

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies (A)		Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity (Thousand pounds) (D)	Cost, including delivery cost (freight-in) (E)		
					574	Thou-	Dollars
			573	Millions	sands		
1	SOLVENTS	Petroleum distillates	291104 8		\$		
2		Other synthetic organic chemical solvents	286926 1				
3	TOXICANTS	Synthetic organic pesticides and related synthetic organic agricultural chemicals	286941 0				
4		Inorganic chemicals	281907 6				
5	Surfactants		284301 9				
6	All other organic and inorganic chemicals, n.e.c.		280008 4				
7	CONTAINERS	Plastics	308015 7				
8		Paperboard containers, boxes, and corrugated paperboard	265001 8				
9		Metal	340001 7				
10	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>		970099 8				
11	TOTAL Sum of lines 1–10 should equal item 10, line a				\$		

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other

hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

5. Detailed Data Reported Elsewhere – Items denoted by an asterisk (*) require totals for groups of products covered in the more detailed Current Industrial Reports (CIR). If you report on these forms, the sum of those detailed products should equal the total reported on this census form.

6. Special Instructions –

- a. Preparations: Report preparations with two or more active ingredients on the most applicable toxicant line.
- b. Uncompounded pesticides: Report uncompounded pesticides and other synthetic organic agricultural chemicals on line 48.

Line No.	Products and services		Census product code	Products shipped and other receipts including interplant transfers				
				Quantity (Thousand pounds)	Value, f.o.b. plant (E)			
					584	Thou-	Dollars	
(A)	(B)	(D)	Millions	sands				
1	Agricultural and commercial pesticides and chemicals (2879A)	INSECTICIDES	Carbamate preparations	2879A 11 9		\$		
2			Organo-phosphate preparations	2879A 13 5				
3			Biological (botanical, bacterial, etc.) preparations	2879A 15 0				
4			All other agricultural and commercial insecticides	2879A 17 6				
5		HERBICIDES	Phenoxy compound preparations	2879A 21 8				
6			Urea preparations	2879A 23 4				
7			Triazine preparations	2879A 25 9				
8			Benzoic preparations	2879A 27 5				
9			All other agricultural and commercial herbicides	2879A 29 1				
10		FUNGICIDES	Inorganic compounds	2879A 31 7				
11			Organic compounds	2879A 33 3				
12		OTHER AGRICULTURAL AND COMMERCIAL, PESTICIDES AND CHEMICALS, N.E.C.	Fumigants	Soil	2879A 41 6			
13				All other fumigants including space, excluding household	2879A 43 2			
14			Defoliants and desiccants	2879A 45 7				
15			All other pesticides and agricultural chemicals n.e.c., primarily for agricultural and commercial use; including animal dips, nematocides, miticides, molluscicides, soil conditioners, rodenticides, arsenic compounds, growth regulants, plant hormones, disinfectants, etc.	2879A 47 3				

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts including interplant transfers				
				Quantity (<i>Thousand pounds</i>) (D)	Value, f.o.b. plant (E)			
					584 Millions	Thou- sands	Dollars	
16	Lawn and garden pesticides and chemicals (2879C)	INSECTICIDES	Carbamate preparations	2879C 11 5				
17			Organo-phosphate preparations	2879C 13 1				
18			Biological (botanical, bacterial, etc.) preparations	2879C 15 6				
19			All other lawn and garden insecticides	2879C 17 2				
20		HERBICIDES	Phenoxy compound preparations	2879C 21 4				
21			Urea preparations	2879C 23 0				
22			Triazine preparations	2879C 25 5				
23			Benzoic preparations	2879C 27 1				
24			All other lawn and garden herbicides	2879C 29 7				
25		FUNGICIDES	Inorganic compounds	2879C 31 3				
26			Organic compounds	2879C 33 9				
27		OTHER LAWN AND GARDEN PESTICIDES AND CHEMICALS, N.E.C.	Fumigants	Soil	2879C 41 2			
28				All other fumigants including space, excluding household	2879C 43 8			
29			Defoliants and desiccants	2879C 45 3				
30			All other lawn and garden pesticides and chemicals n.e.c.	2879C 47 9				
31		Household and institutional pesticides and chemicals (2879E)	FLYING INSECT (Excluding fumigants)	Aerosol	2879E 11 0			
32				Non-aerosol	2879E 13 6			
33			CRAWLING INSECT	Aerosol	2879E 21 9			
34				Non-aerosol	2879E 23 5			
35				Total release insect foggers	2879E 25 0			
36			FLEA AND TICK INSECTICIDES (Report other medicated pet care products on line 54, product code 2834900)*	Aerosol	2879E 31 8			
37				Non-aerosol	2879E 33 4			
38				Pet collars	2879E 35 9			
39				All other flea and tick insecticides	2879E 37 5			
40			PERSONAL INSECT REPELLENTS	Aerosols	2879E 41 7			
41				Liquids	2879E 43 3			
42				All other personal insect repellents	2879E 45 8			
43			Moth controls	2879E 51 6				
44			Rodenticides	2879E 55 7				
45			Repellents and attractants for birds, insects, fish and other animals, except for human or pet use	2879E 57 3				
46	All other household and institutional pesticides n.e.c.		2879E 59 9					

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued							
Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts including interplant transfers			
				Quantity (Thousand pounds) (D)	Value, f.o.b. plant (E)		
					584 Millions	Thou- sands	Dollars
47	Cyclic (coal tar) intermediates		28651 00 8		\$		
48	Pesticides and other synthetic organic agricultural chemicals, uncompounded, except preparations		28694 00 8				
49	MISCELLANEOUS CYCLIC AND ACYCLIC CHEMICALS AND CHEMICAL PRODUCTS (28697)	Fluorocarbon gases	28697 11 8				
50		Carbon bisulfide (disulfide)	28697 13 4				
51		Fatty acid esters	28697 15 9				
52		Other	28697 19 1				
53	Inorganic acids, except nitric, sulfuric, and phosphoric (Corresponds to sum of item codes 3411–3497 on CIR survey MA28A, Inorganic Chemicals)*		28194 00 9				
54	Pharmaceutical preparations for veterinary use (Corresponds to sum of item codes 5911–5998 on CIR survey MA28G, Pharmaceutical Preparations)*		28349 00 9				
55	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>	18				
56			26				
57			34				
58	CONTRACT WORK	Receipts for work done for others on their materials. . . Describe below products worked on and kind of work.	93000 00 8				
59	MISCELLANEOUS RECEIPTS	Sales of scrap, refuse, sold electricity, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5				
60	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of these items should be reported in item 10, line b.	99989 00 6				
61	TOTAL value of shipments and other receipts Sum of lines 1–60, column (E)		77000 00 8		\$		

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (Print or type)		Telephone	Area code	Number	Extension	
667	1	2				
Name of company			Address (Number and street, city, State, ZIP Code)			
Period covered	FROM: Month	Day	Year	TO: Month	Day	Year
	666	1		2		
Signature of authorized person			Title		Date	