D	D	D	g	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	**10**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ABINGTON TOWNSHIP, PA								
42	**Wholesale trade**	**9.7**	**3.6**	**D**	**D**	**D**	**D**	**.3**	**.1**
421	Wholesale trade, durable goods	10.6	2.2	D	D	–	–	D	D
4212	Furniture & home furnishings whsle	–	.8	–	–	–	–	–	.9
42122	Home furnishings whsle	–	.8	–	–	–	–	–	.9
4214	Professional & commercial equipment & supplies whsle	7.0	3.6	7.0	3.6	–	–	–	–
4216	Electrical goods whsle	13.2	–	49.7	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	20.9	11.2	D	D	–	–	1.9	–
42183	Industrial machinery & equipment whsle	.6	17.4	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	4.8	11.5	D	D	–	–	–	–
4221	Paper & paper product whsle	2.2	–	–	–	–	–	–	–
4224	Grocery & related products whsle	13.2	–	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
	AKRON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
	ALBION, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	ALDAN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	ALIQUIPPA, PA								
42	**Wholesale trade**	**1.3**	**1.3**	**1.3**	**1.3**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	1.8	1.7	1.8	1.7	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALLENTOWN, PA								
42	**Wholesale trade**	**2.5**	**5.5**	**5.3**	**4.7**	**–**	**6.4**	**–**	**–**
421	Wholesale trade, durable goods	1.5	2.2	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4.0	11.8	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	–	.6	–	.6	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.5	3.8	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	–	.2	D	D	–	–	D	D
42184	Industrial supplies whsle	D	D	2.2	16.6	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	1.7	–	1.7	–	–	–	–	–
422	Wholesale trade, nondurable goods	3.8	10.4	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	20.4	21.5	20.4	21.5	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	31.1	–	31.1	–	–	–	–	–
4224	Grocery & related products whsle	–	14.9	D	D	D	D	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	42.4	–	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ALTOONA, PA								
42	**Wholesale trade**	**1.4**	**1.2**	**1.6**	**.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.2	–	2.2	–	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
	AMBLER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**3.9**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4216	Electrical goods whsle	D	D	–	–	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	D	D	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	D	D	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	D	D	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	24.4	–	–	–	–	–	–	–
	AMBRIDGE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	ANTRIM TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	ARCHBALD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
	ARNOLD, PA								
42	**Wholesale trade**	**D**	**D**	**61.5**	**–**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	D	D	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ASHLAND, PA *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	ASHLAND, PA (SCHUYLKILL COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	ASHLEY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
	ASPINWALL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	ASTON TOWNSHIP, PA								
42	**Wholesale trade**	**2.0**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	12.3	–	12.3	–	–	–	–	–
42183	Industrial machinery & equipment whsle	5.2	–	5.2	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	–	–	D	D	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42242	Packaged frozen food whsle	D	D	–	–	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
	AVALON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	AVOCA, PA								
42	**Wholesale trade**	**.5**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	BADEN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	BALDWIN, PA								
42	**Wholesale trade**	**2.4**	**6.4**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	BANGOR, PA								
42	**Wholesale trade**	**3.6**	**49.5**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	2.1	68.6	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	7.5	–	–	–	–	–	–	–
	BARNESBORO, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BEAVER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	BEAVER FALLS, PA								
42	**Wholesale trade**	**4.1**	**15.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	BEDFORD, PA								
42	**Wholesale trade**	**.3**	**.5**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	BELLEFONTE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	BELLEVUE, PA								
42	**Wholesale trade**	**3.3**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
	BENSALEM TOWNSHIP, PA								
42	**Wholesale trade**	**3.9**	**4.2**	**8.4**	**6.5**	**–**	**2.3**	**.1**	**–**
421	Wholesale trade, durable goods	4.3	4.6	8.5	8.6	–	.5	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	34.4	28.4	D	D	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	2.7	14.3	D	D	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	D	D	–	–
4215	Metal & mineral (except petroleum) whsle	.4	–	.4	–	–	–	–	–
42151	Metal service centers & offices	.4	–	.4	–	–	–	–	–
4216	Electrical goods whsle	17.8	23.6	D	D	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	38.9	–	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BENSALEM TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	.7	2.5	.8	2.8	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	.1	2.0	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.3	3.6	8.2	2.8	–	4.1	–	–
4221	Paper & paper product whsle	3.2	–	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
42213	Industrial & personal service paper whsle	7.6	–	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	–	–	–	–	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	2.3	16.1	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	.2	39.9	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
	BENTLEYVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	BERWICK, PA								
42	**Wholesale trade**	**1.1**	**18.7**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	16.2	12.8	16.2	12.8	–	–	–	–
422	Wholesale trade, nondurable goods	–	19.1	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	–	–	–	–	–	–
	BETHEL PARK, PA								
42	**Wholesale trade**	**5.6**	**7.2**	**9.1**	**7.8**	**–**	**13.0**	**–**	**–**
421	Wholesale trade, durable goods	5.8	5.8	9.6	5.5	–	13.0	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	2.1	7.6	2.1	7.6	–	–	–	–
4216	Electrical goods whsle	–	–	D	D	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.2	15.5	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	4.7	4.6	4.7	4.6	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.2	38.7	1.2	38.7	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BETHLEHEM, PA *								
42	**Wholesale trade**	**.8**	**6.6**	**2.3**	**11.4**	**–**	**4.7**	**.1**	**.4**
421	Wholesale trade, durable goods	.8	8.7	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	–	–	D	D	D	D	D	D
42132	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	.8	17.3	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	D	D	–	–
42151	Metal service centers & offices	D	D	–	–	D	D	–	–
4216	Electrical goods whsle	1.2	17.7	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	1.0	7.6	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	.6	8.3	D	D	D	D	–	–
42184	Industrial supplies whsle	1.9	.8	D	D	D	D	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	1.0	.3	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	D	D	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	4.7	–	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	D	D
42269	Other chemical & allied products whsle	D	D	–	–	–	–	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
	BETHLEHEM, PA (LEHIGH COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.2	2.3	D	D	D	D	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	.1	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BETHLEHEM, PA (NORTHAMPTON COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1.3	15.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	D	D	–	–
42151	Metal service centers & offices	D	D	–	–	D	D	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.5	25.4	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	D	D	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	D	D	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	D	D
42269	Other chemical & allied products whsle	D	D	–	–	–	–	D	D
4229	Miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
	BETHLEHEM TOWNSHIP, PA								
42	**Wholesale trade**	**4.1**	**3.3**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	BIRDSBORO, PA								
42	**Wholesale trade**	**11.2**	**–**	**11.2**	**–**	**–**	**–**	**–**	**–**
	BLAIRSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
	BLAKELY, PA								
42	**Wholesale trade**	**37.7**	**–**	**37.7**	**–**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	BLOOMSBURG, PA								
42	**Wholesale trade**	**12.7**	**–**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BOYERTOWN, PA								
42	**Wholesale trade**	**2.2**	**7.2**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	3.1	10.2	D	D	–	–	–	–
	BRACKENRIDGE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	BRADDOCK, PA								
42	**Wholesale trade**	**–**	**–**	**–**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	BRADFORD, PA								
42	**Wholesale trade**	**.1**	**15.1**	**–**	**12.7**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	BRENTWOOD, PA								
42	**Wholesale trade**	**9.4**	**.3**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	BRIDGEPORT, PA								
42	**Wholesale trade**	**5.1**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.4	–	.5	–	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	1.9	–	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	21.9	–	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
42245	Confectionery whsle	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BRIDGEVILLE, PA								
42	**Wholesale trade**	**9.7**	**7.1**	**13.9**	**7.6**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10.6	7.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	8.3	8.8	8.3	8.8	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	.2	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	.4	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.5	–	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	BRISTOL, PA								
42	**Wholesale trade**	**3.4**	**22.6**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	4.7	4.6	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.6	59.7	.6	59.7	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	BRISTOL TOWNSHIP, PA								
42	**Wholesale trade**	**7.5**	**.4**	**9.4**	**.5**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	10.1	.6	12.9	.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	2.5	–	D	D	–	–	D	D
42143	Computer & computer peripheral equipment & software whsle	–	–	D	D	–	–	D	D
4216	Electrical goods whsle	9.6	–	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.5	–	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	4.8	–	D	D	D	D	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BRISTOL TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	2.8	–	3.3	–	D	D	–	–
4221	Paper & paper product whsle	1.6	–	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	22.9	–	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	–	–	–	–	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
	BROOKHAVEN, PA								
42	**Wholesale trade**	**–**	**41.3**	**D**	**D**	**–**	**–**	**D**	**D**
	BROOKVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	BROWNSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	BUCKINGHAM TOWNSHIP, PA								
42	**Wholesale trade**	**12.0**	**6.1**	**22.6**	**2.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.3	11.9	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.1	.1	.4	–	–	–	–	.1
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	.1
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	23.9	.1	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	BUTLER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	BUTLER TOWNSHIP, PA								
42	**Wholesale trade**	**16.2**	**.9**	**16.2**	**.9**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CALN TOWNSHIP, PA								
42	**Wholesale trade**	**2.4**	**3.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	15.6	–	15.6	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	CAMP HILL, PA								
42	**Wholesale trade**	**–**	**13.2**	**–**	**31.8**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	–	34.5	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	58.8	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
	CANONSBURG, PA								
42	**Wholesale trade**	**58.9**	**.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
	CARBONDALE, PA								
42	**Wholesale trade**	**5.2**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	8.1	–	D	D	–	–	–	–
	CARLISLE, PA								
42	**Wholesale trade**	**3.5**	**2.9**	**3.8**	**3.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3.9	2.2	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.8	6.3	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CARNEGIE, PA								
42	**Wholesale trade**	**16.7**	**.1**	**42.6**	**.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	31.9	.2	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	54.2	–	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	–	–	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.6	–	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	22.1	–	–	–	D	D
42247	Meat & meat product whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	CASTLE SHANNON, PA								
42	**Wholesale trade**	**14.7**	**7.6**	**26.0**	**13.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2.0	10.1	D	D	D	D	D	D
4218	Machinery, equipment, & supplies whsle	2.0	–	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	53.6	–	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	CATASAUQUA, PA								
42	**Wholesale trade**	**2.4**	**–**	**2.4**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	CECIL TOWNSHIP, PA								
42	**Wholesale trade**	**.2**	**9.2**	**.2**	**8.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
	CENTER TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	CENTERVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	CHALFONT, PA								
42	**Wholesale trade**	**39.9**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	–	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	75.7	–	75.7	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CHAMBERSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	4.4	–	4.4	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	–	–	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
	CHARLEROI, PA								
42	**Wholesale trade**	**1.9**	**14.0**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	CHELTENHAM TOWNSHIP, PA								
42	**Wholesale trade**	**5.3**	**2.2**	**6.8**	**2.3**	**–**	**–**	**1.8**	**1.8**
421	Wholesale trade, durable goods	6.3	3.9	9.2	4.8	–	–	1.9	2.4
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8.3	–	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.6	.3	D	D	–	–	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	4.0	–	4.5	–	–	–	1.4	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	10.7	–	–	–	–	–	D	D
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CHESTER, PA								
42	**Wholesale trade**	**17.7**	**5.1**	**17.7**	**5.1**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	16.7	5.8	16.7	5.8	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	25.4	–	25.4	–	–	–	–	–
	CHESTER HEIGHTS, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	CHESTNUTHILL TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	CHURCHILL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	CLAIRTON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
	CLARION, PA								
42	**Wholesale trade**	**6.8**	**1.3**	**6.8**	**1.3**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	10.4	–	10.4	–	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	–	3.7	–	3.7	–	–	–	–
	CLARKS SUMMIT, PA								
42	**Wholesale trade**	**–**	**1.6**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	D	D
42248	Fresh fruit & vegetable whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	CLEARFIELD, PA								
42	**Wholesale trade**	**.5**	**5.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.6	3.1	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CLIFTON HEIGHTS, PA								
42	**Wholesale trade**	**4.8**	**1.6**	**4.8**	**1.6**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
	COAL TOWNSHIP, PA								
42	**Wholesale trade**	**19.3**	**–**	**19.3**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	19.3	–	19.3	–	–	–	–	–
	COATESVILLE, PA								
42	**Wholesale trade**	**2.1**	**15.8**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	COLLEGEVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
	COLLINGDALE, PA								
42	**Wholesale trade**	**12.0**	**2.8**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	COLUMBIA, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
	COLWYN, PA								
42	**Wholesale trade**	**–**	**–**	**–**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	CONNELLSVILLE, PA								
42	**Wholesale trade**	**1.5**	**.5**	**1.5**	**.5**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CONSHOHOCKEN, PA								
42	**Wholesale trade**	**3.9**	**8.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.5	10.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6.4	18.4	6.4	18.4	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	20.6	–	20.6	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	20.2	15.5	D	D	–	–	–	–
42151	Metal service centers & offices	20.2	15.5	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	.1	4.1	D	D	–	–	D	D
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	D	D
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
	COOPERSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	COPLAY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	CORAOPOLIS, PA								
42	**Wholesale trade**	**2.5**	**4.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.8	6.2	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	–	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	23.9	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	36.1	–	–	–	–
422	Wholesale trade, nondurable goods	7.7	.2	7.7	.2	–	–	–	–
4224	Grocery & related products whsle	D	–	D	–	–	–	–	–
	CORNWALL, PA								
42	**Wholesale trade**	**D**	**D**	**–**	**–**	**–**	**–**	**D**	**D**
	CORRY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	COUDERSPORT, PA								
42	**Wholesale trade**	**–**	**33.0**	**–**	**33.0**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	CRAFTON, PA								
42	**Wholesale trade**	**–**	**3.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	1.2	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
	CRANBERRY TOWNSHIP, PA								
42	**Wholesale trade**	**.2**	**1.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.1	1.2	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	36.2	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	7.4	9.6	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
	CUMRU TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
	CURWENSVILLE, PA								
42	**Wholesale trade**	**2.0**	**49.4**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	DALLAS, PA								
42	**Wholesale trade**	**–**	**–**	**–**	**–**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	DALLASTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DANVILLE, PA								
42	**Wholesale trade**	**.3**	**10.6**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	DARBY, PA								
42	**Wholesale trade**	**5.5**	**–**	**5.5**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
	DARBY TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	DENVER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
	DERRY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	DERRY TOWNSHIP, PA (DAUPHIN COUNTY)								
42	**Wholesale trade**	**1.4**	**–**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	DERRY TOWNSHIP, PA (WESTMORELAND COUNTY)								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
	DICKSON CITY, PA								
42	**Wholesale trade**	**7.3**	**10.5**	**7.3**	**10.5**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	DONORA, PA								
42	**Wholesale trade**	**1.6**	**38.6**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DORMONT, PA								
42	**Wholesale trade**	**1.4**	**.3**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	1.4	.3	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
	DOVER TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
	DOWNINGTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	DOYLESTOWN, PA								
42	**Wholesale trade**	**2.8**	**.6**	**7.9**	**1.7**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10.6	2.3	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	.1	–	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	–	–	D	D
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
	DOYLESTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**7.4**	**.9**	**12.6**	**.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	5.2	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	5.2	–	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
	DUBOIS, PA								
42	**Wholesale trade**	**2.0**	**–**	**3.9**	**–**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	DUNMORE, PA								
42	**Wholesale trade**	**11.3**	**10.7**	**22.0**	**20.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16.8	12.4	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	10.1	24.2	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	D	D	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.5	7.2	D	D	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	D	D	–	–
	DUPONT, PA								
42	**Wholesale trade**	**–**	**8.7**	**–**	**8.7**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	DUQUESNE, PA								
42	**Wholesale trade**	**4.4**	**2.7**	**4.4**	**2.7**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	DURYEA, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	EAST GOSHEN TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4216	Electrical goods whsle	D	D	–	–	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	D	D
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42171	Hardware whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	EAST GREENVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	EAST HEMPFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**16.3**	**1.1**	**19.8**	**1.1**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2.4	1.9	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	–	–
42171	Hardware whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	4.8	–	4.8	–	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	30.4	.3	D	D	–	–	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
42242	Packaged frozen food whsle	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	EAST LAMPETER TOWNSHIP, PA								
42	**Wholesale trade**	**.2**	**3.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	.9	–	.9	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	32.8	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	50.0	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	17.5	–	17.5	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	EAST LANSDOWNE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	EAST MCKEESPORT, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	EAST NORRITON TOWNSHIP, PA								
42	**Wholesale trade**	**1.4**	**15.1**	**1.6**	**17.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	12.8	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	EASTON, PA								
42	**Wholesale trade**	**4.4**	**.5**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	18.4	1.2	D	D	D	D	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	19.3	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.2	.3	D	D	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	1.1	–	D	D	D	D	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	D	D	–	–
42269	Other chemical & allied products whsle	D	D	–	–	D	D	–	–
	EAST PENNSBORO TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	–	14.0	D	D	–	–	–	–
	EAST PETERSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
	EAST STROUDSBURG, PA								
42	**Wholesale trade**	**13.3**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	27.7	–	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	10.5	–	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	EASTTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**14.7**	**.4**	**18.2**	**.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.9	–	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	EBENSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	12.2	–	12.2	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	ECONOMY, PA								
42	**Wholesale trade**	**D**	**D**	**–**	**–**	**D**	**D**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	EDGEWOOD, PA								
42	**Wholesale trade**	**D**	**–**	**D**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	–	D	–	–	–	–	–

