

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

| Line No. | Materials, parts, and supplies (A) | | Census material code 571 (B) | Unit of measure for quantities (C) | Consumption of purchased materials and of materials received from other establishments of your company | | |
|----------|--|----------|-------------------------------------|--|--|---|------------|
| | | | | | Quantity 573 (D) | Cost, including delivery cost (freight-in) (E) | |
| | | | | | | 574 Millions | Thou-sands |
| 1 | Hardwood logs and bolts | | 241111 4 | Thousand board feet (international 1/4 inch scale) | | | |
| 2 | ROUGH LUMBER | Hardwood | 242110 5 | Thousand board feet | | | |
| 3 | | Softwood | 242121 2 | | | | |
| 4 | DRESSED LUMBER | Hardwood | 242117 0 | | | | |
| 5 | | Softwood | 242128 7 | | | | |
| 6 | Hardwood cut stock and dimension (excluding furniture frames) | | 242620 3 | | | | |
| 7 | Chips, slabs, edgings, shavings, sawdust, and other wood waste | | 242011 5 | | | | |
| 8 | PLYWOOD | Hardwood | 243510 5 | Thousand sq. ft. (surface measure) | | | |
| 9 | | Softwood | 243601 2 | Thousand sq. ft. (3/8 inch basis) | | | |
| 10 | Reconstituted wood products, including hardboard, medium density fiberboard (MDF), particleboard | | 249300 5 | | | | |
| 11 | Paints, varnishes, lacquers, shellacs, japans, enamels, and allied products | | 285101 2 | Gallons | | | |
| 12 | Flat glass (float, plate, and sheet) | | 321105 9 | | | | |

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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

| Line No. | Materials, parts, and supplies (A) | Census material code 571 (B) | Unit of measure for quantities (C) | Consumption of purchased materials and of materials received from other establishments of your company | | | | |
|----------|---|---|--|--|--|----------------|---------|--|
| | | | | Quantity 573 (D) | Cost, including delivery cost (freight-in) (E) | | | |
| | | | | | 574 Millions | Thou- sands | Dollars | |
| 13 | Fabricated metal products, including forgings | 340004 1 | | | \$ | | | |
| 14 | Paperboard containers, boxes, and corrugated paperboard | 265001 8 | | | | | | |
| 15 | Cost of all other materials and components, parts, containers, and supplies consumed. <i>Describe the principal materials, etc., included in this value.</i> | 970099 8 | | | | | | |
| 16 | TOTAL Sum of lines 1–15 should equal item 10, line a | | | | \$ | | | |

Item 18A. OPERATIONS PERFORMED IN THIS ESTABLISHMENT IN 1997

Mark (X) the "Yes" box for each operation performed; mark (X) "No" for all others.

| | Key | Yes | No |
|--|-----|-------------------------------|-------------------------------|
| 1. Sawing lumber from logs or bolts | 401 | 3772 <input type="checkbox"/> | 3780 <input type="checkbox"/> |
| 2. Contract or custom sawing lumber from logs or bolts owned by others | 402 | 3731 <input type="checkbox"/> | 3749 <input type="checkbox"/> |

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

| Line No. | Products and services (A) | | | Census product code 581 (B) | Products shipped and other receipts | | |
|----------|--|--|--|--|-------------------------------------|----------------|---------|
| | | | | | Value, f.o.b. plant (E) | | |
| | | | | | 584 Millions | Thou- sands | Dollars |
| 1 | Mirror and Picture Frames (24991) | FRAMES FOR MIRRORS AND PICTURES | Wood | 24991 11 9 | \$ | | |
| 2 | | | Metal | 24991 15 0 | | | |
| 3 | | FINISHED MOLDINGS FOR MIRRORS AND PICTURES | Wood | 24991 31 7 | | | |
| 4 | | | Metal | 24991 41 6 | | | |
| 5 | | FRAMED PICTURES | Wood | 24991 61 4 | | | |
| 6 | | | Other than wood (metal, plastics, fiber) | 24991 71 3 | | | |

