



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

FORM

OA-9863

1997 ECONOMIC CENSUS

GUAM

OMB No. 0607-0839: Approval Expires 03/31/2000

DUE DATE
FEBRUARY 12, 1998

If you have questions about completing this report, please write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Return your completed form to:

BUREAU OF THE CENSUS
ATTENTION: OUTLYING AREAS
1201 East Tenth Street
Jeffersonville, IN 47134-0001

OA-9863

Please read the accompanying instructions before answering the questions. If records are not available, reasonable estimates are acceptable.

Census use only

(Please correct any errors in the name, address, and ZIP Code.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1. PHYSICAL LOCATION

a. What is the PHYSICAL location of this establishment if different from the mailing address?

If the location cannot be described by number and street name, give as much information as possible such as name of shopping center, street intersection, highway number, or distance from nearest town.

NOTE - P.O. boxes or rural routes are not physical locations.

b. In what district is this establishment physically located?

114

Item 2. EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the label the same as that used for this establishment on its latest 1997 Employer's Quarterly Federal Tax Return, Internal Revenue Service (IRS) Form 941-SS?

094 1 YES

2 NO - Enter current EIN (9 digits) →

Item 3. OPERATIONAL STATUS

a. How many months during 1997 did this firm or organization actively operate this establishment?

Number of months

002

Item 3. OPERATIONAL STATUS (Continued)

b. Which of the following best describes the operational status of this establishment at the end of 1997?
Mark (X) only ONE box.

- 001 1 In operation
- 2 Temporarily or seasonally inactive
- 3 Ceased operation - Give date →
- 4 Sold or leased to another operator - Give date →
AND enter name, etc., below ↘

Month	Day	Year

Name of new owner or operator

Number and street

City or town

State

ZIP Code

Item 4. LEGAL FORM OF ORGANIZATION

Which of the following best describes the legal form of organization of this establishment at the end of 1997?
Mark (X) only ONE box.

- 003 1 Individual proprietorship
- 2 Partnership
- 0 Corporation
- 5 Government - Specify
- 9 Other - Specify

YOUR RESPONSE IS REQUIRED BY LAW.

HOW TO REPORT DOLLAR FIGURES Report dollar values rounded to thousands.
 EXAMPLE: Report \$1,125,628 as →

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	126	

Item 5. DOLLAR VOLUME OF BUSINESS
 What was the total dollar volume of merchandise sales and other operating receipts for this establishment in 1997?

Mil.	Thou.	Dol.
010		

Item 6. PAYROLL IN 1997 BEFORE DEDUCTIONS

Mil.	Thou.	Dol.
030		

a. What was the total ANNUAL payroll, before deductions, for this establishment in 1997?

Mil.	Thou.	Dol.
031		

b. What was the FIRST QUARTER (January-March) payroll, before deductions?

Item 7. EMPLOYMENT IN 1997

	Number
a. How many EMPLOYEES (full- and part-time) were on your payroll during the pay period which included March 12, 1997?	032
b. How many PROPRIETORS and PARTNERS worked 15 or more hours during the week which included March 12, 1997?	104
c. How many UNPAID FAMILY members worked 15 or more hours during the week which included March 12, 1997?	105

Item 8. KIND OF BUSINESS OR ACTIVITY
 What was the PRINCIPAL kind of business for this establishment in 1997 (or activity by which this establishment is known to the trade or public)? Mark (X) only ONE box.

070

Agricultural services or production 0100
 Mining 1000
 Construction
 General building contractor 1500
 Heavy construction - streets, bridges, sewers, etc. 1600
 Special trade contractor - painting, electrical work, plumbing, etc. 1700
 Manufacturing - Specify 2000

Travel agencies and other passenger transportation services
 Water transportation services 4499
 Travel agency 4724
 Tour operator 4725
 Other services in arranging passenger transportation 4729

Wholesale trade
 Durable goods 5000
 Nondurable goods 5100

Retail trade
 Hardware store 5251
 General merchandise store 5399
 Grocery store 5411
 Meat and fish market 5421
 Retail bakery 5461
 New and used car dealer 5511
 Auto and home supply store 5531
 Gasoline service station 5541
 Clothing store, men's and boys' 5611
 Women's clothing store 5621
 Family clothing store 5651
 Shoe store 5661
 Specialized apparel and accessory store - T-shirts, uniforms, bathing suits, etc. 5699
 Furniture store 5712
 Homefurnishing store - carpet, floor tile, drapery, etc. 5719
 Household appliance store 5722

Item 8. KIND OF BUSINESS OR ACTIVITY (Continued)

070

Radio, TV, and electronic store 5731
 Eating place--restaurant, cafeteria, etc. 5812
 Drinking place--tavern, bar, nightclub, etc. 5813
 Drug store (prescriptions filled) 5912
 Liquor store 5921
 Sporting goods store or bicycle shop 5941
 Book store 5942
 Stationery store 5943
 Jewelry store 5944
 Gift, novelty, and souvenir store 5947
 Luggage or leather goods store 5948
 Florist 5992
 Optical goods store 5995
 Other kind of retail business - Specify 5999

Finance, insurance, and real estate
 Subdivider and developer, except cemeteries 6552
 Other kind of finance, insurance, and real estate - Specify 6999

Hotels, motels, and guest houses
 Hotel with 15 or more guestrooms 7011
 Hotel with less than 15 guestrooms 7012
 Guest houses 7016
 Other kind of lodging activity - Specify 7099