See footnotes at end of table.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	EDINBORO, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
	EDWARDSVILLE, PA								
42	**Wholesale trade**	**.3**	**2.4**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	ELIZABETH TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
	ELIZABETHTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	–	.9	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	ELLWOOD CITY, PA *								
42	**Wholesale trade**	**3.0**	**2.3**	**3.0**	**2.3**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	ELLWOOD CITY, PA (BEAVER COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	ELLWOOD CITY, PA (LAWRENCE COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	EMMAUS, PA								
42	**Wholesale trade**	**7.1**	**4.3**	**11.2**	**5.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	EMPORIUM, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	EPHRATA, PA								
42	**Wholesale trade**	**3.6**	**9.8**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	ERIE, PA								
42	**Wholesale trade**	**2.5**	**6.7**	**2.8**	**6.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1.6	8.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	3.9	15.8	D	D	–	–	–	–
42151	Metal service centers & offices	3.9	15.8	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	5.0	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.8	11.6	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	15.5	–	15.5	–	–	–	–	–
42184	Industrial supplies whsle	–	13.9	–	13.9	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	4.0	3.1	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	2.3	4.8	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ETNA, PA								
42	**Wholesale trade**	**3.8**	**23.0**	**8.0**	**12.3**	**–**	**–**	**–**	**32.7**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	32.7
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
	EXETER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	EXETER TOWNSHIP, PA								
42	**Wholesale trade**	**1.1**	**8.9**	**1.3**	**10.1**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	FAIRVIEW TOWNSHIP, PA								
42	**Wholesale trade**	**2.7**	**10.4**	**5.4**	**20.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.4	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	16.5	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
	FALLS TOWNSHIP, PA								
42	**Wholesale trade**	**.7**	**9.6**	**1.1**	**6.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.8	12.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	–	43.8	–	43.8	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	D	D	–	–	D	D
4216	Electrical goods whsle	D	D	–	–	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	.3	.8	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	FARRELL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	FERGUSON TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	FLEETWOOD, PA								
42	**Wholesale trade**	**2.1**	**1.1**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	FOLCROFT, PA								
42	**Wholesale trade**	**2.6**	**68.9**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	FORD CITY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	FOREST HILLS, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
	FORTY FORT, PA								
42	**Wholesale trade**	**1.4**	**2.9**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	FOUNTAIN HILL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	FOX CHAPEL, PA								
42	**Wholesale trade**	**.4**	**21.9**	**.6**	**37.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.5	30.7	D	D	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
	FRACKVILLE, PA								
42	**Wholesale trade**	**–**	**–**	**–**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	FRANKLIN, PA								
42	**Wholesale trade**	**4.5**	**42.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.6	9.1	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	4.5	68.8	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	FRANKLIN PARK, PA								
42	**Wholesale trade**	**.6**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.1	–	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	D	D	–	–
42151	Metal service centers & offices	D	D	–	–	D	D	–	–
422	Wholesale trade, nondurable goods	7.8	–	D	D	–	–	–	–
	GEISTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	GETTYSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	GIRARD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	–	–	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	D	D	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	GLASSPORT, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
	GLENOLDEN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	GREENCASTLE, PA								
42	**Wholesale trade**	**.7**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.2	–	2.2	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	D	D
4225	Farm-product raw material whsle	D	D	–	–	–	–	D	D
	GREENE TOWNSHIP, PA								
42	**Wholesale trade**	**.4**	**–**	**.4**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
	GREENSBURG, PA								
42	**Wholesale trade**	**1.5**	**3.9**	**2.3**	**3.5**	**–**	**–**	**–**	**15.0**
421	Wholesale trade, durable goods	2.9	4.4	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	2.2	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	24.9	32.9	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	18.8	45.4	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	–	3.3	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	GREEN TREE, PA								
42	**Wholesale trade**	**–**	**.8**	**D**	**D**	**–**	**.2**	**D**	**D**
421	Wholesale trade, durable goods	–	.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
42113	Tire & tube whsle	D	D	–	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	–	–
42142	Office equipment whsle	D	D	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	–	6.8	–	6.8	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
4216	Electrical goods whsle	D	D	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	D	D	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
42193	Recyclable material whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	–	.4	–	–	–	–	–	–
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	GREENVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
	GROVE CITY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	4.7	31.2	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	8.4	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
	GUILFORD TOWNSHIP, PA								
42	**Wholesale trade**	**3.1**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	HAMBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HAMPDEN TOWNSHIP, PA								
42	**Wholesale trade**	**.1**	**4.8**	**D**	**D**	**–**	**5.8**	**D**	**D**
421	Wholesale trade, durable goods	D	D	1.1	4.0	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	D	D	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	D	D
42245	Confectionery whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
	HAMPTON TOWNSHIP, PA								
42	**Wholesale trade**	**.7**	**.2**	**1.4**	**.5**	**–**	**–**	**.1**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
	HANOVER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.3	–	.3	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	.5	–	.5	–	–	–	–	–
	HANOVER TOWNSHIP, PA								
42	**Wholesale trade**	**11.3**	**.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
	HARBORCREEK TOWNSHIP, PA								
42	**Wholesale trade**	**–**	**–**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HARRISBURG, PA								
42	**Wholesale trade**	**1.1**	**2.4**	**1.3**	**2.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2.1	4.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	34.5	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	.6	D	D	D	D	–	–
42142	Office equipment whsle	D	D	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	–	.6	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	12.6	2.9	12.6	2.9	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	–	D	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.2	11.7	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.0	2.1	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	.5	–	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	D	D
42245	Confectionery whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
	HARRISON TOWNSHIP, PA								
42	**Wholesale trade**	**6.7**	**53.0**	**6.7**	**53.0**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	6.7	53.0	6.7	53.0	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	HARVEYS LAKE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HATBORO, PA								
42	**Wholesale trade**	**5.9**	**.2**	**9.7**	**.4**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.9	–	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	D	D
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	1.5	D	D	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	HATFIELD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
	HATFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**.7**	**.5**	**.9**	**.7**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	–	.3	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	–	D	D	–	–	–	–
42151	Metal service centers & offices	–	–	D	D	–	–	–	–
4216	Electrical goods whsle	.2	–	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	.5	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
42171	Hardware whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	–	–	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	4.8	1.6	D	D	D	D	–	–
4223	Apparel, piece goods, & notions whsle	12.4	–	12.4	–	–	–	–	–
4224	Grocery & related products whsle	6.4	.5	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HAVERFORD TOWNSHIP, PA								
42	**Wholesale trade**	**8.2**	**8.7**	**9.3**	**10.1**	**–**	**–**	**.6**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	21.5	45.8	21.5	45.8	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	.9	1.6	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	HAZLETON, PA								
42	**Wholesale trade**	**7.7**	**6.0**	**8.1**	**5.1**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.2	4.3	7.7	3.1	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	3.8	–	3.8	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	23.6	3.8	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	5.9	6.7	5.9	6.7	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	9.8	13.1	9.8	13.1	–	–	–	–
	HELLERTOWN, PA								
42	**Wholesale trade**	**–**	**–**	**–**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	HEMPFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**.5**	**.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
	HERMITAGE, PA								
42	**Wholesale trade**	**.4**	**.1**	**.2**	**.1**	**–**	**–**	**7.1**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	HIGHSPIRE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HILLTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**–**	**27.4**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
	HOLLIDAYSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	HOMESTEAD, PA								
42	**Wholesale trade**	**12.1**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	12.1	–	D	D	–	–	–	–
	HONESDALE, PA								
42	**Wholesale trade**	**12.7**	**.8**	**12.7**	**.8**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	21.8	–	21.8	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	1.8	–	1.8	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	HOPEWELL TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
	HORSHAM TOWNSHIP, PA								
42	**Wholesale trade**	**.7**	**.9**	**1.2**	**–**	**–**	**2.9**	**.6**	**–**
421	Wholesale trade, durable goods	.8	1.2	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	2.4	7.3	D	D	D	D	–	–
42142	Office equipment whsle	D	D	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	4.1	–	4.1	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	.5	–	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42171	Hardware whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	5.5	–	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	9.8	–	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	HORSHAM TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	.7	.1	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	–	–	–	–	D	D	D	D
42241	General-line grocery whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	2.2	–	–	–	D	D	–	–
42269	Other chemical & allied products whsle	D	D	–	–	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
	HUMMELSTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
422	Wholesale trade, nondurable goods	2.2	.2	2.2	.2	–	–	–	–
	HUNTINGDON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
	INDIANA, PA								
42	**Wholesale trade**	**4.1**	**.1**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42113	Tire & tube whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	24.1	–	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
	INGRAM, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
	IRWIN, PA								
42	**Wholesale trade**	**6.8**	**1.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	JEANNETTE, PA								
42	**Wholesale trade**	**9.7**	**27.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	JEFFERSON, PA								
42	**Wholesale trade**	**13.4**	**2.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	16.5	2.6	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.9	–	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	JENKINTOWN, PA								
42	**Wholesale trade**	**3.2**	**.5**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	3.1	.7	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	–	–	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.3	.3	11.7	1.0	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
42247	Meat & meat product whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	JERSEY SHORE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	JESSUP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	JIM THORPE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
	JOHNSONBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	JOHNSTOWN, PA								
42	**Wholesale trade**	**2.0**	**2.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1.8	1.2	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
4218	Machinery, equipment, & supplies whsle	1.6	3.2	1.6	3.2	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.6	9.7	D	D	–	–	–	–
4224	Grocery & related products whsle	17.1	50.6	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	–	3.8	–	–	–	–	–	–
42281	Beer & ale whsle	–	3.8	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	KANE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
	KENHORST, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	KENNETT SQUARE, PA								
42	**Wholesale trade**	**20.0**	**–**	**21.9**	**–**	**–**	**–**	**2.6**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	KINGSTON, PA								
42	**Wholesale trade**	**3.9**	**7.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.4	.7	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	54.2	D	D	–	–	–	–
	KITTANNING, PA								
42	**Wholesale trade**	**.6**	**5.2**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	1.3	11.4	1.3	11.4	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	D	D	–	–	–	–
	KULPMONT, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	KUTZTOWN, PA								
42	**Wholesale trade**	**–**	**14.6**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	–	23.7	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	–	–	–	–	–	–
	LAKE CITY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LANCASTER, PA								
42	**Wholesale trade**	**4.0**	**5.3**	**5.1**	**6.7**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.3	18.0	2.3	18.0	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	D	D
42252	Livestock whsle	D	D	–	–	–	–	–	–
42259	Other farm product raw material whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	LANCASTER TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	D	D
42184	Industrial supplies whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	LANSDALE, PA								
42	**Wholesale trade**	**5.6**	**6.2**	**13.6**	**1.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9.2	11.6	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	9.0	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	16.3	23.4	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	29.5	–	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.4	–	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	D	D	–	–	D	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	D	D
	LANSDOWNE, PA								
42	**Wholesale trade**	**.6**	**24.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	LANSFORD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	LARKSVILLE, PA								
42	**Wholesale trade**	**7.2**	**15.6**	**7.2**	**15.6**	**–**	**–**	**–**	**–**