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

| Line No. | Products and services (A) | | Census product code (B) | Products shipped and other receipts | | | |
|----------|---|---|---|-------------------------------------|----------------|---------|--|
| | | | | Value, f.o.b. plant (E) | | | |
| | | | | 584 Millions | Thou- sands | Dollars | |
| 7 | Cork and cork products of natural, waste (including granulated and ground), and composition cork, except gaskets (24992) | | 24992 00 0 | \$ | | | |
| 8 | Miscellaneous Wood Products (24994) | Wood jewelry boxes, silverware chests, instrument cases, cigar and cigarette boxes, microscope cases, tool or utensil cases, and similar boxes, cases, and chests | 24994 11 3 | | | | |
| 9 | | Wood statuettes and other ornaments (including ashtrays, bookends, plaques, and trophies) | 24994 14 7 | | | | |
| 10 | | Wood tableware and kitchenware | 24994 16 2 | | | | |
| 11 | | Wood fence pickets, posts, and rails assembled into fence sections | 24994 17 0 | | | | |
| 12 | | Wood toothpicks, skewers, candy sticks, ice cream sticks, tongue depressors, drink mixers, and similar small wares | 24994 19 6 | | | | |
| 13 | | Firewood and fuel wood containing an added binder, including compressed logs | 24994 23 8 | | | | |
| 14 | | Bamboo, rattan, willow and chip, basketwork, wickerwork, and related products of fibrous vegetable substances, except furniture and laundry hampers | 24994 26 1 | | | | |
| 15 | | Lasts for boots and shoes, wood and other materials; remodeled last sole patterns and forms; shoe trees; and stretchers for boots and shoes | 24994 41 0 | | | | |
| 16 | | WOOD HANDTOOL HANDLES | Striking tool handles (axe, pick, hammer, etc.) | 24994 51 9 | | | |
| 17 | | | Other handtool handles, including spade, shovel, rake, scythe, and other mechanics, farm, garden, household, etc. | 24994 54 3 | | | |
| 18 | | Wood broom, mop, and paintbrush handles | 24994 57 6 | | | | |
| 19 | | Other wood handles: wood tools, tool bodies, and backs for brooms, mops, and brushes | 24994 58 4 | | | | |
| 20 | | Wood dowels and dowel pins (plain or sanded, grooved, or otherwise advanced in condition) | 24994 62 6 | | | | |
| 21 | | Wood stepladders | 24994 71 7 | | | | |
| 22 | | Wood rung ladders (nonextension, extension, and scaffolding ladders) | 24994 75 8 | | | | |
| 23 | | Wood tubs and vats, except coopered | 24994 81 6 | | | | |
| 24 | | Wood reels for wire and cable | 24994 85 7 | | | | |
| 25 | | Wood flour | 24994 89 9 | | | | |
| 26 | | Machined industrial plywood parts | 24994 92 3 | | | | |
| 27 | | Softwood semimachined and fully machined furniture and industrial dimension | 24994 93 1 | | | | |
| 28 | Wood toilet seats, including molded wood | 24994 97 2 | | | | | |
| 29 | Miscellaneous wood products, n.e.c., including articles of wood not elsewhere specified – <i>Specify kind</i> | 24994 96 4 | | | | | |
| 30 | Plastics mirror and picture frames and other furnishings (except furniture components), excluding foam and reinforced plastics | | 30897 19 3 | | | | |

CONTINUE WITH ITEM 18B ON PAGE 8

| Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued | | | | | | | |
|---|--|--|--|---------------------------------------|-------------------------------------|-------|---------|
| Line No. | Products and services (A) | | | Census product code (B) | Products shipped and other receipts | | |
| | | | | | Value, f.o.b. plant (E) | | |
| | | | | 581 | 584 | Thou- | Dollars |
| | | | | Millions | sands | | |
| 31 | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT | <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single value.</i> | | | | | |
| | | | | 18 | \$ | | |
| 32 | | | | 26 | | | |
| 33 | | | | 34 | | | |
| 34 | | | | 42 | | | |
| 35 | | | | 59 | | | |
| 36 | | | | 67 | | | |
| 37 | | | | 75 | | | |
| 38 | | | | 83 | | | |
| 39 | | | | 91 | | | |
| 40 | CONTRACT WORK | Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i> | | 93000 00 8 | | | |
| | | | | | | | |
| | | | | | | | |
| 41 | MISCELLANEOUS RECEIPTS | Sales of scrap and refuse | | 99980 13 8 | | | |
| 42 | | Other miscellaneous receipts (including receipts for repair work, etc.) | | 99980 98 9 | | | |
| 43 | RESALES | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b. | | 99989 00 6 | | | |
| 44 | TOTAL value of shipments and other receipts Sum of lines 1-43 column (E) | | | 77000 00 8 | \$ | | |

Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

| | | | | | | |
|--|-------------|-----------|---|-----------|-----------|------|
| Name of person to contact regarding this report (<i>Print or type</i>) | | Telephone | Area code | Number | Extension | |
| 667 | 1 | 2 | | | | |
| Name of company | | | Address (<i>Number and street, city, State, ZIP Code</i>) | | | |
| Period covered | FROM: Month | Day | Year | TO: Month | Day | Year |
| | 666 | 1 | | 2 | | |
| Signature of authorized person | | | Title | | Date | |