

**Item 18A** – Not applicable to this report

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

Line No.	The products and services listed below are those that are generally made in your industry. Please review the entire list before completing the inquiry. If you make products that are not prelisted, describe and report each product separately in the "All other products..." lines 19-21. PLEASE DO NOT COMBINE PRODUCT LINES. REASONABLE ESTIMATES ARE ACCEPTABLE.		Census product code	Products shipped and other receipts		
				Value, f.o.b. plant (E)		
				584	Thou-	Dollars
(A)			(B)	Millions	sands	Dollars
1	<b>Electric Signs (39931)</b>	Luminous tubing (neon, argon, hydrogen, etc.)	39931 12 6	\$		
2		Fluorescent lamp	39931 13 4			
3		INCANDESCENT BULB SIGNS	Electronic variable message displays	39931 14 2		
4			Other	39931 15 9		
5		All other electric signs (including combinations of luminous fluorescent and incandescent)		39931 16 7		
6	<b>Nonelectric Signs, Including Counter and Floor Displays, Point-of-Purchase, and Other Signs and Displays (39932)</b>	METAL SIGNS	Screen printed signs and displays	39932 01 7		
7			Other printed or unprinted signs and displays	39932 03 3		
8		WOOD SIGNS	Screen printed signs and displays	39932 05 8		
9			Other printed or unprinted signs and displays	39932 07 4		
10		OTHER THAN WOOD OR METAL	Screen printed signs and displays	39932 09 0		
11			Other printed or unprinted signs and displays	39932 11 6		
12		ADVERTISING SPECIALTIES (39933)	Printed promotional items on purchased materials (Printing on items manufactured at this establishment should be reported on line 19)	39933 11 4		
13			Other than printed	39933 51 0		
14		POSTERS (Including outdoor advertising, car cards, and window posters)	Letterpress	27595 14 9		
15			Screen printed	27598 19 2		
16		DECALCO-MANIAS AND PRESSURE-SENSITIVES (Self adhesive) (Including bumper stickers, etc.)	Letterpress	27596 15 4		
17	Screen printed		27598 25 9			
18	Rubber, vinyl, and mechanical hand stamps; embossing seals, stencils, and other marking devices		39530 00 1			
19	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>	18			
20			26			
21			34			
22	CONTRACT WORK (Receipts for work done for others on their own materials)		93000 00 8			
23	MISCELLANEOUS RECEIPTS (Including repair work and sale of scrap)		99980 00 5			
24	RESALES (Items bought and sold without further processing)		99989 00 6			
25	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1-24, column (E)		77000 00 8	\$		

**Items 19-21** – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION** – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report ( <i>Print or type</i> )			Period covered by this report	FROM: Mo.   Year	TO: Mo.   Year
667   1					
Telephone	Area code   2	Number	Extension	Signature of authorized person	
				Date	