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LATROBE, PA								
42	**Wholesale trade**	**.5**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	LAURELDALE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	LEBANON, PA								
42	**Wholesale trade**	**1.8**	**12.0**	**1.6**	**1.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.1	11.6	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.2	12.3	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	.4	5.9	D	D	–	–
42291	Farm supplies whsle	.1	13.4	D	D	D	D	–	–
	LEECHBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	LEHIGHTON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	LEMOYNE, PA								
42	**Wholesale trade**	**1.0**	**1.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	LEWISBURG, PA								
42	**Wholesale trade**	**–**	**40.2**	**–**	**40.2**	**–**	**–**	**–**	**–**
	LEWISTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LIBERTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	LIMERICK TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	LITITZ, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	LITTLESTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	LOCK HAVEN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	LOGAN TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
	LOWER ALLEN TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	1.0	–	D	D	D	D
4213	Lumber & other construction materials whsle	–	–	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42182	Farm & garden machinery & equipment whsle	D	D	–	–	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	LOWER BURRELL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
42139	Other construction materials whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LOWER GWYNEDD TOWNSHIP, PA								
42	**Wholesale trade**	**.3**	**4.8**	**.5**	**1.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.4	6.7	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
	LOWER MACUNGIE TOWNSHIP, PA								
42	**Wholesale trade**	**–**	**.5**	**–**	**.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
	LOWER MAKEFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**4.4**	**10.6**	**10.5**	**16.6**	**–**	**–**	**–**	**6.3**
421	Wholesale trade, durable goods	1.7	10.5	9.1	13.2	–	–	–	9.9
422	Wholesale trade, nondurable goods	6.7	10.7	10.8	17.5	–	–	–	–
4223	Apparel, piece goods, & notions whsle	–	–	–	–	–	–	–	–
	LOWER MERION TOWNSHIP, PA								
42	**Wholesale trade**	**1.1**	**2.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5.7	4.8	17.3	13.2	–	2.3	.2	.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	D	D
4212	Furniture & home furnishings whsle	.8	.8	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	2.2	–	–	–	–	–	–	–
42142	Office equipment whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	17.9	–	48.0	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	–	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	–	24.9	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10.2	9.3	–	–	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	6.0	.6	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42192	Toy & hobby goods & supplies whsle	D	D	–	–	–	–	D	D
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LOWER MERION TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	.4	2.6	D	D	D	D	D	D
4221	Paper & paper product whsle	.9	11.5	D	D	D	D	–	–
42211	Printing & writing paper whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
42213	Industrial & personal service paper whsle	5.0	50.3	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	23.7	63.6	–	–	D	D
42241	General-line grocery whsle	D	D	–	–	–	–	D	D
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
4226	Chemical & allied products whsle	–	63.4	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
	LOWER MORELAND TOWNSHIP, PA								
42	**Wholesale trade**	**30.4**	**5.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	D	D
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	1.9	–	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LOWER PAXTON TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	–	11.1	–	11.1	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
42171	Hardware whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	2.7	5.3	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	D	D
42249	Other grocery & related products whsle	D	D	–	–	D	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
	LOWER POTTSGROVE TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	LOWER PROVIDENCE TOWNSHIP, PA								
42	**Wholesale trade**	**.2**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	D	D	–	–
42141	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	D	D	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	.2	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
	LOWER SALFORD TOWNSHIP, PA								
42	**Wholesale trade**	**14.1**	**2.6**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	LOWER SOUTHAMPTON TOWNSHIP, PA								
42	**Wholesale trade**	**1.0**	**4.4**	**3.4**	**13.3**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.7	5.6	3.2	22.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	.6	93.9	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	D	D
42151	Metal service centers & offices	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	D	D	D	D	–	–	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42184	Industrial supplies whsle	D	D	–	–	D	D	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.8	1.1	3.7	.2	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle	1.1	–	–	–	D	D	D	D
42241	General-line grocery whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
	LOYALSOCK TOWNSHIP, PA								
42	**Wholesale trade**	**–**	**38.1**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	LUZERNE, PA								
42	**Wholesale trade**	**6.4**	**–**	**6.4**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	MCCANDLESS TOWNSHIP, PA								
42	**Wholesale trade**	**.7**	**.6**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	–	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	D	D	–	–
	MCKEESPORT, PA								
42	**Wholesale trade**	**.8**	**7.7**	**.8**	**7.7**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	1.7	15.5	1.7	15.5	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	1.4	–	1.4	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MCKEES ROCKS, PA								
42	**Wholesale trade**	**6.4**	**2.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.8	2.1	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	–	–	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	1.7	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	–	.5	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	9.9	–	9.9	–	–	–	–
	MCSHERRYSTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	MACUNGIE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	MAHANOY CITY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	MALVERN, PA								
42	**Wholesale trade**	**15.7**	**5.0**	**25.0**	**6.3**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	10.0	33.7	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	D	D	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	–	–	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MANCHESTER TOWNSHIP, PA								
42	**Wholesale trade**	**1.0**	**4.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	4.7	–	4.7	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	–	.7	–	.7	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	MANHEIM, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	1.2	–	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	MANHEIM TOWNSHIP, PA								
42	**Wholesale trade**	**2.7**	**1.8**	**4.4**	**1.5**	**–**	**–**	**.4**	**11.5**
421	Wholesale trade, durable goods	2.8	1.2	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8.9	2.5	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	D	D	–	–
42151	Metal service centers & offices	D	D	–	–	D	D	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	9.6	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	–	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.5	2.5	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
	MANOR, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MANOR TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
	MANSFIELD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	MARCUS HOOK, PA								
42	**Wholesale trade**	**10.5**	**1.8**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	–	2.5	–	2.5	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	37.7	–	–	–	–	–	–	–
	MARIETTA, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	MARPLE TOWNSHIP, PA								
42	**Wholesale trade**	**7.8**	**2.8**	**13.5**	**4.8**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	7.9	3.0	14.6	5.5	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	.5	14.5	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	3.6	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	–	6.7	D	D	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	7.1	1.4	7.4	1.4	–	–	–	–
	MASONTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	MEADVILLE, PA								
42	**Wholesale trade**	**3.7**	**2.9**	**6.2**	**4.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.7	4.6	D	D	–	–	D	D
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	2.5	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.9	–	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MECHANICSBURG, PA								
42	**Wholesale trade**	**.2**	**.4**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	2.3	6.0	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	9.3	–	9.3	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.1	–	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	D	D	–	–
42269	Other chemical & allied products whsle	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
	MEDIA, PA								
42	**Wholesale trade**	**1.1**	**6.0**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	9.4	–	9.4	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
	MEYERSDALE, PA								
42	**Wholesale trade**	**–**	**6.8**	**–**	**6.8**	**–**	**–**	**–**	**–**
	MIDDLETOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	MIDDLETOWN TOWNSHIP, PA (BUCKS COUNTY)								
42	**Wholesale trade**	**3.9**	**5.4**	**5.0**	**.6**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.1	7.2	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	D	D
42139	Other construction materials whsle	D	D	–	–	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	–	–	–	–	–	–	–	–
42151	Metal service centers & offices	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.4	27.8	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.6	1.1	D	D	–	–	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MIDDLETOWN TOWNSHIP, PA (DELAWARE COUNTY)								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	D	D	–	–	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	MIDLAND, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
	MIFFLINBURG, PA								
42	**Wholesale trade**	**–**	**17.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
	MILLCREEK TOWNSHIP, PA								
42	**Wholesale trade**	**.9**	**7.7**	**1.3**	**1.5**	**–**	**40.8**	**–**	**–**
421	Wholesale trade, durable goods	1.2	2.7	1.6	1.3	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	–	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	19.2	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.2	–	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	2.4	–	D	D	–	–	D	D
42184	Industrial supplies whsle	–	–	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.3	16.6	.7	1.9	D	D	D	D
4221	Paper & paper product whsle	–	3.7	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	–	–	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	D	D
	MILLERSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
	MILLVALE, PA								
42	**Wholesale trade**	**7.5**	**6.4**	**9.2**	**7.8**	**–**	**–**	**–**	**.5**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MILTON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
	MINERSVILLE, PA								
42	**Wholesale trade**	**4.4**	**51.5**	**4.4**	**51.5**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	MOHNTON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	MONACA, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	MONESSEN, PA								
42	**Wholesale trade**	**20.7**	**.8**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
	MONONGAHELA, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
	MONTGOMERY TOWNSHIP, PA								
42	**Wholesale trade**	**19.1**	**4.3**	**31.1**	**3.1**	**–**	**18.5**	**.3**	**–**
421	Wholesale trade, durable goods	24.6	5.5	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	–	–	–	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	78.7	5.2	D	D	–	–	–	–
42151	Metal service centers & offices	78.7	5.2	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	9.8	–	2.2	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	17.3	D	D	D	D	D	D
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	2.8	.7	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	MONTOURSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MOON TOWNSHIP, PA								
42	**Wholesale trade**	**.2**	**2.7**	**.4**	**2.2**	**–**	**3.2**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4216	Electrical goods whsle	D	D	–	–	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.1	–	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
	MOOSIC, PA								
42	**Wholesale trade**	**.2**	**24.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
	MORRISVILLE, PA								
42	**Wholesale trade**	**2.3**	**21.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	D	D
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	D	D
	MORTON, PA								
42	**Wholesale trade**	**30.3**	**–**	**30.3**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	30.3	–	30.3	–	–	–	–	–
	MOUNT CARMEL, PA								
42	**Wholesale trade**	**–**	**20.3**	**–**	**20.3**	**–**	**–**	**–**	**–**
	MOUNT JOY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MOUNT LEBANON TOWNSHIP, PA								
42	**Wholesale trade**	**2.7**	**6.0**	**D**	**D**	**D**	**D**	**–**	**10.1**
421	Wholesale trade, durable goods	3.2	7.2	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	55.2	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	.1	D	D	–	–	–	–
	MOUNT OLIVER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	MOUNT PENN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	MOUNT PLEASANT, PA								
42	**Wholesale trade**	**14.7**	**.3**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	D	D
	MOUNT PLEASANT TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
	MOUNT UNION, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	MUHLENBERG TOWNSHIP, PA								
42	**Wholesale trade**	**4.2**	**2.6**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.5	9.1	4.5	9.1	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	4.1	–	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	MUNCY, PA								
42	**Wholesale trade**	**14.4**	**6.4**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	MUNHALL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	MUNICIPALITY OF MONROEVILLE, PA								
42	**Wholesale trade**	**4.7**	**9.0**	**9.0**	**15.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3.6	7.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	3.4	2.2	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	15.2	.4	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	D	D	–	–
4216	Electrical goods whsle	–	13.7	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.1	24.8	4.7	28.6	–	–	–	–
42183	Industrial machinery & equipment whsle	4.4	35.3	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	14.8	18.6	D	D	–	–	–	–
4224	Grocery & related products whsle	–	7.9	D	D	–	–	–	–
	MUNICIPALITY OF MURRYSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.2	1.3	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	MYERSTOWN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
	NANTICOKE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	NANTY-GLO, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NARBERTH, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	NAZARETH, PA								
42	**Wholesale trade**	**2.0**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	1.6	–	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
	NESQUEHONING, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	–	–	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
	NETHER PROVIDENCE TOWNSHIP, PA								
42	**Wholesale trade**	**–**	**.8**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	NEWBERRY TOWNSHIP, PA								
42	**Wholesale trade**	**1.6**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	–	–	–	–	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
	NEW BRIGHTON, PA								
42	**Wholesale trade**	**4.2**	**23.5**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	53.0	–	–	–	–	–	–
	NEW BRITAIN TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**12.3**	**8.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	D	D	–	–
422	Wholesale trade, nondurable goods	6.5	.3	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEW CASTLE, PA								
42	**Wholesale trade**	**3.2**	**.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	8.4	–	8.4	–	–	–	–	–
42184	Industrial supplies whsle	12.4	–	12.4	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	–	2.2	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	NEW CUMBERLAND, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	NEW FREEDOM, PA								
42	**Wholesale trade**	**.9**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	NEW HOLLAND, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	–	–	–	–	–	–
4225	Farm-product raw material whsle	D	D	–	–	–	–	D	D
42252	Livestock whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	NEW KENSINGTON, PA								
42	**Wholesale trade**	**2.1**	**66.0**	**2.5**	**68.7**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	NEWTOWN, PA								
42	**Wholesale trade**	**.3**	**3.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	D	D	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NEWTOWN TOWNSHIP, PA (BUCKS COUNTY)								
42	**Wholesale trade**	**6.0**	**12.9**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	D	D	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.2	–	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	2.9	–	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	NEWTOWN TOWNSHIP, PA (DELAWARE COUNTY)								
42	**Wholesale trade**	**.7**	**4.7**	**1.0**	**6.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	NEW WILMINGTON, PA								
42	**Wholesale trade**	**D**	**D**	**–**	**–**	**D**	**D**	**–**	**–**
	NORRISTOWN, PA								
42	**Wholesale trade**	**1.9**	**2.6**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2.2	4.7	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	8.6	12.5	8.6	12.5	–	–	–	–
42142	Office equipment whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	.3	3.2	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	–	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	6.2	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	–	9.2	–	–	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NORRISTOWN, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	1.6	.3	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	–	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	–	–	–	–
42281	Beer & ale whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
	NORTHAMPTON, PA								
42	**Wholesale trade**	**4.6**	**.1**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	NORTHAMPTON TOWNSHIP, PA								
42	**Wholesale trade**	**7.3**	**5.8**	**11.3**	**3.1**	**–**	**31.8**	**.4**	**3.0**
421	Wholesale trade, durable goods	7.0	6.3	11.4	4.1	–	31.8	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	9.7	–	–	–	–	–	–	–
42151	Metal service centers & offices	9.7	–	–	–	–	–	–	–
4216	Electrical goods whsle	.4	9.0	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	14.3	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	6.2	5.7	12.6	4.8	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	8.8	3.8	11.0	–	–	–	2.2	14.9
4223	Apparel, piece goods, & notions whsle	13.1	1.9	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	NORTH BRADDOCK, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	NORTH EAST, PA								
42	**Wholesale trade**	**–**	**1.7**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	NORTH FAYETTE TOWNSHIP, PA								
42	**Wholesale trade**	**1.0**	**1.0**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	NORTH HUNTINGDON TOWNSHIP, PA								
42	**Wholesale trade**	**.7**	**9.2**	**1.0**	**10.8**	**–**	**–**	**–**	**5.3**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	.4	–	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	–	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	NORTH LEBANON TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	NORTHUMBERLAND, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	NORTH UNION TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
	NORTH VERSAILLES TOWNSHIP, PA								
42	**Wholesale trade**	**6.6**	**.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42244	Poultry & poultry product whsle	D	D	D	D	–	–	–	–
	NORTH WALES, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	NORTH WHITEHALL TOWNSHIP, PA								
42	**Wholesale trade**	**.5**	**33.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
	NORWOOD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	OAKMONT, PA								
42	**Wholesale trade**	**9.6**	**.1**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	11.0	–	11.0	–	–	–	–	–
422	Wholesale trade, nondurable goods	9.1	.1	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
	OHIOVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	OIL CITY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	OLD FORGE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	36.3	10.3	36.3	10.3	–	–	–	–
	OLYPHANT, PA								
42	**Wholesale trade**	**5.8**	**1.4**	**5.8**	**1.4**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	ORWIGSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	OXFORD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	PALMER TOWNSHIP, PA								
42	**Wholesale trade**	**1.6**	**3.7**	**1.4**	**.4**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	–	3.9	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	24.5	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	11.9	2.6	D	D	–	–	–	–
4224	Grocery & related products whsle	32.4	–	32.4	–	–	–	–	–
	PALMERTON, PA								
42	**Wholesale trade**	**–**	**59.9**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	PALMYRA, PA								
42	**Wholesale trade**	**6.6**	**3.1**	**D**	**D**	**–**	**–**	**D**	**D**
422	Wholesale trade, nondurable goods	5.8	–	5.8	–	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PARKESBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	PEN ARGYL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	–	–
	PENN TOWNSHIP, PA (WESTMORELAND COUNTY)								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	PENN TOWNSHIP, PA (YORK COUNTY)								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	PENNDEL, PA								
42	**Wholesale trade**	**–**	**30.2**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
	PENN HILLS TOWNSHIP, PA								
42	**Wholesale trade**	**2.9**	**.2**	**5.2**	**.3**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	1.3	.3	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	–	–	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	–	.6	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	–	–	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	5.2	–	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
	PENNSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	PERKASIE, PA								
42	**Wholesale trade**	**2.8**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	4.0	–	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	–	–	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PETERS TOWNSHIP, PA								
42	**Wholesale trade**	**4.3**	**.2**	**16.1**	**–**	**–**	**–**	**–**	**1.4**
421	Wholesale trade, durable goods	D	D	17.1	–	D	D	–	1.4
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	7.1	–	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	8.5	–	D	D	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	PHILADELPHIA, PA								
42	**Wholesale trade**	**7.9**	**4.2**	**12.3**	**5.7**	**–**	**2.0**	**5.1**	**.3**
421	Wholesale trade, durable goods	8.0	6.3	12.4	8.8	–	2.4	.9	.1
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers	51.7	15.9	51.7	15.9	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	4.4	7.2	D	D	D	D	–	–
42121	Furniture whsle	D	D	D	D	D	D	–	–
421210	Furniture whsle	D	D	D	D	D	D	–	–
4212101	Household & lawn furniture whsle	D	D	D	D	–	–	–	–
4212102	Office & business furniture whsle	5.3	10.8	D	D	D	D	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
421220	Home furnishings whsle	D	D	D	D	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle	D	D	–	–	–	–	–	–
4212203	Floor coverings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
421330	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	4.2	2.0	17.3	8.0	–	–	.2	–
42141	Photographic equipment & supplies whsle	–	45.3	D	D	–	–	–	–
421410	Photographic equipment & supplies whsle	–	45.3	D	D	–	–	–	–
42142	Office equipment whsle	.5	1.0	D	D	D	D	–	–
421420	Office equipment whsle	.5	1.0	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	–	.8	D	D	D	D	–	–
421430	Computer & computer peripheral equipment & software whsle	–	.8	D	D	D	D	–	–
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	–	–
42143011	Computers & peripheral equipment for resale	D	D	D	D	–	–	–	–
42143012	Computers & peripheral equipment for end use	D	D	–	–	D	D	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	D	D
421440	Other commercial equipment whsle	D	D	D	D	–	–	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	–	–	–	–
4214402	Store machines & equipment whsle	50.6	9.5	50.6	9.5	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	65.0	1.0	D	D	–	–	–	–
421460	Ophthalmic goods whsle	65.0	1.0	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
421490	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4214901	Religious & school supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	14.4	17.7	D	D	D	D	–	–
42151	Metal service centers & offices	14.4	17.7	D	D	D	D	–	–
421510	Metal service centers & offices	14.4	17.7	D	D	D	D	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	–	–
42151011	Ferrous metal service centers	D	D	D	D	–	–	–	–
42151012	Ferrous metal sales offices	D	D	–	–	–	–	–	–
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151021	Nonferrous metal service centers	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	3.9	2.5	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	D	D
42162	Electrical appliance, television & radio set whsle	1.8	–	D	D	–	–	–	–
421620	Electrical appliance, television & radio set whsle	1.8	–	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	2.7	7.6	D	D	–	–
421690	Other electronic parts & equipment whsle	D	D	2.7	7.6	D	D	–	–
4216901	Communications equipment & supplies whsle	D	D	D	D	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.5	5.1	D	D	–	–	–	–
42171	Hardware whsle	2.2	7.1	D	D	–	–	–	–
421710	Hardware whsle	2.2	7.1	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	.4	7.6	D	D	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle	.4	7.6	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
421740	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	7.6	1.1	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	7.6	1.1	D	D	–	–	–	–
4218301	Food-processing machinery & equipment whsle	–	1.0	–	1.0	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4218304	Metalworking machinery & equipment whsle	D	D	–	–	–	–	–	–
4218305	Materials handling equipment whsle	D	D	D	D	–	–	–	–
4218307	Other industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
421840	Industrial supplies whsle	D	D	D	D	–	–	–	–
4218401	General-line industrial supplies whsle	D	D	D	D	–	–	–	–
4218402	Mechanical power transmission supplies whsle	D	D	–	1.2	–	–	–	–
4218403	Welding supplies whsle	D	D	D	D	–	–	–	–
4218406	Other industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
421850	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle	11.3	14.0	11.3	14.0	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	3.2	7.2	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle	3.2	7.2	–	–	–	–	–	–
42193	Recyclable material whsle	3.8	8.7	D	D	–	–	–	–
421930	Recyclable material whsle	3.8	8.7	D	D	–	–	–	–
4219301	Iron & steel scrap processors & dealers	2.9	20.0	2.9	20.0	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)	.2	15.7	.2	15.7	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)	17.4	42.9	17.4	42.9	–	–	–	–
4219302	Recyclable paper & paperboard whsle	–	4.8	–	4.8	–	–	–	–
4219303	Other recyclable material whsle	5.0	2.2	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
421990	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
4219904	Prerecorded media whsle	D	D	D	D	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	–	–	–	–
4219906	Other durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	7.8	3.1	12.2	3.9	–	1.8	9.3	.5
4221	Paper & paper product whsle	1.4	3.1	D	D	–	–	D	D
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
422110	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
422120	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	1.2	3.7	D	D	–	–	D	D
422130	Industrial & personal service paper whsle	1.2	3.7	D	D	–	–	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	–	–	D	D	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	20.4	3.6	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	5.6	17.7	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle	D	D	5.6	17.7	–	–	–	–
4223101	Piece goods—jobbers	D	D	D	D	–	–	–	–
4223102	Notions & other dry goods whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	11.1	1.1	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	11.1	1.1	–	–	–	–
4224	Grocery & related products whsle	13.0	3.1	13.6	3.4	D	D	D	D
42241	General-line grocery whsle	6.9	6.9	D	D	–	–	–	–
422410	General-line grocery whsle	6.9	6.9	D	D	–	–	–	–
4224103	Other general-line grocery whsle	D	D	D	D	–	–	–	–
42242	Packaged frozen food whsle	10.5	.5	D	D	–	–	–	–
422420	Packaged frozen food whsle	10.5	.5	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	.2	1.6	D	D	–	–	–	–
422430	Dairy products, (except dried or canned) whsle	.2	1.6	D	D	–	–	–	–
4224302	Dairy product (except raw milk) whsle	.2	1.6	D	D	–	–	–	–
42244	Poultry & poultry product whsle	3.9	–	3.9	–	–	–	–	–
422440	Poultry & poultry product whsle	3.9	–	3.9	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle	3.9	–	3.9	–	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
422450	Confectionery whsle	D	D	D	D	–	–	–	–
42246	Fish & seafood whsle	24.7	2.3	D	D	–	–	–	–
422460	Fish & seafood whsle	24.7	2.3	D	D	–	–	–	–
42247	Meat & meat product whsle	23.8	2.1	23.8	2.1	–	–	–	–
422470	Meat & meat product whsle	23.8	2.1	23.8	2.1	–	–	–	–
42248	Fresh fruit & vegetable whsle	4.7	.8	D	D	–	–	D	D
422480	Fresh fruit & vegetable whsle	4.7	.8	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224901	Coffee, tea, & spice whsle	13.3	5.4	13.3	5.4	–	–	–	–
4224902	Bread & baked goods whsle	D	D	16.3	12.9	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4224906	Other grocery specialties whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	1.2	6.3	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	3.9	31.1	D	D	–	–
422690	Other chemical & allied products whsle	D	D	3.9	31.1	D	D	–	–
4226901	Industrial gases (except LP) whsle	D	–	–	–	–	–	–	–
4226902	Other chemical & allied products whsle	D	D	D	D	–	.7	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
422710	Petroleum bulk stations & terminals	–	–	D	D	D	D	–	–
4227101	Petroleum bulk stations & terminals (except LP)	–	–	D	D	D	D	–	–
42271012	Petroleum bulk terminals (except LP)	D	D	–	–	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	7.1	4.9	7.1	4.9	–	–	–	–
42281	Beer & ale whsle	3.0	5.5	3.0	5.5	–	–	–	–
422810	Beer & ale whsle	3.0	5.5	3.0	5.5	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
422910	Farm supplies whsle	D	D	D	D	–	–	–	–
4229102	Farm supplies—whsle distributors	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	.7	22.1	D	D	–	–	–	–
422920	Book, periodical, & newspaper whsle	.7	22.1	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	27.1	–	27.1	–	–	–	–	–
422940	Tobacco & tobacco product whsle	27.1	–	27.1	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PHILADELPHIA, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
4229901	Art goods whsle	D	D	D	D	–	–	–	–
4229902	General merchandise (nondurable goods) whsle	D	D	–	–	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	–	–	–	–
4229904	Other nondurable goods whsle	D	D	D	D	–	–	–	–
	PHILIPSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	PHOENIXVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	PITCAIRN, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	PITTSBURGH, PA								
42	**Wholesale trade**	**1.5**	**2.4**	**4.6**	**4.6**	**–**	**1.5**	**.1**	**.2**
421	Wholesale trade, durable goods	1.4	2.5	4.0	5.1	–	1.1	–	.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
42112	Motor vehicle supplies & new parts whsle	1.9	4.9	2.2	5.6	–	–	–	–
4212	Furniture & home furnishings whsle	1.7	3.8	D	D	–	–	D	D
42121	Furniture whsle	1.7	–	D	D	–	–	D	D
42122	Home furnishings whsle	1.7	13.5	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	2.0	5.3	D	D	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	.5	3.1	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	4.5	7.8	7.8	10.1	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42142	Office equipment whsle	–	5.4	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	2.1	12.2	5.3	21.3	–	6.3	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	9.9	3.6	18.3	6.6	–	–	–	–
42146	Ophthalmic goods whsle	1.2	–	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	.5	.6	D	D	D	D	D	D
42151	Metal service centers & offices	–	.7	D	D	D	D	D	D
42152	Coal & other mineral & ore whsle	5.6	–	D	D	–	–	D	D
4216	Electrical goods whsle	1.2	5.7	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	4.1	D	D	–	–	D	D
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PITTSBURGH, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	11.7	7.9	D	D	D	D	–	–
42171	Hardware whsle	D	D	5.6	10.1	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	18.9	–	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	6.8	24.9	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.0	10.1	4.4	11.4	–	10.4	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	–	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	1.4	6.2	D	D	–	–	D	D
42184	Industrial supplies whsle	3.8	20.3	7.0	5.2	D	D	–	–
42185	Service establishment equipment & supplies whsle	–	24.4	–	24.4	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	.5	–	.5	–	–	–	–	–
42193	Recyclable material whsle	9.2	3.5	9.2	3.5	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	9.8	3.7	9.8	3.7	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.9	2.4	6.2	3.3	–	2.1	.2	–
4221	Paper & paper product whsle	7.0	3.9	D	D	D	D	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	11.7	6.4	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	2.7	7.0	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	2.7	7.0	D	D	–	–
4223	Apparel, piece goods, & notions whsle	36.2	1.5	36.2	1.5	–	–	–	–
4224	Grocery & related products whsle	1.4	4.2	3.2	3.8	–	6.8	.2	–
42241	General-line grocery whsle	3.8	–	–	–	–	–	–	–
42242	Packaged frozen food whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	–	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	–	1.2	–	1.2	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	D	D	–	–
4226	Chemical & allied products whsle	1.2	–	17.6	–	–	–	–	–
42269	Other chemical & allied products whsle	1.0	–	D	D	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	1.4	1.3	1.4	1.3	–	–	–	–
42281	Beer & ale whsle	1.5	1.5	1.5	1.5	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	47.3	–	–
42292	Book, periodical, & newspaper whsle	–	37.3	–	–	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	13.1	–	13.1	–	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
	PITTSTON, PA								
42	**Wholesale trade**	**2.2**	**.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	36.2	4.7	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	D	D	D	D	D	D
4224	Grocery & related products whsle	–	–	D	D	–	–	D	D
42241	General-line grocery whsle	D	D	–	–	–	–	–	–
42245	Confectionery whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PLAINS TOWNSHIP, PA								
42	**Wholesale trade**	**10.9**	**12.2**	**D**	**D**	**–**	**2.9**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	PLEASANT HILLS, PA								
42	**Wholesale trade**	**18.3**	**–**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	7.2	–	16.1	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	–	D	D	–	–	–	–
	PLUM, PA								
42	**Wholesale trade**	**2.1**	**5.4**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	.6	1.0	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42139	Other construction materials whsle	D	D	–	–	D	D	–	–
4216	Electrical goods whsle	–	3.3	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
42171	Hardware whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	11.6	33.0	D	D	–	–	–	–
4224	Grocery & related products whsle	.4	39.3	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	PLYMOUTH, PA								
42	**Wholesale trade**	**.9**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
	PLYMOUTH TOWNSHIP, PA								

