

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies (A)		Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in) (E)		
				574 Millions	Thou- sands	Dollars
1	FABRICATED METAL PRODUCTS (Except forgings)	Metal stampings	346901 2	\$		
2		Other fabricated metal products, except forgings (Report furniture hardware on line 13 below)	346068 0			
3	Shapes and Forms (Except castings, forgings, and fabricated metal products)	STEEL	Sheet and strip	331022 4		
4			All other steel mill shapes and forms (including tubing)	331085 1		
5		ALUMINUM AND ALUMINUM-BASE ALLOYS	Sheet, plate, foil, and welded tubing	335301 8		
6			All other aluminum and aluminum-base alloy mill shapes and forms	335011 3		
7		Plastics parts, components, sheets, and other shapes (excluding plastics resins)	308009 0			
8		Hardwood dimension and parts, including furniture frames	242628 6			
9		Particleboard (wood)	249310 4			
10		Flat glass (plate, float, and sheet)	321101 8			
11		Coated or laminated fabrics for upholstery, including vinyl-coated	229508 7			
12		Paints, varnishes, lacquers, shellacs, japans, enamels, and allied products	285101 2			
13		Furniture and builders' hardware, including cabinet hardware, casters, glides, handles, hinges, locks, etc.	342901 6			
14		Paperboard containers, boxes, and corrugated paperboard	265001 8			

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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) (E)		
			574	574	574
			Millions	Thou-sands	Dollars
15	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the three principal materials, etc., included in this value.</i>	970099 8	\$		
16	TOTAL Sum of lines 1–15 should equal item 10, line a		\$		

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services (A)			Census product code (B)	Products shipped and other receipts		
					Quantity (Number) (D)	Value, f.o.b. plant (E)	
						583	584
				Millions	Thou-sands	Dollars	
1	Metal Household Dining Room and Kitchen Furniture (25145)	TUBULAR METAL DINING, DINETTE, AND BREAKFAST FURNITURE (Including chairs, whether padded or plain)	Sets	25145 12 9		\$	
2			Tables				
3		Chairs	25145 13 7				
4		Tables (not sold with a set)	25145 15 2				
5		Chairs (not sold with a set)	25145 17 8				
6		Cabinets, such as base, top and base, wall, utility, etc.	25145 21 0				
7		Stools, padded and plain	25145 27 7				
8	Metal Porch, Lawn, Outdoor, and Casual Furniture (25146)	TUBULAR ALUMINUM	Other metal dining room and kitchen furniture, including hostess carts	25145 97 0			
9			Chairs, rockers, benches, chaise lounges, and settees	25146 12 7			
10		Other tubular aluminum porch, lawn, outdoor, and casual furniture, including gliders, swings, hammocks, and tables	25146 14 3				
11		CAST AND WROUGHT IRON	Chairs, rockers, benches, chaise lounges, and settees	25146 22 6			
12			Other cast and wrought iron porch, lawn, outdoor, and casual furniture, including gliders, swings, hammocks, and tables	25146 24 2			
		Other metal porch, lawn, outdoor, and casual furniture, including picnic tables	25146 98 6				

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts			
				Quantity (Number) (D)	Value, f.o.b. plant (E)		
					584 Millions	Thou- sands	Dollars
13	OTHER METAL HOUSEHOLD FURNITURE (25147)	Folding cots, rollable cots, army cots, and other metal beds	25147 33 1		\$		
14		Metal bed frames (complete metal bed frames, sold separately, with or without a headboard)	25147 37 2				
15		Medicine cabinets, including wall type and insert type	25147 75 2				
16		Infants' high chairs, metal or plastics	25147 82 8				
17		Infants' car seats, metal or plastics	25147 83 6				
18		Other infants' and children's metal furniture, including chairs, tables, playpens, play yards, and portable cribs	25147 88 5				
19		Other metal household furniture, including upholstered furniture, metal folding trays, etc. – <i>Specify kind</i>	25147 89 3				
20	Wood dining room and kitchen furniture, except kitchen cabinets		25113 00 2				
21	Framed mirrors		32315 21 0				
22	Baby carriages and children's vehicles (except bicycles; including carriage-strollers, strollers, baby walkers, etc.) – <i>Specify kind</i>		39443 00 7				
23	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single value.</i>	18				
24			26				
25			34				
26			42				
27			59				
28	CONTRACT WORK	Receipts for work done for others on their own materials. <i>Describe below products worked on and kind of work.</i>	93000 00 8				
29	MISCELLANEOUS RECEIPTS	Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5				
30	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6				
31	TOTAL value of shipments and other receipts Sum of lines 1–30, column (E)		77000 00 8		\$		

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Items 19-21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)				Telephone	Area code	Number	Extension	
667	1			2				
Name of company				Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered	FROM: Month		Day	Year	TO: Month		Day	Year
	666	1			2			
Signature of authorized person				Title			Date	