

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			(E)		
	(A)	(B)	574 Millions	Thou-sands	Dollars
1	Fabricated metal products (except castings and forgings)	340091 8	\$		
2	Castings (rough and semifinished)	330091 0			
3	Forgings	346000 3			
4	Metal shapes and forms (except castings, forgings, and fabricated metal products)	330090 2			
5	Broomcorn	011903 2			
6	Yarns and textiles made of cotton, wool, silk, and manmade fibers	220010 3			
7	LUMBER AND WOOD PRODUCTS, EXCEPT FURNITURE				
	Wood brush handles and backs	249951 5			
8	All other wood products (including rough and dressed lumber)	240091 9			
9	Paperboard containers, boxes, and corrugated paperboard	265001 8			
10	Plastics resins consumed in the form of granules, pellets, powder, liquid, etc., but excluding sheets, rods, tubes, and other shapes	282104 9			
11	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	308007 4			
12	Dressed hair (including bristle and horsehair)	399991 9			
13	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8			
14	TOTAL Sum of lines 1–13 should equal item 10, line a		\$		

CONTINUE WITH ITEM 18B ON PAGE 6

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services (A)		Census product code	Products shipped and other receipts			
			581 (B)	Value, f.o.b. plant (E)			
				584 Millions	Thou- sands	Dollars	
1	BROOMS (39911)	Household floor brooms	39911 13 6	\$			
2		Other brooms (industrial brooms, whiskbrooms, toy brooms, hearth brooms, streetsweeping machine brooms, street brooms, stable brooms, etc.)	39911 98 7				
3	PAINT AND VARNISH BRUSHES, ROLLERS, AND PADS (39912)	Whitewash, kalsomine, paperhanging, marking, and stenciling brushes	39912 51 4				
4		Paint pads and holders	39912 43 1				
5		Paint rollers, roller frames, and replacement rollers	39912 53 0				
6	Other Brushes (39913)	PERSONAL BRUSHES					
		Toothbrushes	39913 21 5				
7		Other (including shaving brushes and hairbrushes)	39913 28 0				
8		MAINTENANCE BRUSHES (Including floor, scrub, dusting, window, etc.)	Household (including any twisted-in-wire brushes)	39913 36 3			
9			Industrial (including any twisted-in-wire brushes)	39913 38 9			
10		Industrial brushes (except maintenance) (including power-driven rotary, end, cup, jewelers', dentists', etc.)	39913 43 9				
11		Other brushes (including artists' brushes and hair pencils) (except artists' airbrushes) – <i>Specify kind</i>	39913 98 3				
12	MOPS AND DUSTERS	Dry mops and dusters (excluding dusting cloths)	23924 71 5				
13		Wet mops (except sponge mops)	23924 73 1				
14		Sponge mops	23924 75 6				

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)	Census product code (B)	Products shipped and other receipts		
			Value, f.o.b. plant (E)		
			584 Millions	Thou- sands	Dollars
15	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>	18	\$		
16		26			
17		34			
18		42			
19		59			
20		67			
21	CONTRACT WORK Receipts for work done for others on their own materials Describe below products worked on and kind of work.	93000 00 8			
22	MISCELLANEOUS RECEIPTS Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5			
23	RESALES Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6			
24	TOTAL value of shipments and other receipts Sum of lines 1-23, column (E)	77000 00 8	\$		

Items 19-21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension		
667	1	2					
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
		666	1		2		
Signature of authorized person			Title		Date		