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	PLYMOUTH TOWNSHIP, PA—Con.								
42	**Wholesale trade**	**.8**	**4.0**	**3.2**	**5.7**	**–**	**5.6**	**–**	**–**
421	Wholesale trade, durable goods	.6	1.4	2.8	6.1	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	1.8	.4	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	D	D	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	–	–	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
4216	Electrical goods whsle	–	–	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.3	–	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	–	51.7	–	51.7	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.0	19.5	4.4	4.5	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	.7	–	.7	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	PORTAGE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	PORT VUE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	POTTSTOWN, PA								
42	**Wholesale trade**	**3.7**	**2.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.4	4.7	7.9	5.1	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	4.1	3.8	4.1	3.8	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	17.7	–	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.0	–	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	POTTSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	PROSPECT PARK, PA								
42	**Wholesale trade**	**.6**	**19.5**	**.6**	**19.5**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	.6	19.5	.6	19.5	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
	PUNXSUTAWNEY, PA								
42	**Wholesale trade**	**2.5**	**2.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	14.1	–	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	.1	2.9	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	QUAKERTOWN, PA								
42	**Wholesale trade**	**4.6**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.2	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.4	–	3.4	–	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	RADNOR TOWNSHIP, PA								
42	**Wholesale trade**	**.2**	**1.1**	**.3**	**.5**	**–**	**2.8**	**.5**	**–**
421	Wholesale trade, durable goods	.2	1.3	D	D	D	D	.4	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	D	D	–	–
4216	Electrical goods whsle	D	D	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	D	D	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	7.2	D	D	D	D	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	–	7.4	–	–	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	RADNOR TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	–	.3	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	–	–	D	D	–	–
42211	Printing & writing paper whsle	D	D	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
	READING, PA								
42	**Wholesale trade**	**5.6**	**5.3**	**7.2**	**6.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8.1	6.0	8.6	5.0	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	–	7.2	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	2.7	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	7.8	7.8	8.2	5.8	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	1.4	12.8	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.1	4.7	4.9	7.5	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	6.0	.9	D	D	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
	RED LION, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	REYNOLDSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	RICHLAND TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	RIDGWAY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	RIDLEY TOWNSHIP, PA								
42	**Wholesale trade**	**37.5**	**.9**	**37.5**	**.9**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	40.0	–	40.0	–	–	–	–	–
	RIDLEY PARK, PA								
42	**Wholesale trade**	**–**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	ROARING SPRING, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
	ROBINSON TOWNSHIP, PA								
42	**Wholesale trade**	**1.4**	**21.4**	**1.9**	**29.3**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	52.2	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	ROCHESTER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
	ROCKLEDGE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	–	–
	ROSS TOWNSHIP, PA								
42	**Wholesale trade**	**5.2**	**6.7**	**13.8**	**3.0**	**–**	**9.4**	**.3**	**8.6**
421	Wholesale trade, durable goods	1.5	5.4	4.1	3.8	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	1.8	–	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	2.5	–	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	–	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	17.6	–	1.4	–	–	–	–
42183	Industrial machinery & equipment whsle	–	22.4	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	20.1	11.6	48.0	.5	–	–	–	–
	ROSTRAVER TOWNSHIP, PA								
42	**Wholesale trade**	**5.1**	**11.7**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	–	4.3	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ROYERSFORD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
	ST. MARYS, PA								
42	**Wholesale trade**	**.7**	**5.1**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	1.3	–	1.3	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	11.1	–	–	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	SALISBURY TOWNSHIP, PA								
42	**Wholesale trade**	**.3**	**1.3**	**D**	**D**	**–**	**2.1**	**D**	**D**
421	Wholesale trade, durable goods	.3	–	2.2	–	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	D	D	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	D	D	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	D	D
42151	Metal service centers & offices	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	–	13.2	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	SANDY TOWNSHIP, PA								
42	**Wholesale trade**	**1.7**	**2.8**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
	SAYRE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	SCHUYLKILL HAVEN, PA								
42	**Wholesale trade**	**3.0**	**4.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2.5	–	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	SCOTT TOWNSHIP, PA								
42	**Wholesale trade**	**.3**	**15.1**	**.1**	**15.0**	**–**	**–**	**1.0**	**15.4**
421	Wholesale trade, durable goods	.4	16.8	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	9.7	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SCOTTDALE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	SCRANTON, PA								
42	**Wholesale trade**	**8.5**	**15.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.3	14.4	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	5.5	5.2	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	6.9	3.1	6.9	3.1	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	9.2	15.3	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	57.8	8.5	57.8	8.5	–	–	–	–
4224	Grocery & related products whsle	.1	22.7	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	5.6	2.9	–	–	–	–	–	–
42281	Beer & ale whsle	5.6	2.9	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
	SELINSGROVE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	SELLERSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SEWICKLEY, PA								
42	**Wholesale trade**	**2.7**	**.2**	**6.4**	**.6**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12.5	1.3	D	D	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	D	D
42151	Metal service centers & offices	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	34.8	2.1	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	10.3	–	–	D	D
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	.4	–	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	–	–	D	D
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
42292	Book, periodical, & newspaper whsle	D	D	–	–	D	D	–	–
	SHALER TOWNSHIP, PA								
42	**Wholesale trade**	**.8**	**3.7**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	1.5	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
42241	General-line grocery whsle	D	D	–	–	–	–	D	D
	SHAMOKIN, PA								
42	**Wholesale trade**	**5.5**	**21.0**	**5.5**	**21.0**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	SHARON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	SHARON HILL, PA								
42	**Wholesale trade**	**.4**	**16.7**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	.4	20.0	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	–	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SHARPSBURG, PA								
42	**Wholesale trade**	**.5**	**4.6**	**.6**	**5.0**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	41.4	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
	SHARPSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	SHENANDOAH, PA								
42	**Wholesale trade**	**23.3**	**–**	**23.3**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	SHILLINGTON, PA								
42	**Wholesale trade**	**.8**	**17.2**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	1.6	34.5	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	D	D	–	–	–	–
	SHIPPENSBURG, PA *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	SHIPPENSBURG, PA (CUMBERLAND COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	SHIPPENSBURG, PA (FRANKLIN COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	SHREWSBURY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
42291	Farm supplies whsle	D	D	–	–	–	–	–	–
	SLATINGTON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	SLIPPERY ROCK, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SOMERSET, PA								
42	**Wholesale trade**	**16.8**	**4.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	10.2	.8	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
	SOMERSET TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	5.0	–	5.0	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	SOUDERTON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
	SOUTH FAYETTE TOWNSHIP, PA								
42	**Wholesale trade**	**.1**	**8.2**	**.1**	**12.9**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.1	11.0	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	–	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.1	25.2	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	–	36.1	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	5.2	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	D	D
42241	General-line grocery whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	SOUTH MIDDLETON TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
	SOUTH PARK TOWNSHIP, PA								
42	**Wholesale trade**	**15.4**	**.2**	**15.4**	**.2**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	SOUTH UNION TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**–**	**–**	**–**	**–**	**D**	**D**

