

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Line No.	Materials, parts, and supplies (A)		Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in) (E)		
				Millions	Thou-sands	Dollars
			571	574		
1	CHEMICAL AND ALLIED PRODUCTS	Industrial inorganic chemicals (except inorganic pigments)	281000 0	\$		
2		Plastics resins consumed in the form of granules, pellets, powder, liquid, etc., but excluding sheets, rods, tubes, and shapes	282104 9			
3		Industrial organic and synthetic organic chemicals, including plasticizers (except synthetic dyes, pigments, lakes, and toners)	286030 2			
4		All other chemical and allied products	280052 2			
5	RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	308007 4			
6		Custom compounded resins (purchased)	308700 4			
7		Textile-type glass fiber	322939 0			
8		Broadwoven fabrics	220110 1			
9	PAPER AND ALLIED PRODUCTS	Paper and paperboard products (except paperboard boxes, containers, and corrugated paperboard)	260070 8			
10		Paperboard containers, boxes, and corrugated paperboard	265001 8			
11	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>		970099 8			
12	TOTAL Sum of lines 1–11 should equal item 10, line a			\$		

CONTINUED WITH ITEM 18B ON PAGE 6

Item 18A – Not applicable to this report.

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

If quantities are requested, please use the unit of measure specified.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services				Census product code	Products shipped and other receipts		
						Value, f.o.b. plant (E)		
	(A)				(B)	584 Millions	Thousands	Dollars
1	Plastics Foam Products	TRANSPORTATION (Including seating, dash, and other interior/exterior components)	Polystyrene foam		3086A 00 9	\$		
2			Polyurethane foam	Molded seating		3086B 01 5		
3				Cut slab stock for seating and trim		3086B 02 3		
4				Other molded (including head rest, arm rest, etc.)		3086B 03 1		
5		PACKAGING	Protective shipping pads and shaped cushioning (peanuts, disks, etc.)					
			Polystyrene foam		3086C 15 3			
6			Polyurethane foam		3086D 16 9			
7			Food containers					
			Polystyrene foam		3086C 25 2			
8			Polyurethane foam		3086D 26 8			
9		BUILDING AND CONSTRUCTION	Other packaging					
			Polystyrene foam		3086C 95 5			
10			Polyurethane foam		3086D 96 1			
11			Insulation (including pipe and block)					
		Polystyrene foam		3086E 15 8				
12		Polyurethane foam		3086F 16 4				
13		Other building and construction foam products						
		Polystyrene foam		3086E 95 0				
14		Polyurethane foam		3086F 96 6				
15		FURNITURE AND FURNISHINGS	Carpet underlay, carpet and rug cushions	Polyurethane foam	Prime	3086G 15 4		
16				Bonded	3086G 16 2			
17	Formed and slab stock for pillows, seating, and cushioning – polyurethane foam		3086G 25 3					
18	Mattress cores (uncovered only) – polyurethane foam		3086G 27 9					
19	Topper pads and quilting rolls – polyurethane foam		3086G 28 7					
20	Other furniture and furnishings							
	Polystyrene foam		3086H 00 4					
21	(Continued on next page)	Polyurethane foam		3086G 37 8				

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts			
				Value, f.o.b. plant (E)			
				584 Millions	Thou- sands	Dollars	
22	Plastics Foam Products – Continued	CONSUMER AND INSTITUTIONAL Cups – polystyrene foam	3086J 15 9	\$			
23		Plates and bowls – polystyrene foam	3086J 25 8				
24		Cooler chests – polystyrene foam	3086J 35 7				
25		Trays – polystyrene foam	3086J 45 6				
26		Other Polystyrene foam	3086J 95 1				
27		Polyurethane foam	3086K 00 9				
28		MISCELLANEOUS	Electrical and electronic Polystyrene foam	3086L 15 5			
29			Polyurethane foam	3086M 16 1			
30			Other Polystyrene foam	3086L 95 7			
31			Polyurethane foam (including medical, clothing, fillers, diapers, etc.)	3086M 96 5			
32			Products made of other foam, including phenolics, vinyl and cellulose acetate, etc.	3086N 00 5			
33		Plastics film and sheet, unsupported, polyethylene		30810 20 4			
34	PLASTICS UNSUPPORTED RODS, TUBES, PROFILES, AND OTHER SHAPES	Polyethylene	30820 40 1				
35		Polystyrene	30820 60 9				
36	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>	18				
37			26				
38			34				
39			42				
40			59				
41	CONTRACT WORK	Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i>	93000 00 8				
42	MISCELLANEOUS RECEIPTS	Sales of scrap and refuse	99980 13 8				
43		Other miscellaneous receipts (including receipts for repair work, etc.)	99980 98 9				
44	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6				
45	TOTAL value of shipments and other receipts Sum of lines 1–44, column (E)		77000 00 8	\$			

CONTINUE WITH ITEM 22 ON PAGE 8

Items 19-21 – Not applicable to this report.

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)				Telephone	Area code	Number	Extension	
667	1			2				
Name of company				Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered	FROM: Month		Day	Year	TO: Month		Day	Year
	666	1			2			
Signature of authorized person				Title			Date	