Services
 Coin-operated laundries and drycleaning 7215
 Beauty shop 7231
 Barber shop 7241
 Advertising agency 7311
 Building maintenance services 7349
 Heavy construction equipment rental 7353
 Equipment rental and leasing - furniture, party supplies, etc. 7359
 Help supply services 7363
 Film developing services 7384
 Passenger car rental 7514
 Automotive paint and body shop 7532
 Automotive repair shop 7539
 Refrigeration and air conditioning service 7623
 Other electrical and electronic repair shop 7629
 Other repair services - Specify 7699

Video tape rental 7841
 Amusement and recreation services - Specify 7999

Medical doctor's office, including clinics 8011
 Dentist's office, including orthodontist 8021
 Legal services, including legal aid 8111
 Engineering services 8711
 Architectural services 8712
 Surveying services 8713
 Management services 8741
 Business consultant 8748
 Private household - (domestic help, e.g., cooks, etc.) 8811
 Other business or activity - Specify 8999

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 9. CLASS OF CUSTOMER
 To whom did this establishment sell most of its products or provide its services in 1997?

310 1 To local residents
 2 To visiting tourists
 3 To retail or wholesale establishments
 4 To construction contractors
 5 To institutional, industrial, commercial, professional, government, and farm users
 6 Other customers - Specify \nearrow

NOTE - Answer items 12 and 13 ONLY if the principal business or activity (item 8) for this establishment is HOTELS, MOTELS, AND OTHER LODGING PLACES. Otherwise skip to item 14.

HOW TO REPORT PERCENTS \blacktriangleright Report percentages as whole numbers
 EXAMPLE: Report 38.76% as \longrightarrow 39 %

NOTE - If the principal business or activity (item 8) for this establishment is HOTELS, MOTELS, AND OTHER LODGING PLACES, skip to item 12. Otherwise, complete item 10.

Item 10. SOURCE OF SALES OR RECEIPTS

Source	Percent
a. What was the estimated percentage of total 1997 sales or receipts (item 5) for products manufactured at this location?	312 %
b. What were the principal lines of merchandise sold, types of construction work done, products produced, or services provided? Estimate the percentage each was of the sales or receipts in 1997 (item 5) (e.g., gasoline 85%, auto repairs 10%, oil 5%).	
	%
	%
	%
	%
	%
	%
	%
	%
TOTAL	100 %

Item 12. SOURCES OF RECEIPTS FOR HOTELS, MOTELS, AND OTHER LODGING PLACES

Receipts must be reported as percentages of total 1997 receipts (item 5).
 Exclude occupancy or other taxes collected from customers.

a. What was the estimated percentage of 1997 SALES AND RECEIPTS FROM CUSTOMERS for the following? (Do not include receipts from coin-operated machines maintained by others.)

	Census use	Percent of sales
(1) Guestroom or unit rentals (If meals are included as a room package, estimate the percentage for meals on line a(2).)	400 0010	402 %
(2) Sales of meals and nonalcoholic beverages	0120	%
(3) Sales of alcoholic beverages for consumption on premises	0130	%
(4) Sales of packaged liquor, wine, or beer	0140	%
(5) Sales of other merchandise	9800	%
(6) All other receipts from customers (Include ballrooms, convention halls, laundry, valet, and other services.)	9980	%
(7) TOTAL (Sum of lines (1) through (6) should equal 100%)	9990	100 %

b. Were any receipts OTHER than from customers received by this establishment in its business operation? (Include rental and commission receipts from operators of leased departments, concessions and stores, and coin-operated machines.)

	Mil.	Thou.	Dol.
379 1 <input type="checkbox"/> YES - What was the amount? \longrightarrow	379		
2 <input type="checkbox"/> NO			

Item 11. PURCHASES FROM OTHER BUSINESSES

What was the estimated percentage of the total dollar value of 1997 purchases for each of the listed items?

	Percent
Supplies and materials purchased	987 %
a. Locally	
b. Not locally	989 %
TOTAL	100 %
Services purchased	991 %
c. Locally	
d. Not locally	993 %
TOTAL	100 %

Item 13. NUMBER AND TYPE OF ACCOMMODATIONS

a. What was the number of rooms, units, or quarters primarily rented as transient, as of December 31, 1997? The number of guestrooms, units, or quarters consists of the number which can be rented as single units. Suites of rooms which cannot be subdivided should be counted as a single unit.

	Number as of December 31, 1997
381	381

b. Were more than half of guestroom or unit rental receipts in 1997 from transient guests?

383 1 YES
 2 NO

Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

Answer this item only if your Census File Number (CFN), shown on the address label of this report form, begins with a zero. If the CFN does not begin with a zero, skip to item 16.

a. Is this company owned or controlled by another company?
 097
 1 YES →
 2 NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

Name _____

Address _____

EIN (9 digits) →

			-							
--	--	--	---	--	--	--	--	--	--	--

b. Does this company own or control any other company or companies?
 098
 1 YES →
 2 NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

Name _____

Address _____

EIN (9 digits) →

			-							
--	--	--	---	--	--	--	--	--	--	--

Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION (Continued)

c. Did this company operate at more than one location during 1997?

NOTE - Locations which are not staffed on a full-time basis by at least one employee covered by this EIN should NOT be considered separate. Include data for these locations with data reported for the main location.

YES - List additional locations below and provide the information requested. If more space is needed, continue in REMARKS (item 15).

NO - Skip to item 16

	1997	Mil.	Thou.	Dol.
1 Name, address, and election district	Sales	081		
	Kind-of-business description	082		
2 Name, address, and election district	Sales	081		
	Kind-of-business description	082		

Item 15. REMARKS - Please use this space for any explanations that may be essential in understanding the reported data.

Item 16. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with the instructions.

Print name of person to contact regarding this report				Period covered by this report →	FROM: Month Year	TO: Month Year
Telephone →	Area code	Number	Extension	Preparer's signature		Date