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SOUTH WHITEHALL TOWNSHIP, PA								
42	**Wholesale trade**	**6.0**	**1.5**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	13.5	2.2	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	20.0	5.7	D	D	–	–	–	–
42141	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
42142	Office equipment whsle	D	D	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	7.5	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.4	1.0	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	13.0	D	D	–	–
42269	Other chemical & allied products whsle	D	D	–	13.0	D	D	–	–
	SOUTH WILLIAMSPORT, PA								
42	**Wholesale trade**	**.8**	**1.9**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	SPRING TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	12.5	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	–	6.7	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	SPRING CITY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
	SPRINGDALE, PA								
42	**Wholesale trade**	**20.2**	**–**	**20.2**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	20.2	–	20.2	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	11.5	–	11.5	–	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SPRINGETTSBURY TOWNSHIP, PA								
42	**Wholesale trade**	**.6**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	D	D	–	–
42183	Industrial machinery & equipment whsle	.8	–	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
	SPRINGFIELD TOWNSHIP, PA (DELAWARE COUNTY)								
42	**Wholesale trade**	**.9**	**2.3**	**1.9**	**6.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	SPRINGFIELD TOWNSHIP, PA (MONTGOMERY COUNTY)								
42	**Wholesale trade**	**1.6**	**7.9**	**4.1**	**24.0**	**–**	**–**	**.3**	**–**
421	Wholesale trade, durable goods	.3	6.4	.3	23.1	–	–	.4	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	5.7	13.0	–	–	–	–	–	–
	SPRING GARDEN TOWNSHIP, PA								
42	**Wholesale trade**	**8.3**	**15.8**	**8.9**	**15.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	18.2	5.6	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.0	23.3	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	STATE COLLEGE, PA								
42	**Wholesale trade**	**1.9**	**34.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	8.0	–	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	STEELTON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	STRASBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
	STROUD TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	STROUDSBURG, PA								
42	**Wholesale trade**	**.2**	**.6**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	2.0	7.8	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	SUGARCREEK, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	SUMMIT HILL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	SUNBURY, PA								
42	**Wholesale trade**	**3.4**	**–**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	4.3	–	4.3	–	–	–	–	–
422	Wholesale trade, nondurable goods	3.3	–	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	SUSQUEHANNA TOWNSHIP, PA								
42	**Wholesale trade**	**1.3**	**.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
	SWARTHMORE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	SWATARA TOWNSHIP, PA								
42	**Wholesale trade**	**2.1**	**1.9**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	.6	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	–	–
42142	Office equipment whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.4	.5	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	.1	.6	.1	.6	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	–	.8	D	D	–	6.5	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	SWISSVALE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
	SWOYERSVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
	TAMAQUA, PA								
42	**Wholesale trade**	**3.4**	**.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
42249	Other grocery & related products whsle	D	D	–	–	–	–	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	TARENTUM, PA								
42	**Wholesale trade**	**1.9**	**23.6**	**1.9**	**23.6**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	TAYLOR, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	TELFORD, PA *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	TELFORD, PA (BUCKS COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	TELFORD, PA (MONTGOMERY COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	THROOP, PA								
42	**Wholesale trade**	**–**	**–**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	D	D	–	–
	TITUSVILLE, PA								
42	**Wholesale trade**	**2.4**	**10.4**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	D	D	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	TOWAMENCIN TOWNSHIP, PA								
42	**Wholesale trade**	**1.8**	**5.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	3.9	12.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	D	D	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	4.4	–	–	–	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	TOWANDA, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	TRAFFORD, PA *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	TRAFFORD, PA (WESTMORELAND COUNTY PART) *								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
	TREDYFFRIN TOWNSHIP, PA								
42	**Wholesale trade**	**.1**	**.7**	**2.7**	**2.0**	**–**	**.6**	**–**	**–**
421	Wholesale trade, durable goods	D	D	3.8	1.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	D	D	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42133	Roofing, siding, & insulation material whsle	D	D	–	–	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
42144	Other commercial equipment whsle	D	D	–	–	–	–	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
4216	Electrical goods whsle	D	D	–	–	–	–	D	D
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
42184	Industrial supplies whsle	D	D	–	–	D	D	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	1.1	2.2	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	–	–	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	–	–	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	2.8	56.4	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	D	D	–	.9	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	TURTLE CREEK, PA								
42	**Wholesale trade**	**2.7**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
	TYRONE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	UNION CITY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	UNIONTOWN, PA								
42	**Wholesale trade**	**21.4**	**17.9**	**22.3**	**17.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	35.0	20.1	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	6.0	62.7	6.0	62.7	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.5	4.7	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	4.4	15.1	D	D	–	–	–	–
4224	Grocery & related products whsle	17.3	68.2	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	UNITY TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	UPLAND, PA								
42	**Wholesale trade**	**25.9**	**–**	**25.9**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
	UPPER ALLEN TOWNSHIP, PA								
42	**Wholesale trade**	**5.2**	**.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
	UPPER CHICHESTER TOWNSHIP, PA								
42	**Wholesale trade**	**.5**	**7.2**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	UPPER DARBY TOWNSHIP, PA								
42	**Wholesale trade**	**9.0**	**22.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	22.7	6.9	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	24.0	–	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	.9	67.8	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	UPPER DUBLIN TOWNSHIP, PA								
42	**Wholesale trade**	**1.2**	**4.1**	**2.1**	**5.7**	**–**	**2.8**	**–**	**.6**
421	Wholesale trade, durable goods	1.0	4.6	1.9	7.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	3.2	18.7	–	–	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	–	.5	D	D	–	–	D	D
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
4218	Machinery, equipment, & supplies whsle	2.0	11.2	D	D	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	D	D	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.9	3.0	2.4	3.9	–	–	D	D
4221	Paper & paper product whsle	–	.2	–	.2	–	–	–	–
42211	Printing & writing paper whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	.7	38.4	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
	UPPER GWYNEDD TOWNSHIP, PA								
42	**Wholesale trade**	**.2**	**.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42171	Hardware whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4222	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	UPPER MACUNGIE TOWNSHIP, PA								
42	**Wholesale trade**	**1.2**	**1.6**	**1.6**	**.6**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.9	.8	1.2	.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42121	Furniture whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42151	Metal service centers & offices	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	–	9.4	–	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.6	–	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	–	–	–	–	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.0	4.3	3.0	–	D	D	D	D
4221	Paper & paper product whsle	–	–	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	–	–	D	D	–	–	D	D
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	16.8	–	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	D	D	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
	UPPER MERION TOWNSHIP, PA								
42	**Wholesale trade**	**2.8**	**1.6**	**7.5**	**2.7**	**–**	**1.1**	**–**	**–**
421	Wholesale trade, durable goods	5.3	3.8	10.6	4.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	8.8	1.3	17.2	2.3	D	D	D	D
42142	Office equipment whsle	D	D	–	21.8	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	14.3	1.0	D	D	D	D	D	D
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	–	–	–	–	D	D	–	–
4215	Metal & mineral (except petroleum) whsle	–	25.3	–	25.3	–	–	–	–
42151	Metal service centers & offices	–	25.3	–	25.3	–	–	–	–
4216	Electrical goods whsle	–	8.6	D	D	–	13.4	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	–	–	–	–	–	D	D
42171	Hardware whsle	D	D	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	–	–	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	–	–	–	–	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	UPPER MERION TOWNSHIP, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	5.1	4.5	10.5	9.2	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	11.5	2.5	19.5	4.2	D	D	D	D
42184	Industrial supplies whsle	–	–	D	D	–	–	D	D
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.4	.3	4.5	.5	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42211	Printing & writing paper whsle	–	–	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle	–	.1	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	–	.1	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42234	Footwear whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	D	D	D	D
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4226	Chemical & allied products whsle	–	2.3	D	D	D	D	–	–
42269	Other chemical & allied products whsle	D	D	D	D	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	UPPER MORELAND TOWNSHIP, PA								
42	**Wholesale trade**	**1.2**	**4.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1.5	3.8	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	6.3	.5	D	D	–	–	D	D
42143	Computer & computer peripheral equipment & software whsle	6.7	–	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	1.6	–	–	–	D	D
42151	Metal service centers & offices	D	D	1.6	–	–	–	D	D
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	17.2	–	20.9	–	–	–	–
42183	Industrial machinery & equipment whsle	–	23.3	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	.4	4.7	1.8	13.9	D	D	D	D
4221	Paper & paper product whsle	–	14.2	–	–	–	–	–	–
42212	Stationery & office supplies whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
42244	Poultry & poultry product whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	.1	–	D	D	D	D	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	D	D	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	UPPER PROVIDENCE TOWNSHIP, PA								
42	**Wholesale trade**	**.1**	**–**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	UPPER ST. CLAIR TOWNSHIP, PA								
42	**Wholesale trade**	**.9**	**13.7**	**1.7**	**21.1**	**–**	**23.5**	**.2**	**–**
421	Wholesale trade, durable goods	.7	12.6	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	–	–	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	15.4	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	–	37.8	–	–	–	–	–	–
42184	Industrial supplies whsle	–	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.9	21.8	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	UPPER SAUCON TOWNSHIP, PA								
42	**Wholesale trade**	**7.9**	**4.6**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	UPPER SOUTHAMPTON TOWNSHIP, PA								
42	**Wholesale trade**	**3.1**	**10.0**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	5.4	17.5	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	D	D	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	39.1	–	D	D	–	–	–	–
4216	Electrical goods whsle	–	2.6	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.4	1.0	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	–	–	D	D	–	–
42211	Printing & writing paper whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	UWCHLAN TOWNSHIP, PA								
42	**Wholesale trade**	**63.0**	**2.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	–	–	D	D
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42184	Industrial supplies whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	–	–	–	–
	VANDERGRIFT, PA								
42	**Wholesale trade**	**9.1**	**–**	**9.1**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	VERONA, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	1.7	–	1.7	–	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WARMINSTER TOWNSHIP, PA								
42	**Wholesale trade**	**.9**	**8.3**	**1.6**	**14.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.4	5.4	.9	9.6	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	1.4	D	D	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	–	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	–	5.5	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	–	–
42184	Industrial supplies whsle	D	D	–	–	D	D	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.4	18.4	3.5	26.9	–	–	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	–	–	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	WARREN, PA								
42	**Wholesale trade**	**43.6**	**2.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	40.9	3.0	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	WARRINGTON TOWNSHIP, PA								
42	**Wholesale trade**	**.4**	**14.4**	**.6**	**8.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	–	–	–	–	–	–
	WARWICK TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4222	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
42221	Drugs, & druggists' sundries whsle	D	D	–	–	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
	WASHINGTON TOWNSHIP, PA								
42	**Wholesale trade**	**9.5**	**14.7**	**9.5**	**14.7**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	9.5	14.7	9.5	14.7	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WASHINGTON, PA								
42	**Wholesale trade**	**1.2**	**6.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	21.4	66.8	21.4	66.8	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	3.3	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	WAYNESBORO, PA								
42	**Wholesale trade**	**1.9**	**21.5**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
	WAYNESBURG, PA								
42	**Wholesale trade**	**14.9**	**.4**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	WEATHERLY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	WELLSBORO, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	WESLEYVILLE, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	WEST BRADFORD TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WEST CHESTER, PA								
42	**Wholesale trade**	**6.8**	**3.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.4	.8	8.2	.5	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	–	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	10.0	24.8	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
	WEST DEER TOWNSHIP, PA								
42	**Wholesale trade**	**59.6**	**1.2**	**59.6**	**1.2**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
	WEST GOSHEN TOWNSHIP, PA								
42	**Wholesale trade**	**13.0**	**2.3**	**22.6**	**3.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	15.6	2.7	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	54.2	–	54.2	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	–	14.3	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	25.1	–	D	D	D	D
42183	Industrial machinery & equipment whsle	16.7	–	33.7	–	D	D	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	D	D	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.3	.5	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
	WEST HAZLETON, PA								
42	**Wholesale trade**	**14.8**	**–**	**14.8**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WEST HEMPFIELD TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**.6**	**20.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.3	18.2	D	D	D	D	–	–
4213	Lumber & other construction materials whsle	–	–	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	WEST LAMPETER TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	–	.4	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
	WEST MANCHESTER TOWNSHIP, PA								
42	**Wholesale trade**	**–**	**3.6**	**–**	**.3**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	–	.3	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	–	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	–	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	–	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	36.7	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
	WEST MIFFLIN, PA								
42	**Wholesale trade**	**.3**	**2.5**	**.3**	**1.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	18.2	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	D	D	–	–	–	–
	WESTMONT, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	WEST NEWTON, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WEST NORRITON TOWNSHIP, PA								
42	**Wholesale trade**	**4.6**	**.1**	**5.1**	**.1**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	5.2	–	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	18.9	–	18.9	–	–	–	–	–
422	Wholesale trade, nondurable goods	.2	.7	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
	WEST PITTSTON, PA								
42	**Wholesale trade**	**15.5**	**74.1**	**15.5**	**74.1**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	–	–	–	–
	WEST READING, PA								
42	**Wholesale trade**	**–**	**6.6**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	27.1	–	27.1	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
	WESTTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**.6**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
	WEST VIEW, PA								
42	**Wholesale trade**	**–**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	–	–	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WEST WHITELAND TOWNSHIP, PA								
42	**Wholesale trade**	**.2**	**3.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	.9	20.2	D	D	–	–	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	1.8	11.2	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	D	D
42171	Hardware whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	–	–	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
42184	Industrial supplies whsle	D	D	D	D	D	D	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	.8	–	D	D	D	D
4224	Grocery & related products whsle	D	D	D	D	D	D	D	D
42245	Confectionery whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	WEST WYOMING, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
	WEST YORK, PA								
42	**Wholesale trade**	**8.8**	**19.1**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	8.8	19.1	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
	WHITE TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	WHITEHALL, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WHITEHALL TOWNSHIP, PA								
42	**Wholesale trade**	**.9**	**19.8**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	2.5	–	2.5	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	WHITEMARSH TOWNSHIP, PA								
42	**Wholesale trade**	**14.0**	**3.1**	**36.4**	**.9**	**–**	**14.2**	**.2**	**.1**
421	Wholesale trade, durable goods	2.5	6.5	5.9	.6	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	6.7	31.1	15.9	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
42144	Other commercial equipment whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	–	D	D	–	–	–	–
42151	Metal service centers & offices	–	–	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.4	–	9.3	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	22.8	.5	66.2	1.2	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	–	–
42213	Industrial & personal service paper whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	D	D
42242	Packaged frozen food whsle	D	D	–	–	–	–	D	D
	WHITE OAK, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
	WHITPAIN TOWNSHIP, PA								
42	**Wholesale trade**	**.8**	**3.0**	**2.9**	**5.7**	**–**	**2.5**	**.2**	**–**
421	Wholesale trade, durable goods	1.0	3.5	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	2.1	13.9	D	D	–	–	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	1.1	9.6	D	D	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	–	3.5	D	D	–	–	–	–
42151	Metal service centers & offices	–	3.5	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	D	D	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	9.2	17.0	–	–	–	–
42183	Industrial machinery & equipment whsle	9.3	14.4	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	–	–	D	D	–	–	D	D
4221	Paper & paper product whsle	–	–	–	–	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WILKES-BARRE, PA								
42	**Wholesale trade**	**3.2**	**5.8**	**4.7**	**7.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	5.0	7.9	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
42121	Furniture whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	–	13.8	D	D	–	–	–	–
42142	Office equipment whsle	D	D	–	–	–	–	–	–
42146	Ophthalmic goods whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	10.8	D	D	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle	–	12.9	–	12.9	–	–	–	–
4218	Machinery, equipment, & supplies whsle	.4	11.8	.4	11.8	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	.4	14.6	.4	14.6	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.4	2.6	D	D	–	–	D	D
4224	Grocery & related products whsle	.5	3.6	D	D	–	–	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	WILKINSBURG, PA								
42	**Wholesale trade**	**4.8**	**6.2**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	3.1	6.2	D	D	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	53.7	4.6	53.7	4.6	–	–	–	–
	WILLIAMSPORT, PA								
42	**Wholesale trade**	**2.3**	**19.6**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	2.5	27.6	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	5.6	20.8	5.6	20.8	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.1	11.4	2.1	11.4	–	–	–	–
4221	Paper & paper product whsle	–	–	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	WILLISTOWN TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**11.0**	**5.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
	WILSON, PA								
42	**Wholesale trade**	**.3**	**1.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
	WINDBER, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	WIND GAP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	–	D	–	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
	WINDSOR TOWNSHIP, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	WOMELSDORF, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
	WORMLEYSBURG, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	–	–	–	–	–	–
	WYOMING, PA								
42	**Wholesale trade**	**4.9**	**63.0**	**4.9**	**63.0**	**–**	**–**	**–**	**–**
	WYOMISSING, PA								
42	**Wholesale trade**	**2.5**	**32.3**	**D**	**D**	**–**	**45.8**	**D**	**D**
421	Wholesale trade, durable goods	5.1	–	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	.9	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	1.0	50.4	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
42213	Industrial & personal service paper whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	YEADON, PA								
42	**Wholesale trade**	**7.2**	**6.7**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	11.2	5.7	11.2	5.7	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	YORK, PA								
42	**Wholesale trade**	**3.6**	**3.7**	**7.4**	**6.7**	**–**	**.9**	**–**	**–**
421	Wholesale trade, durable goods	2.1	4.5	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	76.7	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	D	D	–	–
