

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies (A)		Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in) (E)		
				Millions	Thou-sands	Dollars
1	ANTIBIOTICS, IN BULK	For human and veterinary use, except for animal feeds	283318 4	\$		
2		For animal feeds	283319 2			
3	VITAMINS, NATURAL AND SYNTHETIC, IN BULK	For human and veterinary use, except for animal feeds	283301 0			
4		For animal feeds	283302 8			
5	Agricultural products, crude, including flowers, grains, seeds, herbs, etc.		019101 5			
6	Processed food and kindred products, including lactose, meatpacking plant products, yeast, etc.		200101 4			
7	Blood derivatives and extenders		283011 5			
8	All other medicinal and botanical products, in bulk, uncompounded; except antibiotics and vitamins		283306 9			
9	Gelatin (pharmaceutical grade) and gelatin capsules		289943 3			
10	Industrial inorganic chemicals, including salts of sodium, calcium, etc.; except medicinal		281900 1			
11	Cyclic crudes and intermediates, including organic colors		286504 6			
12	Other synthetic organic chemicals, including halogenated hydrocarbons		286906 3			
13	Fabricated plastics products, including closures, film, and packaging items, etc.; excluding containers		308008 2			
14	Metal closures and crowns for containers		346611 7			
15	Labels, coupons, instructions, and other printed materials		270011 0			
16	CONTAINERS	Plastics	308015 7			
17	(Continued on next page)	Glass	322101 7			

CONTINUE WITH ITEM 17 ON PAGE 6

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

Line No.	Materials, parts, and supplies (A)		Census material code 571 (B)	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in) (E)		
				574 Millions	Thou- sands	Dollars
18	CONTAINERS – Continued	Metal	340001 7	\$		
19		Paperboard containers, boxes, and corrugated paperboard	265001 8			
20	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>		970099 8			
21	TOTAL Sum of lines 1–20 should equal item 10, line a			\$		

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

Part I. INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

5. Detailed Data Reported Elsewhere – Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

NOTE: Only CIR totals are requested; do not duplicate detail reported on the CIR.

Pharmaceutical preparations: Lines 31–39 require totals for groups of products covered in more detail on Form MA28G, Pharmaceutical Preparations, Except Biologicals, CIR Annual Report. The relationship between the Census product lines on this form and product lines on Form MA28G are shown in column (B-1) on page 8.

Line No.	Products and services *Item corresponds to products reported on Current Industrial Reports (CIR) (A)		Census product code 581 (B)	Products shipped and other receipts		
				Value, f.o.b. plant (E)		
				584 Millions	Thou- sands	Dollars
1	SYNTHETIC ORGANIC MEDICINAL CHEMICALS, IN BULK (See special instructions above.) (28331)	Antibiotics (including all uses, such as veterinary, food supplements, food preservation, crop spraying, etc.) (Report human antibiotic preparations on line 38, veterinary antibiotic preparations on line 39)*	28331 10 6	\$		
2		Other synthetic organic medicinal chemicals (except antibiotics)*	28331 20 5			

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued
Part I – Continued

Line No.	Products and services *Item corresponds to products reported on Current Industrial Reports (CIR)			Census product code 581	Products shipped and other receipts			
					Value, f.o.b. plant (E)			
					584	Thou-	Dollars	
(A)				(B)	Millions	sands		
3	Other Bulk Medicinal Chemicals and Botanical Products, N.E.C. (Including human and veterinary use) (except diagnostics) (28333)	BOTANICAL DRUGS	Alkaloids (including opium and nicotine)		28333 15 1	\$		
4			Other botanical drugs (including glycosides and ginseng extract)		28333 18 5			
5		NATURALLY OCCURRING VITAMINS	Vitamin C		28333 23 5			
6			Vitamin E		28333 24 3			
7			Other naturally occurring vitamins (from yeast, fish, liver, etc.)		28333 26 8			
8		Drugs of animal origin (including dried glands, organs, hormones, and tissue and extractions thereof)				28333 44 1		
9		Artificial mixtures of two substances or more for therapeutic or prophylactic uses				28333 92 0		
10		Other organic and inorganic medicinal chemicals (except diagnostics) – <i>Specify kind</i>				28333 99 5		
11		Diagnostic Substances In Vitro and In Vivo, For Human and Biological Use (Including test kits)	IN VITRO DIAGNOSTICS (28351)	Clinical chemistry products (including toxicology)	Reagents	28351 10 4		
12					Standards and controls		28351 15 3	
13	Blood bank products				28351 20 3			
14	Hematology products				28351 25 2			
15	Coagulation products				28351 30 2			
16	Microbiology, virology, serology, cytology, and histology products				28351 35 1			
17	Culture media				28351 40 1			
18	Other in vitro diagnostics				28351 45 0			
19	IN VIVO DIAGNOSTICS (28352)		Contrast media products (both iodinated and barium products), including angiourographic agents				28352 12 8	
20			In vivo radioactive reagents (both diagnostic and therapeutic)				28352 20 1	
21		Other in vivo diagnostics				28352 25 0		
22	Biological Products, Except Diagnostics	BLOOD AND BLOOD DERIVATIVES (28361)	Human blood plasma				28361 15 2	
23			Other blood and blood derivatives or fractions, except those used for passive immunization				28361 20 2	
24	Vaccines, toxoids, and antigens, except allergens, for human use						28362 00 2	
25	OTHER BIOLOGICS FOR HUMAN USE (28363)	Antitoxins, antivenoms, immune globulins, therapeutic immune serums, and similar blood derivatives for therapeutic use and passive immunization				28363 10 9		
26		Allergenic extracts and other biologics for human use, including poison ivy and poison oak extracts, allergens, excluding diagnostic allergens				28363 20 8		
27	BIOLOGICAL PRODUCTS FOR VETERINARY, INDUSTRIAL, AND OTHER USES, N.E.C., EXCEPT DIAGNOSTICS (28364)	Veterinary vaccines, including vaccines against foot-and-mouth disease				28364 10 7		
28		Bacterins, toxoids, and other antigens, except allergens, for active immunization				28364 15 6		
29		Other biologics, including veterinary blood derivatives, antitoxins, immune serums, blood, and allergens; except diagnostics				28364 22 2		
30		Biological products for industrial and other uses, n.e.c., except culture media				28364 30 5		