42122	Home furnishings whsle	D	D	–	–	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	–	–	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	6.3	19.4	6.3	19.4	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	12.0	36.8	12.0	36.8	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	8.5	.8	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	22.5	–	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	YORK TOWNSHIP, PA								
42	**Wholesale trade**	**1.5**	**7.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	–	–	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	D	D	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	YOUNGWOOD, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	ZELIENOPLE, PA								
42	**Wholesale trade**	**1.3**	**14.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	D	D	–	–
42151	Metal service centers & offices	D	D	–	–	D	D	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	6.3	45.1	6.3	45.1	–	–	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	BALANCE OF ADAMS COUNTY, PA								
42	**Wholesale trade**	**7.7**	**.4**	**12.9**	**.6**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	3.2	–	3.2	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	–	–	D	D	D	D	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4225	Farm-product raw material whsle	25.6	–	D	D	–	–	D	D
42251	Grain & field bean whsle	D	D	D	D	–	–	–	–
42252	Livestock whsle	D	D	D	D	–	–	–	–
42259	Other farm product raw material whsle	D	D	–	–	–	–	D	D
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	–	–	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF ALLEGHENY COUNTY, PA								
42	**Wholesale trade**	**3.1**	**5.5**	**5.7**	**9.6**	**–**	**.5**	**–**	**.5**
421	Wholesale trade, durable goods	4.0	6.2	7.4	10.7	–	.6	–	1.0
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	10.2	1.4	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	.4	2.6	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	.2	5.7	.5	9.8	–	1.0	–	–
42142	Office equipment whsle	D	D	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	–	4.0	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	.2	4.0	.4	7.4	D	D	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	4.8	2.6	D	D	D	D	–	–
42151	Metal service centers & offices	D	D	D	D	D	D	–	–
42152	Coal & other mineral & ore whsle	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	2.0	–	4.0	–	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	–	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.1	27.8	D	D	–	–	–	–
42171	Hardware whsle	–	37.0	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	6.2	12.6	10.1	19.8	–	2.3	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	.2	19.8	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	10.1	3.5	20.1	4.0	–	–	D	D
42184	Industrial supplies whsle	6.3	18.1	D	D	D	D	–	–
42185	Service establishment equipment & supplies whsle	–	26.8	–	26.8	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42193	Recyclable material whsle	7.4	.8	D	D	–	–	D	D
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.3	4.0	2.3	7.4	–	.2	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	–	–	–	–	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	D	D
4224	Grocery & related products whsle	.3	.6	.6	1.3	–	–	D	D
42241	General-line grocery whsle	–	–	–	–	–	–	–	–
42242	Packaged frozen food whsle	D	D	D	D	–	–	–	–
42248	Fresh fruit & vegetable whsle	–	7.0	–	7.0	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	.2	1.7	.2	1.9	–	–	–	–
42269	Other chemical & allied products whsle	.2	1.9	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	3.8	–	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42292	Book, periodical, & newspaper whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF ARMSTRONG COUNTY, PA								
42	**Wholesale trade**	**9.3**	**4.0**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	BALANCE OF BEAVER COUNTY, PA								
42	**Wholesale trade**	**6.6**	**.7**	**8.4**	**1.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	10.5	2.0	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	.9	3.3	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	4.7	.2	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
	BALANCE OF BEDFORD COUNTY, PA								
42	**Wholesale trade**	**5.9**	**.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	BALANCE OF BERKS COUNTY, PA								
42	**Wholesale trade**	**2.1**	**.5**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	9.3	2.2	12.0	2.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7.6	.6	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	12.8	9.1	12.8	9.1	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	1.4	.5	1.4	.5	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.3	.6	5.4	.9	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	1.1	1.9	D	D	–	–	–	–
42184	Industrial supplies whsle	16.3	–	D	D	–	–	D	D
42185	Service establishment equipment & supplies whsle	2.3	.1	D	D	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	29.2	.5	29.2	.5	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF BERKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
422	Wholesale trade, nondurable goods	.7	.1	D	D	–	–	D	D
4223	Apparel, piece goods, & notions whsle	D	D	–	–	–	–	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	–	–	–	–	D	D
4224	Grocery & related products whsle	.7	–	D	D	–	–	D	D
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	BALANCE OF BLAIR COUNTY, PA								
42	**Wholesale trade**	**1.5**	**3.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	17.7	–	17.7	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	BALANCE OF BRADFORD COUNTY, PA								
42	**Wholesale trade**	**37.3**	**3.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.5	14.2	3.5	14.2	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42192	Toy & hobby goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	BALANCE OF BUCKS COUNTY, PA								
42	**Wholesale trade**	**8.7**	**6.3**	**12.6**	**6.9**	**–**	**50.4**	**.6**	**.4**
421	Wholesale trade, durable goods	8.8	3.4	13.1	4.0	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	.6	14.9	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	.5	.4	–	–	–	–	D	D
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	D	D
42121	Furniture whsle	D	D	–	–	–	–	D	D
42122	Home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	9.2	1.1	D	D	–	–	D	D
42143	Computer & computer peripheral equipment & software whsle	19.3	.2	D	D	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	6.6	2.7	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	–	–	–	–	D	D
4215	Metal & mineral (except petroleum) whsle	10.5	1.7	D	D	–	–	–	–
42151	Metal service centers & offices	10.5	1.7	D	D	–	–	–	–
4216	Electrical goods whsle	2.3	–	D	D	–	–	D	D
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF BUCKS COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	2.3	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	18.8	3.3	24.6	.6	–	–	D	D
42183	Industrial machinery & equipment whsle	29.1	4.6	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	4.2	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	8.4	11.3	11.8	11.7	D	D	D	D
4221	Paper & paper product whsle	–	–	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	31.0	.2	D	D	–	–	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	7.5	9.6	8.0	9.6	–	–	–	–
4226	Chemical & allied products whsle	.2	38.7	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
42293	Flower, nursery stock, & florists' supplies whsle	28.5	–	28.5	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	D	D
	BALANCE OF BUTLER COUNTY, PA								
42	**Wholesale trade**	**4.6**	**1.6**	**4.9**	**1.6**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8.0	3.3	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.5	.6	D	D	D	D	–	–
4224	Grocery & related products whsle	–	.3	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
42247	Meat & meat product whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF CAMBRIA COUNTY, PA								
42	**Wholesale trade**	**2.5**	**8.4**	**3.3**	**7.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3.8	–	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	2.0	–	2.0	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	–	29.1	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	BALANCE OF CARBON COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	BALANCE OF CENTRE COUNTY, PA								
42	**Wholesale trade**	**3.0**	**11.5**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.0	15.0	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	1.2	D	D	–	–	–	–
4224	Grocery & related products whsle	–	–	–	–	–	–	–	–
	BALANCE OF CHESTER COUNTY, PA								
42	**Wholesale trade**	**8.0**	**7.0**	**15.3**	**12.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	8.8	9.9	15.7	15.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	D	D
42121	Furniture whsle	D	D	D	D	–	–	–	–
42122	Home furnishings whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42139	Other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42151	Metal service centers & offices	D	D	D	D	–	–	D	D
4216	Electrical goods whsle	.6	1.3	D	D	–	–	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	–	.4	D	D	–	–	D	D
42162	Electrical appliance, television & radio set whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.3	–	.9	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	5.0	4.0	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	.8	2.6	1.8	6.0	D	D	D	D
42184	Industrial supplies whsle	D	D	–	–	–	–	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF CHESTER COUNTY, PA—Con.								
42	**Wholesale trade**—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	7.3	4.4	14.9	8.5	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	D	D	–	–
42211	Printing & writing paper whsle	D	D	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	11.5	4.1	D	D	–	–	D	D
42242	Packaged frozen food whsle	D	D	–	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	–	–	–	–	–	–
42245	Confectionery whsle	D	D	–	–	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	40.1	–	D	D	–	–	D	D
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	10.3	3.5	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	1.1	–	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	20.3	57.0	20.3	57.0	–	–	–	–
	BALANCE OF CLARION COUNTY, PA								
42	**Wholesale trade**	**4.0**	**1.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	34.0	10.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	D	D	–	–
42247	Meat & meat product whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
	BALANCE OF CLEARFIELD COUNTY, PA								
42	**Wholesale trade**	**1.4**	**6.9**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	1.5	7.3	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF CLINTON COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	BALANCE OF COLUMBIA COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	BALANCE OF CRAWFORD COUNTY, PA								
42	**Wholesale trade**	**35.8**	**1.3**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	47.0	.3	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	37.2	–	37.2	–	–	–	–	–
42291	Farm supplies whsle	37.2	–	37.2	–	–	–	–	–
	BALANCE OF CUMBERLAND COUNTY, PA								
42	**Wholesale trade**	**2.3**	**11.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2.1	14.5	2.2	15.0	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	9.8	–	9.8	–	–	–	–	–
422	Wholesale trade, nondurable goods	3.0	–	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF DAUPHIN COUNTY, PA								
42	**Wholesale trade**	**.3**	**.5**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42133	Roofing, siding, & insulation material whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
42151	Metal service centers & offices	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	11.7	2.0	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	BALANCE OF DELAWARE COUNTY, PA								
42	**Wholesale trade**	**6.6**	**3.6**	**12.3**	**6.8**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	3.7	1.4	8.4	3.1	–	–	.7	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	–	–	–	–	–	–
42122	Home furnishings whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	10.9	11.2	D	D	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	–	–	D	D	–	–
42149	Other professional equipment & supplies whsle	D	D	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	–	D	D	–	–	–	–
42151	Metal service centers & offices	–	–	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	3.9	–	D	D	–	–
42171	Hardware whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	11.1	1.3	17.3	2.1	–	–	–	–
42183	Industrial machinery & equipment whsle	7.1	–	D	D	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	14.8	10.0	18.3	12.4	D	D	–	–
4221	Paper & paper product whsle	56.2	1.7	D	D	–	–	–	–
42212	Stationery & office supplies whsle	D	D	D	D	–	–	–	–
4223	Apparel, piece goods, & notions whsle	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle	7.5	11.7	7.5	11.7	–	–	–	–
42248	Fresh fruit & vegetable whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	–	47.5	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF ELK COUNTY, PA								
42	**Wholesale trade**	**6.7**	**–**	**6.7**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
	BALANCE OF ERIE COUNTY, PA								
42	**Wholesale trade**	**46.0**	**1.0**	**58.2**	**1.2**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	49.9	.9	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.1	–	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.5	1.7	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	–	–	–	–	–
	BALANCE OF FAYETTE COUNTY, PA								
42	**Wholesale trade**	**8.9**	**.5**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	BALANCE OF FOREST COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
	BALANCE OF FRANKLIN COUNTY, PA								
42	**Wholesale trade**	**2.0**	**2.0**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	–	–	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	BALANCE OF FULTON COUNTY, PA								
42	**Wholesale trade**	**49.1**	**7.9**	**49.1**	**7.9**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF GREENE COUNTY, PA								
42	**Wholesale trade**	**13.0**	**58.4**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	27.4	7.5	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	–	–	–	–
	BALANCE OF HUNTINGDON COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	.3	7.7	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
	BALANCE OF INDIANA COUNTY, PA								
42	**Wholesale trade**	**5.6**	**1.2**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	–	–	D	D	–	–
42183	Industrial machinery & equipment whsle	D	D	–	–	D	D	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
	BALANCE OF JEFFERSON COUNTY, PA								
42	**Wholesale trade**	**10.8**	**–**	**10.8**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	2.2	–	2.2	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
	BALANCE OF JUNIATA COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	5.7	14.8	5.7	14.8	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4213102	Lumber with yard whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
421820	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF LACKAWANNA COUNTY, PA								
42	**Wholesale trade**	**26.8**	**5.2**	**26.8**	**5.2**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	6.4	.7	6.4	.7	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	17.8	–	17.8	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	52.0	10.9	52.0	10.9	–	–	–	–
4224	Grocery & related products whsle	80.2	7.0	80.2	7.0	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
	BALANCE OF LANCASTER COUNTY, PA								
42	**Wholesale trade**	**1.9**	**.5**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	1.8	.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	D	D
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	–	–	–	–
42149	Other professional equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	–	–	–	–
42171	Hardware whsle	D	D	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	–	–	–	–
42174	Refrigeration equipment & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	3.2	3.3	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle	4.3	3.4	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	1.5	7.2	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.8	2.8	3.3	1.3	D	D	D	D
4224	Grocery & related products whsle	D	D	2.9	.2	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	D	D	–	–	–	–
	BALANCE OF LAWRENCE COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	77.8	3.3	77.8	3.3	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42184	Industrial supplies whsle	–	17.6	–	17.6	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF LEBANON COUNTY, PA								
42	**Wholesale trade**	**18.7**	**1.1**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	1.8	3.5	1.8	3.5	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	43.9	–	43.9	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	BALANCE OF LEHIGH COUNTY, PA								
42	**Wholesale trade**	**2.4**	**3.3**	**3.2**	**4.0**	**–**	**1.0**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	–	–	–	–	–	–
4213	Lumber & other construction materials whsle	–	–	–	–	–	–	–	–
42139	Other construction materials whsle	D	D	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	5.8	24.4	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	8.8	2.6	D	D	D	D	–	–
42183	Industrial machinery & equipment whsle	.3	3.4	D	D	D	D	–	–
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	–	–	–	–
	BALANCE OF LUZERNE COUNTY, PA								
42	**Wholesale trade**	**2.7**	**8.0**	**3.3**	**3.2**	**–**	**60.0**	**–**	**–**
421	Wholesale trade, durable goods	3.0	7.8	3.8	9.8	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5.4	1.9	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	–	28.3	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	.6	D	D	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	–	–	–	–	–	–
42184	Industrial supplies whsle	–	–	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	2.6	8.2	3.0	.3	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42241	General-line grocery whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	–	–	–	–	–	–
4226	Chemical & allied products whsle	–	13.4	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF LYCOMING COUNTY, PA								
42	**Wholesale trade**	**11.0**	**38.2**	**19.7**	**.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	–	–	–	–
	BALANCE OF MC KEAN COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	BALANCE OF MERCER COUNTY, PA								
42	**Wholesale trade**	**2.3**	**–**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	2.9	.1	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42144	Other commercial equipment whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	2.3	–	2.3	–	–	–	–	–
42151	Metal service centers & offices	2.3	–	2.3	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	19.8	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.1	–	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	BALANCE OF MIFFLIN COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	13.0	–	13.0	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF MONROE COUNTY, PA								
42	**Wholesale trade**	**9.3**	**25.4**	**13.2**	**36.1**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	22.6	3.1	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	–	–	–	–	–	–
42199	Other miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.7	40.0	D	D	–	–	D	D
4224	Grocery & related products whsle	D	D	–	74.7	–	–	–	–
42249	Other grocery & related products whsle	–	76.1	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle	D	D	–	–	–	–	–	–
	BALANCE OF MONTGOMERY COUNTY, PA								
42	**Wholesale trade**	**5.5**	**10.7**	**9.6**	**5.5**	**–**	**40.2**	**–**	**1.2**
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	64.6	29.2	64.6	29.2	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	3.1	29.4	D	D	–	–	–	–
42142	Office equipment whsle	5.4	–	5.4	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle	D	D	–	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	–	–	–	–	D	D
42151	Metal service centers & offices	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	D	D	D	D	D	D	–	–
42169	Other electronic parts & equipment whsle	D	D	D	D	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	–	–	–	–	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	–	–	–	–	D	D
4218	Machinery, equipment, & supplies whsle	3.1	2.7	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	8.1	6.7	–	–	–	–	D	D
42184	Industrial supplies whsle	–	–	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	D	D
42193	Recyclable material whsle	D	D	–	–	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	–	–	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	26.5	4.4	–	–	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	–	–	–	–	–	–
	BALANCE OF MONTOUR COUNTY, PA								
42	**Wholesale trade**	**1.5**	**–**	**1.5**	**–**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF NORTHAMPTON COUNTY, PA								
42	**Wholesale trade**	**.8**	**10.4**	**1.0**	**11.9**	**–**	**4.8**	**–**	**–**
421	Wholesale trade, durable goods	1.0	15.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42132	Brick, stone, & related construction materials whsle	D	D	–	–	D	D	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	.7	–	.7	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	.6	6.1	D	D	D	D	–	–
4222	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
42221	Drugs, & druggists' sundries whsle	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	.6	16.3	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	D	D	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
	BALANCE OF NORTHUMBERLAND COUNTY, PA								
42	**Wholesale trade**	**24.7**	**11.5**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	.6	35.7	.6	35.7	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	34.9	–	34.9	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	35.7	.5	D	D	D	D	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4225	Farm-product raw material whsle	D	D	D	D	–	–	–	–
42252	Livestock whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	–	–	–	–	–	–
42281	Beer & ale whsle	D	D	–	–	–	–	–	–
	BALANCE OF PERRY COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
	BALANCE OF PIKE COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	–	–	–	–
42141	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	BALANCE OF POTTER COUNTY, PA								
42	**Wholesale trade**	**22.8**	**4.4**	**22.8**	**4.4**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF SCHUYLKILL COUNTY, PA								
42	**Wholesale trade**	**4.4**	**2.1**	**5.3**	**2.5**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	7.2	1.5	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	5.4	7.2	5.4	7.2	–	–	–	–
42182	Farm & garden machinery & equipment whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	3.5	2.2	D	D	D	D	–	–
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	–	–
42232	Men's & boys' clothing & furnishings whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	–	–	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	BALANCE OF SNYDER COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	D	D	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	D	D
4225	Farm-product raw material whsle	D	D	–	–	–	–	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42291	Farm supplies whsle	D	D	D	D	–	–	–	–
	BALANCE OF SOMERSET COUNTY, PA								
42	**Wholesale trade**	**11.3**	**.5**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	14.3	–	14.3	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
	BALANCE OF SULLIVAN COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**–**	**–**	**–**	**–**
421	Wholesale trade, durable goods	–	12.3	–	12.3	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF SUSQUEHANNA COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	6.6	.7	6.6	.7	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	–	D	–	–	–	–	–
4213	Lumber & other construction materials whsle	60.5	–	60.5	–	–	–	–	–
42132	Brick, stone, & related construction materials whsle	60.5	–	60.5	–	–	–	–	–
421320	Brick, stone, & related construction materials whsle	60.5	–	60.5	–	–	–	–	–
4213202	Sand, gravel, & stone whsle	60.5	–	60.5	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
	BALANCE OF TIOGA COUNTY, PA								
42	**Wholesale trade**	**34.7**	**.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
	BALANCE OF UNION COUNTY, PA								
42	**Wholesale trade**	**1.6**	**8.1**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	–	–	–	–	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42294	Tobacco & tobacco product whsle	D	D	–	–	–	–	–	–
	BALANCE OF VENANGO COUNTY, PA								
42	**Wholesale trade**	**8.8**	**5.4**	**10.4**	**4.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	12.9	7.0	16.8	5.3	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	17.0	11.5	D	D	–	–	–	–
42185	Service establishment equipment & supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	–	2.0	–	2.0	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
	BALANCE OF WARREN COUNTY, PA								
42	**Wholesale trade**	**1.2**	**29.9**	**D**	**D**	**D**	**D**	**–**	**–**
421	Wholesale trade, durable goods	–	31.1	D	D	–	–	–	–
4211	Motor vehicle & motor vehicle parts & supplies whsle	–	12.8	–	12.8	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	–	–	–	–	–	–

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF WASHINGTON COUNTY, PA								
42	**Wholesale trade**	**2.8**	**8.3**	**6.0**	**7.0**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	4.6	.8	D	D	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	D	D
42152	Coal & other mineral & ore whsle	D	D	–	–	–	–	D	D
4216	Electrical goods whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	7.1	1.6	8.4	1.9	–	–	–	–
42183	Industrial machinery & equipment whsle	7.2	–	10.0	–	–	–	–	–
42184	Industrial supplies whsle	11.4	–	11.4	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
42193	Recyclable material whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.4	14.2	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
4224	Grocery & related products whsle	.4	11.8	D	D	D	D	–	–
42249	Other grocery & related products whsle	D	D	–	–	D	D	–	–
4226	Chemical & allied products whsle	D	D	–	93.4	–	–	–	–
42269	Other chemical & allied products whsle	D	D	D	D	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
	BALANCE OF WAYNE COUNTY, PA								
42	**Wholesale trade**	**15.8**	**5.6**	**D**	**D**	**–**	**–**	**D**	**D**
421	Wholesale trade, durable goods	3.9	8.9	D	D	–	–	–	–
	BALANCE OF WESTMORELAND COUNTY, PA								
42	**Wholesale trade**	**6.4**	**5.8**	**11.7**	**10.1**	**–**	**.4**	**.2**	**–**
421	Wholesale trade, durable goods	5.7	8.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
42111	Automobile & other motor vehicle whsle	4.7	30.6	4.7	30.6	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	–	–	D	D	–	–
42139	Other construction materials whsle	D	D	–	–	D	D	–	–
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	8.7	1.7	D	D	D	D	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle	–	3.0	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	31.4	–	D	D	–	–	–	–
42184	Industrial supplies whsle	D	D	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	8.1	–	D	D	D	D	–	–
4221	Paper & paper product whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	D	D	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**—Con.