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued
Part II.

Line No.	Products and services *Item corresponds to products reported on Current Industrial Reports (CIR)		Census product code 581	Corresponds to the sum of codes reported on MA28G (B-1)	Products shipped and other receipts		
					Value, f.o.b. plant (E)		
					584	Thou-	Dollars
	(A)	(B)	(B-1)	Millions	sands		
31	PHARMA-CEUTICAL PREPARATIONS FOR HUMAN USE (Except diagnostics) (See special instructions on page 6)	Affecting neoplasms, the endocrine system, and metabolic diseases (28341)*		28341 00 6	5111-5198	\$	
32		Acting on the central nervous system and the sense organs (28342)*		28342 00 4	5211-5298		
33		Acting on the cardiovascular system (28343)*		28343 00 2	5311-5397		
34		Acting on the respiratory system (28344)*		28344 00 0	5411-5498		
35		Acting on the digestive or the genito-urinary systems (28345)*		28345 00 7	5511-5598		
36		Acting on the skin (Report nonmedicated skincare products on lines 40-49) (28346)*		28346 00 5	5611-5698		
37		Vitamin, nutrient, and hematinic preparations (28347)*		28347 00 3	5711-5798		
38		Affecting parasitic and infective diseases, including antiseptic mouthwashes and rinses (Report nonantiseptic mouthwashes and rinses on line 43) (28348)*		28348 00 1	5811-5898		
39	Pharmaceutical preparations for veterinary use, except diagnostics; including medicinal premixes and medicated pet care products; excluding pet flea and tick products – report these on lines 50-53 (28349)*		28349 00 9	5911-5998			
40	Cosmetics and Toilet Preparations (Report medicated products on lines 31-38)	Shampoos, consumer use, soap-based		28443 12 5			
41		DENTIFRICES	Toothpaste, including gels and toothpowder		28444 21 4		
42			Denture cleansers		28444 31 3		
43			Other oral hygiene products, including mouthwashes, rinses, breath fresheners, dental floss, and denture adhesives (Report antiseptic mouthwashes and gargles on line 38)		28444 98 2		
44			Cleansing creams		28446 11 0		
45		Suntan lotions and oils		28446 21 9			
46		Sunscreens and sunblocks		28446 22 7			
47		Hand lotions		28446 25 0			
48		UNDERARM DEODORANTS	Aerosol and spray types		28447 31 6		
49	Roll-on, solid, etc.		28447 35 7				
50	Household and Institutional Pesticides and Chemicals (2879E)	FLEA AND TICK INSECTICIDES (Report other medicated pet care products on line 39, product code 2834900)*	Aerosol		2879E 31 8		
51			Non-aerosol		2879E 33 4		
52			Pet collars		2879E 35 9		
53			All other flea and tick insecticides		2879E 37 5		
54	Analytical and scientific instruments, except optical (Corresponds to detailed data reported on Current Industrial Report MA38B, Selected Instruments and Related Products) (38260)* (Report reagents, standards, and controls manufactured by this establishment and sold with these instruments on lines 11 and 12)		38260 00 6				
55	Surgical and medical instruments and apparatus, n.s.k., including diagnostic apparatus (Report reagents, standards, and controls manufactured by this establishment and sold with these instruments on lines 11 and 12)		38411 00 5				
56	MISCELLANEOUS CYCLIC AND ACYCLIC CHEMICALS AND CHEMICAL PRODUCTS (28697)	Fluorocarbon gases		28697 11 8			
57		Carbon bisulfide (disulfide)		28697 13 4			
58		Fatty acid esters		28697 15 9			
59		Other		28697 19 1			

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued
Part II – Continued

Line No.	Products and services (A)	Census product code (B)	Products shipped and other receipts		
			Value, f.o.b. plant (E)		
			584 Millions	Thou- sands	Dollars
60	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>	18	\$		
61		26			
62		34			
63		42			
64		59			
65		67			
66		CONTRACT WORK Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i>	93000 00 8		
67	MISCELLANEOUS RECEIPTS Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5			
68	RESALES Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6			
69	TOTAL value of shipments and other receipts Sum of lines 1–68, column (E)	77000 00 8	\$		

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension
667	1	2			
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)		
FROM: Month		Day	Year	TO: Month	
666	1			2	
Signature of authorized person			Title		Date