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		From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]	From administrative records[1]	Estimated[2]
	BALANCE OF WYOMING COUNTY, PA								
42	**Wholesale trade**	**D**	**D**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
42132	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
421320	Brick, stone, & related construction materials whsle	D	D	D	D	–	–	–	–
4213202	Sand, gravel, & stone whsle	D	D	D	D	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	–	–
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	D	D	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)	D	D	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)	D	D	–	–	–	–	–	–
	BALANCE OF YORK COUNTY, PA								
42	**Wholesale trade**	**2.6**	**1.8**	**D**	**D**	**D**	**D**	**D**	**D**
421	Wholesale trade, durable goods	2.8	1.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	D	D
42111	Automobile & other motor vehicle whsle	D	D	–	–	–	–	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4216	Electrical goods whsle	–	–	D	D	D	D	–	–
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	4.0	–	D	D	–	–	D	D
42184	Industrial supplies whsle	D	D	D	D	–	–	–	–
422	Wholesale trade, nondurable goods	1.7	1.6	D	D	D	D	–	–
4224	Grocery & related products whsle	–	–	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	1.8	2.3	–	–	–	–
42271	Petroleum bulk stations & terminals	–	–	D	D	–	–	–	–

[1]Includes sales information obtained from administrative records of other Federal agencies.
[2]Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A. Explanation of Terms

ANNUAL PAYROLL ($1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES ($1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES ($1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL ($1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES ($1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES ($1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.
NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.

2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestics, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142, Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods

7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquified petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classifed in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C. Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

PENNSYLVANIA

Ashland is in Columbia and Schuylkill Counties; it was erroneously reported as never being in Columbia County for the 1992 Economic Census.

Bethlehem is in Lehigh and Northampton Counties.

Ellwood City is in Beaver and Lawrence Counties.

Shippensburg is in Cumberland and Franklin Counties.

Telford is in Bucks and Montgomery Counties.

Trafford is in Allegheny and Westmoreland Counties.

U.S. Census Bureau, 1997 Economic Census

Appendix E. Metropolitan Areas

PENNSYLVANIA

Allentown—Bethlehem—Easton, PA MSA

Carbon County, PA

Lehigh County, PA

Northampton County, PA

Altoona, PA MSA

Blair County, PA

Erie, PA MSA

Erie County, PA

Harrisburg—Lebanon—Carlisle, PA MSA

Cumberland County, PA

Dauphin County, PA

Lebanon County, PA

Perry County, PA

Johnstown, PA MSA

Cambria County, PA

Somerset County, PA

Lancaster, PA MSA

Lancaster County, PA

New York—Northern New Jersey—Long Island, NY—NJ—CT—PA CMSA

Bergen—Passaic, NJ PMSA

Bergen County, NJ

Passaic County, NJ

Bridgeport, CT PMSA

Fairfield County, CT (Part)

Bridgeport city, CT

Fairfield town, CT

Monroe town, CT

Shelton city, CT

Stratford town, CT

Trumbull town, CT

New York—Northern New Jersey—Long Island, NY—NJ—CT—PA CMSA—Con.

Bridgeport, CT PMSA—Con.

New Haven County, CT (Part)

Ansonia city, CT

Derby city, CT

Milford city, CT

Seymour town, CT

Danbury, CT PMSA

Fairfield County, CT (Part)

Bethel town, CT

Brookfield town, CT

Danbury city, CT

New Fairfield town, CT

Newtown town, CT

Ridgefield town, CT

Litchfield County, CT (Part)

New Milford town, CT

Dutchess County, NY PMSA

Dutchess County, NY

Jersey City, NJ PMSA

Hudson County, NJ

Middlesex—Somerset—Hunterdon, NJ PMSA

Hunterdon County, NJ

Middlesex County, NJ

Somerset County, NJ

Monmouth—Ocean, NJ PMSA

Monmouth County, NJ

Ocean County, NJ

Nassau—Suffolk, NY PMSA

Nassau County, NY

Suffolk County, NY

U.S. Census Bureau, 1997 Economic Census

New York—Northern New Jersey—Long Island, NY—NJ—CT—PA CMSA—Con.

New Haven—Meriden, CT PMSA

Middlesex County, CT (Part)

Clinton town, CT

New Haven County, CT (Part)

Branford town, CT

Cheshire town, CT

East Haven town, CT

Guilford town, CT

Hamden town, CT

Madison town, CT

Meriden city, CT

New Haven city, CT

North Branford town, CT

North Haven town, CT

Orange town, CT

Wallingford town, CT

West Haven city, CT

New York, NY PMSA

Bronx County, NY

Kings County, NY

New York County, NY

Putnam County, NY

Queens County, NY

Richmond County, NY

Rockland County, NY

Westchester County, NY

Newark, NJ PMSA

Essex County, NJ

Morris County, NJ

Sussex County, NJ

Union County, NJ

Warren County, NJ

Newburgh, NY—PA PMSA

Orange County, NY

Pike County, PA

New York—Northern New Jersey—Long Island, NY—NJ—CT—PA CMSA—Con.

Stamford—Norwalk, CT PMSA

Fairfield County, CT (Part)

Darien town, CT

Greenwich town, CT

New Canaan town, CT

Norwalk city, CT

Stamford city, CT

Westport town, CT

Wilton town, CT

Trenton, NJ PMSA

Mercer County, NJ

Waterbury, CT PMSA

Litchfield County, CT (Part)

Watertown town, CT

New Haven County, CT (Part)

Naugatuck, CT

Southbury town, CT

Waterbury city, CT

Wolcott town, CT

Newburgh, NY—PA PMSA

Orange County, NY

Pike County, PA

Philadelphia, PA—NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic—Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA—Con.

Philadelphia, PA—NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Vineland—Millville—Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

Pittsburgh, PA MSA

Allegheny County, PA

Beaver County, PA

Pittsburgh, PA MSA—Con.

Butler County, PA

Fayette County, PA

Washington County, PA

Westmoreland County, PA

Reading, PA MSA

Berks County, PA

Scranton—Wilkes-Barre—Hazleton, PA MSA

Columbia County, PA

Lackawanna County, PA

Luzerne County, PA

Wyoming County, PA

Sharon, PA MSA

Mercer County, PA

State College, PA MSA

Centre County, PA

Williamsport, PA MSA

Lycoming County, PA

York, PA MSA

York County, PA

U.S. Census Bureau, 1997 Economic Census